



# FEDERAL MILK ORDER No. 1

## Northeast Marketing Area

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### DECEMBER 2011 MONTHLY STATISTICAL REPORT

#### RECEIPTS AND UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS\*

	<u>December 2011</u>	<u>December 2010</u>	<u>% Change</u>
	pounds		daily avg.
<b>Receipts of Fluid Milk Products and Cream</b>			
Producers	2,018,117,449	2,062,107,876	(2.1)
Other Sources	95,382,236	72,469,588	31.6
Fortification and Recon. (Skim Equivalent)	15,735,695	16,052,270	(2.0)
Overages	239,332	72,955	228.1
Beginning Inventory	<u>174,384,989</u>	<u>173,392,780</u>	0.6
Total Receipts	2,303,859,701	2,324,095,469	(0.9)
Average Daily Producer Receipts	65,100,563	66,519,609	(2.1)
<b>Utilization of Fluid Milk Products and Cream from Producer Receipts and Other Sources</b>			
Class I Milk:			
Marketing Area	844,439,561	873,677,788	(3.3)
Other Federal Markets	35,508,960	52,833,858	(32.8)
Non-Federal Markets	<u>98,915,424</u>	<u>108,143,659</u>	(8.5)
Total Class I Milk	978,863,945	1,034,655,305	(5.4)
Total Class II Milk	467,685,162	390,229,848	19.8
Total Class III Milk	466,657,255	537,134,071	(13.1)
Total Class IV Milk	384,848,088	354,632,827	8.5
Total Milk Assigned to Minimum price	<u>5,805,301</u>	<u>7,443,418</u>	(22.0)
Total Utilization	2,303,859,751	2,324,095,469	(0.9)
Average Daily Class I Use	31,576,256	33,375,978	(5.4)
<b>Average Component Tests of Producer Receipts</b>			
			<u>% point</u>
Butterfat	3.82%	3.86%	(0.04)
True Protein	3.12%	3.15%	(0.03)
Other Solids	5.73%	5.72%	0.01

\* Product pounds based on reports of handlers.

#### HANDLERS WITH UNPAID CURRENT POOL OBLIGATION

<u>Name</u>	<u>Location</u>
Crescent Ridge Dairy, Inc.	Sharon, MA
Midland Farms, Inc.	Menands, NY
Oak Tree Farm Dairy, Inc.	East Northport, NY

## UTILIZATION OF FLUID MILK PRODUCTS AND CREAM BY POOL PLANTS

	December 2011 pounds	Butterfat percent	December 2010 pounds	Butterfat percent
<b>Class I Milk*</b>				
Whole Milk	230,761,190	3.27	246,473,762	3.27
Organic Whole Milk	8,279,642	3.27	8,801,487	3.26
Reduced Fat Milk	167,672,573	1.94	177,184,804	1.95
Organic Reduced Fat Milk	21,273,354	1.04	21,675,531	1.03
Lowfat Milk	142,202,785	0.96	147,528,775	0.96
FatFree Plain	107,435,920	0.09	114,854,452	0.09
FatFree Fortified	8,584,107	0.06	9,669,536	0.08
Flavored Milk and Drinks	40,219,158	0.84	41,466,832	1.00
Buttermilk	2,385,070	1.05	2,496,339	1.07
Eggnog	13,563,836	6.58	13,808,600	6.75
Shrinkage, Overages & Interhandler Difference	8,637,785	11.38	5,377,247	14.53
Ending Inventory	93,424,141	1.60	84,340,423	1.61
Total Class I <i>in</i> Marketing Area	844,439,561	1.95	873,677,788	1.95
Class I <i>out of</i> Marketing Area	134,424,384	1.92	160,977,517	1.88
Total Class I Utilization	978,863,945	1.95	1,034,655,305	1.94
<b>Class II Milk**</b>				
Packaged Cream	90,916,781	18.28	98,750,356	18.43
Nonpool Bulk	35,166,508	10.90	36,710,153	7.70
Bakery, Candy, and Soup Products	48,259,898	4.41	31,661,145	4.15
Cottage Cheese	33,006,487	0.72	36,058,724	0.73
Ricotta Cheese	18,318,780	5.19	14,763,169	6.25
Sour Cream and Aerated Cream	20,209,206	12.89	21,188,633	11.74
Yogurt and Eggnog	147,916,054	0.61	76,224,146	0.78
Ice Cream, Desserts, Condensed, and Mixes	73,850,476	6.97	74,440,694	6.81
Shrinkage, Overages & Interhandler Difference	40,972	68.52	432,828	18.39
Total Class II Utilization	467,685,162	6.94	390,229,848	8.14
<b>Class III Milk**</b>				
Nonpool Bulk and Condensed Products	1,846,523	5.96	6,092,227	4.14
American-Type Cheeses	180,116,437	3.46	181,838,708	3.49
Cream Cheese	66,270,315	11.99	58,844,534	11.84
Italian-Type Cheeses	186,429,795	3.33	238,132,357	3.09
Swiss and Other-Type Cheeses	32,092,107	3.37	33,424,934	3.30
Shrinkage, Overages & Interhandler Difference	(97,922)	N/A	18,801,311	3.80
Total Class III Utilization	466,657,255	4.62	537,134,071	4.24
<b>Class IV Milk**</b>				
Nonpool Bulk	10,645,705	13.46	14,024,664	10.42
Condensed Products	14,277,021	2.23	17,357,728	4.02
Butter	18,723,948	58.05	21,287,301	55.43
Dried Milk Products	241,020,634	0.47	231,660,429	0.53
Shrinkage, Overages & Interhandler Difference	19,671,553	3.79	(369,303)	N/A
Ending Inventory	74,232,329	6.72	62,314,472	7.37
Skim Equivalent of NFMS to Fortify Class I	6,276,898	0.02	8,357,536	0.03
Total Class IV Utilization	384,848,088	5.06	354,632,827	5.59
Minimum Price Class				
Animal Feed and Dumpage	5,805,301	2.23	7,443,418	1.99
Total Minimum Price Class Utilization	5,805,301	2.23	7,443,418	1.99
<b>Total Utilization</b>	2,303,859,751	4.02	2,324,095,469	4.07

\* Does not include in-area route sales from producer-handlers, exempt plants, or plants fully or partially regulated by other federal orders.

\*\* Includes sales to nonpool manufacturing plants.

N/A = Not applicable.

**DECEMBER**  
**RECEIPTS OF PRODUCER MILK, BY STATE**

State	Receipts				Number of Producers		Daily Average Output	
	2011	2010	2011	2010	2011	2010	2011	2010
	thousand pounds		percent				pounds per farm	
CT	29,328	29,490	1.5	1.4	123	124	7,692	7,672
ME	50,375	48,931	2.5	2.4	304	316	5,345	4,995
MD	71,580	63,458	3.5	3.1	444	469	5,201	4,365
MA	15,177	17,075	0.8	0.8	128	140	3,825	3,934
NH	22,263	23,545	1.1	1.1	122	129	5,886	5,888
NJ	9,994	10,537	0.5	0.5	78	86	4,133	3,953
NY	905,180	933,945	44.9	45.3	4,707	4,797	6,203	6,280
PA	668,796	664,346	33.1	32.2	5,514	5,704	3,913	3,757
RI	1,196	1,216	0.1	0.1	16	16	2,411	2,450
VT	210,245	211,323	10.4	10.3	950	973	7,139	7,006
VA	7,031	6,008	0.3	0.3	89	48	2,549	4,038
Other States	26,952 #	52,234 ##	1.3	2.5	375	600	2,318	2,808
Total/Avg.	2,018,117	2,062,108	100.0	100.0	12,850	13,402	5,066	4,963

# Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

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**RECEIPTS OF PRODUCER MILK BY PLANT LOCATION DIFFERENTIAL AT WHICH PRICED**

Location Differentials* dollars/cwt	Class I	Class II	Class III pounds	Class IV	Total Receipts	Percent of Total Receipts
3.15 and above	193,475,306	40,751,365	25,077,192	3,496,149	262,800,012	13.0
3.00 – 3.10	334,011,773	83,085,674	14,611,123	46,727,757	478,436,327	23.7
2.80 – 2.95	141,763,470	70,136,943	33,835,051	129,931,332	375,666,796	18.6
2.60 – 2.70	95,914,836	30,093,952	75,010,175	1,242,754	202,261,717	10.0
2.40 – 2.55	68,414,215	145,684,300	76,382,748	28,935,240	319,416,503	15.9
2.35 and below	48,198,875	53,475,247	238,113,273	39,748,749	379,536,144	18.8
Market Total	881,778,475	423,227,481	463,029,562	250,081,981	2,018,117,499	100.0

\* Differentials have been combined in ranges to assure confidentiality of data.

**SIX MONTHS OF MAILBOX PRICES FOR THE NORTHEAST ORDER AND SUB REGIONS\***

	May 2011	June 2011	July 2011	August 2011	September 2011	October 2011
	dollars per hundredweight					
Northeast Order	20.47	21.39	21.88	22.43	21.87	20.50
<i>Sub Regions:</i>						
<i>New England</i>	21.26	22.33	22.77	23.36	22.69	21.26
<i>New York</i>	19.98	20.87	21.39	21.90	21.28	19.88
<i>Pennsylvania</i>	20.80	21.67	22.16	22.73	22.31	20.94

\* The mailbox price is a calculated number reporting the net price received by dairy farmers at their farm gate or mailbox. Along with applicable federal order prices received by producers, it includes premiums paid and subtracts reported deductions charged to producers.

R = Revised.

## DECEMBER 2011

## PRICES

	<u>December 2011</u>	<u>December 2010</u>	<u>% Change</u>
<b>Class Prices</b> (reported per cwt unless noted otherwise):			
Class I @ Suffolk County, MA (Boston) at 3.5% butterfat test	\$21.72	\$20.21	7.5
Class I Skim	15.07	12.36	21.9
Class II @ 3.5% butterfat test	18.08	15.77	14.6
Class II Butterfat (per pound)	1.7513	1.8022	(2.8)
Class II Skim	12.38	9.81	26.2
Class II Nonfat Solids (per pound)	1.3756	1.0900	26.2
Class III @ 3.5% butterfat test	18.77	13.83	35.7
Class III Skim	13.12	7.82	67.8
Class IV @ 3.5% butterfat test	16.87	15.03	12.2
Class IV Skim	11.16	9.06	23.2
<b>Statistical Uniform Price</b>	19.57	16.91	15.7
<b>Producer Price Differential</b>	0.80	3.08	(74.0)
<b>Component Prices</b> (per pound):			
Butterfat	1.7443	1.7952	(2.8)
Nonfat Solids	1.2398	1.0068	23.1
Protein	3.3404	2.1706	53.9
Other Solids	0.4683	0.1852	152.9

## NUMBER OF HANDLERS AND POOL PLANTS

	<u>December 2011</u>	<u>November 2011</u>	<u>December 2010</u>
Pool Handlers (Operating pool distributing and/or pool supply plants; includes cooperatives that deliver milk to pool plants)	65	66	68
Producer-Handlers	13	13	13
Partially Regulated Distributing Plants, Exempt Plants, and Handlers			
Regulated under Other Federal Orders	70	71	77
Less handlers operating plants in more than one category	(10)	(10)	(10)
<b>Total Number of Handlers</b>	<b>138</b>	<b>140</b>	<b>148</b>
Pool Distributing Plants	52	52	55
Pool Supply Unit Plants	3	3	3
Pool Supply System Plants	8	8	8
Pool Supply Plants	2	2	2
<b>Total Number of Pool Plants</b>	<b>65</b>	<b>65</b>	<b>68</b>

## CHANGE IN LIST OF HANDLERS AND PLANTS\*

<u>Name</u>	<u>Plant Location</u>	<u>CHANGED **</u>		<u>Expl.</u>
		<u>From</u>	<u>To</u>	
Continental Dairy Products, Inc. - MI, OH	Artesia, NM	CSR	NPS	
Dairy Farmers of America, Inc. NC	Knoxville, TN	NPS	CSR	
DFA Minnesota Organic	Milwaukee, WI	CSR	NPS	
NFO Organic - NC	Shiloh, OH	NPS	CSR	
Prairie Farms Dairy, Inc	Granite City, IL	OF	NPS	

\* Listing of handlers pooled under the Northeast Order is available on the website: [www.fmmone.com](http://www.fmmone.com).

\*\* Type of Plant: CSR - Cooperative State Reporting Unit  
 NPS - Not pooling milk or reporting any sales in the Order during current month  
 OF - Other federal order plant with route disposition in the Northeast Marketing Area