

Agricultural Marketing Service Dairy Program

Northeast Marketing Area

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JANUARY 2021 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK	PRODUCTS AND CREAM BY	POOL PLANTS*	
	January 2021	January 2020	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream	•	_	•
Producers	2,317,562,287	2,301,865,146	0.7
Other Sources	72,563,368	74,050,096	(2.0)
Fortification and Recon. (Skim Equivalent)	7,654,596	7,463,256	2.6
Overages	65,376	188,123	(65.2)
Beginning Inventory	159,133,489	143,733,354	10.7
Total Receipts	2,556,979,116	2,527,299,975	1.2
Average Daily Producer Receipts	74,760,074	74,253,714	0.7
Utilization of Fluid Milk Products and Cream from Producer Class Milk:	Receipts and Other Source	S	
Marketing Area	658,044,089	663,689,882	(0.9)
Other Federal Markets	56,868,336	23,547,594	141.5 [°]
Non-Federal Markets	77,175,873	98,119,252	(21.3)
Total Class I Milk	792,088,298	785,356,728	0.9
Total Class II Milk	561,032,072	555,275,152	1.0
Total Class III Milk	586,810,839	613,382,697	(4.3)
Total Class IV Milk	607,601,477	563,210,781	7.9
Total Milk Assigned to Minimum price	9,446,430	10,074,617	(6.2)
Total Utilization	2,556,979,116	2,527,299,975	1.2
Average Daily Class I Use	25,551,235	25,334,088	0.9
Average Component Tests of Producer Receipts			% point
Butterfat	4.09%	3.99%	0.10
True Protein	3.21%	3.14%	0.07
Other Solids	5.76%	5.77%	(0.01)

^{*} Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	January 2021	Butterfat	January 2020	Butterfat
Class I Milk*	pounds	percent	pounds	percent
Whole Milk	234,054,789	3.28	245,048,677	3.24
Organic Whole Milk	14,504,358	3.30	11,456,547	3.28
Reduced Fat Milk (2%)~	143,560,040	1.94	137,019,347	1.95
Organic Reduced Fat Milk	16,811,539	1.42	12,473,693	1.39
Lowfat Milk (1%)~	90,095,939	0.96	94,303,827	0.97
FatFree Milk (skim)~	40,849,488	0.11	44,784,016	0.10
Flavored Whole Milk	3,688,149	3.46	4,456,566	3.30
Flavored Lower Fat Milk#	21,400,120	0.81	37,408,047	0.53
Buttermilk	1,657,670	1.39	1,991,543	1.18
Eggnog	18,539	7.20	18,749	3.54
Shrinkage, Overages & Interhandler Difference	7,041,780	9.15	7,650,156	8.57
Ending Inventory	84,361,678	2.02	67,078,714	2.01
Total Class I in Marketing Area	658,044,089	2.24	663,689,882	2.18
Class I out of Marketing Area	134,044,209	2.18	121,666,846	2.17
Total Class I Utilization	792,088,298	2.23	785,356,728	2.18
Class II Milk**				
Packaged Cream	58,105,927	20.47	69,717,065	20.30
Nonpool Bulk	65,510,975	9.78	73,466,035	9.89
Bakery, Candy, and Soup Products	58,512,407	4.27	59,997,682	4.68
Cottage Cheese	32,925,762	1.46	31,255,828	0.86
Ricotta Cheese	13,875,856	4.37	16,245,308	5.93
Sour Cream and Aerated Cream	11,329,887	18.02	11,312,084	17.06
Yogurt	213,575,537	0.79	210,060,930	0.71
Ice Cream, Desserts, Condensed, and Mixes	105,494,711	8.73	83,061,875	8.84
Shrinkage, Overages & Interhandler Difference	1,701,010	1.42	158,345	N/A
Total Class II Utilization	561,032,072	6.21	555,275,152	6.52
Class III Milk**				
Nonpool Bulk and Condensed Products	2,421,560	31.81	8,679,068	1.17
American-Type Cheeses	219,015,600	4.04	210,121,524	3.91
Cream Cheese	67,802,703	14.65	76,582,701	13.29
Italian-Type Cheeses	255,653,251	3.24	270,873,706	3.06
Swiss and Other-Type Cheeses	41,908,953	3.79	47,169,198	3.67
Shrinkage, Overages & Interhandler Difference	8,772	3.64	(43,500)	N/A
Total Class III Utilization	586,810,839	5.02	613,382,697	4.64
Class IV Milk**				
Nonpool Bulk	14,280,446	13.92	11,814,934	10.29
Condensed Products	22,590,155	3.46	18,952,848	3.08
Butter	31,224,535	49.89	30,615,810	50.53
Dried Milk Products	424,524,775	0.22	402,667,478	0.32
Shrinkage, Overages & Interhandler Difference	18,754,465	4.32	18,663,101	4.80
Ending Inventory	94,591,017	6.02	78,737,085	5.93
Skim Equivalent of NFMS to Fortify Class I	1,636,084	0.05	1,759,525	0.03
Total Class IV Utilization	607,601,477	4.24	563,210,781	4.29
Minimum Price Class	0.440.400	4.40	40.074.047	4 = 4
Animal Feed, Dumpage, and Other Uses^	9,446,430	1.18	10,074,617	1.54
Total Minimum Price Class Utilization	9,446,430	1.18	10,074,617	1.54
Total Utilization	2,556,979,116	4.22	2,527,299,975	4.20

^{*} Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

[#] Includes reduced fat, lowfat, and fatfree milk products.

^{**} Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

[^] As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

[~] Includes fortified.

JANUARY RECEIPTS OF PRODUCER MILK, BY STATE

		Receipt	S		Number of Producers		•	Daily Average Output	
State	2021	2020	2021	2020	2021	2020	2021	2020	
	thousand r	thousand pounds percent				pounds per farm			
CT	36,999	37,066	1.6	1.6	73	77	16,350	15,528	
ME	48,551	49,942	2.1	2.2	181	200	8,653	8,055	
MD	61,839	59,555	2.7	2.6	256	269	7,792	7,142	
MA	15,355	15,508	0.7	0.7	81	86	6,115	5,817	
NH	18,604	19,222	0.8	0.8	75	82	8,002	7,562	
NY	1,180,411	1,158,217	50.9	50.3	3,274	3,426	11,630	10,905	
PA	711,209	711,642	30.7	30.9	3,970	4,225	5,779	5,433	
VT	216,919	223,556	9.3	9.7	543	588	12,887	12,264	
Other States	27,675 #	27,157 ##	1.2	1.2	482	476	1,852	1,840	
Total/Avg.	2,317,562	2,301,865	100.0	100.0	8,935	9,429	8,367	7,875	

[#] Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location	.	0	Q1	01 11/		Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt						_
3.15 and above	73,770,010	26,560,717	38,713,133	5,407,493	144,451,353	6.2
3.00 - 3.10	252,565,313	74,722,996	16,659,598	135,436,306	479,384,213	20.7
2.80 – 2.95	140,930,885	106,083,977	54,725,407	176,744,640	478,484,909	20.7
2.60 – 2.70	86,516,550	29,788,635	95,568,669	5,351,481	217,225,335	9.4
2.40 – 2.55	80,052,804	193,206,227	85,405,156	66,214,510	424,878,697	18.3
2.35 and below	71,791,712	136,401,628	283,244,485	81,699,955	573,137,780	24.7
Market Total	705,627,274	566,764,180	574,316,448	470,854,385	2,317,562,287	100.0

^{*} Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020
_			dollars pe	r hundredweight		
Northeast Order Sub Regions:	14.99	17.81	17.34	16.82	17.69	18.95
New England	15.64	18.68	17.96	17.53	18.36	19.68
New York	14.86	17.88	17.21	16.70	17.56	18.81
Pennsylvania	14.94	17.37	17.24	16.72	17.59	18.80

^{*} The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

^{##} Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

JANUARY 2021 PRICES

		January 2021	January 2020	% Change
Class Prices (reported per cwt unless n	oted otherwise):			
Class I @ Suffolk County, MA (Bo	oston) at 3.5% butterfat test	\$18.39	\$22.26	(17.4)
Class I Skim		13.28	14.96	(11.2)
Class II @ 3.5% butterfat test		14.18	17.05	(16.8)
Class II Butterfat (per pound)		1.5611	2.1187	(26.3)
Class II Skim		9.03	9.98	(9.5)
Class II Nonfat Solids (per pound)		1.0033	1.1089	(9.5)
Class III @ 3.5% butterfat test		16.04	17.05	(5.9)
Class III Skim		10.99	10.01	9.8
Class IV @ 3.5% butterfat test		13.75	16.65	(17.4)
Class IV Skim		8.61	9.60	(10.3)
Statistical Uniform Price		15.91	18.78	(15.3)
Producer Price Differential		(0.13)	1.73	N/A
Component Prices (per pound):	Butterfat	1.5541	2.1117	(26.4)
	Nonfat Solids	0.9570	1.0665	(10.3)
	Protein	3.0355	2.9606	2.5
	Other Solids	0.2682	0.1417	89.3

NUMBER OF HANDLERS AND POOL PLANTS

	January	December#	January#
	2021	2020	2020
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	66	65	63
Producer-Handlers	11	12	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	74	76	70
Less handlers operating plants in more than one category	(9)	(10)	(10)
Total Number of Handlers	142	143	138
Pool Distributing Plants	49	49	45
Pool Supply Unit Plants	1	1	1
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	60	56
# Revised			

CHANGE IN LIST OF HANDLERS AND PLANTS*

		CHANGED **		
Name	Plant Location	<u>From</u>	<u>To</u>	Expl.
Agropur, Inc.	Grand Rapids, MI	OF	NPS	
C. F. Burger Creamery	Detroit, MI	OF	NPS	
CROPP North Carolina	La Farge, WI	NPS	CSR	
Dairy Farmers of America, Inc.	Kansas City, MO	NPS	9C	
Dairy Farmers of America, Inc. NC	Kansas City, MO	NPS	CSR	
DMS-Pennsylvania Organic	Fairlawn, OH	NPS	CSR	
HP Hood LLC	Winchester, VA	PR	PD	
Kreimhild Dairy Farms LLC	Hamilton, NY		ED	(a)
Liberty Milk Cooperative Association	St. Louis, MO	NPS	9C	
Saputo Dairy Foods USA, LLC	Newington, CT	PD	PR	
WhitwWave Foods	Dallas, TX	OF	NPS	
Worcester Creameries Horizon Iowa	Roxbury, NY	SRU	NPS	

^{*} Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

(a) Effective June 2020.

PD - Pool Distributing Plant

ED - Exempt Distributing Plant OF - Other Federal Order Plant SRU - State Reporting Unit

^{**} Type of Plant: 9C - Cooperative as Handler CRS - Cooperative State Reporting Unit

PR - Partially Regulated Distributing Plant