

Agricultural Marketing Service Dairy Program

Northeast Marketing Area

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OCTOBER 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MIL	K PRODUCTS AND CREAM BY	POOL PLANTS*	
	October 2020	October 2019	% Change
	poui	nds	daily avg.
Receipts of Fluid Milk Products and Cream		_	
Producers	2,261,717,104	2,222,836,492	1.7
Other Sources	46,988,359	57,773,855	(18.7)
Fortification and Recon. (Skim Equivalent)	11,498,841	9,374,966	22.7
Overages	427,676	299,110	43.0
Beginning Inventory	128,568,487	142,917,064	(10.0)
Total Receipts	2,449,200,467	2,433,201,487	0.7
Average Daily Producer Receipts	72,958,616	71,704,403	1.7
Utilization of Fluid Milk Products and Cream from Produc	er Receipts and Other Source	s	
Class I Milk:			
Marketing Area	654,984,551	675,918,554	(3.1)
Other Federal Markets	29,801,832	18,828,525	58.3
Non-Federal Markets	102,575,090	109,044,764	(5.9)
Total Class I Milk	787,361,473	803,791,843	(2.0)
Total Class II Milk	592,406,689	572,926,262	3.4
Total Class III Milk	595,329,107	593,297,094	0.3
Total Class IV Milk	468,255,351	458,242,385	2.2
Total Milk Assigned to Minimum price	5,847,847	4,943,903	18.3
Total Utilization	2,449,200,467	2,433,201,487	0.7
Average Daily Class I Use	25,398,757	25,928,769	(2.0)
Average Component Tests of Producer Receipts			% point
Butterfat	3.99%	3.94%	0.05
True Protein	3.18%	3.15%	0.03
Other Solids	5.77%	5.75%	0.02

^{*} Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

November 19, 2020

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	October 2020	Butterfat	October 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*	000 040 705	0.00	005 000 004	0.00
Whole Milk	230,040,705	3.29	235,890,321	3.29
Organic Whole Milk	12,255,146 `	3.29	17,041,510	3.28
Reduced Fat Milk (2%)~	165,284,394	1.94	132,345,781	1.94
Organic Reduced Fat Milk	13,535,682	1.41	16,264,660	1.42
Lowfat Milk (1%)~	89,805,447	0.96	95,810,625	0.96
FatFree Milk (skim)~ Flavored Whole Milk	42,379,540	0.10 3.32	50,783,129 4,027,972	0.09 3.32
Flavored Lower Fat Milk#	4,416,743 23,407,983	0.82	42,447,731	0.56
Buttermilk	1,774,549	1.41	2,129,880	1.49
Eggnog	4,241,657	6.81	3,776,320	6.75
Shrinkage, Overages & Interhandler Difference	8,882,161	9.52	8,001,856	9.70
Ending Inventory	58,960,544	2.28	67,398,769	2.21
-				
Total Class I in Marketing Area	654,984,551	2.31	675,918,554	2.22
Class I out of Marketing Area	132,376,922	2.46	127,873,289	2.50
Total Class I Utilization	787,361,473	2.33	803,791,843	2.26
Class II Milk**				
Packaged Cream	71,223,278	19.75	80,780,936	18.45
Nonpool Bulk	77,027,196	9.59	79,638,395	9.11
Bakery, Candy, and Soup Products	61,067,391	4.54	60,563,132	4.85
Cottage Cheese	35,170,938	1.68	30,041,068	0.90
Ricotta Cheese	16,104,641	4.63	18,901,317	5.74
Sour Cream and Aerated Cream	14,427,725	16.05	15,193,250	15.43
Yogurt	210,856,118	0.73	201,303,156	0.82
Ice Cream, Desserts, Condensed, and Mixes	105,512,283	9.25	85,476,833	9.60
Shrinkage, Overages & Interhandler Difference	1,017,119	9.09	1,028,175	3.81
Total Class II Utilization	592,406,689	6.63	572,926,262	6.75
Class III Milk**				
Nonpool Bulk and Condensed Products	6,145,319	14.34	6,861,454	4.98
American-Type Cheeses	206,099,255	3.96	200,664,359	3.87
Cream Cheese	79,842,911	10.95	74,117,998	12.09
Italian-Type Cheeses	256,367,446	3.16	262,219,502	2.95
Swiss and Other-Type Cheeses	45,891,513	3.75	46,280,867	3.46
Shrinkage, Overages & Interhandler Difference	982,663	1.49	3,152,914	0.29
Total Class III Utilization	595,329,107	4.64	593,297,094	4.45
Class IV Milk**				
Nonpool Bulk	10,835,337	10.41	8,325,009	13.93
Condensed Products	20,003,348	3.54	21,067,309	2.20
Butter	18,096,670	54.63	17,504,652	54.30
Dried Milk Products	333,053,845	0.29	319,996,683	0.27
Shrinkage, Overages & Interhandler Difference	16,946,818	7.40	17,842,053	5.03
Ending Inventory	67,204,000	6.58	70,626,931	6.67
Skim Equivalent of NFMS to Fortify Class I	2,115,333	0.06	2,879,748	0.03
Total Class IV Utilization	468,255,351	3.92	458,242,385	3.84
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	5,847,847	2.58	4,943,903	1.96
Total Minimum Price Class Utilization	5,847,847	2.58	4,943,903	1.96
Total Utilization	2,449,200,467	4.24	2,433,201,487	4.15

^{*} Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

^{**} Includes sales to nonpool manufacturing plants.

