

Agricultural Marketing Service Dairy Programs

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: NortheastOrder@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003

FEBRUARY 2017 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	February 2017	February 2016	% Change
	pou	nds	daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,148,738,125	2,137,727,505	4.1
Other Sources	47,597,766	57,405,042	(14.1)
Fortification and Recon. (Skim Equivalent)	12,712,705	14,034,196	(6.2)
Overages	228,712	202,873	16.8
Beginning Inventory	163,834,449	169,915,757	(0.1)
Total Receipts	2,373,111,757	2,379,285,373	3.3
Average Daily Producer Receipts	76,740,647	73,714,742	4.1
Utilization of Fluid Milk Products and Cream from Producer Re	ceipts and Other Sourc	es	
Class I Milk:			
Marketing Area	667,383,102	707,177,847	(2.3)
Other Federal Markets	34,205,420	36,923,265	(4.1)
Non-Federal Markets	68,042,360	66,635,286	5.8
Total Class I Milk	769,630,882	810,736,398	(1.7)
Total Class II Milk	535,270,958	551,668,971	0.5
Total Class III Milk	538,700,176	528,359,837	5.6
Total Class IV Milk	512,876,026	483,307,799	9.9
Total Milk Assigned to Minimum price	16,633,715	5,212,368	230.5
Total Utilization	2,373,111,757	2,379,285,373	3.3
Average Daily Class I Use	27,486,817	27,956,428	(1.7)
Average Component Tests of Producer Receipts			% point
Butterfat	3.92%	3.90%	0.02
True Protein	3.13%	3.13%	0.00
Other Solids	5.76%	5.75%	0.01

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>

Midland Farms, Inc. Ronnybrook Farm Dairy, Inc. Trickling Springs Creamery LLC Location

Menands, NY Ancramdale, NY Chambersburg, PA

NORTHEAST MARKETING AREA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	February 2017	Butterfat	February 2016	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	208,276,628	3.28	214,150,431	3.28
Organic Whole Milk	13,663,496	3.29	12,840,678	3.29
Reduced Fat Milk (2%)~	129,985,263	1.94	140,666,504	1.96
Organic Reduced Fat Milk	20,251,682	1.26	20,314,703	1.22
Lowfat Milk (1%)~	100,707,662	0.96	113,347,765	0.97
FatFree Milk (skim)~	60,361,149	0.09	73,088,896	0.10
Flavored Whole Milk	2,532,267	3.36	2,612,055	3.39
Flavored Lower Fat Milk#	34,393,148	0.56	38,441,241	0.53
Buttermilk	1,820,255	1.17	1,963,141	1.13
Eggnog	5,851	6.97	##	##
Shrinkage, Overages & Interhandler Difference	7,257,083	6.09	9,116,761	6.28
Ending Inventory	88,128,618	1.82	80,635,672	1.80
Total Class I in Marketing Area	667,383,102	2.01	707,177,847	1.97
Class I out of Marketing Area	102,247,780	1.93	103,558,551	1.85
Total Class I Utilization	769,630,882	2.00	810,736,398	1.96
Class II Milk**				
Packaged Cream	71,275,126	18.35	75,571,419	17.77
Nonpool Bulk	62,480,282	9.17	56,059,129	9.70
Bakery, Candy, and Soup Products	55,420,802	4.18	60,804,014	4.08
Cottage Cheese	22,632,917	0.91	25,823,351	0.84
Ricotta Cheese	15,999,206	5.56	11,639,547	6.48
Sour Cream and Aerated Cream	10,828,530	16.95	12,078,495	14.47
Yogurt	189,173,680	0.58	191,785,517	0.54
Ice Cream, Desserts, Condensed, and Mixes	107,019,278	7.07	116,729,977	6.97
Shrinkage, Overages & Interhandler Difference	441,137	N/A	1,177,522	1.12
Total Class II Utilization	535,270,958	6.11	551,668,971	6.03
Class III Milk**				
Nonpool Bulk and Condensed Products	11,289,489	1.21	4,780,532	7.26
American-Type Cheeses	194,233,820	3.68	203,215,129	3.44
Cream Cheese	56,734,370	12.37	66,229,657	15.01
Italian-Type Cheeses	220,818,645	2.88	211,453,828	2.83
Swiss and Other-Type Cheeses	55,623,852	5.30	42,630,100	3.13
Shrinkage, Overages & Interhandler Difference	0	0.00	50,591	40.13
Total Class III Utilization	538,700,176	4.38	528,359,837	4.66
Class IV Milk**				
Nonpool Bulk	11,082,590	11.30	9,552,338	12.20
Condensed Products	13,736,787	1.96	16,499,101	2.60
Butter	30,117,726	52.57	26,299,317	53.55
Dried Milk Products	355,449,424	0.35	325,090,638	0.40
Shrinkage, Overages & Interhandler Difference	19,045,621	3.10	17,417,602	3.91
Ending Inventory	81,122,409	5.72	85,108,206	6.15
Skim Equivalent of NFMS to Fortify Class I	2,321,469	0.05	3,340,597	0.04
Total Class IV Utilization	512,876,026	4.65	483,307,799	4.74
Minimum Price Class				
Animal Feed and Dumpage	16,633,715	0.73	5,212,368	2.18
Total Minimum Price Class Utilization	16,633,715	0.73	5,212,368	2.18
Total Utilization	2,373,111,757	4.03	2,379,285,373	4.07
* Does not include in-area route sales from producer-h				

