

## **Northeast Marketing Area**

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## JANUARY 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND LITHIZATION OF FILLID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	January 2020	January 2019	% Change
	pour	pounds	
Receipts of Fluid Milk Products and Cream			_
Producers	2,301,865,146	2,286,553,757	0.7
Other Sources	74,050,096	65,320,729	13.4
Fortification and Recon. (Skim Equivalent)	7,463,256	7,590,489	(1.7)
Overages	188,123	181,985	3.4
Beginning Inventory	143,733,354	141,970,840	1.2
Total Receipts	2,527,299,975	2,501,617,800	1.0
Average Daily Producer Receipts	74,253,714	73,759,799	0.7
<b>Utilization of Fluid Milk Products and Cream from Produ</b>	cer Receipts and Other Source	es	
Class I Milk:			
Marketing Area	663,689,882	688,616,736	(3.6)
Other Federal Markets	23,547,594	17,432,714	35.1
Non-Federal Markets	98,119,252	112,017,770	(12.4)
Total Class I Milk	785,356,728	818,067,220	(4.0)
Total Class II Milk	555,275,152	552,405,802	0.5
Total Class III Milk	613,382,697	611,875,907	0.2
Total Class IV Milk	563,210,781	507,926,735	10.9
Total Milk Assigned to Minimum price	10,074,617	11,342,136	(11.2)
Total Utilization	2,527,299,975	2,501,617,800	1.0
Average Daily Class I Use	25,334,088	26,389,265	(4.0)
Average Component Tests of Producer Receipts			% point
Butterfat	3.99%	3.99%	0.00
True Protein	3.14%	3.15%	(0.01)
Other Solids	5.77%	5.74%	0.03

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Ronnybrook Farm Dairy, Inc.

Ancramdale, NY

	January 2020	Butterfat	January 2019	Butterfat
Class I Milk*	pounds	percent	pounds	percent
Whole Milk	245,048,677	3.24	243,115,865	3.29
Organic Whole Milk	11,456,547	3.28	15,241,043	3.28
Reduced Fat Milk (2%)~	137,019,347	1.95	142,622,700	1.95
Organic Reduced Fat Milk	12,473,693	1.39	19,556,539	1.35
Lowfat Milk (1%)~	94,303,827	0.97	100,341,837	0.97
FatFree Milk (skim)~	44,784,016	0.10	55,387,421	0.11
Flavored Whole Milk	4,456,566	3.30	2,454,653	3.44
Flavored Lower Fat Milk#	37,408,047	0.53	40,159,965	0.59
Buttermilk	1,991,543	1.18	2,109,994	1.30
Eggnog	18,749	3.54	115,180	7.50
Shrinkage, Overages & Interhandler Difference	7,650,156	8.57	7,792,860	8.35
Ending Inventory	67,078,714	2.01	59,718,679	1.96
Total Class I in Marketing Area	663,689,882	2.18	688,616,736	2.14
Class I out of Marketing Area	121,666,846	2.17	129,450,484	2.12
Total Class I Utilization	785,356,728	2.18	818,067,220	2.14
Class II Milk**				
Packaged Cream	69,717,065	20.30	76,958,940	17.99
Nonpool Bulk	73,466,035	9.89	65,519,478	10.76
Bakery, Candy, and Soup Products	59,997,682	4.68	65,212,977	4.69
Cottage Cheese	31,255,828	0.86	27,920,140	0.92
Ricotta Cheese	16,245,308	5.93	15,072,983	6.01
Sour Cream and Aerated Cream	11,312,084	17.06	12,687,890	16.42
Yogurt	210,060,930	0.71	192,923,049	0.82
Ice Cream, Desserts, Condensed, and Mixes	83,061,875	8.84	95,161,256	8.58
Shrinkage, Overages & Interhandler Difference	158,345	N/A	949,089	0.10
Total Class II Utilization	555,275,152	6.52	552,405,802	6.69
Class III Milk**				
Nonpool Bulk and Condensed Products	8,679,068	1.17	13,580,311	2.01
American-Type Cheeses	210,121,524	3.91	213,570,467	3.87
Cream Cheese	76,582,701	13.29	68,323,133	14.41
Italian-Type Cheeses	270,873,706	3.06	250,653,004	2.85
Swiss and Other-Type Cheeses	47,169,198	3.67	46,844,135	3.41
Shrinkage, Overages & Interhandler Difference	(43,500)	N/A	18,904,857	3.59
Total Class III Utilization	613,382,697	4.64	611,875,907	4.55
Class IV Milk**				
Nonpool Bulk	11,814,934	10.29	11,989,198	9.35
Condensed Products	18,952,848	3.08	15,121,962	2.73
Butter	30,615,810	50.53	29,594,726	50.90
Dried Milk Products	402,667,478	0.32	372,384,861	0.20
Shrinkage, Overages & Interhandler Difference	18,663,101	4.80	193,375	4.56
Ending Inventory	78,737,085	5.93	77,304,039	6.55
Skim Equivalent of NFMS to Fortify Class I	1,759,525	0.03	1,338,574	0.06
Total Class IV Utilization	563,210,781	4.29	507,926,735	4.42
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses <sup>^</sup>	10,074,617	1.54	11,342,136	1.85
Total Minimum Price Class Utilization	10,074,617	1.54	11,342,136	1.85
Total Utilization	2,527,299,975	4.20	2,501,617,800	4.19

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. N/A = Not applicable. ~ Includes fortified.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

<sup>#</sup> Includes reduced fat, lowfat, and fatfree milk products.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

# JANUARY RECEIPTS OF PRODUCER MILK, BY STATE

	Receipts				Number of Producers		Daily Average Output	
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	er farm
CT	37,066	35,971	1.6	1.6	77	84	15,528	13,814
ME	49,942	51,845	2.2	2.3	200	215	8,055	7,779
MD	59,555	62,932	2.6	2.7	269	306	7,142	6,634
MA	15,508	14,885	0.7	0.6	86	89	5,817	5,395
NH	19,222	19,367	0.8	0.9	82	85	7,562	7,350
NY	1,158,217	1,139,950	50.3	49.9	3,426	3,782	10,905	9,723
PA	711,642	708,729	30.9	31.0	4,225	4,546	5,433	5,029
VT	223,556	227,176	9.7	9.9	588	642	12,264	11,415
Other States	27,157 #	25,699 ##	1.2	1.1	476	294	1,840	2,820
Total/Avg.	2,301,865	2,286,554	100.0	100.0	9,429	10,043	7,875	7,344

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	82,172,164	28,623,585	34,039,627	2,870,615	147,705,991	6.4
3.00 - 3.10	268,975,401	63,905,356	15,536,754	118,692,471	467,109,982	20.3
2.80 - 2.95	144,084,486	119,222,780	55,193,096	175,092,805	493,593,167	21.4
2.60 - 2.70	89,416,715	28,134,470	94,868,550	1,296,512	213,716,247	9.3
2.40 - 2.55	82,053,794	188,440,268	100,539,912	56,407,656	427,441,630	18.6
2.35 and below	48,944,817	105,726,818	304,220,547	93,405,947	552,298,129	24.0
Market Total	715,647,377	534,053,277	604,398,486	447,766,006	2,301,865,146	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

	<u>Jun 2019</u>	<u>Jul 2019</u>	<u>Aug 2019</u>	<u>Sep 2019</u>	Oct 2019	Nov 2019
_			dollars pe	er hundredweight		
Northeast Order Sub Regions:	17.82	18.04	18.31	18.56	18.95	19.82
New England	18.74	18.85	19.06	19.39	19.71	20.61
New York	17.77	17.92	18.27	18.48	18.81	19.61
Pennsylvania	17.51	17.81	18.01	18.29	18.80	19.76

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

# JANUARY 2020 PRICES

		January 2020	January 2019	% Change
Class Prices (reported per cwt unless n	oted otherwise):	<del></del>		
Class I @ Suffolk County, MA (Bo	ston) at 3.5% butterfat test	\$22.26	\$18.37	21.2
Class I Skim		14.96	9.77	53.1
Class II @ 3.5% butterfat test		17.05	15.74	8.3
Class II Butterfat (per pound)		2.1187	2.5051	(15.4)
Class II Skim		9.98	7.22	38.2
Class II Nonfat Solids (per pound)		1.1089	0.8022	38.2
Class III @ 3.5% butterfat test		17.05	13.96	22.1
Class III Skim		10.01	5.41	85.0
Class IV @ 3.5% butterfat test		16.65	15.48	7.6
Class IV Skim		9.60	6.98	37.5
Statistical Uniform Price		18.78	16.42	14.4
Producer Price Differential		1.73	2.46	(29.7)
Component Prices (per pound):	Butterfat	2.1117	2.4981	(15.5)
	Nonfat Solids	1.0665	0.7757	37.5
	Protein	2.9606	1.1927	148.2
	Other Solids	0.1417	0.2898	(51.1)

### **NUMBER OF HANDLERS AND POOL PLANTS**

	January	December#	January#
	2020	2019	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	62
Producer-Handlers	15	14	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	73	76	75
Less handlers operating plants in more than one category	(9)	(10)	(8)
Total Number of Handlers	142	143	143
Pool Distributing Plants	45	46	45
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	56	57	57
# Revised			

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

			CHANGED **	
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
C. F. Burger Creamery	Detroit, MI	OF	NPS	
Green Mountain Organic Creamery	Hinesburg, VT	ED	OOB	(a)
Jefferson Bulk Milk Co-op, Inc.	Watertown, NY	NPS	9C	
Kreider Dairy Farms, Inc.	Manheim, PA	PD	PH	
Perrydell Farm	York, PA	ED	PH	(a)
Ultra Dairy, LLC	East Syracuse, NY	PU	PD	(a)
WhiteWave Foods	Dallas, TX	OF	NPS	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

OOB - Out of Business

<sup>\*\*</sup> Type of Plant:

<sup>9</sup>C - Cooperative as Handler

ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant PU - Pool Unit Plant

PD - Pool Distributing Plant (a) Effective December 2019.

PH - Producer Handler



## **Northeast Marketing Area**

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N/A = Not Applicable.

FEBRUARY 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*							
	February 2020	February 2019	% Change				
	pou	nds	daily avg.				
Receipts of Fluid Milk Products and Cream							
Producers	2,178,137,425	2,086,400,145	4.4				
Other Sources	76,051,378	58,811,818	29.3				
Fortification and Recon. (Skim Equivalent)	6,969,506	7,426,110	(6.1)				
Overages	710,668	653,054	8.8				
Beginning Inventory	145,817,950	137,065,138	6.4				
Total Receipts	2,407,686,927	2,290,356,265	5.1				
Average Daily Producer Receipts	75,108,187	74,514,291	0.8				
Utilization of Fluid Milk Products and Cream from Produc	er Receipts and Other Source						
Class I Milk:							
Marketing Area	615,551,882	599,720,310	2.6				
Other Federal Markets	21,393,440	15,949,637	34.1				
Non-Federal Markets	90,453,790	109,747,967	(17.6)				
Total Class I Milk	727,399,112	725,417,914	0.3				
Total Class II Milk	586,804,272	535,830,283	9.5				
Total Class III Milk	575,261,118	548,960,119	4.8				
Total Class IV Milk	513,206,479	470,720,347	9.0				
Total Milk Assigned to Minimum price	5,015,946	9,427,602	(46.8)				
Total Utilization	2,407,686,927	2,290,356,265	5.1				
Average Daily Class I Use	25,082,728	25,907,783	(3.2)				
Average Component Tests of Producer Receipts			% point				
Butterfat	3.98%	3.98%	0.00				
True Protein	3.14%	3.15%	(0.01)				
Other Solids	5.78%	5.75%	0.03				

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

\* Product pounds based on reports of handlers.

	February 2020 pounds	Butterfat	February 2019 pounds	Butterfat
Class I Milk*	pourius	percent	pourius	percent
Whole Milk	224,496,793	3.28	210,476,791	3.29
Organic Whole Milk	13,571,387	3.29	12,612,722	3.28
Reduced Fat Milk (2%)~	126,666,575	1.99	122,864,170	1.94
Organic Reduced Fat Milk	13,122,456	1.36	15,126,577	1.33
Lowfat Milk (1%)~	84,563,686	0.96	86,168,360	0.97
FatFree Milk (skim)~	44,522,008	0.10	48,212,014	0.12
Flavored Whole Milk	3,693,859	3.36	2,171,729	3.46
Flavored Lower Fat Milk#	33,436,350	0.58	32,115,725	0.64
Buttermilk	1,936,734	1.66	1,870,320	1.28
Eggnog	##	##	4,273	8.47
Shrinkage, Overages & Interhandler Difference	8,648,749	6.85	5,484,059	11.14
Ending Inventory	60,893,285	1.97	62,613,570	1.90
Total Class I in Marketing Area	615,551,882	2.19	599,720,310	2.15
Class I out of Marketing Area	111,847,230	2.19	125,697,604	2.17
Total Class I Utilization	727,399,112	2.19	725,417,914	2.16
Class II Milk**				
Packaged Cream	65,933,267	19.59	75,199,654	16.38
Nonpool Bulk	67,274,369	10.08	60,626,924	10.07
Bakery, Candy, and Soup Products	72,320,925	4.05	57,796,794	4.82
Cottage Cheese	35,049,459	0.93	24,779,154	0.98
Ricotta Cheese	14,600,656	5.98	12,337,678	6.40
Sour Cream and Aerated Cream	11,044,045	17.74	8,809,200	18.46
Yogurt	226,243,183	0.73	199,681,164	0.69
Ice Cream, Desserts, Condensed, and Mixes	92,091,307	8.76	96,124,620	7.91
Shrinkage, Overages & Interhandler Difference	2,247,061	19.21	475,095	9.59
Total Class II Utilization	586,804,272	6.12	535,830,283	6.14
Class III Milk**				
Nonpool Bulk and Condensed Products	5,682,846	4.09	6,964,144	1.81
American-Type Cheeses	198,193,046	3.90	185,792,369	3.91
Cream Cheese	73,313,846	12.87	70,046,789	13.28
Italian-Type Cheeses	252,026,298	3.07	230,980,133	2.84
Swiss and Other-Type Cheeses	46,055,723	3.51	39,385,984	3.92
Shrinkage, Overages & Interhandler Difference	(10,641)	N/A	15,790,700	4.55
Total Class III Utilization	575,261,118	4.65	548,960,119	4.65
Class IV Milk**				
Nonpool Bulk	13,907,315	8.21	14,017,054	10.45
Condensed Products	172,421	4.04	12,781,243	2.38
Butter	29,404,669	47.11	26,995,544	49.95
Dried Milk Products	376,899,318	0.35	332,224,463	0.30
Shrinkage, Overages & Interhandler Difference	15,308,252	4.81	15,837	54.36
Ending Inventory	75,943,543	6.04	83,578,616	6.22
Skim Equivalent of NFMS to Fortify Class I	1,570,961	0.03	1,107,590	0.06
Total Class IV Utilization	513,206,479	4.22	470,720,347	4.56
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses <sup>^</sup>	5,015,946	1.62	9,427,602	1.67
Total Minimum Price Class Utilization	5,015,946	1.62	9,427,602	1.67
Total Utilization	2,407,686,927	4.17	2,290,356,265	4.18

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk produced.

<sup>#</sup> Includes reduced fat, lowfat, and fatfree milk products.
## Included in buttermilk. N/A = Not applicable.

 <sup>\*\*</sup> Includes sales to nonpool manufacturing plants.
 \*## Included in buttermilk.
 ^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# FEBRUARY RECEIPTS OF PRODUCER MILK, BY STATE

	Receipts				Number of Producers		Daily Average Output	
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	er farm
CT	35,428	33,112	1.6	1.6	74	84	16,509	14,078
ME	40,640	47,610	1.9	2.3	192	215	7,299	7,909
MD	58,924	59,295	2.7	2.8	262	292	7,755	7,252
MA	21,456	13,517	1.0	0.6	92	89	8,042	5,424
NH	18,276	17,781	0.9	0.9	80	85	7,878	7,471
NY	1,091,931	1,038,318	50.1	49.8	3,407	3,755	11,052	9,876
PA	678,033	644,337	31.1	30.9	4,195	4,418	5,573	5,209
VT	211,490	207,829	9.7	10.0	587	639	12,424	11,616
Other States	21,959 #	24,601 ##	1.0	1.1	415	524	1,825	1,677
Total/Avg.	2,178,137	2,086,400	100.0	100.0	9,304	10,101	8,073	7,377

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	73,631,963	27,188,777	32,902,178	2,300,237	136,023,155	6.2
3.00 - 3.10	246,246,286	67,338,082	15,948,161	107,861,332	437,393,861	20.1
2.80 - 2.95	126,892,380	107,913,119	50,250,740	173,800,500	458,856,739	21.1
2.60 - 2.70	80,189,463	32,554,833	87,628,703	1,099,641	201,472,640	9.3
2.40 - 2.55	71,451,744	202,415,532	87,076,883	49,170,281	410,114,440	18.8
2.35 and below	50,591,939	127,671,509	290,757,072	65,256,070	534,276,590	24.5
Market Total	649,003,775	565,081,852	564,563,737	399,488,061	2,178,137,425	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

	<u>Jul 2019</u>	Aug 2019	Sep 2019	Oct 2019	Nov 2019	Dec 2019
_			dollars pe	er hundredweight		
Northeast Order Sub Regions:	18.04	18.31	18.56	18.95	19.82	19.83
New England	18.85	19.06	19.39	19.71	20.61	20.60
New York	17.92	18.27	18.48	18.81	19.61	19.61
Pennsylvania	17.81	18.01	18.29	18.80	19.76	19.79

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

## FEBRUARY 2020 PRICES

		February 2020	February 2019	% Change
Class Prices (reported per cwt unless r	noted otherwise):			·
Class I @ Suffolk County, MA (Bo	oston) at 3.5% butterfat test	\$20.80	\$18.55	12.1
Class I Skim		13.71	10.05	36.4
Class II @ 3.5% butterfat test		16.84	16.13	4.4
Class II Butterfat (per pound)		1.9883	2.5415	(21.8)
Class II Skim		10.24	7.50	36.5
Class II Nonfat Solids (per pound	)	1.1378	0.8333	36.5
Class III @ 3.5% butterfat test		17.00	13.89	22.4
Class III Skim		10.43	5.20	100.6
Class IV @ 3.5% butterfat test		16.20	15.86	2.1
Class IV Skim		9.60	7.24	32.6
Statistical Uniform Price		18.12	16.65	8.8
Producer Price Differential		1.12	2.76	(59.4)
Component Prices (per pound):	Butterfat	1.9813	2.5345	(21.8)
	Nonfat Solids	1.0667	0.8041	32.7
	Protein	3.0309	1.1776	157.4
	Other Solids	0.1750	0.2631	(33.5)

### **NUMBER OF HANDLERS AND POOL PLANTS**

	February	January	February
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	63
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	74	73	75
Less handlers operating plants in more than one category	(9)	(9)	(8)
Total Number of Handlers	143	142	145
Pool Distributing Plants	45	45	45
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	56	56	57

## **CHANGE IN LIST OF HANDLERS AND PLANTS\***

Name	Plant Location	<u>From</u>	<u>To</u>	Expl.
Crescent Dairy	Walterboro, SC	NPS	OF	
Merrymead Farm, Inc.	Lansdale, PA	ED	PH	(a)
Michigan Milk Producers Organic - MI	Novi, MI	CSR	NPS	
Perrydell Farm	York, PA	PH	ED	(a)
Upstate Niagara Saputo	Batavia, NY		9C	, ,

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

ED - Exempt Distributing Plant

OF - Other Federal Order Plant

<sup>\*\*</sup> Type of Plant:

NPS - Not pooling milk or reporting sales in the Order during current month

PH - Producer Handler

<sup>(</sup>a) Effective January 2020.



## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: NortheastOrder@fedmilk1.com website: www.fmmone.com

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003

## **MARCH 2020** MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*					
	March 2020	March 2019	% Change		
	pour	nds	daily avg.		
Receipts of Fluid Milk Products and Cream					
Producers	2,365,719,358	2,318,821,388	2.0		
Other Sources	87,778,879	84,773,873	3.5		
Fortification and Recon. (Skim Equivalent)	9,410,285	8,060,062	16.8		
Overages	3,164	359,417	(99.1)		
Beginning Inventory	136,863,523	146,691,557	(6.7)		
Total Receipts	2,599,775,209	2,558,706,297	1.6		
Average Daily Producer Receipts	76,313,528	74,800,690	2.0		
Utilization of Fluid Milk Products and Cream from Produc	cer Receipts and Other Source	S			
Class I Milk:					
Marketing Area	679,565,636	658,912,329	3.1		
Other Federal Markets	24,911,756	15,495,516	60.8		
Non-Federal Markets	103,244,738	107,968,925	(4.4)		
Total Class I Milk	807,722,130	782,376,770	3.2		
Total Class II Milk	611,675,429	583,353,185	4.9		
Total Class III Milk	618,563,093	638,659,253	(3.1)		
Total Class IV Milk	539,096,581	546,354,217	(1.3)		
Total Milk Assigned to Minimum price	22,717,976	7,962,872	185.3		
Total Utilization	2,599,775,209	2,558,706,297	1.6		
Average Daily Class I Use	26,055,553	25,237,960	3.2		
Average Component Tests of Producer Receipts			% point		
Butterfat	3.95%	3.96%	(0.01)		
True Protein	3.12%	3.13%	(0.01)		
Other Solids	5.78%	5.75%	0.03		

<sup>\*</sup> Product pounds based on reports of handlers.

### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> Location

None to Report

Page 2

	March 2020	Butterfat	March 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	256,018,685	3.28	230,874,289	3.28
Organic Whole Milk	14,219,380	3.28	13,461,492	3.28
Reduced Fat Milk (2%)~	149,915,077	1.94	135,089,580	1.94
Organic Reduced Fat Milk	13,683,171	1.46	15,917,199	1.34
Lowfat Milk (1%)~	97,037,205	0.97	97,479,908	0.97
FatFree Milk (skim)~	47,668,625	0.10	53,268,821	0.10
Flavored Whole Milk	3,153,790	3.38	3,115,277	3.41
Flavored Lower Fat Milk#	25,207,021	0.76	40,410,744	0.55
Buttermilk and Eggnog	1,612,678	1.41	2,375,102	1.34
Shrinkage, Overages & Interhandler Difference	10,596,866	5.64	10,159,851	8.31
Ending Inventory	60,453,138	2.03	56,760,066	1.95
Total Class I in Marketing Area	679,565,636	2.22	658,912,329	2.15
Class I out of Marketing Area	128,156,494	2.28	123,464,441	2.31
Total Class I Utilization	807,722,130	2.23	782,376,770	2.18
Class II Milk**				
Packaged Cream	64,919,077	18.58	70,093,052	19.49
Nonpool Bulk	69,745,146	9.93	72,001,821	9.88
Bakery, Candy, and Soup Products	59,164,940	4.72	62,954,744	4.90
Cottage Cheese	38,937,164	0.90	27,748,919	0.86
Ricotta Cheese	16,542,032	6.61	16,836,507	6.04
Sour Cream and Aerated Cream	12,211,560	17.59	12,212,888	15.89
Yogurt	248,379,107	0.72	204,025,650	0.76
Ice Cream, Desserts, Condensed, and Mixes	102,466,867	9.29	116,275,830	8.87
Shrinkage, Overages & Interhandler Difference	(690,464)	N/A	1,203,774	5.02
Total Class II Utilization	611,675,429	6.00	583,353,185	6.68
Class III Milk**				
Nonpool Bulk and Condensed Products	7,049,618	2.92	6,274,064	3.39
American-Type Cheeses	208,502,011	3.85	218,537,758	3.86
Cream Cheese	74,940,855	12.77	75,185,109	13.67
Italian-Type Cheeses	279,572,459	2.99	270,820,713	2.82
Swiss and Other-Type Cheeses	46,975,074	3.70	49,000,825	3.44
Shrinkage, Overages & Interhandler Difference	1,523,076	5.36	18,840,784	3.68
Total Class III Utilization	618,563,093	4.52	638,659,253	4.53
Class IV Milk**				
Nonpool Bulk	16,363,679	7.61	12,836,235	9.06
Condensed Products	24,119,732	2.90	17,598,989	2.80
Butter	32,002,921	46.41	24,923,333	50.79
Dried Milk Products	354,719,130	0.33	392,105,575	0.33
Shrinkage, Overages & Interhandler Difference	19,951,984	4.34	(27,240)	N/A
Ending Inventory	90,525,038	5.92	97,791,326	5.69
Skim Equivalent of NFMS to Fortify Class I	1,414,097	0.02	1,125,999	0.05
Total Class IV Utilization	539,096,581	4.49	546,354,217	3.87
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses <sup>^</sup>	22,717,976	2.76	7,962,872	1.41
Total Minimum Price Class Utilization	22,717,976	2.76	7,962,872	1.41
Total Utilization	2,599,775,209	4.14	2,558,706,297	4.15

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# MARCH RECEIPTS OF PRODUCER MILK, BY STATE

		Receipts	is.		Numb Produ	-	Daily Av Outp	•
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	er farm
CT	38,410	36,616	1.6	1.6	74	84	16,744	14,062
ME	50,902	53,080	2.2	2.3	198	216	8,293	7,927
MD	62,402	59,253	2.6	2.6	269	282	7,483	6,778
MA	16,340	15,101	0.7	0.6	85	91	6,201	5,353
NH	19,908	19,730	0.8	0.8	81	85	7,928	7,488
NY	1,187,910	1,165,253	50.2	50.3	3,383	3,732	11,327	10,072
PA	732,787	711,274	31.0	30.7	4,149	4,398	5,697	5,217
VT	229,194	231,589	9.7	10.0	589	636	12,552	11,746
Other States	27,866 #	26,925 ##	1.2	1.1	539	500	1,668	1,737
Total/Avg.	2,365,719	2,318,821	100.0	100.0	9,367	10,024	8,147	7,462

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	81,081,525	25,545,294	37,001,844	6,425,162	150,053,825	6.4
3.00 - 3.10	282,791,622	71,945,238	17,906,167	103,415,789	476,058,816	20.1
2.80 - 2.95	135,329,544	114,153,501	54,446,450	182,436,676	486,366,171	20.6
2.60 - 2.70	94,587,481	33,435,401	92,260,813	5,197,289	225,480,984	9.5
2.40 - 2.55	81,827,185	227,118,826	89,895,760	51,511,417	450,353,188	19.0
2.35 and below	56,229,951	116,217,163	315,717,931	89,241,329	577,406,374	24.4
Market Total	731,847,308	588,415,423	607,228,965	438,227,662	2,365,719,358	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

	Aug 2019	Sep 2019	Oct 2019	Nov 2019	Dec 2019	Jan 2020
_	7.4g 2010	<u>000 2010</u>		er hundredweight	<u> </u>	<u> </u>
Northeast Order Sub Regions:	18.31	18.56	18.95	19.82	19.82	19.05
New England	19.06	19.39	19.71	20.61	20.61	19.72
New York	18.27	18.48	18.81	19.61	19.61	18.90
Pennsylvania	18.01	18.29	18.80	19.76	19.76	18.97

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

# MARCH 2020 PRICES

		March 2020	March 2019	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (E	Soston) at 3.5% butterfat test	\$20.71	\$19.23	7.7
Class I Skim		14.07	10.50	34.0
Class II @ 3.5% butterfat test		16.75	16.61	0.8
Class II Butterfat (per pound)		1.9247	2.5531	(24.6)
Class II Skim		10.38	7.95	30.6
Class II Nonfat Solids (per pound	1)	1.1533	0.8833	30.6
Class III @ 3.5% butterfat test		16.25	15.04	8.0
Class III Skim		9.88	6.35	55.6
Class IV @ 3.5% butterfat test		14.87	15.71	(5.3)
Class IV Skim		8.45	7.05	19.9
Statistical Uniform Price		17.74	17.17	3.3
Producer Price Differential		1.49	2.13	(30.0)
Component Prices (per pound):	Butterfat	1.9177	2.5461	(24.7)
	Nonfat Solids	0.9387	0.7832	19.9
	Protein	2.8424	1.6303	74.3
	Other Solids	0.1810	0.2200	(17.7)

### **NUMBER OF HANDLERS AND POOL PLANTS**

	March	February#	March
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	63
Producer-Handlers	15	15	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	73	73	75
Less handlers operating plants in more than one category	(10)	(9)	(10)
Total Number of Handlers	141	142	142
Pool Distributing Plants	45	45	45
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	56	56	57
# Revised.			

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
Crescent Dairy	Walterboro, SC	OF	NPS	
CROPP Iowa	LaFarge, WI	NPS	CSR	
CROPP Minnesota	LaFarge, WI	NPS	CSR	
CROPP Wisconsin	LaFarge, WI	NPS	CSR	
DFA KY Mideast	Fairlawn, OH		CSR	
NFO Organic KY	Shiloh, OH	NPS	CSR	
Wake Robin Farm	Jordan, NY	ED	OOB	(a)
WWF Operating Company	Salt Lake City, UT	NPS	PR	` ,

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

<sup>\*\*</sup> Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

OF - Other Federal Order Plant OOB - Out of Business

PR - Partially Regulated Distributing Plant

<sup>(</sup>a) Effective February 2020.



## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

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Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Tel.: (703) 549-7000 Fax: (703) 549-7003

## APRIL 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MI	LK PRODUCTS AND CREAM BY I	POOL PLANTS*	
	April 2020	April 2019	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,309,495,837	2,271,295,039	1.7
Other Sources	80,009,481	83,331,029	(4.0)
Fortification and Recon. (Skim Equivalent)	8,403,374	10,537,171	(20.3)
Overages	124,566	156,672	(20.5)
Beginning Inventory	150,684,290	154,948,208	(2.8)
Total Receipts	2,548,717,548	2,520,268,119	1.1
Average Daily Producer Receipts	76,983,195	75,709,835	1.7
Utilization of Fluid Milk Products and Cream from Production Class   Milk:	cer Receipts and Other Source	S	
Marketing Area	638,855,841	647,335,484	(1.3)
Other Federal Markets	24,710,679	15,159,597	63.0
Non-Federal Markets	98,766,572	105,113,216	(6.0)
Total Class I Milk	762,333,092	767,608,297	(0.7)
Total Class II Milk	491,176,308	583,903,908	(15.9)
Total Class III Milk	564,699,295	587,827,351	(3.9)
Total Class IV Milk	599,517,235	569,618,892	5.2
Total Milk Assigned to Minimum price	130,991,618	11,309,671	1,058.2
Total Utilization	2,548,717,548	2,520,268,119	1.1
Average Daily Class I Use	25,411,103	25,586,943	(0.7)
Average Component Tests of Producer Receipts			% point
Butterfat	3.94%	3.90%	0.04
True Protein	3.11%	3.08%	0.03
Other Solids	5.78%	5.76%	0.02

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Garelick Farms, Inc. DIP	East Greenbush, NY
Garelick Farms, Inc. DIP	Florence, NJ
Garelick Farms, Inc. DIP	Franklin, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Swiss Premium Dairy DIP	Lebanon, PA
Tuscan-Lehigh Dairies, Inc. DIP	Lansdale, PA

	April 2020	Butterfat	April 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*	-			
Whole Milk	244,406,249	3.29	227,686,553	3.28
Organic Whole Milk	13,862,844	3.29	11,864,688	3.27
Reduced Fat Milk (2%)~	140,926,000	1.96	129,720,614	1.93
Organic Reduced Fat Milk	15,489,184	1.40	15,277,042	1.31
Lowfat Milk (1%)~	93,200,629	0.99	91,505,342	0.96
FatFree Milk (skim)~	43,147,290	0.11	51,016,523	0.11
Flavored Whole Milk	3,078,271	3.35	3,605,003	3.45
Flavored Lower Fat Milk#	17,128,393	0.94	34,645,831	0.59
Buttermilk	1,297,867	1.49	2,066,164	1.23
Eggnog	##	##	114,497	3.87
Shrinkage, Overages & Interhandler Difference	7,797,863	9.51	10,199,424	7.70
Ending Inventory	58,521,251	2.11	69,633,803	1.99
Total Class I in Marketing Area	638,855,841	2.30	647,335,484	2.17
Class I out of Marketing Area	123,477,251	2.37	120,272,813	2.25
Total Class I Utilization	762,333,092	2.31	767,608,297	2.18
Class II Milk**				
Packaged Cream	46,940,955	17.99	76,134,660	18.74
Nonpool Bulk	55,297,665	9.11	71,026,720	10.86
Bakery, Candy, and Soup Products	46,930,715	4.24	62,368,285	4.62
Cottage Cheese	35,734,297	1.20	29,572,897	0.95
Ricotta Cheese	15,607,136	5.72	13,774,182	6.39
Sour Cream and Aerated Cream	10,343,017	16.80	11,297,887	17.62
Yogurt	187,123,342	0.87	210,728,749	0.70
Ice Cream, Desserts, Condensed, and Mixes	91,177,692	8.82	107,398,753	9.23
Shrinkage, Overages & Interhandler Difference	2,021,489	N/A	1,601,775	N/A
Total Class II Utilization	491,176,308	5.74	583,903,908	6.73
Class III Milk**				
Nonpool Bulk and Condensed Products	7,052,665	3.16	5,168,855	1.06
American-Type Cheeses	203,268,863	3.86	208,972,032	3.90
Cream Cheese	61,805,255	11.27	65,313,277	13.38
Italian-Type Cheeses	258,149,630	3.00	257,795,828	2.80
Swiss and Other-Type Cheeses	34,427,260	4.19	49,962,442	3.46
Shrinkage, Overages & Interhandler Difference	(4,378)	N/A	614,917	3.93
Total Class III Utilization	564,699,295	4.29	587,827,351	4.41
Class IV Milk**				
Nonpool Bulk	17,012,743	12.74	14,147,194	10.42
Condensed Products	25,728,765	3.30	18,481,062	2.76
Butter	40,272,718	49.97	26,370,126	49.01
Dried Milk Products	420,722,761	0.32	417,137,823	0.27
Shrinkage, Overages & Interhandler Difference	18,963,593	3.84	18,434,319	3.70
Ending Inventory	75,415,971	5.36	73,871,906	5.75
Skim Equivalent of NFMS to Fortify Class I	1,400,684	0.02	1,176,462	0.05
Total Class IV Utilization	599,517,235	4.88	569,618,892	3.68
Minimum Price Class	•		, ,	
Animal Feed, Dumpage, and Other Uses <sup>^</sup>	130,991,618	3.13	11,309,671	1.10
: =				
Total Minimum Price Class Utilization	130,991,618	3.13	11,309,671	1.10

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

<sup>##</sup> Included in Buttermilk.

N/A = Not applicable.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# APRIL RECEIPTS OF PRODUCER MILK, BY STATE

	Receipts			Number of Producers		Daily Average Output		
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	oer farm
CT	36,761	35,266	1.6	1.6	72	82	17,019	14,336
ME	49,457	52,119	2.1	2.3	194	215	8,498	8,081
MD	57,177	61,118	2.5	2.7	251	279	7,593	7,302
MA	15,749	14,760	0.7	0.6	85	90	6,176	5,467
NH	19,212	19,231	8.0	0.8	81	84	7,906	7,631
NY	1,164,238	1,138,719	50.4	50.1	3,367	3,749	11,526	10,125
PA	717,453	696,973	31.1	30.7	4,150	4,327	5,763	5,369
VT	220,343	224,175	9.5	9.9	586	633	12,534	11,805
Other States	29,105 #	28,934_##	1.3	1.3	536	532	1,810	1,813
Total/Avg.	2,309,495	2,271,295	100.0	100.0	9,322	9,991	8,258	7,578

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	77.103.285	18.137.349	23,933,259	5,251,593	124,425,486	<u> </u>
3.00 – 3.10	265,517,755	58,369,484	11,267,421	147,055,446	482,210,106	20.9
2.80 - 2.95	122,777,889	95,038,722	43,793,692	205,818,905	467,429,208	20.2
2.60 - 2.70	86,610,399	30,533,849	89,498,500	12,796,446	219,439,194	9.5
2.40 - 2.55	77,707,171	174,752,781	85,904,269	84,785,161	423,149,382	18.3
2.35 and below	58,967,674	91,864,709	301,039,372	140,970,706	592,842,461	25.7
Market Total	688,684,173	468,696,894	555,436,513	596,678,257	2,309,495,837	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

	Sep 2019	Oct 2019	Nov 2019	Dec 2019	<u>Jan 2020</u>	Feb 2020
_			dollars pe	er hundredweight		
Northeast Order Sub Regions:	18.56	18.95	19.82	19.82	19.05	18.30
New England	19.39	19.71	20.61	20.61	19.72	19.03
New York	18.48	18.81	19.61	19.61	18.90	18.19
Pennsylvania	18.29	18.80	19.76	19.76	18.97	18.15

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

## **APRIL 2020 PRICES**

		April 2020	April 2019	% Change
Class Prices (reported per cwt unless	noted otherwise):	<u> </u>		
Class I @ Suffolk County, MA (I	Boston) at 3.5% butterfat test	\$19.89	\$19.01	4.6
Class I Skim		13.44	10.30	30.5
Class II @ 3.5% butterfat test		13.87	16.38	(15.3)
Class II Butterfat (per pound)		1.3288	2.5445	(47.8)
Class II Skim		9.55	7.75	23.2
Class II Nonfat Solids (per poun	d)	1.0611	0.8611	23.2
Class III @ 3.5% butterfat test		13.07	15.96	(18.1)
Class III Skim		8.75	7.34	19.2
Class IV @ 3.5% butterfat test		11.40	15.72	(27.5)
Class IV Skim		7.02	7.09	(1.0)
Statistical Uniform Price		14.92	17.34	(14.0)
Producer Price Differential		1.85	1.38	34.1
Component Prices (per pound):	Butterfat	1.3218	2.5375	(47.9)
	Nonfat Solids	0.7795	0.7883	(1.1)
	Protein	2.4822	1.9890	24.8
	Other Solids	0.1793	0.1990	(9.9)

### **NUMBER OF HANDLERS AND POOL PLANTS**

	April	March	April
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	64
Producer-Handlers	17	16	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	71	71	74
Less handlers operating plants in more than one category	(9)	(10)	(10)
Total Number of Handlers	142	140	142
Pool Distributing Plants	45	45	46
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	56	56	58
# Revised.			

