

Agricultural Marketing Service Dairy Program

# **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671 Mailing Address: P.O. Box 51478 Boston, MA 02205-1478 Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: NortheastOrder@fedmilk1.com website: www.fmmone.com

**JULY 2021** MONTHLY STATISTICAL REPORT

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003

(0.1)

59.6

7.3

N/A

21.8

2.1

(0.1)

#### **RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*** July 2021 July 2020 % Change pounds daily avg. **Receipts of Fluid Milk Products and Cream** Producers 2,342,916,871 2,345,352,163 Other Sources 67,876,698 42,518,415 12,809,204 Fortification and Recon. (Skim Equivalent) 11,938,356 Overages 456,678 41,203 **Beginning Inventory** 161,203,913 132,402,166 **Total Receipts** 2,585,263,364 2,532,252,303 Average Daily Producer Receipts 75,577,964 75,656,521 Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources Class I Milk: Markating Araa 607 207 220 607 000 702

Marketing Area	607,287,230	607,088,783	0.0
Other Federal Markets	53,015,266	29,747,110	78.2
Non-Federal Markets	77,178,226	102,492,295	(24.7)
Total Class I Milk	737,480,722	739,328,188	(0.2)
Total Class II Milk	617,290,347	606,677,438	1.7
Total Class III Milk	655,838,726	673,398,345	(2.6)
Total Class IV Milk	544,614,181	506,444,205	7.5
Total Milk Assigned to Minimum price	30,039,388	6,404,127	369.1
Total Utilization	2,585,263,364	2,532,252,303	2.1
Average Daily Class I Use	23,789,701	23,849,296	(0.2)
Average Component Tests of Producer Receipts			% point
Butterfat	3.84%	3.76%	0.08
True Protein	3.04%	3.00%	0.04
Other Solids	5.77%	5.76%	0.01

\* Product pounds based on reports of handlers.

N/A = Not Applicable.

### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name

Location

None to Report

August 20, 2021

#### NORTHEAST MARKETING AREA

## Page 2 UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	July 2021	Butterfat	July 2020	Butterfat
	pounds	percent	pounds	percent
Class I Milk*				-
Whole Milk	223,720,931	3.28	232,847,589	3.27
Organic Whole Milk	11,550,314	3.29	13,277,803	3.28
Reduced Fat Milk (2%)~	125,684,650	1.94	132,593,215	1.94
Organic Reduced Fat Milk	13,957,859	1.38	13,419,092	1.41
Lowfat Milk (1%)~	83,538,850	1.00	83,502,874	0.96
FatFree Milk (skim)~	38,088,803	0.10	40,782,597	0.10
Flavored Whole Milk	3,791,387	3.37	4,331,165	3.39
Flavored Lower Fat Milk#	16,919,687	1.07	16,275,709	1.10
Buttermilk and Eggnog	1,858,568	1.43	2,046,936	2.08
Shrinkage, Overages & Interhandler Difference	8,637,243	9.93	5,255,061	17.85
Ending Inventory	79,538,938	2.05	62,756,742	2.07
Total Class I in Marketing Area	607,287,230	2.31	607,088,783	2.35
Class I out of Marketing Area	130,193,492	2.21	132,239,405	2.13
Total Class I Utilization	737,480,722	2.29	739,328,188	2.31
Class II Milk**	62 047 062	20.12	50 077 146	20.69
Packaged Cream Nonpool Bulk	63,047,063	9.43	59,977,146	
Bakery, Candy, and Soup Products	76,700,313 63,174,286	9.43 4.35	72,955,712 67,634,525	9.67 4.18
Cottage Cheese	32,458,252	1.26	35,827,023	1.24
Ricotta Cheese	11,664,400	6.16	10,227,609	7.48
Sour Cream and Aerated Cream	11,149,326	17.14	10,665,962	17.13
Yogurt	225,731,269	0.78	233,769,119	0.72
Class II Beverages	21,985,607	1.90	13,280,037	1.76
Ice Cream, Desserts, Condensed, and Mixes	106,627,548	10.42	100,727,231	10.71
Shrinkage, Overages & Interhandler Difference	4,752,283	3.96	1,613,074	4.28
Total Class II Utilization	617,290,347	6.35	606,677,438	6.28
Class III Milk**	011,200,011	0.00	000,011,100	0.20
Nonpool Bulk and Condensed Products	24,735,285	3.79	3,626,849	7.24
American-Type Cheeses	210,855,170	3.83	223,081,627	3.65
Cream Cheese	68,249,630	13.74	83,251,311	10.80
Italian-Type Cheeses	301,812,474	2.97	312,740,263	2.92
Swiss and Other-Type Cheeses	50,186,167	3.65	50,698,295	3.36
Shrinkage, Overages & Interhandler Difference	0	0.00	0	0.00
Total Class III Utilization	655,838,726	4.45	673,398,345	4.19
Class IV Milk**				
Nonpool Bulk	20,962,658	9.97	23,440,524	7.01
Condensed Products	28,012,854	2.87	24,415,254	2.68
Butter	17,447,481	49.45	17,084,557	56.49
Dried Milk Products	383,873,336	0.28	366,806,197	0.20
Shrinkage, Overages & Interhandler Difference	19,708,335	4.14	20,173,887	3.97
Ending Inventory	72,765,088	5.90	53,437,511	6.35
Skim Equivalent of NFMS to Fortify Class I	1,844,429	0.07	1,086,275	0.04
Total Class IV Utilization	544,614,181	3.25	506,444,205	3.33
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses <sup>A</sup>	30,039,388	1.33	6,404,127	2.19
Total Minimum Price Class Utilization	30,039,388	1.33	6,404,127	2.19
Total Utilization	2,585,263,364	4.00	2,532,252,303	3.97

 \* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.
# Includes reduced fat, lowfat, and fatfree milk products.

\*\* Includes sales to nonpool manufacturing plants.

<sup>^</sup> As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price.

#### NORTHEAST MARKETING AREA

#### JULY RECEIPTS OF PRODUCER MILK, BY STATE

		Receipt	S		Number of Da Producers		•	Daily Average Output	
State	2021	2020	2021	2020	2021	2020	2021	2020	
	thousand pounds		percent				pounds p	pounds per farm	
СТ	34,758	34,702	1.5	1.5	71	74	15,792	15,127	
ME	47,686	49,078	2.0	2.1	180	189	8,546	8,377	
MD	57,558	60,542	2.5	2.6	258	268	7,197	7,287	
MA	15,022	15,091	0.6	0.6	79	84	6,134	5,795	
NH	18,075	18,251	0.8	0.8	71	79	8,212	7,452	
NY	1,243,304	1,217,976	53.1	51.9	3,256	3,371	12,318	11,655	
PA	682,975	712,540	29.2	30.4	3,975	4,095	5,543	5,613	
VT	216,640	213,452	9.2	9.1	516	572	13,543	12,038	
Other States	26,899 #	23,720 ##	1.1	1.0	517	403	1,678	1,899	
Total/Avg.	2,342,917	2,345,352	100.0	100.0	8,923	9,135	8,470	8,282	

# Represents restricted data for the states of Delaware, Georgia, Indiana, Kentucky, Michigan, Minnesota, New Jersey, North Carolina, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	67,978,861	24,398,700	48,092,605	473,977	140,944,143	6.0
3.00 – 3.10	230,698,904	81,167,261	28,629,427	103,712,816	444,208,408	19.0
2.80 – 2.95	130,419,099	120,474,940	56,251,007	170,110,694	477,255,740	20.4
2.60 – 2.70	81,696,845	26,328,159	87,182,732	1,844,773	197,052,509	8.4
2.40 – 2.55	75,902,444	210,520,527	98,598,664	67,265,827	452,287,462	19.3
2.35 and below	62,488,347	127,168,123	324,868,421	116,643,718	631,168,609	26.9
Market Total	649,184,500	590,057,710	643,622,856	460,051,805	2,342,916,871	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

	<u>Dec 2020</u>	<u>Jan 2021</u>	Feb 2021	<u>Mar 2021</u>	<u>Apr 2021</u>	<u>May 2021</u>
			dollars pe	er hundredweight		
Northeast Order	17.67	16.43	16.43	16.96	17.51	18.27
Sub Regions:						
New England	18.43	17.18	17.16	17.54	18.18	18.93
New York	17.55	16.31	16.30	16.96	17.51	18.31
Pennsylvania	17.50	16.22	16.28	16.67	17.21	17.93

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

Page 3

## NORTHEAST MARKETING AREA JULY 2021 PRICES

		July 2021	July 2020	% Change
Class Prices (reported per cwt unless	noted otherwise):			
Class I @ Suffolk County, MA (B	Boston) at 3.5% butterfat test	\$20.67	\$19.81	4.3
Class I Skim		14.20	13.87	2.4
Class II @ 3.5% butterfat test		16.83	13.79	22.0
Class II Butterfat (per pound)		1.9066	1.9653	(3.0)
Class II Skim		10.53	7.16	47.1
Class II Nonfat Solids (per poun	d)	1.1700	0.7956	47.1
Class III @ 3.5% butterfat test		16.49	24.54	(32.8)
Class III Skim		10.20	18.33	(44.4)
Class IV @ 3.5% butterfat test		16.00	13.76	16.3
Class IV Skim		9.69	7.16	35.3
Statistical Uniform Price		18.06	19.08	(5.3)
Producer Price Differential		1.57	(5.46)	N/A
Component Prices (per pound):	Butterfat	1.8996	1.9583	(3.0)
	Nonfat Solids	1.0765	0.7959	35.3
	Protein	2.4957	5.6294	(55.7)
	Other Solids	0.4181	0.1492	180.2
N/A = Not applicable.				

NUMBER OF HANDLERS AND	POOL PLANTS		
	July	June	July
	2021	2021	2020
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	67	66	63
Producer-Handlers	12	12	12
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	75	76	75
Less handlers operating plants in more than one category	(9)	(10)	(10)
Total Number of Handlers	145	144	140
Pool Distributing Plants	49	49	47
Pool Supply Unit Plants	1	1	1
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
Total Number of Pool Plants	60	60	58

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

		CHANGED **				
Name	Plant Location	<u>From</u>	<u>To</u>	<u>Expl.</u>		
Crescent Dairy	Waltersboro, SC	NPS	OF			
Farmers' All Natural Creamery	Wellman, IA	NPS	OF			
Homestead Creamery	Wirtz, VA	OF	NPS			
Mapleline Farm Home Delivery Service, Inc.	Hadley MA	PH	ED	(a)		
Pioneer Milk Producers Cooperative, Inc.	Oxford, PA	NPS	9C			
Snowville Creamery, LLC	Pomeroy, OH	OF	ED			
The Indian Milk & Honey Co.	Freeville, NY	ED	NPS			
Upstate Niagara Sorrento Lactalis	Batavia, NY		9C			
WhiteWave Foods	Dallas, TX	OF	NPS			

\* Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

\*\* Type of Plant:

ED - Exempt Distributin Plant

OF - Other Federal Order Plant

(a) Effective May 2021.

NPS - Not pooling milk or reporting sales in the Order during current month PH - Producer Handler 9C - Cooperative as Handler