

Agricultural Marketing Service Dairy Program

## **Northeast Marketing Area**

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# NOVEMBER 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*					
	November 2018	November 2017	% Change		
	pou	pounds			
Receipts of Fluid Milk Products and Cream					
Producers	2,117,733,890	2,180,743,203	(2.9)		
Other Sources	60,279,165	64,664,386	(6.8)		
Fortification and Recon. (Skim Equivalent)	12,303,380	17,486,656	(29.6)		
Overages	1,751,348	102,665	N/A		
Beginning Inventory	146,928,003	166,391,282	(11.7)		
Total Receipts	2,338,995,786	2,429,388,192	(3.7)		
Average Daily Producer Receipts	70,591,130	72,691,440	(2.9)		
Utilization of Fluid Milk Products and Cream from Producer	Receipts and Other Source	ces			
Class I Milk:					
Marketing Area	711,046,775	737,919,213	(3.6)		
Other Federal Markets	47,475,602	43,532,623	9.1		
Non-Federal Markets	78,546,260	81,767,006	(3.9)		
Total Class I Milk	837,068,637	863,218,842	(3.0)		
Total Class II Milk	503,065,373	508,212,702	(1.0)		
Total Class III Milk	597,415,578	573,569,769	4.2		
Total Class IV Milk	395,330,695	478,338,922	(17.4)		
Total Milk Assigned to Minimum price	6,115,503	6,047,957	1.1		
Total Utilization	2,338,995,786	2,429,388,192	(3.7)		
Average Daily Class I Use	27,902,288	28,773,961	(3.0)		
Average Component Tests of Producer Receipts			% point		
Butterfat	4.01%	3.95%	0.06		
True Protein	3.21%	3.17%	0.04		
Other Solids	5.75%	5.74%	0.01		

<sup>\*</sup> Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Crescent Ridge Dairy, Inc.

Midland Farms, Inc.

Ronnybrook Farm Dairy, Inc.

Trickling Springs Creamery, LLC

Sharon, MA

Menands, NY

Acramdale, NY

Chambersburg, PA

### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	November 2018	Butterfat	November 2017	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	243,352,218	3.29	237,777,977	3.28
Organic Whole Milk	15,826,790	3.26	15,076,777	3.29
Reduced Fat Milk (2%)~	142,873,912	1.96	143,951,519	1.93
Organic Reduced Fat Milk	18,828,478	1.37	20,633,570	1.30
Lowfat Milk (1%)~	96,844,839	0.98	103,697,847	0.95
FatFree Milk (skim)~	56,413,520	0.11	62,174,620	0.10
Flavored Whole Milk	3,211,750	3.44	2,967,560	3.35
Flavored Lower Fat Milk#	35,782,480	0.59	36,299,462	0.62
Buttermilk	2,325,238	1.62	2,770,280	0.95
Eggnog	9,906,320	7.11	10,677,345	7.09
Shrinkage, Overages & Interhandler Difference	10,739,401	9.10	13,805,614	6.35
Ending Inventory	74,941,829	2.20	88,086,642	2.06
Total Class I in Marketing Area	711,046,775	2.29	737,919,213	2.20
Class I out of Marketing Area	126,021,862	2.58	125,299,629	2.43
Total Class I Utilization	837,068,637	2.34	863,218,842	2.23
Class II Milk**				
Packaged Cream	87,527,358	18.31	93,635,644	19.08
Nonpool Bulk	42,194,574	10.78	41,314,387	11.83
Bakery, Candy, and Soup Products	46,503,020	4.85	44,822,941	3.64
Cottage Cheese	25,397,813	0.86	26,002,138	0.82
Ricotta Cheese	19,362,004	5.47	21,745,919	5.57
Sour Cream and Aerated Cream	14,745,763	15.18	14,247,243	16.14
Yogurt	165,554,653	0.85	150,894,199	0.84
Ice Cream, Desserts, Condensed, and Mixes	99,008,791	7.14	114,006,675	7.27
Shrinkage, Overages & Interhandler Difference	2,771,397	N/A	1,543,556	N/A
Total Class II Utilization	503,065,373	6.92	508,212,702	7.41
Class III Milk**				
Nonpool Bulk and Condensed Products	7,133,032	1.48	11,319,998	2.19
American-Type Cheeses	199,482,872	3.99	200,888,176	3.74
Cream Cheese	77,906,736	12.42	62,042,388	13.69
Italian-Type Cheeses	249,573,618	2.93	254,155,513	3.06
Swiss and Other-Type Cheeses	45,218,874	3.36	45,165,860	3.58
Shrinkage, Overages & Interhandler Difference	18,100,446	4.51	(2,166)	N/A
Total Class III Utilization	597,415,578	4.59	573,569,769	4.48
Class IV Milk**				
Nonpool Bulk	11,547,271	11.43	10,947,181	8.92
Condensed Products	16,791,583	2.16	17,358,600	2.95
Butter	17,503,737	51.95	19,905,318	50.02
Dried Milk Products	277,561,954	0.33	334,853,546	0.35
Shrinkage, Overages & Interhandler Difference	28,698	71.77	20,552,712	4.09
Ending Inventory	68,665,451	7.15	70,229,896	6.48
Skim Equivalent of NFMS to Fortify Class I	3,232,001	0.04	4,491,669	1.23
Total Class IV Utilization	395,330,695	4.20	478,338,922	3.78
Minimum Price Class	<b>. .</b>			
Animal Feed, Dumpage, and Other Uses^	6,115,503	2.11	6,047,957	2.04
Total Minimum Price Class Utilization	6,115,503	2.11	6,047,957	2.04
* Does not include in gree route calculation	2,338,995,786	4.21	2,429,388,192	4.15

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

<sup>#</sup> Includes reduced fat, lowfat, and fatfree milk products.

# NOVEMBER RECEIPTS OF PRODUCER MILK, BY STATE

		Receipt	Receipts			Number of Producers		Daily Average Output	
State	2018	2017	2018	2017	2018	2017	2018	2017	
	thousand p	ounds	percer	nt			pounds p	er farm	
CT	32,635	33,509	1.5	1.5	84	93	12,950	12,010	
ME	48,063	49,053	2.3	2.2	216	235	7,417	6,958	
MD	51,025	57,903	2.4	2.7	315	352	5,399	5,483	
MA	14,095	14,815	0.7	0.7	94	99	4,998	4,988	
NH	18,412	19,415	0.9	0.9	87	95	7,055	6,812	
NY	1,070,157	1,057,087	50.5	48.5	3,835	4,083	9,302	8,630	
PA	645,571	705,251	30.5	32.3	4,640	4,913	4,638	4,785	
VT	210,779	215,890	9.9	9.9	646	722	10,876	9,967	
VA	2,229	1,826	0.1	0.1	28	23	2,654	2,646	
Other States	24,768 #	25,994 ##	1.2	1.2	486	421	1,699	2,058	
Total/Avg.	2,117,734	2,180,743	100.0	100.0	10,431	11,036	6,767	6,587	

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

						Percent
Location						of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	86,739,777	33,516,859	35,849,248	1,652,194	157,758,078	7.5
3.00 - 3.10	290,635,889	68,744,865	16,009,286	58,288,747	433,678,787	20.5
2.80 - 2.95	158,385,811	87,914,313	47,266,868	122,130,642	415,697,634	19.6
2.60 - 2.70	96,550,855	34,071,547	92,831,320	1,045,398	224,499,120	10.6
2.40 - 2.55	83,332,917	158,367,245	93,940,300	37,330,143	372,970,605	17.6
2.35 and below	39,744,120	91,718,335	298,858,965	82,808,246	513,129,666	24.2
Market Total	755,389,369	474,333,164	584,755,987	303,255,370	2,117,733,890	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	April 2018	<u>May 2018</u>	June 2018	July 2018	August 2018	September 2018
			dollars pe	er hundredweight		
Northeast Order Sub Regions:	15.61	15.80	16.11	15.35	15.54	16.21
New England	16.55	16.86	17.15	16.27	16.46	17.20
New York	15.39	15.80	16.09	15.32	15.52	16.18
Pennsylvania	15.44	15.38	15.71	14.99	15.17	15.78

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

## NOVEMBER 2018 PRICES

		November 2018	November 2017	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (E	Boston) at 3.5% butterfat test	\$18.77	\$19.66	(4.5)
Class I Skim		10.06	10.53	(4.5)
Class II @ 3.5% butterfat test		15.63	15.32	2.0
Class II Butterfat (per pound)		2.5455	2.5616	(0.6)
Class II Skim		6.60	6.58	0.3
Class II Nonfat Solids (per poun	d)	0.7733	0.7311	5.8
Class III @ 3.5% butterfat test		14.44	16.88	(14.5)
Class III Skim		5.76	8.23	(30.0)
Class IV @ 3.5% butterfat test		15.06	13.99	7.6
Class IV Skim		6.40	5.23	22.4
Statistical Uniform Price		16.62	17.14	(3.0)
Producer Price Differential		2.18	0.26	738.5
Component Prices (per pound):	Butterfat	2.5385	2.5546	(0.6)
	Nonfat Solids	0.7110	0.5816	22.2
	Protein	1.3419	2.3412	(42.7)
	Other Solids	0.2714	0.1644	65.1

#### **NUMBER OF HANDLERS AND POOL PLANTS**

	November	October#	November
	2018	2018	2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	64	62
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	73	73	77
Less handlers operating plants in more than one category	(8)	(8)	(8)
Total Number of Handlers	144	144	146
Pool Distributing Plants	47	47	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	59	59	59

### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

	CHANGED **				
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.	
California Natural Products	Lathrop, CA	PR	OF		
C. F. Burger Creamery	Detroit, MI	OF	NPS		
Clover-Stornetta Farms	Petaluma, CA	NPS	OF		
DMS - Michigan Organic	Fairlawn, OH	CSR	NPS		
Merrymead Farm, Inc.	Lansdale, PA	ED	PH	(a)	
Michigan Milk Producers Organic - MI	Novi. MI	CSR	NPS		

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

CSR - Cooperative State Reporting Unit ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other Federal Order Plant

PH - Producer Handler

PR - Partially Regulated Distributing Plant

(a) Effective October 2018.

# Revised.

<sup>\*\*</sup> Type of Plant: