

Agricultural Marketing Service Dairy Programs

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

FEBRUARY 2013 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	February 2013	February 2012	% Change	
	pou	nds	daily avg.	
Receipts of Fluid Milk Products and Cream				
Producers	1,982,541,809	1,980,062,261	3.7	
Other Sources	63,114,634	71,855,826	(9.0)	
Fortification and Recon. (Skim Equivalent)	10,095,196	14,985,937	(30.2)	
Overages	234,974	77,923	212.3	
Beginning Inventory	167,325,164	175,320,809	(1.2)	
Total Receipts	2,223,311,777	2,242,302,756	2.7	
Average Daily Producer Receipts	70,805,065	68,278,009	3.7	
Utilization of Fluid Milk Products and Cream from Producer Recei	pts and Other Source	es		
Class I Milk:				
Marketing Area	724,502,099	770,612,414	(2.6)	
Other Federal Markets	25,048,282	33,258,524	(22.0)	
Non-Federal Markets	98,645,487	88,539,248	15.4	
Total Class I Milk	848,195,868	892,410,186	(1.6)	
Total Class II Milk	513,648,807	519,387,928	2.4	
Total Class III Milk	500,221,938	469,892,678	10.3	
Total Class IV Milk	356,589,183	355,760,252	3.8	
Total Milk Assigned to Minimum price	4,655,981	4,851,712	(0.6)	
Total Utilization	2,223,311,777	2,242,302,756	2.7	
Average Daily Class I Use	30,292,710	30,772,765	(1.6)	
Average Component Tests of Producer Receipts			% point	
Butterfat	3.83%	3.79%	0.04	
True Protein	3.11%	3.08%	0.03	
Other Solids	5.75%	5.75%	0.00	

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>

Midland Farms, Inc.

Menands, NY

Location

NORTHEAST MARKETING AREA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	February 2013	Butterfat	February 2012	Butterfat
	pounds	percent	pounds	percent
Class I Milk*	· · ·	<u> </u>	'	
Whole Milk	200,168,670	3.27	207,170,452	3.27
Organic Whole Milk	6,810,398	3.30	8,498,381	3.28
Reduced Fat Milk	147,371,356	1.95	152,230,480	1.94
Organic Reduced Fat Milk	15,833,304	1.08	21,457,887	1.06
Lowfat Milk	126,228,624	0.96	133,136,738	0.96
FatFree Plain	92,248,777	0.10	99,967,579	0.09
FatFree Fortified	5,641,753	0.06	8,795,352	0.07
Flavored Milk and Drinks	39,728,419	0.66	43,335,313	0.78
Buttermilk	1,953,817	0.99	2,230,181	1.00
Eggnog	42,117	6.05	41,208	6.02
Shrinkage, Overages & Interhandler Difference	4,874,902	12.34	4,448,948	10.71
Ending Inventory	83,599,962	1.64	89,299,895	1.58
Total Class I in Marketing Area	724,502,099	1.85	770,612,414	1.80
Class I out of Marketing Area	123,693,769	1.75	121,797,772	1.76
Total Class I Utilization	848,195,868	1.83	892,410,186	1.79
Class II Milk**				
Packaged Cream	76,364,610	17.04	80,691,183	17.79
Nonpool Bulk	42,175,866	9.15	38,848,484	8.09
Bakery, Candy, and Soup Products	54,171,642	4.66	48,556,642	4.64
Cottage Cheese	31,020,982	0.85	36,330,176	0.79
Ricotta Cheese	12,681,894	4.94	17,702,713	4.96
Sour Cream and Aerated Cream	14,190,631	14.73	15,091,945	14.71
Yogurt	196,685,469	0.43	179,626,624	0.52
Ice Cream, Desserts, Condensed, and Mixes	85,675,595	7.27	102,694,025	6.77
Shrinkage, Overages & Interhandler Difference	682,118	3.18	(153,864)	N/A
Total Class II Utilization	513,648,807	5.74	519,387,928	5.99
Class III Milk**				
Nonpool Bulk and Condensed Products	2,478,196	8.95	3,143,358	22.93
American-Type Cheeses	170,196,606	3.69	162,744,792	3.66
Cream Cheese	55,608,864	14.28	64,262,255	11.77
Italian-Type Cheeses	216,979,600	3.16	201,488,931	3.01
Swiss and Other-Type Cheeses	37,823,592	3.15	37,924,334	3.30
Shrinkage, Overages & Interhandler Difference	17,135,080	3.35	329,008	N/A
Total Class III Utilization	500,221,938	4.61	469,892,678	4.59
Class IV Milk**				
Nonpool Bulk	9,868,183	14.89	7,533,772	20.98
Condensed Products	10,963,760	2.70	7,465,599	2.41
Butter	24,150,214	55.31	22,357,628	53.53
Dried Milk Products	228,599,917	0.45	212,110,268	0.46
Shrinkage, Overages & Interhandler Difference	196,234	N/A	19,142,784	3.22
Ending Inventory	79,642,711	5.61	81,426,268	5.60
Skim Equivalent of NFMS to Fortify Class I	3,168,164	0.03	5,723,933	0.02
Total Class IV Utilization	356,589,183	5.78	355,760,252	5.59
Minimum Price Class				
Animal Feed and Dumpage	4,655,981	3.04	4,851,712	2.45
Total Minimum Price Class Utilization	4,655,981	3.04	4,851,712	2.45
Total Utilization	2,223,311,777	4.00	2,242,302,756	3.95
* Does not include in-area route sales from producer-h				5.85

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

** Includes sales to nonpool manufacturing plants.

NORTHEAST MARKETING AREA

FEBRUARY RECEIPTS OF PRODUCER MILK, BY STATE

				Numb	er of	Daily A	verage
	Receip	ots		Produ	cers	Output	
2013	2012	2013	2012	2013	2012	2013	2012
thousand p	ounds	percer	nt			pounds	per farm
27,881	28,857	1.4	1.5	117	123	8,511	8,090
46,089	47,948	2.3	2.4	292	299	5,637	5,530
70,372	76,281	3.5	3.8	423	443	5,942	5,938
16,172	14,943	0.8	0.7	128	128	4,512	4,026
20,421	21,805	1.0	1.1	114	121	6,398	6,214
9,224	10,032	0.5	0.5	76	78	4,335	4,435
911,887	880,321	46.0	44.5	4,563	4,663	7,137	6,510
657,422	669,487	33.1	33.8	5,384	5,498	4,361	4,199
905	1,207	0.1	0.1	13	16	2,486	2,601
199,790	202,067	10.1	10.2	894	934	7,981	7,460
5,408	6,166	0.3	0.3	55	47	3,512	4,524
16,971 #	20,948 ##	0.9	1.1	381	354	1,591	2,041
1,982,542	1,980,062	100.0	100.0	12,440	12,704	5,692	5,375
	thousand p 27,881 46,089 70,372 16,172 20,421 9,224 911,887 657,422 905 199,790 5,408 16,971 #	2013 2012 thousand pounds 27,881 28,857 46,089 47,948 70,372 76,281 16,172 14,943 20,421 21,805 9,224 10,032 911,887 880,321 657,422 669,487 905 1,207 199,790 202,067 5,408 6,166 16,971 20,948 ##	thousand pounds percent 27,881 28,857 1.4 46,089 47,948 2.3 70,372 76,281 3.5 16,172 14,943 0.8 20,421 21,805 1.0 9,224 10,032 0.5 911,887 880,321 46.0 657,422 669,487 33.1 905 1,207 0.1 199,790 202,067 10.1 5,408 6,166 0.3 16,971 # 20,948 ## 0.9	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	ReceiptsProdu20132012201320122013thousand poundspercent27,88128,8571.41.511746,08947,9482.32.429270,37276,2813.53.842316,17214,9430.80.712820,42121,8051.01.11149,22410,0320.50.576911,887880,32146.044.54,563657,422669,48733.133.85,3849051,2070.10.113199,790202,06710.110.28945,4086,1660.30.35516,971 #20,948 ##0.91.1381	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	162,544,763	41,980,507	29,952,139	1,759,394	236,236,803	11.9
3.00 – 3.10	298,772,509	91,247,381	19,072,024	59,002,598	468,094,512	23.6
2.80 – 2.95	115,325,912	94,987,209	40,601,236	109,498,809	360,413,166	18.2
2.60 - 2.70	78,934,388	30,845,638	70,502,832	904,851	181,187,709	9.1
2.40 – 2.55	55,982,353	177,410,332	83,547,043	34,082,490	351,022,218	17.7
2.35 and below	44,433,800	56,596,291	251,575,317	32,981,993	385,587,401	19.5
Market Total	755,993,725	493,067,358	495,250,591	238,230,135	1,982,541,809	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	<u>July 2012</u>	<u>August 2012</u>	September 2012	October 2012	November 2012	December 2012
_			dollars p	er hundredweight		
Northeast Order Sub Regions:	16.96	18.20	19.75	21.69	22.47	21.56
New England	17.55	18.73	20.57	22.42	23.26	22.45
New York	16.79	18.02	19.51	21.44	22.20	21.32
Pennsylvania	16.89	18.17	19.67	21.63	22.38	21.45

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

NORTHEAST MARKETING AREA FEBRUARY 2013 PRICES

		February 2013	February 2012	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (E	Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test		\$20.28	5.8
Class I Skim		16.16	14.67	10.2
Class II @ 3.5% butterfat test		18.49	16.94	9.1
Class II Butterfat (per pound)		1.6689	1.5809	5.6
Class II Skim		13.11	11.82	10.9
Class II Nonfat Solids (per pound	d)	1.4567	1.3133	10.9
Class III @ 3.5% butterfat test		17.25	16.06	7.4
Class III Skim		11.85	10.93	8.4
Class IV @ 3.5% butterfat test		17.75	15.92	11.5
Class IV Skim		12.37	10.79	14.6
Statistical Uniform Price		19.43	18.09	7.4
Producer Price Differential		2.18	2.03	7.4
Component Prices (per pound):	Butterfat	1.6619	1.5739	5.6
	Nonfat Solids	1.3742	1.1993	14.6
	Protein	2.9609	2.6627	11.2
	Other Solids	0.4534	0.4541	(0.2)

	F ahmuanu	1	F = h = m = m = 11
	February	January#	February#
	2013	2013	2012
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	64	64	65
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	70	69	67
Less handlers operating plants in more than one category	(10)	(9)	(8)
Total Number of Handlers	137	137	137
Pool Distributing Plants	49	51	52
Pool Supply Unit Plants	2	2	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	61	63	65
# Revised.			

CHANGE IN LIST OF HANDLERS AND PLANTS*

	_		CHANGED **	
Name	Plant Location	<u>From</u>	<u>To</u>	Expl.
CROPP West Virginia	LaFarge, WI	NPS	CSR	
Dairy Farmers of America, Inc. KY	Kansas City, MO	NPS	CSR	
First Light Farm & Creamery	East Bethany, NY	ED	MFG	
Garelick Farms, Inc.	Bangor, ME	PD	OOB	
Maryland and Virginia Milk Producers Coop - OH	Reston, VA	NPS	CSR	
McEachron, Seth DBA Battenkill Valley Creamery, LLC	Salem, NY	PD	PH	
Merrymead Farm, Inc.	Lansdale, PA	PH	ED	
NFO Organic KY	Shiloh, OH	NPS	CSR	
United Dairy, Inc.	Martins Ferry, OH	NPS	OF	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting any sales in the Order during current month OF - Other federal order plant with route disposition in the Northeast Marketing Area OOB - Out of business; plant closed. MFG - Nonpool Manufacturing Plant PD - Pool Distributing Plant PH - Producer Handler