

Agricultural Marketing Service Dairy Program

Northeast Marketing Area

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MARCH 2021 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILI	K PRODUCTS AND CREAM BY I	POOL PLANTS*	
	March 2021	March 2020	% Change
	pour	pounds	
Receipts of Fluid Milk Products and Cream			·
Producers	2,353,625,589	2,365,719,358	(0.5)
Other Sources	93,647,012	87,778,879	6.7
Fortification and Recon. (Skim Equivalent)	11,408,863	9,410,285	21.2
Overages	73,052	3,164	N/A
Beginning Inventory	182,818,560	136,863,523	33.6
Total Receipts	2,641,573,076	2,599,775,209	1.6
Average Daily Producer Receipts	75,923,406	76,313,528	(0.5)
Utilization of Fluid Milk Products and Cream from Produce Class Milk:	er Receipts and Other Source	s	
Marketing Area	673,200,920	679,565,636	(0.9)
Other Federal Markets	59,808,218	24,911,756	140.1
Non-Federal Markets	80,691,645	103,244,738	(21.8)
Total Class I Milk	813,700,783	807,722,130	0.7
Total Class II Milk	630,719,918	611,675,429	3.1
Total Class III Milk	607,518,857	618,563,093	(1.8)
Total Class IV Milk	580,836,310	539,096,581	7.7
Total Milk Assigned to Minimum price	8,797,208	22,717,976	(61.3)
Total Utilization	2,641,573,076	2,599,775,209	1.6
Average Daily Class I Use	26,248,412	26,055,553	0.7
Average Component Tests of Producer Receipts			% point
Butterfat	4.06%	3.95%	0.11
True Protein	3.18%	3.12%	0.06

^{*} Product pounds based on reports of handlers.

N/A = Not Applicable.

(0.01)

5.78%

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

5.77%

<u>Name</u> <u>Location</u>

None to Report

Other Solids

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2021	Butterfat	March 2020	Butterfat
	pounds	percent	pounds	percent
Class I Milk*	//			
Whole Milk	227,412,856	3.28	256,018,685	3.28
Organic Whole Milk	14,782,211	3.30	14,219,380	3.28
Reduced Fat Milk (2%)~	146,282,568	1.94	149,915,077	1.94
Organic Reduced Fat Milk	17,087,640	1.40	13,683,171	1.46
Lowfat Milk (1%)~	92,964,160	0.97	97,037,205	0.97
FatFree Milk (skim)~	40,449,149	0.10	47,668,625	0.10
Flavored Whole Milk Flavored Lower Fat Milk#	4,518,555	3.42	3,153,790	3.38
	25,323,550	0.81 2.27	25,207,021	0.76 1.41
Buttermilk and Eggnog	2,376,279	9.38	1,612,678 10,596,866	5.64
Shrinkage, Overages & Interhandler Difference	10,284,625	9.36 2.01		2.03
Ending Inventory	91,719,327		60,453,138	
Total Class I in Marketing Area	673,200,920	2.25	679,565,636	2.22
Class I <i>out of</i> Marketing Area	140,499,863	2.14	128,156,494	2.28
Total Class I Utilization	813,700,783	2.24	807,722,130	2.23
Class II Milk**	70 200 274	20.27	64 040 077	40.50
Packaged Cream	70,269,371	20.27	64,919,077	18.58
Nonpool Bulk	71,655,478	9.12	69,745,146	9.93
Bakery, Candy, and Soup Products	66,210,049	4.44	59,164,940	4.72
Cottage Cheese Ricotta Cheese	33,753,784 18,035,743	1.61 4.54	38,937,164	0.90 6.61
Sour Cream and Aerated Cream		17.33	16,542,032 12,211,560	17.59
	12,404,220 229,802,938	0.81		0.72
Yogurt	21,213,128	1.71	248,379,107 13,894,712	1.88
Class II Beverages Ice Cream, Desserts, Condensed, and Mixes	105,201,553	10.30	88,572,154	10.45
Shrinkage, Overages & Interhandler Difference	2,173,654	N/A	(690,463)	N/A
Total Class II Utilization	630,719,918	6.39	611,675,429	6.00
Class III Milk**	030,7 19,910	0.59	011,075,429	0.00
Nonpool Bulk and Condensed Products	10,882,533	1.84	7,049,618	2.92
American-Type Cheeses	211,065,590	3.99	208,502,011	3.85
Cream Cheese	87,165,422	11.98	74,940,855	12.77
Italian-Type Cheeses	255,702,422	3.34	279,572,459	2.99
Swiss and Other-Type Cheeses	42,702,916	3.81	46,975,074	3.70
Shrinkage, Overages & Interhandler Difference	(26)	N/A	1,523,076	5.36
Total Class III Utilization	607,518,857	4.81	618,563,093	4.52
Class IV Milk**	007,310,037	4.01	010,303,093	4.32
Nonpool Bulk	14,784,001	9.16	16,363,679	7.61
Condensed Products	25,043,429	3.20	24,119,732	2.90
Butter	29,485,407	46.37	32,002,921	46.41
Dried Milk Products	391,077,002	0.29	354,719,130	0.33
Shrinkage, Overages & Interhandler Difference	18,677,766	4.70	19,951,984	4.34
Ending Inventory	100,040,261	5.06	90,525,038	5.92
Skim Equivalent of NFMS to Fortify Class I	1,728,444	0.03	1,414,097	0.02
Total Class IV Utilization	580,836,310	3.94	539,096,581	4.49
Minimum Price Class	330,030,010	3.0 1	333,333,001	7.70
Animal Feed, Dumpage, and Other Uses^	8,797,208	1.59	22,717,976	2.76
Total Minimum Price Class Utilization	8,797,208	1.59	22,717,976	2.76
Total Utilization	2,641,573,076	4.19	2,599,775,209	4.14

^{*} Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

^{**} Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

[^] As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

[~] Includes fortified.

