

Agricultural Marketing Service Dairy Program

# Northeast Marketing Area

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MARCH 2022 MONTHLY STATISTICAL REPORT *Albany:* 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

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RECEIPTS AND UTILIZATION OF FLUID MI	LK PRODUCTS AND CREAM BY	POOL PLANTS*	
	March 2022	March 2021	% Change
			daily avg.
Receipts of Fluid Milk Products and Cream			(0.0)
Producers	2,305,629,922	2,353,625,589	(2.0
Other Sources	79,012,639	93,647,012	(15.6
Fortification and Recon. (Skim Equivalent)	9,462,893	11,408,863	(17.1
Overages	613,134	73,052	<i>‡</i>
Beginning Inventory	163,012,687	182,818,560	(10.8
Total Receipts	2,557,731,275	2,641,573,076	(3.2
Average Daily Producer Receipts	74,375,159	75,923,406	(2.0
Utilization of Fluid Milk Products and Cream from Produc	er Receipts and Other Source	S	
Class I Milk:			
Marketing Area	647,010,567	673,200,920	(3.9
Other Federal Markets	36,709,847	59,808,218	(38.6
Non-Federal Markets	78,185,976	80,691,645	(3.1
Total Class I Milk	761,906,390	813,700,783	(6.4
Total Class II Milk	550,730,026	630,719,918	(12.7
Total Class III Milk	699,892,134	607,518,857	15.2
Total Class IV Milk	521,012,939	580,836,310	(10.3
Total Milk Assigned to Minimum price	24,189,786	8,797,208	. +
Total Utilization	2,557,731,275	2,641,573,076	(3.2
Average Daily Class I Use	24,577,625	26,248,412	(6.4
Average Component Tests of Producer Receipts			% point
Butterfat	4.09%	4.06%	0.03
True Protein	3.17%	3.18%	(0.01
Other Solids	5.78%	5.77%	0.01

\* Product pounds based on reports of handlers.

# Change is greater than 100 percent.

### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>

Location

None to Report

#### NORTHEAST MARKETING AREA

## Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2022	Butterfat	March 2021	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	218,187,468	3.29	222,219,174	3.28
Organic Whole Milk	15,374,352	3.27	19,975,893	3.29
Reduced Fat Milk (2%)~	120,681,140	1.93	144,491,349	1.94
Organic Reduced Fat Milk	16,186,551	1.42	19,786,823	1.42
Lowfat Milk (1%)~	86,858,042	0.96	92,496,585	0.97
FatFree Milk (skim)~ Flavored Whole Milk	35,575,413	0.10	40,008,760	0.10
Flavored Lower Fat Milk#	5,228,999 41,718,002	3.46 0.65	4,518,555 25,323,550	3.42 0.81
Buttermilk	1,749,427	1.55	2,045,494	1.43
Eggnog	42,496	6.55	330,785	7.46
Shrinkage, Overages & Interhandler Difference	24,402,611	5.46	10,284,625	9.38
Ending Inventory	81,006,066	2.13	91,719,327	2.01
Total Class I <i>in</i> Marketing Area		2.26		2.25
	647,010,567		673,200,920	
Class I out of Marketing Area	114,895,823	2.26	140,499,863	2.14
Total Class I Utilization	761,906,390	2.26	813,700,783	2.24
Class II Milk**				
Packaged Cream	69,891,567	20.82	70,269,371	20.27
Nonpool Bulk	70,536,915	7.80	71,655,478	9.12
Bakery, Candy, and Soup Products	54,280,145	4.14	66,210,049	4.44
Cottage Cheese	24,762,682	1.19	33,753,784	1.61
Ricotta Cheese	18,181,337	6.57	18,035,743	4.54
Sour Cream and Aerated Cream	8,906,061	17.81	12,404,220	17.33
Yogurt	199,678,968	0.76	229,802,938	0.81
Class II Beverages	17,886,398	2.04	21,213,128	1.71
Ice Cream, Desserts, Condensed, and Mixes	84,960,551	10.49	105,201,553	10.30
Shrinkage, Overages & Interhandler Difference	1,645,402	N/A	2,173,654	N/A
Total Class II Utilization	550,730,026	6.42	630,719,918	6.39
Class III Milk**				
Nonpool Bulk and Condensed Products	30,307,843	3.67	10,882,533	1.84
American-Type Cheeses	207,905,616	4.05	211,065,590	3.99
Cream Cheese	81,407,235	13.50	87,165,422	11.98
Italian-Type Cheeses	311,324,756	3.09	255,702,422	3.34
Swiss and Other-Type Cheeses	46,983,320	3.50	42,702,916	3.81
Shrinkage, Overages & Interhandler Difference	21,963,364	7.44	(26)	N/A
Total Class III Utilization	699,892,134	4.79	607,518,857	4.81
Class IV Milk**				
Nonpool Bulk	9,724,753	9.01	14,784,001	9.16
Condensed Products	11,707,061	4.85	25,043,429	3.20
Butter	36,605,995	42.50	29,485,407	46.37
Dried Milk Products	384,159,412	0.26	391,077,002	0.29
Shrinkage, Overages & Interhandler Difference	156,187	N/A	18,677,766	4.70
Ending Inventory	75,268,025	5.31	100,040,261	5.06
Skim Equivalent of NFMS to Fortify Class I	3,391,506	0.02	1,728,444	0.03
Total Class IV Utilization	521,012,939	4.25	580,836,310	3.94
Ainimum Price Class				0.01
Animal Feed, Dumpage, and Other Uses <sup>^</sup>	24,189,786	2.79	8,797,208	1.59
Total Minimum Price Class Utilization	24,189,786	2.79	8,797,208	1.59
Total Utilization	2,557,731,275	4.26	2,641,573,076	4.19
	2,007,701,270			

 \* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.
# Includes reduced fat, lowfat, and fatfree milk products.

