

Agricultural Marketing Service Dairy Program

Northeast Marketing Area

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JULY 2019 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	July 2019	July 2018	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,239,875,508	2,311,466,561	(3.1)
Other Sources	70,383,977	69,144,460	1.8
Fortification and Recon. (Skim Equivalent)	12,293,563	15,887,977	(22.6)
Overages	110,584	82,316	34.3
Beginning Inventory	139,607,919	156,328,304	(10.7)
Total Receipts	2,462,271,551	2,552,909,618	(3.6)
Average Daily Producer Receipts	72,254,049	74,563,437	(3.1)
Utilization of Fluid Milk Products and Cream from Producer Rece	eipts and Other Sourc	es	
Class I Milk:			
Marketing Area	614,672,629	639,925,433	(3.9)
Other Federal Markets	16,852,578	42,857,846	(60.7)
Non-Federal Markets	94,406,617	74,642,905	26.5
Total Class I Milk	725,931,824	757,426,184	(4.2)
Total Class II Milk	593,578,973	591,109,040	0.4
Total Class III Milk	620,291,012	662,356,054	(6.4)
Total Class IV Milk	500,749,322	518,458,384	(3.4)
Total Milk Assigned to Minimum price	21,720,420	23,559,956	(7.8)
Total Utilization	2,462,271,551	2,552,909,618	(3.6)
Average Daily Class I Use	23,417,156	24,433,103	(4.2)
Average Component Tests of Producer Receipts			% point
Butterfat	3.73%	3.70%	0.03
True Protein	2.97%	2.97%	0.00
Other Solids	5.76%	5.75%	0.01

* Product pounds based on reports of handlers.

N/A = Not Applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>

Midland Farms, Inc. Ronnybrook Farm Dairy, Inc. Trickling Springs Creamery LLC

Location

Menands, NY Ancramdale, NY Chambersburg, PA

NORTHEAST MARKETING AREA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	July 2019	Butterfat	July 2018	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	228,579,427	3.27	224,435,496	3.27
Organic Whole Milk	13,649,073	3.28	14,804,378	3.28
Reduced Fat Milk (2%)~	128,841,408	1.95	131,345,610	1.93
Organic Reduced Fat Milk	15,582,765	1.38	19,719,815	1.31
Lowfat Milk (1%)~	86,435,202	0.95	90,831,342	0.95
FatFree Milk (skim)~	51,784,268	0.10	52,204,140	0.10
Flavored Whole Milk	3,454,223	3.36	3,028,351	3.16
Flavored Lower Fat Milk#	17,908,516	1.01	17,474,532	0.98
Buttermilk and Eggnog	2,315,037	1.42	2,036,286	1.17
Shrinkage, Overages & Interhandler Difference	10,531,582	7.39	9,773,312	6.43
Ending Inventory	55,591,128	2.02	74,272,171	1.94
Total Class I in Marketing Area	614,672,629	2.24	639,925,433	2.17
Class I out of Marketing Area	111,259,195	2.27	117,500,751	2.10
Total Class I Utilization	725,931,824	2.24	757,426,184	2.16
Class II Milk**				
Packaged Cream	70,657,894	19.49	85,559,999	17.95
Nonpool Bulk	75,204,822	9.75	68,156,330	10.27
Bakery, Candy, and Soup Products	61,619,304	4.38	57,447,702	3.87
Cottage Cheese	35,330,207	0.93	29,015,623	0.88
Ricotta Cheese	11,957,452	4.57	9,528,337	5.19
Sour Cream and Aerated Cream	13,403,932	16.64	11,603,498	17.48
Yogurt	211,220,846	0.70	200,330,085	0.70
Ice Cream, Desserts, Condensed, and Mixes	112,401,877	9.39	126,835,269	8.70
Shrinkage, Overages & Interhandler Difference	1,782,639	N/A	2,632,197	2.81
Total Class II Utilization	593,578,973	6.54	591,109,040	6.75
Class III Milk**			/	
Nonpool Bulk and Condensed Products	9,882,914	2.34	5,853,754	7.18
American-Type Cheeses	212,594,725	3.73	221,612,354	3.58
Cream Cheese	71,204,360	11.67	75,679,829	11.47
Italian-Type Cheeses	276,989,416	2.65	282,745,010	2.88
Swiss and Other-Type Cheeses	49,529,850	3.33	54,594,412	3.11
Shrinkage, Overages & Interhandler Difference	89,747	3.92	21,870,695	2.93
Total Class III Utilization	620,291,012	4.11	662,356,054	4.15
Class IV Milk**				
Nonpool Bulk	13,177,860	8.97	9,108,745	7.99
Condensed Products	20,214,267	2.66	14,635,446	2.07
Butter	18,850,138	48.10	19,417,552	51.21
Dried Milk Products	355,729,858	0.19	401,751,404	0.22
Shrinkage, Overages & Interhandler Difference	18,818,319	4.08	(198,501)	N/A
Ending Inventory	72,643,512	5.11	70,076,637	5.35
Skim Equivalent of NFMS to Fortify Class I	1,315,368	0.04	3,667,101	0.02
Total Class IV Utilization	500,749,322	3.18	518,458,384	3.01
Minimum Price Class Animal Feed, Dumpage, and Other Uses [^]	21,720,420	0.67	23,559,956	1.06
Total Minimum Price Class Utilization	21,720,420	0.67	23,559,956	1.06
Total Utilization	2,462,271,551	3.93	2,552,909,618	3.90
* Does not include in-area route sales from producer-ha				

Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

** Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

~ Includes fortified.

[^] As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

Includes reduced fat, lowfat, and fatfree milk products.

NORTHEAST MARKETING AREA

JULY RECEIPTS OF PRODUCER MILK, BY STATE

				Numb	er of	Daily Av	/erage	
	Receipts	pts			Producers		Output	
2019	2018	2019	2018	2019	2018	2019	2018	
thousand p	ounds	percer	nt			pounds p	er farm	
33,666	34,448	1.5	1.5	81	87	13,407	12,773	
53,116	52,864	2.4	2.3	212	224	8,082	7,613	
56,720	60,424	2.5	2.6	281	314	6,511	6,207	
14,408	16,020	0.6	0.7	88	97	5,281	5,328	
18,864	19,970	0.8	0.9	82	88	7,421	7,320	
1,152,686	1,150,164	51.5	49.7	3,585	3,900	10,372	9,513	
662,237	728,944	29.6	31.5	4,279	4,746	4,992	4,955	
225,255	222,274	10.0	9.6	615	657	11,815	10,913	
1,057	1,982	0.1	0.1	16	23	2,131	2,780	
21,867 #	24,377 ##	1.0	1.1	382	222	1,847	3,542	
2,239,876	2,311,467	100.0	100.0	9,621	10,358	7,510	7,199	
	thousand p 33,666 53,116 56,720 14,408 18,864 1,152,686 662,237 225,255 1,057 21,867 #	2019 2018 thousand pounds 33,666 34,448 53,116 52,864 56,720 60,424 14,408 16,020 18,864 19,970 1,152,686 1,150,164 662,237 728,944 225,255 222,274 1,057 1,982 21,867 24,377	thousand pounds percer 33,666 34,448 1.5 53,116 52,864 2.4 56,720 60,424 2.5 14,408 16,020 0.6 18,864 19,970 0.8 1,152,686 1,150,164 51.5 662,237 728,944 29.6 225,255 222,274 10.0 1,057 1,982 0.1 21,867 # 24,377 ## 1.0	2019 2018 2019 2018 thousand pounds percent 33,666 34,448 1.5 1.5 53,116 52,864 2.4 2.3 56,720 60,424 2.5 2.6 14,408 16,020 0.6 0.7 18,864 19,970 0.8 0.9 1,152,686 1,150,164 51.5 49.7 662,237 728,944 29.6 31.5 225,255 222,274 10.0 9.6 1,057 1,982 0.1 0.1 21,867 # 24,377 ## 1.0 1.1	Receipts Produ 2019 2018 2019 2018 2019 thousand pounds percent 33,666 34,448 1.5 1.5 81 53,116 52,864 2.4 2.3 212 56,720 60,424 2.5 2.6 281 14,408 16,020 0.6 0.7 88 18,864 19,970 0.8 0.9 82 1,152,686 1,150,164 51.5 49.7 3,585 662,237 728,944 29.6 31.5 4,279 225,255 222,274 10.0 9.6 615 1,057 1,982 0.1 0.1 16 21,867 # 24,377 ## 1.0 1.1 382 382 382	ReceiptsProducers201920182019201820192018thousand poundspercent33,66634,4481.51.5818753,11652,8642.42.321222456,72060,4242.52.628131414,40816,0200.60.7889718,86419,9700.80.982881,152,6861,150,16451.549.73,5853,900662,237728,94429.631.54,2794,746225,255222,27410.09.66156571,0571,9820.10.1162321,867 #24,377 ##1.01.1382222	Receipts Producers Output 2019 2018 2019 2018 2019 2018 2019 2018 2019 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 2018 2019 20111 6.511 6.511	

Represents restricted data for the states of Delaware, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location			0		T (1 D) (Percent of Total
Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
3.15 and above	73,047,743	27,438,381	39,599,493	3,809,233	143,894,850	6.4
3.00 – 3.10	271,835,281	79,799,002	13,611,829	102,746,339	467,992,451	20.9
2.80 – 2.95	117,794,475	112,075,649	49,481,463	152,249,463	431,601,050	19.3
2.60 – 2.70	86,079,078	32,613,384	91,707,284	1,552,942	211,952,688	9.5
2.40 – 2.55	67,580,912	204,060,432	104,716,746	59,086,963	435,445,053	19.4
2.35 and below	46,287,062	107,212,870	309,342,211	86,147,273	548,989,416	24.5
Market Total	662,624,551	563,199,718	608,459,026	405,592,213	2,239,875,508	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	December 2018	January 2019	February 2019	March 2019	<u>April 2019</u>	<u>May 2019</u>
			dollars pe	r hundredweight		
Northeast Order	16.78	16.86	17.02	17.44	17.34	17.60
Sub Regions:						
New England	17.89	17.92	18.06	18.47	18.34	18.56
New York	16.62	16.75	16.93	17.38	17.25	17.57
Pennsylvania	16.48	16.53	16.66	17.09	17.02	17.21

^r The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

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NORTHEAST MARKETING AREA JULY 2019 PRICES

		July 2019	July 2018	% Change
Class Prices (reported per cwt unless	noted otherwise):			¥
Class I @ Suffolk County, MA (E	Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$18.61	9.8
Class I Skim		11.43	9.50	20.3
Class II @ 3.5% butterfat test		17.61	15.20	15.9
Class II Butterfat (per pound)		2.6928	2.5357	6.2
Class II Skim		8.48	6.55	29.5
Class II Nonfat Solids (per pound	d)	0.9422	0.7278	29.5
Class III @ 3.5% butterfat test		17.55	14.10	24.5
Class III Skim		8.45	5.44	55.3
Class IV @ 3.5% butterfat test		16.90	14.14	19.5
Class IV Skim		7.77	5.48	41.8
Statistical Uniform Price		18.83	16.14	16.7
Producer Price Differential		1.28	2.04	(37.3)
Component Prices (per pound):	Butterfat	2.6858	2.5287	6.2
	Nonfat Solids	0.8628	0.6085	41.8
	Protein	2.4032	1.4827	62.1
	Other Solids	0.1689	0.1422	18.8

NUMBER OF HANDLERS AND POOL PLANTS				
	July 2019	June# 2019	July 2018	
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	64	61	
Producer-Handlers	13	14	15	
Partially Regulated Distributing Plants, Exempt Plants, and Handlers				
Regulated under Other Federal Orders	74	72	75	
Less handlers operating plants in more than one category	(11)	(8)	(9)	
Total Number of Handlers	141	142	142	
Pool Distributing Plants	47	46	46	
Pool Supply Unit Plants	2	2	2	
Pool Supply System Plants	9	9	9	
Pool Supply Plants	1	1	1	
Total Number of Pool Plants	59	58	58	
# Revised.				

CHANGE IN LIST OF HANDLERS AND PLANTS*

			CHANGED **	
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
CROPP lowa	LaFarge, WI	NPS	CSR	
CROPP Wisconsin	LaFarge, WI	NPS	CSR	
Kreider Dairy Farms, Inc.	Manheim, PA	PH	PD	
Merrymead Farm, Inc.	Lansdale, PA	PH	ED	(a)
Michigan Milk Producers Organic - MI	Novi, MI	CSR	NPS	
NFO Organic IN	Shiloh, OH	NPS	CSR	
WhiteWave Foods	Dallas, TX	NPS	OF	
WWF Operating Company	Salt Lake City, UT	NPS	OF	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

(a) Effective June 2019.

NPS - Not pooling milk or reporting sales in the Order during current month OF - Other Federal Order Plant PH - Producer Handler