



Agricultural Marketing Service  
Dairy Programs

## Northeast Marketing Area

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### JUNE 2017 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	June 2017	June 2016	% Change
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,270,152,015	2,263,109,688	0.3
Other Sources	83,344,297	79,945,519	4.3
Fortification and Recon. (Skim Equivalent)	16,087,660	15,846,434	1.5
Overages	397,960	133,817	197.4
Beginning Inventory	165,346,791	173,796,802	(4.9)
Total Receipts	2,535,328,723	2,532,832,260	0.1
Average Daily Producer Receipts	75,671,734	75,436,990	0.3
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	677,329,091	678,377,986	(0.2)
Other Federal Markets	38,842,406	37,536,196	3.5
Non-Federal Markets	71,793,769	61,469,056	16.8
Total Class I Milk	787,965,266	777,383,238	1.4
Total Class II Milk	601,412,973	593,590,719	1.3
Total Class III Milk	610,119,322	598,896,951	1.9
Total Class IV Milk	518,349,306	521,889,069	(0.7)
Total Milk Assigned to Minimum price	17,481,856	41,072,283	(57.4)
Total Utilization	2,535,328,723	2,532,832,260	0.1
Average Daily Class I Use	26,265,509	25,912,775	1.4
<b>Average Component Tests of Producer Receipts</b>			
			% point
Butterfat	3.74%	3.68%	0.06
True Protein	3.04%	3.01%	0.03
Other Solids	5.74%	5.76%	(0.02)

\* Product pounds based on reports of handlers.

N/A = Not applicable.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Down State M.P. Cooperative, Inc.	Goshen, NY
Midland Farms, Inc.	Menands, NY
Ronnybrook Farm Dairy, Inc.	Ancramdale, NY
Trickling Springs Creamery LLC	Chambersburg, PA

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	June 2017 pounds	Butterfat percent	June 2016 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	223,387,230	3.26	213,786,067	3.28
Organic Whole Milk	14,624,772	3.28	13,847,168	3.29
Reduced Fat Milk (2%)~	135,855,852	1.93	134,858,512	1.93
Organic Reduced Fat Milk	21,414,290	1.25	22,395,122	1.18
Lowfat Milk (1%)~	101,596,151	0.95	107,296,423	0.96
FatFree Milk (skim)~	60,306,534	0.09	67,578,963	0.09
Flavored Whole Milk	2,588,800	3.37	2,501,283	3.36
Flavored Lower Fat Milk#	24,765,471	0.73	26,676,560	0.69
Buttermilk and Eggnog	2,205,799	1.16	2,040,403	1.06
Shrinkage, Overages & Interhandler Difference	6,116,095	11.28	7,042,595	8.75
Ending Inventory	84,468,097	1.79	80,354,890	1.84
Total Class I <i>in</i> Marketing Area	677,329,091	2.09	678,377,986	2.03
Class I <i>out of</i> Marketing Area	110,636,175	1.94	99,005,252	1.83
Total Class I Utilization	787,965,266	2.07	777,383,238	2.01
<b>Class II Milk**</b>				
Packaged Cream	84,649,628	18.65	78,578,619	18.41
Nonpool Bulk	60,430,529	11.16	66,842,696	10.26
Bakery, Candy, and Soup Products	61,116,227	3.72	50,432,964	3.89
Cottage Cheese	23,480,977	0.87	26,675,365	0.87
Ricotta Cheese	12,631,528	4.94	12,040,246	5.41
Sour Cream and Aerated Cream	11,685,409	16.90	12,829,831	14.81
Yogurt	200,851,519	0.71	197,784,417	0.62
Ice Cream, Desserts, Condensed, and Mixes	142,536,362	7.54	147,066,090	8.53
Shrinkage, Overages & Interhandler Difference	4,030,794	N/A	1,340,491	N/A
Total Class II Utilization	601,412,973	6.60	593,590,719	6.71
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	8,356,941	1.80	4,018,566	15.16
American-Type Cheeses	207,055,204	3.56	200,115,003	3.50
Cream Cheese	71,216,830	12.25	63,509,565	13.45
Italian-Type Cheeses	251,541,049	2.90	259,796,602	2.62
Swiss and Other-Type Cheeses	71,793,047	3.25	51,744,424	2.95
Shrinkage, Overages & Interhandler Difference	156,251	95.74	19,712,791	3.63
Total Class III Utilization	610,119,322	4.27	598,896,951	4.21
<b>Class IV Milk**</b>				
Nonpool Bulk	15,651,425	6.73	8,466,506	14.91
Condensed Products	13,390,649	2.42	15,050,180	2.38
Butter	23,419,440	45.75	21,098,290	51.84
Dried Milk Products	382,162,259	0.18	407,938,268	0.14
Shrinkage, Overages & Interhandler Difference	19,324,129	3.56	240,351	8.97
Ending Inventory	62,089,793	5.95	65,944,957	5.49
Skim Equivalent of NFMS to Fortify Class I	2,311,611	0.05	3,150,517	0.06
Total Class IV Utilization	518,349,306	3.31	521,889,069	3.21
Minimum Price Class				
Animal Feed, Dumpage, and Other Uses^	17,481,856	0.71	41,072,283	0.78
Total Minimum Price Class Utilization	17,481,856	0.71	41,072,283	0.78
<b>Total Utilization</b>	<b>2,535,328,723</b>	<b>3.92</b>	<b>2,532,832,260</b>	<b>3.86</b>

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. Derived from reports submitted by pooled handlers.

N/A = Not applicable.

\*\* Includes sales to nonpool manufacturing plants.

# Includes reduced fat, lowfat, and fatfree milk products.

~ Includes fortified.

^ As defined in section 1000.40 of the Order.

**JUNE**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2017	2016	2017	2016	2017	2016	2017	2016
	thousand pounds		percent				pounds per farm	
CT	32,680	33,232	1.4	1.5	93	98	11,713	11,303
ME	53,491	53,010	2.4	2.3	240	240	7,429	7,363
MD	59,443	66,553	2.6	2.9	343	346	5,777	6,412
MA	16,427	17,223	0.7	0.8	100	108	5,476	5,316
NH	22,476	22,878	1.0	1.0	97	101	7,724	7,550
NY	1,124,712	1,101,140	49.5	48.7	4,120	4,243	9,100	8,651
PA	707,559	711,978	31.2	31.4	4,903	4,978	4,810	4,767
VT	225,950	226,411	10.0	10.0	732	760	10,289	9,930
VA	1,793	1,889	0.1	0.1	18	17	3,320	3,704
Other States	25,621 #	28,796 ##	1.1	1.3	301	301	2,837	3,189
Total/Avg.	2,270,152	2,263,110	100.0	100.0	10,947	11,192	6,913	6,740

# Represents restricted data for the states of Delaware, Indiana, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	98,325,354	34,725,332	42,930,823	3,001,741	178,983,250	7.9
3.00 – 3.10	266,120,318	100,665,016	20,490,404	85,435,151	472,710,889	20.8
2.80 – 2.95	125,173,439	108,688,363	44,303,888	167,935,733	446,101,423	19.7
2.60 – 2.70	93,503,859	30,281,596	90,339,993	1,454,743	215,580,191	9.5
2.40 – 2.55	67,543,943	195,037,227	91,385,821	55,330,743	409,297,734	18.0
2.35 and below	45,886,894	96,058,501	312,030,446	93,502,687	547,478,528	24.1
Market Total	696,553,807	565,456,035	601,481,375	406,660,798	2,270,152,015	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017
Northeast Order	17.09	18.57	18.95	18.38	17.85	16.58
<i>Sub Regions:</i>						
<i>New England</i>	18.16	19.70	20.13	19.62	18.84	17.66
<i>New York</i>	16.77	18.28	18.69	18.11	17.74	16.45
<i>Pennsylvania</i>	17.04	18.48	18.82	18.23	17.59	16.32

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

## JUNE 2017

## PRICES

	June 2017	June 2016	% Change
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$18.56	\$16.39	13.2
Class I Skim	10.59	8.56	23.7
Class II @ 3.5% butterfat test	16.15	14.12	14.4
Class II Butterfat (per pound)	2.7136	2.4179	12.2
Class II Skim	6.89	5.86	17.6
Class II Nonfat Solids (per pound)	0.7656	0.6511	17.6
Class III @ 3.5% butterfat test	16.44	13.22	24.4
Class III Skim	7.22	4.96	45.6
Class IV @ 3.5% butterfat test	15.89	13.77	15.4
Class IV Skim	6.65	5.53	20.3
<b>Statistical Uniform Price</b>	17.53	15.01	16.8
<b>Producer Price Differential</b>	1.09	1.79	(39.1)
<b>Component Prices</b> (per pound):			
Butterfat	2.7066	2.4109	12.3
Nonfat Solids	0.7384	0.6148	20.1
Protein	1.7545	1.4807	18.5
Other Solids	0.3014	0.0628	379.9

## NUMBER OF HANDLERS AND POOL PLANTS

	June 2017	May 2017	June 2016
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	59	59	61
Producer-Handlers	15	15	14
Partially Regulated Distributing Plants, Exempt Plants, and Handlers Regulated under Other Federal Orders	79	79	74
Less handlers operating plants in more than one category	(8)	(8)	(8)
<b>Total Number of Handlers</b>	<b>145</b>	<b>145</b>	<b>141</b>
Pool Distributing Plants	45	45	45
Pool Supply Unit Plants	2	2	2
Pool Supply System Plants	9	9	9
Pool Supply Plants	1	1	2
<b>Total Number of Pool Plants</b>	<b>57</b>	<b>57</b>	<b>58</b>
# Revised.			

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

Name	Plant Location	CHANGED **		
		From	To	Expl.
Lancaster Organic Farmers Co-op - KY	Bird-in-Hand, PA	CSR	NPS	(a)
Mountain Fresh Dairy	Binghamton, NY	PD	ED	(b)

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PD - Pool Distributing Plant

NPS - Not pooling milk or reporting sales in the Order during current month

(a) Incorrectly reported as CSR for May 2017; unit was not active during month.

(b) Effective January 2017; handler was PD for February and March 2017; became ED effective April 2017.