



# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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Agricultural Marketing Service  
Dairy Programs

### APRIL 2012 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	April 2012	April 2011	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,102,655,884	2,150,553,973	(2.2)
Other Sources	74,532,352	55,957,983	33.2
Fortification and Recon. (Skim Equivalent)	15,852,219	16,420,793	(3.5)
Overages	58,499	12,423	370.9
Beginning Inventory	182,554,171	167,697,662	8.9
<b>Total Receipts</b>	<b>2,375,653,125</b>	<b>2,390,642,834</b>	<b>(0.6)</b>
Average Daily Producer Receipts	70,088,529	71,685,132	(2.2)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	768,608,030	803,979,368	(4.4)
Other Federal Markets	34,342,407	31,696,857	8.3
Non-Federal Markets	87,823,034	89,643,066	(2.0)
<b>Total Class I Milk</b>	<b>890,773,471</b>	<b>925,319,291</b>	<b>(3.7)</b>
Total Class II Milk	530,761,005	516,226,788	2.8
Total Class III Milk	490,466,845	578,049,451	(15.2)
Total Class IV Milk	458,065,368	366,420,923	25.0
Total Milk Assigned to Minimum price	5,586,436	4,626,381	20.8
<b>Total Utilization</b>	<b>2,375,653,125</b>	<b>2,390,642,834</b>	<b>(0.6)</b>
Average Daily Class I Use	29,692,449	30,843,976	(3.7)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.72%	3.75%	(0.03)
True Protein	3.05%	3.05%	0.00
Other Solids	5.77%	5.76%	0.01

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Midland Farms, Inc.	Menands, NY
Oak Tree Farm Dairy, Inc.	East Northport, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	April 2012 pounds	Butterfat percent	April 2011 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	207,715,122	3.27	218,898,899	3.26
Organic Whole Milk	7,941,882	3.28	8,520,223	3.28
Reduced Fat Milk	151,413,322	1.94	159,511,979	1.94
Organic Reduced Fat Milk	19,388,456	1.06	23,681,855	1.02
Lowfat Milk	130,951,892	0.96	136,118,739	0.96
FatFree Plain	99,519,678	0.09	108,270,030	0.09
FatFree Fortified	9,037,718	0.18	8,780,705	0.08
Flavored Milk and Drinks	39,084,173	0.79	39,551,041	1.02
Buttermilk	1,938,542	1.00	2,027,428	1.09
Eggnog	47,422	7.10	253,999	7.86
Shrinkage, Overages & Interhandler Difference	5,034,377	12.68	6,460,740	12.95
Ending Inventory	96,535,446	1.52	91,903,730	1.58
Total Class I <i>in</i> Marketing Area	768,608,030	1.82	803,979,368	1.85
Class I <i>out of</i> Marketing Area	122,165,441	1.69	121,339,923	1.72
Total Class I Utilization	890,773,471	1.80	925,319,291	1.84
<b>Class II Milk**</b>				
Packaged Cream	84,338,224	17.95	87,321,329	18.58
Nonpool Bulk	39,223,179	8.89	36,852,891	8.66
Bakery, Candy, and Soup Products	44,445,493	4.74	54,732,966	4.51
Cottage Cheese	28,426,854	0.85	42,402,673	0.61
Ricotta Cheese	12,108,953	6.29	16,616,949	6.02
Sour Cream and Aerated Cream	12,228,967	14.84	20,076,087	12.06
Yogurt	184,657,203	0.50	131,824,854	0.75
Ice Cream, Desserts, Condensed, and Mixes	125,372,927	6.75	126,183,932	6.51
Shrinkage, Overages & Interhandler Difference	(40,795)	N/A	215,107	38.15
Total Class II Utilization	530,761,005	6.23	516,226,788	6.75
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	2,781,811	14.30	6,727,741	2.78
American-Type Cheeses	168,506,693	3.52	175,014,413	3.56
Cream Cheese	52,314,794	13.69	54,133,909	11.54
Italian-Type Cheeses	231,035,249	2.87	284,362,143	3.06
Swiss and Other-Type Cheeses	35,925,899	3.16	37,339,012	3.41
Shrinkage, Overages & Interhandler Difference	(97,601)	N/A	20,472,233	3.30
Total Class III Utilization	490,466,845	4.33	578,049,451	4.04
<b>Class IV Milk**</b>				
Nonpool Bulk	10,921,546	13.47	9,150,586	14.71
Condensed Products	12,900,164	2.34	11,368,142	2.56
Butter	23,309,538	55.30	22,280,813	53.90
Dried Milk Products	302,556,935	0.30	248,768,566	0.52
Shrinkage, Overages & Interhandler Difference	20,129,541	3.00	465,989	0.43
Ending Inventory	83,313,211	5.73	69,012,847	6.91
Skim Equivalent of NFMS to Fortify Class I	4,934,433	0.02	5,373,980	0.02
Total Class IV Utilization	458,065,368	4.57	366,420,923	5.38
Minimum Price Class				
Animal Feed and Dumpage	5,586,436	4.06	4,626,381	2.50
Total Minimum Price Class Utilization	5,586,436	4.06	4,626,381	2.50
<b>Total Utilization</b>	2,375,653,125	3.85	2,390,642,834	3.97

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**APRIL**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2012	2011	2012	2011	2012	2011	2012	2011
	thousand pounds		percent				pounds per farm	
CT	30,281	29,902	1.4	1.4	121	122	8,342	8,170
ME	50,674	48,409	2.4	2.2	304	310	5,556	5,205
MD	81,336	78,235	3.9	3.6	442	455	6,134	5,732
MA	16,060	16,899	0.8	0.8	130	135	4,118	4,173
NH	23,122	23,625	1.1	1.1	120	125	6,423	6,300
NJ	10,565	11,158	0.5	0.5	80	86	4,402	4,325
NY	935,038	974,198	44.5	45.3	4,681	4,756	6,658	6,828
PA	716,763	725,885	34.1	33.8	5,454	5,620	4,381	4,305
RI	1,276	1,247	0.1	0.1	16	16	2,658	2,597
VT	213,386	212,753	10.1	9.9	933	964	7,624	7,357
VA	6,727	6,222	0.3	0.3	48	46	4,672	4,509
Other States	17,428 #	22,021 ##	0.8	1.0	369	353	1,574	2,079
Total/Avg.	2,102,656	2,150,554	100.0	100.0	12,698	12,988	5,520	5,519

# Represents restricted data for the states of Delaware, Indiana, Michigan, North Carolina, Ohio, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	175,021,531	46,377,653	24,751,847	6,346,539	252,497,570	12.0
3.00 – 3.10	301,992,479	105,250,336	11,371,852	102,422,977	521,037,644	24.8
2.80 – 2.95	119,720,764	95,029,517	47,054,524	144,951,620	406,756,425	19.3
2.60 – 2.70	78,589,287	30,585,725	66,642,734	2,116,795	177,934,541	8.5
2.40 – 2.55	58,197,106	171,823,802	86,582,966	42,399,266	359,003,140	17.1
2.35 and below	43,436,283	57,013,417	250,162,037	34,814,827	385,426,564	18.3
Market Total	776,957,450	506,080,450	486,565,960	333,052,024	2,102,655,884	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	September 2011	October 2011	November 2011	December 2011	January 2012	February 2012
	dollars per hundredweight					
Northeast Order	21.87	20.50	20.60	19.89	19.74	18.36
Sub Regions:						
New England	22.69	21.26	21.36	20.68	20.50	19.06
New York	21.28	19.88	19.96	19.33	19.23	17.86
Pennsylvania	22.31	20.94	21.01	20.20	19.99	18.60

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

**APRIL 2012**

**PRICES**

	<u>April 2012</u>	<u>April 2011</u>	<u>% Change</u>
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.91	\$22.68	(16.6)
Class I Skim	13.95	15.19	(8.2)
Class II @ 3.5% butterfat test	16.20	19.66	(17.6)
Class II Butterfat (per pound)	1.5715	2.2183	(29.2)
Class II Skim	11.09	12.33	(10.1)
Class II Nonfat Solids (per pound)	1.2322	1.3700	(10.1)
Class III @ 3.5% butterfat test	15.72	16.87	(6.8)
Class III Skim	10.62	9.46	12.3
Class IV @ 3.5% butterfat test	14.80	19.78	(25.2)
Class IV Skim	9.66	12.48	(22.6)
<b>Statistical Uniform Price</b>	17.20	20.38	(15.6)
<b>Producer Price Differential</b>	1.48	3.51	(57.8)
<b>Component Prices</b> (per pound):			
Butterfat	1.5645	2.2113	(29.2)
Nonfat Solids	1.0728	1.3862	(22.6)
Protein	2.6568	2.4984	6.3
Other Solids	0.4048	0.2902	39.5

**NUMBER OF HANDLERS AND POOL PLANTS**

	<u>April 2012</u>	<u>March 2012</u>	<u>April 2011</u>
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	65	66
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	69	69	69
Less handlers operating plants in more than one category	(10)	(9)	(9)
<b>Total Number of Handlers</b>	<b>137</b>	<b>138</b>	<b>139</b>
Pool Distributing Plants	51	52	53
Pool Supply Unit Plants	2	3	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
<b>Total Number of Pool Plants</b>	<b>63</b>	<b>65</b>	<b>66</b>

**CHANGE IN LIST OF HANDLERS AND PLANTS\***

<u>Name</u>	<u>Plant Location</u>	<u>CHANGED **</u>		
		<u>From</u>	<u>To</u>	<u>Expl.</u>
Crowley Foods Division of HP Hood LLC	Arkport, NY	PU	PR	
United Dairy, Inc.	Charleston, WV	OF	NPS	
White Eagle Cooperative Assoc. - MI	South Bend, IN	CSR	NPS	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant: CSR - Cooperative State Reporting Unit PU - Pool Unit Plant  
 NPS - Not pooling milk or reporting any sales in the Order during current month PR - Partially Regulated Plant  
 OF - Other federal order plant with route disposition in the Northeast Marketing Area