

Agricultural Marketing Service Dairy Programs

# **Northeast Marketing Area**

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# SEPTEMBER 2015 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*						
	September 2015	September 2014	% Change			
	pou	nds	daily avg.			
Receipts of Fluid Milk Products and Cream						
Producers	2,122,291,138	2,071,915,162	2.4			
Other Sources	47,335,675	60,915,878	(22.3)			
Fortification and Recon. (Skim Equivalent)	11,779,928	12,929,579	(8.9)			
Overages	81,194	111,497	(27.2)			
Beginning Inventory	148,064,072	159,851,611	(7.4)			
Total Receipts	2,329,552,007	2,305,723,727	1.0			
Average Daily Producer Receipts	70,743,038	69,063,839	2.4			
Utilization of Fluid Milk Products and Cream from Producer	Receipts and Other Source	es				
Class I Milk:						
Marketing Area	719,143,191	739,905,916	(2.8)			
Other Federal Markets	43,076,685	38,925,877	10.7			
Non-Federal Markets	73,501,092	70,097,800	4.9			
Total Class I Milk	835,720,968	848,929,593	(1.6)			
Total Class II Milk	566,873,771	563,566,829	0.6			
Total Class III Milk	545,474,412	524,254,986	4.0			
Total Class IV Milk	376,233,486	364,483,648	3.2			
Total Milk Assigned to Minimum price	5,249,370	4,488,671	16.9			
Total Utilization	2,329,552,007	2,305,723,727	1.0			
Average Daily Class I Use	27,857,366	28,297,653	(1.6)			
Average Component Tests of Producer Receipts			% point			
Butterfat	3.70%	3.73%	(0.03)			
True Protein	3.03%	3.06%	(0.03)			
Other Solids	5.73%	5.73%	0.00			

<sup>\*</sup> Product pounds based on reports of handlers.

## HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name

Midland Farms, Inc.

Ronnybrook Farm Dairy, Inc.

Trickling Springs Creamery LLC

Menands, NY
Ancramdale, NY
Chambersburg, PA

# UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	September 2015	Butterfat	September 2014	Butterfat
	pounds	percent	pounds	percent
Class I Milk*	040 040 007	0.07	000 004 005	0.00
Whole Milk	212,318,237	3.27	208,391,305	3.28
Organic Whole Milk	12,000,901	3.27	10,888,613	3.26
Reduced Fat Milk	142,355,883	1.94	150,857,972	1.96
Organic Reduced Fat Milk	20,417,681	1.18	20,558,589	1.15
Lowfat Milk	119,353,420	0.96	123,877,685	0.96
FatFree Plain	75,979,397	0.10	85,810,564	0.09
FatFree Fortified	2,816,679	0.09	3,395,522	0.11
Flavored Milk and Drinks	42,647,458	0.76	44,992,012	0.68
Buttermilk	1,895,554	1.17	1,983,313	1.13
Eggnog	212,157	6.95	229,879	7.42
Shrinkage, Overages & Interhandler Difference	7,985,862	10.73	8,549,279	9.42
Ending Inventory	81,159,962	1.84	80,371,183	1.81
Total Class I in Marketing Area	719,143,191	1.98	739,905,916	1.93
Class I out of Marketing Area	116,577,777	1.90	109,023,677	1.94
Total Class I Utilization	835,720,968	1.97	848,929,593	1.93
Class II Milk**				
Packaged Cream	81,527,880	18.27	82,764,777	18.39
Nonpool Bulk	69,755,333	7.85	59,470,210	8.72
Bakery, Candy, and Soup Products	50,039,235	3.86	56,276,894	3.73
Cottage Cheese	25,794,560	0.76	40,798,259	0.60
Ricotta Cheese	17,873,399	5.15	14,584,402	5.71
Sour Cream and Aerated Cream	12,536,615	14.14	13,880,572	14.90
Yogurt	189,357,400	0.59	169,558,071	0.62
Ice Cream, Desserts, Condensed, and Mixes	119,958,127	6.92	126,297,758	6.05
Shrinkage, Overages & Interhandler Difference	31,222	71.70	(64,114)	N/A
Total Class II Utilization	566,873,771	6.11	563,566,829	6.09
Class III Milk**				
Nonpool Bulk and Condensed Products	2,144,703	21.81	14,728,002	3.71
American-Type Cheeses	195,419,504	3.50	185,989,814	3.61
Cream Cheese	76,292,884	11.50	73,752,785	11.19
Italian-Type Cheeses	230,968,987	2.79	208,944,306	2.92
Swiss and Other-Type Cheeses	40,648,334	5.51	40,809,044	5.59
Shrinkage, Overages & Interhandler Difference	0	0.00	31,035	44.87
Total Class III Utilization	545,474,412	4.54	524,254,986	4.56
Class IV Milk**				
Nonpool Bulk	10,173,508	10.79	10,745,108	11.01
Condensed Products	14,576,771	2.90	16,591,329	2.00
Butter	14,733,674	54.88	13,637,358	55.75
Dried Milk Products	239,222,915	0.30	225,305,143	0.74
Shrinkage, Overages & Interhandler Difference	18,067,430	3.50	17,324,569	4.14
Ending Inventory	76,530,328	5.79	76,792,310	6.12
Skim Equivalent of NFMS to Fortify Class I	2,928,860	0.05	4,087,831	0.04
Total Class IV Utilization	376,233,486	4.09	364,483,648	4.45
Minimum Price Class				
Animal Feed and Dumpage	5,249,370	2.05	4,488,671	2.51
Total Minimum Price Class Utilization	5,249,370	2.05	4,488,671	2.51
Total Utilization	2,329,552,007	3.92	2,305,723,727	3.94