[^] As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

OCTOBER RECEIPTS OF PRODUCER MILK, BY STATE

		Receipt	ïS		Number of Producers		•	Daily Average Output	
State	2020	2019	2020	2019	2020	2019	2020	2019	
	thousand p	ounds	percent				pounds p	er farm	
CT	34,736	34,222	1.5	1.5	73	78	15,350	14,153	
ME	46,781	48,734	2.1	2.2	186	201	8,113	7,821	
MD	61,314	58,851	2.7	2.7	272	278	7,272	6,829	
MA	14,285	14,543	0.6	0.7	84	87	5,486	5,392	
NH	17,225	17,901	0.8	0.8	78	84	7,124	6,874	
NY	1,161,741	1,138,887	51.4	51.2	3,312	3,514	11,315	10,455	
PA	692,935	664,324	30.6	29.9	4,126	4,187	5,418	5,118	
VT	209,721	220,727	9.3	9.9	559	603	12,102	11,808	
Other States	22,979 #	24,647_##	1.0	1.1	457	539	1,622	1,475	
Total/Avg.	2,261,717	2,222,836	100.0	100.0	9,147	9,571	7,976	7,492	

[#] Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	75,654,463	27,344,363	41,713,914	1,833,862	146,546,602	6.5
3.00 - 3.10	264,891,512	68,974,130	16,646,605	110,129,266	460,641,513	20.4
2.80 – 2.95	150,368,342	106,612,742	56,387,801	153,512,437	466,881,322	20.6
2.60 – 2.70	90,260,325	31,835,004	86,905,519	2,457,991	211,458,839	9.3
2.40 – 2.55	80,655,096	199,578,821	86,517,529	37,054,839	403,806,285	17.9
2.35 and below	59,849,633	127,705,131	300,594,141	84,233,638	572,382,543	25.3
Market Total	721,679,371	562,050,191	588,765,509	389,222,033	2,261,717,104	100.0

^{*} Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	<u>Mar 2020</u>	<u> Apr 2020</u>	<u>May 2020</u>	<u>Jun 2020</u>	<u>Jul 2020</u>	<u>Aug 2020</u>
_			dollars pe	r hundredweight		
Northeast Order Sub Regions:	17.73	14.30	12.94	14.99	17.81	17.34
New England	18.38	15.01	13.60	15.64	18.68	17.96
New York	17.62	14.22	12.76	14.86	17.88	17.21
Pennsylvania	17.61	14.12	12.91	14.94	17.37	17.24

^{*} The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

^{##} Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

OCTOBER 2020 PRICES

		October 2020	October 2019	% Change
Class Prices (reported per cwt unless no	oted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$18.45	\$21.09	(12.5)
Class I Skim		13.22	12.54	5.4
Class II @ 3.5% butterfat test		13.63	16.68	(18.3)
Class II Butterfat (per pound)		1.6458	2.4101	(31.7)
Class II Skim		8.15	8.54	(4.6)
Class II Nonfat Solids (per pound)		0.9056	0.9489	(4.6)
Class III @ 3.5% butterfat test		21.61	18.72	15.4
Class III Skim		16.45	10.68	54.0
Class IV @ 3.5% butterfat test		13.47	16.39	(17.8)
Class IV Skim		8.01	8.27	(3.1)
Statistical Uniform Price		17.07	18.72	(8.8)
Producer Price Differential		(4.54)	0.00	N/A
Component Prices (per pound):	Butterfat	1.6388	2.4031	(31.8)
	Nonfat Solids	0.8902	0.9186	(3.1)
	Protein	5.0146	3.1700	58.2
	Other Solids	0.1534	0.1447	6.0

NUMBER OF HANDLERS AND POOL PLANTS

	October	September	October
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	67	65	62
Producer-Handlers	12	13	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	74	73	76
Less handlers operating plants in more than one category	(11)	(10)	(10)
Total Number of Handlers	142	141	142
Pool Distributing Plants	49	47	44
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	58	56

CHANGE IN LIST OF HANDLERS AND PLANTS*

	CHANGED **				
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.	
DFA KY Mideast	Fairlawn, OH	CSR	NPS		
Saputo Dairy Foods, LLC	Murray, KY	OF	PR		
South Mountain Creamery, L.L.C.	Middletown, MD	PH	PD		
Trickling Springs Creamery	Chambersburg, PA	NPS	PD		
WhiteWave Foods	Dallas, TX	NPS	OF		

^{*} Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

PD - Pool Distributing Plant

PH - Producer Handler

OF - Other Federal Order Plant PR - Partially Regulated Distributing Plant

^{**} Type of Plant: CSR - Cooperative State Reporting Unit