

Agricultural Marketing Service Dairy Program

### **Northeast Marketing Area**

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# AUGUST 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*					
	August 2020	August 2019	% Change		
	pour	pounds			
Receipts of Fluid Milk Products and Cream		_	daily avg.		
Producers	2,260,177,053	2,236,881,474	1.0		
Other Sources	69,791,291	66,112,945	5.6		
Fortification and Recon. (Skim Equivalent)	10,990,077	11,841,981	(7.2)		
Overages	26,781	85,055	(68.5)		
Beginning Inventory	116,741,972	128,025,495	(8.8)		
Total Receipts	2,457,727,174	2,442,946,950	0.6		
Average Daily Producer Receipts	72,908,937	72,157,467	1.0		
Utilization of Fluid Milk Products and Cream from Product Class   Milk:	cer Receipts and Other Source	s			
Marketing Area	596,638,457	626,208,224	(4.7)		
Other Federal Markets	29,336,724	17,525,664	67.4		
Non-Federal Markets	94,030,969	100,424,421	(6.4)		
Total Class I Milk	720,006,150	744,158,309	(3.2)		
Total Class II Milk	619,872,655	597,619,246	3.7		
Total Class III Milk	638,060,751	618,333,476	3.2		
Total Class IV Milk	473,002,283	475,591,520	(0.5)		
Total Milk Assigned to Minimum price	6,785,335	7,244,399	(6.3)		
Total Utilization	2,457,727,174	2,442,946,950	0.6		
Average Daily Class I Use	23,226,005	24,005,107	(3.2)		
Average Component Tests of Producer Receipts			% point		
Butterfat	3.77%	3.74%	0.03		
True Protein	3.03%	3.02%	0.01		
Other Solids	5.76%	5.75%	0.01		

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

#### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	August 2020	Duttorfot	August 2010	Duttorfot
	August 2020 pounds	Butterfat percent	August 2019 pounds	Butterfat percent
Class I Milk*	podrido	porcont	podrido	percent
Whole Milk	228,365,955	3.28	237,531,956	3.28
Organic Whole Milk	12,079,836	3.29	16,169,629	3.27
Reduced Fat Milk (2%)~	132,074,769	1.94	133,586,153	1.93
Organic Reduced Fat Milk	12,630,725	1.41	15,611,587	1.42
Lowfat Milk (1%)~	81,278,582	0.96	87,050,531	0.96
FatFree Milk (skim)~	41,210,741	0.10	48,656,285	0.09
Flavored Whole Milk	3,392,646	3.28	3,407,143	3.34
Flavored Lower Fat Milk#	16,013,521	1.15	19,848,868	0.96
Buttermilk and Eggnog	1,661,965	1.39	2,225,802	1.54
Shrinkage, Overages & Interhandler Difference	9,845,016	6.86	7,717,953	9.37
Ending Inventory	58,084,701	2.07	54,402,317	1.92
Total Class I <i>in</i> Marketing Area	596,638,457	2.29	626,208,224	2.25
Class I out of Marketing Area	123,367,693	2.27	117,950,085	2.27
Total Class I Utilization	720,006,150	2.28	744,158,309	2.26
Class II Milk**				
Packaged Cream	60,415,132	20.01	69,092,720	19.81
Nonpool Bulk	77,744,895	8.36	72,540,987	8.30
Bakery, Candy, and Soup Products	70,960,049	4.17	65,569,193	4.30
Cottage Cheese	34,443,500	1.23	33,000,966	0.90
Ricotta Cheese	13,365,275	6.65	12,577,606	6.95
Sour Cream and Aerated Cream	11,280,333	15.55	12,534,468	16.84
Yogurt	236,468,948	0.77	221,574,018	0.86
Ice Cream, Desserts, Condensed, and Mixes	111,640,206	9.68	108,169,166	9.01
Shrinkage, Overages & Interhandler Difference	3,554,317	4.21	2,560,122	5.22
Total Class II Utilization	619,872,655	6.03	597,619,246	6.29
Class III Milk**				
Nonpool Bulk and Condensed Products	8,900,173	12.48	10,084,746	1.75
American-Type Cheeses	211,854,850	3.73	213,811,601	3.72
Cream Cheese	81,827,098	10.23	74,516,570	11.54
Italian-Type Cheeses	292,013,431	2.89	273,114,486	2.78
Swiss and Other-Type Cheeses	43,465,199	3.45	43,173,931	3.19
Shrinkage, Overages & Interhandler Difference	0	0.00	3,632,142	1.42
Total Class III Utilization	638,060,751	4.28	618,333,476	4.17
Class IV Milk**				
Nonpool Bulk	13,463,014	8.84	10,888,307	13.42
Condensed Products	22,877,061	3.36	17,855,548	2.05
Butter	15,602,321	59.31	16,564,655	52.70
Dried Milk Products	330,960,945	0.21	340,103,401	0.24
Shrinkage, Overages & Interhandler Difference	17,369,448	4.10	19,948,270	3.45
Ending Inventory	71,869,846	4.99	68,428,518	6.53
Skim Equivalent of NFMS to Fortify Class I	859,648	0.02	1,802,821	0.43
Total Class IV Utilization	473,002,283	3.43	475,591,520	3.48
Minimum Price Class Animal Feed, Dumpage, and Other Uses^	6,785,335	2.04	7,244,399	3.22
Total Minimum Price Class Utilization	6,785,335	2.04	7,244,399	3.22
Total Utilization	2,457,727,174	3.97	2,442,946,950	3.97
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<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# AUGUST RECEIPTS OF PRODUCER MILK, BY STATE

