



Agricultural Marketing Service  
Dairy Program

## Northeast Marketing Area

89 South Street, Boston, MA 02111-2671

*Mailing Address:*

P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002

*email: NortheastOrder@fedmilk1.com*

*website: www.fmmone.com*

*Albany:*  
302A Washington Avenue Ext.  
Albany, NY 12203-7303  
Tel.: (518) 452-4410  
Fax: (518) 464-6468

*Alexandria:*  
P.O. Box 25828  
Alexandria, VA 22313-5828  
Tel.: (703) 549-7000  
Fax: (703) 549-7003

### APRIL 2018 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	April 2018	April 2017	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,294,809,915	2,354,834,796	(2.5)
Other Sources	90,233,891	69,929,472	29.0
Fortification and Recon. (Skim Equivalent)	13,188,015	15,847,671	(16.8)
Overages	32,882	40,344	(18.5)
Beginning Inventory	155,268,540	164,168,248	(5.4)
<b>Total Receipts</b>	<b>2,553,533,243</b>	<b>2,604,820,531</b>	<b>(2.0)</b>
Average Daily Producer Receipts	76,493,664	78,494,493	(2.5)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	672,932,027	679,013,124	(0.9)
Other Federal Markets	41,321,182	37,285,819	10.8
Non-Federal Markets	78,119,711	67,769,689	15.3
<b>Total Class I Milk</b>	<b>792,372,920</b>	<b>784,068,632</b>	<b>1.1</b>
Total Class II Milk	571,582,697	572,603,374	(0.2)
Total Class III Milk	590,491,705	595,342,474	(0.8)
Total Class IV Milk	585,112,093	614,009,178	(4.7)
Total Milk Assigned to Minimum price	13,973,828	38,796,873	(64.0)
<b>Total Utilization</b>	<b>2,553,533,243</b>	<b>2,604,820,531</b>	<b>(2.0)</b>
Average Daily Class I Use	26,412,431	26,135,621	1.1
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.90%	3.86%	0.04
True Protein	3.09%	3.09%	0.00
Other Solids	5.77%	5.75%	0.02

\* Product pounds based on reports of handlers.

N/A = Not applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	April 2018 pounds	Butterfat percent	April 2017 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	221,762,112	3.29	217,344,239	3.28
Organic Whole Milk	14,903,592	3.28	13,545,869	3.28
Reduced Fat Milk (2%)~	130,891,503	1.95	133,339,209	1.93
Organic Reduced Fat Milk	18,069,260	1.32	19,254,219	1.29
Lowfat Milk (1%)~	97,912,185	0.94	101,943,223	0.95
FatFree Milk (skim)~	56,580,717	0.13	61,633,415	0.09
Flavored Whole Milk	3,017,357	3.41	2,550,368	3.34
Flavored Lower Fat Milk#	38,418,578	0.56	33,845,011	0.58
Buttermilk	2,017,971	1.15	1,961,707	1.19
Eggnog	##	##	87,890	3.46
Shrinkage, Overages & Interhandler Difference	7,830,456	10.63	8,071,363	5.94
Ending Inventory	81,528,296	1.85	85,436,611	1.81
Total Class I in Marketing Area	672,932,027	2.12	679,013,124	2.03
Class I out of Marketing Area	119,440,893	2.03	105,055,508	1.95
Total Class I Utilization	792,372,920	2.10	784,068,632	2.02
<b>Class II Milk**</b>				
Packaged Cream	87,604,682	17.50	78,630,853	19.10
Nonpool Bulk	48,532,050	10.14	57,795,194	9.99
Bakery, Candy, and Soup Products	63,413,131	3.80	49,852,632	4.06
Cottage Cheese	26,340,156	0.91	26,825,840	0.95
Ricotta Cheese	13,179,667	4.68	15,408,597	5.08
Sour Cream and Aerated Cream	10,887,631	16.86	11,716,339	18.38
Yogurt	184,205,815	0.87	189,390,616	0.69
Ice Cream, Desserts, Condensed, and Mixes	136,971,214	7.61	142,844,264	6.98
Shrinkage, Overages & Interhandler Difference	448,351	8.34	139,039	36.20
Total Class II Utilization	571,582,697	6.55	572,603,374	6.52
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	3,843,307	11.97	11,454,082	3.23
American-Type Cheeses	213,332,445	3.82	207,769,477	3.68
Cream Cheese	69,061,583	13.41	64,259,586	13.51
Italian-Type Cheeses	250,799,041	2.99	234,303,491	2.99
Swiss and Other-Type Cheeses	53,548,024	4.48	77,571,500	4.57
Shrinkage, Overages & Interhandler Difference	(92,695)	N/A	(15,662)	N/A
Total Class III Utilization	590,491,705	4.70	595,342,474	4.58
<b>Class IV Milk**</b>				
Nonpool Bulk	8,269,397	9.73	17,686,662	7.52
Condensed Products	15,874,209	2.98	13,600,274	2.59
Butter	30,413,463	47.52	33,410,548	43.58
Dried Milk Products	426,375,844	0.19	426,978,758	0.28
Shrinkage, Overages & Interhandler Difference	18,117,838	3.60	20,387,915	3.01
Ending Inventory	84,130,508	5.37	99,625,372	5.30
Skim Equivalent of NFMS to Fortify Class I	1,930,834	0.07	2,319,649	0.05
Total Class IV Utilization	585,112,093	3.71	614,009,178	3.80
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	13,973,828	1.19	38,796,873	0.72
Total Minimum Price Class Utilization	13,973,828	1.19	38,796,873	0.72
<b>Total Utilization</b>	2,553,533,243	4.06	2,604,820,531	3.99

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not Applicable.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

## Included in buttermilk.

^ As defined in section 1000.40 of the Order.

**APRIL**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2018	2017	2018	2017	2018	2017	2018	2017
	thousand pounds		percent				pounds per farm	
CT	35,921	34,466	1.5	1.5	91	93	13,158	12,353
ME	50,201	52,009	2.2	2.2	226	237	7,404	7,315
MD	62,379	75,266	2.7	3.2	326	347	6,378	7,230
MA	15,700	17,050	0.7	0.7	97	101	5,395	5,627
NH	20,220	22,414	0.9	0.9	91	99	7,406	7,547
NY	1,105,833	1,140,101	48.2	48.4	3,967	4,137	9,292	9,186
PA	752,702	755,947	32.8	32.1	4,800	4,954	5,227	5,086
VT	220,146	227,480	9.6	9.7	686	739	10,697	10,261
VA	2,365	1,913	0.1	0.1	23	18	3,428	3,541
Other States	29,343 #	28,189 ##	1.3	1.2	256	292	3,821	3,218
Total/Avg.	2,294,810	2,354,835	100.0	100.0	10,563	11,017	7,242	7,125

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, and West Virginia.

## Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, and West Virginia.

**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	100,123,096	35,687,188	35,547,579	7,141,730	178,499,593	7.8
3.00 – 3.10	265,867,241	87,565,346	18,103,879	100,964,916	472,501,382	20.6
2.80 – 2.95	133,015,921	119,296,466	50,980,888	184,007,250	487,300,525	21.2
2.60 – 2.70	86,076,320	28,310,332	92,192,237	2,885,541	209,464,430	9.1
2.40 – 2.55	76,483,272	177,035,750	89,824,317	69,634,157	412,977,496	18.0
2.35 and below	44,997,816	94,063,133	296,587,472	98,418,068	534,066,489	23.3
Market Total	706,563,666	541,958,215	583,236,372	463,051,662	2,294,809,915	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	September 2017	October 2017	November 2017	December 2017	January 2018	February 2018
	dollars per hundredweight					
Northeast Order	17.94	17.57	17.65	17.17	16.01	14.93
<i>Sub Regions:</i>						
<i>New England</i>	18.80	18.51	18.63	18.25	16.96	15.90
<i>New York</i>	17.79	17.49	17.56	17.07	15.93	14.86
<i>Pennsylvania</i>	17.79	17.30	17.37	16.85	15.71	14.60

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

APRIL 2018

PRICES

	April 2018	April 2017	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$17.35	\$19.30	(10.1)
Class I Skim	9.07	11.00	(17.5)
Class II @ 3.5% butterfat test	14.03	14.81	(5.3)
Class II Butterfat (per pound)	2.5183	2.3618	6.6
Class II Skim	5.41	6.78	(20.2)
Class II Nonfat Solids (per pound)	0.6011	0.7533	(20.2)
Class III @ 3.5% butterfat test	14.47	15.22	(4.9)
Class III Skim	5.89	7.23	(18.5)
Class IV @ 3.5% butterfat test	13.48	14.01	(3.8)
Class IV Skim	4.86	5.98	(18.7)
<b>Statistical Uniform Price</b>	15.46	16.39	(5.7)
<b>Producer Price Differential</b>	0.99	1.17	(15.4)
<b>Component Prices</b> (per pound):			
Butterfat	2.5113	2.3548	6.6
Nonfat Solids	0.5401	0.6641	(18.7)
Protein	1.7810	1.6955	5.0
Other Solids	0.0619	0.3350	(81.5)

## NUMBER OF HANDLERS AND POOL PLANTS

	April 2018	March 2018	April 2017
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	61	63	60
Producer-Handlers	14	15	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	77	76	80
Less handlers operating plants in more than one category	(8)	(9)	(8)
<b>Total Number of Handlers</b>	<b>144</b>	<b>145</b>	<b>146</b>
Pool Distributing Plants	47	47	45
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
<b>Total Number of Pool Plants</b>	<b>59</b>	<b>59</b>	<b>57</b>

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
DMS - Indiana Organic	Fairlawn, OH	CSR	NPS	
Foremost Farms Organic IN	Baraboo, WI	CSR	NPS	
Merrymead Farm, Inc.	Lansdale, PA	ED	PH	(a)
Michigan Milk Producers Organic - IN	Novi, MI	CSR	NPS	
NFO Organic-WV	Shiloh, OH	CSR	NPS	
Saputo Dairy Foods USA, LLC	White Bear Lake, MN	PR	NPS	
Wright's Dairy Farm, Inc.	North Smithfield, RI	PH	ED	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

NPS - Not pooling milk or reporting sales in the Order during current month

ED - Exempt Distributing Plant

PH - Producer Handler

CSR - Cooperative State Reporting Unit

PR - Partially Regulated Distributing Plant

(a) Effective March 2018.