

Agricultural Marketing Service Dairy Programs

## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

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## JANUARY 2004 MONTHLY STATISTICAL REPORT

## **RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\***

	January 2004	January 2003	% Change
	pou	pounds	
Receipts of Fluid Milk Products and Cream			
Producers	1,992,269,634	2,057,981,325	(3.2)
Other Sources	43,340,556	46,633,154	(7.1)
Fortification and Recon. (Skim Equivalent)	17,729,618	10,786,433	64.4
Overages	1,252,312	230,814	442.6
Beginning Inventory	150,200,998	144,222,020	4.1
Total Receipts	2,204,793,118	2,259,853,746	(2.4)
Average Daily Producer Receipts	64,266,762	66,386,494	(3.2)
Utilization of Fluid Milk Products and Cream from Produce	er Receipts and Other Sourc	es	
Class I Milk:			
Marketing Area	895,614,769	884,895,670	1.2
Other Federal Markets	33,631,904	25,101,531	34.0
Non-Federal Markets	101,679,886	96,841,669	5.0
Total Class I Milk	1,030,926,559	1,006,838,870	2.4
Total Class II Milk	380,465,250	370,185,822	2.8
Total Class III Milk	532,290,015	588,190,750	(9.5)
Total Class IV Milk	253,836,438	285,327,712	(11.0)
Total Milk Assigned to Minimum price	7,274,856	9,310,592	(21.9)
Total Utilization	2,204,793,118	2,259,853,746	(2.4)
Average Daily Class I Use	33,255,695	32,478,673	2.4
Average Component Tests of Producer Receipts			% point
Butterfat	3.76%	3.80%	(0.04)
True Protein	3.08%	3.04%	0.04
Other Solids	5.68%	5.70%	(0.02)

\* Product pounds based on reports of handlers.

## HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

## <u>Name</u>

Midland Farms Inc. Z & R Corp.d/b/a Mohawk Dairy Location

Menands, NY Amsterdam, NY

## NORTHEAST MARKETING AREA

# Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

Deunds   percent   pounds   percent		January 2004	Butterfat	January 2003	Butterfat
Class I Milk   - <t< td=""><td></td><td></td><td></td><td></td><td>percent</td></t<>					percent
Whole Milk   322,079,759   3.26   322,325,310   32     Reduced Fat – 2% Fortified   9,300,405   1.99   9,739,321   32     Lowfat – 1% Fortified   7,730,739   1.03   8,431,809   10     Lowfat – 1% Fortified   7,730,739   1.03   8,431,809   10     FatFree Plain   106,389,183   0.09   107,199,892   10     Flavored Milk and Drinks   54,281,891   1.64   51,123,718   10     Buttermilk   1,810,187   1.10   1,942,019   19,42,019     Eggnog   147,393   6.34   73,047   10     Shrinkage, Overages & Interhandler Difference   (100,262)   N/A   (17,16,196)     Class I <i>out of</i> Marketing Area   135,311,790   2.00   12,943,200     Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   3     Class I Milk**   7   9,766,932,805   11     Nonpool Bulk   31,252,403   6.35   31,530,291   30     Nonpool Bulk   31,265,403   1.63   <	Class I Milk	poundo	poroont	poundo	percent
Reduced Fat - 2% Plain 170,708,244 1.98 164,769,726   Reduced Fat - 2% Fortified 9,300,405 1.99 9,739,321 1   Lowfat - 1% Plain 126,485,341 1.00 127,249,411 1   Lowfat - 1% Fortified 7,730,739 1.03 8,431,809 1   FatFree Plain 106,389,183 0.09 107,199,892 1   FatFree Fortified 14,926,319 0.10 14,858,571 1   Flavored Milk and Drinks 54,281,891 1.64 51,123,718 1   Buttermilk 1,810,187 1.10 1,942,019 1   Eggnog 147,733 6.34 73,047 1   Glass I our Or Marketing Area 895,614,769 2.07 884,895,670 1   Total Class I in Marketing Area 135,311,790 2.00 121,943,200 1   Total Class I Utilization 1,030,926,559 2.06 1,006,838,870 1   Nonpool Bulk 31,252,403 6.35 31,530,291 1   Nonpool Bulk 31,252,403 6.35 31,530,291 1   Yogurt and Eggnog		322,079,759	3.26	322,325,310	3.26
Lowfat – 1% Plain 126,485,341 1.00 127,249,411 1 Lowfat – 1% Portified 7,730,739 1.03 8,431,809 FatFree Plain 106,389,183 0.09 107,199,892 1 FatFree Fortified 14,926,319 0.10 14,858,571 1 Flavored Milk and Drinks 54,281,891 1.64 51,123,718 1 Buttermilk 1,810,187 1.10 1,942,019 1 Eggnog 147,393 6.34 73,047 1 Eggnog 0.verages & Interhandler Difference (100,262) N/A (1,716,196) 1 Ending Inventory 81,855,570 2.04 78,899,042 1 Total Class I <i>in</i> Marketing Area 895,614,769 2.07 884,895,670 1 Class I <i>out</i> of Marketing Area 135,311,790 2.00 121,943,200 1 Total Class I Utilization 1,030,926,559 2.06 1,006,838,870 1 Class I Wilk** Packaged Cream 64,834,661 16.96 56,892,805 11 Nonpool Bulk 31,252,403 6.35 31,530,291 1 Bakery, Candy, and Soup Products 51,080,845 4.38 63,2266,347 1 Cottage Cheese 24,383,220 4.80 21,427,256 1 Sour Cream and Aerated Cream 18,776,509 12.94 18,730,330 1 Yogurt and Eggnog 43,402,388 1.49 37,330,807 1 Cotas II Wilk** Nonpool Bulk and Condensed Products 26,592,170 2.85 24,016,874 American-Type Cheeses 170,402,411 3.66 176,893,464 1 Cream Cheese 273,881,918 3.17 309,699,232 1 Total Class II Utilization 380,465,250 7.17 370,185,822 1 Class II Milk** Nonpool Bulk and Condensed Products 26,592,170 2.85 24,016,874 American-Type Cheeses 170,402,411 3.66 176,893,464 3 Cream Cheese 273,881,918 3.17 309,699,232 1 Shrinkage, Overages & Interhandler Difference (95,365) 41.73 17,356,880 3 Shrinkage, Overages & Interhandler Difference (95,365) 41.73 17,356,880 3 Shrinkage, Overages & Interhandler Difference (95,365) 41.73 17,356,880 3 Shrinkage, Overages & Interhandler Difference (95,365) 41.73 17,556,880 3 Shrin	Reduced Fat – 2% Plain	170,708,244	1.98		1.98
Lowfat – 1% Fortified   7,730,739   1.03   8,431,809     FatFree Plain   106,389,183   0.09   107,199,882     FatFree Fortified   14,926,6319   0.10   14,858,571     Flavored Milk and Drinks   54,281,891   1.64   51,123,718     Buttermilk   1,810,187   1.10   1,942,019     Eggnog   147,393   6.34   73,047     Shrinkage, Overages & Interhandler Difference   (100,262)   N/A   (1,716,196)     Ending Inventory   81,855,570   2.04   78,899,042     Total Class I <i>in</i> Marketing Area   135,311,790   2.00   121,943,200     Class I out of Marketing Area   135,311,790   2.06   1,006,838,870   3     Class I Utilization   1,030,926,559   2.06   1,006,838,870   3     Cottase Chaese   53,991,293   0.70   43,286,649   1     Nonpool Bulk   31,252,403   6.35   31,530,291   1     Ricotta Cheese   24,383,220   4.80   21,427,256   3     Sour Cream and Aerated Cream	Reduced Fat – 2% Fortified	9,300,405	1.99	9,739,321	2.00
FatFree Plain   106,389,183   0.09   107,199,892     FatFree Fortified   14,926,319   0.10   14,858,571     Flavored Milk and Drinks   54,281,881   1.64   51,123,718     Buttermilk   1,810,187   1.10   1,942,019     Eggnog   147,393   6.34   73,047     Shrinkage, Overages & Interhandler Difference   (100,262)   N/A   (1,716,196)     Ending Inventory   81,855,570   2.04   78,899,042     Total Class I <i>out of</i> Marketing Area   895,614,769   2.07   884,895,670   3     Class I out of Marketing Area   135,311,790   2.00   121,943,200   3   3     Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   3     Class II Milk**   Packaged Cream   64,834,661   16.96   56,892,805   11     Nonpool Bulk   31,252,403   6.35   31,530,291   3   3     Ricotta Cheese   24,383,220   4.80   21,427,256   3     Sour Cream and Aerated Cream   18,776,509   12,	Lowfat – 1% Plain	126,485,341	1.00	127,249,411	0.99
FatFree Fortified 14,926,319 0.10 14,858,571   Flavored Milk and Drinks 54,281,881 1.64 51,123,718   Buttermilk 1,810,187 1.10 1,942,019   Eggnog 147,393 6.34 73,047   Shrinkage, Overages & Interhandler Difference (100,262) N/A (1,716,196)   Ending Inventory 81,855,570 2.04 78,899,042   Total Class I <i>in</i> Marketing Area 895,614,769 2.07 884,895,670 3   Class I <i>out</i> of Marketing Area 135,311,790 2.00 121,943,200 121,943,200   Total Class I Utilization 1,030,926,559 2.06 1,006,838,870 3   Class II Milk** Packaged Cream 64,834,661 16.96 56,892,805 1   Nonpool Bulk 31,252,403 6.35 31,530,291 4 3 <td>Lowfat – 1% Fortified</td> <td>7,730,739</td> <td>1.03</td> <td>8,431,809</td> <td>1.03</td>	Lowfat – 1% Fortified	7,730,739	1.03	8,431,809	1.03
Flavored Milk and Drinks 54,281,891 1.64 51,123,718   Buttermilk 1,810,187 1.10 1.942,019   Eggnog 147,393 6.34 73,047   Shrinkage, Overages & Interhandler Difference (100,262) N/A (1,716,196)   Ending Inventory 81,855,570 2.04 78,899,042   Total Class I <i>in</i> Marketing Area 895,614,769 2.07 884,895,670   Class I Utilization 1,030,926,559 2.06 1,006,838,870 2   Total Class I Utilization 1,030,926,559 2.06 1,006,838,870 2   Packaged Cream 64,834,661 16.96 56,892,805 11   Nonpool Bulk 31,252,403 6.35 31,530,291 10   Cottage Cheese 53,991,293 0.70 43,286,649 10   Ricotta Cheese 24,383,220 4.80 21,427,256 4   Sour Cream and Aerated Cream 18,776,509 12.94 18,730,330 14   Yogurt and Eggnog 43,402,398 1.49 37,30,807 16   Cream, Desserts, Condensed, and Mixes 93,026,444 7.97		106,389,183	0.09		0.09
Buttermilk   1,810,187   1.10   1,942,019     Eggnog   147,393   6.34   73,047   1     Shrinkage, Overages & Interhandler Difference   (100,262)   N/A   (1,716,196)     Ending Inventory   81,855,570   2.04   78,899,042   7     Total Class I <i>out of</i> Marketing Area   895,614,769   2.07   884,895,670   2     Class I <i>out of</i> Marketing Area   135,311,790   2.00   121,943,200   7     Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   2     Packaged Cream   64,834,661   16.96   56,892,805   10     Nonpool Bulk   31,252,403   6.35   31,530,291   0     Bakery, Candy, and Soup Products   51,080,845   4.38   63,266,347   2     Cottage Cheese   24,383,220   4.80   21,427,256   2   3     Sour Cream and Aerated Cream   18,776,509   12.94   18,730,330   1     Yogurt and Eggnog   43,402,398   1.49   37,30,807   3     Total Class					0.10
Eggnog   147,393   6.34   73,047   in     Shrinkage, Overages & Interhandler Difference   (100,262)   N/A   (1,716,196)     Ending Inventory   81,855,570   2.04   78,899,042   78,899,042     Total Class I <i>in</i> Marketing Area   895,614,769   2.07   884,895,670   32     Class I <i>out of</i> Marketing Area   135,311,790   2.00   121,943,200   32     Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   32     Class II Milk**   Packaged Cream   64,834,661   16.96   56,892,805   11     Nonpool Bulk   31,252,403   6.35   31,530,291   30   70   43,286,649   43     Ricotta Cheese   53,991,293   0.70   43,286,649   43   40,3300   14     Yogurt and Eggnog   43,402,398   1.49   37,309,807   16c Cream, Desserts, Condensed, and Mixes   93,026,444   7.97   97,545,502   33     Total Class II Utilization   380,465,250   7.17   370,185,822   36   36   37,237,612	Flavored Milk and Drinks				1.48
Shrinkage, Overages & Interhandler Difference   (100,262)   N/A   (1,716,196)     Ending Inventory   81,855,570   2.04   78,899,042   78,899,042     Total Class I <i>in</i> Marketing Area   895,614,769   2.07   884,895,670   20     Class I <i>out of</i> Marketing Area   135,311,790   2.00   121,943,200   20     Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   20     Class II Milk**   Packaged Cream   64,834,661   16.96   56,892,805   11     Nonpool Bulk   31,252,403   6.35   31,530,291   0   124,27,256   0     Cottage Cheese   53,991,293   0.70   43,286,649   0   0     Ricotta Cheese   24,383,220   4.80   21,427,256   0   0     Sour Cream and Aerated Cream   18,776,509   12.94   18,703,30   1   1     Yogurt and Eggnog   43,402,398   1.49   37,390,807   1   15,835   5     Total Class II Utilization   380,465,250   7.17   370,185,822					1.05
Ending Inventory   81,855,570   2.04   78,899,042     Total Class I <i>in</i> Marketing Area   895,614,769   2.07   884,895,670   33     Class I out of Marketing Area   135,311,790   2.00   121,943,200   33     Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   33     Class II Milk**   Packaged Cream   64,834,661   16.96   56,892,805   11     Nonpool Bulk   31,252,403   6.35   31,530,291   33   34   34   34,266,49   34     Cottage Cheese   53,991,293   0.70   43,286,649   34   34,302,391   34   37,303,01   34   37,309,807   34   37,309,807   36   37,309,807   36   36   37,309,807   36   36   37,309,807   36   36   37,309,807   36   36   37,309,807   37   37,309,807   36   36   37,309,807   36   36   37,309,807   36   36   37,309,807   36   36   37,309,807   37   37,309,807 </td <td></td> <td></td> <td></td> <td>-</td> <td>6.14</td>				-	6.14
Total Class I in Marketing Area   895,614,769   2.07   884,895,670   2.07     Class I out of Marketing Area   135,311,790   2.00   121,943,200   121,943,200     Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   2.00     Class II Milk**   Packaged Cream   64,834,661   16.96   56,892,805   10     Nonpool Bulk   31,252,403   6.35   31,530,291   0   0   43,286,649   0     Cottage Cheese   53,991,293   0.70   43,286,649   0   0   43,286,649   0     Ricotta Cheese   24,383,220   4.80   21,427,256   0   0   21,947,256   0 </td <td></td> <td>· · · /</td> <td></td> <td>( )</td> <td>N/A</td>		· · · /		( )	N/A
Class I out of Marketing Area   135,311,790   2.00   121,943,200     Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   2.06     Class II Milk**   Packaged Cream   64,834,661   16.96   56,892,805   10     Nonpool Bulk   31,252,403   6.35   31,530,291   0.06	Ending Inventory	81,855,570	2.04	78,899,042	1.99
Total Class I Utilization   1,030,926,559   2.06   1,006,838,870   2.06     Class II Milk**   Packaged Cream   64,834,661   16.96   56,892,805   11     Nonpool Bulk   31,252,403   6.35   31,530,291   0     Bakery, Candy, and Soup Products   51,080,845   4.38   63,266,347   20     Cottage Cheese   53,991,293   0.70   43,286,649   0   21,427,256   0     Sour Cream and Aerated Cream   18,776,509   12.94   18,730,330   1   1   37,390,807   1   1   15,835   51     Orgunt and Eggnog   43,402,398   1.49   37,390,807   1   15,835   51     Total Class II Utilization   380,465,250   7.17   370,185,822   20     Class III Milk**   Nonpool Bulk and Condensed Products   26,592,170   2.85   24,016,874   24     Monpool Bulk and Condensed Products   26,592,170   2.85   24,016,874   24     American-Type Cheeses   170,402,411   3.66   176,893,464   25	-	895,614,769	2.07	884,895,670	2.04
Class II Milk**   Packaged Cream   64,834,661   16.96   56,892,805   10     Nonpool Bulk   31,252,403   6.35   31,530,291   40     Bakery, Candy, and Soup Products   51,080,845   4.38   63,266,347   50     Cottage Cheese   53,991,293   0.70   43,286,649   40     Ricotta Cheese   24,383,220   4.80   21,427,256   40     Sour Cream and Aerated Cream   18,776,509   12.94   18,730,330   14     Yogurt and Eggnog   43,402,398   1.49   37,390,807   16   15,835   50     Total Class II Utilization   380,465,250   7.17   370,185,822   50 </td <td>5</td> <td></td> <td>2.00</td> <td>121,943,200</td> <td>1.99</td>	5		2.00	121,943,200	1.99
Packaged Cream   64,834,661   16.96   56,892,805   11     Nonpool Bulk   31,252,403   6.35   31,530,291   4     Bakery, Candy, and Soup Products   51,080,845   4.38   63,266,347   5     Cottage Cheese   53,991,293   0.70   43,286,649   4     Ricotta Cheese   24,383,220   4.80   21,427,256   5     Sour Cream and Aerated Cream   18,776,509   12.94   18,730,330   1     Yogurt and Eggnog   43,402,398   1.49   37,300,807   1     Ice Cream, Desserts, Condensed, and Mixes   93,026,444   7.97   97,545,502   3     Total Class II Utilization   380,465,250   7.17   370,185,822   3     Class III Milk**   Nonpool Bulk and Condensed Products   26,592,170   2.85   24,016,874     American-Type Cheeses   170,402,411   3.66   176,893,464   3     Cream Cheese   41,971,183   11.63   37,237,612   11     Italian-Type Cheeses   19,537,698   3.82   22,986,688   33	Total Class I Utilization	1,030,926,559	2.06	1,006,838,870	2.03
Nonpool Bulk   31,252,403   6.35   31,530,291   Model     Bakery, Candy, and Soup Products   51,080,845   4.38   63,266,347   53,291,293   0.70   43,286,649   64     Cottage Cheese   53,991,293   0.70   43,286,649   64   64     Ricotta Cheese   24,383,220   4.80   21,427,256   64   64     Sour Cream and Aerated Cream   18,776,509   12.94   18,730,330   14   7390,807   16   7390,807   16   15,835   50   16   15,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   115,835   50   116   115,835   50   116   116,874   115,835   50   116   116   116,874   115,835   50   116   116   116,					
Bakery, Candy, and Soup Products   51,080,845   4.38   63,266,347     Cottage Cheese   53,991,293   0.70   43,286,649   43     Ricotta Cheese   24,383,220   4.80   21,427,256   43     Sour Cream and Aerated Cream   18,776,509   12.94   18,730,330   14     Yogurt and Eggnog   43,402,398   1.49   37,390,807   43     Ice Cream, Desserts, Condensed, and Mixes   93,026,444   7.97   97,545,502   43     Shrinkage, Overages & Interhandler Difference   (282,523)   N/A   115,835   54     Total Class II Utilization   380,465,250   7.17   370,185,822   44   44     Nonpool Bulk and Condensed Products   26,592,170   2.85   24,016,874   44     American-Type Cheeses   170,402,411   3.66   176,893,464   44   44     Cream Cheese   41,971,183   11.63   37,237,612   14   14   14   14   14   14   14   14   14   14   14   14   14   14	-				16.88
Cottage Cheese   53,991,293   0.70   43,286,649   43,286,649     Ricotta Cheese   24,383,220   4.80   21,427,256   43,30,330   14,373,390,807   14,373,390,807   14,373,390,807   14,373,390,807   14,373,390,807   14,373,390,807   14,373,390,807   14,373   11,533,550   14,373   11,533,550   14,373,376,12   14,373,376,12   14,373,376,12   14,373,376,12   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,7237,612   14,333,733,756,883   14,333,7	•				6.68
Ricotta Cheese 24,383,220 4.80 21,427,256   Sour Cream and Aerated Cream 18,776,509 12.94 18,730,330 14   Yogurt and Eggnog 43,402,398 1.49 37,390,807 14   Yogurt and Eggnog 43,402,398 1.49 37,390,807 14   Ice Cream, Desserts, Condensed, and Mixes 93,026,444 7.97 97,545,502 14   Shrinkage, Overages & Interhandler Difference (282,523) N/A 115,835 50   Total Class II Utilization 380,465,250 7.17 370,185,822 14   Nonpool Bulk and Condensed Products 26,592,170 2.85 24,016,874 14   Cream Cheese 170,402,411 3.66 176,893,464 15   Cream Cheese 41,971,183 11.63 37,237,612 12   Italian-Type Cheeses 273,881,918 3.17 309,699,232 12   Swiss and Other-Type Cheeses 19,537,698 3.82 22,986,688 14   Total Class III Utilization 532,290,015 3.99 588,190,750 14   Total Class III Utilization 532,290,015 3.99					3.61
Sour Cream and Aerated Cream   18,776,509   12.94   18,730,330   14     Yogurt and Eggnog   43,402,398   1.49   37,390,807   16     Ice Cream, Desserts, Condensed, and Mixes   93,026,444   7.97   97,545,502   16     Shrinkage, Overages & Interhandler Difference   (282,523)   N/A   115,835   56     Total Class II Utilization   380,465,250   7.17   370,185,822   17     Class III Milk**   Nonpool Bulk and Condensed Products   26,592,170   2.85   24,016,874     American-Type Cheeses   170,402,411   3.66   176,893,464   17     Cream Cheese   41,971,183   11.63   37,237,612   17     Italian-Type Cheeses   273,881,918   3.17   309,699,232   17     Swiss and Other-Type Cheeses   19,537,698   3.82   22,986,688   17     Total Class III Utilization   532,290,015   3.99   588,190,750   17     Total Class III Utilization   532,290,015   3.99   588,190,750   18     Class IV Milk**   Nonpool Bulk and Conde	-				0.74
Yogurt and Eggnog 43,402,398 1.49 37,390,807   Ice Cream, Desserts, Condensed, and Mixes 93,026,444 7.97 97,545,502 36   Shrinkage, Overages & Interhandler Difference (282,523) N/A 115,835 56   Total Class II Utilization 380,465,250 7.17 370,185,822 37   Class III Milk**   41,971,183 11.63 37,237,612 37   Nonpool Bulk and Condensed Products 26,592,170 2.85 24,016,874 36 37,237,612 37   Cream Cheese 41,971,183 11.63 37,237,612 12 37 396,99,232 37   Italian-Type Cheeses 273,881,918 3.17 309,699,232 37 309,699,232 37   Swiss and Other-Type Cheeses 19,537,698 3.82 22,986,688 37 38 37 309,699,232 37 31   Total Class III Utilization 532,290,015 3.99 588,190,750 38 38 38 38 38 38 38 38 38 37 37 36 38 38 38 <t< td=""><td></td><td></td><td></td><td></td><td>4.49</td></t<>					4.49
Ice Cream, Desserts, Condensed, and Mixes   93,026,444   7.97   97,545,502   33     Shrinkage, Overages & Interhandler Difference   (282,523)   N/A   115,835   55     Total Class II Utilization   380,465,250   7.17   370,185,822   33     Class III Milk**   Viant Condensed Products   26,592,170   2.85   24,016,874   33     American-Type Cheeses   170,402,411   3.66   176,893,464   33   37,237,612   11     Italian-Type Cheeses   273,881,918   3.17   309,699,232   33   33   39,699,232   33     Swiss and Other-Type Cheeses   19,537,698   3.82   22,986,688   33   33   33,737,618   3.17   309,699,232   33					14.40
Shrinkage, Overages & Interhandler Difference   (282,523)   N/A   115,835   54     Total Class II Utilization   380,465,250   7.17   370,185,822   74   74     Class III Milk**   Nonpool Bulk and Condensed Products   26,592,170   2.85   24,016,874   74     American-Type Cheeses   170,402,411   3.66   176,893,464   74     Cream Cheese   41,971,183   11.63   37,237,612   11     Italian-Type Cheeses   273,881,918   3.17   309,699,232   74     Swiss and Other-Type Cheeses   19,537,698   3.82   22,986,688   76     Shrinkage, Overages & Interhandler Difference   (95,365)   41.73   17,356,880   74     Total Class III Utilization   532,290,015   3.99   588,190,750   74     Class IV Milk**   Nonpool Bulk and Condensed Products   3,737,761   16.30   8,540,512   14     Butter   19,678,569   48.49   26,782,942   54     Dried Milk Products   142,754,699   0.55   184,847,554   74					1.55
Total Class II Utilization   380,465,250   7.17   370,185,822     Class III Milk**   26,592,170   2.85   24,016,874     American-Type Cheeses   170,402,411   3.66   176,893,464   176,893,464     Cream Cheese   41,971,183   11.63   37,237,612   11     Italian-Type Cheeses   273,881,918   3.17   309,699,232   12     Swiss and Other-Type Cheeses   19,537,698   3.82   22,986,688   12     Shrinkage, Overages & Interhandler Difference   (95,365)   41.73   17,356,880   12     Total Class III Utilization   532,290,015   3.99   588,190,750   14     Nonpool Bulk and Condensed Products   3,737,761   16.30   8,540,512   10     Butter   19,678,569   48.49   26,782,942   50     Dried Milk Products   142,754,699   0.55   184,847,554   10					8.40 56.40
Class III Milk**   Nonpool Bulk and Condensed Products 26,592,170 2.85 24,016,874   American-Type Cheeses 170,402,411 3.66 176,893,464   Cream Cheese 41,971,183 11.63 37,237,612 12   Italian-Type Cheeses 273,881,918 3.17 309,699,232 22   Swiss and Other-Type Cheeses 19,537,698 3.82 22,986,688 22   Shrinkage, Overages & Interhandler Difference (95,365) 41.73 17,356,880 32   Total Class III Utilization 532,290,015 3.99 588,190,750 32   Class IV Milk** Nonpool Bulk and Condensed Products 3,737,761 16.30 8,540,512 10   Butter 19,678,569 48.49 26,782,942 50   Dried Milk Products 142,754,699 0.55 184,847,554 40	• •	· · · · · · · · · · · · · · · · · · ·			7.24
Nonpool Bulk and Condensed Products   26,592,170   2.85   24,016,874     American-Type Cheeses   170,402,411   3.66   176,893,464   3     Cream Cheese   41,971,183   11.63   37,237,612   12     Italian-Type Cheeses   273,881,918   3.17   309,699,232   3     Swiss and Other-Type Cheeses   19,537,698   3.82   22,986,688   3     Shrinkage, Overages & Interhandler Difference   (95,365)   41.73   17,356,880   3     Total Class III Utilization   532,290,015   3.99   588,190,750   3     Class IV Milk**   Nonpool Bulk and Condensed Products   3,737,761   16.30   8,540,512   10     Butter   19,678,569   48.49   26,782,942   50     Dried Milk Products   142,754,699   0.55   184,847,554   40		,,		,,-	
American-Type Cheeses 170,402,411 3.66 176,893,464 3   Cream Cheese 41,971,183 11.63 37,237,612 12   Italian-Type Cheeses 273,881,918 3.17 309,699,232 3   Swiss and Other-Type Cheeses 19,537,698 3.82 22,986,688 3   Shrinkage, Overages & Interhandler Difference (95,365) 41.73 17,356,880 3   Total Class III Utilization 532,290,015 3.99 588,190,750 3   Class IV Milk** Nonpool Bulk and Condensed Products 3,737,761 16.30 8,540,512 10   Butter 19,678,569 48.49 26,782,942 50   Dried Milk Products 142,754,699 0.55 184,847,554 40		26 592 170	2 85	24 016 874	1.44
Cream Cheese 41,971,183 11.63 37,237,612 12   Italian-Type Cheeses 273,881,918 3.17 309,699,232 22   Swiss and Other-Type Cheeses 19,537,698 3.82 22,986,688 22   Shrinkage, Overages & Interhandler Difference (95,365) 41.73 17,356,880 22   Total Class III Utilization 532,290,015 3.99 588,190,750 22   Class IV Milk** Nonpool Bulk and Condensed Products 3,737,761 16.30 8,540,512 10   Butter 19,678,569 48.49 26,782,942 50   Dried Milk Products 142,754,699 0.55 184,847,554 0	•				3.51
Italian-Type Cheeses 273,881,918 3.17 309,699,232 3   Swiss and Other-Type Cheeses 19,537,698 3.82 22,986,688 3   Shrinkage, Overages & Interhandler Difference (95,365) 41.73 17,356,880 3   Total Class III Utilization 532,290,015 3.99 588,190,750 3   Class IV Milk** Nonpool Bulk and Condensed Products 3,737,761 16.30 8,540,512 10   Butter 19,678,569 48.49 26,782,942 50   Dried Milk Products 142,754,699 0.55 184,847,554 4					12.39
Swiss and Other-Type Cheeses   19,537,698   3.82   22,986,688   3.82     Shrinkage, Overages & Interhandler Difference   (95,365)   41.73   17,356,880   3.82     Total Class III Utilization   532,290,015   3.99   588,190,750   3.99     Class IV Milk**   Nonpool Bulk and Condensed Products   3,737,761   16.30   8,540,512   10     Butter   19,678,569   48.49   26,782,942   50     Dried Milk Products   142,754,699   0.55   184,847,554   40					2.97
Shrinkage, Overages & Interhandler Difference   (95,365)   41.73   17,356,880   31     Total Class III Utilization   532,290,015   3.99   588,190,750   31     Class IV Milk**   Vilk**   Vilk**   Vilk**   Vilk**   Vilk**   19,678,569   48.49   26,782,942   56     Dried Milk Products   142,754,699   0.55   184,847,554   40					2.24
Class IV Milk**     Nonpool Bulk and Condensed Products   3,737,761   16.30   8,540,512   10     Butter   19,678,569   48.49   26,782,942   50     Dried Milk Products   142,754,699   0.55   184,847,554   0					3.14
Nonpool Bulk and Condensed Products3,737,76116.308,540,51210Butter19,678,56948.4926,782,94250Dried Milk Products142,754,6990.55184,847,5540	Total Class III Utilization	532,290,015	3.99	588,190,750	3.64
Butter19,678,56948.4926,782,94256Dried Milk Products142,754,6990.55184,847,554	Class IV Milk**				
Dried Milk Products 142,754,699 0.55 184,847,554	Nonpool Bulk and Condensed Products	3,737,761	16.30	8,540,512	16.02
	Butter	19,678,569	48.49	26,782,942	50.57
Shrinkage, Overages & Interhandler Difference 17.466.255 4.37 73.831 9	Dried Milk Products	142,754,699	0.55	184,847,554	0.38
······································	Shrinkage, Overages & Interhandler Difference	17,466,255	4.37	73,831	94.48
Ending Inventory 62,963,459 6.46 59,827,173	Ending Inventory	62,963,459	6.46	59,827,173	6.43
Skim Equivalent of NFMS to Fortify Class I 7,235,695 0.07 5,255,700	Skim Equivalent of NFMS to Fortify Class I	7,235,695	0.07	5,255,700	0.07
Total Class IV Utilization   253,836,438   6.21   285,327,712	Total Class IV Utilization	253,836,438	6.21	285,327,712	6.84
Minimum Price Class	Minimum Price Class				
Animal Feed and Dumpage   7,274,856   2.77   9,310,592   3	Animal Feed and Dumpage	7,274,856	2.77	9,310,592	3.16
Total Minimum Price Class Utilization7,274,8562.779,310,592	Total Minimum Price Class Utilization	7,274,856	2.77	9,310,592	3.16
Total Utilization   2,204,793,118   3.89   2,259,853,746   3.89	Total Utilization	2,204,793,118	3.89	2,259,853,746	3.92

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

#### NORTHEAST MARKETING AREA

## JANUARY RECEIPTS OF PRODUCER MILK, BY STATE

					Number of		Daily Average	
	Receipts			Producers		Output		
State	2004	2003	2004	2003	2004	2003	2004	2003
	thousand pounds		percent				pounds p	per farm
ME	49,873	52,332	2.5	2.5	394	413	4,083	4,087
MD	83,678	89,670	4.2	4.4	602	633	4,484	4,570
NJ	16,357	17,999	0.8	0.9	130	138	4,059	4,207
NY	845,638	856,329	42.4	41.6	5,964	6,203	4,574	4,453
PA	650,741	687,292	32.7	33.4	6,466	6,732	3,246	3,293
VT	219,287	226,669	11.0	11.0	1,305	1,383	5,421	5,287
VA	21,539	15,322	1.1	0.7	179	104	3,882	4,752
Other New England States	81,878 **	91,289 **	4.1	4.5	543	594	4,864	4,958
All Other States	23,279 #	21,079 ##	1.2	1.0	177	176	4,243	3,863
Total/Avg.	1,992,270	2,057,981	100.0	100.0	15,760	16,376	4,078	4,054

# Represents restricted data for the states of Delaware, Michigan, Nevada, Ohio, Utah, West Virginia, and Wisconsin.

## Represents restricted data for the states of Delaware, Michigan, Nevada, Utah, West Virginia, and Wisconsin.

\*\* Includes data for the states of Connecticut, Massachusetts, New Hampshire, and Rhode Island.

## RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location					Total	Percent of Total
Differentials*	Class I	Class II	Class III	Class IV	Receipts	Receipts
dollars/cwt			pounds		· · · ·	
3.15 and above	290,891,806	53,766,485	15,283,243	5,101,679	365,043,213	18.3
3.00 – 3.10	310,741,310	67,426,779	35,955,953	42,462,109	456,586,151	22.9
2.80 – 2.95	128,414,920	67,065,474	51,904,236	83,292,642	330,677,272	16.6
2.60 - 2.70	93,511,943	39,152,473	63,139,519	3,779,368	199,583,303	10.0
2.40 – 2.55	84,530,542	52,885,028	121,502,626	13,080,198	271,998,394	13.7
2.35 and below	36,293,686	73,097,664	240,197,338	18,792,613	368,381,301	18.5
Market Total	944,384,207	353,393,903	527,982,915	166,508,609	1,992,269,634	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

## **JANUARY 2004**

## PRICES

		January 2004	January 2003	% Change
Class Prices (reported per cwt unles	s noted otherwise):			
Class I @ Suffolk County, MA (	Boston) at 3.5% butterfat test	\$15.10	\$13.81	9.3
Class I Skim		10.71	9.92	8.0
Class II @ 3.5% butterfat test		11.67	11.29	3.4
Class II Butterfat (per pound)		1.5048	1.1926	26.2
Class II Skim		6.64	7.37	(9.9)
Class II Nonfat Solids (per pour	nd)	0.7378	0.8189	(9.9)
Class III @ 3.5% butterfat test		11.61	9.78	18.7
Class III Skim		6.60	5.83	13.2
Class IV @ 3.5% butterfat test		10.97	10.07	8.9
Class IV Skim		5.94	6.13	(3.1)
Statistical Uniform Price		13.58	12.19	11.4
Producer Price Differential		1.97	2.41	(18.3)
Component Prices (per pound):	Butterfat	1.4978	1.1856	26.3
	Nonfat Solids	0.6595	0.6807	(3.1)
	Protein	2.0875	1.8164	14.9
	Other Solids	0.0217	0.0339	(36.0)

## NUMBER OF HANDLERS AND POOL PLANTS

	January 2004	December# 2003	January 2003
Pool Handlers	63	63	63
Producer-Handlers	15	15	15
Partially Regulated, Exempt Distributing, and			
Other Federal Market Handlers	70	70	72
Less handlers having plants in more than one category	(7)	(8)	(7)
Total Number of Handlers	141	140	143
Distributing Plants	63	63	61
Supply Plants	11	11	11
Total Number of Pool Plants	74	74	72

#### # Revised

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

		CHANGED **		
<u>Name</u>	Plant Location	<u>From</u>	<u>To</u>	<u>Expl.</u>
Morningstar Foods, Inc.	Sulphur Springs, TX	OF		
Old Home Foods Inc.	St. Paul, MN	PR	PD	
Ready Food Products, Inc.	Philadelphia, PA	PD	PR	
Schroeder Milk Co., Inc.	Maplewood, MN		OF	

\* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

\*\* Type of Plant:

PD – Pool Distributing plant PR – Partially Regulated plant

OF - Other federal order plant with route disposition in the Northeast marketing area