

Agricultural Marketing Service Dairy Program

# **Northeast Marketing Area**

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### DECEMBER 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*					
	December 2020	December 2019	% Change		
	pou	ınds	daily avg.		
Receipts of Fluid Milk Products and Cream		_			
Producers	2,281,783,355	2,250,180,659	1.4		
Other Sources	74,669,637	79,338,101	(5.9)		
Fortification and Recon. (Skim Equivalent)	7,958,985	8,818,370	(9.7)		
Overages	353,169	871,298	(59.5)		
Beginning Inventory	151,099,340	132,310,267	14.2		
Total Receipts	2,515,864,486	2,471,518,695	1.8		
Average Daily Producer Receipts	73,605,915	72,586,473	1.4		
Utilization of Fluid Milk Products and Cream from Producer Rece	ipts and Other Sourc	es			
Class I Milk:					
Marketing Area	670,932,045	660,161,416	1.6		
Other Federal Markets	31,701,242	21,789,872	45.5		
Non-Federal Markets	96,526,075	105,150,979	(8.2)		
Total Class I Milk	799,159,362	787,102,267	1.5		
Total Class II Milk	500,958,722	494,650,488	1.3		
Total Class III Milk	577,414,649	593,608,387	(2.7)		
Total Class IV Milk	613,009,114	585,138,500	4.8		
Total Milk Assigned to Minimum price	25,322,639	11,019,053	129.8		
Total Utilization	2,515,864,486	2,471,518,695	1.8		
Average Daily Class I Use	25,779,334	25,390,396	1.5		
Average Component Tests of Producer Receipts			% point		
Butterfat	4.08%	4.02%	0.06		
True Protein	3.21%	3.18%	0.03		
Other Solids	5.75%	5.77%	(0.02)		

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

#### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	December 2020	Butterfat	December 2019	Butterfat
Class I Milk*	pounds	percent	pounds	percent
Whole Milk	248,146,672	3.29	246,220,569	3.28
Organic Whole Milk	13,484,589	3.29	13,075,533	3.28
Reduced Fat Milk (2%)~	153,391,177	1.95	139,841,934	1.94
Organic Reduced Fat Milk	14,650,166	1.42	11,593,395	1.37
Lowfat Milk (1%)~	91,015,723	0.96	91,413,252	0.97
FatFree Milk (skim)~	42,821,897	0.10	49,261,716	0.11
Flavored Whole Milk	3,895,857	3.45	4,030,260	3.31
Flavored Lower Fat Milk#	17,987,256	0.92	28,568,654	0.61
Buttermilk	1,814,409	1.46	2,091,887	1.44
Eggnog	10,033,939	6.88	9,677,056	7.15
Shrinkage, Overages & Interhandler Difference	8,855,010	10.29	5,865,621	12.36
Ending Inventory	64,835,350	2.05	58,521,539	2.01
Total Class I <i>in</i> Marketing Area	670,932,045	2.38	660,161,416	2.31
Class I <i>out of</i> Marketing Area	128,227,317	2.34	126,940,851	2.34
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Total Class I Utilization	799,159,362	2.37	787,102,267	2.32
Class II Milk** Packaged Cream	67,596,611	19.76	73,896,954	19.42
Nonpool Bulk	54,927,095	10.97	68,575,589	10.87
Bakery, Candy, and Soup Products	41,190,466	4.43	35,068,485	5.37
Cottage Cheese	29,886,608	1.44	27,716,075	0.88
Ricotta Cheese	13,699,640	4.64	17,423,049	6.05
Sour Cream and Aerated Cream	11,814,666	16.46	12,914,011	16.80
Yogurt	196,868,847	0.85	187,607,029	0.73
Ice Cream, Desserts, Condensed, and Mixes	83,607,932	9.00	70,093,509	9.38
Shrinkage, Overages & Interhandler Difference	1,366,857	6.60	1,355,787	17.04
Total Class II Utilization	500,958,722	6.69	494,650,488	7.14
Class III Milk**				
Nonpool Bulk and Condensed Products	8,441,303	3.17	6,067,967	5.61
American-Type Cheeses	208,741,859	3.99	212,131,151	3.92
Cream Cheese	69,898,464	14.04	75,471,179	12.50
Italian-Type Cheeses	249,027,954	3.30	257,229,122	3.00
Swiss and Other-Type Cheeses	41,305,069	4.18	42,708,968	3.82
Shrinkage, Overages & Interhandler Difference	0	0.00	0	0.00
Total Class III Utilization	577,414,649	4.91	593,608,387	4.62
Class IV Milk**				
Nonpool Bulk	17,969,104	14.88	9,735,104	14.01
Condensed Products	22,349,804	3.23	21,971,901	2.80
Butter	31,437,112	49.94	29,571,224	48.04
Dried Milk Products	444,159,689	0.30	417,853,467	0.28
Shrinkage, Overages & Interhandler Difference	19,788,475	4.25	17,379,298	5.34
Ending Inventory	75,515,574	6.57	85,762,111	6.12
Skim Equivalent of NFMS to Fortify Class I	1,789,356	0.08	2,865,395	0.03
Total Class IV Utilization	613,009,114	4.28	585,138,500	4.02
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses <sup>^</sup>	25,322,639	1.44	11,019,053	1.39
Total Minimum Price Class Utilization	25,322,639	1.44	11,019,053	1.39
Total Utilization	2,515,864,486	4.27	2,471,518,695	4.23

