

Agricultural Marketing Service Dairy Programs

R

U

# **FEDERAL MILK ORDER No. 1**

# **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671 *Mailing Address:* P.O. Box 51478

Boston, MA 02205-1478
Tel.: (617) 737-7199 — Fax: (617) 737-8002
email: NortheastOrder@fedmilk1.com

website: www.fmmone.com

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828

Tel.: (703) 549-7000 Fax: (703) 549-7003

Fax: (518) 464-6468

# JANUARY 2015 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS* |   |   |  |  |  |  |
|---|---|---|--|--|--|--|
| January 2015  | January 2014  | % Change  |  |  |  |  |
| pour  | nds   | daily avg.  |  |  |  |  |
|   |   |   |  |  |  |  |
| 2,219,356,374   | 2,179,813,247   | 1.8   |  |  |  |  |
| 55,725,356  | 53,892,259  | 3.4   |  |  |  |  |
| 11,870,710  | 10,207,767  | 16.3  |  |  |  |  |
| ,   | ,   | (89.2)  |  |  |  |  |
| 155,809,963   | 155,736,542   | 0.0   |  |  |  |  |
| 2,442,829,748   | 2,400,272,278   | 1.8   |  |  |  |  |
| 71,592,141  | 70,316,556  | 1.8   |  |  |  |  |
| ts and Other Source   | S   |   |  |  |  |  |
|   |   |   |  |  |  |  |
| , ,   | , ,   | (1.7)   |  |  |  |  |
| , ,   |   | 0.3   |  |  |  |  |
| 66,315,955  | 72,513,907  | (8.5)   |  |  |  |  |
| 882,793,002   | 902,524,698   | (2.2)   |  |  |  |  |
| 513,532,823   | 545,177,580   | (5.8)   |  |  |  |  |
| 515,588,368   | 595,509,394   | (13.4)  |  |  |  |  |
| 522,311,678   | 351,963,780   | 48.4  |  |  |  |  |
| 8,603,877   | 5,096,826   | 68.8  |  |  |  |  |
| 2,442,829,748   | 2,400,272,278   | 1.8   |  |  |  |  |
| 28,477,194  | 29,113,700  | (2.2)   |  |  |  |  |
|   |   | % point   |  |  |  |  |
| 3.90%   | 3.88%   | 0.02  |  |  |  |  |
| 3.12%   | 3.15%   | (0.03)  |  |  |  |  |
| 5.73%   | 5.72%   | 0.01  |  |  |  |  |
|   | January 2015  pour  2,219,356,374 55,725,356 11,870,710 67,345 155,809,963 2,442,829,748 71,592,141 ats and Other Source  779,058,753 37,418,294 66,315,955 882,793,002 513,532,823 515,588,368 522,311,678 8,603,877 2,442,829,748 28,477,194  3.90% 3.12% | January 2015         January 2014           pounds         2,219,356,374         2,179,813,247           55,725,356         53,892,259           11,870,710         10,207,767           67,345         622,463           155,809,963         155,736,542           2,442,829,748         2,400,272,278           71,592,141         70,316,556           ats and Other Sources         792,699,008           37,418,294         37,311,783           66,315,955         72,513,907           882,793,002         902,524,698           513,532,823         545,177,580           515,588,368         595,509,394           522,311,678         351,963,780           8,603,877         5,096,826           2,442,829,748         2,400,272,278           28,477,194         29,113,700           3.90%         3.88%           3.12%         3.15% |  |  |  |  |

<sup>\*</sup> Product pounds based on reports of handlers.

## HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name Location

Midland Farms, Inc. Ronnybrook Farm Dairy, Inc. Trickling Springs Creamery LLC Menands, NY Ancramdale, NY Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

