



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

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### OCTOBER 2018 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	October 2018	October 2017	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,219,294,103	2,242,902,158	(1.1)
Other Sources	63,012,609	52,885,056	19.2
Fortification and Recon. (Skim Equivalent)	12,902,040	14,289,167	(9.7)
Overages	91,015	183,624	(50.4)
Beginning Inventory	162,762,355	145,633,019	11.8
<b>Total Receipts</b>	<b>2,458,062,122</b>	<b>2,455,893,024</b>	<b>0.1</b>
Average Daily Producer Receipts	71,590,132	72,351,683	(1.1)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	727,483,076	731,903,499	(0.6)
Other Federal Markets	48,974,934	45,114,386	8.6
Non-Federal Markets	81,815,929	78,872,517	3.7
<b>Total Class I Milk</b>	<b>858,273,939</b>	<b>855,890,402</b>	<b>0.3</b>
Total Class II Milk	577,012,347	593,504,731	(2.8)
Total Class III Milk	610,235,904	593,669,717	2.8
Total Class IV Milk	406,288,840	407,348,010	(0.3)
Total Milk Assigned to Minimum price	6,251,092	5,480,164	14.1
<b>Total Utilization</b>	<b>2,458,062,122</b>	<b>2,455,893,024</b>	<b>0.1</b>
Average Daily Class I Use	27,686,256	27,609,368	0.3
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.89%	3.85%	0.04
True Protein	3.14%	3.12%	0.02
Other Solids	5.73%	5.74%	(0.01)

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	October 2018 pounds	Butterfat percent	October 2017 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	244,161,948	3.28	231,627,631	3.28
Organic Whole Milk	16,926,586	3.27	16,242,259	3.24
Reduced Fat Milk (2%)~	144,006,000	1.94	141,192,829	1.94
Organic Reduced Fat Milk	21,145,710	1.33	20,535,136	1.31
Lowfat Milk (1%)~	102,612,126	0.97	107,875,177	0.95
FatFree Milk (skim)~	59,001,530	0.11	63,292,960	0.11
Flavored Whole Milk	3,343,920	3.47	3,174,169	3.84
Flavored Lower Fat Milk#	43,373,196	0.54	42,974,937	0.54
Buttermilk	2,167,935	1.22	2,559,368	0.88
Eggnog	3,926,026	7.09	3,934,634	7.11
Shrinkage, Overages & Interhandler Difference	11,989,866	5.40	8,656,072	9.35
Ending Inventory	74,828,233	2.34	89,838,327	2.12
Total Class I <i>in</i> Marketing Area	727,483,076	2.17	731,903,499	2.13
Class I <i>out of</i> Marketing Area	130,790,863	2.37	123,986,903	2.30
Total Class I Utilization	858,273,939	2.20	855,890,402	2.15
<b>Class II Milk**</b>				
Packaged Cream	89,943,111	18.10	91,992,679	18.36
Nonpool Bulk	47,316,691	10.28	48,647,948	11.28
Bakery, Candy, and Soup Products	61,345,277	4.63	61,041,541	4.24
Cottage Cheese	29,334,946	0.89	27,721,846	0.82
Ricotta Cheese	20,535,999	5.22	20,976,080	5.25
Sour Cream and Aerated Cream	13,538,058	15.97	13,902,147	15.32
Yogurt	192,375,647	0.78	205,503,567	0.75
Ice Cream, Desserts, Condensed, and Mixes	121,286,075	7.59	122,738,265	7.62
Shrinkage, Overages & Interhandler Difference	1,336,543	6.10	980,658	8.97
Total Class II Utilization	577,012,347	6.63	593,504,731	6.64
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	5,832,676	1.58	6,876,857	3.83
American-Type Cheeses	197,635,041	3.88	207,858,032	3.56
Cream Cheese	79,548,260	12.07	81,799,331	11.47
Italian-Type Cheeses	276,275,032	2.90	244,511,657	2.91
Swiss and Other-Type Cheeses	50,944,895	3.49	52,623,840	3.74
Shrinkage, Overages & Interhandler Difference	0	0.00	0	0.00
Total Class III Utilization	610,235,904	4.45	593,669,717	4.40
<b>Class IV Milk**</b>				
Nonpool Bulk	11,617,031	7.63	13,041,810	10.14
Condensed Products	16,197,633	3.09	18,364,589	2.33
Butter	17,081,627	53.25	16,740,957	53.84
Dried Milk Products	267,653,410	0.26	260,994,275	0.26
Shrinkage, Overages & Interhandler Difference	18,829,015	3.88	18,195,664	3.82
Ending Inventory	71,990,247	5.72	76,536,653	5.32
Skim Equivalent of NFMS to Fortify Class I	2,919,877	0.03	3,474,062	0.04
Total Class IV Utilization	406,288,840	3.95	407,348,010	3.98
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	6,251,092	2.04	5,480,164	2.10
Total Minimum Price Class Utilization	6,251,092	2.04	5,480,164	2.10
<b>Total Utilization</b>	2,458,062,122	4.09	2,455,893,024	4.08

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

**OCTOBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	34,038	35,086	1.5	1.6	84	93	13,072	12,170
ME	49,889	51,123	2.3	2.3	219	239	7,348	6,900
MD	53,401	54,800	2.4	2.4	318	353	5,417	5,008
MA	14,930	15,484	0.7	0.7	95	101	5,070	4,946
NH	18,456	20,252	0.8	0.9	86	96	6,923	6,805
NY	1,125,634	1,099,812	50.7	49.0	3,855	4,101	9,419	8,651
PA	673,632	713,486	30.4	31.8	4,644	4,950	4,679	4,650
VT	219,905	224,019	9.9	10.0	651	718	10,897	10,065
VA	2,285	1,649	0.1	0.1	34	22	2,168	2,418
Other States	27,124 #	27,191 ##	1.2	1.2	571	491	1,532	1,786
Total/Avg.	2,219,294	2,242,902	100.0	100.0	10,557	11,164	6,781	6,481

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	85,673,521	37,945,901	36,227,239	5,333,056	165,179,717	7.4
3.00 – 3.10	296,153,837	80,070,223	14,417,367	55,883,620	446,525,047	20.1
2.80 – 2.95	161,622,317	117,978,870	46,630,153	108,672,501	434,903,841	19.6
2.60 – 2.70	97,926,618	32,704,908	91,555,223	1,047,901	223,234,650	10.1
2.40 – 2.55	90,178,473	187,637,137	95,487,429	34,954,079	408,257,118	18.4
2.35 and below	43,040,430	95,034,449	314,457,308	88,661,543	541,193,730	24.4
Market Total	774,595,196	551,371,488	598,774,719	294,552,700	2,219,294,103	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	March 2018	April 2018	May 2018	June 2018	July 2018	August 2018
Northeast Order	15.08	15.61	15.80	16.11	15.35	15.54
<i>Sub Regions:</i>						
<i>New England</i>	16.08	16.55	16.86	17.15	16.27	16.46
<i>New York</i>	15.03	15.39	15.80	16.09	15.32	15.52
<i>Pennsylvania</i>	14.74	15.44	15.38	15.71	14.99	15.17

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## OCTOBER 2018

## PRICES

	October 2018	October 2017	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$19.58	\$19.69	(0.6)
Class I Skim	10.96	9.92	10.5
Class II @ 3.5% butterfat test	15.54	15.95	(2.6)
Class II Butterfat (per pound)	2.5621	2.6716	(4.1)
Class II Skim	6.81	6.84	(0.4)
Class II Nonfat Solids (per pound)	0.7567	0.7600	(0.4)
Class III @ 3.5% butterfat test	15.53	16.69	(7.0)
Class III Skim	6.83	7.63	(10.5)
Class IV @ 3.5% butterfat test	15.01	14.85	1.1
Class IV Skim	6.29	5.72	10.0
<b>Statistical Uniform Price</b>	17.19	17.44	(1.4)
<b>Producer Price Differential</b>	1.66	0.75	121.3
<b>Component Prices</b> (per pound):			
Butterfat	2.5551	2.6646	(4.1)
Nonfat Solids	0.6990	0.6357	10.0
Protein	1.7185	2.1084	(18.5)
Other Solids	0.2553	0.1853	37.8

## NUMBER OF HANDLERS AND POOL PLANTS

	October 2018	September 2018	October 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	63	63
Producer-Handlers	14	13	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	74	77	76
Less handlers operating plants in more than one category	(8)	(9)	(8)
<b>Total Number of Handlers</b>	<b>144</b>	<b>144</b>	<b>146</b>
Pool Distributing Plants	47	45	48
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
<b>Total Number of Pool Plants</b>	<b>59</b>	<b>57</b>	<b>60</b>

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
C.F. Burger Creamery	Detroit, MI	NPS	OF	
Meadow Brook Dairy Company	Erie, PA	OF	OOB	(a)
Merrymead Farm, Inc.	Lansdale, PA	PH	ED	(a)
Saputo Dairy Foods USA, LLC	Newington, CT	PR	PD	
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	PR	NPS	(a)
S. B. Winsor Dairy, Inc.	Johnston, RI	ED	PD	
Wright's Dairy Farm, Inc.	North Smithfield, RI	ED	PH	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

ED - Exempt Distributing Plant

OF - Other Federal Order Plant

OOB - Out of Business

PD - Pool Distributing Plant

PH - Producer Handler

PR - Partially Regulated Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

(a) Effective September 2018.