

Agricultural Marketing Service Dairy Programs

FEDERAL MILK ORDER No. 1

Northeast Marketing Area

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

JANUARY 2011 MONTHLY STATISTICAL REPORT

RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS*

	January 2011	January 2010	% Change
	pour	nds	daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,141,954,747	1,959,680,685	9.3
Other Sources	51,759,207	46,403,059	11.5
Fortification and Recon. (Skim Equivalent)	17,166,002	11,602,919	47.9
Overages	218,705	1,017,451	(78.5)
Beginning Inventory	146,562,447	148,471,148	(1.3)
Total Receipts	2,357,661,108	2,167,175,262	8.8
Average Daily Producer Receipts	69,095,314	63,215,506	9.3
Utilization of Fluid Milk Products and Cream from Producer R	eceipts and Other Source	S	
Class I Milk:			
Marketing Area	844,771,778	820,518,149	3.0
Other Federal Markets	54,438,772	47,060,858	15.7
Non-Federal Markets	102,240,605	78,699,803	29.9
Total Class I Milk	1,001,451,155	946,278,810	5.8
Total Class II Milk	474,957,074	419,729,861	13.2
Total Class III Milk	568,316,627	441,221,855	28.8
Total Class IV Milk	307,367,827	352,449,138	(12.8)
Total Milk Assigned to Minimum price	5,568,425	7,495,598	(25.7)
Total Utilization	2,357,661,108	2,167,175,262	8.8
Average Daily Class I Use	32,304,876	30,525,123	5.8
Average Component Tests of Producer Receipts			% point
Butterfat	3.84%	3.78%	0.06
True Protein	3.13%	3.10%	0.03
Other Solids	5.74%	5.71%	0.03

* Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name

East Northport, NY

Location

Oak Tree Farm Dairy, Inc.

NORTHEAST MARKETING AREA

Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	January 2011	Butterfat	January 2010	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				
Whole Milk	234,194,475	3.27	228,608,362	3.27
Organic Whole Milk	8,880,774	3.25	7,005,657	3.22
Reduced Fat Milk	172,660,599	1.95	166,724,882	1.94
Organic Reduced Fat Milk	21,546,557	1.03	18,978,105	1.17
Lowfat Milk	145,772,599	0.96	141,436,934	0.96
FatFree Plain	113,050,894	0.09	108,623,515	0.11
FatFree Fortified	9,618,158	0.08	10,151,145	0.12
Flavored Milk and Drinks	42,417,569	0.99	47,493,752	0.96
Buttermilk	2,078,579	1.03	2,191,132	0.93
Eggnog	87,193	6.60	130,319	6.42
Shrinkage, Overages & Interhandler Difference	5,227,614	14.34	3,253,204	13.27
Ending Inventory	89,236,767	1.61	85,921,142	1.64
Total Class I in Marketing Area	844,771,778	1.86	820,518,149	1.82
Class I out of Marketing Area	156,679,377	1.73	125,760,661	1.73
Total Class I Utilization	1,001,451,155	1.84	946,278,810	1.81
Class II Milk**				
Packaged Cream	84,700,525	17.50	84,740,520	17.48
Nonpool Bulk	36,315,529	7.50	29,009,905	3.53
Bakery, Candy, and Soup Products	63,868,760	4.23	56,728,113	3.69
Cottage Cheese	43,575,727	0.72	40,957,270	0.72
Ricotta Cheese	18,291,066	6.04	20,570,005	4.12
Sour Cream and Aerated Cream	19,584,520	12.66	17,259,785	12.42
Yogurt and Eggnog	98,019,104	0.66	34,989,682	1.10
Ice Cream, Desserts, Condensed, and Mixes	110,633,452	6.93	135,766,423	6.38
Shrinkage, Overages & Interhandler Difference	(31,609)	N/A	(291,842)	N/A
Total Class II Utilization	474,957,074	6.83	419,729,861	7.21
Class III Milk**				
Nonpool Bulk and Condensed Products	6,494,350	3.52	756,119	13.93
American-Type Cheeses	186,450,493	3.47	148,822,075	3.28
Cream Cheese	52,501,722	12.84	51,142,457	10.17
Italian-Type Cheeses	266,763,257	3.07	213,607,013	3.09
Swiss and Other-Type Cheeses	37,486,824	3.25	27,025,508	3.50
Shrinkage, Overages & Interhandler Difference	18,619,981	4.11	(131,317)	N/A
Total Class III Utilization	568,316,627	4.15	441,221,855	4.01
Class IV Milk**				
Nonpool Bulk	18,719,102	13.14	12,540,191	6.90
Condensed Products	12,131,120	2.46	11,415,067	3.65
Butter	23,413,483	45.26	19,919,608	55.55
Dried Milk Products	163,607,914	0.64	192,820,125	0.62
Shrinkage, Overages & Interhandler Difference	(73,733)	N/A	15,817,213	3.25
Ending Inventory	83,182,949	6.41	93,852,745	5.91
Skim Equivalent of NFMS to Fortify Class I	6,386,992	0.02	6,084,189	0.05
Total Class IV Utilization	307,367,827	6.43	352,449,138	5.56
Minimum Price Class			· ·	
Animal Feed and Dumpage	5,568,425	2.34	7,495,598	2.32
Total Minimum Price Class Utilization	5,568,425	2.34	7,495,598	2.32
Total Utilization	2,357,661,108	4.00	2,167,175,262	3.92
* Does not include in-area route sales from producer-h		e or plante fully or		

* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

** Includes sales to nonpool manufacturing plants.

NORTHEAST MARKETING AREA

JANUARY RECEIPTS OF PRODUCER MILK, BY STATE

				Numb	er of	Daily A	verage
	Receip	ots		Produ	cers	Öu	tput
2011	2010	2011	2010	2011	2010	2011	2010
thousand p	ounds	perce	nt			pounds	per farm
30,194	29,567	1.4	1.5	124	129	7,855	7,394
49,834	48,669	2.3	2.5	314	314	5,120	5,000
67,266	68,141	3.1	3.5	455	478	4,769	4,599
17,131	18,362	0.8	0.9	138	143	4,004	4,142
24,415	24,131	1.1	1.2	128	129	6,153	6,034
10,985	10,097	0.5	0.5	86	90	4,120	3,619
978,623	864,165	45.7	44.1	4,774	4,864	6,613	5,731
684,368	662,135	32.0	33.8	5,670	5,764	3,894	3,706
1,270	1,180	0.1	0.1	16	16	2,561	2,379
214,979	208,832	10.0	10.7	973	988	7,127	6,818
5,776	5,689	0.3	0.3	45	52	4,141	3,529
57,114 #	18,713 ##	2.7	0.9	572	384	3,221	1,572
2,141,955	1,959,681	100.0	100.0	13,295	13,351	5,197	4,735
	thousand p 30,194 49,834 67,266 17,131 24,415 10,985 978,623 684,368 1,270 214,979 5,776 57,114 #	2011 2010 thousand pounds 30,194 29,567 49,834 48,669 67,266 68,141 17,131 18,362 24,415 24,131 10,985 10,097 978,623 864,165 684,368 662,135 1,270 1,180 214,979 208,832 5,776 5,689 57,114 18,713 ##	thousand pounds percent 30,194 29,567 1.4 49,834 48,669 2.3 67,266 68,141 3.1 17,131 18,362 0.8 24,415 24,131 1.1 10,985 10,097 0.5 978,623 864,165 45.7 684,368 662,135 32.0 1,270 1,180 0.1 214,979 208,832 10.0 5,776 5,689 0.3 57,114 18,713 ## 2.7	2011 2010 2011 2010 thousand pounds percent 30,194 29,567 1.4 1.5 49,834 48,669 2.3 2.5 67,266 68,141 3.1 3.5 17,131 18,362 0.8 0.9 24,415 24,131 1.1 1.2 10,985 10,097 0.5 0.5 978,623 864,165 45.7 44.1 684,368 662,135 32.0 33.8 1,270 1,180 0.1 0.1 214,979 208,832 10.0 10.7 5,776 5,689 0.3 0.3 57,114 # 18,713 ## 2.7 0.9	Receipts Produ 2011 2010 2011 2010 2011 thousand pounds percent 2011 2010 2011 30,194 29,567 1.4 1.5 124 49,834 48,669 2.3 2.5 314 67,266 68,141 3.1 3.5 455 17,131 18,362 0.8 0.9 138 24,415 24,131 1.1 1.2 128 10,985 10,097 0.5 0.5 86 978,623 864,165 45.7 44.1 4,774 684,368 662,135 32.0 33.8 5,670 1,270 1,180 0.1 0.1 16 214,979 208,832 10.0 10.7 973 5,776 5,689 0.3 0.3 45 57,114 # 18,713 ## 2.7 0.9 572	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$

Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, North Carolina, Ohio, and West Virginia.

RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	205,514,948	45,836,401	25,738,293	4,821,151	281,910,793	13.2
3.00 – 3.10	316,859,310	102,898,904	22,810,962	39,323,939	481,893,115	22.5
2.80 – 2.95	140,270,958	91,051,866	41,663,909	105,648,575	378,635,308	17.7
2.60 - 2.70	93,467,232	28,760,462	83,886,230	2,214,826	208,328,750	9.7
2.40 – 2.55	73,078,932	109,323,170	91,435,465	22,665,218	296,502,785	13.8
2.35 and below	81,472,516	76,603,427	300,350,590	36,257,463	494,683,996	23.1
Market Total	910,663,896	454,474,230	565,885,449	210,931,172	2,141,954,747	100.0

* Differentials have been combined in ranges to assure confidentiality of data.

SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS*

	<u>June 2010</u>	<u>July 2010</u>	<u>August 2010</u>	September 2010	October 2010	November 2010
			dollars	per hundredweight		
Northeast Order Sub Regions:	16.13	16.64	17.06	18.11	18.86	18.67
New England	16.86	17.33	17.82	18.84	19.73	19.37
New York	15.70	16.17	16.59	17.56	18.37	18.11
Pennsylvania	16.32	16.86	17.25	18.37	19.10	18.98

* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

NORTHEAST MARKETING AREA JANUARY 2011 PRICES

		January 2011	January 2010	% Change
Class Prices (reported per cwt unless	s noted otherwise):	<u> </u>		
Class I @ Suffolk County, MA (I	Boston) at 3.5% butterfat test	\$18.45	\$18.28	0.9
Class I Skim		12.58	13.07	(3.7)
Class II @ 3.5% butterfat test		16.79	15.22	10.3
Class II Butterfat (per pound)		2.0309	1.4475	40.3
Class II Skim		10.03	10.52	(4.7)
Class II Nonfat Solids (per poun	d)	1.1144	1.1689	(4.7)
Class III @ 3.5% butterfat test		13.48	14.50	(7.0)
Class III Skim		6.63	9.80	(32.3)
Class IV @ 3.5% butterfat test		16.42	13.85	18.6
Class IV Skim		9.67	9.13	5.9
Statistical Uniform Price		17.01	16.26	4.6
Producer Price Differential		3.53	1.76	100.6
Component Prices (per pound):	Butterfat	2.0239	1.4405	40.5
	Nonfat Solids	1.0743	1.0148	5.9
	Protein	1.7590	2.7916	(37.0)
	Other Solids	0.2002	0.1946	2.9

	January 2011	December 2010	January 2010
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	67	68	66
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	70	77	73
Less handlers operating plants in more than one category	(10)	(9)	(9)
Total Number of Handlers	140	149	143
Pool Distributing Plants	54	55	53
Pool Supply Unit Plants	3	3	4
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	67	68	67

CHANGE IN LIST OF HANDLERS AND PLANTS*

			CHANGED **	
Name	Plant Location	From	<u>To</u>	<u>Expl.</u>
C.F. Burger	Detroit, MI	OF	NPS	
Dairy Farmers of America, Inc. KY	Knoxville, TN	NPS	CSR	
DFA Michigan	Fairlawn, OH	NPS	CSR	
DFA Minnesota Organic	Milwaukee, WI	CSR	NPS	
FJB LLC, DBA Toobroville LLC	Lowville, NY	PD	OOB	(a)
Foremost Farms Organic OH	Baraboo, WI	NPS	CSR	
Ethno Genesis Foods, Inc.	Selinsgrove, PA	ED	MFG	
Lifeway Foods, Inc.	Morton Grove, IL	OF	NPS	
Maryland and Virginia Milk Prod. Coop-Organic-KY	Reston, VA	NPS	CSR	
Prairie Farms Dairy, Inc	Granite City, IL	OF	NPS	(b)
Pride of Main Street Dairy, LLC	Sauk Centre, MN	OF	NPS	
Stonyfield Farm Inc	Londonderry, NH	PR	MFG	
Western Quality Food	Cedar City, UT	NPS	OF	(c)

* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

** Type of Plant:CSR - Cooperative State Reporting UnitMFG - Nonpool manufacturing plantOOB - Out of businessNPS - Not pooling milk or reporting any sales in the Order during current monthOF - Other federal order plant with route disposition in the Northeast Marketing Area(a) - Closed during January 2011.(b) - Effective December 2010.(c)

ED - Exempt Distributing Plant PD - Pool Distributing Plant

PR - Partially Regulated Plant

(c) - Effective December 2010 only.