



United States Department of Agriculture

Agricultural Marketing Service Dairy Program

## Northeast Marketing Area

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### MAY 2020 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	May 2020	May 2019	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,308,719,527	2,353,720,965	(1.9)
Other Sources	75,843,207	88,112,066	(13.9)
Fortification and Recon. (Skim Equivalent)	10,880,648	10,203,920	6.6
Overages	67,721	67,198	0.8
Beginning Inventory	134,302,292	143,509,883	(6.4)
Total Receipts	2,529,813,395	2,595,614,032	(2.5)
Average Daily Producer Receipts	74,474,823	75,926,483	(1.9)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	631,871,717	665,340,286	(5.0)
Other Federal Markets	25,603,748	16,254,365	57.5
Non-Federal Markets	92,434,009	101,396,885	(8.8)
Total Class I Milk	749,909,474	782,991,536	(4.2)
Total Class II Milk	577,031,305	572,892,877	0.7
Total Class III Milk	635,310,335	616,304,216	3.1
Total Class IV Milk	555,302,906	604,413,207	(8.1)
Total Milk Assigned to Minimum price	12,259,375	19,012,196	(35.5)
Total Utilization	2,529,813,395	2,595,614,032	(2.5)
Average Daily Class I Use	24,190,628	25,257,791	(4.2)
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.88%	3.84%	0.04
True Protein	3.07%	3.05%	0.02
Other Solids	5.79%	5.76%	0.03

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name	Location
Crescent Ridge Dairy, Inc.	Sharon, MA
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY

June 18, 2020

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	May 2020 pounds	Butterfat percent	May 2019 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	239,670,097	3.29	236,886,879	3.26
Organic Whole Milk	13,660,626	3.29	15,271,183	3.28
Reduced Fat Milk (2%)~	137,654,913	1.94	131,789,249	1.93
Organic Reduced Fat Milk	14,487,143	1.37	17,003,208	1.40
Lowfat Milk (1%)~	92,826,336	0.97	97,569,299	0.96
FatFree Milk (skim)~	43,142,681	0.10	52,466,959	0.11
Flavored Whole Milk	3,477,690	3.33	3,056,092	3.37
Flavored Lower Fat Milk#	19,660,403	0.94	37,915,449	0.52
Buttermilk and Eggnog	1,585,041	1.55	2,286,960	1.30
Shrinkage, Overages & Interhandler Difference	7,724,082	11.52	8,148,753	8.83
Ending Inventory	57,982,705	2.27	62,946,255	1.97
Total Class I <i>in</i> Marketing Area	631,871,717	2.32	665,340,286	2.15
Class I <i>out of</i> Marketing Area	118,037,757	2.31	117,651,250	2.24
Total Class I Utilization	749,909,474	2.32	782,991,536	2.16
<b>Class II Milk**</b>				
Packaged Cream	58,020,662	20.07	74,579,105	19.24
Nonpool Bulk	74,686,405	9.34	72,926,875	10.58
Bakery, Candy, and Soup Products	50,763,872	4.21	57,320,565	4.39
Cottage Cheese	34,905,858	2.28	29,670,925	0.97
Ricotta Cheese	16,335,126	6.22	12,255,079	6.10
Sour Cream and Aerated Cream	12,593,960	15.37	11,368,160	17.33
Yogurt	223,858,156	0.72	206,495,459	0.71
Ice Cream, Desserts, Condensed, and Mixes	105,850,270	8.97	107,458,303	8.72
Shrinkage, Overages & Interhandler Difference	16,996	N/A	818,406	N/A
Total Class II Utilization	577,031,305	6.17	572,892,877	6.68
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	5,295,570	4.96	6,191,506	1.97
American-Type Cheeses	227,811,891	3.59	222,643,532	3.84
Cream Cheese	68,476,408	12.35	66,636,258	13.16
Italian-Type Cheeses	281,279,168	3.03	268,295,090	2.81
Swiss and Other-Type Cheeses	52,447,298	3.35	52,528,631	3.32
Shrinkage, Overages & Interhandler Difference	0	0.00	9,199	N/A
Total Class III Utilization	635,310,335	4.28	616,304,216	4.34
<b>Class IV Milk**</b>				
Nonpool Bulk	13,822,211	8.73	14,988,363	8.75
Condensed Products	32,685,318	3.16	15,629,870	2.27
Butter	25,821,503	52.07	27,500,421	49.72
Dried Milk Products	376,743,151	0.24	450,141,280	0.23
Shrinkage, Overages & Interhandler Difference	17,632,670	4.48	19,914,786	4.45
Ending Inventory	87,411,761	5.30	74,874,261	5.94
Skim Equivalent of NFMS to Fortify Class I	1,186,292	0.03	1,364,226	0.05
Total Class IV Utilization	555,302,906	3.96	604,413,207	3.59
<b>Minimum Price Class</b>				
Animal Feed, Dumpage, and Other Uses^	12,259,375	2.23	19,012,196	0.97
Total Minimum Price Class Utilization	12,259,375	2.23	19,012,196	0.97
<b>Total Utilization</b>	2,529,813,395	4.05	2,595,614,032	4.00

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers. # Includes reduced fat, lowfat, and fatfree milk products.

\*\* Includes sales to nonpool manufacturing plants. N/A = Not applicable.

^ As defined in section 1000.40 of the Order; milk priced at the lowest corresponding month's class price. ~ Includes fortified.

**MAY**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2020	2019	2020	2019	2020	2019	2020	2019
	thousand pounds		percent				pounds per farm	
CT	35,451	35,874	1.5	1.5	72	82	15,883	14,113
ME	50,407	54,136	2.2	2.3	191	214	8,513	8,160
MD	57,502	59,916	2.5	2.6	250	272	7,420	7,106
MA	15,336	15,365	0.7	0.7	85	90	5,820	5,507
NH	18,617	19,683	0.8	0.8	81	83	7,414	7,650
NY	1,178,682	1,192,945	51.1	50.7	3,374	3,694	11,270	10,417
PA	711,248	716,035	30.8	30.4	4,088	4,321	5,612	5,346
VT	215,599	231,525	9.3	9.8	581	624	11,970	11,969
Other States	25,878 #	28,242 ##	1.1	1.2	443	382	1,884	2,385
Total/Avg.	2,308,720	2,353,721	100.0	100.0	9,165	9,762	8,126	7,778

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	79,305,044	27,176,085	38,398,886	2,085,354	146,965,369	6.4
3.00 – 3.10	255,727,533	68,768,766	33,064,738	110,024,996	467,586,033	20.3
2.80 – 2.95	124,043,445	103,758,509	52,769,683	188,431,357	469,002,994	20.3
2.60 – 2.70	87,405,854	29,904,873	92,909,515	2,488,182	212,708,424	9.2
2.40 – 2.55	82,377,222	204,832,671	91,961,327	42,168,585	421,339,805	18.2
2.35 and below	57,921,430	117,166,226	316,327,308	99,701,938	591,116,902	25.6
Market Total	686,780,528	551,607,130	625,431,457	444,900,412	2,308,719,527	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	Oct 2019	Nov 2019	Dec 2019	Jan 2020	Feb 2020	Mar 2020
	dollars per hundredweight					
Northeast Order	18.95	19.82	19.82	19.05	18.30	17.73
Sub Regions:						
New England	19.71	20.61	20.61	19.72	19.03	18.38
New York	18.81	19.61	19.61	18.90	18.19	17.62
Pennsylvania	18.80	19.76	19.76	18.97	18.15	17.61

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

**MAY 2020  
PRICES**

	May 2020	May 2019	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$16.20	\$19.67	(17.6)
Class I Skim	11.97	11.07	8.1
Class II @ 3.5% butterfat test	12.30	16.48	(25.4)
Class II Butterfat (per pound)	1.3826	2.5788	(46.4)
Class II Skim	7.73	7.72	0.1
Class II Nonfat Solids (per pound)	0.8589	0.8578	0.1
Class III @ 3.5% butterfat test	12.14	16.38	(25.9)
Class III Skim	7.59	7.65	(0.8)
Class IV @ 3.5% butterfat test	10.67	16.29	(34.5)
Class IV Skim	6.07	7.55	(19.6)
<b>Statistical Uniform Price</b>	13.47	17.80	(24.3)
<b>Producer Price Differential</b>	1.33	1.42	(6.3)
<b>Component Prices</b> (per pound):			
Butterfat	1.3756	2.5718	(46.5)
Nonfat Solids	0.6746	0.8386	(19.6)
Protein	2.0918	2.1159	(1.1)
Other Solids	0.1882	0.1847	1.9

**NUMBER OF HANDLERS AND POOL PLANTS**

	May 2020	April # 2020	May 2019
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	63	64
Producer-Handlers	14	16	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	72	71	73
Less handlers operating plants in more than one category	(10)	(10)	(9)
<b>Total Number of Handlers</b>	<b>141</b>	<b>140</b>	<b>142</b>
Pool Distributing Plants	46	45	46
Pool Supply Unit Plants	1	1	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	1
<b>Total Number of Pool Plants</b>	<b>57</b>	<b>56</b>	<b>58</b>

# Revised.

**CHANGE IN LIST OF HANDLERS AND PLANTS\***

Name	Plant Location	CHANGED **		
		From	To	Expl.
Apple Valley Creamery	Berlin, PA	PH	ED	
Crescent Dairy	Walterboro, SC	OF	NPS	
Dairy Farmers of America, Inc. KY	Kansas City, MO	CSR	NPS	
DMS-Michigan Organic	Fairlawn, OH	CSR	NPS	
Kreider Dairy Farms, Inc.	Manheim, PA	PH	PD	
Liberty Milk Cooperative Association	St. Louis, MO	--	9C	
Mapleline Farm Home Delivery Service, Inc.	Hadley, MA	PH	ED	(a)
Maryland and Virginia Milk Producers Coop - OH	Reston, VA	NPS	CSR	
Michigan Milk Producers Organic - MI	Novi, MI	CSR	NPS	
NFO Organic KY	Shiloh, OH	CSR	NPS	
	Type of Plant:		Name Change to:	
Garelick Farms, Inc. - DIP	PD	East Greenbush, NY	Garelick Farms, LLC	
Garelick Farms, Inc. - DIP	PD	Florence, NJ	Garelick Farms, LLC	
Garelick Farms, Inc. - DIP	PD	Franklin, MA	Garelick Farms, LLC	
Swiss Premium Dairy - DIP	PD	Lebanon, PA	Swiss Premium Dairy	
Tuscan/Lehigh Dairies, Inc. - DIP	PD	Lansdale, PA	Lehigh Valley Dairies, Inc.	
Tuscan/Lehigh Dairies, Inc. - DIP	PR	Schuylkill Haven, PA	Lehigh Valley Dairies, Inc.	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit      ED - Exempt Distributing Plant      OF - Other Federal Order Plant  
 NPS - Not pooling milk or reporting sales in the Order during current month      PD - Pool Distributing Plant  
 PR - Partially Regulated Distributing Plant      PH - Producer Handler      9C - Cooperative as Handler

(a) Effective April 2020.