|   | January 2015  | Butterfat | January 2014  | Butterfat |
|---|---------------|-----------|---------------|-----------|
|   | pounds        | percent   | pounds        | percent   |
| Class I Milk*                                 |               |           |               |           |
| Whole Milk                                    | 228,352,448   | 3.28      | 224,805,871   | 3.28      |
| Organic Whole Milk                            | 11,376,184    | 3.27      | 10,150,741    | 3.27      |
| Reduced Fat Milk                              | 160,223,765   | 1.97      | 166,824,689   | 1.96      |
| Organic Reduced Fat Milk                      | 21,272,718    | 1.16      | 21,892,159    | 1.11      |
| Lowfat Milk                                   | 132,897,408   | 0.96      | 134,643,582   | 0.95      |
| FatFree Plain                                 | 85,482,659    | 0.10      | 96,624,741    | 0.09      |
| FatFree Fortified                             | 2,994,540     | 0.12      | 2,857,562     | 0.05      |
| Flavored Milk and Drinks                      | 41,003,169    | 0.67      | 41,485,946    | 0.69      |
| Buttermilk                                    | 1,784,778     | 1.21      | 1,959,375     | 1.14      |
| Eggnog  | 41,825        | 7.17      | 81,305        | 7.22      |
| Shrinkage, Overages & Interhandler Difference | 8,428,184     | 8.73      | 7,867,702     | 7.06      |
| Ending Inventory                              | 85,201,075    | 1.71      | 83,505,335    | 1.65      |
| Total Class I in Marketing Area               | 779,058,753   | 1.94      | 792,699,008   | 1.87      |
| Class I out of Marketing Area                 | 103,734,249   | 1.86      | 109,825,690   | 1.81      |
| Total Class I Utilization                     | 882,793,002   | 1.93      | 902,524,698   | 1.87      |
| Class II Milk**                               |               |           |               |           |
| Packaged Cream                                | 82,464,735    | 17.79     | 80,771,235    | 18.31     |
| Nonpool Bulk                                  | 40,728,433    | 7.79      | 53,531,408    | 8.13      |
| Bakery, Candy, and Soup Products              | 55,914,735    | 4.09      | 58,366,350    | 4.04      |
| Cottage Cheese                                | 29,618,912    | 0.87      | 34,562,858    | 0.97      |
| Ricotta Cheese                                | 13,393,916    | 4.83      | 13,272,655    | 7.05      |
| Sour Cream and Aerated Cream                  | 14,115,022    | 15.04     | 13,338,886    | 17.09     |
| Yogurt  | 165,057,945   | 0.52      | 193,447,836   | 0.48      |
| Ice Cream, Desserts, Condensed, and Mixes     | 112,311,627   | 7.03      | 97,946,964    | 5.91      |
| Shrinkage, Overages & Interhandler Difference | (72,502)      | N/A       | (60,612)      | N/A       |
| Total Class II Utilization                    | 513,532,823   | 6.23      | 545,177,580   | 5.82      |
| Class III Milk**                              |               |           |               |           |
| Nonpool Bulk and Condensed Products           | 1,746,203     | 14.69     | 4,568,738     | 22.20     |
| American-Type Cheeses                         | 196,448,536   | 3.76      | 201,981,503   | 3.70      |
| Cream Cheese                                  | 65,612,337    | 13.20     | 62,736,397    | 12.99     |
| Italian-Type Cheeses                          | 210,202,601   | 2.99      | 271,965,751   | 3.12      |
| Swiss and Other-Type Cheeses                  | 41,579,843    | 6.14      | 36,666,767    | 3.79      |
| Shrinkage, Overages & Interhandler Difference | (1,152)       | N/A       | 17,590,238    | 4.19      |
| Total Class III Utilization                   | 515,588,368   | 4.88      | 595,509,394   | 4.57      |
| Class IV Milk**                               |               |           |               |           |
| Nonpool Bulk                                  | 10,406,401    | 15.58     | 12,046,110    | 13.83     |
| Condensed Products                            | 11,723,248    | 2.22      | 11,013,939    | 2.54      |
| Butter  | 28,546,379    | 53.96     | 25,602,228    | 55.45     |
| Dried Milk Products                           | 377,403,781   | 0.27      | 235,679,964   | 0.47      |
| Shrinkage, Overages & Interhandler Difference | 19,952,675    | 3.50      | 166,100       | 13.15     |
| Ending Inventory                              | 71,344,009    | 7.62      | 64,655,984    | 6.33      |
| Skim Equivalent of NFMS to Fortify Class I    | 2,935,185     | 0.05      | 2,799,455     | 0.03      |
| Total Class IV Utilization                    | 522,311,678   | 4.68      | 351,963,780   | 6.07      |
| Minimum Price Class                           |               |           |               |           |
| Animal Feed and Dumpage                       | 8,603,877     | 2.33      | 5,096,826     | 3.00      |
| Total Minimum Price Class Utilization         | 8,603,877     | 2.33      | 5,096,826     | 3.00      |
| Total Utilization                             | 2,442,829,748 | 4.05      | 2,400,272,278 | 4.05      |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

# JANUARY RECEIPTS OF PRODUCER MILK, BY STATE

|              |            | Receip    | ts    |       | Number of D Producers |        |                 | Daily Average<br>Output |  |
|--------------|------------|-----------|-------|-------|-----------------------|--------|-----------------|-------------------------|--|
| State        | 2015       | 2014*     | 2015  | 2014* | 2015                  | 2014*  | 2015            | 2014*                   |  |
|              | thousand p | ounds     | perce | nt    |                       |        | pounds per farm |                         |  |
| CT           | 32,240     | 30,857    | 1.5   | 1.4   | 106                   | 111    | 9,811           | 8,968                   |  |
| ME           | 49,474     | 48,736    | 2.2   | 2.2   | 258                   | 265    | 6,186           | 5,933                   |  |
| MD           | 69,256     | 70,409    | 3.1   | 3.2   | 397                   | 409    | 5,627           | 5,553                   |  |
| MA           | 17,463     | 17,431    | 0.8   | 0.8   | 122                   | 124    | 4,617           | 4,535                   |  |
| NH           | 23,127     | 22,886    | 1.0   | 1.1   | 109                   | 108    | 6,844           | 6,836                   |  |
| NY           | 1,029,467  | 1,032,458 | 46.4  | 47.4  | 4,464                 | 4,542  | 7,439           | 7,333                   |  |
| PA           | 738,844    | 700,565   | 33.3  | 32.1  | 5,218                 | 5,241  | 4,568           | 4,312                   |  |
| VT           | 223,275    | 220,353   | 10.1  | 10.1  | 820                   | 855    | 8,783           | 8,314                   |  |
| VA           | 2,490      | 2,080     | 0.1   | 0.1   | 44                    | 29     | 1,825           | 2,314                   |  |
| Other States | 33,720 #   | 34,055 ## | 1.5   | 1.6   | 566                   | 535    | 1,922           | 2,053                   |  |
| Total/Avg.   | 2,219,356  | 2,179,830 | 100.0 | 100.0 | 12,104                | 12,219 | 5,915           | 5,755                   |  |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts         |
| dollars/cwt    |             |             | pounds      |             |                | - <u> </u>       |
| 3.15 and above | 159,616,849 | 33,941,996  | 24,759,217  | 7,203,208   | 225,521,270    | 10.2             |
| 3.00 - 3.10    | 298,619,457 | 93,186,221  | 14,528,335  | 96,054,019  | 502,388,032    | 22.6             |
| 2.80 – 2.95    | 144,463,244 | 95,466,848  | 23,181,107  | 184,859,784 | 447,970,983    | 20.2             |
| 2.60 - 2.70    | 93,317,531  | 34,671,459  | 82,503,590  | 2,791,460   | 213,284,040    | 9.6              |
| 2.40 – 2.55    | 55,126,078  | 161,863,951 | 80,908,629  | 44,739,539  | 342,638,197    | 15.4             |
| 2.35 and below | 45,394,638  | 71,619,961  | 286,199,474 | 84,339,779  | 487,553,852    | 22.0             |
| Market Total   | 796,537,797 | 490,750,436 | 512,080,352 | 419,987,789 | 2,219,356,374  | 100.0            |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

## SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

|                 | June 2014 | July 2014 | August 2014 | September 2014    | October 2014 | November 2014 |
|-----------------|-----------|-----------|-------------|-------------------|--------------|---------------|
|                 |           |           | dollars     | per hundredweight |              |               |
| Northeast Order | 24.21     | 24.37     | 25.33       | 26.46             | 25.00        | 23.18         |
| Sub Regions:    |           |           |             |                   |              |               |
| New England     | 24.92     | 25.06     | 25.94       | 27.18             | 25.80        | 24.06         |
| New York        | 24.08     | 24.27     | 25.26       | 26.38             | 24.84        | 23.01         |
| Pennsylvania    | 24.08     | 24.21     | 25.17       | 26.26             | 24.86        | 23.00         |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, West Virginia, and Wisconsin.