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

# DECEMBER RECEIPTS OF PRODUCER MILK, BY STATE

					Numbe	er of	Daily Av	verage
		Receipts			Producers		Output	
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand pounds		percent		pounds		pounds p	er farm
CT	35,611	35,666	1.6	1.6	73	76	15,736	15,138
ME	47,189	49,024	2.1	2.2	183	197	8,318	8,027
MD	58,110	57,188	2.5	2.5	256	271	7,322	6,807
MA	14,938	14,867	0.6	0.7	83	86	5,805	5,577
NH	18,099	18,333	0.8	0.8	75	81	7,785	7,301
NY	1,186,800	1,137,950	52.0	50.6	3,283	3,455	11,661	10,625
PA	679,487	689,485	29.8	30.6	3,949	4,224	5,551	5,265
VT	214,097	221,040	9.4	9.8	553	595	12,489	11,984
Other States	27,452 #	26,628 ##	1.2	1.2	499	496	1,775	1,732
Total/Avg.	2,281,783	2,250,181	100.0	100.0	8,954	9,481	8,220	7,656

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	75,994,390	24,936,317	36,981,647	2,281,090	140,193,444	- 6.1
3.00 - 3.10	274,515,485	52,563,016	13,812,453	123,439,973	464,330,927	20.4
2.80 - 2.95	127,163,271	79,687,989	53,397,833	196,481,144	456,730,237	20.0
2.60 - 2.70	96,570,852	25,439,234	92,586,665	1,506,947	216,103,698	9.5
2.40 - 2.55	81,761,306	180,443,527	91,542,558	73,640,450	427,387,841	18.7
2.35 and below	71,072,784	110,771,078	281,731,831	113,461,515	577,037,208	25.3
Market Total	727,078,088	473,841,161	570,052,987	510,811,119	2,281,783,355	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020
	May 2020	<u> </u>	<del></del>	er hundredweight	<u>OCP 2020</u>	<u> </u>
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Northeast Order	12.94	14.99	17.81	17.34	16.82	17.69
Sub Regions:						
New England	13.60	15.64	18.68	17.96	17.53	18.36
New York	12.76	14.86	17.88	17.21	16.70	17.56
Pennsylvania	12.91	14.94	17.37	17.24	16.72	17.59

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

# DECEMBER 2020 PRICES

		December 2020	December 2019	% Change
Class Prices (reported per cwt unless r	noted otherwise):			
Class I @ Suffolk County, MA (Bo	oston) at 3.5% butterfat test	\$23.12	\$22.58	2.4
Class I Skim		18.13	14.86	22.0
Class II @ 3.5% butterfat test		14.01	16.81	(16.7)
Class II Butterfat (per pound)		1.5469	2.2022	(29.8)
Class II Skim		8.91	9.43	(5.5)
Class II Nonfat Solids (per pound	)	0.9900	1.0478	(5.5)
Class III @ 3.5% butterfat test		15.72	19.37	(18.8)
Class III Skim		10.71	12.11	(11.6)
Class IV @ 3.5% butterfat test		13.36	16.70	(20.0)
Class IV Skim		8.26	9.34	(11.6)
Statistical Uniform Price		17.26	19.28	(10.5)
Producer Price Differential		1.54	(0.09)	N/A
Component Prices (per pound):	Butterfat	1.5399	2.1952	(29.9)
	Nonfat Solids	0.9180	1.0378	(11.5)
	Protein	3.0282	3.6515	(17.1)
	Other Solids	0.2245	0.1341	67.4

#### **NUMBER OF HANDLERS AND POOL PLANTS**

	December 2020	November# 2020	December 2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	67	63
Producer-Handlers	12	12	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	75	76	76
Less handlers operating plants in more than one category	(10)	(11)	(10)
Total Number of Handlers	142	144	143
Pool Distributing Plants	49	49	46
Pool Supply Unit Plants	1	1	1
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	60	57
# Revised.			

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

		CHANGED **			
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.	
Dairy Farmers of America, Inc.	Kansas City, MO	9C	NPS		
Finger Lakes Division 955	Penn Yan, NY	NPS	9C		
Orin Thomas and Sons Incorporated dba Thomas	Rutland, VT	PD	OOB		
Dairy					
Pioneer Milk Producers	Oxford, PA	9C	NPS		
Saputo Dairy Foods USA, LLC	Newington, CT	PR	PD		
Worcester Creameries Horizon Iowa	Roxbury, NY	NPS	SRU		

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

PD - Pool Distributing Plant PR - Partially Regulated Distributing Plant

OOB - Out of business SRU - State Reporting Unit

<sup>\*\*</sup> Type of Plant: 9C - Cooperative as Handler