

Agricultural Marketing Service Dairy Programs

# **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

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# NOVEMBER 2011 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*					
	November 2011	November 2010	% Change		
	pounds		daily avg.		
Receipts of Fluid Milk Products and Cream					
Producers	1,905,093,275	1,968,943,208	(3.2)		
Other Sources	68,523,342	64,044,848	7.0		
Fortification and Recon. (Skim Equivalent)	14,921,536	17,459,628	(14.5)		
Overages	26,818	154,516	(82.6)		
Beginning Inventory	173,688,142	185,483,615	(6.4)		
Total Receipts	2,162,253,113	2,236,085,815	(3.3)		
Average Daily Producer Receipts	63,503,109	65,631,440	(3.2)		
Utilization of Fluid Milk Products and Cream from Producer	Receipts and Other Source	es			
Class I Milk:					
Marketing Area	810,613,917	841,826,259	(3.7)		
Other Federal Markets	36,589,638	57,603,285	(36.5)		
Non-Federal Markets	98,051,385	104,341,060	(6.0)		
Total Class I Milk	945,254,940	1,003,770,604	(5.8)		
Total Class II Milk	483,961,182	441,366,778	9.7		
Total Class III Milk	456,756,166	507,619,966	(10.0)		
Total Class IV Milk	271,523,445	277,060,173	(2.0)		
Total Milk Assigned to Minimum price	4,757,380	6,268,294	(24.1)		
Total Utilization	2,162,253,113	2,236,085,815	(3.3)		
Average Daily Class I Use	31,508,498	33,459,020	(5.8)		
Average Component Tests of Producer Receipts			% point		
Butterfat	3.83%	3.84%	(0.01)		
True Protein	3.15%	3.16%	(0.01)		
Other Solids	5.73%	5.73%	0.00		

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Midland Farms, Inc.
Oak Tree Farm Dairy, Inc.

Menands, NY East Northport, NY

### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	November 2011	Butterfat	November 2010	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	219,728,130	3.27	230,206,301	3.27
Organic Whole Milk	8,311,409	3.27	9,144,777	3.26
Reduced Fat Milk	160,011,958	1.94	165,245,768	1.95
Organic Reduced Fat Milk	21,299,462	1.03	21,284,475	1.03
Lowfat Milk	137,049,297	0.96	140,384,124	0.96
FatFree Plain	104,322,277	0.09	110,285,011	0.09
FatFree Fortified	9,047,891	0.06	9,920,339	0.08
Flavored Milk and Drinks	42,689,794	0.82	43,899,745	1.01
Buttermilk	2,540,968	1.01	2,484,407	1.03
Eggnog	12,443,032	6.67	11,919,139	6.79
Shrinkage, Overages & Interhandler Difference	5,741,219	11.39	4,893,099	20.81
Ending Inventory	87,428,480	1.81	92,159,074	1.80
Total Class I in Marketing Area	810,613,917	1.93	841,826,259	1.98
Class I out of Marketing Area	134,641,023	2.00	161,944,345	1.90
Total Class I Utilization	945,254,940	1.94	1,003,770,604	1.97
Class II Milk**				
Packaged Cream	97,349,577	18.41	105,332,855	18.73
Nonpool Bulk	34,371,915	9.95	25,426,977	5.00
Bakery, Candy, and Soup Products	50,931,992	4.80	48,481,732	4.75
Cottage Cheese	33,409,447	0.64	40,159,920	0.67
Ricotta Cheese	16,591,950	5.30	23,098,669	5.00
Sour Cream and Aerated Cream	23,778,869	11.44	23,082,139	10.92
Yogurt and Eggnog	145,379,331	0.54	72,713,593	0.61
Ice Cream, Desserts, Condensed, and Mixes	82,689,513	7.19	102,312,552	7.35
Shrinkage, Overages & Interhandler Difference	(541,412)	N/A	758,341	4.76
Total Class II Utilization	483,961,182	7.10	441,366,778	7.98
Class III Milk**				
Nonpool Bulk and Condensed Products	2,160,792	13.27	8,211,709	1.66
American-Type Cheeses	162,614,422	3.60	165,670,382	3.53
Cream Cheese	69,284,346	11.59	61,176,449	11.26
Italian-Type Cheeses	186,770,469	3.19	219,629,709	3.22
Swiss and Other-Type Cheeses	35,832,396	3.35	35,382,598	3.23
Shrinkage, Overages & Interhandler Difference	93,741	43.03	17,549,119	4.81
Total Class III Utilization	456,756,166	4.68	507,619,966	4.32
Class IV Milk**				
Nonpool Bulk	10,002,451	12.31	6,100,393	10.61
Condensed Products	16,158,055	2.84	14,477,468	2.81
Butter	12,510,035	56.86	10,783,144	57.88
Dried Milk Products	121,700,611	0.65	156,532,194	1.15
Shrinkage, Overages & Interhandler Difference	19,076,045	3.43	(178,484)	N/A
Ending Inventory	86,858,099	5.43 5.31	82,482,128	6.23
Skim Equivalent of NFMS to Fortify Class I	5,218,149	0.01	6,863,330	0.25
Total Class IV Utilization	271,523,445	5.47	277,060,173	5.14
Minimum Price Class			. ,	
Animal Feed and Dumpage	4,757,380	2.27	6,268,294	2.40
Total Minimum Price Class Utilization	4,757,380	2.27	6,268,294	2.40
Total Utilization	2,162,253,113	4.12	2,236,085,815	4.08

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

# NOVEMBER RECEIPTS OF PRODUCER MILK, BY STATE

		Receip	ots		Numb Produ		•	verage tput
State	2011	2010	2011	2010	2011	2010	2011	2010
	thousand p	ounds	percent				pounds per farm	
CT	27,474	28,042	1.4	1.4	123	124	7,446	7,538
ME	46,929	46,180	2.5	2.4	304	315	5,146	4,887
MD	66,919	60,999	3.5	3.1	446	457	5,001	4,449
MA	14,272	16,122	0.7	0.8	128	139	3,717	3,866
NH	21,130	22,416	1.1	1.1	121	128	5,821	5,838
NJ	9,400	10,015	0.5	0.5	79	86	3,966	3,882
NY	860,137	888,305	45.2	45.1	4,728	4,832	6,064	6,128
PA	625,964	635,605	32.9	32.3	5,525	5,694	3,777	3,721
RI	1,155	1,149	0.1	0.1	15	16	2,567	2,394
VT	200,118	199,696	10.5	10.1	953	975	7,000	6,827
VA	5,830	5,925	0.3	0.3	54	47	3,599	4,202
Other States	25,765 #	54,489_##	1.3	2.8	362	602	2,372	3,017
Total/Avg.	1,905,093	1,968,943	100.0	100.0	12,838	13,415	4,946	4,892

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	181,234,173	48,179,697	27,341,027	8,992,352	265,747,249	13.9
3.00 - 3.10	319,680,884	92,016,754	13,446,999	25,522,670	450,667,307	23.6
2.80 - 2.95	139,211,786	73,757,009	42,280,807	79,748,368	334,997,970	17.6
2.60 - 2.70	92,268,024	32,759,500	74,543,756	3,866,259	203,437,539	10.7
2.40 - 2.55	68,983,292	146,914,280	62,053,271	16,779,063	294,729,906	15.5
2.35 and below	42,978,658	57,638,193	229,610,004	25,286,449	355,513,304	18.7
Market Total	844,356,817	451,265,433	449,275,864	160,195,161	1,905,093,275	100.0

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	April 2011	May 2011	June 2011	July 2011	August 2011	September 2011
			dollars p	per hundredweight		
Northeast Order	20.39	20.47	21.39	21.88	22.43	21.87
Sub Regions:						
New England	21.10	21.26	22.33	22.77	23.36	22.69
New York	19.90	19.98	20.87	21.39	21.90	21.28
Pennsylvania	20.67	20.80	21.67	22.16	22.73	22.31

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, North Carolina, Ohio, and West Virginia.

#### NORTHEAST MARKETING AREA

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# NOVEMBER 2011 PRICES

		November 2011	November 2010	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (E	3oston) at 3.5% butterfat test	\$21.70	\$20.49	5.9
Class I Skim		15.41	12.23	26.0
Class II @ 3.5% butterfat test		19.26	17.21	11.9
Class II Butterfat (per pound)		1.9578	2.2492	(13.0)
Class II Skim		12.86	9.68	32.9
Class II Nonfat Solids (per pound	d)	1.4289	1.0756	32.8
Class III @ 3.5% butterfat test		19.07	15.44	23.5
Class III Skim		12.69	7.87	61.2
Class IV @ 3.5% butterfat test		17.87	16.68	7.1
Class IV Skim		11.44	9.15	25.0
Statistical Uniform Price		20.23	18.17	11.3
Producer Price Differential		1.16	2.73	(57.5)
Component Prices (per pound):	Butterfat	1.9508	2.2422	(13.0)
	Nonfat Solids	1.2716	1.0172	25.0
	Protein	3.2341	2.1981	47.1
	Other Solids	0.4521	0.1797	151.6

#### NUMBER OF HANDLERS AND POOL PLANTS

	November	October	November
	2011	2011	2010
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	66	67	69
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	71	72	75
Less handlers operating plants in more than one category	(10)	(11)	(9)
Total Number of Handlers	140	141	148
Pool Distributing Plants	52	53	55
Pool Supply Unit Plants	3	3	4
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	65	66	69

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

	CHANGED **				
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	Expl.	
Continental Dairy Proudcts, Inc IN	Artesia, NM	CSR	NPS		
Continental Dairy Proudcts, Inc OH	Artesia, NM	NPS	CSR		
DFA Minnesota Organic	Fairlawn, OH	NPS	CSR		
Lewes Dairy, Inc.	Lewes, DE	PD	NPS		
White Wave Foods	City of Industry, CA	PR	NPS		

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

PR - Partially Regulated Plant

PD - Pool Distributing Plant

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit NPS - Not pooling milk or reporting any sales in the Order during current month