

Agricultural Marketing Service Dairy Program

## **Northeast Marketing Area**

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### JULY 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*					
	July 2020	July 2019	% Change		
	pour	nds	daily avg.		
Receipts of Fluid Milk Products and Cream					
Producers	2,345,352,163	2,239,875,508	4.7		
Other Sources	42,518,415	70,383,977	(39.6)		
Fortification and Recon. (Skim Equivalent)	11,938,356	12,293,563	(2.9)		
Overages	41,203	110,584	(62.7)		
Beginning Inventory	132,402,166	139,607,919	(5.2)		
Total Receipts	2,532,252,303	2,462,271,551	2.8		
Average Daily Producer Receipts	75,656,521	72,254,049	4.7		
Utilization of Fluid Milk Products and Cream from Produce Class   Milk:	er Receipts and Other Source	S			
Marketing Area	607,088,783	614,672,629	(1.2)		
Other Federal Markets	29,747,110	16,852,578	76.5 <sup>°</sup>		
Non-Federal Markets	102,492,295	94,406,617	8.6		
Total Class I Milk	739,328,188	725,931,824	1.8		
Total Class II Milk	606,677,438	593,578,973	2.2		
Total Class III Milk	673,398,345	620,291,012	8.6		
Total Class IV Milk	506,444,205	500,749,322	1.1		
Total Milk Assigned to Minimum price	6,404,127	21,720,420	(70.5)		
Total Utilization	2,532,252,303	2,462,271,551	2.8		
Average Daily Class I Use	23,849,296	23,417,156	1.8		
Average Component Tests of Producer Receipts			% point		
Butterfat	3.76%	3.73%	0.03		
True Protein	3.00%	2.97%	0.03		
Other Solids	5.76%	5.76%	0.00		

<sup>\*</sup> Product pounds based on reports of handlers.

### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	July 2020	Butterfat	July 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*	-			
Whole Milk	232,847,589	3.27	228,579,427	3.27
Organic Whole Milk	13,277,803	3.28	13,649,073	3.28
Reduced Fat Milk (2%)~	132,593,215	1.94	128,841,408	1.95
Organic Reduced Fat Milk	13,419,092	1.41	15,582,765	1.38
Lowfat Milk (1%)~	83,502,874	0.96	86,435,202	0.95
FatFree Milk (skim)~	40,782,597	0.10	51,784,268	0.10
Flavored Whole Milk	4,331,165	3.39	3,454,223	3.36
Flavored Lower Fat Milk#	16,275,709	1.10	17,908,516	1.01
Buttermilk and Eggnog	2,046,936	2.08	2,315,037	1.42
Shrinkage, Overages & Interhandler Difference	5,255,061	17.85	10,531,582	7.39
Ending Inventory	62,756,742	2.07	55,591,128	2.02
Total Class I in Marketing Area	607,088,783	2.35	614,672,629	2.24
Class I out of Marketing Area	132,239,405	2.13	111,259,195	2.27
Total Class I Utilization	739,328,188	2.31	725,931,824	2.24
Class II Milk**				
Packaged Cream	59,977,146	20.69	70,657,894	19.49
Nonpool Bulk	72,955,712	9.67	75,204,822	9.75
Bakery, Candy, and Soup Products	67,634,525	4.18	61,619,304	4.38
Cottage Cheese	35,827,023	1.24	35,330,207	0.93
Ricotta Cheese	10,227,609	7.48	11,957,452	4.57
Sour Cream and Aerated Cream	10,665,962	17.13	13,403,932	16.64
Yogurt	233,769,119	0.72	211,220,846	0.70
Ice Cream, Desserts, Condensed, and Mixes	114,007,268	9.67	112,401,877	9.39
Shrinkage, Overages & Interhandler Difference	1,613,074	4.28	1,782,639	N/A
Total Class II Utilization	606,677,438	6.28	593,578,973	6.54
Class III Milk**				
Nonpool Bulk and Condensed Products	3,626,849	7.24	9,882,914	2.34
American-Type Cheeses	223,081,627	3.65	212,594,725	3.73
Cream Cheese	83,251,311	10.80	71,204,360	11.67
Italian-Type Cheeses	312,740,263	2.92	276,989,416	2.65
Swiss and Other-Type Cheeses	50,698,295	3.36	49,529,850	3.33
Shrinkage, Overages & Interhandler Difference	0	0.00	89,747	3.92
Total Class III Utilization	673,398,345	4.19	620,291,012	4.11
Class IV Milk**				
Nonpool Bulk	23,440,524	7.01	13,177,860	8.97
Condensed Products	24,415,254	2.68	20,214,267	2.66
Butter	17,084,557	56.49	18,850,138	48.10
Dried Milk Products	366,806,197	0.20	355,729,858	0.19
Shrinkage, Overages & Interhandler Difference	20,173,887	3.97	18,818,319	4.08
Ending Inventory	53,437,511	6.35	72,643,512	5.11
Skim Equivalent of NFMS to Fortify Class I	1,086,275	0.04	1,315,368	0.04
Total Class IV Utilization	506,444,205	3.33	500,749,322	3.18
Minimum Price Class	6 404 407	0.40	24 720 420	0.67
Animal Feed, Dumpage, and Other Uses^	6,404,127	2.19	21,720,420	0.67
Total Minimum Price Class Utilization	6,404,127	2.19	21,720,420	0.67
Total Utilization	2,532,252,303	3.97	2,462,271,551	3.93

