

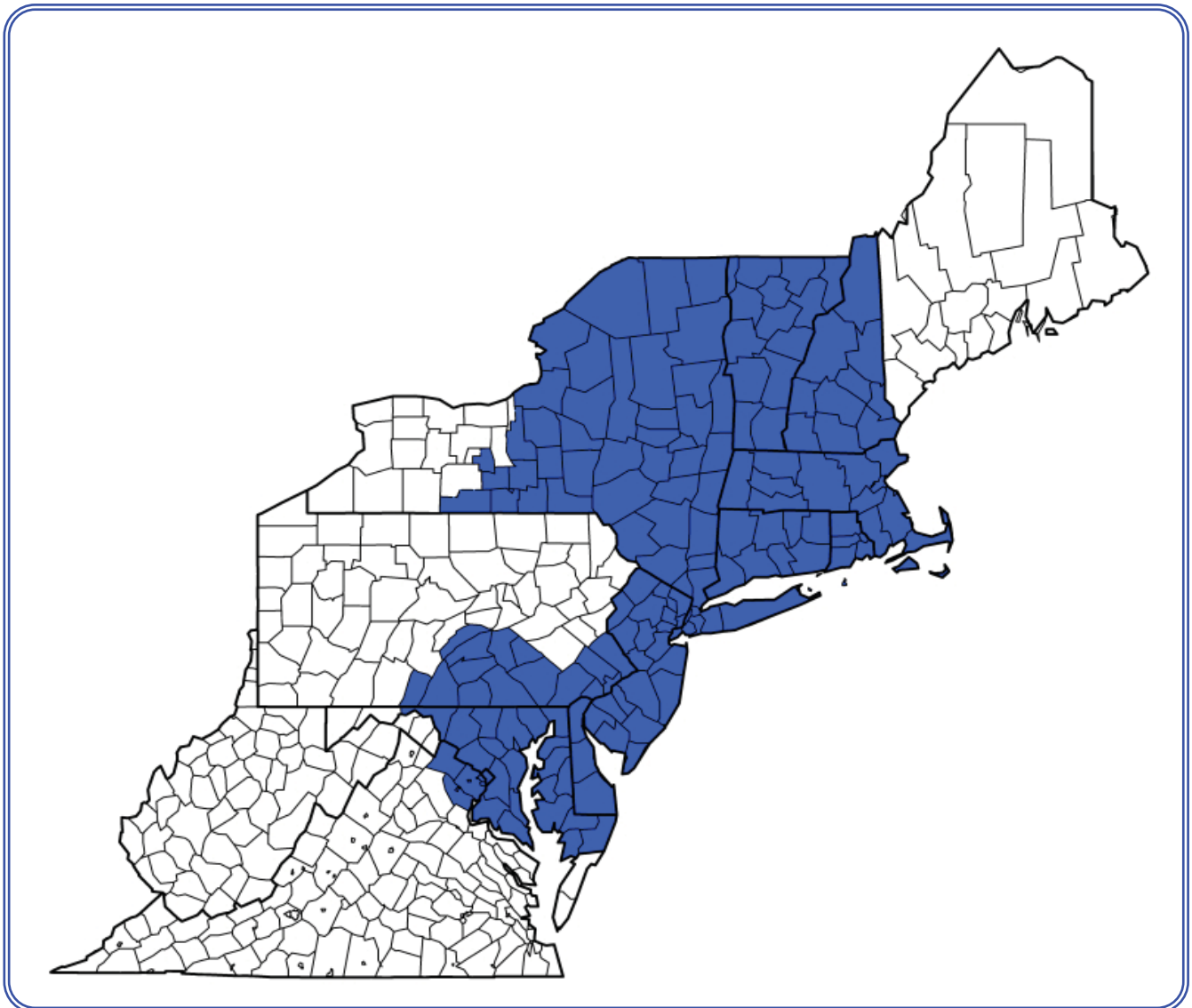
# The Market Administrator's Annual Statistical Bulletin

Northeast Milk Marketing Area  
Federal Order No. 1

# 2020

*Shawn M. Boockoff*, Market Administrator

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Albany:  
302A Washington Avenue Ext.  
Albany, NY 12203-7303  
Tel.: (518) 452-4410  
Fax: (518) 464-6468

Boston:  
89 South Street, Boston, MA 02111-2671  
Mailing Address:  
P.O. Box 51478  
Boston, MA 02205-1478  
Tel.: (617) 737-7199 — Fax: (617) 737-8002  
e-mail: [NortheastOrder@fedmilk1.com](mailto:NortheastOrder@fedmilk1.com)

Alexandria:  
P.O. Box 25828  
Alexandria, VA 22313-5828  
Tel.: (703) 549-7000  
Fax: (703) 549-7003

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## Summary

This bulletin provides information about the operation of the Northeast Order during 2020 through a series of tables and charts. The *Bulletin* Highlights section summarizes important events that impacted the dairy industry in 2020. Also included are lists of handlers and cooperatives operating under the Order with their respective locations depicted on a map of the region.

### **Order Volume Increases**

Total milk received from producers equaled 26.8 billion pounds in 2020, up a slight 0.3 percent from 2019; it is flat when adjusted for leap year. Comparisons have not been adjusted for the significant volume of milk not included in the pool (depooling). The annual average volume per producer grew 567 pounds from the previous year and topped 8,000 pounds for the first time ever under the Order. The year ended with 8,954 producers, a drop of 527 from December 2019.

### **Class Utilization Changes**

Class I utilization averaged 30.6 percent in 2020, down 0.4 percentage points from 2019. The volume of milk used for Class I purposes declined 72.5 million pounds (0.9 percent) from the previous year; this is considerably less than the 417.7 million pound decline in 2019. The total volume of producer receipts used in Class II increased a slight 0.1 percent from 2019. The Class II utilization percentage was unchanged from 2019 at 23.9 percent of total producer milk pooled in 2020. Class III volume decreased 3.1 percent and utilization averaged 25.9 percent, down 0.9 percentage points from 2019. This decline was the result of a large volume of milk not pooled in June 2020. The amount of milk used in Class IV rose 7.3 percent and accounted for an annual average of 19.6 percent utilization, an increase of 1.3 percentage points. Total Class IV volume was the highest ever since the Order's inception.

### **Prices Lower Than 2019**

As previously mentioned, milk supplies were sufficient during 2020, but the Covid-19 crisis caused issues with supply chains and curbed demand in certain areas and products. Efforts by the federal government to keep food programs operational and the addition of extra food programs kept prices from falling further during the summer months.

*Commodity Prices* - National Dairy Product Sales Report (NDPSR) butter prices were down 30 percent

from 2019, averaging \$1.5808 per pound. NDPSR cheese prices began falling the first quarter of 2020 but after the federal food programs kicked in, jumped to set record high block and barrel prices in July. The combined cheese price averaged \$1.9236 per pound in 2020, up 9.4 percent from 2019. The NDPSR nonfat dry milk price was basically unchanged from 2019, averaging \$1.0417 per pound compared to \$1.0419 the previous year. Dry whey prices were down 4.7 percent from the previous year, averaging \$0.3621 per pound.

*Component Prices* - All component price averages were below the previous year except protein. The price paid to producers for butterfat averaged \$1.7067 per pound, down 32 percent from 2019, and the lowest price since 2013. The per-pound annual average protein price was \$3.7559 per pound, up 57.8 percent from the previous year's average and the third highest since the Order's inception in 2000. The other solids price averaged \$0.1678 per pound, a decrease of 9.9 percent from 2019. The nonfat solids price averaged \$0.8651 per pound, basically unchanged from the previous year's \$0.8654.

*Class Prices* - Product price changes translated into lower class prices for all classes except Class III. The Class I price averaged \$20.16 per hundredweight in 2020, down 0.4 percent from the 2019 annual average. The Class II price averaged \$14.29 per hundredweight, a decrease of 14.7 percent from the previous year. The Class III price averaged \$18.16, up 7.0 percent from 2019. The Class IV price averaged \$13.49, a drop of 17.2 percent. Overall, the statistical uniform price (blend) reported at Suffolk County, Massachusetts (Boston) had a simple average of \$17.10 per hundredweight, 5.6 percent below the 2019 average. For the first time ever under the Order, the annual average PPD was negative.

### **Producer Tests**

The annual average producer butterfat test equaled 3.92 percent in 2020, an increase of 0.02 percentage points from 2019. There were record highs set during 9 months of 2020 and a new Order high set in December at 4.08 percent. The annual average producer protein test was 3.11 percent, up 0.01 percentage point from the previous year. Record highs were set in 6 months of 2020. The producer other solids test averaged 5.77 percent, up 0.01 percentage point over 2019. Record-highs were set in 8 months of the year. All producer component tests set new Order record-high annual averages in 2020.

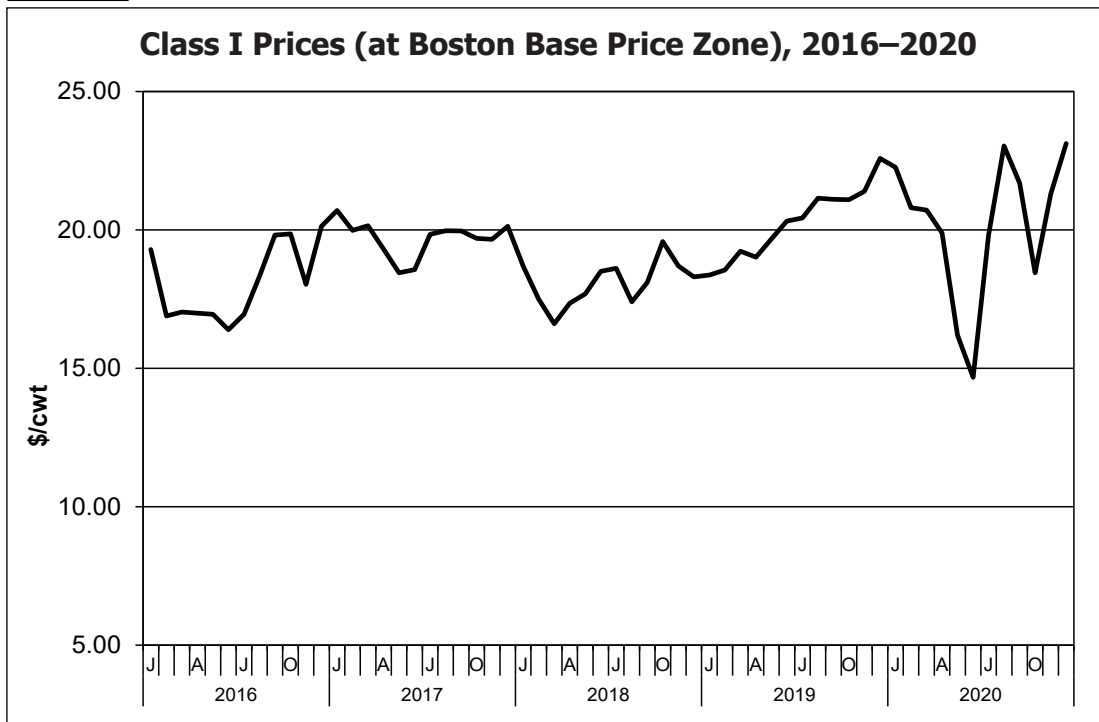
**1 Class I Prices and Advanced Pricing Factors at Suffolk County, MA (Boston), 2016-2020**

	Class I Price Mover Advanced Pricing Factors				Class I Price		
	Butterfat	Class III	Class IV	Base	Skim	Butterfat	3.5%
	\$/lb	Skim	Skim	Skim Price	\$/cwt	\$/lb	Butterfat*
							\$/cwt
<b>2016 Average</b>	<b>2.3677</b>	<b>6.57</b>	<b>5.77</b>	<b>6.75</b>	<b>10.00</b>	<b>2.4002</b>	<b>18.05</b>
<b>2017 Average</b>	<b>2.6054</b>	<b>7.46</b>	<b>6.42</b>	<b>7.60</b>	<b>10.85</b>	<b>2.6379</b>	<b>19.70</b>
<b>2018 Average</b>	<b>2.5222</b>	<b>6.18</b>	<b>5.45</b>	<b>6.23</b>	<b>9.48</b>	<b>2.5547</b>	<b>18.09</b>
<b>2019 Average</b>	<b>2.5407</b>	<b>7.78</b>	<b>7.54</b>	<b>8.39 **</b>	<b>11.64</b>	<b>2.5732</b>	<b>20.24</b>
January	2.2015	12.65	9.28	11.71	14.96	2.2340	22.26
February	2.1309	9.90	9.54	10.46	13.71	2.1634	20.80
March	2.0057	10.47	9.68	10.82	14.07	2.0382	20.71
April	1.9439	10.04	8.85	10.19	13.44	1.9764	19.89
May	1.2948	8.93	7.03	8.72	11.97	1.3273	16.20
June	1.3107	6.68	5.99	7.08	10.33	1.3432	14.67
July	1.8023	13.29	6.46	10.62	13.87	1.8348	19.81
August	1.9743	18.02	7.12	13.34	16.59	2.0068	23.03
September	1.6775	17.43	7.13	13.02	16.27	1.7100	21.69
October	1.5933	11.01	7.45	9.97	13.22	1.6258	18.45
November	1.6316	16.07	8.00	12.78	16.03	1.6641	21.29
December	1.5756	20.07	8.21	14.88	18.13	1.6081	23.12
<b>2020 Average</b>	<b>1.7618</b>	<b>12.88</b>	<b>7.90</b>	<b>11.13</b>	<b>14.38</b>	<b>1.7943</b>	<b>20.16</b>

\* Price does not include the Processor Assessment or the Administrative Assessment.

\*\* New formula effective May 1, 2019.

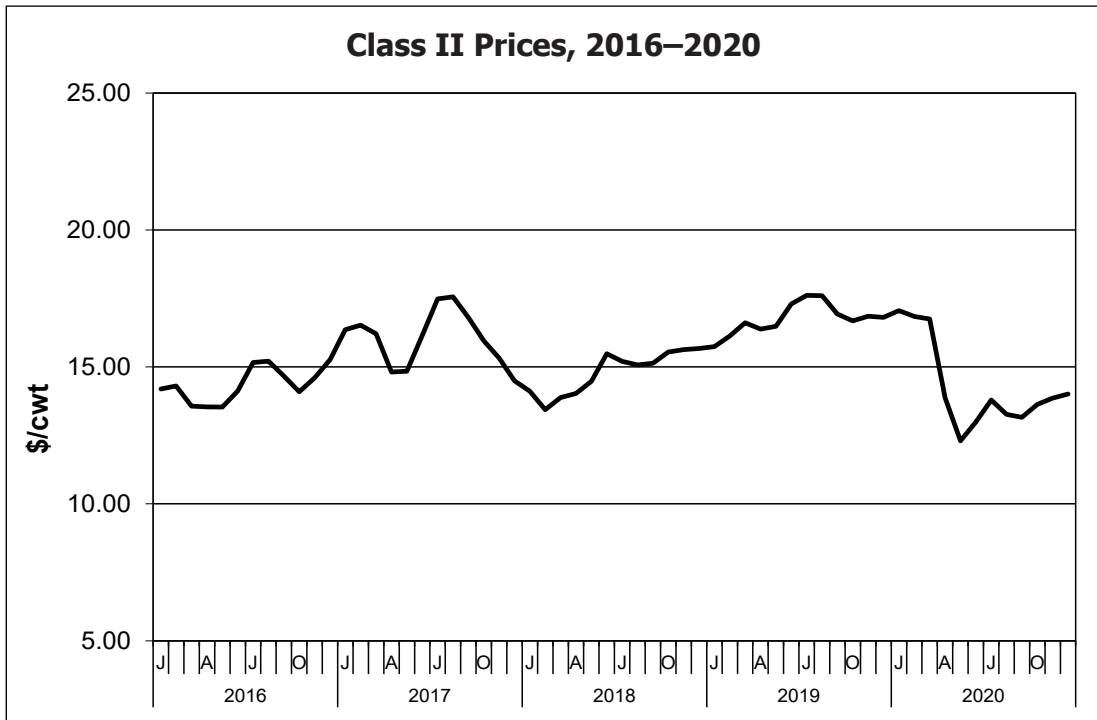
**Figure 1**



**2 Class II Prices, 2016–2020**

	Butterfat	Nonfat Solids	Skim	3.5% Butterfat
	\$/lb		\$/cwt	
<b>2016 Average</b>	<b>2.3154</b>	<b>0.7193</b>	<b>6.47</b>	<b>14.35</b>
<b>2017 Average</b>	<b>2.6213</b>	<b>0.7906</b>	<b>7.12</b>	<b>16.04</b>
<b>2018 Average</b>	<b>2.5328</b>	<b>0.6838</b>	<b>6.15</b>	<b>14.80</b>
<b>2019 Average</b>	<b>2.5158</b>	<b>0.9157</b>	<b>8.24</b>	<b>16.76</b>
January	2.1187	1.1089	9.98	17.05
February	1.9883	1.1378	10.24	16.84
March	1.9247	1.1533	10.38	16.75
April	1.3288	1.0611	9.55	13.87
May	1.3826	0.8589	7.73	12.30
June	1.8661	0.7433	6.69	12.99
July	1.9653	0.7956	7.16	13.79
August	1.6345	0.8689	7.82	13.27
September	1.6002	0.8700	7.83	13.16
October	1.6458	0.9056	8.15	13.63
November	1.5623	0.9667	8.70	13.86
December	1.5469	0.9900	8.91	14.01
<b>2020 Average</b>	<b>1.7137</b>	<b>0.9550</b>	<b>8.60</b>	<b>14.29</b>

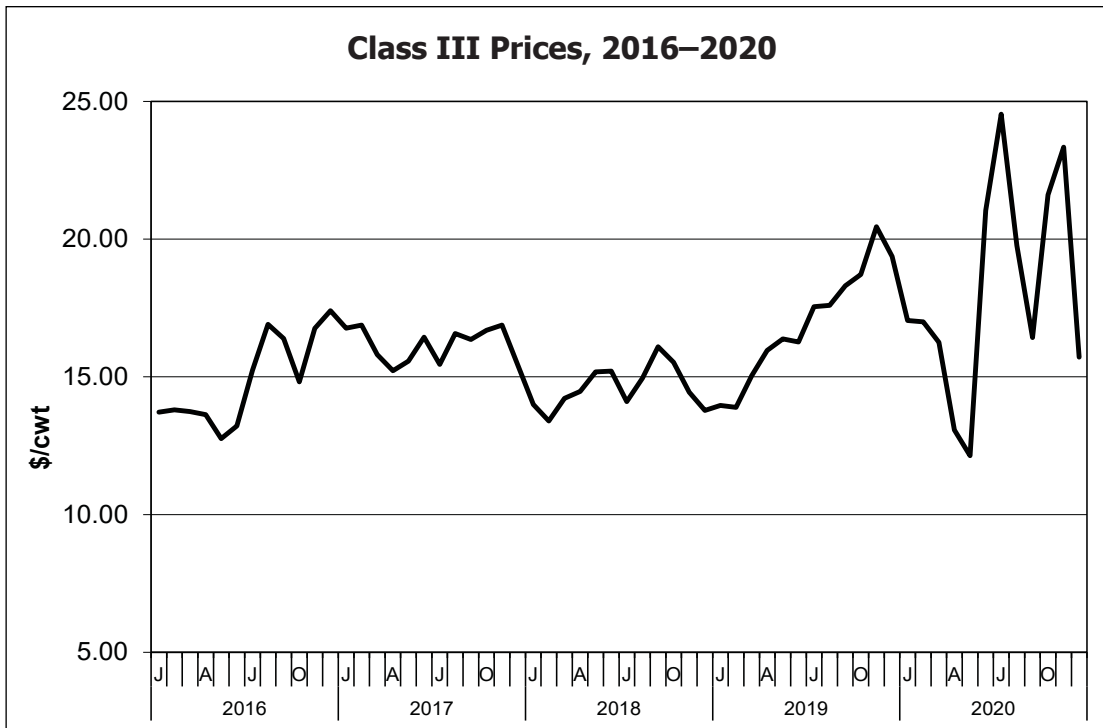
**Figure 2**



**3 Class III Prices, 2016–2020**

	Butterfat	Protein \$/lb	Other Solids	Skim \$/cwt	3.5% Butterfat \$/cwt
<b>2016 Average</b>	<b>2.3084</b>	<b>2.0955</b>	<b>0.0910</b>	<b>7.03</b>	<b>14.87</b>
<b>2017 Average</b>	<b>2.6143</b>	<b>1.8682</b>	<b>0.2519</b>	<b>7.28</b>	<b>16.17</b>
<b>2018 Average</b>	<b>2.5258</b>	<b>1.6497</b>	<b>0.1474</b>	<b>5.98</b>	<b>14.61</b>
<b>2019 Average</b>	<b>2.5088</b>	<b>2.3796</b>	<b>0.1862</b>	<b>8.48</b>	<b>16.96</b>
January	2.1117	2.9606	0.1417	10.01	17.05
February	1.9813	3.0309	0.1750	10.43	17.00
March	1.9177	2.8424	0.1810	9.88	16.25
April	1.3218	2.4822	0.1793	8.75	13.07
May	1.3756	2.0918	0.1882	7.59	12.14
June	1.8591	4.5349	0.1696	15.06	21.04
July	1.9583	5.6294	0.1492	18.33	24.54
August	1.6275	4.4394	0.1387	14.58	19.77
September	1.5932	3.3935	0.1241	11.25	16.43
October	1.6388	5.0146	0.1534	16.45	21.61
November	1.5553	5.6226	0.1894	18.55	23.34
December	1.5399	3.0282	0.2245	10.71	15.72
<b>2020 Average</b>	<b>1.7067</b>	<b>3.7559</b>	<b>0.1678</b>	<b>12.63</b>	<b>18.16</b>

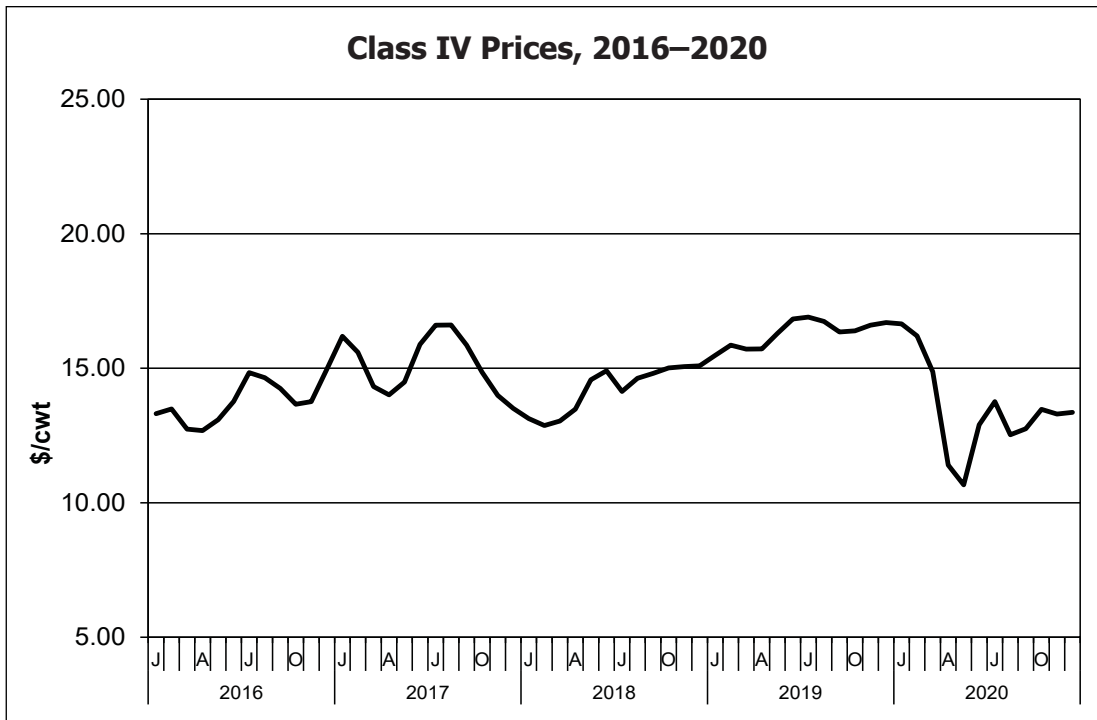
**Figure 3**



**4 Class IV Prices, 2016–2020**

	Butterfat \$/lb	Nonfat Solids \$/lb	Skim \$/cwt	3.5% Butterfat \$/cwt
<b>2016 Average</b>	<b>2.3084</b>	<b>0.6548</b>	<b>5.89</b>	<b>13.77</b>
<b>2017 Average</b>	<b>2.6143</b>	<b>0.6918</b>	<b>6.23</b>	<b>15.16</b>
<b>2018 Average</b>	<b>2.5258</b>	<b>0.6204</b>	<b>5.58</b>	<b>14.23</b>
<b>2019 Average</b>	<b>2.5088</b>	<b>0.8654</b>	<b>7.79</b>	<b>16.30</b>
January	2.1117	1.0665	9.60	16.65
February	1.9813	1.0667	9.60	16.20
March	1.9177	0.9387	8.45	14.87
April	1.3218	0.7795	7.02	11.40
May	1.3756	0.6746	6.07	10.67
June	1.8591	0.7354	6.62	12.90
July	1.9583	0.7959	7.16	13.76
August	1.6275	0.7862	7.08	12.53
September	1.5932	0.8253	7.43	12.75
October	1.6388	0.8902	8.01	13.47
November	1.5553	0.9047	8.14	13.30
December	1.5399	0.9180	8.26	13.36
<b>2020 Average</b>	<b>1.7067</b>	<b>0.8651</b>	<b>7.79</b>	<b>13.49</b>

**Figure 4**



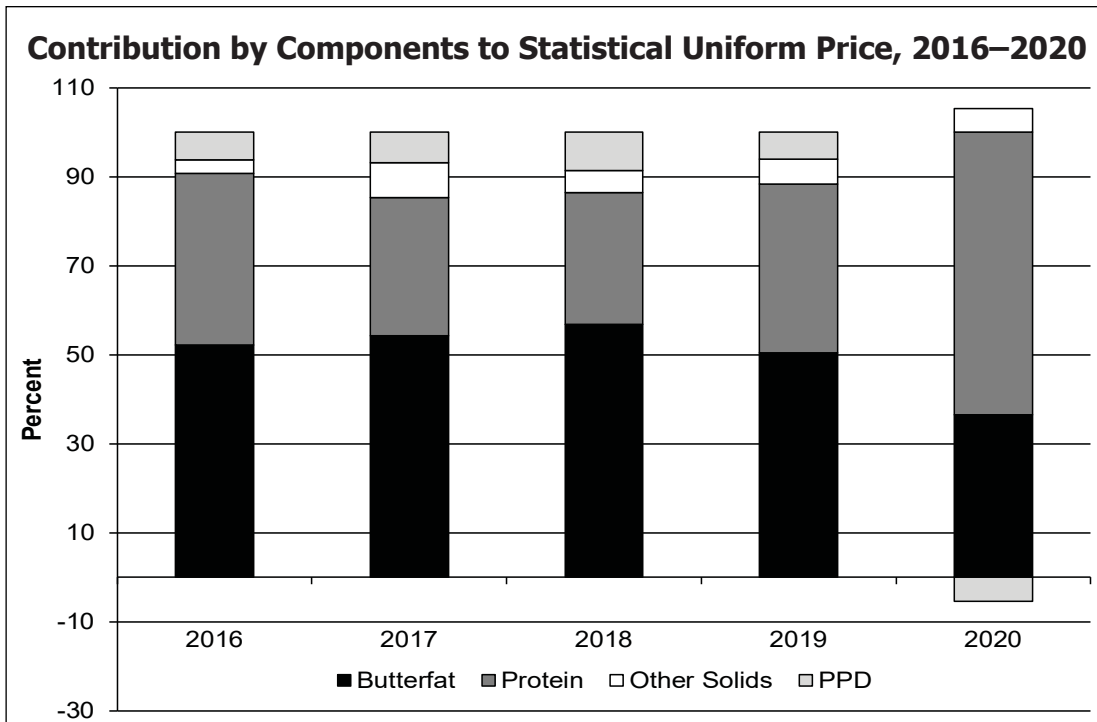


**5** **Producer Prices at Suffolk County, MA (Boston), 2016–2020**

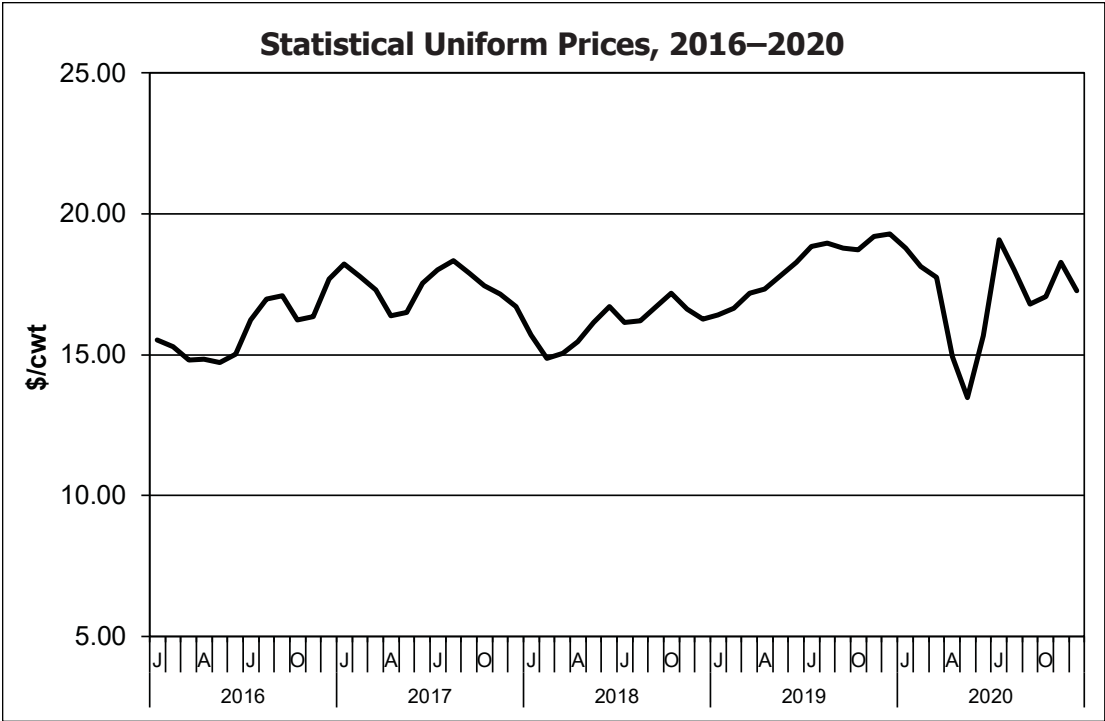
	Producer Price Differential	Statistical Uniform Price*	Butterfat	Protein	Other Solids
	\$/cwt		\$/lb		
<b>2016 Average</b>	<b>1.03</b>	<b>15.90</b>	<b>2.3084</b>	<b>2.0955</b>	<b>0.0910</b>
<b>2017 Average</b>	<b>1.26</b>	<b>17.44</b>	<b>2.6143</b>	<b>1.8682</b>	<b>0.2519</b>
<b>2018 Average</b>	<b>1.48</b>	<b>16.09</b>	<b>2.5258</b>	<b>1.6497</b>	<b>0.1474</b>
<b>2019 Average</b>	<b>1.16</b>	<b>18.12</b>	<b>2.5088</b>	<b>2.3796</b>	<b>0.1862</b>
January	1.73	18.78	2.1117	2.9606	0.1417
February	1.12	18.12	1.9813	3.0309	0.1750
March	1.49	17.74	1.9177	2.8424	0.1810
April	1.85	14.92	1.3218	2.4822	0.1793
May	1.33	13.47	1.3756	2.0918	0.1882
June	(5.38)	15.66	1.8591	4.5349	0.1696
July	(5.46)	19.08	1.9583	5.6294	0.1492
August	(1.75)	18.02	1.6275	4.4394	0.1387
September	0.37	16.80	1.5932	3.3935	0.1241
October	(4.54)	17.07	1.6388	5.0146	0.1534
November	(5.07)	18.27	1.5553	5.6226	0.1894
December	1.54	17.26	1.5399	3.0282	0.2245
<b>2020 Average</b>	<b>(1.06)</b>	<b>17.10</b>	<b>1.7067</b>	<b>3.7559</b>	<b>0.1678</b>

\* Reported at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

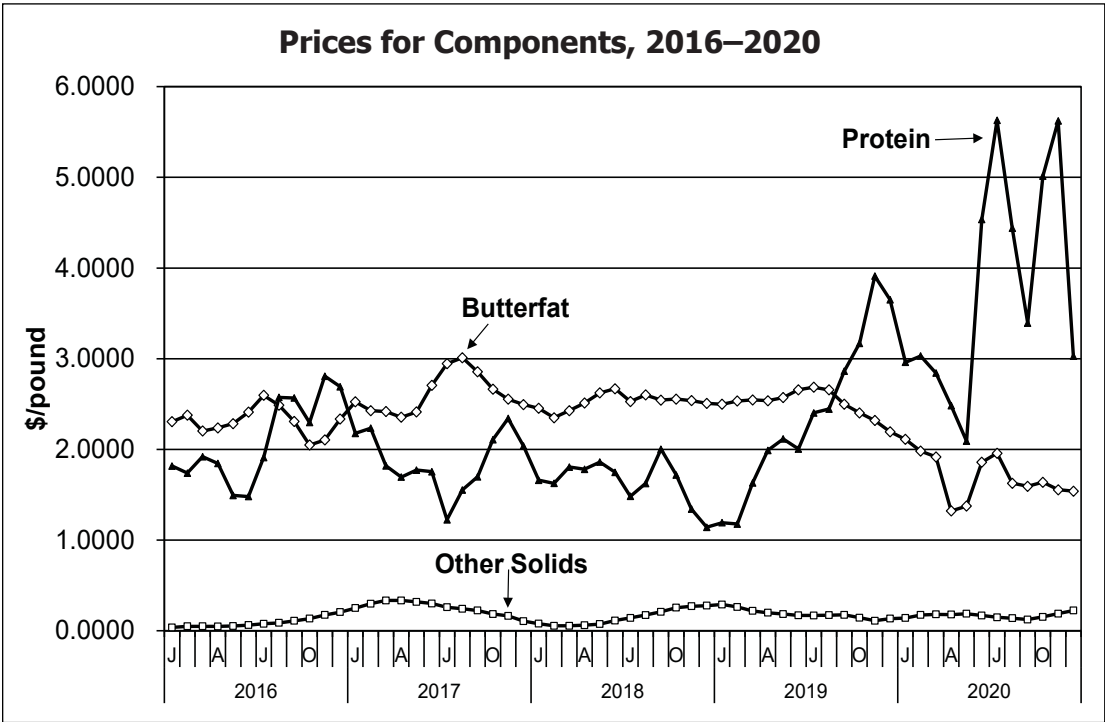
**Figure 5**



**Figure 6**



**Figure 7**

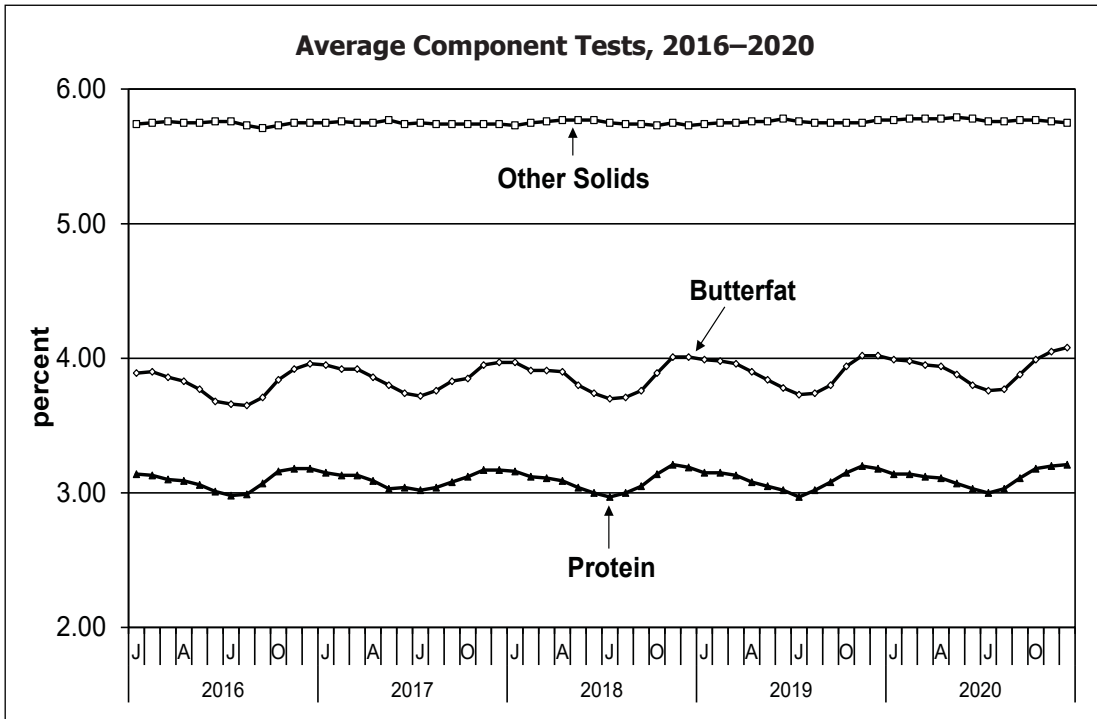


**6 Average Component Tests of Producer Receipts\*, 2016–2020**

	Butterfat	True Protein percent	Other Solids
<b>2016 Average</b>	<b>3.81</b>	<b>3.09</b>	<b>5.75</b>
<b>2017 Average</b>	<b>3.86</b>	<b>3.10</b>	<b>5.75</b>
<b>2018 Average</b>	<b>3.86</b>	<b>3.09</b>	<b>5.75</b>
<b>2019 Average</b>	<b>3.90</b>	<b>3.10</b>	<b>5.76</b>
January	3.99	3.14	5.77
February	3.98	3.14	5.78
March	3.95	3.12	5.78
April	3.94	3.11	5.78
May	3.88	3.07	5.79
June	3.80	3.03	5.78
July	3.76	3.00	5.76
August	3.77	3.03	5.76
September	3.88	3.11	5.77
October	3.99	3.18	5.77
November	4.05	3.20	5.76
December	4.08	3.21	5.75
<b>2020 Average</b>	<b>3.92</b>	<b>3.11</b>	<b>5.77</b>

\* As reported by handlers at time of calculation of monthly uniform price.

**Figure 8**



**7 Annual Weighted Average Price for Pooled Producer Milk\*, 2020**

**Computation of Annual Weighted Average Price of \$17.17**

<u>Producer Milk</u>	<u>Percent</u>	<u>Pounds</u>	<u>Minimum Class Price per cwt</u>
Class I	30.6	8,210,659,741	\$ 20.16
Class II	23.9	6,409,860,745	14.29
Class III	25.9	6,936,812,318	18.16
Class IV	19.6	5,266,613,193	13.49
Total Producer Milk	100.0	26,823,945,997	

**Computation of Uniform Price (per cwt@ Suffolk County, MA - Boston)**

<b>Producer Price Differential</b>	<b>(0.99)</b>
<b>Class III Price (@ 3.5 % Butterfat)</b>	<b>18.16</b>
<b>Statistical Uniform Price (@ 3.5% Butterfat)</b>	<b>17.17</b>
<b>Statistical Uniform Price (@ Average Pool Component Tests)</b>	<b>18.29</b>

**Class III & Producer Pay Prices per pound\*\***

Protein Price	3.7559 /lb
Butterfat Price	1.7067 /lb
Other Solids Price	0.1678 /lb
Nonfat Solids Price	0.8651 /lb

**COMPUTATION OF PRODUCER PRICE DIFFERENTIAL**

	<u>Product Pounds</u>	<u>Component Value</u>	<u>Total Value</u>
Class I— Skim	8,020,338,526	\$1,155,063,237.81	
Butterfat	190,321,235	340,628,156.39	
Less: Location Adjustment to Handlers		(33,567,330.63)	\$1,462,124,063.59
Class II— Butterfat	360,724,537	621,219,891.20	
Nonfat Solids	559,029,407	534,584,834.52	1,155,804,725.72
Class III— Butterfat	314,592,089	537,085,284.01	
Protein	215,414,835	806,451,779.83	
Other Solids	398,009,893	66,514,159.85	1,410,051,223.69
Class IV— Butterfat	187,099,287	314,754,026.92	
Nonfat Solids	470,279,559	405,526,488.06	720,280,514.98
<b>Total Classified Value</b>			<b>\$4,748,260,527.98</b>
Add: Overage—All Classes			896,841.08
Inventory Reclassification—All Classes			3,517,383.39
Other Source Receipts	1,881,831		62,691.67
<b>Total Pool Value</b>			<b>\$4,752,737,444.12</b>
Less: Producer Component Valuations @ Class III Component Prices			(5,171,863,529.41)
<b>Total PPD Value Before Adjustments</b>			<b>(\$419,126,085.29)</b>
Add: Location Adjustment to Producers			156,125,404.74
One-half Unobligated Balance—Producer Settlement Fund			9,825,489.98
Less: Producer Settlement Fund—Reserve			(11,812,809.39)
<b>Total Pool Milk &amp; Aggregate Value</b>	26,825,827,828	Producer Pounds	<b>(\$264,987,999.96)</b>
<b>Producer Price Differential per cwt</b>	<b>(0.99)</b>		
<b>Statistical Uniform Price per cwt</b>	<b>\$17.17</b>		

\* As reported at pool time at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

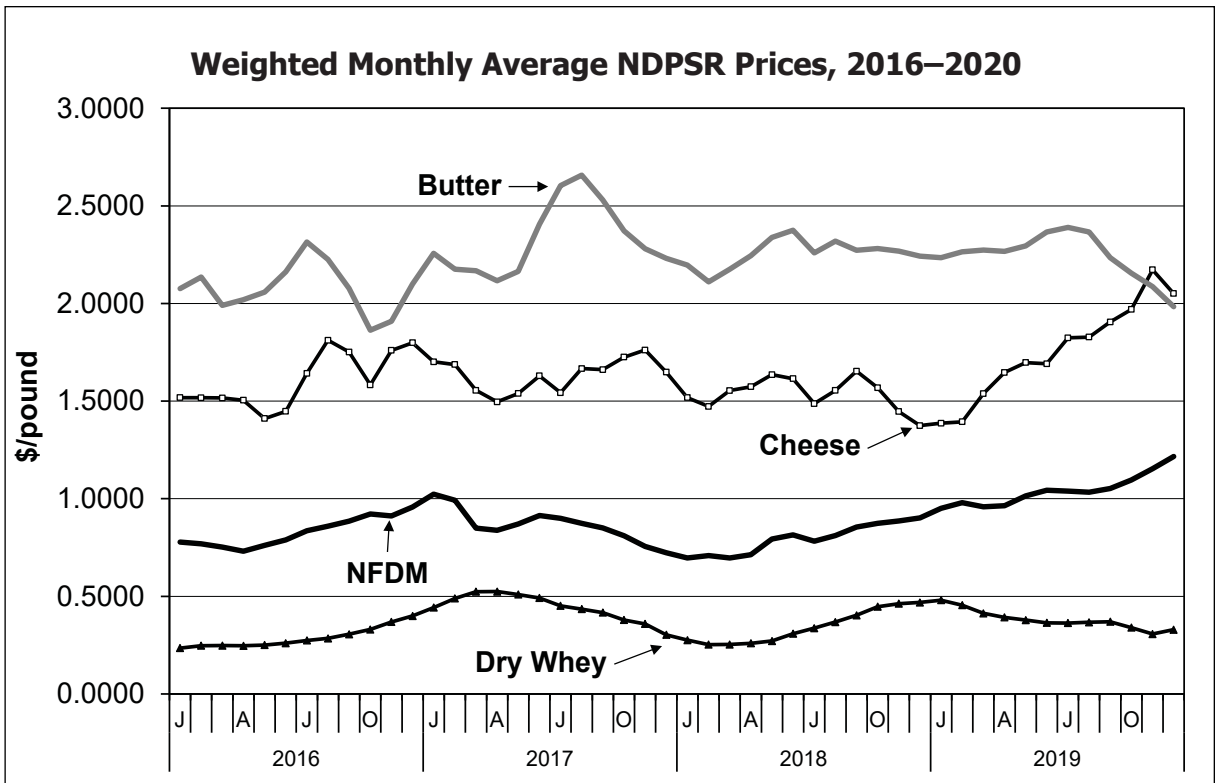
\*\* Simple average.

**8 Weighted Monthly Average NDPSR Prices\*, 2016–2020**

	Cheese					
	40-pound Blocks	Barrels**	Average***	Butter	NFDM	Dry Whey
	\$/lb					
<b>2016 Average</b>	<b>1.5897</b>	<b>1.5961</b>	<b>1.6050</b>	<b>2.0777</b>	<b>0.8292</b>	<b>0.2875</b>
<b>2017 Average</b>	<b>1.6513</b>	<b>1.5860</b>	<b>1.6344</b>	<b>2.3303</b>	<b>0.8666</b>	<b>0.4437</b>
<b>2018 Average</b>	<b>1.5825</b>	<b>1.4659</b>	<b>1.5377</b>	<b>2.2572</b>	<b>0.7945</b>	<b>0.3422</b>
<b>2019 Average</b>	<b>1.7826</b>	<b>1.7038</b>	<b>1.7586</b>	<b>2.2431</b>	<b>1.0419</b>	<b>0.3799</b>
January	1.8995	1.6869	1.8092	1.9153	1.2451	0.3367
February	1.9467	1.6007	1.7884	1.8076	1.2453	0.3690
March	1.8133	1.5761	1.7091	1.7551	1.1160	0.3748
April	1.5264	1.2744	1.4026	1.2630	0.9552	0.3732
May	1.3047	1.2641	1.2990	1.3074	0.8492	0.3818
June	2.2566	2.1482	2.2152	1.7067	0.9106	0.3638
July	2.6978	2.4374	2.5873	1.7886	0.9717	0.3440
August	2.2144	1.9817	2.1099	1.5154	0.9619	0.3338
September	1.9496	1.5736	1.7741	1.4871	1.0014	0.3196
October	2.5692	1.9640	2.2921	1.5248	1.0670	0.3480
November	2.5808	2.2929	2.4535	1.4558	1.0816	0.3830
December	1.7708	1.4944	1.6433	1.4431	1.0951	0.4171
<b>2020 Average</b>	<b>2.0442</b>	<b>1.7745</b>	<b>1.9236</b>	<b>1.5808</b>	<b>1.0417</b>	<b>0.3621</b>

\* Reported on the National Dairy Products Sales Report (NDPSR).  
 \*\* Reported at 38% moisture.  
 \*\*\* Includes the \$0.03 adjustment to the barrel price per pricing provisions.

**Figure 9**



**9 Receipts of Milk from Producers, by State\*, 2020**

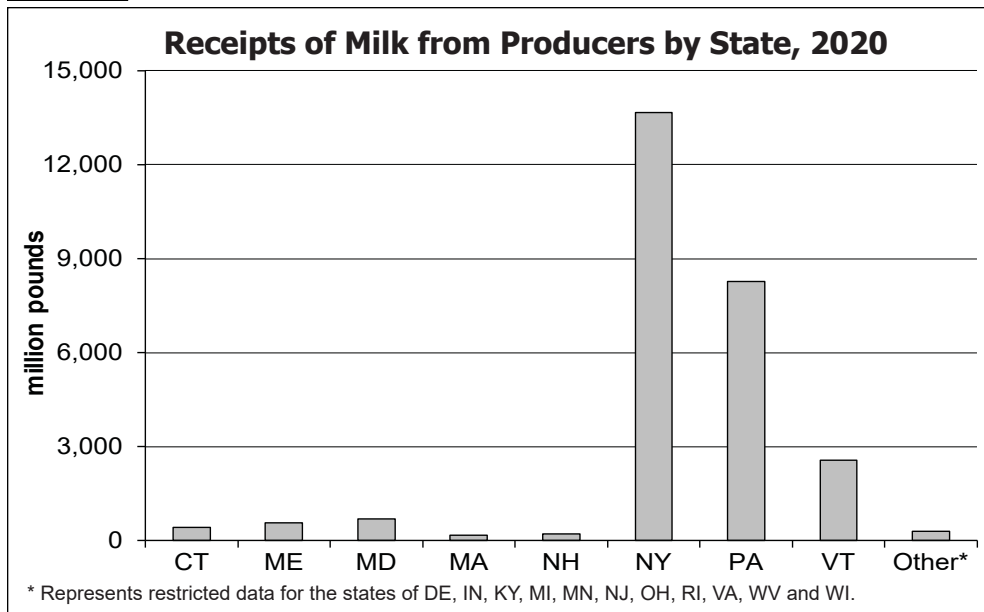
	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> thousand pounds	<u>Massachusetts</u>	<u>New Hampshire</u>
January	37,024	49,896	59,365	15,742	19,201
February	35,378	47,069	58,483	15,196	18,365
March	38,362	50,865	61,944	16,563	20,006
April	36,773	49,433	56,883	15,948	19,334
May	35,479	50,381	57,026	15,525	18,751
June	32,434	47,706	58,764	14,000	17,064
July	34,657	49,034	60,729	15,291	18,389
August	34,312	48,424	52,357	14,979	18,194
September	33,356	46,219	50,764	14,275	17,224
October	34,601	46,753	59,208	14,473	17,346
November	34,156	44,879	52,586	14,366	17,136
December	35,532	47,127	56,642	15,122	18,238
<b>Total</b>	<b>422,063</b>	<b>577,790</b>	<b>684,755</b>	<b>181,483</b>	<b>219,246</b>
% of Total	1.6	2.1	2.5	0.7	0.8

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> thousand pounds	<u>Other States**</u>	<u>All States</u>
January	1,160,025	711,302	223,489	26,488	2,302,532
February	1,095,390	676,768	211,331	21,790	2,179,770
March	1,196,994	730,151	229,047	27,899	2,371,831
April	1,164,435	716,202	220,204	29,505	2,308,717
May	1,173,165	711,880	215,447	25,924	2,303,578
June	871,994	655,256	198,008	21,382	1,916,608
July	1,212,858	714,610	214,134	23,839	2,343,541
August	1,176,185	669,060	212,767	23,942	2,250,220
September	1,124,697	646,781	204,267	21,718	2,159,301
October	1,170,108	694,114	209,538	23,719	2,269,860
November	1,144,053	657,241	205,269	22,825	2,192,511
December	1,182,413	679,456	213,882	27,542	2,275,954
<b>Total</b>	<b>13,672,306</b>	<b>8,262,819</b>	<b>2,557,382</b>	<b>296,573</b>	<b>26,874,421</b>
% of Total	50.9	30.7	9.5	1.1	100.0

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**Figure 10**



**10** Number of Producers Pooled on the Order, by State\*, 2020

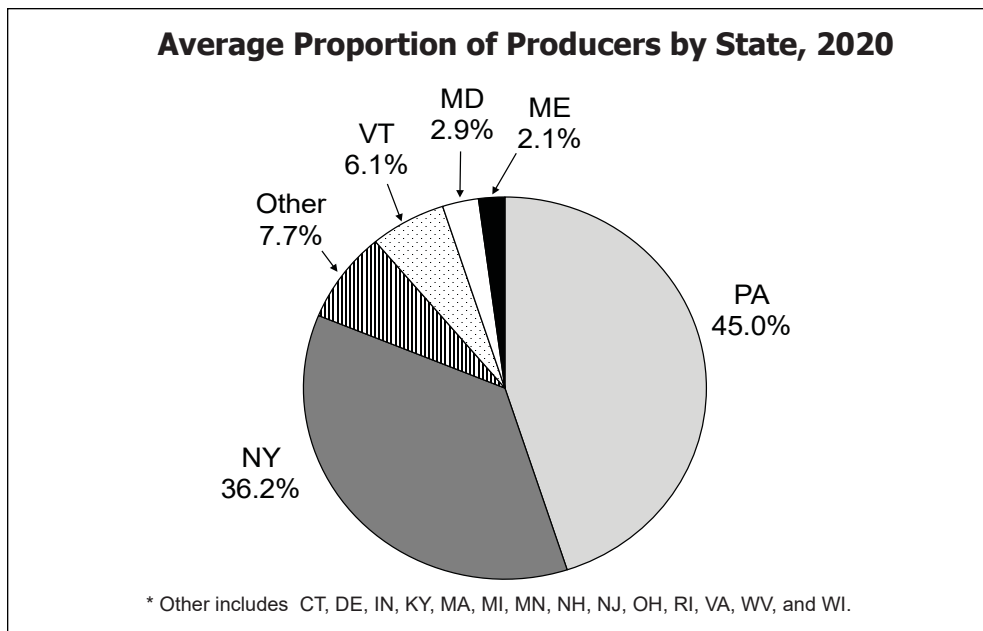
	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u>	<u>New Hampshire</u>
January	74	196	267	88	83
February	74	196	257	87	82
March	74	196	264	87	83
April	72	191	246	86	83
May	72	191	246	86	83
June	66	185	252	70	75
July	74	186	265	85	81
August	73	185	248	85	82
September	73	185	253	85	82
October	72	184	265	85	80
November	72	183	251	85	79
December	72	181	250	84	77
Average	72	188	255	84	81