MARCH RECEIPTS OF PRODUCER MILK, BY STATE

		Receipts	is.		Numb Produ		Daily Av Outp	•
State	2021	2020	2021	2020	2021	2020	2021	2020
	thousand p	ounds	percer	nt			pounds p	er farm
CT	37,450	38,410	1.6	1.6	72	74	16,779	16,744
ME	49,034	50,902	2.1	2.2	181	198	8,739	8,293
MD	60,988	62,402	2.6	2.6	249	269	7,901	7,483
MA	15,826	16,340	0.7	0.7	79	85	6,462	6,201
NH	18,625	19,908	0.8	0.8	74	81	8,119	7,928
NY	1,202,417	1,187,910	51.1	50.2	3,278	3,383	11,833	11,327
PA	718,160	732,787	30.5	31.0	3,911	4,149	5,923	5,697
VT	219,810	229,194	9.3	9.7	529	589	13,404	12,552
Other States	31,316 #	27,866_##	1.3	1.2	555	539	1,820	1,668
Total/Avg.	2,353,626	2,365,719	100.0	100.0	8,928	9,367	8,504	8,147

[#] Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	76,106,906	29,833,426	42,894,161	784,272	149,618,765	- 6.4
3.00 - 3.10	252,155,284	88,780,514	19,817,656	124,215,856	484,969,310	20.6
2.80 - 2.95	145,989,342	115,200,707	62,968,635	173,913,159	498,071,843	21.2
2.60 - 2.70	87,390,806	33,290,300	92,537,889	1,334,935	214,553,930	9.1
2.40 - 2.55	82,589,887	206,683,558	89,323,792	48,167,474	426,764,711	18.1
2.35 and below	72,167,793	129,280,045	289,397,096	88,802,096	579,647,030	24.6
Market Total	716,400,018	603,068,550	596,939,229	437,217,792	2,353,625,589	100.0

^{*} Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Jan 2021
			dollars pe	er hundredweight		
Northeast Order Sub Regions:	17.34	16.82	17.69	18.95	17.67	16.43
New England	17.96	17.53	18.36	19.68	18.43	17.18
New York Pennsylvania	17.21 17.24	16.70 16.72	17.56 17.59	18.81 18.80	17.55 17.50	16.31 16.22

^{*} The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

^{##} Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

MARCH 2021 PRICES

		March 2021	March 2020	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$18.45	\$20.71	(10.9)
Class I Skim		13.87	14.07	(1.4)
Class II @ 3.5% butterfat test		15.07	16.75	(10.0)
Class II Butterfat (per pound)		1.7246	1.9247	(10.4)
Class II Skim		9.36	10.38	(9.8)
Class II Nonfat Solids (per pound)	1.0400	1.1533	(9.8)
Class III @ 3.5% butterfat test		16.15	16.25	(0.6)
Class III Skim		10.51	9.88	6.4
Class IV @ 3.5% butterfat test		14.18	14.87	(4.6)
Class IV Skim		8.46	8.45	0.1
Statistical Uniform Price		16.50	17.74	(7.0)
Producer Price Differential		0.35	1.49	(76.5)
Component Prices (per pound):	Butterfat	1.7176	1.9177	(10.4)
	Nonfat Solids	0.9396	0.9387	0.1
	Protein	2.6954	2.8424	(5.2)
	Other Solids	0.3652	0.1810	101.8

NUMBER OF HANDLERS AND POOL PLANTS

	March	February	March
	2021	2021	2020
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	66	66	63
Producer-Handlers	12	11	17
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	76	73	72
Less handlers operating plants in more than one category	(10)	(8)	(10)
Total Number of Handlers	144	142	142
Pool Distributing Plants	49	50	45
Pool Supply Unit Plants	1	1	1
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	61	56

CHANGE IN LIST OF HANDLERS AND PLANTS*

		CHANGED **		
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
Contoocook Creamery	Hopkinton, NH		PH	(a)
Crescent Dairy	Walterboro, SC	NPS	OF	
CROPP lowa	La Farge, WI	NPS	CSR	
CROPP Wisconsin	La Farge, WI	NPS	CSR	
DMS - Michigan Organic	Fairlawn, OH	NPS	CSR	
Michigan Milk Producers - MI	Novi, MI	NPS	CSR	
Saputo Dairy Foods USA, LLC	Newington, CT	PD	PR	
WWF Operating Company	Salt Lake City, UT	NPS	PR	

^{*} Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

PD - Pool Distributing Plant (a) New PH effective March 2021.

PH - Producer-Handler

CRS - Cooperative State Reporting Unit
OF - Other Federal Order Plant
PR - Partially Regulated Distributing Plant

^{**} Type of Plant:

NPS - Not pooling milk or reporting sales in the Order during current month