\*\* Includes sales to nonpool manufacturing plants.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

N/A = Not applicable. ~ Includes fortified.

#### NORTHEAST MARKETING AREA

#### MARCH RECEIPTS OF PRODUCER MILK, BY STATE

		Receipt	S	Number of Producers			Daily Average Output	
State	2022	2021	2022	2021	2022	2021	2022	2021
	thousand p	ounds	percei	nt			pounds p	per farm
СТ	36,557	37,450	1.6	1.6	67	72	17,601	16,779
ME	46,855	49,034	2.0	2.1	165	181	9,160	8,739
MD	64,728	60,988	2.8	2.6	261	249	8,000	7,901
MA	14,881	15,826	0.7	0.7	73	79	6,576	6,462
NH	17,927	18,625	0.8	0.8	68	74	8,504	8,119
NY	1,172,079	1,202,417	50.8	51.1	3,068	3,278	12,324	11,833
PA	701,835	718,160	30.4	30.5	3,868	3,911	5,853	5,923
VT	218,286	219,810	9.5	9.3	500	529	14,083	13,404
Other States	32,482 #	31,316 ##	1.4	1.3	518	555	2,023	1,820
Total/Avg.	2,305,630	2,353,626	100.0	100.0	8,588	8,928	8,660	8,504

# Represents restricted data for the states of Delaware, Georgia, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

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#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	72,626,217	26,691,448	52,448,947	1,596,200	153,362,812	6.7
3.00 – 3.10	230,549,866	75,059,191	26,379,176	113,021,148	445,009,381	19.3
2.80 – 2.95	145,038,584	119,617,720	67,953,306	166,720,886	499,330,496	21.7
2.60 – 2.70	88,429,065	28,324,383	90,914,639	440,629	208,108,716	9.0
2.40 – 2.55	71,928,017	174,007,076	109,096,455	48,782,541	403,814,089	17.5
2.35 and below	64,580,048	114,512,873	354,660,256	62,251,251	596,004,428	25.8
Market Total	673,151,797	538,212,691	701,452,779	392,812,655	2,305,629,922	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	August 2021	September 2021	October 2021	November 2021	December 2021	January 2022
			dollars p	er hundredweight		
Northeast Order	17.24	17.92	18.81	20.43	21.38	24.03
Sub Regions:						
New England	17.95	18.66	19.54	21.04	22.07	24.62
New York	17.28	17.93	18.79	20.33	21.28	24.00
Pennsylvania	16.87	17.55	18.51	20.31	21.24	23.82

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

Page 3

### NORTHEAST MARKETING AREA **MARCH 2022** PRICES

		March 2022	March 2021	% Change
Class Prices (reported per cwt unless	s noted otherwise):			¥
Class I @ Suffolk County, MA (I	Boston) at 3.5% butterfat test	\$26.13	\$18.45	41.6
Class I Skim		16.14	13.87	16.4
Class II @ 3.5% butterfat test		24.76	15.07	64.3
Class II Butterfat (per pound)		3.1005	1.7246	79.8
Class II Skim		14.41	9.36	54.0
Class II Nonfat Solids (per poun	d)	1.6011	1.0400	54.0
Class III @ 3.5% butterfat test		22.45	16.15	39.0
Class III Skim		12.04	10.51	14.6
Class IV @ 3.5% butterfat test		24.82	14.18	75.0
Class IV Skim		14.50	8.46	71.4
Statistical Uniform Price		24.74	16.50	49.9
Producer Price Differential		2.29	0.35	#
Component Prices (per pound):	Butterfat	3.0935	1.7176	80.1
	Nonfat Solids	1.6113	0.9396	71.5
	Protein	2.7182	2.6954	0.8
	Other Solids	0.6131	0.3652	67.9
# Change is greater than 100 percent.				

NUMBER OF HANDLERS AND POOL PLANTS						
	March 2022	February 2022	March 2021			
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	67	69	66			
Producer-Handlers	13	13	13			
Partially Regulated Distributing Plants, Exempt Plants, and Handlers						
Regulated under Other Federal Orders	75	73	75			
Less handlers operating plants in more than one category	(11)	(10)	(10)			
Total Number of Handlers	144	145	144			
Pool Distributing Plants	48	50	49			
Pool Supply Unit Plants	2	1	1			
Pool Supply System Plants	9	9	9			
Pool Supply Plants	1	1	1			
Total Number of Pool Plants	60	61	60			
# Revised.						

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

		CHANGED **		
Name	Plant Location	From	<u>To</u>	Expl.
Clover-Stornetta Farms	Petaluma, CA	NPS	OF	
Cooperative Milk Producers Association	Blackstone, VA	9C	NPS	
Cumberland Dairy, Inc.	Bridgeton, NJ	PD	PU	
DMS-Kentucky Organic	Medina, OH	CSR	NPS	
WhiteWave Foods	Mount Crawford, VA	PD	PR	

\* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit OF - Other Federal Order Plant PU - Pool Unit Plant

PD - Pool Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month PR- Partially Regulated Distributing Plant 9C - Cooperative as Handler