

Agricultural Marketing Service Dairy Programs

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671 *Mailing Address:* P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 *email: MABoston@fedmilk1.com website: www.fmmone.com* Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

DECEMBER 2013 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	December 2013	December 2012	% Change
	pou	nds	daily avg.
Receipts of Fluid Milk Products and Cream		- / /	<i></i>
Producers	2,134,348,253	2,157,051,227	(1.1)
Other Sources	61,318,808	69,738,349	(12.1)
Fortification and Recon. (Skim Equivalent)	12,156,268	14,120,659	(13.9)
Overages	886,339	243,855	263.5
Beginning Inventory	151,873,524	167,982,515	(9.6)
Total Receipts	2,360,583,192	2,409,136,605	(2.0)
Average Daily Producer Receipts	68,849,944	69,582,298	(1.1)
Utilization of Fluid Milk Products and Cream from Producer Receip	ots and Other Source	es	
Class I Milk:			
Marketing Area	795,390,841	802,455,529	(0.9)
Other Federal Markets	38,381,402	33,424,783	14.8
Non-Federal Markets	73,242,064	104,314,841	(29.8)
Total Class I Milk	907,014,307	940,195,153	(3.5)
Total Class II Milk	496,117,437	523,344,715	(5.2)
Total Class III Milk	588,543,153	538,901,957	9.2
Total Class IV Milk	364,174,912	401,340,216	(9.3)
Total Milk Assigned to Minimum price	4,733,383	5,354,564	(11.6)
Total Utilization	2,360,583,192	2,409,136,605	(2.0)
Average Daily Class I Use	29,258,526	30,328,876	(3.5)
Average Component Tests of Producer Receipts			% point
Butterfat	3.90%	3.84%	0.06
True Protein	3.18%	3.15%	0.03
Other Solids	5.71%	5.74%	(0.03)

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>

Midland Farms, Inc. Ronnybrook Farm Dairy, Inc. **Location**

Menands, NY Ancramdale, NY

NORTHEAST MARKETING AREA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	December 2013	Butterfat	December 2012	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	229,044,747	3.28	224,950,106	3.27
Organic Whole Milk	9,662,173	3.27	8,770,663	3.29
Reduced Fat Milk	167,288,803	1.97	164,809,132	1.95
Organic Reduced Fat Milk	23,073,220	1.12	19,650,727	1.10
Lowfat Milk	130,128,676	0.95	135,666,625	0.95
FatFree Plain	95,309,185	0.10	102,077,795	0.10
FatFree Fortified	3,564,099	0.06	6,233,243	0.06
Flavored Milk and Drinks	35,452,602	0.77	37,360,373	0.72
Buttermilk	2,310,643	1.15	2,137,578	1.02
Eggnog	12,414,956	6.77	11,299,247	6.72
Shrinkage, Overages & Interhandler Difference	8,160,496	11.46	4,249,479	16.51
Ending Inventory	78,981,241	1.68	85,250,561	1.65
Total Class I in Marketing Area	795,390,841	2.03	802,455,529	1.95
Class I out of Marketing Area	111,623,466	2.01	137,739,624	1.90
Total Class I Utilization	907,014,307	2.02	940,195,153	1.94
Class II Milk**				
Packaged Cream	95,567,703	18.57	94,191,836	18.16
Nonpool Bulk	36,486,372	7.94	43,065,333	9.21
Bakery, Candy, and Soup Products	43,230,392	3.93	43,796,698	3.95
Cottage Cheese	29,512,815	0.81	29,645,171	0.87
Ricotta Cheese	16,124,465	6.41	19,206,041	5.64
Sour Cream and Aerated Cream	15,803,456	15.20	14,395,050	16.14
Yogurt	167,937,565	0.57	203,859,175	0.47
Ice Cream, Desserts, Condensed, and Mixes	91,290,309	5.77	74,243,959	6.96
Shrinkage, Overages & Interhandler Difference	164,360	51.61	941,452	1.51
Total Class II Utilization	496,117,437	6.52	523,344,715	6.23
Class III Milk**				
Nonpool Bulk and Condensed Products	2,402,224	6.17	2,662,806	15.87
American-Type Cheeses	189,542,155	3.72	182,565,612	3.76
Cream Cheese	68,916,316	12.38	58,079,156	13.54
Italian-Type Cheeses	273,133,957	3.24	260,023,828	3.16
Swiss and Other-Type Cheeses	38,548,962	4.25	35,570,555	3.39
Shrinkage, Overages & Interhandler Difference	15,999,539	4.87	0	0.00
Total Class III Utilization	588,543,153	4.59	538,901,957	4.56
Class IV Milk**				
Nonpool Bulk	9,752,232	15.41	10,220,987	14.55
Condensed Products	15,088,712	2.96	17,283,069	1.95
Butter	20,709,252	57.33	24,400,103	54.93
Dried Milk Products	235,110,308	0.49	240,224,194	0.38
Shrinkage, Overages & Interhandler Difference	(170,302)	N/A	17,835,504	4.04
Ending Inventory	78,360,937	6.02	86,098,075	6.22
Skim Equivalent of NFMS to Fortify Class I	5,323,773	0.02	5,278,284	0.02
Total Class IV Utilization	364,174,912	5.40	401,340,216	5.53
Minimum Price Class				
Animal Feed and Dumpage	4,733,383	2.12	5,354,564	2.48
Total Minimum Price Class Utilization	4,733,383	2.12	5,354,564	2.48
Total Utilization	2,360,583,192	4.13	2,409,136,605	4.06

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

** Includes sales to nonpool manufacturing plants.

NORTHEAST MARKETING AREA

DECEMBER RECEIPTS OF PRODUCER MILK, BY STATE

					Numb	er of	Daily A	verage
		Receip	ts		Produ	cers	Ou	tput
State	2013	2012	2013	2012	2013	2012	2013	2012
	thousand p	ounds	percer	nt			pounds	per farm
СТ	29,635	29,099	1.4	1.3	109	117	8,770	8,023
ME	48,141	50,687	2.3	2.3	267	296	5,816	5,524
MD	67,460	69,353	3.2	3.2	414	425	5,256	5,264
MA	17,104	17,051	0.8	0.8	130	129	4,244	4,264
NH	22,128	21,820	1.0	1.0	112	114	6,373	6,174
NJ	9,648	9,557	0.4	0.4	69	74	4,510	4,166
NY	1,018,684	1,025,734	47.7	47.6	4,559	4,601	7,208	7,192
PA	679,892	684,280	31.8	31.7	5,250	5,364	4,178	4,115
RI	972	1,016	0.1	0.1	13	13	2,412	2,522
VT	215,365	215,250	10.1	10.0	844	902	8,231	7,698
VA	2,404	6,057	0.1	0.3	47	69	1,650	2,832
Other States	22,915 #	27,147 ##	1.1	1.3	481	373	1,537	2,348
Total/Avg.	2,134,348	2,157,051	100.0	100.0	12,295	12,477	5,600	5,577

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, West Virginia, and Wisconsin.

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	176,521,032	40,031,059	35,154,061	2,780,942	254,487,094	11.9
3.00 – 3.10	310,294,232	91,772,559	19,362,132	54,570,781	475,999,704	22.3
2.80 – 2.95	135,448,960	79,883,730	44,853,895	130,171,214	390,357,799	18.3
2.60 – 2.70	88,870,196	35,063,998	80,312,864	1,086,299	205,333,357	9.6
2.40 – 2.55	58,924,703	156,396,043	93,247,286	40,794,956	349,362,988	16.4
2.35 and below	44,397,937	70,695,783	309,746,217	33,977,374	458,817,311	21.5
Market Total	814,457,060	473,843,172	582,676,455	263,381,566	2,134,358,253	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

<u>May 2013</u>	<u>June 2013</u>	<u>July 2013</u>	<u>August 2013</u>	September 2013	October 2013
		dollars	per hundredweight		
20.03	20.12	19.80	20.23	20.86	21.60
20.77	20.90	20.60	21.02	21.67	22.42
19.81	19.93	19.61	20.03	20.66	21.38
19.95	20.02	19.68	20.12	20.75	21.51
	20.03 20.77 19.81	20.03 20.12 20.77 20.90 19.81 19.93	dollars p 20.03 20.12 19.80 20.77 20.90 20.60 19.81 19.93 19.61	dollars per hundredweight 20.03 20.12 19.80 20.23 20.77 20.90 20.60 21.02 19.81 19.93 19.61 20.03	dollars per hundredweight 20.03 20.12 19.80 20.23 20.86 20.77 20.90 20.60 21.02 21.67 19.81 19.93 19.61 20.03 20.66

¹ The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

NORTHEAST MARKETING AREA **DECEMBER 2013** PRICES

		December 2013	December 2012	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$23.62	\$24.64	(4.1)
Class I Skim		18.56	17.88	3.8
Class II @ 3.5% butterfat test		21.66	18.30	18.4
Class II Butterfat (per pound)		1.7742	1.7346	2.3
Class II Skim		16.01	12.67	26.4
Class II Nonfat Solids (per poun	d)	1.7789	1.4078	26.4
Class III @ 3.5% butterfat test		18.95	18.66	1.6
Class III Skim		13.23	13.07	1.2
Class IV @ 3.5% butterfat test		21.54	17.83	20.8
Class IV Skim		15.91	12.21	30.3
Statistical Uniform Price		21.79	20.65	5.5
Producer Price Differential		2.84	1.99	42.7
Component Prices (per pound):	Butterfat	1.7672	1.7276	2.3
	Nonfat Solids	1.7680	1.3569	30.3
	Protein	3.5390	3.3113	6.9
	Other Solids	0.3826	0.4758	(19.6)

	December 2013	November# 2013	December 2012
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	63	63	65
Producer-Handlers	14	14	12
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	70	72	69
Less handlers operating plants in more than one category	(8)	(9)	(9)
Total Number of Handlers	139	140	137
Pool Distributing Plants	48	48	52
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	8	8	8
Pool Supply Plants	3	3	2
Total Number of Pool Plants	61	61	64
# Revised.			

CHANGE IN LIST OF HANDLERS AND PLANTS*

	CHANGED **				
<u>Name</u>	Plant Location	From	<u>To</u>	<u>Expl.</u>	
Camphill Village	Kimberton, PA	ED	NPS	(a)	
C.F. Burger Creamery	Detroit, MI	OF	NPS		
DFA Minnesota Organic	Milwaukee, WI	CSR	NPS		
Kohler Mix Specialties, LLC	Newington, CT	PR	PD		
Longacre's Modern Dairy, Inc.	Barto, PA	PD	ED		
Saputo Dairy Foods USA, LLC	Murray, KY	PR	OF		
Saputo Dairy Foods USA, LLC	Sulphur Springs, TX	OF	NPS		

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

- ** Type of Plant: CSR - Cooperative State Reporting Unit
- NPS Not pooling milk or reporting any sales in the Order during current month

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

OF - Other federal order plant with route disposition in the Northeast Marketing Area

(a) Effective November 2013.

PR - Partially Regulated Plant