

# The Market Administrator's Annual Statistical Bulletin

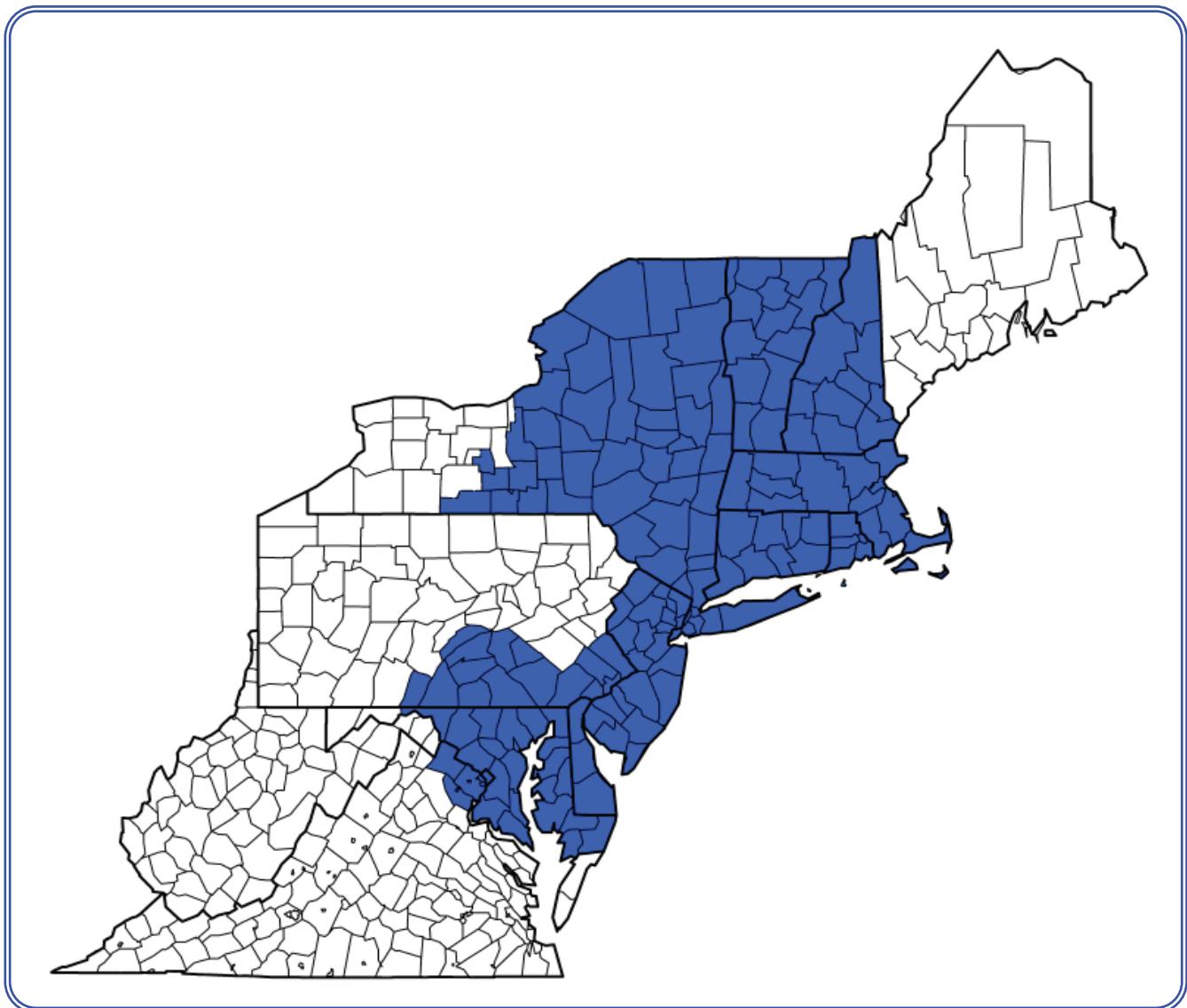
## Northeast Milk Marketing Area

Federal Order No. 1

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# 2021

VOLUME 22



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## Summary

This bulletin provides information about the operation of the Northeast Order during 2021 through a series of tables and charts. The *Bulletin Highlights* section summarizes important events that impacted the dairy industry in 2021. Also included are lists of handlers and cooperatives operating under the Order with their respective locations depicted on a map of the region.

### **Order Volume Increases**

Total milk received from producers equaled 27.0 billion pounds in 2021, up 1.1 percent from 2020. The annual average volume per producer grew 340 pounds from the previous year and topped 8,000 pounds every month during 2021. The year ended with 8,749 producers, a drop of 205 from December 2020. Comparisons have not been adjusted for any milk that was not included in the pool (depooling), but they have been adjusted for leap year in 2020.

### **Class Utilization Changes**

Class I utilization averaged 30.1 percent in 2021, down 0.5 percentage points from 2020. The volume of milk used for Class I purposes declined 72.4 million pounds (0.9 percent) from the previous year, the same decrease as in 2020. The total volume of producer receipts used in Class II increased 6.3 percent from 2020. The Class II utilization percentage grew 1.2 percentage points to 25.1 percent of total producer milk pooled in 2021. Total Class II volume was the highest ever since the Order's inception.

Class III volume rose 2.7 percent and utilization averaged 26.3 percent, up 0.4 percentage points from 2020. The amount of milk used in Class IV decreased 4.6 percent and accounted for an annual average of 18.5 percent utilization, a decrease of 1.1 percentage points.

### **Most Prices Higher Than 2020**

During 2020, efforts by the federal government to keep food programs operational and the addition of extra programs kept prices from falling further during the summer months. Without these programs in 2021, market forces prevailed. Even though cheese exports grew, domestic demand declined. As a result, prices were mixed for 2021, but overall, the statistical uniform price was higher.

*Commodity Prices*—National Dairy Product Sales Report (NDPSR) butter prices were up 9.6 percent from 2020, averaging \$1.7325 per pound. NDPSR cheese prices rose at the beginning of the second

quarter of 2021 but fell again before rising during the last quarter of the year. Overall, the combined cheese price averaged \$1.6755, down 12.9 percent, with blocks falling 15.3 percent and barrels dropping 10.1 percent.

The NDPSR nonfat dry milk price increased 21.8 percent from 2020, averaging \$1.2693 per pound. Dry whey prices jumped 58.7 percent from the previous year, averaging \$0.5744 per pound.

*Component Prices*—All component price averages were above the previous year except protein. The price paid to producers for butterfat averaged \$1.8904 per pound, up 10.8 percent from 2020. The per-pound annual average protein price was \$2.7630 per pound, down 26.4 percent from the previous year's average. The other solids price averaged \$0.3866 per pound, more than double the price in 2020. The nonfat solids price averaged \$1.0905 per pound, an increase of 26.1 percent from the previous year. Both the other solids and nonfat solids prices were the highest since 2014.

*Class Prices*—Annual average class price changes were mixed. The Class I price averaged \$20.08 per hundredweight in 2021, down 0.4 percent from the 2020 annual average. The Class II price averaged \$16.44 per hundredweight, up 15.0 percent from the previous year. The Class III price averaged \$17.08, a decrease of 5.9 percent from 2020. The Class IV price averaged \$16.09, an increase of 19.3 percent. Overall, the statistical uniform price (blend) reported at Suffolk County, Massachusetts (Boston) averaged \$17.88 per hundredweight, 4.6 percent above the 2020 average. The producer price differential (PPD) averaged \$0.80 per hundredweight (at Boston) for the year.

### **Producer Tests**

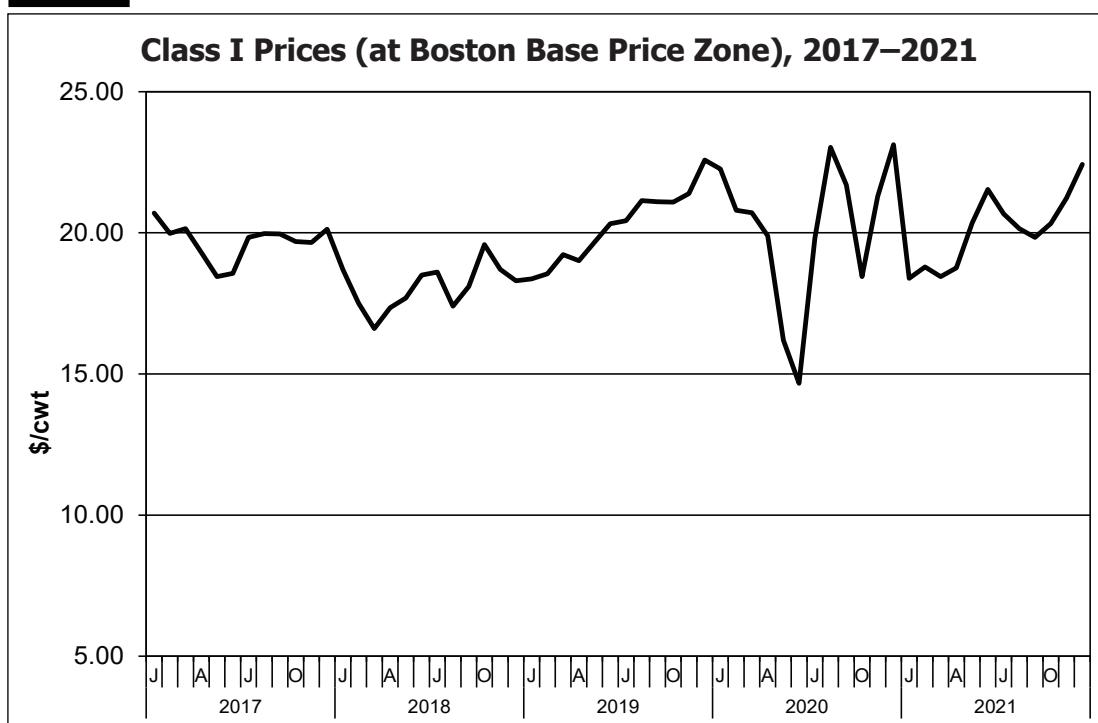
The annual average producer butterfat test equaled 3.99 percent in 2021, an increase of 0.07 percentage points from 2020. Monthly record-highs were set every month of 2021 and a new Order high set in December at 4.14 percent. The annual average producer protein test was 3.15 percent, up 0.04 percentage points from the previous year. Monthly record-highs were set in 11 months of 2021 and a new Order high set in November at 3.25 percent. The producer other solids test averaged 5.77 percent, unchanged from 2020. Monthly record-highs were set in 3 months of the year. February's other solids test tied with the Order record-high set in May 2020 at 5.79 percent.

**1 Class I Prices and Advanced Pricing Factors at Suffolk County, MA (Boston), 2017-2021**

	Class I Price Mover Advanced Pricing Factors				Class I Price		
	Butterfat	Class III Skim	Class IV Skim	Base Skim Price	Skim	Butterfat	3.5% Butterfat*
	\$/lb		\$/cwt		\$/cwt	\$/lb	\$/cwt
<b>2017 Average</b>	<b>2.6054</b>	<b>7.46</b>	<b>6.42</b>	<b>7.60</b>	<b>10.85</b>	<b>2.6379</b>	<b>19.70</b>
<b>2018 Average</b>	<b>2.5222</b>	<b>6.18</b>	<b>5.45</b>	<b>6.23</b>	<b>9.48</b>	<b>2.5547</b>	<b>18.09</b>
<b>2019 Average</b>	<b>2.5407</b>	<b>7.78</b>	<b>7.54</b>	<b>8.39 **</b>	<b>11.64</b>	<b>2.5732</b>	<b>20.24</b>
<b>2020 Average</b>	<b>1.7618</b>	<b>12.88</b>	<b>7.90</b>	<b>11.13</b>	<b>14.38</b>	<b>1.7943</b>	<b>20.16</b>
January	1.5609	10.25	8.33	10.03	13.28	1.5934	18.39
February	1.5804	10.68	8.57	10.37	13.62	1.6129	18.79
March	1.4135	11.10	8.66	10.62	13.87	1.4460	18.45
April	1.6735	10.19	8.33	10.00	13.25	1.7060	18.76
May	1.9755	10.75	8.88	10.56	13.81	2.0080	20.35
June	1.9674	12.73	9.42	11.82	15.07	1.9999	21.54
July	1.9590	10.59	9.83	10.95	14.20	1.9915	20.67
August	1.9050	10.04	9.67	10.60	13.85	1.9375	20.15
September	1.8553	9.68	9.75	10.46	13.71	1.8878	19.84
October	1.9421	9.90	9.93	10.66	13.91	1.9746	20.33
November	1.9038	11.45	10.53	11.73	14.98	1.9363	21.23
December	2.1139	11.40	11.52	12.20	15.45	2.1464	22.42
<b>2021 Average</b>	<b>1.8209</b>	<b>10.73</b>	<b>9.45</b>	<b>10.83</b>	<b>14.08</b>	<b>1.8534</b>	<b>20.08</b>

\* Price does not include the Processor Assessment or the Administrative Assessment.

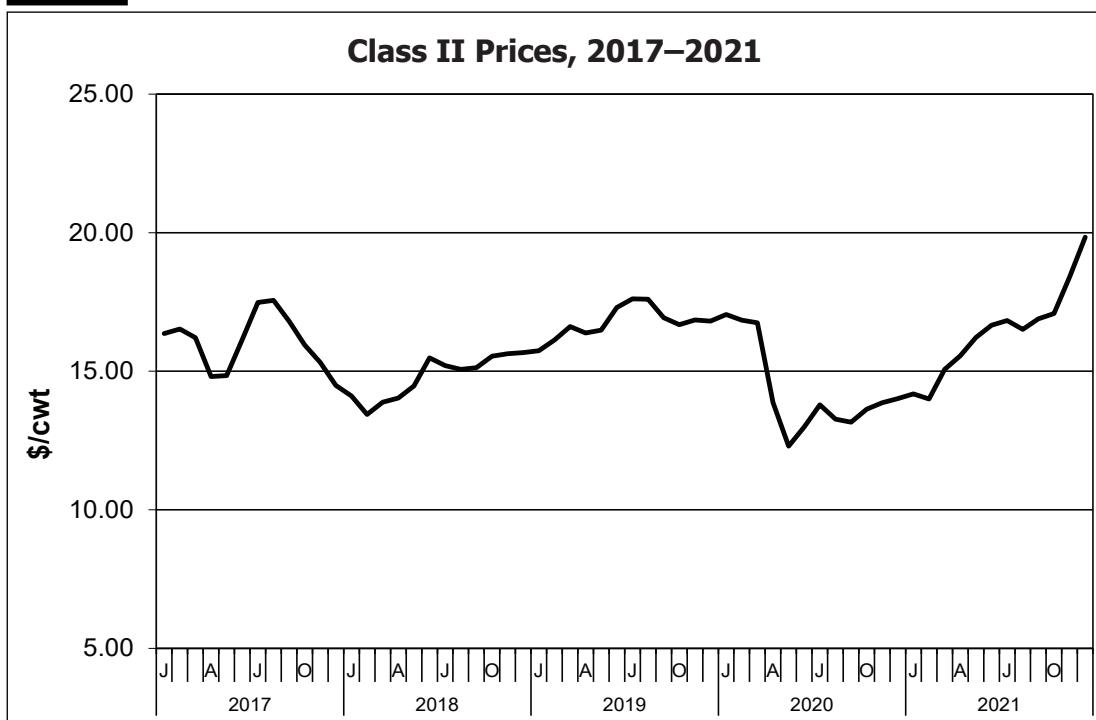
\*\* New formula effective May 1, 2019.

**Figure 1**


## 2 Class II Prices, 2017–2021

	Butterfat \$/lb	Nonfat Solids	Skim	3.5% Butterfat \$/cwt
<b>2017 Average</b>	<b>2.6213</b>	<b>0.7906</b>	<b>7.12</b>	<b>16.04</b>
<b>2018 Average</b>	<b>2.5328</b>	<b>0.6838</b>	<b>6.15</b>	<b>14.80</b>
<b>2019 Average</b>	<b>2.5158</b>	<b>0.9157</b>	<b>8.24</b>	<b>16.76</b>
<b>2020 Average</b>	<b>1.7137</b>	<b>0.9550</b>	<b>8.60</b>	<b>14.29</b>
January	1.5611	1.0033	9.03	14.18
February	1.4446	1.0300	9.27	14.00
March	1.7246	1.0400	9.36	15.07
April	1.9566	1.0033	9.03	15.56
May	1.9921	1.0644	9.58	16.22
June	1.9711	1.1244	10.12	16.66
July	1.9066	1.1700	10.53	16.83
August	1.8578	1.1522	10.37	16.51
September	1.9458	1.1611	10.45	16.89
October	1.9484	1.1811	10.63	17.08
November	2.1611	1.2478	11.23	18.40
December	2.2989	1.3578	12.22	19.84
<b>2021 Average</b>	<b>1.8974</b>	<b>1.1280</b>	<b>10.15</b>	<b>16.44</b>

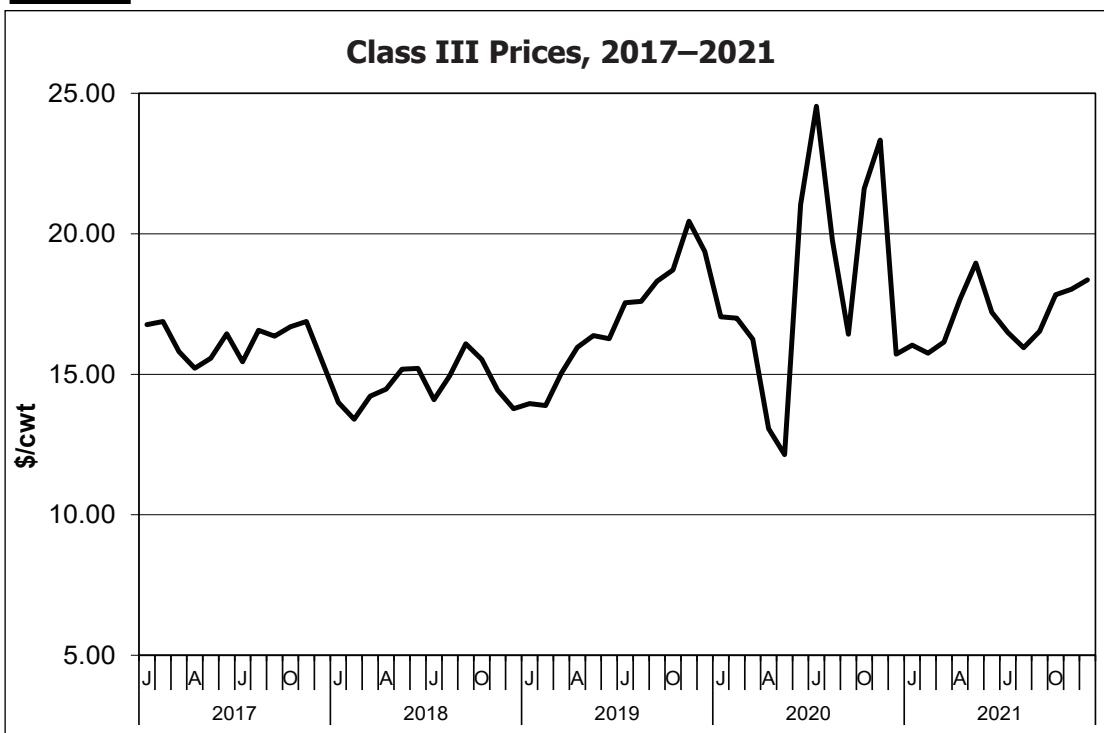
Figure 2



**3 | Class III Prices, 2017–2021**

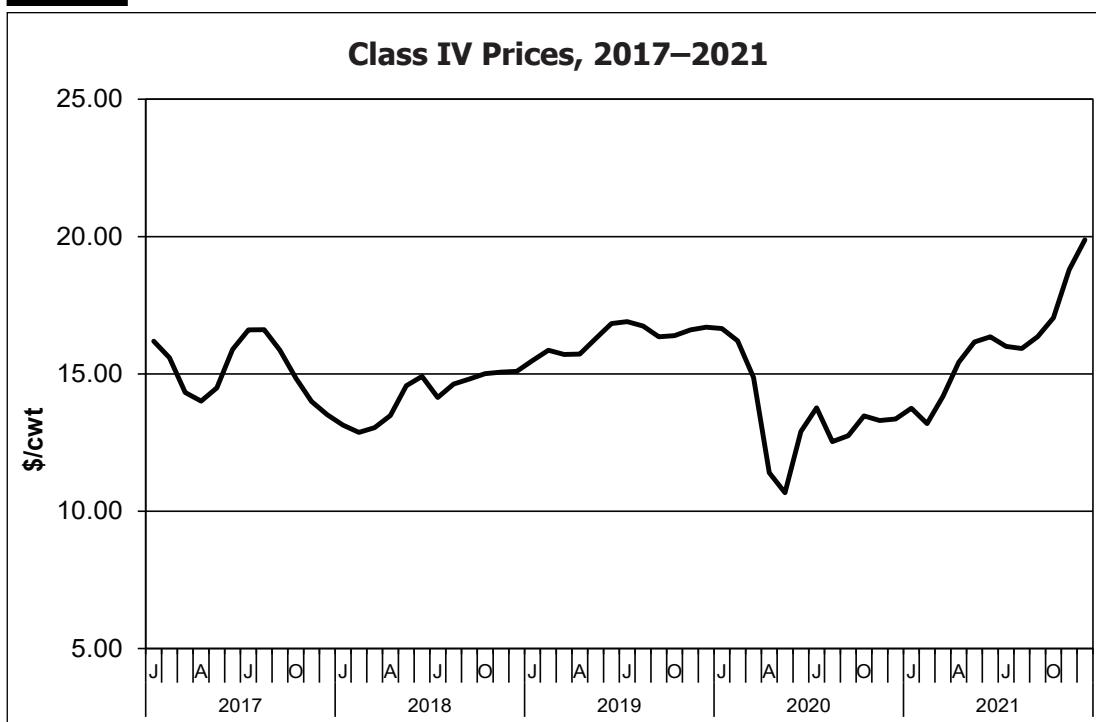
	Butterfat	Protein \$/lb	Other Solids	Skim	3.5% Butterfat \$/cwt
<b>2017 Average</b>	<b>2.6143</b>	<b>1.8682</b>	<b>0.2519</b>	<b>7.28</b>	<b>16.17</b>
<b>2018 Average</b>	<b>2.5258</b>	<b>1.6497</b>	<b>0.1474</b>	<b>5.98</b>	<b>14.61</b>
<b>2019 Average</b>	<b>2.5088</b>	<b>2.3796</b>	<b>0.1862</b>	<b>8.48</b>	<b>16.96</b>
<b>2020 Average</b>	<b>1.7067</b>	<b>3.7559</b>	<b>0.1678</b>	<b>12.63</b>	<b>18.16</b>
January	1.5541	3.0355	0.2682	10.99	16.04
February	1.4376	2.9816	0.3161	11.11	15.75
March	1.7176	2.6954	0.3652	10.51	16.15
April	1.9496	2.8136	0.4268	11.24	17.67
May	1.9851	3.1307	0.4645	12.45	18.96
June	1.9641	2.5834	0.4579	10.71	17.21
July	1.8996	2.4957	0.4181	10.20	16.49
August	1.8508	2.4582	0.3735	9.82	15.95
September	1.9388	2.6010	0.3445	10.10	16.53
October	1.9414	3.0130	0.3560	11.44	17.83
November	2.1541	2.7536	0.3949	10.87	18.03
December	2.2919	2.5937	0.4532	10.71	18.36
<b>2021 Average</b>	<b>1.8904</b>	<b>2.7630</b>	<b>0.3866</b>	<b>10.85</b>	<b>17.08</b>

**Figure 3**



**4 Class IV Prices, 2017–2021**

	Butterfat \$/lb	Nonfat Solids	Skim	3.5% Butterfat \$/cwt
<b>2017 Average</b>	<b>2.6143</b>	<b>0.6918</b>	<b>6.23</b>	<b>15.16</b>
<b>2018 Average</b>	<b>2.5258</b>	<b>0.6204</b>	<b>5.58</b>	<b>14.23</b>
<b>2019 Average</b>	<b>2.5088</b>	<b>0.8654</b>	<b>7.79</b>	<b>16.30</b>
<b>2020 Average</b>	<b>1.7067</b>	<b>0.8651</b>	<b>7.79</b>	<b>13.49</b>
January	1.5541	0.9570	8.61	13.75
February	1.4376	0.9391	8.45	13.19
March	1.7176	0.9396	8.46	14.18
April	1.9496	0.9902	8.91	15.42
May	1.9851	1.0607	9.55	16.16
June	1.9641	1.0908	9.82	16.35
July	1.8996	1.0765	9.69	16.00
August	1.8508	1.0872	9.78	15.92
September	1.9388	1.1027	9.92	16.36
October	1.9414	1.1801	10.62	17.04
November	2.1541	1.2960	11.66	18.79
December	2.2919	1.3655	12.29	19.88
<b>2021 Average</b>	<b>1.8904</b>	<b>1.0905</b>	<b>9.81</b>	<b>16.09</b>

**Figure 4**

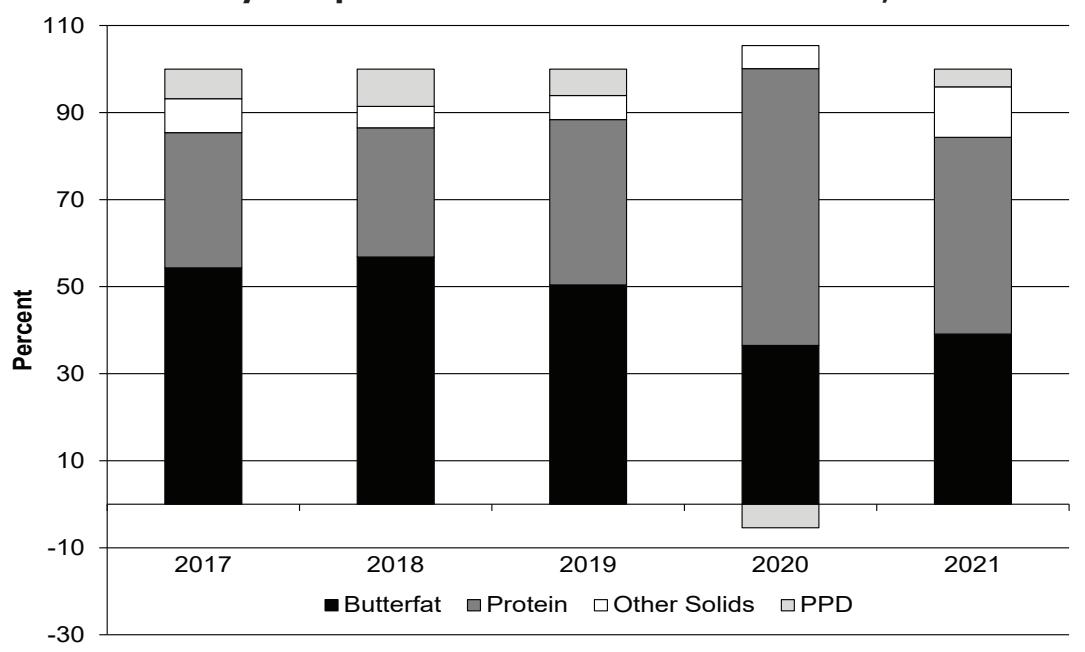
## 5 Producer Prices at Suffolk County, MA (Boston), 2017–2021

	Producer Price Differential \$/cwt	Statistical Uniform Price*	Butterfat	Protein \$/lb	Other Solids
<b>2017 Average</b>	<b>1.26</b>	<b>17.44</b>	<b>2.6143</b>	<b>1.8682</b>	<b>0.2519</b>
<b>2018 Average</b>	<b>1.48</b>	<b>16.09</b>	<b>2.5258</b>	<b>1.6497</b>	<b>0.1474</b>
<b>2019 Average</b>	<b>1.16</b>	<b>18.12</b>	<b>2.5088</b>	<b>2.3796</b>	<b>0.1862</b>
<b>2020 Average</b>	<b>(1.06)</b>	<b>17.10</b>	<b>1.7067</b>	<b>3.7559</b>	<b>0.1678</b>
January	(0.13)	15.91	1.5541	3.0355	0.2682
February	0.05	15.80	1.4376	2.9816	0.3161
March	0.35	16.50	1.7176	2.6954	0.3652
April	(0.31)	17.36	1.9496	2.8136	0.4268
May	(0.62)	18.34	1.9851	3.1307	0.4645
June	1.29	18.50	1.9641	2.5834	0.4579
July	1.57	18.06	1.8996	2.4957	0.4181
August	1.74	17.69	1.8508	2.4582	0.3735
September	1.43	17.96	1.9388	2.6010	0.3445
October	0.61	18.44	1.9414	3.0130	0.3560
November	1.51	19.54	2.1541	2.7536	0.3949
December	2.13	20.49	2.2919	2.5937	0.4532
<b>2021 Average</b>	<b>0.80</b>	<b>17.88</b>	<b>1.8904</b>	<b>2.7630</b>	<b>0.3866</b>

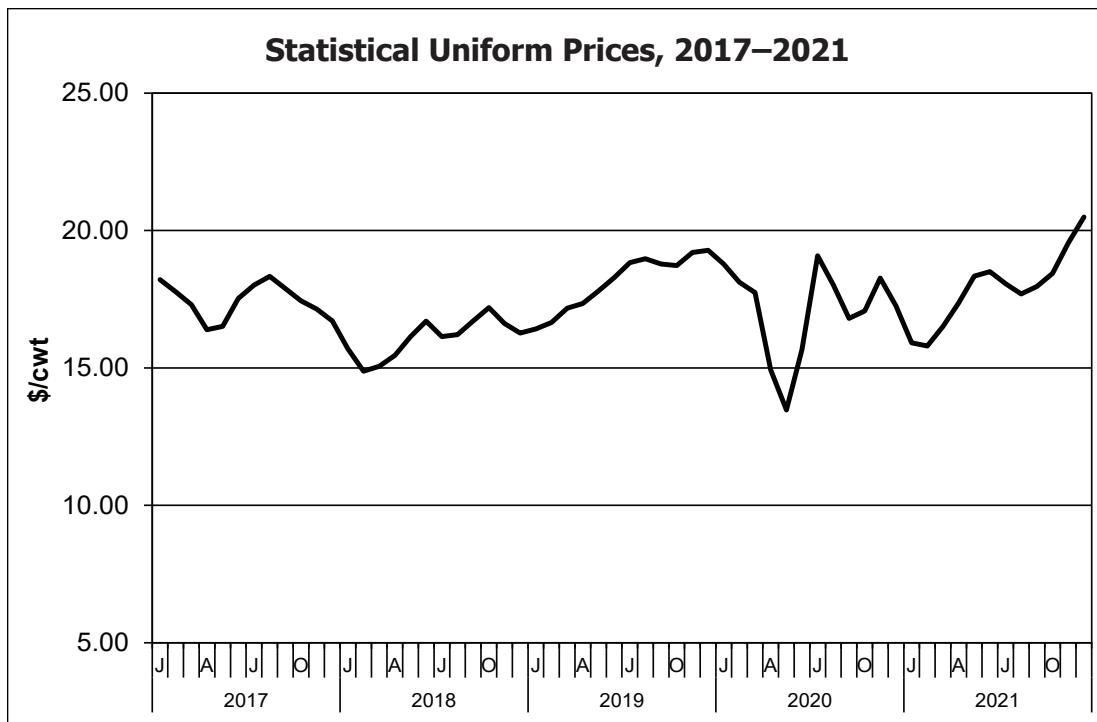
\* Reported at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

Figure 5

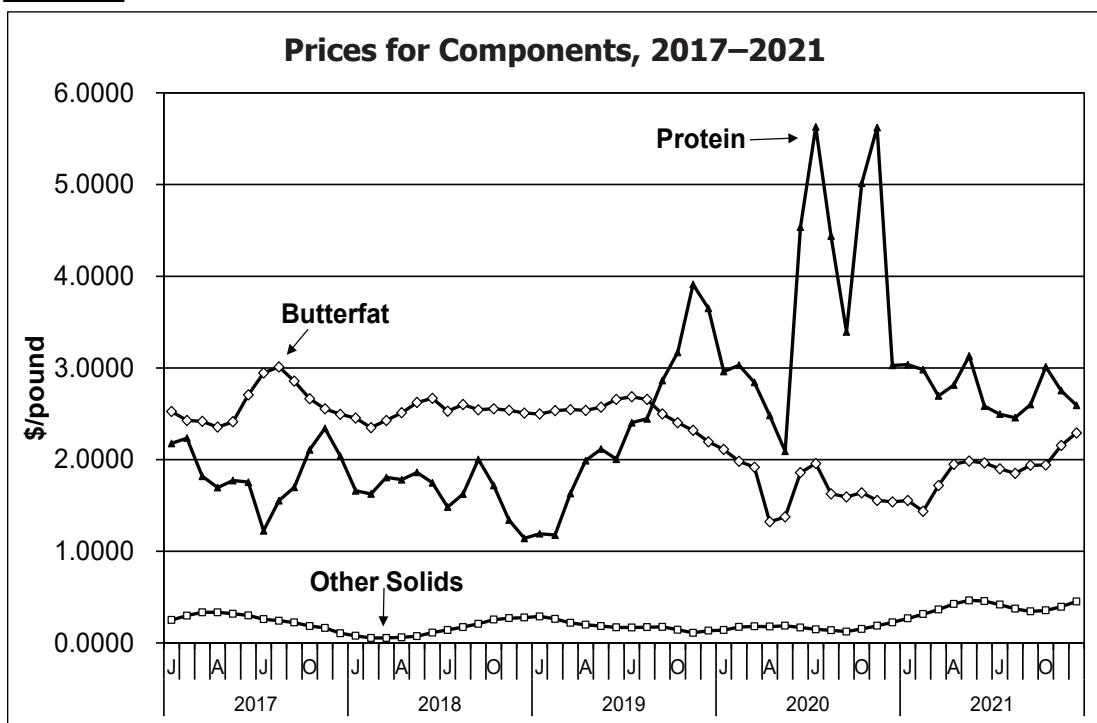
### Contribution by Components to Statistical Uniform Price, 2017–2021



**Figure 6**



**Figure 7**

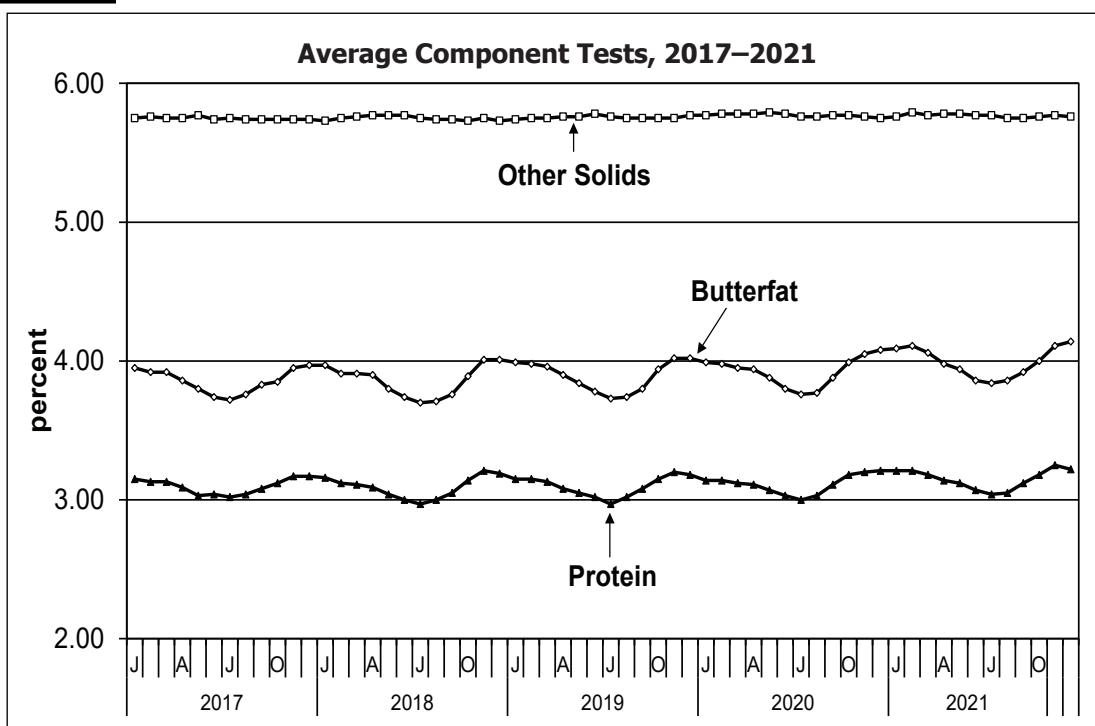


## 6 Average Component Tests of Producer Receipts\*, 2017–2021

	Butterfat	True Protein percent	Other Solids
<b>2017 Average</b>	<b>3.86</b>	<b>3.10</b>	<b>5.75</b>
<b>2018 Average</b>	<b>3.86</b>	<b>3.09</b>	<b>5.75</b>
<b>2019 Average</b>	<b>3.90</b>	<b>3.10</b>	<b>5.76</b>
<b>2020 Average</b>	<b>3.92</b>	<b>3.11</b>	<b>5.77</b>
January	4.09	3.21	5.76
February	4.11	3.21	5.79
March	4.06	3.18	5.77
April	3.98	3.14	5.78
May	3.94	3.12	5.78
June	3.86	3.07	5.77
July	3.84	3.04	5.77
August	3.86	3.05	5.75
September	3.92	3.12	5.75
October	4.00	3.18	5.76
November	4.11	3.25	5.77
December	4.14	3.22	5.76
<b>2021 Average</b>	<b>3.99</b>	<b>3.15</b>	<b>5.77</b>

\* As reported by handlers at time of calculation of monthly uniform price.

**Figure 8**



## 7 Annual Weighted Average Price for Pooled Producer Milk\*, 2021

### Computation of Annual Weighted Average Price of \$17.88

Producer Milk	Percent	Pounds	Minimum Class Price per cwt
Class I	30.1	8,138,302,898	\$ 20.08
Class II	25.1	6,796,955,196	16.44
Class III	26.3	7,101,407,013	17.08
Class IV	<u>18.5</u>	5,008,648,597	16.09
Total Producer Milk	100.0	27,045,313,704	

#### Computation of Uniform Price (per cwt@ Suffolk County, MA - Boston)

Producer Price Differential	0.80
Class III Price (@ 3.5 % Butterfat)	<u>17.08</u>
Statistical Uniform Price (@ 3.5% Butterfat)	17.88
Statistical Uniform Price (@ Average Pool Component Tests)	19.28

#### Class III & Producer Pay Prices per pound\*\*

Protein Price	2.7630 /lb
Butterfat Price	1.8904 /lb
Other Solids Price	0.3866 /lb
Nonfat Solids Price	1.0905 /lb

#### COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

	Product Pounds	Component Value	Total Value
Class I— Skim	7,948,851,922	\$1,119,532,103.51	
Butterfat	189,450,676	351,359,230.85	
Less: Location Adjustment to Handlers		(34,566,752.18)	\$1,436,324,582.20
Class II— Butterfat	391,865,866	744,655,980.48	
Nonfat Solids	594,791,949	669,935,187.05	1,414,591,167.53
Class III— Butterfat	332,113,451	628,771,686.55	
Protein	222,887,410	614,998,789.63	
Other Solids	407,121,462	157,689,530.69	1,401,460,006.87
Class IV— Butterfat	166,657,182	311,626,622.53	
Nonfat Solids	449,674,562	486,182,543.77	797,809,166.30
<b>Total Classified Value</b>			<b>\$5,050,184,922.90</b>
Add: Overage—All Classes			2,228,954.04
Inventory Reclassification—All Classes			<u>3,584,808.90</u>
Other Source Receipts	2,253,651		51,582.13
<b>Total Pool Value</b>			<b>\$5,056,050,267.97</b>
Less: Producer Component Valuations @ Class III Component Prices			(4,999,042,866.01)
<b>Total PPD Value Before Adjustments</b>			<b>\$57,007,401.96</b>
Add: Location Adjustment to Producers			158,437,670.45
One-half Unobligated Balance—Producer Settlement Fund			11,915,675.19
Less: Producer Settlement Fund—Reserve			(12,133,274.82)
<b>Total Pool Milk &amp; Aggregate Value</b>	27,047,567,355	Producer Pounds	<b>\$215,227,472.78</b>
<b>Producer Price Differential per cwt</b>	<b>\$0.80</b>		
<b>Statistical Uniform Price per cwt</b>	<b>\$17.88</b>		

\* As reported at pool time at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

\*\* Simple average.

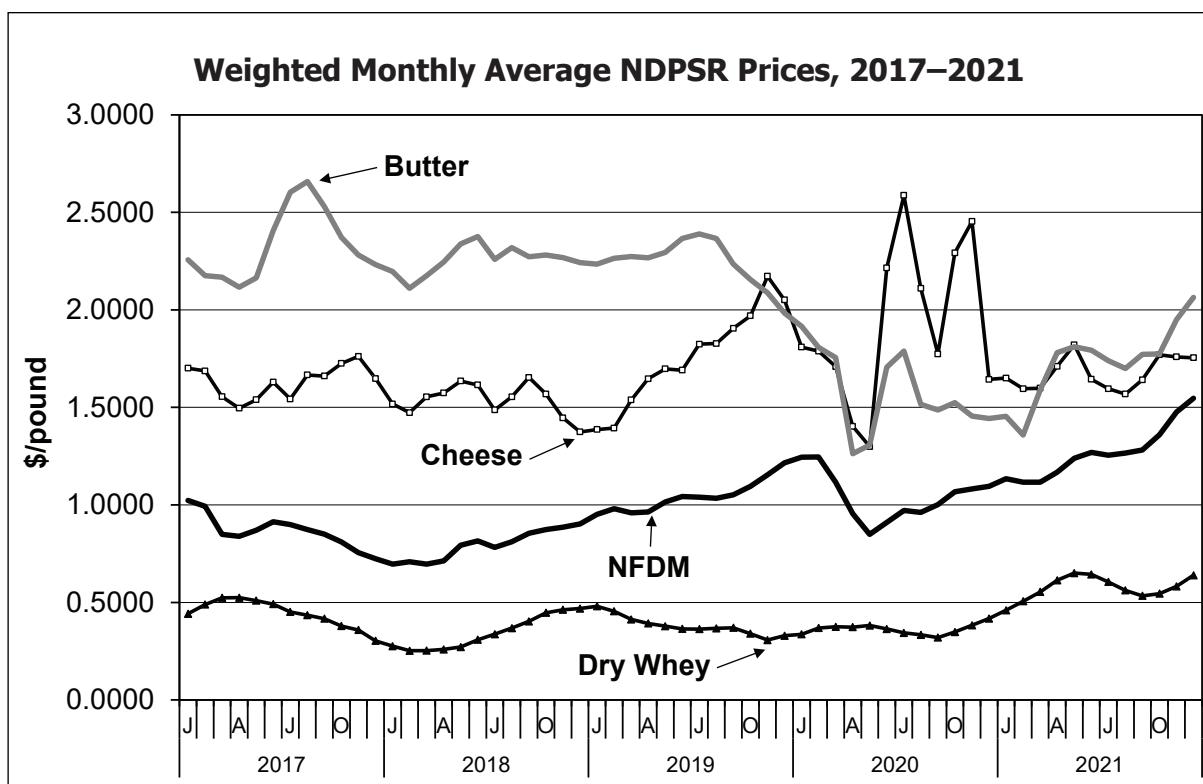
**8 Weighted Monthly Average NDPSR Prices\*, 2017–2021**

	Cheese					
	40-pound Blocks	Barrels**	Average***	Butter	NFDM	Dry Whey
			\$/lb			
<b>2017 Average</b>	<b>1.6513</b>	<b>1.5860</b>	<b>1.6344</b>	<b>2.3303</b>	<b>0.8666</b>	<b>0.4437</b>
<b>2018 Average</b>	<b>1.5825</b>	<b>1.4659</b>	<b>1.5377</b>	<b>2.2572</b>	<b>0.7945</b>	<b>0.3422</b>
<b>2019 Average</b>	<b>1.7826</b>	<b>1.7038</b>	<b>1.7586</b>	<b>2.2431</b>	<b>1.0419</b>	<b>0.3799</b>
<b>2020 Average</b>	<b>2.0442</b>	<b>1.7745</b>	<b>1.9236</b>	<b>1.5808</b>	<b>1.0417</b>	<b>0.3621</b>
January	1.7171	1.5601	1.6502	1.4548	1.1345	0.4595
February	1.6870	1.4841	1.5954	1.3586	1.1164	0.5060
March	1.6695	1.5023	1.5981	1.5898	1.1169	0.5537
April	1.7918	1.6011	1.7106	1.7814	1.1680	0.6135
May	1.8072	1.8035	1.8206	1.8107	1.2392	0.6501
June	1.6058	1.6506	1.6439	1.7934	1.2696	0.6437
July	1.5948	1.5663	1.5956	1.7401	1.2552	0.6050
August	1.6902	1.4371	1.5680	1.6998	1.2660	0.5617
September	1.7761	1.4873	1.6411	1.7725	1.2816	0.5336
October	1.8070	1.7011	1.7698	1.7746	1.3598	0.5447
November	1.7605	1.7272	1.7588	1.9503	1.4769	0.5825
December	1.8633	1.6263	1.7542	2.0641	1.5471	0.6391
<b>2021 Average</b>	<b>1.7309</b>	<b>1.5956</b>	<b>1.6755</b>	<b>1.7325</b>	<b>1.2693</b>	<b>0.5744</b>

\* Reported on the National Dairy Products Sales Report (NDPSR).

\*\* Reported at 38% moisture.

\*\*\* Includes the \$0.03 adjustment to the barrel price per pricing provisions.

**Figure 9**


## 9 Receipts of Milk from Producers, by State\*, 2021

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> thousand pounds	<u>Massachusetts</u>	<u>New Hampshire</u>
January	36,940	48,694	60,460	15,538	18,682
February	33,515	43,994	54,540	14,245	16,729
March	37,376	49,033	59,213	15,990	18,685
April	36,561	48,134	61,194	15,599	18,190
May	37,012	49,770	63,608	16,324	18,766
June	34,744	46,990	61,696	15,445	17,891
July	34,628	47,688	57,267	15,198	18,141
August	33,865	45,866	59,968	14,748	17,306
September	32,322	43,944	56,762	13,713	16,580
October	33,135	44,914	59,611	14,163	16,816
November	32,534	43,191	57,936	13,781	16,131
December	<u>34,627</u>	<u>44,947</u>	<u>59,479</u>	<u>14,617</u>	<u>16,947</u>
Total	417,267	557,172	711,740	179,366	210,865
% of Total	1.5	2.1	2.6	0.7	0.8

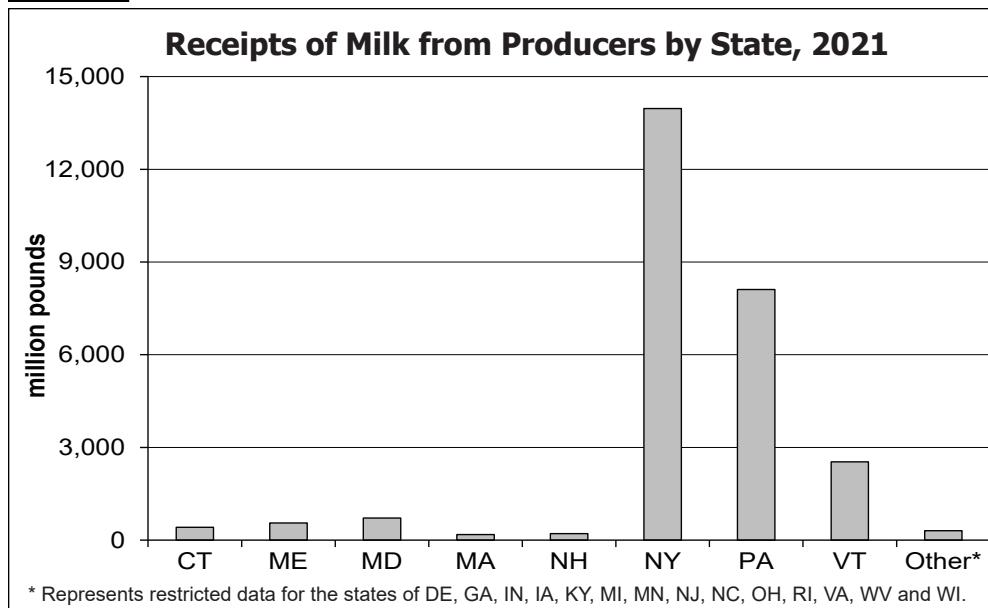
  

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> thousand pounds	<u>Other States**</u>	<u>All States</u>
January	1,177,090	709,809	216,812	26,019	2,310,044
February	1,070,570	641,541	196,334	20,759	2,092,227
March	1,198,958	717,511	219,730	25,542	2,342,038
April	1,162,958	699,807	214,389	25,873	2,282,705
May	1,195,428	712,910	220,506	25,382	2,339,706
June	1,159,250	673,666	212,679	22,455	2,244,816
July	1,239,665	678,895	216,451	26,922	2,334,855
August	1,174,955	672,419	210,632	25,894	2,255,653
September	1,139,350	638,008	204,100	23,109	2,167,888
October	1,163,700	659,597	208,242	25,969	2,226,147
November	1,119,428	635,593	200,750	28,318	2,147,662
December	<u>1,163,590</u>	<u>669,694</u>	<u>211,020</u>	<u>27,466</u>	<u>2,242,387</u>
Total	13,964,936	8,109,451	2,531,642	303,698	26,986,137
% of Total	51.7	30.1	9.4	1.1	100.0

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**Figure 10**



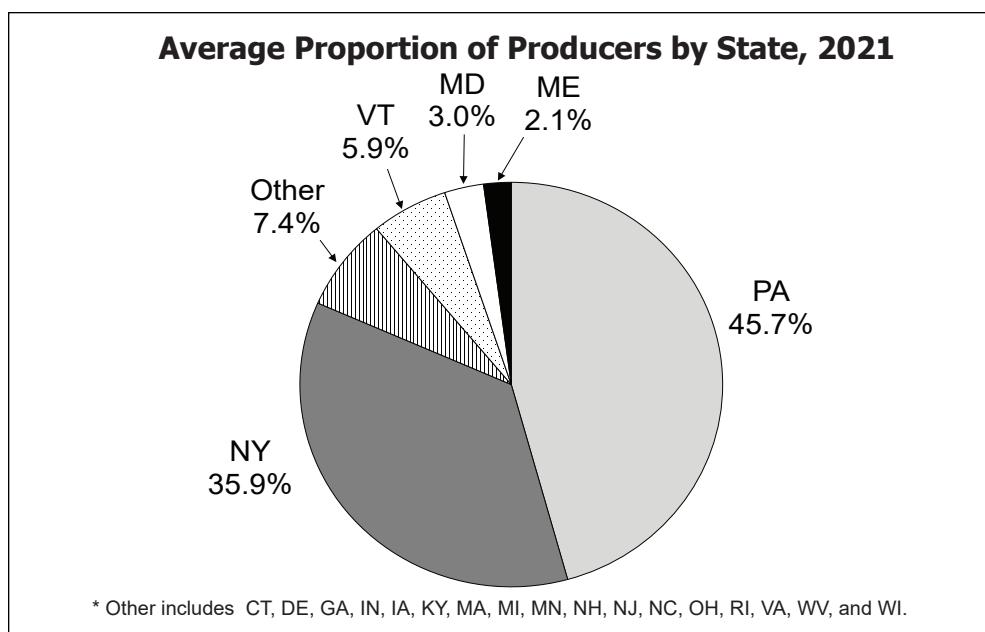
**10 | Number of Producers Pooled on the Order, by State\*, 2021**

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u>	<u>New Hampshire</u>
January	72	181	248	82	76
February	70	181	256	80	75
March	70	181	241	80	75
April	70	181	240	80	74
May	70	176	247	80	73
June	70	178	258	80	72
July	69	178	248	80	72
August	69	177	255	79	72
September	68	176	258	78	73
October	68	174	256	78	73
November	67	170	255	78	72
December	67	169	250	77	71
Average	69	177	251	79	73

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u>	<u>Other States**</u>	<u>All States</u>
January	3,152	3,892	515	379	8,597
February	3,115	3,862	508	282	8,429
March	3,096	3,831	503	339	8,416
April	2,976	3,789	502	287	8,199
May	2,979	3,858	497	235	8,215
June	2,991	3,861	494	322	8,326
July	3,077	3,875	489	526	8,614
August	3,016	3,894	487	405	8,454
September	3,016	3,787	487	504	8,447
October	3,001	3,874	484	453	8,461
November	2,981	3,843	481	574	8,521
December	2,919	3,803	476	529	8,361
Average	3,027	3,847	494	403	8,420

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**Figure 11**


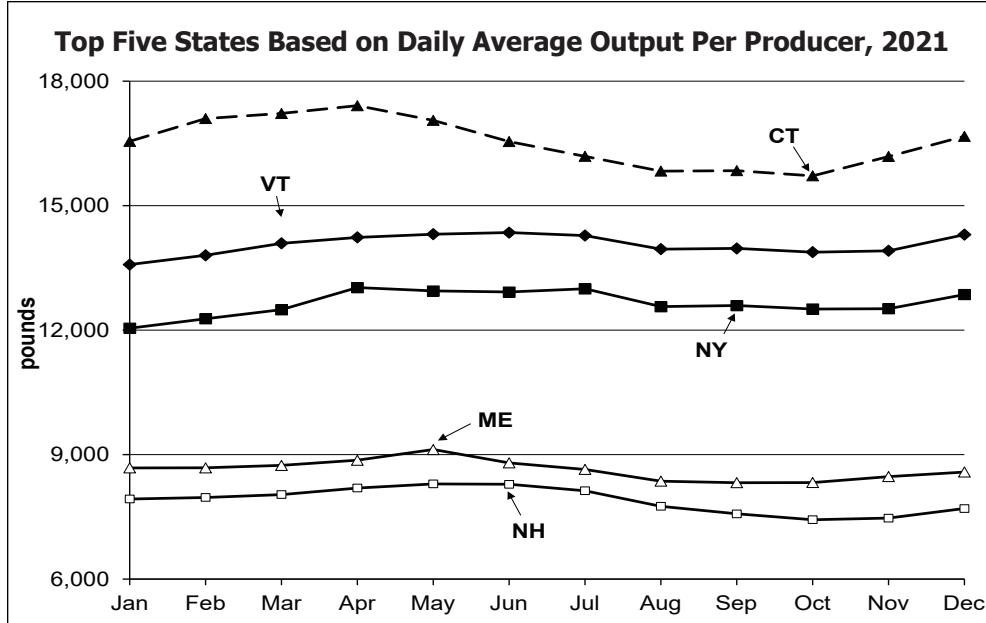
**11 Daily Average Output of Milk per Producer, by State\*, 2021**

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> pounds	<u>Massachusetts</u>	<u>New Hampshire</u>
January	16,550	8,678	7,864	6,113	7,930
February	17,099	8,681	7,609	6,359	7,966
March	17,224	8,739	7,926	6,448	8,037
April	17,410	8,864	8,499	6,500	8,194
May	17,056	9,122	8,307	6,582	8,293
June	16,545	8,800	7,971	6,435	8,283
July	16,189	8,642	7,449	6,128	8,128
August	15,832	8,359	7,586	6,022	7,754
September	15,844	8,323	7,334	5,860	7,571
October	15,719	8,327	7,511	5,857	7,431
November	16,186	8,469	7,573	5,889	7,468
December	16,672	8,579	7,675	6,124	7,700
Average	16,528	8,632	7,769	6,194	7,898

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> pounds	<u>Other States**</u>	<u>All States</u>
January	12,047	5,883	13,580	2,215	8,668
February	12,274	5,933	13,803	2,629	8,865
March	12,492	6,042	14,092	2,430	8,977
April	13,026	6,156	14,236	3,005	9,280
May	12,945	5,961	14,312	3,484	9,187
June	12,919	5,816	14,351	2,325	8,987
July	12,996	5,652	14,279	1,651	8,744
August	12,567	5,570	13,952	2,062	8,607
September	12,592	5,616	13,970	1,528	8,555
October	12,509	5,492	13,879	1,849	8,487
November	12,517	5,513	13,912	1,644	8,401
December	12,859	5,681	14,301	1,675	8,651
Average	12,641	5,775	14,052	2,065	8,781

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**Figure 12**


**12 Average Butterfat Tests of Milk Received from Producers, by State\*, 2021**

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> percent	<u>Massachusetts</u>	<u>New Hampshire</u>
January	4.19	4.17	4.14	4.18	4.21
February	4.22	4.18	4.13	4.21	4.21
March	4.21	4.13	4.05	4.17	4.18
April	4.17	4.06	3.95	4.09	4.08
May	4.12	4.02	3.91	4.03	4.04
June	4.02	3.91	3.85	3.98	3.97
July	3.95	3.91	3.83	3.97	3.97
August	3.92	3.93	3.89	3.98	4.01
September	3.92	4.02	3.92	4.03	4.07
October	4.02	4.12	4.02	4.13	4.18
November	4.13	4.23	4.17	4.24	4.29
December	4.18	4.27	4.17	4.27	4.29
Average***	4.09	4.08	4.00	4.10	4.12

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> percent	<u>Other States**</u>	<u>All States***</u>
January	4.08	4.07	4.13	4.16	4.09
February	4.07	4.09	4.15	4.17	4.09
March	4.03	4.03	4.11	4.11	4.04
April	3.95	3.95	4.03	4.01	3.97
May	3.91	3.91	4.00	3.93	3.93
June	3.83	3.84	3.92	3.86	3.85
July	3.82	3.80	3.92	3.85	3.83
August	3.84	3.83	3.93	3.84	3.85
September	3.89	3.89	3.99	4.00	3.91
October	3.96	3.98	4.07	4.13	3.99
November	4.10	4.10	4.16	4.30	4.11
December	4.10	4.11	4.20	4.29	4.12
Average***	3.96	3.97	4.05	4.06	3.98

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

\*\*\* Weighted average.

**13 Average Protein Tests of Milk Received from Producers, by State\*, 2021**

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> percent	<u>Massachusetts</u>	<u>New Hampshire</u>
January	3.25	3.25	3.15	3.23	3.24
February	3.24	3.25	3.13	3.22	3.23
March	3.23	3.22	3.09	3.19	3.19
April	3.21	3.17	3.04	3.15	3.15
May	3.19	3.14	3.02	3.13	3.12
June	3.12	3.06	3.01	3.06	3.05
July	3.09	3.06	2.98	3.03	3.02
August	3.09	3.06	3.00	3.05	3.04
September	3.14	3.15	3.04	3.12	3.13
October	3.22	3.25	3.13	3.22	3.23
November	3.29	3.30	3.20	3.30	3.31
December	3.26	3.29	3.19	3.26	3.27
Average***	3.19	3.18	3.08	3.16	3.16

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> percent	<u>Other States**</u>	<u>All States***</u>
January	3.21	3.16	3.23	3.23	3.20
February	3.20	3.16	3.23	3.23	3.19
March	3.17	3.12	3.21	3.18	3.16
April	3.13	3.08	3.17	3.16	3.12
May	3.11	3.08	3.16	3.14	3.11
June	3.05	3.03	3.10	3.06	3.05
July	3.03	3.00	3.08	3.04	3.03
August	3.03	3.02	3.08	3.07	3.03
September	3.10	3.06	3.15	3.17	3.10
October	3.16	3.14	3.21	3.25	3.16
November	3.24	3.21	3.28	3.35	3.24
December	3.20	3.18	3.25	3.28	3.20
Average***	3.14	3.10	3.18	3.17	3.13

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

\*\*\* Weighted average.

**14 Average Other Solids Tests of Milk Received from Producers, by State\*, 2021**

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> percent	<u>Massachusetts</u>	<u>New Hampshire</u>
January	5.76	5.73	5.67	5.74	5.74
February	5.78	5.76	5.65	5.78	5.78
March	5.75	5.75	5.68	5.75	5.75
April	5.76	5.76	5.65	5.75	5.75
May	5.76	5.76	5.63	5.76	5.76
June	5.76	5.76	5.69	5.76	5.76
July	5.77	5.76	5.69	5.76	5.76
August	5.75	5.72	5.65	5.72	5.72
September	5.74	5.73	5.59	5.72	5.72
October	5.77	5.74	5.62	5.72	5.73
November	5.77	5.73	5.65	5.66	5.73
December	5.76	5.74	5.66	5.73	5.73
Average***	5.76	5.75	5.65	5.74	5.74

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> percent	<u>Other States**</u>	<u>All States***</u>
January	5.92	5.73	5.75	5.75	5.83
February	5.75	5.76	5.79	5.77	5.75
March	5.73	5.73	5.76	5.76	5.74
April	5.74	5.74	5.77	5.77	5.74
May	5.74	5.74	5.78	5.76	5.74
June	5.74	5.73	5.78	5.75	5.74
July	5.75	5.73	5.78	5.73	5.74
August	5.72	5.71	5.75	5.70	5.72
September	5.73	5.68	5.76	5.67	5.71
October	5.74	5.70	5.76	5.69	5.73
November	5.78	5.72	5.76	5.71	5.75
December	5.73	5.71	5.76	5.73	5.73
Average***	5.76	5.72	5.77	5.72	5.74

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

\*\*\* Weighted average.

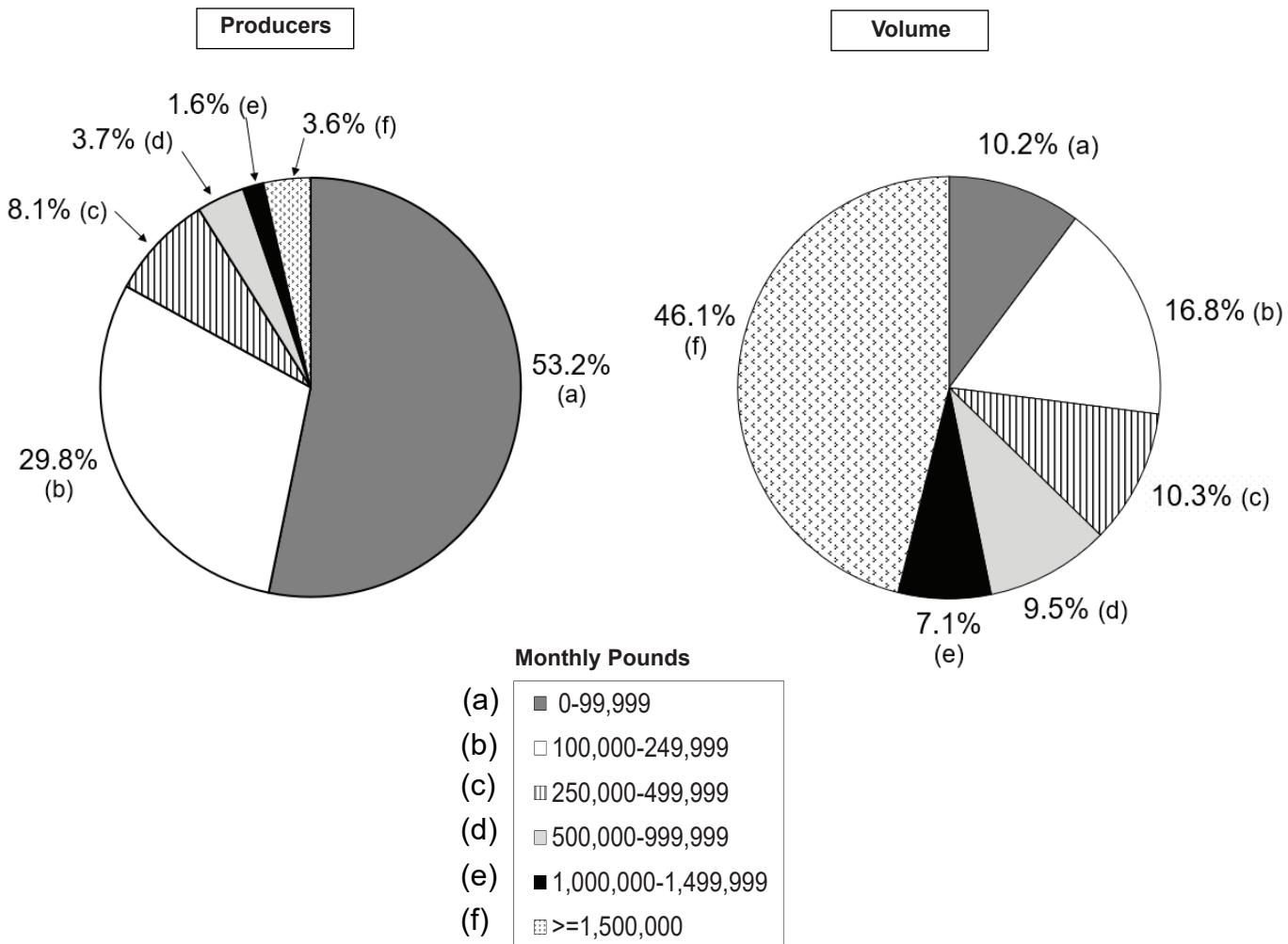
## 15 Number of Producers and Volume by Size Categories, December 2021\*

December 2021				
Production Range	Producers		Milk	
Pounds	Number	Percentage	Total Pounds	Percentage
0-99,999	4,449	53.2	228,708,209	10.2
100,000-249,999	2,490	29.8	375,292,800	16.8
250,000-499,999	681	8.1	231,091,504	10.3
500,000-999,999	305	3.7	213,132,030	9.5
1,000,000-1,499,999	130	1.6	159,828,077	7.1
>=1,500,000	304	3.6	1,034,333,689	46.1
Total	8,359	100.0	2,242,386,309	100.0

\* Data compiled from payroll records; number of producers and total pounds may vary from data reported at pool time shown in other tables.

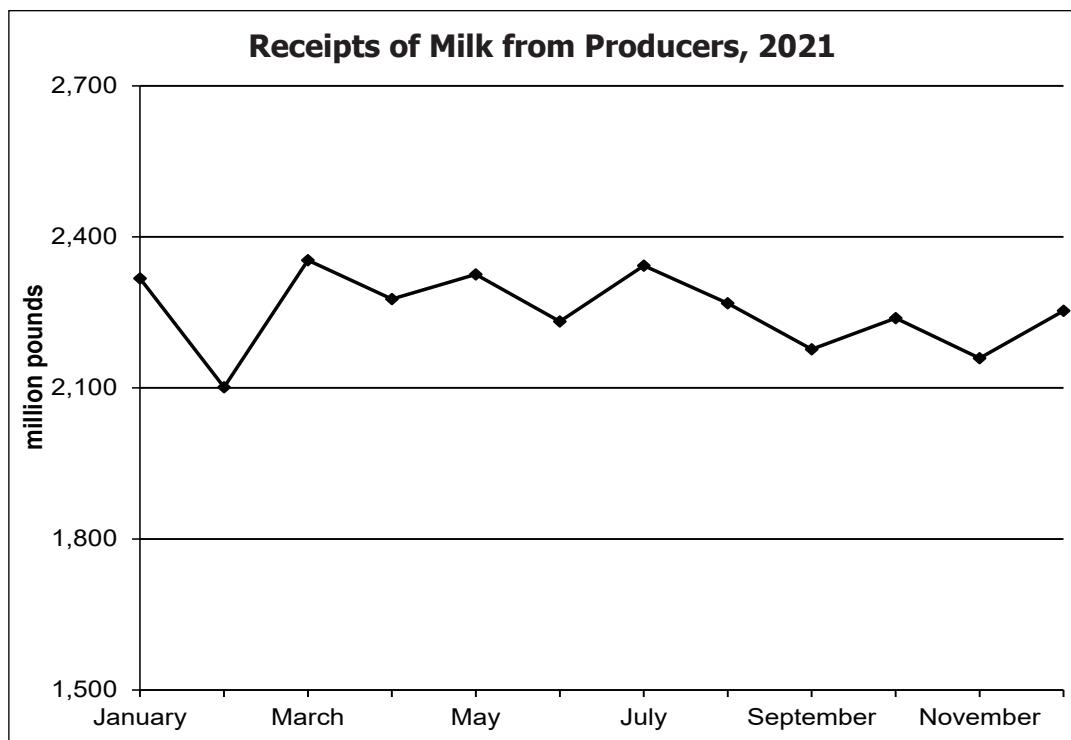
Figure 13

### Percentage of Producers and Volume by Size Categories, December 2021



**16 Receipts of Fluid Milk Products and Cream at Pool Plants, 2021**

	Milk from Producers	Other Sources	Fortification and Reconstitution (skim equiv.) pounds	Overages	Opening Inventory	Total to be Accounted for
January	2,317,562,287	72,563,368	7,654,596	65,376	159,133,489	2,556,979,116
February	2,101,475,995	65,186,522	8,301,855	234,882	180,329,776	2,355,529,030
March	2,353,625,589	93,647,012	11,408,863	73,052	182,818,560	2,641,573,076
April	2,276,686,249	89,959,421	10,763,445	116,291	191,759,588	2,569,284,994
May	2,325,479,925	86,397,792	12,346,921	389,825	172,330,468	2,596,944,931
June	2,232,081,290	77,762,905	13,329,972	195,011	183,967,760	2,507,336,938
July	2,342,916,871	67,876,698	12,809,204	456,678	161,203,913	2,585,263,364
August	2,268,067,701	67,402,624	12,727,874	1,370,647	152,305,531	2,501,874,377
September	2,176,690,178	65,833,557	12,165,457	314,541	151,292,895	2,406,296,628
October	2,238,697,394	71,606,316	12,137,011	487,355	154,991,015	2,477,919,091
November	2,158,918,318	73,175,977	13,474,582	3,438,947	173,291,998	2,422,299,822
December	2,253,115,224	77,999,296	11,024,596	820,727	156,307,830	2,499,267,673
Total	27,045,317,021	909,411,488	138,144,376	7,963,332	2,019,732,823	30,120,569,040

**Figure 14**

17

## Receipts from Producers by Class and Plant Location Differential, 2021

	Class I						
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70 pounds	2.40 - 2.55	2.35 and below	Market Total
January	73,770,010	252,565,313	140,930,885	86,516,550	80,052,804	71,791,712	705,627,274
February	70,659,787	234,870,210	127,247,208	82,220,507	74,626,144	62,618,581	652,242,437
March	76,106,906	252,155,284	145,989,342	87,390,806	82,589,887	72,167,793	716,400,018
April	72,213,287	239,083,408	138,303,228	83,224,989	87,181,011	64,183,577	684,189,500
May	71,462,678	238,383,765	131,522,277	83,756,514	77,849,694	69,194,829	672,169,757
June	62,821,590	218,502,975	129,931,720	80,707,620	72,660,316	63,586,861	628,211,082
July	67,978,861	230,698,904	130,419,099	81,696,845	75,902,444	62,488,347	649,184,500
August	67,857,903	230,250,921	129,372,568	79,974,282	72,489,931	64,194,753	644,140,358
September	68,207,174	236,307,413	144,296,420	79,087,883	75,016,301	70,716,292	673,631,483
October	70,183,103	238,103,049	157,141,202	79,627,458	75,532,082	69,816,523	690,403,417
November	72,467,617	244,774,357	163,477,234	84,656,068	75,249,015	66,058,574	706,682,865
December	72,723,856	250,927,390	155,356,971	88,518,351	75,216,737	72,676,902	715,420,207
Total	846,452,772	2,866,622,989	1,693,988,154	997,377,873	924,366,366	809,494,744	8,138,302,898
% of Total	10.4	35.2	20.8	12.3	11.4	9.9	100.0
Class II							
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70 pounds	2.40 - 2.55	2.35 and below	Market Total
	26,560,717	74,722,996	106,083,977	29,788,635	193,206,227	136,401,628	566,764,180
January	24,172,942	69,604,045	106,086,271	29,630,959	193,848,269	107,135,173	530,477,659
February	29,833,426	88,780,514	115,200,707	33,290,300	206,683,558	129,280,045	603,068,550
March	24,922,964	80,854,166	99,843,317	26,956,379	206,549,701	112,896,198	552,022,725
April	29,831,293	77,797,516	101,947,979	28,083,287	204,790,782	119,000,986	561,451,843
May	26,237,214	78,731,792	110,860,067	26,403,516	199,369,929	110,791,485	552,394,003
June	24,398,700	81,167,261	120,474,940	26,328,159	210,520,527	127,168,123	590,057,710
July	25,649,696	91,214,840	124,655,972	29,604,344	221,935,650	128,210,168	621,270,670
August	29,909,335	93,572,852	111,663,751	27,123,195	192,674,311	125,405,079	580,348,523
September	28,579,442	86,217,525	124,016,203	30,819,671	197,685,157	125,309,462	592,627,460
October	29,925,422	83,487,514	98,161,688	25,943,854	185,527,351	114,878,292	537,924,121
November	25,015,419	72,381,340	84,786,402	29,096,960	182,935,507	114,332,124	508,547,752
Total	325,036,570	978,532,361	1,303,781,274	343,069,259	2,395,726,969	1,450,808,763	6,796,955,196
% of Total	4.8	14.4	19.2	5.0	35.2	21.3	100.0
Class III							
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70 pounds	2.40 - 2.55	2.35 and below	Market Total
	38,713,133	16,659,598	54,725,407	95,568,669	85,405,156	283,244,485	574,316,448
January	34,997,613	16,457,424	50,102,325	86,433,309	80,164,446	256,752,395	524,907,512
February	42,894,161	19,817,656	62,968,635	92,537,889	89,323,792	289,397,096	596,939,229
March	39,858,999	20,184,955	57,474,328	90,538,138	91,647,116	257,872,866	557,576,402
April	43,148,172	25,460,903	62,729,146	90,909,019	94,870,948	272,185,245	589,303,433
May	46,636,598	22,022,153	56,208,617	88,347,536	89,359,763	252,319,583	554,894,250
June	48,092,605	28,629,427	56,251,007	87,182,732	98,598,664	324,868,421	643,622,856
July	54,436,190	23,473,684	55,198,773	89,045,643	92,103,391	316,845,295	631,102,976
August	46,948,738	19,941,130	51,852,937	82,380,068	92,591,784	301,387,907	595,102,564
September	45,534,732	20,154,112	49,392,555	88,675,402	90,094,230	317,629,881	611,480,912
October	44,228,109	20,939,425	50,417,519	87,927,866	92,133,068	301,728,101	597,374,088
November	48,269,675	24,654,365	57,168,888	88,086,301	96,253,106	310,357,325	624,789,660
Total	533,758,725	258,394,832	664,490,137	1,067,632,572	1,092,545,464	3,484,588,600	7,101,410,330
% of Total	7.5	3.6	9.4	15.0	15.4	49.1	100.0
Class IV							
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70 pounds	2.40 - 2.55	2.35 and below	Market Total
	5,407,493	135,436,306	176,744,640	5,351,481	66,214,510	81,699,955	470,854,385
January	2,134,183	112,622,623	144,491,782	2,026,601	41,612,654	90,960,544	393,848,387
February	784,272	124,215,856	173,913,159	1,334,935	48,167,474	88,802,096	437,217,792
March	811,818	120,705,037	197,110,182	902,910	58,208,173	105,159,502	482,897,622
April	1,854,613	134,168,298	197,566,125	5,565,667	64,103,295	99,296,894	502,554,892
May	4,382,990	130,948,391	174,523,153	2,604,555	70,238,022	113,884,844	496,581,955
June	473,977	103,712,816	170,110,694	1,844,773	67,265,827	116,643,718	460,051,805
July	1,354,381	92,126,819	146,852,945	1,556,999	40,687,683	88,974,870	371,553,697
August	3,342,874	65,725,270	136,626,331	2,769,498	33,079,510	86,064,125	327,607,608
September	2,349,627	78,321,574	132,583,839	4,084,514	38,354,265	88,491,786	344,185,605
October	547,606	59,706,559	140,537,609	156,308	29,668,233	86,320,929	316,937,244
November	1,842,531	89,071,356	175,587,727	79,933	39,283,953	98,492,105	404,357,605
Total	25,286,365	1,246,760,905	1,966,648,186	28,278,174	596,883,599	1,144,791,368	5,008,648,597
% of Total	0.5	24.9	39.3	0.6	11.9	22.9	100.0

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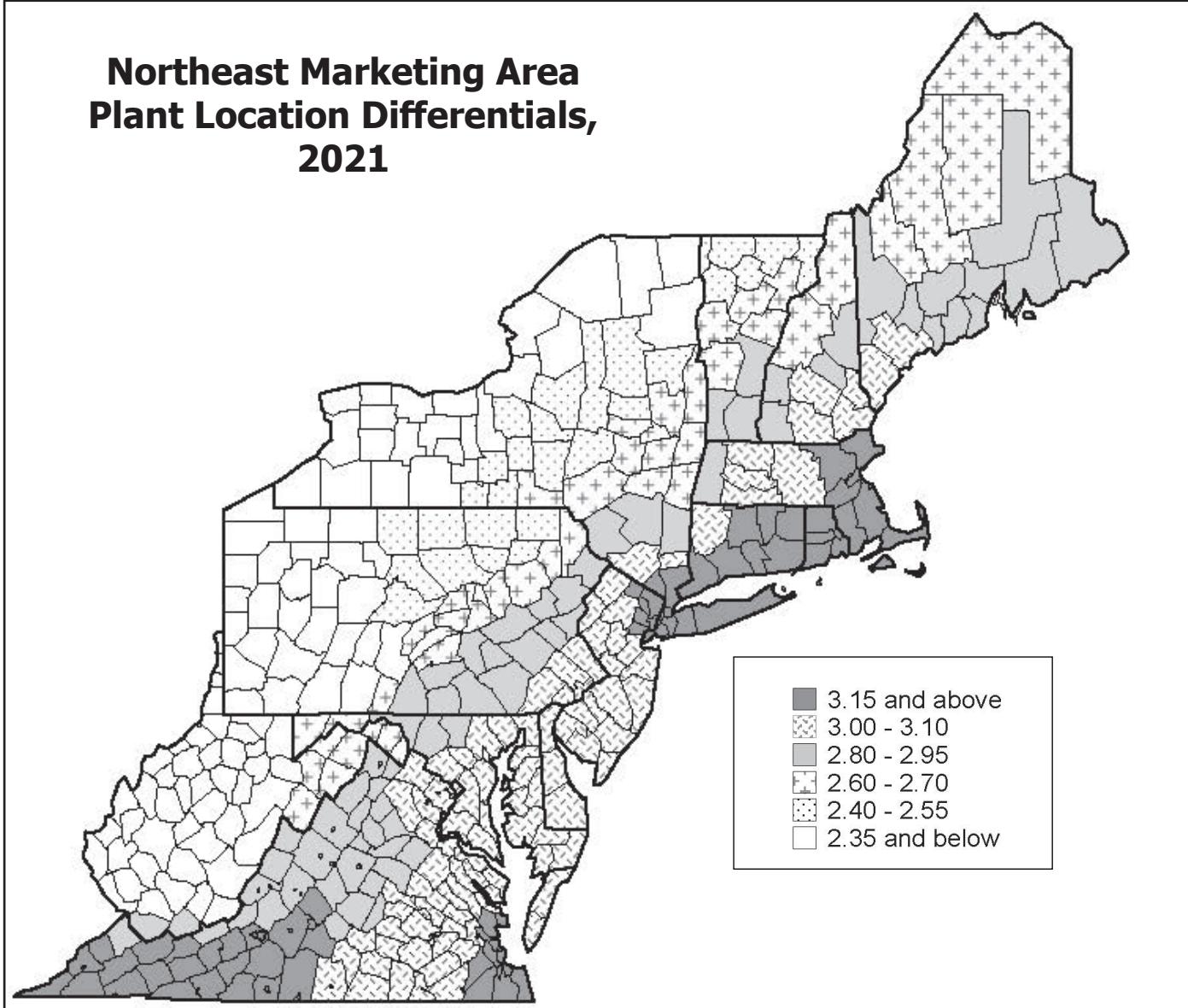
**17****Receipts from Producers by Class and Plant Location Differential, 2021 (Continued)**

	Total Receipts						
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70 pounds	2.40 - 2.55	2.35 and below	Market Total
January	144,451,353	479,384,213	478,484,909	217,225,335	424,878,697	573,137,780	2,317,562,287
February	131,964,525	433,554,302	427,927,586	200,311,376	390,251,513	517,466,693	2,101,475,995
March	149,618,765	484,969,310	498,071,843	214,553,930	426,764,711	579,647,030	2,353,625,589
April	137,807,068	460,827,566	492,731,055	201,622,416	443,586,001	540,112,143	2,276,686,249
May	146,296,756	475,810,482	493,765,527	208,314,487	441,614,719	559,677,954	2,325,479,925
June	140,078,392	450,205,311	471,523,557	198,063,227	431,628,030	540,582,773	2,232,081,290
July	140,944,143	444,208,408	477,255,740	197,052,509	452,287,462	631,168,609	2,342,916,871
August	149,298,170	437,066,264	456,080,258	200,181,268	427,216,655	598,225,086	2,268,067,701
September	148,408,121	415,546,665	444,439,439	191,360,644	393,361,906	583,573,403	2,176,690,178
October	146,646,904	422,796,260	463,133,799	203,207,045	401,665,734	601,247,652	2,238,697,394
November	147,168,754	408,907,855	452,594,050	198,684,096	382,577,667	568,985,896	2,158,918,318
December	147,851,481	437,034,451	472,899,988	205,781,545	393,689,303	595,858,456	2,253,115,224
Total	1,730,534,432	5,350,311,087	5,628,907,751	2,436,357,878	5,009,522,398	6,889,683,475	27,045,317,021
% of Total	6.4	19.8	20.8	9.0	18.5	25.5	100.0

\* Differentials have been combined in ranges to assure confidentiality of data. Totals may not add due to rounding.

**Figure 15**

### Northeast Marketing Area Plant Location Differentials, 2021



**18 Receipts from Producers, by Class\*, 2017–2021**

	Class I	Class II	Class III pounds	Class IV	Total Producer Receipts
<b>2017 Total</b>	<b>8,798,505,290</b>	<b>6,543,432,640</b>	<b>7,132,785,908</b>	<b>4,921,927,219</b>	<b>27,396,651,057</b>
<b>2018 Total</b>	<b>8,700,783,998</b>	<b>6,495,607,794</b>	<b>7,238,931,672</b>	<b>4,673,638,518</b>	<b>27,108,961,982</b>
<b>2019 Total</b>	<b>8,283,123,206</b>	<b>6,401,575,362</b>	<b>7,160,894,259</b>	<b>4,906,167,561</b>	<b>26,751,760,388</b>
<b>2020 Total</b>	<b>8,210,659,741</b>	<b>6,487,479,454</b>	<b>6,936,812,318</b>	<b>5,189,018,426</b>	<b>26,823,969,939</b>
January	705,627,274	566,764,180	574,316,448	470,854,385	2,317,562,287
February	652,242,437	530,477,659	524,907,512	393,848,387	2,101,475,995
March	716,400,018	603,068,550	596,939,229	437,217,792	2,353,625,589
April	684,189,500	552,022,725	557,576,402	482,897,622	2,276,686,249
May	672,169,757	561,451,843	589,303,433	502,554,892	2,325,479,925
June	628,211,082	552,394,003	554,894,250	496,581,955	2,232,081,290
July	649,184,500	590,057,710	643,622,856	460,051,805	2,342,916,871
August	644,140,358	621,270,670	631,102,976	371,553,697	2,268,067,701
September	673,631,483	580,348,523	595,102,564	327,607,608	2,176,690,178
October	690,403,417	592,627,460	611,480,912	344,185,605	2,238,697,394
November	706,682,865	537,924,121	597,374,088	316,937,244	2,158,918,318
December	715,420,207	508,547,752	624,789,660	404,357,605	2,253,115,224
<b>2021 Total</b>	<b>8,138,302,898</b>	<b>6,796,955,196</b>	<b>7,101,410,330</b>	<b>5,008,648,597</b>	<b>27,045,317,021</b>

\* Respective month's lowest priced class is adjusted for interhandler difference.

**19 Percent of Receipts from Producers, by Class\*, 2017–2021**

	Class I	Class II	Class III percent	Class IV
<b>2017 Average</b>	<b>32.1</b>	<b>23.9</b>	<b>26.0</b>	<b>18.0</b>
<b>2018 Average</b>	<b>32.1</b>	<b>24.0</b>	<b>26.7</b>	<b>17.2</b>
<b>2019 Average</b>	<b>31.0</b>	<b>23.9</b>	<b>26.8</b>	<b>18.3</b>
<b>2020 Average</b>	<b>30.6</b>	<b>23.9</b>	<b>25.9</b>	<b>19.6</b>
January	30.4	24.5	24.8	20.3
February	31.0	25.3	25.0	18.7
March	30.4	25.6	25.4	18.6
April	30.1	24.2	24.5	21.2
May	28.9	24.2	25.3	21.6
June	28.1	24.8	24.9	22.2
July	27.7	25.2	27.5	19.6
August	28.4	27.4	27.8	16.4
September	31.0	26.7	27.3	15.0
October	30.8	26.5	27.3	15.4
November	32.7	24.9	27.7	14.7
December	31.8	22.6	27.7	17.9
<b>2021 Average</b>	<b>30.1</b>	<b>25.1</b>	<b>26.3</b>	<b>18.5</b>

\* Weighted averages.

**20 Utilization of Fluid Milk Products and Cream at Pool Plants\*, 2017–2021**

Marketing Area Product	Class I Milk			Total Class I Product	
	Outside Markets		pounds		
	Other Federal	Non-Federal			
<b>2017 Total</b>	<b>8,498,781,677</b>	<b>491,326,419</b>	<b>899,460,610</b>	<b>9,889,568,706</b>	
<b>2018 Total</b>	<b>8,270,167,334</b>	<b>521,808,787</b>	<b>933,470,549</b>	<b>9,725,446,670</b>	
<b>2019 Total</b>	<b>7,673,894,854</b>	<b>205,650,155</b>	<b>1,249,860,454</b>	<b>9,129,405,463</b>	
<b>2020 Total</b>	<b>7,593,339,141</b>	<b>325,578,463</b>	<b>1,156,701,311</b>	<b>9,075,618,915</b>	
January	658,044,089	56,868,336	77,175,873	792,088,298	
February	623,983,213	51,724,742	70,365,845	746,073,800	
March	673,200,920	59,808,218	80,691,645	813,700,783	
April	657,459,556	54,540,563	74,971,196	786,971,315	
May	648,750,935	50,422,177	78,070,110	777,243,222	
June	601,548,228	51,288,170	76,546,218	729,382,616	
July	607,287,230	53,015,266	77,178,226	737,480,722	
August	608,033,940	49,711,365	75,837,546	733,582,851	
September	630,184,696	55,828,450	78,509,833	764,522,979	
October	642,329,405	63,993,739	76,111,041	782,434,185	
November	652,322,359	69,242,390	77,667,859	799,232,608	
December	662,311,775	57,331,947	89,617,975	809,261,697	
<b>2021 Total</b>	<b>7,665,456,346</b>	<b>673,775,363</b>	<b>932,743,367</b>	<b>9,271,975,076</b>	
Class II Product**	Class III Product**	Class IV Product**	Total Utilization Product		
			pounds		
<b>2017 Total</b>	<b>6,890,623,679</b>	<b>7,193,243,982</b>	<b>6,277,038,263</b>	<b>30,250,474,630</b>	
<b>2018 Total</b>	<b>6,841,291,775</b>	<b>7,332,700,685</b>	<b>6,080,319,100</b>	<b>29,979,758,230</b>	
<b>2019 Total</b>	<b>6,711,859,810</b>	<b>7,286,669,274</b>	<b>6,253,329,847</b>	<b>29,381,264,394</b>	
<b>2020 Total</b>	<b>6,782,513,431</b>	<b>7,096,803,164</b>	<b>6,514,166,373</b>	<b>29,469,101,883</b>	
January	561,032,072	596,257,269	607,601,477	2,556,979,116	
February	549,814,799	540,316,824	519,323,607	2,355,529,030	
March	630,719,918	616,316,065	580,836,310	2,641,573,076	
April	587,366,858	590,370,538	604,576,283	2,569,284,994	
May	583,996,105	617,006,590	618,699,014	2,596,944,931	
June	582,147,520	620,731,589	575,075,213	2,507,336,938	
July	617,290,347	685,878,114	544,614,181	2,585,263,364	
August	645,189,065	655,095,015	468,007,446	2,501,874,377	
September	605,296,481	615,270,481	421,206,687	2,406,296,628	
October	621,308,982	625,633,961	448,541,963	2,477,919,091	
November	576,612,459	624,587,940	421,866,815	2,422,299,822	
December	533,729,787	649,314,841	506,961,348	2,499,267,673	
<b>2021 Total</b>	<b>7,094,504,393</b>	<b>7,436,779,227</b>	<b>6,317,310,344</b>	<b>30,120,569,040</b>	

\* Excludes receipts from pool handlers.

\*\* Includes Minimum Price Class utilization, as defined in section 1000.40 of the Order, where applicable.

**21 Class I Route Sales in the Northeast Marketing Area by Handlers Not Regulated Under the Order, 2017–2021**

Month	Order No. 5 Appalachian	Order No. 33 Mideast	Total In-Area			Exempt Plants	Non-Regulated Handlers
			All Other Federal Orders*	Partially Regulated	Pounds		
<b>2017 Total</b>	<b>53,347,926</b>	<b>298,441,991</b>	<b>142,706,423</b>	<b>118,540,337</b>	<b>104,513,728</b>	<b>32,901,407</b>	<b>750,451,812</b>
<b>2018 Total</b>	<b>43,318,709</b>	<b>283,592,853</b>	<b>128,214,977</b>	<b>122,976,690</b>	<b>101,726,451</b>	<b>33,734,599</b>	<b>713,564,279</b>
<b>2019 Total</b>	<b>32,816,840</b>	<b>286,493,627</b>	<b>108,046,275</b>	<b>275,547,424</b>	<b>98,882,103</b>	<b>31,925,194</b>	<b>833,711,463</b>
<b>2020 Total</b>	<b>28,957,906</b>	<b>268,468,487</b>	<b>113,868,719</b>	<b>244,785,798</b>	<b>85,461,192</b>	<b>33,100,579</b>	<b>774,642,681</b>
January	2,356,524	20,419,234	10,965,472	14,068,639	5,344,746	2,848,034	56,002,649
February	2,127,905	17,465,770	8,504,387	11,958,624	4,999,305	2,583,209	47,639,200
March	2,878,847	19,174,973	9,077,314	19,022,289	6,088,667	2,877,263	59,119,353
April	2,777,505	15,078,408	5,977,830	17,040,026	5,924,192	2,753,769	49,551,730
May	2,606,855	17,514,909	6,851,441	15,230,798	5,676,191	2,786,421	50,666,615
June	2,565,542	14,496,045	6,288,261	18,426,917	5,656,612	2,522,794	49,956,171
July	2,703,653	14,584,383	6,299,727	17,006,179	5,798,209	2,692,717	49,084,868
August	2,780,608	14,187,812	6,704,754	18,529,305	5,995,878	2,846,528	51,044,885
September	2,738,112	18,549,870	6,829,464	14,085,928	8,720,855	2,749,886	53,674,115
October	2,452,326	18,242,848	6,758,311	14,503,360	6,119,219	2,880,485	50,956,549
November	2,883,023	19,015,530	6,239,951	13,207,103	6,299,376	2,904,600	50,549,583
December	2,874,335	18,701,930	8,024,265	15,216,250	6,398,356	2,945,544	54,160,680
<b>2021 Total</b>	<b>31,745,235</b>	<b>207,431,712</b>	<b>88,521,177</b>	<b>188,295,418</b>	<b>73,021,606</b>	<b>33,391,251</b>	<b>622,406,399</b>

\* Includes Order Nos. 7-Southeast, 30-Upper Midwest, 32-Central, 51-California, 126-Southwest, and 131-Arizona; data for these orders has been consolidated due to fewer than 3 handlers reporting sales from these orders.

## 22 Fluid Milk Products Utilized as Class I Milk in the Marketing Area at Pool Plants, 2021

Whole Milk		Reduced Fat Milk*		Lowfat Milk*		Fat Free Milk*		Flavored Whole Milk	
Product	Butterfat percent	Product	Butterfat percent	Product	Butterfat percent	Product	Butterfat percent	Product	Butterfat percent
January	231,011,172	3.28	141,918,677	1.94	89,724,333	0.96	40,516,801	0.11	3,688,149
February	210,831,969	3.28	138,273,568	1.94	81,231,116	0.95	37,310,620	0.10	3,678,147
March	222,219,174	3.28	144,491,349	1.94	92,496,585	0.97	40,008,760	0.10	4,518,555
April	211,067,885	3.28	136,476,011	1.92	92,006,636	0.97	38,015,425	0.10	3,738,740
May	211,603,347	3.27	134,208,009	1.93	93,173,931	0.99	38,502,754	0.10	4,161,953
June	209,089,801	3.28	117,166,967	1.95	85,632,139	1.00	36,888,781	0.09	3,752,295
July	219,417,478	3.28	124,325,681	1.94	83,228,401	1.00	37,688,492	0.10	3,791,387
August	215,367,650	3.28	118,902,389	1.94	77,360,359	1.00	38,472,438	0.10	4,056,615
September	215,065,598	3.29	125,672,610	1.94	81,355,789	0.95	38,056,374	0.10	3,709,189
October	215,613,009	3.29	126,135,447	1.94	85,733,014	0.95	38,959,293	0.10	5,345,076
November	219,287,169	3.29	126,657,595	1.93	82,558,771	0.95	37,443,582	0.09	4,337,082
December	235,207,493	3.29	135,240,097	1.93	84,517,631	0.95	37,986,448	0.10	4,416,218
Total/Average	2,615,781,745	3.28	1,569,468,400	1.94	1,029,018,705	0.97	459,859,768	0.10	49,193,406
<b>Organic Milk</b>									
Whole Milk		Reduced Fat Milk		Flavored Lower Fat Milk#		Buttermilk		Eggnog	
Product	Butterfat percent	Product	Butterfat percent	Product	Butterfat percent	Product	Butterfat percent	Product	Butterfat percent
January	17,547,975	3.29	19,157,195	1.43	21,400,120	0.81	1,657,670	1.39	18,539
February	17,659,784	3.28	21,021,498	1.40	19,717,075	0.89	1,636,903	1.46	**
March	19,975,893	3.29	19,786,823	1.42	25,323,550	0.81	2,045,494	1.43	33,0785
April	18,732,122	3.29	18,165,447	1.39	26,197,968	0.78	1,834,983	1.39	**
May	18,725,975	3.29	18,343,830	1.40	28,521,873	0.71	1,898,578	1.30	**
June	16,561,171	3.29	18,909,030	1.40	19,575,030	0.87	1,899,849	1.29	**
July	15,853,767	3.28	16,027,588	1.39	16,919,687	1.07	1,858,568	1.43	**
August	17,037,292	3.28	17,821,400	1.41	18,471,116	1.05	1,816,343	1.41	**
September	18,914,024	3.29	18,927,185	1.43	36,118,815	0.75	1,687,015	1.40	1,199,557
October	18,704,284	3.28	18,299,475	1.40	36,786,548	0.66	1,660,210	1.55	4,368,673
November	20,856,756	3.29	20,983,101	1.43	33,818,460	0.65	1,876,711	1.57	9,706,931
December	19,175,081	3.33	19,371,376	1.42	33,166,912	0.75	1,698,849	1.53	9,477,878
Total/Average	219,744,124	3.29	226,813,948	1.41	316,017,154	0.82	21,571,173	1.43	25,102,363
<b>Shrinkage &amp; Interhandler Difference</b>									
Product	Butterfat percent	Product	Butterfat percent	Ending Inventory	In the Marketing Area	Class I Milk	Out of Area	Total	Butterfat percent
January	7,041,780	9.15	84,361,678	2.02	658,044,089	2.24	134,044,209	2.18	792,088,298
February	8,794,493	10.76	83,828,040	1.98	623,983,213	2.28	122,080,587	2.14	746,073,800
March	10,284,625	9.38	91,719,327	2.01	673,200,920	2.25	140,499,863	2.14	813,700,783
April	13,573,114	7.71	97,651,1225	2.05	657,459,556	2.24	129,511,759	2.14	786,971,315
May	12,908,149	7.32	86,702,536	2.13	648,750,935	2.23	128,492,287	2.13	777,243,222
June	11,235,757	8.71	80,827,408	2.08	601,548,228	2.30	127,834,388	2.13	729,382,616
July	8,637,243	9.93	79,538,938	2.05	607,287,230	2.31	130,193,492	2.21	737,480,722
August	14,945,696	6.71	83,782,642	2.38	608,033,940	2.36	125,548,911	2.18	733,582,851
September	11,226,498	9.34	78,252,042	2.63	630,184,696	2.35	134,338,283	2.33	764,522,979
October	13,399,590	9.71	77,324,786	2.44	642,329,405	2.37	140,104,780	2.50	782,434,185
November	13,489,465	8.85	81,306,736	2.40	652,322,559	2.41	146,910,249	2.66	799,232,608
December	11,420,912	10.43	70,632,880	2.03	662,311,775	2.39	146,949,922	2.38	809,261,697
Total/Average	136,957,322	9.00	995,928,238	2.18	7,665,456,346	2.31	1,606,518,730	2.26	9,271,975,076

# Includes reduced fat, lowfat, and fatfree milk products.

\* Includes fortified.

**23 Class II Use of Fluid Milk Products and Cream at Pool Plants\*, 2021**

	Yogurt		Ice Cream, Desserts, Condensed, and Mixes		Packaged Cream		Nonpool Bulk**	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
	January 213,575,537	0.79	85,304,417	10.27	58,105,927	20.47	65,510,975	9.78
February 223,833,755	0.76	90,285,948	9.81	60,014,197	19.64	50,411,036	9.44	
March 229,802,938	0.81	105,201,553	10.30	70,269,371	20.27	71,655,478	9.12	
April 227,718,266	0.78	100,713,813	10.21	66,156,152	21.12	68,364,586	9.40	
May 221,636,475	0.82	90,230,312	11.53	68,172,676	18.05	71,300,517	9.33	
June 222,695,621	0.72	92,940,828	11.16	61,734,166	20.19	72,352,003	9.65	
July 225,731,269	0.78	106,627,548	10.42	63,047,063	20.12	76,700,313	9.43	
August 238,737,728	0.72	110,841,813	10.38	65,595,751	20.38	81,909,814	8.04	
September 206,302,541	0.96	99,441,482	8.74	74,292,546	18.57	78,417,763	8.54	
October 214,143,334	0.87	94,316,630	8.89	91,008,005	18.98	64,455,732	9.30	
November 212,517,247	0.86	91,806,979	11.42	89,745,328	18.42	53,862,590	10.77	
December 191,000,698	0.94	77,531,214	9.16	75,204,263	21.28	68,647,305	9.48	
Total/Average	2,627,695,409	0.82	1,145,242,537	10.19	843,345,445	19.79	823,588,112	9.36
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Bakery, Candy, and Soup Products		Cottage Cheese and Related Products		Ricotta Cheese		Sour Cream and Aerated Cream		
Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	
January 58,512,407	4.27	32,925,762	1.46	13,875,856	4.37	11,329,887	18.02	
February 51,222,738	4.67	31,237,680	1.73	12,930,600	4.98	11,417,063	17.05	
March 66,210,049	4.44	33,753,784	1.61	18,035,743	4.54	12,404,220	17.33	
April 49,829,817	4.63	28,563,224	1.54	10,029,985	4.42	11,279,841	17.78	
May 58,446,764	4.42	29,460,937	1.67	13,285,161	4.55	10,828,960	16.92	
June 57,392,568	4.65	29,729,367	1.39	11,768,393	4.61	11,671,716	17.58	
July 63,174,286	4.35	32,458,252	1.26	11,664,400	6.16	11,149,326	17.14	
August 65,034,023	4.35	32,142,508	1.17	14,290,880	7.53	11,959,737	16.52	
September 65,220,760	4.58	31,515,219	1.34	19,522,033	6.35	11,367,608	16.21	
October 69,924,604	4.72	30,434,846	1.34	18,128,363	6.90	14,004,232	16.59	
November 50,418,018	4.95	24,842,250	1.43	22,451,434	6.13	11,881,758	16.36	
December 39,353,329	4.45	29,841,885	1.39	16,225,860	7.07	13,214,279	16.43	
Total/Average	694,739,363	4.54	366,905,714	1.44	182,208,708	5.63	142,508,627	16.99
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Class II Beverages			Shrinkage & Interhandler Difference		Total Class II			
Product pounds	Butterfat percent		Product pounds	Butterfat percent	Product pounds	Butterfat percent		
January 20,190,300	2.08		1,701,004	1.42	561,032,072	6.21		
February 18,133,834	2.31		327,948	48.77	549,814,799	6.04		
March 21,213,128	1.71		2,173,654	N/A	630,719,918	6.39		
April 21,912,059	2.22		2,799,115	1.25	587,366,858	6.50		
May 18,767,426	1.58		1,866,877	1.34	583,996,105	6.34		
June 17,211,491	1.92		4,651,367	N/A	582,147,520	6.42		
July 21,985,607	1.90		4,752,283	3.96	617,290,347	6.35		
August 20,308,020	1.99		4,368,791	N/A	645,189,065	6.17		
September 17,157,890	2.04		2,058,639	N/A	605,296,481	6.28		
October 20,747,721	1.85		4,145,515	3.37	621,308,982	6.65		
November 18,766,511	2.29		320,344	N/A	576,612,459	7.13		
December 20,718,797	2.03		1,992,157	9.84	533,729,787	7.03		
Total/Average	237,112,784	1.99	31,157,694	9.99	7,094,504,393	6.46		

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

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**Class III Use of Fluid Milk Products and Cream at Pool Plants\*, 2021**

	Italian-Type Cheeses		American-Type Cheeses		Cream Cheese		Swiss and Other-Type Cheeses	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
	255,653,251	3.24	219,015,600	4.04	67,802,703	14.65	41,908,953	3.79
January	226,511,577	3.26	196,526,302	4.10	62,998,047	13.58	38,859,074	4.07
February	255,702,422	3.34	211,065,590	3.99	87,165,422	11.98	42,702,916	3.81
March	255,041,424	3.07	193,684,619	3.93	73,348,519	12.92	46,311,643	3.51
April	263,486,653	3.08	196,152,249	4.07	77,638,704	12.89	47,977,923	3.56
May	241,478,291	3.08	191,851,496	3.80	68,107,604	14.07	47,694,557	3.52
June	301,812,474	2.97	210,855,170	3.83	68,249,630	13.74	50,186,167	3.65
July	284,898,547	2.97	211,098,269	3.86	80,230,455	10.09	51,066,642	3.50
August	269,635,132	3.00	202,378,552	3.92	68,719,461	11.85	50,604,671	3.65
September	276,425,151	3.04	203,903,188	4.03	69,929,462	11.38	51,638,092	3.96
October	261,133,056	3.09	201,878,357	4.10	69,991,246	12.42	48,761,137	3.85
November	273,485,833	3.04	205,190,948	4.09	69,446,239	12.09	45,442,524	4.01
Total/Average	3,165,263,811	3.10	2,443,600,340	3.98	863,627,492	12.64	563,154,299	3.74

	Nonpool Bulk and Condensed Products**		Shrinkage & Interhandler Difference		Total Class III	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
	2,421,560	31.81	8,772	3.64	586,810,839	5.02
January	10,431,907	3.59	0	0.00	535,326,907	4.85
February	10,882,533	1.84	(26)	N/A	607,518,857	4.81
March	3,174,140	22.10	0	0.00	571,560,345	4.77
April	16,522,812	6.00	0	0.00	601,778,341	4.79
May	18,995,866	5.15	97,980	42.53	568,225,794	4.75
June	24,735,285	3.79	0	0.00	655,838,726	4.45
July	14,669,953	15.07	2,858,656	0.02	644,822,522	4.45
August	16,752,628	5.25	41,717	N/A	608,132,161	4.43
September	17,708,001	9.93	167,334	N/A	619,771,228	4.58
October	19,071,538	9.89	17,051,810	4.94	617,887,144	4.80
November	21,991,895	10.39	19,141,349	4.58	634,698,788	4.74
Total/Average	177,358,118	10.40	39,367,592	6.19	7,252,371,652	4.70

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

## 25 Class IV Use of Fluid Milk Products and Cream at Pool Plants\*, 2021

	Dried Milk Products		Butter		Condensed Products		Nonpool Bulk**	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	424,524,775	0.22	31,224,535	49.89	22,590,155	3.46	14,280,446	13.92
February	333,431,577	0.33	28,508,173	48.94	24,791,945	2.98	13,698,390	14.13
March	391,077,002	0.29	29,485,407	46.37	25,043,429	3.20	14,784,001	9.16
April	441,564,125	0.38	28,387,461	47.57	22,018,407	3.14	16,486,215	8.32
May	431,779,606	0.33	25,609,855	48.81	29,898,880	3.47	16,142,455	8.38
June	417,377,981	0.36	20,030,879	51.78	23,639,895	3.22	12,053,823	11.63
July	383,873,336	0.28	17,447,481	49.45	28,012,854	2.87	20,962,658	9.97
August	328,777,877	0.25	15,315,934	54.56	22,475,604	3.34	13,171,607	9.57
September	281,660,117	0.23	17,244,144	53.82	19,420,044	3.24	10,711,441	12.24
October	282,777,347	0.16	15,792,364	55.73	22,091,297	3.57	11,164,600	10.73
November	289,668,020	0.28	20,722,780	41.12	17,413,830	3.18	9,728,502	11.87
December	361,201,217	0.33	27,749,406	47.12	24,990,143	3.60	9,036,751	14.83
Total/Average	4,367,712,980	0.29	277,518,419	49.60	282,386,483	3.27	162,220,889	11.23

	Shrinkage and Interhandler Difference		Ending Inventory		Skim Equivalent of NFMS to Fortify Class I		Total Class IV	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	18,754,465	4.32	94,591,017	6.02	1,636,084	0.05	607,601,477	4.24
February	17,191,389	4.73	100,503,921	5.47	1,198,212	0.03	519,323,607	4.63
March	18,677,766	4.70	100,040,261	5.06	1,728,444	0.03	580,836,310	3.94
April	18,084,633	4.19	76,057,643	5.68	1,977,799	0.04	604,576,283	3.69
May	21,432,104	4.12	92,416,610	5.25	1,419,504	0.03	618,699,014	3.57
June	20,214,015	3.35	80,367,688	5.33	1,390,932	0.10	575,075,213	3.31
July	19,708,335	4.14	72,765,088	5.90	1,844,429	0.07	544,614,181	3.25
August	18,217,365	4.25	68,163,997	5.49	1,885,062	0.14	468,007,446	3.35
September	17,880,548	4.51	72,016,963	5.50	2,273,430	0.06	421,206,687	3.95
October	18,049,475	4.40	95,869,577	5.49	2,797,303	0.27	448,541,963	3.86
November	979,658	N/A	80,830,117	6.13	2,523,908	0.04	421,866,815	3.79
December	423,405	0.05	81,932,895	6.84	1,627,531	0.02	506,961,348	4.37
Total/Average	189,613,158	3.89	1,015,555,777	5.68	22,302,638	0.07	6,317,310,344	3.83

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

## 26 Minimum Price Class Use and Total Utilization at Pool Plants, 2021

	Total Minimum* Price Class Utilization		Total Utilization by Pool Plants	
	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent
January	9,446,430	1.18	2,556,979,116	4.22
February	4,989,917	1.97	2,355,529,030	4.25
March	8,797,208	1.59	2,641,573,076	4.19
April	18,810,193	0.83	2,569,284,994	4.10
May	15,228,249	1.03	2,596,944,931	4.05
June	52,505,795	1.14	2,507,336,938	4.01
July	30,039,388	1.33	2,585,263,364	4.00
August	10,272,493	1.89	2,501,874,377	4.06
September	7,138,320	3.47	2,406,296,628	4.15
October	5,862,733	3.06	2,477,919,091	4.27
November	6,700,796	4.01	2,422,299,822	4.40
December	14,616,053	1.87	2,499,267,673	4.37
Total/Average	184,407,575	1.95	30,120,569,040	4.17

\* Used in animal feed and dumpage.

**27 Number of Handlers\*, 2021**

	Pool Handlers	Producer- Handlers	Partially Regulated Handlers**	Less handlers having plants in more than one category	Total
January	66	11	73	(9)	141
February	66	11	73	(8)	142
March	66	13	75	(10)	144
April	66	13	74	(9)	144
May	66	12	77	(10)	145
June	66	13	75	(10)	144
July	67	12	75	(9)	145
August	67	13	74	(9)	145
September	65	14	78	(12)	145
October	68	13	75	(10)	146
November	68	13	76	(10)	147
December	66	13	74	(10)	143
Average	66	13	75	(10)	144

\* Does not include milk route operators, subdealers, vendors, or peddlers who do not operate plants.

\*\* Includes exempt distributing plants pursuant to Section 1000.8(e) and other federal order plants with route disposition in marketing area.

**28 Number of Pool Plants\*, 2021**

	Distributing Plants	Supply Unit Plants	Supply System Plants	Supply Plants	Total
January	49	1	9	1	60
February	50	1	9	1	61
March	49	1	9	1	60
April	49	1	9	1	60
May	49	1	9	1	60
June	49	1	9	1	60
July	49	1	9	1	60
August	49	1	9	1	60
September	48	1	9	1	59
October	50	1	9	1	61
November	50	1	9	1	61
December	49	1	9	1	60
Average	49	1	9	1	60

\* Includes cooperative associations' plants in the marketing area.

## Plant Classification Information, 2021

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Pool Distributing Plants:</b>															
Clover Farms Dairy Company	Reading	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Cloverland Farms Dairy	Baltimore	MD	3.00	x	x	x	x	x	x	x	x	x	x	x	x
Crescent Ridge Dairy, Inc.	Sharon	MA	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Crowley Foods Division of HP Hood LLC	Philadelphia	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Cumberland Dairy, Inc.	Bridgeton	NJ	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Dairy Maid Dairy, Inc.	Frederick	MD	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Dutch Valley Food Company, Inc.	Sunbury	PA	2.70	x	x	x	x	x	x	x	x	x	x	x	x
Garelick Farms, LLC	E. Greenbush	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x
Garelick Farms, LLC	Florence	NJ	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Garelick Farms, LLC	Franklin	MA	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Guida-Seibert Dairy Co.	New Britain	CT	3.15	x	x	x	x	x	x	x	x	x	x	x	x
GW Packaging	Douglassville	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Halo Farm, Inc.	Trenton	NJ	3.10	x	x	x	x	x	x	x	x	x	x	x	x
Harrisburg Dairies, Inc.	Harrisburg	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
High Lawn Farm, LLC	Lee	MA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Agawam	MA	3.00	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Bare	VT	2.60	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Batavia	NY	2.20	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Concord	NH	3.00	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Oneida	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Portland	ME	3.00	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Winchester	VA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Kingston	NY	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Hudson Valley Fresh Bottling Company	Wilmington	DE	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Hy-Point Dairy Farms, Inc.	Schuylerville	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x
King Brothers Dairy	Manheim	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Kreider Dairy Farms, Inc.	Lansdale	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Lehigh Valley Dairies, Inc.	Hatfield	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Lucerne Dairy	Landover	MD	3.00	x	x	x	x	x	x	x	x	x	x	x	x
Manva Maid Dairy	Menands	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x
Midland Farms, Inc.	E. Providence	RI	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Munroe Dairy LLC	Newark	DE	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Natural Dairy Products	Portland	ME	3.00	x	x	x	x	x	x	x	x	x	x	x	x
Oakhurst Dairy	Whitehouse	NJ	3.10	x	x	x	x	x	x	x	x	x	x	x	x
Readington Farms, Inc.	Middletown	MD	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Ronnybrook Farm Dairy, Inc.	Elma	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x
Rutter Bros. Dairy, Inc.	Greenfield Center	NY	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Saputo Dairy Foods USA, LLC	Lebanon	PA	2.70	x	x	x	x	x	x	x	x	x	x	x	x
Saputo Dairy Foods USA, LLC	Chambersburg	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
South Mountain Creamery, L.L.C.	Coneogo	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Steuben Foods, Incorporated	E. Syracuse	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Stewart's Processing Corp.	Syracuse	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Swiss Premium Dairy	Rochester	NY	2.30	x	x	x	x	x	x	x	x	x	x	x	x
Trickle Springs Creamery	Williamsport	PA	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Turkey Hill Dairy	Media	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Ultra Dairy, LLC															
Upstate Farms Dairy, LLC															
Upstate Niagara Cooperative, Inc.															
Valley Farms Dairy															
Wawa Dairy Farms															

(Continued on following page)

## Plant Classification Information, 2021 (continued)

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Pool Distributing Plants (continued) :</b>															
WhiteWave Foods															
Worcester Creameries Corp.	Mount Crawford Roxbury	VA NY	2.90 2.70	x	x	x	x	x	x	x	x	x	x	x	x
<b>Pool Supply Plants:</b>															
Queensboro Farm Products, Inc.	Canastota	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
<b>Pool Supply Unit Plants:</b>															
HP Hood LLC	Vernon	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
<b>Pool Supply System Plants:</b>															
Agri-Mark, Inc.	Cabot Chateaugay	VT NY	2.60 2.30	x	x	x	x	x	x	x	x	x	x	x	x
Agri-Mark, Inc.	Middlebury Middlebury Center	VT PA	2.60 2.50	x	x	x	x	x	x	x	x	x	x	x	x
Agri-Mark, Inc.	Reading	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Dairy Farmers of America, Inc.	Hancock	MD	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Dairy Farmers of America, Inc.	Carlisle	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
LANCO-Pennland Quality Milk Producers	Laurel	MD	3.00	x	x	x	x	x	x	x	x	x	x	x	x
Land O'Lakes, Inc.	St. Albans	VT	2.40	x	x	x	x	x	x	x	x	x	x	x	x
Maryland and Virginia Milk Producers Cooperative, Inc.															
St. Albans Creamery, LLC															
<b>Producer-Handlers:</b>															
Contoocook Creamery	Hopkinton	NH	3.00	x	x	x	x	x	x	x	x	x	x	x	x
Dunajski Dairy, Inc.	Peabody	MA	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Hatchland Farm LLC	N. Haverhill	NH	2.60	x	x	x	x	x	x	x	x	x	x	x	x
Hornstra Farms	Norwell	MA	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Kreider Dairy Farms, Inc.	Manheim	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Maplehoofe Dairy, Inc.	Quarryville	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Mapleline Farm Home Delivery Service, Inc.	Hadley	MA	3.00	x	x	x	x	x	x	x	x	x	x	x	x
McEachron, Seth dba Battenkill Valley Creamery, LLC	Salem	NY	2.60	x	x	x	x	x	x	x	x	x	x	x	x
McNamara, Patrick/McNamara's Dairy	Plainfield	NH	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Monument Farms, Inc.	Weybridge	VT	2.60	x	x	x	x	x	x	x	x	x	x	x	x
Richardson's Farms, Inc.	Middleton	MA	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Tanner Brothers & Sons, Inc.	Ivyland	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Willard J. Stearns & Sons, Inc. dba Mountain Dairy	Storrs	CT	3.15	x	x	x	x	x	x	x	x	x	x	x	x
Wright's Dairy Farm, Inc.	N. Smithfield	RI	3.25	x	x	x	x	x	x	x	x	x	x	x	x
<b>Exempt Distributing Plants:</b>															
Apple Valley Creamery	Berlin	PA	2.30	x	x	x	x	x	x	x	x	x	x	x	x
Aretusa Farm Dairy, LLC	Litchfield	CT	3.00	x	x	x	x	x	x	x	x	x	x	x	x
Butterworks Farm	Westfield	VT	2.40	x	x	x	x	x	x	x	x	x	x	x	x
Charles Farms, Inc. dba Pine View Dairy	Lancaster	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Coopers Hilltop Farm	Rochdale	MA	3.10	x	x	x	x	x	x	x	x	x	x	x	x
Cornell University Dept. Food Science	Ithaca	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Elmhurst Dairy Farms, LLC	Millbury	MA	3.10	x	x	x	x	x	x	x	x	x	x	x	x
Fish Family Farm, Inc.	Bolton	CT	3.15	x	x	x	x	x	x	x	x	x	x	x	x
Freddy-Hill Farms	Lansdale	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Henry M & Edward A Parsons dba Mayval Farm	Westhampton	MA	3.00	x	x	x	x	x	x	x	x	x	x	x	x
Jean Moniz, dba Arruda's Dairy Farm	Tiverton	RI	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Jones Farm	Leesburg	NJ	3.05	x	x	x	x	x	x	x	x	x	x	x	x

(Continued on following page)

## Plant Classification Information, 2021 (continued)

### **Exempt Distributing Plants (continued):**

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
KanPak LLC	Penn Yan	NY	2.30	x											
Kolbs Farm Store	Spring City	PA	3.05	x											
Kriemhild Dairy Farms LLC	Hamilton	NY	2.50	x											
Lapp Valley Farm	New Holland	PA	2.90	x											
Longacre's Modern Dairy, Inc.	Barto	PA	2.80	x											
Mapleline Farm Home Delivery Service, Inc.	Hadley	MA	3.00	x											
Merry Meadow Farm, Inc.	Lansdale	PA	3.05	x											
Misty Meadow Farms	Smithsburg	MD	2.80	x											
Oasis @ Bird-in-Hand	Ronks	PA	2.90	x											
Oregon Dairy, Inc.	Lititz	PA	2.90	x											
Patches Family Creamery	Lebanon	PA	2.80	x											
Peaceful Meadows Ice Cream, Inc.	Whitman	MA	3.25	x											
Penn View Farm	Perkasie	PA	3.05	x											
Perrydell Farm	York	PA	2.90	x											
Puleo's Dairy	Salem	MA	3.25	x											
Ripley Dairy LLC dba Hillcrest Dairy	Moravia	NY	2.30	x											
Rudolf Steiner Fellowship Foundation	Spring Valley	NY	3.15	x											
S.B. Winsor Dairy, Inc.	Johnston	RI	3.25	x											
Shaw Farm Dairy, Inc.	Dracut	MA	3.25	x											
Smyth, Michael E., dba Trinity Farm	Enfield	CT	3.15	x											
Showville Creamery	Pomeroy	OH	2.00	x											
Stratford Organic Creamery	Stratford	VT	2.60	x											
Sunrise Family Farms, Inc.	Norwich	NY	2.50	x											
The Indian Milk & Honey Co.	Freeville	NY	2.50	x											
Trinity Valley Farms	Cortland	NY	2.50	x											
Van Wie, Charles F. dba Meadowbrook Farms Dairy	Clarksville	PA	2.70	x											
Yoders Country Market	New Holland	PA	2.90	x											

### **Partially Regulated Plants:**

Aurora Organic Dairy	Columbia	MO	2.00	x											
Crowley Foods Division of HP Hood LLC	Airkport	NY	2.30	x											
Dan-Ed Corporation, T/A Guers Dairy	Pottsville	PA	2.80	x											
Fairlife, LLC	Coopersville	MI	1.80	x											
Friendship Dairies, Inc.	Friendship	NY	2.30	x											
Gallikor Dairy Company	Johnstown	PA	2.30	x											
Gossner Foods, Inc.	Logan	UT	1.90	x											
Lehigh Valley Dairies, Inc.	Schuylkill Haven	PA	2.80	x											
Potomac Farms Dairy	Cumberland	MD	2.60	x											
Ritchey's Dairy, Inc.	Martinsburg	PA	2.30	x											
Saputo Dairy Foods USA, LLC	Murray	KY	2.70	x											
Upstate Niagara Cooperative, Inc.	Newington	CT	3.15	x											
WhiteWave Foods	Buffalo	NY	2.20	x											
WWF Operating Company	Mount Crawford	VA	2.90	x											
yaya Foods Corp	Salt Lake City	UT	1.90	x											
	Etnobicoke	ON	1.80	x											

(Continued on following page)

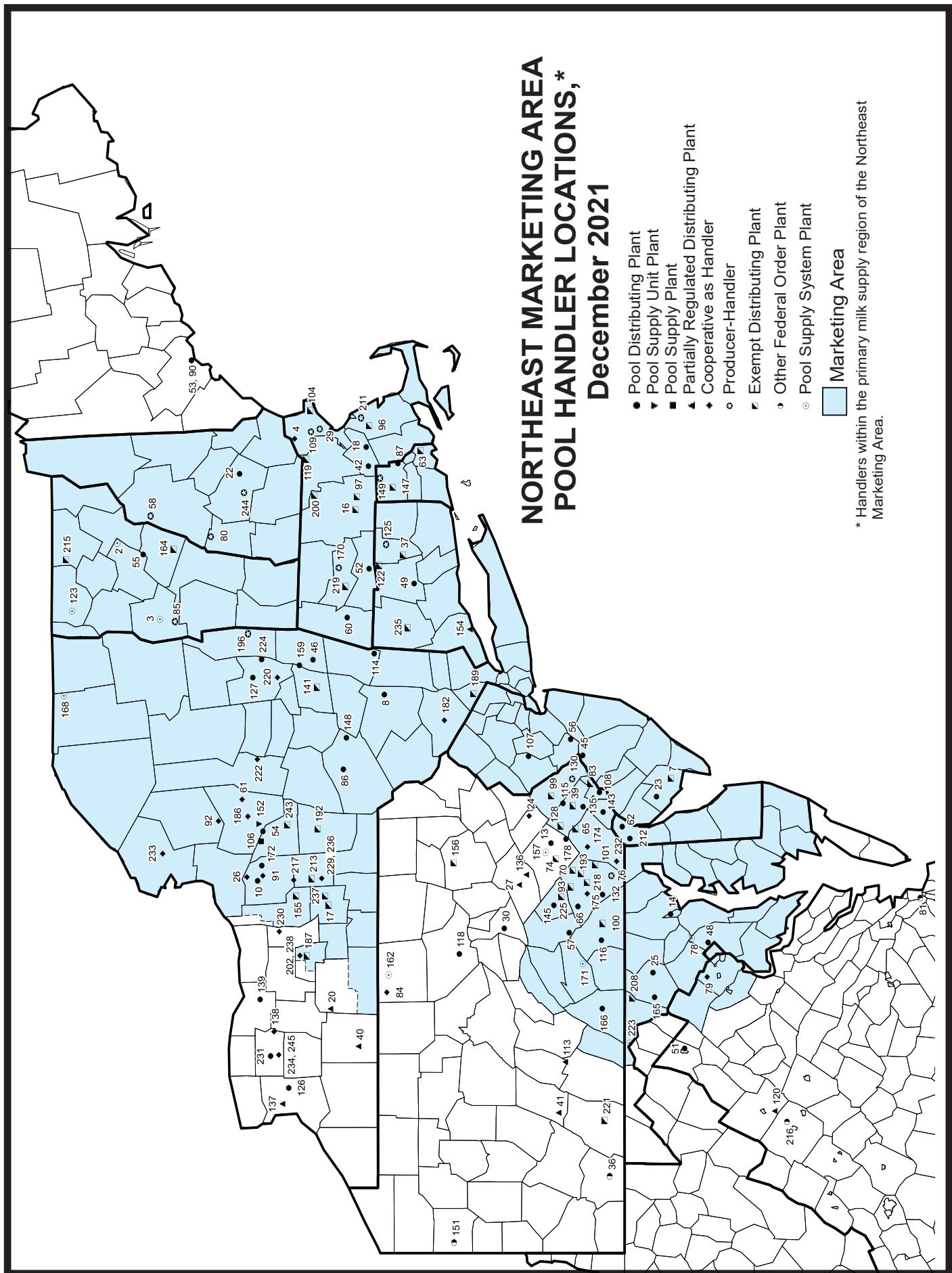
## Plant Classification Information, 2021 (continued)

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Section 1000.9 (c) Handlers:</b>															
Agri-Mark, Inc.	Andover	MA													
Boonville Farms Cooperative, Inc.	Rome	NY													
Cayuga Marketing LLC	Preble	NY													
Cooperative Milk Producers Association	Blackstone	VA													
Cooperative Regions of Organic Producer Pools	La Farge	WI													
Cumberland Valley Milk Producers	Allentown	PA													
Dairy Farmers of America, Inc.	Kansas City	MO													
Dairy Farmers of America, LLC	N. Syracuse	NY													
DanoneWave-NFO	Cortland	NY													
Down State Milk Producers Cooperative, Inc.	Goshen	NY													
Finger Lakes Division 955	Penn Yan	NY													
Finger Lakes Milk Cooperative, Inc.	Holland Patent	NY													
H.P. Farmers Cooperative, Inc.	Watertown	NY													
Jefferson Bulk Milk Co-op, Inc.	Bird In Hand	PA													
Lancaster Organic Farmers Co-op	Honey Brook	PA													
Lanco Dairy Farms Co-op	St. Louis	MO													
Liberty Milk Cooperative Association	Reston	VA													
Maryland and Virginia Milk Producers Cooperative, Inc.	Little Marsh	PA													
Middlebury Cooperative Milk Producers Association	West Charlton	NY													
Mohawk Valley Cooperative, Inc.	Cortland	NY													
National Farmers Organization	Cortland	NY													
NFO Cropp	Cortland	NY													
NFO Maple Hill	Constableville	NY													
Oneida-Lewis Milk Producers Cooperative, Inc.	Syracuse	NY													
Oneida-Madison Milk Prod Coop Assn Inc	Oxford	PA													
Pioneer Milk Producers	Dolgeville	NY													
Producers' Cooperative, Inc.	Seneca Falls	NY													
United Ag Services Inc	Batavia	NY													
Upstate Niagara Cooperative, Inc.	Batavia	NY													
Upstate Niagara Saputo	Batavia	NY													
Upstate Niagara Sorrento Lactalis															
<b>Cooperative State Reporting Units:</b>															
CROPP Iowa	La Farge	WI													
CROPP Minnesota	La Farge	WI													
CROPP North Carolina	La Farge	WI													
CROPP Wisconsin	Kansas City	MO													
Dairy Farmers of America, Inc.	Kansas City	MO													
Dairy Farmers of America, Inc.	Medina	OH													
Dairy Farmers of America, Inc.	Medina	OH													
DFA KY Mideast	Medina	OH													
DFA - Michigan	Milwaukee	WI													
DFA - Minnesota Organic	Medina	OH													
DFA - Ohio	Medina	OH													
DFA - Pennsylvania Organic	Medina	OH													
DMS - Indiana Organic	Medina	OH													
DMS - Kentucky Organic	Medina	OH													
DMS - Michigan Organic	Medina	OH													
DMS - Ohio Organic	Medina	OH													

## Plant Classification Information, 2021 (continued)

Plant Name	Cooperative State Reporting Units (continued) :	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
DMS - Pennsylvania Organic	Medina	OH			x	x	x	x	x	x	x	x	x	x	x	x
Foremost Farms Organic IN	Baraboo	WI			x	x	x	x	x	x	x	x	x	x	x	x
Michigan Milk Producers Organic - IN	Novi	MI			x	x	x	x	x	x	x	x	x	x	x	x
Michigan Milk Producers Organic - MI	Shiloh	OH			x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-IN	Shiloh	OH			x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-KY	Shiloh	OH			x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-MI	Shiloh	OH			x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-OH	Shiloh	OH			x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-PA	Shiloh	OH			x	x	x	x	x	x	x	x	x	x	x	x
<b>State Reporting Units:</b>																
Worcester Creameries Horizon Organic Indiana	Roxbury	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x	x
Worcester Creameries Horizon Organic Kentucky	Roxbury	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x	x
Worcester Creameries Horizon Organic Michigan	Roxbury	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x	x
Worcester Creameries Horizon Organic Minnesota	Roxbury	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x	x
Worcester Creameries Horizon Organic Ohio	Roxbury	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x	x
Worcester Creameries Horizon Organic Wisconsin	Roxbury	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x	x
<b>Other Order Plants:</b>																
Alexandre Family Creamery	San Leandro	CA	1.80	x	x	x	x	x	x	x	x	x	x	x	x	x
Aurora Organic Dairy	Platteville	CO	2.45	x	x	x	x	x	x	x	x	x	x	x	x	x
C.F. Burger Creamery	Detroit	MI	1.80	x	x	x	x	x	x	x	x	x	x	x	x	x
Crescent Dairy	Walterboro	SC	3.30	x	x	x	x	x	x	x	x	x	x	x	x	x
Dean Dairy Sharpsville	Sharpsville	PA	2.10	x	x	x	x	x	x	x	x	x	x	x	x	x
Marietta	Marietta	OH	2.00	x	x	x	x	x	x	x	x	x	x	x	x	x
Coopersville	Coopersville	MI	1.80	x	x	x	x	x	x	x	x	x	x	x	x	x
Goodyear	AZ	2.35	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Wellman	IA	1.80	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Wirtz	Wirtz	VA	3.20	x	x	x	x	x	x	x	x	x	x	x	x	x
High Point	High Point	NC	3.40	x	x	x	x	x	x	x	x	x	x	x	x	x
Newport News	Newport News	VA	3.20	x	x	x	x	x	x	x	x	x	x	x	x	x
Asheville	Asheville	NC	3.40	x	x	x	x	x	x	x	x	x	x	x	x	x
Anderson	Anderson	IN	2.00	x	x	x	x	x	x	x	x	x	x	x	x	x
London	London	KY	2.40	x	x	x	x	x	x	x	x	x	x	x	x	x
City of Industry	City of Industry	CA	2.10	x	x	x	x	x	x	x	x	x	x	x	x	x
North Aurora	North Aurora	IL	1.80	x	x	x	x	x	x	x	x	x	x	x	x	x
Granite City	Granite City	IL	2.00	x	x	x	x	x	x	x	x	x	x	x	x	x
Sulphur Springs	Sulphur Springs	TX	3.00	x	x	x	x	x	x	x	x	x	x	x	x	x
Grand Rapids	Grand Rapids	MI	1.80	x	x	x	x	x	x	x	x	x	x	x	x	x
Phoenix	Phoenix	AZ	2.35	x	x	x	x	x	x	x	x	x	x	x	x	x
Verona	Verona	VA	2.90	x	x	x	x	x	x	x	x	x	x	x	x	x
Colorado Springs	Colorado Springs	CO	2.55	x	x	x	x	x	x	x	x	x	x	x	x	x
Richmond	Richmond	IN	2.00	x	x	x	x	x	x	x	x	x	x	x	x	x
Pomeroy	Pomeroy	OH	2.00	x	x	x	x	x	x	x	x	x	x	x	x	x
St. Paul	St. Paul	MN	1.70	x	x	x	x	x	x	x	x	x	x	x	x	x
Canton	Canton	OH	2.00	x	x	x	x	x	x	x	x	x	x	x	x	x
Uniontown	Uniontown	PA	2.30	x	x	x	x	x	x	x	x	x	x	x	x	x
Dallas	Dallas	TX	3.00	x	x	x	x	x	x	x	x	x	x	x	x	x

Note: In months without an 'x' plant may be classified under another category, not pooled under Order No. 1, or not operating.



## Northeast Marketing Area Pool Handler Locations Index, December 2021

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location		State	Differential	Base Differential	Adjustment
			CABOT	CHATEAUGAY				
2	PSS	AGRI-MARK, INC.			VT	\$2.60	(\$0.65)	
168	PSS	AGRI-MARK, INC.			NY	\$2.30	(\$0.95)	
3	PSS	AGRI-MARK, INC.			VT	\$2.60	(\$0.65)	
4	9C	AGRI-MARK, INC.			MA	\$2.30	(\$0.25)	
221	ED	APPLE VALLEY CREAMERY			PA	\$2.30	(\$0.95)	
235	ED	ARETHUSA FARM DAIRY, LLC			CT	\$3.00	(\$0.25)	
186	9C	BOONVILLE FARMS COOPERATIVE, INC.			NY	\$2.40	(\$0.85)	
215	ED	BUTTERWORKS FARM			VT			
217	9C	CAYUGA MARKETING LLC			NY			
101	ED	CHARLES FARMS, INC. DBA PINE VIEW DAIRY			PA	\$2.90	(\$0.35)	
13	PD	CLOVER FARMS DAIRY COMPANY			PA	\$2.80	(\$0.45)	
14	PD	CLOVERLAND FARMS DAIRY			MD	\$3.00	(\$0.25)	
244	PH	CONTOOCOOK CREAMERY			MD	\$3.00	(\$0.25)	
16	ED	COOPERS HILLTOP FARM			NH	\$3.00	(\$0.25)	
17	ED	CORNELL UNIVERSITY DEPT. FOOD SCIENCE			MA	\$3.10	(\$0.15)	
18	PD	CRESCENT RIDGE DAIRY, INC.			NY	\$2.50	(\$0.75)	
20	PR	CROWLEY FOODS DIVISION OF HP HOOD LLC			MA	\$3.25	(\$0.00)	
108	PD	CROWLEY FOODS DIVISION OF HP HOOD LLC			NY	\$2.30	(\$0.95)	
23	PD	CUMBERLAND DAIRY, INC.			PA	\$3.05	(\$0.20)	
24	9C	CUMBERLAND VALLEY MILK PRODUCERS			NJ	\$3.05	(\$0.20)	
162	PSS	DAIRY FARMERS OF AMERICA, INC.			PA	\$2.50	(\$0.75)	
157	PSS	DAIRY FARMERS OF AMERICA, INC.			PA	\$2.80	(\$0.45)	
26	9C	DAIRY FARMERS OF AMERICA, LLC			NY			
25	PD	DAIRY MAID DAIRY, INC.			MD	\$2.90	(\$0.35)	
27	PR	DAN-ED CORPORATION, T/A GUERS DAIRY			PA	\$2.80	(\$0.45)	
229	9C	DANONEWAVE-NFO			NY			
151	OF	DEAN DAIRY SHARPSVILLE			PA	\$2.10	(\$1.15)	
182	9C	DOWN STATE MILK PRODUCERS COOPERATIVE, INC.			NY			
29	PH	DUNAJSKI DAIRY, INC.			MA	\$3.25	(\$0.00)	
30	PD	DUTCH VALLEY FOOD COMPANY, INC.			PA	\$2.70	(\$0.55)	
97	ED	ELMHURST DAIRY FARMS, LLC			MA	\$3.10	(\$0.15)	
238	9C	FINGER LAKES DIVISION 955			NY			
202	9C	FINGER LAKES MILK COOPERATIVE, INC.			NY			
37	ED	FISH FAMILY FARM, INC.			CT	\$3.15	(\$0.10)	
39	ED	FREDDY-HILL FARMS			PA	\$3.05	(\$0.20)	
40	PR	FRIENDSHIP DAIRIES, INC.			NY	\$2.30	(\$0.95)	

(Continued on following page)

## Northeast Marketing Area Pool Handler Locations Index, December 2021 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location		State	Differential	Adjustment	Base Differential
			JOHNSTOWN	EAST GREENBUSH				
41	PR	GALLIKER DAIRY COMPANY			PA	\$2.30	(\$0.95)	
46	PD	GARELICK FARMS, LLC	NY	\$2.70			(\$0.55)	
45	PD	GARELICK FARMS, LLC	NJ	\$3.05			(\$0.20)	
42	PD	GARELICK FARMS, LLC	MA	\$3.25			\$0.00	
49	PD	GUIDA-SEIBERT DAIRY CO.	CT	\$3.15			(\$0.10)	
178	PD	GW PACKAGING	PA	\$2.80			(\$0.45)	
61	9C	H. P. FARMERS COOPERATIVE, INC.	NY	\$3.10			(\$0.15)	
56	PD	HALO FARM, INC.	NJ	\$2.80			(\$0.45)	
57	PD	HARRISBURG DAIRIES INC	PA	\$2.60			(\$0.65)	
58	PH	HATCHCLAND FARM LLC	MA	\$3.00			(\$0.25)	
219	ED	HENRY M & EDWARD A PARSONS DBA MAYVAL FARM	MA	\$2.80			(\$0.45)	
60	PD	HIGH LAWN FARM, LLC	MA	\$3.25			\$0.00	
211	PH	HORNSTRA FARMS	MA	\$3.00			(\$0.25)	
52	PD	HP HOOD LLC	MA	\$2.60			(\$0.65)	
55	PD	HP HOOD LLC	VT	\$2.20			(\$1.05)	
231	PD	HP HOOD LLC	NY	\$3.00			(\$0.25)	
22	PD	HP HOOD LLC	NH	\$2.50			(\$0.75)	
54	PD	HP HOOD LLC	NY	\$3.00			(\$0.25)	
53	PD	HP HOOD LLC	ME	\$2.50			(\$0.75)	
152	PU	HP HOOD LLC	NY	\$2.80			(\$0.45)	
51	PD	HP HOOD LLC	VA	\$2.80			(\$0.45)	
8	PD	HUDSON VALLEY FRESH BOTTLING COMPANY	NY	\$2.80			(\$0.45)	
62	PD	HY-POINT DAIRY FARMS, INC.	DE	\$3.05			(\$0.20)	
63	ED	JEAN MONIZ, DBA ARRUDAS DAIRY FARM	RI	\$3.25			\$0.00	
233	9C	JEFFERSON BULK MILK CO-OP, INC.	NY	\$3.05			(\$0.20)	
7	ED	JONES FARM	NJ	\$2.30			(\$0.95)	
187	ED	KANPAK LLC	NY	\$2.70			(\$0.55)	
224	PD	KING BROTHERS DAIRY	PA	\$3.05			(\$0.20)	
65	ED	KOLBS FARM STORE	PA	\$2.90			(\$0.35)	
66	PD	KREIDER DAIRY FARMS, INC.	PA	\$2.50			(\$0.75)	
243	ED	KRIEMHILD DAIRY FARMS LLC	MD	\$2.80			(\$0.45)	
175	9C	LANCASTER ORGANIC FARMERS CO-OP	PA	\$2.80			(\$0.45)	
174	9C	LANCO-PENNLAND CO-OP	PA	\$2.90			(\$0.35)	
223	PSS	LANCO-PENNLAND QUALITY MILK PRODUCERS	PA	\$3.05			(\$0.20)	
171	ED	LAND O'LAKES, INC.	PA	\$2.80			(\$0.45)	
70	ED	LAPP VALLEY FARM	PA	\$2.90			(\$0.35)	
135	PD	LEHIGH VALLEY DAIRIES, INC.	PA	\$3.05			(\$0.20)	

(Continued on following page)

## Northeast Marketing Area Pool Handler Locations Index, December 2021 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location		State	Differential	Adjustment Base Differential
			SCHUYLKILL HAVEN	BARTO			
136	PR	LEHIGH VALLEY DAIRIES, INC.			PA	\$2.80	(\$0.45)
74	ED	LONGACRE'S MODERN DAIRY, INC.			PA	\$2.80	(\$0.45)
115	PD	LUCERNE DAIRY	HATFIELD		PA	\$3.05	(\$0.20)
76	PH	MAPLEHOFF DAIRY, INC.	QUARRYVILLE		PA	\$2.90	(\$0.35)
170	PH	MAPLELINE FARM HOME DELIVERY SERVICE, INC.	HADLEY		MA	\$3.00	(\$0.25)
48	PD	MARVA MAID DAIRY	LANDOVER		MD	\$3.00	(\$0.25)
81	OF	MARVA MAID DAIRY	NEWPORT NEWS		VA	\$3.20	(\$0.05)
78	PSS	MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC.	LAUREL		MD	\$3.00	(\$0.25)
79	9C	MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC.	RESTON		VA		
196	PH	MCEACHRON, SETH DBA BATTENKILL VALLEY CREAMERY, LLC	SALEM		NY	\$2.60	(\$0.65)
80	PH	MCNAMARA DAIRY, LLC	PLAINFIELD		NH	\$2.80	(\$0.45)
83	ED	MERRymead Farm, Inc.	LANSDALE		PA	\$3.05	(\$0.20)
84	9C	MIDDLEBURY COOPERATIVE MILK PRODUCERS ASSOCIATION	LITTLE MARSH		PA		
159	PD	MIDLAND FARMS, INC.	MENANDS		NY	\$2.70	(\$0.55)
208	ED	MISTY MEADOW FARMS	SMITHSBURG		MD	\$2.80	(\$0.45)
220	9C	MOHAWK VALLEY COOPERATIVE, INC.	WEST CHARLTTON		NY		
85	PH	MONUMENT FARMS, INC.	WEYBRIDGE		VT	\$2.60	(\$0.35)
87	PD	MUNROE DAIRY LLC	EAST PROVIDENCE		RI	\$3.25	\$0.00
236	9C	NATIONAL FARMERS ORGANIZATION	CORTLAND		NY		
212	PD	NATURAL DAIRY PRODUCTS	NEWARK		DE	\$3.05	(\$0.20)
90	PD	OAKHURST DAIRY	PORTLAND		ME	\$3.00	(\$0.25)
218	ED	OASIS @ BIRD-IN-HAND	RONKS		PA	\$2.90	(\$0.35)
92	9C	ONEIDA-LEWIS MILK PRODUCERS COOPERATIVE, INC.	CONSTABLEVILLE		NY		
91	9C	ONEIDA-MADISON MILK PROD COOP ASSN INC	SYRACUSE		NY		
93	ED	OREGON DAIRY, INC.	LITITZ		PA	\$2.90	(\$0.35)
225	ED	PATCHES FAMILY CREAMERY	LEBANON		PA	\$2.80	(\$0.45)
96	ED	PEACEFUL MEADOWS ICE CREAM, INC.	WHITMAN		MA	\$3.25	\$0.00
99	ED	PENN VIEW FARM	PERKASIE		PA	\$3.05	(\$0.20)
100	ED	PERRYDELL FARM	YORK		PA	\$2.90	(\$0.35)
232	9C	PIONEER MILK PRODUCERS	OXFORD		PA		
222	9C	PRODUCERS' COOPERATIVE INC.	DOLGEVILLE		NY		
104	ED	PULEO'S DAIRY	SALEM		MA	\$3.25	\$0.00
106	PS	QUEENSBORO FARM PRODUCTS, INC.	CANASTOTA		NY	\$2.50	(\$0.75)
107	PD	READINGTON FARMS, INC.	WHITEHOUSE		NJ	\$3.10	(\$0.15)
109	PH	RICHARDSON'S FARMS, INC.	MIDDLETON		MA	\$3.25	\$0.00
155	ED	RIPLEY DAIRY LLC DBA HILLCREST DAIRY	MORAVIA		NY	\$2.30	(\$0.95)
113	PR	ITCHIEY'S DAIRY, INC.	MARTINSBURG		PA	\$2.30	(\$0.95)

(Continued on following page)

## Northeast Marketing Area Pool Handler Locations Index, December 2021 (continued)

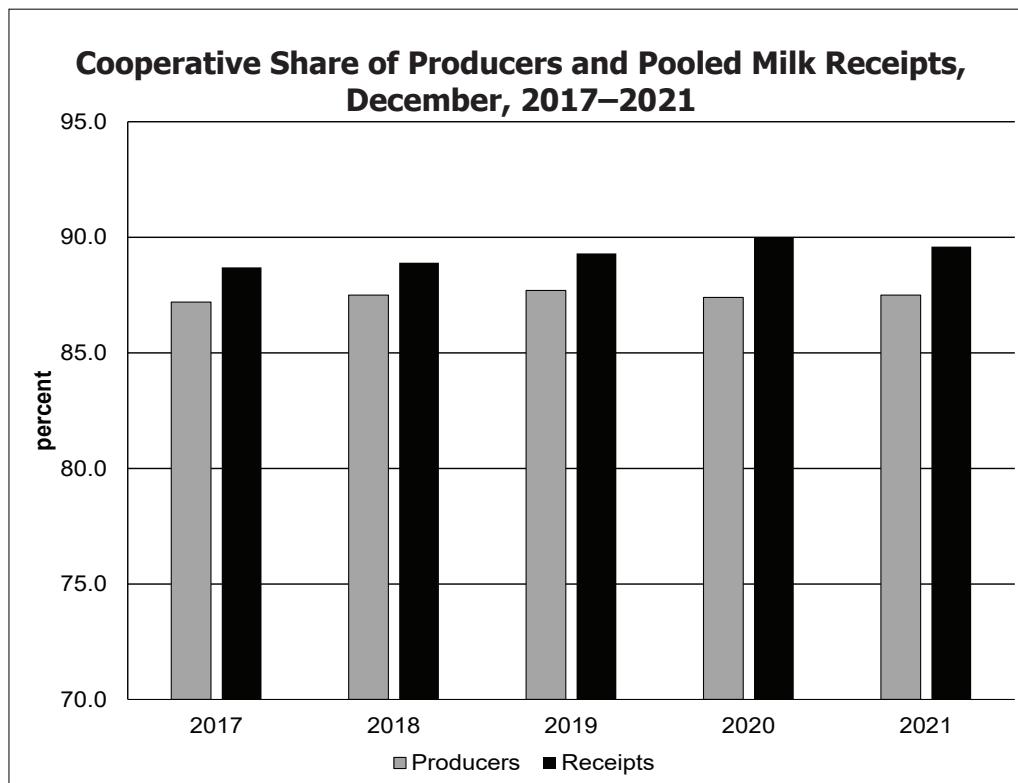
Map	Qualified	Status*	Plant Name	Plant/Cooperative Location	State	Differential	Base Differential	Adjustment
114	PD		RONNYBROOK FARM DAIRY, INC.	ANCRAMDALE	NY	\$2.70		(\$0.55)
189	ED		RUDOLPH STEINER FELLOWSHIP FOUNDATION	SPRING VALLEY	NY	\$3.15		(\$0.10)
116	PD		RUTTER BROS. DAIRY, INC.	YORK	PA	\$2.90		(\$0.35)
147	ED		S. B. WINSOR DAIRY, INC.	JOHNSTON	RI	\$3.25		\$0.00
86	PD		SAPUTO DAIRY FOODS USA, LLC	DELHI	NY	\$2.70		(\$0.55)
154	PR		SAPUTO DAIRY FOODS USA, LLC	NEWINGTON	CT	\$3.15		(\$0.10)
216	OF		SHAMROCK FOODS COMPANY	VERONA	VA	\$2.90		(\$0.35)
119	ED		SHAW FARM DAIRY, INC.	DRACUT	MA	\$3.25		\$0.00
122	ED		SMYTH, MICHAEL E, DBA TRINITY FARM	ENFIELD	CT	\$3.15		(\$0.10)
165	PD		SOUTH MOUNTAIN CREAMERY, L.L.C.	MIDDLETOWN	MD	\$2.90		(\$0.35)
123	PSS		ST. ALBANS CREAMERY, LLC	ST. ALBANS	VT	\$2.40		(\$0.85)
126	PD		STEUBEN FOODS, INCORPORATED	ELMVA	NY	\$2.20		(\$1.05)
127	PD		STEWART'S PROCESSING CORP.	GREENFIELD CENTER	NY	\$2.70		(\$0.55)
164	ED		STRAFFORD ORGANIC CREAMERY	STRAFFORD	VT	\$2.60		(\$0.65)
192	ED		SUNRISE FAMILY FARMS, INC.	NORWICH	NY	\$2.50		(\$0.75)
145	PD		SWISS PREMIUM DAIRY	LEBANON	PA	\$2.80		(\$0.45)
130	PH		TANNER BROTHERS & SONS, INC.	IVYLAND	PA	\$3.05		(\$0.20)
166	PD		TRICKLING SPRINGS CREAMERY	CHAMBERSBURG	PA	\$2.80		(\$0.45)
213	ED		TRINITY VALLEY FARMS	CORTLAND	NY	\$2.50		(\$0.75)
132	PD		TURKEY HILL DAIRY	CONESTOGA	PA	\$2.90		(\$0.35)
172	PD		ULTRA DAIRY, LLC	EAST SYRACUSE	NY	\$2.50		(\$0.75)
230	9C		UNITED AG SERVICES INC	SENECA FALLS	NY			
36	OF		UNITED DAIRY, INC.	UNIONTONW	PA	\$2.30		(\$0.95)
10	PD		UPSTATE FARMS DAIRY, LLC	SYRACUSE	NY	\$2.50		(\$0.75)
138	9C		UPSTATE NIAGARA COOPERATIVE, INC.-BATAVIA	BATAVIA	NY			
137	PR		UPSTATE NIAGARA COOPERATIVE, INC.	BUFFALO	NY	\$2.20		(\$1.05)
139	PD		UPSTATE NIAGARA COOPERATIVE, INC.	ROCHESTER	NY	\$2.30		(\$0.95)
234	9C		UPSTATE NIAGARA SAPUTO	BATAVIA	NY			
245	9C		UPSTATE NIAGARA SORRENTO LACTALIS	WILLIAMSPORT	PA			
118	PD		VALLEY FARMS DAIRY	CLARKSVILLE	NY	\$2.50		(\$0.75)
141	ED		VAN WIE, CHARLES F. DBA MEADOWBROOK FARMS DAIRY	MEDIA	PA	\$2.70		(\$0.55)
143	PD		WAWA DAIRY FARMS	MOUNT CRAWFORD	VA	\$3.05		(\$0.20)
120	PR		WHITEWAVE FOODS	STORRS	CT	\$2.90		(\$0.35)
125	PH		WILLARD J. STEARNS & SONS, INC. DBA MOUNTAIN DAIRY	ROXBURY	NY	\$2.70		(\$0.55)
148	PD		WORCESTER CREAMERIES CORP.	NORTH SMITHFIELD	RI	\$3.25		\$0.00
149	PH		WRIGHT'S DAIRY FARM, INC.	NEW HOLLAND	PA	\$2.90		(\$0.35)

\*PD = Pool Distributing Plant, PS = Pool Supply Plant, PR = Partially Regulated Distributing Plant, 9C = Cooperative as Handler, PH = Producer-Handler, ED = Exempt Distributing Plant, OF = Other Federal Order Plant, SRU = State Reporting Unit, PSS = Pool Supply System Plant, PU = Pool Supply Unit Plant.

## Cooperatives Marketing in the Northeast as of December 31, 2021

Addison Cooperative Milk Producers Association Inc.  
 Agri-Mark, Inc.  
 Boonville Farms Cooperative, Inc.  
 Cayuga Marketing LLC  
 Cooperative Milk Producers Association  
 Cooperative Regions of Organic Producer Pools  
 Cumberland Valley Milk Producers  
 Dairy Farmers of America, Inc.  
 Down State Milk Producers Cooperative, Inc.  
 Fingerlakes Milk Cooperative Inc.  
 Foremost Farms USA, Cooperative  
 H. P. Farmers Cooperative, Inc.  
 Jefferson Bulk Milk Co-op Inc.  
 Lancaster Organic Farmers Co-op  
 Lanco Dairy Farms Co-op  
 Land O'Lakes, Inc.  
 Liberty Milk Producers Cooperative, Inc.  
 Lowville Producers Dairy Cooperative, Inc.  
 Maryland and Virginia Milk Producers Cooperative Association, Inc.  
 Michigan Milk Producers Association  
 Middlebury Cooperative Milk Producers Association, Inc.  
 Mohawk Valley Cooperative, Inc.  
 Mount Joy Farmers Co-operative Association  
 National Farmers Organization, Inc.  
 Oneida-Lewis Milk Producers Cooperative, Inc.  
 Oneida-Madison Milk Producers Co-operative Association, Inc.  
 Organic Dairy Farmers Cooperative, Inc.  
 Preble Milk Cooperative Association, Inc.  
 Producers' Co-operative, Inc.  
 Progressive Dairymen's Cooperative, Inc.  
 Scenic Mountain Milk Producers Cooperative Inc.  
 Upstate Niagara Cooperative, Inc.  
 Westco Milk Producers Cooperative

**Figure 16**



## 29 Producer Receipts by State and County\*, 2021

State and county	January		February		March	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Connecticut</b>						
Hartford	7	899	7	772	7	856
Litchfield	17	7,262	17	6,645	17	7,437
New London	22	10,675	22	9,691	22	11,132
Tolland	9	10,170	9	9,212	9	10,046
Windham	14	7,649	13	7,039	13	7,724
All Other**	3	285	2	156	2	181
<b>Total/Average</b>	<b>72</b>	<b>36,940</b>	<b>70</b>	<b>33,515</b>	<b>70</b>	<b>37,376</b>
<b>Maine</b>						
Androscoggin	15	4,544	15	4,017	15	4,325
Aroostook	17	885	17	761	17	823
Cumberland	10	1,020	10	947	10	1,053
Franklin	13	978	13	881	13	962
Kennebec	31	12,800	31	11,582	31	13,054
Knox	4	216	4	199	4	233
Lincoln	4	334	4	320	4	359
Oxford	5	598	5	538	5	601
Penobscot	23	13,363	23	11,994	23	13,391
Piscataquis	8	684	8	604	8	651
Sagadahoc	3	337	3	304	3	334
Somerset	22	8,740	22	7,977	22	8,849
Waldo	19	3,572	19	3,245	19	3,692
York	6	597	6	605	6	687
All Other**	1	26	1	20	1	19
<b>Total/Average</b>	<b>181</b>	<b>48,694</b>	<b>181</b>	<b>43,994</b>	<b>181</b>	<b>49,033</b>
<b>Maryland</b>						
Baltimore	11	2,818	11	2,647	11	3,021
Caroline	11	3,820	11	3,535	11	4,150
Carroll	26	6,368	27	4,900	25	4,969
Cecil	30	5,430	30	5,131	30	5,876
Frederick	26	9,486	35	8,425	24	9,425
Garrett	11	503	10	513	10	553
Harford	14	2,607	14	2,410	14	2,692
Kent	9	9,285	9	8,337	9	9,289
Queen Anne's	6	1,036	6	946	6	1,048
Talbot	5	736	5	647	4	547
Washington	95	17,607	94	16,332	93	17,004
All Other**	4	764	4	717	4	639
<b>Total/Average</b>	<b>248</b>	<b>60,460</b>	<b>256</b>	<b>54,540</b>	<b>241</b>	<b>59,213</b>
<b>Massachusetts</b>						
Berkshire	15	4,562	15	4,233	15	4,801
Bristol	10	1,641	9	1,536	9	1,702
Franklin	21	2,904	21	2,627	20	2,943
Hampden	7	1,355	6	1,262	6	1,403
Hampshire	12	2,318	12	2,137	12	2,422
Middlesex	4	663	4	587	4	663
Worcester	11	1,685	11	1,497	12	1,659
All Other**	2	410	2	366	2	397
<b>Total/Average</b>	<b>82</b>	<b>15,538</b>	<b>80</b>	<b>14,245</b>	<b>80</b>	<b>15,990</b>
<b>New Hampshire</b>						
Cheshire	11	2,326	11	2,082	11	2,349
Coos	9	4,237	8	3,533	8	3,941
Grafton	14	2,803	14	2,561	14	2,964
Hillsborough	3	268	3	251	3	286
Merrimack	17	2,878	17	2,624	17	2,895
Rockingham	3	1,026	3	928	3	1,002
Strafford	5	817	5	756	5	838
Sullivan	10	3,367	10	3,113	10	3,361
All Other**	4	960	4	881	4	1,049
<b>Total/Average</b>	<b>76</b>	<b>18,682</b>	<b>75</b>	<b>16,729</b>	<b>75</b>	<b>18,685</b>

(Continued on following page)

## 29 Producer Receipts by State and County\*, 2021 (continued)

State and county	January		February		March	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>New York</b>						
Albany	5	2,704	5	2,384	5	2,700
Allegany	55	6,768	55	6,126	55	6,917
Broome	25	14,284	25	13,223	25	14,723
Cattaraugus	41	7,098	41	6,501	41	7,220
Cayuga	82	107,451	81	96,585	80	108,192
Chautauqua	32	534	31	461	30	466
Chemung	13	2,455	13	2,011	12	2,031
Chenango	123	16,553	121	15,016	119	16,971
Clinton	72	33,253	71	30,180	71	33,575
Columbia	12	9,712	11	9,126	12	10,596
Cortland	69	28,332	65	25,542	63	27,997
Delaware	67	9,223	64	8,219	62	9,157
Dutchess	15	3,747	15	3,415	15	3,900
Erie	37	13,896	37	12,534	37	13,992
Essex	5	786	5	726	5	842
Franklin	126	34,119	124	30,749	123	34,164
Fulton	7	819	7	764	7	834
Genesee	44	75,071	44	68,020	44	74,097
Greene	12	741	12	718	12	789
Herkimer	115	23,236	114	21,477	112	24,218
Jefferson	121	61,837	121	56,757	122	64,173
Lewis	148	49,527	148	44,981	149	50,214
Livingston	36	51,581	36	46,955	35	53,038
Madison	130	30,632	127	27,068	129	30,964
Monroe	6	2,466	5	2,216	5	2,465
Montgomery	190	32,152	191	29,287	190	32,832
Niagara	7	7,107	7	6,247	7	7,027
Oneida	164	37,902	163	34,558	164	38,835
Onondaga	52	53,844	52	49,056	52	55,430
Ontario	96	57,463	96	52,215	95	58,781
Orange	31	3,522	30	3,081	30	3,407
Orleans	19	4,892	20	4,365	20	4,921
Oswego	20	7,322	18	6,565	19	7,366
Otsego	107	11,904	105	10,538	102	11,856
Rensselaer	31	24,052	31	22,020	30	24,552
Saratoga	17	19,991	17	18,738	17	21,567
Schenectady	3	310	3	270	3	291
Schoharie	39	7,863	39	7,176	40	8,102
Schuyler	11	19,727	11	18,035	11	20,106
Seneca	77	9,890	74	9,216	72	10,422
St. Lawrence	219	75,287	216	69,205	214	77,028
Steuben	111	31,836	110	29,203	110	32,459
Sullivan	14	1,576	14	1,454	14	1,702
Tioga	50	9,642	49	8,611	49	9,604
Tompkins	29	17,976	29	15,733	27	17,337
Washington	90	34,666	90	31,553	89	35,067
Wayne	42	19,489	40	18,098	40	20,458
Wyoming	84	79,660	84	73,352	84	82,776
Yates	249	22,094	246	20,146	245	22,687
All Other**	2	98	2	94	2	110
<b>Total/Average</b>	<b>3,152</b>	<b>1,177,090</b>	<b>3,115</b>	<b>1,070,570</b>	<b>3,096</b>	<b>1,198,958</b>
<b>Pennsylvania</b>						
Adams	29	12,041	28	10,676	29	12,774
Allegheny	3	265	3	235	3	262
Bedford	71	9,698	77	9,310	73	9,498
Berks	180	40,911	179	36,767	176	40,603
Blair	75	34,260	81	29,974	73	33,750
Bradford	121	16,784	118	15,374	117	17,442
Bucks	10	1,072	9	994	9	1,212
Centre	102	15,733	101	14,373	96	15,494
Chester	231	37,684	229	33,888	228	37,746

(Continued on following page)

## 29 Producer Receipts by State and County\*, 2021 (continued)

State and county	January		February		March	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Pennsylvania (continued)</b>						
Clinton	47	9,464	46	8,510	41	9,295
Columbia	31	3,231	30	2,960	30	3,270
Crawford	7	1,247	7	1,116	7	1,172
Cumberland	180	36,395	170	33,600	178	36,235
Dauphin	51	6,868	50	6,065	49	6,764
Fayette	8	948	9	912	9	982
Franklin	213	66,905	214	60,870	211	67,201
Fulton	18	7,425	18	7,073	18	7,618
Huntingdon	42	21,499	42	19,399	42	22,071
Indiana	3	138	3	127	3	139
Juniata	66	11,777	66	10,689	66	11,344
Lackawanna	10	605	10	574	10	659
Lancaster	1,300	196,909	1,286	180,149	1,283	203,673
Lebanon	204	50,584	204	45,541	205	50,916
Lehigh	9	1,453	9	1,229	9	1,260
Luzerne	11	1,004	11	909	11	874
Lycoming	56	7,279	56	6,446	55	7,343
McKean	9	573	9	502	9	541
Mercer	7	272	7	232	7	346
Mifflin	119	15,937	117	14,294	117	16,256
Montgomery	9	1,076	9	998	9	1,175
Montour	28	3,142	28	2,592	27	2,844
Northampton	7	548	7	495	7	562
Northumberland	34	4,736	32	4,313	31	4,205
Perry	72	18,848	72	16,954	72	19,211
Potter	20	11,060	20	10,070	20	11,092
Schuylkill	24	3,432	24	3,064	24	3,259
Snyder	48	6,065	48	5,338	48	5,803
Somerset	43	5,842	41	4,716	43	6,178
Sullivan	6	373	6	321	6	342
Susquehanna	63	6,882	63	6,245	63	7,019
Tioga	72	7,926	73	6,968	71	7,715
Union	108	14,486	107	12,015	105	15,099
Wayne	37	2,450	35	2,157	35	2,408
Wyoming	27	2,377	27	2,170	27	2,403
York	70	9,766	70	8,679	70	9,659
All Other**	11	1,839	11	1,658	9	1,797
<b>Total/Average</b>	<b>3,892</b>	<b>709,809</b>	<b>3,862</b>	<b>641,541</b>	<b>3,831</b>	<b>717,511</b>
<b>Vermont</b>						
Addison	77	64,542	75	59,044	74	66,303
Bennington	5	2,257	5	2,107	5	2,366
Caledonia	48	9,322	48	8,259	48	9,083
Chittenden	22	4,725	22	4,261	22	4,765
Essex	13	2,762	13	2,442	12	2,698
Franklin	107	65,152	104	58,916	102	66,246
Grand Isle	9	5,114	8	4,656	8	5,294
Lamoille	24	3,470	24	3,123	24	3,466
Orange	45	14,898	45	13,339	44	14,807
Orleans	83	27,040	83	24,159	83	26,715
Rutland	29	3,858	30	3,496	30	3,912
Washington	18	5,929	17	5,552	17	6,187
Windham	15	4,726	15	4,306	15	4,845
Windsor	20	3,017	19	2,674	19	3,043
<b>Total/Average</b>	<b>515</b>	<b>216,812</b>	<b>508</b>	<b>196,334</b>	<b>503</b>	<b>219,730</b>
<b>Other States***</b>	<b>379</b>	<b>26,019</b>	<b>282</b>	<b>20,759</b>	<b>339</b>	<b>25,542</b>
<b>Grand Total/Average</b>	<b>8,597</b>	<b>2,310,044</b>	<b>8,429</b>	<b>2,092,227</b>	<b>8,416</b>	<b>2,342,038</b>

\* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**29 Producer Receipts by State and County\*, 2021 (continued)**

State and county	April		May		June	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Connecticut</b>						
Hartford	7	865	7	908	7	773
Litchfield	17	7,368	17	7,497	17	7,087
New London	22	11,030	22	11,180	22	10,469
Tolland	9	9,612	9	9,539	9	8,950
Windham	13	7,498	13	7,669	13	7,273
All Other**	2	188	2	219	2	192
<b>Total/Average</b>	<b>70</b>	<b>36,561</b>	<b>70</b>	<b>37,012</b>	<b>70</b>	<b>34,744</b>
<b>Maine</b>						
Androscoggin	14	4,146	13	4,276	13	4,046
Aroostook	17	852	15	935	16	901
Cumberland	10	1,079	10	1,098	10	981
Franklin	13	945	14	1,020	14	912
Kennebec	31	12,965	30	13,947	31	13,321
Knox	4	224	4	244	4	213
Lincoln	4	324	4	335	4	308
Oxford	5	585	5	650	5	592
Penobscot	23	13,100	23	13,510	23	12,851
Piscataquis	8	639	8	680	8	621
Sagadahoc	3	339	3	345	3	313
Somerset	22	8,632	21	8,252	21	7,763
Waldo	20	3,618	19	3,807	19	3,550
York	6	668	6	650	6	584
All Other**	1	18	1	21	1	34
<b>Total/Average</b>	<b>181</b>	<b>48,134</b>	<b>176</b>	<b>49,770</b>	<b>178</b>	<b>46,990</b>
<b>Maryland</b>						
Baltimore	10	2,980	10	2,981	10	2,696
Caroline	10	3,947	11	3,997	11	3,635
Carroll	25	7,493	25	7,147	32	7,586
Cecil	30	5,630	29	5,197	29	4,951
Frederick	29	10,101	33	12,691	36	12,274
Garrett	9	510	9	588	9	554
Harford	13	2,601	13	2,564	13	2,417
Kent	9	8,819	9	8,715	9	8,089
Queen Anne's	6	1,077	6	1,045	6	977
Talbot	4	528	4	460	4	445
Washington	91	16,692	94	17,437	95	17,353
All Other**	4	816	4	786	4	719
<b>Total/Average</b>	<b>240</b>	<b>61,194</b>	<b>247</b>	<b>63,608</b>	<b>258</b>	<b>61,696</b>
<b>Massachusetts</b>						
Berkshire	15	4,654	15	4,861	15	4,685
Bristol	9	1,707	9	1,814	9	1,718
Franklin	20	2,891	20	3,058	20	2,911
Hampden	6	1,346	6	1,396	6	1,345
Hampshire	12	2,322	12	2,376	12	2,259
Middlesex	4	634	4	667	4	586
Worcester	12	1,664	12	1,760	12	1,571
All Other**	2	381	2	392	2	370
<b>Total/Average</b>	<b>80</b>	<b>15,599</b>	<b>80</b>	<b>16,324</b>	<b>80</b>	<b>15,445</b>
<b>New Hampshire</b>						
Cheshire	11	2,284	11	2,408	10	2,349
Coos	8	3,944	8	4,142	8	3,993
Grafton	14	2,932	14	3,001	14	2,955
Hillsborough	3	256	3	249	3	254
Merrimack	16	2,653	15	2,657	15	2,493
Rockingham	3	997	3	1,055	3	973
Strafford	5	804	5	796	5	732
Sullivan	10	3,280	10	3,402	10	3,170
All Other**	4	1,040	4	1,056	4	972
<b>Total/Average</b>	<b>74</b>	<b>18,190</b>	<b>73</b>	<b>18,766</b>	<b>72</b>	<b>17,891</b>

(Continued on following page)

## 29 | Producer Receipts by State and County\*, 2021 (continued)

State and county	April		May		June	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>New York</b>						
Albany	5	2,804	6	2,886	6	2,758
Allegany	53	6,452	55	7,460	54	7,064
Broome	25	14,665	25	15,085	25	14,401
Cattaraugus	40	7,023	43	7,790	44	7,846
Cayuga	75	104,900	75	109,360	75	107,116
Chautauqua	28	413	32	5,238	32	5,259
Chemung	12	1,948	12	1,998	12	1,884
Chenango	116	16,733	118	17,633	119	16,964
Clinton	73	33,032	70	32,604	70	31,841
Columbia	11	10,616	11	11,155	12	10,498
Cortland	64	28,140	64	29,188	64	28,916
Delaware	61	8,995	57	8,843	61	8,703
Dutchess	15	3,782	15	3,919	15	3,715
Erie	37	13,845	39	14,494	37	13,686
Essex	5	794	5	802	5	767
Franklin	123	33,364	115	33,342	116	32,619
Fulton	7	847	7	886	7	837
Genesee	44	74,495	47	74,508	47	73,338
Greene	12	758	10	622	12	794
Herkimer	101	23,156	99	22,806	102	23,386
Jefferson	110	48,044	109	49,387	108	47,716
Lewis	143	49,271	142	50,959	141	49,723
Livingston	30	52,662	32	56,559	32	53,968
Madison	129	30,590	128	32,180	126	30,579
Monroe	5	2,335	5	2,369	5	2,305
Montgomery	185	31,638	179	32,775	184	31,842
Niagara	7	6,881	7	6,934	7	6,759
Oneida	165	38,273	162	39,480	156	38,035
Onondaga	52	54,473	51	56,614	51	55,027
Ontario	95	57,535	95	59,436	95	57,726
Orange	30	3,422	30	3,532	30	3,388
Orleans	20	4,879	20	5,122	19	4,956
Oswego	13	1,388	13	1,406	13	1,346
Otsego	88	11,177	85	10,109	93	10,820
Rensselaer	26	23,182	30	25,095	30	24,554
Saratoga	13	18,876	16	21,121	15	20,309
Schenectady	3	309	3	340	3	319
Schoharie	39	7,915	37	6,660	40	7,789
Schuyler	11	19,893	11	20,701	11	20,172
Seneca	72	10,091	72	10,443	72	9,983
St. Lawrence	208	71,727	199	73,211	197	71,133
Steuben	103	31,144	102	33,478	100	30,946
Sullivan	14	1,581	14	1,592	14	1,484
Tioga	42	8,336	43	8,731	44	8,259
Tompkins	27	16,910	28	17,546	28	16,965
Washington	73	31,053	85	35,656	85	34,709
Wayne	39	19,894	39	20,265	40	19,734
Wyoming	81	100,616	91	90,780	91	85,463
Yates	244	22,009	244	22,223	244	20,764
All Other**	2	92	2	105	2	85
<b>Total/Average</b>	<b>2,976</b>	<b>1,162,958</b>	<b>2,979</b>	<b>1,195,428</b>	<b>2,991</b>	<b>1,159,250</b>
<b>Pennsylvania</b>						
Adams	28	12,125	27	12,229	27	11,600
Allegheny	3	258	3	276	3	270
Bedford	71	9,570	69	9,427	78	9,505
Berks	177	39,851	177	40,796	177	38,629
Blair	73	33,878	69	34,958	72	31,757
Bradford	96	15,855	99	16,791	99	15,436
Bucks	9	1,194	9	1,189	9	1,102
Centre	100	15,993	100	15,572	100	15,067
Chester	226	36,998	245	38,632	243	36,201

(Continued on following page)

## 29 Producer Receipts by State and County\*, 2021 (continued)

State and county	April		May		June	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Pennsylvania (continued)</b>						
Clinton	46	9,478	44	9,579	44	9,132
Columbia	29	3,266	29	3,325	29	3,144
Crawford	7	1,210	7	1,290	7	1,251
Cumberland	175	35,570	182	36,469	180	35,851
Dauphin	48	6,728	47	6,598	47	6,113
Fayette	8	842	8	780	8	895
Franklin	212	63,923	224	66,098	219	63,034
Fulton	16	6,933	18	7,217	17	7,242
Huntingdon	42	22,032	41	22,022	40	20,769
Indiana	3	139	3	147	3	126
Juniata	62	10,918	58	10,409	64	10,914
Lackawanna	10	646	10	667	10	621
Lancaster	1,283	199,077	1,327	200,914	1,324	186,586
Lebanon	205	49,948	205	50,521	204	48,493
Lehigh	9	1,449	9	1,516	9	1,328
Luzerne	11	1,059	11	1,136	11	1,083
Lycoming	54	6,966	54	7,249	54	7,165
McKean	9	560	9	621	9	560
Mercer	7	476	7	520	7	443
Mifflin	116	16,055	116	16,270	116	15,726
Montgomery	8	1,112	8	1,107	8	1,018
Montour	28	3,585	28	3,665	28	3,318
Northampton	7	555	7	540	7	528
Northumberland	32	4,945	32	4,901	32	4,187
Perry	72	18,699	72	19,037	71	17,945
Potter	20	10,863	20	11,417	20	11,207
Schuylkill	25	3,397	25	3,510	25	3,366
Snyder	47	5,770	46	5,767	46	5,396
Somerset	41	5,107	41	4,904	43	4,699
Sullivan	6	343	6	339	6	332
Susquehanna	51	5,785	50	5,781	48	5,430
Tioga	70	7,607	69	7,325	69	6,995
Union	105	13,295	104	13,852	103	12,613
Wayne	36	2,498	37	2,754	37	2,664
Wyoming	21	1,855	19	1,621	18	1,464
York	72	9,609	78	9,951	79	9,183
All Other**	13	1,785	9	3,221	11	3,278
<b>Total/Average</b>	<b>3,789</b>	<b>699,807</b>	<b>3,858</b>	<b>712,910</b>	<b>3,861</b>	<b>673,666</b>
<b>Vermont</b>						
Addison	74	64,653	73	65,704	74	63,025
Bennington	5	2,303	5	2,417	5	2,268
Caledonia	48	8,788	47	9,141	46	8,737
Chittenden	22	4,754	22	4,873	21	4,600
Essex	12	2,501	12	2,435	11	2,357
Franklin	102	64,813	102	66,756	102	65,068
Grand Isle	8	5,158	8	5,179	8	4,855
Lamoille	24	3,374	24	3,567	24	3,356
Orange	44	14,201	43	14,632	43	14,162
Orleans	82	26,532	82	28,116	82	27,498
Rutland	30	3,728	29	3,798	29	3,620
Washington	17	5,920	17	6,131	17	5,842
Windham	15	4,730	15	4,751	14	4,422
Windsor	19	2,934	18	3,006	18	2,869
<b>Total/Average</b>	<b>502</b>	<b>214,389</b>	<b>497</b>	<b>220,506</b>	<b>494</b>	<b>212,679</b>
<b>Other States***</b>	<b>287</b>	<b>25,873</b>	<b>235</b>	<b>25,382</b>	<b>322</b>	<b>22,455</b>
<b>Grand Total/Average</b>	<b>8,199</b>	<b>2,282,705</b>	<b>8,215</b>	<b>2,339,706</b>	<b>8,326</b>	<b>2,244,816</b>

\* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## 29 | Producer Receipts by State and County\*, 2021 (continued)

State and county	July		August		September	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Connecticut</b>						
Hartford	7	718	7	670	7	645
Litchfield	16	6,971	16	7,134	16	6,691
New London	22	10,160	22	9,790	22	9,206
Tolland	9	9,202	9	8,830	8	8,451
Windham	13	7,393	13	7,251	13	7,150
All Other**	2	184	2	190	2	179
<b>Total/Average</b>	<b>69</b>	<b>34,628</b>	<b>69</b>	<b>33,865</b>	<b>68</b>	<b>32,322</b>
<b>Maine</b>						
Androscoggin	13	4,081	13	3,900	13	3,754
Aroostook	16	849	16	860	15	795
Cumberland	10	964	11	939	11	882
Franklin	14	866	14	893	14	868
Kennebec	31	13,663	31	13,043	31	12,524
Knox	4	200	4	188	4	181
Lincoln	4	341	4	335	4	330
Oxford	5	549	4	560	4	522
Penobscot	23	13,120	23	12,748	23	12,199
Piscataquis	8	586	8	614	8	558
Sagadahoc	3	290	3	283	3	274
Somerset	21	7,909	20	7,423	21	7,124
Waldo	19	3,635	19	3,499	18	3,331
York	6	598	6	551	6	566
All Other**	1	37	1	30	1	36
<b>Total/Average</b>	<b>178</b>	<b>47,688</b>	<b>177</b>	<b>45,866</b>	<b>176</b>	<b>43,944</b>
<b>Maryland</b>						
Baltimore	10	2,693	10	2,658	9	2,471
Caroline	10	3,497	11	3,580	11	3,377
Carroll	30	6,479	31	7,116	31	6,119
Cecil	27	4,594	29	4,635	29	4,351
Frederick	32	9,276	37	10,840	40	10,390
Garrett	11	595	10	538	10	508
Harford	13	2,307	13	2,381	13	2,252
Kent	9	7,993	8	8,409	8	8,308
Queen Anne's	6	968	6	954	6	903
Talbot	4	439	4	443	4	403
Washington	92	17,717	92	17,699	93	17,021
All Other**	4	709	4	715	4	659
<b>Total/Average</b>	<b>248</b>	<b>57,267</b>	<b>255</b>	<b>59,968</b>	<b>258</b>	<b>56,762</b>
<b>Massachusetts</b>						
Berkshire	15	4,750	15	4,596	15	4,292
Bristol	9	1,533	9	1,520	9	1,297
Franklin	20	2,874	20	2,790	20	2,660
Hampden	6	1,337	6	1,219	6	1,111
Hampshire	12	2,239	12	2,129	11	2,008
Middlesex	4	559	3	579	3	511
Worcester	12	1,528	12	1,546	12	1,477
All Other**	2	378	2	369	2	357
<b>Total/Average</b>	<b>80</b>	<b>15,198</b>	<b>79</b>	<b>14,748</b>	<b>78</b>	<b>13,713</b>
<b>New Hampshire</b>						
Cheshire	10	2,389	10	2,269	11	2,179
Coos	8	4,086	8	3,894	8	3,739
Grafton	14	3,069	14	2,834	14	2,729
Hillsborough	3	254	3	229	3	218
Merrimack	15	2,476	15	2,400	15	2,345
Rockingham	3	946	3	997	3	934
Strafford	5	749	5	747	5	695
Sullivan	10	3,186	10	2,984	10	2,819
All Other**	4	986	4	952	4	922
<b>Total/Average</b>	<b>72</b>	<b>18,141</b>	<b>72</b>	<b>17,306</b>	<b>73</b>	<b>16,580</b>

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## 29 | Producer Receipts by State and County\*, 2021 (continued)

State and county	July		August		September	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>New York</b>						
Albany	6	2,811	6	2,623	6	2,536
Allegany	55	7,523	54	6,376	55	6,115
Broome	25	14,562	25	14,203	25	13,860
Cattaraugus	46	9,374	46	7,739	47	8,354
Cayuga	79	111,086	79	108,912	79	105,390
Chautauqua	40	10,443	33	5,276	40	10,141
Chemung	12	1,929	12	1,859	12	1,723
Chenango	119	16,981	116	16,410	115	15,607
Clinton	73	33,787	73	32,646	72	32,126
Columbia	12	10,927	12	10,361	12	9,799
Cortland	63	29,073	61	28,299	61	26,766
Delaware	61	8,340	60	8,433	58	7,899
Dutchess	15	3,663	14	3,466	14	3,295
Erie	39	15,855	37	13,875	39	14,474
Essex	5	795	5	683	4	614
Franklin	124	34,102	122	33,403	122	32,447
Fulton	7	872	7	832	7	781
Genesee	48	75,576	47	72,041	48	70,145
Greene	12	794	12	767	12	711
Herkimer	109	23,928	100	22,625	100	21,615
Jefferson	119	63,287	117	61,646	115	59,851
Lewis	145	48,153	143	49,243	142	47,243
Livingston	37	59,323	37	56,633	37	55,121
Madison	127	30,649	127	29,881	127	28,736
Monroe	5	2,308	5	2,229	5	2,175
Montgomery	186	32,532	180	31,266	176	30,168
Niagara	7	6,738	7	6,487	7	6,227
Oneida	158	38,486	158	36,853	161	35,541
Onondaga	50	56,554	48	55,525	48	53,114
Ontario	95	59,077	95	57,200	96	55,588
Orange	30	3,277	30	3,159	30	2,966
Orleans	19	4,994	19	4,867	19	4,717
Oswego	19	6,894	19	6,407	18	5,980
Otsego	98	10,520	86	9,886	87	9,763
Rensselaer	30	25,156	30	24,782	30	23,702
Saratoga	15	20,900	15	20,410	15	19,999
Schenectady	3	318	3	340	3	324
Schoharie	39	7,701	37	7,395	37	7,038
Schuyler	11	20,456	11	20,001	11	19,445
Seneca	72	10,011	71	9,487	72	9,249
St. Lawrence	198	77,415	195	74,469	193	72,224
Steuben	103	35,660	103	32,060	103	30,225
Sullivan	14	1,455	13	1,276	13	1,285
Tioga	51	8,939	52	8,545	50	8,159
Tompkins	28	17,438	28	16,393	28	16,036
Washington	86	35,641	84	34,644	84	33,650
Wayne	40	20,040	40	19,591	40	18,936
Wyoming	95	102,248	95	83,065	95	77,972
Yates	245	20,997	245	20,308	244	19,453
All Other**	2	77	2	78	2	65
<b>Total/Average</b>	<b>3,077</b>	<b>1,239,665</b>	<b>3,016</b>	<b>1,174,955</b>	<b>3,016</b>	<b>1,139,350</b>
<b>Pennsylvania</b>						
Adams	28	11,401	27	10,563	27	10,307
Allegheny	3	269	3	249	3	256
Bedford	80	10,862	80	9,045	79	9,090
Berks	171	38,260	175	38,416	175	36,148
Blair	75	31,459	76	31,049	77	30,548
Bradford	118	17,833	118	17,278	117	16,058
Bucks	9	1,071	9	1,095	9	1,014
Centre	100	15,542	97	14,862	97	15,125
Chester	248	36,004	248	35,328	222	31,554

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## 29 Producer Receipts by State and County\*, 2021 (continued)

State and county	July		August		September	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Pennsylvania (continued)</b>						
Clinton	45	9,471	43	9,360	43	9,052
Columbia	29	3,115	29	3,028	29	2,815
Crawford	7	1,250	7	1,189	7	1,110
Cumberland	179	35,790	179	36,920	179	35,293
Dauphin	45	5,970	47	5,957	48	5,671
Fayette	8	930	8	949	8	923
Franklin	212	63,745	223	68,468	227	63,947
Fulton	17	6,851	17	6,353	17	5,893
Huntingdon	39	21,164	39	19,399	39	19,643
Indiana	3	121	3	128	3	128
Juniata	64	11,335	62	11,120	62	10,839
Lackawanna	10	610	10	550	10	346
Lancaster	1,320	185,663	1,326	184,400	1,255	171,537
Lebanon	201	48,637	203	49,138	202	46,895
Lehigh	8	1,264	8	1,249	8	1,180
Luzerne	11	1,038	11	1,073	11	1,026
Lycoming	54	7,024	54	6,924	53	6,394
McKean	9	530	9	534	9	515
Mercer	7	404	7	349	6	325
Mifflin	114	15,701	114	15,310	113	14,923
Montgomery	9	1,072	9	997	9	931
Montour	28	2,745	27	2,706	27	2,759
Northampton	7	537	7	505	7	459
Northumberland	32	4,842	32	4,703	32	4,450
Perry	69	17,848	71	17,684	71	17,147
Potter	20	11,244	20	10,798	20	10,110
Schuylkill	21	2,704	22	2,869	22	2,721
Snyder	45	5,452	45	5,369	44	5,097
Somerset	41	4,551	41	3,574	43	5,248
Sullivan	6	315	6	323	6	298
Susquehanna	60	6,269	60	6,191	60	5,843
Tioga	69	6,945	69	6,758	69	6,334
Union	106	14,166	106	12,814	107	13,058
Wayne	37	2,596	36	2,581	34	2,311
Wyoming	23	1,747	23	1,769	23	1,626
York	80	9,384	80	9,404	71	8,255
All Other**	8	3,164	8	3,091	7	2,806
<b>Total/Average</b>	<b>3,875</b>	<b>678,895</b>	<b>3,894</b>	<b>672,419</b>	<b>3,787</b>	<b>638,008</b>
<b>Vermont</b>						
Addison	73	64,043	73	62,286	74	60,964
Bennington	5	2,339	5	2,320	5	2,191
Caledonia	46	9,028	45	8,865	46	8,192
Chittenden	21	4,696	21	4,578	21	4,476
Essex	11	2,305	11	2,227	11	2,141
Franklin	101	66,791	101	64,495	101	62,518
Grand Isle	8	4,884	8	4,813	8	4,736
Lamoille	22	3,301	22	3,317	22	3,158
Orange	43	14,412	42	14,176	42	14,047
Orleans	82	27,890	81	27,370	81	25,920
Rutland	29	3,639	29	3,510	29	3,347
Washington	17	5,915	17	5,632	16	5,531
Windham	14	4,419	15	4,311	14	4,227
Windsor	17	2,789	17	2,732	17	2,652
<b>Total/Average</b>	<b>489</b>	<b>216,451</b>	<b>487</b>	<b>210,632</b>	<b>487</b>	<b>204,100</b>
<b>Other States***</b>	<b>526</b>	<b>26,922</b>	<b>405</b>	<b>25,894</b>	<b>504</b>	<b>23,109</b>
<b>Grand Total/Average</b>	<b>8,614</b>	<b>2,334,855</b>	<b>8,454</b>	<b>2,255,653</b>	<b>8,447</b>	<b>2,167,888</b>

\* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**29 Producer Receipts by State and County\*, 2021 (continued)**

State and county	October		November		December		Annual Volume of milk 1,000 lbs
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	
<b>Connecticut</b>							
Hartford	7	709	7	756	7	825	9,396
Litchfield	16	6,775	16	6,620	16	7,176	84,664
New London	22	9,674	22	9,738	22	10,500	123,246
Tolland	8	8,558	8	8,393	8	8,752	109,716
Windham	13	7,241	12	6,852	12	7,171	87,912
All Other**	2	178	2	175	2	203	2,333
<b>Total/Average</b>	<b>68</b>	<b>33,135</b>	<b>67</b>	<b>32,534</b>	<b>67</b>	<b>34,627</b>	<b>417,267</b>
<b>Maine</b>							
Androscoggin	13	3,732	12	3,563	12	3,793	48,176
Aroostook	14	749	13	672	14	792	9,875
Cumberland	10	876	10	837	10	898	11,575
Franklin	14	832	13	774	13	862	10,793
Kennebec	31	12,808	31	12,367	30	12,784	154,859
Knox	4	184	4	176	4	182	2,442
Lincoln	4	331	4	296	4	319	3,934
Oxford	5	532	4	497	4	518	6,741
Penobscot	23	12,511	23	12,039	23	12,307	153,134
Piscataquis	8	555	8	546	8	603	7,340
Sagadahoc	3	275	3	259	3	275	3,628
Somerset	21	7,539	21	7,407	21	7,729	95,345
Waldo	17	3,362	17	3,205	17	3,322	41,838
York	6	593	6	526	5	546	7,171
All Other**	1	35	1	27	1	17	321
<b>Total/Average</b>	<b>174</b>	<b>44,914</b>	<b>170</b>	<b>43,191</b>	<b>169</b>	<b>44,947</b>	<b>557,172</b>
<b>Maryland</b>							
Baltimore	9	2,578	9	2,432	9	2,674	32,648
Caroline	11	3,570	11	3,510	11	3,794	44,412
Carroll	31	6,810	30	6,579	29	7,041	78,607
Cecil	29	4,569	29	4,587	29	4,905	59,858
Frederick	39	11,032	40	11,237	37	10,998	126,177
Garrett	10	549	10	411	10	439	6,262
Harford	13	2,294	13	2,228	13	2,395	29,150
Kent	8	8,223	7	7,830	7	8,294	101,591
Queen Anne's	6	938	6	915	6	899	11,706
Talbot	4	410	4	402	4	436	5,895
Washington	92	17,906	92	17,095	91	16,818	206,681
All Other**	4	732	4	710	4	786	8,753
<b>Total/Average</b>	<b>256</b>	<b>59,611</b>	<b>255</b>	<b>57,936</b>	<b>250</b>	<b>59,479</b>	<b>711,740</b>
<b>Massachusetts</b>							
Berkshire	15	4,420	15	4,268	15	4,495	54,618
Bristol	9	1,354	9	1,307	8	1,386	18,516
Franklin	20	2,731	20	2,599	20	2,805	33,794
Hampden	6	1,141	6	1,166	6	1,231	15,311
Hampshire	11	2,096	11	2,022	11	2,131	26,458
Middlesex	3	520	3	552	3	609	7,130
Worcester	12	1,539	12	1,511	12	1,614	19,052
All Other**	2	362	2	356	2	346	4,487
<b>Total/Average</b>	<b>78</b>	<b>14,163</b>	<b>78</b>	<b>13,781</b>	<b>77</b>	<b>14,617</b>	<b>179,366</b>
<b>New Hampshire</b>							
Cheshire	11	2,194	11	2,088	11	2,187	27,103
Coos	8	3,813	7	3,640	7	3,801	46,764
Grafton	14	2,839	14	2,745	13	2,870	34,302
Hillsborough	3	246	3	235	3	236	2,982
Merrimack	15	2,354	15	2,259	15	2,452	30,487
Rockingham	3	921	3	931	3	969	11,681
Strafford	5	628	5	563	5	470	8,595
Sullivan	10	2,866	10	2,769	10	2,981	37,298
All Other**	4	955	4	901	4	981	11,653
<b>Total/Average</b>	<b>73</b>	<b>16,816</b>	<b>72</b>	<b>16,131</b>	<b>71</b>	<b>16,947</b>	<b>210,865</b>

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## 29 Producer Receipts by State and County\*, 2021 (continued)

State and county	October		November		December		Annual Volume of milk 1,000 lbs
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	
<b>New York</b>							
Albany	6	2,433	6	2,340	6	2,419	31,398
Allegany	54	6,155	51	6,211	48	6,488	79,656
Broome	25	14,054	25	13,495	25	14,084	170,637
Cattaraugus	47	8,752	48	8,373	45	8,367	94,436
Cayuga	80	108,817	79	104,732	79	108,163	1,280,706
Chautauqua	40	10,283	40	9,590	40	10,063	68,167
Chemung	12	1,726	12	1,733	12	1,883	23,181
Chenango	113	15,592	112	14,875	110	15,536	194,871
Clinton	71	32,567	71	31,812	70	32,863	390,288
Columbia	12	9,568	10	9,065	10	9,401	120,826
Cortland	60	27,673	60	26,086	60	27,293	333,306
Delaware	58	7,990	58	7,568	56	7,575	100,945
Dutchess	15	3,359	14	3,197	14	3,419	42,878
Erie	39	14,916	39	14,574	39	15,531	171,671
Essex	4	664	4	645	4	596	8,714
Franklin	121	33,067	119	31,737	119	32,997	396,110
Fulton	7	781	7	730	7	741	9,724
Genesee	48	73,507	48	69,900	48	73,038	873,736
Greene	12	710	12	636	11	637	8,677
Herkimer	100	21,820	100	20,443	99	21,679	270,390
Jefferson	113	58,549	111	59,748	109	62,130	693,122
Lewis	143	48,176	143	45,724	139	47,598	580,812
Livingston	37	56,014	37	54,263	36	56,656	652,771
Madison	126	29,398	126	27,952	126	29,487	358,115
Monroe	5	2,099	5	2,065	5	2,201	27,233
Montgomery	172	30,167	168	28,645	166	29,597	372,901
Niagara	7	6,435	7	6,309	7	6,480	79,629
Oneida	161	36,138	161	34,770	158	36,211	445,082
Onondaga	48	54,155	48	52,183	48	53,958	649,932
Ontario	96	56,878	96	55,048	94	56,413	683,360
Orange	30	3,003	30	2,873	29	3,031	38,660
Orleans	19	5,014	19	4,722	17	4,928	58,375
Oswego	17	5,896	16	5,416	15	5,721	61,706
Otsego	87	9,930	89	9,479	87	9,760	125,741
Rensselaer	30	24,182	30	23,417	30	24,147	288,841
Saratoga	15	20,340	15	19,422	14	20,115	241,787
Schenectady	3	321	3	300	3	312	3,753
Schoharie	37	7,132	37	6,900	37	7,294	88,964
Schuyler	11	20,166	10	19,116	10	19,816	237,634
Seneca	73	9,578	73	9,087	70	9,306	116,763
St. Lawrence	192	74,553	189	71,136	184	73,894	881,280
Steuben	102	30,729	101	28,763	100	30,191	376,696
Sullivan	13	1,360	13	1,269	13	1,305	17,340
Tioga	50	8,333	50	8,197	49	8,752	104,109
Tompkins	28	17,028	28	16,513	28	17,567	203,445
Washington	83	34,623	83	33,277	69	34,559	409,097
Wayne	40	19,536	39	18,987	39	19,761	234,786
Wyoming	94	79,411	94	76,499	94	79,066	1,010,908
Yates	244	20,096	244	19,580	240	20,545	250,904
All Other**	1	26	1	26	1	16	873
<b>Total/Average</b>	<b>3,001</b>	<b>1,163,700</b>	<b>2,981</b>	<b>1,119,428</b>	<b>2,919</b>	<b>1,163,590</b>	<b>13,964,936</b>
<b>Pennsylvania</b>							
Adams	27	10,876	27	10,611	27	11,035	136,237
Allegheny	3	255	3	221	3	213	3,029
Bedford	78	8,897	77	8,832	77	9,456	113,191
Berks	174	37,397	174	36,237	171	38,255	462,270
Blair	85	32,345	80	29,410	80	30,567	383,954
Bradford	117	16,225	115	15,663	115	16,058	196,796
Bucks	9	1,038	9	1,004	9	1,112	13,097
Centre	97	14,907	97	14,069	95	14,716	181,454
Chester	245	34,065	242	33,480	240	35,308	426,888

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## 29 Producer Receipts by State and County\*, 2021 (continued)

State and county	October		November		December		Annual Volume of milk 1,000 lbs
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	
<b>Pennsylvania (continued)</b>							
Clinton	43	9,010	43	8,750	42	9,105	110,207
Columbia	29	2,835	29	2,775	29	2,900	36,666
Crawford	7	1,149	7	1,124	7	1,177	14,286
Cumberland	180	36,318	178	35,102	178	36,877	430,419
Dauphin	47	5,827	46	5,531	44	5,709	73,802
Fayette	8	992	8	983	8	1,042	11,176
Franklin	224	66,941	224	64,999	219	67,544	783,675
Fulton	16	5,310	17	4,963	15	5,109	77,987
Huntingdon	39	19,878	39	18,637	38	20,047	246,559
Indiana	3	121	3	106	3	114	1,533
Juniata	62	11,297	61	10,859	56	10,558	132,059
Lackawanna	9	399	9	365	9	356	6,399
Lancaster	1,312	180,751	1,302	176,399	1,302	187,417	2,253,475
Lebanon	202	48,780	202	47,107	200	49,016	585,576
Lehigh	8	1,224	8	1,233	8	1,338	15,725
Luzerne	11	1,093	11	1,082	11	1,076	12,454
Lycoming	53	6,328	52	6,184	50	6,616	81,918
McKean	9	516	9	506	9	553	6,512
Mercer	7	348	7	350	7	327	4,392
Mifflin	113	15,317	113	14,781	111	15,608	186,179
Montgomery	9	973	9	929	9	926	12,314
Montour	27	2,714	27	2,500	27	2,811	35,381
Northampton	7	466	7	464	7	520	6,179
Northumberland	32	4,509	32	4,220	31	4,289	54,298
Perry	71	17,460	70	17,023	69	18,496	216,352
Potter	20	10,234	20	9,618	20	10,461	128,174
Schuylkill	22	2,848	21	2,714	20	2,647	36,530
Snyder	44	5,335	45	5,091	43	5,162	65,644
Somerset	41	4,380	41	3,682	41	4,836	57,718
Sullivan	6	277	6	267	6	296	3,825
Susquehanna	60	5,980	61	5,810	61	6,133	73,369
Tioga	69	6,297	67	5,855	64	6,124	82,847
Union	105	12,767	104	11,633	103	12,803	158,603
Wayne	34	2,220	33	2,065	31	2,150	28,853
Wyoming	23	1,629	22	1,554	22	1,658	21,872
York	81	9,043	77	8,884	80	9,344	111,163
All Other**	6	2,026	9	1,921	6	1,829	28,414
<b>Total/Average</b>	<b>3,874</b>	<b>659,597</b>	<b>3,843</b>	<b>635,593</b>	<b>3,803</b>	<b>669,694</b>	<b>8,109,451</b>
<b>Vermont</b>							
Addison	74	62,546	72	59,808	71	62,164	755,082
Bennington	5	2,237	5	2,164	4	2,204	27,171
Caledonia	45	8,455	45	8,048	45	8,356	104,273
Chittenden	21	4,548	20	4,370	20	4,723	55,367
Essex	11	2,197	11	2,184	11	2,405	28,655
Franklin	100	63,746	99	61,177	97	63,734	769,412
Grand Isle	8	4,937	8	4,779	8	4,945	59,350
Lamoille	22	3,181	22	3,055	22	3,235	39,603
Orange	42	14,285	41	13,885	41	15,413	172,257
Orleans	80	26,126	81	25,741	80	27,265	320,373
Rutland	29	3,405	29	3,374	29	3,696	43,383
Washington	16	5,561	16	5,391	16	5,767	69,358
Windham	14	4,385	15	4,250	15	4,494	53,864
Windsor	17	2,633	17	2,524	17	2,619	33,494
<b>Total/Average</b>	<b>484</b>	<b>208,242</b>	<b>481</b>	<b>200,750</b>	<b>476</b>	<b>211,020</b>	<b>2,531,642</b>
<b>Other States***</b>	<b>453</b>	<b>25,969</b>	<b>574</b>	<b>28,318</b>	<b>529</b>	<b>27,466</b>	<b>303,698</b>
<b>Grand Total/Average</b>	<b>8,461</b>	<b>2,226,147</b>	<b>8,521</b>	<b>2,147,662</b>	<b>8,361</b>	<b>2,242,387</b>	<b>26,986,137</b>

\* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Delaware, Georgia, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## Bulletin Highlights — 2021

### **January**

The 2020 market service program was summarized. An overview of the calibration program was given, as were the results of tank checks/calibrations. A chart illustrated tank checks and calibrations by tank size for 2020. A table announced the tentative calibration truck schedule for 2021.

Northeast Marketing Area (NMA) trends in packaged sales were discussed. A table showed changes in sales by product in the NMA for 2020 compared to selected years. A table compared total per capita sales between the NMA and United States from 2015 through 2020.

### **February**

U.S. milk total production rose 1.9 percent in 2020, the largest year-to-year increase since 2014. Milk production, cow numbers, and production per cow were compared for the U.S. and Northeast milkshed for 2020 vs 2019. A table showed selected statistics for the top ten states ranked by 2020 milk production.

A discussion was held on Northeast Order class and component prices, along with an updated outlook on the projected 2021 Statistical Uniform Price (SUP). A chart illustrated National Dairy Product Sales Report (NDPSR) weekly commodity prices used in determining federal order prices from March 2020 through February 2021.

### **March**

Changes in rankings and the proportion of farms and daily deliveries per producer (DDP) in the top ten Northeast Order counties in 2020 were discussed. A map depicted the top ten counties: their rank and percent change in pounds, farm numbers, and DDP from 2019 to 2020. A table showed milk production, number of farms, and average DDP in the top ten counties pooling on the Order for 2020.

Thomas J. Vilsack's confirmation as the 32<sup>nd</sup> Secretary of the U.S. Department of Agriculture on February 23, 2021, by the U.S. Senate was announced.

Pool data for all federal orders was summarized in a table for January–March, 2020 and 2021.

### **April**

The difference components make in computing the SUP using standardized tests versus pool average component tests were discussed and illustrated in a chart from January 2001 through April 2021. An overview was given on trends of producer components. Charts displayed the Northeast Order SUP at pool average tests versus standardized tests, the difference between the standardized and average pool component SUPs, and butterfat, protein, and other solids tests from January 2015 through April 2021.

### **May**

The USDA's National Agricultural Statistics Service (NASS) released their *Dairy Products 2020 Summary*. Changes in national cheese production and other selected products, top manufacturing states, and percent of total milk production were discussed. A table highlighted selected products' changes from 2019 and 2015 to 2020, and a comparison of Northeast Order milk used in the manufacture of these products.

Based on Chicago Mercantile Exchange (CME) futures prices and estimates of Northeast Order class utilizations, the SUP at the Boston, MA, location was projected to average \$19.26 per hundredweight (cwt) for the rest of the months of 2021. A chart illustrated NDPSR weekly prices from June 2020–May 2021.

### **June**

Comparisons of the changes in utilization of milk products for the March–May period of 2020 to the 3 years prior and to 2021 were discussed. An accompanying table displayed year-to-year changes in milk used in selected products for those time periods.

The Market Administrator approved lowering the shipping percentage. An explanation of a request and decision on lowering the percentage of milk that pool supply plants and cooperative Section 1000.9(c) handlers must deliver to Class I pool distributing plants for the months of September, October, and November for the Northeast Order was given.

## Bulletin Highlights — 2021 (*continued*)

Pool data for all federal orders was summarized in a table for January–June, 2020 and 2021.

### **July**

Milk production for the U.S. for the first 6 months of 2021 was compared to the same time period in 2020. A table showed the top ten states ranked by milk production and selected areas for 2020 vs 2021. A map illustrated the year-to-year percent change in milk production for the NASS 24 major states for January through June 2021. Northeast Order pool volume was discussed.

Producer component tests for butterfat and protein have increased significantly for the first 7 months of 2021. Charts illustrated average butterfat and protein tests for selected years.

U.S. Department of Agriculture (USDA) announced the details of the Pandemic Market Volatility Assistance Program. The assistance is part of a larger package including permanent improvements to the Dairy Margin Coverage (DMC) safety net program.

### **August**

Commodity prices and stocks were updated. The SUP at the Boston, MA, location was projected to average \$18.50 per cwt for the remaining months of 2021. Charts displayed butter, cheese, nonfat dry milk, and whey prices versus stock volumes from January 2020 through July 2021.

USDA announced a Dairy Donation Program to facilitate timely dairy product donations while reducing food waste. An explanation of the program was given.

### **September**

The SUP for the first 9 months of 2021 averaged almost 60 cents higher than the most recent 5-year average for the same period. NASS feed prices and DMC payments were discussed. Charts illustrated feed prices from January 2011 through August 2021 and DMC prices from January through August 2021.

USDA announced they have been actively implementing the administration of the Pandemic Market Volatility Assistance Program that will

distribute up to \$350 million in payments directly to dairy farmers. Program updates were given.

Pool data for all federal orders was summarized in a table for January–September, 2020 and 2021.

### **October**

The metric tons of dairy product on a milk solids basis reported by the U.S. Dairy Export Council had a year-to-year 12.2 percent increase when compared to the January to September 2020 period. An overview of dairy exports, as a major component of the U.S. dairy market, was given. A chart displayed NFDM, skim milk powder, cheese, whey and total milk solids export quantities from January 2019 through September 2021.

The declining trend in fluid milk sales in the NMA continued in 2021 with sales in all categories dropping except for organic and flavored milk. Tables displayed sales and proportion of sales of selected products in the NMA comparing 2021 to 2018, 2019, and 2020. A table showed NMA versus estimated U.S. total per capita sales comparing 2021 to 2018, 2019, and 2020.

### **November**

The Northeast SUP was forecast to finish the year 2021 with an increase of \$0.77 per cwt over the 2020 average. Cost, demand, and supply factors were analyzed for 2021 and predicted for 2022. A chart displayed the actual and estimated SUP compared to corn, soybean, and diesel prices for 2012 through projected 2022.

A schedule showed the 2022 dates for partial payments to producers who are not members of cooperatives. The Order requirement was explained.

### **December**

Northeast Order's total milk received from producers in 2021 increased 1.1 percent from 2020. Selected Northeast Order statistics for 2021 were summarized, and a table compared the Order's pool statistics for 2020 and 2021. A chart illustrated the class utilization of milk pooled on the Order for 2021.

Pool data for all federal orders was summarized in a table for January–December, 2020 and 2021.

# Market Administrator

## Northeast Marketing Area

### 2021 Financial Statements

**BALANCE SHEET**  
As of December 31, 2021

	<b>ASSETS</b>	
	Administrative Fund	Marketing Service Fund
<b>Current Assets:</b>		
Cash	\$ 12,901,051.43	\$ 491,257.75
Accounts Receivable:		
Handlers	\$ 3,112,398.68	\$ 145,364.67
Allowance for Uncollectable Accounts	(1,216,980.63)	(2,070.91)
Other	378,908.08	30,873.03
Other Assets:		
Prepaid Expenses	\$ 174,902.39	\$ 60,382.62
Deposits	6,860.66	200.00
Fixed Assets:		
Construction in Progress	\$ 75,210.00	\$ 0.00
Motor Vehicles	0.00	319,323.80
Accumulated Depreciation	0.00	(297,522.25)
Furniture & Equipment	739,781.07	161,329.10
Accumulated Depreciation	(582,971.76)	(152,504.34)
Laboratory Equipment	81,350.00	546,854.31
Accumulated Depreciation	(10,846.67)	(526,543.27)
Leasehold Improvements	360,745.14	1,167,863.63
Accumulated Depreciation	(313,647.83)	(1,146,473.57)
<b>TOTAL ASSETS</b>	<b>\$ 15,706,760.56</b>	<b>\$ 798,334.57</b>
<b>LIABILITIES</b>		
<b>Current Liabilities:</b>		
Accounts Payable		
Handlers	\$ 59.70	\$ 0.00
Trade Creditors	22,024.74	6,421.65
Other	255,415.26	0.00
Accrued Employee Salaries	0.00	0.00
Accrued Employee Annual Leave	724,575.74	76,554.25
Payroll Contr. & Withholdings	55,181.88	6,670.28
Other Liabilities:		
Miscellaneous	38,276.23	0.00
<b>Operating Balance</b>	<b><u>14,611,227.01</u></b>	<b><u>708,688.39</u></b>
<b>TOTAL LIABILITIES &amp; OPERATING BALANCE</b>	<b><u>\$ 15,706,760.56</u></b>	<b><u>\$ 798,334.57</u></b>

**INCOME AND EXPENSE STATEMENT**  
For the Year Ended December 31, 2021

	Administrative Fund	Marketing Service Fund
<b>INCOME</b>		
Assessments or Deductions	\$ 12,161,744.54	\$ 1,373,227.42
Late-Payment Charges		
Assessed	420,360.48	0.00
Interest Earned	865.27	1.98
Miscellaneous	0.00	0.00
<b>TOTAL INCOME</b>	<b>\$ 12,582,970.29</b>	<b>\$ 1,373,229.40</b>
<b>EXPENSES</b>		
Salaries & Services	\$ 7,231,192.98	\$ 385,103.41
Travel	29,010.27	59,104.58
Communications	153,849.09	42,239.81
Employer Payroll Contributions	2,548,271.48	381,585.90
Insurance	20,359.06	14,555.51
Contractual Expenses	306,169.19	0.00
Rent—Buildings & Equipment	910,412.28	116,059.70
Repairs & Maintenance	418,659.79	11,573.21
Supplies	110,172.68	72,281.89
Testing & Weighing	134,779.84	43,884.04
Utilities	29,326.20	14,795.40
Depreciation of Fixed Assets	102,210.70	41,883.30
Conferences & Meetings	0.00	0.00
Training	70,530.85	19,884.83
Uncollectable Accounts	(204,595.10)	2,070.91
Miscellaneous	42,730.90	380.00
<b>TOTAL EXPENSES</b>	<b>\$ 11,903,080.21</b>	<b>\$ 1,205,402.49</b>
<b>NET SURPLUS/(Deficit)</b>	<b>\$ 679,890.08</b>	<b>\$ 167,826.91</b>

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