



Agricultural Marketing Service
Dairy Programs

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

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MARCH 2012 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	March 2012	March 2011	% Change
	pounds		daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,160,801,758	2,128,503,209	1.5
Other Sources	86,095,987	61,637,865	39.7
Fortification and Recon. (Skim Equivalent)	16,942,692	18,874,313	(10.2)
Overages	197,354	198,476	(0.6)
Beginning Inventory	170,869,890	167,833,987	1.8
Total Receipts	2,434,907,681	2,377,047,850	2.4
Average Daily Producer Receipts	69,703,283	68,661,394	1.5
Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources			
Class I Milk:			
Marketing Area	834,138,842	848,324,040	(1.7)
Other Federal Markets	34,094,308	33,821,983	0.8
Non-Federal Markets	94,535,112	96,597,691	(2.1)
Total Class I Milk	962,768,262	978,743,714	(1.6)
Total Class II Milk	578,952,549	543,087,763	6.6
Total Class III Milk	494,444,350	517,802,058	(4.5)
Total Class IV Milk	393,672,486	323,099,794	21.8
Total Milk Assigned to Minimum price	5,070,034	14,314,521	(64.6)
Total Utilization	2,434,907,681	2,377,047,850	2.4
Average Daily Class I Use	31,057,041	31,572,378	(1.6)
Average Component Tests of Producer Receipts			
			% point
Butterfat	3.74%	3.79%	(0.05)
True Protein	3.05%	3.09%	(0.04)
Other Solids	5.76%	5.75%	0.01

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Casp LLC	Penn Yan, NY
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Oak Tree Farm Dairy, Inc.	East Northport, NY

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	March 2012 pounds	Butterfat percent	March 2011 pounds	Butterfat percent
Class I Milk*				
Whole Milk	221,230,645	3.27	225,453,624	3.27
Organic Whole Milk	7,480,716	3.27	8,595,035	3.28
Reduced Fat Milk	163,027,240	1.94	165,473,495	1.94
Organic Reduced Fat Milk	19,521,307	1.05	25,189,410	1.02
Lowfat Milk	144,848,972	0.96	147,515,992	0.96
FatFree Plain	108,226,319	0.09	113,534,200	0.09
FatFree Fortified	9,071,250	0.06	9,637,365	0.08
Flavored Milk and Drinks	48,903,886	0.75	51,604,179	0.97
Buttermilk	2,681,689	1.07	3,400,279	0.87
Eggnog	164,443	7.10	42,047	6.01
Shrinkage, Overages & Interhandler Difference	6,435,342	9.94	4,860,146	12.79
Ending Inventory	102,547,033	1.58	93,018,268	1.63
Total Class I <i>in</i> Marketing Area	834,138,842	1.80	848,324,040	1.81
Class I <i>out of</i> Marketing Area	128,629,420	1.69	130,419,674	1.73
Total Class I Utilization	962,768,262	1.79	978,743,714	1.80
Class II Milk**				
Packaged Cream	89,308,354	18.65	83,030,298	18.45
Nonpool Bulk	44,530,025	8.22	35,524,667	9.04
Bakery, Candy, and Soup Products	54,291,637	4.70	59,523,353	4.17
Cottage Cheese	36,686,991	0.71	46,489,465	0.65
Ricotta Cheese	17,551,951	5.13	20,353,685	4.99
Sour Cream and Aerated Cream	18,493,730	13.92	18,853,047	12.03
Yogurt	195,607,935	0.49	132,113,737	0.90
Ice Cream, Desserts, Condensed, and Mixes	122,598,489	6.91	126,836,413	6.80
Shrinkage, Overages & Interhandler Difference	(116,563)	N/A	20,363,098	3.79
Total Class II Utilization	578,952,549	6.22	543,087,763	6.48
Class III Milk**				
Nonpool Bulk and Condensed Products	5,171,265	13.57	6,593,074	1.08
American-Type Cheeses	173,064,043	3.65	188,879,391	3.46
Cream Cheese	60,622,483	13.54	54,060,908	12.64
Italian-Type Cheeses	214,540,770	3.08	226,858,008	3.08
Swiss and Other-Type Cheeses	40,951,657	3.29	41,294,067	3.26
Shrinkage, Overages & Interhandler Difference	94,132	24.82	116,610	39.64
Total Class III Utilization	494,444,350	4.70	517,802,058	4.21
Class IV Milk**				
Nonpool Bulk	9,200,718	16.18	8,810,290	19.93
Condensed Products	7,423,866	1.92	12,937,238	2.88
Butter	19,834,869	56.34	18,577,571	54.58
Dried Milk Products	250,481,540	0.32	201,125,141	0.84
Shrinkage, Overages & Interhandler Difference	20,802,481	3.38	(99,846)	N/A
Ending Inventory	81,104,327	5.65	74,592,111	6.10
Skim Equivalent of NFMS to Fortify Class I	4,824,685	0.02	7,157,289	0.02
Total Class IV Utilization	393,672,486	4.80	323,099,794	5.73
Minimum Price Class				
Animal Feed and Dumpage	5,070,034	2.58	14,314,521	13.40
Total Minimum Price Class Utilization	5,070,034	2.58	14,314,521	13.40
Total Utilization	2,434,907,681	3.92	2,377,047,850	4.00

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

** Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

MARCH
RECEIPTS OF PRODUCER MILK, BY STATE

State	Receipts				Number of Producers		Daily Average Output	
	2012	2011	2012	2011	2012	2011	2012	2011
	thousand pounds		percent				pounds per farm	
CT	31,187	30,920	1.4	1.5	122	122	8,246	8,176
ME	51,322	49,418	2.4	2.3	301	311	5,500	5,126
MD	78,870	75,420	3.6	3.5	441	442	5,769	5,504
MA	16,314	17,301	0.8	0.8	130	135	4,048	4,134
NH	23,574	24,493	1.1	1.2	122	129	6,233	6,125
NJ	10,879	11,430	0.5	0.5	81	85	4,332	4,338
NY	953,999	934,859	44.1	43.9	4,670	4,754	6,590	6,343
PA	736,169	736,796	34.1	34.6	5,485	5,719	4,330	4,156
RI	1,270	1,292	0.1	0.1	16	16	2,561	2,604
VT	218,300	218,852	10.1	10.3	927	964	7,596	7,323
VA	6,962	5,989	0.3	0.3	49	45	4,583	4,293
Other States	31,956 #	21,733 ##	1.5	1.0	358	347	2,879	2,020
Total/Avg.	2,160,802	2,128,503	100.0	100.0	12,702	13,069	5,488	5,254

Represents restricted data for the states of Delaware, Indiana, Michigan, North Carolina, Ohio, and West Virginia.

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RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	194,590,886	47,805,453	29,268,021	3,328,028	274,992,388	12.7
3.00 – 3.10	336,403,619	112,816,902	15,421,204	70,983,895	535,625,620	24.8
2.80 – 2.95	129,869,715	96,004,007	47,684,511	127,641,682	401,199,915	18.6
2.60 – 2.70	85,834,382	33,382,244	73,208,644	1,400,727	193,825,997	9.0
2.40 – 2.55	66,272,155	186,357,682	71,791,843	30,345,132	354,766,812	16.4
2.35 and below	47,912,198	66,294,573	253,003,154	33,181,101	400,391,026	18.5
Market Total	860,882,955	542,660,861	490,377,377	266,880,565	2,160,801,758	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	August 2011	September 2011	October 2011	November 2011	December 2011	January 2012
	dollars per hundredweight					
Northeast Order	22.43	21.87	20.50	20.60	19.89	19.74
<i>Sub Regions:</i>						
<i>New England</i>	23.36	22.69	21.26	21.36	20.68	20.50
<i>New York</i>	21.90	21.28	19.88	19.96	19.33	19.23
<i>Pennsylvania</i>	22.73	22.31	20.94	21.01	20.20	19.99

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

MARCH 2012

PRICES

	March 2012	March 2011	% Change
Class Prices (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$19.55	\$21.48	(9.0)
Class I Skim	14.21	13.75	3.3
Class II @ 3.5% butterfat test	16.59	18.83	(11.9)
Class II Butterfat (per pound)	1.5367	2.2929	(33.0)
Class II Skim	11.62	11.20	3.8
Class II Nonfat Solids (per pound)	1.2911	1.2444	3.8
Class III @ 3.5% butterfat test	15.72	19.40	(19.0)
Class III Skim	10.74	11.81	(9.1)
Class IV @ 3.5% butterfat test	15.35	19.41	(20.9)
Class IV Skim	10.36	11.82	(12.4)
Statistical Uniform Price	17.64	20.28	(13.0)
Producer Price Differential	1.92	0.88	118.2
Component Prices (per pound):			
Butterfat	1.5297	2.2859	(33.1)
Nonfat Solids	1.1516	1.3134	(12.3)
Protein	2.6571	3.3024	(19.5)
Other Solids	0.4239	0.2665	59.1

NUMBER OF HANDLERS AND POOL PLANTS

	March 2012	February 2012	March 2011
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	65	66
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	69	67	69
Less handlers operating plants in more than one category	(9)	(8)	(9)
Total Number of Handlers	138	137	139
Pool Distributing Plants	52	52	53
Pool Supply Unit Plants	3	3	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	65	65	66

CHANGE IN LIST OF HANDLERS AND PLANTS*

Name	Plant Location	CHANGED **		Expl.
		From	To	
Crowley Foods Division of HP Hood LLC	Binghamton, NY	PD	OOB	(a)
Dairy Farmers of America, Inc. KY	Knoxville, TN	CSR	NPS	
NFO Organic KY	Shiloh, OH	CSR	NPS	
PET Dairy-Richmond	Richmond, VA	OF	PR	
United Dairy Inc.	Charleston, WV	NPS	OF	
White Wave Foods	City of Industry, CA	NPS	PR	
Good West	Douglassville, PA		Name Change to: GW Packaging	

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant: CSR - Cooperative State Reporting Unit PD - Pool Distributing Plant
 NPS - Not pooling milk or reporting any sales in the Order during current month PR - Partially Regulated Plant
 OF - Other federal order plant with route disposition in the Northeast Marketing Area OOB - Out of business
 (a) Plant closed March 12, 2012.