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

** Includes sales to nonpool manufacturing plants. ~ Includes fortified.

N/A = Not applicable.

Includes reduced fat, lowfat, and fatfree milk products.

NORTHEAST MARKETING AREA

FEBRUARY RECEIPTS OF PRODUCER MILK, BY STATE

						Daily Av	-
	Receipt	S		Produ		Out	
2017	2016	2017	2016	2017	2016	2017	2016
thousand p	ounds	perce	nt			pounds p	oer farm
31,352	31,948	1.5	1.5	94	99	11,912	11,128
47,446	48,392	2.2	2.2	238	241	7,120	6,924
67,760	69,810	3.1	3.3	360	365	6,722	6,595
15,521	16,442	0.7	0.8	99	109	5,599	5,201
21,217	21,709	1.0	1.0	100	105	7,577	7,129
1,033,502	1,004,174	48.1	47.0	4,131	4,267	8,935	8,115
691,545	696,300	32.2	32.6	5,015	5,109	4,925	4,700
209,498	214,242	9.7	10.0	740	770	10,111	9,594
1,133	1,395	0.1	0.1	17	19	2,381	2,531
29,764 #	33,316 ##	1.4	1.5	538	505	1,976	2,275
2,148,738	2,137,728	100.0	100.0	11,332	11,589	6,772	6,361
	thousand p 31,352 47,446 67,760 15,521 21,217 1,033,502 691,545 209,498 1,133 29,764 #	2017 2016 thousand pounds 31,352 31,948 47,446 48,392 67,760 69,810 15,521 16,442 21,217 21,709 1,033,502 1,004,174 691,545 696,300 209,498 214,242 1,133 1,395 29,764 # 33,316 ##	thousand pounds percent 31,352 31,948 1.5 47,446 48,392 2.2 67,760 69,810 3.1 15,521 16,442 0.7 21,217 21,709 1.0 1,033,502 1,004,174 48.1 691,545 696,300 32.2 209,498 214,242 9.7 1,133 1,395 0.1 29,764 # 33,316 ## 1.4	2017 2016 2017 2016 thousand pounds percent 31,352 31,948 1.5 1.5 47,446 48,392 2.2 2.2 67,760 69,810 3.1 3.3 15,521 16,442 0.7 0.8 21,217 21,709 1.0 1.0 1,033,502 1,004,174 48.1 47.0 691,545 696,300 32.2 32.6 209,498 214,242 9.7 10.0 1,133 1,395 0.1 0.1 29,764 # 33,316 ## 1.4 1.5	ReceiptsProdu20172016201720162017thousand poundspercent31,35231,9481.51.59447,44648,3922.22.223867,76069,8103.13.336015,52116,4420.70.89921,21721,7091.01.01001,033,5021,004,17448.147.04,131691,545696,30032.232.65,015209,498214,2429.710.07401,1331,3950.10.11729,764 #33,316 ##1.41.5538	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	ReceiptsProducersOut2017201620172016201720162017thousand poundspercentpoundspoundspounds31,35231,9481.51.5949911,91247,44648,3922.22.22.382417,12067,76069,8103.13.33603656,72215,52116,4420.70.8991095,59921,21721,7091.01.01001057,5771,033,5021,004,17448.147.04,1314,2678,935691,545696,30032.232.65,0155,1094,925209,498214,2429,710.074077010,1111,1331,3950.10.117192,38129,764 #33,316 ##1.41.55385051,976

Represents restricted data for the states of Delaware, Indiana, Michigan, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, Missouri, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	98,401,766	35,962,818	30,062,844	2,894,602	167,322,030	7.8
3.00 – 3.10	253,812,913	83,841,121	13,855,810	106,922,615	458,432,459	21.3
2.80 – 2.95	124,784,838	104,933,227	40,632,587	160,840,403	431,191,055	20.1
2.60 – 2.70	88,795,839	29,958,094	83,199,938	2,592,870	204,546,741	9.5
2.40 – 2.55	70,442,203	174,961,631	79,484,649	56,867,531	381,756,014	17.8
2.35 and below	40,641,671	84,347,713	290,356,223	90,144,219	505,489,826	23.5
Market Total	676,879,230	514,004,604	537,592,051	420,262,240	2,148,738,125	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	July 2016	<u>August 2016</u>	September 2016	October 2016	November 2016	December 2016
_			dollars pe	r hundredweight		
Northeast Order	15.96	16.55	17.04	16.68	17.09	18.57
Sub Regions:						
New England	17.04	17.68	18.13	17.73	18.16	19.70
New York	15.76	16.35	16.82	16.44	16.77	18.28
Pennsylvania	15.77	16.36	16.88	16.56	17.04	18.48

The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

Page 3

NORTHEAST MARKETING AREA **FEBRUARY 2017** PRICES

		February 2017	February 2016	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (E	Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$16.89	18.3
Class I Skim		11.45	9.16	25.0
Class II @ 3.5% butterfat test		16.52	14.30	15.5
Class II Butterfat (per pound)		2.4344	2.3848	2.1
Class II Skim		8.29	6.17	34.4
Class II Nonfat Solids (per pound	(t	0.9211	0.6856	34.3
Class III @ 3.5% butterfat test		16.88	13.80	22.3
Class III Skim		8.69	5.68	53.0
Class IV @ 3.5% butterfat test		15.59	13.49	15.6
Class IV Skim		7.35	5.36	37.1
Statistical Uniform Price		17.77	15.29	16.2
Producer Price Differential		0.89	1.49	(40.3)
Component Prices (per pound):	Butterfat	2.4274	2.3778	2.1
	Nonfat Solids	0.8166	0.5951	37.2
	Protein	2.2348	1.7389	28.5
	Other Solids	0.2990	0.0492	507.7

	February 2017	January 2017	February 2016
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	64	64
Producer-Handlers	14	15	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	80	78	73
Less handlers operating plants in more than one category	(8)	(8)	(10)
Total Number of Handlers	149	149	142
Pool Distributing Plants	45	47	46
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	8
Pool Supply Plants	1	1	2
Total Number of Pool Plants	57	59	58

CHANGE IN LIST OF HANDLERS AND PLANTS*

			CHANGED **	
Name	Plant Location	<u>From</u>	<u>To</u>	Expl.
Mountain Fresh Dairy	Binghamton, NY	PD	ED	
Saputo Dairy Foods USA, LLC	Newington, CT	PD	PR	
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	OF	NPS	
Wright's Dairy Farm, Inc.	North Smithfield, RI	PH	ED	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

ED - Exempt Distributing Plant

PR - Partially Regulated Plant

PD - Pool Distributing Plant NPS - Not pooling milk or reporting sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area.

PH - Producer Handler