

Agricultural Marketing Service Dairy Programs

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671 *Mailing Address:* P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 *email: NortheastOrder@fedmilk1.com website: www.fmmone.com* Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003

JANUARY 2018 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	January 2018	January 2017	% Change
	pour	pounds	
Receipts of Fluid Milk Products and Cream			
Producers	2,282,626,988	2,350,620,163	(2.9)
Other Sources	65,792,578	51,352,234	28.1
Fortification and Recon. (Skim Equivalent)	14,240,848	11,073,455	28.6
Overages	345,509	1,043,211	(66.9)
Beginning Inventory	162,800,424	164,526,987	(1.0)
Total Receipts	2,525,806,347	2,578,616,050	(2.0)
Average Daily Producer Receipts	73,633,129	75,826,457	(2.9)
Utilization of Fluid Milk Products and Cream from Producer Rece	eipts and Other Sourc	es	
Class I Milk:			
Marketing Area	727,349,661	734,601,552	(1.0)
Other Federal Markets	42,670,901	42,086,990	1.4
Non-Federal Markets	82,133,290	75,247,341	9.2
Total Class I Milk	852,153,852	851,935,883	0.0
Total Class II Milk	568,731,412	562,527,906	1.1
Total Class III Milk	594,981,772	607,585,239	(2.1)
Total Class IV Milk	495,159,416	545,012,621	(9.1)
Total Milk Assigned to Minimum price	14,779,895	11,554,401	27.9
Total Utilization	2,525,806,347	2,578,616,050	(2.0)
Average Daily Class I Use	27,488,834	27,481,803	0.0
Average Component Tests of Producer Receipts			% point
Butterfat	3.97%	3.95%	0.02
True Protein	3.16%	3.15%	0.01
Other Solids	5.73%	5.75%	(0.02)

* Product pounds based on reports of handlers.

N/A = Not applicable.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>

Midland Farms, Inc. Ronnybrook Farm Dairy, Inc. Menands, NY

Location

Ancramdale, NY

NORTHEAST MARKETING AREA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	January 2018	Butterfat	January 2017	Butterfat
	pounds	percent	pounds	percent
Class Milk*				
Whole Milk	241,271,296	3.29	230,962,386	3.29
Organic Whole Milk	16,546,070	3.29	14,705,786	3.29
Reduced Fat Milk (2%)~	146,296,733	1.95	145,387,869	1.94
Organic Reduced Fat Milk	22,536,994	1.31	21,241,088	1.28
Lowfat Milk (1%)~	107,920,971	0.95	113,599,337	0.96
FatFree Milk (skim)~	62,089,258	0.11	67,976,204	0.09
Flavored Whole Milk	3,096,775	3.40	2,650,444	3.39
Flavored Lower Fat Milk#	37,670,552	0.56	39,613,181	0.52
Buttermilk	1,789,780	1.15	1,811,271	1.18
Eggnog	16,923	7.30	52,257	6.27
Shrinkage, Overages & Interhandler Difference	9,827,140	6.74	7,087,953	7.93
Ending Inventory	78,287,169	1.89	89,513,776	1.78
Total Class I in Marketing Area	727,349,661	2.09	734,601,552	2.01
Class I out of Marketing Area	124,804,191	2.02	117,334,331	1.87
Total Class I Utilization	852,153,852	2.08	851,935,883	1.99
Class II Milk**				
Packaged Cream	85,149,011	17.99	82,397,653	18.42
Nonpool Bulk	51,723,196	9.84	50,967,110	9.64
Bakery, Candy, and Soup Products	59,010,161	4.04	62,917,041	3.84
Cottage Cheese	26,091,248	1.01	22,837,431	0.93
Ricotta Cheese	16,677,765	6.01	15,389,809	6.17
Sour Cream and Aerated Cream	12,971,808	14.63	11,546,782	16.06
Yogurt	198,788,935	0.69	190,004,964	0.65
Ice Cream, Desserts, Condensed, and Mixes	115,419,736	7.46	124,380,167	6.96
Shrinkage, Overages & Interhandler Difference	2,899,552	N/A	2,086,949	3.65
Total Class II Utilization	568,731,412	6.31	562,527,906	6.31
Class III Milk**				
Nonpool Bulk and Condensed Products	5,642,078	5.50	9,784,289	12.47
American-Type Cheeses	207,457,435	3.80	210,261,646	3.69
Cream Cheese	76,595,754	13.31	64,470,061	13.59
Italian-Type Cheeses	258,536,971	3.10	264,314,970	2.83
Swiss and Other-Type Cheeses	46,937,882	4.39	58,924,026	3.78
Shrinkage, Overages & Interhandler Difference	(188,348)	N/A	(169,753)	N/A
Total Class III Utilization	594,981,772	4.78	607,585,239	4.52
Class IV Milk**				
Nonpool Bulk	9,678,636	10.44	9,285,849	17.33
Condensed Products	18,927,988	1.99	16,034,664	2.49
Butter	28,173,504	51.00	30,682,487	53.79
Dried Milk Products	332,320,977	0.31	389,442,866	0.38
Shrinkage, Overages & Interhandler Difference	19,623,438	3.62	20,587,564	3.95
Ending Inventory	84,113,018	5.67	76,383,711	5.84
Skim Equivalent of NFMS to Fortify Class I	2,321,855	0.12	2,595,480	0.06
Total Class IV Utilization	495,159,416	4.50	545,012,621	4.63
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	14,779,895	0.96	11,554,401	1.50
Total Minimum Price Class Utilization	14,779,895	0.96	11,554,401	1.50
Total Utilization	2,525,806,347	4.14	2,578,616,050	4.09
* Does not include in-area route sales from producer-h	andlers exempt plant	e or plante fully or	partially regulated by of	hor

