

Agricultural Marketing Service Dairy Programs

## **FEDERAL MILK ORDER No. 1**

### **Northeast Marketing Area**

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# MARCH 2008 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS* |                             |               |            |  |  |
|---|-----------------------------|---------------|------------|--|--|
|   | March 2008                  | March 2007    | % Change   |  |  |
|   | pour                        | nds           | daily avg. |  |  |
| Receipts of Fluid Milk Products and Cream                                 |                             |               |            |  |  |
| Producers   | 2,133,736,906               | 1,948,926,692 | 9.5        |  |  |
| Other Sources   | 37,067,985                  | 75,504,238    | (50.9)     |  |  |
| Fortification and Recon. (Skim Equivalent)                                | 12,275,451                  | 9,667,235     | 27.0       |  |  |
| Overages  | 560,992                     | 884,808       | (36.6)     |  |  |
| Beginning Inventory   | 152,417,418                 | 157,139,056   | (3.0)      |  |  |
| Total Receipts  | 2,336,058,752               | 2,192,122,029 | 6.6        |  |  |
| Average Daily Producer Receipts   | 68,830,223                  | 62,868,603    | 9.5        |  |  |
| <b>Utilization of Fluid Milk Products and Cream from Produce</b>          | r Receipts and Other Source | S             |            |  |  |
| Class I Milk:   |                             |               |            |  |  |
| Marketing Area  | 845,007,786                 | 887,334,849   | (4.8)      |  |  |
| Other Federal Markets   | 31,215,035                  | 35,190,797    | (11.3)     |  |  |
| Non-Federal Markets   | 93,828,461                  | 98,029,112    | (4.3)      |  |  |
| Total Class I Milk  | 970,051,282                 | 1,020,554,758 | (4.9)      |  |  |
| Total Class II Milk   | 414,719,258                 | 446,904,423   | (7.2)      |  |  |
| Total Class III Milk  | 511,037,356                 | 466,910,400   | 9.5        |  |  |
| Total Class IV Milk   | 433,432,911                 | 250,373,141   | 73.1       |  |  |
| Total Milk Assigned to Minimum price                                      | 6,817,945                   | 7,379,307     | (7.6)      |  |  |
| Total Utilization   | 2,336,058,752               | 2,192,122,029 | 6.6        |  |  |
| Average Daily Class I Use   | 31,291,977                  | 32,921,121    | (4.9)      |  |  |
| Average Component Tests of Producer Receipts                              |                             |               | % point    |  |  |
| Butterfat   | 3.78%                       | 3.76%         | 0.02       |  |  |
| True Protein  | 3.07%                       | 3.07%         | 0.00       |  |  |
| Other Solids  | 5.73%                       | 5.72%         | 0.01       |  |  |

<sup>\*</sup> Product pounds based on reports of handlers.

HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

NONE

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

| Pounds   |                                       | March 2008    | Butterfat | March 2007    | Butterfat |
|--|---------------------------------------|---------------|-----------|---------------|-----------|
| Whole Milk   255,960,381   3,28   280,645,927   3,25   Reduced Fat - 2% Flain   183 889,167   1.88   184,816,545   1.88   Reduced Fat - 2% Fortified   1,704,656   2.01   1,240,973   2.02   1,004   1.95   1.00   |                                       |               |           |               |           |
| Reduced Fat - 2% Plain   183,889,167   188   184,816,545   1.88   Reduced Fat - 2% Fortified   1,704,656   2,01   1,249,073   2,02   2,004   1-1% Plain   138,701,483   0.98   142,572,166   0.98   1,004   1-1% Plain   112,767,584   0.10   2,967,227   1.11   FatFree Plain   112,767,584   0.10   115,537,293   0.10   1,005   1.01   115,537,293   0.10   1,005   1.01   12,404,486   0.11   FatFree Fortified   10,757,167   0.11   12,404,486   0.11   Flavored Milk and Drinks   52,284,428   1.11   57,122,991   1.17   1.02  | Class I Milk                          |               |           |               |           |
| Reduced Fat — 2% Fortified   | Whole Milk                            | 255,960,381   | 3.28      | 280,645,927   | 3.25      |
| Lowfat - 1% Pelain   138,701 483   0.98   142,672,166   0.98   Lowfat - 1% Fortified   1,729,642   1.00   2,967,227   1.11   Falfree Plain   112,757,584   0.10   115,537,293   0.10   Falfree Plain   112,757,584   0.10   115,537,293   0.11   Falfree Portified   10,757,167   0.11   12,404,486   0.11   Flavored Milk and Drinks   52,284,428   1.11   57,122,391   1.17   Suttermilk   3,069,530   1.01   3,193,347   1.02   Eggnog   80,676   6.69   42,414   6.34   Shrinkage, Overages & Interhandler Difference   11,728,137   N/A   (3,202,630)   N/A   Shrinkage, Overages & Interhandler Difference   1,728,137   N/A   (3,202,630)   N/A   1.02 | Reduced Fat – 2% Plain                | 183,889,167   | 1.88      | 184,816,545   | 1.88      |
| Lowfat - 1% Fortified  | Reduced Fat – 2% Fortified            | 1,704,656     | 2.01      | 1,240,973     | 2.02      |
| FalFree Plain  | Lowfat – 1% Plain                     | 138,701,483   | 0.98      | 142,572,166   | 0.98      |
| FalFree Fortified   10,787,167   0.11   12,404,486   0.11   Flavored Milk and Drinks   52,284,428   1.11   57,122,391   1.17   Buttermilk   3,069,530   1.01   3,193,347   1.02   Eggnog   80,676   6.69   242,144   6.34   Shrinkage, Overages & Interhandler Difference   17,728,137   N/A   3,202,630   N/A   Ending Inventory   85,801,209   1.73   89,794,980   1.75   Total Class I in Marketing Area   485,007,786   1.89   887,334,849   1.91   Class I out of Marketing Area   125,043,496   1.77   133,219,909   1.83   Total Class I Utilization   970,051,282   1.87   1,020,554,758   1.90   Class I Utilization   970,051,282   1.87   1,020,554,758   1.90   Class I Milk**  Packaged Cream   81,230,048   18.39   89,624,344   18.02   Nonpool Bulk   24,001,063   5.13   28,953,340   2.59   2.59   2.59   2.59   2.59   2.50   2. | Lowfat – 1% Fortified                 | 1,729,642     |           | 2,967,227     |           |
| Flavored Milk and Drinks   52,284,428   1.11   57,122,391   1.17   |                                       |               |           |               |           |
| Buttermilk   3,069,530   1.01   3,193,347   1.02   Eggnog   80,676   6.69   242,144   6.34   Shrinkage, Overages & Interhandler Difference   (1,728,137)   N/A   (3,202,630)   N/A   Ending Inventory   85,801,209   1.73   89,794,980   1.75   Total Class I in Marketing Area   125,043,496   1.77   133,219,909   1.83   Total Class I Utilization   970,051,282   1.87   1,020,554,758   1.90    Class II Milk** Packaged Cream   81,230,048   18.39   89,624,344   18.02   Bakery, Candy, and Soup Products   52,260,989   3,73   44,870,111   3.99   Cottage Cheese   49,172,176   0.69   52,703,298   0.67   Ricotta Cheese   47,711,768   4.93   23,126,250   4.46   Sour Cream and Aerated Cream   17,848,802   12.48   18,527,511   12.60   Yogurt and Eggnog   32,547,273   1.57   29,284,369   1.68   Ice Cream, Desserts, Condensed, and Mixes   139,701,185   7.20   145,689,536   6.29   Shrinkage, Overages & Interhandler Difference   245,954   49,26   14,125,664   4.53   Total Class II Utilization   2,727,204   6.87   5,510,507   2.03   American-Type Cheeses   280,221,953   3.20   240,130,773   2.25   Swiss and Other-Type Cheeses   27,527,176   3.58   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandler Difference   94,482   41.67   20,027,250   3.29   Shrinkage, Overages & Interhandl |                                       |               |           |               |           |
| Eggnog   |                                       |               |           | , , ,         |           |
| Shrinkage, Overages & Interhandler Difference Ending Inventory   1.728,137   1.73   1.75    |                                       |               |           |               |           |
| Ending Inventory   |                                       | · ·           |           | -             |           |
| Total Class   In Marketing Area   845,007,786   1.89   887,334,849   1.91  |                                       | , ,           |           | , , , ,       |           |
| Class   Out of Marketing Area   125,043,496   1.77   133,219,909   1.83     Total Class   Utilization   970,051,282   1.87   1,020,554,758   1.90     Class   I Milk**     Packaged Cream   81,230,048   18.39   89,624,344   18.02     Nonpool Bulk   24,001,063   5.13   28,953,340   2.59     Bakery, Candy, and Soup Products   52,260,989   3.73   44,870,111   3.99     Cottage Cheese   49,172,176   0.69   52,703,298   0.67     Ricotta Cheese   17,711,768   4.93   23,126,250   4.46     Sour Cream and Aerated Cream   17,848,802   12.48   18,527,511   12.60     Yogurt and Eggnog   32,547,273   1.57   29,284,369   1.68     Ice Cream, Desserts, Condensed, and Mixes   139,701,185   7.20   145,669,536   6.29     Shrinkage, Overages & Interhandler Difference   245,954   49,26   14,125,664   4.53     Total Class   II Utilization   414,719,258   7.77   446,904,423   7.32     Class   II Milk**   Nonpool Bulk and Condensed Products   2,727,204   6.87   5,510,507   2.03     American-Type Cheeses   148,777,052   3.58   148,104,770   3.41     Cream Cheese   57,689,489   11.22   53,112,840   10.50     Italian-Type Cheeses   21,527,176   3.58   20,027,250   3.29     Shrinkage, Overages & Interhandler Difference   94,482   41.67   24,260   47.87     Total Class   III Utilization   511,037,356   4.26   466,910,400   3.91     Class   V Milk**   Nonpool Bulk   43,247,396   6.95   12,371,771   7.82     Condensed Products   22,224,658   2.92   19,891,614   3.49     Butter   13,617,788   57.36   17,639,860   48.66     Dried Milk Products   247,492,242   0.59   118,046,627   0.59     Shrinkage, Overages & Interhandler Difference   17,250,170   3.43   166,807   33.86     Ending Inventory   83,208,637   5.84   74,674,910   6.93     Shrinkage, Overages & Interhandler Difference   17,250,170   3.43   166,807   33.86     Ending Inventory   83,208,637   5.84   74,674,910   6.93     Shrinkage, Overages & Interhandler Difference   17,250,170   3.43   166,807   33.86     Ending Inventory   83,208,637   5.84   74,674,910   6.93     Shrinkage, Overag | Ending Inventory                      | 85,801,209    | 1.73      | 89,794,980    | 1.75      |
| Total Class I Utilization         970,051,282         1.87         1,020,554,758         1.90           Class II Milk** Packaged Cream         81,230,048         18.39         89,624,344         18.02           Nonpool Bulk         24,001,063         5.13         28,953,340         2.59           Bakery, Candy, and Soup Products         52,260,989         3.73         44,870,111         3.99           Cottage Cheese         49,172,176         0.69         52,703,298         0.67           Ricotta Cheese         17,711,768         4.93         23,126,250         4.46           Sour Cream and Aerated Cream         17,848,802         12.48         18,527,511         12.60           Yogurt and Eggnog         32,547,273         1.57         29,284,369         1.68           Ice Cream, Desserts, Condensed, and Mixes         39,701,185         7.20         145,689,536         6.29           Shrinkage, Overages & Interhandler Difference         245,954         49,26         14,125,664         4.53           Total Class III Willization         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,257,176   | Total Class I in Marketing Area       | 845,007,786   | 1.89      | 887,334,849   | 1.91      |
| Packaged Cream   | Class I out of Marketing Area         | 125,043,496   | 1.77      | 133,219,909   | 1.83      |
| Packaged Cream         81,230,048         18.39         89,624,344         18.02           Nonpool Bulk         24,001,063         5.13         28,953,340         2.59           Bakery, Candy, and Soup Products         52,260,989         3.73         44,870,111         3.99           Cottage Cheese         49,172,176         0.69         52,703,298         0.67           Ricotta Cheese         17,711,768         4.93         23,126,250         4.46           Sour Cream and Aerated Cream         17,848,802         12.48         118,527,511         12.60           Yogurt and Eggnog         32,547,273         1.57         29,284,369         1.68           Ice Cream, Desserts, Condensed, and Mixes         139,701,185         7.20         145,689,536         6.29           Shrinkage, Overages & Interhandler Difference         245,954         49.26         14,125,664         4.53           Total Class III Utilization         414,719,258         7.77         446,904,423         7.32           Class III Milk**           Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream C  | Total Class I Utilization             | 970,051,282   | 1.87      | 1,020,554,758 | 1.90      |
| Nonpool Bulk   | Class II Milk**                       |               |           |               |           |
| Bakery, Candy, and Soup Products         52,260,989         3.73         44,870,111         3.99           Cottage Cheese         49,172,176         0.69         52,703,298         0.67           Ricotta Cheese         17,711,768         4.93         23,126,250         4.46           Sour Cream and Aerated Cream         17,848,802         12.48         18,527,511         12.60           Yogurt and Eggnog         32,547,273         1.57         29,284,369         1.68           Ice Cream, Desserts, Condensed, and Mixes         139,701,185         7.20         145,689,536         6.29           Shrinkage, Overages & Interhandler Difference         245,954         49.26         14,125,664         4.53           Total Class II Utilization         414,719,258         7.77         446,904,423         7.32           Class III Milk**           Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           S  | Packaged Cream                        | 81,230,048    | 18.39     | 89,624,344    | 18.02     |
| Cottage Cheese         49,172,176         0.69         52,703,298         0.67           Ricotta Cheese         17,711,768         4.93         23,126,250         4.46           Sour Cream and Aerated Cream         17,848,802         12.48         18,527,511         12.60           Yogurt and Eggnog         32,547,273         1.57         29,284,369         1.68           Ice Cream, Desserts, Condensed, and Mixes         139,701,185         7.20         145,689,536         6.29           Shrinkage, Overages & Interhandler Difference         245,954         49.26         14,125,664         4.53           Total Class II Utilization         414,719,258         7.77         446,904,423         7.32           Class III Mill**         Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class IV Milk**   | <del>-</del>                          | 24,001,063    | 5.13      | 28,953,340    | 2.59      |
| Cottage Cheese         49,172,176         0.69         52,703,298         0.67           Ricotta Cheese         17,711,768         4.93         23,126,250         4.46           Sour Cream and Aerated Cream         17,848,802         12.48         18,527,511         12.60           Yogurt and Eggnog         32,547,273         1.57         29,284,369         1.68           Ice Cream, Desserts, Condensed, and Mixes         139,701,185         7.20         145,689,536         6.29           Shrinkage, Overages & Interhandler Difference         245,954         49.26         14,125,664         4.53           Total Class II Utilization         414,719,258         7.77         446,904,423         7.32           Class III Milk**         Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class IV Milk**   | •                                     |               | 3.73      |               | 3.99      |
| Ricotta Cheese         17,711,768         4.93         23,126,250         4.46           Sour Cream and Aerated Cream         17,848,802         12.48         18,527,511         12.60           Yogurt and Eggnog         32,547,273         1.57         29,284,369         1.68           Ice Cream, Desserts, Condensed, and Mixes         139,701,185         7.20         145,689,536         6.29           Shrinkage, Overages & Interhandler Difference         245,954         49.26         14,125,664         4.53           Total Class II Utilization         414,719,258         7.77         446,904,423         7.32           Class III Milk**         Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87 <td< td=""><td>· · · · · · · · · · · · · · · · · · ·</td><td></td><td>0.69</td><td></td><td>0.67</td></td<>   | · · · · · · · · · · · · · · · · · · · |               | 0.69      |               | 0.67      |
| Sour Cream and Aerated Cream         17,848,802 yegytt and Eggnog         12.48         18,527,511         12.60 yegytt and Eggnog           Ice Cream, Desserts, Condensed, and Mixes Ishrikage, Overages & Interhandler Difference         32,547,273         1.57         29,284,369         1.68           Shrinkage, Overages & Interhandler Difference         245,954         49.26         14,125,664         4.53           Total Class II Utilization         414,719,258         7.77         446,904,423         7.32           Class III Milk**           Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class IIV Milk**         Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Produc   | <del>_</del>                          |               | 4.93      |               | 4.46      |
| Yogurt and Eggnog lee Cream, Desserts, Condensed, and Mixes Shrinkage, Overages & Interhandler Difference At 139,701,185         1.57         29,284,369         1.68           Shrinkage, Overages & Interhandler Difference Total Class II Utilization         245,954         49.26         14,125,664         4.53           Total Class II Utilization         414,719,258         7.77         446,904,423         7.32           Class III Milk**           Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           <   |                                       |               |           |               |           |
| Ice Cream, Desserts, Condensed, and Mixes   139,701,185   7.20   145,689,536   6.29   Shrinkage, Overages & Interhandler Difference   245,954   49.26   14,125,664   4.53   Total Class II Utilization   414,719,258   7.77   446,904,423   7.32   Total Class II Utilization   414,719,258   7.77   446,904,423   7.32   Total Class III Milk**    Nonpool Bulk and Condensed Products   2,727,204   6.87   5,510,507   2.03   American-Type Cheeses   148,777,052   3.58   148,104,770   3.41   Total Class III Others   57,689,489   11.22   53,112,840   10.50   Italian-Type Cheeses   280,221,953   3.20   240,130,773   2.85   280,221,953   280,221,953   280,221,953   28 |                                       |               |           |               |           |
| Shrinkage, Overages & Interhandler Difference         245,954         49.26         14,125,664         4.53           Total Class II Utilization         414,719,258         7.77         446,904,423         7.32           Class III Milk**         Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**         Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dri  | • • • •                               |               |           |               |           |
| Class III Milk**           Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33  |                                       |               |           |               |           |
| Nonpool Bulk and Condensed Products         2,727,204         6.87         5,510,507         2.03           American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory   | Total Class II Utilization            | 414,719,258   | 7.77      | 446,904,423   | 7.32      |
| American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I  | Class III Milk**                      |               |           |               |           |
| American-Type Cheeses         148,777,052         3.58         148,104,770         3.41           Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I  | Nonpool Bulk and Condensed Products   | 2,727,204     | 6.87      | 5,510,507     | 2.03      |
| Cream Cheese         57,689,489         11.22         53,112,840         10.50           Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I         6,392,020         0.06         7,581,552         0.51           Total Class IV Utilizatio  | ·                                     |               | 3.58      |               | 3.41      |
| Italian-Type Cheeses         280,221,953         3.20         240,130,773         2.85           Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I         6,392,020         0.06         7,581,552         0.51           Total Class IV Utilization         433,432,911         4.24         250,373,141         6.49           Minimum Pri  | • •                                   |               | 11.22     |               | 10.50     |
| Swiss and Other-Type Cheeses         21,527,176         3.58         20,027,250         3.29           Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I         6,392,020         0.06         7,581,552         0.51           Total Class IV Utilization         433,432,911         4.24         250,373,141         6.49           Minimum Price Class         6,817,945         2.34         7,379,307         2.34           Total Minimum Pr  | Italian-Type Cheeses                  | 280,221,953   | 3.20      |               | 2.85      |
| Shrinkage, Overages & Interhandler Difference         94,482         41.67         24,260         47.87           Total Class III Utilization         511,037,356         4.26         466,910,400         3.91           Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I         6,392,020         0.06         7,581,552         0.51           Total Class IV Utilization         433,432,911         4.24         250,373,141         6.49           Minimum Price Class         Animal Feed and Dumpage         6,817,945         2.34         7,379,307         2.34           Total Minimum Price Class Utilization         6,817,945         2.34         7,379,307         2.34  |                                       |               |           |               |           |
| Class IV Milk**           Nonpool Bulk         43,247,396         6.95         12,371,771         7.82           Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I         6,392,020         0.06         7,581,552         0.51           Total Class IV Utilization         433,432,911         4.24         250,373,141         6.49           Minimum Price Class         Animal Feed and Dumpage         6,817,945         2.34         7,379,307         2.34           Total Minimum Price Class Utilization         6,817,945         2.34         7,379,307         2.34  | · · · · · · · · · · · · · · · · · · · |               |           |               |           |
| Nonpool Bulk       43,247,396       6.95       12,371,771       7.82         Condensed Products       22,224,658       2.92       19,891,614       3.49         Butter       13,617,788       57.36       17,639,860       48.86         Dried Milk Products       247,492,242       0.59       118,046,627       0.59         Shrinkage, Overages & Interhandler Difference       17,250,170       3.43       166,807       33.86         Ending Inventory       83,208,637       5.84       74,674,910       6.93         Skim Equivalent of NFMS to Fortify Class I       6,392,020       0.06       7,581,552       0.51         Total Class IV Utilization       433,432,911       4.24       250,373,141       6.49         Minimum Price Class         Animal Feed and Dumpage       6,817,945       2.34       7,379,307       2.34         Total Minimum Price Class Utilization       6,817,945       2.34       7,379,307       2.34  | Total Class III Utilization           | 511,037,356   | 4.26      | 466,910,400   | 3.91      |
| Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I         6,392,020         0.06         7,581,552         0.51           Total Class IV Utilization         433,432,911         4.24         250,373,141         6.49           Minimum Price Class         Animal Feed and Dumpage         6,817,945         2.34         7,379,307         2.34           Total Minimum Price Class Utilization         6,817,945         2.34         7,379,307         2.34   | Class IV Milk**                       |               |           |               |           |
| Condensed Products         22,224,658         2.92         19,891,614         3.49           Butter         13,617,788         57.36         17,639,860         48.86           Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I         6,392,020         0.06         7,581,552         0.51           Total Class IV Utilization         433,432,911         4.24         250,373,141         6.49           Minimum Price Class         6,817,945         2.34         7,379,307         2.34           Total Minimum Price Class Utilization         6,817,945         2.34         7,379,307         2.34   | Nonpool Bulk                          | 43,247,396    | 6.95      | 12,371,771    | 7.82      |
| Butter       13,617,788       57.36       17,639,860       48.86         Dried Milk Products       247,492,242       0.59       118,046,627       0.59         Shrinkage, Overages & Interhandler Difference       17,250,170       3.43       166,807       33.86         Ending Inventory       83,208,637       5.84       74,674,910       6.93         Skim Equivalent of NFMS to Fortify Class I       6,392,020       0.06       7,581,552       0.51         Total Class IV Utilization       433,432,911       4.24       250,373,141       6.49         Minimum Price Class         Animal Feed and Dumpage       6,817,945       2.34       7,379,307       2.34         Total Minimum Price Class Utilization       6,817,945       2.34       7,379,307       2.34  | ·                                     |               |           |               |           |
| Dried Milk Products         247,492,242         0.59         118,046,627         0.59           Shrinkage, Overages & Interhandler Difference         17,250,170         3.43         166,807         33.86           Ending Inventory         83,208,637         5.84         74,674,910         6.93           Skim Equivalent of NFMS to Fortify Class I         6,392,020         0.06         7,581,552         0.51           Total Class IV Utilization         433,432,911         4.24         250,373,141         6.49           Minimum Price Class         Animal Feed and Dumpage         6,817,945         2.34         7,379,307         2.34           Total Minimum Price Class Utilization         6,817,945         2.34         7,379,307         2.34   |                                       |               |           |               |           |
| Shrinkage, Overages & Interhandler Difference       17,250,170       3.43       166,807       33.86         Ending Inventory       83,208,637       5.84       74,674,910       6.93         Skim Equivalent of NFMS to Fortify Class I       6,392,020       0.06       7,581,552       0.51         Total Class IV Utilization       433,432,911       4.24       250,373,141       6.49         Minimum Price Class       Animal Feed and Dumpage       6,817,945       2.34       7,379,307       2.34         Total Minimum Price Class Utilization       6,817,945       2.34       7,379,307       2.34   |                                       |               |           | , ,           |           |
| Ending Inventory       83,208,637       5.84       74,674,910       6.93         Skim Equivalent of NFMS to Fortify Class I       6,392,020       0.06       7,581,552       0.51         Total Class IV Utilization       433,432,911       4.24       250,373,141       6.49         Minimum Price Class       Animal Feed and Dumpage       6,817,945       2.34       7,379,307       2.34         Total Minimum Price Class Utilization       6,817,945       2.34       7,379,307       2.34   |                                       |               |           | , , ,         |           |
| Skim Equivalent of NFMS to Fortify Class I       6,392,020       0.06       7,581,552       0.51         Total Class IV Utilization       433,432,911       4.24       250,373,141       6.49         Minimum Price Class       Animal Feed and Dumpage       6,817,945       2.34       7,379,307       2.34         Total Minimum Price Class Utilization       6,817,945       2.34       7,379,307       2.34  |                                       |               |           |               |           |
| Minimum Price Class       Animal Feed and Dumpage       6,817,945       2.34       7,379,307       2.34         Total Minimum Price Class Utilization       6,817,945       2.34       7,379,307       2.34  |                                       |               |           |               |           |
| Animal Feed and Dumpage         6,817,945         2.34         7,379,307         2.34           Total Minimum Price Class Utilization         6,817,945         2.34         7,379,307         2.34  |                                       | 433,432,911   | 4.24      | 250,373,141   | 6.49      |
| Animal Feed and Dumpage         6,817,945         2.34         7,379,307         2.34           Total Minimum Price Class Utilization         6,817,945         2.34         7,379,307         2.34  | Minimum Price Class                   |               |           |               |           |
|  |                                       | 6,817,945     | 2.34      | 7,379,307     | 2.34      |
| <b>Total Utilization</b> 2,336,058,752 3.88 2,192,122,029 3.96   | Total Minimum Price Class Utilization | 6,817,945     | 2.34      | 7,379,307     | 2.34      |
|  | Total Utilization                     | 2,336,058,752 | 3.88      | 2,192,122,029 | 3.96      |

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## MARCH RECEIPTS OF PRODUCER MILK, BY STATE

|              |             |           |          |         | Numb      | er of  | •               | verage |
|--------------|-------------|-----------|----------|---------|-----------|--------|-----------------|--------|
|              |             | Receipts  | <b>;</b> |         | Producers |        | Output          |        |
| State        | 2008        | 2007      | 2008     | 2007    | 2008      | 2007   | 2008            | 2007   |
|              | thousand po | ounds     | perce    | percent |           |        | pounds per farm |        |
| CT           | 31,235      | 31,580    | 1.5      | 1.6     | 135       | 141    | 7,464           | 7,225  |
| ME           | 48,664      | 47,506    | 2.3      | 2.4     | 332       | 336    | 4,728           | 4,561  |
| MD           | 84,500      | 84,740    | 4.0      | 4.4     | 506       | 514    | 5,387           | 5,318  |
| MA           | 20,497      | 20,673    | 1.0      | 1.1     | 164       | 163    | 4,032           | 4,091  |
| NH           | 24,857      | 24,241    | 1.2      | 1.2     | 132       | 136    | 6,074           | 5,750  |
| NJ           | 14,073      | 13,694    | 0.6      | 0.7     | 103       | 107    | 4,408           | 4,128  |
| NY           | 912,809     | 798,127   | 42.8     | 41.0    | 5,073     | 5,178  | 5,804           | 4,972  |
| PA           | 745,635     | 684,456   | 34.9     | 35.1    | 5,946     | 5,970  | 4,045           | 3,698  |
| RI           | 1,300       | 1,112     | 0.1      | 0.1     | 16        | 13     | 2,621           | 2,759  |
| VT           | 220,589     | 212,638   | 10.3     | 10.9    | 1,072     | 1,105  | 6,638           | 6,208  |
| VA           | 9,185       | 8,266     | 0.4      | 0.4     | 92        | 72     | 3,221           | 3,704  |
| Other States | 20,393 #    | 21,853 ## | 0.9      | 1.1     | 221       | 256    | 2,977           | 2,754  |
| Total/Avg.   | 2,133,737   | 1,948,886 | 100.0    | 100.0   | 13,792    | 13,991 | 4,991           | 4,494  |

<sup>#</sup> Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Missouri, Ohio, Oklahoma, West Virginia, and Wisconsin.

### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location<br>Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Percent<br>of Total<br>Receipts |
|----------------------------|-------------|-------------|-------------|-------------|----------------|---------------------------------|
| dollars/cwt                |             |             | pounds      |             |                | _                               |
| 3.15 and above             | 222,832,174 | 49,663,850  | 19,730,998  | 8,293,573   | 300,520,595    | 14.1                            |
| 3.00 – 3.10                | 315,398,635 | 91,805,089  | 20,942,994  | 82,592,202  | 510,738,920    | 23.9                            |
| 2.80 – 2.95                | 139,461,071 | 84,057,920  | 33,522,542  | 178,123,446 | 435,164,979    | 20.4                            |
| 2.60 - 2.70                | 89,206,876  | 38,750,452  | 74,944,058  | 3,726,914   | 206,628,300    | 9.7                             |
| 2.40 – 2.55                | 66,945,532  | 64,273,584  | 109,867,195 | 47,857,167  | 288,943,478    | 13.5                            |
| 2.35 and below             | 38,990,302  | 69,682,214  | 249,219,725 | 33,848,393  | 391,740,634    | 18.4                            |
| Market Total               | 872,834,590 | 398,233,109 | 508,227,512 | 354,441,695 | 2,133,736,906  | 100.0                           |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

<sup>##</sup> Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Michigan, Missouri, Ohio, Oklahoma, West Virginia, and Wisconsin.

## MARCH 2008 PRICES

|                                       |                                | March 2008 | March2007 | % Change |
|---------------------------------------|--------------------------------|------------|-----------|----------|
| Class Prices (reported per cwt unless | s noted otherwise):            |            |           |          |
| Class I @ Suffolk County, MA (I       | Boston) at 3.5% butterfat test | \$19.95    | \$17.50   | 14.0     |
| Class I Skim                          |                                | 15.79      | 13.25     | 19.2     |
| Class II @ 3.5% butterfat test        |                                | 15.63      | 13.60     | 14.9     |
| Class II Butterfat (per pound)        |                                | 1.3674     | 1.3839    | (1.2)    |
| Class II Skim                         |                                | 11.24      | 9.07      | 23.9     |
| Class II Nonfat Solids (per poun      | nd)                            | 1.2489     | 1.0078    | 23.9     |
| Class III @ 3.5% butterfat test       |                                | 18.00      | 15.09     | 19.3     |
| Class III Skim                        |                                | 13.72      | 10.64     | 28.9     |
| Class IV @ 3.5% butterfat test        |                                | 14.17      | 13.71     | 3.4      |
| Class IV Skim                         |                                | 9.75       | 9.21      | 5.9      |
| Statistical Uniform Price             |                                | 17.89      | 16.08     | 11.3     |
| Producer Price Differential           |                                | (0.11)     | 0.99      | (111.1)  |
| Component Prices (per pound):         | Butterfat                      | 1.3604     | 1.3769    | (1.2)    |
|                                       | Nonfat Solids                  | 1.0833     | 1.0229    | 5.9      |
|                                       | Protein                        | 4.3331     | 2.4329    | 78.1     |
|                                       | Other Solids                   | 0.0493     | 0.5257    | (90.6)   |

#### **NUMBER OF HANDLERS AND POOL PLANTS**

|   | March | February | March |
|---|-------|----------|-------|
|   | 2008  | 2008     | 2007  |
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 66    | 68       | 67    |
| Producer-Handlers   | 13    | 12       | 14    |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |       |          |       |
| Regulated under Other Federal Orders  | 77    | 77       | 71    |
| Less handlers operating plants in more than one category  | (10)  | (10)     | (9)   |
| Total Number of Handlers  | 146   | 147      | 143   |
| Distributing Plants   | 58    | 60       | 59    |
| Supply Plants   | 10    | 10       | 11    |
| Total Number of Pool Plants   | 68    | 70       | 70    |

### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

|                                       |                   |             | CHANGED ** |       |
|---------------------------------------|-------------------|-------------|------------|-------|
| <u>Name</u>                           | Plant Location    | <u>From</u> | <u>To</u>  | Expl. |
| Casp LLC                              | Penn Yan, NY      | PD          | ED         |       |
| DFA-Wisconsin-Organic                 | Milwaukee, WI     | NPS         | CSR        |       |
| DMS-Indiana Organic                   | Fairlawn, OH      | NPS         | CSR        |       |
| Good West                             | Douglassville, PA | PR          | PD         | (a)   |
| Jasper Products, L.L.C.               | Joplin, MO        | PR          | NPS        | (a)   |
| McEachron, Seth DBA Battenkill Valley | Salem, NY         | NEW         | ED         | (a)   |
| Creamery, LLC                         |                   |             |            |       |
| Monument Farms, Inc.                  | Weybridge, VT     | PD          | PH         |       |
| Ridge View Farms, Inc.                | Elizabethtown, PA | ED          | OOB        | (a)   |
| South Mountain Creamery, L.L.C.       | Middletown, MD    | ED          | PH         | (b)   |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

CSR - Cooperative State Reporting Unit

ED - Exempt distributing plant

NPS - Not pooling milk or reporting any sales in the Order during current month

PD - Pool distributing plant

uting plant PH - Producer handler

(a) Effective February 2008.

(b) Only for month of January 2008.

NEW - New plant or handler OOB - Out of business PR - Partially regulated plant

<sup>\*\*</sup> Type of Plant: