

Agricultural Marketing Service Dairy Programs

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

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DECEMBER 2011 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*					
	December 2011	December 2010	% Change		
	pou	pounds			
Receipts of Fluid Milk Products and Cream					
Producers	2,018,117,449	2,062,107,876	(2.1)		
Other Sources	95,382,236	72,469,588	31.6		
Fortification and Recon. (Skim Equivalent)	15,735,695	16,052,270	(2.0)		
Overages	239,332	72,955	228.1		
Beginning Inventory	174,384,989	173,392,780	0.6		
Total Receipts	2,303,859,701	2,324,095,469	(0.9)		
Average Daily Producer Receipts	65,100,563	66,519,609	(2.1)		
Utilization of Fluid Milk Products and Cream from Produc	er Receipts and Other Source	es			
Class I Milk:					
Marketing Area	844,439,561	873,677,788	(3.3)		
Other Federal Markets	35,508,960	52,833,858	(32.8)		
Non-Federal Markets	98,915,424	108,143,659	(8.5)		
Total Class I Milk	978,863,945	1,034,655,305	(5.4)		
Total Class II Milk	467,685,162	390,229,848	19.8		
Total Class III Milk	466,657,255	537,134,071	(13.1)		
Total Class IV Milk	384,848,088	354,632,827	8.5		
Total Milk Assigned to Minimum price	5,805,301	7,443,418	(22.0)		
Total Utilization	2,303,859,751	2,324,095,469	(0.9)		
Average Daily Class I Use	31,576,256	33,375,978	(5.4)		
Average Component Tests of Producer Receipts			% point		
Butterfat	3.82%	3.86%	(0.04)		
True Protein	3.12%	3.15%	(0.03)		
Other Solids	5.73%	5.72%	0.01		

^{*} Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name Location

Crescent Ridge Dairy, Inc. Midland Farms, Inc. Oak Tree Farm Dairy, Inc. Sharon, MA Menands, NY East Northport, NY

UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

December 2011 Butterfat December 2010 Butterfat December 2010 Dece					
Class Milk* Whole Milk 230,761,190 3.27 246,473,762 3.27 Organic Whole Milk 8,279,642 3.27 8,801,487 3.26 Reduced Fat Milk 167,672,573 1.94 177,184,804 1.95 Organic Reduced Fat Milk 167,672,573 1.94 177,184,804 1.95 Organic Reduced Fat Milk 21,273,354 1.04 21,675,531 1.03 Lowfat Milk 142,202,785 0.96 147,528,775 0.96 FatFree Plain 107,435,920 0.09 114,854,452 0.09 FatFree Fortified 8,584,107 0.06 9,669,536 0.08 Flavored Milk and Drinks 40,219,158 0.84 41,466,832 1.00 Eggnog 13,563,836 6.58 13,808,600 6.75 Shrinkage, Overages & Interhandler Difference 8,637,785 11.38 5,377,247 14.53 Ending Inventory 93,424,141 1.60 84,340,423 1.61 Total Class I in Marketing Area 844,39,561 1.95 873,677,788 1.95 Class I out of Marketing Area 134,424,384 1.92 160,977,517 1.88 Total Class I Utilization 978,863,945 1.95 1,034,655,305 1.94 Class I Milk** Packaged Cream 90,916,781 18.28 98,750,356 18.43 Nonpool Bulk 35,166,508 10.90 36,710,153 7.70 84,259,898 4.41 31,661,145 4.15 Cottage Cheese 33,006,487 0.72 36,058,724 0.73 Ricotta Cheese 18,318,780 5.19 14,763,169 6.25 Sour Cream and Aerated Cream 20,209,206 12.89 21,188,633 11.74 Yogurt and Eggnog 147,916,054 0.61 76,224,146 0.78 10.05 10			Butterfat		Butterfat
Whole Milk 230,761,190 3.27 246,473,762 3.27 Organic Whole Milk 8,279,642 3.27 8,801,487 3.26 Reduced Fat Milk 167,672,573 1.94 177,184,804 1.95 Organic Reduced Fat Milk 21,273,354 1.04 21,675,531 1.03 Lowfat Milk 142,202,785 0.96 147,528,775 0.96 FatFree Plain 107,435,920 0.09 114,854,452 0.09 FatFree Fortified 8,584,107 0.06 9,669,536 0.08 Flavored Milk and Drinks 40,219,158 0.84 41,466,832 1.00 Buttermilk 2,385,070 1.05 2,496,339 1.07 Eggnog 13,563,836 6.58 13,808,600 6.75 Shririkage, Overages & Interhandler Difference 8,637,785 11,38 5,377,247 14.53 Ending Inventory 93,424,141 1.60 84,340,423 1.61 Total Class I out of Marketing Area 134,424,384 1.92 160,977,517 1.88		pounds	percent	pounds	percent
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Reduced Fat Milk 167,672,573 1.94 177,184,804 1.95 Organic Reduced Fat Milk 21,273,354 1.04 21,675,531 1.03 Lowfat Milk 142,202,785 0.96 147,528,775 0.96 FatFree Plain 107,435,920 0.09 114,854,452 0.09 FatFree Fortified 8,584,107 0.06 9,669,536 0.08 Flavored Milk and Drinks 40,219,158 0.84 41,466,832 1.00 Buttermilk 2,385,070 1.05 2,496,339 1.07 Eggnog 13,563,836 6.58 13,808,600 6.75 Shrinkage, Overages & Interhandler Difference 8,637,785 11.38 5,377,247 14.53 Ending Inventory 93,424,141 1.60 84,340,423 1.61 Total Class I out of Marketing Area 844,439,561 1.95 873,677,788 1.95 Class II Milk** Packaged Cream 90,916,781 1.828 98,750,356 18.43 Nonpool Bulk 35,166,508 10.90 36,710,153					
Organic Reduced Fat Milk 21,273,354 1.04 21,675,531 1.03 Lowfat Milk 142,202,785 0.96 147,528,775 0.96 FatFree Plain 107,435,920 0.09 114,854,452 0.09 FatFree Fortified 8,584,107 0.06 9,669,536 0.08 Flavored Milk and Drinks 40,219,158 0.84 41,466,832 1.00 Buttermilk 2,385,070 1.05 2,496,339 1.07 Eggnog 13,563,836 6.58 13,808,600 6.75 Shrinkage, Overages & Interhandler Difference 8,637,785 11.38 5,377,247 14.53 Ending Inventory 93,424,141 1.60 84,340,423 1.61 Total Class I in Marketing Area 844,439,561 1.95 873,677,788 1.95 Class I wit of Marketing Area 134,424,384 1.92 160,977,517 1.88 Total Class I Utilization 978,863,945 1.95 1,034,655,305 1.94 Class II Milk** Packaged Cream 90,916,781 18.28 98,7					
Lowfat Milk					
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Flavored Milk and Drinks					
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Class I out of Marketing Area 134,424,384 1.92 160,977,517 1.88 Total Class I Utilization 978,863,945 1.95 1,034,655,305 1.94 Class II Milk**	•				
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Class II Milk** Packaged Cream 90,916,781 18.28 98,750,356 18.43 Nonpool Bulk 35,166,508 10.90 36,710,153 7.70 Bakery, Candy, and Soup Products 48,259,898 4.41 31,661,145 4.15 Cottage Cheese 33,006,487 0.72 36,058,724 0.73 Ricotta Cheese 18,318,780 5.19 14,763,169 6.25 Sour Cream and Aerated Cream 20,209,206 12.89 21,188,633 11.74 Yogurt and Eggnog 147,916,054 0.61 76,224,146 0.78 Ice Cream, Desserts, Condensed, and Mixes 73,850,476 6.97 74,440,694 6.81 Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14	•				
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Nonpool Bulk 35,166,508 10.90 36,710,153 7.70 Bakery, Candy, and Soup Products 48,259,898 4.41 31,661,145 4.15 Cottage Cheese 33,006,487 0.72 36,058,724 0.73 Ricotta Cheese 18,318,780 5.19 14,763,169 6.25 Sour Cream and Aerated Cream 20,209,206 12.89 21,188,633 11.74 Yogurt and Eggnog 147,916,054 0.61 76,224,146 0.78 Ice Cream, Desserts, Condensed, and Mixes 73,850,476 6.97 74,440,694 6.81 Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14	Class II Milk**				
Bakery, Candy, and Soup Products 48,259,898 4.41 31,661,145 4.15 Cottage Cheese 33,006,487 0.72 36,058,724 0.73 Ricotta Cheese 18,318,780 5.19 14,763,169 6.25 Sour Cream and Aerated Cream 20,209,206 12.89 21,188,633 11.74 Yogurt and Eggnog 147,916,054 0.61 76,224,146 0.78 Ice Cream, Desserts, Condensed, and Mixes 73,850,476 6.97 74,440,694 6.81 Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14	_				18.43
Cottage Cheese 33,006,487 0.72 36,058,724 0.73 Ricotta Cheese 18,318,780 5.19 14,763,169 6.25 Sour Cream and Aerated Cream 20,209,206 12.89 21,188,633 11.74 Yogurt and Eggnog 147,916,054 0.61 76,224,146 0.78 Ice Cream, Desserts, Condensed, and Mixes 73,850,476 6.97 74,440,694 6.81 Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14	•		10.90		
Ricotta Cheese 18,318,780 5.19 14,763,169 6.25 Sour Cream and Aerated Cream 20,209,206 12.89 21,188,633 11.74 Yogurt and Eggnog 147,916,054 0.61 76,224,146 0.78 Ice Cream, Desserts, Condensed, and Mixes 73,850,476 6.97 74,440,694 6.81 Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14				• •	
Sour Cream and Aerated Cream 20,209,206 12.89 21,188,633 11.74 Yogurt and Eggnog 147,916,054 0.61 76,224,146 0.78 Ice Cream, Desserts, Condensed, and Mixes 73,850,476 6.97 74,440,694 6.81 Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14					
Yogurt and Eggnog 147,916,054 0.61 76,224,146 0.78 Ice Cream, Desserts, Condensed, and Mixes 73,850,476 6.97 74,440,694 6.81 Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14					
Ice Cream, Desserts, Condensed, and Mixes 73,850,476 6.97 74,440,694 6.81 Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14					
Shrinkage, Overages & Interhandler Difference 40,972 68.52 432,828 18.39 Total Class II Utilization 467,685,162 6.94 390,229,848 8.14 Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14					
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Class III Milk** Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14	Shrinkage, Overages & Interhandler Difference	40,972	68.52	432,828	18.39
Nonpool Bulk and Condensed Products 1,846,523 5.96 6,092,227 4.14		467,685,162	6.94	390,229,848	8.14
·					
American-Tyne Cheeses 180 116 /37 3 /6 181 838 708 3 /0	·				
•	American-Type Cheeses	180,116,437	3.46	181,838,708	3.49
Cream Cheese 66,270,315 11.99 58,844,534 11.84					
Italian-Type Cheeses 186,429,795 3.33 238,132,357 3.09					
Swiss and Other-Type Cheeses 32,092,107 3.37 33,424,934 3.30	• • • • • • • • • • • • • • • • • • • •				
Shrinkage, Overages & Interhandler Difference (97,922) N/A 18,801,311 3.80	Shrinkage, Overages & Interhandler Difference	(97,922)	N/A	18,801,311	3.80
Total Class III Utilization 466,657,255 4.62 537,134,071 4.24	Total Class III Utilization	466,657,255	4.62	537,134,071	4.24
Class IV Milk**					
Nonpool Bulk 10,645,705 13.46 14,024,664 10.42	Nonpool Bulk	10,645,705		14,024,664	
Condensed Products 14,277,021 2.23 17,357,728 4.02	Condensed Products	14,277,021	2.23	17,357,728	4.02
Butter 18,723,948 58.05 21,287,301 55.43	Butter		58.05	21,287,301	55.43
Dried Milk Products 241,020,634 0.47 231,660,429 0.53	Dried Milk Products	241,020,634	0.47	231,660,429	0.53
Shrinkage, Overages & Interhandler Difference 19,671,553 3.79 (369,303) N/A	Shrinkage, Overages & Interhandler Difference	19,671,553	3.79	(369,303)	N/A
Ending Inventory 74,232,329 6.72 62,314,472 7.37				62,314,472	
Skim Equivalent of NFMS to Fortify Class I 6,276,898 0.02 8,357,536 0.03	Skim Equivalent of NFMS to Fortify Class I	6,276,898	0.02	8,357,536	0.03
Total Class IV Utilization 384,848,088 5.06 354,632,827 5.59	Total Class IV Utilization	384,848,088	5.06	354,632,827	5.59
Minimum Price Class		_			
Animal Feed and Dumpage <u>5,805,301</u> 2.23 <u>7,443,418</u> 1.99	, •				
Total Minimum Price Class Utilization 5,805,301 2.23 7,443,418 1.99	Total Minimum Price Class Utilization	5,805,301	2.23	7,443,418	1.99
Total Utilization 2,303,859,751 4.02 2,324,095,469 4.07	Total Utilization	2,303,859,751	4.02	2,324,095,469	4.07

^{*} Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

^{**} Includes sales to nonpool manufacturing plants.

DECEMBER RECEIPTS OF PRODUCER MILK, BY STATE

		Danair			Numb		•	Average	
Ctata	2011		Receipts			Producers		Output	
State		2010	2011	2010	2011	2010	2011	2010	
	thousand p		percent				pounds per farm		
CT	29,328	29,490	1.5	1.4	123	124	7,692	7,672	
ME	50,375	48,931	2.5	2.4	304	316	5,345	4,995	
MD	71,580	63,458	3.5	3.1	444	469	5,201	4,365	
MA	15,177	17,075	0.8	0.8	128	140	3,825	3,934	
NH	22,263	23,545	1.1	1.1	122	129	5,886	5,888	
NJ	9,994	10,537	0.5	0.5	78	86	4,133	3,953	
NY	905,180	933,945	44.9	45.3	4,707	4,797	6,203	6,280	
PA	668,796	664,346	33.1	32.2	5,514	5,704	3,913	3,757	
RI	1,196	1,216	0.1	0.1	16	16	2,411	2,450	
VT	210,245	211,323	10.4	10.3	950	973	7,139	7,006	
VA	7,031	6,008	0.3	0.3	89	48	2,549	4,038	
Other States	26,952 #	52,234 ##	1.3	2.5	375	600	2,318	2,808	
Total/Avg.	2,018,117	2,062,108	100.0	100.0	12,850	13,402	5,066	4,963	

[#] Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	193,475,306	40,751,365	25,077,192	3,496,149	262,800,012	13.0
3.00 - 3.10	334,011,773	83,085,674	14,611,123	46,727,757	478,436,327	23.7
2.80 - 2.95	141,763,470	70,136,943	33,835,051	129,931,332	375,666,796	18.6
2.60 - 2.70	95,914,836	30,093,952	75,010,175	1,242,754	202,261,717	10.0
2.40 - 2.55	68,414,215	145,684,300	76,382,748	28,935,240	319,416,503	15.9
2.35 and below	48,198,875	53,475,247	238,113,273	39,748,749	379,536,144	18.8
Market Total	881,778,475	423,227,481	463,029,562	250,081,981	2,018,117,499	100.0

^{*} Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	May 2011	June 2011	July 2011	August 2011	September 2011	October 2011
			dollars	per hundredweight		
Northeast Order Sub Regions:	20.47	21.39	21.88	22.43	21.87	20.50
New England	21.26	22.33	22.77	23.36	22.69	21.26
New York	19.98	20.87	21.39	21.90	21.28	19.88
Pennsylvania	20.80	21.67	22.16	22.73	22.31	20.94

^{*} The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

^{##} Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, North Carolina, Ohio, and West Virginia.

DECEMBER 2011 PRICES

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Julienal lesi	\$21.72	\$20.21	7.5
	15.07	12.36	21.9
	18.08	15.77	14.6
	1.7513	1.8022	(2.8)
	12.38	9.81	26.2
	1.3756	1.0900	26.2
	18.77	13.83	35.7
	13.12	7.82	67.8
	16.87	15.03	12.2
	11.16	9.06	23.2
	19.57	16.91	15.7
	0.80	3.08	(74.0)
	1.7443	1.7952	(2.8)
į	1.2398	1.0068	23.1
	3.3404	2.1706	53.9
	0.4683	0.1852	152.9
	ds	15.07 18.08 1.7513 12.38 1.3756 18.77 13.12 16.87 11.16 19.57 0.80 1.7443 ds 1.2398 3.3404	15.07 12.36 18.08 15.77 1.7513 1.8022 12.38 9.81 1.3756 1.0900 18.77 13.83 13.12 7.82 16.87 15.03 11.16 9.06 19.57 16.91 0.80 3.08 1.7443 1.7952 ds 1.2398 1.0068 3.3404 2.1706

NUMBER OF HANDLERS AND POOL PLANTS

	December 2011	November 2011	December 2010
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	66	68
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	70	71	77
Less handlers operating plants in more than one category	(10)	(10)	(10)
Total Number of Handlers	138	140	148
Pool Distributing Plants	52	52	55
Pool Supply Unit Plants	3	3	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	65	65	68

CHANGE IN LIST OF HANDLERS AND PLANTS*

		CHANGED **				
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.		
Continental Dairy Products, Inc MI, OH	Artesia, NM	CSR	NPS			
Dairy Farmers of America, Inc. NC	Knoxville, TN	NPS	CSR			
DFA Minnesota Organic	Milwaukee, WI	CSR	NPS			
NFO Organic - NC	Shiloh, OH	NPS	CSR			
Prairie Farms Dairy, Inc	Granite City, IL	OF	NPS			

^{*} Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

^{**} Type of Plant:

CSR - Cooperative State Reporting Unit

NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area