



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

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### JUNE 2019 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	June 2019	June 2018	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,246,165,231	2,326,949,021	(3.5)
Other Sources	84,183,008	68,831,853	22.3
Fortification and Recon. (Skim Equivalent)	10,650,697	13,293,307	(19.9)
Overages	142,616	385,354	(63.0)
Beginning Inventory	137,042,252	161,225,281	(15.0)
<b>Total Receipts</b>	<b>2,478,183,804</b>	<b>2,570,684,816</b>	<b>(3.6)</b>
Average Daily Producer Receipts	74,872,174	77,564,967	(3.5)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	593,817,868	653,348,707	(9.1)
Other Federal Markets	14,713,528	42,526,235	(65.4)
Non-Federal Markets	91,577,777	71,988,828	27.2
<b>Total Class I Milk</b>	<b>700,109,173</b>	<b>767,863,770</b>	<b>(8.8)</b>
Total Class II Milk	560,947,581	576,923,703	(2.8)
Total Class III Milk	633,780,846	635,248,002	(0.2)
Total Class IV Milk	556,239,184	560,000,282	(0.7)
Total Milk Assigned to Minimum price	27,107,020	30,649,059	(11.6)
<b>Total Utilization</b>	<b>2,478,183,804</b>	<b>2,570,684,816</b>	<b>(3.6)</b>
Average Daily Class I Use	23,336,972	25,595,459	(8.8)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.78%	3.74%	0.04
True Protein	3.02%	3.00%	0.02
Other Solids	5.78%	5.77%	0.01

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Trickling Springs Creamery, LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	June 2019 pounds	Butterfat percent	June 2018 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	219,114,242	3.28	223,994,342	3.27
Organic Whole Milk	14,147,956	3.28	14,179,232	3.28
Reduced Fat Milk (2%)~	123,740,504	1.94	131,484,849	1.93
Organic Reduced Fat Milk	15,379,658	1.38	18,363,175	1.32
Lowfat Milk (1%)~	84,553,155	0.95	94,698,517	0.95
FatFree Milk (skim)~	47,558,352	0.14	54,458,093	0.10
Flavored Whole Milk	2,919,424	3.34	2,940,601	3.34
Flavored Lower Fat Milk#	22,053,182	0.80	23,715,506	0.75
Buttermilk and Eggnog	1,962,710	1.27	2,099,057	1.21
Shrinkage, Overages & Interhandler Difference	8,624,970	9.18	8,176,371	8.86
Ending Inventory	53,763,715	1.96	79,238,964	1.97
Total Class I <i>in</i> Marketing Area	593,817,868	2.24	653,348,707	2.16
Class I <i>out of</i> Marketing Area	106,291,305	2.32	114,515,063	2.06
Total Class I Utilization	700,109,173	2.25	767,863,770	2.14
<b>Class II Milk**</b>				
Packaged Cream	70,834,930	18.92	80,956,314	17.94
Nonpool Bulk	74,145,254	9.90	65,598,767	9.69
Bakery, Candy, and Soup Products	54,062,106	4.98	60,430,018	4.11
Cottage Cheese	26,785,536	0.94	24,265,605	0.86
Ricotta Cheese	9,942,122	6.15	10,624,453	5.29
Sour Cream and Aerated Cream	11,321,263	17.18	11,286,555	16.99
Yogurt	206,128,147	0.65	204,790,986	0.73
Ice Cream, Desserts, Condensed, and Mixes	104,633,813	9.61	118,373,092	9.19
Shrinkage, Overages & Interhandler Difference	3,094,410	2.71	597,913	19.16
Total Class II Utilization	560,947,581	6.73	576,923,703	6.68
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	9,622,252	2.54	8,557,977	2.91
American-Type Cheeses	214,170,494	3.79	214,157,123	3.67
Cream Cheese	65,753,793	13.22	73,071,457	12.36
Italian-Type Cheeses	272,061,282	2.73	281,638,678	2.86
Swiss and Other-Type Cheeses	53,937,939	3.14	57,822,767	3.06
Shrinkage, Overages & Interhandler Difference	18,235,086	3.56	0	0.00
Total Class III Utilization	633,780,846	4.23	635,248,002	4.25
<b>Class IV Milk**</b>				
Nonpool Bulk	11,642,804	8.68	9,112,374	12.32
Condensed Products	15,395,359	1.75	14,133,220	2.70
Butter	22,901,880	51.34	31,052,569	36.13
Dried Milk Products	420,237,513	0.22	408,558,785	0.21
Shrinkage, Overages & Interhandler Difference	28,940	N/A	17,971,246	3.61
Ending Inventory	84,775,782	4.85	77,026,109	5.32
Skim Equivalent of NFMS to Fortify Class I	1,256,906	0.06	2,145,979	0.03
Total Class IV Utilization	556,239,184	3.26	560,000,282	3.27
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	27,107,020	0.66	30,649,059	0.91
Total Minimum Price Class Utilization	27,107,020	0.66	30,649,059	0.91
<b>Total Utilization</b>	2,478,183,804	3.98	2,570,684,816	3.91

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. N/A = Not applicable. ~ Includes fortified.

\*\* Includes sales to nonpool manufacturing plants. # Includes reduced fat, lowfat, and fatfree milk products.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

**JUNE**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2019	2018	2019	2018	2019	2018	2019	2018
	thousand pounds		percent				pounds per farm	
CT	33,928	35,288	1.5	1.5	82	88	13,792	13,367
ME	52,557	53,107	2.3	2.3	214	225	8,186	7,868
MD	54,086	68,165	2.4	2.9	277	319	6,509	7,123
MA	14,607	16,331	0.7	0.7	90	97	5,410	5,612
NH	18,902	20,250	0.8	0.9	83	90	7,591	7,500
NY	1,153,310	1,142,292	51.4	49.1	3,642	3,922	10,556	9,708
PA	670,911	738,101	29.9	31.7	4,292	4,754	5,211	5,175
VT	223,317	225,007	9.9	9.7	619	667	12,026	11,245
VA	1,733	2,263	0.1	0.1	17	29	3,399	2,601
Other States	22,814 #	26,145 ##	1.0	1.1	396	265	1,920	3,289
Total/Avg.	2,246,165	2,326,949	100.0	100.0	9,712	10,456	7,709	7,418

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	69,285,627	23,858,068	48,510,916	3,310,240	144,964,851	6.4
3.00 – 3.10	257,228,581	77,294,354	26,434,893	126,357,122	487,314,950	21.7
2.80 – 2.95	110,520,145	108,906,533	50,864,757	164,612,190	434,903,625	19.4
2.60 – 2.70	80,090,343	28,232,523	89,500,961	1,340,745	199,164,572	8.9
2.40 – 2.55	67,311,148	192,050,197	109,717,050	59,725,049	428,803,444	19.1
2.35 and below	43,784,379	100,932,979	319,054,311	87,242,120	551,013,789	24.5
Market Total	628,220,223	531,274,654	644,082,888	442,587,466	2,246,165,231	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	November 2018	December 2018	January 2019	February 2019	March 2019	April 2019
	dollars per hundredweight					
Northeast Order	17.12	16.78	16.86	17.02	17.44	17.34
<i>Sub Regions:</i>						
<i>New England</i>	18.12	17.89	17.92	18.06	18.47	18.34
<i>New York</i>	17.02	16.62	16.75	16.93	17.38	17.25
<i>Pennsylvania</i>	16.79	16.48	16.53	16.66	17.09	17.02

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

JUNE 2019

PRICES

		June 2019	June 2018	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):				
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$20.32	\$18.50	9.8
Class I Skim		11.64	9.60	21.3
Class II @ 3.5% butterfat test		17.30	15.48	11.8
Class II Butterfat (per pound)		2.6649	2.6762	(0.4)
Class II Skim		8.26	6.33	30.5
Class II Nonfat Solids (per pound)		0.9178	0.7033	30.5
Class III @ 3.5% butterfat test		16.27	15.21	7.0
Class III Skim		7.22	6.08	18.8
Class IV @ 3.5% butterfat test		16.83	14.91	12.9
Class IV Skim		7.80	5.77	35.2
<b>Statistical Uniform Price</b>		18.28	16.70	9.5
<b>Producer Price Differential</b>		2.01	1.49	34.9
<b>Component Prices</b> (per pound):				
	Butterfat	2.6579	2.6692	(0.4)
	Nonfat Solids	0.8665	0.6407	35.2
	Protein	2.0046	1.7478	14.7
	Other Solids	0.1702	0.1128	50.9

## NUMBER OF HANDLERS AND POOL PLANTS

	June 2019	May# 2019	June 2018
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	64	61
Producer-Handlers	15	14	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	71	73	77
Less handlers operating plants in more than one category	(9)	(9)	(9)
Total Number of Handlers	141	142	142
Pool Distributing Plants	46	46	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	58	58	58

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
DMS-Pennsylvania Organic	Fairlawn, OH	CSR	NPS	
KanPak LLC	Penn Yan, NY	MFG	ED	(a)
Manino, Samuel A. dba Dairy-Del Dairy	Frankfort, NY	ED	OOB	
Merrymead Farm, Inc.	Lansdale, PA	ED	PH	(b)
NFO Organic IN	Shiloh, OH	CSR	NPS	
Saputo Dairy Foods USA, LLC	Murray, KY	OF	PR	
Wright's Dairy Farm, Inc.	North Smithfield, RI	ED	PH	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

MFG - Nonpool Manufacturing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

PR - Partially Regulated Plant

PH - Producer Handler

OOB - Out of Business

(a) Effective April 2019.

(b) Effective May 2019.