



# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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Agricultural Marketing Service  
Dairy Programs

### JANUARY 2010 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	January 2010	January 2009	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	1,959,680,685	2,017,879,502	(2.9)
Other Sources	46,403,059	39,297,394	18.1
Fortification and Recon. (Skim Equivalent)	11,602,919	10,981,786	5.7
Overages	1,017,451	450,418	125.9
Beginning Inventory	<u>148,471,148</u>	<u>171,807,848</u>	(13.6)
Total Receipts	2,167,175,262	2,240,416,948	(3.3)
Average Daily Producer Receipts	63,215,506	65,092,887	(2.9)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	820,518,149	858,870,669	(4.5)
Other Federal Markets	47,060,858	30,679,587	53.4
Non-Federal Markets	<u>78,699,803</u>	<u>94,571,805</u>	(16.8)
Total Class I Milk	946,278,810	984,122,061	(3.8)
Total Class II Milk	419,729,861	386,704,690	8.5
Total Class III Milk	441,221,855	456,335,652	(3.3)
Total Class IV Milk	352,449,138	406,793,424	(13.4)
Total Milk Assigned to Minimum price	<u>7,495,598</u>	<u>6,461,121</u>	16.0
Total Utilization	2,167,175,262	2,240,416,948	(3.3)
Average Daily Class I Use	30,525,123	31,745,873	(3.8)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.78%	3.83%	(0.05)
True Protein	3.10%	3.10%	0.00
Other Solids	5.71%	5.70%	0.01

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Elmhurst Dairy, Inc.	Jamaica, NY
Worcester Creameries Corp.	Roxbury, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	January 2010 pounds	Butterfat percent	January 2009 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	228,608,362	3.27	252,665,222	3.26
Organic Whole Milk	7,005,657	3.22	6,402,615	3.31
Reduced Fat Milk	166,724,882	1.94	176,769,573	1.95
Organic Reduced Fat Milk	18,978,105	1.17	17,739,297	1.11
Lowfat Milk	141,436,934	0.96	147,504,965	0.97
FatFree Plain	108,623,515	0.11	113,885,928	0.09
FatFree Fortified	10,151,145	0.12	11,044,518	0.11
Flavored Milk and Drinks	47,493,752	0.96	48,923,641	1.01
Buttermilk	2,191,132	0.93	2,386,493	1.06
Eggnog	130,319	6.42	56,494	6.58
Shrinkage, Overages & Interhandler Difference	3,253,204	13.27	(3,116,900)	N/A
Ending Inventory	85,921,142	1.64	84,608,823	1.65
Total Class I <i>in</i> Marketing Area	820,518,149	1.82	858,870,669	1.85
Class I <i>out of</i> Marketing Area	125,760,661	1.73	125,251,392	1.78
Total Class I Utilization	946,278,810	1.81	984,122,061	1.84
<b>Class II Milk**</b>				
Packaged Cream	84,740,520	17.48	78,284,537	17.38
Nonpool Bulk	29,009,905	3.53	29,887,997	4.88
Bakery, Candy, and Soup Products	56,728,113	3.69	54,998,860	3.98
Cottage Cheese	40,957,270	0.72	38,737,158	0.78
Ricotta Cheese	20,570,005	4.12	15,669,368	5.32
Sour Cream and Aerated Cream	17,259,785	12.42	15,757,216	11.98
Yogurt and Eggnog	34,989,682	1.10	31,240,343	1.82
Ice Cream, Desserts, Condensed, and Mixes	135,766,423	6.38	121,370,653	6.66
Shrinkage, Overages & Interhandler Difference	(291,842)	N/A	758,558	11.38
Total Class II Utilization	419,729,861	7.21	386,704,690	7.50
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	756,119	13.93	8,237,583	4.67
American-Type Cheeses	148,822,075	3.28	148,037,212	3.45
Cream Cheese	51,142,457	10.17	47,018,094	10.05
Italian-Type Cheeses	213,607,013	3.09	225,584,988	3.15
Swiss and Other-Type Cheeses	27,025,508	3.50	27,591,537	3.48
Shrinkage, Overages & Interhandler Difference	(131,317)	33.69	(133,762)	N/A
Total Class III Utilization	441,221,855	4.01	456,335,652	3.99
<b>Class IV Milk**</b>				
Nonpool Bulk	12,540,191	6.90	60,161,386	7.26
Condensed Products	11,415,067	3.65	20,581,150	3.40
Butter	19,919,608	55.55	17,062,661	60.32
Dried Milk Products	192,820,125	0.62	210,899,044	0.43
Shrinkage, Overages & Interhandler Difference	15,817,213	3.25	19,474,338	3.61
Ending Inventory	93,852,745	5.91	73,757,816	6.56
Skim Equivalent of NFMS to Fortify Class I	6,084,189	0.05	4,857,029	0.06
Total Class IV Utilization	352,449,138	5.56	406,793,424	5.36
Minimum Price Class				
Animal Feed and Dumpage	7,495,598	2.32	6,461,121	2.38
Total Minimum Price Class Utilization	7,495,598	2.32	6,461,121	2.38
<b>Total Utilization</b>	2,167,175,262	3.92	2,240,416,948	3.90

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**JANUARY**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2010	2009	2010	2009	2010	2009	2010	2009
	thousand pounds		percent				pounds per farm	
CT	29,567	30,182	1.5	1.5	129	131	7,394	7,432
ME	48,669	50,018	2.5	2.5	314	329	5,000	4,904
MD	68,141	76,801	3.5	3.8	478	493	4,599	5,025
MA	18,362	18,800	0.9	0.9	143	159	4,142	3,814
NH	24,131	23,503	1.2	1.2	129	128	6,034	5,923
NJ	10,097	13,439	0.5	0.7	90	101	3,619	4,292
NY	864,165	864,817	44.1	42.9	4,864	4,974	5,731	5,609
PA	662,135	699,855	33.8	34.7	5,764	5,855	3,706	3,856
RI	1,180	1,246	0.1	0.1	16	17	2,379	2,365
VT	208,832	208,724	10.7	10.3	988	1,046	6,818	6,437
VA	5,689	10,566	0.3	0.5	52	89	3,529	3,830
Other States	18,713 #	19,929 ##	0.9	0.9	384	273	1,572	2,354
Total/Avg.	1,959,681	2,017,880	100.0	100.0	13,351	13,595	4,735	4,788

# Represents restricted data for the states of Delaware, Indiana, Iowa, Michigan, North Carolina, Ohio, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials*	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
dollars/cwt	pounds					
3.15 and above	204,166,066	41,283,002	19,088,349	11,474,255	276,011,672	14.1
3.00 – 3.10	317,624,032	96,632,875	11,061,016	57,637,121	482,955,044	24.6
2.80 – 2.95	138,634,120	76,118,453	45,261,505	120,132,761	380,146,839	19.4
2.60 – 2.70	89,958,415	27,107,323	71,920,947	6,323,359	195,310,044	10.0
2.40 – 2.55	66,868,876	85,236,850	86,275,452	31,729,554	270,110,732	13.8
2.35 and below	38,072,652	75,087,730	205,753,393	36,232,579	355,146,354	18.1
Market Total	855,324,161	401,466,233	439,360,662	263,529,629	1,959,680,685	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	June 2009	July 2009	August 2009	September 2009	October 2009	November 2009
	dollars per hundredweight					
Northeast Order	11.80	11.73	12.07	12.92	14.25	15.28
<i>Sub Regions:</i>						
<i>New England</i>	12.27	12.22	12.57	13.45	14.84	15.90
<i>New York</i>	11.61	11.47	11.81	12.64	13.81	14.83
<i>Pennsylvania</i>	11.74	11.81	12.13	13.00	14.43	15.53

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## JANUARY 2010

## PRICES

	January 2010	January 2009	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ <i>Suffolk County, MA (Boston)</i> at 3.5% butterfat test	\$18.28	\$18.99	(3.7)
Class I Skim	13.07	14.49	(9.8)
Class II @ 3.5% butterfat test	15.22	10.41	46.2
Class II Butterfat (per pound)	1.4475	1.1154	29.8
Class II Skim	10.52	6.74	56.1
Class II Nonfat Solids (per pound)	1.1689	0.7489	56.1
Class III @ 3.5% butterfat test	14.50	10.78	34.5
Class III Skim	9.80	7.15	37.1
Class IV @ 3.5% butterfat test	13.85	9.59	44.4
Class IV Skim	9.13	5.82	56.9
<b>Statistical Uniform Price</b>	16.26	14.14	15.0
<b>Producer Price Differential</b>	1.76	3.36	(47.6)
<b>Component Prices</b> (per pound):			
Butterfat	1.4405	1.1084	30.0
Nonfat Solids	1.0148	0.6574	54.4
Protein	2.7916	2.3638	18.1
Other Solids	0.1946	(0.0304)	N/A

N/A = Not applicable.

## NUMBER OF HANDLERS AND POOL PLANTS

	January 2010	December 2009	January 2009
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	66	66	65
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	74	71	75
Less handlers operating plants in more than one category	(9)	(9)	(10)
Total Number of Handlers	144	141	143
Pool Distributing Plants	53	54	53
Pool Supply Unit Plants	4	4	4
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
Total Number of Pool Plants	67	68	67

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
Cacique Company	City of Industry, CA	NPS	PR	
Darigold, Inc.	Boise, ID	PR	NPS	(a)
DFA/DMS Organic-IN, MI, OH, PA	Fairlawn, OH	CSR	NPS	
DFA/DMS Organic-IA, WI	Milwaukee, WI	CSR	NPS	
Foremost Farms-IN, OH	Baraboo, WI	NPS	CSR	
NFO Organic-IN, IA, NC	Shiloh, OH	NPS	CSR	
Prairie Farms Dairy, Inc.	Granite City, IL	OF	NPS	
Stremicks Heritage Foods	Riverside, CA	NPS	PR	
White Wave Foods	City of Industry, CA	NPS	PR	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant: CSR - Cooperative State Reporting Unit PR - Partially Regulated Plant  
 NPS - Not pooling milk or reporting any sales in the Order during current month (a) Effective December only.  
 OF - Other federal order plant with route disposition in the Northeast Marketing Area