## **CHANGE IN LIST OF HANDLERS AND PLANTS\***

	_			
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
Apple Valley Creamery	Berlin, PA	ED	PH	
Crescent Dairy	Walterboro, SC	NPS	OF	
CROPP - Iowa, Minnesota, and Wisconsin	LaFarge, WI	CSR	NPS	
DMS - Michigan Organic	Fairlawn, OH	NPS	CSR	
Michigan Milk Producers Organic - MI	Novi, MI	NPS	CSR	
Ninth Avenue Foods	City of Industry, CA	NPS	OF	
Perrydell Farm	York, PA	ED	PH	(a)
WWF Operating Company	Salt Lake City, UT	PR	NPS	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

PH - Producer Handler

<sup>\*\*</sup> Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

OF - Other Federal Order Plant

NPS - Not pooling milk or reporting sales in the Order during current month

PR - Partially Regulated Distributing Plant

<sup>(</sup>a) Effective March 2020.



## **Northeast Marketing Area**

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Alexandria, VA 22313-5828

Tel.: (703) 549-7000 Fax: (703) 549-7003

## MAY 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILE	( PRODUCTS AND CREAM BY I	POOL PLANTS*	
	May 2020	May 2019	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream	·		
Producers	2,308,719,527	2,353,720,965	(1.9)
Other Sources	75,843,207	88,112,066	(13.9)
Fortification and Recon. (Skim Equivalent)	10,880,648	10,203,920	6.6
Overages	67,721	67,198	8.0
Beginning Inventory	134,302,292	143,509,883	(6.4)
Total Receipts	2,529,813,395	2,595,614,032	(2.5)
Average Daily Producer Receipts	74,474,823	75,926,483	(1.9)
Utilization of Fluid Milk Products and Cream from Produce	r Receipts and Other Source	S	
Class I Milk:			
Marketing Area	631,871,717	665,340,286	(5.0)
Other Federal Markets	25,603,748	16,254,365	57.5
Non-Federal Markets	92,434,009	101,396,885	(8.8)
Total Class I Milk	749,909,474	782,991,536	(4.2)
Total Class II Milk	577,031,305	572,892,877	0.7
Total Class III Milk	635,310,335	616,304,216	3.1
Total Class IV Milk	555,302,906	604,413,207	(8.1)
Total Milk Assigned to Minimum price	12,259,375	19,012,196	(35.5)
Total Utilization	2,529,813,395	2,595,614,032	(2.5)
Average Daily Class I Use	24,190,628	25,257,791	(4.2)
Average Component Tests of Producer Receipts			% point
Butterfat	3.88%	3.84%	0.04
True Protein	3.07%	3.05%	0.02
Other Solids	5.79%	5.76%	0.03

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Crescent Ridge Dairy, Inc.

Sharon, MA
Ronnybrook Farm Dairy, Inc.

Ancramdale, NY

Page 2

	May 2020	Butterfat	May 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	239,670,097	3.29	236,886,879	3.26
Organic Whole Milk	13,660,626	3.29	15,271,183	3.28
Reduced Fat Milk (2%)~	137,654,913	1.94	131,789,249	1.93
Organic Reduced Fat Milk	14,487,143	1.37	17,003,208	1.40
Lowfat Milk (1%)~	92,826,336	0.97	97,569,299	0.96
FatFree Milk (skim)~	43,142,681	0.10	52,466,959	0.11
Flavored Whole Milk	3,477,690	3.33	3,056,092	3.37
Flavored Lower Fat Milk#	19,660,403	0.94	37,915,449	0.52
Buttermilk and Eggnog	1,585,041	1.55	2,286,960	1.30
Shrinkage, Overages & Interhandler Difference	7,724,082	11.52	8,148,753	8.83
Ending Inventory	57,982,705	2.27	62,946,255	1.97
Total Class I in Marketing Area	631,871,717	2.32	665,340,286	2.15
Class I out of Marketing Area	118,037,757	2.31	117,651,250	2.24
Total Class I Utilization	749,909,474	2.32	782,991,536	2.16
Class II Milk**				
Packaged Cream	58,020,662	20.07	74,579,105	19.24
Nonpool Bulk	74,686,405	9.34	72,926,875	10.58
Bakery, Candy, and Soup Products	50,763,872	4.21	57,320,565	4.39
Cottage Cheese	34,905,858	2.28	29,670,925	0.97
Ricotta Cheese	16,335,126	6.22	12,255,079	6.10
Sour Cream and Aerated Cream	12,593,960	15.37	11,368,160	17.33
Yogurt	223,858,156	0.72	206,495,459	0.71
Ice Cream, Desserts, Condensed, and Mixes	105,850,270	8.97	107,458,303	8.72
Shrinkage, Overages & Interhandler Difference	16,996	N/A	818,406	N/A
Total Class II Utilization	577,031,305	6.17	572,892,877	6.68
Class III Milk**				
Nonpool Bulk and Condensed Products	5,295,570	4.96	6,191,506	1.97
American-Type Cheeses	227,811,891	3.59	222,643,532	3.84
Cream Cheese	68,476,408	12.35	66,636,258	13.16
Italian-Type Cheeses	281,279,168	3.03	268,295,090	2.81
Swiss and Other-Type Cheeses	52,447,298	3.35	52,528,631	3.32
Shrinkage, Overages & Interhandler Difference	0	0.00	9,199	N/A
Total Class III Utilization	635,310,335	4.28	616,304,216	4.34
Class IV Milk**				
Nonpool Bulk	13,822,211	8.73	14,988,363	8.75
Condensed Products	32,685,318	3.16	15,629,870	2.27
Butter	25,821,503	52.07	27,500,421	49.72
Dried Milk Products	376,743,151	0.24	450,141,280	0.23
Shrinkage, Overages & Interhandler Difference	17,632,670	4.48	19,914,786	4.45
Ending Inventory	87,411,761	5.30	74,874,261	5.94
Skim Equivalent of NFMS to Fortify Class I	1,186,292	0.03	1,364,226	0.05
Total Class IV Utilization	555,302,906	3.96	604,413,207	3.59
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	12,259,375	2.23	19,012,196	0.97
Total Minimum Price Class Utilization	12,259,375	2.23	19,012,196	0.97
Total Utilization	2,529,813,395	4.05	2,595,614,032	4.00

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# MAY RECEIPTS OF PRODUCER MILK, BY STATE

	Receipts			Number of Producers		Daily Average Output		
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	er farm
CT	35,451	35,874	1.5	1.5	72	82	15,883	14,113
ME	50,407	54,136	2.2	2.3	191	214	8,513	8,160
MD	57,502	59,916	2.5	2.6	250	272	7,420	7,106
MA	15,336	15,365	0.7	0.7	85	90	5,820	5,507
NH	18,617	19,683	0.8	0.8	81	83	7,414	7,650
NY	1,178,682	1,192,945	51.1	50.7	3,374	3,694	11,270	10,417
PA	711,248	716,035	30.8	30.4	4,088	4,321	5,612	5,346
VT	215,599	231,525	9.3	9.8	581	624	11,970	11,969
Other States	25,878 #	28,242 ##	1.1	1.2	443	382	1,884	2,385
Total/Avg.	2,308,720	2,353,721	100.0	100.0	9,165	9,762	8,126	7,778

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	79,305,044	27,176,085	38,398,886	2,085,354	146,965,369	6.4
3.00 - 3.10	255,727,533	68,768,766	33,064,738	110,024,996	467,586,033	20.3
2.80 - 2.95	124,043,445	103,758,509	52,769,683	188,431,357	469,002,994	20.3
2.60 - 2.70	87,405,854	29,904,873	92,909,515	2,488,182	212,708,424	9.2
2.40 - 2.55	82,377,222	204,832,671	91,961,327	42,168,585	421,339,805	18.2
2.35 and below	57,921,430	117,166,226	316,327,308	99,701,938	591,116,902	25.6
Market Total	686,780,528	551,607,130	625,431,457	444,900,412	2,308,719,527	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

	Oct 2019	Nov 2019	Dec 2019	Jan 2020	Feb 2020	Mar 2020
_			dollars pe	er hundredweight		
Northeast Order Sub Regions:	18.95	19.82	19.82	19.05	18.30	17.73
New England	19.71	20.61	20.61	19.72	19.03	18.38
New York Pennsylvania	18.81 18.80	19.61 19.76	19.61 19.76	18.90 18.97	18.19 18.15	17.62 17.61

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## **MAY 2020 PRICES**

		May 2020	May 2019	% Change
Class Prices (reported per cwt unless	s noted otherwise):		<u> </u>	
Class I @ Suffolk County, MA (I	Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$19.67	(17.6)
Class I Skim		11.97	11.07	8.1
Class II @ 3.5% butterfat test		12.30	16.48	(25.4)
Class II Butterfat (per pound)		1.3826	2.5788	(46.4)
Class II Skim		7.73	7.72	0.1
Class II Nonfat Solids (per pour	nd)	0.8589	0.8578	0.1
Class III @ 3.5% butterfat test		12.14	16.38	(25.9)
Class III Skim		7.59	7.65	(0.8)
Class IV @ 3.5% butterfat test		10.67	16.29	(34.5)
Class IV Skim		6.07	7.55	(19.6)
Statistical Uniform Price		13.47	17.80	(24.3)
Producer Price Differential		1.33	1.42	(6.3)
Component Prices (per pound):	Butterfat	1.3756	2.5718	(46.5)
	Nonfat Solids	0.6746	0.8386	(19.6)
	Protein	2.0918	2.1159	(1.1)
	Other Solids	0.1882	0.1847	1.9
	NUMBER OF HANDLERS AN	D POOL PLANTS		
		May	April #	May

	May	April #	May
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	63	64
Producer-Handlers	14	16	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	72	71	73
Less handlers operating plants in more than one category	(10)	(10)	(9)
Total Number of Handlers	141	140	142
Pool Distributing Plants	46	45	46
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	57	56	58
# Revised.			

### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

				CHANGED **	
<u>Name</u>		Plant Location	<u>From</u>	<u>To</u>	Expl.
Apple Valley Creamery		Berlin, PA	PH	ED	
Crescent Dairy		Walterboro, SC	OF	NPS	
Dairy Farmers of America, Inc. KY		Kansas City, MO	CSR	NPS	
DMS-Michigan Organic		Fairlawn, OH	CSR	NPS	
Kreider Dairy Farms, Inc.		Manheim, PA	PH	PD	
Liberty Milk Cooperative Association		St. Louis, MO		9C	
Mapleline Farm Home Delivery Service, Inc.		Hadley, MA	PH	ED	(a)
Maryland and Virginia Milk Producers Coo	p - OH	Reston, VA	NPS	CSR	
Michigan Milk Producers Organic - MI		Novi, MI	CSR	NPS	
NFO Organic KY		Shiloh, OH	CSR	NPS	
Ty	pe of Plant:		Name Change to:		
Garelick Farms, Inc DIP	PD	East Greenbush, NY		Garelick Farms, LLC	
Garelick Farms, Inc DIP	PD	Florence, NJ		Garelick Farms, LLC	
Garelick Farms, Inc DIP	PD	Franklin, MA	Garelick Farms, LLC		
Swiss Premium Dairy - DIP	PD	PD Lebanon, PA Swiss Premiun		Swiss Premium Dairy	
Tuscan/Lehigh Dairies, Inc DIP	PD	Lansdale, PA Lehigh Valley Dairies,			
Tuscan/Lehigh Dairies, Inc DIP	PR	Schuylkill Haven, PA		Lehigh Valley Dairies, Inc.	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

PR - Partially Regulated Distributing Plant

PH - Producer Handler

OF - Other Federal Order Plant PD - Pool Distributing Plant 9C - Cooperative as Handler

(a) Effective April 2020.

<sup>\*\*</sup> Type of Plant:



## **Northeast Marketing Area**

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Tel.: (703) 549-7000 Fax: (703) 549-7003

## JUNE 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*						
	June 2020	June 2019	% Change			
	pour	nds	daily avg.			
Receipts of Fluid Milk Products and Cream		_				
Producers	1,855,629,948	2,246,165,231	(17.4)			
Other Sources	129,547,052	84,183,008	53.9			
Fortification and Recon. (Skim Equivalent)	11,184,687	10,650,697	5.0			
Overages	229,037	142,616	60.6			
Beginning Inventory	142,529,381	137,042,252	4.0			
Total Receipts	2,139,120,105	2,478,183,804	(13.7)			
Average Daily Producer Receipts	61,854,332	74,872,174	(17.4)			
<b>Utilization of Fluid Milk Products and Cream from Product</b>	cer Receipts and Other Source	s	, ,			
Class I Milk:						
Marketing Area	606,424,442	593,817,868	2.1			
Other Federal Markets	25,584,801	14,713,528	73.9			
Non-Federal Markets	87,864,100	91,577,777	(4.1)			
Total Class I Milk	719,873,343	700,109,173	2.8			
Total Class II Milk	548,870,772	560,947,581	(2.2)			
Total Class III Milk	405,172,061	633,780,846	(36.1)			
Total Class IV Milk	458,622,265	556,239,184	(17.5)			
Total Milk Assigned to Minimum price	6,581,664	27,107,020	(75.7)			
Total Utilization	2,139,120,105	2,478,183,804	(13.7)			
Average Daily Class I Use	23,995,778	23,336,972	2.8			
Average Component Tests of Producer Receipts			% point			
Butterfat	3.80%	3.78%	0.02			
True Protein	3.03%	3.02%	0.01			
Other Solids	5.78%	5.78%	0.00			

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Crescent Ridge Dairy, Inc. Sharon, MA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	June 2020	Butterfat	June 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	223,889,179	3.28	219,114,242	3.28
Organic Whole Milk	12,088,930	3.29	14,147,956	3.28
Reduced Fat Milk (2%)~	128,129,140	1.96	123,740,504	1.94
Organic Reduced Fat Milk	14,814,044	1.36	15,379,658	1.38
Lowfat Milk (1%)~	85,505,955	0.98	84,553,155	0.95
FatFree Milk (skim)~	40,870,447	0.09	47,558,352	0.14
Flavored Whole Milk	3,303,705	3.24	2,919,424	3.34
Flavored Lower Fat Milk#	17,682,576	1.04	22,053,182	0.80
Buttermilk and Eggnog	1,585,701	1.36	1,962,710	1.27
Shrinkage, Overages & Interhandler Difference	8,621,928	9.74	8,624,970	9.18
Ending Inventory	69,932,837	2.36	53,763,715	1.96
Total Class I in Marketing Area	606,424,442	2.33	593,817,868	2.24
Class I out of Marketing Area	113,448,901	2.23	106,291,305	2.32
Total Class I Utilization	719,873,343	2.32	700,109,173	2.25
Class II Milk**				
Packaged Cream	59,078,986	19.56	70,834,930	18.92
Nonpool Bulk	56,635,568	9.32	74,145,254	9.90
Bakery, Candy, and Soup Products	52,406,329	3.98	54,062,106	4.98
Cottage Cheese	34,819,932	1.36	26,785,536	0.94
Ricotta Cheese	5,844,361	3.92	9,942,122	6.15
Sour Cream and Aerated Cream	10,768,158	18.45	11,321,263	17.18
Yogurt	216,293,888	0.68	206,128,147	0.65
Ice Cream, Desserts, Condensed, and Mixes	111,181,301	9.29	104,633,813	9.61
Shrinkage, Overages & Interhandler Difference	1,842,249	1.83	3,094,410	2.71
Total Class II Utilization	548,870,772	6.09	560,947,581	6.73
Class III Milk**				
Nonpool Bulk and Condensed Products	1,798,858	11.37	9,622,252	2.54
American-Type Cheeses	137,474,633	3.69	214,170,494	3.79
Cream Cheese	63,168,965	13.70	65,753,793	13.22
Italian-Type Cheeses	145,491,694	3.05	272,061,282	2.73
Swiss and Other-Type Cheeses	57,232,369	3.22	53,937,939	3.14
Shrinkage, Overages & Interhandler Difference	5,542	N/A	18,235,086	3.56
Total Class III Utilization	405,172,061	4.98	633,780,846	4.23
Class IV Milk**				
Nonpool Bulk	9,357,331	13.97	11,642,804	8.68
Condensed Products	19,103,901	2.57	15,395,359	1.75
Butter	15,823,933	57.66	22,901,880	51.34
Dried Milk Products	335,552,619	0.26	420,237,513	0.22
Shrinkage, Overages & Interhandler Difference	17,446,483	3.67	28,940	N/A
Ending Inventory	59,506,138	5.64	84,775,782	4.85
Skim Equivalent of NFMS to Fortify Class I	1,831,860	0.03	1,256,906	0.06
Total Class IV Utilization	458,622,265	3.44	556,239,184	3.26
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	6,581,664	2.06	27,107,020	0.66
Total Minimum Price Class Utilization	6,581,664	2.06	27,107,020	0.66
Total Utilization	2,139,120,105	4.03	2,478,183,804	3.98

