

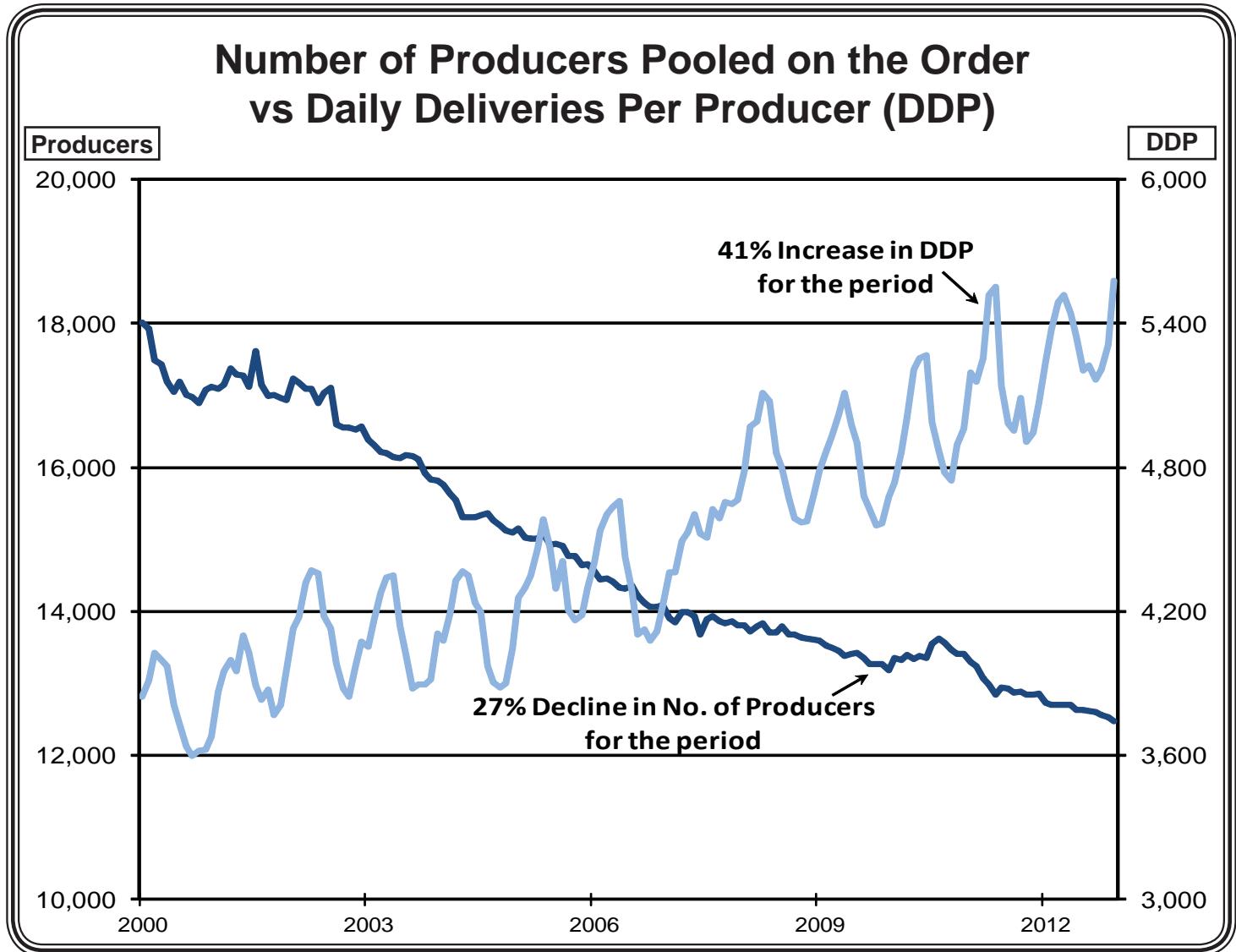
The Market Administrator's Annual Statistical Bulletin

Northeast Milk Marketing Area
Federal Order No. 1

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Summary

This bulletin provides information about the operation of the Northeast Order during 2012 through a series of tables and charts. The *Bulletin Highlights* section summarizes important events that impacted the dairy industry in 2012. Also included are lists of handlers and cooperatives operating under the Order with their respective locations depicted on a map of the region.

Producer Milk Receipts Increase

During 2012, the volume of milk received from producers shipping to handlers regulated under the Northeast Order increased 1.1 percent from the previous year. There were no major plant pooling changes during 2012 that impacted the volume of pooled milk. Most of the increase was the result of growth in milk production in the Northeast states. Comparisons have been adjusted for leap year in 2012.

Nationally, total milk production grew 1.8 percent in 2012, about the same as the previous year. In the Northeast, the milkshed states' production grew 0.9 percent. The main contributing states (New York, Pennsylvania, and Vermont) had a combined increase in production of 1.0 percent; milk pooled on the Order from these states rose 1.4 percent. This reflects changes in pooling from other federal or state orders. Milk pooled on the Northeast Order from outside the milkshed declined 26.2 percent; this included shipments from producers located in Indiana, Kentucky, Michigan, Minnesota, North Carolina, and Ohio.

The year ended with 373 less producers than at the end of 2011. Annual average daily deliveries per producer (DDP) equaled 5,341 pounds, an increase of 3.8 percent from 2011 and a new record for the Order.

Class Utilization Changes

Class I utilization averaged 39.7 percent in 2012, a decrease of 1.7 percentage points from the previous year; the total volume of milk used in Class I declined 3.0 percent. Class II usage jumped 11.7 percent, resulting in overall utilization of 25.9 percent, an increase of 2.4 percentage points. Total Class II volume equaled 6.4 billion pounds, surpassing the total Class III volume (5.8 billion pounds) for the first time since the Order's inception. The continued growth in Greek-style yogurt largely was the driving force behind the substantial increase in the Class II volume during the past three years. Class III volume declined 4.3 percent with utilization averaging 23.7 percent, down 1.4 percentage points. The amount of milk used in Class IV grew 6.7 percent and accounted for an annual average of 10.7 percent utilization, up 0.5 percentage points.

Prices Decline

Even though commodity prices were generally lower than during 2011, they were still higher than in most years, ranking in the top third over the past thirteen years. Correspondingly, component and class prices followed a similar pattern resulting in the third highest blend price since the Order's inception.

The Class I price averaged \$20.71 per hundredweight (cwt) in 2012, \$1.67 (7.5 percent) below the 2011 annual average. The Class II price averaged \$16.64 per cwt, \$2.98 and 15.2 percent lower than the previous year. The Class III price averaged \$17.44, down \$0.93 and 5.0 percent from 2011. The Class IV price dropped \$3.03, a decline of 15.9 percent, and averaged \$16.01 per cwt. The Class II, III, and IV prices were the third highest for their respective categories; the Class I price was the fourth highest average on record.

Overall, the statistical uniform price (blend) reported at Suffolk County, Massachusetts (Boston) averaged \$18.63 per cwt, the third highest since the Order's inception. During 2012, the blend averaged over \$20.00 per cwt 3 months, compared to 9 months in 2011 and 7 months in 2007.

Component Pricing

With commodity prices declining for butter, cheese, and nonfat dry milk, component prices for butterfat and nonfat solids declined. With the dry whey price increasing and the formula for protein that incorporates the butterfat price, both the producer other solids and protein prices averaged higher in 2012.

The price paid to producers for butterfat averaged \$1.7230 per pound, 20.0 percent lower than in 2011. The annual average protein price was \$3.0426 per pound (third highest on record), up 2.6 percent from 2011. The other solids price increased 18.3 percent and averaged \$0.4063 per pound, the second highest other solids price ever. The nonfat solids price declined 13.3 percent and averaged \$1.1485 per pound, but still the third highest reported.

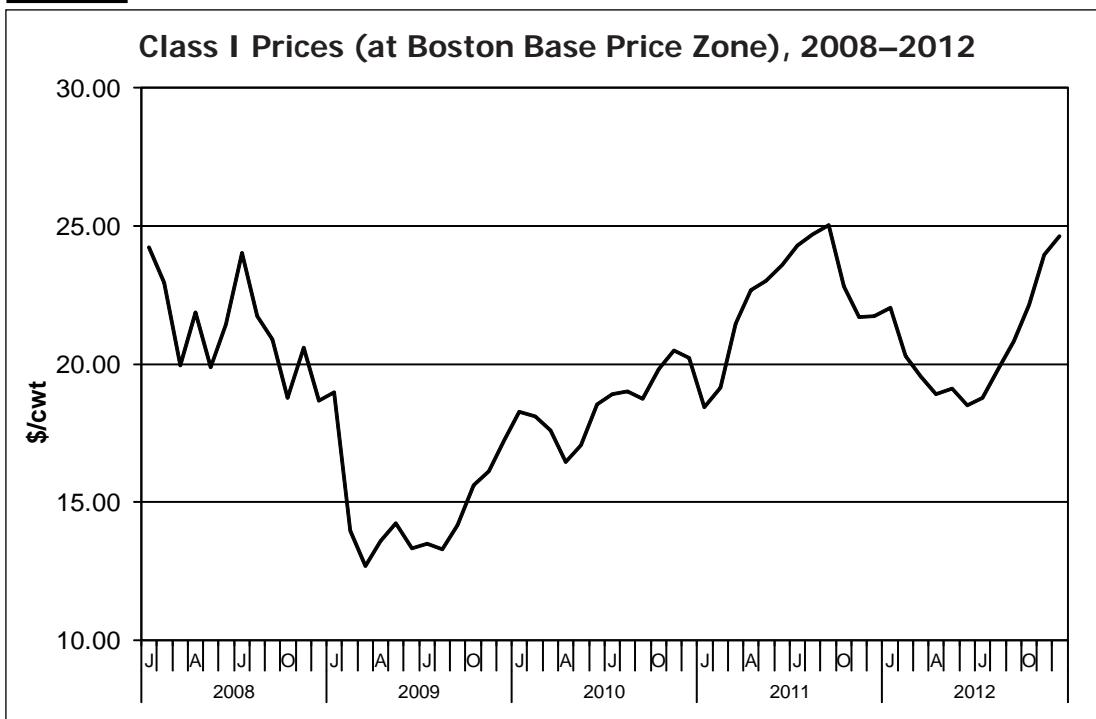
Producer Tests

The annual average producer butterfat test equaled 3.73 percent in 2012, unchanged from last year and tied with both 2011 and 2008 for the highest annual average. Records were set during October and November of 2012. The annual average producer protein test was 3.06 percent, down 1 percentage point from 2011's record for the Order. The only record-setting month was November. The annual average producer other solids test increased 2 percentage points to 5.75 percent, setting a new record high annual average. Record highs were set or tied with previous records in ten months of 2012.

1 Class I Prices and Advanced Pricing Factors at Suffolk County, MA (Boston), 2008-2012

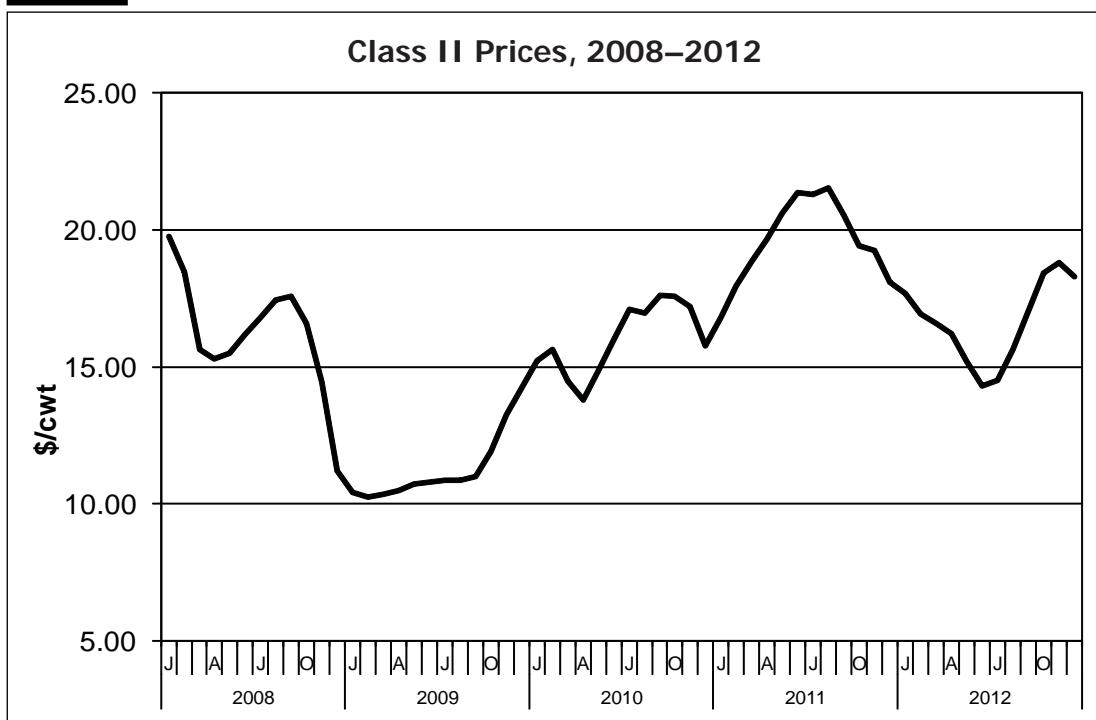
	Class I Price Mover Advanced Pricing Factors				Class I Price		
	Butterfat \$/lb	Class III Skim	Class IV Skim	Base Skim Price	Skim \$/cwt	Butterfat \$/lb	3.5% Butterfat* \$/cwt
2008 Average	1.5747	12.93	10.43	12.94	16.19	1.6072	21.25
2009 Average	1.2388	7.33	6.39	7.40	10.65	1.2713	14.73
2010 Average	1.8330	8.48	9.15	9.26	12.51	1.8655	18.60
2011 Average	2.1494	10.52	11.79	12.02	15.27	2.1819	22.38
January	1.7395	13.17	11.35	13.17	16.42	1.7720	22.05
February	1.7170	11.42	11.12	11.42	14.67	1.7495	20.28
March	1.6355	10.96	10.92	10.96	14.21	1.6680	19.55
April	1.5239	10.70	10.39	10.70	13.95	1.5564	18.91
May	1.5633	10.76	9.77	10.76	14.01	1.5958	19.10
June	1.4279	10.61	8.72	10.61	13.86	1.4604	18.49
July	1.4594	10.78	8.31	10.78	14.03	1.4919	18.76
August	1.6386	11.21	8.83	11.21	14.46	1.6711	19.80
September	1.8361	11.57	9.66	11.57	14.82	1.8686	20.84
October	2.0008	12.31	10.72	12.31	15.56	2.0333	22.13
November	2.1171	13.77	11.43	13.77	17.02	2.1496	23.95
December	2.0763	14.63	11.97	14.63	17.88	2.1088	24.64
2012 Average	1.7280	11.82	10.27	11.82	15.07	1.7605	20.71

* Price does not include the Processor Assessment or the Administrative Assessment.

Figure 1


2 Class II Prices, 2008–2012

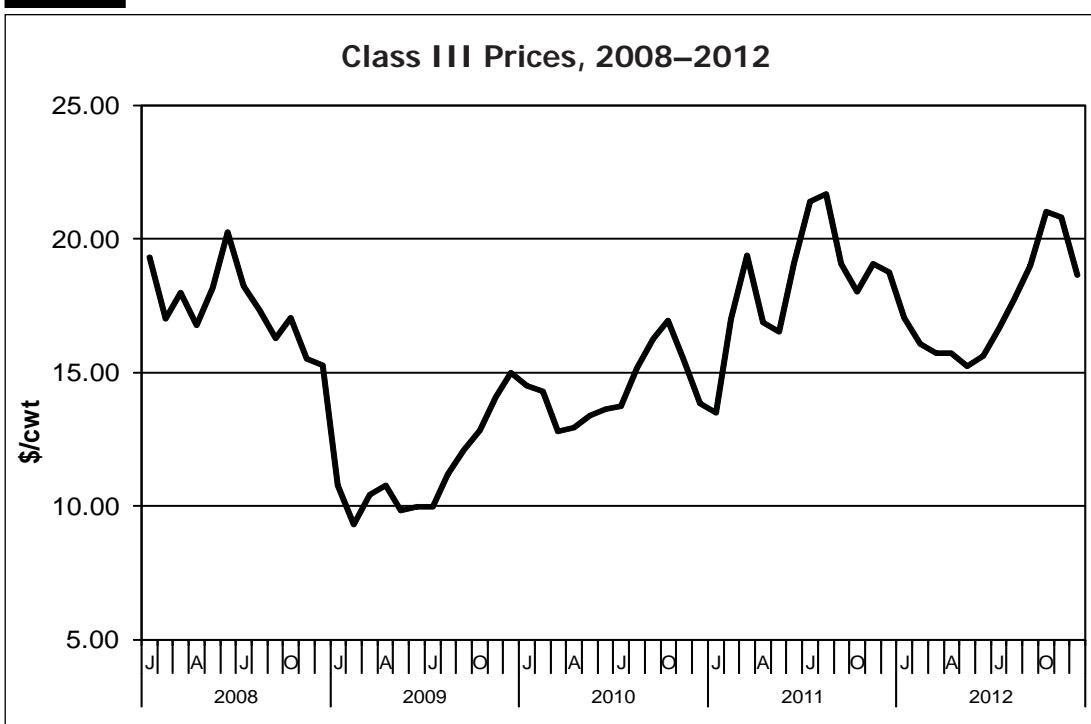
	Butterfat \$/lb	Nonfat Solids	Skim	3.5% Butterfat \$/cwt
2008 Average	1.5738	1.2361	11.13	16.24
2009 Average	1.2641	0.7876	7.09	11.26
2010 Average	1.8605	1.0949	9.85	16.02
2011 Average	2.1605	1.3879	12.49	19.62
January	1.7248	1.3389	12.05	17.67
February	1.5809	1.3133	11.82	16.94
March	1.5367	1.2911	11.62	16.59
April	1.5715	1.2322	11.09	16.20
May	1.4532	1.1633	10.47	15.19
June	1.4936	1.0467	9.42	14.32
July	1.6626	1.0011	9.01	14.51
August	1.8409	1.0589	9.53	15.64
September	2.0117	1.1511	10.36	17.04
October	2.1206	1.2689	11.42	18.44
November	2.0288	1.3478	12.13	18.81
December	1.7346	1.4078	12.67	18.30
2012 Average	1.7300	1.2184	10.97	16.64

Figure 2

3 Class III Prices, 2008–2012

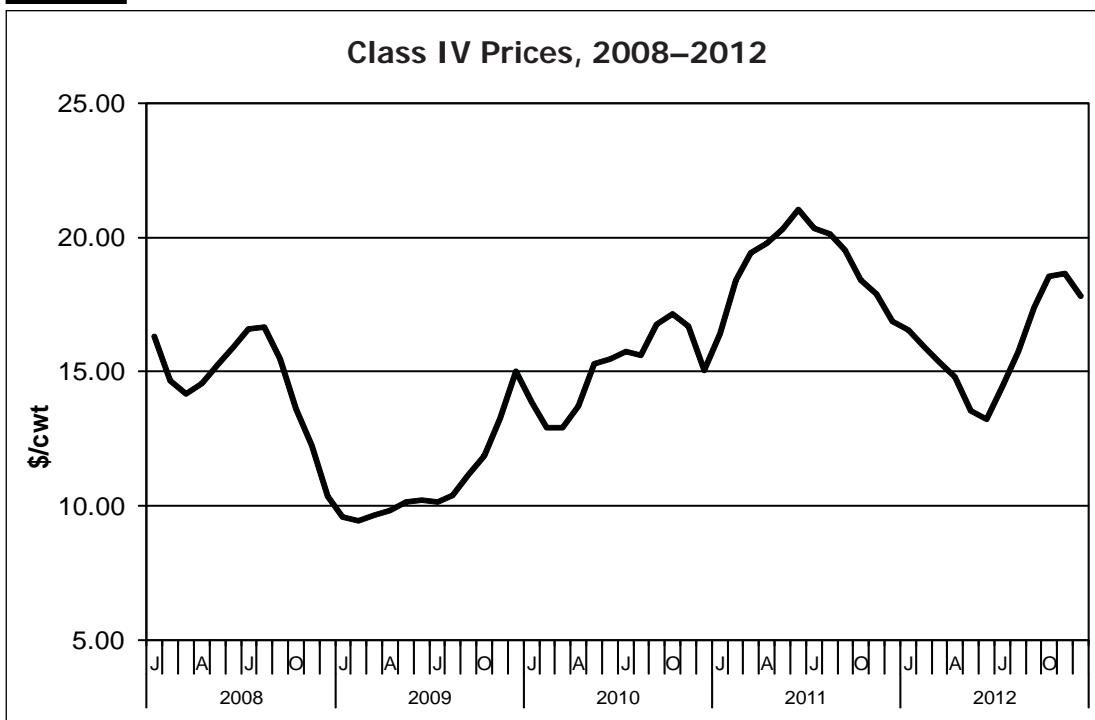
	<u>Butterfat</u>	<u>Protein \$/lb</u>	<u>Other Solids</u>	<u>Skim</u>	<u>3.5% Butterfat \$/cwt</u>
2008 Average	1.5668	3.8898	0.0555	12.39	17.44
2009 Average	1.2571	2.2087	0.0612	7.21	11.36
2010 Average	1.8535	2.3091	0.1777	8.21	14.41
2011 Average	2.1535	2.9663	0.3434	11.22	18.37
January	1.7178	2.7326	0.5032	11.44	17.05
February	1.5739	2.6627	0.4541	10.93	16.06
March	1.5297	2.6571	0.4239	10.74	15.72
April	1.5645	2.6568	0.4048	10.62	15.72
May	1.4462	2.7344	0.3500	10.54	15.23
June	1.4866	2.8952	0.3113	10.81	15.63
July	1.6556	3.0430	0.3123	11.28	16.68
August	1.8339	3.1211	0.3462	11.72	17.73
September	2.0047	3.2521	0.3971	12.42	19.00
October	2.1136	3.7278	0.4340	14.12	21.02
November	2.0218	3.7172	0.4624	14.25	20.83
December	1.7276	3.3113	0.4758	13.07	18.66
2012 Average	1.7230	3.0426	0.4063	11.83	17.44

Figure 3



4 Class IV Prices, 2008–2012

	Butterfat \$/lb	Nonfat Solids	Skim	3.5% Butterfat \$/cwt
2008 Average	1.5668	1.0552	9.50	14.65
2009 Average	1.2571	0.7469	6.72	10.89
2010 Average	1.8535	0.9909	8.92	15.09
2011 Average	2.1535	1.3246	11.92	19.04
January	1.7178	1.2141	10.93	16.56
February	1.5739	1.1993	10.79	15.92
March	1.5297	1.1516	10.36	15.35
April	1.5645	1.0728	9.66	14.80
May	1.4462	0.9774	8.80	13.55
June	1.4866	0.9252	8.33	13.24
July	1.6556	0.9965	8.97	14.45
August	1.8339	1.0756	9.68	15.76
September	2.0047	1.1969	10.77	17.41
October	2.1136	1.2828	11.55	18.54
November	2.0218	1.3330	12.00	18.66
December	1.7276	1.3569	12.21	17.83
2012 Average	1.7230	1.1485	10.34	16.01

Figure 4

5 Producer Prices at Suffolk County, MA (Boston), 2008–2012

	Producer Price Differential \$/cwt	Statistical Uniform Price*	Butterfat	Protein \$/lb	Other Solids
2008 Average	1.18	18.62	1.5668	3.8898	0.0555
2009 Average	1.65	13.01	1.2571	2.2087	0.0612
2010 Average	2.51	16.92	1.8535	2.3091	0.1777
2011 Average	2.28	20.64	2.1535	2.9663	0.3434
January	2.32	19.37	1.7178	2.7326	0.5032
February	2.03	18.09	1.5739	2.6627	0.4541
March	1.92	17.64	1.5297	2.6571	0.4239
April	1.48	17.20	1.5645	2.6568	0.4048
May	1.56	16.79	1.4462	2.7344	0.3500
June	0.95	16.58	1.4866	2.8952	0.3113
July	0.58	17.26	1.6556	3.0430	0.3123
August	0.67	18.40	1.8339	3.1211	0.3462
September	0.45	19.45	2.0047	3.2521	0.3971
October	(0.24)	20.78	2.1136	3.7278	0.4340
November	0.52	21.35	2.0218	3.7172	0.4624
December	1.99	20.65	1.7276	3.3113	0.4758
2012 Average	1.19	18.63	1.7230	3.0426	0.4063

* Reported at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

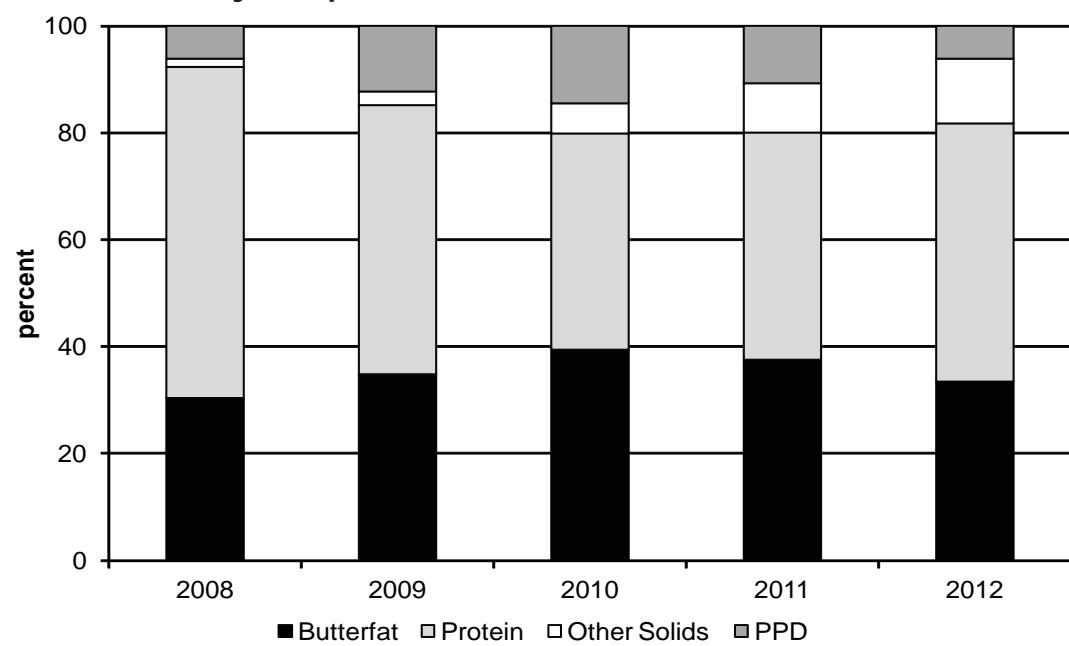
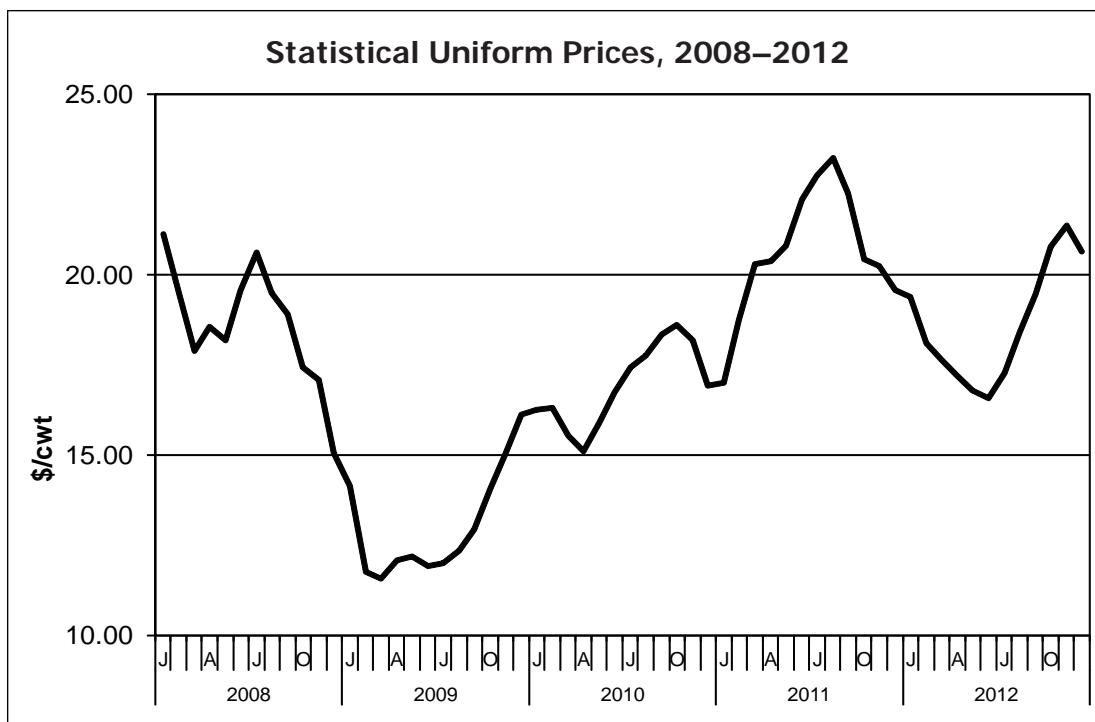
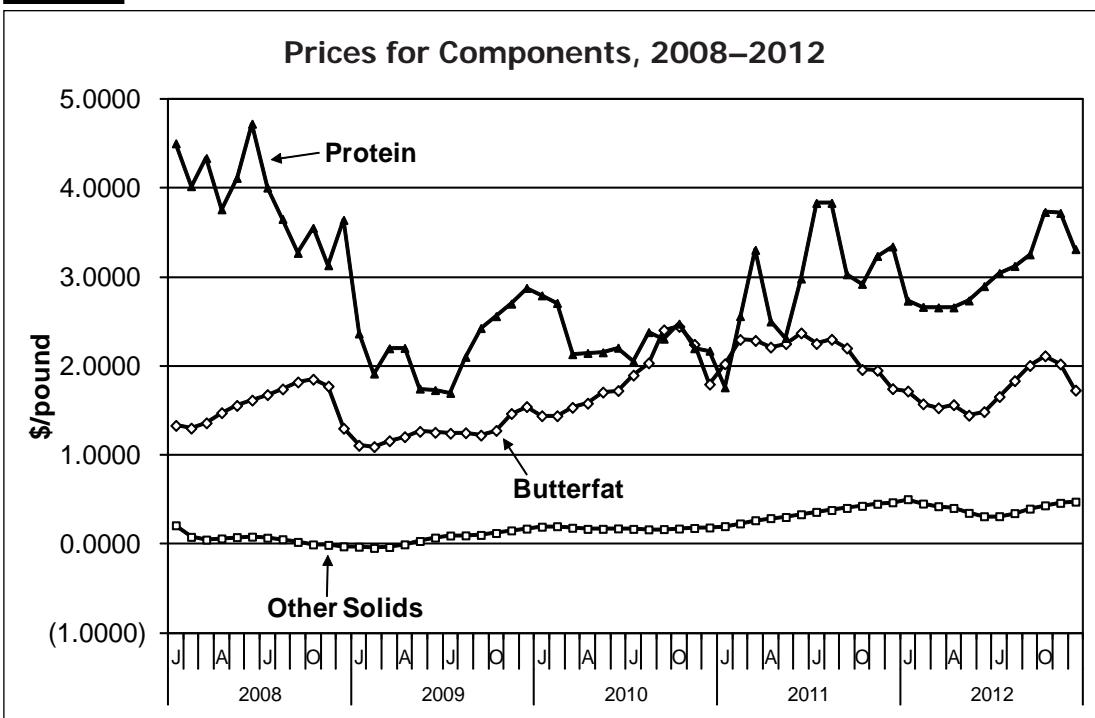
Figure 5
Contribution by Components to Statistical Uniform Price, 2008–2012


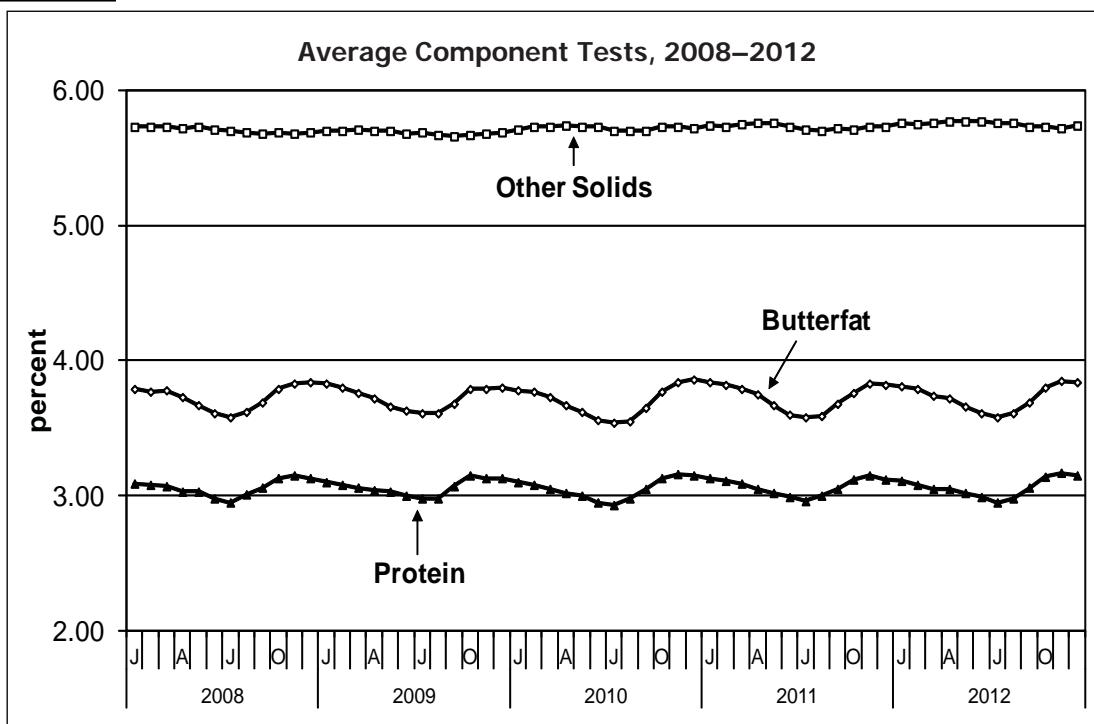
Figure 6**Figure 7**

6 Average Component Tests of Producer Receipts*, 2008–12

	Butterfat	True Protein percent	Other Solids
2008 Average	3.73	3.06	5.71
2009 Average	3.72	3.06	5.69
2010 Average	3.70	3.05	5.72
2011 Average	3.73	3.07	5.73
January	3.81	3.11	5.76
February	3.79	3.08	5.75
March	3.74	3.05	5.76
April	3.72	3.05	5.77
May	3.66	3.02	5.77
June	3.61	2.99	5.77
July	3.58	2.95	5.76
August	3.61	2.98	5.76
September	3.69	3.06	5.73
October	3.80	3.14	5.73
November	3.85	3.17	5.72
December	3.84	3.15	5.74
2012 Average	3.73	3.06	5.75

* As reported by handlers at time of calculation of monthly uniform price.

Figure 8



7**Annual Weighted Average Price for Pooled Producer Milk*, 2012****Computation of Composite Annual Weighted Average Price of \$18.63**

<u>Producer Milk</u>	<u>Percent</u>	<u>Pounds</u>	<u>Minimum Class Price per cwt**</u>
Class I	39.7	9,801,896,878	\$ 20.76
Class II	26.0	6,410,288,180	16.57
Class III	23.7	5,848,339,793	17.43
Class IV	10.6	2,634,750,780	15.81
Total Producer Milk	100.0	24,695,275,631	

Computation of Uniform Price (per cwt@ Suffolk County, MA - Boston)

Producer Price Differential	1.20
Class III Price (@ 3.5 % Butterfat)	17.43
Statistical Uniform Price (@ 3.5% Butterfat)	18.63
Statistical Uniform Price (@ Average Pool Component Tests)	19.26

Class III & Producer Pay Prices per pound**

Protein Price	3.0426 /lb
Butterfat Price	1.7230 /lb
Other Solids Price	0.4063 /lb
Nonfat Solids Price	1.1485 /lb

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

	<u>Product Pounds</u>	<u>Component Value</u>	<u>Total Value</u>
Class I— Skim	9,617,359,784	\$1,452,925,502.63	
Butterfat	184,537,094	326,819,629.58	
Less: Location Adjustment to Handlers		(32,983,697.73)	\$1,746,761,434.65
Class II— Butterfat	354,372,016	612,516,179.63	
Nonfat Solids	554,261,827	671,424,774.29	1,283,940,953.92
Class III— Butterfat	255,034,643	439,745,622.22	
Protein	178,508,273	543,667,835.23	
Other Solids	334,117,418	135,648,346.22	1,119,061,803.67
Class IV— Butterfat	126,169,181	214,709,244.59	
Nonfat Solids	230,020,157	263,086,411.18	<u>477,795,655.77</u>
Total Classified Value			\$4,627,559,848.01
Add: Overage—All Classes			601,426.06
Inventory Reclassification—All Classes			1,924,669.35
Other Source Receipts	31,159,472		591,392.53
Less: Producer Component Valuations			(4,461,092,874.94)
Subtotal			<u>\$169,584,461.01</u>
Add: Location Adjustment to Producers			127,853,464.36
One-half Unobligated Balance—Producer Settlement Fund			<u>10,044,298.38</u>
Total Pool Milk & Aggregate Value	24,726,435,103		307,482,223.75
Less: Producer Settlement Fund—Reserve			(10,896,476.51)
Producer Price Differential per cwt	\$1.20		\$296,585,747.24
Statistical Uniform Price per cwt	\$18.63		

* As reported at pool time at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

** Simple average.

8 Weighted Monthly Average NASS Prices*, 2008–2012

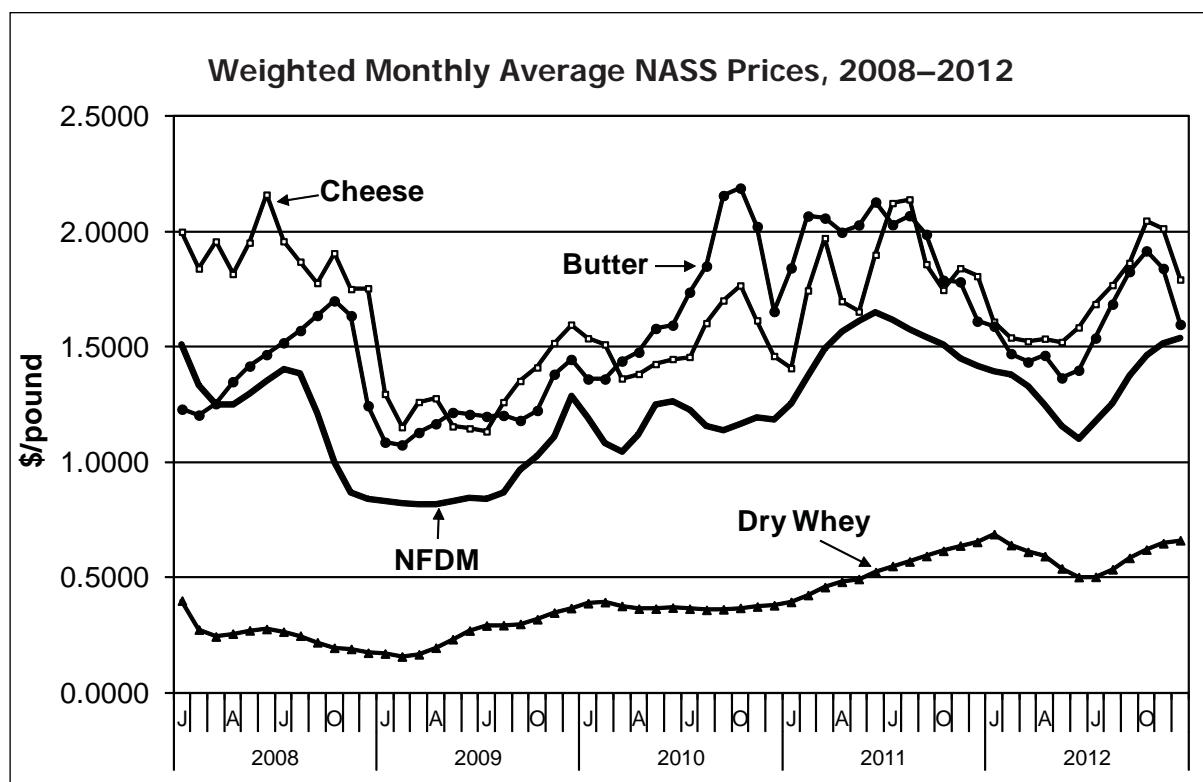
	Cheese					
	40-pound Blocks	Barrels**	Average***	Butter	NFDM	Dry Whey
			\$/lb			
2008 Average	1.8801	1.8836	1.8954	1.4356	1.2256	0.2504
2009 Average	1.2900	1.2734	1.2966	1.2096	0.9223	0.2585
2010 Average	1.5138	1.5033	1.5226	1.7020	1.1687	0.3716
2011 Average	1.8084	1.8146	1.8246	1.9498	1.5058	0.5325
January	1.5910	1.6006	1.6097	1.5900	1.3942	0.6876
February	1.5230	1.5279	1.5410	1.4712	1.3792	0.6400
March	1.4972	1.5193	1.5248	1.4347	1.3310	0.6107
April	1.5209	1.5209	1.5361	1.4634	1.2514	0.5921
May	1.5229	1.4900	1.5215	1.3657	1.1551	0.5389
June	1.5837	1.5556	1.5846	1.3991	1.1023	0.5013
July	1.6547	1.6950	1.6857	1.5386	1.1744	0.5023
August	1.7483	1.7624	1.7682	1.6859	1.2543	0.5352
September	1.8582	1.8423	1.8647	1.8269	1.3768	0.5846
October	2.0366	2.0308	2.0479	1.9168	1.4636	0.6205
November	2.0210	1.9769	2.0146	1.8410	1.5143	0.6480
December	1.8090	1.7439	1.7925	1.5981	1.5384	0.6610
2012 Average	1.6972	1.6888	1.7076	1.5943	1.3279	0.5935

* Reported by National Agricultural Statistics Service (NASS).

** Reported at 38% moisture.

*** Includes the \$0.03 adjustment to the barrel price per pricing provisions.

Figure 9



9 Receipts of Milk from Producers, by State*, 2012

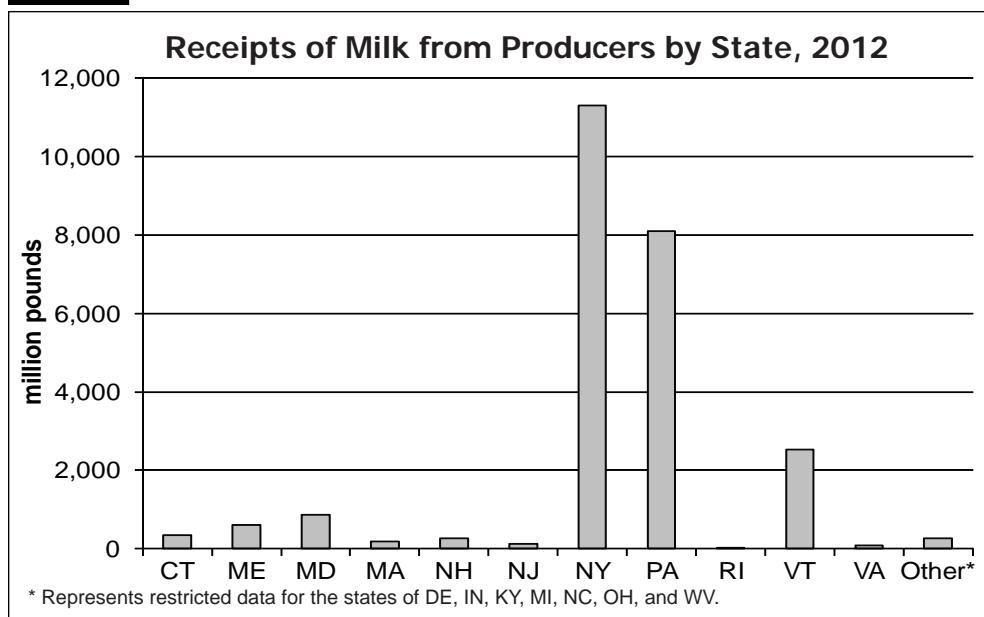
	Connecticut	Maine	Maryland	Massachusetts thousand pounds	New Hampshire	New Jersey	New York
January	30,259	50,510	76,031	16,166	22,939	10,518	920,807
February	29,074	47,741	77,353	15,074	22,032	10,176	876,683
March	31,422	51,236	79,884	16,449	23,770	11,037	951,340
April	30,518	50,608	82,339	16,178	23,286	10,712	932,298
May	30,792	52,935	80,647	16,691	23,841	10,904	964,705
June	28,951	50,633	72,835	15,835	22,545	10,174	925,444
July	28,781	51,083	69,461	16,070	22,628	9,989	937,689
August	27,924	49,895	67,669	15,255	21,576	9,688	965,692
September	26,500	47,623	63,421	14,751	19,924	9,048	925,546
October	27,333	48,078	65,210	16,191	20,149	9,228	951,145
November	26,724	47,482	67,120	16,116	20,005	8,995	928,075
December	29,204	50,615	70,738	17,451	21,832	9,680	1,022,738
Total	347,483	598,441	872,704	192,227	264,528	120,153	11,302,160
% of Total	1.4	2.4	3.5	0.8	1.1	0.5	45.8

	Pennsylvania	Rhode Island	Vermont	Virginia	Other States**	All States
			thousand pounds			
January	691,661	1,244	213,292	6,879	25,124	2,065,430
February	671,319	1,206	201,741	6,684	20,880	1,979,963
March	736,866	1,271	217,996	7,135	27,625	2,156,031
April	718,711	1,276	213,139	6,936	17,464	2,103,465
May	714,538	1,259	220,517	6,703	18,606	2,142,138
June	663,292	1,128	211,006	5,929	17,061	2,024,833
July	657,838	1,109	215,219	5,935	21,857	2,037,659
August	646,119	989	210,672	6,259	22,055	2,043,793
September	614,321	904	202,910	5,984	22,001	1,952,933
October	648,966	930	209,020	6,278	24,515	2,027,043
November	646,853	902	204,049	6,093	24,135	1,996,549
December	685,008	1,016	215,109	6,195	27,176	2,156,762
Total	8,095,491	13,237	2,534,662	77,010	268,490	24,686,586
% of Total	32.8	0.1	10.3	0.3	1.1	100.0

* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

Figure 10



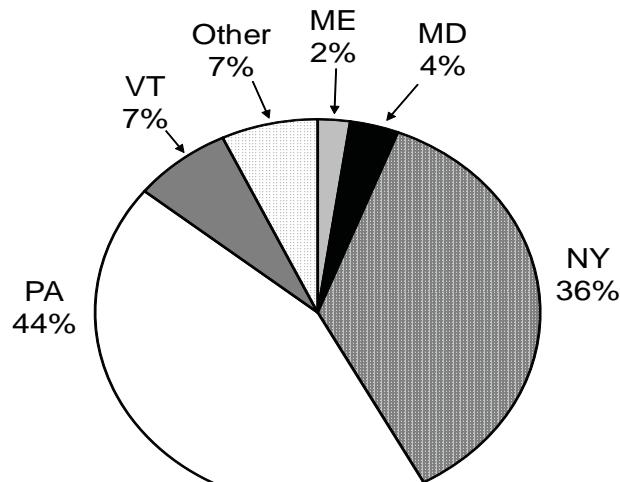
10 Number of Producers, by State*, 2012

	Connecticut	Maine	Maryland	Massachusetts	New Hampshire	New Jersey	New York
January	120	279	435	127	114	74	4,355
February	119	278	437	125	114	74	4,341
March	119	285	435	127	113	77	4,434
April	117	289	435	127	112	78	4,445
May	116	288	430	128	112	76	4,448
June	116	289	432	127	112	76	4,434
July	115	291	433	124	111	76	4,435
August	115	291	432	126	112	76	4,429
September	113	289	429	125	111	76	4,420
October	114	287	427	126	110	76	4,406
November	113	283	424	126	108	74	4,390
December	113	281	420	126	107	74	4,370
Average	116	286	431	126	111	76	4,409

	Pennsylvania	Rhode Island	Vermont	Virginia	Other States**	All States
January	5,372	15	888	50	338	12,167
February	5,373	15	887	50	331	12,144
March	5,361	15	883	51	345	12,245
April	5,335	15	886	51	360	12,250
May	5,331	14	884	51	374	12,252
June	5,312	14	873	47	358	12,190
July	5,339	14	870	56	342	12,206
August	5,308	14	872	54	369	12,198
September	5,300	13	865	55	387	12,183
October	5,281	13	862	55	382	12,139
November	5,286	13	857	56	379	12,109
December	5,264	13	853	50	364	12,035
Average	5,322	14	873	52	361	12,177

* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

Figure 11
Average Proportion of Producers by State, 2012


* Other includes CT, DE, IN, KY, MA, MI, NH, NJ, NC, OH, RI, VA, and WV.

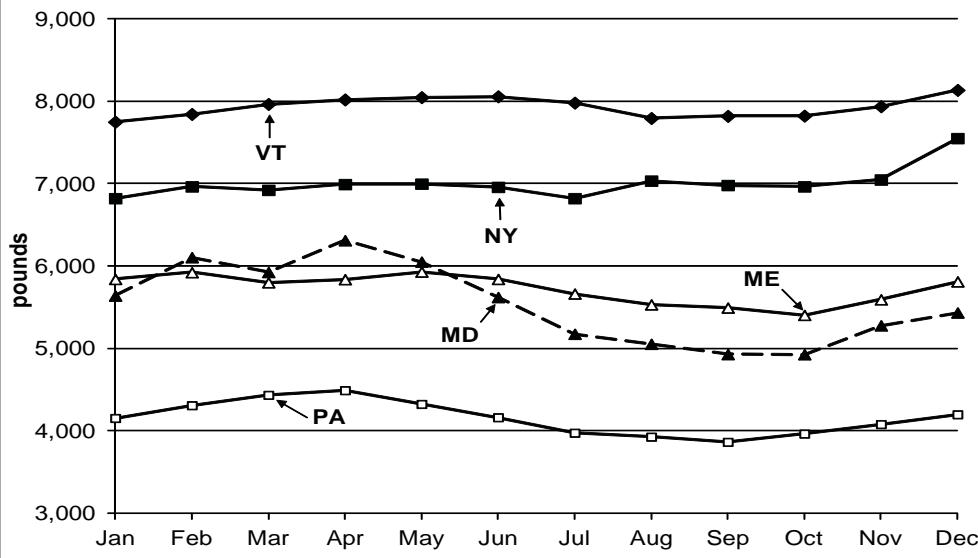
11**Daily Average Output of Producer Milk per Farm, by State*, 2012**

	Connecticut	Maine	Maryland	Massachusetts	New Hampshire	New Jersey	New York
January	8,134	5,840	5,638	4,106	6,491	4,585	6,821
February	8,425	5,922	6,104	4,158	6,664	4,742	6,964
March	8,518	5,799	5,924	4,178	6,786	4,624	6,921
April	8,695	5,837	6,310	4,246	6,930	4,578	6,991
May	8,563	5,929	6,050	4,206	6,867	4,628	6,996
June	8,319	5,840	5,620	4,156	6,710	4,462	6,957
July	8,073	5,663	5,175	4,181	6,576	4,240	6,820
August	7,833	5,531	5,053	3,906	6,214	4,112	7,033
September	7,817	5,493	4,928	3,934	5,983	3,968	6,980
October	7,734	5,404	4,926	4,145	5,909	3,917	6,964
November	7,883	5,593	5,277	4,263	6,174	4,052	7,047
December	8,337	5,810	5,433	4,468	6,582	4,220	7,550
Average	8,196	5,720	5,536	4,163	6,492	4,343	7,004

	Pennsylvania	Rhode Island	Vermont	Virginia	Other States**	All States
January	4,153	2,675	7,748	4,438	2,398	5,476
February	4,308	2,772	7,843	4,610	2,175	5,622
March	4,434	2,733	7,964	4,513	2,583	5,680
April	4,491	2,836	8,019	4,533	1,617	5,724
May	4,324	2,901	8,047	4,240	1,605	5,640
June	4,162	2,686	8,057	4,205	1,589	5,537
July	3,975	2,555	7,980	3,419	2,062	5,385
August	3,927	2,279	7,793	3,739	1,928	5,405
September	3,864	2,318	7,819	3,627	1,895	5,343
October	3,964	2,308	7,822	3,682	2,070	5,387
November	4,079	2,313	7,937	3,627	2,123	5,492
December	4,198	2,521	8,135	3,997	2,408	5,777
Average	4,156	2,583	7,930	4,033	2,025	5,539

* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

Figure 12**Daily Average Output per Farm, Top Five Milk Contributing States, 2012**

12 Average Butterfat Tests of Milk Received from Producers, by State*, 2012

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u> percent	<u>New Hampshire</u>	<u>New Jersey</u>	<u>New York</u>
January	3.83	3.81	3.89	3.94	3.87	3.72	3.78
February	3.77	3.80	3.83	3.92	3.83	3.70	3.77
March	3.71	3.78	3.78	3.87	3.78	3.71	3.73
April	3.67	3.75	3.72	3.82	3.73	3.65	3.72
May	3.66	3.69	3.67	3.78	3.70	3.60	3.66
June	3.63	3.65	3.65	3.71	3.65	3.56	3.60
July	3.61	3.59	3.62	3.67	3.62	3.53	3.57
August	3.62	3.61	3.63	3.70	3.65	3.58	3.59
September	3.74	3.71	3.74	3.81	3.73	3.69	3.67
October	3.80	3.81	3.88	3.92	3.84	3.79	3.78
November	3.88	3.84	3.94	3.98	3.90	3.88	3.83
December	3.87	3.83	3.90	3.99	3.90	3.85	3.83
Average***	3.73	3.74	3.77	3.85	3.76	3.69	3.71

	<u>Pennsylvania</u>	<u>Rhode Island</u>	<u>Vermont</u>	<u>Virginia</u> percent	<u>Other States**</u>	<u>All States***</u>
January	3.81	3.98	3.87	3.94	3.95	3.81
February	3.78	3.86	3.86	3.88	3.94	3.79
March	3.73	3.83	3.82	3.83	3.79	3.74
April	3.68	3.75	3.79	3.74	3.79	3.71
May	3.63	3.84	3.74	3.73	3.76	3.66
June	3.59	3.85	3.68	3.68	3.73	3.61
July	3.56	3.75	3.65	3.65	3.63	3.58
August	3.60	3.79	3.65	3.68	3.70	3.61
September	3.69	3.88	3.74	3.82	3.79	3.69
October	3.80	4.00	3.84	3.98	3.91	3.80
November	3.84	4.10	3.90	4.04	3.96	3.85
December	3.82	4.10	3.91	3.98	3.89	3.84
Average***	3.71	3.89	3.79	3.83	3.83	3.72

* Tests based on audited producer payroll reports.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

*** Weighted average.

13 Average Protein Tests of Milk Received from Producers, by State*, 2012

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u> percent	<u>New Hampshire</u>	<u>New Jersey</u>	<u>New York</u>
January	3.14	3.13	3.09	3.19	3.14	3.13	3.11
February	3.11	3.11	3.05	3.15	3.09	3.11	3.08
March	3.08	3.08	3.01	3.12	3.06	3.06	3.05
April	3.07	3.06	3.01	3.11	3.05	3.05	3.06
May	3.04	3.02	2.96	3.07	3.03	3.02	3.02
June	3.01	2.99	2.94	3.02	3.00	2.99	2.99
July	2.97	2.95	2.88	2.97	2.96	2.94	2.95
August	2.98	2.96	2.92	3.00	2.98	2.98	2.98
September	3.07	3.08	3.00	3.11	3.08	3.06	3.06
October	3.16	3.15	3.11	3.20	3.15	3.17	3.13
November	3.22	3.18	3.15	3.26	3.21	3.22	3.16
December	3.17	3.18	3.09	3.23	3.17	3.18	3.15
Average***	3.08	3.07	3.02	3.12	3.07	3.08	3.06

	<u>Pennsylvania</u>	<u>Rhode Island</u>	<u>Vermont</u>	<u>Virginia</u> percent	<u>Other States**</u>	<u>All States***</u>
January	3.08	3.20	3.14	3.12	3.19	3.11
February	3.04	3.13	3.10	3.09	3.14	3.07
March	3.02	3.12	3.07	3.09	3.12	3.04
April	3.02	3.09	3.07	3.07	3.13	3.04
May	2.99	3.03	3.04	3.02	3.09	3.01
June	2.96	3.01	3.01	3.00	3.04	2.98
July	2.92	2.95	2.98	2.97	2.96	2.94
August	2.96	2.98	2.99	3.00	3.03	2.97
September	3.03	3.08	3.08	3.05	3.14	3.05
October	3.11	3.20	3.14	3.10	3.23	3.13
November	3.14	3.27	3.19	3.12	3.25	3.16
December	3.11	3.23	3.17	3.09	3.17	3.14
Average***	3.03	3.10	3.08	3.06	3.13	3.05

* Tests based on audited producer payroll reports.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

*** Weighted average.

14 Average Other Solids Tests of Milk Received from Producers, by State*, 2012

	<u>Connecticut</u>	<u>Maine</u>	<u>Maryland</u>	<u>Massachusetts</u> percent	<u>New Hampshire</u>	<u>New Jersey</u>	<u>New York</u>
January	5.77	5.76	5.67	5.77	5.78	5.78	5.75
February	5.75	5.73	5.68	5.73	5.75	5.76	5.75
March	5.76	5.75	5.67	5.74	5.76	5.77	5.76
April	5.76	5.74	5.68	5.74	5.75	5.79	5.75
May	5.77	5.76	5.67	5.76	5.77	5.79	5.76
June	5.77	5.77	5.65	5.75	5.78	5.78	5.77
July	5.76	5.75	5.64	5.74	5.77	5.75	5.76
August	5.76	5.75	5.62	5.74	5.77	5.75	5.76
September	5.72	5.71	5.62	5.70	5.73	5.75	5.73
October	5.74	5.72	5.63	5.71	5.73	5.72	5.73
November	5.71	5.70	5.64	5.69	5.71	5.72	5.71
December	5.73	5.72	5.66	5.74	5.74	5.73	5.74
Average***	5.75	5.74	5.65	5.73	5.75	5.76	5.75

	<u>Pennsylvania</u>	<u>Rhode Island</u>	<u>Vermont</u>	<u>Virginia</u> percent	<u>Other States**</u>	<u>All States***</u>
January	5.76	5.73	5.77	5.71	5.75	5.75
February	5.72	5.69	5.75	5.69	5.76	5.74
March	5.76	5.70	5.75	5.68	5.76	5.75
April	5.78	5.70	5.75	5.65	5.79	5.76
May	5.78	5.72	5.76	5.64	5.79	5.77
June	5.77	5.72	5.76	5.60	5.77	5.76
July	5.75	5.71	5.76	5.56	5.73	5.75
August	5.74	5.70	5.76	5.54	5.73	5.75
September	5.73	5.63	5.72	5.53	5.72	5.72
October	5.72	5.66	5.73	5.59	5.71	5.72
November	5.71	5.62	5.71	5.62	5.71	5.71
December	5.73	5.66	5.72	5.62	5.73	5.73
Average***	5.75	5.69	5.75	5.62	5.74	5.74

* Tests based on audited producer payroll reports.

** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

*** Weighted average.

15 Number of Farms by Size Categories, May and December*, 2012

May 2012				
Production Range Pounds	Farms		Milk	
	Number	Percentage	Total Pounds	Percentage
0-19,999	849	6.9	10,239,161	0.5
20,000-29,999	683	5.6	17,104,553	0.8
30,000-49,999	1,479	12.1	59,549,192	2.8
50,000-69,999	1,770	14.4	106,596,551	5.0
70,000-99,999	2,466	20.1	208,290,981	9.7
100,000-149,999	2,063	16.8	249,916,667	11.7
150,000-249,999	1,435	11.7	272,907,080	12.7
250,000-399,999	670	5.5	208,132,784	9.7
400,000-599,999	280	2.3	134,948,837	6.3
>=600,000	557	4.6	874,454,500	40.8
Total	12,252	100.0	2,142,140,306	100.0

December 2012				
Production Range Pounds	Farms		Milk	
	Number	Percentage	Total Pounds	Percentage
0-19,999	1,230	10.2	14,812,475	0.7
20,000-29,999	734	6.1	18,375,683	0.9
30,000-49,999	1,510	12.6	60,553,699	2.8
50,000-69,999	1,633	13.6	97,856,923	4.5
70,000-99,999	2,181	18.1	184,181,613	8.5
100,000-149,999	1,868	15.5	227,527,089	10.6
150,000-249,999	1,388	11.5	264,481,038	12.3
250,000-399,999	631	5.3	195,015,536	9.0
400,000-599,999	278	2.3	134,430,482	6.2
>=600,000	581	4.8	959,123,936	44.5
Total	12,034	100.0	2,156,358,474	100.0

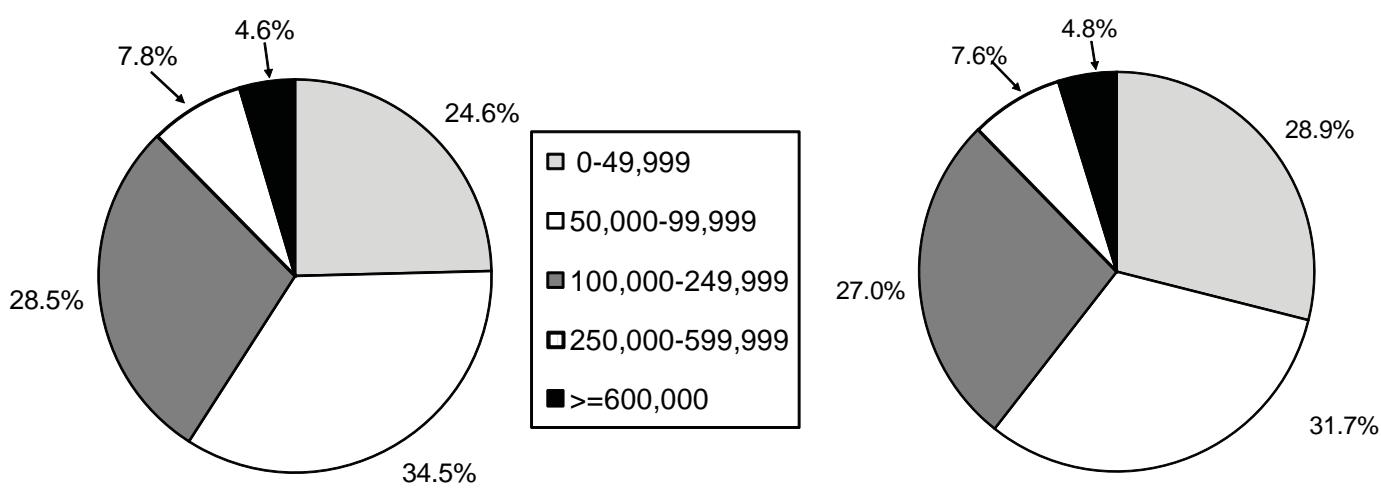
* Data compiled from payroll records; number of producers and total pounds may vary from data reported at pool time shown in other tables.

Figure 13

Percentage of Farms by Size Categories

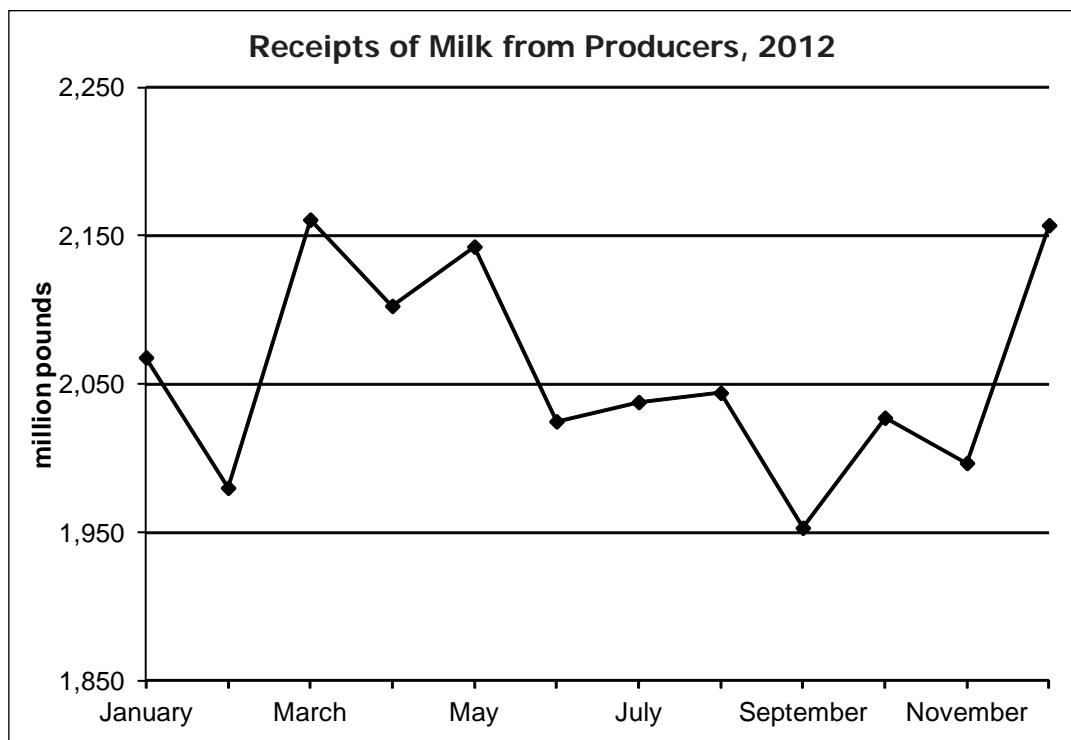
May 2012

December 2012



16 Receipts of Fluid Milk Products and Cream at Pool Plants, 2012

	Milk from Producers	Other Sources	Fortification and Reconstitution (skim equiv.)	Overages	Opening Inventory	Total to be Accounted for
			pounds			
January	2,067,912,163	73,792,454	14,129,924	116,092	167,677,251	2,323,627,884
February	1,980,062,261	71,855,826	14,985,937	77,923	175,320,809	2,242,302,756
March	2,160,801,758	86,095,987	16,942,692	197,354	170,869,890	2,434,907,681
April	2,102,655,884	74,532,352	15,852,219	58,499	182,554,171	2,375,653,125
May	2,142,631,660	73,465,833	15,230,996	186,684	179,801,974	2,411,317,147
June	2,024,861,525	76,948,330	18,974,746	142,814	169,689,510	2,290,616,925
July	2,037,822,401	61,209,124	17,623,187	121,555	158,598,918	2,275,375,185
August	2,044,080,721	50,757,604	15,982,090	88,008	161,305,645	2,272,214,068
September	1,953,122,878	47,379,033	16,147,385	113,490	152,223,716	2,168,986,502
October	2,027,302,322	46,064,336	17,808,932	446,168	186,436,456	2,278,058,214
November	1,996,774,977	48,043,754	15,490,293	535,047	174,307,291	2,235,151,362
December	2,157,051,227	69,738,349	14,120,659	243,855	167,982,515	2,409,136,605
Total	24,695,079,777	779,882,982	193,289,060	2,327,489	2,046,768,146	27,717,347,454

Figure 14

17

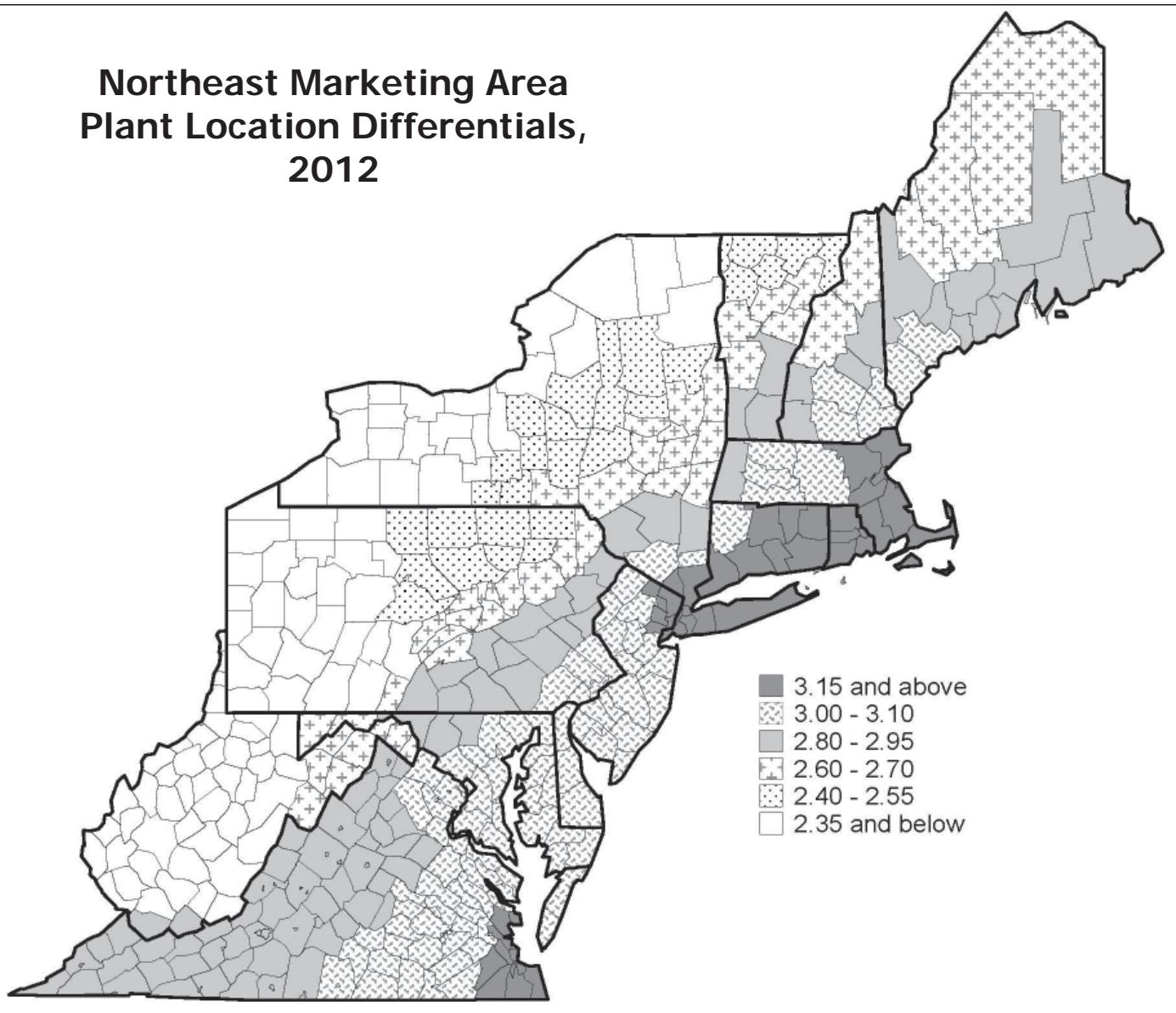
Receipts from Producers by Class and Plant Location Differential, 2012 (Continued)

	Total Receipts						
	Location Differential*						
	3.15 and above	3.00 - 3.10	2.80 - 2.95	2.60 - 2.70 pounds	2.40 - 2.55	2.35 and below	Market Total
January	265,886,876	491,235,697	387,924,349	203,902,102	340,884,509	378,078,630	2,067,912,163
February	249,943,956	476,282,835	374,380,554	186,827,766	331,082,378	361,544,772	1,980,062,261
March	274,992,388	535,625,620	401,199,915	193,825,997	354,766,812	400,391,026	2,160,801,758
April	252,497,570	521,037,644	406,756,425	177,934,541	359,003,140	385,426,564	2,102,655,884
May	266,243,581	523,035,246	403,645,287	181,186,128	365,924,148	402,597,270	2,142,631,660
June	247,670,694	473,671,721	377,576,509	181,748,799	355,132,426	389,061,376	2,024,861,525
July	252,783,004	475,554,014	368,056,784	187,719,223	356,732,521	396,976,855	2,037,822,401
August	259,225,655	465,471,472	356,752,634	191,188,399	352,358,229	419,084,332	2,044,080,721
September	255,849,265	441,150,450	338,339,221	183,450,725	344,243,709	390,089,508	1,953,122,878
October	261,309,224	454,114,423	358,121,691	197,351,085	345,530,355	410,875,544	2,027,302,322
November	258,563,829	463,481,405	350,914,393	194,524,645	334,702,220	394,588,485	1,996,774,977
December	247,151,054	489,023,484	381,459,400	201,321,809	379,155,472	458,940,008	2,157,051,227
Total	3,092,117,096	5,809,684,011	4,505,127,162	2,280,981,219	4,219,515,919	4,787,654,370	24,695,079,777
% of Total	12.5	23.5	18.2	9.2	17.1	19.4	100.0

* Differentials have been combined in ranges to assure confidentiality of data. Totals may not add due to rounding.

Figure 15

Northeast Marketing Area Plant Location Differentials, 2012



18 Receipts from Producers, by Class*, 2008–2012

	Class I	Class II	Class III pounds	Class IV	Total Producer Receipts
2008 Total	10,384,794,881	4,655,202,079	5,323,116,943	3,530,886,469	23,894,000,372
2009 Total	10,267,839,371	4,747,364,564	5,530,730,238	2,948,809,242	23,494,743,415
2010 Total	10,386,458,917	5,181,479,250	5,950,720,871	2,814,821,483	24,333,480,521
2011 Total	10,074,944,508	5,723,009,089	6,096,457,718	2,462,864,134	24,357,275,449
January	852,848,141	477,688,652	481,369,505	256,005,865	2,067,912,163
February	790,479,040	491,687,414	465,371,766	232,524,041	1,980,062,261
March	860,882,955	542,660,861	490,377,377	266,880,565	2,160,801,758
April	776,957,450	506,080,450	486,565,960	333,052,024	2,102,655,884
May	825,203,211	558,198,451	501,534,840	257,695,158	2,142,631,660
June	772,509,250	543,838,368	490,539,629	217,974,278	2,024,861,525
July	759,816,881	576,419,013	491,920,151	209,666,356	2,037,822,401
August	810,430,058	609,582,824	492,104,118	131,963,721	2,044,080,721
September	795,047,960	572,753,981	461,271,890	124,049,047	1,953,122,878
October	867,747,054	537,522,589	484,462,368	137,570,311	2,027,302,322
November	855,726,520	492,492,713	466,060,652	182,495,092	1,996,774,977
December	834,248,358	501,495,417	536,761,537	284,545,915	2,157,051,227
2012 Total	9,801,896,878	6,410,420,733	5,848,339,793	2,634,422,373	24,695,079,777

* Respective month's lowest priced class is adjusted for interhandler difference.

19 Percent of Receipts from Producers, by Class*, 2008–2012

	Class I	Class II	Class III percent	Class IV
2008 Average	43.4	19.5	22.3	14.8
2009 Average	43.7	20.2	23.5	12.6
2010 Average	42.7	21.3	24.4	11.6
2011 Average	41.4	23.5	25.0	10.1
January	41.2	23.1	23.3	12.4
February	39.9	24.8	23.5	11.8
March	39.8	25.1	22.7	12.4
April	37.0	24.1	23.1	15.8
May	38.5	26.1	23.4	12.0
June	38.1	26.9	24.2	10.8
July	37.3	28.3	24.1	10.3
August	39.6	29.8	24.1	6.5
September	40.7	29.3	23.6	6.4
October	42.8	26.5	23.9	6.8
November	42.9	24.7	23.3	9.1
December	38.7	23.2	24.9	13.2
2012 Average	39.7	26.0	23.7	10.6

* Weighted averages.

20 Utilization of Fluid Milk Products and Cream at Pool Plants*, 2008–2012

Marketing Area Product	Class I Milk			Total Class I Product	
	Outside Markets		pounds		
	Other Federal	Non-Federal			
2008 Total	9,977,831,709	427,586,616	1,092,342,783	11,497,761,108	
2009 Total	9,906,885,659	394,518,624	1,084,376,954	11,385,781,237	
2010 Total	9,838,278,798	580,174,998	1,120,554,362	11,539,008,158	
2011 Total	9,693,691,929	435,490,259	1,126,014,587	11,255,196,775	
January	823,128,930	34,400,082	96,952,518	954,481,530	
February	770,612,414	33,258,524	88,539,248	892,410,186	
March	834,138,842	34,094,308	94,535,112	962,768,262	
April	768,608,030	34,342,407	87,823,034	890,773,471	
May	804,446,670	35,687,208	92,831,658	932,965,536	
June	764,194,933	31,440,740	80,903,395	876,539,068	
July	743,728,518	32,951,970	89,474,658	866,155,146	
August	784,247,308	37,233,901	88,330,879	909,812,088	
September	770,835,564	38,599,207	91,317,287	900,752,058	
October	824,389,397	43,651,385	100,549,568	968,590,350	
November	823,045,393	34,931,777	94,309,111	952,286,281	
December	802,455,529	33,424,783	104,314,841	940,195,153	
2012 Total	9,513,831,528	424,016,292	1,109,881,309	11,047,729,129	
Class II Product	Total Utilization Product			Utilization Product	
	Class III Product**		pounds		
	Class IV Product				
2008 Total	4,934,705,344	5,547,982,500	4,634,893,625	26,615,342,577	
2009 Total	5,116,061,739	5,695,924,295	4,016,222,373	26,213,989,644	
2010 Total	5,564,396,540	6,180,235,858	4,023,337,698	27,306,978,254	
2011 Total	6,122,976,477	6,261,003,604	3,650,264,390	27,289,441,246	
January	504,747,264	489,810,695	374,588,395	2,323,627,884	
February	519,387,928	474,744,390	355,760,252	2,242,302,756	
March	578,952,549	499,514,384	393,672,486	2,434,907,681	
April	530,761,005	496,053,281	458,065,368	2,375,653,125	
May	585,083,260	511,957,313	381,311,038	2,411,317,147	
June	579,889,295	500,563,323	333,625,239	2,290,616,925	
July	607,380,048	503,945,416	297,894,575	2,275,375,185	
August	654,440,125	507,136,889	200,824,966	2,272,214,068	
September	599,029,589	471,555,055	197,649,800	2,168,986,502	
October	567,406,062	502,334,020	239,727,782	2,278,058,214	
November	521,902,768	477,280,225	283,682,088	2,235,151,362	
December	523,344,715	544,256,521	401,340,216	2,409,136,605	
2012 Total	6,772,324,608	5,979,151,512	3,918,142,205	27,717,347,454	

* Excludes receipts from pool handlers.

** Includes Minimum Price Class utilization (animal feed and dumpage).

21 Class I Route Sales in the Northeast Marketing Area by Handlers Not Regulated Under the Order, 2008–2012

Month	Order No. 5 Appalachian	Order No. 33 Midwest	Total In-Area				Sales by Non-Regulated Handlers	
			All Other Federal Orders*		Producer- Handlers	Exempt Plants		
			Partially Regulated	Pounds				
2008 Total	19,329,417	171,277,189	18,242,840	136,365,815	132,961,546	37,649,695	515,826,502	
2009 Total	20,192,232	255,921,278	22,479,964	167,482,378	140,508,767	36,366,536	642,951,155	
2010 Total	21,718,874	166,900,990	68,512,813	202,544,359	104,618,442	33,803,665	598,099,143	
2011 Total	50,237,471	114,047,225	100,087,210	253,431,616	78,143,920	32,907,546	628,854,988	
January	5,644,622	7,839,408	11,436,719	22,496,067	6,346,747	2,725,586	56,489,149	
February	4,893,470	8,714,329	10,302,803	21,279,274	6,223,003	2,546,734	53,959,613	
March	1,548,005	9,231,908	12,396,264	27,102,642	6,627,058	2,762,954	59,668,831	
April	1,894,371	9,368,818	8,878,911	24,537,221	6,315,251	2,687,021	53,681,593	
May	1,535,835	13,308,774	10,526,816	25,926,253	6,363,128	2,813,321	60,474,127	
June	1,318,222	12,262,472	10,978,902	22,912,443	6,237,657	2,613,910	56,323,606	
July	2,140,791	12,476,003	10,209,516	23,669,331	6,354,169	2,618,670	57,468,480	
August	1,997,683	13,761,043	10,641,594	22,168,363	6,745,496	2,700,500	58,014,679	
September	1,969,542	12,597,442	9,537,436	24,501,873	6,149,458	2,574,071	57,329,822	
October	2,707,325	25,116,573	10,599,857	19,007,456	6,686,534	2,664,923	66,782,668	
November	2,143,384	25,278,021	11,682,328	19,138,002	6,529,182	2,598,765	67,369,682	
December	1,898,860	25,406,936	9,847,455	19,719,911	6,055,137	2,703,526	65,631,825	
2012 Total	29,692,110	175,361,727	127,038,601	272,458,836	76,632,820	32,009,981	713,194,075	

* Includes Order Nos. 7-Southeast, 30-Upper Midwest, 32-Central, 124-Pacific Northwest, 126-Southwest, and 131-Arizona.

23 Class II Use of Fluid Milk Products and Cream at Pool Plants*, 2012

	Packaged Cream		Nonpool Bulk**		Bakery, Candy, and Soup Products		Cottage Cheese and Related Products	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
January	79,761,487	17.59	37,091,597	8.88	57,372,462	4.62	37,182,841	0.80
February	80,691,183	17.79	38,848,484	8.09	48,556,642	4.64	36,330,176	0.79
March	89,308,354	18.65	44,530,025	8.22	54,291,637	4.70	36,686,991	0.71
April	84,338,224	17.95	39,223,179	8.89	44,445,493	4.74	28,426,854	0.85
May	89,275,768	17.96	43,174,475	9.20	51,433,259	4.68	33,579,814	0.76
June	84,464,219	18.43	42,897,687	9.17	57,908,032	4.66	34,051,541	0.75
July	85,639,773	18.05	50,418,009	8.39	57,914,527	4.59	33,776,893	0.84
August	87,894,257	18.20	55,367,646	8.20	60,261,543	4.46	37,969,006	0.83
September	83,641,244	17.71	45,856,560	7.60	58,856,720	4.27	34,661,310	0.78
October	92,857,856	18.04	47,245,955	7.95	52,639,252	4.51	34,260,447	0.77
November	96,072,543	18.64	41,979,306	8.61	51,056,007	4.30	29,607,860	0.86
December	94,191,836	18.16	43,065,333	9.21	43,796,698	3.95	29,645,171	0.87
Total/Average	1,048,136,744	18.10	529,698,256	8.53	638,532,272	4.51	406,178,904	0.80
	Ricotta Cheese		Sour Cream and Aerated Cream		Yogurt and Eggnog		Ice Cream, Desserts, Condensed, and Mixes	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
January	8,659,215	5.58	17,299,326	14.63	168,358,038	0.50	99,211,493	7.02
February	17,702,713	4.96	15,091,945	14.71	180,323,226	0.53	101,997,423	6.83
March	17,551,951	5.13	18,493,730	13.92	195,607,935	0.49	122,598,489	6.91
April	12,108,953	6.29	12,228,967	14.84	184,657,203	0.50	125,372,927	6.75
May	12,389,576	8.26	14,942,177	14.88	212,617,695	0.41	127,798,599	6.68
June	11,236,347	3.17	15,419,936	14.35	205,519,540	0.46	127,871,137	6.86
July	11,145,368	4.85	14,738,334	14.98	216,416,267	0.45	137,048,838	6.44
August	15,161,641	4.35	14,063,832	15.55	229,479,643	0.44	135,514,388	6.13
September	17,532,281	4.70	13,255,179	14.25	219,762,603	0.44	107,912,737	6.42
October	13,274,605	5.45	18,413,625	13.69	192,606,776	0.45	96,397,343	6.75
November	20,503,967	4.91	18,795,763	15.00	177,092,400	0.53	86,066,005	6.65
December	19,206,041	5.64	14,395,050	16.14	203,859,175	0.47	74,243,959	6.96
Total/Average	176,472,658	5.27	187,137,864	14.75	2,386,300,501	0.47	1,342,033,338	6.70
	Shrinkage & Interhandler Difference		Total Class II					
	Product pounds	Butterfat percent	Product pounds	Butterfat percent				
January	(189,195)	N/A	504,747,264	6.16				
February	(153,864)	N/A	519,387,928	5.99				
March	(116,563)	N/A	578,952,549	6.22				
April	(40,795)	N/A	530,761,005	6.23				
May	(128,103)	N/A	585,083,260	6.03				
June	520,856	14.78	579,889,295	6.00				
July	282,039	N/A	607,380,048	5.79				
August	18,728,169	3.65	654,440,125	5.56				
September	17,550,955	3.60	599,029,589	5.40				
October	19,710,203	2.86	567,406,062	6.05				
November	728,917	8.68	521,902,768	6.61				
December	941,452	1.51	523,344,715	6.23				
Total/Average	57,834,071	5.85	6,772,324,608	6.02				

* Includes sales to nonpool manufacturing plants.

** Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

24 Class III Use of Fluid Milk Products and Cream at Pool Plants*, 2012

	Nonpool Bulk and Condensed Products**		American-Type Cheeses		Cream Cheese		Italian-Type Cheeses	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
	928,353	10.66	171,992,555	3.67	57,555,930	13.14	213,133,041	3.12
January	3,143,358	22.93	162,744,792	3.66	64,262,255	11.77	201,488,931	3.01
February	5,171,265	13.57	173,064,043	3.65	60,622,483	13.54	214,540,770	3.08
March	2,781,811	14.30	168,506,693	3.52	52,314,794	13.69	231,035,249	2.87
April	2,860,965	21.98	170,190,868	3.40	59,265,421	12.58	237,224,587	3.02
May	3,471,308	21.87	167,992,358	3.41	61,065,498	12.48	226,888,368	3.14
June	2,448,473	24.40	167,042,106	3.48	60,621,060	12.05	226,054,026	2.95
July	2,828,268	26.51	167,976,458	3.47	65,830,902	11.95	225,174,052	3.18
August	2,506,187	21.93	159,873,599	3.58	61,920,976	12.33	206,891,398	3.25
September	3,183,748	13.67	170,721,412	3.63	70,996,062	11.84	215,181,817	3.31
October	2,571,848	18.21	162,525,361	3.64	65,274,608	13.06	207,600,004	3.16
November	2,662,806	15.87	182,565,612	3.76	58,079,156	13.54	260,023,828	3.16
Total/Average	34,558,390	18.83	2,025,195,857	3.57	737,809,145	12.66	2,665,236,071	3.10

	Swiss and Other-Type Cheeses		Shrinkage & Interhandler Difference		Total Class III	
	Product pounds	Butterfat percent	Product pounds	Butterfat percent	Product pounds	Butterfat percent
	41,266,174	3.31	(49,739)	N/A	484,826,314	4.53
January	37,924,334	3.30	329,008	N/A	469,892,678	4.59
February	40,951,657	3.29	94,132	24.82	494,444,350	4.70
March	35,925,899	3.16	(97,601)	N/A	490,466,845	4.33
April	37,312,436	3.33	(23)	N/A	506,854,254	4.39
May	36,599,078	3.12	(43,340)	N/A	495,973,270	4.51
June	40,362,184	3.01	(223)	N/A	496,527,626	4.35
July	40,278,890	3.07	(140)	N/A	502,088,430	4.55
August	35,659,520	3.15	(1,582)	N/A	466,850,098	4.66
September	37,325,611	3.59	99,802	44.18	497,508,452	4.73
October	33,615,172	3.58	(54,628)	N/A	471,532,365	4.80
November	35,570,555	3.39	0	0.00	538,901,957	4.56
Total/Average	452,791,510	3.28	275,666	23.00	5,915,866,639	4.56

* Includes sales to nonpool manufacturing plants.

** Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

25 Class IV Use of Fluid Milk Products and Cream at Pool Plants*, 2012

	Nonpool Bulk**		Condensed Products		Butter		Dried Milk Products	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	9,979,162	22.18	11,176,762	2.74	24,955,048	53.02	220,824,026	0.52
February	7,533,772	20.98	7,465,599	2.41	22,357,628	53.53	212,110,268	0.46
March	9,200,718	16.18	7,423,866	1.92	19,834,869	56.34	250,481,540	0.32
April	10,921,546	13.47	12,900,164	2.34	23,309,538	55.30	302,556,935	0.30
May	7,892,427	15.79	13,362,539	2.26	20,112,765	55.02	240,971,243	0.46
June	6,486,486	14.16	13,045,529	2.17	13,228,128	58.08	212,874,792	0.41
July	7,279,397	16.00	11,427,449	2.63	11,740,393	57.50	174,044,378	0.37
August	7,506,426	16.19	15,139,241	2.68	10,756,202	52.41	109,367,063	0.90
September	10,280,403	17.25	15,712,070	2.75	12,120,439	53.86	61,540,751	0.95
October	7,691,698	20.69	17,774,721	2.65	13,965,868	54.79	106,990,917	0.85
November	6,779,446	17.32	16,437,445	1.95	14,995,133	55.49	153,775,253	0.57
December	10,220,987	14.55	17,283,069	1.95	24,400,103	54.93	240,224,194	0.38
Total/Average	101,772,468	17.06	159,148,454	2.37	211,776,114	55.02	2,285,761,360	0.54

	Shrinkage and Interhandler Difference		Ending Inventory		Skim Equivalent of NFMS to Fortify Class I		Total Class IV	
	Product	Butterfat	Product	Butterfat	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent	pounds	percent	pounds	percent
January	21,513,588	3.09	81,303,647	5.60	4,836,162	0.02	374,588,395	5.90
February	19,142,784	3.22	81,426,268	5.60	5,723,933	0.02	355,760,252	5.59
March	20,802,481	3.38	81,104,327	5.65	4,824,685	0.02	393,672,486	4.80
April	20,129,541	3.00	83,313,211	5.73	4,934,433	0.02	458,065,368	4.57
May	19,550,307	3.30	74,463,898	5.57	4,957,859	0.02	381,311,038	4.85
June	19,682,746	3.70	62,480,663	5.43	5,826,895	0.02	333,625,239	4.16
July	17,384,280	3.53	72,006,197	5.37	4,012,481	0.03	297,894,575	4.48
August	72,302	25.99	53,974,651	6.48	4,009,081	0.03	200,824,966	5.86
September	(250,355)	N/A	92,783,162	5.62	5,463,330	0.02	197,649,800	7.34
October	276,160	3.82	85,599,929	5.57	7,428,489	0.02	239,727,782	6.43
November	17,554,411	3.44	67,854,242	6.82	6,286,158	0.02	283,682,088	5.61
December	17,835,504	4.04	86,098,075	6.22	5,278,284	0.02	401,340,216	5.53
Total/Average	173,693,749	5.50	922,408,270	5.81	63,581,790	0.02	3,918,142,205	5.43

* Includes sales to nonpool manufacturing plants.

** Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

26 Minimum Price Class Use and Total Utilization at Pool Plants, 2012

	Total Minimum* Price Class Utilization		Total Utilization by Pool Plants	
	Product	Butterfat	Product	Butterfat
	pounds	percent	pounds	percent
January	4,984,381	2.17	2,323,627,884	3.98
February	4,851,712	2.45	2,242,302,756	3.95
March	5,070,034	2.58	2,434,907,681	3.92
April	5,586,436	4.06	2,375,653,125	3.85
May	5,103,059	2.34	2,411,317,147	3.85
June	4,590,053	2.20	2,290,616,925	3.81
July	7,417,790	2.62	2,275,375,185	3.80
August	5,048,459	2.39	2,272,214,068	3.88
September	4,704,957	2.62	2,168,986,502	3.94
October	4,825,568	2.52	2,278,058,214	4.02
November	5,747,860	2.71	2,235,151,362	4.12
December	5,354,564	2.48	2,409,136,605	4.06
Total/Average	63,284,873	2.60	27,717,347,454	3.93

* Used in animal feed and dumpage.

27 Number of Handlers*, 2012

	Pool Handlers	Producer- Handlers	Partially Regulated Handlers**	Less handlers having plants in more than one category	Total
January	66	12	67	(8)	137
February	65	13	67	(8)	137
March	65	13	69	(10)	137
April	64	13	69	(10)	136
May	65	12	72	(12)	137
June	64	13	70	(10)	137
July	65	13	71	(11)	138
August	65	13	70	(10)	138
September	64	13	70	(9)	138
October	64	13	69	(8)	138
November	64	13	69	(8)	138
December	65	12	69	(9)	137
Average	65	13	69	(9)	137

* Does not include milk route operators, subdealers, vendors, or peddlers who do not operate plants.

** Includes exempt distributing plants pursuant to Section 1000.8(e) and other federal order plants with route disposition in marketing area.

28 Number of Pool Plants*, 2012

	Distributing Plants	Supply Unit Plants	Supply System Plants	Supply Plants	Total
January	53	3	8	2	66
February	52	3	8	2	65
March	52	3	8	2	65
April	51	2	8	2	63
May	52	2	8	2	64
June	51	2	8	2	63
July	51	2	8	2	63
August	51	2	8	2	63
September	51	2	8	2	63
October	51	2	8	2	63
November	51	2	8	2	63
December	52	2	8	2	64
Average	52	2	8	2	64

* Includes cooperative associations' plants in the marketing area.

Plant Classification Information, 2012

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Pool Distributing Plants:															
A.B. Munroe Dairy, Inc.															
Boice Brothers Dairy, Inc.															
Byrne Dairy, Inc.															
Casp LLC															
Clover Farms Dairy Company															
Cloverland/Green Spring Dairy															
Crescent Ridge Dairy, Inc.															
Crowley Foods Division of HP Hood LLC															
Crowley Foods Division of HP Hood LLC															
Cumberland Dairy, Inc.															
Dairy Maid Dairy, Inc.															
Dutch Valley Food Company, Inc.															
Elmhurst Dairy, Inc.															
Farmland Dairies LLC															
Garelick Farms, Inc.															
Garelick Farms, Inc.															
Garelick Farms, Inc.															
Garelick Farms, Inc.															
Garelick Farms, Inc.															
Garelick Seibert Dairy Co.															
GW Packaging (formerly Goodwest Industries Inc.)															
Halo Farm, Inc.															
Harrisburg Dairies Inc															
High Lawn Farm, LLC															
HP Hood LLC															
HP Hood LLC															
HP Hood LLC															
HP Hood LLC															
HP Hood LLC															
Hy-Point Dairy Farms, Inc.															
Longacre's Modern Dairy, Inc.															
Marva Maid Dairy															
McEachron, Seth dba Battenkill Valley Creamery															
Midland Farms, Inc.															
Morningstar Foods Inc.															
Oak Tree Farm Dairy, Inc.															
Oakhurst Dairy															
Orin Thomas and Sons Incorporated dba Thomas Dairy															
Readington Farms, Inc.															
Ronnybrook Farm Dairy, Inc.															
Rosenberger's Dairies, LLC															
Rutter Bros. Dairy, Inc.															
Shenandoah's Pride, LLC															

Plant Classification Information, 2012 (continued)

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Pool Distributing Plants (continued):															
Steuben Foods, Incorporated	Elma	NY	2.20	x	x	x	x	x	x	x	x	x	x	x	x
Stewart's Processing Corp.	Greenfield Center	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x
Superior Dairy, Inc.	Wauseon	OH	1.80	x	x	x	x	x	x	x	x	x	x	x	x
Swiss Premium Dairy	Lebanon	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Trickling Springs Creamery LLC	Chambersburg	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Turkey Hill Dairy	Conestoga	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Tuscar/Lehigh Dairies, Inc.	Lansdale	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Upstate Niagara Cooperative, Inc.	Rochester	NY	2.30	x	x	x	x	x	x	x	x	x	x	x	x
Wawa Dairy Farms	Media	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Worcester Creameries Corp.	Roxbury	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x
Pool Supply Plants:															
Fleur De Lait Foods Ltd.	New Holland	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Queensboro Farm Products, Inc.	Canastota	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Pool Supply Unit Plants:															
Crowley Foods Division of HP Hood LLC	Airport	NY	2.30	x	x	x	x	x	x	x	x	x	x	x	x
HP Hood LLC	Vernon	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Ultra Dairy, LLC	E. Syracuse	NY	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Pool Supply System Plants:															
Agri-Mark, Inc.	Cabot	VT	2.60	x	x	x	x	x	x	x	x	x	x	x	x
Agri-Mark, Inc.	Chateaugay	NY	2.30	x	x	x	x	x	x	x	x	x	x	x	x
Agri-Mark, Inc.	Middlebury	VT	2.60	x	x	x	x	x	x	x	x	x	x	x	x
Dairy Farmers of America, Inc.	Middlebury Center	PA	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Dairy Farmers of America, Inc.	Reading	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Land O'Lakes, Inc.	Carlisle	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Maryland and Virginia Milk Producers Cooperative Assoc., Inc.	Laurel	MD	3.00	x	x	x	x	x	x	x	x	x	x	x	x
St. Albans Cooperative Creamery, Inc.	St. Albans	VT	2.40	x	x	x	x	x	x	x	x	x	x	x	x
Producer-Handlers:															
Dunajski Dairy, Inc.	Peabody	MA	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Hatchland Dairy	N. Haverhill	NH	2.60	x	x	x	x	x	x	x	x	x	x	x	x
High Lawn Farm, LLC	Lee	MA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Kreider Dairy Farms, Inc.	Manheim	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Maplehofe Dairy, Inc.	Quarryville	PA	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Mapleline Farm Home Delivery Service, Inc.	Hadley	MA	3.00	x	x	x	x	x	x	x	x	x	x	x	x
McNamara, Patrick/McNamara's Dairy	Plainfield	NH	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Merrymead Farm, Inc.	Lansdale	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x
Monument Farms, Inc.	Weybridge	VT	2.60	x	x	x	x	x	x	x	x	x	x	x	x
Richardson's Farms, Inc.	Middleton	MA	3.25	x	x	x	x	x	x	x	x	x	x	x	x
Ronnybrook Farm Dairy, Inc.	Ancramdale	NY	2.70	x	x	x	x	x	x	x	x	x	x	x	x
South Mountain Creamery, L.L.C.	Middletown	MD	2.90	x	x	x	x	x	x	x	x	x	x	x	x
Tanner Brothers & Sons, Inc.	Wayland	PA	3.05	x	x	x	x	x	x	x	x	x	x	x	x

Plant Classification Information, 2012 (continued)

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer-Handlers (continued):															
Willard J. Stearns & Sons, Inc. dba Mountain Dairy Wright's Dairy Farm, Inc.	Storrs N. Smithfield	CT RI	3.15 3.25	x	x	x	x	x	x	x	x	x	x	x	x
Bayside State Prison														x	x
Camp Hill Village													x	x	x
Charles Farms, Inc. dba Pine View Dairy												x	x	x	x
Christiansen Dairy Company											x	x	x	x	x
Coopers Hilltop Farm										x	x	x	x	x	x
Dutchway Farm Market, Inc.									x	x	x	x	x	x	x
Elmhurst Dairy Farms, LLC								x	x	x	x	x	x	x	x
Fish Family Farm, Inc.							x	x	x	x	x	x	x	x	x
First Light Farm & Creamery							x	x	x	x	x	x	x	x	x
Freddy-Hill Farms							x	x	x	x	x	x	x	x	x
Green Mountain Organic Creamery							x	x	x	x	x	x	x	x	x
Hawthorne Valley Farm							x	x	x	x	x	x	x	x	x
Jean Moniz, dba Arruda's Dairy Farm							x	x	x	x	x	x	x	x	x
Kolbs Farm Store							x	x	x	x	x	x	x	x	x
Lapp Valley Farm							x	x	x	x	x	x	x	x	x
Manino, Samuel A. dba Dairy-Del Dairy							x	x	x	x	x	x	x	x	x
Mapleline Farm Home Delivery Service, Inc.							x	x	x	x	x	x	x	x	x
Martin, Nevin L.L.C dba Hillcrest Dairy							x	x	x	x	x	x	x	x	x
Merry Meadow Farm, Inc.							x	x	x	x	x	x	x	x	x
Misty Meadow Farms							x	x	x	x	x	x	x	x	x
Oregon Dairy, Inc.							x	x	x	x	x	x	x	x	x
Peaceful Meadows Ice Cream, Inc.							x	x	x	x	x	x	x	x	x
Penn View Farm							x	x	x	x	x	x	x	x	x
Perrydell Farm							x	x	x	x	x	x	x	x	x
Puleo's Dairy							x	x	x	x	x	x	x	x	x
Rudolf Steiner Fellowship Foundation							x	x	x	x	x	x	x	x	x
Sammons, Victor dba Duncraven Farms Dairy							x	x	x	x	x	x	x	x	x
S.B. Winsor Dairy, Inc.							x	x	x	x	x	x	x	x	x
Shaw Farm Dairy, Inc.							x	x	x	x	x	x	x	x	x
Smyth, Michael E. dba Trinity Farm							x	x	x	x	x	x	x	x	x
Stillman Dairy							x	x	x	x	x	x	x	x	x
Stratford Organic Creamery							x	x	x	x	x	x	x	x	x
Suloman's Dairy							x	x	x	x	x	x	x	x	x
Sunrise Family Farms, Inc.							x	x	x	x	x	x	x	x	x
Synakowski, Walter J & Daniel S dba Valley Side Farm							x	x	x	x	x	x	x	x	x
Van Wie, Charles F. dba Meadowbrook Farms Dairy							x	x	x	x	x	x	x	x	x
Wake Robin Farms							x	x	x	x	x	x	x	x	x
Yoders Country Market							x	x	x	x	x	x	x	x	x

(Continued on following page)

Plant Classification Information, 2012 (continued)

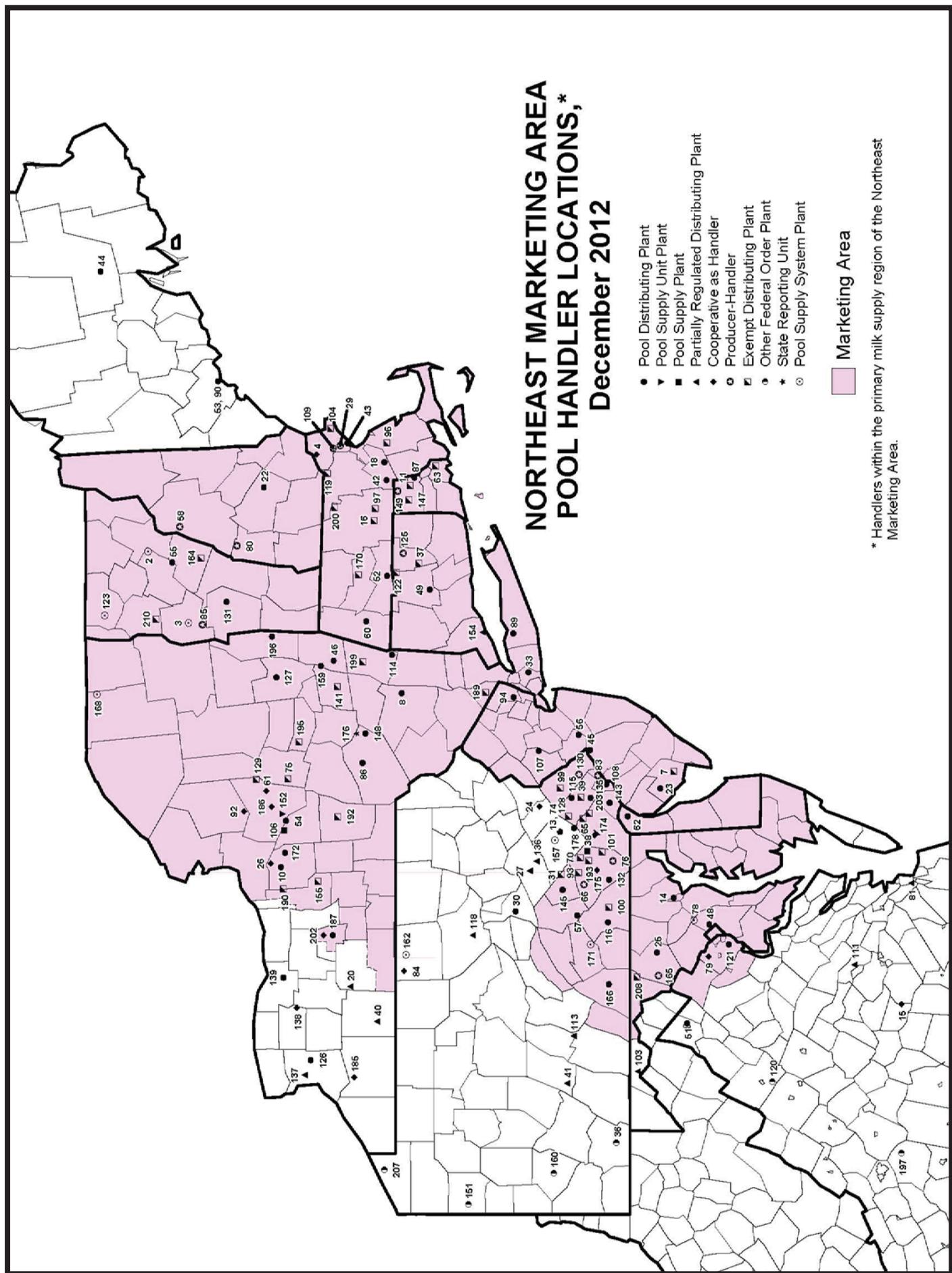
Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Partially Regulated Plants:															
Crowley Foods Division of HP Hood LLC	Arkpott	NY	2.30	x	x	x	x	x	x	x	x	x	x	x	x
Dan-Ed Corporation, T/A Guers Dairy Darigold, Inc.	Pottsville	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
Friendship Dairies, Inc.	Boise	ID	1.60	x	x	x	x	x	x	x	x	x	x	x	x
Galliker Dairy Company	Friendship	NY	2.30	x	x	x	x	x	x	x	x	x	x	x	x
Gossner Foods, Inc.	Johnstown	PA	2.30	x	x	x	x	x	x	x	x	x	x	x	x
Kohler Mix Specialties, LLC	Logan	UT	1.90	x	x	x	x	x	x	x	x	x	x	x	x
Marva Maid Dairy	Newington	CT	3.15	x	x	x	x	x	x	x	x	x	x	x	x
Morningstar Foods Inc.	Newport News	VA	3.20	x	x	x	x	x	x	x	x	x	x	x	x
PET Dairy-Richmond	Gustine	CA	1.70	x	x	x	x	x	x	x	x	x	x	x	x
Potomac Farms Dairy	Richmond	VA	3.10	x	x	x	x	x	x	x	x	x	x	x	x
Ritchey's Dairy, Inc.	Cumberland	MD	2.60	x	x	x	x	x	x	x	x	x	x	x	x
Schneider - Valley Farms, Inc.	Martinsburg	PA	2.30	x	x	x	x	x	x	x	x	x	x	x	x
Stremicks Heritage Foods	Williamsport	PA	2.50	x	x	x	x	x	x	x	x	x	x	x	x
Superior Dairy, Inc.	Riverside	CA	2.00	x	x	x	x	x	x	x	x	x	x	x	x
Tuscar/Lehigh Dairies, Inc.	Canton	OH	2.00	x	x	x	x	x	x	x	x	x	x	x	x
Upstate Niagara Cooperative, Inc.	Schuykill Haven	PA	2.80	x	x	x	x	x	x	x	x	x	x	x	x
White Wave Foods	Buffalo	NY	2.20	x	x	x	x	x	x	x	x	x	x	x	x
	City of Industry	CA	2.10												
Section 1000.9 (c) Handlers:															
Agri-Mark, Inc.	Methuen	MA													
Boonville Farms Cooperative, Inc.	Rome	NY													
Cooperative Milk Producers Association	Blackstone	VA													
Cumberland Valley Milk Producers	Allentown	PA													
Dairy Farmers of America, Inc.	Knoxville	TN													
Dairy Marketing Services, LLC	N. Syracuse	NY													
Down State M.P. Cooperative, Inc.	Goshen	NY													
Fingerlakes Milk Cooperative, Inc.	Penn Yan	NY													
H.P. Farmers Cooperative, Inc.	Holland Patent	NY													
Lancaster Organic Farmers Co-op	Bird In Hand	PA													
LANCQO-Pennland Quality Milk Producers	Honey Brook	PA													
Maryland and Virginia Milk Producers Cooperative, Inc.	Reston	VA													
Middlebury Cooperative Milk Producers Association	Little Marsh	PA													
Oneida-Lewis Milk Producers Cooperative, Inc.	Constableville	NY													
Steamburg Milk Producers Cooperative, Inc.	Otto	NY													
Upstate Niagara Cooperative, Inc.	LeRoy	NY													
White Eagle Cooperative Assoc.	South Bend	IN													
Cooperative State Reporting Units:															
CROPP West Virginia	LaFarge	WV													
Dairy Farmers of America, Inc. KY	Knoxville	TN													
Dairy Farmers of America, Inc. NC	Knoxville	TN													
DFA - Michigan	Fairlawn	OH													
DFA - Ohio	Fairlawn	OH													

(Continued on following page)

Plant Classification Information, 2012 (continued)

Plant Name	City	State	Class I Differential	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Cooperative State Reporting Units (continued):															
DFA - Pennsylvania Organic	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x
DMS - Indiana Organic	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x
DMS - Michigan Organic	Fairlawn	OH		x	x	x	x	x	x	x	x	x	x	x	x
DMS - Ohio Organic	Baraboo	WI		x	x	x	x	x	x	x	x	x	x	x	x
Foremost Farms Organic IN	Baraboo	WI		x	x	x	x	x	x	x	x	x	x	x	x
Foremost Farms Organic OH	Reston	VA		x	x	x	x	x	x	x	x	x	x	x	x
Maryland and Virginia Milk Producers Coop - OH	Novi	MI		x	x	x	x	x	x	x	x	x	x	x	x
Michigan Milk Producers Organic - IN	Novi	MI		x	x	x	x	x	x	x	x	x	x	x	x
Michigan Milk Producers Organic - MI	Shiloh	OH		x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-KY	Shiloh	OH		x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-MI	Shiloh	OH		x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-OH	Shiloh	OH		x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-PA	Shiloh	OH		x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-VA	Shiloh	OH		x	x	x	x	x	x	x	x	x	x	x	x
NFO Organic-WV	South Bend	IN		x	x	x	x	x	x	x	x	x	x	x	x
White Eagle Cooperative Association - MI	Roxbury	NY		x	x	x	x	x	x	x	x	x	x	x	x
State Reporting Units:															
Worcester Creameries Horizon Organic Michigan															
Grand Rapids	MI														
Maplewood	MN														
Platteville	CO														
Detroit	MI														
Portland	OR														
Sharpsville	PA														
Wirtz	VA														
High Point	NC														
Erie	PA														
Asheville	NC														
Murray	KY														
Sulphur Springs	TX														
Anderson	IN														
Richmond	VA														
Granite City	IL														
Floresville	TX														
Pittsburgh	PA														
Phoenix	AZ														
Pomeroy	OH														
Canton	OH														
Charleston	WV														
Uniontown	PA														
Mt. Crawford	VA														

Note: In months without an 'x' plant may be classified under another category, not pooled under Order No. 1, or not operating.



Northeast Marketing Area Pool Handler Locations Index, December 2012

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location		State	Differential	Base Differential	Adjustment
			EAST PROVIDENCE	RI				
87	PD	A. B. MUNROE DAIRY, INC.	CABOT	VT	\$3.25	\$0.00		
2	PSS	AGRI-MARK, INC.	CHATEAUGAY	NY	\$2.60	(\$0.65)		
168	PSS	AGRI-MARK, INC.	MIDDLEBURY	VT	\$2.30	(\$0.95)		
3	PSS	AGRI-MARK, INC.	METHEUEN	MA	\$2.60	(\$0.65)		
4	9C	AGRI-MARK, INC.	LEESBURG	NJ	\$3.05	(\$0.20)		
7	ED	BAYSIDE STATE PRISON	KINGSTON	NY	\$2.80	(\$0.45)		
8	PD	BOICE BROTHERS DAIRY, INC.	ROME	NY				
186	9C	BOONVILLE FARMS COOPERATIVE, INC.	SYRACUSE	NY	\$2.50	(\$0.75)		
10	PD	BYRNE DAIRY INC.	KIMBERTON	PA	\$3.05	(\$0.20)		
203	ED	CAMPHILL VILLAGE	PENN YAN	NY	\$2.30	(\$0.95)		
187	PD	CASP LLC	LANCASTER	PA	\$2.90	(\$0.35)		
101	ED	CHARLES FARMS, INC. DBA PINE VIEW DAIRY	NORTH PROVIDENCE	RI	\$3.25	\$0.00		
11	ED	CHRISTIANSEN DAIRY COMPANY	READING	PA	\$2.80	(\$0.45)		
13	PD	CLOVER FARMS DAIRY COMPANY	BALTIMORE	MD	\$3.00	(\$0.25)		
14	PD	CLOVERLAND FARMS DAIRY	BLACKSTONE	VA				
15	9C	COOPERATIVE MILK PRODUCERS ASSOCIATION	ROCHDALE	MA	\$3.10	(\$0.15)		
16	ED	COOPERS HILLTOP FARM	SHARON	MA	\$3.25	\$0.00		
18	PD	CRESCENT RIDGE DAIRY, INC.	ARKPORT	NY	\$2.30	(\$0.95)		
20	PR	CROWLEY FOODS DIVISION OF HP HOOD LLC	PHILADELPHIA	PA	\$3.05	(\$0.20)		
108	PD	CROWLEY FOODS DIVISION OF HP HOOD LLC	BRIDGETON	NJ	\$3.05	(\$0.20)		
23	PD	CUMBERLAND DAIRY, INC.	ALLENTOWN	PA				
24	9C	CUMBERLAND VALLEY MILK PRODUCERS	MIDDLEBURY CENTER	PA	\$2.50	(\$0.75)		
162	PSS	DAIRY FARMERS OF AMERICA, INC.	READING	PA	\$2.80	(\$0.45)		
157	PSS	DAIRY FARMERS OF AMERICA, INC.	FREDERICK	MD	\$2.90	(\$0.35)		
25	PD	DAIRY MAID DAIRY, INC.	N. SYRACUSE	NY				
26	9C	DAIRY MARKETING SERVICES, LLC	POTTSVILLE	PA	\$2.80	(\$0.45)		
27	PR	DANED CORPORATION, T/A GUERS DAIRY	SHARPSVILLE	PA	\$2.10	(\$1.15)		
151	OF	DEAN FOODS COMPANY	PEABODY	MA	\$3.25	\$0.00		
29	PH	DUNAJSKI DAIRY, INC.	SUNBURY	PA	\$2.70	(\$0.55)		
30	PD	DUTCH VALLEY FOOD COMPANY, INC.	MYERSTOWN	PA	\$2.80	(\$0.45)		
31	ED	DUTCHWAY FARM MARKET, INC.	MILLBURY	MA	\$3.10	(\$0.15)		
97	ED	ELMHURST DAIRY FARMS, LLC	QUEENS	NY	\$3.15	(\$0.10)		
33	PD	ELMHURST DAIRY, INC.	WALLINGTON	NJ	\$3.15	(\$0.10)		
94	PD	FARMLAND DAIRIES LLC	PENN YAN	NY				
202	9C	FINGER LAKES MILK COOPERATIVE, INC.	BOLTON	CT	\$3.15	(\$0.10)		
37	ED	FISH FAMILY FARM, INC.						

(Continued on following page)

Northeast Marketing Area Pool Handler Locations Index, December 2012 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location		State	Differential	Base Differential	Adjustment
			New Holland	Lansdale				
38	PS	FLEUR DE LAIT FOODS LTD.			PA	\$2.90	(\$0.35)	
39	ED	FREDDY-HILL FARMS			PA	\$3.05	(\$0.20)	
40	PR	FRIENDSHIP DAIRIES, INC.			NY	\$2.30	(\$0.95)	
41	PR	GALLIKER DAIRY COMPANY			PA	\$2.30	(\$0.95)	
44	PD	GARELICK FARMS, INC.			ME	\$2.80	(\$0.45)	
46	PD	GARELICK FARMS, INC.	EAST GREENBUSH		NY	\$2.70	(\$0.55)	
45	PD	GARELICK FARMS, INC.	FLORENCE		NJ	\$3.05	(\$0.20)	
42	PD	GARELICK FARMS, INC.	FRANKLIN		MA	\$3.25	\$0.00	
43	PD	GARELICK FARMS, INC.	LYNN		MA	\$3.25	\$0.00	
210	ED	GREEN MOUNTAIN ORGANIC CREAMERY	HINESBURG		VT	\$2.50	(\$0.75)	
49	PD	GUIDA-SEIBERT DAIRY CO.	NEW BRITAIN		CT	\$3.15	(\$0.10)	
178	PD	GW PACKAGING	DOUGLASSVILLE		PA	\$2.80	(\$0.45)	
61	9C	H.P. FARMERS COOPERATIVE, INC.	HOLLAND PATENT		NY			
56	PD	HALO FARM, INC.	TRENTON		NJ	\$3.10	(\$0.15)	
57	PD	HARRISBURG DAIRIES INC	HARRISBURG		PA	\$2.80	(\$0.45)	
58	PH	HATCHLAND DAIRY	NORTH HAVERHILL		NH	\$2.60	(\$0.65)	
199	ED	HAWTHORNE VALLEY FARM	GHENT		NY	\$2.70	(\$0.55)	
60	PD	HIGH LAWN FARM, LLC	LEE		MA	\$2.80	(\$0.45)	
197	OF	HOMESTEAD CREAMERY	WIRTZ		VA	\$3.20	(\$0.05)	
52	PD	HP HOOD LLC	AGAWAM		MA	\$3.00	(\$0.25)	
55	PD	HP HOOD LLC	BARRE		VT	\$2.60	(\$0.65)	
22	PD	HP HOOD LLC	CONCORD		NH	\$3.00	(\$0.25)	
54	PD	HP HOOD LLC	ONEIDA		NY	\$2.50	(\$0.75)	
53	PD	HP HOOD LLC	PORTLAND		ME	\$3.00	(\$0.25)	
152	PU	HP HOOD LLC	VERNON		NY	\$2.50	(\$0.75)	
51	PD	HP HOOD LLC	WINCHESTER		VA	\$2.80	(\$0.45)	
62	PD	HY-POINT DAIRY FARMS, INC.	WILMINGTON		DE	\$3.05	(\$0.20)	
63	ED	JEAN MONIZ, DBA ARRUDAS DAIRY FARM	TIVERTON		RI	\$3.25	\$0.00	
154	PR	KOHLER MIX SPECIALTIES, LLC	NEWINGTON		CT	\$3.15	(\$0.10)	
65	ED	KOLBS FARM STORE	SPRING CITY		PA	\$3.05	(\$0.20)	
66	PH	KREIDER DAIRY FARMS, INC.	MANHEIM		PA	\$2.90	(\$0.35)	
175	9C	LANCASTER ORGANIC FARMERS CO-OP	BIRD IN HAND		CARLISLE			
174	9C	LANCO-PENNLAND QUALITY MILK PRODUCERS	HONEY BROOK		PA			
171	PSS	LAND O'LAKES, INC.	QUARRYVILLE		PA			
70	ED	LAPP VALLEY FARM	NEW HOLLAND		PA	\$2.90	(\$0.45)	
74	PD	LONGACRE'S MODERN DAIRY, INC.	BARTO		PA	\$2.80	(\$0.45)	
75	ED	MANNINO, SAMUEL A. DBA DAIRY-DEL DAIRY	FRANKFORT		NY	\$2.50	(\$0.75)	
76	PH	MAPLEHOFE DAIRY, INC.	QUARRYVILLE		PA	\$2.90	(\$0.35)	

(Continued on following page)

Northeast Marketing Area Pool Handler Locations Index, December 2012 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location		State	Differential	Base Differential	Adjustment
			HADLEY	MORAVIA				
170	ED	MAPLELINE FARM HOME DELIVERY SERVICE, INC.			MA	\$3.00	(\$0.25)	
155	ED	MARTIN, NEVIN L LLC DBA HILLCREST DAIRY			NY	\$2.30	(\$0.95)	
48	PD	MARVA MAID DAIRY	LANDOVER		MD	\$3.00	(\$0.25)	
81	PR	MARVA MAID DAIRY	NEWPORT NEWS		VA	\$3.20	(\$0.05)	
78	PSS	MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC.	LAUREL		MD	\$3.00	(\$0.25)	
79	9C	MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC.	RESTON		VA			
196	PD	MCEACHRON, SETH DBA BATTENKILL VALLEY CREAMERY, LLC	SALEM		NY	\$2.60	(\$0.65)	
80	PH	MCNAMARA, PATRICK/MCNAMARA'S DAIRY	PLAINFIELD		NH	\$2.80	(\$0.45)	
207	OF	MEADOW BROOK DY	ERIE		PA	\$2.10	(\$1.15)	
83	PH	MERRYMEAD FARM, INC.	LANSDALE		PA	\$3.05	(\$0.20)	
84	9C	MIDDLEBURY COOPERATIVE MILK PRODUCERS ASSOCIATION	LITTLE MARSH		PA			
159	PD	MIDLAND FARMS, INC.	MENANDS		NY	\$2.70	(\$0.55)	
208	ED	MISTY MEADOW FARMS	SMITHSBURG		MD	\$2.80	(\$0.45)	
85	PH	MONUMENT FARMS, INC.	WEYBRIDGE		VT	\$2.60	(\$0.65)	
86	PD	MORNINGSTAR FOODS INC.	DELHI		NY	\$2.70	(\$0.55)	
89	PD	OAK TREE FARM DAIRY, INC.	EAST NORTHPORT		NY	\$3.15	(\$0.10)	
90	PD	OAKHURST DAIRY	PORTLAND		ME	\$3.00	(\$0.25)	
92	9C	ONEIDA-LEWIS MILK PRODUCERS COOPERATIVE, INC.	CONSTABLEVILLE		NY			
93	ED	OREGON DAIRY, INC.	LITITZ		PA	\$2.90	(\$0.35)	
131	PD	ORIN THOMAS AND SONS INCORPORATED DBA THOMAS DAIRY	RUTLAND		VT	\$2.60	(\$0.65)	
96	ED	PEACEFUL MEADOWS ICE CREAM, INC.	WHITMAN		MA	\$3.25	\$0.00	
99	ED	PENN VIEW FARM	PERKASIE		PA	\$3.05	(\$0.20)	
100	ED	PERRYDELL FARM	YORK		PA	\$2.90	(\$0.35)	
111	PR	PET DAIRY-RICHMOND	RICHMOND		VA	\$3.10	(\$0.15)	
103	PR	POTOMAC FARMS DAIRY	CUMBERLAND		MD	\$2.60	(\$0.65)	
104	ED	PULEO'S DAIRY	SALEM		MA	\$3.25	\$0.00	
106	PS	QUEENSBORO FARM PRODUCTS, INC.	CANASTOTA		NY	\$2.50	(\$0.75)	
107	PD	READINGTON FARMS, INC.	WHITEHOUSE		NJ	\$3.10	(\$0.15)	
109	PH	RICHARDSON'S FARMS, INC.	MIDDLETON		MA	\$3.25	\$0.00	
113	PR	RITCHHEY'S DAIRY, INC.	MARTINSBURG		PA	\$2.30	(\$0.95)	
114	PD	RONNYBROOK FARM DAIRY, INC.	ANCRAMDALE		NY	\$2.70	(\$0.55)	
115	PD	ROSENBERGER'S DAIRIES, LLC	HATFIELD		PA	\$3.05	(\$0.20)	
189	ED	RUDOLPH STEINER FELLOWSHIP FOUNDATION	SPRING VALLEY		NY	\$3.15	(\$0.10)	
116	PD	RUTTER BROS. DAIRY, INC.	YORK		PA	\$2.90	(\$0.35)	
147	ED	S. B. WINSOR DAIRY, INC.	JOHNSTON		RI	\$3.25	\$0.00	
195	ED	SAMMONS, VICTOR DBA DUNCRAVEN FARMS DAIRY	FORT PLAIN		NY	\$2.70	(\$0.55)	

(Continued on following page)

Northeast Marketing Area Pool Handler Locations Index, December 2012 (continued)

Map Plant No.	Qualified Status*	Plant Name	Plant/Cooperative Location		State	Differential	Base Differential	Adjustment
			WILLIAMSPORT	PITTSBURGH				
118	PR	SCHNEIDER-VALLEY FARMS, INC.			PA	\$2.50		(\$0.75)
160	OF	SCHNEIDER'S DAIRY, INC.			PA	\$2.10		(\$1.15)
119	ED	SHAW FARM DAIRY, INC.			MA	\$3.25	\$0.00	
121	PD	SHENANDOAH'S PRIDE, LLC	SPRINGFIELD		VA	\$3.00	(\$0.25)	
122	ED	SMYTH, MICHAEL E, DBA TRINITY FARM	ENFIELD		CT	\$3.15	(\$0.10)	
165	PH	SOUTH MOUNTAIN CREAMERY, L.L.C.	MIDDLETOWN		MD	\$2.90	(\$0.35)	
123	PH	ST. ALBANS COOPERATIVE CREAMERY, INC.	ST. ALBANS		VT	\$2.40	(\$0.85)	
185	9C	STEAMBURG MILK PRODUCERS COOPERATIVE, INC.	OTTO		NY			
126	PD	STEUBEN FOODS, INCORPORATED	ELMA		NY	\$2.20		(\$1.05)
127	PD	STEWART'S PROCESSING CORP.	GREENFIELD CENTER		NY	\$2.70		(\$0.55)
200	ED	STILLMAN DAIRY	LUNENBERG		MA	\$3.10		(\$0.15)
164	ED	STRAFFORD ORGANIC CREAMERY	STRAFFORD		VT	\$2.60		(\$0.65)
128	ED	SULOMAN'S DAIRY	GILBERTSVILLE		PA	\$3.05		(\$0.20)
192	ED	SUNRISE FAMILY FARMS, INC.	NORWICH		NY	\$2.50		(\$0.75)
145	PD	SWISS PREMIUM DAIRY	LEBANON		PA	\$2.80		(\$0.45)
129	ED	SYNAKOWSKI, WALTER J & DANIEL S DBA VALLEY SIDE FARM	REMSEN		NY	\$2.50		(\$0.75)
130	PH	TANNER BROTHERS & SONS, INC.	IVYLAND		PA	\$3.05		(\$0.20)
166	PD	TRICKLING SPRINGS CREAMERY LLC	CHAMBERSBURG		PA	\$2.80		(\$0.45)
132	PD	TURKEY HILL DAIRY	CONESTOGA		PA	\$2.90		(\$0.35)
135	PD	TUSCAN/LEHIGH DAIRIES, INC.	LANSDALE		PA	\$3.05		(\$0.20)
136	PR	TUSCAN/LEHIGH DAIRIES, INC.	SCHUYLKILL HAVEN		PA	\$2.80		(\$0.45)
172	PD	ULTRA DAIRY, LLC	EAST SYRACUSE		NY	\$2.50		(\$0.75)
36	OF	UNITED DAIRY, INC.	UNIONTOWN		PA	\$2.30		(\$0.95)
137	PR	UPSTATE NIAGARA COOPERATIVE, INC.	BUFFALO		NY	\$2.20		(\$1.05)
138	9C	UPSTATE NIAGARA COOPERATIVE, INC.	LE ROY		NY			
139	PD	UPSTATE NIAGARA COOPERATIVE, INC.	ROCHESTER		NY	\$2.30		(\$0.95)
141	ED	VAN WIE, CHARLES F. DBA MEADOWBROOK FARMS DAIRY	CLARKSVILLE		NY	\$2.70		(\$0.55)
190	ED	WAKE ROBIN FARM	JORDAN		NY	\$2.50		(\$0.75)
143	PD	WAWA DAIRY FARMS	MEDIA		PA	\$3.05		(\$0.20)
120	OF	WHITE WAVE FOODS	MOUNT CRAWFORD		VA	\$2.90		(\$0.35)
125	PH	WILLARD J. STEARNS & SONS, INC. DBA MOUNTAIN DAIRY	STORRS		CT	\$3.15		(\$0.10)
148	PD	WORCESTER CREAMERIES CORP.	ROXBURY		NY	\$2.70		(\$0.55)
176	SRU	WORCESTER CREAMERIES HORIZON ORGANIC MICHIGAN	NORTH SMITHFIELD		RI	\$3.25		\$0.00
149	PH	WRIGHT'S DAIRY FARM, INC.	NEW HOLLAND		PA	\$2.90		(\$0.35)
193	ED	YODERS COUNTRY MARKET						

*PD = Pool Distributing Plant, PS = Pool Supply Plant, PR = Partially Regulated Distributing Plant, 9C = Cooperative as Handler, PH = Producer-Handler, ED = Exempt Distributing Plant, OF = Other Federal Order Plant, SRU = State Reporting Unit, PSS = Pool Supply System Plant, PU = Pool Supply Unit Plant.

Cooperatives Marketing in the Northeast as of December 31, 2012

- Addison Cooperative Milk Producers Association Inc.
Agri-Mark, Inc.
Boonville Farms Cooperative, Inc.
Butternut Farms Organic Coop Inc.
Cooperative Milk Producers Association
Cooperative Regions of Organic Producer Pools
Cortland Bulk Milk Producers Cooperative Inc.
Cumberland Valley Milk Producers
Dairy Farmers of America, Inc.
Dairylea Cooperative, Inc.
Down State Milk Producers Cooperative, Inc.
Empire-Keystone Milk Producers Cooperative, Inc.
Fingerlakes Milk Cooperative Inc.
Foremost Farms USA, Cooperative
H. P. Farmers Cooperative, Inc.
Interstate Bulk Milk Producers Co-operative, Inc.
Jefferson Bulk Milk Co-op Inc.
Konhokton Milk Producers Co-operative, Inc.
Lancaster Organic Farmers Co-op
Lanco Dairy Farms Co-op
Land O'Lakes, Inc.
Liberty Valley Cooperative Milk Producers Association
Little Falls Milk Cooperative, Inc.
Lowville Producers Dairy Cooperative, Inc.
Maryland and Virginia Milk Producers Cooperative Association, Inc.
Massachusetts Cooperative Milk Producers Federation, Inc.
Michigan Milk Producers Association
Middlebury Cooperative Milk Producers Association, Inc.
Mohawk Valley Cooperative, Inc.
Mount Joy Farmers Co-operative Association
National Farmers Organization, Inc.
North Penn Bulk Milk Producers Cooperative, Inc.
Oneida-Lewis Milk Producers Cooperative, Inc.
Oneida-Madison Milk Producers Co-operative Association, Inc.
Organic Dairy Farmers Cooperative, Inc.
Port Allegany Cooperative Milk Producers Association
Preble Milk Cooperative Association, Inc.
Producers' Co-operative, Inc.
Progressive Dairymen's Cooperative, Inc.
Scenic Mountain Milk Producers Cooperative Inc.
Schenevus-Elk Creek Producers Co-op., Inc.
Schoharie County Cooperative Dairies, Inc.
South New Berlin Milk Cooperative, Inc.
Southern Tier Independent Milk Producers Co-op, Inc.
St. Albans Co-operative Creamery, Inc.
Steamburg Milk Producers Cooperative, Inc.
Sullivan County Co-operative Dairy Association, Inc.
Tioga Valley Cooperative Bulk Milk Producers Association
United North Country Bargaining Coop, Inc.
Upstate Niagara Cooperative, Inc.
Westco Milk Producers Cooperative
White Eagle Cooperative Association

* Cooperative does not have a USDA Capper-Volstead voting determination.

29 | Producer Receipts by State and County*, 2012

State and county	January		February		March	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
Connecticut						
Hartford	9	800	9	788	9	831
Litchfield	29	5,550	28	5,326	28	5,772
New Haven	7	748	7	748	7	766
New London	31	8,397	31	8,003	31	8,697
Tolland	15	7,422	15	7,093	15	7,698
Windham	25	7,097	25	6,863	25	7,395
All Other**	4	245	4	253	4	263
Total/Average	120	30,259	119	29,074	119	31,422
Maine						
Androscoggin	26	3,983	26	4,005	26	4,256
Aroostook	3	400	3	382	12	505
Cumberland	14	1,350	14	1,273	14	1,319
Franklin	17	939	17	928	17	923
Kennebec	47	12,285	47	11,519	45	12,153
Knox	6	288	6	284	6	291
Lincoln	7	703	8	689	8	733
Oxford	11	975	10	881	10	960
Penobscot	46	12,819	47	12,111	47	13,009
Piscataquis	11	679	10	573	10	619
Sagadahoc	3	289	3	255	3	313
Somerset	41	9,583	40	8,928	40	9,810
Waldo	34	5,000	34	4,761	34	5,069
York	13	1,217	13	1,152	13	1,276
Total/Average	279	50,510	278	47,741	285	51,236
Maryland						
Baltimore	16	2,687	17	3,652	17	3,800
Caroline	16	3,954	16	3,808	16	4,188
Carroll	78	13,818	79	13,322	78	15,257
Cecil	27	5,176	27	5,179	27	5,512
Charles	3	81	3	85	3	123
Frederick	73	14,940	72	13,951	74	15,403
Garrett	25	1,643	25	1,554	23	1,643
Harford	20	3,613	20	3,364	20	3,747
Kent	15	4,444	16	6,996	15	4,781
Montgomery	5	747	5	742	5	788
Queen Anne's	8	1,546	8	1,568	8	1,720
St. Mary's	17	647	17	550	16	559
Talbot	6	1,360	6	1,303	6	1,351
Washington	119	20,051	119	19,805	120	19,569
All Other**	7	1,324	7	1,474	7	1,443
Total/Average	435	76,031	437	77,353	435	79,884
Massachusetts						
Berkshire	17	3,516	16	3,324	16	3,620
Bristol	15	1,838	15	1,725	15	1,919
Franklin	33	3,420	33	3,201	33	3,502
Hampden	9	1,275	9	1,158	9	1,268
Hampshire	15	1,967	15	1,863	16	2,056
Middlesex	6	569	6	572	6	609
Plymouth	7	525	7	493	7	560
Worcester	24	2,858	23	2,543	24	2,713
All Other**	1	198	1	195	1	202
Total/Average	127	16,166	125	15,074	127	16,449
New Hampshire						
Belknap	5	631	5	572	5	607
Carroll	16	4,668	16	4,501	16	4,918
Cheshire	13	3,641	13	3,460	13	3,842
Coos	31	4,062	31	3,760	30	3,951
Grafton	5	357	5	348	5	369
Hillsborough	18	3,262	18	3,275	18	3,432
Merrimack	6	1,614	6	1,529	6	1,710
Rockingham	4	1,127	4	1,184	4	1,245
Strafford	14	3,279	14	3,102	14	3,382
Sullivan	2	298	2	301	2	314
Total/Average	114	22,939	114	22,032	113	23,770
New Jersey						
Gloucester	4	1,657	4	1,661	4	1,791
Hunterdon	8	707	8	608	8	705
Salem	13	3,118	13	3,047	13	3,292

(Continued on following page)

29 Producer Receipts by State and County*, 2012 (continued)

State and county	January		February		March	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
New Jersey (continued)						
Sussex	21	2,349	21	2,305	22	2,382
Warren	21	1,767	21	1,699	22	1,848
All Other**	7	920	7	856	8	1,019
Total/Average	74	10,518	74	10,176	77	11,037
New York						
Albany	10	2,246	10	2,165	10	2,450
Allegany	92	8,476	91	8,067	93	8,897
Broome	35	11,766	35	11,115	35	12,074
Cattaraugus	76	7,650	77	7,232	77	7,824
Cayuga	107	75,276	107	72,515	107	77,524
Chautauqua	18	1,479	18	1,377	18	1,474
Chemung	22	2,852	21	2,760	21	2,986
Chenango	192	17,927	193	17,001	193	18,808
Clinton	97	32,062	97	30,613	96	33,336
Columbia	27	9,007	27	8,616	26	9,113
Cortland	113	20,212	112	19,178	110	21,079
Delaware	122	12,448	121	12,041	121	12,910
Dutchess	23	3,977	22	3,589	22	3,895
Erie	60	9,948	60	9,569	60	10,271
Essex	13	1,826	13	1,617	13	1,764
Franklin	136	26,169	134	24,466	134	26,547
Fulton	13	1,865	13	1,800	13	1,887
Genesee	63	34,188	63	32,943	63	35,691
Greene	19	1,211	19	1,160	19	1,290
Herkimer	160	18,895	162	18,303	164	20,101
Jefferson	186	54,377	185	51,585	190	56,142
Lewis	209	43,263	208	41,170	208	44,975
Livingston	59	17,513	58	16,503	58	17,576
Madison	172	25,888	170	24,579	171	26,870
Monroe	14	6,116	14	5,803	14	6,416
Montgomery	235	29,366	234	27,879	234	30,166
Niagara	11	5,148	11	4,871	11	5,250
Oneida	221	35,124	222	33,534	224	36,497
Onondaga	80	42,810	80	40,904	80	44,146
Ontario	102	38,031	103	36,140	103	39,048
Orange	43	5,541	44	5,401	44	5,655
Orleans	19	3,613	19	3,447	20	3,822
Oswego	42	2,795	42	2,636	44	2,984
Otsego	179	16,699	176	15,971	177	17,426
Rensselaer	49	19,194	49	18,046	49	19,720
Saratoga	26	14,245	27	13,402	27	14,166
Schenectady	7	594	7	582	7	584
Schoharie	57	8,001	56	7,560	54	8,327
Schuyler	16	11,048	16	10,471	16	11,510
Seneca	100	11,930	101	11,437	100	12,560
St. Lawrence	232	58,833	232	56,151	311	61,918
Steuben	188	30,466	189	28,687	194	31,393
Sullivan	29	2,534	29	2,487	29	2,572
Tioga	81	11,701	81	11,123	81	11,891
Tompkins	52	17,222	51	16,203	51	17,584
Ulster	4	344	4	313	4	337
Washington	126	28,995	123	27,438	123	29,615
Wayne	52	16,748	49	16,009	49	17,046
Wyoming	122	42,518	122	40,567	122	43,921
Yates	242	19,867	242	18,922	242	20,526
All Other**	2	803	2	735	2	776
Total/Average	4,355	920,807	4,341	876,683	4,434	951,340
Pennsylvania						
Adams	47	15,166	47	14,631	49	16,622
Allegheny	4	352	4	316	4	354
Bedford	111	12,694	113	12,772	111	12,420
Berks	239	39,780	238	38,140	238	41,213
Blair	100	28,296	104	28,355	93	29,406
Bradford	219	22,558	218	21,282	218	23,370
Bucks	17	2,608	17	2,587	17	2,750
Cambria	3	1,562	3	1,534	3	1,636
Centre	122	10,556	119	9,987	120	11,103
Chester	291	38,572	292	37,636	291	41,157
Clinton	82	7,260	82	6,932	83	7,799
Columbia	35	3,249	34	3,277	34	3,489
Crawford	6	946	6	913	6	998

(Continued on following page)

29 Producer Receipts by State and County*, 2012 (continued)

State and county	July		August		September	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
Connecticut						
Hartford	8	668	8	613	8	595
Litchfield	26	5,235	27	5,277	27	5,227
New Haven	7	725	7	631	7	614
New London	31	7,988	30	7,750	29	7,525
Tolland	15	6,954	15	6,651	15	5,823
Windham	25	7,077	25	6,882	24	6,621
All Other**	3	134	3	120	3	95
Total/Average	115	28,781	115	27,924	113	26,500
Maine						
Androscoggin	26	4,245	26	4,173	26	3,902
Aroostook	14	621	14	634	14	583
Cumberland	15	1,242	15	1,260	15	1,181
Franklin	17	969	17	975	17	959
Kennebec	47	12,013	48	12,031	47	11,539
Knox	6	308	6	306	6	292
Lincoln	9	712	9	716	9	697
Oxford	11	918	11	927	9	834
Penobscot	46	12,806	44	12,206	45	11,712
Piscataquis	10	637	10	591	10	570
Sagadahoc	3	282	3	256	3	257
Somerset	41	9,812	42	9,503	42	9,177
Waldo	34	5,417	34	5,301	34	4,933
York	12	1,101	12	1,016	12	987
Total/Average	291	51,083	291	49,895	289	47,623
Maryland						
Baltimore	16	2,383	17	2,480	17	2,272
Caroline	17	3,533	16	3,126	15	2,739
Carroll	78	12,587	79	11,673	79	10,568
Cecil	26	4,750	26	4,768	26	4,637
Charles	3	102	3	103	3	85
Frederick	73	13,795	71	13,848	72	13,013
Garrett	24	1,665	24	1,638	23	1,488
Harford	20	3,184	20	3,166	20	3,118
Kent	15	4,270	15	3,605	15	3,374
Montgomery	5	711	5	713	5	649
Queen Anne's	8	1,529	8	1,536	8	1,281
St. Mary's	15	351	15	370	15	371
Talbot	6	1,027	6	1,089	6	954
Washington	120	18,272	120	18,402	118	17,632
All Other**	7	1,302	7	1,152	7	1,240
Total/Average	433	69,461	432	67,669	429	63,421
Massachusetts						
Berkshire	16	3,852	16	3,674	16	3,546
Bristol	16	1,823	16	1,673	16	1,633
Franklin	30	3,211	31	3,030	31	2,983
Hampden	9	1,193	9	1,144	9	1,150
Hampshire	16	1,935	16	1,914	15	1,766
Middlesex	6	587	6	547	6	493
Plymouth	7	533	7	522	7	508
Worcester	23	2,740	24	2,562	24	2,466
All Other**	1	196	1	189	1	206
Total/Average	124	16,070	126	15,255	125	14,751
New Hampshire						
Belknap	4	553	4	483	4	462
Carroll	15	4,819	16	4,568	16	3,592
Cheshire	13	4,054	13	3,974	13	3,763
Coos	30	3,588	30	3,589	30	3,521
Grafton	5	348	5	352	5	310
Hillsborough	18	3,165	18	3,095	18	2,966
Merrimack	6	1,612	6	1,551	6	1,556
Rockingham	4	1,010	4	672	3	647
Strafford	14	3,188	14	3,023	14	2,869
Sullivan	2	291	2	269	2	238
Total/Average	111	22,628	112	21,576	111	19,924
New Jersey						
Gloucester	4	1,548	4	1,468	4	1,328
Hunterdon	7	660	7	610	7	612
Salem	14	2,913	14	2,874	14	2,633

(Continued on following page)

29 Producer Receipts by State and County*, 2012 (continued)

State and county	July		August		September	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
New Jersey (continued)						
Sussex	23	2,308	23	2,280	23	2,161
Warren	20	1,656	20	1,632	20	1,520
All Other**	8	904	8	824	8	794
Total/Average	76	9,989	76	9,688	76	9,048
New York						
Albany	10	2,490	10	2,429	10	2,302
Allegany	97	9,112	96	8,978	95	8,463
Broome	35	11,249	35	11,050	35	10,439
Cattaraugus	80	8,545	79	8,174	78	7,530
Cayuga	105	77,310	106	75,947	106	72,929
Chautauqua	19	1,648	19	1,731	18	1,128
Chemung	21	2,690	21	2,680	21	2,571
Chenango	190	17,852	189	17,403	188	16,818
Clinton	99	33,141	101	32,622	101	31,477
Columbia	26	8,659	26	8,283	26	8,025
Cortland	115	20,648	114	20,275	114	19,510
Delaware	121	12,481	121	12,266	120	11,612
Dutchess	22	3,591	21	3,388	21	3,252
Erie	58	9,984	58	12,416	58	11,590
Essex	13	1,581	12	1,423	12	1,385
Franklin	132	26,911	130	26,237	132	24,956
Fulton	14	1,978	14	1,982	14	1,953
Genesee	62	34,573	63	42,319	62	40,401
Greene	19	1,188	19	1,140	19	1,045
Herkimer	161	19,240	158	19,401	161	18,616
Jefferson	186	55,974	187	55,133	188	52,869
Lewis	207	46,017	206	45,337	206	42,946
Livingston	57	17,682	59	34,910	59	33,925
Madison	169	26,925	169	26,216	170	25,086
Monroe	14	6,086	14	6,056	14	5,953
Montgomery	242	29,304	243	29,048	242	27,770
Niagara	12	5,248	12	5,177	12	5,028
Oneida	224	36,465	221	35,962	215	34,332
Onondaga	81	43,893	82	44,233	82	42,623
Ontario	100	37,765	99	37,235	101	36,165
Orange	45	5,293	45	5,344	45	5,079
Orleans	21	4,115	21	4,190	21	3,886
Oswego	41	2,609	42	2,516	42	2,384
Otsego	178	17,143	177	16,964	177	16,406
Rensselaer	47	19,670	48	19,166	48	18,905
Saratoga	27	15,141	27	14,724	27	14,281
Schenectady	7	582	7	623	7	570
Schoharie	55	8,164	55	8,105	55	7,626
Schuyler	16	11,395	16	11,205	16	10,668
Seneca	101	11,583	101	11,739	101	11,140
St. Lawrence	312	60,605	309	59,328	306	57,069
Steuben	190	31,034	190	32,143	189	30,593
Sullivan	28	2,112	28	2,222	28	2,151
Tioga	77	10,314	78	10,106	78	9,916
Tompkins	53	16,967	54	16,800	53	16,493
Ulster	4	306	4	311	4	297
Washington	122	29,504	122	29,268	124	27,739
Wayne	52	17,020	54	16,940	54	16,215
Wyoming	124	44,396	123	55,264	123	53,109
Yates	242	18,952	242	18,841	241	17,953
All Other**	2	554	2	442	1	367
Total/Average	4,435	937,689	4,429	965,692	4,420	925,546
Pennsylvania						
Adams	48	13,692	49	13,944	46	12,709
Allegheny	4	361	4	333	4	311
Bedford	111	11,744	110	11,441	109	10,899
Berks	226	36,873	229	36,569	228	35,326
Blair	90	25,115	91	23,525	90	21,939
Bradford	218	22,379	218	22,067	215	21,253
Bucks	17	2,214	17	2,281	17	2,264
Cambria	3	1,510	3	1,556	3	1,505
Centre	120	10,779	118	10,550	118	9,866
Chester	290	37,320	289	37,149	289	35,322
Clinton	84	7,459	80	7,273	83	6,819
Columbia	47	4,046	43	3,811	44	3,536
Crawford	6	952	6	962	6	872

(Continued on following page)

29 Producer Receipts by State and County*, 2012 (continued)

State and county	July		August		September	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
Pennsylvania (continued)						
Cumberland	220	31,375	219	29,542	218	28,120
Dauphin	72	8,727	72	8,697	73	8,192
Fayette	9	951	9	963	8	900
Franklin	309	59,912	308	56,822	304	54,680
Fulton	35	7,248	35	7,195	35	6,887
Huntingdon	73	14,118	74	13,922	73	13,351
Juniata	103	9,335	97	8,800	101	8,812
Lackawanna	14	586	13	579	13	552
Lancaster	1,697	175,567	1,700	174,426	1,698	165,235
Lebanon	252	42,683	252	42,863	252	41,212
Lehigh	9	1,221	9	1,211	9	1,199
Luzerne	15	1,177	12	903	12	829
Lycoming	70	7,085	69	7,007	69	6,585
McKean	13	901	13	874	13	829
Mifflin	174	16,795	174	16,956	171	16,060
Montgomery	15	1,252	15	1,238	14	1,125
Montour	39	3,781	37	3,713	38	3,451
Northampton	17	2,169	17	2,069	17	2,030
Northumberland	51	4,967	51	5,023	51	4,636
Perry	97	15,304	97	15,542	97	14,714
Potter	37	9,068	37	9,121	37	8,612
Schuylkill	17	2,077	17	2,068	17	1,994
Snyder	68	5,766	68	5,636	68	5,292
Somerset	87	8,477	87	8,058	88	7,248
Sullivan	11	1,836	11	1,789	11	1,692
Susquehanna	104	9,020	103	8,784	104	8,591
Tioga	113	9,185	112	9,086	111	8,569
Union	113	12,707	102	10,958	102	10,511
Wayne	69	4,497	68	4,454	68	4,249
Wyoming	59	3,899	58	3,973	58	3,884
York	94	9,550	94	9,729	94	9,284
All Other**	19	2,158	21	2,657	24	2,375
Total/Average	5,339	657,838	5,308	646,119	5,300	614,321
Rhode Island						
Newport	4	578	4	464	3	412
Washington	7	384	7	390	7	360
All Other**	3	147	3	135	3	132
Total/Average	14	1,109	14	989	13	904
Vermont						
Addison	132	56,601	132	56,121	132	54,055
Bennington	7	1,986	7	1,934	7	1,921
Caledonia	72	10,776	72	10,475	71	10,156
Chittenden	43	7,481	42	7,302	41	7,012
Essex	17	3,594	17	3,409	17	3,291
Franklin	188	62,899	188	61,515	187	59,027
Grand Isle	14	4,910	14	4,822	14	4,516
Lamoille	35	5,016	35	4,939	35	5,010
Orange	83	13,535	83	13,255	82	12,686
Orleans	124	28,500	126	27,477	124	26,549
Rutland	68	6,634	67	6,387	67	6,056
Washington	35	6,460	36	6,295	36	6,063
Windham	22	3,971	22	3,974	22	3,899
Windsor	30	2,856	31	2,767	30	2,669
Total/Average	870	215,219	872	210,672	865	202,910
Virginia						
Augusta	4	688	4	741	4	653
Culpeper	3	392	3	448	3	387
Harrisonburg	9	1,313	9	1,385	9	1,331
Rockbridge	3	420	3	444	3	383
Rockingham	21	1,965	19	2,023	20	1,900
All Other**	16	1,157	16	1,218	16	1,330
Total/Average	56	5,935	54	6,259	55	5,984
Other States***						
	342	21,857	369	22,055	387	22,001
Grand Total/Average	12,206	2,037,659	12,198	2,043,793	12,183	1,952,933

* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

** Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

*** Represents restricted data for the states of Delaware, Indiana, Kentucky, Michigan, North Carolina, Ohio, and West Virginia.

29 Producer Receipts by State and County*, 2012 (continued)

State and county	October		November		December		Annual	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
Connecticut								
Hartford	8	684	8	716	8	766	8	8,671
Litchfield	26	5,413	27	5,372	27	5,874	27	65,197
New Haven	7	664	7	648	7	725	7	8,557
New London	31	7,632	30	7,606	30	8,242	30	96,871
Tolland	15	5,943	14	5,480	14	6,064	15	81,270
Windham	24	6,916	24	6,816	24	7,440	25	84,890
All Other**	3	81	3	86	3	93	4	2,027
Total/Average	114	27,333	113	26,724	113	29,204	116	347,483
Maine								
Androscoggin	26	3,911	26	3,926	25	4,180	26	49,356
Aroostook	14	551	14	551	14	597	12	6,420
Cumberland	14	1,176	14	1,193	14	1,284	14	15,323
Franklin	17	917	17	927	17	1,055	17	11,640
Kennebec	47	11,447	46	11,404	46	12,142	47	142,821
Knox	6	299	6	283	6	300	6	3,539
Lincoln	9	701	9	688	9	720	9	8,687
Oxford	10	886	9	869	9	967	10	10,991
Penobscot	44	11,971	43	11,841	42	12,757	45	150,014
Piscataquis	9	572	9	540	9	552	10	7,170
Sagadahoc	3	276	3	257	3	261	3	3,342
Somerset	42	9,443	41	9,152	41	9,626	41	114,191
Waldo	34	4,897	34	4,837	34	5,161	34	61,616
York	12	1,031	12	1,014	12	1,013	12	13,331
Total/Average	287	48,078	283	47,482	281	50,615	286	598,441
Maryland								
Baltimore	16	2,313	16	2,456	16	2,819	16	34,017
Caroline	14	2,657	14	3,013	13	3,097	15	41,625
Carroll	80	10,511	80	11,888	80	12,371	79	157,659
Cecil	26	4,789	26	4,613	26	4,991	26	59,771
Charles	3	79	3	93	3	105	3	1,240
Frederick	70	13,101	69	13,384	69	13,967	72	169,285
Garrett	23	1,637	23	1,370	23	1,396	24	19,244
Harford	20	3,302	20	3,247	20	3,488	20	40,256
Kent	14	3,430	14	3,643	14	3,858	15	57,170
Montgomery	5	654	5	657	5	717	5	8,709
Queen Anne's	8	1,391	8	1,457	8	1,580	8	18,636
St. Mary's	15	404	15	453	15	504	16	5,661
Talbot	6	836	5	785	6	905	6	13,295
Washington	120	18,775	119	18,804	115	19,531	119	230,138
All Other**	7	1,331	7	1,257	7	1,409	7	15,998
Total/Average	427	65,210	424	67,120	420	70,738	431	872,704
Massachusetts								
Berkshire	17	4,046	17	3,952	18	4,208	16	44,822
Bristol	16	1,681	16	1,681	16	1,922	16	21,520
Franklin	31	3,452	31	3,490	31	3,714	32	40,022
Hampden	9	1,171	9	1,149	9	1,222	9	14,394
Hampshire	15	1,894	15	1,890	15	2,049	16	23,317
Middlesex	6	461	6	444	6	533	6	6,701
Plymouth	7	637	7	685	7	756	7	6,767
Worcester	24	2,632	24	2,597	23	2,792	24	32,120
All Other**	1	217	1	228	1	255	1	2,564
Total/Average	126	16,191	126	16,116	126	17,451	126	192,227
New Hampshire								
Belknap	4	507	4	491	4	513	4	6,495
Carroll	15	3,540	15	3,409	15	3,750	16	52,302
Cheshire	13	3,746	13	3,636	13	3,815	13	45,557
Coos	30	3,606	29	3,676	28	3,985	30	45,012
Grafton	5	301	5	314	5	353	5	4,153
Hillsborough	18	2,993	18	3,077	18	3,581	18	38,883
Merrimack	6	1,612	6	1,540	6	1,628	6	19,091
Rockingham	3	640	3	669	3	751	4	11,750
Strafford	14	2,964	13	2,936	13	3,172	14	37,894
Sullivan	2	240	2	257	2	284	2	3,391
Total/Average	110	20,149	108	20,005	107	21,832	111	264,528
New Jersey								
Gloucester	4	1,367	4	1,392	4	1,493	4	18,818
Hunterdon	8	665	8	635	8	666	8	7,792
Salem	14	2,589	13	2,558	13	2,862	14	35,403

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29 Producer Receipts by State and County*, 2012 (continued)

State and county	October		November		December		Annual	
	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs	No. of producers	Volume of milk 1,000 lbs
New Jersey (continued)								
Sussex	23	2,273	23	2,179	23	2,296	23	27,692
Warren	19	1,493	18	1,430	18	1,548	20	19,719
All Other**	8	841	8	801	8	815	8	10,729
Total/Average	76	9,228	74	8,995	74	9,680	76	120,153
New York								
Albany	10	2,399	10	2,321	10	2,502	10	28,541
Allegany	98	8,445	98	8,040	96	8,615	95	104,700
Broome	35	10,748	35	10,624	35	11,352	35	135,166
Cattaraugus	78	7,567	78	7,399	77	9,448	78	95,849
Cayuga	106	75,539	105	74,062	105	77,618	106	908,504
Chautauqua	18	1,098	18	983	18	1,054	18	16,744
Chemung	22	2,692	22	2,692	22	2,912	21	33,486
Chenango	187	17,270	187	16,783	187	17,681	190	212,878
Clinton	101	31,807	100	31,067	101	32,714	99	387,246
Columbia	26	8,479	26	8,422	26	9,009	26	103,743
Cortland	114	20,194	114	19,218	114	20,313	114	243,237
Delaware	121	11,724	118	11,564	118	12,485	121	148,818
Dutchess	21	3,493	21	3,497	22	3,816	22	43,755
Erie	58	11,795	58	11,706	58	13,000	59	130,598
Essex	12	1,471	12	1,442	12	1,547	13	19,113
Franklin	130	25,364	132	24,423	131	25,669	133	310,024
Fulton	14	2,007	14	1,903	14	1,925	14	23,144
Genesee	63	42,187	63	41,253	62	48,952	63	456,692
Greene	19	1,061	18	1,035	18	1,131	19	14,109
Herkimer	156	18,914	155	18,350	152	19,308	160	230,517
Jefferson	187	54,117	187	52,353	188	55,388	187	653,849
Lewis	206	43,623	205	42,201	205	44,468	207	529,985
Livingston	59	35,136	59	35,530	56	43,890	58	304,310
Madison	170	25,586	169	24,748	169	26,256	170	313,405
Monroe	14	6,320	14	6,272	14	6,754	14	74,309
Montgomery	239	28,257	237	27,440	239	29,579	238	349,191
Niagara	12	5,304	12	5,243	12	5,611	12	62,763
Oneida	214	34,886	215	34,034	214	35,831	220	427,285
Onondaga	82	43,694	81	42,646	80	45,311	81	520,427
Ontario	101	37,889	100	36,972	100	40,400	101	453,865
Orange	45	5,308	45	5,114	45	5,598	45	65,044
Orleans	20	3,972	20	3,874	19	4,084	20	46,900
Oswego	40	2,362	38	2,273	36	2,429	41	31,350
Otsego	177	16,586	175	15,938	173	16,875	177	202,882
Rensselaer	47	19,325	47	18,854	47	19,716	48	231,291
Saratoga	27	14,700	27	14,395	27	15,170	27	173,922
Schenectady	7	607	6	619	6	643	7	7,246
Schoharie	55	7,957	55	7,777	55	8,348	55	96,591
Schuyler	16	11,122	15	10,949	15	11,586	16	133,363
Seneca	100	11,485	100	11,249	100	11,906	101	141,689
St. Lawrence	304	58,453	303	56,328	300	59,803	295	711,642
Steuben	194	31,729	192	30,575	191	32,512	191	372,865
Sullivan	28	2,221	28	2,262	28	2,436	28	28,412
Tioga	75	10,346	76	10,267	76	11,181	79	130,242
Tompkins	53	17,110	54	16,986	54	18,019	52	204,630
Ulster	4	328	4	309	4	330	4	3,869
Washington	124	28,612	123	28,278	122	29,772	123	347,690
Wayne	53	16,677	55	16,122	54	17,456	52	200,717
Wyoming	122	54,139	121	52,970	121	80,634	123	598,251
Yates	241	18,735	242	18,396	241	19,363	242	230,457
All Other**	1	305	1	317	1	338	2	6,854
Total/Average	4,406	951,145	4,390	928,075	4,370	1,022,738	4,409	11,302,160
Pennsylvania								
Adams	45	13,891	46	14,043	47	14,765	47	174,943
Allegheny	4	343	4	338	4	354	4	4,115
Bedford	110	11,772	113	12,471	113	12,649	111	145,569
Berks	229	37,268	226	36,423	225	38,587	232	458,440
Blair	90	23,415	94	25,904	89	25,346	93	316,960
Bradford	213	21,960	213	21,088	209	22,376	216	266,897
Bucks	17	2,366	17	2,310	17	2,570	17	29,387
Cambria	3	1,482	3	1,427	3	1,548	3	18,343
Centre	118	10,009	117	9,690	115	10,311	119	134,176
Chester	290	37,380	290	36,868	291	39,230	290	458,755
Clinton	83	7,297	83	7,128	82	7,480	83	88,839
Columbia	42	3,727	42	3,490	42	3,736	39	43,031
Crawford	6	908	6	912	6	973	6	11,329

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Bulletin Highlights —2012

January

USDA issued a final rule to amend the Dairy Product Mandatory Reporting Program, establishing an electronic reporting system and transferred data collection responsibilities from the National Agricultural Statistics Service (NASS) to the Agricultural Marketing Service (AMS). Release dates for price announcements changed from Friday to Wednesday.

Sales of Class I fluid milk products for 2011 were compared to 2010. Volume and percent change were shown in a table along with proportion of total estimated U.S. sales and per capita sales.

The market service department checked 368 farm bulk tanks throughout the Northeast Marketing Area milkshed during the 2011 season. A chart illustrated the 2011 tank checks and calibrations. The tentative calibration truck schedule for 2012 was announced.

February

Milk price projections and feed prices based on Chicago Mercantile Exchange (CME) future prices were discussed for 2012. Milk Income Loss Contract (MILC) payments were projected for most of 2012.

U.S. milk production increased 1.8 percent in 2011. A table ranked the top ten states by 2011 production.

The top ten counties in terms of milk pooled on the Northeast Order accounted for 33.6 percent of all milk pooled in 2011. A table illustrated the top ten counties pooling on the Order for 2011.

March

USDA announced that the dairy product price series in the *National Dairy Products Sales Report* (NDPSR) released by the AMS was equivalent to the price series previously released by the NASS.

MILC payments were triggered for the month of February 2012 and predicted to last much of the year based on CME future prices. A chart illustrated actual and projected Boston Class I prices versus the feed-adjusted MILC triggers from January 2011 through October 2012.

The results of the November 2011 biennial container sales survey for the Northeast Milk Marketing Area were reported.

A pool summary for all federal orders was given in a table for January–March, 2011 and 2012.

April

The Class I volume for the month of April 2012 was the second lowest on record. Its impact on the statistical uniform price (SUP) was discussed.

A discussion compared milk pooled in the Northeast for the first quarter of 2012, the same period in 2011, and U.S. milk production. A table showed the year-to-year percent change of milk production in the top 23 milk-producing states in 2011 and comparisons to other years.

The relationship between manufacturers' nonfat dry milk (NFDM) stocks and milk production was discussed. A chart illustrated total NFDM stocks versus the Northeast Order uniform price for January 2006 through January 2012.

May

Northeast Order milk receipts appeared to support the dairy discussion about an earlier-than-typical spring flush in 2012. A chart showed Northeast Order total milk receipts standardized to 31-day months for January through May 2012.

Class I milk receipts in the Northeast Order's highest differential zone declined from 33.2 percent in 2001 to 22.3 percent in 2011; increased Class I in other zones was discussed. A chart showed Class I milk receipts by destination differential zone for 2001 and 2011. A map illustrated pool distributing plant closings in the Northeast Order from 2001 through 2011.

USDA released their *Dairy Products 2011 Summary*, a publication reporting dairy products manufactured in the United States. A table showed a year-to-year comparison of selected U.S. manufactured dairy products percent change from 2006 and 2010 to 2011.

June

USDA announced a Final Decision that amended the pool plant definition of the Mideast Milk Marketing Order.

The June Northeast Order uniform price declined about 30 percent since September 2011's peak. Higher price projections, weather impacts, and demand signals for dairy products were discussed. A chart illustrated actual and projected uniform prices with and without MILC payments for 2012.

Despite changes in pooling plants and producers, milk pooled on the Northeast Order remained fairly consistent since the formation of the Order in 2000. Charts illustrated receipts of milk from producers

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Bulletin Highlights — 2012 (*continued*)

pooled on the Order, number of producers versus daily deliveries per producer (DDP), and DDP for selected states, from January 2000 through June 2012.

July

The producer price differential (PPD) equaled \$0.58 per hundredweight (cwt) for July 2012. The resulting negative PPDs in outer zones were explained. Based on CME futures prices, negative PPDs for some outer zones were predicted to continue for the next couple of months.

The market situation was updated and discussed. The Northeast uniform price increased over the previous month for the first time since August 2011. A table showed actual and estimated feed, class, uniform, and MILC prices from April through December 2012, with an annual average for 2012.

The contribution to the SUP by components was discussed and a table showed the contribution by component for the month of July in 2001, 2010, and 2012.

A pool summary for all federal orders was given in a table for January–June, 2011 and 2012.

August

The PPD equaled \$0.67 per cwt for August 2012. The resulting negative PPDs in outer zones (\$2.50 or less) were explained.

Class I utilization continued to decline; trends were discussed. Charts illustrated Class I utilization from January 2008 to August 2012 for the Northeast, Upper Midwest, and Florida Federal Orders, and the California State Order, and Class I utilization for all Federal Orders combined.

The August Class II price was the lowest of the class prices; the Class II price calculation was explained. A table showed the prices reported on the NDPSR and the averages used in calculating the Class II price. A chart illustrated the NFDM and butter prices from June 30 through September 8, 2012.

September

An explanation was given on why fall months' percentage of milk that pool supply plants and cooperative Section 1000.9(c) handlers must deliver to Class I pool distributing plants increases. Even with varying and declining production volumes over the years, the needs of the Class I handlers have been met without any administrative intervention since 2001.

The September uniform price was \$19.45 per cwt, the highest uniform price for 2012, to date. The market

situation, actual-versus-estimated prices, and end-of-year uniform price projections were discussed. An accompanying chart illustrated actual and projected Northeast Order uniform prices for 2012.

On October 1, 2012, many programs and policies of the USDA authorized under the Food, Conservation and Energy Act of 2008 (2008 Farm Bill) expired, including the Dairy Forward Pricing Program and the MILC program. Federal milk marketing orders are authorized under a separate permanent law; therefore, they are not directly affected.

A pool summary for all federal orders was given in a table for January–September, 2011 and 2012.

October

The total volume of pooled milk receipts on the Northeast Order, for January through September 2012, declined from the same time period in 2011. A map illustrated Northeast Order location differentials and a chart showed the change in pooled milk by differential zone for the first 3 quarters of 2009 and 2012.

The SUP was \$20.78 per cwt and the PPD equaled a negative \$0.24 per cwt for September 2012. The scenario of a higher SUP with a negative PPD was explained.

A calendar showed the 2013 dates for partial payments to producers who are not members of cooperatives. The Order requirement was explained.

November

The 2012 Northeast Regional Dairy Outlook Conference was held on November 28 at the NASS New York field office. A table showed the statistical uniform prices for 2011, the actual and estimated prices for 2012, and the estimated prices for 2013.

The dynamics of the rise and fall of the components used to calculate the PPD were explained. Charts illustrated the weighted average cheese price, advanced prices, class prices, and the uniform price for 2012.

December

Selected Northeast Order statistics for 2012 were summarized, and a table compared the Order's pool statistics for 2011 and 2012.

The market service department checked 357 farm bulk tanks throughout the Northeast Marketing Area milkshed during the 2012 season. A chart illustrated the 2012 tank checks and calibrations by tank size.

A pool summary for all federal orders was given in a table for January–December, 2011 and 2012.

Market Administrator

Northeast Marketing Area

2012 Financial Statements

BALANCE SHEET
As of December 31, 2012

ASSETS		
	Administrative Fund	Marketing Service Fund
Current Assets:		
Cash	\$ 9,134,158.49	\$ 271,852.84
Accounts Receivable:		
Handlers	\$ 1,829,303.56	\$ 247,639.22
Other	214,299.75	15,654.07
Other Assets:		
Prepaid Expenses	\$ 179,096.31	\$ 10,058.60
Deposits	9,080.66	200.00
Fixed Assets:		
Motor Vehicles	\$ 0.00	\$ 290,211.40
Accumulated Depreciation	0.00	(199,671.62)
Furniture & Equipment	2,209,196.83	173,544.55
Accumulated Depreciation	(1,760,451.09)	(170,472.73)
Laboratory Equipment	0.00	278,145.36
Accumulated Depreciation	0.00	(211,933.83)
Leasehold Improvements	304,929.05	1,140,815.41
Accumulated Depreciation	(274,654.19)	(378,245.41)
TOTAL ASSETS	<u>\$ 11,844,959.37</u>	<u>\$ 1,467,797.86</u>
LIABILITIES		
Current Liabilities:		
Accounts Payable		
Handlers	\$ 62.53	\$ 10.86
Trade Creditors	118,320.89	10,068.27
Other	0.00	140,000.00
Accrued Employee Salaries	22,431.35	4,692.18
Accrued Employee Annual Leave	550,228.17	69,065.53
Payroll Contr. & Withholdings	8,171.85	1,684.98
Operating Balance	<u>11,145,744.58</u>	<u>1,242,276.04</u>
TOTAL LIABILITIES & OPERATING BALANCE	<u>\$ 11,844,959.37</u>	<u>\$ 1,467,797.86</u>

INCOME AND EXPENSE STATEMENT
For the Year Ended December 31, 2012

	Administrative Fund	Marketing Service Fund
INCOME		
Assessments or Deductions	\$ 11,136,688.68	\$ 2,313,166.84
Late-Payment Charges		
Assessed	264,241.37	0.00
Interest Earned	922.84	2.38
TOTAL INCOME	<u>\$ 11,401,852.89</u>	<u>\$ 2,313,169.22</u>
EXPENSES		
Salaries & Services	\$ 6,873,969.42	\$ 1,165,740.43
Travel	492,965.41	159,117.37
Communications	245,791.99	101,031.54
Employer Payroll Contributions	1,740,314.35	327,199.52
Insurance	19,774.44	13,526.02
Rent—Buildings & Equipment	875,617.09	58,049.96
Repairs & Maintenance	316,532.22	17,572.58
Supplies	139,234.16	95,877.33
Testing & Weighing	0.00	178,403.50
Utilities	45,350.74	3,238.86
Depreciation of Fixed Assets	289,499.62	284,312.09
Conferences & Meetings	54,242.61	1,412.26
Training	72,552.89	0.00
Uncollectable Accounts	0.00	932.89
Miscellaneous	87,414.99	24,577.70
TOTAL EXPENSES	<u>\$ 11,253,259.93</u>	<u>\$ 2,430,992.05</u>
NET SURPLUS/(Deficit)	<u>\$ 148,592.96</u>	<u>\$ (117,822.83)</u>

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