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

** Includes sales to nonpool manufacturing plants.

~ Includes fortified.

N/A = Not Applicable.

Includes reduced fat, lowfat, and fatfree milk products. ^ As defined in section 1000.40 of the Order.

NORTHEAST MARKETING AREA

JANUARY RECEIPTS OF PRODUCER MILK, BY STATE

				Numb	er of	Daily Av	verage
	Receipt	S		Produ	cers	Out	put
2018	2017	2018	2017	2018	2017	2018	2017
thousand po	ounds	percer	nt			pounds p	per farm
35,348	33,646	1.5	1.4	91	94	12,530	11,546
50,532	52,518	2.2	2.2	233	238	6,996	7,118
61,823	64,808	2.7	2.8	342	351	5,831	5,956
15,489	16,855	0.7	0.7	98	99	5,099	5,492
20,278	23,267	0.9	1.0	92	100	7,110	7,506
1,090,956	1,145,187	47.8	48.7	4,023	4,148	8,748	8,906
750,190	748,639	32.9	31.9	4,875	5,041	4,964	4,791
225,282	231,139	9.9	9.8	703	744	10,337	10,022
1,845	1,238	0.1	0.1	22	17	2,705	2,350
30,884 #	33,323 ##	1.3	1.4	575	581	1,733	1,850
2,282,627	2,350,620	100.0	100.0	11,054	11,413	6,661	6,644
	thousand po 35,348 50,532 61,823 15,489 20,278 1,090,956 750,190 225,282 1,845 30,884 #	2018 2017 thousand pounds 35,348 33,646 50,532 52,518 61,823 64,808 15,489 16,855 20,278 23,267 1,090,956 1,145,187 750,190 748,639 225,282 231,139 1,845 1,238 30,884 # 33,323 ##	2018 2017 2018 thousand pounds percer 35,348 33,646 1.5 50,532 52,518 2.2 61,823 64,808 2.7 15,489 16,855 0.7 20,278 23,267 0.9 1,090,956 1,145,187 47.8 750,190 748,639 32.9 225,282 231,139 9.9 1,845 1,238 0.1 30,884 # 33,323 ## 1.3	2018 2017 2018 2017 thousand pounds percent 35,348 33,646 1.5 1.4 50,532 52,518 2.2 2.2 61,823 64,808 2.7 2.8 15,489 16,855 0.7 0.7 20,278 23,267 0.9 1.0 1,090,956 1,145,187 47.8 48.7 750,190 748,639 32.9 31.9 225,282 231,139 9.9 9.8 1,845 1,238 0.1 0.1 30,884 # 33,323 ## 1.3 1.4	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.## Represents restricted data for the states of Delaware, Indiana, Michigan, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Receipts	Total Receipts	Class IV	Class III	Class II	Class I	Differentials*
_			pounds			dollars/cwt
8.0	182,349,567	5,251,177	32,459,287	37,902,718	106,736,385	3.15 and above
20.8	474,887,870	86,393,069	18,386,597	80,992,180	289,116,024	3.00 – 3.10
21.4	488,559,545	165,074,219	53,487,801	121,678,914	148,318,611	2.80 – 2.95
9.8	223,433,263	3,405,259	92,598,434	29,203,845	98,225,725	2.60 – 2.70
17.4	396,730,789	49,374,020	90,629,269	179,258,292	77,469,208	2.40 – 2.55
22.6	516,665,954	79,780,913	302,100,070	92,591,492	42,193,479	2.35 and below
100.0	2,282,626,988	389,278,657	589,661,458	541,627,441	762,059,432	Market Total

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	June 2017	<u>July 2017</u>	<u>August 2017</u>	September 2017	October 2017	November 2017
			dollars p	er hundredweight		
Northeast Order	17.31	17.67	18.14	17.94	17.57	17.65
Sub Regions:						
New England	18.37	18.54	18.96	18.80	18.51	18.63
New York	17.15	17.60	17.99	17.79	17.49	17.56
Pennsylvania	17.07	17.41	17.97	17.79	17.30	17.37

The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

Page 3

NORTHEAST MARKETING AREA JANUARY 2018 PRICES

		January 2018	January 2017	% Change
Class Prices (reported per cwt unless	noted otherwise):	i		
Class I @ Suffolk County, MA (E	Boston) at 3.5% butterfat test	\$18.69	\$20.70	(9.7)
Class I Skim		10.23	12.86	(20.5)
Class II @ 3.5% butterfat test		14.11	16.36	(13.8)
Class II Butterfat (per pound)		2.4601	2.5323	(2.9)
Class II Skim		5.70	7.77	(26.6)
Class II Nonfat Solids (per poun	d)	0.6333	0.8633	(26.6)
Class III @ 3.5% butterfat test		14.00	16.77	(16.5)
Class III Skim		5.61	8.22	(31.8)
Class IV @ 3.5% butterfat test		13.13	16.19	(18.9)
Class IV Skim		4.71	7.62	(38.2)
Statistical Uniform Price		15.70	18.21	(13.8)
Producer Price Differential		1.70	1.44	18.1
Component Prices (per pound):	Butterfat	2.4531	2.5253	(2.9)
	Nonfat Solids	0.5235	0.8465	(38.2)
	Protein	1.6612	2.1768	(23.7)
	Other Solids	0.0787	0.2503	(68.6)

	January 2018	December# 2017	January# 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	62	64
Producer-Handlers	15	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	77	76	77
Less handlers operating plants in more than one category	(9)	(8)	(8)
Total Number of Handlers	146	145	148
Pool Distributing Plants	47	47	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	59	59	59
# Revised.			

CHANGE IN LIST OF HANDLERS AND PLANTS*

			CHANGED **	
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
DanoneWave - NFO Saputo Dairy Foods USA, LLC	Cortland, NY Sulphur Springs, TX	 NPS	9C OF	(a)
Saputo Dairy 1 0003 00A, ELO	Sulphu Springs, TX		01	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

9C - Cooperative as Handler

NPS - Not pooling milk or reporting sales in the Order during current month

(a) New cooperative unit.

OF - Other Federal Order Plant