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# JUNE RECEIPTS OF PRODUCER MILK, BY STATE

	Receipts					Number of Producers		Daily Average Output	
State	2020	2019	2020	2019	2020	2019	2020	2019	
	thousand p	ounds	percer	nt			pounds p	er farm	
CT	18,461	33,928	1.0	1.5	46	82	13,378	13,792	
ME	47,786	52,557	2.6	2.3	189	214	8,428	8,186	
MD	54,552	54,086	2.9	2.4	252	277	7,216	6,509	
MA	9,029	14,607	0.5	0.7	44	90	6,840	5,410	
NH	14,772	18,902	0.8	0.8	70	83	7,034	7,591	
NY	837,395	1,153,310	45.1	51.4	2,673	3,642	10,443	10,556	
PA	654,773	670,911	35.3	29.9	3,697	4,292	5,904	5,211	
VT	198,249	223,317	10.7	9.9	534	619	12,375	12,026	
Other States	20,613 #	24,547_##	1.1	1.1	306	413	2,245	1,981	
Total/Avg.	1,855,630	2,246,165	100.0	100.0	7,811	9,712	7,919	7,709	

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	72,500,916	16,949,456	38,104,791	845,937	128,401,100	6.9
3.00 – 3.10	238,932,002	66,726,284	19,292,407	86,327,639	411,278,332	22.2
2.80 – 2.95	120,602,227	114,552,228	32,984,354	158,665,352	426,804,161	23.0
2.60 – 2.70	82,254,433	28,045,389	73,838,566	173,932	184,312,320	9.9
2.40 – 2.55	75,277,296	200,404,363	51,728,568	25,076,088	352,486,315	19.0
2.35 and below	56,927,996	78,086,913	127,804,537	89,528,274	352,347,720	19.0
Market Total	646,494,870	504,764,633	343,753,223	360,617,222	1,855,629,948	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

Nov 2019	Dec 2019	<u>Jan 2020</u>	Feb 2020	Mar 2020	<u> Apr 2020</u>
		dollars pe	er hundredweight		
19.82	19.82	19.05	18.30	17.73	14.30
20.61	20.61	19.72	19.03	18.38	15.01
19.61	19.61	18.90	18.19	17.62	14.22
19.76	19.76	18.97	18.15	17.61	14.12
	19.82 20.61 19.61	19.82 19.82 20.61 20.61 19.61 19.61	dollars per 19.82 19.05 19.82 19.05 20.61 20.61 19.72 19.61 18.90	dollars per hundredweight       19.82     19.82     19.05     18.30       20.61     20.61     19.72     19.03       19.61     19.61     18.90     18.19	dollars per hundredweight       19.82     19.82     19.05     18.30     17.73       20.61     20.61     19.72     19.03     18.38       19.61     19.61     18.90     18.19     17.62

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

June 2020

56

June 2019

% Change

## JUNE 2020 PRICES

		00110 2020	00110 2010	70 Onlange
Class Prices (reported per cwt unless		_		
Class I @ Suffolk County, MA (I	\$14.67	\$20.32	(27.8)	
Class I Skim	10.33	11.64	(11.3)	
Class II @ 3.5% butterfat test	Class II @ 3.5% butterfat test			(24.9)
Class II Butterfat (per pound)		1.8661	2.6649	(30.0)
Class II Skim		6.69	8.26	(19.0)
Class II Nonfat Solids (per poun	id)	0.7433	0.9178	(19.0)
Class III @ 3.5% butterfat test		21.04	16.27	29.3
Class III Skim		15.06	7.22	108.6
Class IV @ 3.5% butterfat test		12.90	16.83	(23.4)
Class IV Skim		6.62	7.80	(15.1)
Statistical Uniform Price		15.66	18.28	(14.3)
Producer Price Differential		(5.38)	2.01	(367.7)
Component Prices (per pound):	Butterfat	1.8591	2.6579	(30.1)
	Nonfat Solids	0.7354	0.8665	(15.1)
	Protein	4.5349	2.0046	126.2
	Other Solids	0.1696	0.1702	(0.4)
	NUMBER OF HANDLERS AN	D POOL PLANTS		
		June	May#	June
		2020	2020	2019
Pool Handlers (Operating pool distri		64	65	64
includes cooperatives that deliver Producer-Handlers	er milk to pool plants)	14	14	14
Producer-Handlers Partially Regulated Distributing Plar	ate Evernt Plants and Handlers	14	14	14
Regulated under Other Federal		74	73	72
Less handlers operating plants i		(10)	(10)	(9)
Total Number of Hand		142	142	141
Pool Distributing Plants		46	46	46
Pool Supply Unit Plants		1	1	2
Pool Supply System Plants		8	9	9
Pool Supply Plants		1	1	1
11.7				

## **CHANGE IN LIST OF HANDLERS AND PLANTS\***

<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
Arethusa Farm Dairy, LLC	Litchfield, CT		ED	(a)
Borden Dairy Company of Kentucky, DIP	London, KY	NPS	OF	
DFA KY Mideast	Fairlawn, OH	CSR	NPS	
LANCO-Pennland Quality Milk Producers	Hancock, MD	PSS	NPS	
Maryland and Virginia Milk Producers Coop - OH	Reston, VA	CSR	NPS	
Pioneer Milk Producers	Oxford, PA	9C	NPS	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

# Revised.

**Total Number of Pool Plants** 

58

57

<sup>\*\*</sup> Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

OF - Other Federal Order Plant 9C - Cooperative as Handler

<sup>(</sup>a) New ED effective May 2020.



## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: NortheastOrder@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828

Tel.: (703) 549-7000 Fax: (703) 549-7003

## JULY 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MIL	K PRODUCTS AND CREAM BY I	POOL PLANTS*	
	July 2020	July 2019	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream		_	•
Producers	2,345,352,163	2,239,875,508	4.7
Other Sources	42,518,415	70,383,977	(39.6)
Fortification and Recon. (Skim Equivalent)	11,938,356	12,293,563	(2.9)
Overages	41,203	110,584	(62.7)
Beginning Inventory	132,402,166	139,607,919	(5.2)
Total Receipts	2,532,252,303	2,462,271,551	2.8
Average Daily Producer Receipts	75,656,521	72,254,049	4.7
Utilization of Fluid Milk Products and Cream from Produce	er Receipts and Other Source	S	
Class I Milk:			
Marketing Area	607,088,783	614,672,629	(1.2)
Other Federal Markets	29,747,110	16,852,578	76.5
Non-Federal Markets	102,492,295	94,406,617	8.6
Total Class I Milk	739,328,188	725,931,824	1.8
Total Class II Milk	606,677,438	593,578,973	2.2
Total Class III Milk	673,398,345	620,291,012	8.6
Total Class IV Milk	506,444,205	500,749,322	1.1
Total Milk Assigned to Minimum price	6,404,127	21,720,420	(70.5)
Total Utilization	2,532,252,303	2,462,271,551	2.8
Average Daily Class I Use	23,849,296	23,417,156	1.8
Average Component Tests of Producer Receipts			% point
Butterfat	3.76%	3.73%	0.03
True Protein	3.00%	2.97%	0.03
Other Solids	5.76%	5.76%	0.00

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

Class I Milk*   Whole Milk   232,847,859   3.27   228,579,427   3.27		July 2020	Butterfat	July 2019	Butterfat
Whole Milk         232,847,589         3.27         228,879,427         3.27           Organic Whole Milk         13,277,803         3.28         13,649,073         3.28           Reduced Fat Milk (2%)-         132,593,215         1.94         128,841,408         1.95           Organic Reduced Fat Milk         13,419,092         1.41         15,582,765         1.38           Lowfat Milk (1%)-         83,502,874         0.96         86,435,202         0.95           FatFree Milk (skim)-         40,782,597         0.10         51,784,268         0.10           Flavored Under Fat Milk (skim)-         16,275,709         1.10         17,908,516         1.01           Buttermilk and Eggnog         2,046,936         2.08         2,315,037         1.42           Shrinkage, Overages & Interhandler Difference         62,756,742         2.07         55,591,128         2.02           Total Class I Undifference         607,088,783         2.35         614,672,629         2.24           Class I out of Marketing Area         132,239,405         2.13         111,259,195         2.27           Total Class I Utilization         739,328,188         2.31         725,931,824         2.24           Class II Milk**         40,304         7,94         75,2		pounds	percent	pounds	percent
Organic Whole Milk         13,277,803         3.28         13,649,073         3.28           Reduced Fat Milk (2%)-         132,533,215         1.94         128,841,408         1.95           Organic Reduced Fat Milk         13,419,092         1.41         15,582,765         1.38           Lowfat Milk (1%)-         63,502,874         0.96         86,435,202         0.95           Fatfree Milk (skim)-         40,782,597         0.10         51,784,268         0.05           Flavored Unkole Milk         4,331,165         3.39         3,454,223         3.36           Flavored Lower Fat Milk#         16,275,709         1.10         17,908,516         1.01           Buttermilk and Eggnog         2,046,936         2.08         2,315,037         1.42           Shrinkage, Overages & Interhandler Difference         62,756,742         2.07         55,591,128         2.02           Total Class I will Marketing Area         107,93,228,188         2.31         725,931,824         2.24           Class I out of Marketing Area         132,239,405         2.13         111,259,195         2.27           Total Class I Willization         739,328,188         2.31         725,931,824         2.24           Class I Willization         739,328,188         2.31 <td></td> <td>000 047 500</td> <td>0.07</td> <td>000 570 407</td> <td>0.07</td>		000 047 500	0.07	000 570 407	0.07
Reduced Fat Milk (2%)-         132,593,215         1,94         128,841,408         1,95           Organic Reduced Fat Milk         13,419,092         1,41         15,582,765         1,38           Lowfat Milk (1%)-         83,502,874         0,96         86,435,202         0,96           FatFree Milk (skim)-         40,782,597         0.10         51,784,268         0.10           Flavored Unik (skim)-         40,782,597         0.10         51,784,268         0.10           Flavored Unik (skim)-         16,275,709         1.10         17,908,516         1.01           Buttermilk and Eggnog         2,046,936         2.08         2,315,037         1.42           Shrinkage, Overages & Interhandler Difference         62,756,742         2.07         55,591,128         2.02           Ending Inventory         607,088,783         2.35         614,672,629         2.24           Class I out of Marketing Area         132,239,405         2.13         111,259,195         2.27           Total Class I I Utilization         739,328,188         2.31         725,931,824         2.24           Class II Milk**         72,955,712         9.67         76,204,822         9.75           Bakery, Candy, and Soup Products         67,634,525         4.18					
Organic Reduced Fat Milk (1%)-         13,419,092         1.41         15,582,765         1.38           Lowfat Milk (1%)-         83,502,874         0,96         86,435,202         0.95           FatFree Milk (skim)-         40,782,597         0.10         51,784,268         0.10           Flavored Unhole Milk         4,331,165         3.39         3,454,223         3.36           Flavored Lower Fat Milk#         16,275,709         1.10         17,986,516         1.01           Buttermilk and Eggnog         2,046,936         2.08         2,315,037         1.42           Shrinkage, Overages & Interhandler Difference         Ending Inventory         62,756,742         2.07         55,591,128         2.02           Total Class I in Marketing Area         607,088,783         2.35         614,672,629         2.24           Class I out of Marketing Area         132,239,405         2.13         111,259,195         2.27           Total Class I Willization         739,328,188         2.31         725,931,824         2.24           Class II Milk**         9,677,146         20.69         70,657,894         19.49           Packaged Cream         59,977,146         20.69         70,657,894         19.49           Bakery, Candy, and Soup Products <t< td=""><td><del>-</del></td><td></td><td></td><td></td><td></td></t<>	<del>-</del>				
Lowfat Milk (19%) → 83,502,874	· · ·				
FalFree Milk (skim)	<del>-</del>				
Flavored Whole Milk	, ,				
Flavored Lower Fat Milk#	, ,			, , ,	
Buttermilk and Eggnog   2,046,936   2,08   2,315,037   1,42   Shrinkage, Overages & Interhandler Difference Ending Inventory   62,756,742   2,07   55,591,128   2,02   2,76   1,745   2,07   2,76   2,76   2,74   2,07   2,76   2,76   2,24   2,76   2,76   2,24   2,76   2,24   2,76   2,24					
Shrinkage, Overages & Interhandler Difference Ending Inventory					
Ending Inventory					
Total Class I in Marketing Area 607.088,783 2.35 614,672,629 2.24 Class I out of Marketing Area 132,239,405 2.13 111,259,195 2.27 Total Class I Utilization 739,328,188 2.31 725,931,824 2.24 Class II Milk**  Packaged Cream 59,977,146 20.69 70,657,894 19.49 Nonpool Bulk 72,955,712 9.67 75,204,822 9.75 Bakery, Candy, and Soup Products 67,634,525 4.18 61,619,304 4.38 Cottage Cheese 35,827,023 1.24 35,330,207 0.93 Ricotta Cheese 10,227,609 7.48 11,957,452 4.57 Sour Cream and Aerated Cream 10,665,962 17,13 13,039,32 16,64 Yogurt 233,769,119 0.72 211,220,846 0.70 Ice Cream, Desserts, Condensed, and Mixes Shrinkage, Overages & Interhandler Difference 1,613,074 4.28 1,782,639 N/A Total Class II Utilization 606,677,438 6.28 593,578,973 6.54 Class III Milk**  Nonpool Bulk and Condensed Products 3,626,849 7.24 9,882,914 2.34 American-Type Cheeses 83,251,311 10.80 71,204,360 11,67 Italian-Type Cheeses 312,740,263 2.92 276,989,416 2.65 Swiss and Other-Type Cheeses 312,740,263 2.92 276,989,416 2.65 Swiss and Other-Type Cheeses 50,698,295 3.36 49,529,850 3.33 Shrinkage, Overages & Interhandler Difference 0 0 0.00 89,747 3.92 Total Class III Utilization 673,398,345 4.19 620,291,012 4.11 Class IV Milk**  Nonpool Bulk 23,440,524 7.01 13,177,860 8.97 Condensed Products 24,415,254 2.68 20,214,267 2.66 Butter 170,004,557 5649 18,850,138 4.810 Dried Milk Products 366,806,197 0.20 355,729,858 0.19 Shrinkage, Overages & Interhandler Difference 20,173,887 3.97 18,818,319 4.08 Endid Milk Products 366,806,197 0.20 355,729,858 0.19 Shrinkage, Overages & Interhandler Difference 20,173,887 3.97 18,818,319 4.08 Endid Inventory 53,437,511 6.55 72,643,512 5.11 Skim Equivalent of NFMS to Fortify Class I 1,086,275 0.04 1,315,368 0.04 Total Class IV Utilization 506,444,205 3.33 500,749,322 3.18 Milmimum Price Class Utilization 6,404,127 2.19 21,720,420 0.67 Total Minimum Price Class Utilization 6,404,127 2.19 21,720,420 0.67	-				
Class   Out of Marketing Area   132,239,405   2.13   111,259,195   2.27     Total Class   Utilization   739,328,188   2.31   725,931,824   2.24     Class   I Milk**     Packaged Cream   59,977,146   20,69   70,657,894   19,49     Nonpool Bulk   72,955,712   9,67   75,204,822   9,75     Bakery, Candy, and Soup Products   67,634,525   4,18   61,619,304   4,38     Cottage Cheese   35,827,023   1,24   35,330,207   0,93     Ricotta Cheese   10,227,609   7,48   11,957,452   4,57     Sour Cream and Aerated Cream   10,665,962   17,13   13,403,932   16,64     Yogurt   233,769,119   0,72   211,220,846   0,70     Ice Cream, Desserts, Condensed, and Mixes   114,007,268   9,67   112,401,877   9,39     Shrinkage, Overages & Interhandler Difference   1,613,074   4,28   1,782,639   N/A     Total Class II Utilization   606,677,438   6,28   593,578,973   6,54     Class III Milk**   Nonpool Bulk and Condensed Products   3,626,849   7,24   9,882,914   2,34     American-Type Cheeses   223,081,627   3,65   212,594,725   3,73     Cream Cheese   312,740,263   2,92   276,989,416   2,65     Swiss and Other-Type Cheeses   50,698,295   3,36   49,529,850   3,33     Shrinkage, Overages & Interhandler Difference   0 0,00   89,747   3,92     Total Class III Utilization   673,398,345   4,19   620,291,012   4,11     Class IV Milk**   Nonpool Bulk   23,440,524   7,01   13,177,860   8,97     Condensed Products   366,806,197   0,20   355,729,858   0,19     Condensed Products   366,806,197   0,20   355,729,858   0,19     Dried Milk Products   366,806,197   0,20   355,729,858   0,19     Dried Milk Products   366,806,197   0,20   355,729,858   0,19     Shrinkage, Overages & Interhandler Difference   20,173,887   3,97   18,818,319   4,08     Ending Inventory   53,437,511   6,35   72,643,512   5,11     Skim Equivalent of NFMS to Fortify Class I   1,086,275   0,04   1,315,368   0,04     Total Class IV Utilization   506,444,205   3,33   500,749,322   3,18     Minimum Price Class   1,006,275   0,04   1,315,368   0,04     Total Class IV Utilization   6,4					
Total Class I Utilization 739,328,188 2.31 725,931,824 2.24  Class II Milk** Packaged Cream 59,977,146 20.69 70,657,894 19.49 Nonpool Bulk 72,955,712 9.67 75,204,822 9.75 Bakery, Candy, and Soup Products 67,634,525 4.18 61,619,304 4.38 Cottage Cheese 35,827,023 1.24 35,330,207 0.93 Ricotta Cheese 10,227,609 7.48 11,957,452 4.57 Sour Cream and Aerated Cream 10,665,962 17.13 13,403,932 16.64 Yogurt 233,769,119 0.72 211,220,846 0.70 Ice Cream, Desserts, Condensed, and Mixes Shrinkage, Overages & Interhandler Difference 11,613,074 4.28 1,782,639 N/A Total Class II Utilization 606,677,438 6.28 593,578,973 6.54  Class III Milk** Nonpool Bulk and Condensed Products 3,626,849 7.24 9,882,914 2.34 American-Type Cheeses 312,740,263 2.92 276,989,416 2.65 Swiss and Other-Type Cheeses 312,740,263 2.92 276,989,416 2.65 Swiss and Other-Type Cheeses 50,698,295 3.36 49,529,850 3.33 Shrinkage, Overages & Interhandler Difference 0 0 0.00 89,747 3.92 Total Class III Utilization 673,398,345 4.19 620,291,012 4.11  Class IV Milk** Nonpool Bulk Condensed Products 23,440,524 7.01 13,177,860 8.97 Total Class III Utilization 673,398,345 4.19 620,291,012 4.11  Class IV Milk** Nonpool Bulk 23,440,524 7.01 13,177,860 8.97 Condensed Products 24,415,254 2.68 20,214,267 2.66 Butter 17,084,557 56,49 18,850,138 48,10 Dried Milk Products 36,806,197 0.20 355,729,858 0.19 Shrinkage, Overages & Interhandler Difference 21,713,887 3.97 18,818,319 4.08 Ending Inventory 53,437,511 6.35 72,643,512 5.11 Skim Equivalent of NFMS to Fortify Class I 1,086,275 0.04 1,315,368 0.04  Total Class IV Utilization 506,444,205 3.33 500,749,322 3.18  Minimum Price Class Animal Feed, Dumpage, and Other Uses^ 64,041,127 2.19 21,720,420 0.67	_				
Packaged Cream	Class I out of Marketing Area	132,239,405		111,259,195	
Packaged Cream   59,977,146   20.69   70,657,894   19.49     Nonpool Bulk   72,955,712   9.67   75,204,822   9.75     Bakery, Candy, and Soup Products   67,634,525   4.18   61,819,304   4.38     Cottage Cheese   35,827,023   1.24   35,330,207   0.93     Ricotta Cheese   10,227,609   7.48   11,957,452   4.57     Sour Cream and Aerated Cream   10,665,962   17.13   13,403,932   16.64     Yogurt   233,769,119   0.72   211,220,846   0.70     Ice Cream, Desserts, Condensed, and Mixes   114,007,268   9.67   112,401,877   9.39     Shrinkage, Overages & Interhandler Difference   1,613,074   4.28   1,782,639   N/A     Total Class III Utilization   606,677,438   6.28   593,578,973   6.54     Class III Milk**   Nonpool Bulk and Condensed Products   3,626,849   7.24   9,882,914   2.34     American-Type Cheeses   223,081,627   3.65   212,594,725   3.73     Cream Cheese   83,251,311   10.80   71,204,360   11.67     Italian-Type Cheeses   312,740,263   2.92   276,989,416   2.65     Swiss and Other-Type Cheeses   50,698,295   3.36   49,529,850   3.33     Shrinkage, Overages & Interhandler Difference   0   0.00   89,747   3.92     Total Class III Utilization   673,398,345   4.19   620,291,012   4.11     Class IV Milk**   Nonpool Bulk   23,440,524   7.01   13,177,860   8.97     Condensed Products   24,415,254   2.68   20,214,267   2.66     Butter   17,084,557   56,49   18,850,138   48,10     Dried Milk Products   366,806,197   0.20   355,729,858   0.19     Shrinkage, Overages & Interhandler Difference   20,173,887   3.97   18,818,319   4.08     Ending Inventory   53,437,511   6.35   72,643,512   5.11     Skim Equivalent of NFMS to Fortify Class I   1,086,275   0.04   1,315,368   0.04     Total Class IV Utilization   506,444,205   3.33   500,749,322   3.18     Milnimum Price Class   40,401,27   2.19   21,720,420   0.67     Total Minimum Price Class Utilization   6,404,127   2.19   21,720,420   0.67		739,328,188	2.31	725,931,824	2.24
Nonpool Bulk	Class II Milk**				
Bakery, Candy, and Soup Products         67,634,525         4.18         61,619,304         4.38           Cottage Cheese         35,827,023         1.24         35,330,207         0.93           Ricotta Cheese         10,227,609         7.48         11,957,452         4.57           Sour Cream and Aerated Cream         10,665,962         17.13         13,403,932         16.64           Yogurt         233,769,119         0.72         211,220,846         0.70           Ice Cream, Desserts, Condensed, and Mixes         114,007,268         9.67         112,401,877         9.39           Shrinkage, Overages & Interhandler Difference         1,613,074         4.28         1,782,639         N/A           Total Class III Utilization         606,677,438         6.28         593,578,973         6.54           Class III Milk**         Nonpool Bulk and Condensed Products         3,626,849         7.24         9,882,914         2.34           American-Type Cheeses         23,281,311         10.80         71,204,360         11.67           Italian-Type Cheeses         312,740,263         2.92         276,989,416         2.65           Swiss and Other-Type Cheeses         50,698,295         3.36         49,529,850         3.33           Shrinkage, Overages & Inter	Packaged Cream	59,977,146	20.69		19.49
Cottage Cheese         35,827,023         1.24         35,330,207         0.93           Ricotta Cheese         10,227,609         7.48         11,957,452         4.57           Sour Cream and Aerated Cream         10,665,962         17.13         13,403,932         16.64           Yogurt         233,769,119         0.72         211,220,846         0.70           Ice Cream, Desserts, Condensed, and Mixes         114,007,268         9.67         112,401,877         9.39           Shrinkage, Overages & Interhandler Difference         1,613,074         4.28         1,782,639         N/A           Total Class II Utilization         606,677,438         6.28         593,578,973         6.54           Class III Milk**         Nonpool Bulk and Condensed Products         3,626,849         7.24         9,882,914         2.34           American-Type Cheeses         223,081,627         3.65         212,594,725         3.73           Cream Cheese         83,251,311         10.80         71,204,360         11.67           Italian-Type Cheeses         312,740,263         2.92         276,989,416         2.65           Swiss and Other-Type Cheeses         50,698,295         3.36         49,529,850         3.33           Shrinkage, Overages & Interhandler Difference<	Nonpool Bulk	72,955,712	9.67	75,204,822	9.75
Ricotta Cheese		67,634,525	4.18	61,619,304	4.38
Sour Cream and Aerated Cream         10,665,962 your         17.13 your         13,403,932 your         16.64 your           Yogurt (Journamy Count (Jour	Cottage Cheese	35,827,023	1.24	35,330,207	0.93
Yogurt loe Cream, Desserts, Condensed, and Mixes Shrinkage, Overages & Interhandler Difference Total Class II Utilization         233,769,119 (1,613,074)	Ricotta Cheese	10,227,609	7.48	11,957,452	4.57
Ice Cream, Desserts, Condensed, and Mixes Shrinkage, Overages & Interhandler Difference 1,613,074   4.28   1,782,639   N/A	Sour Cream and Aerated Cream	10,665,962	17.13	13,403,932	16.64
Shrinkage, Overages & Interhandler Difference         1,613,074         4.28         1,782,639         N/A           Total Class II Utilization         606,677,438         6.28         593,578,973         6.54           Class III Milk**         Nonpool Bulk and Condensed Products         3,626,849         7.24         9,882,914         2.34           American-Type Cheeses         223,081,627         3.65         212,594,725         3.73           Cream Cheese         83,251,311         10.80         71,204,360         11.67           Italian-Type Cheeses         312,740,263         2.92         276,989,416         2.65           Swiss and Other-Type Cheeses         50,698,295         3.36         49,529,850         3.33           Shrinkage, Overages & Interhandler Difference         0         0.00         89,747         3.92           Total Class III Utilization         673,398,345         4.19         620,291,012         4.11           Class IV Milk**         Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10 <td< td=""><td>Yogurt</td><td>233,769,119</td><td>0.72</td><td>211,220,846</td><td>0.70</td></td<>	Yogurt	233,769,119	0.72	211,220,846	0.70
Total Class II Utilization 606,677,438 6.28 593,578,973 6.54  Class III Milk**  Nonpool Bulk and Condensed Products 3,626,849 7.24 9,882,914 2.34  American-Type Cheeses 223,081,627 3.65 212,594,725 3.73  Cream Cheese 83,251,311 10.80 71,204,360 11.67  Italian-Type Cheeses 312,740,263 2.92 276,989,416 2.65  Swiss and Other-Type Cheeses 50,698,295 3.36 49,529,850 3.33  Shrinkage, Overages & Interhandler Difference 0 0.00 89,747 3.92  Total Class III Utilization 673,398,345 4.19 620,291,012 4.11  Class IV Milk**  Nonpool Bulk 23,440,524 7.01 13,177,860 8.97  Condensed Products 24,415,254 2.68 20,214,267 2.66  Butter 17,084,557 56.49 18,850,138 48.10  Dried Milk Products 366,806,197 0.20 355,729,858 0.19  Shrinkage, Overages & Interhandler Difference 20,173,887 3.97 18,818,319 4.08  Ending Inventory 53,437,511 6.35 72,643,512 5.11  Skim Equivalent of NFMS to Fortify Class I 1,086,275 0.04 1,315,368 0.04  Total Class IV Utilization 506,444,205 3.33 500,749,322 3.18  Minimum Price Class  Animal Feed, Dumpage, and Other Uses^ 6,404,127 2.19 21,720,420 0.67	Ice Cream, Desserts, Condensed, and Mixes	114,007,268	9.67	112,401,877	9.39
Class III Milk**         Nonpool Bulk and Condensed Products         3,626,849         7.24         9,882,914         2.34           American-Type Cheeses         223,081,627         3.65         212,594,725         3.73           Cream Cheese         83,251,311         10.80         71,204,360         11.67           Italian-Type Cheeses         312,740,263         2.92         276,989,416         2.65           Swiss and Other-Type Cheeses         50,698,295         3.36         49,529,850         3.33           Shrinkage, Overages & Interhandler Difference         0         0.00         89,747         3.92           Total Class III Utilization         673,398,345         4.19         620,291,012         4.11           Class IV Milk**         Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory	Shrinkage, Overages & Interhandler Difference	1,613,074	4.28	1,782,639	N/A
Nonpool Bulk and Condensed Products   3,626,849   7.24   9,882,914   2.34	Total Class II Utilization	606,677,438	6.28	593,578,973	6.54
American-Type Cheeses         223,081,627         3.65         212,594,725         3.73           Cream Cheese         83,251,311         10.80         71,204,360         11.67           Italian-Type Cheeses         312,740,263         2.92         276,989,416         2.65           Swiss and Other-Type Cheeses         50,698,295         3.36         49,529,850         3.33           Shrinkage, Overages & Interhandler Difference         0         0.00         89,747         3.92           Total Class III Utilization         673,398,345         4.19         620,291,012         4.11           Class IV Milk**         Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,	Class III Milk**				
Cream Cheese         83,251,311         10.80         71,204,360         11.67           Italian-Type Cheeses         312,740,263         2.92         276,989,416         2.65           Swiss and Other-Type Cheeses         50,698,295         3.36         49,529,850         3.33           Shrinkage, Overages & Interhandler Difference         0         0.00         89,747         3.92           Total Class III Utilization         673,398,345         4.19         620,291,012         4.11           Class IV Milk**           Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization <td>Nonpool Bulk and Condensed Products</td> <td>3,626,849</td> <td>7.24</td> <td>9,882,914</td> <td>2.34</td>	Nonpool Bulk and Condensed Products	3,626,849	7.24	9,882,914	2.34
Italian-Type Cheeses         312,740,263         2.92         276,989,416         2.65           Swiss and Other-Type Cheeses         50,698,295         3.36         49,529,850         3.33           Shrinkage, Overages & Interhandler Difference         0         0.00         89,747         3.92           Total Class III Utilization         673,398,345         4.19         620,291,012         4.11           Class IV Milk**           Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization         506,444,205         3.33         500,749,322         3.18           Mini	American-Type Cheeses	223,081,627	3.65	212,594,725	3.73
Swiss and Other-Type Cheeses         50,698,295         3.36         49,529,850         3.33           Shrinkage, Overages & Interhandler Difference         0         0.00         89,747         3.92           Total Class III Utilization         673,398,345         4.19         620,291,012         4.11           Class IV Milk**           Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization         506,444,205         3.33         500,749,322         3.18           Minimum Price Class           Animal Feed, Dumpage, and Other Uses^A         6,404,127         2.19         21	Cream Cheese	83,251,311	10.80	71,204,360	11.67
Shrinkage, Overages & Interhandler Difference         0         0.00         89,747         3.92           Total Class III Utilization         673,398,345         4.19         620,291,012         4.11           Class IV Milk**           Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization         506,444,205         3.33         500,749,322         3.18           Minimum Price Class           Animal Feed, Dumpage, and Other Uses^         6,404,127         2.19         21,720,420         0.67           Total Minimum Price Class Utilization         6,404,127         2.19         21,720,	Italian-Type Cheeses	312,740,263	2.92	276,989,416	2.65
Shrinkage, Overages & Interhandler Difference         0         0.00         89,747         3.92           Total Class III Utilization         673,398,345         4.19         620,291,012         4.11           Class IV Milk**           Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization         506,444,205         3.33         500,749,322         3.18           Minimum Price Class           Animal Feed, Dumpage, and Other Uses^         6,404,127         2.19         21,720,420         0.67           Total Minimum Price Class Utilization         6,404,127         2.19         21,720,	Swiss and Other-Type Cheeses	50,698,295	3.36	49,529,850	3.33
Class IV Milk**           Nonpool Bulk         23,440,524         7.01         13,177,860         8.97           Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization         506,444,205         3.33         500,749,322         3.18           Minimum Price Class           Animal Feed, Dumpage, and Other Uses^         6,404,127         2.19         21,720,420         0.67           Total Minimum Price Class Utilization         6,404,127         2.19         21,720,420         0.67		0	0.00	89,747	3.92
Nonpool Bulk       23,440,524       7.01       13,177,860       8.97         Condensed Products       24,415,254       2.68       20,214,267       2.66         Butter       17,084,557       56.49       18,850,138       48.10         Dried Milk Products       366,806,197       0.20       355,729,858       0.19         Shrinkage, Overages & Interhandler Difference       20,173,887       3.97       18,818,319       4.08         Ending Inventory       53,437,511       6.35       72,643,512       5.11         Skim Equivalent of NFMS to Fortify Class I       1,086,275       0.04       1,315,368       0.04         Total Class IV Utilization       506,444,205       3.33       500,749,322       3.18         Minimum Price Class         Animal Feed, Dumpage, and Other Uses^       6,404,127       2.19       21,720,420       0.67         Total Minimum Price Class Utilization       6,404,127       2.19       21,720,420       0.67	Total Class III Utilization	673,398,345	4.19	620,291,012	4.11
Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization         506,444,205         3.33         500,749,322         3.18           Minimum Price Class         6,404,127         2.19         21,720,420         0.67           Total Minimum Price Class Utilization         6,404,127         2.19         21,720,420         0.67	Class IV Milk**				
Condensed Products         24,415,254         2.68         20,214,267         2.66           Butter         17,084,557         56.49         18,850,138         48.10           Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization         506,444,205         3.33         500,749,322         3.18           Minimum Price Class         6,404,127         2.19         21,720,420         0.67           Total Minimum Price Class Utilization         6,404,127         2.19         21,720,420         0.67	Nonpool Bulk	23,440,524	7.01	13,177,860	8.97
Butter       17,084,557       56.49       18,850,138       48.10         Dried Milk Products       366,806,197       0.20       355,729,858       0.19         Shrinkage, Overages & Interhandler Difference       20,173,887       3.97       18,818,319       4.08         Ending Inventory       53,437,511       6.35       72,643,512       5.11         Skim Equivalent of NFMS to Fortify Class I       1,086,275       0.04       1,315,368       0.04         Total Class IV Utilization       506,444,205       3.33       500,749,322       3.18         Minimum Price Class         Animal Feed, Dumpage, and Other Uses^       6,404,127       2.19       21,720,420       0.67         Total Minimum Price Class Utilization       6,404,127       2.19       21,720,420       0.67	•			, , ,	
Dried Milk Products         366,806,197         0.20         355,729,858         0.19           Shrinkage, Overages & Interhandler Difference         20,173,887         3.97         18,818,319         4.08           Ending Inventory         53,437,511         6.35         72,643,512         5.11           Skim Equivalent of NFMS to Fortify Class I         1,086,275         0.04         1,315,368         0.04           Total Class IV Utilization         506,444,205         3.33         500,749,322         3.18           Minimum Price Class           Animal Feed, Dumpage, and Other Uses^         6,404,127         2.19         21,720,420         0.67           Total Minimum Price Class Utilization         6,404,127         2.19         21,720,420         0.67					
Shrinkage, Overages & Interhandler Difference       20,173,887       3.97       18,818,319       4.08         Ending Inventory       53,437,511       6.35       72,643,512       5.11         Skim Equivalent of NFMS to Fortify Class I       1,086,275       0.04       1,315,368       0.04         Total Class IV Utilization       506,444,205       3.33       500,749,322       3.18         Minimum Price Class         Animal Feed, Dumpage, and Other Uses^       6,404,127       2.19       21,720,420       0.67         Total Minimum Price Class Utilization       6,404,127       2.19       21,720,420       0.67				, , ,	
Ending Inventory       53,437,511       6.35       72,643,512       5.11         Skim Equivalent of NFMS to Fortify Class I       1,086,275       0.04       1,315,368       0.04         Total Class IV Utilization       506,444,205       3.33       500,749,322       3.18         Minimum Price Class         Animal Feed, Dumpage, and Other Uses^       6,404,127       2.19       21,720,420       0.67         Total Minimum Price Class Utilization       6,404,127       2.19       21,720,420       0.67					
Skim Equivalent of NFMS to Fortify Class I       1,086,275       0.04       1,315,368       0.04         Total Class IV Utilization       506,444,205       3.33       500,749,322       3.18         Minimum Price Class         Animal Feed, Dumpage, and Other Uses^       6,404,127       2.19       21,720,420       0.67         Total Minimum Price Class Utilization       6,404,127       2.19       21,720,420       0.67	<u> </u>				
Minimum Price Class         6,404,127         2.19         21,720,420         0.67           Total Minimum Price Class Utilization         6,404,127         2.19         21,720,420         0.67	- · · · · · · · · · · · · · · · · · · ·				
Animal Feed, Dumpage, and Other Uses^         6,404,127         2.19         21,720,420         0.67           Total Minimum Price Class Utilization         6,404,127         2.19         21,720,420         0.67	Total Class IV Utilization	506,444,205	3.33	500,749,322	3.18
Total Minimum Price Class Utilization 6,404,127 2.19 21,720,420 0.67	Minimum Price Class				
		6,404,127	2.19	21,720,420	0.67
<b>Total Utilization</b> 2,532,252,303 3.97 2,462,271,551 3.93	Total Minimum Price Class Utilization	6,404,127	2.19	21,720,420	0.67
	Total Utilization	2,532,252,303	3.97	2,462,271,551	3.93

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# JULY RECEIPTS OF PRODUCER MILK, BY STATE

		Receipts	te .		Numbe Produc		Daily Av Outp	•
State	2020	2019	2020	2019	2020	2019	2020	2019
0.0.0	thousand p		percer				pounds p	
CT	34,702	33,666	1.5	1.5	74	81	15,127	13,407
ME	49,078	53,116	2.1	2.4	189	212	8,377	8,082
MD	60,542	56,720	2.6	2.5	268	281	7,287	6,511
MA	15,091	14,408	0.6	0.6	84	88	5,795	5,281
NH	18,251	18,864	0.8	0.8	79	82	7,452	7,421
NY	1,217,976	1,152,686	51.9	51.5	3,371	3,585	11,655	10,372
PA	712,540	662,237	30.4	29.6	4,095	4,279	5,613	4,992
VT	213,452	225,255	9.1	10.0	572	615	12,038	11,815
Other States	23,720 #	22,924 ##	1.0	1.1	403	398	1,899	1,858
Total/Avg.	2,345,352	2,239,876	100.0	100.0	9,135	9,621	8,282	7,510

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	72,774,029	23,606,404	42,560,797	1,888,677	140,829,907	6.0
3.00 - 3.10	242,518,457	73,205,566	32,925,723	118,096,415	466,746,161	19.9
2.80 - 2.95	125,734,643	126,192,894	54,396,415	173,722,314	480,046,266	20.5
2.60 - 2.70	84,424,204	27,507,785	92,932,933	1,379,028	206,243,950	8.8
2.40 - 2.55	68,280,712	209,536,599	91,946,669	54,269,966	424,033,946	18.1
2.35 and below	65,258,145	120,080,504	349,892,457	92,220,827	627,451,933	26.7
Market Total	658,990,190	580,129,752	664,654,994	441,577,227	2,345,352,163	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

	Dec 2019	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020
_			dollars pe	er hundredweight		
Northeast Order Sub Regions:	19.82	19.05	18.30	17.73	14.30	12.94
New England	20.61	19.72	19.03	18.38	15.01	13.60
New York Pennsylvania	19.61 19.76	18.90 18.97	18.19 18.15	17.62 17.61	14.22 14.12	12.76 12.91

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia and Wisconsin.

# **JULY 2020**

## **PRICES**

		1111020			
Class Prices (reported per cwt unless	noted otherwise).		July 2020	July 2019	% Change
Class I @ Suffolk County, MA (E		rfat test	\$19.81	\$20.43	(3.0
Class I Skim			13.87	11.43	21.3
Class II @ 3.5% butterfat test			13.79	17.61	(21.7
Class II Butterfat (per pound)			1.9653	2.6928	(27.0
Class II Skim			7.16	8.48	(15.6
Class II Nonfat Solids (per pound	d)		0.7956	0.9422	(15.6
Class III @ 3.5% butterfat test			24.54	17.55	39.8
Class III Skim			18.33	8.45	116.9
Class IV @ 3.5% butterfat test			13.76	16.90	(18.6
Class IV Skim			7.16	7.77	(7.9
Statistical Uniform Price			19.08	18.83	1.3
Producer Price Differential			(5.46)	1.28	N/
Component Prices (per pound):	Butterfat		1.9583	2.6858	(27.
(per peans).	Nonfat Solids		0.7959	0.8628	(7.8
	Protein		5.6294	2.4032	134.2
N/A = Not Applicable	Other Solids		0.1492	0.1689	(11.
· · · · · · · · · · · · · · · · · · ·	NUMBER	OF HANDLERS AND PO	OOL DI ANTS		
	NOWIDER	I HANDLENS AND FO		luno#	lide
			July 2020	June# 2020	July 2019
Pool Handlers (Operating pool distrib	outing and/or nool sur	only plants:	63	64	65
includes cooperatives that delive		opiy pianto,	00	04	00
Producer-Handlers	· ····································		14	14	13
Partially Regulated Distributing Plant	s, Exempt Plants, and	d Handlers			
Regulated under Other Federal (			74	75	74
Less handlers operating plants in		gory	(10)	(10)	(11)
Total Number of Hand	lers		141	143	141
Pool Distributing Plants			47	46	47
Pool Supply Unit Plants			1	1	2
Pool Supply System Plants			9	8	9
Pool Supply Plants			1	1	1
Total Number of Pool I	Plants		58	56	59
# Revised.					
	CHANGE IN	LIST OF HANDLERS	AND PLANTS*		
Name		Plant Location	From	CHANGED ** <u>To</u>	Expl.
<u>Name</u>					<u> </u>
California Natural Products		Lathrop, CA	OF	NPS	
Crescent Dairy		Walterboro, SC	NPS	OF	
DFA KY Mideast		Fairlawn, OH	NPS	CSR	
King Brothers Dairy		Schuylerville, NY	ED	PD	
LANCO-Pennland Quality Milk Prodเ		Hancock, MD	NP	PSS	
Liberty Milk Cooperative Association		St. Louis, MO	9C	NPS	
Michigan Milk Producers Organic - IN	N	Novi, MI	CSR	NPS	
Perrydell Farm		York, PA	PH	ED	(a)
Saputo Dairy Foods USA, LLC		Murray, KY	PR	OF	
Shaw Farm Dairy, Inc.		Dracut, MA	ED	PH	(b)
Snowville Creamery, LLC		Pomeroy, OH	OF	ED	(c)
Worcester Creameries Horizon Orga		Roxbury, NY	-	SRU	
Indiana, Ohio, Minnesota, and W	isconsin/	F			
YaYA Foods Corp		Etobicoke, ON, CA	-	PR	(c)
Borden Dairy Company of Kentucky	(DIP)	London, KY	Name change to: Nev	w Dairy Kentucky, Ll	_C

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant NP - NonPool/Unregulated Supply Plant

NPS - Not pooling milk or reporting sales in the Order during current month OF - Other Federal Order Plant

PD - Pool Distributing Plant

PH - Producer Handler SRU - State Reporting Unit

PSS - Pool Supply System Plant

(b) Effective March 2020.

(c) Effective June 2020.

(a) Effective May 2020.

<sup>\*\*</sup> Type of Plant:

PR - Partially Regulated Distributing Plant

<sup>9</sup>C - Cooperative as Handler



## **Northeast Marketing Area**

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Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828

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## AUGUST 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MIL	K PRODUCTS AND CREAM BY	POOL PLANTS*	
	August 2020	August 2019	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream	·		
Producers	2,260,177,053	2,236,881,474	1.0
Other Sources	69,791,291	66,112,945	5.6
Fortification and Recon. (Skim Equivalent)	10,990,077	11,841,981	(7.2)
Overages	26,781	85,055	(68.5)
Beginning Inventory	116,741,972	128,025,495	(8.8)
Total Receipts	2,457,727,174	2,442,946,950	0.6
Average Daily Producer Receipts	72,908,937	72,157,467	1.0
Utilization of Fluid Milk Products and Cream from Product Class I Milk:	er Receipts and Other Source	s	
Marketing Area	596,638,457	626,208,224	(4.7)
Other Federal Markets	29,336,724	17,525,664	67.4
Non-Federal Markets	94,030,969	100,424,421	(6.4)
Total Class I Milk	720,006,150	744,158,309	(3.2)
Total Class II Milk	619,872,655	597,619,246	3.7
Total Class III Milk	638,060,751	618,333,476	3.2
Total Class IV Milk	473,002,283	475,591,520	(0.5)
Total Milk Assigned to Minimum price	6,785,335	7,244,399	(6.3)
Total Utilization	2,457,727,174	2,442,946,950	0.6
Average Daily Class I Use	23,226,005	24,005,107	(3.2)
Average Component Tests of Producer Receipts			% point
Butterfat	3.77%	3.74%	0.03
True Protein	3.03%	3.02%	0.01
Other Solids	5.76%	5.75%	0.01

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

	August 2020	Butterfat	August 2019	Butterfat
Class I Milk*	pounds	percent	pounds	percent
Whole Milk	228,365,955	3.28	237,531,956	3.28
Organic Whole Milk	12,079,836	3.29	16,169,629	3.27
Reduced Fat Milk (2%)~	132,074,769	1.94	133,586,153	1.93
Organic Reduced Fat Milk	12,630,725	1.41	15,611,587	1.42
Lowfat Milk (1%)~	81,278,582	0.96	87,050,531	0.96
FatFree Milk (skim)~	41,210,741	0.10	48,656,285	0.09
Flavored Whole Milk	3,392,646	3.28	3,407,143	3.34
Flavored Lower Fat Milk#	16,013,521	1.15	19,848,868	0.96
Buttermilk and Eggnog	1,661,965	1.39	2,225,802	1.54
Shrinkage, Overages & Interhandler Difference	9,845,016	6.86	7,717,953	9.37
Ending Inventory	58,084,701	2.07	54,402,317	1.92
Total Class I <i>in</i> Marketing Area	596,638,457	2.29	626,208,224	2.25
Class I out of Marketing Area	123,367,693	2.27	117,950,085	2.27
Total Class I Utilization	720,006,150	2.28	744,158,309	2.26
Class II Milk**				
Packaged Cream	60,415,132	20.01	69,092,720	19.81
Nonpool Bulk	77,744,895	8.36	72,540,987	8.30
Bakery, Candy, and Soup Products	70,960,049	4.17	65,569,193	4.30
Cottage Cheese	34,443,500	1.23	33,000,966	0.90
Ricotta Cheese	13,365,275	6.65	12,577,606	6.95
Sour Cream and Aerated Cream	11,280,333	15.55	12,534,468	16.84
Yogurt	236,468,948	0.77	221,574,018	0.86
Ice Cream, Desserts, Condensed, and Mixes	111,640,206	9.68	108,169,166	9.01
Shrinkage, Overages & Interhandler Difference	3,554,317	4.21	2,560,122	5.22
Total Class II Utilization	619,872,655	6.03	597,619,246	6.29
Class III Milk**				
Nonpool Bulk and Condensed Products	8,900,173	12.48	10,084,746	1.75
American-Type Cheeses	211,854,850	3.73	213,811,601	3.72
Cream Cheese	81,827,098	10.23	74,516,570	11.54
Italian-Type Cheeses	292,013,431	2.89	273,114,486	2.78
Swiss and Other-Type Cheeses	43,465,199	3.45	43,173,931	3.19
Shrinkage, Overages & Interhandler Difference	0	0.00	3,632,142	1.42
Total Class III Utilization	638,060,751	4.28	618,333,476	4.17
Class IV Milk**				
Nonpool Bulk	13,463,014	8.84	10,888,307	13.42
Condensed Products	22,877,061	3.36	17,855,548	2.05
Butter	15,602,321	59.31	16,564,655	52.70
Dried Milk Products	330,960,945	0.21	340,103,401	0.24
Shrinkage, Overages & Interhandler Difference	17,369,448	4.10	19,948,270	3.45
Ending Inventory	71,869,846	4.99	68,428,518	6.53
Skim Equivalent of NFMS to Fortify Class I	859,648	0.02	1,802,821	0.43
Total Class IV Utilization	473,002,283	3.43	475,591,520	3.48
Minimum Price Class Animal Feed, Dumpage, and Other Uses^	6,785,335	2.04	7,244,399	3.22
Total Minimum Price Class Utilization	6,785,335	2.04	7,244,399	3.22
Total Utilization	2,457,727,174	3.97	2,442,946,950	3.97
i otai otilization	2,701,121,114	5.51	2,772,340,330	3.31

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# AUGUST RECEIPTS OF PRODUCER MILK, BY STATE

					Numb	er of	Daily Av	verage
		Produ	cers	Outp	ρut			
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	er farm
CT	34,438	34,438	1.5	1.6	74	80	15,012	13,886
ME	48,518	51,805	2.2	2.3	188	206	8,325	8,112
MD	54,203	54,986	2.4	2.5	255	277	6,857	6,403
MA	14,798	14,243	0.7	0.6	84	87	5,683	5,281
NH	18,061	18,607	0.8	0.8	80	83	7,283	7,232
NY	1,183,101	1,158,721	52.3	51.8	3,355	3,551	11,375	10,526
PA	669,741	657,093	29.6	29.4	4,010	4,212	5,388	5,032
VT	213,055	224,119	9.4	10.0	564	611	12,186	11,832
Other States	24,262 #	22,869 ##	1.1	1.0	534	510	1,466	1,446
Total/Avg.	2,260,177	2,236,881	100.0	100.0	9,144	9,617	7,973	7,503

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt		_				
3.15 and above	70,235,395	26,197,666	46,515,101	6,647,802	149,595,964	6.6
3.00 - 3.10	238,346,668	71,968,530	28,725,192	90,711,264	429,751,654	19.0
2.80 - 2.95	119,624,142	130,420,989	55,042,200	153,382,411	458,469,742	20.3
2.60 - 2.70	84,744,791	30,384,762	94,603,635	3,722,678	213,455,866	9.5
2.40 - 2.55	70,942,668	217,464,630	81,476,984	48,423,152	418,307,434	18.5
2.35 and below	62,172,662	118,562,162	322,135,520	87,726,049	590,596,393	26.1
Market Total	646,066,326	594,998,739	628,498,632	390,613,356	2,260,177,053	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	<u>Jun 2020</u>
_			dollars pe	er hundredweight		
Northeast Order Sub Regions:	19.05	18.30	17.73	14.30	12.94	14.99
New England	19.72	19.03	18.38	15.01	13.60	15.64
New York Pennsylvania	18.90 18.97	18.19 18.15	17.62 17.61	14.22 14.12	12.76 12.91	14.86 14.94

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## AUGUST 2020 PRICES

		August 2020	August 2019	% Change
Class Prices (reported per cwt unless	s noted otherwise):			
Class I @ Suffolk County, MA (I	Boston) at 3.5% butterfat test	\$23.03	\$21.14	8.9
Class I Skim		16.59	12.06	37.6
Class II @ 3.5% butterfat test		13.27	17.60	(24.6)
Class II Butterfat (per pound)		1.6345	2.6644	(38.7)
Class II Skim		7.82	8.57	(8.8)
Class II Nonfat Solids (per poun	ıd)	0.8689	0.9522	(8.7)
Class III @ 3.5% butterfat test		19.77	17.60	12.3
Class III Skim		14.58	8.60	69.5
Class IV @ 3.5% butterfat test		12.53	16.74	(25.1)
Class IV Skim		7.08	7.71	(8.2)
Statistical Uniform Price		18.02	18.97	(5.0)
Producer Price Differential		(1.75)	1.37	(227.7)
Component Prices (per pound):	Butterfat	1.6275	2.6574	(38.8)
	Nonfat Solids	0.7862	0.8570	(8.3)
	Protein	4.4394	2.4453	81.5
N/A = Not Applicable	Other Solids	0.1387	0.1730	(19.8)

### **NUMBER OF HANDLERS AND POOL PLANTS**

	August	July	August
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	63	64
Producer-Handlers	14	14	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	75	74	73
Less handlers operating plants in more than one category	(11)	(10)	(10)
Total Number of Handlers	142	141	141
Pool Distributing Plants	47	47	46
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	58	58	58

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

<u>Name</u>			CHANGED **		
	Plant Location	<u>From</u>	<u>To</u>	Expl.	
CROPP Minnesota	La Farge, WI	NPS	CSR		
CROPP Wisconsin	La Farge, WI	NPS	CSR		
Michigan Milk Producers Organic - IN	Novi, MI	NPS	CSR		
National Farmers Organization	Syracuse, NY	NPS	9C		
Saputo Dairy Foods USA, LLC	Murray, KY	OF	PR		
Snowville Creamery, LLC	Pomeroy, OH	ED	OF	(a)	
WhiteWave Foods	Dallas, TX	NPS	OF	. ,	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

9C - Cooperative as Handler

ED - Exempt Distributing Plant OF - Other Federal Order Plant

(a) Effective July 2020.

PR - Partially Regulated Distributing Plant

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit



## **Northeast Marketing Area**

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## SEPTEMBER 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*					
	September 2020	September 2019	% Change		
	роц	ınds	daily avg.		
Receipts of Fluid Milk Products and Cream					
Producers	2,167,748,146	2,163,651,689	0.2		
Other Sources	67,938,460	55,981,269	21.4		
Fortification and Recon. (Skim Equivalent)	9,980,085	10,653,300	(6.3)		
Overages	186,541	482,162	(61.3)		
Beginning Inventory	129,954,547	123,991,601	4.8		
Total Receipts	2,375,807,779	2,354,760,021	0.9		
Average Daily Producer Receipts	72,258,272	72,121,723	0.2		
Utilization of Fluid Milk Products and Cream from Producer F	Receipts and Other Sourc	es			
Class I Milk:					
Marketing Area	601,153,673	629,925,087	(4.6)		
Other Federal Markets	28,279,341	16,356,275	72.9		
Non-Federal Markets	94,709,058	106,325,853	(10.9)		
Total Class I Milk	724,142,072	752,607,215	(3.8)		
Total Class II Milk	582,629,328	571,791,605	1.9		
Total Class III Milk	614,577,297	586,612,535	4.8		
Total Class IV Milk	448,000,409	438,321,441	2.2		
Total Milk Assigned to Minimum price	6,458,673	5,427,225	19.0		
Total Utilization	2,375,807,779	2,354,760,021	0.9		
Average Daily Class I Use	24,138,069	25,086,907	(3.8)		
Average Component Tests of Producer Receipts			% point		
Butterfat	3.88%	3.84%	0.04		
True Protein	3.11%	3.08%	0.03		
Other Solids	5.77%	5.75%	0.02		

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

	September 2020	Butterfat	September 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	224,352,695	3.29	219,680,857	3.28
Organic Whole Milk	12,417,864	3.29	15,866,489	3.28
Reduced Fat Milk (2%)~	132,953,468	1.94	124,465,756	1.93
Organic Reduced Fat Milk	17,330,050	1.55	15,167,382	1.41
Lowfat Milk (1%)~	84,574,516	0.96	90,064,080	0.97
FatFree Milk (skim)~	40,836,432	0.11	47,908,089	0.10
Flavored Whole Milk	3,839,125	3.32	4,214,820	3.33
Flavored Lower Fat Milk#	20,975,860	0.88	37,736,579	0.54
Buttermilk	1,682,277	1.39 7.28	1,888,877	1.20
Eggnog	1,467,534		1,388,680	7.31
Shrinkage, Overages & Interhandler Difference Ending Inventory	6,158,079	10.13 2.18	9,250,468	8.09 2.04
Total Class I <i>in</i> Marketing Area	54,565,773 601,153,673	2.18	62,293,010 629,925,087	2.04
Class I <i>out of</i> Marketing Area	122,988,399	2.41	122,682,128	2.37
Total Class I Utilization	724,142,072	2.31	752,607,215	2.21
Class II Milk**	, ,-		- , ,	
Packaged Cream	65,370,484	20.47	72,079,163	18.41
Nonpool Bulk	66,608,870	9.22	68,543,315	9.68
Bakery, Candy, and Soup Products	65,448,101	3.99	60,424,203	4.59
Cottage Cheese	33,504,977	1.60	29,293,029	0.90
Ricotta Cheese	12,993,327	6.61	14,426,687	5.68
Sour Cream and Aerated Cream	12,153,257	16.70	11,854,295	17.00
Yogurt	217,618,466	0.75	212,820,983	0.77
Ice Cream, Desserts, Condensed, and Mixes	105,853,888	9.26	98,731,617	9.27
Shrinkage, Overages & Interhandler Difference	3,077,958	N/A	3,618,313	N/A
Total Class II Utilization	582,629,328	6.33	571,791,605	6.37
Class III Milk**				
Nonpool Bulk and Condensed Products	6,194,230	2.20	7,075,262	2.95
American-Type Cheeses	207,138,955	3.84	196,566,801	3.82
Cream Cheese	75,516,401	12.01	76,165,400	11.65
Italian-Type Cheeses	281,026,555	3.05	260,195,066	2.80
Swiss and Other-Type Cheeses	44,700,971	3.63	46,610,006	3.12
Shrinkage, Overages & Interhandler Difference	185	N/A	0	0.00
Total Class III Utilization	614,577,297	4.45	586,612,535	4.32
Class IV Milk**	44 =00 404	44.0=	0.000.000	40.00
Nonpool Bulk	11,580,191	11.65	8,600,670	12.83
Condensed Products	17,379,901	3.30	18,529,157	2.63
Butter	15,963,815	54.35	17,354,787	53.36
Dried Milk Products	311,637,102	0.22	295,291,539	0.23
Shrinkage, Overages & Interhandler Difference	16,290,742	4.45	16,599,183	4.23
Ending Inventory	74,067,688	5.62	79,875,323	6.23
Skim Equivalent of NFMS to Fortify Class I  Total Class IV Utilization	1,080,970 448,000,409	0.06 3.61	2,070,782 438,321,441	0.04 3.93
Minimum Price Class	<del></del> 0,000, <del>-</del> 09	J.U I	700,021,441	5.85
Animal Feed, Dumpage, and Other Uses^	6,458,673	1.91	5,427,225	1.93
Total Minimum Price Class Utilization	6,458,673	1.91	5,427,225	1.93
Total Utilization	2,375,807,779	4.09	2,354,760,021	4.07

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

N/A=Not applicable.
s class price. ~ Includes fortified.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

# SEPTEMBER RECEIPTS OF PRODUCER MILK, BY STATE

		Receipts	is.		Numb Produ	-	Daily Av Outp	•
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	per farm
CT	33,258	33,123	1.5	1.5	74	79	14,981	13,976
ME	46,262	48,659	2.1	2.3	186	203	8,291	7,990
MD	51,659	56,288	2.4	2.6	258	275	6,674	6,823
MA	14,094	13,901	0.7	0.6	84	87	5,593	5,326
NH	17,097	17,677	0.8	0.8	80	83	7,124	7,099
NY	1,130,288	1,113,484	52.2	51.5	3,353	3,539	11,237	10,488
PA	648,799	640,388	29.9	29.6	4,066	4,235	5,319	5,040
VT	204,560	215,801	9.4	10.0	563	608	12,111	11,831
Other States	21,731 #	24,331 ##	1.0	1.1	403	537	1,797	1,510
Total/Avg.	2,167,748	2,163,652	100.0	100.0	9,067	9,646	7,969	7,477

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	71,727,972	23,970,628	44,373,701	2,802,203	142,874,504	6.6
3.00 - 3.10	239,694,073	72,942,889	15,503,002	84,415,810	412,555,774	19.0
2.80 - 2.95	129,209,684	116,449,171	57,090,075	140,765,473	443,514,403	20.5
2.60 - 2.70	84,066,706	30,801,891	90,927,403	809,308	206,605,308	9.5
2.40 - 2.55	72,740,183	192,073,744	85,906,972	43,376,328	394,097,227	18.2
2.35 and below	57,828,121	118,307,206	310,116,306	81,849,297	568,100,930	26.2
Market Total	655,266,739	554,545,529	603,917,459	354,018,419	2,167,748,146	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

	Feb 2020	Mar 2020	Apr 2020	May 2020	<u>Jun 2020</u>	<u>Jul 2020</u>
			dollars pe	er hundredweight		
Northeast Order Sub Regions:	18.30	17.73	14.30	12.94	14.99	17.81
New England	19.03	18.38	15.01	13.60	15.64	18.68
New York	18.19	17.62	14.22	12.76	14.86	17.88
Pennsylvania	18.15	17.61	14.12	12.91	14.94	17.37

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

# **SEPTEMBER 2020 PRICES**

		September 2020	September 2019	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (B	oston) at 3.5% butterfat test	\$21.69	\$21.10	2.8
Class I Skim		16.27	12.12	34.2
Class II @ 3.5% butterfat test		13.16	16.93	(22.3)
Class II Butterfat (per pound)		1.6002	2.5052	(36.1)
Class II Skim		7.83	8.46	(7.4)
Class II Nonfat Solids (per pound		0.8700	0.9400	(7.4)
Class III @ 3.5% butterfat test		16.43	18.31	(10.3)
Class III Skim		11.25	9.91	13.5
Class IV @ 3.5% butterfat test		12.75	16.35	(22.0)
Class IV Skim		7.43	7.88	(5.7)
Statistical Uniform Price		16.80	18.78	(10.5)
Producer Price Differential		0.37	0.47	(21.3)
Component Prices (per pound):	Butterfat	1.5932	2.4982	(36.2)
	Nonfat Solids	0.8253	0.8753	(5.7)
	Protein	3.3935	2.8633	18.5
	Other Solids	0.1241	0.1758	(29.4)

### **NUMBER OF HANDLERS AND POOL PLANTS**

	September 2020	August 2020	September 2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	64	63
Producer-Handlers Partially Regulated Distributing Plants, Exempt Plants, and Handlers	13	13	15
Regulated under Other Federal Orders	73	75	74
Less handlers operating plants in more than one category	(10)	(11)	(11)
Total Number of Handlers	141	141	141
Pool Distributing Plants	47	47	45
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	58	58	57

## **CHANGE IN LIST OF HANDLERS AND PLANTS\***

			CHANGED **		
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.	
CROPP Minnesota	LaFarge, WI	CSR	NPS		
CROPP Wisconsin	LaFarge, WI	CSR	NPS		
Merrymead Farm, Inc.	Lansdale, PA	PH	ED	(a)	
Pioneer Milk Producers Cooperative, Inc.	Oxford, PA	NPS	9C		
Saputo Dairy Foods USA, LLC	Murray, KY	PR	OF		

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month PH - Producer Handler

PR - Partially Regulated Distributing Plant

ED - Exempt Distributing Plant OF - Other Federal Order Plant 9C - Cooperative as Handler

(a) Effective July 2020.

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit



Agricultural Marketing Service Dairy Program

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671 *Mailing Address:*P.O. Box 51478
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email: NortheastOrder@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828
Alexandria, VA 22313-5828

Tel.: (703) 549-7000 Fax: (703) 549-7003

# OCTOBER 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MIL	K PRODUCTS AND CREAM BY	POOL PLANTS*	
	October 2020	October 2019	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,261,717,104	2,222,836,492	1.7
Other Sources	46,988,359	57,773,855	(18.7)
Fortification and Recon. (Skim Equivalent)	11,498,841	9,374,966	22.7
Overages	427,676	299,110	43.0
Beginning Inventory	128,568,487	142,917,064	(10.0)
Total Receipts	2,449,200,467	2,433,201,487	0.7
Average Daily Producer Receipts	72,958,616	71,704,403	1.7
Utilization of Fluid Milk Products and Cream from Produce Class   Milk:	er Receipts and Other Source	es	
Marketing Area	654,984,551	675,918,554	(3.1)
Other Federal Markets	29,801,832	18,828,525	58.3
Non-Federal Markets	102,575,090	109,044,764	(5.9)
Total Class I Milk	787,361,473	803,791,843	(2.0)
Total Class II Milk	592,406,689	572,926,262	3.4
Total Class III Milk	595,329,107	593,297,094	0.3
Total Class IV Milk	468,255,351	458,242,385	2.2
Total Milk Assigned to Minimum price	5,847,847	4,943,903	18.3
Total Utilization	2,449,200,467	2,433,201,487	0.7
Average Daily Class I Use	25,398,757	25,928,769	(2.0)
Average Component Tests of Producer Receipts			% point
Butterfat	3.99%	3.94%	0.05
True Protein	3.18%	3.15%	0.03
Other Solids	5.77%	5.75%	0.02

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

November 19, 2020

#### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	October 2020	Butterfat	October 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*	220 040 705	2.20	225 000 224	2.20
Whole Milk	230,040,705	3.29	235,890,321	3.29
Organic Whole Milk	12,255,146 ` 165,284,394	3.29 1.94	17,041,510 132,345,781	3.28 1.94
Reduced Fat Milk (2%)~ Organic Reduced Fat Milk	13,535,682	1.41	16,264,660	1.94
Lowfat Milk (1%)~	89,805,447	0.96	95,810,625	0.96
FatFree Milk (skim)~	42,379,540	0.90	50,783,129	0.90
Flavored Whole Milk	4,416,743	3.32	4,027,972	3.32
Flavored Lower Fat Milk#	23,407,983	0.82	42,447,731	0.56
Buttermilk	1,774,549	1.41	2,129,880	1.49
Eggnog	4,241,657	6.81	3,776,320	6.75
Shrinkage, Overages & Interhandler Difference	8,882,161	9.52	8,001,856	9.70
Ending Inventory	58,960,544	2.28	67,398,769	2.21
Total Class I <i>in</i> Marketing Area	654,984,551	2.31	675,918,554	2.22
Class I <i>out of</i> Marketing Area	132,376,922	2.46	127,873,289	2.50
Total Class I Utilization	787,361,473	2.33	803,791,843	2.26
Class II Milk**	,		333,731,313	
Packaged Cream	71,223,278	19.75	80,780,936	18.45
Nonpool Bulk	77,027,196	9.59	79,638,395	9.11
Bakery, Candy, and Soup Products	61,067,391	4.54	60,563,132	4.85
Cottage Cheese	35,170,938	1.68	30,041,068	0.90
Ricotta Cheese	16,104,641	4.63	18,901,317	5.74
Sour Cream and Aerated Cream	14,427,725	16.05	15,193,250	15.43
Yogurt	210,856,118	0.73	201,303,156	0.82
Ice Cream, Desserts, Condensed, and Mixes	105,512,283	9.25	85,476,833	9.60
Shrinkage, Overages & Interhandler Difference	1,017,119	9.09	1,028,175	3.81
Total Class II Utilization	592,406,689	6.63	572,926,262	6.75
Class III Milk**				
Nonpool Bulk and Condensed Products	6,145,319	14.34	6,861,454	4.98
American-Type Cheeses	206,099,255	3.96	200,664,359	3.87
Cream Cheese	79,842,911	10.95	74,117,998	12.09
Italian-Type Cheeses	256,367,446	3.16	262,219,502	2.95
Swiss and Other-Type Cheeses	45,891,513	3.75	46,280,867	3.46
Shrinkage, Overages & Interhandler Difference	982,663	1.49	3,152,914	0.29
Total Class III Utilization	595,329,107	4.64	593,297,094	4.45
Class IV Milk**				
Nonpool Bulk	10,835,337	10.41	8,325,009	13.93
Condensed Products	20,003,348	3.54	21,067,309	2.20
Butter	18,096,670	54.63	17,504,652	54.30
Dried Milk Products	333,053,845	0.29	319,996,683	0.27
Shrinkage, Overages & Interhandler Difference	16,946,818	7.40	17,842,053	5.03
Ending Inventory	67,204,000	6.58	70,626,931	6.67
Skim Equivalent of NFMS to Fortify Class I	2,115,333	0.06	2,879,748	0.03
Total Class IV Utilization	468,255,351	3.92	458,242,385	3.84
Minimum Price Class	F 0 47 0 47	0.50	4.040.000	4.00
Animal Feed, Dumpage, and Other Uses^	5,847,847	2.58	4,943,903	1.96
Total Minimum Price Class Utilization	5,847,847	2.58	4,943,903	1.96
Total Utilization	2,449,200,467	4.24	2,433,201,487	4.15

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

# OCTOBER RECEIPTS OF PRODUCER MILK, BY STATE

	Receipts					Number of Producers		Daily Average Output	
State	2020	2019	2020	2019	2020	2019	2020	2019	
	thousand p	ounds	percer	nt			pounds p	er farm	
CT	34,736	34,222	1.5	1.5	73	78	15,350	14,153	
ME	46,781	48,734	2.1	2.2	186	201	8,113	7,821	
MD	61,314	58,851	2.7	2.7	272	278	7,272	6,829	
MA	14,285	14,543	0.6	0.7	84	87	5,486	5,392	
NH	17,225	17,901	0.8	0.8	78	84	7,124	6,874	
NY	1,161,741	1,138,887	51.4	51.2	3,312	3,514	11,315	10,455	
PA	692,935	664,324	30.6	29.9	4,126	4,187	5,418	5,118	
VT	209,721	220,727	9.3	9.9	559	603	12,102	11,808	
Other States	22,979 #	24,647_##	1.0	1.1	457	539	1,622	1,475	
Total/Avg.	2,261,717	2,222,836	100.0	100.0	9,147	9,571	7,976	7,492	

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	75,654,463	27,344,363	41,713,914	1,833,862	146,546,602	6.5
3.00 - 3.10	264,891,512	68,974,130	16,646,605	110,129,266	460,641,513	20.4
2.80 – 2.95	150,368,342	106,612,742	56,387,801	153,512,437	466,881,322	20.6
2.60 – 2.70	90,260,325	31,835,004	86,905,519	2,457,991	211,458,839	9.3
2.40 – 2.55	80,655,096	199,578,821	86,517,529	37,054,839	403,806,285	17.9
2.35 and below	59,849,633	127,705,131	300,594,141	84,233,638	572,382,543	25.3
Market Total	721,679,371	562,050,191	588,765,509	389,222,033	2,261,717,104	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	<u>Mar 2020</u>	<u> Apr 2020</u>	<u>May 2020</u>	<u>Jun 2020</u>	<u>Jul 2020</u>	<u>Aug 2020</u>
_			dollars pe	r hundredweight		
Northeast Order Sub Regions:	17.73	14.30	12.94	14.99	17.81	17.34
New England	18.38	15.01	13.60	15.64	18.68	17.96
New York	17.62	14.22	12.76	14.86	17.88	17.21
Pennsylvania	17.61	14.12	12.91	14.94	17.37	17.24

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## OCTOBER 2020 PRICES

		October 2020	October 2019	% Change
Class Prices (reported per cwt unless n	oted otherwise):			
Class I @ Suffolk County, MA (Bo	oston) at 3.5% butterfat test	\$18.45	\$21.09	(12.5)
Class I Skim		13.22	12.54	5.4
Class II @ 3.5% butterfat test		13.63	16.68	(18.3)
Class II Butterfat (per pound)		1.6458	2.4101	(31.7)
Class II Skim		8.15	8.54	(4.6)
Class II Nonfat Solids (per pound)		0.9056	0.9489	(4.6)
Class III @ 3.5% butterfat test		21.61	18.72	15.4
Class III Skim		16.45	10.68	54.0
Class IV @ 3.5% butterfat test		13.47	16.39	(17.8)
Class IV Skim		8.01	8.27	(3.1)
Statistical Uniform Price		17.07	18.72	(8.8)
Producer Price Differential		(4.54)	0.00	N/A
Component Prices (per pound):	Butterfat	1.6388	2.4031	(31.8)
	Nonfat Solids	0.8902	0.9186	(3.1)
	Protein	5.0146	3.1700	58.2
	Other Solids	0.1534	0.1447	6.0

#### **NUMBER OF HANDLERS AND POOL PLANTS**

	October 2020	September 2020	October 2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	67	65	62
Producer-Handlers	12	13	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	74	73	76
Less handlers operating plants in more than one category	(11)	(10)	(10)
Total Number of Handlers	142	141	142
Pool Distributing Plants	49	47	44
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	58	56

### CHANGE IN LIST OF HANDLERS AND PLANTS\*

<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
DFA KY Mideast	Fairlawn, OH	CSR	NPS	
Saputo Dairy Foods, LLC	Murray, KY	OF	PR	
South Mountain Creamery, L.L.C.	Middletown, MD	PH	PD	
Trickling Springs Creamery	Chambersburg, PA	NPS	PD	
WhiteWave Foods	Dallas, TX	NPS	OF	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

PH - Producer Handler

OF - Other Federal Order Plant PR - Partially Regulated Distributing Plant

PD - Pool Distributing Plant

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit



Agricultural Marketing Service Dairy Program

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478

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302A Washington Avenue Ext.

Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Fax: (703) 549-7003

Albany:

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

### **NOVEMBER 2020** MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*						
	November 2020	November 2019	% Change			
	pou	nds	daily avg.			
Receipts of Fluid Milk Products and Cream						
Producers	2,187,624,877	2,075,368,828	5.4			
Other Sources	61,457,265	62,588,605	(1.8)			
Fortification and Recon. (Skim Equivalent)	10,473,539	10,449,683	0.2			
Overages	135,734	331,408	(59.0)			
Beginning Inventory	126,145,100	123,080,849	2.5			
Total Receipts	2,385,836,515	2,271,819,373	5.0			
Average Daily Producer Receipts	72,920,829	69,178,961	5.4			
Utilization of Fluid Milk Products and Cream from Producer Rece	ipts and Other Sourc	es				
Class I Milk:						
Marketing Area	626,582,232	613,265,931	2.2			
Other Federal Markets	30,960,196	19,291,884	60.5			
Non-Federal Markets	95,485,363	106,685,280	(10.5)			
Total Class I Milk	753,027,791	739,243,095	1.9			
Total Class II Milk	526,091,837	491,959,600	6.9			
Total Class III Milk	585,634,416	581,279,448	0.7			
Total Class IV Milk	514,658,537	455,553,601	13.0			
Total Milk Assigned to Minimum price	6,423,934	3,783,629	69.8			
Total Utilization	2,385,836,515	2,271,819,373	5.0			
Average Daily Class I Use	25,100,926	24,641,437	1.9			
Average Component Tests of Producer Receipts			% point			
Butterfat	4.05%	4.02%	0.03			
True Protein	3.20%	3.20%	0.00			
Other Solids	5.76%	5.75%	0.01			

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

**Name** Location Crescent Ridge Dairy, Inc. Sharon, MA Pioneer Milk Producers Oxford, PA

December 18, 2020

#### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	November 2020	Butterfat	November 2019	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	225,527,952	3.29	212,569,804	3.29
Organic Whole Milk	11,798,391	3.28	16,305,265	3.27
Reduced Fat Milk (2%)~	146,201,285	1.94	120,477,892	1.93
Organic Reduced Fat Milk	12,668,557	1.43	15,873,478	1.43
Lowfat Milk (1%)~	85,763,276	0.96	82,044,573	0.97
FatFree Milk (skim)~	40,312,687	0.10	44,906,980	0.11
Flavored Whole Milk	4,360,305	3.33	3,533,844	3.34
Flavored Lower Fat Milk#	19,397,281	0.81	30,988,284	0.65
Buttermilk	1,838,608	1.45	2,002,737	1.32
Eggnog	9,564,236	7.06	9,607,120	6.86
Shrinkage, Overages & Interhandler Difference	8,160,968	9.16	6,561,548	10.58
Ending Inventory	60,988,686	2.29	68,394,406	2.14
Total Class I in Marketing Area	626,582,232	2.37	613,265,931	2.30
Class I out of Marketing Area	126,445,559	2.55	125,977,164	2.53
Total Class I Utilization	753,027,791	2.40	739,243,095	2.34
Class II Milk**				
Packaged Cream	67,638,125	19.99	76,355,431	9.69
Nonpool Bulk	71,226,274	9.23	54,218,857	19.28
Bakery, Candy, and Soup Products	51,771,927	4.48	42,155,302	4.84
Cottage Cheese	29,276,909	1.39	26,861,288	0.94
Ricotta Cheese	16,905,388	4.48	19,556,290	5.66
Sour Cream and Aerated Cream	14,020,945	16.33	13,548,680	16.71
Yogurt	181,177,329	0.82	173,222,795	0.72
Ice Cream, Desserts, Condensed, and Mixes	92,631,798	8.65	88,439,252	8.76
Shrinkage, Overages & Interhandler Difference	1,443,142	N/A	(2,398,295)	N/A
Total Class II Utilization	526,091,837	6.71	491,959,600	6.58
Class III Milk**				
Nonpool Bulk and Condensed Products	3,930,706	22.56	6,911,163	1.42
American-Type Cheeses	205,638,306	4.01	205,655,309	3.97
Cream Cheese	77,946,263	11.12	73,297,134	12.71
Italian-Type Cheeses	253,193,120	3.18	248,766,930	2.97
Swiss and Other-Type Cheeses	44,772,722	3.80	46,639,105	3.88
Shrinkage, Overages & Interhandler Difference	153,299	0.00	9,807	100.00
Total Class III Utilization	585,634,416	4.70	581,279,448	4.62
Class IV Milk**				
Nonpool Bulk	14,863,602	11.23	9,656,727	9.47
Condensed Products	24,133,656	3.40	20,230,024	2.95
Butter	22,693,479	47.42	19,478,589	51.81
Dried Milk Products	343,307,895	0.33	325,978,125	0.26
Shrinkage, Overages & Interhandler Difference	17,784,557	4.77	5,383,817	27.30
Ending Inventory	88,750,723	6.44	70,774,049	7.34
Skim Equivalent of NFMS to Fortify Class I	3,124,625	0.05	4,052,270	0.41
Total Class IV Utilization	514,658,537	4.07	455,553,601	4.20
Minimum Price Class	0.400.004	4 40	0.700.000	0.04
Animal Feed, Dumpage, and Other Uses^	6,423,934	1.48	3,783,629	2.21
Total Minimum Price Class Utilization	6,423,934	1.48	3,783,629	2.21
Total Utilization	2,385,836,515	4.27	2,271,819,373	4.21

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

<sup>#</sup> Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

<sup>~</sup> Includes fortified.

# NOVEMBER RECEIPTS OF PRODUCER MILK, BY STATE

					Numb	er of	Daily Av	•
		Receipts	S		Produ	cers	Outp	put
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	er farm
CT	34,234	31,923	1.6	1.5	73	77	15,632	13,820
ME	45,015	41,801	2.1	2.0	184	201	8,155	6,932
MD	55,105	56,874	2.5	2.8	258	273	7,119	6,944
MA	14,186	12,232	0.6	0.6	84	87	5,629	4,687
NH	17,017	16,271	0.8	0.8	77	83	7,367	6,535
NY	1,136,208	1,076,527	51.9	51.9	3,315	3,480	11,425	10,312
PA	658,274	610,841	30.1	29.4	4,038	4,252	5,434	4,789
VT	204,486	203,709	9.3	9.8	555	596	12,281	11,393
Other States	23,100 #	25,191_##	1.1	1.2	419	509	1,838	1,650
Total/Avg.	2,187,625	2,075,369	100.0	100.0	9,003	9,558	8,100	7,238

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	72,529,454	27,923,686	41,552,832	2,748,414	144,754,386	6.6
3.00 - 3.10	254,317,480	64,388,977	15,168,865	106,589,277	440,464,599	20.1
2.80 - 2.95	130,166,962	87,878,005	54,817,709	160,479,550	433,342,226	19.8
2.60 - 2.70	87,794,754	31,726,739	93,279,749	3,429,749	216,230,991	9.9
2.40 - 2.55	78,539,264	180,210,722	83,990,768	47,525,977	390,266,731	17.9
2.35 and below	59,773,082	117,166,744	291,300,433	94,325,685	562,565,944	25.7
Market Total	683,120,996	509,294,873	580,110,356	415,098,652	2,187,624,877	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	Apr 2020	May 2020	Jun 2020	Int 2020	Aug 2020	Son 2020
	<u>Apr 2020</u>	<u>May 2020</u>		<u>Jul 2020</u>	<u>Aug 2020</u>	<u>Sep 2020</u>
_			dollars pe	r hundredweight		
Northeast Order	14.30	12.94	14.99	17.81	17.34	16.82
Sub Regions:						
New England	15.01	13.60	15.64	18.68	17.96	17.53
New York	14.22	12.76	14.86	17.88	17.21	16.70
Pennsylvania	14.12	12.91	14.94	17.37	17.24	16.72

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

## NOVEMBER 2020 PRICES

		November 2020	November 2019	% Change
Class Prices (reported per cwt unless r	noted otherwise):			
Class I @ Suffolk County, MA (Bo	oston) at 3.5% butterfat test	\$21.29	\$21.39	(0.5)
Class I Skim		16.03	13.36	20.0
Class II @ 3.5% butterfat test		13.86	16.85	(17.7)
Class II Butterfat (per pound)		1.5623	2.3265	(32.8)
Class II Skim		8.70	9.02	(3.5)
Class II Nonfat Solids (per pound)	)	0.9667	1.0022	(3.5)
Class III @ 3.5% butterfat test		23.34	20.45	14.1
Class III Skim		18.55	12.78	45.1
Class IV @ 3.5% butterfat test		13.30	16.60	(19.9)
Class IV Skim		8.14	8.79	(7.4)
Statistical Uniform Price		18.27	19.20	(4.8)
Producer Price Differential		(5.07)	(1.25)	N/A
Component Prices (per pound):	Butterfat	1.5553	2.3195	(32.9)
	Nonfat Solids	0.9047	0.9763	(7.3)
	Protein	5.6226	3.9118	43.7
	Other Solids	0.1894	0.1112	70.3

#### **NUMBER OF HANDLERS AND POOL PLANTS**

	November	October#	November
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	67	67	63
Producer-Handlers	12	12	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	76	76	73
Less handlers operating plants in more than one category	(11)	(11)	(8)
Total Number of Handlers	144	144	142
Pool Distributing Plants	49	49	45
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	60	57
# Revised			

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

		CHANGED **		
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
C. F. Burger Creamery	Detroit, MI	NPS	OF	(a)
DFA KY Mideast	Fairlawn, OH	NPS	CSR	
DMS-Michigan Organic	Fairlawn, OH	NPS	CSR	
Mapleline Farm Home Delivery Service, Inc.	Hadley, MA	ED	PH	(b)
Shaw Farm Dairy, Inc.	Dracut, MA	PH	ED	(c)
The Indian Milk & Honey Co.	Freeville, NY	NP	ED	(d)

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

ED - Exempt Distributing Plant

NP - NonPool Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

PH - Producer Handler

(a) Effective October 2020.

(b) Effective August 2020.

(c) Effective July 2020.

(d) Effective September 2020.

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit



Agricultural Marketing Service Dairy Program

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671 *Mailing Address:*P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

email: NortheastOrder@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828

Tel.: (703) 549-7000 Fax: (703) 549-7003

### DECEMBER 2020 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MIL	K PRODUCTS AND CREAM BY	POOL PLANTS*	
	December 2020	December 2019	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream		_	
Producers	2,281,783,355	2,250,180,659	1.4
Other Sources	74,669,637	79,338,101	(5.9)
Fortification and Recon. (Skim Equivalent)	7,958,985	8,818,370	(9.7)
Overages	353,169	871,298	(59.5)
Beginning Inventory	151,099,340	132,310,267	14.2
Total Receipts	2,515,864,486	2,471,518,695	1.8
Average Daily Producer Receipts	73,605,915	72,586,473	1.4
Utilization of Fluid Milk Products and Cream from Product Class   Milk:	er Receipts and Other Sourc	es	
Marketing Area	670,932,045	660,161,416	1.6
Other Federal Markets	31,701,242	21,789,872	45.5
Non-Federal Markets	96,526,075	105,150,979	(8.2)
Total Class I Milk	799,159,362	787,102,267	1.5
Total Class II Milk	500,958,722	494,650,488	1.3
Total Class III Milk	577,414,649	593,608,387	(2.7)
Total Class IV Milk	613,009,114	585,138,500	4.8
Total Milk Assigned to Minimum price	25,322,639	11,019,053	129.8
Total Utilization	2,515,864,486	2,471,518,695	1.8
Average Daily Class I Use	25,779,334	25,390,396	1.5
Average Component Tests of Producer Receipts			% point
Butterfat	4.08%	4.02%	0.06
True Protein	3.21%	3.18%	0.03
Other Solids	5.75%	5.77%	(0.02)

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

None to Report

#### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	December 2020	Butterfat	December 2019	Butterfat
Class I Milk*	pounds	percent	pounds	percent
Whole Milk	248,146,672	3.29	246,220,569	3.28
Organic Whole Milk	13,484,589	3.29	13,075,533	3.28
Reduced Fat Milk (2%)~	153,391,177	1.95	139,841,934	1.94
Organic Reduced Fat Milk	14,650,166	1.42	11,593,395	1.37
Lowfat Milk (1%)~	91,015,723	0.96	91,413,252	0.97
FatFree Milk (skim)~	42,821,897	0.10	49,261,716	0.11
Flavored Whole Milk	3,895,857	3.45	4,030,260	3.31
Flavored Lower Fat Milk#	17,987,256	0.92	28,568,654	0.61
Buttermilk	1,814,409	1.46	2,091,887	1.44
Eggnog	10,033,939	6.88	9,677,056	7.15
Shrinkage, Overages & Interhandler Difference	8,855,010	10.29	5,865,621	12.36
Ending Inventory	64,835,350	2.05	58,521,539	2.01
Total Class I <i>in</i> Marketing Area	670,932,045	2.38	660,161,416	2.31
Class I out of Marketing Area	128,227,317	2.34	126,940,851	2.34
Total Class I Utilization	799,159,362	2.37	787,102,267	2.32
Class II Milk**				
Packaged Cream	67,596,611	19.76	73,896,954	19.42
Nonpool Bulk	54,927,095	10.97	68,575,589	10.87
Bakery, Candy, and Soup Products	41,190,466	4.43	35,068,485	5.37
Cottage Cheese	29,886,608	1.44	27,716,075	0.88
Ricotta Cheese	13,699,640	4.64	17,423,049	6.05
Sour Cream and Aerated Cream	11,814,666	16.46	12,914,011	16.80
Yogurt	196,868,847	0.85	187,607,029	0.73
Ice Cream, Desserts, Condensed, and Mixes	83,607,932	9.00	70,093,509	9.38
Shrinkage, Overages & Interhandler Difference	1,366,857	6.60	1,355,787	17.04
Total Class II Utilization	500,958,722	6.69	494,650,488	7.14
Class III Milk**				
Nonpool Bulk and Condensed Products	8,441,303	3.17	6,067,967	5.61
American-Type Cheeses	208,741,859	3.99	212,131,151	3.92
Cream Cheese	69,898,464	14.04	75,471,179	12.50
Italian-Type Cheeses	249,027,954	3.30	257,229,122	3.00
Swiss and Other-Type Cheeses	41,305,069	4.18	42,708,968	3.82
Shrinkage, Overages & Interhandler Difference	0	0.00	0	0.00
Total Class III Utilization	577,414,649	4.91	593,608,387	4.62
Class IV Milk**				
Nonpool Bulk	17,969,104	14.88	9,735,104	14.01
Condensed Products	22,349,804	3.23	21,971,901	2.80
Butter	31,437,112	49.94	29,571,224	48.04
Dried Milk Products	444,159,689	0.30	417,853,467	0.28
Shrinkage, Overages & Interhandler Difference	19,788,475	4.25	17,379,298	5.34
Ending Inventory	75,515,574	6.57	85,762,111	6.12
Skim Equivalent of NFMS to Fortify Class I	1,789,356	0.08	2,865,395	0.03
Total Class IV Utilization	613,009,114	4.28	585,138,500	4.02
Minimum Price Class	05.055.555		44.645.555	
Animal Feed, Dumpage, and Other Uses^	25,322,639	1.44	11,019,053	1.39
Total Minimum Price Class Utilization	25,322,639	1.44	11,019,053	1.39
Total Utilization	2,515,864,486	4.27	2,471,518,695	4.23

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

<sup>&</sup>lt;sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

# DECEMBER RECEIPTS OF PRODUCER MILK, BY STATE

	Receipts			Number of Producers		Daily Average Output		
State	2020	2019	2020	2019	2020	2019	2020	2019
	thousand p	ounds	percer	nt			pounds p	er farm
CT	35,611	35,666	1.6	1.6	73	76	15,736	15,138
ME	47,189	49,024	2.1	2.2	183	197	8,318	8,027
MD	58,110	57,188	2.5	2.5	256	271	7,322	6,807
MA	14,938	14,867	0.6	0.7	83	86	5,805	5,577
NH	18,099	18,333	0.8	0.8	75	81	7,785	7,301
NY	1,186,800	1,137,950	52.0	50.6	3,283	3,455	11,661	10,625
PA	679,487	689,485	29.8	30.6	3,949	4,224	5,551	5,265
VT	214,097	221,040	9.4	9.8	553	595	12,489	11,984
Other States	27,452 #	26,628_##	1.2	1.2	499	496	1,775	1,732
Total/Avg.	2,281,783	2,250,181	100.0	100.0	8,954	9,481	8,220	7,656

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	75,994,390	24,936,317	36,981,647	2,281,090	140,193,444	6.1
3.00 - 3.10	274,515,485	52,563,016	13,812,453	123,439,973	464,330,927	20.4
2.80 - 2.95	127,163,271	79,687,989	53,397,833	196,481,144	456,730,237	20.0
2.60 - 2.70	96,570,852	25,439,234	92,586,665	1,506,947	216,103,698	9.5
2.40 - 2.55	81,761,306	180,443,527	91,542,558	73,640,450	427,387,841	18.7
2.35 and below	71,072,784	110,771,078	281,731,831	113,461,515	577,037,208	25.3
Market Total	727,078,088	473,841,161	570,052,987	510,811,119	2,281,783,355	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020				
		dollars per hundredweight								
Northeast Order Sub Regions:	12.94	14.99	17.81	17.34	16.82	17.69				
New England	13.60	15.64	18.68	17.96	17.53	18.36				
New York Pennsylvania	12.76 12.91	14.86 14.94	17.88 17.37	17.21 17.24	16.70 16.72	17.56 17.59				

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## DECEMBER 2020 PRICES

		December 2020	December 2019	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (B	oston) at 3.5% butterfat test	\$23.12	\$22.58	2.4
Class I Skim		18.13	14.86	22.0
Class II @ 3.5% butterfat test		14.01	16.81	(16.7)
Class II Butterfat (per pound)		1.5469	2.2022	(29.8)
Class II Skim		8.91	9.43	(5.5)
Class II Nonfat Solids (per pound	I)	0.9900	1.0478	(5.5)
Class III @ 3.5% butterfat test		15.72	19.37	(18.8)
Class III Skim		10.71	12.11	(11.6)
Class IV @ 3.5% butterfat test		13.36	16.70	(20.0)
Class IV Skim		8.26	9.34	(11.6)
Statistical Uniform Price		17.26	19.28	(10.5)
Producer Price Differential		1.54	(0.09)	N/A
Component Prices (per pound):	Butterfat	1.5399	2.1952	(29.9)
	Nonfat Solids	0.9180	1.0378	(11.5)
	Protein	3.0282	3.6515	(17.1)
	Other Solids	0.2245	0.1341	67.4

#### **NUMBER OF HANDLERS AND POOL PLANTS**

	December	November#	December
	2020	2020	2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	67	63
Producer-Handlers	12	12	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	75	76	76
Less handlers operating plants in more than one category	(10)	(11)	(10)
Total Number of Handlers	142	144	143
Pool Distributing Plants	49	49	46
Pool Supply Unit Plants	1	1	1
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	60	57
# Revised.			

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

		CHANGED **		
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
Dairy Farmers of America, Inc.	Kansas City, MO	9C	NPS	
Finger Lakes Division 955	Penn Yan, NY	NPS	9C	
Orin Thomas and Sons Incorporated dba Thomas	Rutland, VT	PD	OOB	
Dairy				
Pioneer Milk Producers	Oxford, PA	9C	NPS	
Saputo Dairy Foods USA, LLC	Newington, CT	PR	PD	
Worcester Creameries Horizon Iowa	Roxbury, NY	NPS	SRU	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting sales in the Order during current month

PD - Pool Distributing Plant PR - Partially Regulated Distributing Plant

OOB - Out of business SRU - State Reporting Unit

<sup>\*\*</sup> Type of Plant: 9C - Cooperative as Handler