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

# SEPTEMBER RECEIPTS OF PRODUCER MILK, BY STATE

		Receip	ts		,			Average utput	
State	2015	2014*	2015	2014*	2015	2014*	2015	2014*	
	thousand p	ounds	perce	nt			pounds p	er farm	
CT	30,357	29,698	1.4	1.4	105	107	9,637	9,252	
ME	48,031	48,851	2.3	2.4	248	265	6,456	6,145	
MD	57,607	53,861	2.7	2.6	383	382	5,014	4,700	
MA	16,160	16,244	0.8	0.8	114	125	4,725	4,332	
NH	21,568	21,643	1.0	1.0	106	107	6,782	6,742	
NY	1,029,746	989,821	48.5	47.8	4,380	4,491	7,837	7,347	
PA	673,826	664,561	31.8	32.1	5,166	5,219	4,348	4,244	
VT	210,634	214,405	9.9	10.3	784	834	8,956	8,569	
VA	1,698	2,956	0.1	0.1	20	63	2,830	1,564	
Other States	32,664 #	29,875 ##	1.5	1.5	544	523	2,001	1,904	
Total/Avg.	2,122,291	2,071,915	100.0	100.0	11,850	12,116	5,970	5,700	

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, Missouri, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	135,929,192	38,238,296	36,109,288	6,497,647	216,774,423	10.2
3.00 - 3.10	275,395,326	105,291,609	11,884,091	45,662,384	438,233,410	20.7
2.80 - 2.95	147,393,273	104,614,866	25,196,063	131,981,399	409,185,601	19.3
2.60 - 2.70	80,010,618	31,404,077	82,298,733	1,502,992	195,216,420	9.2
2.40 - 2.55	62,154,128	168,599,949	70,927,602	49,367,596	351,049,275	16.5
2.35 and below	46,958,050	91,087,037	315,637,212	58,149,710	511,832,009	24.1
Market Total	747,840,587	539,235,834	542,052,989	293,161,728	2,122,291,138	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

## SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	February 2015	March 2015	<u> April 2015</u>	May 2015	<u>June 2015</u>	<u>July 2015</u>
			dollars p	er hundredweight		
Northeast Order	17.26	16.85	16.72	16.82	16.88	16.58
Sub Regions:						
New England	18.44	18.08	17.97	18.07	18.18	17.74
New York	17.05	16.67	16.55	16.68	16.74	16.44
Pennsylvania	17.04	16.57	16.42	16.50	16.50	16.30

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

<sup>\*</sup> Revised.

# **SEPTEMBER 2015 PRICES**

		September 2015	September 2014	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (B	oston) at 3.5% butterfat test	\$19.59	\$26.88	(27.1)
Class I Skim		12.33	17.81	(30.8)
Class II @ 3.5% butterfat test		15.36	26.11	(41.2)
Class II Butterfat (per pound)		2.7601	3.2537	(15.2)
Class II Skim		5.91	15.26	(61.3)
Class II Nonfat Solids (per pound	i)	0.6567	1.6956	(61.3)
Class III @ 3.5% butterfat test		15.82	24.60	(35.7)
Class III Skim		6.41	13.72	(53.3)
Class IV @ 3.5% butterfat test		15.08	22.58	(33.2)
Class IV Skim		5.64	11.62	(51.5)
Statistical Uniform Price		17.68	26.16	(32.4)
Producer Price Differential		1.86	1.56	19.2
Component Prices (per pound):	Butterfat	2.7531	3.2467	(15.2)
	Nonfat Solids	0.6266	1.2910	(51.5)
	Protein	1.9801	3.4991	(43.4)
	Other Solids	0.0465	0.4876	(90.5)

## **NUMBER OF HANDLERS AND POOL PLANTS**

	September	August#	September
	2015	2015	2014
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	62	63
Producer-Handlers	14	14	15
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	74	75	73
Less handlers operating plants in more than one category	(9)	(8)	(9)
Total Number of Handlers	142	143	142
Pool Distributing Plants	45	44	47
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	8	8	8
Pool Supply Plants	3	3	3
Total Number of Pool Plants	58	57	60
# Revised			

## **CHANGE IN LIST OF HANDLERS AND PLANTS\***

<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.
Darigold, Inc.	Portland, OR	OF	NPS	
DFA Minnesota Organic	Milwaukee, WI	NPS	CSR	
Merrymead Farm, Inc.	Lansdale, PA	PH	ED	(a)
Sammons, Victor DBA Duncraven Farms	Fort Plain, NY	ED	OOB	(b)
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	NPS	OF	
S.B. Winsor Dairy, Inc.	Johnston, RI	ED	PD	

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

CSR - Cooperative State Reporting Unit NPS - Not pooling milk or reporting any sales in the Order during current month

ED - Exempt Distributing Plant

OF - Other Federal Order Plant

OOB - Out of business

PD - Pool Distributing Plant

PH - Producer Handler

(a) Effective August 2015.

(b) Effective February 2015.

<sup>\*\*</sup> Type of Plant: