

Agricultural Marketing Service Dairy Programs

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

JANUARY 2014 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	January 2014	January 2013	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,179,813,247	2,150,000,467	1.4
Other Sources	53,892,259	61,968,696	(13.0)
Fortification and Recon. (Skim Equivalent)	10,207,767	13,601,361	(25.0)
Overages	622,463	16,067	3,774.2
Beginning Inventory	155,736,542	171,055,195	(9.0)
Total Receipts	2,400,272,278	2,396,641,786	0.2
Average Daily Producer Receipts	70,316,556	69,354,854	1.4
Utilization of Fluid Milk Products and Cream from Producer Rece	eipts and Other Source	S	
Class I Milk:			
Marketing Area	792,699,008	793,173,031	(0.1)
Other Federal Markets	37,311,783	33,278,784	12.1
Non-Federal Markets	72,513,907	99,324,998	(27.0)
Total Class I Milk	902,524,698	925,776,813	(2.5)
Total Class II Milk	545,177,580	574,865,037	(5.2)
Total Class III Milk	595,509,394	513,658,423	15.9
Total Class IV Milk	351,963,780	376,963,012	(6.6)
Total Milk Assigned to Minimum price	5,096,826	5,378,501	(5.2)
Total Utilization	2,400,272,278	2,396,641,786	0.2
Average Daily Class I Use	29,113,700	29,863,768	(2.5)
Average Component Tests of Producer Receipts			% point
Butterfat	3.88%	3.84%	0.04
True Protein	3.15%	3.13%	0.02
Other Solids	5.72%	5.74%	(0.02)

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>

<u>Location</u>

Ronnybrook Farm Dairy, Inc.

Ancramdale, NY

NORTHEAST MARKETING AREA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	January 2014	Butterfat	January 2013	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	224,805,871	3.28	216,405,729	3.27
Organic Whole Milk	10,150,741	3.27	9,230,261	3.28
Reduced Fat Milk	166,824,689	1.96	160,870,300	1.95
Organic Reduced Fat Milk	21,892,159	1.11	20,561,129	1.10
Lowfat Milk	134,643,582	0.95	137,983,504	0.95
FatFree Plain	96,624,741	0.09	101,237,333	0.10
FatFree Fortified	2,857,562	0.05	6,733,393	0.07
Flavored Milk and Drinks	41,485,946	0.69	44,040,144	0.63
Buttermilk	1,959,375	1.14 7.22	1,882,427	0.94
Eggnog	81,305		58,502	7.44
Shrinkage, Overages & Interhandler Difference	7,867,702	7.06 1.65	5,319,276	14.25 1.67
Ending Inventory	83,505,335		88,851,033	
Total Class I in Marketing Area	792,699,008	1.87	793,173,031	1.85
Class I out of Marketing Area	109,825,690	1.81	132,603,782	1.75
Total Class I Utilization	902,524,698	1.87	925,776,813	1.84
Class II Milk**				
Packaged Cream	80,771,235	18.31	86,363,849	17.81
Nonpool Bulk	53,531,408	8.13	45,708,365	9.63
Bakery, Candy, and Soup Products	58,366,350	4.04	58,007,004	4.59
Cottage Cheese	34,562,858	0.97	35,847,641	0.85
Ricotta Cheese	13,272,655	7.05	14,726,816	3.71
Sour Cream and Aerated Cream	13,338,886	17.09	15,182,600	14.52
Yogurt	193,447,836	0.48	226,605,327	0.37
Ice Cream, Desserts, Condensed, and Mixes	97,946,964	5.91	90,645,220	7.19
Shrinkage, Overages & Interhandler Difference	(60,612)	N/A	1,778,215	N/A
Total Class II Utilization	545,177,580	5.82	574,865,037	5.71
Class III Milk**				
Nonpool Bulk and Condensed Products	4,568,738	22.20	2,964,780	12.76
American-Type Cheeses	201,981,503	3.70	184,160,088	3.69
Cream Cheese	62,736,397	12.99	60,579,363	14.10
Italian-Type Cheeses	271,965,751	3.12	226,546,453	3.14
Swiss and Other-Type Cheeses	36,666,767	3.79	39,285,141	3.07
Shrinkage, Overages & Interhandler Difference	17,590,238	4.19	122,598	41.53
Total Class III Utilization	595,509,394	4.57	513,658,423	4.69
Class IV Milk**				
Nonpool Bulk	12,046,110	13.83	10,523,787	12.06
Condensed Products	11,013,939	2.54	15,925,201	2.61
Butter	25,602,228	55.45	28,911,591	53.07
Dried Milk Products	235,679,964	0.47	218,839,284	0.42
Shrinkage, Overages & Interhandler Difference	166,100	13.15	19,608,520	3.62
Ending Inventory	64,655,984	6.33	78,591,767	5.84
Skim Equivalent of NFMS to Fortify Class I	2,799,455	0.03	4,562,862	0.03
Total Class IV Utilization	351,963,780	6.07	376,963,012	6.17
Minimum Price Class				
Animal Feed and Dumpage	5,096,826	3.00	5,378,501	2.66
Total Minimum Price Class Utilization	5,096,826	3.00	5,378,501	2.66
Total Utilization	2,400,272,278	4.05	2,396,641,786	4.06

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

** Includes sales to nonpool manufacturing plants.

NORTHEAST MARKETING AREA

JANUARY RECEIPTS OF PRODUCER MILK, BY STATE

					Numb	er of	Daily A	verage
		Receip	ts		Produ	cers	Ou	tput
State	2014	2013	2014	2013	2014	2013	2014	2013
	thousand p	ounds	percer	nt			pounds	per farm
СТ	30,858	29,917	1.4	1.4	111	117	8,968	8,248
ME	48,736	50,971	2.2	2.4	265	294	5,933	5,593
MD	70,409	72,532	3.2	3.4	409	423	5,553	5,531
MA	17,431	17,634	0.8	0.8	124	129	4,535	4,410
NH	22,886	22,313	1.0	1.0	108	114	6,836	6,314
NJ	9,817	9,891	0.5	0.5	67	75	4,727	4,254
NY	1,032,441	1,000,359	47.4	46.5	4,542	4,592	7,333	7,027
PA	700,565	704,330	32.1	32.7	5,241	5,352	4,312	4,245
RI	1,025	1,030	0.1	0.1	13	13	2,544	2,555
VT	220,353	218,427	10.1	10.1	855	898	8,314	7,846
VA	2,080	5,926	0.1	0.3	29	49	2,314	3,901
Other States	23,212 #	16,670_##	1.1	0.8	455	371	1,646	1,449
Total/Avg.	2,179,813	2,150,000	100.0	100.0	12,219	12,427	5,755	5,581

Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, Ohio, West Virginia, and Wisconsin.

Represents restricted data for the states of Delaware, Indiana, Michigan, Ohio, and West Virginia.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	173,263,853	35,031,868	29,161,805	532,920	237,990,446	10.9
3.00 – 3.10	308,859,293	95,791,120	19,179,821	59,923,204	483,753,438	22.2
2.80 – 2.95	143,372,884	112,211,532	40,902,512	131,797,665	428,284,593	19.6
2.60 - 2.70	90,048,122	34,161,056	79,865,460	296,433	204,371,071	9.4
2.40 – 2.55	55,459,230	168,002,749	101,165,749	33,206,696	357,834,424	16.4
2.35 and below	43,049,401	79,669,201	314,188,091	30,672,582	467,579,275	21.5
Market Total	814,052,783	524,867,526	584,463,438	256,429,500	2,179,813,247	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	<u>June 2013</u>	<u>July 2013</u>	August 2013	September 2013	October 2013	November 2013
			dollars	per hundredweight		
Northeast Order	20.12	19.80	20.23	20.86	21.60	22.33
Sub Regions:						
New England	20.90	20.60	21.02	21.67	22.42	23.14
New York	19.93	19.61	20.03	20.66	21.38	22.10
Pennsylvania	20.02	19.68	20.12	20.75	21.51	22.23

¹ The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

NORTHEAST MARKETING AREA JANUARY 2014 PRICES

		January 2014	January 2013	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (E	Boston) at 3.5% butterfat test	\$24.73	\$22.22	11.3
Class I Skim		19.06	16.58	15.0
Class II @ 3.5% butterfat test		22.21	18.19	22.1
Class II Butterfat (per pound)		1.7944	1.6238	10.5
Class II Skim		16.51	12.96	27.4
Class II Nonfat Solids (per poun	d)	1.8344	1.4400	27.4
Class III @ 3.5% butterfat test		21.15	18.14	16.6
Class III Skim		15.43	12.93	19.3
Class IV @ 3.5% butterfat test		22.29	17.63	26.4
Class IV Skim		16.62	12.41	33.9
Statistical Uniform Price		22.93	19.73	16.2
Producer Price Differential		1.78	1.59	11.9
Component Prices (per pound):	Butterfat	1.7874	1.6168	10.6
	Nonfat Solids	1.8470	1.3784	34.0
	Protein	4.1870	3.2862	27.4
	Other Solids	0.4155	0.4647	(10.6)

	January 2014	December# 2013	January 2013
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	62	63	64
Producer-Handlers	14	14	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	71	70	70
Less handlers operating plants in more than one category	(8)	(8)	(9)
Total Number of Handlers	139	139	138
Pool Distributing Plants	47	48	51
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	8	8	8
Pool Supply Plants	3	3	2
Total Number of Pool Plants	60	61	63
# Revised.			

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	CHANGED **				
	Plant Location	From	<u>To</u>	Expl.	
Dairy Farmers of America, Inc. KY	Kansas City, MO	CSR	NPS		
DFA Minnesota Organic	Milwaukee, WI	NPS	CSR		
Kohler Mix Specialties, LLC	Newington, CT	PD	PR		
Merrymead Farm, Inc.	Lansdale, PA	PH	ED		
NFO Organic KY	Shiloh, OH	CSR	NPS		
Prairie Farms Dairy, Inc.	Granite City, IL	OF	NPS		
Saputo Dairy Foods USA, LLC	Murray, KY	OF	PR		
Trinity Valley Farms	Cortland, NY	NPS	ED	(a)	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant: CSR - Cooperative State Reporting Unit NPS - Not pooling milk or reporting any sales in the Order during current month ED - Exempt Distributing Plant

PD - Pool Distributing Plant PH - Producer-Handler

OF - Other federal order plant with route disposition in the Northeast Marketing Area (a) Beginning January 2014.

PR - Partially Regulated Plant