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u>	<u>Other States**</u>	<u>All States</u>
January	3,335	4,130	558	458	9,189
February	3,321	4,075	555	431	9,078
March	3,316	4,062	557	528	9,167
April	3,293	4,066	554	525	9,116
May	3,285	4,007	548	436	8,954
June	2,697	3,708	488	307	7,848
July	3,238	4,015	541	372	8,857
August	3,194	3,925	534	484	8,810
September	3,197	3,916	532	381	8,704
October	3,182	4,047	529	455	8,899
November	3,177	3,902	526	412	8,687
December	3,126	3,880	523	470	8,663
Average	3,197	3,978	537	438	8,831

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**Figure 11**



**11 Daily Average Output of Milk per Producer, by State\*, 2020**

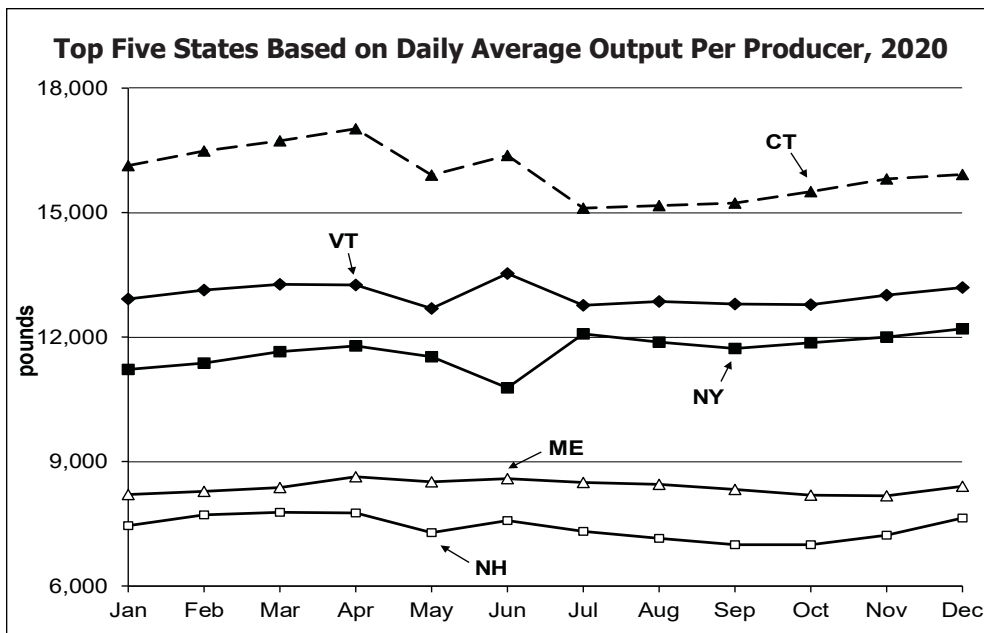
	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> pounds	<u>Massachusetts</u>	<u>New Hampshire</u>
January	16,139	8,212	7,172	5,771	7,462
February	16,486	8,281	7,847	6,023	7,723
March	16,723	8,371	7,569	6,141	7,775
April	17,025	8,627	7,708	6,181	7,765
May	15,896	8,509	7,478	5,823	7,288
June	16,381	8,596	7,773	6,667	7,584
July	15,108	8,504	7,392	5,803	7,323
August	15,162	8,444	6,810	5,685	7,157
September	15,231	8,328	6,688	5,598	7,002
October	15,502	8,197	7,207	5,493	6,994
November	15,813	8,175	6,984	5,634	7,230
December	15,919	8,399	7,309	5,807	7,641
Average	15,943	8,386	7,327	5,874	7,411

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> pounds	<u>Other States**</u>	<u>All States</u>
January	11,220	5,556	12,920	1,866	8,083
February	11,374	5,727	13,130	1,743	8,280
March	11,644	5,798	13,265	1,704	8,346
April	11,787	5,871	13,249	1,873	8,442
May	11,520	5,731	12,682	1,918	8,299
June	10,777	5,890	13,525	2,322	8,141
July	12,083	5,741	12,768	2,067	8,535
August	11,879	5,499	12,853	1,596	8,239
September	11,727	5,505	12,799	1,900	8,269
October	11,862	5,533	12,777	1,682	8,228
November	12,003	5,615	13,008	1,847	8,413
December	12,202	5,649	13,192	1,890	8,475
Average	11,686	5,676	13,010	1,849	8,315

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**Figure 12**





**12 Average Butterfat Tests of Milk Received from Producers, by State\*, 2020**

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> percent	<u>Massachusetts</u>	<u>New Hampshire</u>
January	3.99	4.08	4.03	4.14	4.15
February	3.99	4.08	4.00	4.10	4.10
March	3.97	4.04	3.97	4.06	4.06
April	3.98	4.03	3.95	4.04	4.04
May	3.94	3.92	3.92	3.99	4.01
June	3.82	3.85	3.84	3.87	3.90
July	3.81	3.84	3.80	3.83	3.88
August	3.79	3.83	3.83	3.82	3.89
September	3.86	3.98	3.93	3.93	4.04
October	4.00	4.09	4.06	4.06	4.18
November	4.14	4.17	4.13	4.11	4.25
December	4.17	4.18	4.15	4.16	4.23
Average***	3.96	4.01	3.97	4.01	4.06

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> percent	<u>Other States**</u>	<u>All States***</u>
January	3.97	3.98	4.02	4.07	3.99
February	3.97	3.97	4.02	3.80	3.98
March	3.94	3.94	3.99	4.03	3.95
April	3.93	3.92	3.98	3.85	3.94
May	3.87	3.88	3.94	3.77	3.88
June	3.78	3.80	3.85	3.62	3.80
July	3.74	3.76	3.80	3.71	3.76
August	3.75	3.76	3.83	3.80	3.77
September	3.87	3.88	3.93	3.83	3.88
October	3.97	4.00	4.02	4.01	3.99
November	4.03	4.04	4.09	4.14	4.05
December	4.06	4.07	4.10	4.20	4.08
Average***	3.91	3.92	3.97	3.91	3.92

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

\*\*\* Weighted average.

**13 Average Protein Tests of Milk Received from Producers, by State\*, 2020**

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> percent	<u>Massachusetts</u>	<u>New Hampshire</u>
January	3.18	3.16	3.09	3.19	3.21
February	3.20	3.16	3.08	3.19	3.22
March	3.17	3.14	3.07	3.15	3.17
April	3.17	3.13	3.07	3.14	3.15
May	3.13	3.06	3.05	3.09	3.09
June	3.10	3.05	3.00	3.05	3.06
July	3.06	3.03	2.95	3.02	3.03
August	3.06	3.03	2.99	3.05	3.06
September	3.12	3.15	3.08	3.13	3.16
October	3.18	3.23	3.15	3.19	3.24
November	3.21	3.26	3.17	3.21	3.26
December	3.23	3.27	3.19	3.23	3.26
Average***	3.15	3.14	3.07	3.14	3.16

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> percent	<u>Other States**</u>	<u>All States***</u>
January	3.15	3.11	3.16	3.18	3.14
February	3.15	3.10	3.17	2.99	3.14
March	3.12	3.08	3.14	3.12	3.11
April	3.12	3.07	3.13	3.00	3.10
May	3.07	3.05	3.08	3.00	3.06
June	3.03	3.01	3.06	2.89	3.02
July	3.00	2.96	3.04	2.93	2.99
August	3.04	2.99	3.06	3.04	3.03
September	3.12	3.07	3.13	3.08	3.11
October	3.18	3.14	3.19	3.99	3.17
November	3.20	3.15	3.22	4.06	3.19
December	3.21	3.17	3.22	3.99	3.20
Average***	3.12	3.08	3.13	3.14	3.11

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

\*\*\* Weighted average.

**14 Average Other Solids Tests of Milk Received from Producers, by State\*, 2020**

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u> percent	<u>Massachusetts</u>	<u>New Hampshire</u>
January	5.78	5.75	5.68	5.77	5.75
February	5.79	5.77	5.70	5.79	5.77
March	5.80	5.77	5.71	5.80	5.78
April	5.79	5.77	5.71	5.79	5.76
May	5.81	5.78	5.69	5.79	5.77
June	5.79	5.78	5.70	5.78	5.75
July	5.77	5.76	5.67	5.75	5.73
August	5.78	5.74	5.66	5.76	5.74
September	5.78	5.75	5.67	5.75	5.74
October	5.77	5.75	5.67	5.73	5.73
November	5.75	5.72	5.68	5.72	5.72
December	5.73	5.72	5.70	5.73	5.72
Average***	5.78	5.76	5.69	5.76	5.75

	<u>New York</u>	<u>Pennsylvania</u>	<u>Vermont</u> percent	<u>Other States**</u>	<u>All States***</u>
January	5.77	5.75	5.75	5.74	5.76
February	5.79	5.76	5.77	5.49	5.77
March	5.78	5.76	5.78	5.76	5.77
April	5.78	5.76	5.77	5.54	5.77
May	5.79	5.76	5.78	5.50	5.77
June	5.78	5.76	5.77	5.46	5.77
July	5.76	5.73	5.75	5.64	5.75
August	5.77	5.72	5.76	5.70	5.75
September	5.78	5.73	5.77	5.59	5.76
October	5.77	5.74	5.76	5.61	5.76
November	5.76	5.72	5.75	5.73	5.74
December	5.75	5.72	5.74	5.74	5.74
Average***	5.77	5.74	5.76	5.63	5.76

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

\*\*\* Weighted average.

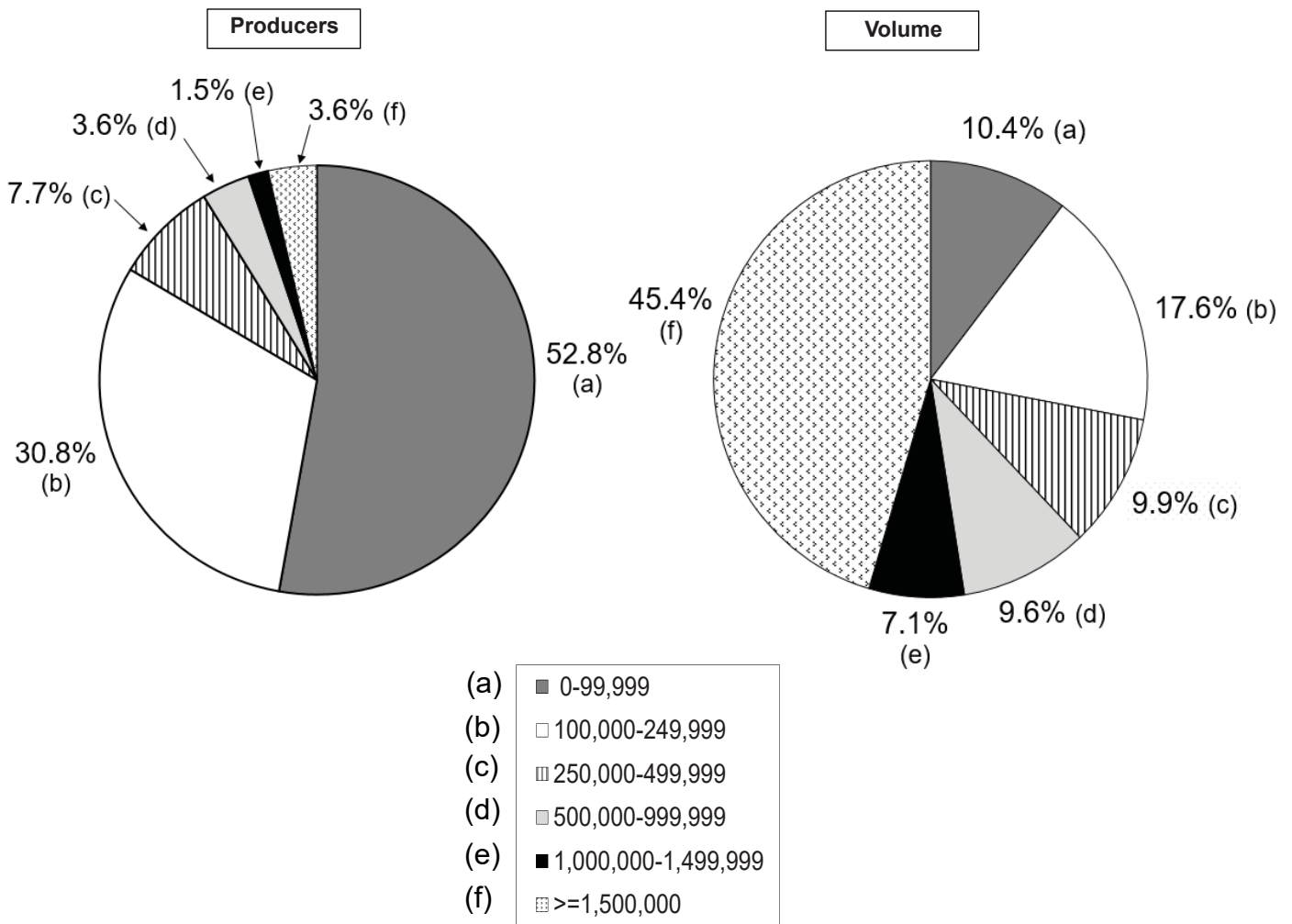
**15 Number of Producers and Volume by Size Categories, December 2020\***

Production Range Pounds	December 2020			
	Producers		Milk	
	Number	Percentage	Total Pounds	Percentage
0-99,999	4,575	52.8	237,772,042	10.4
100,000-249,999	2,664	30.8	399,500,448	17.6
250,000-499,999	669	7.7	226,219,667	9.9
500,000-999,999	315	3.6	218,168,491	9.6
1,000,000-1,499,999	131	1.5	161,529,052	7.1
>=1,500,000	309	3.6	1,032,767,799	45.4
<b>Total</b>	<b>8,663</b>	<b>100.0</b>	<b>2,275,957,499</b>	<b>100.0</b>

\* Data compiled from payroll records; number of producers and total pounds may vary from data reported at pool time shown in other tables.

**Figure 13**

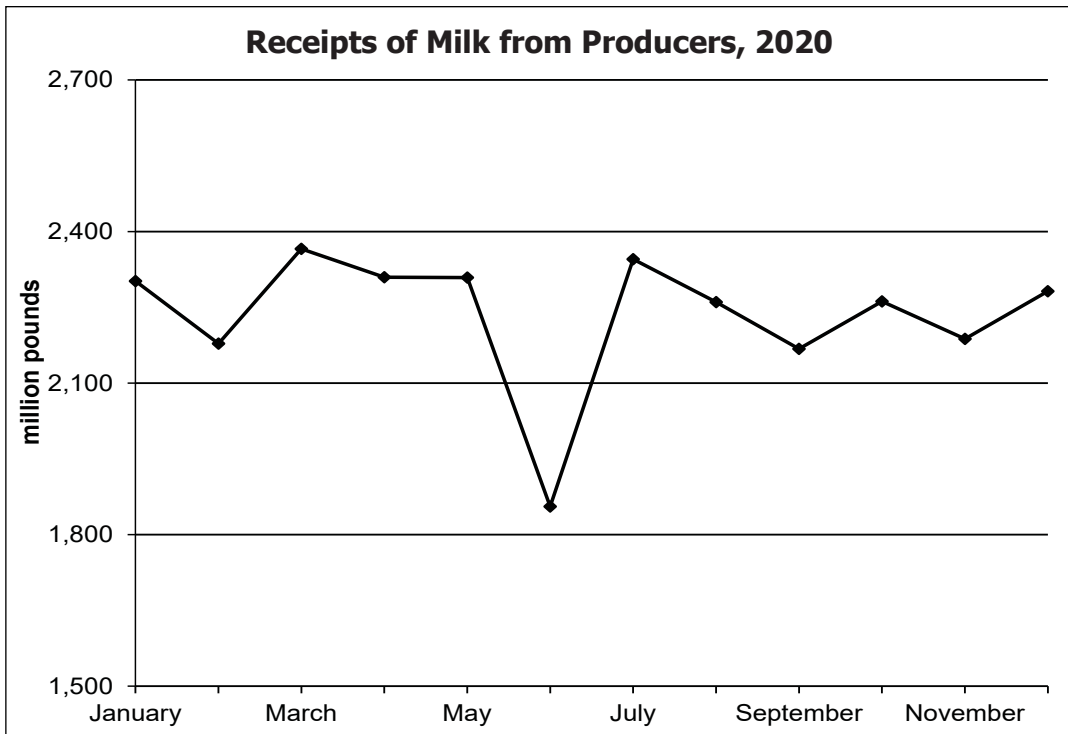
**Percentage of Producers and Volume by Size Categories, December 2020**



**16 Receipts of Fluid Milk Products and Cream at Pool Plants, 2020**

	Milk from Producers	Other Sources	Fortification and Reconstitution (skim equiv.)	Overages	Opening Inventory	Total to be Accounted for
	pounds					
January	2,301,865,146	74,050,096	7,463,256	188,123	143,733,354	2,527,299,975
February	2,178,137,425	76,051,378	6,969,506	710,668	145,817,950	2,407,686,927
March	2,365,719,358	87,778,879	9,410,285	3,164	136,863,523	2,599,775,209
April	2,309,495,837	80,009,481	8,403,374	124,566	150,684,290	2,548,717,548
May	2,308,719,527	75,843,207	10,880,648	67,721	134,302,292	2,529,813,395
June	1,855,629,948	129,547,052	11,184,687	229,037	142,529,381	2,139,120,105
July	2,345,352,163	42,518,415	11,938,356	41,203	132,402,166	2,532,252,303
August	2,260,177,053	69,791,291	10,990,077	26,781	116,741,972	2,457,727,174
September	2,167,748,146	67,938,460	9,980,085	186,541	129,954,547	2,375,807,779
October	2,261,717,104	46,988,359	11,498,841	427,676	128,568,487	2,449,200,467
November	2,187,624,877	61,457,265	10,473,539	135,734	126,145,100	2,385,836,515
December	2,281,783,355	74,669,637	7,958,985	353,169	151,099,340	2,515,864,486
<b>Total</b>	<b>26,823,969,939</b>	<b>886,643,520</b>	<b>117,151,639</b>	<b>2,494,383</b>	<b>1,638,842,402</b>	<b>29,469,101,883</b>

**Figure 14**



**17 Receipts from Producers by Class and Plant Location Differential, 2020**

	Class I						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	82,172,164	268,975,401	144,084,486	89,416,715	82,053,794	48,944,817	715,647,377
February	73,631,963	246,246,286	126,892,380	80,189,463	71,451,744	50,591,939	649,003,775
March	81,081,525	282,791,622	135,329,544	94,587,481	81,827,185	56,229,951	731,847,308
April	77,103,285	265,517,755	122,777,889	86,610,399	77,707,171	58,967,674	688,684,173
May	79,305,044	255,727,533	124,043,445	87,405,854	82,377,222	57,921,430	686,780,528
June	72,500,916	238,932,002	120,602,227	82,254,433	75,277,296	56,927,996	646,494,870
July	72,774,029	242,518,457	125,734,643	84,424,204	68,280,712	65,258,145	658,990,190
August	70,235,395	238,346,668	119,624,142	84,744,791	70,942,668	62,172,662	646,066,326
September	71,727,972	239,694,073	129,209,684	84,066,706	72,740,183	57,828,121	655,266,739
October	75,654,463	264,891,512	150,368,342	90,260,325	80,655,096	59,849,633	721,679,371
November	72,529,454	254,317,480	130,166,962	87,794,754	78,539,264	59,773,082	683,120,996
December	75,994,390	274,515,485	127,163,271	96,570,852	81,761,306	71,072,784	727,078,088
Total	904,710,600	3,072,474,274	1,555,997,015	1,048,325,977	923,613,641	705,538,234	8,210,659,741
% of Total	11.0	37.4	19.0	12.8	11.2	8.6	100.0

	Class II						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	28,623,585	63,905,356	119,222,780	28,134,470	188,440,268	105,726,818	534,053,277
February	27,188,777	67,338,082	107,913,119	32,554,833	202,415,532	127,671,509	565,081,852
March	25,545,294	71,945,238	114,153,501	33,435,401	227,118,826	116,217,163	588,415,423
April	18,137,349	58,369,484	95,038,722	30,533,849	174,752,781	91,864,709	468,696,894
May	27,176,085	68,768,766	103,758,509	29,904,873	204,832,671	117,166,226	551,607,130
June	16,949,456	66,726,284	114,552,228	28,045,389	200,404,363	78,086,913	504,764,633
July	23,606,404	73,205,566	126,192,894	27,507,785	209,536,599	120,080,504	580,129,752
August	26,197,666	71,968,530	130,420,989	30,384,762	217,464,630	118,562,162	594,998,739
September	23,970,628	72,942,889	116,449,171	30,801,891	192,073,744	118,307,206	554,545,529
October	27,344,363	68,974,130	106,612,742	31,835,004	199,578,821	127,705,131	562,050,191
November	27,923,686	64,388,977	87,878,005	31,726,739	180,210,722	117,166,744	509,294,873
December	24,936,317	52,563,016	79,687,989	25,439,234	180,443,527	110,771,078	473,841,161
Total	297,599,610	801,096,318	1,301,880,649	360,304,230	2,377,272,484	1,349,326,163	6,487,479,454
% of Total	4.6	12.3	20.1	5.6	36.6	20.8	100.0

	Class III						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	34,039,627	15,536,754	55,193,096	94,868,550	100,539,912	304,220,547	604,398,486
February	32,902,178	15,948,161	50,250,740	87,628,703	87,076,883	290,757,072	564,563,737
March	37,001,844	17,906,167	54,446,450	92,260,813	89,895,760	315,717,931	607,228,965
April	23,933,259	11,267,421	43,793,692	89,498,500	85,904,269	301,039,372	555,436,513
May	38,398,886	33,064,738	52,769,683	92,909,515	91,961,327	316,327,308	625,431,457
June	38,104,791	19,292,407	32,984,354	73,838,566	51,728,568	127,804,537	343,753,223
July	42,560,797	32,925,723	54,396,415	92,932,933	91,946,669	349,892,457	664,654,994
August	46,515,101	28,725,192	55,042,200	94,603,635	81,476,984	322,135,520	628,498,632
September	44,373,701	15,503,002	57,090,075	90,927,403	85,906,972	310,116,306	603,917,459
October	41,713,914	16,646,605	56,387,801	86,905,519	86,517,529	300,594,141	588,765,509
November	41,552,832	15,168,865	54,817,709	93,279,749	83,990,768	291,300,433	580,110,356
December	36,981,647	13,812,453	53,397,833	92,586,665	91,542,558	281,731,831	570,052,987
Total	458,078,577	235,797,488	620,570,048	1,082,240,551	1,028,488,199	3,511,637,455	6,936,812,318
% of Total	6.6	3.4	8.9	15.6	14.8	50.6	100.0

	Class IV						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	2,870,615	118,692,471	175,092,805	1,296,512	56,407,656	93,405,947	447,766,006
February	2,300,237	107,861,332	173,800,500	1,099,641	49,170,281	65,256,070	399,488,061
March	6,425,162	103,415,789	182,436,676	5,197,289	51,511,417	89,241,329	438,227,662
April	5,251,593	147,055,446	205,818,905	12,796,446	84,785,161	140,970,706	596,678,257
May	2,085,354	110,024,996	188,431,357	2,488,182	42,168,585	99,701,938	444,900,412
June	845,937	86,327,639	158,665,352	173,932	25,076,088	89,528,274	360,617,222
July	1,888,677	118,096,415	173,722,314	1,379,028	54,269,966	92,220,827	441,577,227
August	6,647,802	90,711,264	153,382,411	3,722,678	48,423,152	87,726,049	390,613,356
September	2,802,203	84,415,810	140,765,473	809,308	43,376,328	81,849,297	354,018,419
October	1,833,862	110,129,266	153,512,437	2,457,991	37,054,839	84,233,638	389,222,033
November	2,748,414	106,589,277	160,479,550	3,429,749	47,525,977	94,325,685	415,098,652
December	2,281,090	123,439,973	196,481,144	1,506,947	73,640,450	113,461,515	510,811,119
Total	37,980,946	1,306,759,678	2,062,588,924	36,357,703	613,409,900	1,131,921,275	5,189,018,426
% of Total	0.7	25.2	39.7	0.7	11.8	21.8	100.0

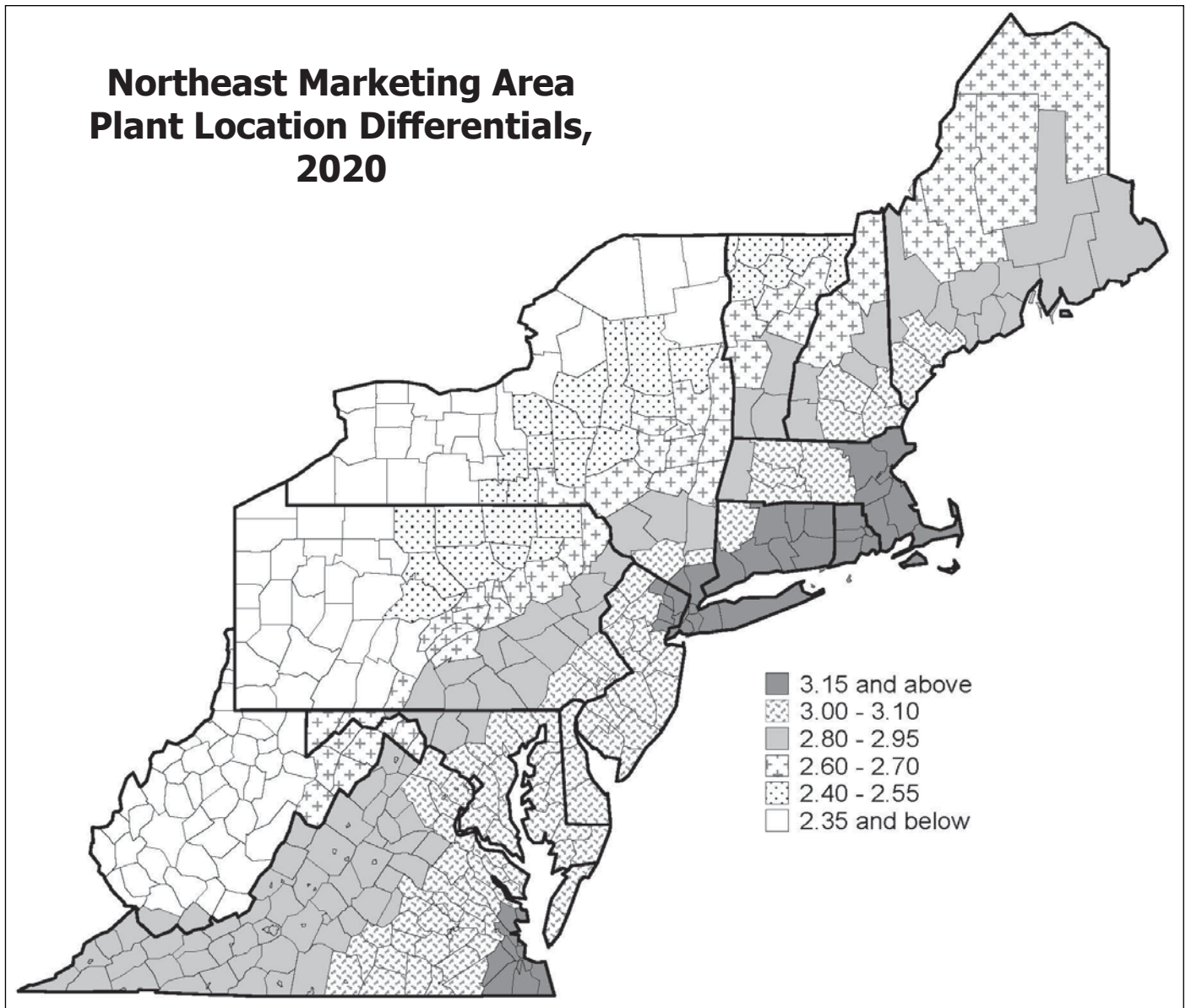
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**17 Receipts from Producers by Class and Plant Location Differential, 2020 (Continued)**

	Total Receipts						Market Total
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70	2.40 - 2.55	2.35 and below	
	pounds						
January	147,705,991	467,109,982	493,593,167	213,716,247	427,441,630	552,298,129	2,301,865,146
February	136,023,155	437,393,861	458,856,739	201,472,640	410,114,440	534,276,590	2,178,137,425
March	150,053,825	476,058,816	486,366,171	225,480,984	450,353,188	577,406,374	2,365,719,358
April	124,425,486	482,210,106	467,429,208	219,439,194	423,149,382	592,842,461	2,309,495,837
May	146,965,369	467,586,033	469,002,994	212,708,424	421,339,805	591,116,902	2,308,719,527
June	128,401,100	411,278,332	426,804,161	184,312,320	352,486,315	352,347,720	1,855,629,948
July	140,829,907	466,746,161	480,046,266	206,243,950	424,033,946	627,451,933	2,345,352,163
August	149,595,964	429,751,654	458,469,742	213,455,866	418,307,434	590,596,393	2,260,177,053
September	142,874,504	412,555,774	443,514,403	206,605,308	394,097,227	568,100,930	2,167,748,146
October	146,546,602	460,641,513	466,881,322	211,458,839	403,806,285	572,382,543	2,261,717,104
November	144,754,386	440,464,599	433,342,226	216,230,991	390,266,731	562,565,944	2,187,624,877
December	140,193,444	464,330,927	456,730,237	216,103,698	427,387,841	577,037,208	2,281,783,355
<b>Total</b>	<b>1,698,369,733</b>	<b>5,416,127,758</b>	<b>5,541,036,636</b>	<b>2,527,228,461</b>	<b>4,942,784,224</b>	<b>6,698,423,127</b>	<b>26,823,969,939</b>
% of Total	6.3	20.2	20.7	9.4	18.4	25.0	100.0

\* Differentials have been combined in ranges to assure confidentiality of data. Totals may not add due to rounding.

**Figure 15**



**18 Receipts from Producers, by Class\*, 2016–2020**

	Class I	Class II	Class III	Class IV	Total Producer Receipts
	pounds				
<b>2016 Total</b>	<b>8,827,996,941</b>	<b>6,552,120,378</b>	<b>6,873,552,353</b>	<b>4,753,458,860</b>	<b>27,007,128,532</b>
<b>2017 Total</b>	<b>8,798,505,290</b>	<b>6,543,432,640</b>	<b>7,132,785,908</b>	<b>4,921,927,219</b>	<b>27,396,651,057</b>
<b>2018 Total</b>	<b>8,700,783,998</b>	<b>6,495,607,794</b>	<b>7,238,931,672</b>	<b>4,673,638,518</b>	<b>27,108,961,982</b>
<b>2019 Total</b>	<b>8,283,123,206</b>	<b>6,401,575,362</b>	<b>7,160,894,259</b>	<b>4,906,167,561</b>	<b>26,751,760,388</b>
January	715,647,377	534,053,277	604,398,486	447,766,006	2,301,865,146
February	649,003,775	565,081,852	564,563,737	399,488,061	2,178,137,425
March	731,847,308	588,415,423	607,228,965	438,227,662	2,365,719,358
April	688,684,173	468,696,894	555,436,513	596,678,257	2,309,495,837
May	686,780,528	551,607,130	625,431,457	444,900,412	2,308,719,527
June	646,494,870	504,764,633	343,753,223	360,617,222	1,855,629,948
July	658,990,190	580,129,752	664,654,994	441,577,227	2,345,352,163
August	646,066,326	594,998,739	628,498,632	390,613,356	2,260,177,053
September	655,266,739	554,545,529	603,917,459	354,018,419	2,167,748,146
October	721,679,371	562,050,191	588,765,509	389,222,033	2,261,717,104
November	683,120,996	509,294,873	580,110,356	415,098,652	2,187,624,877
December	727,078,088	473,841,161	570,052,987	510,811,119	2,281,783,355
<b>2020 Total</b>	<b>8,210,659,741</b>	<b>6,487,479,454</b>	<b>6,936,812,318</b>	<b>5,189,018,426</b>	<b>26,823,969,939</b>

\* Respective month's lowest priced class is adjusted for interhandler difference.

**19 Percent of Receipts from Producers, by Class\*, 2016–2020**

	Class I	Class II	Class III	Class IV
	percent			
<b>2016 Average</b>	<b>32.7</b>	<b>24.3</b>	<b>25.4</b>	<b>17.6</b>
<b>2017 Average</b>	<b>32.1</b>	<b>23.9</b>	<b>26.0</b>	<b>18.0</b>
<b>2018 Average</b>	<b>32.1</b>	<b>24.0</b>	<b>26.7</b>	<b>17.2</b>
<b>2019 Average</b>	<b>31.0</b>	<b>23.9</b>	<b>26.8</b>	<b>18.3</b>
January	31.1	23.2	26.3	19.4
February	29.8	26.0	25.9	18.3
March	30.9	24.9	25.7	18.5
April	29.8	20.3	24.1	25.8
May	29.8	20.5	27.1	22.6
June	34.9	27.2	18.5	19.4
July	28.1	24.7	28.4	18.8
August	28.6	26.3	27.8	17.3
September	30.2	25.6	27.9	16.3
October	31.9	24.9	26.0	17.2
November	31.2	23.3	26.5	19.0
December	31.8	20.8	25.0	22.4
<b>2020 Average</b>	<b>30.6</b>	<b>23.9</b>	<b>25.9</b>	<b>19.6</b>

\* Weighted averages.



**20 Utilization of Fluid Milk Products and Cream at Pool Plants\*, 2016–2020**

	Class I Milk			
	Marketing Area Product	Outside Markets		Total Class I Product
		Other Federal	Non-Federal	
		pounds		
<b>2016 Total</b>	<b>8,624,606,936</b>	<b>472,895,705</b>	<b>822,676,093</b>	<b>9,920,178,734</b>
<b>2017 Total</b>	<b>8,498,781,677</b>	<b>491,326,419</b>	<b>899,460,610</b>	<b>9,889,568,706</b>
<b>2018 Total</b>	<b>8,270,167,334</b>	<b>521,808,787</b>	<b>933,470,549</b>	<b>9,725,446,670</b>
<b>2019 Total</b>	<b>7,673,894,854</b>	<b>205,650,155</b>	<b>1,249,860,454</b>	<b>9,129,405,463</b>
January	663,689,882	23,547,594	98,119,252	785,356,728
February	615,551,882	21,393,440	90,453,790	727,399,112
March	679,565,636	24,911,756	103,244,738	807,722,130
April	638,855,841	24,710,679	98,766,572	762,333,092
May	631,871,717	25,603,748	92,434,009	749,909,474
June	606,424,442	25,584,801	87,864,100	719,873,343
July	607,088,783	29,747,110	102,492,295	739,328,188
August	596,638,457	29,336,724	94,030,969	720,006,150
September	601,153,673	28,279,341	94,709,058	724,142,072
October	654,984,551	29,801,832	102,575,090	787,361,473
November	626,582,232	30,960,196	95,485,363	753,027,791
December	670,932,045	31,701,242	96,526,075	799,159,362
<b>2020 Total</b>	<b>7,593,339,141</b>	<b>325,578,463</b>	<b>1,156,701,311</b>	<b>9,075,618,915</b>

	Class II Product**	Class III Product**	Class IV Product**	Total Utilization Product
	pounds			
<b>2016 Total</b>	<b>6,892,247,129</b>	<b>6,938,314,697</b>	<b>6,185,272,470</b>	<b>29,936,013,030</b>
<b>2017 Total</b>	<b>6,890,623,679</b>	<b>7,193,243,982</b>	<b>6,277,038,263</b>	<b>30,250,474,630</b>
<b>2018 Total</b>	<b>6,841,291,775</b>	<b>7,332,700,685</b>	<b>6,080,319,100</b>	<b>29,979,758,230</b>
<b>2019 Total</b>	<b>6,711,859,810</b>	<b>7,286,669,274</b>	<b>6,253,329,847</b>	<b>29,381,264,394</b>
January	555,275,152	613,382,697	573,285,398	2,527,299,975
February	569,847,796	575,261,118	535,178,901	2,407,686,927
March	611,675,429	618,563,093	561,814,557	2,599,775,209
April	491,176,308	564,699,295	730,508,853	2,548,717,548
May	577,031,305	635,310,335	567,562,281	2,529,813,395
June	548,870,772	405,172,061	465,203,929	2,139,120,105
July	606,677,438	673,398,345	512,848,332	2,532,252,303
August	619,872,655	638,060,751	479,787,618	2,457,727,174
September	582,629,328	614,577,297	454,459,082	2,375,807,779
October	592,406,689	595,329,107	474,103,198	2,449,200,467
November	526,091,837	585,634,416	521,082,471	2,385,836,515
December	500,958,722	577,414,649	638,331,753	2,515,864,486
<b>2020 Total</b>	<b>6,782,513,431</b>	<b>7,096,803,164</b>	<b>6,514,166,373</b>	<b>29,469,101,883</b>

\* Excludes receipts from pool handlers.

\*\* Includes Minimum Price Class utilization, as defined in section 1000.40 of the Order, where applicable.

**21 Class I Route Sales in the Northeast Marketing Area by Handlers Not Regulated Under the Order, 2016–2020**

Month	Order No.		All Other Federal Orders*	Partially Regulated Pounds	Producer- Handlers	Exempt Plants	Total In-Area Sales by	
	5 Appalachian	33 Mideast					Non-Regulated Handlers	Handlers
<b>2016 Total</b>	<b>69,080,368</b>	<b>309,451,954</b>	<b>150,401,303</b>	<b>133,711,084</b>	<b>100,203,507</b>	<b>32,594,095</b>	<b>795,442,311</b>	
<b>2017 Total</b>	<b>53,347,926</b>	<b>298,441,991</b>	<b>142,706,423</b>	<b>118,540,337</b>	<b>104,513,728</b>	<b>32,901,407</b>	<b>750,451,812</b>	
<b>2018 Total</b>	<b>43,318,709</b>	<b>283,592,853</b>	<b>128,214,977</b>	<b>122,976,690</b>	<b>101,726,451</b>	<b>33,734,599</b>	<b>713,564,279</b>	
<b>2019 Total</b>	<b>32,816,840</b>	<b>286,493,627</b>	<b>108,046,275</b>	<b>275,547,424</b>	<b>98,882,103</b>	<b>31,925,194</b>	<b>833,711,463</b>	
January	2,706,066	23,539,775	9,407,462	19,053,711	9,470,434	2,483,973	66,661,421	
February	2,546,155	22,649,331	8,463,712	16,707,162	8,465,992	2,651,659	61,484,011	
March	2,612,311	25,438,463	11,357,977	21,900,637	9,586,096	2,485,949	73,381,433	
April	2,071,316	23,058,672	10,505,299	19,274,891	9,766,759	2,313,075	66,990,012	
May	2,207,696	21,385,700	10,005,722	21,691,729	6,457,399	2,973,164	64,721,410	
June	2,419,816	21,469,260	8,787,347	21,488,919	6,320,886	2,942,361	63,428,589	
July	2,399,441	21,613,014	9,071,382	23,389,031	5,955,868	3,045,305	65,474,041	
August	2,172,625	21,292,222	9,523,712	19,119,663	6,071,992	2,677,120	60,857,334	
September	2,227,582	22,699,879	9,057,415	19,389,124	6,048,093	2,752,283	62,174,376	
October	2,854,027	22,686,140	9,866,130	21,628,036	5,875,531	2,803,019	65,712,883	
November	2,306,129	20,895,385	8,727,831	19,958,215	5,683,911	2,787,094	60,358,565	
December	2,434,742	21,740,646	9,094,730	21,184,680	5,758,231	3,185,577	63,398,606	
<b>2020 Total</b>	<b>28,957,906</b>	<b>268,468,487</b>	<b>113,868,719</b>	<b>244,785,798</b>	<b>85,461,192</b>	<b>33,100,579</b>	<b>774,642,681</b>	

\* Includes Order Nos. 7-Southeast, 30-Upper Midwest, 32-Central, 51-California, 126-Southwest, and 131-Arizona; data for these orders has been consolidated due to fewer than 3 handlers reporting sales from these orders.

**22 Fluid Milk Products Utilized as Class I Milk in the Marketing Area at Pool Plants, 2020**

	Whole Milk		Reduced Fat Milk*		Lowfat Milk*		Fat Free Milk*		Flavored Whole Milk	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
January	245,048,677	3.24	137,019,347	1.95	94,303,827	0.97	44,784,016	0.10	4,456,566	3.30
February	224,496,793	3.28	126,666,575	1.99	84,563,686	0.96	44,522,008	0.10	3,693,859	3.36
March	256,018,685	3.28	149,915,077	1.94	97,037,205	0.97	47,668,625	0.10	3,153,790	3.35
April	244,406,249	3.29	140,926,029	1.96	93,200,629	0.99	43,147,290	0.11	3,078,271	3.35
May	239,670,097	3.29	137,654,913	1.94	92,826,336	0.97	43,142,681	0.10	3,477,690	3.33
June	223,889,179	3.28	128,129,140	1.96	85,505,955	0.98	40,870,447	0.09	3,303,705	3.24
July	232,847,589	3.27	132,593,215	1.94	83,502,874	0.96	40,782,597	0.10	4,331,165	3.39
August	228,365,955	3.28	132,074,769	1.94	81,278,582	0.96	41,210,741	0.10	3,392,646	3.28
September	224,352,695	3.29	132,953,468	1.94	84,574,516	0.96	40,836,432	0.11	3,839,125	3.32
October	230,040,705	3.29	165,284,394	1.94	89,805,447	0.96	42,379,540	0.10	4,416,743	3.32
November	225,527,952	3.29	146,201,285	1.94	85,763,276	0.96	40,312,687	0.10	4,360,305	3.33
December	248,146,672	3.29	153,391,177	1.95	91,015,723	0.96	42,821,897	0.10	3,895,857	3.45
Total/Average	2,822,811,248	3.28	1,682,809,360	1.95	1,063,378,056	0.97	512,478,961	0.10	45,399,722	3.34

	Organic Milk		Flavored Lower Fat Milk#		Buttermilk		Eggnog	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
January	11,456,547	3.28	37,408,047	0.53	1,991,543	1.18	18,749	3.54
February	13,571,387	3.29	33,436,350	0.58	1,936,734	1.66	**	**
March	14,219,380	3.28	33,683,171	1.46	1,612,678	1.41	**	**
April	13,862,844	3.29	15,489,184	1.40	1,297,867	1.49	**	**
May	13,660,626	3.29	14,487,143	1.37	1,585,041	1.55	**	**
June	12,088,930	3.29	14,814,044	1.36	1,585,701	1.36	**	**
July	13,277,803	3.28	13,419,092	1.41	2,046,936	2.08	**	**
August	12,079,836	3.29	12,630,725	1.41	1,661,965	1.39	**	**
September	12,417,864	3.29	17,330,050	1.55	1,682,277	1.39	1,467,534	7.28
October	12,255,146	3.29	13,535,682	1.41	1,774,549	1.41	4,241,657	6.81
November	11,798,391	3.28	12,668,557	1.43	1,838,608	1.45	9,564,236	7.06
December	13,484,589	3.29	17,987,256	1.42	1,814,409	1.46	10,033,939	6.88
Total/Average	154,173,343	3.29	168,303,963	1.41	264,580,400	0.87	20,828,308	6.31

	Shrinkage & Interhandler		Total Class I Milk in the Marketing Area		Class I Out of Area		Total	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
January	7,650,156	8.57	67,078,714	2.01	121,666,846	2.17	785,366,728	2.18
February	8,648,749	6.85	60,893,285	1.97	111,847,230	2.19	727,399,112	2.19
March	10,596,866	5.64	60,453,138	2.03	128,156,494	2.28	807,722,130	2.23
April	7,797,863	9.51	58,521,251	2.11	123,477,251	2.37	762,333,092	2.31
May	7,724,082	11.52	57,982,705	2.27	118,037,757	2.31	749,909,474	2.32
June	8,621,928	9.74	69,932,837	2.36	113,448,901	2.23	719,873,343	2.32
July	5,255,061	17.85	62,756,742	2.07	607,088,783	2.35	739,328,188	2.31
August	9,845,016	6.86	58,084,701	2.07	132,239,405	2.13	720,006,150	2.28
September	6,158,079	10.13	54,565,773	2.18	122,988,399	2.41	724,142,072	2.31
October	8,882,161	9.52	58,960,544	2.28	132,376,922	2.46	787,361,473	2.33
November	8,160,968	9.16	60,988,686	2.29	126,445,559	2.55	753,027,791	2.40
December	8,855,010	10.29	64,835,350	2.05	128,227,317	2.34	799,159,362	2.37
Total/Average	98,195,939	9.64	735,053,726	2.14	1,482,279,774	2.31	9,075,618,915	2.30

\* Includes fortified. # Restricted data, included in buttermilk. \*\* Includes reduced fat, lowfat, and fatfree milk products.

**23 Class II Use of Fluid Milk Products and Cream at Pool Plants\*, 2020**

	Yogurt		Ice Cream, Desserts, Condensed, and Mixes		Packaged Cream		Nonpool Bulk**	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	210,060,930	0.71	83,061,875	8.84	69,717,065	20.30	73,466,035	9.89
February	226,243,183	0.73	92,091,307	8.76	65,933,267	19.59	67,274,369	10.08
March	248,379,107	0.72	102,466,867	9.29	64,919,077	18.58	69,745,146	9.93
April	187,123,342	0.87	91,177,692	8.82	46,940,955	17.99	55,297,665	9.11
May	223,858,156	0.72	105,850,270	8.97	58,020,662	20.07	74,686,405	9.34
June	216,293,888	0.68	111,181,301	9.29	59,078,986	19.56	56,635,568	9.32
July	233,769,119	0.72	114,007,268	9.67	59,977,146	20.69	72,955,712	9.67
August	236,468,948	0.77	111,640,206	9.68	60,415,132	20.01	77,744,895	8.36
September	217,618,466	0.75	105,853,888	9.26	65,370,484	20.47	66,608,870	9.22
October	210,856,118	0.73	105,512,283	9.25	71,223,278	19.75	77,027,196	9.59
November	181,177,329	0.82	92,631,798	8.65	67,638,125	19.99	71,226,274	9.23
December	196,868,847	0.85	83,607,932	9.00	67,596,611	19.76	54,927,095	10.97
Total/Average	2,588,717,433	0.76	1,199,082,687	9.12	756,830,788	19.73	817,595,230	9.56

	Bakery, Candy, and Soup Products		Cottage Cheese and Related Products		Ricotta Cheese		Sour Cream and Aerated Cream	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	59,997,682	4.68	31,255,828	0.86	16,245,308	5.93	11,312,084	17.06
February	55,364,449	4.40	35,049,459	0.93	14,600,656	5.98	11,044,045	17.74
March	59,164,940	4.72	38,937,164	0.90	16,542,032	6.61	12,211,560	17.59
April	46,930,715	4.24	35,734,297	1.20	15,607,136	5.72	10,343,017	16.80
May	50,763,872	4.21	34,905,858	2.28	16,335,126	6.22	12,593,960	15.37
June	52,406,329	3.98	34,819,932	1.36	5,844,361	3.92	10,768,158	18.45
July	67,634,525	4.18	35,827,023	1.24	10,227,609	7.48	10,665,962	17.13
August	70,960,049	4.17	34,443,500	1.23	13,365,275	6.65	11,280,333	15.55
September	65,448,101	3.99	33,504,977	1.60	12,993,327	6.61	12,153,257	16.70
October	61,067,391	4.54	35,170,938	1.68	16,104,641	4.63	14,427,725	16.05
November	51,771,927	4.48	29,276,909	1.39	16,905,388	4.48	14,020,945	16.33
December	41,190,466	4.43	29,886,608	1.44	13,699,640	4.64	11,814,666	16.46
Total/Average	682,700,446	4.34	408,812,493	1.34	168,470,499	5.74	142,635,712	16.77

	Shrinkage & Interhandler Difference		Total Class II	
	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent
January	158,345	N/A	555,275,152	6.52
February	2,247,061	19.21	569,847,796	6.22
March	(690,464)	N/A	611,675,429	6.00
April	2,021,489	N/A	491,176,308	5.74
May	16,996	N/A	577,031,305	6.17
June	1,842,249	1.83	548,870,772	6.09
July	1,613,074	4.28	606,677,438	6.28
August	3,554,317	4.21	619,872,655	6.03
September	3,077,958	N/A	582,629,328	6.33
October	1,017,119	9.09	592,406,689	6.63
November	1,443,142	N/A	526,091,837	6.71
December	1,366,857	6.60	500,958,722	6.69
Total/Average	17,668,143	7.54	6,782,513,431	6.28

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

**24 Class III Use of Fluid Milk Products and Cream at Pool Plants\*, 2020**

	Italian-Type Cheeses		American-Type Cheeses		Cream Cheese		Swiss and Other-Type Cheeses	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	270,873,706	3.06	210,121,524	3.91	76,582,701	13.29	47,169,198	3.67
February	252,026,298	3.07	198,193,046	3.90	73,313,846	12.87	46,055,723	3.51
March	279,572,459	2.99	208,502,011	3.85	74,940,855	12.77	46,975,074	3.70
April	258,149,630	3.00	203,268,863	3.86	61,805,255	11.27	34,427,260	4.19
May	281,279,168	3.03	227,811,891	3.59	68,476,408	12.35	52,447,298	3.35
June	145,491,694	3.05	137,474,633	3.69	63,168,965	13.70	57,232,369	3.22
July	312,740,263	2.92	223,081,627	3.65	83,251,311	10.80	50,698,295	3.36
August	292,013,431	2.89	211,854,850	3.73	81,827,098	10.23	43,465,199	3.45
September	281,026,555	3.05	207,138,955	3.84	75,516,401	12.01	44,700,971	3.63
October	256,367,446	3.16	206,099,255	3.96	79,842,911	10.95	45,891,513	3.75
November	253,193,120	3.18	205,638,306	4.01	77,946,263	11.12	44,772,722	3.80
December	249,027,954	3.30	208,741,859	3.99	69,898,464	14.04	41,305,069	4.18
Total/Average	3,131,761,724	3.06	2,447,926,820	3.83	886,570,478	12.12	555,140,691	3.65

	Nonpool Bulk and Condensed Products**		Shrinkage & Interhandler Difference		Total Class III	
	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent
January	8,679,068	1.17	(43,500)	N/A	613,382,697	4.64
February	5,682,846	4.09	(10,641)	N/A	575,261,118	4.65
March	7,049,618	2.92	1,523,076	5.36	618,563,093	4.52
April	7,052,665	3.16	(4,378)	N/A	564,699,295	4.29
May	5,295,570	4.96	0	0.00	635,310,335	4.28
June	1,798,858	11.37	5,542	N/A	405,172,061	4.98
July	3,626,849	7.24	0	0.00	673,398,345	4.19
August	8,900,173	12.48	0	0.00	638,060,751	4.28
September	6,194,230	2.20	185	N/A	614,577,297	4.45
October	6,145,319	14.34	982,663	1.49	595,329,107	4.64
November	3,930,706	22.56	153,299	0.00	585,634,416	4.70
December	8,441,303	3.17	0	0.00	577,414,649	4.91
Total/Average	72,797,205	7.47	2,606,246	0.98	7,096,803,164	4.54

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

**25 Class IV Use of Fluid Milk Products and Cream at Pool Plants\*, 2020**

	Dried Milk Products		Butter		Condensed Products		Nonpool Bulk**	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	402,667,478	0.32	30,615,810	50.53	18,952,848	3.08	11,814,934	10.29
February	376,899,318	0.35	29,404,669	47.11	17,128,897	2.92	13,907,315	8.21
March	354,719,130	0.33	32,002,921	46.41	24,119,732	2.90	16,363,679	7.61
April	420,722,761	0.32	40,272,718	49.97	25,728,765	3.30	17,012,743	12.74
May	376,743,151	0.24	25,821,503	52.07	32,685,318	3.16	13,822,211	8.73
June	335,552,619	0.26	15,823,933	57.66	19,103,901	2.57	9,357,331	13.97
July	366,806,197	0.20	17,084,557	56.49	24,415,254	2.68	23,440,524	7.01
August	330,960,945	0.21	15,602,321	59.31	22,877,061	3.36	13,463,014	8.84
September	311,637,102	0.22	15,963,815	54.35	17,379,901	3.30	11,580,191	11.65
October	333,053,845	0.29	18,096,670	54.63	20,003,348	3.54	10,835,337	10.41
November	343,307,895	0.33	22,693,479	47.42	24,133,656	3.40	14,863,602	11.23
December	444,159,689	0.30	31,437,112	49.94	22,349,804	3.23	17,969,104	14.88
Total/Average	4,397,230,130	0.28	294,819,508	52.16	268,878,485	3.19	174,429,985	10.46

	Shrinkage and Interhandler Difference		Ending Inventory		Skim Equivalent of NFMS to Fortify Class I		Total Class IV	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	18,663,101	4.80	78,737,085	5.93	1,759,525	0.03	563,210,781	4.29
February	15,308,252	4.81	75,943,543	6.04	1,570,961	0.03	530,162,955	4.18
March	19,951,984	4.34	90,525,038	5.92	1,414,097	0.02	539,096,581	4.49
April	18,963,593	3.84	75,415,971	5.36	1,400,684	0.02	599,517,235	4.88
May	17,632,670	4.48	87,411,761	5.30	1,186,292	0.03	555,302,906	3.96
June	17,446,483	3.67	59,506,138	5.64	1,831,860	0.03	458,622,265	3.44
July	20,173,887	3.97	53,437,511	6.35	1,086,275	0.04	506,444,205	3.33
August	17,369,448	4.10	71,869,846	4.99	859,648	0.02	473,002,283	3.43
September	16,290,742	4.45	74,067,688	5.62	1,080,970	0.06	448,000,409	3.61
October	16,946,818	7.40	67,204,000	6.58	2,115,333	0.06	468,255,351	3.92
November	17,784,557	4.77	88,750,723	6.44	3,124,625	0.05	514,658,537	4.07
December	19,788,475	4.25	75,515,574	6.57	1,789,356	0.08	613,009,114	4.28
Total/Average	216,320,010	4.57	898,384,878	5.90	19,219,626	0.04	6,269,282,622	3.99

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

**26 Minimum Price Class Use and Total Utilization at Pool Plants, 2020**

	Total Minimum* Price Class Utilization		Total Utilization by Pool Plants	
	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent
January	10,074,617	1.54	2,527,299,975	4.20
February	5,015,946	1.62	2,407,686,927	4.17
March	22,717,976	2.76	2,599,775,209	4.14
April	130,991,618	3.13	2,548,717,548	4.06
May	12,259,375	2.23	2,529,813,395	4.05
June	6,581,664	2.06	2,139,120,105	4.03
July	6,404,127	2.19	2,532,252,303	3.97
August	6,785,335	2.04	2,457,727,174	3.97
September	6,458,673	1.91	2,375,807,779	4.09
October	5,847,847	2.58	2,449,200,467	4.24
November	6,423,934	1.48	2,385,836,515	4.27
December	25,322,639	1.44	2,515,864,486	4.27
Total/Average	244,883,751	2.08	29,469,101,883	4.12

\* Used in animal feed and dumpage.

**27** Number of Handlers\*, 2020

	Pool Handlers	Producer- Handlers	Partially Regulated Handlers**	Less handlers having plants in more than one category	Total
January	63	15	70	(10)	138
February	63	13	72	(10)	138
March	63	17	68	(11)	137
April	63	18	69	(10)	140
May	65	14	72	(10)	141
June	64	14	74	(10)	142
July	63	12	75	(10)	140
August	64	13	75	(11)	141
September	65	13	74	(10)	142
October	67	12	76	(11)	144
November	67	12	76	(11)	144
December	65	11	76	(10)	142
Average	64	14	73	(10)	141

\* Does not include milk route operators, subdealers, vendors, or peddlers who do not operate plants.

\*\* Includes exempt distributing plants pursuant to Section 1000.8(e) and other federal order plants with route disposition in marketing area.

**28** Number of Pool Plants\*, 2020

	Distributing Plants	Supply Unit Plants	Supply System Plants	Supply Plants	Total
January	45	1	9	1	56
February	45	1	9	1	56
March	45	1	9	1	56
April	45	1	9	1	56
May	46	1	9	1	57
June	46	1	8	1	56
July	47	1	9	1	58
August	47	1	9	1	58
September	47	1	9	1	58
October	49	1	9	1	60
November	49	1	9	1	60
December	49	1	9	1	60
Average	47	1	9	1	58

\* Includes cooperative associations' plants in the marketing area.

**Plant Classification Information, 2020**

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Pool Distributing Plants:</b>															
Clover Farms Dairy Company	Reading	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Cloverland Farms Dairy	Baltimore	MD	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Crescent Ridge Dairy, Inc.	Sharon	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Crowley Foods Division of HP Hood LLC	Philadelphia	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Cumberland Dairy, Inc.	Bridgeton	NJ	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Dairy Maid Dairy, Inc.	Frederick	MD	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Dutch Valley Food Company, Inc.	Sunbury	PA	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc.	E. Greenbush	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc.	Florence	NJ	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc.	Franklin	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc. DJP	E. Greenbush	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc. DJP	Florence	NJ	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Garelick Farms, Inc. DJP	Franklin	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Guida-Seibert Dairy Co.	New Britain	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
GW Packaging	Douglasville	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Halo Farm, Inc.	Trenton	NJ	3.10	X	X	X	X	X	X	X	X	X	X	X	X
Harrisburg Dairies Inc	Harrisburg	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
High Lawn Farm, LLC	Lee	MA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Agawam	MA	3.00	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Barre	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Batavia	NY	2.20	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Concord	NH	3.00	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Oneida	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Portland	ME	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Hudson Valley Fresh Bottling Company	Kingston	NY	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Hy-Point Dairy Farms, Inc.	Wilmingon	DE	3.05	X	X	X	X	X	X	X	X	X	X	X	X
King Brothers Dairy	Schuylerville	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Kreider Dairy Farms, Inc.	Manheim	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Lehigh Valley Dairies, Inc.	Lansdale	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Lucerne Dairy	Halfield	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Marva Maid Dairy	Landover	MD	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Midland Farms, Inc.	Menands	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Munroe Dairy LLC	E. Providence	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Natural Dairy Products	Newark	DE	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Oakhurst Dairy	Portland	ME	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Orin Thomas and Sons Incorporated dba Thomas Dairy	Rutland	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Reading Farms, Inc.	Whitehouse	NJ	3.10	X	X	X	X	X	X	X	X	X	X	X	X
Ronnybrook Farm Dairy, Inc.	Ancramdale	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Rutter Bros. Dairy, Inc.	York	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC	Delhi	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC	Newington	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
South Mountain Creamery, L.L.C.	Middletown	MD	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Steuben Foods, Incorporated	Elma	NY	2.20	X	X	X	X	X	X	X	X	X	X	X	X
Stewart's Processing Corp.	Greenfield Center	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Swiss Premium Dairy	Lebanon	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Swiss Premium Dairy DIP	Lebanon	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Trickling Springs Creamery	Chambersburg	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Turkey Hill Dairy	Conestoga	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Tuscan/Lehigh Dairies, Inc. DIP	Lansdale	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Ultra Dairy, LLC	E. Syracuse	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X

(Continued on following page)



**Plant Classification Information, 2020 (continued)**

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Pool Distributing Plants (continued):</b>															
Upstate Farms Dairy, LLC	Syracuse	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Upstate Niagara Cooperative, Inc.	Rochester	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Valley Farms Dairy	Williamsport	PA	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Wawa Dairy Farms	Media	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Worcester Creameries Corp.	Roxbury	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
<b>Pool Supply Plants:</b>															
Queensboro Farm Products, Inc.	Canastota	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
<b>Pool Supply Unit Plants:</b>															
HP Hood LLC	Vernon	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
<b>Pool Supply System Plants:</b>															
Agri-Mark, Inc.	Cabot	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Agri-Mark, Inc.	Chateaugay	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Agri-Mark, Inc.	Middlebury	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Dairy Farmers of America, Inc.	Middlebury Center	PA	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Dairy Farmers of America, Inc.	Reading	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
LANCO-Pennland Quality Milk Producers	Hancock	MD	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Land O'Lakes, Inc.	Carlisle	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Maryland and Virginia Milk Producers Cooperative, Inc.	Laurel	MD	3.00	X	X	X	X	X	X	X	X	X	X	X	X
St. Albans Creamery, LLC	St. Albans	VT	2.40	X	X	X	X	X	X	X	X	X	X	X	X
<b>Producer-Handlers:</b>															
Apple Valley Creamery	Berlin	PA	2.30												
Charles Farms, Inc. dba Pine View Dairy	Lancaster	PA	2.90												
Dunajski Dairy, Inc.	Peabody	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Hatchland Dairy	N. Haverhill	NH	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Hornstra Farms	Norwell	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Kreider Dairy Farms, Inc.	Manheim	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Maplehofo Dairy, Inc.	Quarryville	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Mapleline Farm Home Delivery Service, Inc.	Hadley	MA	3.00	X	X	X	X	X	X	X	X	X	X	X	X
McEachron, Seth dba Battenkill Valley Creamery, LLC	Salem	NY	2.60	X	X	X	X	X	X	X	X	X	X	X	X
McNamara, Patrick/McNamara's Dairy	Plainfield	NH	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Merrymead Farm, Inc.	Lansdale	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Monument Farms, Inc.	Weybridge	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Perrydell Farm	York	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Richardson's Farms, Inc.	Middleton	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Shaw Farm Dairy, Inc.	Dracut	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
South Mountain Creamery, L.L.C.	Middletown	MD	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Tanner Brothers & Sons, Inc.	Ivyland	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Willard J. Stearns & Sons, Inc. dba Mountain Dairy	Storrs	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Wright's Dairy Farm, Inc.	N. Smithfield	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
<b>Exempt Distributing Plants:</b>															
Apple Valley Creamery	Berlin	PA	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Arethusa Farm Dairy, LLC	Litchfield	CT	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Butterworks Farm	Wesfield	VT	2.40	X	X	X	X	X	X	X	X	X	X	X	X
Charles Farms, Inc. dba Pine View Dairy	Lancaster	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Coopers Hilltop Farm	Rochdale	MA	3.10	X	X	X	X	X	X	X	X	X	X	X	X

(Continued on following page)

**Plant Classification Information, 2020 (continued)**

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Exempt Distributing Plants (continued):</b>															
Cornell University Dept. Food Science	Ithaca	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Elmhurst Dairy Farms, LLC	Millbury	MA	3.10	X	X	X	X	X	X	X	X	X	X	X	X
Fish Family Farm, Inc.	Bolton	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Freddy-Hill Farms	Lansdale	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Henry M & Edward A Parsons dba Mayval Farm	Westhampton	MA	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Jean Moniz, dba Arruda's Dairy Farm	Tiverton	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Jones Farm	Leesburg	NJ	3.05	X	X	X	X	X	X	X	X	X	X	X	X
KanPak LLC	Penn Yan	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
King Brothers Dairy	Schuylerville	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Kolbs Farm Store	Spring City	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Kriemhild Dairy Farms LLC	Hamilton	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Lapp Valley Farm	New Holland	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Longacre's Modern Dairy, Inc.	Barto	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Mapleline Farm Home Delivery Service, Inc.	Hadley	MA	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Merrymeade Farm, Inc.	Lansdale	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Misty Meadow Farms	Smithsburg	MD	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Oasis @ Bird-in-Hand	Ronks	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Oregon Dairy, Inc.	Lititz	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Patches Family Creamery	Lebanon	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Peaceful Meadows Ice Cream, Inc.	Whitman	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Penn View Farm	Perkasie	PA	3.05	X	X	X	X	X	X	X	X	X	X	X	X
Perrydell Farm	York	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Puleo's Dairy	Salem	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Richardson's Farms, Inc.	Middleton	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Ripley Dairy LLC dba Hillcrest Dairy	Moravia	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Rudolf Steiner Fellowship Foundation	Spring Valley	NY	3.15	X	X	X	X	X	X	X	X	X	X	X	X
S.B. Winsor Dairy, Inc.	Johnston	RI	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Shaw Farm Dairy, Inc.	Dracut	MA	3.25	X	X	X	X	X	X	X	X	X	X	X	X
Smyth, Michael E, dba Trinity Farm	Enfield	CT	3.15	X	X	X	X	X	X	X	X	X	X	X	X
Snowville Creamery	Pomeroy	OH	2.00	X	X	X	X	X	X	X	X	X	X	X	X
Stratford Organic Creamery	Stratford	VT	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Sunrise Family Farms, Inc.	Norwich	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
The Indian Milk & Honey Co.	Freeville	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Trinity Valley Farms	Cortland	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Van Wie, Charles F. dba Meadowbrook Farms Dairy	Clarksville	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Wake Robin Farm	Jordan	NY	2.50	X	X	X	X	X	X	X	X	X	X	X	X
Yoders Country Market	New Holland	PA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
<b>Partially Regulated Plants:</b>															
Aurora Organic Dairy	Columbia	MO	2.00	X	X	X	X	X	X	X	X	X	X	X	X
Crowley Foods Division of HP Hood LLC	Arkport	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Dan-Ed Corporation, T/A Guers Dairy	Pottsville	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Friendship Dairies, Inc.	Friendship	NY	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Galliker Dairy Company	Johnstown	PA	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Gossner Foods, Inc.	Logan	UT	1.90	X	X	X	X	X	X	X	X	X	X	X	X
HP Hood LLC	Winchester	VA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Lehigh Valley Dairies, Inc.	Schuylkill Haven	PA	2.80	X	X	X	X	X	X	X	X	X	X	X	X
Potomac Farms Dairy	Cumberland	MD	2.60	X	X	X	X	X	X	X	X	X	X	X	X
Ritchey's Dairy, Inc.	Martinsburg	PA	2.30	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC	Murray	KY	2.70	X	X	X	X	X	X	X	X	X	X	X	X

(Continued on following page)

**Plant Classification Information, 2020 (continued)**

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Partially Regulated Plants (continued):</b>															
Saputo Dairy Foods USA, LLC	Newington	CT	3.15	x	x	x	x	x	x	x	x	x	x	x	x
Tuscan/Lehigh Dairies, Inc. DLP	Schuykill Haven	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Upstate Niagara Cooperative, Inc.	Buffalo	NY	2.20	x	x	x	x	x	x	x	x	x	x	x	x
WhiteWave Foods	Mount Crawford	VA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
WWF Operating Company	Salt Lake City	UT	1.90	x											
YaYA Foods Corp	Etobicoke	ON	1.80				x	x	x	x	x	x	x	x	x
<b>Section 1000.9 (c) Handlers:</b>															
Agri-Mark, Inc.	Andover	MA		x	x	x	x	x	x	x	x	x	x	x	x
Boonville Farms Cooperative, Inc.	Rome	NY		x	x	x	x	x	x	x	x	x	x	x	x
Cayuga Marketing LLC	Preble	NY		x	x	x	x	x	x	x	x	x	x	x	x
Cooperative Regions of Organic Producer Pools	La Farge	WI		x	x	x	x	x	x	x	x	x	x	x	x
Cumberland Valley Milk Producers	Allentown	PA		x	x	x	x	x	x	x	x	x	x	x	x
Dairy Farmers of America, Inc.	Kansas City	MO		x	x	x	x	x	x	x	x	x	x	x	x
Dairy Farmers of America, LLC	N. Syracuse	NY		x	x	x	x	x	x	x	x	x	x	x	x
DanoneWave-NFO	Cortland	NY		x	x	x	x	x	x	x	x	x	x	x	x
Down State Milk Producers Cooperative, Inc.	Goshen	NY		x	x	x	x	x	x	x	x	x	x	x	x
Fingerlakes Division 955	Penn Yan	NY		x	x	x	x	x	x	x	x	x	x	x	x
Fingerlakes Milk Cooperative, Inc.	Penn Yan	NY		x	x	x	x	x	x	x	x	x	x	x	x
H.P. Farmers Cooperative, Inc.	Holland Patent	NY		x	x	x	x	x	x	x	x	x	x	x	x
Jefferson Bulk Milk Co-op, Inc.	Watertown	NY		x	x	x	x	x	x	x	x	x	x	x	x
Lancaster Organic Farmers Co-op	Bird In Hand	PA		x	x	x	x	x	x	x	x	x	x	x	x
Lanco Dairy Farms Co-op	Honey Brook	PA		x	x	x	x	x	x	x	x	x	x	x	x
Liberty Milk Cooperative Association	St. Louis	MO		x	x	x	x	x	x	x	x	x	x	x	x
Maryland and Virginia Milk Producers Cooperative, Inc.	Reston	VA		x	x	x	x	x	x	x	x	x	x	x	x
Middlebury Cooperative Milk Producers Association	Little Marsh	PA		x	x	x	x	x	x	x	x	x	x	x	x
Mohawk Valley Cooperative, Inc.	West Charlton	NY		x	x	x	x	x	x	x	x	x	x	x	x
National Farmers Organization	Cortland	NY		x	x	x	x	x	x	x	x	x	x	x	x
NFO Cropp	Cortland	NY		x	x	x	x	x	x	x	x	x	x	x	x
NFO Maple Hill	Cortland	NY		x	x	x	x	x	x	x	x	x	x	x	x
Oneida-Lewis Milk Producers Cooperative, Inc.	Constableville	NY		x	x	x	x	x	x	x	x	x	x	x	x
Oneida-Madison Milk Prod Coop Assn Inc	Syracuse	NY		x	x	x	x	x	x	x	x	x	x	x	x
Pioneer Milk Producers	Oxford	PA		x	x	x	x	x	x	x	x	x	x	x	x
Producers' Cooperative, Inc.	Dolgeville	NY		x	x	x	x	x	x	x	x	x	x	x	x
United Ag Services Inc	Seneca Falls	NY		x	x	x	x	x	x	x	x	x	x	x	x
Upstate Niagara Cooperative, Inc.	Batavia	NY		x	x	x	x	x	x	x	x	x	x	x	x
Upstate Niagara Saputo	Batavia	NY		x	x	x	x	x	x	x	x	x	x	x	x
<b>Cooperative State Reporting Units:</b>															
CROPP Iowa	La Farge	WI													
CROPP Minnesota	La Farge	WI													
CROPP Wisconsin	La Farge	WI													
Dairy Farmers of America, Inc. KY	Kansas City	MO		x	x	x	x	x	x	x	x	x	x	x	x
DFA - Indiana Organic	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x
DFA KY Mideast	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x
DFA - Michigan	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x
DFA - Minnesota Organic	Milwaukee	WI		x	x	x	x	x	x	x	x	x	x	x	x
DFA - Ohio	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x
DFA - Pennsylvania Organic	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x
DMS - Indiana Organic	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x

(Continued on following page)

**Plant Classification Information, 2020 (continued)**

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>Cooperative State Reporting Units (continued):</b>															
DMS - Michigan Organic	Fairlawn	OH					X							X	X
DMS - Ohio Organic	Fairlawn	OH		X	X	X	X	X	X	X	X	X	X	X	X
Foremost Farms Organic IN	Baraboo	WI		X	X	X	X	X	X	X	X	X	X	X	X
Maryland and Virginia Milk Producers Coop - OH	Reston	VA					X								
Michigan Milk Producers Organic - IN	Novi	MI		X	X	X	X	X	X	X	X	X	X	X	X
Michigan Milk Producers Organic - MI	Novi	MI		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-IN	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-KY	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-MI	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-OH	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
NFO Organic-PA	Shiloh	OH		X	X	X	X	X	X	X	X	X	X	X	X
<b>State Reporting Units:</b>															
Worcester Creameries Horizon Organic Michigan	Roxbury	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Worcester Creameries Horizon Organic Indiana	Roxbury	NY	2.70						X	X	X	X	X	X	X
Worcester Creameries Horizon Organic Iowa	Roxbury	NY	2.70						X	X	X	X	X	X	X
Worcester Creameries Horizon Organic Michigan	Roxbury	NY	2.70	X	X	X	X	X	X	X	X	X	X	X	X
Worcester Creameries Horizon Organic Minnesota	Roxbury	NY	2.70						X	X	X	X	X	X	X
Worcester Creameries Horizon Organic Ohio	Roxbury	NY	2.70						X	X	X	X	X	X	X
Worcester Creameries Horizon Organic Wisconsin	Roxbury	NY	2.70						X	X	X	X	X	X	X
<b>Other Order Plants:</b>															
Agropur, Inc.	Grand Rapids	MI	1.80	X	X	X	X	X	X	X	X	X	X	X	X
Aurora Organic Dairy	Platteville	CO	2.45	X	X	X	X	X	X	X	X	X	X	X	X
Borden Dairy Company of Kentucky (DIP)	London	KY	2.40				X								
C.F. Burger Creamery	Detroit	MI	1.80										X		X
California Natural Products	Lathrop	CA	1.70	X	X	X	X	X	X	X	X	X	X	X	X
Crescent Dairy	Walterboro	SC	3.30							X					
Dean Dairy Products Co LLC DIP	Sharpsville	PA	2.10	X	X	X	X	X	X	X	X	X	X	X	X
Dean Dairy Sharpsville	Sharpsville	PA	2.10	X	X	X	X	X	X	X	X	X	X	X	X
Fairlife LLC	Coopersville	MI	1.80	X	X	X	X	X	X	X	X	X	X	X	X
Homestead Creamery	Wirtz	VA	3.20	X	X	X	X	X	X	X	X	X	X	X	X
Hunter Jersey Farms, Inc.	High Point	NC	3.40	X	X	X	X	X	X	X	X	X	X	X	X
Marva Maid Dairy	Newport News	VA	3.20	X	X	X	X	X	X	X	X	X	X	X	X
Milkco, Inc.	Asheville	NC	3.40	X	X	X	X	X	X	X	X	X	X	X	X
Nestle USA, Inc	Anderson	IN	2.00	X	X	X	X	X	X	X	X	X	X	X	X
New Dairy Kentucky, LLC	London	KY	2.40							X	X	X	X	X	X
Ninth Avenue Foods	City of Industry	CA	2.10				X	X	X	X	X	X	X	X	X
Oberweis Dairy, Inc.	North Aurora	IL	1.80	X	X	X	X	X	X	X	X	X	X	X	X
Prairie Farms Dairy, Inc	Granite City	IL	2.00	X	X	X	X	X	X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC	Murray	KY	2.70						X	X	X	X	X	X	X
Saputo Dairy Foods USA, LLC	Sulphur Springs	TX	3.00	X	X	X	X	X	X	X	X	X	X	X	X
Shamrock Foods Company	Phoenix	AZ	2.35	X	X	X	X	X	X	X	X	X	X	X	X
Shamrock Foods Company	Verona	VA	2.90	X	X	X	X	X	X	X	X	X	X	X	X
Sinton Dairy Foods	Colorado Springs	CO	2.55	X	X	X	X	X	X	X	X	X	X	X	X
SmithFoods Inc.	Richmond	IN	2.00	X	X	X	X	X	X	X	X	X	X	X	X
Snowville Creamery	Pomeroy	OH	2.00	X	X	X	X	X	X	X	X	X	X	X	X
St. Paul Beverage Solutions, LLC	St. Paul	MN	1.70	X	X	X	X	X	X	X	X	X	X	X	X
Superior Dairy, Inc.	Canton	OH	2.00	X	X	X	X	X	X	X	X	X	X	X	X
United Dairy, Inc.	Uniontown	PA	2.30	X	X	X	X	X	X	X	X	X	X	X	X
WhiteWave Foods	Dallas	TX	3.00	X	X	X	X	X	X	X	X	X	X	X	X

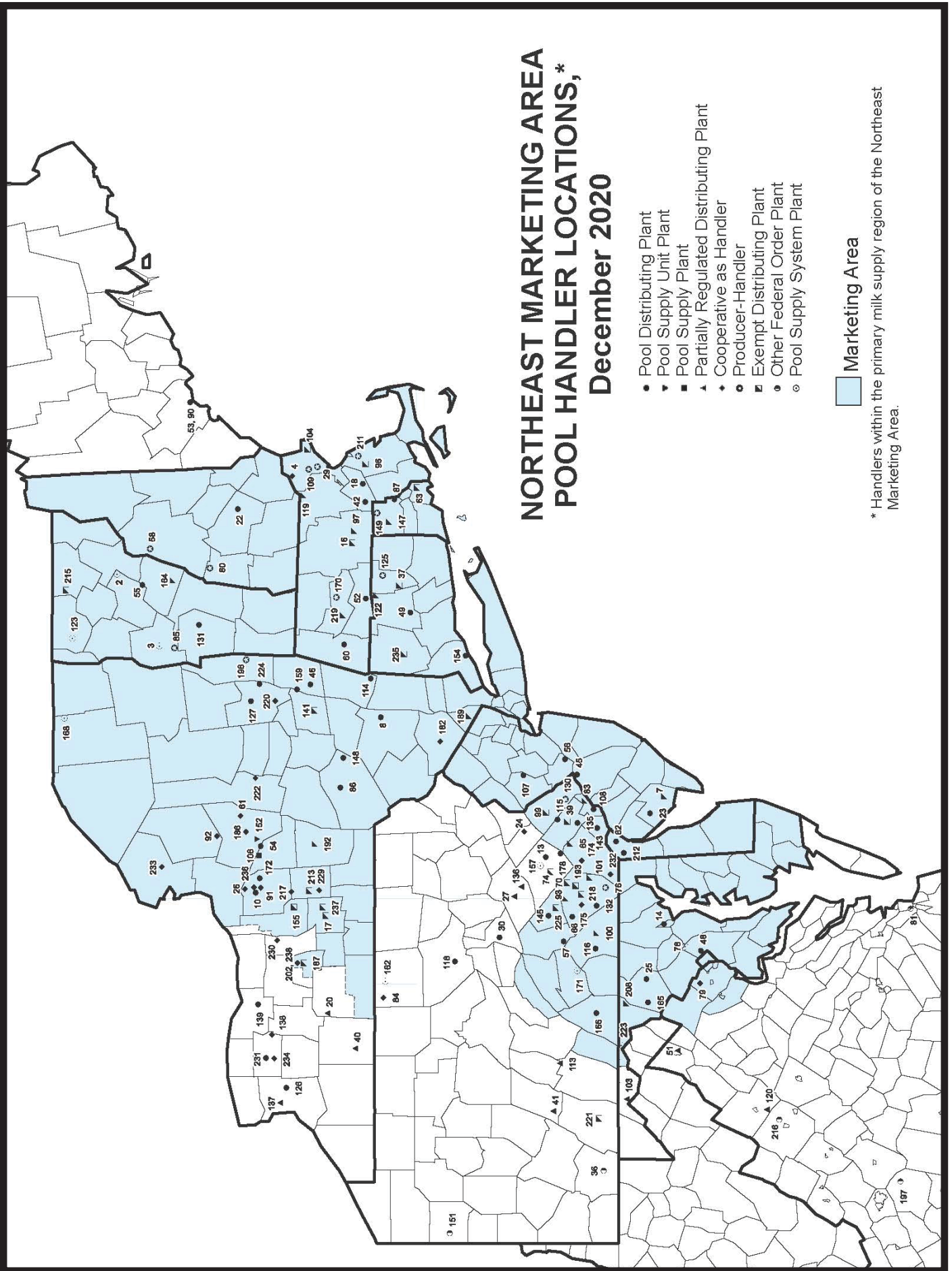
Note: In months without an 'x' plant may be classified under another category, not pooled under Order No. 1, or not operating.

# NORTHEAST MARKETING AREA POOL HANDLER LOCATIONS,\* December 2020

- Pool Distributing Plant
- ▼ Pool Supply Unit Plant
- Pool Supply Plant
- ▲ Partially Regulated Distributing Plant
- ◆ Cooperative as Handler
- ◆ Producer-Handler
- ▣ Exempt Distributing Plant
- Other Federal Order Plant
- Pool Supply System Plant

Marketing Area

\* Handlers within the primary milk supply region of the Northeast Marketing Area.



# Northeast Marketing Area Pool Handler Locations Index, December 2020

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location	State	Differential	Adjustment Base Differential
2	PSS	AGRI-MARK, INC.	CABOT	VT	\$2.60	(\$0.65)
168	PSS	AGRI-MARK, INC.	CHATEAUGAY	NY	\$2.30	(\$0.95)
3	PSS	AGRI-MARK, INC.	MIDDLEBURY	VT	\$2.60	(\$0.65)
4	9C	AGRI-MARK, INC.	ANDOVER	MA		
221	ED	APPLE VALLEY CREAMERY	BERLIN	PA	\$2.30	(\$0.95)
235	ED	ARETHUSA FARM DAIRY, LLC	LITCHFIELD	CT	\$3.00	(\$0.25)
186	9C	BOONVILLE FARMS COOPERATIVE, INC.	ROME	NY		
215	ED	BUTTERWORKS FARM	WESTFIELD	VT	\$2.40	(\$0.85)
217	9C	CAYUGA MARKETING LLC	PREBLE	NY		
101	ED	CHARLES FARMS, INC. DBA PINE VIEW DAIRY	LANCASTER	PA	\$2.90	(\$0.35)
13	PD	CLOVER FARMS DAIRY COMPANY	READING	PA	\$2.80	(\$0.45)
14	PD	CLOVERLAND FARMS DAIRY	BALTIMORE	MD	\$3.00	(\$0.25)
16	ED	COOPERS HILL TOP FARM	ROCHDALE	MA	\$3.10	(\$0.15)
17	ED	CORNELL UNIVERSITY DEPT. FOOD SCIENCE	ITHACA	NY	\$2.50	(\$0.75)
18	PD	CRESCENT RIDGE DAIRY, INC.	SHARON	MA	\$3.25	\$0.00
20	PR	CROWLEY FOODS DIVISION OF HP HOOD LLC	ARKPORT	NY	\$2.30	(\$0.95)
108	PD	CROWLEY FOODS DIVISION OF HP HOOD LLC	PHILADELPHIA	PA	\$3.05	(\$0.20)
23	PD	CUMBERLAND DAIRY, INC.	BRIDGETON	NJ	\$3.05	(\$0.20)
24	9C	CUMBERLAND VALLEY MILK PRODUCERS	ALLENTOWN	PA		
162	PSS	DAIRY FARMERS OF AMERICA, INC.	MIDDLEBURY CENTER	PA	\$2.50	(\$0.75)
157	PSS	DAIRY FARMERS OF AMERICA, INC.	READING	PA	\$2.80	(\$0.45)
26	9C	DAIRY FARMERS OF AMERICA, LLC	N. SYRACUSE	NY		
25	PD	DAIRY MAID DAIRY, INC.	FREDERICK	MD	\$2.90	(\$0.35)
27	PR	DAN-ED CORPORATION, T/A GUERS DAIRY	POTTSVILLE	PA	\$2.80	(\$0.45)
229	9C	DANONEWAVE-NFO	CORTLAND	NY		
151	OF	DEAN DAIRY SHARPSVILLE	SHARPSVILLE	PA	\$2.10	(\$1.15)
182	9C	DOWN STATE MILK PRODUCERS COOPERATIVE, INC.	GOSHEN	NY		
29	PH	DUNAJSKI DAIRY, INC.	PEABODY	MA	\$3.25	\$0.00
30	PD	DUTCH VALLEY FOOD COMPANY, INC.	SUNBURY	PA	\$2.70	(\$0.55)
97	ED	ELMHURST DAIRY FARMS, LLC	MILLBURY	MA	\$3.10	(\$0.15)
238	9C	FINGER LAKES DIVISION 955	PENN YAN	NY		
202	9C	FINGER LAKES MILK COOPERATIVE, INC.	PENN YAN	NY		
37	ED	FISH FAMILY FARM, INC.	BOLTON	CT	\$3.15	(\$0.10)
39	ED	FREDDY-HILL FARMS	LANSDALE	PA	\$3.05	(\$0.20)
40	PR	FRIENDSHIP DAIRIES, INC.	FRIENDSHIP	NY	\$2.30	(\$0.95)
41	PR	GALLIKER DAIRY COMPANY	JOHNSTOWN	PA	\$2.30	(\$0.95)

(Continued on following page)

# Northeast Marketing Area Pool Handler Locations 2020 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location	State	Differential	Adjustment Base Differential
46	PD	GARELICK FARMS, LLC	EAST GREENBUSH	NY	\$2.70	(\$0.55)
45	PD	GARELICK FARMS, LLC	FLORENCE	NJ	\$3.05	(\$0.20)
42	PD	GARELICK FARMS, LLC	FRANKLIN	MA	\$3.25	\$0.00
49	PD	GUIDA-SEIBERT DAIRY CO.	NEW BRITAIN	CT	\$3.15	(\$0.10)
178	PD	GW PACKAGING	DOUGLASSVILLE	PA	\$2.80	(\$0.45)
61	9C	H. P. FARMERS COOPERATIVE, INC.	HOLLAND PATENT	NY		
56	PD	HALO FARM, INC.	TRENTON	NJ	\$3.10	(\$0.15)
57	PD	HARRISBURG DAIRIES INC	HARRISBURG	PA	\$2.80	(\$0.45)
58	PH	HATCHLAND FARM LLC	NORTH HAVERHILL	NH	\$2.60	(\$0.65)
219	ED	HENRY M & EDWARD A PARSONS DBA MAYVAL FARM	WESTHAMPTON	MA	\$3.00	(\$0.25)
60	PD	HIGH LAWN FARM, LLC	LEE	MA	\$2.80	(\$0.45)
197	OF	HOMESTEAD CREAMERY	WIRTZ	VA	\$3.20	(\$0.05)
211	PH	HORNSTRA FARMS	NORWELL	MA	\$3.25	\$0.00
52	PD	HP HOOD LLC	AGAWAM	MA	\$3.00	(\$0.25)
55	PD	HP HOOD LLC	BARRE	VT	\$2.60	(\$0.65)
231	PD	HP HOOD LLC	BATAVIA	NY	\$2.20	(\$1.05)
22	PD	HP HOOD LLC	CONCORD	NH	\$3.00	(\$0.25)
54	PD	HP HOOD LLC	ONEIDA	NY	\$2.50	(\$0.75)
53	PD	HP HOOD LLC	PORTLAND	ME	\$3.00	(\$0.25)
152	PU	HP HOOD LLC	VERNON	NY	\$2.50	(\$0.75)
51	PR	HP HOOD LLC	WINCHESTER	VA	\$2.80	(\$0.45)
8	PD	HUDSON VALLEY FRESH BOTTLING COMPANY	KINGSTON	NY	\$2.80	(\$0.45)
62	PD	HY-POINT DAIRY FARMS, INC.	WILMINGTON	DE	\$3.05	(\$0.20)
63	ED	JEAN MONIZ, DBA ARRUDA'S DAIRY FARM	TIVERTON	RI	\$3.25	\$0.00
233	9C	JEFFERSON BULK MILK CO-OP, INC.	WATERTOWN	NY		
7	ED	JONES FARM	LEESBURG	NY	\$3.05	(\$0.20)
187	ED	KANPAK LLC	PENN YAN	NJ	\$2.30	(\$0.95)
224	PD	KING BROTHERS DAIRY	SCHUYLERVILLE	NY	\$2.70	(\$0.55)
65	ED	KOLBS FARM STORE	SPRING CITY	PA	\$3.05	(\$0.20)
66	PD	KREIDER DAIRY FARMS, INC.	MANHEIM	PA	\$2.90	(\$0.35)
175	9C	LANCASTER ORGANIC FARMERS CO-OP	BIRD IN HAND	PA		
174	9C	LANCO-PENNLAND CO-OP	HONEY BROOK	PA		
223	PSS	LANCO-PENNLAND QUALITY MILK PRODUCERS	HANCOCK	MD	\$2.80	(\$0.45)
171	PSS	LAND O'LAKES, INC.	CARLISLE	PA	\$2.80	(\$0.45)
70	ED	LAPP VALLEY FARM	NEW HOLLAND	PA	\$2.90	(\$0.35)
135	PD	LEHIGH VALLEY DAIRIES, INC.	LANSDALE	PA	\$3.05	(\$0.20)
136	PR	LEHIGH VALLEY DAIRIES, INC.	SCHUYLKILL HAVEN	PA	\$2.80	(\$0.45)

(Continued on following page)

**Northeast Marketing Area Pool Handler Locations Index, December 2020 (continued)**

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location	State	Differential	Adjustment Base Differential
74	ED	LONGACRE'S MODERN DAIRY, INC.	BARTO	PA	\$2.80	(\$0.45)
115	PD	LUCERNE DAIRY	HATFIELD	PA	\$3.05	(\$0.20)
76	PH	MAPLEHOFE DAIRY, INC.	QUARRYVILLE	PA	\$2.90	(\$0.35)
170	PH	MAPLELINE FARM HOME DELIVERY SERVICE, INC.	HADLEY	MA	\$3.00	(\$0.25)
48	PD	MARVA MAID DAIRY	LANDOVER	MD	\$3.00	(\$0.25)
81	OF	MARVA MAID DAIRY	NEWPORT NEWS	VA	\$3.20	(\$0.05)
78	PSS	MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC.	LAUREL	MD	\$3.00	(\$0.25)
79	9C	MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC.	RESTON	VA		
196	PH	MCEACHRON, SETH DBA BATTENKILL VALLEY CREAMERY, LLC	SALEM	NY	\$2.60	(\$0.65)
80	PH	MCNAMARA, PATRICK/MCNAMARAS DAIRY	PLAINFIELD	NH	\$2.80	(\$0.45)
83	ED	MERRYMEAD FARM, INC.	LANSDALE	PA	\$3.05	(\$0.20)
84	9C	MIDDLEBURY COOPERATIVE MILK PRODUCERS ASSOCIATION	LITTLE MARSH	PA		
159	PD	MIDLAND FARMS, INC.	MENANDS	NY	\$2.70	(\$0.55)
208	ED	MISTY MEADOW FARMS	SMITHSBURG	MD	\$2.80	(\$0.45)
220	9C	MOHAWK VALLEY COOPERATIVE, INC.	WEST CHARLTON	NY		
85	PH	MONUMENT FARMS, INC.	WEYBRIDGE	VT	\$2.60	(\$0.65)
87	PD	MUNROE DAIRY LLC	EAST PROVIDENCE	RI	\$3.25	\$0.00
236	9C	NATIONAL FARMERS ORGANIZATION	SYRACUSE	NY		
212	PD	NATURAL DAIRY PRODUCTS	NEWARK	DE	\$3.05	(\$0.20)
90	PD	OAKHURST DAIRY	PORTLAND	ME	\$3.00	(\$0.25)
218	ED	OASIS @ BIRD-IN-HAND	RONKS	PA	\$2.90	(\$0.35)
92	9C	ONEIDA-LEWIS MILK PRODUCERS COOPERATIVE, INC.	CONSTABLEVILLE	NY		
91	9C	ONEIDA-MADISON MILK PROD COOP ASSN INC	SYRACUSE	NY		
93	ED	OREGON DAIRY, INC.	LITITZ	PA	\$2.90	(\$0.35)
225	ED	PATCHES FAMILY CREAMERY	LEBANON	PA	\$2.80	(\$0.45)
96	ED	PEACEFUL MEADOWS ICE CREAM, INC.	WHITMAN	MA	\$3.25	\$0.00
99	ED	PENN VIEW FARM	PERKASIE	PA	\$3.05	(\$0.20)
100	ED	PERRYDELL FARM	YORK	PA	\$2.90	(\$0.35)
103	PR	POTOMAC FARMS DAIRY	CUMBERLAND	MD	\$2.60	(\$0.65)
222	9C	PRODUCERS' COOPERATIVE INC.	DOLGEVILLE	NY		
104	ED	PULEO'S DAIRY	SALEM	MA	\$3.25	\$0.00
106	PS	QUEENSBORO FARM PRODUCTS, INC.	CANASTOTA	NY	\$2.50	(\$0.75)
107	PD	READINGTON FARMS, INC.	WHITEHOUSE	NJ	\$3.10	(\$0.15)
109	PH	RICHARDSON'S FARMS, INC.	MIDDLETON	MA	\$3.25	\$0.00
155	ED	RIPLEY DAIRY LLC DBA HILLCREST DAIRY	MORAVIA	NY	\$2.30	(\$0.95)
113	PR	RITCHEY'S DAIRY, INC.	MARTINSBURG	PA	\$2.30	(\$0.95)
114	PD	RONNYBROOK FARM DAIRY, INC.	ANCRAMDAL	NY	\$2.70	(\$0.55)

(Continued on following page)



# Northeast Marketing Area Pool Handler Locations Index, December 2020 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location	State	Differential	Adjustment Base Differential
189	ED	RUDOLPH STEINER FELLOWSHIP FOUNDATION	SPRING VALLEY	NY	\$3.15	(\$0.10)
116	PD	RUTTER BROS. DAIRY, INC.	YORK	PA	\$2.90	(\$0.35)
147	ED	S. B. WINSOR DAIRY, INC.	JOHNSTON	RI	\$3.25	\$0.00
86	PD	SAPUTO DAIRY FOODS USA, LLC	DELHI	NY	\$2.70	(\$0.55)
154	PD	SAPUTO DAIRY FOODS USA, LLC	NEWINGTON	CT	\$3.15	(\$0.10)
216	OF	SHAMROCK FOODS COMPANY	VERONA	VA	\$2.90	(\$0.35)
119	ED	SHAW FARM DAIRY, INC.	DRACUT	MA	\$3.25	\$0.00
122	ED	SMYTH, MICHAEL E, DBA TRINITY FARM	ENFIELD	CT	\$3.15	(\$0.10)
165	PD	SOUTH MOUNTAIN CREAMERY, L.L.C.	MIDDLETOWN	MD	\$2.90	(\$0.35)
123	PSS	ST. ALBANS CREAMERY, LLC	ST. ALBANS	VT	\$2.40	(\$0.85)
126	PD	STEUBEN FOODS, INCORPORATED	ELMA	NY	\$2.20	(\$1.05)
127	PD	STEWART'S PROCESSING CORP.	GREENFIELD CENTER	NY	\$2.70	(\$0.55)
164	ED	STRAFFORD ORGANIC CREAMERY	STRAFFORD	VT	\$2.60	(\$0.65)
192	ED	SUNRISE FAMILY FARMS, INC.	NORWICH	NY	\$2.50	(\$0.75)
145	PD	SWISS PREMIUM DAIRY	LEBANON	PA	\$2.80	(\$0.45)
130	PH	TANNER BROTHERS & SONS, INC.	IVYLAND	PA	\$3.05	(\$0.20)
237	ED	THE INDIAN MILK & HONEY CO	FREEVILLE	NY	\$2.50	(\$0.75)
166	PD	TRICKLING SPRINGS CREAMERY	CHAMBERSBURG	PA	\$2.80	(\$0.45)
213	ED	TRINITY VALLEY FARMS	CORTLAND	NY	\$2.50	(\$0.75)
132	PD	TURKEY HILL DAIRY	CONESTOGA	PA	\$2.90	(\$0.35)
172	PD	ULTRA DAIRY, LLC	EAST SYRACUSE	NY	\$2.50	(\$0.75)
230	9C	UNITED AG SERVICES INC	SENECA FALLS	NY		
36	OF	UNITED DAIRY, INC.	UNIONTOWN	PA	\$2.30	(\$0.95)
10	PD	UPSTATE FARMS DAIRY, LLC	SYRACUSE	NY	\$2.50	(\$0.75)
138	9C	UPSTATE NIAGARA COOPERATIVE, INC.-BATAVIA	BATAVIA	NY		
137	PR	UPSTATE NIAGARA COOPERATIVE, INC.	BUFFALO	NY	\$2.20	(\$1.05)
139	PD	UPSTATE NIAGARA COOPERATIVE, INC.	ROCHESTER	NY	\$2.30	(\$0.95)
234	9C	UPSTATE NIAGARA SAPUTO	BATAVIA	NY		
118	PD	VALLEY FARMS DAIRY	WILLIAMSPORT	PA	\$2.50	(\$0.75)
141	ED	VAN WIE, CHARLES F. DBA MEADOWBROOK FARMS DAIRY	CLARKSVILLE	NY	\$2.70	(\$0.55)
143	PD	WAWA DAIRY FARMS	MEDIA	PA	\$3.05	(\$0.20)
120	PR	WHITEWAVE FOODS	MOUNT CRAWFORD	VA	\$2.90	(\$0.35)
125	PH	WILLARD J. STEARNS & SONS, INC. DBA MOUNTAIN DAIRY	STORRS	CT	\$3.15	(\$0.10)
148	PD	WORCESTER CREAMERIES CORP.	ROXBURY	NY	\$2.70	(\$0.55)
149	PH	WRIGHT'S DAIRY FARM, INC.	NORTH SMITHFIELD	RI	\$3.25	\$0.00
193	ED	YODERS COUNTRY MARKET	NEW HOLLAND	PA	\$2.90	(\$0.35)

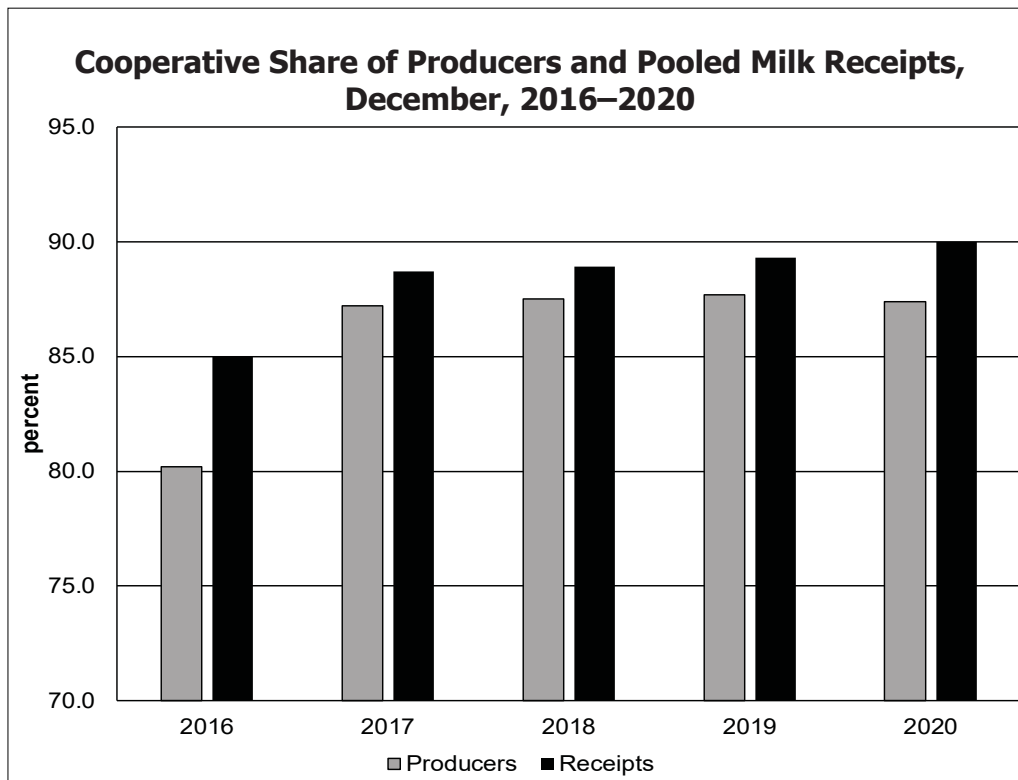
\*PD = Pool Distributing Plant, PS = Pool Supply Plant, PR = Partially Regulated Distributing Plant, 9C = Cooperative as Handler, PH = Producer-Handler, ED = Exempt Distributing Plant, OF = Other Federal Order Plant, SRU = State Reporting Unit, PSS = Pool Supply System Plant, PU = Pool Supply Unit Plant.

# Cooperatives Marketing in the Northeast as of December 31, 2020

Addison Cooperative Milk Producers Association Inc.  
 Agri-Mark, Inc.  
 Boonville Farms Cooperative, Inc.  
 Cayuga Marketing LLC  
 Cooperative Milk Producers Association  
 Cooperative Regions of Organic Producer Pools  
 Cumberland Valley Milk Producers  
 Dairy Farmers of America, Inc.  
 Down State Milk Producers Cooperative, Inc.  
 Fingerlakes Milk Cooperative Inc.  
 Foremost Farms USA, Cooperative  
 H. P. Farmers Cooperative, Inc.  
 Jefferson Bulk Milk Co-op Inc.  
 Lancaster Organic Farmers Co-op  
 Lanco Dairy Farms Co-op  
 Land O'Lakes, Inc.  
 Lowville Producers Dairy Cooperative, Inc.

Maryland and Virginia Milk Producers Cooperative Association, Inc.  
 Michigan Milk Producers Association  
 Middlebury Cooperative Milk Producers Association, Inc.  
 Mohawk Valley Cooperative, Inc.  
 Mount Joy Farmers Co-operative Association  
 National Farmers Organization, Inc.  
 Oneida-Lewis Milk Producers Cooperative, Inc.  
 Oneida-Madison Milk Producers Co-operative Association, Inc.  
 Organic Dairy Farmers Cooperative, Inc.  
 Preble Milk Cooperative Association, Inc.  
 Producers' Co-operative, Inc.  
 Progressive Dairymen's Cooperative, Inc.  
 Scenic Mountain Milk Producers Cooperative Inc.  
 Upstate Niagara Cooperative, Inc.

**Figure 16**



## 29 Producer Receipts by State and County\*, 2020

State and county	January		February		March	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Connecticut</b>						
Hartford	8	892	8	810	8	926
Litchfield	19	7,439	19	7,140	19	7,716
New London	20	10,788	20	10,276	20	11,254
Tolland	9	9,641	9	9,459	9	10,074
Windham	15	7,987	15	7,448	15	8,096
All Other**	3	277	3	245	3	296
<b>Total/Average</b>	<b>74</b>	<b>37,024</b>	<b>74</b>	<b>35,378</b>	<b>74</b>	<b>38,362</b>
<b>Maine</b>						
Androscoggin	15	4,538	15	4,259	15	4,630
Aroostook	19	877	19	738	18	846
Cumberland	10	1,105	10	1,070	11	1,129
Franklin	15	1,008	15	935	15	1,029
Kennebec	32	13,132	32	12,428	32	13,388
Knox	4	233	4	216	4	211
Lincoln	4	344	4	343	4	339
Oxford	8	831	8	710	8	766
Penobscot	25	13,839	25	13,177	25	14,322
Piscataquis	8	674	8	610	8	688
Sagadahoc	3	316	3	299	3	306
Somerset	24	8,446	24	8,009	24	8,717
Waldo	21	3,813	21	3,526	21	3,747
York	7	722	7	732	7	731
All Other**	1	18	1	17	1	16
<b>Total/Average</b>	<b>196</b>	<b>49,896</b>	<b>196</b>	<b>47,069</b>	<b>196</b>	<b>50,865</b>
<b>Maryland</b>						
Baltimore	11	2,731	10	2,509	11	2,882
Caroline	11	3,753	11	3,563	11	3,899
Carroll	33	5,740	32	5,616	32	5,543
Cecil	30	5,178	29	5,018	30	5,470
Frederick	43	11,112	41	12,826	44	13,354
Garrett	15	252	11	111	12	106
Harford	15	2,670	14	2,482	14	2,674
Kent	9	8,908	9	8,495	9	9,236
Queen Anne's	5	914	5	883	6	1,022
Talbot	5	812	5	782	5	829
Washington	86	16,510	86	15,532	86	16,114
All Other**	4	785	4	666	4	815
<b>Total/Average</b>	<b>267</b>	<b>59,365</b>	<b>257</b>	<b>58,483</b>	<b>264</b>	<b>61,944</b>
<b>Massachusetts</b>						
Berkshire	16	4,560	16	4,331	16	4,660
Bristol	10	1,510	10	1,508	10	1,687
Franklin	23	3,039	23	2,912	23	3,203
Hampden	7	1,482	7	1,472	7	1,567
Hampshire	12	2,260	12	2,294	12	2,473
Middlesex	5	724	5	659	5	747
Worcester	12	1,757	12	1,639	12	1,807
All Other**	3	410	2	381	2	419
<b>Total/Average</b>	<b>88</b>	<b>15,742</b>	<b>87</b>	<b>15,196</b>	<b>87</b>	<b>16,563</b>
<b>New Hampshire</b>						
Cheshire	11	2,417	11	2,322	11	2,500
Coos	10	4,079	10	3,950	10	4,303
Grafton	18	3,110	18	2,955	18	3,242
Hillsborough	4	297	3	277	4	297
Merrimack	17	3,138	17	3,028	17	3,235
Rockingham	4	1,088	4	976	4	1,075
Strafford	5	754	5	776	5	869
Sullivan	10	3,284	10	3,178	10	3,482
All Other**	4	1,034	4	903	4	1,003
<b>Total/Average</b>	<b>83</b>	<b>19,201</b>	<b>82</b>	<b>18,365</b>	<b>83</b>	<b>20,006</b>

(Continued on following page)

**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	January		February		March	
	No. of	Volume	No. of	Volume	No. of	Volume
	producers	of milk	producers	of milk	producers	of milk
		1,000 lbs		1,000 lbs		1,000 lbs
<b>New York</b>						
Albany	6	2,522	6	2,409	6	2,712
Allegany	60	6,835	60	6,521	59	7,262
Broome	25	13,537	25	12,707	25	13,984
Cattaraugus	52	7,031	52	7,364	54	9,971
Cayuga	82	103,812	82	98,492	82	106,435
Chautauqua	44	4,724	44	7,278	45	8,219
Chemung	14	1,384	14	1,284	14	1,823
Chenango	124	16,381	123	15,552	122	16,795
Clinton	79	34,076	78	31,582	78	34,140
Columbia	12	10,240	12	9,608	12	10,857
Cortland	74	25,793	73	24,655	73	26,879
Delaware	76	10,785	74	10,042	74	10,842
Dutchess	15	3,687	15	3,564	15	3,821
Erie	41	13,358	41	12,411	41	13,600
Essex	5	795	5	774	5	768
Franklin	122	33,820	121	31,635	121	34,590
Fulton	7	766	7	725	7	837
Genesee	45	68,016	45	59,446	45	65,248
Greene	12	743	12	709	12	801
Herkimer	107	22,254	119	21,895	116	23,949
Jefferson	134	61,722	135	58,173	136	63,068
Lewis	151	47,049	151	44,486	151	47,551
Livingston	41	52,026	40	47,896	40	52,255
Madison	135	29,992	134	28,337	133	31,180
Monroe	8	8,448	8	8,006	8	8,617
Montgomery	196	32,355	195	30,797	195	33,272
Niagara	7	6,597	7	6,310	7	6,808
Oneida	176	38,046	171	36,275	174	39,331
Onondaga	53	52,078	53	49,255	53	54,004
Ontario	99	54,744	98	52,737	98	56,819
Orange	32	3,556	32	3,419	32	3,785
Orleans	20	4,347	19	4,053	20	4,397
Oswego	22	7,153	22	7,023	23	7,639
Otsego	119	12,139	117	11,757	116	12,674
Rensselaer	31	23,606	30	22,131	30	24,002
Saratoga	18	19,661	18	18,574	18	20,585
Schoharie	40	7,676	40	7,127	40	7,810
Schuyler	12	16,674	12	15,647	12	17,538
Seneca	82	11,142	81	10,762	81	11,658
St. Lawrence	243	75,953	240	71,218	239	77,538
Steuben	118	34,230	117	31,336	117	34,511
Sullivan	14	1,582	14	1,512	14	1,500
Tioga	53	9,030	52	8,663	51	9,305
Tompkins	32	18,567	32	17,326	32	18,877
Washington	102	34,973	101	32,421	100	36,231
Wayne	42	19,209	42	18,614	41	20,082
Wyoming	94	74,907	94	71,946	93	79,757
Yates	254	21,599	253	20,551	251	22,231
All Other**	5	405	5	385	5	436
<b>Total/Average</b>	<b>3,335</b>	<b>1,160,025</b>	<b>3,321</b>	<b>1,095,390</b>	<b>3,316</b>	<b>1,196,994</b>
<b>Pennsylvania</b>						
Adams	30	11,900	28	11,249	29	12,599
Allegheny	3	285	3	265	3	285
Bedford	68	9,124	67	8,708	61	8,501
Berks	189	39,246	182	36,750	184	40,085
Blair	70	31,050	74	29,720	63	31,421
Bradford	131	15,900	130	14,901	128	16,072
Bucks	11	1,570	11	1,555	11	1,676
Centre	111	17,029	110	16,278	111	17,759
Chester	265	39,728	263	37,765	261	41,258

(Continued on following page)

**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	January		February		March	
	No. of	Volume	No. of	Volume	No. of	Volume
	producers	of milk	producers	of milk	producers	of milk
		1,000 lbs		1,000 lbs		1,000 lbs
<b>Pennsylvania (continued)</b>						
Clinton	54	9,493	53	9,372	54	10,291
Columbia	34	3,426	34	3,276	34	3,631
Crawford	7	1,247	7	1,185	7	1,276
Cumberland	189	37,285	181	34,638	186	36,789
Dauphin	61	7,886	58	7,354	61	8,283
Fayette	8	833	9	706	8	808
Franklin	235	65,108	226	61,882	214	63,482
Fulton	14	6,016	13	5,802	13	6,127
Huntingdon	40	22,636	40	21,621	40	23,144
Indiana	3	162	4	130	4	157
Juniata	59	10,352	60	9,914	59	10,488
Lackawanna	10	577	10	583	10	584
Lancaster	1,393	203,075	1,378	195,446	1,380	211,147
Lebanon	215	50,300	212	47,834	212	51,303
Lehigh	9	1,468	9	1,390	9	1,587
Luzerne	11	1,024	11	932	11	1,046
Lycoming	62	7,188	64	6,738	64	7,916
McKean	9	512	9	488	9	591
Mercer	8	214	7	192	7	276
Mifflin	130	16,988	127	15,770	125	16,239
Montgomery	9	1,027	9	1,050	9	1,058
Montour	26	2,685	26	2,673	27	3,534
Northampton	7	806	7	727	7	814
Northumberland	38	5,491	38	5,274	37	5,756
Perry	74	18,840	72	18,098	74	19,122
Potter	21	10,477	22	9,974	21	10,816
Schuylkill	23	3,038	22	2,831	23	3,095
Snyder	49	5,519	49	5,198	50	5,820
Somerset	20	2,989	22	2,298	23	2,895
Sullivan	8	1,122	8	1,027	8	1,187
Susquehanna	66	6,835	65	6,429	65	7,078
Tioga	74	8,060	74	7,306	75	8,237
Union	112	14,199	110	13,540	111	15,606
Wayne	41	2,616	41	2,385	40	2,736
Wyoming	32	2,256	31	2,124	31	2,328
York	87	10,856	86	10,498	87	11,236
All Other**	14	2,864	13	2,892	16	4,012
<b>Total/Average</b>	<b>4,130</b>	<b>711,302</b>	<b>4,075</b>	<b>676,768</b>	<b>4,062</b>	<b>730,151</b>
<b>Vermont</b>						
Addison	81	66,119	80	62,955	81	68,227
Bennington	7	2,278	7	2,165	7	2,341
Caledonia	49	9,537	49	8,959	49	9,722
Chittenden	22	4,842	22	4,584	22	5,023
Essex	13	3,017	13	2,836	13	3,055
Franklin	116	66,964	115	63,409	116	68,736
Grand Isle	9	5,197	9	4,891	9	5,335
Lamoille	27	4,239	27	3,956	27	4,323
Orange	48	14,904	48	14,250	48	15,134
Orleans	92	27,766	91	25,957	91	28,072
Rutland	37	4,729	37	4,290	37	4,686
Washington	21	6,039	21	5,662	21	6,170
Windham	16	4,820	16	4,559	16	4,964
Windsor	20	3,038	20	2,858	20	3,259
<b>Total/Average</b>	<b>558</b>	<b>223,489</b>	<b>555</b>	<b>211,331</b>	<b>557</b>	<b>229,047</b>
<b>Other States***</b>	<b>458</b>	<b>26,488</b>	<b>431</b>	<b>21,790</b>	<b>528</b>	<b>27,899</b>
<b>Grand Total/Average</b>	<b>9,189</b>	<b>2,302,532</b>	<b>9,078</b>	<b>2,179,770</b>	<b>9,167</b>	<b>2,371,831</b>

\* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**29** **Producer Receipts by State and County\*, 2020 (continued)**

State and county	April		May		June	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Connecticut</b>						
Hartford	8	848	8	812	8	768
Litchfield	18	7,323	17	7,212	17	7,020
New London	19	10,749	20	10,459	21	10,074
Tolland	9	9,770	9	9,136	8	8,609
Windham	15	7,811	15	7,595	9	5,717
All Other**	3	272	3	265	3	246
<b>Total/Average</b>	<b>72</b>	<b>36,773</b>	<b>72</b>	<b>35,479</b>	<b>66</b>	<b>32,434</b>
<b>Maine</b>						
Androscoggin	15	4,494	15	4,589	15	4,469
Aroostook	17	847	17	863	16	940
Cumberland	10	1,065	10	1,109	10	1,062
Franklin	14	966	13	1,029	13	1,055
Kennebec	31	13,102	32	13,427	30	12,663
Knox	4	198	4	219	4	212
Lincoln	4	326	4	356	4	347
Oxford	7	751	7	665	6	615
Penobscot	25	13,843	25	13,900	24	13,204
Piscataquis	8	623	8	642	8	677
Sagadahoc	3	311	3	327	3	298
Somerset	24	8,594	24	8,860	23	7,737
Waldo	21	3,570	21	3,632	21	3,667
York	7	727	7	743	7	721
All Other**	1	16	1	20	1	39
<b>Total/Average</b>	<b>191</b>	<b>49,433</b>	<b>191</b>	<b>50,381</b>	<b>185</b>	<b>47,706</b>
<b>Maryland</b>						
Baltimore	11	2,701	11	2,654	11	2,589
Caroline	11	3,816	11	3,680	10	3,402
Carroll	28	5,314	24	5,604	31	7,415
Cecil	29	5,194	29	5,060	29	4,893
Frederick	32	9,278	34	9,924	38	11,206
Garrett	11	247	12	473	12	473
Harford	14	2,604	14	2,505	14	2,315
Kent	9	8,774	9	8,167	9	8,118
Queen Anne's	6	1,030	6	969	6	890
Talbot	5	767	5	743	5	649
Washington	86	16,410	87	16,671	83	16,085
All Other**	4	748	4	576	4	729
<b>Total/Average</b>	<b>246</b>	<b>56,883</b>	<b>246</b>	<b>57,026</b>	<b>252</b>	<b>58,764</b>
<b>Massachusetts</b>						
Berkshire	15	4,545	15	4,384	13	4,382
Bristol	10	1,566	10	1,459	4	927
Franklin	23	3,111	23	2,980	19	2,589
Hampden	7	1,426	7	1,434	5	1,244
Hampshire	12	2,444	12	2,429	12	2,315
Middlesex	5	717	5	719	5	715
Worcester	12	1,739	12	1,739	10	1,450
All Other**	2	400	2	381	2	378
<b>Total/Average</b>	<b>86</b>	<b>15,948</b>	<b>86</b>	<b>15,525</b>	<b>70</b>	<b>14,000</b>
<b>New Hampshire</b>						
Cheshire	11	2,456	11	2,387	10	2,237
Coos	10	4,134	10	4,118	9	3,906
Grafton	18	3,139	18	3,105	14	2,282
Hillsborough	4	267	4	249	3	242
Merrimack	17	3,116	17	2,908	17	2,738
Rockingham	4	1,001	4	933	4	921
Strafford	5	843	5	829	5	779
Sullivan	10	3,370	10	3,232	9	2,992
All Other**	4	1,008	4	990	4	967
<b>Total/Average</b>	<b>83</b>	<b>19,334</b>	<b>83</b>	<b>18,751</b>	<b>75</b>	<b>17,064</b>

(Continued on following page)

**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	April		May		June	
	No. of producers	Volume of milk	No. of producers	Volume of milk	No. of producers	Volume of milk
		1,000 lbs		1,000 lbs		1,000 lbs
<b>New York</b>						
Albany	6	2,695	6	2,775	5	2,617
Allegany	59	7,157	58	7,532	47	5,998
Broome	25	9,725	25	7,852	24	13,629
Cattaraugus	51	7,813	55	9,541	43	6,801
Cayuga	82	103,048	84	105,829	75	100,633
Chautauqua	41	4,889	41	7,988	36	547
Chemung	14	1,683	14	1,774	12	1,251
Chenango	122	16,646	123	17,016	121	16,483
Clinton	78	33,767	78	33,279	44	17,488
Columbia	12	10,333	12	10,357	11	10,091
Cortland	75	26,410	75	27,342	70	26,408
Delaware	73	10,253	73	9,861	71	9,419
Dutchess	15	3,588	15	3,705	15	3,504
Erie	41	13,161	41	13,695	37	12,447
Essex	5	751	5	796	5	773
Franklin	121	33,275	119	32,877	48	1,455
Fulton	7	782	7	825	6	753
Genesee	45	65,728	45	68,455	33	51,311
Greene	12	787	12	795	12	776
Herkimer	115	23,588	115	24,394	111	23,173
Jefferson	134	60,945	130	59,353	81	25,029
Lewis	151	46,912	150	48,491	143	44,295
Livingston	40	54,184	39	51,622	32	36,857
Madison	130	30,732	132	31,389	129	29,850
Monroe	8	8,393	8	8,106	7	7,549
Montgomery	193	32,541	194	33,045	194	32,745
Niagara	7	6,525	7	6,637	6	3,440
Oneida	173	38,753	174	39,652	155	37,134
Onondaga	53	52,346	53	54,216	49	51,857
Ontario	98	54,589	98	55,474	84	25,767
Orange	32	3,220	32	3,724	32	3,669
Orleans	20	4,388	20	4,546	20	4,411
Oswego	23	7,355	21	7,017	8	997
Otsego	114	12,143	112	12,294	105	11,607
Rensselaer	31	23,692	31	23,410	30	22,770
Saratoga	17	19,555	17	19,414	15	18,872
Schoharie	40	7,725	39	7,696	33	7,262
Schuyler	12	16,965	11	17,418	9	14,267
Seneca	80	11,446	81	11,607	69	9,872
St. Lawrence	236	74,984	236	73,952	77	9,719
Steuben	115	33,765	116	34,596	92	17,444
Sullivan	15	1,459	15	1,580	15	1,512
Tioga	51	8,709	54	8,977	34	5,923
Tompkins	32	18,176	32	18,317	30	17,819
Washington	100	33,522	98	33,237	91	31,618
Wayne	41	19,139	41	18,797	39	17,565
Wyoming	93	84,214	94	80,154	72	58,164
Yates	250	21,549	242	21,347	216	18,090
All Other**	5	430	5	409	4	333
<b>Total/Average</b>	<b>3,293</b>	<b>1,164,435</b>	<b>3,285</b>	<b>1,173,165</b>	<b>2,697</b>	<b>871,994</b>
<b>Pennsylvania</b>						
Adams	29	12,862	28	12,306	23	10,788
Allegheny	3	294	3	303	2	142
Bedford	59	8,375	59	8,427	63	7,960
Berks	184	38,334	184	38,845	179	39,244
Blair	67	32,924	66	32,757	66	28,636
Bradford	128	15,961	128	17,257	70	9,775
Bucks	10	1,615	10	1,602	10	1,433
Centre	110	15,976	110	16,717	87	14,235
Chester	260	39,215	258	37,738	251	36,987

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**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	April		May		June	
	No. of producers	Volume of milk	No. of producers	Volume of milk	No. of producers	Volume of milk
		1,000 lbs		1,000 lbs		1,000 lbs
<b>Pennsylvania (continued)</b>						
Clinton	54	9,653	53	9,765	37	8,969
Columbia	34	3,607	34	3,597	33	3,452
Crawford	7	1,281	7	1,309	9	1,237
Cumberland	186	39,044	188	39,378	179	36,646
Dauphin	61	7,924	61	7,789	38	4,807
Fayette	8	332	4	458	4	606
Franklin	232	70,879	231	71,370	214	65,242
Fulton	13	5,990	13	6,211	12	4,772
Huntingdon	40	23,048	40	23,973	40	23,096
Indiana	4	173	4	181	4	172
Juniata	56	10,136	57	10,569	53	9,437
Lackawanna	10	558	9	551	10	564
Lancaster	1,379	202,262	1,339	194,555	1,323	185,101
Lebanon	210	49,389	210	50,213	193	46,872
Lehigh	9	1,449	9	1,543	8	1,307
Luzerne	11	943	11	915	10	830
Lycoming	62	7,576	61	7,694	59	7,864
McKean	9	556	9	577	9	570
Mercer	7	375	7	450	7	477
Mifflin	126	15,170	123	15,662	107	14,606
Montgomery	9	1,052	9	1,114	8	995
Montour	27	3,177	27	2,757	21	2,694
Northampton	7	735	7	738	7	755
Northumberland	37	5,611	37	5,249	33	5,083
Perry	72	18,010	72	18,520	64	16,648
Potter	20	10,307	21	10,918	19	8,546
Schuylkill	23	2,904	23	3,027	21	2,648
Snyder	48	5,174	47	5,210	43	5,023
Somerset	25	3,878	24	4,238	23	4,105
Sullivan	8	784	7	525	4	124
Susquehanna	65	6,860	65	7,106	51	6,010
Tioga	74	7,800	74	8,143	66	7,235
Union	110	14,474	108	12,437	103	14,055
Wayne	40	2,676	40	2,780	38	2,751
Wyoming	31	2,200	31	2,242	20	1,709
York	87	10,822	85	10,352	77	9,596
All Other**	15	3,837	14	3,812	10	1,452
<b>Total/Average</b>	<b>4,066</b>	<b>716,202</b>	<b>4,007</b>	<b>711,880</b>	<b>3,708</b>	<b>655,256</b>
<b>Vermont</b>						
Addison	82	65,662	82	64,586	79	58,529
Bennington	6	2,242	6	2,154	6	2,135
Caledonia	49	9,408	48	9,078	46	8,777
Chittenden	21	4,663	22	4,703	20	4,417
Essex	13	2,835	13	2,832	11	2,326
Franklin	116	66,187	114	64,675	102	59,377
Grand Isle	9	5,200	9	5,061	9	4,852
Lamoille	27	4,125	26	3,518	18	2,826
Orange	48	14,745	48	14,832	46	13,459
Orleans	90	27,084	89	26,729	65	24,874
Rutland	37	4,306	35	3,852	32	3,342
Washington	21	5,944	21	5,966	21	5,917
Windham	15	4,735	15	4,481	14	4,279
Windsor	20	3,068	20	2,980	19	2,898
<b>Total/Average</b>	<b>554</b>	<b>220,204</b>	<b>548</b>	<b>215,447</b>	<b>488</b>	<b>198,008</b>
<b>Other States***</b>	<b>525</b>	<b>29,505</b>	<b>436</b>	<b>25,924</b>	<b>307</b>	<b>21,382</b>
<b>Grand Total/Average</b>	<b>9,116</b>	<b>2,308,717</b>	<b>8,954</b>	<b>2,303,578</b>	<b>7,848</b>	<b>1,916,608</b>

\* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.



**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	July		August		September	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
<b>Connecticut</b>						
Hartford	8	771	8	708	8	623
Litchfield	17	7,126	17	7,101	17	6,853
New London	22	10,374	22	10,166	22	9,867
Tolland	9	8,629	9	8,780	9	8,667
Windham	15	7,503	15	7,385	15	7,174
All Other**	3	254	2	172	2	172
<b>Total/Average</b>	<b>74</b>	<b>34,657</b>	<b>73</b>	<b>34,312</b>	<b>73</b>	<b>33,356</b>
<b>Maine</b>						
Androscoggin	15	4,616	15	4,490	15	4,254
Aroostook	16	904	16	785	16	752
Cumberland	10	1,061	10	1,017	10	979
Franklin	13	960	13	935	13	873
Kennebec	32	12,820	32	12,781	32	12,200
Knox	4	205	4	194	4	185
Lincoln	4	342	4	349	4	327
Oxford	5	629	5	620	5	554
Penobscot	24	13,418	24	13,373	24	12,794
Piscataquis	8	664	8	634	8	632
Sagadahoc	3	316	3	311	3	313
Somerset	23	8,515	22	8,408	22	8,004
Waldo	21	3,840	21	3,766	21	3,669
York	7	705	7	723	7	647
All Other**	1	39	1	38	1	36
<b>Total/Average</b>	<b>186</b>	<b>49,034</b>	<b>185</b>	<b>48,424</b>	<b>185</b>	<b>46,219</b>
<b>Maryland</b>						
Baltimore	11	2,579	11	2,538	11	2,470
Caroline	10	3,256	10	3,332	10	3,262
Carroll	30	7,338	30	5,685	31	5,385
Cecil	30	4,748	30	4,523	31	4,109
Frederick	43	11,925	32	8,165	34	8,392
Garrett	12	527	12	402	12	325
Harford	14	2,299	14	2,332	14	2,208
Kent	9	8,074	9	7,664	9	7,614
Queen Anne's	6	927	6	752	6	713
Talbot	5	657	5	554	5	551
Washington	91	17,652	85	15,700	86	15,042
All Other**	4	747	4	710	4	693
<b>Total/Average</b>	<b>265</b>	<b>60,729</b>	<b>248</b>	<b>52,357</b>	<b>253</b>	<b>50,764</b>
<b>Massachusetts</b>						
Berkshire	15	4,548	15	4,546	15	4,268
Bristol	10	1,494	10	1,409	10	1,334
Franklin	22	2,830	22	2,755	22	2,550
Hampden	7	1,355	7	1,341	7	1,292
Hampshire	12	2,341	12	2,328	12	2,214
Middlesex	5	732	5	667	5	655
Worcester	12	1,602	12	1,559	12	1,584
All Other**	2	389	2	374	2	378
<b>Total/Average</b>	<b>85</b>	<b>15,291</b>	<b>85</b>	<b>14,979</b>	<b>85</b>	<b>14,275</b>
<b>New Hampshire</b>						
Cheshire	10	2,342	11	2,362	11	2,346
Coos	10	4,141	10	4,156	10	3,859
Grafton	18	3,051	18	2,935	18	2,677
Hillsborough	3	236	3	233	3	228
Merrimack	17	2,769	17	2,761	17	2,592
Rockingham	4	994	4	964	4	981
Strafford	5	771	5	755	5	735
Sullivan	10	3,065	10	3,060	10	2,881
All Other**	4	1,020	4	968	4	925
<b>Total/Average</b>	<b>81</b>	<b>18,389</b>	<b>82</b>	<b>18,194</b>	<b>82</b>	<b>17,224</b>

(Continued on following page)

**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	July		August		September	
	No. of	Volume	No. of	Volume	No. of	Volume
	producers	of milk	producers	of milk	producers	of milk
		1,000 lbs		1,000 lbs		1,000 lbs
<b>New York</b>						
Albany	5	2,662	5	2,584	5	2,399
Allegany	59	7,577	59	7,485	59	7,073
Broome	25	14,047	25	13,855	25	13,427
Cattaraugus	54	18,965	50	9,686	50	8,911
Cayuga	83	105,750	79	104,190	83	101,145
Chautauqua	40	12,210	40	9,113	40	8,209
Chemung	14	2,233	13	2,276	13	2,174
Chenango	126	16,527	122	16,405	125	15,741
Clinton	77	33,237	76	33,238	76	32,231
Columbia	11	9,959	11	9,716	11	9,491
Cortland	72	27,073	71	26,751	70	25,677
Delaware	70	9,364	69	9,010	69	8,589
Dutchess	15	3,558	14	3,524	15	3,440
Erie	40	15,158	40	12,960	40	12,641
Essex	5	734	5	759	5	688
Franklin	119	32,827	118	32,620	118	30,911
Fulton	7	913	7	874	7	816
Genesee	44	67,705	44	68,454	44	66,005
Greene	12	766	12	739	12	691
Herkimer	114	23,933	103	23,248	104	22,097
Jefferson	126	59,078	124	59,141	122	57,133
Lewis	150	49,057	149	48,926	149	46,858
Livingston	39	57,189	38	53,462	38	51,107
Madison	131	30,287	134	30,438	133	29,749
Monroe	7	7,533	7	7,656	7	7,543
Montgomery	192	32,749	188	32,449	188	30,647
Niagara	7	6,728	7	6,809	7	6,529
Oneida	168	37,799	171	37,946	170	36,399
Onondaga	52	55,511	49	53,169	52	52,358
Ontario	98	55,063	94	55,096	94	53,133
Orange	31	3,764	31	3,359	31	3,129
Orleans	20	4,424	20	4,594	20	4,443
Oswego	20	6,958	19	6,949	20	6,584
Otsego	111	11,981	101	11,553	102	11,150
Rensselaer	31	23,983	31	23,565	31	22,902
Saratoga	17	19,618	17	19,445	17	18,817
Schoharie	40	7,660	40	7,475	40	7,073
Schuyler	10	19,211	11	19,461	12	18,983
Seneca	80	11,142	80	11,316	79	10,250
St. Lawrence	228	72,655	222	72,396	219	69,212
Steuben	116	36,273	116	33,883	115	29,322
Sullivan	15	1,427	14	1,504	14	1,472
Tioga	53	9,425	53	9,402	53	8,969
Tompkins	32	18,301	32	18,184	32	17,523
Washington	90	32,706	91	33,113	92	31,908
Wayne	41	18,414	42	18,569	42	18,550
Wyoming	94	98,042	94	87,170	93	79,951
Yates	242	20,270	251	21,269	249	20,261
All Other**	5	412	5	399	5	386
<b>Total/Average</b>	<b>3,238</b>	<b>1,212,858</b>	<b>3,194</b>	<b>1,176,185</b>	<b>3,197</b>	<b>1,124,697</b>
<b>Pennsylvania</b>						
Adams	28	12,512	28	11,700	28	11,260
Allegheny	3	298	3	289	3	279
Bedford	74	10,127	64	8,347	61	7,789
Berks	186	41,017	188	39,625	184	38,242
Blair	86	34,848	73	29,893	65	29,260
Bradford	123	17,478	123	17,062	121	15,732
Bucks	11	1,416	10	1,403	10	1,372
Centre	110	16,889	109	16,459	109	15,886
Chester	244	37,047	241	35,461	239	34,303

(Continued on following page)

**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	July		August		September	
	No. of	Volume	No. of	Volume	No. of	Volume
	producers	of milk	producers	of milk	producers	of milk
		1,000 lbs		1,000 lbs		1,000 lbs
<b>Pennsylvania (continued)</b>						
Clinton	52	10,113	51	9,598	51	9,236
Columbia	34	3,477	34	3,497	34	3,266
Crawford	7	1,255	7	1,290	7	1,191
Cumberland	185	38,096	173	33,461	176	33,894
Dauphin	59	7,476	58	6,958	55	7,028
Fayette	8	994	4	400	8	719
Franklin	230	71,930	204	56,045	209	53,477
Fulton	17	7,619	13	6,194	13	5,860
Huntingdon	40	23,373	39	22,877	39	21,180
Indiana	3	167	3	152	4	196
Juniata	63	10,472	56	9,644	58	9,269
Lackawanna	10	555	9	564	10	535
Lancaster	1,339	187,819	1,342	186,941	1,337	180,861
Lebanon	209	49,180	209	49,371	209	47,900
Lehigh	9	1,432	9	1,438	9	1,261
Luzerne	11	956	10	893	10	904
Lycoming	60	7,743	59	6,743	57	7,022
McKean	9	551	9	519	9	508
Mercer	7	330	7	295	7	318
Mifflin	122	16,582	120	15,355	121	15,511
Montgomery	9	1,048	9	1,062	9	961
Montour	27	2,864	27	2,988	27	2,691
Northampton	7	688	7	701	7	611
Northumberland	36	5,479	36	4,956	35	5,095
Perry	73	18,120	72	17,716	73	17,429
Potter	22	11,172	21	10,903	21	10,633
Schuylkill	23	2,972	23	2,985	23	2,926
Snyder	46	5,668	45	5,017	46	5,104
Somerset	21	5,701	17	3,633	23	2,435
Sullivan	7	521	7	529	7	499
Susquehanna	64	6,985	63	6,805	63	6,493
Tioga	75	8,423	75	8,152	74	7,894
Union	108	14,558	108	13,395	108	12,996
Wayne	38	2,744	38	2,677	38	2,536
Wyoming	29	2,258	29	2,309	28	2,192
York	77	9,648	79	9,460	78	8,940
All Other**	14	4,009	14	3,298	13	3,087
<b>Total/Average</b>	<b>4,015</b>	<b>714,610</b>	<b>3,925</b>	<b>669,060</b>	<b>3,916</b>	<b>646,781</b>
<b>Vermont</b>						
Addison	81	64,148	81	64,398	80	62,029
Bennington	6	2,227	5	2,158	5	2,069
Caledonia	47	9,161	47	9,053	48	8,849
Chittenden	22	4,615	21	4,526	22	4,428
Essex	13	2,793	13	2,663	13	2,435
Franklin	116	64,247	114	64,092	114	61,708
Grand Isle	9	4,942	9	4,962	9	4,757
Lamoille	25	3,396	25	3,344	25	3,236
Orange	47	15,179	46	14,770	46	13,968
Orleans	87	26,730	87	26,411	86	24,985
Rutland	33	3,585	31	3,437	29	3,352
Washington	21	5,966	20	5,853	20	5,576
Windham	14	4,226	15	4,305	15	4,166
Windsor	20	2,919	20	2,795	20	2,709
<b>Total/Average</b>	<b>541</b>	<b>214,134</b>	<b>534</b>	<b>212,767</b>	<b>532</b>	<b>204,267</b>
<b>Other States***</b>	<b>372</b>	<b>23,839</b>	<b>484</b>	<b>23,942</b>	<b>381</b>	<b>21,718</b>
<b>Grand Total/Average</b>	<b>8,857</b>	<b>2,343,541</b>	<b>8,810</b>	<b>2,250,220</b>	<b>8,704</b>	<b>2,159,301</b>

\* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	October		November		December		Annual
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	Volume of milk 1,000 lbs
<b>Connecticut</b>							
Hartford	8	718	8	768	8	841	9,485
Litchfield	17	7,105	17	6,897	17	6,970	85,904
New London	22	10,245	22	10,025	22	10,387	124,664
Tolland	9	8,934	9	9,048	9	9,607	110,352
Windham	14	7,420	14	7,252	14	7,563	88,950
All Other**	2	179	2	166	2	164	2,708
<b>Total/Average</b>	<b>72</b>	<b>34,601</b>	<b>72</b>	<b>34,156</b>	<b>72</b>	<b>35,532</b>	<b>422,063</b>
<b>Maine</b>							
Androscoggin	15	4,325	15	4,039	15	4,321	53,024
Aroostook	16	763	16	719	16	791	9,827
Cumberland	10	1,006	10	922	10	993	12,520
Franklin	13	889	13	872	13	934	11,485
Kennebec	32	12,449	32	11,968	32	12,478	152,836
Knox	4	194	4	183	4	209	2,461
Lincoln	4	311	4	320	4	348	4,051
Oxford	5	594	5	554	5	569	7,857
Penobscot	24	12,821	23	12,119	23	13,057	159,867
Piscataquis	8	648	8	629	8	634	7,754
Sagadahoc	3	293	3	303	3	324	3,718
Somerset	22	8,194	22	8,065	21	8,228	99,778
Waldo	21	3,638	21	3,531	20	3,556	43,955
York	6	599	6	627	6	659	8,336
All Other**	1	29	1	28	1	26	321
<b>Total/Average</b>	<b>184</b>	<b>46,753</b>	<b>183</b>	<b>44,879</b>	<b>181</b>	<b>47,127</b>	<b>577,790</b>
<b>Maryland</b>							
Baltimore	11	2,603	11	2,546	11	2,661	31,464
Caroline	10	3,337	10	3,285	10	3,535	42,121
Carroll	31	7,035	31	5,947	31	6,016	72,637
Cecil	31	4,718	30	4,722	30	5,368	59,000
Frederick	42	11,188	35	7,958	34	8,921	124,250
Garrett	10	272	9	226	8	217	3,631
Harford	14	2,359	14	2,388	14	2,441	29,276
Kent	9	8,379	8	7,663	9	8,707	99,799
Queen Anne's	6	776	6	840	6	949	10,665
Talbot	5	525	5	585	5	680	8,133
Washington	92	17,300	88	15,739	88	16,392	195,148
All Other**	4	716	4	687	4	755	8,631
<b>Total/Average</b>	<b>265</b>	<b>59,208</b>	<b>251</b>	<b>52,586</b>	<b>250</b>	<b>56,642</b>	<b>684,755</b>
<b>Massachusetts</b>							
Berkshire	15	4,317	15	4,226	15	4,430	53,198
Bristol	10	1,399	10	1,487	10	1,587	17,368
Franklin	22	2,600	22	2,646	22	2,805	34,019
Hampden	7	1,343	7	1,326	7	1,337	16,620
Hampshire	12	2,181	12	2,166	11	2,335	27,779
Middlesex	5	627	5	586	5	603	8,152
Worcester	12	1,623	12	1,549	12	1,623	19,672
All Other**	2	383	2	380	2	402	4,675
<b>Total/Average</b>	<b>85</b>	<b>14,473</b>	<b>85</b>	<b>14,366</b>	<b>84</b>	<b>15,122</b>	<b>181,483</b>
<b>New Hampshire</b>							
Cheshire	11	2,304	11	2,207	11	2,279	28,158
Coos	10	3,900	10	3,856	9	4,114	48,516
Grafton	16	2,614	15	2,617	15	2,828	34,552
Hillsborough	3	224	3	228	3	251	3,028
Merrimack	17	2,645	17	2,639	17	2,820	34,390
Rockingham	4	1,051	4	954	3	941	11,879
Strafford	5	752	5	761	5	833	9,458
Sullivan	10	2,946	10	2,949	10	3,209	37,649
All Other**	4	910	4	925	4	963	11,616
<b>Total/Average</b>	<b>80</b>	<b>17,346</b>	<b>79</b>	<b>17,136</b>	<b>77</b>	<b>18,238</b>	<b>219,246</b>

(Continued on following page)

**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	October		November		December		Annual
	No. of	Volume	No. of	Volume	No. of	Volume	Volume
	producers	of milk	producers	of milk	producers	of milk	of milk
		1,000 lbs		1,000 lbs		1,000 lbs	1,000 lbs
<b>New York</b>							
Albany	6	2,596	6	2,605	5	2,626	31,201
Allegany	57	7,038	58	6,816	55	6,617	83,910
Broome	25	13,725	25	13,379	25	14,046	153,912
Cattaraugus	48	7,537	47	7,110	41	6,940	107,671
Cayuga	83	104,681	83	102,583	83	106,642	1,243,239
Chautauqua	39	4,828	38	4,776	33	495	73,274
Chemung	13	2,241	12	1,809	12	1,893	21,825
Chenango	123	15,889	123	15,459	123	16,396	195,290
Clinton	76	32,218	73	31,147	73	32,489	378,892
Columbia	12	9,749	12	9,565	12	9,704	119,670
Cortland	66	26,809	69	26,359	68	27,672	317,829
Delaware	69	8,913	68	8,610	67	9,092	114,780
Dutchess	15	3,492	15	3,484	15	3,645	43,012
Erie	40	13,143	40	13,208	37	13,721	159,502
Essex	5	707	5	732	5	823	9,100
Franklin	118	32,308	127	31,402	127	33,053	360,774
Fulton	7	818	7	797	7	806	9,711
Genesee	44	67,850	44	66,264	42	70,048	784,530
Greene	12	678	12	671	12	727	8,883
Herkimer	105	22,103	106	21,612	106	22,472	274,718
Jefferson	123	58,616	124	57,675	124	61,200	681,132
Lewis	149	47,255	148	45,840	148	48,009	564,728
Livingston	38	56,233	38	54,881	36	54,303	622,016
Madison	132	30,346	132	28,510	129	30,270	361,081
Monroe	7	8,034	7	7,947	7	7,184	95,018
Montgomery	188	30,705	187	29,778	185	31,449	382,530
Niagara	7	6,699	7	6,655	7	7,083	76,822
Oneida	170	36,604	168	35,630	167	37,413	450,984
Onondaga	52	53,454	52	52,252	53	53,429	633,929
Ontario	94	55,038	93	54,201	96	56,635	629,296
Orange	31	3,276	31	3,257	31	3,424	41,583
Orleans	20	4,651	20	4,643	20	4,783	53,679
Oswego	20	6,966	20	6,702	20	7,105	78,448
Otsego	100	11,158	99	10,768	96	11,584	140,808
Rensselaer	31	23,433	31	22,819	30	23,642	279,953
Saratoga	17	19,373	17	19,346	17	19,645	232,904
Schoharie	39	7,297	39	7,245	38	7,655	89,700
Schuyler	12	19,684	12	19,416	11	19,799	215,063
Seneca	78	9,870	76	9,403	76	9,898	128,365
St. Lawrence	217	70,797	217	70,195	213	73,382	812,002
Steuben	114	35,160	114	34,529	113	36,647	391,694
Sullivan	14	1,484	14	1,518	14	1,640	18,191
Tioga	53	9,291	52	8,966	52	9,680	106,339
Tompkins	32	17,857	31	17,342	29	17,974	216,261
Washington	92	32,387	90	32,372	90	33,437	397,926
Wayne	42	19,083	42	18,203	42	18,915	225,140
Wyoming	93	96,818	93	94,726	83	94,451	1,000,299
Yates	249	20,823	248	20,476	246	21,488	249,954
All Other**	5	393	5	370	5	382	4,738
<b>Total/Average</b>	<b>3,182</b>	<b>1,170,108</b>	<b>3,177</b>	<b>1,144,053</b>	<b>3,126</b>	<b>1,182,413</b>	<b>13,672,306</b>
<b>Pennsylvania</b>							
Adams	28	11,669	28	11,177	27	11,701	141,724
Allegheny	3	259	3	244	3	265	3,210
Bedford	79	10,445	71	8,877	69	8,306	104,986
Berks	183	39,359	181	38,672	180	39,976	469,394
Blair	73	33,462	66	28,899	66	29,687	372,558
Bradford	119	16,651	117	16,415	116	17,154	190,358
Bucks	10	1,452	11	1,414	11	1,494	18,002
Centre	104	16,195	105	15,572	104	16,098	195,092
Chester	255	36,409	234	35,475	233	36,492	447,880

(Continued on following page)

**29 Producer Receipts by State and County\*, 2020 (continued)**

State and county	October		November		December		Annual
	No. of	Volume	No. of	Volume	No. of	Volume	Volume
	producers	of milk	producers	of milk	producers	of milk	of milk
		1,000 lbs		1,000 lbs		1,000 lbs	1,000 lbs
<b>Pennsylvania (continued)</b>							
Clinton	49	9,492	47	9,122	47	9,506	114,610
Columbia	33	3,223	32	3,100	32	3,290	40,842
Crawford	7	1,207	7	1,177	7	1,177	14,831
Cumberland	186	36,712	179	35,572	185	37,513	439,028
Dauphin	55	7,118	54	6,707	51	6,357	85,686
Fayette	8	933	8	822	8	797	8,407
Franklin	230	67,144	227	61,016	219	61,724	769,301
Fulton	16	6,295	13	5,958	13	6,254	73,098
Huntingdon	37	20,882	37	19,398	37	20,784	266,011
Indiana	4	186	4	140	3	127	1,943
Juniata	63	10,504	58	9,322	57	9,498	119,605
Lackawanna	10	540	10	575	10	617	6,804
Lancaster	1,383	189,782	1,319	183,442	1,317	192,853	2,313,284
Lebanon	208	49,374	207	48,121	206	49,278	589,135
Lehigh	9	1,253	9	1,297	9	1,329	16,755
Luzerne	10	946	10	892	10	910	11,191
Lycoming	58	7,185	56	6,850	54	7,034	87,552
McKean	9	535	9	532	9	556	6,494
Mercer	7	371	7	352	7	300	3,949
Mifflin	121	15,912	122	14,604	121	14,835	187,236
Montgomery	9	958	9	935	9	1,035	12,292
Montour	27	2,857	27	2,589	26	2,806	34,315
Northampton	7	703	7	685	7	508	8,473
Northumberland	35	4,995	35	4,754	35	4,980	62,724
Perry	73	17,896	73	17,440	72	17,767	215,605
Potter	23	10,825	23	10,627	23	10,956	126,155
Schuylkill	24	3,245	24	3,171	24	3,333	36,175
Snyder	47	5,797	48	5,684	47	5,398	64,611
Somerset	28	4,775	24	2,265	24	2,807	42,018
Sullivan	7	461	6	316	6	352	7,448
Susquehanna	63	6,604	63	6,403	63	6,767	80,374
Tioga	75	7,937	73	7,569	73	7,878	94,634
Union	108	13,734	107	12,367	108	13,047	164,410
Wayne	37	2,460	37	2,362	37	2,468	31,190
Wyoming	28	2,239	28	2,213	28	2,320	26,391
York	86	9,812	75	9,157	77	9,536	119,911
All Other**	13	3,321	12	2,960	10	1,586	37,127
<b>Total/Average</b>	<b>4,047</b>	<b>694,114</b>	<b>3,902</b>	<b>657,241</b>	<b>3,880</b>	<b>679,456</b>	<b>8,262,819</b>
<b>Vermont</b>							
Addison	79	63,494	79	61,597	78	63,654	765,398
Bennington	5	2,210	5	2,137	5	2,274	26,387
Caledonia	48	8,979	48	8,704	48	9,150	109,377
Chittenden	21	4,482	22	4,413	22	4,793	55,488
Essex	13	2,533	13	2,532	13	2,719	32,576
Franklin	114	63,381	112	61,538	111	64,419	768,732
Grand Isle	9	4,893	9	4,798	9	4,989	59,879
Lamoille	25	3,307	24	3,192	24	3,424	42,885
Orange	46	14,356	46	14,833	45	14,811	175,241
Orleans	84	25,363	84	25,212	84	26,323	315,506
Rutland	30	3,522	30	3,466	30	3,753	46,321
Washington	20	5,866	19	5,815	19	6,078	70,853
Windham	15	4,434	15	4,336	15	4,658	53,964
Windsor	20	2,718	20	2,696	20	2,837	34,775
<b>Total/Average</b>	<b>529</b>	<b>209,538</b>	<b>526</b>	<b>205,269</b>	<b>523</b>	<b>213,882</b>	<b>2,557,382</b>
<b>Other States***</b>	<b>455</b>	<b>23,719</b>	<b>412</b>	<b>22,825</b>	<b>470</b>	<b>27,542</b>	<b>296,573</b>
<b>Grand Total/Average</b>	<b>8,899</b>	<b>2,269,860</b>	<b>8,687</b>	<b>2,192,511</b>	<b>8,663</b>	<b>2,275,954</b>	<b>26,874,421</b>

\* Producer receipts data based on audited producer payroll reports of pooled producers. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Rhode Island, Virginia, West Virginia, and Wisconsin.

## Bulletin Highlights — 2020

### January

Producer component tests were compared for the five states that contribute the largest volumes to the Northeast Order at pool time for the month of October from 2010 through 2019. Accompanying charts illustrated producer butterfat, protein, and other solids component tests for the month of October, 2010–2019.

A summary of the 2019 market service program was discussed. An overview of the calibration program was given, as were the results of tank checks/calibrations. A chart illustrated tank checks and calibrations by tank size for 2019. A table announced the tentative calibration truck schedule for 2020.

### February

Milk production, cow numbers and production per cow were compared for the U.S. and Northeast milkshed for 2019 vs 2018. A table showed selected statistics for the top ten states ranked by 2019 milk production.

Average component tests between Northeast Order cooperative members and non-member producers were compared and discussed. Charts displayed member versus non-member butterfat and protein tests and cooperative share of producers for the month of October, 2010–2019.

### March

Changes in rankings and the proportion of farms and daily deliveries per producer (DDP) in the top ten Northeast Order counties in 2019 were discussed. A map depicted the top ten counties: their rank and percent change in pounds, farm numbers, and DDP from 2018 to 2019. A table showed milk production, number of farms, and average DDP in the top ten counties pooling on the Order for 2019.

A discussion was held on the COVID-19 pandemic related impacts on Northeast Order class and component prices. A chart illustrated National Dairy Product Sales Report (NDPSR) weekly prices used in determining those prices from September 2019 through April 2020.

Pool data for all federal orders were summarized in a table for January–March, 2019 and 2020.

### April

The USDA's National Agricultural Statistics Service (NASS) released their *Dairy Products 2019*

*Summary.* Changes in national cheese production and other selected products, top manufacturing states, and percent of total milk production were discussed. A table highlighted selected products' changes from 2018 and 2014 to 2019, and a comparison of Northeast Order milk used in the manufacture of these products.

USDA announced the Coronavirus Food Assistance Program (CFAP) that was developed in response to the COVID-19 national emergency to provide support to farmers and ranchers, maintain the integrity of the food supply chain, and ensure that Americans continue to receive and have access to the food needed. Other USDA initiatives also were discussed.

Changes in NDPSR weekly prices that affected the Northeast Order class and component prices during the COVID-19 pandemic and resulted in shocks to demand and supply were discussed. A chart illustrated weekly NDPSR prices used in determining those prices from September 2019 through May 2020.

### May

The results of the November 2019 biennial container sales survey for the Northeast Milk Marketing Area were reported. A table compared packaged fluid milk products by method of distribution in 2019 to 2017. A chart illustrated sales by container size for November 2019.

An update was given on how product prices have been affected by the COVID-19 pandemic. One chart illustrated NDPSR weekly prices used in determining those prices from September 2019 through June 2020. Another chart showed monthly component prices derived from the weekly NDPSR prices from October 2019 through May 2020.

### June

In the seven Federal Milk Marketing Orders (FMMOs) that pay producers based on milk components plus a PPD value, the June PPD reached new lows in most of the FMMOs and was significantly negative. An explanation was given of how record price increases factored into June's negative PPDs in the federal order system. The factors behind the negative PPD were explained. A chart showed Chicago Mercantile Exchange (CME) weekly price averages for January 3

## Bulletin Highlights — 2020 *(continued)*

through July 10, 2020. How the negative PPD is computed was illustrated.

### **July**

A market situation update reported on the continuation of challenges and uncertainty the industry faced during the COVID-19 pandemic. Highlights included how dairy product and milk prices have responded to supply and demand. An overview of negative PPDs and the return of depooled milk were discussed. Charts illustrated NDPSR weekly and monthly component prices from November 2019 through July 2020.

An update was given on USDA's Milk Donation Reimbursement Program. USDA announced applications are being accepted for participation in the program for the fiscal year 2021, through March, 31, 2021.

Pool data for all federal orders were summarized in a table for January–June, 2019 and 2020.

### **August**

Milk production for the U.S. and Northeast milkshed for the first 6 months of 2020 was compared to the same time period in 2019. Northeast Order pool volume was discussed. A table showed the top ten states ranked by milk production and selected areas for 2019 vs 2020. A map illustrated the year-to-year percent change in milk production for the NASS 24 major states for January through June 2020.

The Northeast Order's August statistical uniform price (SUP) declined about a dollar per hundredweight (cwt) below July's high for the year. A discussion on the current market situation was held. Charts displayed the NDPSR weekly prices and the Northeast Order SUP and class prices from December 2019 through August 2020.

### **September**

Total milk receipts pooled on the Northeast Order for the January through September 2020 period were 1 percent below the same time period in 2019. An article discussed year-to-year comparisons of utilization by class. Percent changes in utilization of selected products were displayed in a table comparing 2020 to 2015, 2018, and 2019.

USDA announced they were enrolling dairy farmers for the 2021 Dairy Margin Coverage program through December 11, 2020. Program provisions and producer requirements were discussed.

Pool data for all federal orders were summarized in a table for January–September, 2019 and 2020.

### **October**

A market situation update was given on CME prices that indicated a decline in NDPSR prices as continued challenges and uncertainty faced the industry during the COVID-19 pandemic. NASS stocks of butter, cheese, and nonfat dry milk were compared from 2017 through 2020. Charts illustrated NDPSR weekly and U.S. butter, cheese, and nonfat dry milk stock prices.

Milk received at Northeast Order plants at the \$3.25 base zone (Boston, MA, and surrounding areas) in October 2020 accounted for 2.4 percent, down from 4.5 percent 5 years earlier. A discussion on milk received by differential zone and class was held. A table compared pooled milk receipts from producers by class and plant differential zone at which priced for the month of October for 2020 vs 2015.

### **November**

The Northeast SUP was forecast to finish the year 2020 below the previous year. Demand and supply factors were analyzed for 2020 and predicted for 2021. A chart displayed actual and estimated SUP compared to corn, soybean, and diesel prices for 2016 through projected 2021.

A schedule showed the 2021 dates for partial payments to producers who are not members of cooperatives. The Order requirement was explained.

### **December**

Northeast Order's total milk received from producers in 2020 increased slightly from 2019. Selected Northeast Order statistics for 2020 were summarized, and a table compared the Order's pool statistics for 2019 and 2020. A chart illustrated the class utilization of milk pooled on the Order for 2020.

Pool data for all federal orders were summarized in a table for January–December, 2019 and 2020.



## Market Administrator Northeast Marketing Area 2020 Financial Statements

### BALANCE SHEET As of December 31, 2020

#### ASSETS

	Administrative Fund	Marketing Service Fund
<b>Current Assets:</b>		
Cash	\$ 12,567,699.94	\$ 466,233.69
Accounts Receivable:		
Handlers	\$ 6,547,532.87	\$ 159,084.98
Allowance for Uncollectable Accounts	(5,007,006.74)	0.00
Other	208,396.68	20,456.30
<b>Other Assets:</b>		
Prepaid Expenses	\$ 115,262.69	\$ 12,042.15
Deposits	6,080.66	200.00
<b>Fixed Assets:</b>		
Motor Vehicles	\$ 0.00	\$ 319,323.80
Accumulated Depreciation	0.00	(278,660.07)
Furniture & Equipment	1,193,420.63	152,605.72
Accumulated Depreciation	(961,376.05)	(150,808.13)
Laboratory Equipment	81,350.00	540,871.98
Accumulated Depreciation	(2,711.67)	(524,488.35)
Leasehold Improvements	349,215.14	1,150,348.63
Accumulated Depreciation	(300,827.40)	(1,142,503.58)
<b>TOTAL ASSETS</b>	<b>\$ 14,797,036.75</b>	<b>\$ 724,707.12</b>

#### LIABILITIES

<b>Current Liabilities:</b>		
Accounts Payable		
Handlers	\$ 550.77	\$ 0.00
Trade Creditors	18,934.47	19,034.36
Other	0.00	91,824.24
Accrued Employee Salaries	0.00	0.00
Accrued Employee Annual Leave	723,464.14	66,816.93
Payroll Contr. & Withholdings	56,594.66	6,170.11
<b>Other Liabilities:</b>		
Miscellaneous	66,155.78	0.00
<b>Operating Balance</b>	<b>13,931,336.93</b>	<b>540,861.48</b>
<b>TOTAL LIABILITIES &amp; OPERATING BALANCE</b>	<b>\$ 14,797,036.75</b>	<b>\$ 724,707.12</b>

### INCOME AND EXPENSE STATEMENT For the Year Ended December 31, 2020

	Administrative Fund	Marketing Service Fund
<b>INCOME</b>		
Assessments or Deductions	\$ 12,117,850.29	\$ 1,405,682.51
Late-Payment Charges		
Assessed	1,439,590.17	0.00
Interest Earned	863.99	1.99
Miscellaneous	0.00	0.00
<b>TOTAL INCOME</b>	<b>\$ 13,558,304.45</b>	<b>\$ 1,405,684.50</b>
<b>EXPENSES</b>		
Salaries & Services	\$ 8,189,490.21	\$ 324,095.31
Travel	49,151.89	72,382.42
Communications	209,109.13	51,128.89
Employer Payroll Contributions	2,434,848.91	340,492.59
Insurance	20,157.84	14,031.48
Contractual Expenses	13,942.48	0.00
Rent—Buildings & Equipment	939,659.45	108,980.00
Repairs & Maintenance	441,713.73	9,154.78
Supplies	389,498.70	58,165.79
Testing & Weighing	155,667.68	53,597.33
Utilities	30,496.37	15,797.94
Depreciation of Fixed Assets	65,215.36	60,205.44
Conferences & Meetings	4,978.48	4,283.23
Training	41,907.96	0.00
Uncollectable Accounts	5,007,006.74	0.00
Miscellaneous	47,677.19	537.00
<b>TOTAL EXPENSES</b>	<b>\$ 18,040,522.12</b>	<b>\$ 1,112,852.20</b>
<b>NET SURPLUS/(Deficit)</b>	<b>\$ (4,482,217.67)</b>	<b>\$ 292,832.30</b>

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