		Receipt	·e		Numbe		Daily Av	•
State	2020	2019	2020	2019	Producers 2020 2019 202		2020	.put 2019
	thousand p		percer				pounds p	
CT	34,438	34,438	1.5	1.6	74	80	15,012	13,886
ME	48,518	51,805	2.2	2.3	188	206	8,325	8,112
MD	54,203	54,986	2.4	2.5	255	277	6,857	6,403
MA	14,798	14,243	0.7	0.6	84	87	5,683	5,281
NH	18,061	18,607	0.8	0.8	80	83	7,283	7,232
NY	1,183,101	1,158,721	52.3	51.8	3,355	3,551	11,375	10,526
PA	669,741	657,093	29.6	29.4	4,010	4,212	5,388	5,032
VT	213,055	224,119	9.4	10.0	564	611	12,186	11,832
Other States	24,262 #	22,869 ##	1.1	1.0	534	510	1,466	1,446
Total/Avg.	2,260,177	2,236,881	100.0	100.0	9,144	9,617	7,973	7,503

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	70,235,395	26,197,666	46,515,101	6,647,802	149,595,964	6.6
3.00 - 3.10	238,346,668	71,968,530	28,725,192	90,711,264	429,751,654	19.0
2.80 - 2.95	119,624,142	130,420,989	55,042,200	153,382,411	458,469,742	20.3
2.60 - 2.70	84,744,791	30,384,762	94,603,635	3,722,678	213,455,866	9.5
2.40 - 2.55	70,942,668	217,464,630	81,476,984	48,423,152	418,307,434	18.5
2.35 and below	62,172,662	118,562,162	322,135,520	87,726,049	590,596,393	26.1
Market Total	646,066,326	594,998,739	628,498,632	390,613,356	2,260,177,053	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	<u>Jun 2020</u>
_			dollars pe	er hundredweight		
Northeast Order Sub Regions:	19.05	18.30	17.73	14.30	12.94	14.99
New England	19.72	19.03	18.38	15.01	13.60	15.64
New York Pennsylvania	18.90 18.97	18.19 18.15	17.62 17.61	14.22 14.12	12.76 12.91	14.86 14.94

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## AUGUST 2020 PRICES

		August 2020	August 2019	% Change
Class Prices (reported per cwt unless	s noted otherwise):			
Class I @ Suffolk County, MA (	Boston) at 3.5% butterfat test	\$23.03	\$21.14	8.9
Class I Skim		16.59	12.06	37.6
Class II @ 3.5% butterfat test		13.27	17.60	(24.6)
Class II Butterfat (per pound)		1.6345	2.6644	(38.7)
Class II Skim		7.82	8.57	(8.8)
Class II Nonfat Solids (per pour	nd)	0.8689	0.9522	(8.7)
Class III @ 3.5% butterfat test		19.77	17.60	12.3
Class III Skim		14.58	8.60	69.5
Class IV @ 3.5% butterfat test		12.53	16.74	(25.1)
Class IV Skim		7.08	7.71	(8.2)
Statistical Uniform Price		18.02	18.97	(5.0)
Producer Price Differential		(1.75)	1.37	(227.7)
Component Prices (per pound):	Butterfat	1.6275	2.6574	(38.8)
	Nonfat Solids	0.7862	0.8570	(8.3)
	Protein	4.4394	2.4453	81.5
N/A = Not Applicable	Other Solids	0.1387	0.1730	(19.8)

#### NUMBER OF HANDLERS AND POOL PLANTS

	August	July	August
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	63	64
Producer-Handlers	14	14	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	75	74	73
Less handlers operating plants in more than one category	(11)	(10)	(10)
Total Number of Handlers	142	141	141
Pool Distributing Plants	47	47	46
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	58	58	58

### CHANGE IN LIST OF HANDLERS AND PLANTS\*

<u>Name</u>		CHANGED **		
	Plant Location	<u>From</u>	<u>To</u>	Expl.
CROPP Minnesota	La Farge, WI	NPS	CSR	
CROPP Wisconsin	La Farge, WI	NPS	CSR	
Michigan Milk Producers Organic - IN	Novi, MI	NPS	CSR	
National Farmers Organization	Syracuse, NY	NPS	9C	
Saputo Dairy Foods USA, LLC	Murray, KY	OF	PR	
Snowville Creamery, LLC	Pomeroy, OH	ED	OF	(a)
WhiteWave Foods	Dallas, TX	NPS	OF	. ,

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

9C - Cooperative as Handler

ED - Exempt Distributing Plant OF - Other Federal Order Plant

(a) Effective July 2020.

PR - Partially Regulated Distributing Plant

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit