

Agricultural Marketing Service Dairy Program

# **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: NortheastOrder@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003

# AUGUST 2019 MONTHLY STATISTICAL REPORT

### **RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\***

	August 2019	August 2018	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,236,881,474	2,268,411,274	(1.4)
Other Sources	66,112,945	66,760,930	(1.0)
Fortification and Recon. (Skim Equivalent)	11,841,981	15,539,988	(23.8)
Overages	85,055	1,850,012	(95.4)
Beginning Inventory	128,025,495	144,728,210	(11.5)
Total Receipts	2,442,946,950	2,497,290,414	(2.2)
Average Daily Producer Receipts	72,157,467	73,174,557	(1.4)
Utilization of Fluid Milk Products and Cream from Producer Receiption	pts and Other Sourc	es	
Class I Milk:			
Marketing Area	626,208,224	668,892,484	(6.4)
Other Federal Markets	17,525,664	43,155,305	(59.4)
Non-Federal Markets	100,424,421	76,220,359	31.8
Total Class I Milk	744,158,309	788,268,148	(5.6)
Total Class II Milk	597,619,246	599,913,747	(0.4)
Total Class III Milk	618,333,476	660,114,728	(6.3)
Total Class IV Milk	475,591,520	442,839,894	7.4
Total Milk Assigned to Minimum price	7,244,399	6,153,897	17.7
Total Utilization	2,442,946,950	2,497,290,414	(2.2)
Average Daily Class I Use	24,005,107	25,428,005	(5.6)
Average Component Tests of Producer Receipts			% point
Butterfat	3.74%	3.71%	0.03
True Protein	3.02%	3.00%	0.02
Other Solids	5.75%	5.74%	0.01

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

### <u>Name</u>

Crescent Ridge Dairy, Inc. Ronnybrook Farm Dairy, Inc. Trickling Springs Creamery LLC

### Location

Sharon, MA Ancramdale, NY Chambersburg, PA

### NORTHEAST MARKETING AREA

#### Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	August 2019	Butterfat	August 2018	Butterfat
	pounds	percent	pounds	percent
Class   Milk*	/			
Whole Milk	237,531,956	3.28	236,837,510	3.28
Organic Whole Milk	16,169,629	3.27	14,637,868	3.27
Reduced Fat Milk (2%)~	133,586,153	1.93	138,615,703	1.95
Organic Reduced Fat Milk	15,611,587	1.42	20,073,319	1.32
Lowfat Milk (1%)~	87,050,531	0.96	93,992,715	0.96
FatFree Milk (skim)~	48,656,285	0.09	54,301,276	0.10
Flavored Whole Milk	3,407,143	3.34	2,709,910	3.32
Flavored Lower Fat Milk#	19,848,868	0.96	20,851,748	0.96
Buttermilk and Eggnog	2,225,802	1.54	2,635,698	1.90
Shrinkage, Overages & Interhandler Difference	7,717,953	9.37	11,017,298	5.94
Ending Inventory	54,402,317	1.92	73,219,439	1.92
Total Class I <i>in</i> Marketing Area	626,208,224	2.25	668,892,484	2.18
Class I <i>out of</i> Marketing Area	117,950,085	2.27	119,375,664	2.13
Total Class I Utilization	744,158,309	2.26	788,268,148	2.17
Class II Milk**		40.04		(= 00
Packaged Cream	69,092,720	19.81	82,735,432	17.82
Nonpool Bulk	72,540,987	8.30	68,691,059	9.75
Bakery, Candy, and Soup Products	65,569,193	4.30	60,759,294	3.93
Cottage Cheese	33,000,966	0.90	31,516,620	0.91
Ricotta Cheese	12,577,606	6.95	9,948,036	6.57
Sour Cream and Aerated Cream	12,534,468	16.84	12,432,325	17.55
Yogurt	221,574,018	0.86	209,743,297	0.75
Ice Cream, Desserts, Condensed, and Mixes	108,169,166	9.01	122,129,823	8.75
Shrinkage, Overages & Interhandler Difference	2,560,122	5.22	1,957,861	N/A
Total Class II Utilization	597,619,246	6.29	599,913,747	6.53
Class III Milk**				4.00
Nonpool Bulk and Condensed Products	10,084,746	1.75	15,762,231	1.68
American-Type Cheeses	213,811,601	3.72	221,065,137	3.68
Cream Cheese	74,516,570	11.54	88,541,128	10.04
Italian-Type Cheeses	273,114,486	2.78	279,641,353	2.74
Swiss and Other-Type Cheeses	43,173,931	3.19	55,104,879	3.25
Shrinkage, Overages & Interhandler Difference		1.42	0	0.00
Total Class III Utilization	618,333,476	4.17	660,114,728	4.05
Class IV Milk**		40.40		
Nonpool Bulk	10,888,307	13.42	11,442,626	8.95
Condensed Products	17,855,548	2.05	13,530,601	1.77
Butter	16,564,655	52.70	16,387,821	51.90
Dried Milk Products	340,103,401	0.24	321,971,356	0.31
Shrinkage, Overages & Interhandler Difference	19,948,270	3.45	15,997,452	4.09
Ending Inventory	68,428,518	6.53	61,381,102	5.96
Skim Equivalent of NFMS to Fortify Class I	1,802,821	0.43	2,128,936	0.05
Total Class IV Utilization	475,591,520	3.48	442,839,894	3.41
Minimum Price Class Animal Feed, Dumpage, and Other Uses <sup>^</sup>	7,244,399	3.22	6,153,897	2.48
Total Minimum Price Class Utilization	7,244,399	3.22	6,153,897	2.48
Total Utilization	2,442,946,950	3.97	2,497,290,414	3.94
* Does not include in-area route sales from producer-h				

Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. N/A = Not applicable.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

<sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

### NORTHEAST MARKETING AREA

## AUGUST RECEIPTS OF PRODUCER MILK, BY STATE

Receipts 18 34,226 51,458 54,413	2019 percent 1.6 2.3 2.5	1.5 2.3	Produ- 2019 80 206	2018 87	Outp 2019 pounds p 13,886	2018 er farm
34,226 51,458	percent 1.6 2.3	t 1.5 2.3	80	87	pounds p	er farm
51,458	1.6 2.3	1.5 2.3				
51,458	2.3	2.3			13.886	40.000
•		-	206		, • • • •	12,690
54,413	25		200	222	8,112	7,477
	2.5	2.4	277	320	6,403	5,485
15,615	0.6	0.7	87	96	5,281	5,247
19,334	0.8	0.8	83	93	7,232	6,706
150,108	51.8	50.7	3,551	3,885	10,526	9,550
693,191	29.4	30.6	4,212	4,721	5,032	4,736
224,498	10.0	9.9	611	656	11,832	11,039
1,872	٨	0.1	11	23	879	2,626
23,696 ##	1.0	1.0	499	280	1,459	2,730
	100.0	100.0	9,617	10,383	7,503	7,048
	268,411		· · · · · · ·			

^ Less than 0.1 percent.

# Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

## Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

## RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials*		Class II	Class III	Class IV	Total Descinta	Percent of Total
dollars/cwt	Class I	Class II		Class IV	Total Receipts	Receipts
3.15 and above	73,771,861	26,915,247	40,139,712	3,711,609	144,538,429	6.5
3.00 – 3.10	277,434,787	77,993,243	12,486,857	88,885,528	456,800,415	20.4
2.80 – 2.95	122,844,004	114,961,880	52,074,131	142,675,978	432,555,993	19.3
2.60 – 2.70	87,392,961	30,467,166	94,082,260	1,249,655	213,192,042	9.5
2.40 – 2.55	69,200,496	209,782,426	101,341,785	48,799,861	429,124,568	19.2
2.35 and below	48,252,675	108,205,144	313,043,199	91,169,009	560,670,027	25.1
Market Total	678,896,784	568,325,106	613,167,944	376,491,640	2,236,881,474	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	January 2019	February 2019	March 2019	<u>April 2019</u>	<u>May 2019</u>	<u>Jun 2019</u>
			dollars pe	r hundredweight		
Northeast Order	16.86	17.02	17.44	17.34	17.60	17.82
Sub Regions:						
New England	17.92	18.06	18.47	18.34	18.56	18.74
New York	16.75	16.93	17.38	17.25	17.57	17.77
Pennsylvania	16.53	16.66	17.09	17.02	17.21	17.51

The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

Page 3

## NORTHEAST MARKETING AREA AUGUST 2019 PRICES

		August 2019	August 2018	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$21.14	\$17.40	21.5
Class I Skim		12.06	8.71	38.5
Class II @ 3.5% butterfat test		17.60	15.07	16.8
Class II Butterfat (per pound)		2.6644	2.6079	2.2
Class II Skim		8.57	6.16	39.1
Class II Nonfat Solids (per pound	1)	0.9522	0.6844	39.1
Class III @ 3.5% butterfat test		17.60	14.95	17.7
Class III Skim		8.60	6.06	41.9
Class IV @ 3.5% butterfat test		16.74	14.63	14.4
Class IV Skim		7.71	5.73	34.6
Statistical Uniform Price		18.97	16.21	17.0
Producer Price Differential		1.37	1.26	8.7
Component Prices (per pound):	Butterfat	2.6574	2.6009	2.2
	Nonfat Solids	0.8570	0.6369	34.6
	Protein	2.4453	1.6245	50.5
	Other Solids	0.1730	0.1741	(0.6)

NUMBER OF HANDLERS AND F	POOL PLANTS		
	August	July	August
	2019	2019	2018
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	65	61
Producer-Handlers	14	13	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	73	74	76
Less handlers operating plants in more than one category	(10)	(11)	(10)
Total Number of Handlers	141	141	142
Pool Distributing Plants	46	47	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	58	59	58

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

		CHANGED **				
Name	Plant Location	From	<u>To</u>	Expl.		
CROPP Minnesota	LaFarge, WI	NPS	CSR			
Kreider Dairy Farms, Inc.	Manheim, PA	PD	PH			
Michigan Milk Producers Organic - MI	Novi, MI	NPS	CSR			
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	NPS	OF			
WhiteWave Foods	Dallas, TX	OF	NPS			
WWF Operating Company	Salt Lake City, UT	OF	NPS			
		Name Change to:				
St. Albans Cooperative Creamery, Inc.	St. Albans, VT	St. Albans Creame	ry, LLC			

\* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month OF - Other Federal Order Plant PH - Producer Handler