<sup>\*</sup> Revised.

# JANUARY 2015 PRICES

|   |                              | January 2015 | January 2014 | % Change |
|---|------------------------------|--------------|--------------|----------|
| Class Prices (reported per cwt unless n | oted otherwise):             |              |              |          |
| Class I @ Suffolk County, MA (Bo        | ston) at 3.5% butterfat test | \$21.83      | \$24.73      | (11.7)   |
| Class I Skim                            |                              | 14.60        | 19.06        | (23.4)   |
| Class II @ 3.5% butterfat test          |                              | 16.18        | 22.21        | (27.1)   |
| Class II Butterfat (per pound)          |                              | 1.6925       | 1.7944       | (5.7)    |
| Class II Skim                           |                              | 10.63        | 16.51        | (35.6)   |
| Class II Nonfat Solids (per pound)      |                              | 1.1811       | 1.8344       | (35.6)   |
| Class III @ 3.5% butterfat test         |                              | 16.18        | 21.15        | (23.5)   |
| Class III Skim                          |                              | 10.65        | 15.43        | (31.0)   |
| Class IV @ 3.5% butterfat test          |                              | 13.23        | 22.29        | (40.6)   |
| Class IV Skim                           |                              | 7.60         | 16.62        | (54.3)   |
| Statistical Uniform Price               |                              | 17.57        | 22.93        | (23.4)   |
| Producer Price Differential             |                              | 1.39         | 1.78         | (21.9)   |
| Component Prices (per pound):           | Butterfat                    | 1.6855       | 1.7874       | (5.7)    |
|   | Nonfat Solids                | 0.8439       | 1.8470       | (54.3)   |
|   | Protein                      | 2.6731       | 4.1870       | (36.2)   |
|   | Other Solids                 | 0.4001       | 0.4155       | (3.7)    |

## **NUMBER OF HANDLERS AND POOL PLANTS**

|   | January | December | January# |
|---|---------|----------|----------|
|   | 2015    | 2014     | 2014     |
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 63      | 63       | 62       |
| Producer-Handlers   | 15      | 15       | 13       |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |         |          |          |
| Regulated under Other Federal Orders  | 72      | 71       | 73       |
| Less handlers operating plants in more than one category  | (8)     | (8)      | (9)      |
| Total Number of Handlers  | 142     | 141      | 139      |
| Pool Distributing Plants  | 47      | 48       | 47       |
| Pool Supply Unit Plants   | 2       | 2        | 2        |
| Pool Supply System Plants   | 8       | 8        | 8        |
| Pool Supply Plants  | 3       | 3        | 3        |
| Total Number of Pool Plants   | 60      | 61       | 60       |
| # Revised   |         |          |          |

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

|  |                  | (               | CHANGED ** |       |
|--|------------------|-----------------|------------|-------|
| <u>Name</u>                                    | Plant Location   | <u>From</u>     | <u>To</u>  | Expl. |
| Cayuga Marketing                               | Preble, NY       | NPS             | 9C         |       |
| Dairy Farmers of America Inc. KY               | Kansas City, MO  | CSR             | NPS        |       |
| Lancaster Organic Farmers Co-op - KY           | Bird In Hand, PA | CSR             | NPS        |       |
| Maryland and Virginia Milk Producers Coop - OH | Reston, VA       | CSR             | NPS        |       |
| NFO Organic KY                                 | Shiloh, OH       | CSR             | NPS        |       |
| Schneider - Valley Farms, Inc.                 | Williamsport, PA | PD              | PR         |       |
|  |                  | Name Change to: |            |       |
| Casp LLC                                       | Penn Yan, NY     | KanPak LLC      |            |       |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

PD - Pool Distributing Plant CSR - Cooperative State Reporting Unit NPS - Not pooling milk or reporting any sales in the Order during current month

PR - Partially Regulated Plant

9C - Cooperative as Handler

<sup>\*\*</sup> Type of Plant: