

Agricultural Marketing Service Dairy Programs

# **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

## DECEMBER 2010 MONTHLY STATISTICAL REPORT

### **RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\***

	December 2010	December 2009	% Change
	pou	nds	daily avg.
Receipts of Fluid Milk Products and Cream			
Producers	2,062,107,876	1,911,649,000	7.9
Other Sources	72,469,588	59,288,817	22.2
Fortification and Recon. (Skim Equivalent)	16,052,270	13,448,627	19.4
Overages	72,955	506,684	(85.6)
Beginning Inventory	173,392,780	171,765,579	0.9
Total Receipts	2,324,095,469	2,156,658,707	7.8
Average Daily Producer Receipts	66,519,609	61,666,097	7.9
Utilization of Fluid Milk Products and Cream from Producer Recei	pts and Other Source	es	
Class I Milk:			
Marketing Area	873,677,788	873,917,756	(0.0)
Other Federal Markets	52,833,858	29,138,868	81.3
Non-Federal Markets	108,143,659	96,281,603	12.3
Total Class I Milk	1,034,655,305	999,338,227	3.5
Total Class II Milk	390,229,848	368,839,313	5.8
Total Class III Milk	537,134,071	449,840,622	19.4
Total Class IV Milk	354,632,827	328,083,364	8.1
Total Milk Assigned to Minimum price	7,443,418	10,557,181	(29.5)
Total Utilization	2,324,095,469	2,156,658,707	7.8
Average Daily Class I Use	33,375,978	32,236,717	3.5
Average Component Tests of Producer Receipts			% point
Butterfat	3.86%	3.80%	0.06
True Protein	3.15%	3.13%	0.02
Other Solids	5.72%	5.69%	0.03

\* Product pounds based on reports of handlers.

### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

### Name

Location

Oak Tree Farm Dairy, Inc.

East Northport, NY

### NORTHEAST MARKETING AREA

# Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	December 2010	Butterfat	December 2009	Butterfat
	pounds	percent	pounds	percent
Class I Milk*	. <u> </u>			
Whole Milk	246,473,762	3.27	249,587,421	3.26
Organic Whole Milk	8,801,487	3.26	6,864,801	3.24
Reduced Fat Milk	177,184,804	1.95	178,358,501	1.95
Organic Reduced Fat Milk	21,675,531	1.03	18,846,114	1.14
Lowfat Milk	147,528,775	0.96	147,585,546	0.96
FatFree Plain	114,854,452	0.09	112,628,970	0.10
FatFree Fortified	9,669,536	0.08	11,886,819	0.11
Flavored Milk and Drinks	41,466,832	1.00	41,951,571	1.04
Buttermilk	2,496,339	1.07	2,725,958	0.94
Eggnog	13,808,600	6.75	13,755,586	6.49
Shrinkage, Overages & Interhandler Difference	5,377,247	14.53	3,097,753	18.64
Ending Inventory	84,340,423	1.61	86,628,716	1.65
Total Class I in Marketing Area	873,677,788	1.95	873,917,756	1.94
Class I out of Marketing Area	160,977,517	1.88	125,420,471	1.87
Total Class I Utilization	1,034,655,305	1.94	999,338,227	1.93
Class II Milk**				
Packaged Cream	98,750,356	18.43	89,761,359	18.30
Nonpool Bulk	36,710,153	7.70	22,998,951	5.14
Bakery, Candy, and Soup Products	31,661,145	4.15	35,635,411	3.89
Cottage Cheese	36,058,724	0.73	37,265,263	0.71
Ricotta Cheese	14,763,169	6.25	16,626,547	4.62
Sour Cream and Aerated Cream	21,188,633	11.74	17,283,192	13.18
Yogurt and Eggnog	76,224,146	0.78	32,349,138	1.63
Ice Cream, Desserts, Condensed, and Mixes	74,440,694	6.81	99,281,618	5.70
Shrinkage, Overages & Interhandler Difference	432,828	18.39	17,637,834	3.53
Total Class II Utilization	390,229,848	8.14	368,839,313	7.89
Class III Milk**				
Nonpool Bulk and Condensed Products	6,092,227	4.14	2,564,777	3.50
American-Type Cheeses	181,838,708	3.49	146,464,625	3.41
Cream Cheese	58,844,534	11.84	50,229,178	11.98
Italian-Type Cheeses	238,132,357	3.09	222,014,305	3.06
Swiss and Other-Type Cheeses	33,424,934	3.30	28,476,074	3.80
Shrinkage, Overages & Interhandler Difference	18,801,311	3.80	91,663	41.19
Total Class III Utilization	537,134,071	4.24	449,840,622	4.21
Class IV Milk**				
Nonpool Bulk	14,024,664	10.42	9,261,777	8.14
Condensed Products	17,357,728	4.02	12,951,634	3.03
Butter	21,287,301	55.43	19,547,983	57.13
Dried Milk Products	231,660,429	0.53	216,362,310	0.52
Shrinkage, Overages & Interhandler Difference	(369,303)	N/A	(627,242)	N/A
Ending Inventory	62,314,472	7.37	61,999,528	6.70
Skim Equivalent of NFMS to Fortify Class I	8,357,536	0.03	8,587,374	0.05
Total Class IV Utilization	354,632,827	5.59	328,083,364	5.38
Minimum Price Class	, ,-	-	, , ,	
Animal Feed and Dumpage	7,443,418	1.99	10,557,181	2.60
Total Minimum Price Class Utilization	7,443,418	1.99	10,557,181	2.60
Total Utilization	2,324,095,469	4.07	2,156,658,707	3.95
* Does not include in-area route sales from producer-h				

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

#### NORTHEAST MARKETING AREA

### DECEMBER RECEIPTS OF PRODUCER MILK, BY STATE

				Numb	er of	Daily A	verage
	Receip	ots		Produ	cers	Öu	tput
2010	2009	2010	2009	2010	2009	2010	2009
thousand p	ounds	percer	nt			pounds	per farm
29,490	29,025	1.4	1.5	124	130	7,672	7,202
48,931	48,741	2.4	2.6	316	317	4,995	4,960
63,458	64,254	3.1	3.4	469	478	4,365	4,336
17,075	17,818	0.8	0.9	140	147	3,934	3,910
23,545	23,276	1.1	1.2	129	128	5,888	5,866
10,537	9,821	0.5	0.5	86	91	3,953	3,481
933,945	845,274	45.3	44.2	4,797	4,889	6,280	5,577
664,346	644,265	32.2	33.7	5,704	5,722	3,757	3,632
1,216	1,210	0.1	0.1	16	16	2,450	2,439
211,323	204,619	10.3	10.7	973	995	7,006	6,634
6,008	6,065	0.3	0.3	48	46	4,038	4,253
52,234 #	17,281 ##	2.5	0.9	600	228	2,808	2,445
2,062,108	1,911,649	100.0	100.0	13,402	13,187	4,963	4,676
	thousand p 29,490 48,931 63,458 17,075 23,545 10,537 933,945 664,346 1,216 211,323 6,008 52,234 #	2010 2009   thousand pounds 29,490 29,025   48,931 48,741 63,458 64,254   17,075 17,818 23,545 23,276   10,537 9,821 933,945 845,274   664,346 644,265 1,216 1,210   211,323 204,619 6,008 6,065   52,234 17,281 ##	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Receipts Produ   2010 2009 2010 2009 2010   thousand pounds percent 29,490 29,025 1.4 1.5 124   48,931 48,741 2.4 2.6 316 63,458 64,254 3.1 3.4 469   17,075 17,818 0.8 0.9 140   23,545 23,276 1.1 1.2 129   10,537 9,821 0.5 0.5 86   933,945 845,274 45.3 44.2 4,797   664,346 644,265 32.2 33.7 5,704   1,216 1,210 0.1 0.1 16   211,323 204,619 10.3 10.7 973   6,008 6,065 0.3 0.3 48   52,234 # 17,281 ## 2.5 0.9 600	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, North Carolina, Ohio, and West Virginia.

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### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location						Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Receipts
dollars/cwt			pounds			
3.15 and above	205,290,847	41,664,088	26,688,384	2,483,682	276,127,001	13.4
3.00 – 3.10	340,947,744	85,729,926	12,880,395	40,654,460	480,212,525	23.3
2.80 – 2.95	139,927,605	44,438,206	44,250,899	134,782,198	363,398,908	17.6
2.60 - 2.70	95,027,330	27,133,029	78,500,797	2,042,031	202,703,187	9.8
2.40 – 2.55	70,781,488	93,685,195	80,635,935	32,939,980	278,042,598	13.5
2.35 and below	83,233,524	61,109,636	281,006,148	36,274,349	461,623,657	22.4
Market Total	935,208,538	353,760,080	523,962,558	249,176,700	2,062,107,876	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	<u>May 2010</u>	<u>June 2010</u>	<u>July 2010</u>	<u>August 2010</u>	September 2010	October 2010
_			dollars	per hundredweight		
Northeast Order Sub Regions:	15.64	16.13	16.64	17.06	18.11	18.86
New England	16.23	16.86	17.33	17.82	18.84	19.73
New York	15.21	15.70	16.17	16.59	17.56	18.37
Pennsylvania	15.85	16.32	16.86	17.25	18.37	19.10

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

### NORTHEAST MARKETING AREA DECEMBER 2010 PRICES

		December 2010	December 2009	% Change
Class Prices (reported per cwt unless n	noted otherwise):			
Class I @ Suffolk County, MA (B	oston) at 3.5% butterfat test	\$20.21	\$17.24	17.2
Class I Skim		12.36	12.56	(1.6)
Class II @ 3.5% butterfat test		15.77	14.25	10.7
Class II Butterfat (per pound)		1.8022	1.5503	16.2
Class II Skim		9.81	9.14	7.3
Class II Nonfat Solids (per pound	)	1.0900	1.0156	7.3
Class III @ 3.5% butterfat test		13.83	14.98	(7.7)
Class III Skim		7.82	9.93	(21.2)
Class IV @ 3.5% butterfat test		15.03	15.01	0.1
Class IV Skim		9.06	9.96	(9.0)
Statistical Uniform Price		16.91	16.11	5.0
Producer Price Differential		3.08	1.13	172.6
Component Prices (per pound):	Butterfat	1.7952	1.5433	16.3
	Nonfat Solids	1.0068	1.1068	(9.0)
	Protein	2.1706	2.8751	(24.5)
	Other Solids	0.1852	0.1727	7.2

	December	November	December
	2010	2010	2009
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	68	69	66
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	76	73	70
Less handlers operating plants in more than one category	(10)	(9)	(10)
Total Number of Handlers	147	146	139
Pool Distributing Plants	55	55	54
Pool Supply Unit Plants	3	4	4
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	68	69	68

### CHANGE IN LIST OF HANDLERS AND PLANTS\*

		CHANGED **		
Name	Plant Location	<u>From</u>	<u>To</u>	<u>Expl.</u>
Dairy Farmers of America, Inc. KY	Knoxville, TN	CSR	NPS	
DFA Michigan	Fairlawn, OH	CSR	NPS	
Ethno Genesis Foods, Inc.	Selinsgrove, PA	NPS	ED	
Foremost Farms - Michigan	Baraboo, WI	CSR	NPS	
Kohler Mix Specialties, LLC	Newington, CT	PU	PR	
Maryland and Virginia Milk Producers Coop - OH	Reston, VA	NPS	CSR	
Maryland and Virginia Milk Producers Coop -	Reston, VA	CSR	NPS	
Organic - KY, NC				
Stremicks Heritage Foods	Santa Ana, CA	NPS	PR	(a)
Western Quality Food Products	Cedar City, UT	OF	NPS	(b)
White Eagle Cooperative Assoc.	South Bend, IN	CSR	9C	(c)

\* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

\*\* Type of Plant: CSR - Cooperative State Reporting Unit

NPS - Not pooling milk or reporting any sales in the Order during current month

 $\ensuremath{\mathsf{OF}}$  - Other federal order plant with route disposition in the Northeast Marketing Area

9C - Cooperative as Handler - No Plant Location

(a) - Effective October 2010. (b) - Effective November 2010.

ED - Exempt Distributing Plant PR - Partially Regulated Plant PU - Pool Unit Plant

(c) - Correction.