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# JULY RECEIPTS OF PRODUCER MILK, BY STATE

		Receipts	re.		Numbe Produc		Daily Av Outp	•
State	2020	2019	2020	2019	2020	2019	2020	2019
0.0.0	thousand pounds percent					pounds p		
CT	34,702	33,666	1.5	1.5	74	81	15,127	13,407
ME	49,078	53,116	2.1	2.4	189	212	8,377	8,082
MD	60,542	56,720	2.6	2.5	268	281	7,287	6,511
MA	15,091	14,408	0.6	0.6	84	88	5,795	5,281
NH	18,251	18,864	0.8	0.8	79	82	7,452	7,421
NY	1,217,976	1,152,686	51.9	51.5	3,371	3,585	11,655	10,372
PA	712,540	662,237	30.4	29.6	4,095	4,279	5,613	4,992
VT	213,452	225,255	9.1	10.0	572	615	12,038	11,815
Other States	23,720 #	22,924 ##	1.0	1.1	403	398	1,899	1,858
Total/Avg.	2,345,352	2,239,876	100.0	100.0	9,135	9,621	8,282	7,510

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt						_
3.15 and above	72,774,029	23,606,404	42,560,797	1,888,677	140,829,907	6.0
3.00 - 3.10	242,518,457	73,205,566	32,925,723	118,096,415	466,746,161	19.9
2.80 - 2.95	125,734,643	126,192,894	54,396,415	173,722,314	480,046,266	20.5
2.60 - 2.70	84,424,204	27,507,785	92,932,933	1,379,028	206,243,950	8.8
2.40 - 2.55	68,280,712	209,536,599	91,946,669	54,269,966	424,033,946	18.1
2.35 and below	65,258,145	120,080,504	349,892,457	92,220,827	627,451,933	26.7
Market Total	658,990,190	580,129,752	664,654,994	441,577,227	2,345,352,163	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	Dec 2019	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020
_			dollars pe	er hundredweight		
Northeast Order Sub Regions:	19.82	19.05	18.30	17.73	14.30	12.94
New England	20.61	19.72	19.03	18.38	15.01	13.60
New York Pennsylvania	19.61 19.76	18.90 18.97	18.19 18.15	17.62 17.61	14.22 14.12	12.76 12.91

The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

# **JULY 2020**

### **PRICES**

	July 2020	July 2019	% Change	
otherwise):	040.04	000.40	(3.0)	
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test Class I Skim				
Class I @ 3.5% butterfat test				
			(21.7) (27.0)	
			(15.6)	
	0.7956	0.9422	(15.6)	
	24.54	17.55	39.8	
	18.33	8.45	116.9	
	13.76	16.90	(18.6)	
	7.16	7.77	(7.9)	
	19.08	18.83	1.3	
	(5.46)	1.28	N/A	
utterfat	1.9583	2.6858	(27.1)	
onfat Solids	0.7959	0.8628	(7.8)	
rotein	5.6294	2.4032	134.2	
ther Solids	0.1492	0.1689	(11.7)	
NUMBER OF HANDLERS AND	POOL PLANTS			
	July	June#	July	
	2020	2020	2019	
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)			65	
to poor plants)	14	14	13	
mpt Plants, and Handlers	17	17	13	
	74	75	74	
than one category	(10)	(10)	(11)	
- ,	141	143	141	
	47	46	47	
	1	1	2	
	9	8	9	
	1	1	1	
	58	56	59	
CHANGE IN LIST OF HANDLER	S AND PLANTS*			
OTANGE IN EIGT OF TIANBEEN	TO AND I LANTO	CHANGED **		
Plant Location	<u>From</u>	<u>To</u>	Expl.	
Lathrop, CA	OF	NPS		
Walterboro, SC	NPS	OF		
Fairlawn, OH	NPS	CSR		
Schuylerville, NY	ED	PD		
Hancock, MD				
•				
			(a)	
Murray, KY	PR ED	OF	<b>(L</b> )	
	HI)	PH	(b)	
Dracut, MA				
Pomeroy, OH	OF	ED	(c)	
Pomeroy, OH Roxbury, NY				
Pomeroy, OH	OF -	ED		
	utterfat onfat Solids rotein other Solids  NUMBER OF HANDLERS AND and/or pool supply plants; to pool plants) ompt Plants, and Handlers othan one category  CHANGE IN LIST OF HANDLER  Plant Location Lathrop, CA Walterboro, SC Fairlawn, OH Schuylerville, NY Hancock, MD St. Louis, MO Novi, MI York, PA	otherwise):  2 at 3.5% butterfat test  2 at 3.5% butterfat test  3 19.81  13.87  13.79  1.9653  7.16  0.7956  24.54  18.33  13.76  7.16  19.08  (5.46)  utterfat  1.9583 onfat Solids  0.7959 rotein  5.6294 other Solids  0.1492   NUMBER OF HANDLERS AND POOL PLANTS  And/or pool supply plants;  to pool plants)  and/or pool supply plants;  to pool plants, and Handlers  than one category  (10)  141  47  1  9  1  58  CHANGE IN LIST OF HANDLERS AND PLANTS*  Plant Location  Lathrop, CA  Walterboro, SC  NPS Fairlawn, OH  Schuylerville, NY  ED  Hancock, MD  St. Louis, MO  Novi, MI  York, PA  PH	at 3.5% butterfat test   \$19.81   \$20.43     at 3.5% butterfat test   \$19.81   \$20.43     13.87   11.43     13.79   17.61     1.9653   2.6928     7.16   8.48     0.7956   0.9422     24.54   17.55     18.33   8.45     13.76   16.90     7.16   7.77     19.08   18.83     (5.46)   1.28     utterfat   1.9583   2.6858     onfat Solids   0.7959   0.8628     rotein   5.6294   2.4032     ther Solids   0.1492   0.1689     NUMBER OF HANDLERS AND POOL PLANTS     14	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

 $\ensuremath{\mathsf{NPS}}$  - Not pooling milk or reporting sales in the Order during current month

uring current month NP - NonPool/Unregulated Supply Plant PD - Pool Distributing Plant PH - Producer Handler

OF - Other Federal Order Plant

PSS - Pool Supply System Plant

PH - Producer Handler SRU - State Reporting Unit

ED - Exempt Distributing Plant

PR - Partially Regulated Distributing Plant

(a) Effective May 2020. (b) Effective March 2020.

(c) Effective June 2020.

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit

<sup>9</sup>C - Cooperative as Handler