

## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

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## JANUARY 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MIL                     | K PRODUCTS AND CREAM BY      | POOL PLANTS*  |            |
|---|------------------------------|---------------|------------|
|   | January 2012                 | January 2011  | % Change   |
|   | pour                         | nds           | daily avg. |
| Receipts of Fluid Milk Products and Cream                 |                              |               |            |
| Producers   | 2,067,912,163                | 2,141,954,747 | (3.5)      |
| Other Sources   | 73,792,454                   | 51,759,207    | 42.6       |
| Fortification and Recon. (Skim Equivalent)                | 14,129,924                   | 17,166,002    | (17.7)     |
| Overages  | 116,092                      | 218,705       | (46.9)     |
| Beginning Inventory                                       | 167,677,251                  | 146,562,447   | 14.4       |
| Total Receipts  | 2,323,627,884                | 2,357,661,108 | (1.4)      |
| Average Daily Producer Receipts                           | 66,706,844                   | 69,095,314    | (3.5)      |
| Utilization of Fluid Milk Products and Cream from Produce | er Receipts and Other Source | s             |            |
| Class I Milk:   |                              |               |            |
| Marketing Area  | 823,128,930                  | 844,771,778   | (2.6)      |
| Other Federal Markets                                     | 34,400,082                   | 54,438,772    | (36.8)     |
| Non-Federal Markets                                       | 96,952,518                   | 102,240,605   | (5.2)      |
| Total Class I Milk  | 954,481,530                  | 1,001,451,155 | (4.7)      |
| Total Class II Milk                                       | 504,747,264                  | 474,957,074   | 6.3        |
| Total Class III Milk                                      | 484,826,314                  | 568,316,627   | (14.7)     |
| Total Class IV Milk                                       | 374,588,395                  | 307,367,827   | 21.9       |
| Total Milk Assigned to Minimum price                      | 4,984,381                    | 5,568,425     | (10.5)     |
| Total Utilization   | 2,323,627,884                | 2,357,661,108 | (1.4)      |
| Average Daily Class I Use                                 | 30,789,727                   | 32,304,876    | (4.7)      |
| Average Component Tests of Producer Receipts              |                              |               | % point    |
| Butterfat   | 3.81%                        | 3.84%         | (0.03)     |
| True Protein  | 3.11%                        | 3.13%         | (0.02)     |
| Other Solids  | 5.76%                        | 5.74%         | 0.02       |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

NameLocationCasp LLCPenn Yan, NYMidland Farms, Inc.Menands, NYOak Tree Farm Dairy, Inc.East Northport, NYRonnybrook Farm Dairy, Inc.Ancramdale, NY

|   | January 2012              | Butterfat    | January 2011               | Butterfat    |
|---|---------------------------|--------------|----------------------------|--------------|
| Olasa I Millat                                      | pounds                    | percent      | pounds                     | percent      |
| Class I Milk*                                       | 224 526 640               | 2.27         | 004404475                  | 2.07         |
| Whole Milk  | 221,526,640               | 3.27         | 234,194,475                | 3.27         |
| Organic Whole Milk Reduced Fat Milk                 | 8,578,127                 | 3.28         | 8,880,774                  | 3.25         |
|   | 163,916,445               | 1.94<br>1.06 | 172,660,599                | 1.95<br>1.03 |
| Organic Reduced Fat Milk<br>Lowfat Milk             | 21,513,024<br>143,475,473 | 0.96         | 21,546,557                 | 0.96         |
| FatFree Plain                                       | 106,836,770               | 0.98         | 145,772,599<br>113,050,894 | 0.96         |
| FatFree Fortified                                   | 9,228,185                 | 0.09         | 9,618,158                  | 0.09         |
| Flavored Milk and Drinks                            | 45,974,207                | 0.76         | 42,417,569                 | 0.08         |
| Buttermilk  | 2,040,430                 | 0.78         | 2,078,579                  | 1.03         |
|   | 148,124                   | 6.06         | 2,076,379<br>87,193        | 6.60         |
| Eggnog Shripkaga Overages & Interhandler Difference | 5,873,458                 | 9.87         | 5,227,614                  | 14.34        |
| Shrinkage, Overages & Interhandler Difference       | 94,015,047                | 9.87<br>1.81 | 89,236,767                 | 1.61         |
| Ending Inventory                                    |                           |              |                            |              |
| Total Class I in Marketing Area                     | 823,125,930               | 1.81         | 844,771,778                | 1.86         |
| Class I out of Marketing Area                       | 131,352,600               | 1.77         | 156,679,377                | 1.73         |
| Total Class I Utilization                           | 954,478,530               | 1.80         | 1,001,451,155              | 1.84         |
| Class II Milk**                                     |                           |              |                            |              |
| Packaged Cream                                      | 79,761,487                | 17.59        | 84,700,525                 | 17.50        |
| Nonpool Bulk  | 37,091,597                | 8.88         | 36,315,529                 | 7.50         |
| Bakery, Candy, and Soup Products                    | 57,372,462                | 4.62         | 63,868,760                 | 4.23         |
| Cottage Cheese                                      | 37,182,841                | 0.80         | 43,575,727                 | 0.72         |
| Ricotta Cheese                                      | 8,659,215                 | 5.58         | 18,291,066                 | 6.04         |
| Sour Cream and Aerated Cream                        | 17,299,326                | 14.63        | 19,584,520                 | 12.66        |
| Yogurt and Eggnog                                   | 168,358,038               | 0.50         | 98,019,104                 | 0.66         |
| Ice Cream, Desserts, Condensed, and Mixes           | 99,211,493                | 7.02         | 110,633,452                | 6.93         |
| Shrinkage, Overages & Interhandler Difference       | (189,195)                 | N/A          | (31,609)                   | N/A          |
| Total Class II Utilization                          | 504,747,264               | 6.16         | 474,957,074                | 6.83         |
| Class III Milk**                                    |                           |              |                            |              |
| Nonpool Bulk and Condensed Products                 | 928,353                   | 10.66        | 6,494,350                  | 3.52         |
| American-Type Cheeses                               | 171,992,555               | 3.67         | 186,450,493                | 3.47         |
| Cream Cheese  | 57,555,930                | 13.14        | 52,501,722                 | 12.84        |
| Italian-Type Cheeses                                | 213,133,041               | 3.12         | 266,763,257                | 3.07         |
| Swiss and Other-Type Cheeses                        | 41,266,174                | 3.31         | 37,486,824                 | 3.25         |
| Shrinkage, Overages & Interhandler Difference       | (49,739)                  | N/A          | 18,619,981                 | 4.11         |
| Total Class III Utilization                         | 484,826,314               | 4.53         | 568,316,627                | 4.15         |
| Class IV Milk**                                     |                           |              |                            |              |
| Nonpool Bulk  | 9,979,162                 | 22.18        | 18,719,102                 | 13.14        |
| Condensed Products                                  | 11,176,762                | 2.74         | 12,131,120                 | 2.46         |
| Butter  | 24,955,048                | 53.02        | 23,413,483                 | 45.26        |
| Dried Milk Products                                 | 220,824,026               | 0.52         | 163,607,914                | 0.64         |
| Shrinkage, Overages & Interhandler Difference       | 21,513,588                | 3.09         | (73,733)                   | N/A          |
| Ending Inventory                                    | 81,303,647                | 5.60         | 83,182,949                 | 6.41         |
| Skim Equivalent of NFMS to Fortify Class I          | 4,836,162                 | 0.02         | 6,386,992                  | 0.02         |
| Total Class IV Utilization                          | 374,588,395               | 5.90         | 307,367,827                | 6.43         |
| Minimum Price Class                                 |                           |              |                            |              |
| Animal Feed and Dumpage                             | 4,984,381                 | 2.17         | 5,568,425                  | 2.34         |
| Total Minimum Price Class Utilization               | 4,984,381                 | 2.17         | 5,568,425                  | 2.34         |
| Total Utilization                                   | 2,323,624,884             | 3.98         | 2,357,661,108              | 4.00         |
|   |                           |              |                            |              |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## JANUARY RECEIPTS OF PRODUCER MILK, BY STATE

|              |            |           |        |       | Numb   |          | •      | verage   |
|--------------|------------|-----------|--------|-------|--------|----------|--------|----------|
|              |            | Receip    | ots    |       | Produ  |          | Ou     | tput     |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011     | 2012   | 2011     |
|              | thousand p | ounds     | percei | nt    |        | <u> </u> | pounds | per farm |
| CT           | 30,038     | 30,194    | 1.5    | 1.4   | 123    | 124      | 7,878  | 7,855    |
| ME           | 50,700     | 49,834    | 2.5    | 2.3   | 304    | 314      | 5,380  | 5,120    |
| MD           | 75,254     | 67,266    | 3.6    | 3.1   | 442    | 455      | 5,492  | 4,769    |
| MA           | 16,029     | 17,131    | 0.8    | 0.8   | 130    | 138      | 3,977  | 4,004    |
| NH           | 22,681     | 24,415    | 1.1    | 1.1   | 121    | 128      | 6,047  | 6,153    |
| NJ           | 10,360     | 10,985    | 0.5    | 0.5   | 77     | 86       | 4,340  | 4,120    |
| NY           | 924,636    | 978,623   | 44.7   | 45.7  | 4,686  | 4,774    | 6,365  | 6,613    |
| PA           | 691,357    | 684,368   | 33.4   | 32.0  | 5,494  | 5,670    | 4,059  | 3,894    |
| RI           | 1,245      | 1,270     | 0.1    | 0.1   | 16     | 16       | 2,510  | 2,561    |
| VT           | 213,654    | 214,979   | 10.3   | 10.0  | 939    | 973      | 7,340  | 7,127    |
| VA           | 6,733      | 5,776     | 0.3    | 0.3   | 49     | 45       | 4,432  | 4,141    |
| Other States | 25,225 #   | 57,114 ## | 1.2    | 2.7   | 346    | 572      | 2,352  | 3,221    |
| Total/Avg.   | 2,067,912  | 2,141,955 | 100.0  | 100.0 | 12,727 | 13,295   | 5,241  | 5,197    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

|                |              |             |             |             |                | Percent  |
|----------------|--------------|-------------|-------------|-------------|----------------|----------|
| Location       | <b>0</b> 1 1 | O           | O           | 01 11/      | <b>-</b>       | of Total |
| Differentials* | Class I      | Class II    | Class III   | Class IV    | Total Receipts | Receipts |
| dollars/cwt    |              |             | pounds      |             |                | _        |
| 3.15 and above | 190,621,231  | 44,335,492  | 24,613,988  | 6,316,165   | 265,886,876    | 12.8     |
| 3.00 - 3.10    | 327,660,864  | 86,160,839  | 11,968,825  | 65,445,169  | 491,235,697    | 23.7     |
| 2.80 - 2.95    | 132,769,347  | 93,869,274  | 38,177,149  | 123,108,579 | 387,924,349    | 18.8     |
| 2.60 - 2.70    | 89,948,741   | 33,147,064  | 77,895,396  | 2,910,901   | 203,902,102    | 9.9      |
| 2.40 - 2.55    | 63,260,644   | 169,984,544 | 82,356,025  | 25,283,296  | 340,884,509    | 16.5     |
| 2.35 and below | 48,587,314   | 50,191,439  | 246,358,122 | 32,941,755  | 378,078,630    | 18.3     |
| Market Total   | 852,848,141  | 477,688,652 | 481,369,505 | 256,005,865 | 2,067,912,163  | 100.0    |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                 | June 2011 | July 2011 | August 2011 | September 2011    | October 2011 | November 2011 |
|-----------------|-----------|-----------|-------------|-------------------|--------------|---------------|
|                 |           |           | dollars     | per hundredweight |              |               |
| Northeast Order | 21.39     | 21.88     | 22.43       | 21.87             | 20.50        | 20.60         |
| Sub Regions:    |           |           |             |                   |              |               |
| New England     | 22.33     | 22.77     | 23.36       | 22.69             | 21.26        | 21.36         |
| New York        | 20.87     | 21.39     | 21.90       | 21.28             | 19.88        | 19.96         |
| Pennsylvania    | 21.67     | 22.16     | 22.73       | 22.31             | 20.94        | 21.01         |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

## JANUARY 2012 PRICES

| January 2012 | January 2011  | % Change  |
|--------------|---|---|
|              | <u> </u>  |   |
| \$22.05      | \$18.45   | 19.5  |
| 16.42        | 12.58   | 30.5  |
| 17.67        | 16.79   | 5.2   |
| 1.7248       | 2.0309  | (15.1)  |
| 12.05        | 10.03   | 20.1  |
| 1.3389       | 1.1144  | 20.1  |
| 17.05        | 13.48   | 26.5  |
| 11.44        | 6.63  | 72.5  |
| 16.56        | 16.42   | 0.9   |
| 10.93        | 9.67  | 13.0  |
| 19.37        | 17.01   | 13.9  |
| 2.32         | 3.53  | (34.3)  |
| 1.7178       | 2.0239  | (15.1)  |
| 1.2141       | 1.0743  | 13.0  |
| 2.7326       | 1.7590  | 55.3  |
| 0.5032       | 0.2002  | 151.3   |
|              | \$22.05<br>16.42<br>17.67<br>1.7248<br>12.05<br>1.3389<br>17.05<br>11.44<br>16.56<br>10.93<br>19.37<br>2.32<br>1.7178<br>1.2141<br>2.7326 | \$22.05 \$18.45<br>16.42 12.58<br>17.67 16.79<br>1.7248 2.0309<br>12.05 10.03<br>1.3389 1.1144<br>17.05 13.48<br>11.44 6.63<br>16.56 16.42<br>10.93 9.67<br>19.37 17.01<br>2.32 3.53<br>1.7178 2.0239<br>1.2141 1.0743<br>2.7326 1.7590 |

#### **NUMBER OF HANDLERS AND POOL PLANTS**

|   | January<br>2012 | December<br>2011 | January<br>2011 |
|---|-----------------|------------------|-----------------|
|   |                 |                  |                 |
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 66              | 65               | 67              |
| Producer-Handlers   | 12              | 13               | 13              |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |                 |                  |                 |
| Regulated under Other Federal Orders  | 67              | 70               | 69              |
| Less handlers operating plants in more than one category  | (8)             | (10)             | (9)             |
| Total Number of Handlers  | 137             | 138              | 140             |
| Pool Distributing Plants  | 53              | 52               | 54              |
| Pool Supply Unit Plants   | 3               | 3                | 3               |
| Pool Supply System Plants   | 8               | 8                | 8               |
| Pool Supply Plants  | 2               | 2                | 2               |
| Total Number of Pool Plants   | 66              | 65               | 67              |

### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

|  |                     |             | CHANGED ** |       |
|--|---------------------|-------------|------------|-------|
| <u>Name</u>                                    | Plant Location      | <u>From</u> | <u>To</u>  | Expl. |
| C.F. Burger Creamery                           | Detroit, MI         | OF          | NPS        |       |
| Kohler Mix Specialties, LLC                    | White Bear Lake, MN | OF          | NPS        |       |
| Maryland and Virginia Milk Producers Coop - OH | Reston, VA          | CSR         | NPS        |       |
| Morningstar Foods Inc.                         | Sulphur Springs, TX | OF          | NPS        |       |
| NFO Organic NC                                 | Shiloh, OH          | OF          | NPS        |       |
| Ronnybrook Farm Dairy, Inc.                    | Ancramdale, NY      | PH          | PD         |       |
| White Eagle Cooperative Association            | South Bend, IN      | 9C          | NPS        |       |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

9C - Cooperative as Handler - No Plant Location

NPS - Not pooling milk or reporting any sales in the Order during current month

PD - Pool Distributing Plant

OF - Other federal order plant with route disposition in the Northeast Marketing Area

PH - Producer-handler

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit 9C - Cooperative at



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## FEBRUARY 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MIL                     | K PRODUCTS AND CREAM BY      | POOL PLANTS*  |            |
|---|------------------------------|---------------|------------|
|   | February 2012                | February 2011 | % Change   |
|   | pou                          | nds           | daily avg. |
| Receipts of Fluid Milk Products and Cream                 |                              |               |            |
| Producers   | 1,980,062,261                | 1,910,965,260 | 3.6        |
| Other Sources   | 71,855,826                   | 57,705,154    | 24.5       |
| Fortification and Recon. (Skim Equivalent)                | 14,985,937                   | 14,376,810    | 4.2        |
| Overages  | 77,923                       | 139,865       | (44.3)     |
| Beginning Inventory                                       | 175,320,809                  | 170,440,543   | 2.9        |
| Total Receipts  | 2,242,302,756                | 2,153,627,632 | 4.1        |
| Average Daily Producer Receipts                           | 68,278,009                   | 68,248,759    | 0.0        |
| Utilization of Fluid Milk Products and Cream from Produce | er Receipts and Other Source | es            |            |
| Class I Milk:   |                              |               |            |
| Marketing Area  | 770,612,414                  | 769,078,307   | 0.2        |
| Other Federal Markets                                     | 33,258,524                   | 47,590,859    | (30.1)     |
| Non-Federal Markets                                       | 88,539,248                   | 90,469,248    | (2.1)      |
| Total Class I Milk  | 892,410,186                  | 907,138,414   | (1.6)      |
| Total Class II Milk                                       | 519,387,928                  | 455,571,088   | 14.0       |
| Total Class III Milk                                      | 469,892,678                  | 477,465,640   | (1.6)      |
| Total Class IV Milk                                       | 355,760,252                  | 308,364,892   | 15.4       |
| Total Milk Assigned to Minimum price                      | 4,851,712                    | 5,087,598     | (4.6)      |
| Total Utilization   | 2,242,302,756                | 2,153,627,632 | 4.1        |
| Average Daily Class I Use                                 | 30,772,765                   | 32,397,801    | (5.0)      |
| Average Component Tests of Producer Receipts              |                              |               | % point    |
| Butterfat   | 3.79%                        | 3.82%         | (0.03)     |
| True Protein  | 3.08%                        | 3.11%         | (0.03)     |
| Other Solids  | 5.75%                        | 5.71%         | 0.04       |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Midland Farms, Inc.
Oak Tree Farm Dairy, Inc.

Menands, NY East Northport, NY

|   | February 2012 | Butterfat            | February 2011 | Butterfat            |
|---|---------------|----------------------|---------------|----------------------|
| Close I Mill.*                                | pounds        | percent              | pounds        | percent              |
| Class I Milk* Whole Milk                      | 207,170,452   | 3.27                 | 208,968,809   | 3.27                 |
| Organic Whole Milk                            | 8,498,381     | 3.2 <i>1</i><br>3.28 | 7,817,500     | 3.2 <i>1</i><br>3.25 |
| Reduced Fat Milk                              | 152,230,480   | 3.26<br>1.94         | 152,626,464   | 3.25<br>1.95         |
| Organic Reduced Fat Milk                      | 21,457,887    | 1.06                 | 20,019,255    | 1.93                 |
| Lowfat Milk                                   | 133,136,738   | 0.96                 | 128,993,140   | 0.96                 |
| FatFree Plain                                 | 99,967,579    | 0.98                 | 102,043,263   | 0.90                 |
| FatFree Fortified                             | 8,795,352     | 0.09                 | 8,315,777     | 0.09                 |
| Flavored Milk and Drinks                      | 43,335,313    | 0.78                 | 40,238,702    | 1.07                 |
| Buttermilk                                    | 2,230,181     | 1.00                 | 2,087,570     | 1.07                 |
| Eggnog  | 41,208        | 6.02                 | 110,319       | 2.04                 |
| Shrinkage, Overages & Interhandler Difference | 4,448,948     | 10.71                | 4,989,307     | 13.22                |
| Ending Inventory                              | 89,299,895    | 1.58                 | 92,868,201    | 1.58                 |
| -   |               |                      |               |                      |
| Total Class I in Marketing Area               | 770,612,414   | 1.80                 | 769,078,307   | 1.84                 |
| Class I out of Marketing Area                 | 121,797,772   | 1.76                 | 138,060,107   | 1.69                 |
| Total Class I Utilization                     | 892,410,186   | 1.79                 | 907,138,414   | 1.54                 |
| Class II Milk**                               |               |                      |               |                      |
| Packaged Cream                                | 80,691,183    | 17.79                | 79,419,303    | 18.14                |
| Nonpool Bulk                                  | 38,848,484    | 8.09                 | 32,093,006    | 9.24                 |
| Bakery, Candy, and Soup Products              | 48,556,642    | 4.64                 | 53,464,451    | 4.64                 |
| Cottage Cheese                                | 36,330,176    | 0.79                 | 43,692,128    | 0.71                 |
| Ricotta Cheese                                | 17,702,713    | 4.96                 | 16,058,746    | 4.63                 |
| Sour Cream and Aerated Cream                  | 15,091,945    | 14.71                | 15,978,383    | 12.80                |
| Yogurt and Eggnog                             | 180,323,226   | 0.53                 | 111,540,278   | 0.87                 |
| Ice Cream, Desserts, Condensed, and Mixes     | 101,997,423   | 6.83                 | 102,829,688   | 7.03                 |
| Shrinkage, Overages & Interhandler Difference | (153,864)     | N/A                  | 495,105       | 13.82                |
| Total Class II Utilization                    | 519,387,928   | 5.99                 | 455,571,088   | 6.85                 |
| Class III Milk**                              |               |                      |               |                      |
| Nonpool Bulk and Condensed Products           | 3,143,358     | 22.93                | 6,542,001     | 2.89                 |
| American-Type Cheeses                         | 162,744,792   | 3.66                 | 170,632,698   | 3.37                 |
| Cream Cheese                                  | 64,262,255    | 11.77                | 46,045,017    | 12.82                |
| Italian-Type Cheeses                          | 201,488,931   | 3.01                 | 195,941,710   | 3.04                 |
| Swiss and Other-Type Cheeses                  | 37,924,334    | 3.30                 | 40,838,111    | 3.33                 |
| Shrinkage, Overages & Interhandler Difference | 329,008       | N/A                  | 17,466,103    | 4.11                 |
| Total Class III Utilization                   | 469,892,678   | 4.59                 | 477,465,640   | 4.16                 |
| Class IV Milk**                               |               |                      | 40 -00 040    | 40.00                |
| Nonpool Bulk                                  | 7,533,772     | 20.98                | 10,503,919    | 16.23                |
| Condensed Products                            | 7,465,599     | 2.41                 | 9,642,601     | 2.91                 |
| Butter  | 22,357,628    | 53.53                | 20,616,777    | 53.26                |
| Dried Milk Products                           | 212,110,268   | 0.46                 | 183,502,958   | 0.57                 |
| Shrinkage, Overages & Interhandler Difference | 19,142,784    | 3.22                 | 24,735        | N/A                  |
| Ending Inventory                              | 81,426,268    | 5.60                 | 79,212,771    | 5.73                 |
| Skim Equivalent of NFMS to Fortify Class I    | 5,723,933     | 0.02                 | 4,861,131     | 0.02                 |
| Total Class IV Utilization                    | 355,760,252   | 5.59                 | 308,364,892   | 6.00                 |
| Minimum Price Class Animal Feed and Dumpage   | 4,851,712     | 2.45                 | 5,087,598     | 2.44                 |
| Total Minimum Price Class Utilization         | 4,851,712     | 2.45                 | 5,087,598     | 2.44                 |
| Total Utilization                             | 2,242,302,756 | 3.95                 | 2,153,627,632 | 4.00                 |
| Total Othization                              | ۷,۷۳۷,۵۵۷,۲۵۵ | J.3J                 | 2,100,021,002 | +.00                 |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## FEBRUARY RECEIPTS OF PRODUCER MILK, BY STATE

|              |            |           |        |       | Numb   |        | •      | Average  |
|--------------|------------|-----------|--------|-------|--------|--------|--------|----------|
|              |            | Receip    | ots    |       | Produ  |        | Ou     | tput     |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012   | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds | per farm |
| CT           | 28,857     | 27,545    | 1.5    | 1.4   | 123    | 124    | 8,090  | 7,934    |
| ME           | 47,948     | 44,427    | 2.4    | 2.3   | 299    | 312    | 5,530  | 5,085    |
| MD           | 76,281     | 64,749    | 3.8    | 3.4   | 443    | 450    | 5,938  | 5,139    |
| MA           | 14,943     | 15,370    | 0.7    | 0.8   | 128    | 138    | 4,026  | 3,978    |
| NH           | 21,805     | 22,365    | 1.1    | 1.2   | 121    | 129    | 6,214  | 6,192    |
| NJ           | 10,032     | 10,111    | 0.5    | 0.5   | 78     | 86     | 4,435  | 4,199    |
| NY           | 880,321    | 836,977   | 44.5   | 43.8  | 4,663  | 4,760  | 6,510  | 6,280    |
| PA           | 669,487    | 634,500   | 33.8   | 33.2  | 5,498  | 5,644  | 4,199  | 4,015    |
| RI           | 1,207      | 1,120     | 0.1    | 0.1   | 16     | 16     | 2,601  | 2,501    |
| VT           | 202,067    | 195,838   | 10.2   | 10.2  | 934    | 966    | 7,460  | 7,240    |
| VA           | 6,166      | 5,306     | 0.3    | 0.3   | 47     | 41     | 4,524  | 4,622    |
| Other States | 20,948 #   | 52,657 ## | 1.1    | 2.8   | 354    | 566    | 2,041  | 3,323    |
| Total/Avg.   | 1,980,062  | 1,910,965 | 100.0  | 100.0 | 12,704 | 13,232 | 5,375  | 5,158    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent<br>of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|---------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts            |
| dollars/cwt    |             |             | pounds      | ( )         |                |                     |
| 3.15 and above | 174,188,035 | 43,463,397  | 25,421,767  | 6,870,757   | 249,943,956    | 12.6                |
| 3.00 – 3.10    | 302,934,129 | 102,754,198 | 12,101,411  | 58,493,097  | 476,282,835    | 24.1                |
| 2.80 – 2.95    | 122,493,325 | 82,304,602  | 52,294,702  | 117,287,925 | 374,380,554    | 18.9                |
| 2.60 – 2.70    | 83,103,611  | 31,012,145  | 71,245,867  | 1,466,143   | 186,827,766    | 9.4                 |
| 2.40 – 2.55    | 64,667,359  | 173,096,580 | 75,166,093  | 18,152,346  | 331,082,378    | 16.7                |
| 2.35 and below | 43,092,581  | 59,056,492  | 229,141,926 | 30,253,773  | 361,544,772    | 18.3                |
| Market Total   | 790,479,040 | 491,687,414 | 465,371,766 | 232,524,041 | 1,980,062,261  | 100.0               |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                 | July 2011 | August 2011 | September 2011 | October 2011     | November 2011 | December 2011 |
|-----------------|-----------|-------------|----------------|------------------|---------------|---------------|
|                 |           |             | dollars p      | er hundredweight |               |               |
| Northeast Order | 21.88     | 22.43       | 21.87          | 20.50            | 20.60         | 19.89         |
| Sub Regions:    |           |             |                |                  |               |               |
| New England     | 22.77     | 23.36       | 22.69          | 21.26            | 21.36         | 20.68         |
| New York        | 21.39     | 21.90       | 21.28          | 19.88            | 19.96         | 19.33         |
| Pennsylvania    | 22.16     | 22.73       | 22.31          | 20.94            | 21.01         | 20.20         |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

## FEBRUARY 2012 PRICES

|  |                     |                            | February 2012      | February 2011        | % Change      |
|--|---------------------|----------------------------|--------------------|----------------------|---------------|
| Class Prices (reported per cwt unless                                  | •                   |                            | <b>*</b>           | <b>* * * * *</b>     |               |
| Class I @ Suffolk County, MA (E  | oston) at 3.5%      | putterrat test             | \$20.28            | \$19.14              | 6.0           |
| Class I Skim   |                     |                            | 14.67              | 12.82                | 14.4          |
| Class II @ 3.5% butterfat test   |                     |                            | 16.94              | 17.97                | (5.7)         |
| Class II Butterfat (per pound)   |                     |                            | 1.5809             | 2.3037               | (31.4)        |
| Class II Skim<br>Class II Nonfat Solids (per poun                      | d)                  |                            | 11.82<br>1.3133    | 10.27<br>1.1411      | 15.1<br>15.1  |
| " '  | <i>(a</i> )         |                            |                    |                      |               |
| Class III @ 3.5% butterfat test Class III Skim                         |                     |                            | 16.06<br>10.03     | 17.00                | (5.5)<br>17.7 |
|  |                     |                            | 10.93              | 9.29                 | 17.7          |
| Class IV @ 3.5% butterfat test   |                     |                            | 15.92              | 18.40                | (13.5)        |
| Class IV Skim  |                     |                            | 10.79              | 10.74                | 0.5           |
| Statistical Uniform Price  |                     |                            | 18.09              | 18.75                | (3.5)         |
| Producer Price Differential  |                     |                            | 2.03               | 1.75                 | 16.0          |
| Component Prices (per pound):  | Butterfat           |                            | 1.5739             | 2.2967               | (31.5)        |
|  | Nonfat Solids       | 3                          | 1.1993             | 1.1930               | 0.5           |
|  | Protein             |                            | 2.6627             | 2.5586               | 4.1           |
|  | Other Solids        |                            | 0.4541             | 0.2310               | 96.6          |
|  | NUMBER              | OF HANDLERS AND PO         | OOL PLANTS         |                      |               |
|  |                     |                            | February           | January              | February      |
|  |                     |                            | 2012               | 2012                 | 2011          |
| Pool Handlers (Operating pool distril                                  | •                   |                            | 65                 | 66                   | 66            |
| includes cooperatives that delive                                      | er milk to pool pla | ants)                      | 40                 | 40                   | 40            |
| Producer-Handlers  Partially Pegulated Distributing Plan               | te Evenet Discri    | te and Handlara            | 13                 | 12                   | 13            |
| Partially Regulated Distributing Plan<br>Regulated under Other Federal |                     | io, anu ⊓anuleiS           | 67                 | 67                   | 69            |
| Less handlers operating plants in                                      |                     | category                   | (8)                | (8)                  | (10)          |
| Total Number of Hand   |                     |                            | 137                | 137                  | 138           |
|  | 11010               |                            |                    |                      |               |
| Pool Distributing Plants   |                     |                            | 52<br>3            | 53<br>3              | 53            |
| Pool Supply Unit Plants  |                     |                            | 3<br>8             | 3<br>8               | 3<br>8        |
| Pool Supply System Plants Pool Supply Plants                           |                     |                            | 2                  | 2                    | 8<br>2        |
| Total Number of Pool   | Plante              |                            | 65                 | 66                   | 66            |
| Total Number of Pool   | ו ומוונס            |                            | υJ                 | OO                   | oo            |
|  | CHANGE II           | N LIST OF HANDLERS         | AND PLANTS*        |                      |               |
|  | _                   |                            |                    | 011411055 **         |               |
|  |                     |                            |                    | CHANGED **           |               |
| <u>Name</u>  |                     | Plant Location             | From               | CHANGED ** <u>To</u> | Expl.         |
| Name  Maryland and Virginia Milk Produce                               | rs Coon-OH          | Plant Location  Reston, NY | <u>From</u><br>NPS |                      | Expl.         |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

PD - Pool Distributing Plant

PH - Producer-handler

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit NPS - Not pooling milk or reporting any sales in the Order during current month



## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com

website: www.fmmone.com

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468

email: MAAlbany@fedmilk1.com

Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

## MARCH 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MI                     | ILK PRODUCTS AND CREAM BY     | RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS* |            |  |  |  |  |
|--|-------------------------------|---|------------|--|--|--|--|
|  | March 2012                    | March 2011  | % Change   |  |  |  |  |
|  | pour                          | nds   | daily avg. |  |  |  |  |
| Receipts of Fluid Milk Products and Cream                |                               | _   |            |  |  |  |  |
| Producers  | 2,160,801,758                 | 2,128,503,209   | 1.5        |  |  |  |  |
| Other Sources  | 86,095,987                    | 61,637,865  | 39.7       |  |  |  |  |
| Fortification and Recon. (Skim Equivalent)               | 16,942,692                    | 18,874,313  | (10.2)     |  |  |  |  |
| Overages   | 197,354                       | 198,476   | (0.6)      |  |  |  |  |
| Beginning Inventory                                      | 170,869,890                   | 167,833,987   | 1.8        |  |  |  |  |
| Total Receipts   | 2,434,907,681                 | 2,377,047,850   | 2.4        |  |  |  |  |
| Average Daily Producer Receipts                          | 69,703,283                    | 68,661,394  | 1.5        |  |  |  |  |
| Utilization of Fluid Milk Products and Cream from Produc | cer Receipts and Other Source | S   |            |  |  |  |  |
| Class I Milk:  |                               |   |            |  |  |  |  |
| Marketing Area   | 834,138,842                   | 848,324,040   | (1.7)      |  |  |  |  |
| Other Federal Markets                                    | 34,094,308                    | 33,821,983  | 8.0        |  |  |  |  |
| Non-Federal Markets                                      | 94,535,112                    | 96,597,691  | (2.1)      |  |  |  |  |
| Total Class I Milk                                       | 962,768,262                   | 978,743,714   | (1.6)      |  |  |  |  |
| Total Class II Milk                                      | 578,952,549                   | 543,087,763   | 6.6        |  |  |  |  |
| Total Class III Milk                                     | 494,444,350                   | 517,802,058   | (4.5)      |  |  |  |  |
| Total Class IV Milk                                      | 393,672,486                   | 323,099,794   | 21.8       |  |  |  |  |
| Total Milk Assigned to Minimum price                     | 5,070,034                     | 14,314,521  | (64.6)     |  |  |  |  |
| Total Utilization  | 2,434,907,681                 | 2,377,047,850   | 2.4        |  |  |  |  |
| Average Daily Class I Use                                | 31,057,041                    | 31,572,378  | (1.6)      |  |  |  |  |
| Average Component Tests of Producer Receipts             |                               |   | % point    |  |  |  |  |
| Butterfat  | 3.74%                         | 3.79%   | (0.05)     |  |  |  |  |
| True Protein   | 3.05%                         | 3.09%   | (0.04)     |  |  |  |  |
| Other Solids   | 5.76%                         | 5.75%   | 0.01       |  |  |  |  |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

NameLocationCasp LLCPenn Yan, NYCrescent Ridge Dairy, Inc.Sharon, MAMidland Farms, Inc.Menands, NYOak Tree Farm Dairy, Inc.East Northport, NY

|   | March 2012    | Butterfat | March 2011    | Butterfat |
|---|---------------|-----------|---------------|-----------|
|   | pounds        | percent   | pounds        | percent   |
| Class I Milk*                                 |               |           |               |           |
| Whole Milk                                    | 221,230,645   | 3.27      | 225,453,624   | 3.27      |
| Organic Whole Milk                            | 7,480,716     | 3.27      | 8,595,035     | 3.28      |
| Reduced Fat Milk                              | 163,027,240   | 1.94      | 165,473,495   | 1.94      |
| Organic Reduced Fat Milk                      | 19,521,307    | 1.05      | 25,189,410    | 1.02      |
| Lowfat Milk                                   | 144,848,972   | 0.96      | 147,515,992   | 0.96      |
| FatFree Plain                                 | 108,226,319   | 0.09      | 113,534,200   | 0.09      |
| FatFree Fortified                             | 9,071,250     | 0.06      | 9,637,365     | 0.08      |
| Flavored Milk and Drinks                      | 48,903,886    | 0.75      | 51,604,179    | 0.97      |
| Buttermilk                                    | 2,681,689     | 1.07      | 3,400,279     | 0.87      |
| Eggnog  | 164,443       | 7.10      | 42,047        | 6.01      |
| Shrinkage, Overages & Interhandler Difference | 6,435,342     | 9.94      | 4,860,146     | 12.79     |
| Ending Inventory                              | 102,547,033   | 1.58      | 93,018,268    | 1.63      |
| Total Class I in Marketing Area               | 834,138,842   | 1.80      | 848,324,040   | 1.81      |
| Class I out of Marketing Area                 | 128,629,420   | 1.69      | 130,419,674   | 1.73      |
| Total Class I Utilization                     | 962,768,262   | 1.79      | 978,743,714   | 1.80      |
| Class II Milk**                               |               |           |               |           |
| Packaged Cream                                | 89,308,354    | 18.65     | 83,030,298    | 18.45     |
| Nonpool Bulk                                  | 44,530,025    | 8.22      | 35,524,667    | 9.04      |
| Bakery, Candy, and Soup Products              | 54,291,637    | 4.70      | 59,523,353    | 4.17      |
| Cottage Cheese                                | 36,686,991    | 0.71      | 46,489,465    | 0.65      |
| Ricotta Cheese                                | 17,551,951    | 5.13      | 20,353,685    | 4.99      |
| Sour Cream and Aerated Cream                  | 18,493,730    | 13.92     | 18,853,047    | 12.03     |
| Yogurt  | 195,607,935   | 0.49      | 132,113,737   | 0.90      |
| Ice Cream, Desserts, Condensed, and Mixes     | 122,598,489   | 6.91      | 126,836,413   | 6.80      |
| Shrinkage, Overages & Interhandler Difference | (116,563)     | N/A       | 20,363,098    | 3.79      |
| Total Class II Utilization                    | 578,952,549   | 6.22      | 543,087,763   | 6.48      |
| Class III Milk**                              |               |           |               |           |
| Nonpool Bulk and Condensed Products           | 5,171,265     | 13.57     | 6,593,074     | 1.08      |
| American-Type Cheeses                         | 173,064,043   | 3.65      | 188,879,391   | 3.46      |
| Cream Cheese                                  | 60,622,483    | 13.54     | 54,060,908    | 12.64     |
| Italian-Type Cheeses                          | 214,540,770   | 3.08      | 226,858,008   | 3.08      |
| Swiss and Other-Type Cheeses                  | 40,951,657    | 3.29      | 41,294,067    | 3.26      |
| Shrinkage, Overages & Interhandler Difference | 94,132        | 24.82     | 116,610       | 39.64     |
| Total Class III Utilization                   | 494,444,350   | 4.70      | 517,802,058   | 4.21      |
| Class IV Milk**                               |               |           |               |           |
| Nonpool Bulk                                  | 9,200,718     | 16.18     | 8,810,290     | 19.93     |
| Condensed Products                            | 7,423,866     | 1.92      | 12,937,238    | 2.88      |
| Butter  | 19,834,869    | 56.34     | 18,577,571    | 54.58     |
| Dried Milk Products                           | 250,481,540   | 0.32      | 201,125,141   | 0.84      |
| Shrinkage, Overages & Interhandler Difference | 20,802,481    | 3.38      | (99,846)      | N/A       |
| Ending Inventory                              | 81,104,327    | 5.65      | 74,592,111    | 6.10      |
| Skim Equivalent of NFMS to Fortify Class I    | 4,824,685     | 0.02      | 7,157,289     | 0.02      |
| Total Class IV Utilization                    | 393,672,486   | 4.80      | 323,099,794   | 5.73      |
| Minimum Price Class                           |               |           |               |           |
| Animal Feed and Dumpage                       | 5,070,034     | 2.58      | 14,314,521    | 13.40     |
| Total Minimum Price Class Utilization         | 5,070,034     | 2.58      | 14,314,521    | 13.40     |
| Total Utilization                             | 2,434,907,681 | 3.92      | 2,377,047,850 | 4.00      |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## MARCH RECEIPTS OF PRODUCER MILK, BY STATE

|              |            | 5 .       |        |       | Numb   |        | •      | verage   |
|--------------|------------|-----------|--------|-------|--------|--------|--------|----------|
|              |            | Receip    |        |       | Produ  |        | Ou     | tput     |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012   | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds | per farm |
| CT           | 31,187     | 30,920    | 1.4    | 1.5   | 122    | 122    | 8,246  | 8,176    |
| ME           | 51,322     | 49,418    | 2.4    | 2.3   | 301    | 311    | 5,500  | 5,126    |
| MD           | 78,870     | 75,420    | 3.6    | 3.5   | 441    | 442    | 5,769  | 5,504    |
| MA           | 16,314     | 17,301    | 0.8    | 0.8   | 130    | 135    | 4,048  | 4,134    |
| NH           | 23,574     | 24,493    | 1.1    | 1.2   | 122    | 129    | 6,233  | 6,125    |
| NJ           | 10,879     | 11,430    | 0.5    | 0.5   | 81     | 85     | 4,332  | 4,338    |
| NY           | 953,999    | 934,859   | 44.1   | 43.9  | 4,670  | 4,754  | 6,590  | 6,343    |
| PA           | 736,169    | 736,796   | 34.1   | 34.6  | 5,485  | 5,719  | 4,330  | 4,156    |
| RI           | 1,270      | 1,292     | 0.1    | 0.1   | 16     | 16     | 2,561  | 2,604    |
| VT           | 218,300    | 218,852   | 10.1   | 10.3  | 927    | 964    | 7,596  | 7,323    |
| VA           | 6,962      | 5,989     | 0.3    | 0.3   | 49     | 45     | 4,583  | 4,293    |
| Other States | 31,956 #   | 21,733 ## | 1.5    | 1.0   | 358    | 347    | 2,879  | 2,020    |
| Total/Avg.   | 2,160,802  | 2,128,503 | 100.0  | 100.0 | 12,702 | 13,069 | 5,488  | 5,254    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, North Carolina, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent<br>of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|---------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts            |
| dollars/cwt    |             |             | pounds      |             |                | <u> </u>            |
| 3.15 and above | 194,590,886 | 47,805,453  | 29,268,021  | 3,328,028   | 274,992,388    | 12.7                |
| 3.00 - 3.10    | 336,403,619 | 112,816,902 | 15,421,204  | 70,983,895  | 535,625,620    | 24.8                |
| 2.80 - 2.95    | 129,869,715 | 96,004,007  | 47,684,511  | 127,641,682 | 401,199,915    | 18.6                |
| 2.60 - 2.70    | 85,834,382  | 33,382,244  | 73,208,644  | 1,400,727   | 193,825,997    | 9.0                 |
| 2.40 - 2.55    | 66,272,155  | 186,357,682 | 71,791,843  | 30,345,132  | 354,766,812    | 16.4                |
| 2.35 and below | 47,912,198  | 66,294,573  | 253,003,154 | 33,181,101  | 400,391,026    | 18.5                |
|                |             |             |             |             |                |                     |
| Market Total   | 860,882,955 | 542,660,861 | 490,377,377 | 266,880,565 | 2,160,801,758  | 100.0               |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                 | August 2011 | September 2011 | October 2011 | November 2011     | December 2011 | January 2012 |
|-----------------|-------------|----------------|--------------|-------------------|---------------|--------------|
|                 |             |                | dollars      | per hundredweight |               |              |
| Northeast Order | 22.43       | 21.87          | 20.50        | 20.60             | 19.89         | 19.74        |
| Sub Regions:    |             |                |              |                   |               |              |
| New England     | 23.36       | 22.69          | 21.26        | 21.36             | 20.68         | 20.50        |
| New York        | 21.90       | 21.28          | 19.88        | 19.96             | 19.33         | 19.23        |
| Pennsylvania    | 22.73       | 22.31          | 20.94        | 21.01             | 20.20         | 19.99        |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

## MARCH 2012 PRICES

|                                       |                                | March 2012 | March 2011 | % Change |
|---------------------------------------|--------------------------------|------------|------------|----------|
| Class Prices (reported per cwt unless | s noted otherwise):            |            |            |          |
| Class I @ Suffolk County, MA (        | Boston) at 3.5% butterfat test | \$19.55    | \$21.48    | (9.0)    |
| Class I Skim                          |                                | 14.21      | 13.75      | 3.3      |
| Class II @ 3.5% butterfat test        |                                | 16.59      | 18.83      | (11.9)   |
| Class II Butterfat (per pound)        |                                | 1.5367     | 2.2929     | (33.0)   |
| Class II Skim                         |                                | 11.62      | 11.20      | 3.8      |
| Class II Nonfat Solids (per pour      | d)                             | 1.2911     | 1.2444     | 3.8      |
| Class III @ 3.5% butterfat test       |                                | 15.72      | 19.40      | (19.0)   |
| Class III Skim                        |                                | 10.74      | 11.81      | (9.1)    |
| Class IV @ 3.5% butterfat test        |                                | 15.35      | 19.41      | (20.9)   |
| Class IV Skim                         |                                | 10.36      | 11.82      | (12.4)   |
| Statistical Uniform Price             |                                | 17.64      | 20.28      | (13.0)   |
| Producer Price Differential           |                                | 1.92       | 0.88       | 118.2    |
| Component Prices (per pound):         | Butterfat                      | 1.5297     | 2.2859     | (33.1)   |
|                                       | Nonfat Solids                  | 1.1516     | 1.3134     | (12.3)   |
|                                       | Protein                        | 2.6571     | 3.3024     | (19.5)   |
|                                       | Other Solids                   | 0.4239     | 0.2665     | 59.1     |

#### **NUMBER OF HANDLERS AND POOL PLANTS**

|   | March | February | March |
|---|-------|----------|-------|
|   | 2012  | 2012     | 2011  |
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 65    | 65       | 66    |
| Producer-Handlers   | 13    | 13       | 13    |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |       |          |       |
| Regulated under Other Federal Orders  | 69    | 67       | 69    |
| Less handlers operating plants in more than one category  | (9)   | (8)      | (9)   |
| Total Number of Handlers  | 138   | 137      | 139   |
| Pool Distributing Plants  | 52    | 52       | 53    |
| Pool Supply Unit Plants   | 3     | 3        | 3     |
| Pool Supply System Plants   | 8     | 8        | 8     |
| Pool Supply Plants  | 2     | 2        | 2     |
| Total Number of Pool Plants   | 65    | 65       | 66    |

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

|                                       | _                    | CHANGED **  |                 |       |  |
|---------------------------------------|----------------------|-------------|-----------------|-------|--|
| <u>Name</u>                           | Plant Location       | <u>From</u> | <u>To</u>       | Expl. |  |
| Crowley Foods Division of HP Hood LLC | Binghamton, NY       | PD          | OOB             | (a)   |  |
| Dairy Farmers of America, Inc. KY     | Knoxville, TN        | CSR         | NPS             |       |  |
| NFO Organic KY                        | Shiloh, OH           | CSR         | NPS             |       |  |
| PET Dairy-Richmond                    | Richmond, VA         | OF          | PR              |       |  |
| United Dairy Inc.                     | Charleston, WV       | NPS         | OF              |       |  |
| White Wave Foods                      | City of Industry, CA | NPS         | PR              |       |  |
|                                       |                      |             | Name Change to: |       |  |
| Good West                             | Douglassville, PA    |             | GW Packaging    |       |  |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

NPS - Not pooling milk or reporting any sales in the Order during current month

 $\ensuremath{\mathsf{OF}}$  - Other federal order plant with route disposition in the Northeast Marketing Area

(a) Plant closed March 12, 2012.

PD - Pool Distributing Plant

PR - Partially Regulated Plant

OOB - Out of business

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit



## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003

email: MAAlexandria@fedmilk1.com

# APRIL 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS* |                             |               |            |  |  |
|---|-----------------------------|---------------|------------|--|--|
|   | April 2012                  | April 2011    | % Change   |  |  |
|   | pour                        | nds           | daily avg. |  |  |
| Receipts of Fluid Milk Products and Cream                                 |                             | _             |            |  |  |
| Producers   | 2,102,655,884               | 2,150,553,973 | (2.2)      |  |  |
| Other Sources   | 74,532,352                  | 55,957,983    | 33.2       |  |  |
| Fortification and Recon. (Skim Equivalent)                                | 15,852,219                  | 16,420,793    | (3.5)      |  |  |
| Overages  | 58,499                      | 12,423        | 370.9      |  |  |
| Beginning Inventory   | 182,554,171                 | 167,697,662   | 8.9        |  |  |
| Total Receipts  | 2,375,653,125               | 2,390,642,834 | (0.6)      |  |  |
| Average Daily Producer Receipts   | 70,088,529                  | 71,685,132    | (2.2)      |  |  |
| Utilization of Fluid Milk Products and Cream from Produce                 | r Receipts and Other Source | S             |            |  |  |
| Class I Milk:   |                             |               |            |  |  |
| Marketing Area  | 768,608,030                 | 803,979,368   | (4.4)      |  |  |
| Other Federal Markets   | 34,342,407                  | 31,696,857    | 8.3        |  |  |
| Non-Federal Markets   | 87,823,034                  | 89,643,066    | (2.0)      |  |  |
| Total Class I Milk  | 890,773,471                 | 925,319,291   | (3.7)      |  |  |
| Total Class II Milk   | 530,761,005                 | 516,226,788   | 2.8        |  |  |
| Total Class III Milk  | 490,466,845                 | 578,049,451   | (15.2)     |  |  |
| Total Class IV Milk   | 458,065,368                 | 366,420,923   | 25.0       |  |  |
| Total Milk Assigned to Minimum price                                      | 5,586,436                   | 4,626,381     | 20.8       |  |  |
| Total Utilization   | 2,375,653,125               | 2,390,642,834 | (0.6)      |  |  |
| Average Daily Class I Use   | 29,692,449                  | 30,843,976    | (3.7)      |  |  |
| Average Component Tests of Producer Receipts                              |                             |               | % point    |  |  |
| Butterfat   | 3.72%                       | 3.75%         | (0.03)     |  |  |
| True Protein  | 3.05%                       | 3.05%         | 0.00       |  |  |
| Other Solids  | 5.77%                       | 5.76%         | 0.01       |  |  |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Midland Farms, Inc.
Oak Tree Farm Dairy, Inc.

Menands, NY East Northport, NY

|   | A == :1 2012            | Distanta       | A = =:1 0044            | D. stanfot   |
|---|-------------------------|----------------|-------------------------|--------------|
|   | April 2012 pounds       | Butterfat      | April 2011 pounds       | Butterfat    |
| Class I Milk*   | pourius                 | <u>percent</u> | pourius                 | percent      |
| Whole Milk  | 207,715,122             | 3.27           | 218,898,899             | 3.26         |
| Organic Whole Milk  | 7,941,882               | 3.28           | 8,520,223               | 3.28         |
| Reduced Fat Milk  | 151,413,322             | 1.94           | 159,511,979             | 1.94         |
| Organic Reduced Fat Milk                                    | 19,388,456              | 1.06           | 23,681,855              | 1.02         |
| Lowfat Milk   | 130,951,892             | 0.96           | 136,118,739             | 0.96         |
| FatFree Plain   | 99,519,678              | 0.09           | 108,270,030             | 0.09         |
| FatFree Fortified   | 9,037,718               | 0.18           | 8,780,705               | 0.08         |
| Flavored Milk and Drinks                                    | 39,084,173              | 0.79           | 39,551,041              | 1.02         |
| Buttermilk  | 1,938,542               | 1.00           | 2,027,428               | 1.09         |
| Eggnog  | 47,422                  | 7.10           | 253,999                 | 7.86         |
| Shrinkage, Overages & Interhandler Difference               | 5,034,377               | 12.68          | 6,460,740               | 12.95        |
| Ending Inventory  | 96,535,446              | 1.52           | 91,903,730              | 1.58         |
| Total Class I in Marketing Area                             | 768,608,030             | 1.82           | 803,979,368             | 1.85         |
| Class I out of Marketing Area                               | 122,165,441             | 1.69           | 121,339,923             | 1.72         |
| Total Class I Utilization                                   | 890,773,471             | 1.80           | 925,319,291             | 1.84         |
| Class II Milk**   |                         |                |                         |              |
| Packaged Cream  | 84,338,224              | 17.95          | 87,321,329              | 18.58        |
| Nonpool Bulk  | 39,223,179              | 8.89           | 36,852,891              | 8.66         |
| Bakery, Candy, and Soup Products                            | 44,445,493              | 4.74           | 54,732,966              | 4.51         |
| Cottage Cheese  | 28,426,854              | 0.85           | 42,402,673              | 0.61         |
| Ricotta Cheese  | 12,108,953              | 6.29           | 16,616,949              | 6.02         |
| Sour Cream and Aerated Cream                                | 12,228,967              | 14.84          | 20,076,087              | 12.06        |
| Yogurt  | 184,657,203             | 0.50           | 131,824,854             | 0.75         |
| Ice Cream, Desserts, Condensed, and Mixes                   | 125,372,927             | 6.75           | 126,183,932             | 6.51         |
| Shrinkage, Overages & Interhandler Difference               | (40,795)                | N/A            | 215,107                 | 38.15        |
| Total Class II Utilization                                  | 530,761,005             | 6.23           | 516,226,788             | 6.75         |
| Class III Milk**  |                         |                |                         |              |
| Nonpool Bulk and Condensed Products                         | 2,781,811               | 14.30          | 6,727,741               | 2.78         |
| American-Type Cheeses                                       | 168,506,693             | 3.52           | 175,014,413             | 3.56         |
| Cream Cheese  | 52,314,794              | 13.69          | 54,133,909              | 11.54        |
| Italian-Type Cheeses  | 231,035,249             | 2.87           | 284,362,143             | 3.06         |
| Swiss and Other-Type Cheeses                                | 35,925,899              | 3.16           | 37,339,012              | 3.41         |
| Shrinkage, Overages & Interhandler Difference               | (97,601)                | N/A            | 20,472,233              | 3.30         |
| Total Class III Utilization                                 | 490,466,845             | 4.33           | 578,049,451             | 4.04         |
| Class IV Milk**   | 10 004 540              | 40.47          | 0.450.500               | 4.4 - 4      |
| Nonpool Bulk  | 10,921,546              | 13.47          | 9,150,586               | 14.71        |
| Condensed Products  | 12,900,164              | 2.34           | 11,368,142              | 2.56         |
| Butter  | 23,309,538              | 55.30          | 22,280,813              | 53.90        |
| Dried Milk Products   | 302,556,935             | 0.30           | 248,768,566             | 0.52         |
| Shrinkage, Overages & Interhandler Difference               | 20,129,541              | 3.00           | 465,989                 | 0.43         |
| Ending Inventory Skim Equivalent of NFMS to Fortify Class I | 83,313,211<br>4,934,433 | 5.73<br>0.02   | 69,012,847<br>5,373,980 | 6.91<br>0.02 |
| Total Class IV Utilization                                  | 458,065,368             | 4.57           | 366,420,923             | 5.38         |
| Minimum Price Class   | +50,005,500             | 4.57           | JUU,72U,J2J             | 5.50         |
| Animal Feed and Dumpage                                     | 5,586,436               | 4.06           | 4,626,381               | 2.50         |
| Total Minimum Price Class Utilization                       | 5,586,436               | 4.06           | 4,626,381               | 2.50         |
| Total Utilization   | 2,375,653,125           | 3.85           | 2,390,642,834           | 3.97         |
|   |                         |                |                         |              |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## APRIL RECEIPTS OF PRODUCER MILK, BY STATE

|              |            |           |        |       | Numb   | er of  | Daily A | verage   |
|--------------|------------|-----------|--------|-------|--------|--------|---------|----------|
|              |            | Receip    | ots    |       | Produ  | cers   | Ou      | tput     |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012    | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds  | per farm |
| CT           | 30,281     | 29,902    | 1.4    | 1.4   | 121    | 122    | 8,342   | 8,170    |
| ME           | 50,674     | 48,409    | 2.4    | 2.2   | 304    | 310    | 5,556   | 5,205    |
| MD           | 81,336     | 78,235    | 3.9    | 3.6   | 442    | 455    | 6,134   | 5,732    |
| MA           | 16,060     | 16,899    | 0.8    | 0.8   | 130    | 135    | 4,118   | 4,173    |
| NH           | 23,122     | 23,625    | 1.1    | 1.1   | 120    | 125    | 6,423   | 6,300    |
| NJ           | 10,565     | 11,158    | 0.5    | 0.5   | 80     | 86     | 4,402   | 4,325    |
| NY           | 935,038    | 974,198   | 44.5   | 45.3  | 4,681  | 4,756  | 6,658   | 6,828    |
| PA           | 716,763    | 725,885   | 34.1   | 33.8  | 5,454  | 5,620  | 4,381   | 4,305    |
| RI           | 1,276      | 1,247     | 0.1    | 0.1   | 16     | 16     | 2,658   | 2,597    |
| VT           | 213,386    | 212,753   | 10.1   | 9.9   | 933    | 964    | 7,624   | 7,357    |
| VA           | 6,727      | 6,222     | 0.3    | 0.3   | 48     | 46     | 4,672   | 4,509    |
| Other States | 17,428 #   | 22,021 ## | 0.8    | 1.0   | 369    | 353    | 1,574   | 2,079    |
| Total/Avg.   | 2,102,656  | 2,150,554 | 100.0  | 100.0 | 12,698 | 12,988 | 5,520   | 5,519    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, North Carolina, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent<br>of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|---------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts            |
| dollars/cwt    |             |             | pounds      |             |                |                     |
| 3.15 and above | 175,021,531 | 46,377,653  | 24,751,847  | 6,346,539   | 252,497,570    | 12.0                |
| 3.00 - 3.10    | 301,992,479 | 105,250,336 | 11,371,852  | 102,422,977 | 521,037,644    | 24.8                |
| 2.80 - 2.95    | 119,720,764 | 95,029,517  | 47,054,524  | 144,951,620 | 406,756,425    | 19.3                |
| 2.60 - 2.70    | 78,589,287  | 30,585,725  | 66,642,734  | 2,116,795   | 177,934,541    | 8.5                 |
| 2.40 - 2.55    | 58,197,106  | 171,823,802 | 86,582,966  | 42,399,266  | 359,003,140    | 17.1                |
| 2.35 and below | 43,436,283  | 57,013,417  | 250,162,037 | 34,814,827  | 385,426,564    | 18.3                |
|                |             |             |             |             |                |                     |
| Market Total   | 776,957,450 | 506,080,450 | 486,565,960 | 333,052,024 | 2,102,655,884  | 100.0               |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                 | September 2011 | October 2011 | November 2011 | December 2011     | January 2012 | February 2012 |
|-----------------|----------------|--------------|---------------|-------------------|--------------|---------------|
|                 |                |              | dollars       | per hundredweight |              |               |
| Northeast Order | 21.87          | 20.50        | 20.60         | 19.89             | 19.74        | 18.36         |
| Sub Regions:    |                |              |               |                   |              |               |
| New England     | 22.69          | 21.26        | 21.36         | 20.68             | 20.50        | 19.06         |
| New York        | 21.28          | 19.88        | 19.96         | 19.33             | 19.23        | 17.86         |
| Pennsylvania    | 22.31          | 20.94        | 21.01         | 20.20             | 19.99        | 18.60         |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

#### NORTHEAST MARKETING AREA

Page 4

## **APRIL 2012**

#### **PRICES**

|  |                     |                                  | April 2012  | April 2011  | % Change   |
|--|---------------------|----------------------------------|-------------|-------------|------------|
| Class Prices (reported per cwt unless                                  | s noted otherwise): |                                  | 7.0111 2012 | 7,0111 2011 | 70 Onlango |
| Class I @ Suffolk County, MA (I  | •                   |                                  | \$18.91     | \$22.68     | (16.6)     |
| Class I Skim   |                     |                                  | 13.95       | 15.19       | (8.2)      |
| Class II @ 3.5% butterfat test   |                     |                                  | 16.20       | 19.66       | (17.6)     |
| Class II Butterfat (per pound)   |                     |                                  | 1.5715      | 2.2183      | (29.2)     |
| Class II Skim  |                     |                                  | 11.09       | 12.33       | (10.1)     |
| Class II Nonfat Solids (per pour                                       | nd)                 |                                  | 1.2322      | 1.3700      | (10.1)     |
| Class III @ 3.5% butterfat test  |                     |                                  | 15.72       | 16.87       | (6.8)      |
| Class III Skim   |                     |                                  | 10.62       | 9.46        | 12.3       |
| Class IV @ 3.5% butterfat test   |                     |                                  | 14.80       | 19.78       | (25.2)     |
| Class IV Skim  |                     |                                  | 9.66        | 12.48       | (22.6)     |
| Statistical Uniform Price  |                     |                                  | 17.20       | 20.38       | (15.6)     |
| Producer Price Differential  |                     |                                  | 1.48        | 3.51        | (57.8)     |
| Component Prices (per pound):  | Butterfat           |                                  | 1.5645      | 2.2113      | (29.2)     |
|  | Nonfat Solids       |                                  | 1.0728      | 1.3862      | (22.6)     |
|  | Protein             |                                  | 2.6568      | 2.4984      | 6.3        |
|  | Other Solids        |                                  | 0.4048      | 0.2902      | 39.5       |
|  | NUMBER              | OF HANDLERS AND PO               | OL PLANTS   |             |            |
|  |                     |                                  | April       | March       | April      |
|  |                     |                                  | 2012        | 2012        | 2011       |
| Pool Handlers (Operating pool distr                                    |                     |                                  | 65          | 65          | 66         |
| includes cooperatives that delive                                      | er milk to pool pla | ants)                            | 40          | 40          | 40         |
| Producer-Handlers  | sta. Essamat Diami  | a and Handlana                   | 13          | 13          | 13         |
| Partially Regulated Distributing Plar<br>Regulated under Other Federal | •                   | s, and Handlers                  | 69          | 69          | 69         |
| Less handlers operating plants   |                     | category                         | (10)        | (9)         | (9)        |
| Total Number of Hand   |                     | category                         | 137         | 138         | 139        |
|  | liei S              |                                  |             |             |            |
| Pool Distributing Plants   |                     |                                  | 51          | 52          | 53         |
| Pool Supply Unit Plants  |                     |                                  | 2<br>8      | 3<br>8      | 3<br>8     |
| Pool Supply System Plants Pool Supply Plants                           |                     |                                  | 2           | 2           | 2          |
| Total Number of Pool   | Plants              |                                  | 63          | 65          | 66         |
| Total Number of Foor   | Tanto               |                                  | 00          | 00          | 00         |
|  | CHANGE II           | N LIST OF HANDLERS A             | ND PLANTS*  |             |            |
|  |                     |                                  |             | CHANGED **  |            |
| <u>Name</u>  |                     | Plant Location                   | <u>From</u> | <u>To</u>   | Expl.      |
| Crowley Foods Division of UD Hoos                                      |                     | Autopout NIV                     | DU          | DD          |            |
| Crowley Foods Division of HP Hood                                      | 1 LLC               | Arkport, NY                      | PU          | PR<br>NDS   |            |
| United Dairy, Inc. White Eagle Cooperative Assoc N                     | Л                   | Charleston, WV<br>South Bend, IN | OF<br>CSR   | NPS<br>NPS  |            |
| vvilite ⊏agle Cooperative ASSOC N                                      | VIII                | South Della, IIV                 | COR         | INFO        |            |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

PU - Pool Unit Plant

PR - Partially Regulated Plant

<sup>\*\*</sup> Type of Plant: CSR - Cooperative State Reporting Unit

NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area



## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

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email: MABoston@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

## MAY 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID M                        | ILK PRODUCTS AND CREAM BY     | POOL PLANTS*  |            |
|--|-------------------------------|---------------|------------|
|  | May 2012                      | May 2011      | % Change   |
|  | pour                          | nds           | daily avg. |
| Receipts of Fluid Milk Products and Cream                  |                               |               |            |
| Producers  | 2,142,631,660                 | 2,210,809,138 | (3.1)      |
| Other Sources  | 73,465,833                    | 56,358,765    | 30.4       |
| Fortification and Recon. (Skim Equivalent)                 | 15,230,996                    | 16,434,642    | (7.3)      |
| Overages   | 186,684                       | 170,568       | 9.4        |
| Beginning Inventory  | 179,801,974                   | 161,224,042   | 11.5       |
| Total Receipts   | 2,411,317,147                 | 2,444,997,155 | (1.4)      |
| Average Daily Producer Receipts                            | 69,117,150                    | 71,316,424    | (3.1)      |
| Utilization of Fluid Milk Products and Cream from Products | cer Receipts and Other Source | S             |            |
| Class I Milk:  |                               |               |            |
| Marketing Area   | 804,446,670                   | 812,683,085   | (1.0)      |
| Other Federal Markets                                      | 35,687,208                    | 31,709,253    | 12.5       |
| Non-Federal Markets  | 92,831,658                    | 91,326,273    | 1.6        |
| Total Class I Milk   | 932,965,536                   | 935,718,611   | (0.3)      |
| Total Class II Milk  | 585,083,260                   | 519,802,862   | 12.6       |
| Total Class III Milk                                       | 506,854,254                   | 596,006,823   | (15.0)     |
| Total Class IV Milk  | 381,311,038                   | 388,131,136   | (1.8)      |
| Total Milk Assigned to Minimum price                       | 5,103,059                     | 5,337,723     | (4.4)      |
| Total Utilization  | 2,411,317,147                 | 2,444,997,155 | (1.4)      |
| Average Daily Class I Use                                  | 30,095,662                    | 30,184,471    | (0.3)      |
| Average Component Tests of Producer Receipts               |                               |               | % point    |
| Butterfat  | 3.66%                         | 3.67%         | (0.01)     |
| True Protein   | 3.02%                         | 3.02%         | 0.00       |
| Other Solids   | 5.77%                         | 5.76%         | 0.01       |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Oak Tree Farm Dairy, Inc. Ronnybrook Farm Dairy, Inc. East Northport, NY Ancramdale, NY

|   | May 2012      | Butterfat | May 2011      | Butterfat |
|---|---------------|-----------|---------------|-----------|
|   | pounds        | percent   | pounds        | percent   |
| Class I Milk*                                 |               |           |               |           |
| Whole Milk                                    | 214,981,209   | 3.27      | 219,362,498   | 3.26      |
| Organic Whole Milk                            | 8,344,776     | 3.28      | 9,035,906     | 3.30      |
| Reduced Fat Milk                              | 155,363,689   | 1.94      | 153,224,423   | 1.91      |
| Organic Reduced Fat Milk                      | 21,382,927    | 1.07      | 23,683,264    | 1.03      |
| Lowfat Milk                                   | 141,588,109   | 0.96      | 138,010,772   | 0.95      |
| FatFree Plain                                 | 103,065,495   | 0.10      | 107,661,529   | 0.09      |
| FatFree Fortified                             | 9,624,869     | 0.06      | 9,143,100     | 0.08      |
| Flavored Milk and Drinks                      | 47,002,419    | 0.76      | 45,444,911    | 0.98      |
| Buttermilk                                    | 2,115,064     | 0.99      | 2,184,244     | 1.10      |
| Eggnog  | 964           | 2.39      | #             | #         |
| Shrinkage, Overages & Interhandler Difference | 5,910,216     | 10.68     | 6,454,206     | 8.65      |
| Ending Inventory                              | 95,066,933    | 1.54      | 98,478,232    | 1.57      |
| Total Class I in Marketing Area               | 804,446,670   | 1.80      | 812,683,085   | 1.80      |
| Class I out of Marketing Area                 | 128,518,866   | 1.67      | 123,035,526   | 1.67      |
| Total Class I Utilization                     | 932,965,536   | 1.78      | 935,718,611   | 1.78      |
| Class II Milk**                               |               |           |               |           |
| Packaged Cream                                | 89,275,768    | 17.96     | 86,471,579    | 18.69     |
| Nonpool Bulk                                  | 43,174,475    | 9.20      | 41,614,995    | 8.47      |
| Bakery, Candy, and Soup Products              | 51,433,259    | 4.68      | 55,256,355    | 4.25      |
| Cottage Cheese                                | 33,579,814    | 0.76      | 38,607,087    | 0.62      |
| Ricotta Cheese                                | 12,389,576    | 8.26      | 13,823,206    | 5.77      |
| Sour Cream and Aerated Cream                  | 14,942,177    | 14.88     | 18,751,810    | 12.21     |
| Yogurt  | 212,617,695   | 0.41      | 142,734,430   | 0.73      |
| Ice Cream, Desserts, Condensed, and Mixes     | 127,798,599   | 6.68      | 122,159,358   | 6.89      |
| Shrinkage, Overages & Interhandler Difference | (128,103)     | N/A       | 384,042       | 14.84     |
| Total Class II Utilization                    | 585,083,260   | 6.03      | 519,802,862   | 6.71      |
| Class III Milk**                              |               |           |               |           |
| Nonpool Bulk and Condensed Products           | 2,860,965     | 21.98     | 14,071,362    | 3.40      |
| American-Type Cheeses                         | 170,190,868   | 3.40      | 181,356,532   | 3.53      |
| Cream Cheese                                  | 59,265,421    | 12.58     | 53,198,991    | 12.22     |
| Italian-Type Cheeses                          | 237,224,587   | 3.02      | 291,532,408   | 2.97      |
| Swiss and Other-Type Cheeses                  | 37,312,436    | 3.33      | 36,617,607    | 3.24      |
| Shrinkage, Overages & Interhandler Difference | (23)          | N/A       | 19,229,923    | 3.54      |
| Total Class III Utilization                   | 506,854,254   | 4.39      | 596,006,823   | 4.01      |
| Class IV Milk**                               |               |           |               |           |
| Nonpool Bulk                                  | 7,892,427     | 15.79     | 9,521,271     | 15.95     |
| Condensed Products                            | 13,362,539    | 2.26      | 11,452,162    | 2.55      |
| Butter  | 20,112,765    | 55.02     | 20,829,961    | 55.98     |
| Dried Milk Products                           | 240,971,243   | 0.46      | 256,890,696   | 0.44      |
| Shrinkage, Overages & Interhandler Difference | 19,550,307    | 3.30      | 314,024       | N/A       |
| Ending Inventory                              | 74,463,898    | 5.57      | 83,188,739    | 5.73      |
| Skim Equivalent of NFMS to Fortify Class I    | 4,957,859     | 0.02      | 5,934,283     | 0.02      |
| Total Class IV Utilization                    | 381,311,038   | 4.85      | 388,131,136   | 4.98      |
| Minimum Price Class                           |               |           |               |           |
| Animal Feed and Dumpage                       | 5,103,059     | 2.34      | 5,337,723     | 2.91      |
| Total Minimum Price Class Utilization         | 5,103,059     | 2.34      | 5,337,723     | 2.91      |
| Total Utilization                             | 2,411,317,147 | 3.85      | 2,444,997,155 | 3.88      |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders. # Included in Buttermilk.

N/A = Not applicable.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## MAY RECEIPTS OF PRODUCER MILK, BY STATE

|              |            |           |        |       | Numb   | er of  | Daily A | Average  |
|--------------|------------|-----------|--------|-------|--------|--------|---------|----------|
|              | Receipts   |           |        |       |        | cers   | Output  |          |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012    | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds  | per farm |
| CT           | 30,562     | 30,839    | 1.4    | 1.4   | 122    | 121    | 8,081   | 8,222    |
| ME           | 53,015     | 51,329    | 2.5    | 2.3   | 303    | 312    | 5,644   | 5,307    |
| MD           | 79,632     | 78,326    | 3.7    | 3.5   | 438    | 443    | 5,865   | 5,703    |
| MA           | 16,561     | 17,499    | 0.8    | 0.8   | 132    | 133    | 4,047   | 4,244    |
| NH           | 23,678     | 24,212    | 1.1    | 1.1   | 119    | 125    | 6,418   | 6,248    |
| NJ           | 10,769     | 11,314    | 0.5    | 0.5   | 79     | 86     | 4,397   | 4,244    |
| NY           | 967,530    | 1,015,759 | 45.1   | 45.9  | 4,687  | 4,744  | 6,659   | 6,907    |
| PA           | 713,843    | 733,861   | 33.3   | 33.2  | 5,446  | 5,597  | 4,228   | 4,230    |
| RI           | 1,259      | 1,338     | 0.1    | 0.1   | 15     | 16     | 2,708   | 2,698    |
| VT           | 220,781    | 220,030   | 10.3   | 10.0  | 932    | 962    | 7,642   | 7,378    |
| VA           | 6,460      | 6,386     | 0.3    | 0.3   | 49     | 49     | 4,253   | 4,204    |
| Other States | 18,540 #   | 19,916 ## | 0.9    | 0.9   | 383    | 252    | 1,562   | 2,549    |
| Total/Avg.   | 2,142,630  | 2,210,809 | 100.0  | 100.0 | 12,705 | 12,840 | 5,440   | 5,554    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, North Carolina, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts         |
| dollars/cwt    |             |             | pounds      |             |                |                  |
| 3.15 and above | 185,321,759 | 45,688,168  | 30,351,761  | 4,881,893   | 266,243,581    | 12.4             |
| 3.00 - 3.10    | 321,286,085 | 108,762,907 | 12,127,870  | 80,858,384  | 523,035,246    | 24.4             |
| 2.80 - 2.95    | 127,141,872 | 112,749,083 | 50,672,076  | 113,082,256 | 403,645,287    | 18.8             |
| 2.60 - 2.70    | 82,077,079  | 33,833,489  | 63,339,874  | 1,935,686   | 181,186,128    | 8.5              |
| 2.40 - 2.55    | 61,543,999  | 191,658,082 | 89,111,507  | 23,610,560  | 365,924,148    | 17.1             |
| 2.35 and below | 47,832,417  | 65,506,722  | 255,931,752 | 33,326,379  | 402,597,270    | 18.8             |
| Market Total   | 825,203,211 | 558,198,451 | 501,534,840 | 257,695,158 | 2,142,631,660  | 100.0            |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                                 | October 2011 | November 2011 | December 2011 | January 2012     | February 2012 | March 2012 |
|---------------------------------|--------------|---------------|---------------|------------------|---------------|------------|
|                                 |              |               | dollars p     | er hundredweight |               |            |
| Northeast Order<br>Sub Regions: | 20.50        | 20.60         | 19.89         | 19.74            | 18.36         | 17.76      |
| New England                     | 21.26        | 21.36         | 20.68         | 20.50            | 19.06         | 18.46      |
| New York                        | 19.88        | 19.96         | 19.33         | 19.23            | 17.86         | 17.32      |
| Pennsylvania                    | 20.94        | 21.01         | 20.20         | 19.99            | 18.60         | 17.92      |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Ohio, and West Virginia.

## MAY 2012 PRICES

|   |                                | May 2012    | May 2011 | % Change |
|---|--------------------------------|-------------|----------|----------|
| Class Prices (reported per cwt unles                                | s noted otherwise):            |             |          |          |
| Class I @ Suffolk County, MA (                                      | Boston) at 3.5% butterfat test | \$19.10     | \$23.00  | (17.0)   |
| Class I Skim  |                                | 14.01       | 15.74    | (11.0)   |
| Class II @ 3.5% butterfat test                                      |                                | 15.19       | 20.63    | (26.4)   |
| Class II Butterfat (per pound)                                      |                                | 1.4532      | 2.2567   | (35.6)   |
| Class II Skim   |                                | 10.47       | 13.19    | (20.6)   |
| Class II Nonfat Solids (per pour                                    | nd)                            | 1.1633      | 1.4656   | (20.6)   |
| Class III @ 3.5% butterfat test                                     |                                | 15.23       | 16.52    | (7.8)    |
| Class III Skim  |                                | 10.54       | 8.96     | 17.6     |
| Class IV @ 3.5% butterfat test                                      |                                | 13.55       | 20.29    | (33.2)   |
| Class IV Skim   |                                | 8.80        | 12.87    | (31.6)   |
| Statistical Uniform Price   |                                | 16.79       | 20.79    | (19.2)   |
| Producer Price Differential   |                                | 1.56        | 4.27     | (63.5)   |
| Component Prices (per pound):                                       | Butterfat                      | 1.4462      | 2.2497   | (35.7)   |
|   | Nonfat Solids                  | 0.9774      | 1.4298   | (31.6)   |
|   | Protein                        | 2.7344      | 2.3133   | 18.2     |
|   | Other Solids                   | 0.3500      | 0.3026   | 15.7     |
|   | NUMBER OF HANDLERS AND         | POOL PLANTS |          |          |
|   |                                | May         | April*   | May      |
|   |                                | 2012        | 2012     | 2011     |
| Pool Handlers (Operating pool distrinctudes cooperatives that deliv |                                | 65          | 64       | 66       |
| Producer-Handlers   |                                | 12          | 13       | 13       |
| Partially Regulated Distributing Plan                               |                                |             |          |          |
| Regulated under Other Federal                                       |                                | 71          | 69       | 68       |
| Less handlers operating plants                                      |                                | (10)        | (10)     | (8)      |
| Total Number of Hand  | dlers                          | 138         | 136      | 139      |
| Pool Distributing Plants  |                                | 52          | 51       | 53       |
| Pool Supply Unit Plants   |                                | 2           | 2        | 3        |
| Pool Supply System Plants   |                                | 8           | 8        | 8        |
| Pool Supply Plants  |                                | 2           | 2        | 2        |
| Total Number of Pool  | Plants                         | 64          | 63       | 66       |
| * Revised.  |                                |             |          |          |

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

|                                   |                      |             | CHANGED ** |       |
|-----------------------------------|----------------------|-------------|------------|-------|
| <u>Name</u>                       | Plant Location       | <u>From</u> | <u>To</u>  | Expl. |
| CROPP West Virginia               | LaFarge, WI          | NPS         | CSR        |       |
| Down State M.P. Cooperative, Inc. | Goshen, NY           | 9c          | NPS        |       |
| Meadow Brook Dairy Company        | Erie, PA             | NPS         | OF         |       |
| Morningstar Foods Inc.            | Sulphur Springs, TX  | NPS         | OF         |       |
| NFO Organic-WV                    | Shiloh, OH           | CSR         | NPS        |       |
| Ronnybrook Farm Dairy, Inc.       | Ancramdale, NY       | PH          | PD         |       |
| United Dairy, Inc.                | Charleston, WV       | NPS         | OF         |       |
| White Wave Foods                  | City of Industry, CA | PR          | NPS        |       |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

9c - Cooperative as Handler

CSR - Cooperative State Reporting Unit

PD - Pool Distributing Plant

PH - Producer Handler

PR - Partially Regulated Plant

<sup>\*\*</sup> Type of Plant:

NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area



## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com

website: www.fmmone.com

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

## JUNE 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID M                      | ILK PRODUCTS AND CREAM BY     | POOL PLANTS*  |            |
|--|-------------------------------|---------------|------------|
|  | June 2012                     | June 2011     | % Change   |
|  | pour                          | ids           | daily avg. |
| Receipts of Fluid Milk Products and Cream                |                               |               |            |
| Producers  | 2,024,861,525                 | 1,995,930,128 | 1.4        |
| Other Sources  | 76,948,330                    | 78,214,251    | (1.6)      |
| Fortification and Recon. (Skim Equivalent)               | 18,974,746                    | 18,868,624    | 0.6        |
| Overages   | 142,814                       | 95,106        | 50.2       |
| Beginning Inventory                                      | 169,689,510                   | 179,715,644   | (5.6)      |
| Total Receipts   | 2,290,616,925                 | 2,272,823,753 | 0.8        |
| Average Daily Producer Receipts                          | 67,495,384                    | 66,531,004    | 1.4        |
| Utilization of Fluid Milk Products and Cream from Produc | cer Receipts and Other Source | S             |            |
| Class I Milk:  |                               |               |            |
| Marketing Area   | 764,194,933                   | 771,256,497   | (0.9)      |
| Other Federal Markets                                    | 31,440,740                    | 30,839,002    | 2.0        |
| Non-Federal Markets                                      | 80,903,395                    | 82,449,257    | (1.9)      |
| Total Class I Milk                                       | 876,539,068                   | 884,544,756   | (0.9)      |
| Total Class II Milk                                      | 579,889,295                   | 532,845,967   | 8.8        |
| Total Class III Milk                                     | 495,973,270                   | 523,933,476   | (5.3)      |
| Total Class IV Milk                                      | 333,625,239                   | 326,211,468   | 2.3        |
| Total Milk Assigned to Minimum price                     | 4,590,053                     | 5,288,086     | (13.2)     |
| Total Utilization  | 2,290,616,925                 | 2,272,823,753 | 0.8        |
| Average Daily Class I Use                                | 29,217,969                    | 29,484,825    | (0.9)      |
| Average Component Tests of Producer Receipts             |                               |               | % point    |
| Butterfat  | 3.61%                         | 3.60%         | 0.01       |
| True Protein   | 2.99%                         | 2.99%         | 0.00       |
| Other Solids   | 5.77%                         | 5.73%         | 0.04       |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

Name Location

Midland Farms, Inc. Menands, NY

|  | June 2012                | Butterfat      | June 2011             | Butterfat     |
|--|--------------------------|----------------|-----------------------|---------------|
| Class I Milk*  | pounds                   | <u>percent</u> | pounds                | percent       |
| Whole Milk   | 211,082,738              | 3.27           | 211,135,819           | 3.25          |
| Organic Whole Milk   | 7,856,885                | 3.28           | 7,977,948             | 3.27          |
| Reduced Fat Milk   | 154,330,710              | 1.94           | 152,438,098           | 1.94          |
| Organic Reduced Fat Milk                                       | 19,060,693               | 1.06           | 21,633,724            | 1.03          |
| Lowfat Milk  | 131,181,097              | 0.96           | 131,058,152           | 0.95          |
| FatFree Plain  | 98,554,189               | 0.09           | 104,538,000           | 0.09          |
| FatFree Fortified  | 9,027,591                | 0.06           | 9,123,294             | 0.08          |
| Flavored Milk and Drinks                                       | 27,479,112               | 0.95           | 31,169,042            | 1.10          |
| Buttermilk and Eggnog  | 1,987,612                | 1.01           | 2,293,991             | 1.04          |
| Shrinkage, Overages & Interhandler Difference                  | 7,518,301                | 10.51          | 6,452,240             | 14.02         |
| Ending Inventory   | 96,116,005               | 1.58           | 93,436,189            | 1.60          |
| Total Class I in Marketing Area                                | 764,194,933              | 1.87           | 771,256,497           | 1.87          |
| Class I out of Marketing Area                                  | 112,344,135              | 1.71           | 113,288,259           | 1.68          |
| Total Class I Utilization                                      | 876,539,068              | 1.85           | 884,544,756           | 1.85          |
| Class II Milk**  |                          |                |                       |               |
| Packaged Cream   | 84,464,219               | 18.43          | 87,321,663            | 18.71         |
| Nonpool Bulk   | 42,897,687               | 9.17           | 39,006,186            | 9.21          |
| Bakery, Candy, and Soup Products                               | 57,908,032               | 4.66           | 52,620,736            | 4.42          |
| Cottage Cheese   | 34,051,541               | 0.75           | 41,488,174            | 0.67          |
| Ricotta Cheese   | 11,236,347               | 3.17           | 11,765,703            | 6.33          |
| Sour Cream and Aerated Cream                                   | 15,419,936               | 14.35          | 19,177,250            | 11.84         |
| Yogurt   | 205,519,540              | 0.46           | 154,493,056           | 0.85          |
| Ice Cream, Desserts, Condensed, and Mixes                      | 127,871,137              | 6.86           | 126,742,642           | 7.31          |
| Shrinkage, Overages & Interhandler Difference                  | 520,856                  | 14.78          | 230,557               | N/A           |
| Total Class II Utilization                                     | 579,889,295              | 6.00           | 532,845,967           | 6.78          |
| Class III Milk**   |                          |                |                       |               |
| Nonpool Bulk and Condensed Products                            | 3,471,308                | 21.87          | 3,608,057             | 10.98         |
| American-Type Cheeses  | 167,992,358              | 3.41           | 177,471,602           | 3.44          |
| Cream Cheese   | 61,065,498               | 12.48          | 58,990,429            | 10.96         |
| Italian-Type Cheeses   | 226,888,368              | 3.14           | 230,230,809           | 2.89          |
| Swiss and Other-Type Cheeses                                   | 36,599,078               | 3.12           | 34,727,442            | 3.24          |
| Shrinkage, Overages & Interhandler Difference                  | (43,340)                 | N/A            | 18,905,137            | 3.30          |
| Total Class III Utilization                                    | 495,973,270              | 4.51           | 523,933,476           | 4.08          |
| Class IV Milk**  | 0.400.400                | 4440           | 40.050.000            | 40.74         |
| Nonpool Bulk   | 6,486,486                | 14.16          | 10,253,033            | 12.71         |
| Condensed Products   | 13,045,529               | 2.17           | 9,919,972             | 2.35          |
| Butter   | 13,228,128               | 58.08          | 13,984,135            | 53.88         |
| Dried Milk Products  | 212,874,792              | 0.41           | 215,671,567<br>96,355 | 0.42<br>26.97 |
| Shrinkage, Overages & Interhandler Difference Ending Inventory | 19,682,746<br>62,480,663 | 3.70<br>5.43   | 69,766,749            | 6.01          |
| Skim Equivalent of NFMS to Fortify Class I                     | 5,826,895                | 0.02           | 6,519,657             | 0.01          |
| Total Class IV Utilization                                     | 333,625,239              | 4.16           | 326,211,468           | 4.35          |
| Minimum Price Class  | 555,525,255              | 0              | 3_3, , . 33           |               |
| Animal Feed and Dumpage  | 4,590,053                | 2.20           | 5,288,086             | 2.34          |
| Total Minimum Price Class Utilization                          | 4,590,053                | 2.20           | 5,288,086             | 2.34          |
| Total Utilization  | 2,290,616,925            | 3.81           | 2,272,823,753         | 3.88          |
| * Doce not include in area route calca from producer b         |                          |                |                       |               |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## JUNE RECEIPTS OF PRODUCER MILK, BY STATE

|              |            |           |        |       | Numb   | er of  | Daily A | Average  |
|--------------|------------|-----------|--------|-------|--------|--------|---------|----------|
|              | Receipts   |           |        |       | Produ  | cers   | Output  |          |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012    | 2011     |
|              | thousand p | ounds     | percer | nt    |        |        | pounds  | per farm |
| CT           | 28,824     | 28,934    | 1.4    | 1.5   | 123    | 123    | 7,811   | 7,841    |
| ME           | 50,695     | 49,624    | 2.5    | 2.5   | 305    | 311    | 5,540   | 5,319    |
| MD           | 71,825     | 65,210    | 3.6    | 3.3   | 438    | 452    | 5,466   | 4,809    |
| MA           | 15,742     | 16,208    | 0.8    | 0.8   | 132    | 132    | 3,975   | 4,093    |
| NH           | 22,344     | 22,644    | 1.1    | 1.1   | 120    | 123    | 6,207   | 6,137    |
| NJ           | 10,055     | 10,336    | 0.5    | 0.5   | 79     | 82     | 4,243   | 4,202    |
| NY           | 928,067    | 910,639   | 45.8   | 45.6  | 4,670  | 4,731  | 6,624   | 6,416    |
| PA           | 662,559    | 660,824   | 32.7   | 33.1  | 5,422  | 5,632  | 4,073   | 3,911    |
| RI           | 1,127      | 1,241     | 0.1    | 0.1   | 15     | 15     | 2,505   | 2,758    |
| VT           | 211,280    | 209,759   | 10.4   | 10.5  | 921    | 957    | 7,647   | 7,306    |
| VA           | 5,672      | 5,694     | 0.3    | 0.3   | 45     | 49     | 4,202   | 3,874    |
| Other States | 16,672 #   | 14,817 ## | 0.8    | 0.7   | 365    | 337    | 1,523   | 1,466    |
| Total/Avg.   | 2,024,862  | 1,995,930 | 100.0  | 100.0 | 12,635 | 12,944 | 5,342   | 5,140    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, North Carolina, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts         |
| dollars/cwt    |             |             | pounds      |             |                |                  |
| 3.15 and above | 170,765,660 | 42,131,295  | 32,585,168  | 2,188,571   | 247,670,694    | 12.2             |
| 3.00 - 3.10    | 304,518,237 | 101,778,506 | 11,032,312  | 56,342,666  | 473,671,721    | 23.4             |
| 2.80 - 2.95    | 112,866,667 | 112,562,924 | 50,972,548  | 101,174,370 | 377,576,509    | 18.7             |
| 2.60 - 2.70    | 79,229,797  | 32,742,757  | 68,569,026  | 1,207,219   | 181,748,799    | 9.0              |
| 2.40 - 2.55    | 58,426,931  | 190,084,527 | 80,984,515  | 25,636,453  | 355,132,426    | 17.5             |
| 2.35 and below | 46,701,958  | 64,538,359  | 246,396,060 | 31,424,999  | 389,061,376    | 19.2             |
| Market Total   | 772,509,250 | 543,838,368 | 490,539,629 | 217,974,278 | 2,024,861,525  | 100.0            |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                 | November 2011 | December 2011 | January 2012 | February 2012     | March 2012 | <u> April 2012</u> |
|-----------------|---------------|---------------|--------------|-------------------|------------|--------------------|
|                 |               |               | dollars      | per hundredweight |            |                    |
| Northeast Order | 20.60         | 19.89         | 19.74        | 18.36             | 17.76      | 17.32              |
| Sub Regions:    |               |               |              |                   |            |                    |
| New England     | 21.36         | 20.68         | 20.50        | 19.06             | 18.46      | 18.03              |
| New York        | 19.96         | 19.33         | 19.23        | 17.86             | 17.32      | 16.90              |
| Pennsylvania    | 21.01         | 20.20         | 19.99        | 18.60             | 17.92      | 17.49              |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

## JUNE 2012 PRICES

|   | PRICES                          |             |           |          |
|---|---------------------------------|-------------|-----------|----------|
|   |                                 | June 2012   | June 2011 | % Change |
| Class Prices (reported per cwt unles                                      | s noted otherwise):             |             | _         |          |
| Class I @ Suffolk County, MA (  | (Boston) at 3.5% butterfat test | \$18.49     | \$23.57   | (21.6)   |
| Class I Skim  |                                 | 13.86       | 16.07     | (13.8)   |
| Class II @ 3.5% butterfat test  |                                 | 14.32       | 21.37     | (33.0)   |
| Class II Butterfat (per pound)  |                                 | 1.4936      | 2.3772    | (37.2)   |
| Class II Skim   |                                 | 9.42        | 13.52     | (30.3)   |
| Class II Nonfat Solids (per pour  | nd)                             | 1.0467      | 1.5022    | (30.3)   |
| Class III @ 3.5% butterfat test   |                                 | 15.63       | 19.11     | (18.2)   |
| Class III Skim  |                                 | 10.81       | 11.21     | (3.6)    |
| Class IV @ 3.5% butterfat test  |                                 | 13.24       | 21.05     | (37.1)   |
| Class IV Skim   |                                 | 8.33        | 13.22     | (37.0)   |
| Statistical Uniform Price   |                                 | 16.58       | 22.09     | (24.9)   |
| Producer Price Differential   |                                 | 0.95        | 2.98      | (68.1)   |
| Component Prices (per pound):   | Butterfat                       | 1.4866      | 2.3702    | (37.3)   |
|   | Nonfat Solids                   | 0.9252      | 1.4694    | (37.0)   |
|   | Protein                         | 2.8952      | 2.9807    | (2.9)    |
|   | Other Solids                    | 0.3113      | 0.3339    | (6.8)    |
|   | NUMBER OF HANDLERS AND I        | POOL PLANTS |           |          |
|   |                                 | June        | May*      | June     |
|   |                                 | 2012        | 2012      | 2011     |
| Pool Handlers (Operating pool distring includes cooperatives that deliver |                                 | 64          | 65        | 66       |
| Producer-Handlers   |                                 | 13          | 12        | 13       |
| Partially Regulated Distributing Plan                                     | nts Exempt Plants and Handlers  |             |           |          |

|   | 2012 | 2012 | 2011 |
|---|------|------|------|
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 64   | 65   | 66   |
| Producer-Handlers   | 13   | 12   | 13   |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |      |      |      |
| Regulated under Other Federal Orders  | 71   | 73   | 68   |
| Less handlers operating plants in more than one category  | (10) | (12) | (7)  |
| Total Number of Handlers  | 138  | 138  | 140  |
| Pool Distributing Plants  | 51   | 52   | 53   |
| Pool Supply Unit Plants   | 2    | 2    | 3    |
| Pool Supply System Plants   | 8    | 8    | 8    |
| Pool Supply Plants  | 2    | 2    | 2    |
| Total Number of Pool Plants   | 63   | 64   | 66   |
| * Revised.  |      |      |      |

### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

|  |                |             | CHANGED ** |       |
|--|----------------|-------------|------------|-------|
| <u>Name</u>                                  | Plant Location | <u>From</u> | <u>To</u>  | Expl. |
| Foremost Farms Organic OH                    | Baraboo, WI    | CSR         | NPS        |       |
| Maryland and Virginia Milk Producers Coop-OH | Reston, VA     | CSR         | NPS        |       |
| Misty Meadow Farms                           | Smithsburg, MD | NPS         | ED         | (a)   |
| Morningstar Foods Inc.                       | Gustine, CA    | NPS         | PR         | (b)   |
| Ronnybrook Farm Dairy, Inc.                  | Ancramdale, NY | PD          | PH         |       |
| United Dairy, Inc.                           | Charleston, WV | OF          | NPS        |       |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

PD - Pool Distributing Plant

PH - Producer Handler

PR - Partially Regulated Plant

<sup>\*\*</sup> Type of Plant:

NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area

CSR - Cooperative State Reporting Unit

<sup>(</sup>a) Beginning January 2012.

<sup>(</sup>b) Only effective May 2012.



## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com

website: www.fmmone.com

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

## JULY 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MILK P                     | RODUCTS AND CREAM BY     | POOL PLANTS*  |            |
|--|--------------------------|---------------|------------|
|  | July 2012                | July 2011     | % Change   |
|  | pour                     | nds           | daily avg. |
| Receipts of Fluid Milk Products and Cream                    |                          |               |            |
| Producers  | 2,037,822,401            | 1,995,777,295 | 2.1        |
| Other Sources  | 61,209,124               | 67,006,348    | (8.7)      |
| Fortification and Recon. (Skim Equivalent)                   | 17,623,187               | 17,983,008    | (2.0)      |
| Overages   | 121,555                  | 16,207        | 650.0      |
| Beginning Inventory  | 158,598,918              | 163,446,553   | (3.0)      |
| Total Receipts   | 2,275,375,185            | 2,244,229,411 | 1.4        |
| Average Daily Producer Receipts                              | 65,736,206               | 64,379,913    | 2.1        |
| Utilization of Fluid Milk Products and Cream from Producer R | eceipts and Other Source | s             |            |
| Class I Milk:  |                          |               |            |
| Marketing Area   | 743,728,518              | 756,473,737   | (1.7)      |
| Other Federal Markets  | 32,951,970               | 30,378,194    | 8.5        |
| Non-Federal Markets  | 89,474,658               | 88,465,024    | 1.1        |
| Total Class I Milk   | 866,155,146              | 875,316,955   | (1.0)      |
| Total Class II Milk  | 607,380,048              | 527,546,906   | 15.1       |
| Total Class III Milk   | 496,527,626              | 509,113,508   | (2.5)      |
| Total Class IV Milk  | 297,894,575              | 327,152,738   | (8.9)      |
| Total Milk Assigned to Minimum price                         | 7,417,790                | 5,099,304     | 45.5       |
| Total Utilization  | 2,275,375,185            | 2,244,229,411 | 1.4        |
| Average Daily Class I Use                                    | 27,940,489               | 28,236,031    | (1.0)      |
| Average Component Tests of Producer Receipts                 |                          |               | % point    |
| Butterfat  | 3.58%                    | 3.58%         | 0.00       |
| True Protein   | 2.95%                    | 2.96%         | (0.01)     |
| Other Solids   | 5.76%                    | 5.71%         | 0.05       |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Midland Farms, Inc. Menands, NY

|   | July 2012     | Butterfat      | July 2011     | Butterfat |
|---|---------------|----------------|---------------|-----------|
| Class I Milk*                                 | pounds        | <u>percent</u> | pounds        | percent   |
| Whole Milk                                    | 211,291,800   | 3.28           | 215,421,258   | 3.26      |
| Organic Whole Milk                            | 8,217,621     | 3.28           | 8,057,200     | 3.26      |
| Reduced Fat Milk                              | 154,614,630   | 1.95           | 156,269,656   | 1.94      |
| Organic Reduced Fat Milk                      | 19,193,560    | 1.08           | 20,458,948    | 1.04      |
| Lowfat Milk                                   | 127,637,919   | 0.97           | 129,661,842   | 0.96      |
| FatFree Plain                                 | 95,439,757    | 0.10           | 102,879,276   | 0.09      |
| FatFree Fortified                             | 9,655,038     | 0.17           | 8,999,599     | 0.08      |
| Flavored Milk and Drinks                      | 20,431,738    | 1.14           | 20,491,809    | 1.28      |
| Buttermilk and Eggnog                         | 2,073,478     | 1.01           | 2,286,274     | 1.01      |
| Shrinkage, Overages & Interhandler Difference | 5,873,425     | 11.56          | 6,626,918     | 11.99     |
| Ending Inventory                              | 89,299,552    | 1.63           | 85,320,957    | 1.58      |
| Total Class I in Marketing Area               | 743,728,518   | 1.90           | 756,473,737   | 1.89      |
| Class I out of Marketing Area                 | 122,426,628   | 1.74           | 118,843,218   | 1.72      |
| Total Class I Utilization                     | 866,155,146   | 1.88           | 875,316,955   | 1.86      |
| Class II Milk**                               |               |                |               |           |
| Packaged Cream                                | 85,639,773    | 18.05          | 79,615,952    | 18.55     |
| Nonpool Bulk                                  | 50,418,009    | 8.39           | 39,962,019    | 9.07      |
| Bakery, Candy, and Soup Products              | 57,914,527    | 4.59           | 55,620,877    | 4.60      |
| Cottage Cheese                                | 33,776,893    | 0.84           | 43,808,898    | 0.67      |
| Ricotta Cheese                                | 11,145,368    | 4.85           | 11,170,912    | 4.66      |
| Sour Cream and Aerated Cream                  | 14,738,334    | 14.98          | 18,933,654    | 11.73     |
| Yogurt  | 216,416,267   | 0.45           | 143,568,955   | 0.91      |
| Ice Cream, Desserts, Condensed, and Mixes     | 137,048,838   | 6.44           | 134,472,592   | 6.70      |
| Shrinkage, Overages & Interhandler Difference | 282,039       | N/A            | 393,047       | 33.70     |
| Total Class II Utilization                    | 607,380,048   | 5.79           | 527,546,906   | 6.52      |
| Class III Milk**                              |               |                |               |           |
| Nonpool Bulk and Condensed Products           | 2,448,473     | 24.40          | 5,356,084     | 4.81      |
| American-Type Cheeses                         | 167,042,106   | 3.48           | 177,388,964   | 3.46      |
| Cream Cheese                                  | 60,621,060    | 12.05          | 64,849,081    | 9.24      |
| Italian-Type Cheeses                          | 226,054,026   | 2.95           | 229,565,739   | 2.95      |
| Swiss and Other-Type Cheeses                  | 40,362,184    | 3.01           | 31,917,634    | 3.50      |
| Shrinkage, Overages & Interhandler Difference | (223)         | N/A            | 36,006        | 24.44     |
| Total Class III Utilization                   | 496,527,626   | 4.35           | 509,113,508   | 3.99      |
| Class IV Milk**                               |               |                |               |           |
| Nonpool Bulk                                  | 7,279,397     | 16.00          | 11,255,859    | 13.29     |
| Condensed Products                            | 11,427,449    | 2.63           | 11,236,750    | 2.35      |
| Butter  | 11,740,393    | 57.50          | 11,960,870    | 60.03     |
| Dried Milk Products                           | 174,044,378   | 0.37           | 190,059,499   | 0.40      |
| Shrinkage, Overages & Interhandler Difference | 17,384,280    | 3.53           | 19,978,948    | 3.41      |
| Ending Inventory                              | 72,006,197    | 5.37           | 76,875,908    | 5.45      |
| Skim Equivalent of NFMS to Fortify Class I    | 4,012,481     | 0.03           | 5,784,904     | 0.02      |
| Total Class IV Utilization                    | 297,894,575   | 4.48           | 327,152,738   | 4.46      |
| Minimum Price Class                           | 7 447 700     | 2.62           | E 000 204     | 0.46      |
| Animal Feed and Dumpage                       | 7,417,790     | 2.62           | 5,099,304     | 2.46      |
| Total Minimum Price Class Utilization         | 7,417,790     | 2.62           | 5,099,304     | 2.46      |
| Total Utilization                             | 2,275,375,185 | 3.80           | 2,244,229,411 | 3.82      |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## JULY RECEIPTS OF PRODUCER MILK, BY STATE

|              |            | _         |        |       | Numb   | er of  | Daily A | Average  |
|--------------|------------|-----------|--------|-------|--------|--------|---------|----------|
|              |            | Receipts  |        |       |        | cers   | Output  |          |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012    | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds  | per farm |
| CT           | 28,666     | 28,786    | 1.4    | 1.4   | 122    | 125    | 7,580   | 7,429    |
| ME           | 51,135     | 49,620    | 2.5    | 2.5   | 305    | 309    | 5,408   | 5,180    |
| MD           | 68,511     | 63,727    | 3.3    | 3.2   | 440    | 450    | 5,023   | 4,568    |
| MA           | 16,001     | 16,028    | 0.8    | 0.8   | 129    | 134    | 4,001   | 3,858    |
| NH           | 22,370     | 22,514    | 1.1    | 1.1   | 118    | 121    | 6,115   | 6,002    |
| NJ           | 9,869      | 10,253    | 0.5    | 0.5   | 79     | 82     | 4,030   | 4,034    |
| NY           | 940,207    | 916,333   | 46.1   | 45.9  | 4,659  | 4,717  | 6,510   | 6,267    |
| PA           | 656,807    | 655,194   | 32.2   | 32.8  | 5,449  | 5,625  | 3,888   | 3,757    |
| RI           | 1,109      | 1,218     | 0.1    | 0.1   | 15     | 15     | 2,386   | 2,620    |
| VT           | 215,539    | 211,183   | 10.6   | 10.6  | 915    | 957    | 7,599   | 7,118    |
| VA           | 5,801      | 5,619     | 0.3    | 0.3   | 52     | 50     | 3,599   | 3,625    |
| Other States | 21,807 #   | 15,302 ## | 1.1    | 0.8   | 348    | 339    | 2,021   | 1,456    |
| Total/Avg.   | 2,037,822  | 1,995,777 | 100.0  | 100.0 | 12,631 | 12,924 | 5,204   | 4,981    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

|                |             |             |             |             |                | Percent  |
|----------------|-------------|-------------|-------------|-------------|----------------|----------|
| Location       |             |             |             |             |                | of Total |
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts |
| dollars/cwt    |             |             | pounds      |             |                | _        |
| 3.15 and above | 160,066,097 | 47,205,786  | 34,766,879  | 10,744,242  | 252,783,004    | 12.4     |
| 3.00 - 3.10    | 299,852,299 | 118,649,224 | 10,286,108  | 46,766,383  | 475,554,014    | 23.3     |
| 2.80 - 2.95    | 115,215,122 | 110,743,846 | 44,624,168  | 97,473,648  | 368,056,784    | 18.1     |
| 2.60 - 2.70    | 81,404,428  | 33,014,795  | 71,370,929  | 1,929,071   | 187,719,223    | 9.2      |
| 2.40 - 2.55    | 57,789,342  | 200,862,818 | 73,966,462  | 24,113,899  | 356,732,521    | 17.5     |
| 2.35 and below | 45,489,593  | 65,942,544  | 256,905,605 | 28,639,113  | 396,976,855    | 19.5     |
| Market Total   | 759,816,881 | 576,419,013 | 491,920,151 | 209,666,356 | 2,037,822,401  | 100.0    |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                 | December 2011 | January 2012 | February 2012 | March 2012       | April 2012 | May 2012 |
|-----------------|---------------|--------------|---------------|------------------|------------|----------|
|                 |               |              | dollars p     | er hundredweight |            |          |
| Northeast Order | 19.89         | 19.74        | 18.36         | 17.76            | 17.32      | 16.72    |
| Sub Regions:    |               |              |               |                  |            |          |
| New England     | 20.68         | 20.50        | 19.06         | 18.46            | 18.03      | 17.45    |
| New York        | 19.33         | 19.23        | 17.86         | 17.32            | 16.90      | 16.32    |
| Pennsylvania    | 20.20         | 19.99        | 18.60         | 17.92            | 17.49      | 16.84    |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

#### NORTHEAST MARKETING AREA

Page 4

## JULY 2012 PRICES

|  |                         | FRICES              |                  |                  |          |
|--|-------------------------|---------------------|------------------|------------------|----------|
|  |                         |                     | July 2012        | July 2011        | % Change |
| Class Prices (reported per cwt unless                  | •                       |                     |                  |                  |          |
| Class I @ Suffolk County, MA (B                        | loston) at 3.5% butter  | fat test            | \$18.76          | \$24.28          | (22.7)   |
| Class I Skim   |                         |                     | 14.03            | 16.42            | (14.6)   |
| Class II @ 3.5% butterfat test                         |                         |                     | 14.51            | 21.29            | (31.8)   |
| Class II Butterfat (per pound)                         |                         |                     | 1.6626           | 2.2581           | (26.4)   |
| Class II Skim  | 1\                      |                     | 9.01             | 13.87            | (35.0)   |
| Class II Nonfat Solids (per pound                      | 1)                      |                     | 1.0011           | 1.5411           | (35.0)   |
| Class III @ 3.5% butterfat test                        |                         |                     | 16.68            | 21.39            | (22.0)   |
| Class III Skim   |                         |                     | 11.28            | 14.00            | (19.4)   |
| Class IV @ 3.5% butterfat test<br>Class IV Skim        |                         |                     | 14.45<br>8.97    | 20.33<br>12.90   | (28.9)   |
|  |                         |                     | (30.5)           |                  |          |
| Statistical Uniform Price Producer Price Differential  |                         |                     | 17.26            | 22.76            | (24.2)   |
|  | <b>5</b> • .            |                     | 0.58             | 1.37             | (57.7)   |
| Component Prices (per pound):                          | Butterfat               |                     | 1.6556           | 2.2511           | (26.5)   |
|  | Nonfat Solids           |                     | 0.9965           | 1.4336           | (30.5)   |
|  | Protein<br>Other Solids |                     | 3.0430<br>0.3123 | 3.8292<br>0.3608 | (20.5)   |
|  | Other Solids            |                     | 0.3123           | 0.3006           | (13.4)   |
|  | NUMBER OF H             | ANDLERS AND PO      | OL PLANTS        |                  |          |
|  |                         |                     | July             | June             | July*    |
|  |                         |                     | 2012             | 2012             | 2011     |
| Pool Handlers (Operating pool distrik                  |                         | ply plants;         | 65               | 64               | 66       |
| includes cooperatives that delive<br>Producer-Handlers | r milk to pool plants)  |                     | 40               | 40               | 40       |
| Partially Regulated Distributing Plant                 | e Evomnt Dlante and     | d Handlore          | 13               | 13               | 13       |
| Regulated under Other Federal (                        |                         | a Handlers          | 72               | 71               | 69       |
| Less handlers operating plants in                      |                         | orv                 | (11)             | (10)             | (8)      |
| Total Number of Handl                                  | _                       | ,,                  | 139              | 138              | 140      |
| Pool Distributing Plants                               |                         |                     | 51               | 51               | 53       |
| Pool Supply Unit Plants                                |                         |                     | 2                | 2                | 3        |
| Pool Supply System Plants                              |                         |                     | 8                | 8                | 8        |
| Pool Supply Plants                                     |                         |                     | 2                | 2                | 2        |
| Total Number of Pool F                                 | Plants                  |                     | 63               | 63               | 66       |
| * Revised.   |                         |                     |                  |                  |          |
|  | CHANGE IN LIS           | T OF HANDLERS A     | ND PLANTS*       |                  |          |
|  |                         | <b>-</b> 1          |                  | CHANGED **       |          |
| <u>Name</u>  | •                       | Plant Location      | <u>From</u>      | <u>To</u>        | Expl.    |
| Dairy Farmers of America, Inc. NC                      |                         | Knoxville, TN       | CSR              | NPS              |          |
| Foremost Farms Organic OH                              |                         | Baraboo, WI         | NPS              | CSR              |          |
| White Eagle Cooperative Assoc M                        |                         | South Bend, IN      | NPS              | CSR              |          |
| White Wave Foods                                       |                         | City of Industry,CA | NPS              | PR               |          |
|  |                         |                     | Name Change to:  |                  |          |
| Agro-Farma   |                         | New Berlin, NY      | Chobani, Inc     |                  |          |
| rigio i diffid   |                         | TOW DOINI, IN       | Onobani, ino     |                  |          |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

<sup>\*\*</sup> Type of Plant:

NPS - Not pooling milk or reporting any sales in the Order during current month



### **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

## AUGUST 2012 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\* August 2012 August 2011 % Change pounds daily avg. Receipts of Fluid Milk Products and Cream **Producers** 2,044,080,721 1,977,607,380 3.4 Other Sources 50,757,604 57,028,748 (11.0)Fortification and Recon. (Skim Equivalent) 15,982,090 19,252,022 (17.0)Overages 88,008 236,437 (62.8)Beginning Inventory 162,136,685 161,305,645 (0.5)**Total Receipts** 2,272,214,068 2.5 2,216,261,272 Average Daily Producer Receipts 65.938.088 3.4 63,793,786 Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources Class I Milk: Marketing Area 784,247,308 791,775,237 (1.0)Other Federal Markets 37,233,901 36,233,808 2.8 Non-Federal Markets 88,330,879 95,554,415 (7.6)Total Class I Milk 909,812,088 923,563,460 (1.5)Total Class II Milk 16.2 654,440,125 563,126,588 Total Class III Milk 502,088,430 2.8 488,332,110 Total Class IV Milk 200,824,966 235,436,558 (14.7)Total Milk Assigned to Minimum price 5,048,459 5,802,556 (13.0)**Total Utilization** 2,272,214,068 2,216,261,272 2.5 Average Daily Class I Use 29,348,777 29,792,370 (1.5)**Average Component Tests of Producer Receipts** % point **Butterfat** 3.61% 3.59% 0.02 True Protein 2.98% 3.00% (0.02)

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Crescent Ridge Dairy, Inc.
Midland Farms, Inc.

Sharon, MA Menands, NY

5.70%

0.06

5.76%

Other Solids

<sup>\*</sup> Product pounds based on reports of handlers.

|   | August 2012   | Butterfat      | August 2011   | Butterfat |
|---|---------------|----------------|---------------|-----------|
| Class I Milk*                                 | pounds        | <u>percent</u> | pounds        | percent   |
| Whole Milk                                    | 221,277,735   | 3.27           | 227,841,744   | 3.27      |
| Organic Whole Milk                            | 8,486,419     | 3.28           | 8,524,961     | 3.27      |
| Reduced Fat Milk                              | 162,400,916   | 1.94           | 165,387,824   | 1.93      |
| Organic Reduced Fat Milk                      | 20,909,899    | 1.08           | 18,814,706    | 1.05      |
| Lowfat Milk                                   | 133,294,536   | 0.96           | 138,900,580   | 0.95      |
| FatFree Plain                                 | 99,555,744    | 0.09           | 107,248,386   | 0.09      |
| FatFree Fortified                             | 9,135,472     | 0.06           | 8,947,633     | 0.07      |
| Flavored Milk and Drinks                      | 23,805,196    | 1.09           | 22,181,645    | 1.23      |
| Buttermilk and Eggnog                         | 2,172,159     | 0.99           | 2,375,732     | 1.03      |
| Shrinkage, Overages & Interhandler Difference | 6,556,794     | 11.75          | 5,452,498     | 15.65     |
| Ending Inventory                              | 96,652,438    | 1.64           | 86,099,528    | 1.59      |
| Total Class I in Marketing Area               | 784,247,308   | 1.90           | 791,775,237   | 1.90      |
| Class I out of Marketing Area                 | 125,564,780   | 1.79           | 131,788,223   | 1.75      |
| Total Class I Utilization                     | 909,812,088   | 1.89           | 923,563,460   | 1.88      |
| Class II Milk**                               |               |                |               |           |
| Packaged Cream                                | 87,894,257    | 18.20          | 87,589,634    | 18.14     |
| Nonpool Bulk                                  | 55,367,646    | 8.20           | 38,922,400    | 8.14      |
| Bakery, Candy, and Soup Products              | 60,261,543    | 4.46           | 67,522,519    | 4.44      |
| Cottage Cheese                                | 37,969,006    | 0.83           | 44,331,788    | 0.69      |
| Ricotta Cheese                                | 15,161,641    | 4.35           | 18,055,062    | 5.81      |
| Sour Cream and Aerated Cream                  | 14,063,832    | 15.55          | 20,138,559    | 12.27     |
| Yogurt  | 229,479,643   | 0.44           | 158,233,113   | 0.63      |
| Ice Cream, Desserts, Condensed, and Mixes     | 135,514,388   | 6.13           | 128,068,979   | 6.51      |
| Shrinkage, Overages & Interhandler Difference | 18,728,169    | 3.65           | 264,534       | 9.22      |
| Total Class II Utilization                    | 654,440,125   | 5.56           | 563,126,588   | 6.27      |
| Class III Milk**                              |               |                |               |           |
| Nonpool Bulk and Condensed Products           | 2,828,268     | 26.51          | 10,933,545    | 5.11      |
| American-Type Cheeses                         | 167,976,458   | 3.47           | 176,351,310   | 3.45      |
| Cream Cheese                                  | 65,830,902    | 11.95          | 58,060,673    | 10.81     |
| Italian-Type Cheeses                          | 225,174,052   | 3.18           | 210,057,125   | 2.94      |
| Swiss and Other-Type Cheeses                  | 40,278,890    | 3.07           | 32,929,557    | 3.26      |
| Shrinkage, Overages & Interhandler Difference | (140)         | N/A            | (100)         | N/A       |
| Total Class III Utilization                   | 502,088,430   | 4.55           | 488,332,110   | 4.13      |
| Class IV Milk**                               |               |                |               |           |
| Nonpool Bulk                                  | 7,506,426     | 16.19          | 9,546,217     | 12.04     |
| Condensed Products                            | 15,139,241    | 2.68           | 13,126,550    | 2.82      |
| Butter  | 10,756,202    | 52.41          | 10,101,683    | 48.00     |
| Dried Milk Products                           | 109,367,063   | 0.90           | 109,587,398   | 1.23      |
| Shrinkage, Overages & Interhandler Difference | 72,302        | 25.99          | 19,036,021    | 3.15      |
| Ending Inventory                              | 53,974,651    | 6.48           | 68,625,806    | 5.99      |
| Skim Equivalent of NFMS to Fortify Class I    | 4,009,081     | 0.03           | 5,412,883     | 0.02      |
| Total Class IV Utilization                    | 200,824,966   | 5.86           | 235,436,558   | 5.28      |
| Minimum Price Class                           | E 040 450     | 0.00           | E 000 EEC     | 0.44      |
| Animal Feed and Dumpage                       | 5,048,459     | 2.39           | 5,802,556     | 2.41      |
| Total Minimum Price Class Utilization         | 5,048,459     | 2.39           | 5,802,556     | 2.41      |
| Total Utilization                             | 2,272,214,068 | 3.88           | 2,216,261,272 | 3.85      |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## AUGUST RECEIPTS OF PRODUCER MILK, BY STATE

|              |            |           |        | _     | Numb   | er of  | Daily A | verage   |
|--------------|------------|-----------|--------|-------|--------|--------|---------|----------|
|              |            | Receip    | ots    |       | Produ  | cers   | Output  |          |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012    | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds  | per farm |
| CT           | 27,819     | 28,937    | 1.4    | 1.5   | 119    | 124    | 7,541   | 7,528    |
| ME           | 49,943     | 49,816    | 2.4    | 2.5   | 304    | 306    | 5,300   | 5,252    |
| MD           | 66,805     | 62,620    | 3.3    | 3.2   | 438    | 448    | 4,920   | 4,509    |
| MA           | 15,128     | 15,622    | 0.7    | 0.8   | 130    | 131    | 3,754   | 3,847    |
| NH           | 21,379     | 22,506    | 1.0    | 1.1   | 118    | 120    | 5,845   | 6,050    |
| NJ           | 9,570      | 10,320    | 0.5    | 0.5   | 79     | 82     | 3,908   | 4,060    |
| NY           | 969,357    | 908,589   | 47.4   | 45.9  | 4,661  | 4,717  | 6,709   | 6,214    |
| PA           | 644,937    | 647,155   | 31.6   | 32.7  | 5,415  | 5,572  | 3,842   | 3,747    |
| RI           | 989        | 1,228     | 0.1    | 0.1   | 15     | 15     | 2,126   | 2,641    |
| VT           | 210,989    | 210,081   | 10.3   | 10.6  | 915    | 958    | 7,438   | 7,074    |
| VA           | 6,105      | 5,423     | 0.3    | 0.3   | 52     | 49     | 3,787   | 3,570    |
| Other States | 21,060 #   | 15,310 ## | 1.0    | 0.8   | 373    | 352    | 1,821   | 1,403    |
| Total/Avg.   | 2,044,081  | 1,977,607 | 100.0  | 100.0 | 12,619 | 12,874 | 5,225   | 4,955    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent<br>of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|---------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts            |
| dollars/cwt    |             |             | pounds      |             |                |                     |
| 3.15 and above | 171,850,029 | 49,022,283  | 38,181,472  | 171,871     | 259,225,655    | 12.7                |
| 3.00 - 3.10    | 317,789,969 | 119,160,374 | 10,919,828  | 17,601,301  | 465,471,472    | 22.8                |
| 2.80 - 2.95    | 129,107,294 | 119,267,536 | 42,236,901  | 66,140,903  | 356,752,634    | 17.4                |
| 2.60 - 2.70    | 84,595,042  | 35,780,203  | 70,838,065  | (24,911)    | 191,188,399    | 9.4                 |
| 2.40 - 2.55    | 61,092,271  | 208,697,347 | 64,598,934  | 17,969,677  | 352,358,229    | 17.2                |
| 2.35 and below | 45,995,453  | 77,655,081  | 265,328,918 | 30,104,880  | 419,084,332    | 20.5                |
| Market Total   | 810,430,058 | 609,582,824 | 492,104,118 | 131,963,721 | 2,044,080,721  | 100.0               |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                 | January 2012 | February 2012 | March 2012 | April 2012       | May 2012 | <u>June 2012</u> |
|-----------------|--------------|---------------|------------|------------------|----------|------------------|
|                 |              |               | dollars p  | er hundredweight |          |                  |
| Northeast Order | 19.74        | 18.36         | 17.76      | 17.32            | 16.72    | 16.33            |
| Sub Regions:    |              |               |            |                  |          |                  |
| New England     | 20.50        | 19.06         | 18.46      | 18.03            | 17.45    | 17.06            |
| New York        | 19.23        | 17.86         | 17.32      | 16.90            | 16.32    | 15.90            |
| Pennsylvania    | 19.99        | 18.60         | 17.92      | 17.49            | 16.84    | 16.51            |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

#### NORTHEAST MARKETING AREA

#### Page 4

## AUGUST 2012 PRICES

|  | PRICES                          |                |             |          |
|--|---------------------------------|----------------|-------------|----------|
|  |                                 | August 2012    | August 2011 | % Change |
| Class Prices (reported per cwt unles                                       | ss noted otherwise):            |                |             |          |
| Class I @ Suffolk County, MA   | (Boston) at 3.5% butterfat test | \$19.80        | \$24.68     | (19.8)   |
| Class I Skim   |                                 | 14.46          | 17.30       | (16.4)   |
| Class II @ 3.5% butterfat test   |                                 | 15.64          | 21.55       | (27.4)   |
| Class II Butterfat (per pound)   |                                 | 1.8409         | 2.3055      | (20.2)   |
| Class II Skim  |                                 | 9.53           | 13.97       | (31.8)   |
| Class II Nonfat Solids (per pour   | nd)                             | 1.0589         | 1.5522      | (31.8)   |
| Class III @ 3.5% butterfat test  |                                 | 17.73          | 21.67       | (18.2)   |
| Class III Skim   |                                 | 11.72          | 14.12       | (17.0)   |
| Class IV @ 3.5% butterfat test   |                                 | 15.76          | 20.14       | (21.7)   |
| Class IV Skim  |                                 | 9.68           | 12.53       | (22.7)   |
| Statistical Uniform Price  |                                 | 18.40          | 23.22       | (20.8)   |
| Producer Price Differential  |                                 | 0.67           | 1.55        | (56.8)   |
| Component Prices (per pound):  | Butterfat                       | 1.8339         | 2.2985      | (20.2)   |
|  | Nonfat Solids                   | 1.0756         | 1.3920      | (22.7)   |
|  | Protein                         | 3.1211         | 3.8305      | (18.5)   |
|  | Other Solids                    | 0.3462         | 0.3811      | (9.2)    |
|  | NUMBER OF HANDLERS AND          | POOL PLANTS    |             |          |
|  |                                 | August         | July        | August   |
|  |                                 | 2012           | 2012        | 2011     |
| Pool Handlers (Operating pool distinction includes cooperatives that deliv |                                 | 65             | 65          | 66       |
| Producer-Handlers  | ver milk to poor plants)        | 13             | 13          | 13       |
| Partially Regulated Distributing Pla                                       | ints Evennt Plants and Handlers | 10             | 15          | 13       |
| Regulated under Other Federa   |                                 | 71             | 72          | 69       |
| Less handlers operating plants   |                                 | (10)           | (11)        | (8)      |
| Total Number of Han  | <u> </u>                        | 139            | 139         | 140      |
| Pool Distributing Plants   |                                 | 51             | 51          | 53       |
| Pool Supply Unit Plants  |                                 | 2              | 2           | 3        |
| Pool Supply System Plants  |                                 | 8              | 8           | 8        |
| Pool Supply Plants   |                                 | 2              | 2           | 2        |
| Total Number of Pool   | l Plants                        | 63             | 63          | 66       |
|  | CHANGE IN LIST OF HANDLER       | RS AND PLANTS* |             |          |
|  |                                 |                | CHANCED **  |          |

|                                   |                      |             | CHANGED ** |       |
|-----------------------------------|----------------------|-------------|------------|-------|
| <u>Name</u>                       | Plant Location       | <u>From</u> | <u>To</u>  | Expl. |
| Dairy Farmers of America, Inc. KY | Knoxville, TN        | NPS         | CSR        |       |
| NFO Organic - KY                  | Shiloh, OH           | NPS         | CSR        |       |
| White Wave Foods                  | City of Industry, CA | PR          | NPS        |       |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

<sup>\*\*</sup> Type of Plant:

NPS - Not pooling milk or reporting any sales in the Order during current month

PR - Partially Regulated Plant



## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com website: www.fmmone.com Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

### SEPTEMBER 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MILK PR                     | ODUCTS AND CREAM BY    | POOL PLANTS*   |            |
|---|------------------------|----------------|------------|
|   | September 2012         | September 2011 | % Change   |
|   | pou                    | ınds           | daily avg. |
| Receipts of Fluid Milk Products and Cream                     |                        | _              |            |
| Producers   | 1,953,122,878          | 1,966,700,650  | (0.7)      |
| Other Sources   | 47,379,033             | 47,197,250     | 0.4        |
| Fortification and Recon. (Skim Equivalent)                    | 16,147,385             | 15,784,221     | 2.3        |
| Overages  | 113,490                | 525,899        | (78.4)     |
| Beginning Inventory   | 152,223,716            | 154,697,880    | (1.6)      |
| Total Receipts  | 2,168,986,502          | 2,184,905,900  | (0.7)      |
| Average Daily Producer Receipts                               | 65,104,096             | 65,556,688     | (0.7)      |
| Utilization of Fluid Milk Products and Cream from Producer Re | ceipts and Other Sourc | es             |            |
| Class I Milk:   |                        |                |            |
| Marketing Area  | 770,835,564            | 817,422,337    | (5.7)      |
| Other Federal Markets   | 38,599,207             | 33,060,995     | 16.8       |
| Non-Federal Markets   | 91,317,287             | 95,899,671     | (4.8)      |
| Total Class I Milk  | 900,752,058            | 946,383,003    | (4.8)      |
| Total Class II Milk   | 599,029,589            | 509,397,546    | 17.6       |
| Total Class III Milk  | 466,850,098            | 518,648,737    | (10.0)     |
| Total Class IV Milk   | 197,649,800            | 203,978,661    | (3.1)      |
| Total Milk Assigned to Minimum price                          | 4,704,957              | 6,497,953      | (27.6)     |
| Total Utilization   | 2,168,986,502          | 2,184,905,900  | (0.7)      |
| Average Daily Class I Use                                     | 30,025,069             | 31,546,100     | (4.8)      |
| Average Component Tests of Producer Receipts                  |                        |                | % point    |
| Butterfat   | 3.69%                  | 3.68%          | 0.01       |
| True Protein  | 3.06%                  | 3.05%          | 0.01       |
| Other Solids  | 5.73%                  | 5.72%          | 0.01       |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Midland Farms, Inc. Menands, NY

|   | September 2012 | Butterfat | September 2011 | Butterfat |
|---|----------------|-----------|----------------|-----------|
|   | pounds         | percent   | pounds         | percent   |
| Class I Milk*                                 |                |           |                |           |
| Whole Milk                                    | 206,209,728    | 3.27      | 217,241,409    | 3.27      |
| Organic Whole Milk                            | 8,523,935      | 3.28      | 8,379,389      | 3.28      |
| Reduced Fat Milk                              | 154,071,422    | 1.94      | 158,998,298    | 1.94      |
| Organic Reduced Fat Milk                      | 21,587,978     | 1.08      | 23,529,694     | 1.04      |
| Lowfat Milk                                   | 132,781,706    | 0.96      | 139,575,107    | 0.96      |
| FatFree Plain                                 | 98,263,384     | 0.10      | 108,014,678    | 0.09      |
| FatFree Fortified                             | 9,089,297      | 0.06      | 9,615,094      | 0.06      |
| Flavored Milk and Drinks                      | 40,313,353     | 0.65      | 44,270,237     | 0.83      |
| Buttermilk                                    | 1,920,560      | 1.00      | 2,140,215      | 1.01      |
| Eggnog  | 222,110        | 6.20      | 231,404        | 7.26      |
| Shrinkage, Overages & Interhandler Difference | 4,395,651      | 18.84     | 11,245,445     | 8.67      |
| Ending Inventory                              | 93,456,440     | 1.70      | 94,181,367     | 1.73      |
| Total Class I in Marketing Area               | 770,835,564    | 1.86      | 817,422,337    | 1.85      |
| Class I out of Marketing Area                 | 129,916,494    | 1.83      | 128,960,666    | 1.77      |
| Total Class I Utilization                     | 900,752,058    | 1.86      | 946,383,003    | 1.84      |
| Class II Milk**                               |                |           |                |           |
| Packaged Cream                                | 83,641,244     | 17.71     | 88,125,441     | 17.63     |
| Nonpool Bulk                                  | 45,856,560     | 7.60      | 40,507,710     | 6.73      |
| Bakery, Candy, and Soup Products              | 58,856,720     | 4.27      | 50,800,595     | 4.73      |
| Cottage Cheese                                | 34,661,310     | 0.78      | 39,361,602     | 0.67      |
| Ricotta Cheese                                | 17,532,281     | 4.70      | 17,482,648     | 5.57      |
| Sour Cream and Aerated Cream                  | 13,255,179     | 14.25     | 16,310,354     | 12.15     |
| Yogurt  | 219,762,603    | 0.44      | 155,415,108    | 0.57      |
| Ice Cream, Desserts, Condensed, and Mixes     | 107,912,737    | 6.42      | 102,060,129    | 6.39      |
| Shrinkage, Overages & Interhandler Difference | 17,550,955     | 3.60      | (666,041)      | N/A       |
| Total Class II Utilization                    | 599,029,589    | 5.40      | 509,397,546    | 6.14      |
| Class III Milk**                              |                |           |                |           |
| Nonpool Bulk and Condensed Products           | 2,506,187      | 21.93     | 9,056,638      | 5.75      |
| American-Type Cheeses                         | 159,873,599    | 3.58      | 164,939,719    | 3.49      |
| Cream Cheese                                  | 61,920,976     | 12.33     | 60,609,795     | 11.26     |
| Italian-Type Cheeses                          | 206,891,398    | 3.25      | 230,945,888    | 3.10      |
| Swiss and Other-Type Cheeses                  | 35,659,520     | 3.15      | 33,879,965     | 3.13      |
| Shrinkage, Overages & Interhandler Difference | (1,582)        | N/A       | 19,216,732     | 3.40      |
| Total Class III Utilization                   | 466,850,098    | 4.66      | 518,648,737    | 4.23      |
| Class IV Milk**                               |                |           |                |           |
| Nonpool Bulk                                  | 10,280,403     | 17.25     | 12,409,668     | 9.24      |
| Condensed Products                            | 15,712,070     | 2.75      | 15,533,207     | 2.57      |
| Butter  | 12,120,439     | 53.86     | 15,473,141     | 52.52     |
| Dried Milk Products                           | 61,540,751     | 0.95      | 95,453,058     | 0.64      |
| Shrinkage, Overages & Interhandler Difference | (250,355)      | N/A       | 713,046        | N/A       |
| Ending Inventory                              | 92,783,162     | 5.62      | 58,835,967     | 6.78      |
| Skim Equivalent of NFMS to Fortify Class I    | 5,463,330      | 0.02      | 5,560,574      | 0.02      |
| Total Class IV Utilization                    | 197,649,800    | 7.34      | 203,978,661    | 6.99      |
| Minimum Price Class                           |                |           |                |           |
| Animal Feed and Dumpage                       | 4,704,957      | 2.62      | 6,497,953      | 2.75      |
| Total Minimum Price Class Utilization         | 4,704,957      | 2.62      | 6,497,953      | 2.75      |
| Total Utilization                             | 2,168,986,502  | 3.94      | 2,184,905,900  | 3.90      |
|   |                |           |                |           |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## SEPTEMBER RECEIPTS OF PRODUCER MILK, BY STATE

|              |            |           |        | _     | Numb   | er of  | Daily A | verage   |
|--------------|------------|-----------|--------|-------|--------|--------|---------|----------|
|              |            | Receip    | ots    |       | Produ  | cers   | Output  |          |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012    | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds  | per farm |
| CT           | 26,409     | 27,390    | 1.4    | 1.4   | 118    | 124    | 7,460   | 7,363    |
| ME           | 47,670     | 47,548    | 2.4    | 2.4   | 301    | 304    | 5,279   | 5,214    |
| MD           | 62,411     | 64,513    | 3.2    | 3.3   | 434    | 448    | 4,793   | 4,800    |
| MA           | 14,514     | 14,642    | 0.7    | 0.7   | 129    | 131    | 3,750   | 3,726    |
| NH           | 19,860     | 21,178    | 1.0    | 1.1   | 117    | 122    | 5,658   | 5,786    |
| NJ           | 8,919      | 9,685     | 0.5    | 0.5   | 78     | 81     | 3,812   | 3,986    |
| NY           | 927,933    | 928,035   | 47.5   | 47.2  | 4,649  | 4,721  | 6,653   | 6,553    |
| PA           | 613,452    | 621,406   | 31.4   | 31.6  | 5,407  | 5,575  | 3,782   | 3,715    |
| RI           | 905        | 1,136     | 0.1    | 0.1   | 13     | 15     | 2,319   | 2,524    |
| VT           | 203,225    | 200,464   | 10.4   | 10.2  | 913    | 954    | 7,420   | 7,004    |
| VA           | 5,859      | 5,604     | 0.3    | 0.3   | 53     | 50     | 3,685   | 3,736    |
| Other States | 21,966 #   | 25,100 ## | 1.1    | 1.2   | 390    | 353    | 1,877   | 2,370    |
| Total/Avg.   | 1,953,123  | 1,966,701 | 100.0  | 100.0 | 12,602 | 12,878 | 5,166   | 5,091    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts         |
| dollars/cwt    |             |             | pounds      |             |                |                  |
| 3.15 and above | 170,845,425 | 49,475,302  | 31,515,272  | 4,013,266   | 255,849,265    | 13.1             |
| 3.00 - 3.10    | 307,031,727 | 104,052,476 | 10,711,383  | 19,354,864  | 441,150,450    | 22.6             |
| 2.80 - 2.95    | 130,389,330 | 110,059,067 | 44,627,770  | 53,263,054  | 338,339,221    | 17.3             |
| 2.60 - 2.70    | 80,158,903  | 35,714,987  | 65,574,550  | 2,002,285   | 183,450,725    | 9.4              |
| 2.40 - 2.55    | 63,722,327  | 201,403,780 | 64,365,857  | 14,751,745  | 344,243,709    | 17.6             |
| 2.35 and below | 42,900,248  | 72,048,369  | 244,477,058 | 30,663,833  | 390,089,508    | 20.0             |
|                |             |             |             |             |                |                  |
| Market Total   | 795,047,960 | 572,753,981 | 461,271,890 | 124,049,047 | 1,953,122,878  | 100.0            |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

|                                 | February 2012 | March 2012 | April 2012 | May 2012         | June 2012 | July 2012 |
|---------------------------------|---------------|------------|------------|------------------|-----------|-----------|
|                                 |               |            | dollars p  | er hundredweight |           |           |
| Northeast Order<br>Sub Regions: | 18.36         | 17.76      | 17.32      | 16.72            | 16.33     | 16.96     |
| New England                     | 19.06         | 18.46      | 18.03      | 17.45            | 17.06     | 17.55     |
| New York                        | 17.86         | 17.32      | 16.90      | 16.32            | 15.90     | 16.79     |
| Pennsylvania                    | 18.60         | 17.92      | 17.49      | 16.84            | 16.51     | 16.89     |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

## SEPTEMBER 2012 PRICES

|  |                              | September 2012 | September 2011 | % Change |  |  |
|--|------------------------------|----------------|----------------|----------|--|--|
| Class Prices (reported per cwt unless no | oted otherwise):             |                |                |          |  |  |
| Class I @ Suffolk County, MA (Bos        | ston) at 3.5% butterfat test | \$20.84        | \$25.03        | (16.7)   |  |  |
| Class I Skim                             |                              | 14.82          | 17.41          | (14.9)   |  |  |
| Class II @ 3.5% butterfat test           |                              | 17.04          | 20.55          | (17.1)   |  |  |
| Class II Butterfat (per pound)           |                              | 2.0117         | 2.2075         | (8.9)    |  |  |
| Class II Skim                            |                              | 10.36          | 13.29          | (22.0)   |  |  |
| Class II Nonfat Solids (per pound)       |                              | 1.1511         | 1.4767         | (22.0)   |  |  |
| Class III @ 3.5% butterfat test          |                              | 19.00          | 19.07          | (0.4)    |  |  |
| Class III Skim                           |                              | 12.42          | 11.78          | 5.4      |  |  |
| Class IV @ 3.5% butterfat test           |                              | 17.41          | 19.53          | (10.9)   |  |  |
| Class IV Skim                            |                              | 10.77          | 12.26          | (12.2)   |  |  |
| Statistical Uniform Price                |                              | 19.45          | 22.23          | (12.5)   |  |  |
| Producer Price Differential              |                              | 0.45           | 3.16           | (85.8)   |  |  |
| Component Prices (per pound):            | Butterfat                    | 2.0047         | 2.2005         | (8.9)    |  |  |
|  | Nonfat Solids                | 1.1969         | 1.3623         | (12.1)   |  |  |
|  | Protein                      | 3.2521         | 3.0282         | 7.4      |  |  |
|  | Other Solids                 | 0.3971         | 0.4053         | (2.0)    |  |  |
| NUMBER OF HANDLERS AND POOL PLANTS       |                              |                |                |          |  |  |

|   | September | August# | September |
|---|-----------|---------|-----------|
|   | 2012      | 2012    | 2011      |
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 64        | 65      | 67        |
| Producer-Handlers   | 13        | 13      | 13        |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |           |         |           |
| Regulated under Other Federal Orders  | 69        | 70      | 67        |
| Less handlers operating plants in more than one category  | (9)       | (10)    | (8)       |
| Total Number of Handlers  | 137       | 138     | 139       |
| Pool Distributing Plants  | 51        | 51      | 53        |
| Pool Supply Unit Plants   | 2         | 2       | 3         |
| Pool Supply System Plants   | 8         | 8       | 8         |
| Pool Supply Plants  | 2         | 2       | 2         |
| Total Number of Pool Plants   | 63        | 63      | 66        |
| # Revised.  |           |         |           |

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

|                                |                     | CHANGED **  |           |       |
|--------------------------------|---------------------|-------------|-----------|-------|
| <u>Name</u>                    | Plant Location      | <u>From</u> | <u>To</u> | Expl. |
|                                |                     |             |           |       |
| CROPP West Virginia            | LaFarge, WI         | CSR         | NPS       |       |
| Milk Thistle Farms             | Ghent, NY           | ED          | OOB       | (a)   |
| Morningstar Foods Inc.         | Sulphur Springs, TX | OF          | NPS       |       |
| White Eagle Cooperative Assoc. | South Bend, IN      | NPS         | 9c        |       |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

9c - Cooperative as Handler - No Plant Location NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area

<sup>\*\*</sup> Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

OOB - Out of business.

<sup>(</sup>a) - Effective January 2012.



Agricultural Marketing Service Dairy Programs

## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com

website: www.fmmone.com

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

# OCTOBER 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID M                      | ILK PRODUCTS AND CREAM BY     | POOL PLANTS*  |            |
|--|-------------------------------|---------------|------------|
|  | October 2012                  | October 2011  | % Change   |
|  | pour                          | nds           | daily avg. |
| Receipts of Fluid Milk Products and Cream                |                               |               |            |
| Producers  | 2,027,302,322                 | 1,955,262,895 | 3.7        |
| Other Sources  | 46,064,336                    | 54,841,139    | (16.0)     |
| Fortification and Recon. (Skim Equivalent)               | 17,808,932                    | 17,719,087    | 0.5        |
| Overages   | 446,168                       | 138,543       | 222.0      |
| Beginning Inventory                                      | 186,436,456                   | 153,169,803   | 21.7       |
| Total Receipts   | 2,278,058,214                 | 2,181,131,467 | 4.4        |
| Average Daily Producer Receipts                          | 65,396,849                    | 63,072,997    | 3.7        |
| Utilization of Fluid Milk Products and Cream from Produc | cer Receipts and Other Source | es            |            |
| Class I Milk:  |                               |               |            |
| Marketing Area   | 824,389,397                   | 822,874,065   | 0.2        |
| Other Federal Markets                                    | 43,651,385                    | 33,621,938    | 29.8       |
| Non-Federal Markets                                      | 100,549,568                   | 96,402,528    | 4.3        |
| Total Class I Milk                                       | 968,590,350                   | 952,898,531   | 1.6        |
| Total Class II Milk                                      | 567,406,062                   | 528,767,551   | 7.3        |
| Total Class III Milk                                     | 497,508,452                   | 486,567,724   | 2.2        |
| Total Class IV Milk                                      | 239,727,782                   | 207,728,860   | 15.4       |
| Total Milk Assigned to Minimum price                     | 4,825,568                     | 5,168,801     | (6.6)      |
| Total Utilization  | 2,278,058,214                 | 2,181,131,467 | 4.4        |
| Average Daily Class I Use                                | 31,244,850                    | 30,738,662    | 1.6        |
| Average Component Tests of Producer Receipts             |                               |               | % point    |
| Butterfat  | 3.80%                         | 3.76%         | 0.04       |
| True Protein   | 3.14%                         | 3.12%         | 0.02       |
| Other Solids   | 5.73%                         | 5.71%         | 0.02       |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Crescent Ridge Dairy, Inc.
Midland Farms, Inc.

Sharon, MA Menands, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

| Packaged Cream         92,857,856         18.04         89,515,469         18.58           Nonpool Bulk         47,245,955         7.95         35,988,030         8.74           Bakery, Candy, and Soup Products         52,639,252         4.51         66,528,499         4.68           Cottage Cheese         34,260,447         0.77         35,067,852         0.71           Ricotta Cheese         13,274,605         5.45         17,887,116         5.23           Sour Cream and Aerated Cream         18,413,625         13.69         18,263,831         12.04           Yogurt         192,606,776         0.45         167,311,833         0.60           Ice Cream, Desserts, Condensed, and Mixes         96,397,343         6.75         98,274,997         6.84           Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class II Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         215,181,817<  |   |               |           |               |           |
|--|---|---------------|-----------|---------------|-----------|
| Class I Milk*         223,702,624         3.27         220,273,998         3.27           Organic Whole Milk         9,158,536         3.30         8,732,366         3.27           Reduced Fat Milk         164,987,532         1.94         161,322,379         1.94           Organic Reduced Fat Milk         22,102,203         1.09         21,489,739         1.04           Lowfat Milk         143,488,346         0.96         140,874,859         0.96           Falfree Pelain         105,621,244         0.10         107,709,028           Falfree Felin         47,236,673         0.66         47,990,769         0.82           Falfree Fortified         8,584,485         0.07         8,951,673         0.06           Falfree Fortified         47,436,673         0.66         47,990,769         0.82           Buttermilk         2,101,511         1.00         2,170,724         1.02           Eggnog         4,743,337         6.93         3,649,305         6.61           Shrinkage, Overages & Interhandler Difference         8,712,138         1.83         91,424,978         1.79           Total Class I Utilization         968,590,350         1.89         952,985,531         1.87           Class I Milk**         10  |   | October 2012  | Butterfat | October 2011  | Butterfat |
| Whole Milk   |   | pounds        | percent   | pounds        | percent   |
| Organic Whole Milk         9,158,556         3.30         8,732,366         3.27           Reduced Fat Milk         164,987,532         1.94         161,322,379         1.94           Organic Reduced Fat Milk         22,102,203         1.09         21,489,739         1.04           Lowfat Milk         143,458,346         0.96         140,874,659         0.98           Falfree Plain         105,621,244         0.10         107,709,028         0.09           Falfree Fortified         8,584,485         0.07         8,951,673         0.06           Flavored Milk and Drinks         47,236,573         0.66         47,990,769         0.82           Buttermilk         2,101,511         1.00         2,170,724         1.02           Eggnog         4,747,337         6.93         3,649,305         6.61           Shrinkage, Overages & Interhandler Difference         3,976,868         14.08         8,284,247         8.84           Ending Inventory         824,389,397         1.87         18.24         822,874,065         1.86           Class I William Arketing Area         214,200,953         1.89         952,898,531         1.87           Total Class I William Mik**         7,245,955         7.95         35,988,030         1.87   |   |               |           |               |           |
| Reduced Fat Milk         164,987,532         1.94         161,322,379         1.94           Organic Reduced Fat Milk         22,102,203         1.09         21,489,739         1.04           Lowfat Milk         143,458,346         0.96         140,874,859         0.98           Falf-ree Plain         105,621,244         0.10         107,709,028         0.09           Falf-ree Fortified         8,584,485         0.07         8,951,673         0.06           Flavored Milk and Drinks         47,236,573         0.66         47,990,769         0.82           Buttermilk         2,101,511         1.00         2,170,724         1.02         2           Eggnog         4,747,337         6.93         3,649,305         6.61         3         6.61         8         2,842,477         8.84         8         1.83         91,424,978         1.79         1.70         1.02         2         1.83         1.77         1.87         822,874,065         1.86         6.61         8         1.81         1.83         1.72         1.82         1.83         1.72         1.72         1.72         1.72         1.72         1.72         1.72         1.72         1.72         1.72         1.72         1.72         1.72   |   |               |           |               |           |
| Organic Reduced Fat Milk         22,102,203         1.09         21,489,739         1.04           Lowfat Milk         143,485,346         0.96         140,874,859         0.96           Falfree Prain         105,621,244         0.10         107,709,028         0.09           Falfree Fortified         8,584,485         0.07         8,951,673         0.06           Flavored Milk and Drinks         47,236,573         0.66         47,990,769         0.82           Buttermilk         2,101,511         1.00         2,170,724         1.02           Eggnog         4,747,337         6.93         3,649,305         6.61           Shrinkage, Overages & Interhandler Difference         8,976,868         14,08         8,284,247         8,84           Ending Inventory         82,121,38         1.83         91,249,978         1.79           Total Class I William         824,389,397         1.87         822,874,065         1.86           Class I William         968,590,350         1.89         952,898,531         1.87           Class I William         47,245,955         7.95         35,988,030         8.74           Bakery, Candy, and Soup Products         52,699,252         4.51         66,528,499         4.6   |   |               |           |               |           |
| Lowfat Milk FatFree Plain FatFree Portified FatFree Fortified FatFree Fortified FatFree Fortified FatFree Fortified FatFree Fortified FatFree Fortified Robert Fortified FatFree Fortified Robert FatFree F |   |               |           |               |           |
| FatFree Plain FatFree Fortified Raftee | •   |               |           |               |           |
| FalFree Fortified   8.584.485  |   |               |           |               |           |
| Flavored Milk and Drinks   47,236,573   0.66   47,990,769   0.82   |   |               |           |               |           |
| Buttermilk   |   |               |           |               |           |
| Eggnog         4,747,337         6,93         3,649,305         6.61           Shrinkage, Overages & Interhandler Difference         3,976,868         14.08         8,284,247         8.84           Ending Inventory         88,712,138         1.83         91,424,978         1.79           Total Class I out of Marketing Area         144,200,953         1.99         130,024,466         1.90           Total Class I Utilization         968,590,350         1.89         952,898,531         1.87           Packaged Cream         92,857,856         18.04         89,515,469         18.58           Nonpool Bulk         47,245,955         7.95         35,988,030         8.74           Bakery, Candy, and Soup Products         52,639,252         4.51         66,528,499         4.68           Cottage Cheese         34,260,447         0.77         35,667,852         0.71           Ricotta Cheese         13,274,605         5.45         17,887,116         5.23           Sour Cream and Aerated Cream         18,413,625         13,69         18,263,831         12.04           Yogurt         192,606,776         0.45         167,311,833         0.60           Ice Cream, Desserts, Condensed, and Mixes         93,3343         6.75         98,274,   |   |               |           |               |           |
| Shrinkage, Overages & Interhandler Difference         3,976,868         14,08         8,284,247         8,84           Ending Inventory         88,712,138         1,83         91,424,978         1,79           Total Class I in Marketing Area         824,389,397         1,87         822,874,065         1,86           Class I ut of Marketing Area         144,200,953         1,99         130,024,466         1,90           Total Class I Utilization         968,590,350         1,89         952,898,531         1,87           Class II Milk**         Packaged Cream         92,857,856         18,04         89,515,469         18,58           Nonpool Bulk         47,245,955         7,95         35,988,030         8,74           Bakery, Candy, and Soup Products         52,699,252         4,51         66,528,499         4,88           Cottage Cheese         34,260,447         0,77         35,067,852         0,71           Ricotta Cheese         13,274,605         5,45         17,887,116         5,23           Sour Cream and Aerated Cream         18,413,625         13,69         18,274,997         6,84           Shrinkage, Overages & Interhandler Difference         19,710,203         2,86         70,706)         N/A           Total Class II Utilization   |   |               |           |               |           |
| Ending Inventory   |   |               |           |               |           |
| Total Class I in Marketing Area 824,389,397 1.87 822,874,065 1.86 Class I out of Marketing Area 144,200,953 1.99 130,024,466 1.90 Total Class I Utilization 968,590,350 1.89 952,898,531 1.87 Class II Milk**  Packaged Cream 92,857,856 18.04 89,515,469 18.58 Nonpool Bulk 47,245,955 7.95 35,988,030 8.74 Bakery, Candy, and Soup Products 52,639,252 4.51 66,528,499 4.68 Cottage Cheese 34,260,447 0.77 36,067,852 0.71 Ricotta Cheese 13,274,605 5.45 17,887,116 5.23 Sour Cream and Aerated Cream 18,413,625 13.69 18,263,831 12.04 Yogurt 91,200,200,200,200,200,200,200,200,200,20  |   |               |           |               |           |
| Class I out of Marketing Area         144,200,953         1.99         130,024,466         1.90           Total Class I Utilization         968,590,350         1.89         952,898,531         1.87           Class II Milk**         Packaged Cream         92,857,856         18.04         89,515,469         18.58           Nonpool Bulk         47,245,955         7.95         35,988,030         8.74           Bakery, Candy, and Soup Products         52,639,252         4.51         66,528,499         4.68           Cottage Cheese         34,260,447         0.77         35,067,852         0.71           Ricotta Cheese         13,274,605         5.45         17,887,116         5.23           Sour Cream and Aerated Cream         18,413,625         13.69         18,263,831         12.04           Yogurt         192,606,776         0.45         167,311,833         0.60           Ice Cream, Desserts, Condensed, and Mixes         96,397,343         6.75         98,274,997         6.84           Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class III Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk <td>Ending Inventory</td> <td>88,712,138</td> <td>1.83</td> <td>91,424,978</td> <td>1.79</td>  | Ending Inventory                              | 88,712,138    | 1.83      | 91,424,978    | 1.79      |
| Total Class I Wilk**         968,590,350         1.89         952,898,531         1.87           Class II Milk**         Packaged Cream         92,857,856         18.04         89,515,469         18.58           Nonpool Bulk         47,245,955         7.95         35,988,030         8.74           Bakery, Candy, and Soup Products         52,639,252         4.51         66,528,499         4.68           Cottage Cheese         34,260,447         0.77         35,067,852         0.71           Ricotta Cheese         13,274,605         5.45         17,887,116         5.23           Sour Cream and Aerated Cream         18,413,625         13.69         18,263,831         12.04           Yogurt         192,606,776         0.45         167,311,833         0.60           Ice Cream, Desserts, Condensed, and Mixes         96,397,343         6.75         98,274,997         6.84           Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class II Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         3.56           Cream Cheese   | Total Class I in Marketing Area               | 824,389,397   | 1.87      | 822,874,065   | 1.86      |
| Class II Milk**         Packaged Cream         92,857,856         18.04         89,515,469         18.58           Nonpool Bulk         47,245,955         7.95         35,988,030         8.74           Bakery, Candy, and Soup Products         52,639,252         4.51         66,528,499         4.68           Cottage Cheese         34,260,447         0.77         35,067,852         0.71           Ricotta Cheese         13,274,605         5.45         117,887,116         5.23           Sour Cream and Aerated Cream         18,413,625         13.69         18,263,831         12.04           Yogurt         192,606,776         0.45         167,311,833         0.60           Ice Cream, Desserts, Condensed, and Mixes         96,397,343         6.75         98,274,997         6.84           Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class III Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses <td>Class I out of Marketing Area</td> <td>144,200,953</td> <td>1.99</td> <td>130,024,466</td> <td>1.90</td>   | Class I out of Marketing Area                 | 144,200,953   | 1.99      | 130,024,466   | 1.90      |
| Packaged Cream         92,857,856         18.04         89,515,469         18.58           Nonpool Bulk         47,245,955         7.95         35,988,030         8.74           Bakery, Candy, and Soup Products         526,39,252         4.51         66,528,499         4.68           Cottage Cheese         34,260,447         0.77         35,067,852         0.71           Ricotta Cheese         13,274,605         5.45         17,887,116         5.23           Sour Cream and Aerated Cream         192,606,776         0.45         167,311,833         0.60           Ice Cream, Desserts, Condensed, and Mixes         96,397,343         6.75         98,274,997         6.84           Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class II Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,522,391         10.88           Italian-Type Cheeses         37,325  | Total Class I Utilization                     | 968,590,350   | 1.89      | 952,898,531   | 1.87      |
| Nonpool Bulk   | Class II Milk**                               |               |           |               |           |
| Bakery, Candy, and Soup Products         52,639,252         4.51         66,528,499         4.68           Cottage Cheese         34,260,447         0.77         35,067,852         0.71           Ricotta Cheese         13,274,605         5.45         17,887,116         5.23           Sour Cream and Aerated Cream         18,413,625         13.69         18,263,831         12.04           Yogurt         192,606,776         0.45         167,311,833         0.60           lce Cream, Desserts, Condensed, and Mixes         96,397,343         6.75         98,274,997         6.84           Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class II Utilization         567,406,062         6.05         528,767,551         6.44           Class II Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,528,391         10.89           Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         <  | Packaged Cream                                | 92,857,856    |           | 89,515,469    |           |
| Cottage Cheese         34,260,447         0.77         35,067,852         0.71           Ricotta Cheese         13,274,605         5.45         17,887,116         5.23           Sour Cream and Aerated Cream         18,413,625         13.69         18,263,831         12.04           Yogurt         192,606,776         0.45         167,311,833         0.60           Ice Cream, Desserts, Condensed, and Mixes         96,397,343         6.75         98,274,997         6.84           Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class II Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Class IV Milk**         N  | Nonpool Bulk                                  | 47,245,955    | 7.95      | 35,988,030    | 8.74      |
| Ricotta Cheese   | Bakery, Candy, and Soup Products              | 52,639,252    | 4.51      | 66,528,499    | 4.68      |
| Sour Cream and Aerated Cream   18,413,625   13.69   18,263,831   12.04   | Cottage Cheese                                | 34,260,447    | 0.77      | 35,067,852    | 0.71      |
| Yogurt Ice Cream, Desserts, Condensed, and Mixes         192,606,776         0.45         167,311,833         0.60           Ice Cream, Desserts, Condensed, and Mixes         96,397,343         6.75         98,274,997         6.84           Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class II Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**         Nonpool Bulk         7,691,698         20.69         9,718,747   | Ricotta Cheese                                | 13,274,605    | 5.45      | 17,887,116    | 5.23      |
| Ice Cream, Desserts, Condensed, and Mixes Shrinkage, Overages & Interhandler Difference 19,710,203 2.86 (70,076) N/A     Total Class II Utilization 567,406,062 6.05 528,767,551 6.44     Class III Milk**   | Sour Cream and Aerated Cream                  | 18,413,625    | 13.69     | 18,263,831    | 12.04     |
| Shrinkage, Overages & Interhandler Difference         19,710,203         2.86         (70,076)         N/A           Total Class II Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**         Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05 <td< td=""><td>Yogurt</td><td>192,606,776</td><td>0.45</td><td>167,311,833</td><td>0.60</td></td<>   | Yogurt  | 192,606,776   | 0.45      | 167,311,833   | 0.60      |
| Total Class II Utilization         567,406,062         6.05         528,767,551         6.44           Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**           Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinka  | Ice Cream, Desserts, Condensed, and Mixes     | 96,397,343    | 6.75      | 98,274,997    | 6.84      |
| Class III Milk**         Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**           Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A  | Shrinkage, Overages & Interhandler Difference | 19,710,203    | 2.86      | (70,076)      | N/A       |
| Nonpool Bulk and Condensed Products         3,183,748         13.67         1,988,506         32.66           American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**         Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929   | Total Class II Utilization                    | 567,406,062   | 6.05      | 528,767,551   | 6.44      |
| American-Type Cheeses         170,721,412         3.63         169,740,992         3.56           Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**         Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489   | Class III Milk**                              |               |           |               |           |
| Cream Cheese         70,996,062         11.84         71,528,391         10.88           Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**         Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782 </td <td>Nonpool Bulk and Condensed Products</td> <td>3,183,748</td> <td>13.67</td> <td>1,988,506</td> <td>32.66</td>  | Nonpool Bulk and Condensed Products           | 3,183,748     | 13.67     | 1,988,506     | 32.66     |
| Italian-Type Cheeses         215,181,817         3.31         187,992,440         3.22           Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**         Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782         6.43         207,728,860         6.55           Minimum Price Class         4,825,  | American-Type Cheeses                         | 170,721,412   | 3.63      | 169,740,992   | 3.56      |
| Swiss and Other-Type Cheeses         37,325,611         3.59         37,057,318         3.08           Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**           Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782         6.43         207,728,860         6.55           Minimum Price Class         4,825,568         2.52         5,168,801         2.14           Total Minimum Pri  | Cream Cheese                                  | 70,996,062    | 11.84     | 71,528,391    | 10.88     |
| Shrinkage, Overages & Interhandler Difference         99,802         44.18         18,260,077         3.36           Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**           Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782         6.43         207,728,860         6.55           Minimum Price Class         Animal Feed and Dumpage         4,825,568         2.52         5,168,801         2.14           Total Minimum Price Class Utilization         4,825,568         2.52         5,168,801         2.14   | Italian-Type Cheeses                          | 215,181,817   | 3.31      | 187,992,440   | 3.22      |
| Total Class III Utilization         497,508,452         4.73         486,567,724         4.58           Class IV Milk**         Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782         6.43         207,728,860         6.55           Minimum Price Class         Animal Feed and Dumpage         4,825,568         2.52         5,168,801         2.14           Total Minimum Price Class Utilization         4,825,568         2.52         5,168,801         2.14  | Swiss and Other-Type Cheeses                  | 37,325,611    | 3.59      | 37,057,318    | 3.08      |
| Class IV Milk**           Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782         6.43         207,728,860         6.55           Minimum Price Class         Animal Feed and Dumpage         4,825,568         2.52         5,168,801         2.14           Total Minimum Price Class Utilization         4,825,568         2.52         5,168,801         2.14  | Shrinkage, Overages & Interhandler Difference | 99,802        | 44.18     | 18,260,077    | 3.36      |
| Nonpool Bulk         7,691,698         20.69         9,718,747         12.33           Condensed Products         17,774,721         2.65         16,358,491         2.34           Butter         13,965,868         54.79         11,339,907         55.05           Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782         6.43         207,728,860         6.55           Minimum Price Class         4,825,568         2.52         5,168,801         2.14           Total Minimum Price Class Utilization         4,825,568         2.52         5,168,801         2.14  | Total Class III Utilization                   | 497,508,452   | 4.73      | 486,567,724   | 4.58      |
| Condensed Products       17,774,721       2.65       16,358,491       2.34         Butter       13,965,868       54.79       11,339,907       55.05         Dried Milk Products       106,990,917       0.85       81,343,126       0.96         Shrinkage, Overages & Interhandler Difference       276,160       3.82       (629,110)       N/A         Ending Inventory       85,599,929       5.57       80,947,925       6.16         Skim Equivalent of NFMS to Fortify Class I       7,428,489       0.02       8,649,774       0.02         Total Class IV Utilization       239,727,782       6.43       207,728,860       6.55         Minimum Price Class       4,825,568       2.52       5,168,801       2.14         Total Minimum Price Class Utilization       4,825,568       2.52       5,168,801       2.14   | Class IV Milk**                               |               |           |               |           |
| Butter       13,965,868       54.79       11,339,907       55.05         Dried Milk Products       106,990,917       0.85       81,343,126       0.96         Shrinkage, Overages & Interhandler Difference       276,160       3.82       (629,110)       N/A         Ending Inventory       85,599,929       5.57       80,947,925       6.16         Skim Equivalent of NFMS to Fortify Class I       7,428,489       0.02       8,649,774       0.02         Total Class IV Utilization       239,727,782       6.43       207,728,860       6.55         Minimum Price Class         Animal Feed and Dumpage       4,825,568       2.52       5,168,801       2.14         Total Minimum Price Class Utilization       4,825,568       2.52       5,168,801       2.14  | Nonpool Bulk                                  | 7,691,698     | 20.69     | 9,718,747     | 12.33     |
| Butter       13,965,868       54.79       11,339,907       55.05         Dried Milk Products       106,990,917       0.85       81,343,126       0.96         Shrinkage, Overages & Interhandler Difference       276,160       3.82       (629,110)       N/A         Ending Inventory       85,599,929       5.57       80,947,925       6.16         Skim Equivalent of NFMS to Fortify Class I       7,428,489       0.02       8,649,774       0.02         Total Class IV Utilization       239,727,782       6.43       207,728,860       6.55         Minimum Price Class         Animal Feed and Dumpage       4,825,568       2.52       5,168,801       2.14         Total Minimum Price Class Utilization       4,825,568       2.52       5,168,801       2.14  | ·   | 17,774,721    | 2.65      | 16,358,491    | 2.34      |
| Dried Milk Products         106,990,917         0.85         81,343,126         0.96           Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782         6.43         207,728,860         6.55           Minimum Price Class         4,825,568         2.52         5,168,801         2.14           Total Minimum Price Class Utilization         4,825,568         2.52         5,168,801         2.14   |   | 13,965,868    |           |               |           |
| Shrinkage, Overages & Interhandler Difference         276,160         3.82         (629,110)         N/A           Ending Inventory         85,599,929         5.57         80,947,925         6.16           Skim Equivalent of NFMS to Fortify Class I         7,428,489         0.02         8,649,774         0.02           Total Class IV Utilization         239,727,782         6.43         207,728,860         6.55           Minimum Price Class         Animal Feed and Dumpage         4,825,568         2.52         5,168,801         2.14           Total Minimum Price Class Utilization         4,825,568         2.52         5,168,801         2.14  |   |               |           |               |           |
| Ending Inventory       85,599,929       5.57       80,947,925       6.16         Skim Equivalent of NFMS to Fortify Class I       7,428,489       0.02       8,649,774       0.02         Total Class IV Utilization       239,727,782       6.43       207,728,860       6.55         Minimum Price Class       Animal Feed and Dumpage       4,825,568       2.52       5,168,801       2.14         Total Minimum Price Class Utilization       4,825,568       2.52       5,168,801       2.14   |   |               |           |               |           |
| Skim Equivalent of NFMS to Fortify Class I       7,428,489       0.02       8,649,774       0.02         Total Class IV Utilization       239,727,782       6.43       207,728,860       6.55         Minimum Price Class       Animal Feed and Dumpage       4,825,568       2.52       5,168,801       2.14         Total Minimum Price Class Utilization       4,825,568       2.52       5,168,801       2.14  | <u> </u>                                      | •             |           | •             |           |
| Minimum Price Class         Animal Feed and Dumpage       4,825,568       2.52       5,168,801       2.14         Total Minimum Price Class Utilization       4,825,568       2.52       5,168,801       2.14  | • ,   |               |           |               |           |
| Animal Feed and Dumpage         4,825,568         2.52         5,168,801         2.14           Total Minimum Price Class Utilization         4,825,568         2.52         5,168,801         2.14  | Total Class IV Utilization                    | 239,727,782   | 6.43      | 207,728,860   | 6.55      |
| Total Minimum Price Class Utilization 4,825,568 2.52 5,168,801 2.14  | Minimum Price Class                           |               |           |               |           |
|  | Animal Feed and Dumpage                       | 4,825,568     | 2.52      | 5,168,801     | 2.14      |
| <b>Total Utilization</b> 2,278,058,214 4.02 2,181,131,467 4.03   | Total Minimum Price Class Utilization         | 4,825,568     | 2.52      | 5,168,801     | 2.14      |
|  | Total Utilization                             | 2,278,058,214 | 4.02      | 2,181,131,467 | 4.03      |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## OCTOBER RECEIPTS OF PRODUCER MILK, BY STATE

|              |            | Desir     |        |       | Numb   |        | •      | Average  |
|--------------|------------|-----------|--------|-------|--------|--------|--------|----------|
|              |            | Receip    |        |       | Produ  |        |        | tput     |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012   | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds | per farm |
| CT           | 27,250     | 28,055    | 1.3    | 1.4   | 118    | 123    | 7,449  | 7,358    |
| ME           | 48,123     | 48,615    | 2.4    | 2.5   | 300    | 309    | 5,175  | 5,075    |
| MD           | 64,098     | 66,598    | 3.2    | 3.4   | 432    | 445    | 4,786  | 4,828    |
| MA           | 15,882     | 15,041    | 0.8    | 0.8   | 130    | 130    | 3,941  | 3,732    |
| NH           | 20,103     | 21,701    | 1.0    | 1.1   | 119    | 120    | 5,450  | 5,834    |
| NJ           | 9,246      | 9,689     | 0.4    | 0.5   | 79     | 81     | 3,775  | 3,859    |
| NY           | 953,516    | 887,020   | 47.0   | 45.4  | 4,631  | 4,704  | 6,642  | 6,083    |
| PA           | 648,152    | 638,412   | 32.0   | 32.7  | 5,388  | 5,551  | 3,880  | 3,710    |
| RI           | 931        | 1,188     | 0.1    | 0.1   | 13     | 15     | 2,310  | 2,554    |
| VT           | 209,395    | 206,276   | 10.3   | 10.5  | 907    | 953    | 7,447  | 6,982    |
| VA           | 6,132      | 5,916     | 0.3    | 0.3   | 53     | 51     | 3,732  | 3,742    |
| Other States | 24,474 #   | 25,465 ## | 1.2    | 1.3   | 392    | 363    | 2,014  | 2,263    |
| Total/Avg.   | 2,027,302  | 1,953,976 | 100.0  | 100.0 | 12,562 | 12,845 | 5,206  | 4,907    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Michigan, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts         |
| dollars/cwt    |             |             | pounds      |             |                |                  |
| 3.15 and above | 181,145,697 | 52,007,045  | 27,523,701  | 632,781     | 261,309,224    | 12.9             |
| 3.00 - 3.10    | 330,410,117 | 98,346,835  | 12,724,813  | 12,632,658  | 454,114,423    | 22.4             |
| 2.80 - 2.95    | 147,160,304 | 95,903,791  | 40,786,701  | 74,270,895  | 358,121,691    | 17.7             |
| 2.60 - 2.70    | 88,243,412  | 37,154,841  | 71,378,030  | 574,802     | 197,351,085    | 9.7              |
| 2.40 - 2.55    | 72,421,180  | 185,408,650 | 68,840,322  | 18,860,203  | 345,530,355    | 17.0             |
| 2.35 and below | 48,366,344  | 68,701,427  | 263,208,801 | 30,598,972  | 410,875,544    | 20.3             |
| Market Total   | 867,747,054 | 537,522,589 | 484,462,368 | 137,570,311 | 2,027,302,322  | 100.0            |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

|                                 | March 2012 | April 2012 | May 2012 | June 2012         | July 2012 | August 2012 |
|---------------------------------|------------|------------|----------|-------------------|-----------|-------------|
|                                 |            |            | dollars  | per hundredweight |           |             |
| Northeast Order<br>Sub Regions: | 17.76      | 17.32      | 16.72    | 16.33             | 16.96     | 18.20       |
| New England                     | 18.46      | 18.03      | 17.45    | 17.06             | 17.55     | 18.73       |
| New York                        | 17.32      | 16.90      | 16.32    | 15.90             | 16.79     | 18.02       |
| Pennsylvania                    | 17.92      | 17.49      | 16.84    | 16.51             | 16.89     | 18.17       |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

### OCTOBER 2012 PRICES

|                                       |                                | October 2012 | October 2011 | % Change |
|---------------------------------------|--------------------------------|--------------|--------------|----------|
| Class Prices (reported per cwt unless | noted otherwise):              |              |              |          |
| Class I @ Suffolk County, MA (B       | Soston) at 3.5% butterfat test | \$22.13      | \$22.81      | (3.0)    |
| Class I Skim                          |                                | 15.56        | 15.53        | 0.2      |
| Class II @ 3.5% butterfat test        |                                | 18.44        | 19.41        | (5.0)    |
| Class II Butterfat (per pound)        |                                | 2.1206       | 1.9662       | 7.9      |
| Class II Skim                         |                                | 11.42        | 12.98        | (12.0)   |
| Class II Nonfat Solids (per pound     | (t                             | 1.2689       | 1.4422       | (12.0)   |
| Class III @ 3.5% butterfat test       |                                | 21.02        | 18.03        | 16.6     |
| Class III Skim                        |                                | 14.12        | 11.58        | 21.9     |
| Class IV @ 3.5% butterfat test        |                                | 18.54        | 18.41        | 0.7      |
| Class IV Skim                         |                                | 11.55        | 11.97        | (3.5)    |
| Statistical Uniform Price             |                                | 20.78        | 20.42        | 1.8      |
| Producer Price Differential           |                                | (0.24)       | 2.39         | (110.0)  |
| Component Prices (per pound):         | Butterfat                      | 2.1136       | 1.9592       | 7.9      |
|                                       | Nonfat Solids                  | 1.2828       | 1.3297       | (3.5)    |
|                                       | Protein                        | 3.7278       | 2.9211       | 27.6     |
|                                       | Other Solids                   | 0.4340       | 0.4286       | 1.3      |
|                                       |                                |              |              |          |

#### NUMBER OF HANDLERS AND POOL PLANTS

|   | October | September | October |
|---|---------|-----------|---------|
|   | 2012    | 2012#     | 2011    |
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 64      | 64        | 67      |
| Producer-Handlers   | 12      | 13        | 13      |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |         |           |         |
| Regulated under Other Federal Orders  | 70      | 70        | 72      |
| Less handlers operating plants in more than one category  | (8)     | (9)       | (11)    |
| Total Number of Handlers  | 138     | 138       | 141     |
| Pool Distributing Plants  | 51      | 51        | 53      |
| Pool Supply Unit Plants   | 2       | 2         | 3       |
| Pool Supply System Plants   | 8       | 8         | 8       |
| Pool Supply Plants  | 2       | 2         | 2       |
| Total Number of Pool Plants   | 63      | 63        | 66      |
| # Revised.  |         |           |         |

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

| <u>Name</u>                       | Plant Location   | <u>From</u> | <u>To</u> | Expl. |
|-----------------------------------|------------------|-------------|-----------|-------|
| Dairy Farmers of America, Inc. KY | Knoxville, TN    | CSR         | NPS       |       |
| First Light Farm & Creamery       | East Bethany, NY | NPS         | ED        |       |
| High Lawn Farm, LLC               | Lee, MA          | PH          | PD        |       |
| NFO Organic KY                    | Shiloh, OH       | CSR         | NPS       |       |
| Potomac Farms Dairy               | Cumberland, MD   | PR          | OOB       | (a)   |
| Prairie Farms Dairy, Inc.         | Granite City, IL | NPS         | OF        | (b)   |
| Superior Dairy, Inc.              | Wauseon, OH      | PD          | OOB       | . ,   |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

<sup>\*\*</sup> Type of Plant:

CSR - Cooperative State Reporting Unit ED - Exempt Distributing Plant PD - Pool Distributing Plant

NPS - Not pooling milk or reporting any sales in the Order during current month

OF - Other federal order plant with route disposition in the Northeast Marketing Area

OOB - Out of business/Plant closed PH - Producer Handler

<sup>(</sup>a) - Closed temporarily.

<sup>(</sup>b) - Effective September 2012.

PR - Partially Regulated Plant



Agricultural Marketing Service Dairy Programs

## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com

website: www.fmmone.com

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000

Fax: (703) 549-7003 email: MAAlexandria@fedmilk1.com

## NOVEMBER 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MIL                    | K PRODUCTS AND CREAM BY     | POOL PLANTS*  |            |
|--|-----------------------------|---------------|------------|
|  | November 2012               | November 2011 | % Change   |
|  | pou                         | ınds          | daily avg. |
| Receipts of Fluid Milk Products and Cream                |                             | <u> </u>      |            |
| Producers  | 1,996,774,977               | 1,905,093,275 | 4.8        |
| Other Sources  | 48,043,754                  | 68,523,342    | (29.9)     |
| Fortification and Recon. (Skim Equivalent)               | 15,490,293                  | 14,921,536    | 3.8        |
| Overages   | 535,047                     | 26,818        | 1,895.1    |
| Beginning Inventory                                      | 174,307,291                 | 173,688,142   | 0.4        |
| Total Receipts   | 2,235,151,362               | 2,162,253,113 | 3.4        |
| Average Daily Producer Receipts                          | 66,559,166                  | 63,503,109    | 4.8        |
| Utilization of Fluid Milk Products and Cream from Produc | er Receipts and Other Sourc | es            |            |
| Class I Milk:  |                             |               |            |
| Marketing Area   | 823,045,393                 | 810,613,917   | 1.5        |
| Other Federal Markets                                    | 34,931,777                  | 36,589,638    | (4.5)      |
| Non-Federal Markets                                      | 94,309,111                  | 98,051,385    | (3.8)      |
| Total Class I Milk                                       | 952,286,281                 | 945,254,940   | 0.7        |
| Total Class II Milk                                      | 521,902,768                 | 483,961,182   | 7.8        |
| Total Class III Milk                                     | 471,532,365                 | 456,756,166   | 3.2        |
| Total Class IV Milk                                      | 283,682,088                 | 271,523,445   | 4.5        |
| Total Milk Assigned to Minimum price                     | 5,747,860                   | 4,757,380     | 20.8       |
| Total Utilization  | 2,235,151,362               | 2,162,253,113 | 3.4        |
| Average Daily Class I Use                                | 31,742,876                  | 31,508,498    | 0.7        |
| Average Component Tests of Producer Receipts             |                             |               | % point    |
| Butterfat  | 3.85%                       | 3.83%         | 0.02       |
| True Protein   | 3.17%                       | 3.15%         | 0.02       |
| Other Solids   | 5.72%                       | 5.73%         | (0.01)     |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Midland Farms, Inc.

Menands, NY

### UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

|  | November 2012           | Butterfat    | November 2011            | Butterfat    |
|--|-------------------------|--------------|--------------------------|--------------|
|  | pounds                  | percent      | pounds                   | percent      |
| Class I Milk*  |                         |              | 0.40 =00.400             |              |
| Whole Milk   | 224,922,259             | 3.27         | 219,728,130              | 3.27         |
| Organic Whole Milk                                   | 9,356,230               | 3.28         | 8,311,409                | 3.27         |
| Reduced Fat Milk                                     | 162,031,835             | 1.95         | 160,011,958              | 1.94         |
| Organic Reduced Fat Milk                             | 22,846,464              | 1.12         | 21,299,462               | 1.03         |
| Lowfat Milk<br>FatFree Plain                         | 135,592,365             | 0.95         | 137,049,297              | 0.96         |
| FatFree Flain FatFree Fortified                      | 103,436,333             | 0.10<br>0.08 | 104,322,277<br>9,047,891 | 0.09<br>0.06 |
| Flavored Milk and Drinks                             | 6,467,208<br>40,002,660 | 0.08         | 42,689,794               | 0.82         |
| Buttermilk   | 2,231,930               | 1.00         | 42,669,794<br>2,540,968  | 1.01         |
|  | 11,495,883              | 7.06         | 12,443,032               | 6.67         |
| Eggnog Shrinkage, Overages & Interhandler Difference | 4,484,826               | 14.97        | 5,741,219                | 11.39        |
| Ending Inventory                                     | 100,177,400             | 1.86         | 87,428,480               | 1.81         |
| Total Class I <i>in</i> Marketing Area               | 823,045,393             | 1.96         | 810,613,917              | 1.93         |
| Class I <i>out of</i> Marketing Area                 | 129,240,888             | 2.06         | 134,641,023              | 2.00         |
| Total Class I Utilization                            | 952,286,281             | 1.97         | 945,254,940              | 1.94         |
| Class II Milk**                                      | 932,260,261             | 1.97         | 945,254,940              | 1.34         |
| Packaged Cream                                       | 96,072,543              | 18.64        | 97,349,577               | 18.41        |
| Nonpool Bulk   | 41,979,306              | 8.61         | 34,371,915               | 9.95         |
| Bakery, Candy, and Soup Products                     | 51,056,007              | 4.30         | 50,931,992               | 4.80         |
| Cottage Cheese                                       | 29,607,860              | 0.86         | 33,409,447               | 0.64         |
| Ricotta Cheese                                       | 20,503,967              | 4.91         | 16,591,950               | 5.30         |
| Sour Cream and Aerated Cream                         | 18,795,763              | 15.00        | 23,778,869               | 11.44        |
| Yogurt   | 177,092,400             | 0.53         | 144,085,468              | 0.53         |
| Ice Cream, Desserts, Condensed, and Mixes            | 86,066,005              | 6.65         | 83,983,376               | 7.10         |
| Shrinkage, Overages & Interhandler Difference        | 728,917                 | 8.68         | (541,412)                | N/A          |
| Total Class II Utilization                           | 521,902,768             | 6.61         | 483,961,182              | 7.10         |
| Class III Milk**                                     |                         |              |                          |              |
| Nonpool Bulk and Condensed Products                  | 2,571,848               | 18.21        | 2,160,792                | 13.27        |
| American-Type Cheeses                                | 162,525,361             | 3.64         | 162,614,422              | 3.60         |
| Cream Cheese   | 65,274,608              | 13.06        | 69,284,346               | 11.59        |
| Italian-Type Cheeses                                 | 207,600,004             | 3.16         | 186,770,469              | 3.19         |
| Swiss and Other-Type Cheeses                         | 33,615,172              | 3.58         | 35,832,396               | 3.35         |
| Shrinkage, Overages & Interhandler Difference        | (54,628)                | N/A          | 93,741                   | 43.03        |
| Total Class III Utilization                          | 471,532,365             | 4.80         | 456,756,166              | 4.68         |
| Class IV Milk**                                      |                         |              |                          |              |
| Nonpool Bulk   | 6,779,446               | 17.32        | 10,002,451               | 12.31        |
| Condensed Products                                   | 16,437,445              | 1.95         | 16,158,055               | 2.84         |
| Butter   | 14,995,133              | 55.49        | 12,510,035               | 56.86        |
| Dried Milk Products                                  | 153,775,253             | 0.57         | 121,700,611              | 0.65         |
| Shrinkage, Overages & Interhandler Difference        | 17,554,411              | 3.44         | 19,076,045               | 3.43         |
| Ending Inventory                                     | 67,854,242              | 6.82         | 86,858,099               | 5.31         |
| Skim Equivalent of NFMS to Fortify Class I           | 6,286,158               | 0.02         | 5,218,149                | 0.01         |
| Total Class IV Utilization                           | 283,682,088             | 5.61         | 271,523,445              | 5.47         |
| Minimum Price Class                                  |                         | _            |                          |              |
| Animal Feed and Dumpage                              | 5,747,860               | 2.71         | 4,757,380                | 2.27         |
| Total Minimum Price Class Utilization                | 5,747,860               | 2.71         | 4,757,380                | 2.27         |
| Total Utilization                                    | 2,235,151,362           | 4.12         | 2,162,253,113            | 4.12         |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## NOVEMBER RECEIPTS OF PRODUCER MILK, BY STATE

|              |            | Dansin    |        |       | Numb   |        | •      | verage   |
|--------------|------------|-----------|--------|-------|--------|--------|--------|----------|
| O            | 0010       | Receip    |        | 0044  | Produ  |        |        | tput     |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012   | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds | per farm |
| CT           | 26,628     | 27,474    | 1.3    | 1.4   | 117    | 123    | 7,586  | 7,446    |
| ME           | 47,539     | 46,929    | 2.4    | 2.5   | 297    | 304    | 5,335  | 5,146    |
| MD           | 66,075     | 66,919    | 3.3    | 3.5   | 429    | 446    | 5,134  | 5,001    |
| MA           | 15,771     | 14,272    | 0.8    | 0.7   | 130    | 128    | 4,044  | 3,717    |
| NH           | 20,024     | 21,130    | 1.0    | 1.1   | 116    | 121    | 5,754  | 5,821    |
| NJ           | 8,884      | 9,400     | 0.4    | 0.5   | 76     | 79     | 3,896  | 3,966    |
| NY           | 930,516    | 860,137   | 46.6   | 45.2  | 4,619  | 4,728  | 6,715  | 6,064    |
| PA           | 646,099    | 625,964   | 32.4   | 32.9  | 5,391  | 5,525  | 3,995  | 3,777    |
| RI           | 902        | 1,155     | 0.1    | 0.1   | 13     | 15     | 2,313  | 2,567    |
| VT           | 204,296    | 200,118   | 10.2   | 10.5  | 904    | 953    | 7,533  | 7,000    |
| VA           | 5,944      | 5,830     | 0.3    | 0.3   | 53     | 54     | 3,739  | 3,599    |
| Other States | 24,097 #   | 25,765 ## | 1.2    | 1.3   | 388    | 362    | 2,070  | 2,372    |
| Total/Avg.   | 1,996,775  | 1,905,093 | 100.0  | 100.0 | 12,533 | 12,838 | 5,311  | 4,946    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

| Location       |             |             |             |             |                | Percent of Total |
|----------------|-------------|-------------|-------------|-------------|----------------|------------------|
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts         |
| dollars/cwt    |             |             | pounds      | (           |                |                  |
| 3.15 and above | 180,798,588 | 45,118,659  | 29,899,538  | 2,747,044   | 258,563,829    | 12.9             |
| 3.00 - 3.10    | 333,047,882 | 86,740,982  | 14,436,328  | 29,256,213  | 463,481,405    | 23.2             |
| 2.80 - 2.95    | 136,097,821 | 87,479,121  | 36,967,861  | 90,369,590  | 350,914,393    | 17.6             |
| 2.60 - 2.70    | 87,076,979  | 33,333,879  | 72,658,433  | 1,455,354   | 194,524,645    | 9.7              |
| 2.40 - 2.55    | 70,803,181  | 169,854,893 | 68,921,590  | 25,122,556  | 334,702,220    | 16.8             |
| 2.35 and below | 47,902,069  | 69,965,179  | 243,176,902 | 33,544,335  | 394,588,485    | 19.8             |
| Market Total   | 855,726,520 | 492,492,713 | 466,060,652 | 182,495,092 | 1,996,774,977  | 100.0            |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

|                 | April 2012 | May 2012 | June 2012 | July 2012        | August 2012 | September 2012 |
|-----------------|------------|----------|-----------|------------------|-------------|----------------|
|                 |            |          | dollars p | er hundredweight |             |                |
| Northeast Order | 17.32      | 16.72    | 16.33     | 16.96            | 18.20       | 19.75          |
| Sub Regions:    |            |          |           |                  |             |                |
| New England     | 18.03      | 17.45    | 17.06     | 17.55            | 18.73       | 20.57          |
| New York        | 16.90      | 16.32    | 15.90     | 16.79            | 18.02       | 19.51          |
| Pennsylvania    | 17.49      | 16.84    | 16.51     | 16.89            | 18.17       | 19.67          |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, Ohio, and West Virginia.

## NOVEMBER 2012 PRICES

|                                       |                                | November 2012 | November 2011 | % Change |
|---------------------------------------|--------------------------------|---------------|---------------|----------|
| Class Prices (reported per cwt unless | noted otherwise):              |               |               |          |
| Class I @ Suffolk County, MA (E       | 3oston) at 3.5% butterfat test | \$23.95       | \$21.70       | 10.4     |
| Class I Skim                          |                                | 17.02         | 15.41         | 10.4     |
| Class II @ 3.5% butterfat test        |                                | 18.81         | 19.26         | (2.3)    |
| Class II Butterfat (per pound)        |                                | 2.0288        | 1.9578        | 3.6      |
| Class II Skim                         |                                | 12.13         | 12.86         | (5.7)    |
| Class II Nonfat Solids (per pound     | d)                             | 1.3478        | 1.4289        | (5.7)    |
| Class III @ 3.5% butterfat test       |                                | 20.83         | 19.07         | 9.2      |
| Class III Skim                        |                                | 14.25         | 12.69         | 12.3     |
| Class IV @ 3.5% butterfat test        |                                | 18.66         | 17.87         | 4.4      |
| Class IV Skim                         |                                | 12.00         | 11.44         | 4.9      |
| Statistical Uniform Price             |                                | 21.35         | 20.23         | 5.5      |
| Producer Price Differential           |                                | 0.52          | 1.16          | (55.2)   |
| Component Prices (per pound):         | Butterfat                      | 2.0218        | 1.9508        | 3.6      |
|                                       | Nonfat Solids                  | 1.3330        | 1.2716        | 4.8      |
|                                       | Protein                        | 3.7172        | 3.2341        | 14.9     |
|                                       | Other Solids                   | 0.4624        | 0.4521        | 2.3      |
|                                       |                                |               |               |          |

#### **NUMBER OF HANDLERS AND POOL PLANTS**

|   | November | October# | November |
|---|----------|----------|----------|
|   | 2012     | 2012     | 2011     |
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 64       | 64       | 66       |
| Producer-Handlers   | 14       | 13       | 13       |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |          |          |          |
| Regulated under Other Federal Orders  | 69       | 69       | 71       |
| Less handlers operating plants in more than one category  | (8)      | (8)      | (10)     |
| Total Number of Handlers  | 139      | 138      | 140      |
| Pool Distributing Plants  | 51       | 51       | 52       |
| Pool Supply Unit Plants   | 2        | 2        | 3        |
| Pool Supply System Plants   | 8        | 8        | 8        |
| Pool Supply Plants  | 2        | 2        | 2        |
| Total Number of Pool Plants   | 63       | 63       | 65       |
| # Revised   |          |          |          |

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

|  |                |             | CHANGED ** |       |
|--|----------------|-------------|------------|-------|
| <u>Name</u>                                | Plant Location | <u>From</u> | <u>To</u>  | Expl. |
| C.F. Burger Creamery                       | Detroit, MI    | NPS         | OF         | (a)   |
| Dairy Farmers of America, Inc. KY          | Knoxville, TN  | NPS         | CSR        |       |
| Green Mountain Organic Creamery            | Hinesburg, VT  | NPS         | ED         |       |
| Mapleline Farm Home Delivery Service, Inc. | Hadley, MA     | ED          | PH         | (a)   |
| Merrymead Farm, Inc.                       | Lansdale, PA   | ED          | PH         |       |
| NFO Organic KY                             | Shiloh, OH     | NPS         | CSR        |       |
| Stremicks Heritage Foods                   | Riverside, CA  | PR          | NPS        | (a)   |
| Superior Dairy, Inc.                       | Canton, OH     | PR          | OF         | (a)   |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

<sup>\*\*</sup> Type of Plant:

CSR - Cooperative State Reporting Unit

ED - Exempt Distributing Plant

PH - Producer Handler

NPS - Not pooling milk or reporting any sales in the Order during current month

PR - Partially Regulated Plant

OF - Other federal order plant with route disposition in the Northeast Marketing Area

<sup>(</sup>a) - Effective October 2012.



Agricultural Marketing Service Dairy Programs

## **FEDERAL MILK ORDER No. 1**

## **Northeast Marketing Area**

89 South Street, Boston, MA 02111-2671

Mailing Address:
P.O. Box 51478

Boston, MA 02205-1478

Tel.: (617) 737-7199 — Fax: (617) 737-8002 email: MABoston@fedmilk1.com

website: www.fmmone.com

Albany: 302A Washington Avenue Ext. Albany, NY 12203-7303 Tel.: (518) 452-4410 Fax: (518) 464-6468 email: MAAlbany@fedmilk1.com

> Alexandria: P.O. Box 25828 Alexandria, VA 22313-5828 Tel.: (703) 549-7000 Fax: (703) 549-7003

email: MAAlexandria@fedmilk1.com

# DECEMBER 2012 MONTHLY STATISTICAL REPORT

| RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS* |                              |               |            |  |  |
|---|------------------------------|---------------|------------|--|--|
|   | December 2012                | December 2011 | % Change   |  |  |
|   | pounds                       |               | daily avg. |  |  |
| Receipts of Fluid Milk Products and Cream                                 |                              | <u> </u>      |            |  |  |
| Producers   | 2,157,051,227                | 2,018,117,499 | 6.9        |  |  |
| Other Sources   | 69,738,349                   | 95,382,236    | (26.9)     |  |  |
| Fortification and Recon. (Skim Equivalent)                                | 14,120,659                   | 15,735,695    | (10.3)     |  |  |
| Overages  | 243,855                      | 239,332       | 1.9        |  |  |
| Beginning Inventory   | 167,982,515                  | 174,384,989   | (3.7)      |  |  |
| Total Receipts  | 2,409,136,605                | 2,303,859,751 | 4.6        |  |  |
| Average Daily Producer Receipts   | 69,582,298                   | 65,100,564    | 6.9        |  |  |
| Utilization of Fluid Milk Products and Cream from Products                | cer Receipts and Other Sourc | es            |            |  |  |
| Class I Milk:   |                              |               |            |  |  |
| Marketing Area  | 802,455,529                  | 844,439,561   | (5.0)      |  |  |
| Other Federal Markets   | 33,424,783                   | 35,508,960    | (5.9)      |  |  |
| Non-Federal Markets   | 104,314,841                  | 98,915,424    | 5.5        |  |  |
| Total Class I Milk  | 940,195,153                  | 978,863,945   | (4.0)      |  |  |
| Total Class II Milk   | 523,344,715                  | 467,685,162   | 11.9       |  |  |
| Total Class III Milk  | 538,901,957                  | 466,657,255   | 15.5       |  |  |
| Total Class IV Milk   | 401,340,216                  | 384,848,088   | 4.3        |  |  |
| Total Milk Assigned to Minimum price                                      | 5,354,564                    | 5,805,301     | (7.8)      |  |  |
| Total Utilization   | 2,409,136,605                | 2,303,859,751 | 4.6        |  |  |
| Average Daily Class I Use   | 30,328,876                   | 31,576,256    | (4.0)      |  |  |
| Average Component Tests of Producer Receipts                              |                              |               | % point    |  |  |
| Butterfat   | 3.84%                        | 3.82%         | 0.02       |  |  |
| True Protein  | 3.15%                        | 3.12%         | 0.03       |  |  |
| Other Solids  | 5.74%                        | 5.73%         | 0.01       |  |  |

<sup>\*</sup> Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u> <u>Location</u>

Midland Farms, Inc. Menands, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

|   | December 2012 | Butterfat    | December 2011 | Butterfat |
|---|---------------|--------------|---------------|-----------|
|   | pounds        | percent      | pounds        | percent   |
| Class I Milk*                                 | 004.050.400   | 0.07         | 000 704 400   | 0.07      |
| Whole Milk                                    | 224,950,106   | 3.27         | 230,761,190   | 3.27      |
| Organic Whole Milk                            | 8,770,663     | 3.29         | 8,279,642     | 3.27      |
| Reduced Fat Milk                              | 164,809,132   | 1.95         | 167,672,573   | 1.94      |
| Organic Reduced Fat Milk                      | 19,650,727    | 1.10         | 21,273,354    | 1.04      |
| Lowfat Milk<br>FatFree Plain                  | 135,666,625   | 0.95         | 142,202,785   | 0.96      |
|   | 102,077,795   | 0.10         | 107,435,920   | 0.09      |
| FatFree Fortified                             | 6,233,243     | 0.06         | 8,584,107     | 0.06      |
| Flavored Milk and Drinks                      | 37,360,373    | 0.72         | 40,219,158    | 0.84      |
| Buttermilk                                    | 2,137,578     | 1.02         | 2,385,070     | 1.05      |
| Eggnog  | 11,299,247    | 6.72         | 13,563,836    | 6.58      |
| Shrinkage, Overages & Interhandler Difference | 4,249,479     | 16.51        | 8,637,785     | 11.38     |
| Ending Inventory                              | 85,250,561    | 1.65         | 93,424,141    | 1.60      |
| Total Class I in Marketing Area               | 802,455,529   | 1.95         | 844,439,561   | 1.95      |
| Class I out of Marketing Area                 | 137,739,624   | 1.90         | 134,424,384   | 1.92      |
| Total Class I Utilization                     | 940,195,153   | 1.94         | 978,863,945   | 1.95      |
| Class II Milk**                               |               |              |               |           |
| Packaged Cream                                | 94,191,836    | 18.16        | 90,916,781    | 18.28     |
| Nonpool Bulk                                  | 43,065,333    | 9.21         | 35,166,508    | 10.90     |
| Bakery, Candy, and Soup Products              | 43,796,698    | 3.95         | 48,259,898    | 4.41      |
| Cottage Cheese                                | 29,645,171    | 0.87         | 33,006,487    | 0.72      |
| Ricotta Cheese                                | 19,206,041    | 5.64         | 18,318,780    | 5.19      |
| Sour Cream and Aerated Cream                  | 14,395,050    | 16.14        | 20,209,206    | 12.89     |
| Yogurt  | 203,859,175   | 0.47         | 145,495,969   | 0.59      |
| Ice Cream, Desserts, Condensed, and Mixes     | 74,243,959    | 6.96         | 76,270,561    | 6.82      |
| Shrinkage, Overages & Interhandler Difference | 941,452       | 1.51         | 40,972        | 68.52     |
| Total Class II Utilization                    | 523,344,715   | 6.23         | 467,685,162   | 6.94      |
| Class III Milk**                              |               |              |               |           |
| Nonpool Bulk and Condensed Products           | 2,662,806     | 15.87        | 1,846,523     | 5.96      |
| American-Type Cheeses                         | 182,565,612   | 3.76         | 180,116,437   | 3.46      |
| Cream Cheese                                  | 58,079,156    | 13.54        | 66,270,315    | 11.99     |
| Italian-Type Cheeses                          | 260,023,828   | 3.16         | 186,429,795   | 3.33      |
| Swiss and Other-Type Cheeses                  | 35,570,555    | 3.39         | 32,092,107    | 3.37      |
| Shrinkage, Overages & Interhandler Difference | 0             | 0.00         | (97,922)      | N/A       |
| Total Class III Utilization                   | 538,901,957   | 4.56         | 466,657,255   | 4.62      |
| Class IV Milk**                               |               |              |               |           |
| Nonpool Bulk                                  | 10,220,987    | 14.55        | 10,645,705    | 13.46     |
| Condensed Products                            | 17,283,069    | 1.95         | 14,277,021    | 2.23      |
| Butter  | 24,400,103    | 54.93        | 18,723,948    | 58.05     |
| Dried Milk Products                           | 240,224,194   | 0.38         | 241,020,634   | 0.47      |
| Shrinkage, Overages & Interhandler Difference | 17,835,504    | 4.04         | 19,671,553    | 3.79      |
| Ending Inventory                              | 86,098,075    | 6.22         | 74,232,329    | 6.72      |
| Skim Equivalent of NFMS to Fortify Class I    | 5,278,284     | 0.02         | 6,276,898     | 0.02      |
| Total Class IV Utilization                    | 401,340,216   | 5.53         | 384,848,088   | 5.06      |
| Minimum Price Class                           | , ,—          | <del>-</del> | ,,            |           |
| Animal Feed and Dumpage                       | 5,354,564     | 2.48         | 5,805,301     | 2.23      |
| Total Minimum Price Class Utilization         | 5,354,564     | 2.48         | 5,805,301     | 2.23      |
| Total Utilization                             | 2,409,136,605 | 4.06         | 2,303,859,751 | 4.02      |
|   | _,,,          |              | _,,           |           |

<sup>\*</sup> Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

<sup>\*\*</sup> Includes sales to nonpool manufacturing plants.

## DECEMBER RECEIPTS OF PRODUCER MILK, BY STATE

|              |            | _         |        |       | Numb   | er of  | Daily A | Average  |
|--------------|------------|-----------|--------|-------|--------|--------|---------|----------|
|              |            | Receip    | ts     |       | Produ  | cers   | Output  |          |
| State        | 2012       | 2011      | 2012   | 2011  | 2012   | 2011   | 2012    | 2011     |
|              | thousand p | ounds     | percei | nt    |        |        | pounds  | per farm |
| CT           | 29,099     | 29,328    | 1.3    | 1.5   | 117    | 123    | 8,023   | 7,692    |
| ME           | 50,687     | 50,375    | 2.3    | 2.5   | 296    | 304    | 5,524   | 5,345    |
| MD           | 69,353     | 71,580    | 3.2    | 3.5   | 425    | 444    | 5,264   | 5,201    |
| MA           | 17,051     | 15,177    | 0.8    | 0.8   | 129    | 128    | 4,264   | 3,825    |
| NH           | 21,820     | 22,263    | 1.0    | 1.1   | 114    | 122    | 6,174   | 5,886    |
| NJ           | 9,557      | 9,994     | 0.4    | 0.5   | 74     | 78     | 4,166   | 4,133    |
| NY           | 1,025,734  | 905,180   | 47.6   | 44.9  | 4,601  | 4,707  | 7,192   | 6,203    |
| PA           | 684,280    | 668,796   | 31.7   | 33.1  | 5,364  | 5,514  | 4,115   | 3,913    |
| RI           | 1,016      | 1,196     | 0.1    | 0.1   | 13     | 16     | 2,522   | 2,411    |
| VT           | 215,250    | 210,245   | 10.0   | 10.4  | 902    | 950    | 7,698   | 7,139    |
| VA           | 6,057      | 7,031     | 0.3    | 0.3   | 69     | 89     | 2,832   | 2,549    |
| Other States | 27,147_#   | 26,952 ## | 1.3    | 1.3   | 373    | 375    | 2,348   | 2,318    |
| Total/Avg.   | 2,157,051  | 2,018,117 | 100.0  | 100.0 | 12,477 | 12,850 | 5,577   | 5,066    |

<sup>#</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Ohio, and West Virginia.

#### RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED

|                |             |             |             |             |                | Percent  |
|----------------|-------------|-------------|-------------|-------------|----------------|----------|
| Location       |             |             |             |             |                | of Total |
| Differentials* | Class I     | Class II    | Class III   | Class IV    | Total Receipts | Receipts |
| dollars/cwt    |             |             | pounds      |             |                | _        |
| 3.15 and above | 169,204,626 | 44,284,498  | 26,287,832  | 7,374,098   | 247,151,054    | 11.4     |
| 3.00 - 3.10    | 329,514,684 | 85,725,518  | 13,386,206  | 60,397,076  | 489,023,484    | 22.7     |
| 2.80 - 2.95    | 131,396,879 | 82,597,255  | 40,140,308  | 127,324,958 | 381,459,400    | 17.7     |
| 2.60 - 2.70    | 88,623,752  | 33,465,506  | 77,492,370  | 1,740,181   | 201,321,809    | 9.3      |
| 2.40 - 2.55    | 66,457,912  | 188,028,955 | 80,863,253  | 43,805,352  | 379,155,472    | 17.6     |
| 2.35 and below | 49,050,505  | 67,393,685  | 298,591,568 | 43,904,250  | 458,940,008    | 21.3     |
|                |             |             |             |             |                |          |
| Market Total   | 834,248,358 | 501,495,417 | 536,761,537 | 284,545,915 | 2,157,051,227  | 100.0    |

<sup>\*</sup> Differentials have been combined in ranges to assure confidentiality of data.

#### SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\*

|                                 | May 2012                  | June 2012 | July 2012 | August 2012 | September 2012 | October 2012 |  |  |
|---------------------------------|---------------------------|-----------|-----------|-------------|----------------|--------------|--|--|
|                                 | dollars per hundredweight |           |           |             |                |              |  |  |
| Northeast Order<br>Sub Regions: | 16.72                     | 16.33     | 16.96     | 18.20       | 19.75          | 21.69        |  |  |
| New England                     | 17.45                     | 17.06     | 17.55     | 18.73       | 20.57          | 22.42        |  |  |
| New York                        | 16.32                     | 15.90     | 16.79     | 18.02       | 19.51          | 21.44        |  |  |
| Pennsylvania                    | 16.84                     | 16.51     | 16.89     | 18.17       | 19.67          | 21.63        |  |  |

<sup>\*</sup> The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

<sup>##</sup> Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

### DECEMBER 2012 PRICES

|                                       |                                | December 2012 | December 2011 | % Change |
|---------------------------------------|--------------------------------|---------------|---------------|----------|
| Class Prices (reported per cwt unless | noted otherwise):              | ·             |               |          |
| Class I @ Suffolk County, MA (E       | Boston) at 3.5% butterfat test | \$24.64       | \$21.72       | 13.4     |
| Class I Skim                          |                                | 17.88         | 15.07         | 18.6     |
| Class II @ 3.5% butterfat test        |                                | 18.30         | 18.08         | 1.2      |
| Class II Butterfat (per pound)        |                                | 1.7346        | 1.7513        | (1.0)    |
| Class II Skim                         |                                | 12.67         | 12.38         | 2.3      |
| Class II Nonfat Solids (per pound     | d)                             | 1.4078        | 1.3756        | 2.3      |
| Class III @ 3.5% butterfat test       |                                | 18.66         | 18.77         | (0.6)    |
| Class III Skim                        |                                | 13.07         | 13.12         | (0.4)    |
| Class IV @ 3.5% butterfat test        |                                | 17.83         | 16.87         | 5.7      |
| Class IV Skim                         |                                | 12.21         | 11.16         | 9.4      |
| Statistical Uniform Price             |                                | 20.65         | 19.57         | 5.5      |
| Producer Price Differential           |                                | 1.99          | 0.80          | 148.8    |
| Component Prices (per pound):         | Butterfat                      | 1.7276        | 1.7443        | (1.0)    |
|                                       | Nonfat Solids                  | 1.3569        | 1.2398        | 9.4      |
|                                       | Protein                        | 3.3113        | 3.3404        | (0.9)    |
|                                       | Other Solids                   | 0.4758        | 0.4683        | 1.6      |
|                                       |                                |               |               |          |

#### NUMBER OF HANDLERS AND POOL PLANTS

|   | December | November# | December |
|---|----------|-----------|----------|
|   | 2012     | 2012      | 2011     |
| Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants) | 65       | 64        | 65       |
| Producer-Handlers   | 13       | 13        | 13       |
| Partially Regulated Distributing Plants, Exempt Plants, and Handlers  |          |           |          |
| Regulated under Other Federal Orders  | 67       | 69        | 70       |
| Less handlers operating plants in more than one category  | (8)      | (8)       | (10)     |
| Total Number of Handlers  | 137      | 138       | 138      |
| Pool Distributing Plants  | 52       | 51        | 52       |
| Pool Supply Unit Plants   | 2        | 2         | 3        |
| Pool Supply System Plants   | 8        | 8         | 8        |
| Pool Supply Plants  | 2        | 2         | 2        |
| Total Number of Pool Plants   | 64       | 63        | 65       |
| # Revised.  |          |           |          |

#### **CHANGE IN LIST OF HANDLERS AND PLANTS\***

|                  | CHANGED **   |   |  |  |  |  |  |
|------------------|--|---|--|--|--|--|--|
| Plant Location   | <u>From</u>  | <u>To</u>   | Expl.  |  |  |  |  |
| Detroit, MI      | OF   | NPS   | (a)  |  |  |  |  |
| East Bethany, NY | ED   | MFG   |  |  |  |  |  |
| Hadley, NY       | PH   | ED  | (b)  |  |  |  |  |
| Cumberland, MD   | NPS  | PR  |  |  |  |  |  |
| Ancramdale, NY   | PH   | PD  |  |  |  |  |  |
|                  | Detroit, MI East Bethany, NY Hadley, NY Cumberland, MD | Detroit, MI OF East Bethany, NY ED Hadley, NY PH Cumberland, MD NPS | Plant LocationFromToDetroit, MIOFNPSEast Bethany, NYEDMFGHadley, NYPHEDCumberland, MDNPSPR |  |  |  |  |

<sup>\*</sup> Listing of handlers pooled under the Northeast Order is available on the website: www.fmmone.com.

MFG - Nonpool Manufacturing Plant

PR - Partially Regulated Plant

ED - Exempt Distributing Plant

NPS - Not pooling milk or reporting any sales in the Order during current month

PD - Pool Distributing Plant

OF - Other federal order plant with route disposition in the Northeast Marketing Area

PH - Producer Handler

(a) - Effective November.

(b) - Effective November only.

<sup>\*\*</sup> Type of Plant: