



Agricultural Marketing Service  
Dairy Programs

# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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### MARCH 2013 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	March 2013	March 2012	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,242,963,538	2,160,801,758	3.8
Other Sources	68,529,789	86,095,987	(20.4)
Fortification and Recon. (Skim Equivalent)	13,336,206	16,942,692	(21.3)
Overages	95,947	197,354	(51.4)
Beginning Inventory	163,445,268	170,869,890	(4.3)
<b>Total Receipts</b>	<b>2,488,370,748</b>	<b>2,434,907,681</b>	<b>2.2</b>
Average Daily Producer Receipts	72,353,663	69,703,283	3.8
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	771,708,934	834,138,842	(7.5)
Other Federal Markets	31,090,680	34,094,308	(8.8)
Non-Federal Markets	96,679,552	94,535,112	2.3
<b>Total Class I Milk</b>	<b>899,479,166</b>	<b>962,768,262</b>	<b>(6.6)</b>
Total Class II Milk	611,397,242	578,952,549	5.6
Total Class III Milk	566,944,605	494,444,350	14.7
Total Class IV Milk	405,796,012	393,672,486	3.1
Total Milk Assigned to Minimum price	4,753,723	5,070,034	(6.2)
<b>Total Utilization</b>	<b>2,488,370,748</b>	<b>2,434,907,681</b>	<b>2.2</b>
Average Daily Class I Use	29,015,457	31,057,041	(6.6)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.81%	3.74%	0.07
True Protein	3.10%	3.05%	0.05
Other Solids	5.75%	5.76%	(0.01)

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2013 pounds	Butterfat percent	March 2012 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	215,423,830	3.27	221,230,645	3.27
Organic Whole Milk	9,177,913	3.48	7,480,716	3.27
Reduced Fat Milk	159,664,459	1.95	163,027,240	1.94
Organic Reduced Fat Milk	20,435,786	1.11	19,521,307	1.05
Lowfat Milk	134,378,834	0.95	144,848,972	0.96
FatFree Plain	100,357,634	0.09	108,226,319	0.09
FatFree Fortified	5,927,653	0.06	9,071,250	0.06
Flavored Milk and Drinks	41,280,915	0.68	48,903,886	0.75
Buttermilk	2,423,225	1.02	2,681,689	1.07
Eggnog	198,450	7.26	164,443	7.10
Shrinkage, Overages & Interhandler Difference	4,552,286	11.96	6,435,342	9.94
Ending Inventory	77,887,949	1.68	102,547,033	1.58
Total Class I <i>in</i> Marketing Area	771,708,934	1.85	834,138,842	1.80
Class I <i>out of</i> Marketing Area	127,770,232	1.75	128,629,420	1.69
Total Class I Utilization	899,479,166	1.83	962,768,262	1.79
<b>Class II Milk**</b>				
Packaged Cream	90,297,950	18.33	89,308,354	18.65
Nonpool Bulk	51,834,690	9.51	44,530,025	8.22
Bakery, Candy, and Soup Products	52,749,707	4.28	54,291,637	4.70
Cottage Cheese	34,979,739	0.86	36,686,991	0.71
Ricotta Cheese	19,739,291	4.99	17,551,951	5.13
Sour Cream and Aerated Cream	13,129,558	15.32	18,493,730	13.92
Yogurt	238,727,084	0.44	195,572,176	0.49
Ice Cream, Desserts, Condensed, and Mixes	109,274,443	6.89	122,634,248	7.00
Shrinkage, Overages & Interhandler Difference	664,780	3.63	(116,563)	N/A
Total Class II Utilization	611,397,242	5.83	578,952,549	6.22
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	2,909,685	15.93	5,171,265	13.57
American-Type Cheeses	190,477,714	3.69	173,064,043	3.65
Cream Cheese	62,659,424	14.84	60,622,483	13.54
Italian-Type Cheeses	250,442,276	3.09	214,540,770	3.08
Swiss and Other-Type Cheeses	41,967,193	3.14	40,951,657	3.29
Shrinkage, Overages & Interhandler Difference	18,488,313	3.38	94,132	24.82
Total Class III Utilization	566,944,605	4.67	494,444,350	4.70
<b>Class IV Milk**</b>				
Nonpool Bulk	9,757,738	14.56	9,200,718	16.18
Condensed Products	11,115,051	2.51	7,423,866	1.92
Butter	23,245,212	56.78	19,834,869	56.34
Dried Milk Products	254,780,641	0.36	250,481,540	0.32
Shrinkage, Overages & Interhandler Difference	(401,316)	N/A	20,802,481	3.38
Ending Inventory	104,902,291	5.46	81,104,327	5.65
Skim Equivalent of NFMS to Fortify Class I	2,396,395	0.02	4,824,685	0.02
Total Class IV Utilization	405,796,012	5.31	393,672,486	4.80
Minimum Price Class				
Animal Feed and Dumpage	4,753,723	2.22	5,070,034	2.58
Total Minimum Price Class Utilization	4,753,723	2.22	5,070,034	2.58
<b>Total Utilization</b>	<b>2,488,370,748</b>	<b>4.03</b>	<b>2,434,907,681</b>	<b>3.92</b>

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**MARCH**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2013	2012	2013	2012	2013	2012	2013	2012
	thousand pounds		percent				pounds per farm	
CT	31,610	31,187	1.4	1.4	117	122	8,715	8,246
ME	51,110	51,322	2.3	2.4	290	301	5,685	5,500
MD	75,405	78,870	3.3	3.6	426	441	5,710	5,769
MA	17,741	16,314	0.8	0.8	131	130	4,369	4,048
NH	22,831	23,574	1.0	1.1	115	122	6,404	6,233
NJ	10,477	10,879	0.5	0.5	75	81	4,506	4,332
NY	1,033,928	953,999	46.1	44.1	4,555	4,670	7,322	6,590
PA	742,210	736,169	33.1	34.1	5,368	5,485	4,460	4,330
RI	1,077	1,270	0.1	0.1	13	16	2,673	2,561
VT	223,528	218,300	9.9	10.1	891	927	8,093	7,596
VA	6,363	6,962	0.3	0.3	67	49	3,063	4,583
Other States	26,684 #	31,956 ##	1.2	1.5	412	358	2,089	2,879
Total/Avg.	2,242,964	2,160,802	100.0	100.0	12,460	12,702	5,807	5,488

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, Ohio, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	172,452,300	50,236,727	32,600,731	3,156,549	258,446,307	11.5
3.00 – 3.10	319,312,344	111,366,593	20,828,969	57,265,360	508,773,266	22.7
2.80 – 2.95	125,310,834	99,110,047	46,641,667	153,286,364	424,348,912	18.9
2.60 – 2.70	83,307,979	36,086,147	80,445,254	900,279	200,739,659	8.9
2.40 – 2.55	62,081,384	213,808,490	87,745,675	37,256,453	400,892,002	17.9
2.35 and below	47,004,554	75,549,092	293,962,653	33,247,093	449,763,392	20.1
Market Total	809,469,395	586,157,096	562,224,949	285,112,098	2,242,963,538	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	August 2012	September 2012	October 2012	November 2012	December 2012	January 2013
	dollars per hundredweight					
Northeast Order	18.20	19.75	21.69	22.47	21.56	20.53
Sub Regions:						
New England	18.73	20.57	22.42	23.26	22.45	21.45
New York	18.02	19.51	21.44	22.20	21.32	20.29
Pennsylvania	18.17	19.67	21.63	22.38	21.45	20.40

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## MARCH 2013

## PRICES

		March 2013	March 2012	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):				
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$21.05	\$19.55	7.7
Class I Skim		15.69	14.21	10.4
Class II @ 3.5% butterfat test		18.82	16.59	13.4
Class II Butterfat (per pound)		1.7546	1.5367	14.2
Class II Skim		13.14	11.62	13.1
Class II Nonfat Solids (per pound)		1.4600	1.2911	13.1
Class III @ 3.5% butterfat test		16.93	15.72	7.7
Class III Skim		11.21	10.74	4.4
Class IV @ 3.5% butterfat test		17.75	15.35	15.6
Class IV Skim		12.06	10.36	16.4
<b>Statistical Uniform Price</b>		19.32	17.64	9.5
<b>Producer Price Differential</b>		2.39	1.92	24.5
<b>Component Prices</b> (per pound):				
	Butterfat	1.7476	1.5297	14.2
	Nonfat Solids	1.3395	1.1516	16.3
	Protein	2.8204	2.6571	6.1
	Other Solids	0.4179	0.4239	(1.4)

## NUMBER OF HANDLERS AND POOL PLANTS

	March 2013	February# 2013	March# 2012
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	64	65
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	73	70	69
Less handlers operating plants in more than one category	(10)	(9)	(10)
Total Number of Handlers	140	138	137
Pool Distributing Plants	49	49	52
Pool Supply Unit Plants	2	2	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	61	61	65

# Revised.

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Casp LLC	Penn Yan, NY	PD	ED	
Dairy Farmers of America, Inc. KY	Kansas City, MO	CSR	NPS	
DFA Minnesota Organic	Milwaukee, WI	NPS	CSR	
First Light Farm & Creamery	East Bethany, NY	MFG	ED	
Morningstar Foods Inc.	Sulphur Springs, TX	NPS	OF	
NFO Organic KY	Shiloh, OH	CSR	NPS	
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY	PH	PD	
White Wave Foods	City of Industry, CA	PR	NPS	(a)

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

MFG - Nonpool Manufacturing Plant

NPS - Not pooling milk or reporting any sales in the Order during current month

PD - Pool Distributing Plant

OF - Other federal order plant with route disposition in the Northeast Marketing Area

PH - Producer Handler

PR - Partially Regulated Plant

(a) Effective February 2013.