

The Market Administrator's

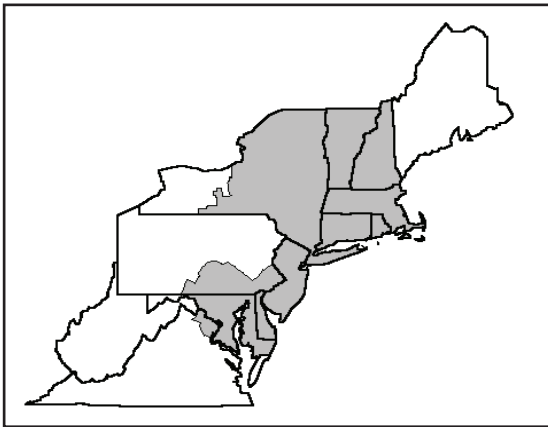
BULLETIN

NORTHEAST MARKETING AREA

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September 2025

Federal Order No. 1



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September Pool Price Calculation

The September 2025 statistical uniform price (SUP) for the Northeast Marketing Area was announced at \$19.30 per hundredweight for milk delivered to plants located in Suffolk County, Massachusetts (Boston), the pricing point for the Northeast Order. The statistical uniform price is calculated at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids. If reported at the average tests of producer pooled milk, the SUP would be \$21.76 per hundredweight. The September statistical uniform price was \$1.02 per hundredweight below the August price. The September producer price differential (PPD) at Suffolk County was \$1.71 per hundredweight, a decrease of \$1.37 from the previous month.

Product Prices Effect

Commodity prices for September: the butter price fell 44 cents, the nonfat dry milk price decreased 6 cents, dry whey was up less than a cent, and the cheese price increased 5 cents, all on a per pound basis. The commodity price changes translated to a 53-cent decrease in the butterfat price, a 6-cent decrease in the nonfat solids price, no change in the other solids price, and a 74-cent rise in the protein price, all on a per pound basis.

Class Prices for September: Class I, based on prices in August, dropped 23 cents; Class II decreased \$1.79; Class III rose 35 cents; and Class IV fell \$2.33, all on a per hundredweight basis. The rise in the protein price and drop in nonfat solid price resulted in a Class III price that was higher than both the Class II and IV prices for the month; and a decrease in the PPD. A decline in every class price, except Class III, caused the overall pool value to decline and resulted in a lower SUP.

Selected Statistics

The Class II utilization, Class III utilization, average daily delivery per producer, and total producer receipts all set records for the highest volumes in the Northeast Order for the month of September. The average producer butterfat and protein tests set new record highs for the month while the average producer other solids test tied for the high for the month of September. ❖

Pool Summary

- A total of 7,118 producers were pooled under the Order with an average daily delivery per producer of 10,607 pounds.
- Pooled milk receipts totaled 2.265 billion pounds, an increase of 0.2 percent from last month on an average daily basis.
- Class I usage (milk for bottling) accounted for 29.5 percent of total milk receipts, up 2.9 percentage points from August.
- The average butterfat test of producer receipts was 4.28 percent.
- The average true protein test of producer receipts was 3.26 percent.
- The average other solids test of producer receipts was 5.78 percent. ❖

Class Utilization

Pooled Milk	Percent	Pounds
Class I	29.5	668,477,467
Class II	29.1	659,721,249
Class III	29.2	661,210,569
Class IV	12.2	275,669,166
Total Pooled Milk		2,265,078,451

Producer Component Prices

	2025	2024
	\$/lb	
Protein Price	2.7062	2.9249
Butterfat Price	2.1925	3.6114
Other Solids Price	0.3207	0.3430

Class Prices

	2025	2024
	\$/cwt	
Class I	23.80	24.85
Class II	17.39	22.40
Class III	17.59	23.34
Class IV	16.17	22.29

Market Prices

Commodity Prices

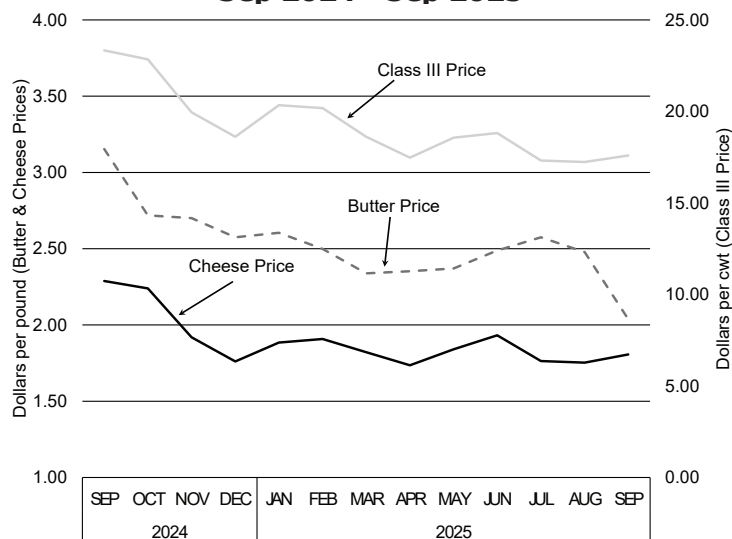
Except for dry whey, which increased 8.7 percent, all commodity prices used to calculate component prices have decreased year-to-year. From September 2024 to September 2025, commodity prices for butter, cheese, and nonfat dry milk (NFDM) decreased in price, which translated to declines in component, class, and uniform prices. Of the three, NFDM experienced the smallest decrease (4.9 percent) from \$1.2899 per pound in September 2024 to \$1.2265 per pound in September 2025. However, this September year-to-year comparison is not reflective of the overall 2025 trend for NFDM prices; all other months in 2025 have been above the previous year with an average monthly difference of 8 cents per pound.

Cheese had the second largest September 2025 year-to-year decrease of the commodity prices at 21.0 percent, from a 39-month high in September 2024 at \$2.2882 per pound to \$1.8066 per pound in September 2025. Since May 2025, each month's cheese price has declined year-to-year. This drop translates to a decrease in the protein price, a decrease in the Class III price, and, ultimately, a decrease in the Statistical Uniform Price (SUP). National year-to-year cheese production, as reported by the USDA National Agricultural Statistical Service (NASS), from March 2025 to July 2025 has increased between 24.8 million and 48.6 million pounds (2.0 to 4.2 percent) each month. Cheese stocks (reported by NASS) have increased year-to-year between 2.1 million and 24.6 million pounds (0.1 to 1.8 percent) for each month from June 2025 to August 2025; this could imply an oversupply of cheese putting downward pressure on the price.

Butter has had the largest year-to-year price decline of all commodity prices, a decrease of \$1.1160 per pound (35.4 percent) from September 2024 to September 2025. The butter price has gone from a 23-month high of \$3.1537 per pound in September 2024 to a 46-month low price of \$2.0377 per pound. This drop in commodity price has caused decreases in the butterfat price, all class prices, and the SUP. Each month in 2025 has seen a year-to-year decrease from 2024, with an average monthly decrease of approximately 55 cents per pound. The Chicago Mercantile Exchange further signals the decline in the butter price, the October 28, 2025, clearing date weekly

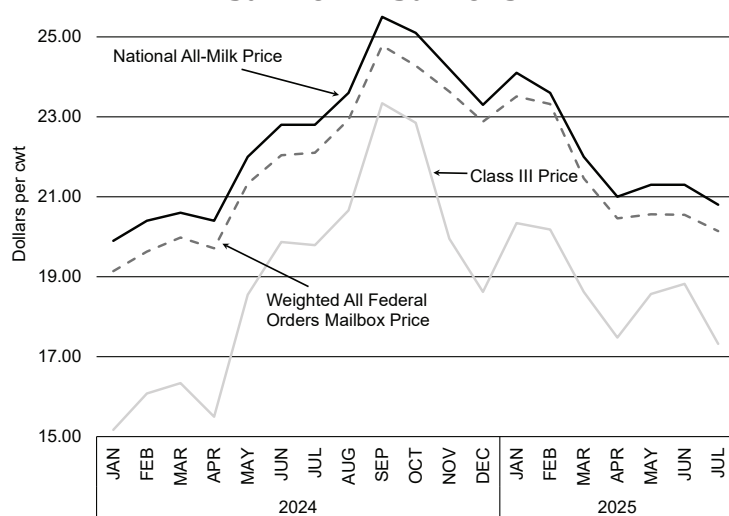
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Chart 1: Cheese, Butter, & Class III Prices; Sep 2024 - Sep 2025



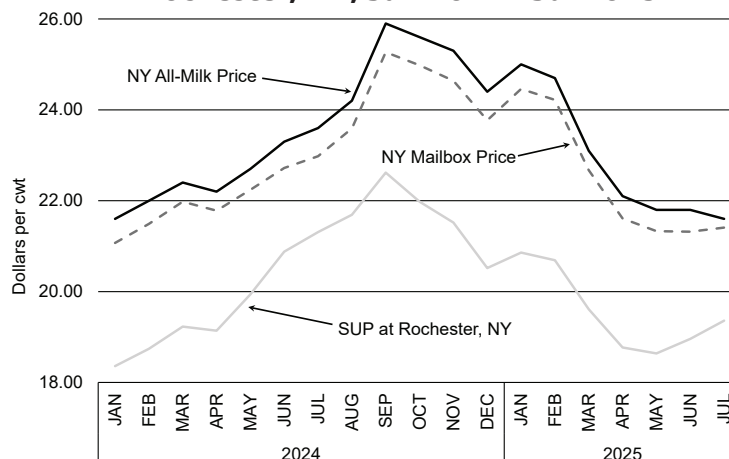
Source: AMS

Chart 2: All-Milk, Mailbox, & Class III Prices; Jan 2024 - Jul 2025



Source: NASS & AMS

Chart 3: NY All-Milk, NY Mailbox, & SUP at Rochester, NY; Jan 2024 - Jul 2025



Source: NASS & AMS

average spot market price for butter was \$1.5813 per pound. Some experts state the butter market in 2025 has been oversaturated causing the drop in price. Butter production data, as reported by NASS, does support this with year-to-year production for January 2025 to July 2025 growing between 0.5 to 12.1 percent. Chart 1 displays the butter and cheese prices over the past year and the effect these prices have on the Class III price.

All-Milk, Mailbox, and Statistical Uniform Prices

The USDA publishes several different price points that reflect, in different contexts, the price farmers receive for their milk. The all-milk price, published by NASS, is USDA’s monthly average gross price received by producers for milk sold to plants and dealers, covering all uses and including premiums and deductions. The mailbox price, published by the USDA Agricultural Marketing service (AMS), is the average net payment to producers after typical deductions such as hauling and cooperative dues and after any premiums; it reflects the funds on the milk check. The SUP, published by AMS, is the regulated blend price calculated within a Federal Milk Marketing Order at the base location and standard test, derived from class prices and the order’s utilization, and does not include farm-specific premiums or deductions. In short, all-milk is a gross survey price, mailbox is a net farm payment, and the SUP is a regulated blend value.

Chart 2 displays the national all-milk price, the weighted all federal orders mailbox price, and the Class III price (chosen to represent the SUP due to it being the base price of SUPs across most of the orders) through 2024 and up to July 2025. The chart demonstrates how the minimum price handlers are required to pay producers (SUP) translates into the dollars on the farm check (All-milk price), and what gets added or deducted (Mailbox price). All prices move in similar paths, especially the all-milk and mailbox price with an average difference of \$0.65 per hundredweight (cwt) in the given time period. For July 2025, the national all-milk price was \$20.80 per cwt, the weighted all federal orders mailbox price was \$20.14 per cwt, and the Class III price was \$17.32 per cwt. Since April 2025, the national all-milk and weighted all federal orders mailbox prices have experienced much less volatility than early 2025 and late 2024.

Chart 3 focuses specifically on New York (NY) state, comparing the NY all-milk price, NY mailbox price, and SUP at the Rochester, NY, differential. All three prices follow a similar path, with the NY all-milk and NY mailbox following closer together with an average difference of \$0.51 per cwt between the two in the given time period. Much like the national prices, since April 2025, the NY all-milk and NY mailbox prices have relatively flattened out in comparison to earlier 2025 and late 2024. For July 2025, the NY all-milk price was \$21.60 per cwt, NY mailbox was \$21.41 per cwt, and the SUP at Rochester, NY, was \$19.36 per cwt. ❖

Pool Summary for All Federal Orders, January-September, 2024-2025

Federal Order		Total Producer Milk*			Producer Price Differential#		Statistical Uniform Price#	
Number	Name	2024	2025	Change^	2024	2025	2024	2025
		pounds			percent	dollars per hundredweight		
1	Northeast	8,922,336,985	9,234,409,365	3.9	1.66	2.34	22.58	20.09
5	Appalachian	1,707,457,267	1,632,783,228	(4.0)	N/A	N/A	23.76	22.62
6	Florida	791,823,978	798,663,577	1.2	N/A	N/A	25.60	23.68
7	Southeast	1,127,644,562	1,082,965,473	(3.6)	N/A	N/A	24.27	23.03
30	Upper Midwest	9,429,053,178	9,110,651,041	(3.0)	0.10	0.46	21.01	18.20
32	Central	4,812,481,601	4,751,370,887	(0.9)	0.27	1.24	21.18	18.98
33	Mideast	6,208,611,937	7,212,356,771	16.6	0.71	1.52	21.62	19.26
51	California	7,844,017,003	7,858,971,043	0.6	0.45	0.67	21.36	18.41
124	Pacific Northwest	2,413,332,576	2,104,890,744	(12.5)	0.44	0.81	21.35	18.56
126	Southwest	4,072,147,541	4,135,860,584	1.9	0.99	1.36	21.90	19.10
131	Arizona	1,287,255,143	1,266,999,343	(1.2)	N/A	N/A	21.93	18.98
All Market Total/Average		48,616,161,771	49,189,922,056	1.6	0.66	1.20	22.41	20.08

Price at designated order location. Simple average.

^ Adjusted for leap year.

N/A = Not applicable.

* Data may not be comparable to previous years due to significant volumes of milk not pooled on federal orders.

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FIRST CLASS MAIL

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Computation of Producer Price Differential and Statistical Uniform Price*

		<u>Product Pounds</u>	<u>Price per cwt. / lb.</u>	<u>Component Value</u>	<u>Total Value</u>
Class I	Skim Milk	651,985,324	\$14.44	\$94,146,680.79	
	Butterfat	16,492,143	2.8179	46,473,209.76	
Less:	Location Adjustment to Handlers			(4,841,231.49)	\$135,778,659.06
Class II	Butterfat	37,596,619	2.1995	82,693,763.47	
	Nonfat Solids	58,813,929	1.1156	65,612,819.18	148,306,582.65
Class III	Butterfat	30,247,216	2.1925	66,317,021.16	
	Protein	21,497,423	2.7062	58,176,326.11	
	Other Solids	38,115,402	0.3207	12,223,609.42	136,716,956.69
Class IV	Butterfat	12,546,599	2.1925	27,508,418.41	
	Nonfat Solids	24,874,148	0.9773	24,309,504.81	51,817,923.22
Total Classified Value					\$472,620,121.62
Add:	Value for 60(e) through 60(i)				258,630.10
	Other Source Receipts	197,544			
Total Pool Value					\$472,878,751.72
Less:	Value of Producer Butterfat	96,882,577	2.1925	(212,415,050.20)	
	Value of Producer Protein	73,778,057	2.7062	(199,658,177.85)	
	Value of Producer Other Solids	130,890,528	0.3207	(41,976,592.31)	(454,049,820.36)
Total PPD Value before Adjustments					\$18,828,931.36
Add:	Location Adjustment to Producers				19,974,967.83
	One-half Unobligated Balance - Producer Settlement Fund				935,052.44
Less:	Producer Settlement Fund - Reserve				(1,004,487.49)
Total Pool Milk & PPD Value					\$38,734,464.14
	Producer Price Differential		\$1.71		
	Statistical Uniform Price		\$19.30		