

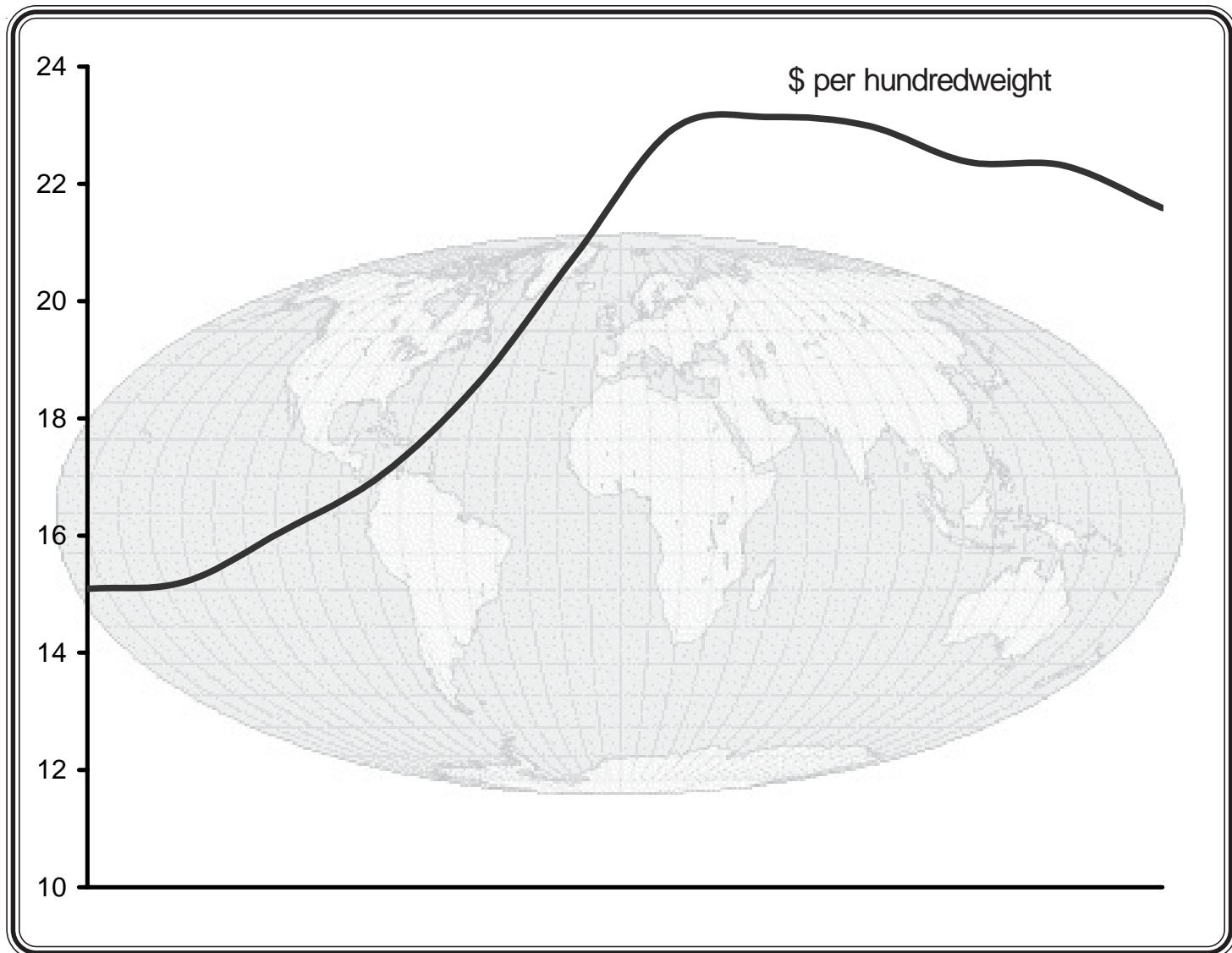
# The Market Administrator's Annual Statistical Bulletin

Northeast Milk Marketing Area  
Federal Order No. 1

**Erik F. Rasmussen**, Market Administrator

# 2007

VOLUME 8



**Albany:**  
302A Washington Avenue Ext.  
Albany, NY 12203-7303  
Tel.: (518) 452-4410  
Fax: (518) 464-6468  
e-mail: MAAlbany@fedmilk1.com

*Boston:*  
89 South Street, Boston, MA 02111-2671  
*Mailing Address:*  
P.O. Box 51478  
Boston, MA 02205-1478  
Tel.: (617) 737-7199 — Fax: (617) 737-8002  
e-mail: MABoston@fedmilk1.com  
website: www.fmmone.com

*Alexandria:*  
P.O. Box 25828  
Alexandria, VA 22313-5828  
Tel.: (703) 549-7000  
Fax: (703) 549-7003  
e-mail: MAAlexandria@fedmilk1.com

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## Summary

This bulletin provides information about the operation of the Northeast Order during 2007 through a series of tables and charts. The *Bulletin Highlights* section summarizes important events that impacted the dairy industry in 2007. Also included are lists of handlers and cooperatives operating under the Order with their respective locations depicted on a map of the region.

### **Prices Higher**

Higher milk prices were the big story during 2007 with producer prices and class and component prices all setting new record high annual averages for the Northeast Order. While price increases were moderate through the first five months of the year, by June the statistical uniform price at the base zone (Suffolk County, Massachusetts) exceeded 20 dollars per hundredweight and remained in excess of 20 dollars through the rest of the year. Factors behind the record prices included a relatively tight milk supply particularly during the first half of the year (following the low producer prices of 2006), higher input costs leading to modest growth in milk production, strong domestic demand, strong international demand for dairy proteins, and a weak U.S. dollar that made the exportation of U.S. dairy products particularly attractive to foreign buyers. This combination of market forces lifted milk prices to previously unforeseen levels.

For the year, all class prices averaged significantly higher than during 2006 with double digit increases in the 41 to 66 percent range. The Class I price averaged \$21.39 per hundredweight in 2007, \$6.26 above the 2006 annual average. The highest Class I price during 2007 was a record-setting \$25.16 in September. The Class II price averaged \$6.60 greater than the previous year and the Class III price rose \$6.15 from 2006. The Class IV price had the largest annual average increase with a jump of \$7.30 per hundredweight. Overall, the statistical uniform price (blend) reported at Suffolk County, Massachusetts (Boston) averaged \$19.85 per hundredweight, \$6.32 (46.7 percent) higher than the 2006 price.

### **Component Prices**

The price paid to producers for butterfat averaged \$1.4693 per pound, 10.9 percent greater than in 2006. The per-pound annual average protein price rose 67.9 percent to \$3.5121. The other solids price jumped 140.6 percent from an average of \$0.1746 to \$0.4201 per pound. The average nonfat solids price increased 105.6 percent from \$0.7400 to \$1.5218 per pound. Protein, other solids, and nonfat solids all averaged record-high prices for 2007; the annual average butterfat price was the fourth highest since 2000. Even though producers are not paid directly on nonfat solids in their

milk, the value it contributes to the overall pool value is returned in the PPD.

### **Producer Milk Third Lowest on Record**

During 2007, the volume of milk received from producers shipping to handlers regulated under the Northeast Order totaled 23.0 billion pounds, an increase of 1.6 percent from 2006, but the third smallest volume since the Order's inception. The average number of producers declined 2.8 percent, while average daily deliveries per producer (DDP) increased 4.6 percent.

Total producer milk receipts began to rebound in July in response to record-setting prices that were the result of the previous year's decline in production. Nationally, milk production rose 2.1 percent in 2007; this follows increases of 2.8 percent in 2006 and 3.8 percent in 2005. National milk production was weak during the first half of 2007, but, similar to the Northeast Order, grew stronger as the year progressed. States in the Northeast trailed behind the nation, but gained momentum in the fall. In the Northeast milkshed (the area from which milk is traditionally pooled by handlers selling into the Northeast Marketing Area), milk production declined 0.5 percent during 2007.

### **Class Utilization Changes**

Class I utilization averaged 45.5 percent in 2007, a decrease of 1.0 percentage point from the previous year. The total volume of milk used in Class I decreased slightly (0.5 percent). Class II usage increased 5.6 percent, largely due to an increase in yogurt, resulting in an increase in utilization of 0.8 percentage points. Class III volume was up 11.1 percent, primarily due to growth in cream cheese; this resulted in an increase in utilization of 2.1 percentage points. The amount of milk used in Class IV declined 15.6 percent in 2007; utilization dropped 1.9 percentage points. The decline was due mainly to less dried milk products, but also less condensed products and butter.

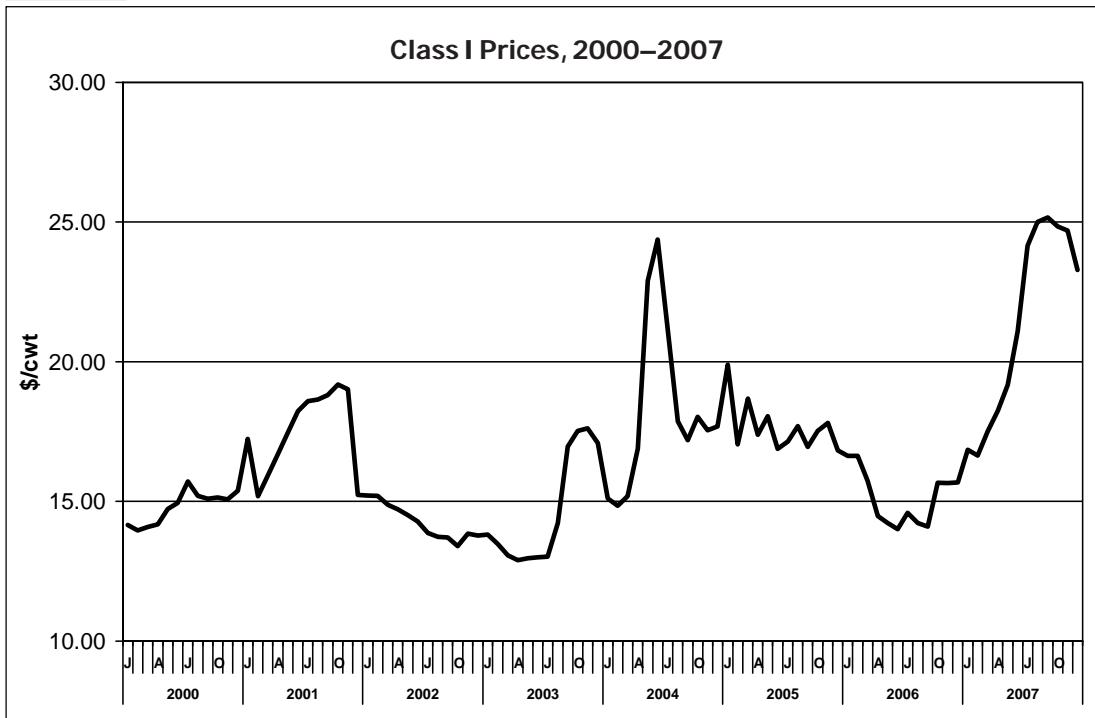
### **Producer Tests**

The annual average producer butterfat test declined slightly from 3.71 percent in 2006 to 3.70 percent in 2007. For seven of the months in 2007, the test was below the previous year, but in April and December it tied the record high for the respective month. The protein test averaged .02 percentage points higher than in 2006. It set new monthly records during eight months of the year and a new record high in November with 3.15 percent. Other solids tests were above the previous year during seven of the months and averaged .01 percentage points higher for the year. Monthly records were set during four of the months, while three tied the monthly record.♦

**1 Class I Prices and Advanced Pricing Factors at Suffolk County, MA (Boston), 2000-2007**

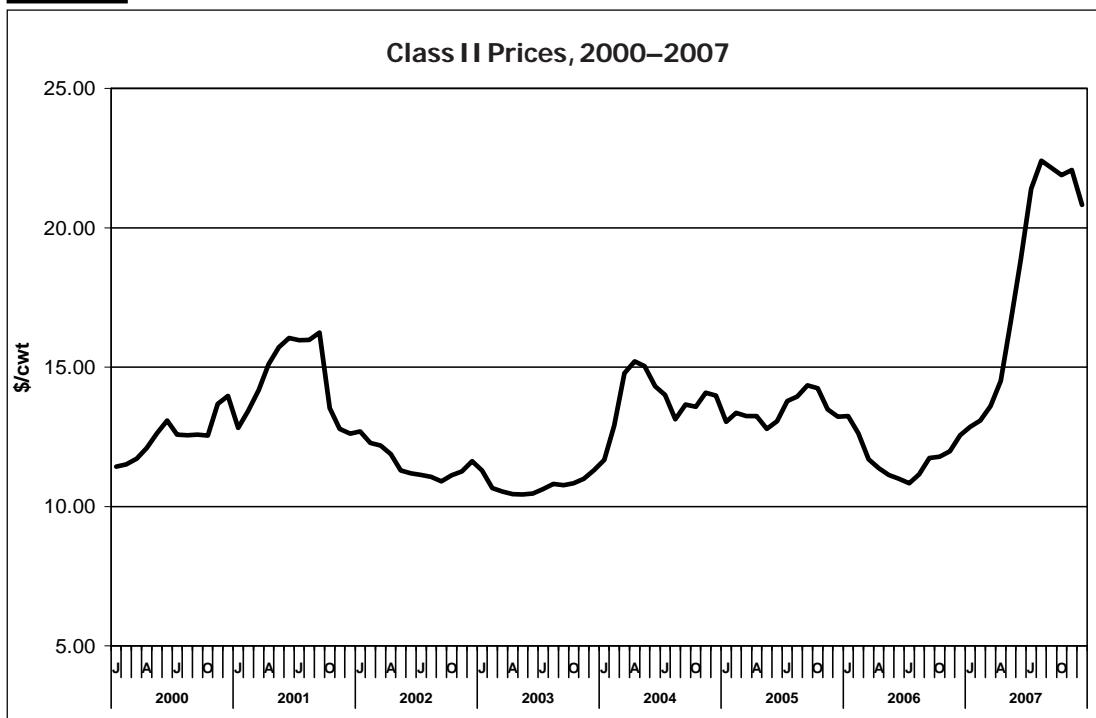
|                     | Class I Price Mover<br>Advanced Pricing Factors |                |               |                 | Class I Price |               |                 |
|---------------------|---|----------------|---------------|-----------------|---------------|---------------|-----------------|
|                     | Butterfat                                       | Class III Skim | Class IV Skim | Base Skim Price | Skim          | Butterfat     | 3.5% Butterfat* |
|                     | \$/lb   |                | \$/cwt        |                 | \$/cwt        | \$/lb         | \$/cwt          |
| <b>2000 Average</b> | <b>1.1730</b>                                   | <b>5.96</b>    | <b>7.72</b>   | <b>7.72</b>     | <b>10.97</b>  | <b>1.2055</b> | <b>14.80</b>    |
| <b>2001 Average</b> | <b>1.8892</b>                                   | <b>6.59</b>    | <b>7.63</b>   | <b>7.93</b>     | <b>11.18</b>  | <b>1.9217</b> | <b>17.52</b>    |
| <b>2002 Average</b> | <b>1.2123</b>                                   | <b>6.57</b>    | <b>6.92</b>   | <b>7.01</b>     | <b>10.26</b>  | <b>1.2448</b> | <b>14.26</b>    |
| <b>2003 Average</b> | <b>1.1937</b>                                   | <b>7.26</b>    | <b>6.04</b>   | <b>7.47</b>     | <b>10.72</b>  | <b>1.2262</b> | <b>14.64</b>    |
| <b>2004 Average</b> | <b>1.9526</b>                                   | <b>8.39</b>    | <b>6.20</b>   | <b>8.44</b>     | <b>11.69</b>  | <b>1.9851</b> | <b>18.23</b>    |
| <b>2005 Average</b> | <b>1.7599</b>                                   | <b>8.54</b>    | <b>7.04</b>   | <b>8.54</b>     | <b>11.79</b>  | <b>1.7924</b> | <b>17.65</b>    |
| <b>2006 Average</b> | <b>1.3373</b>                                   | <b>7.47</b>    | <b>6.65</b>   | <b>7.47</b>     | <b>10.72</b>  | <b>1.3698</b> | <b>15.13</b>    |
| January             | 1.3547  | 9.17           | 7.87          | 9.17            | 12.42         | 1.3872        | 16.84           |
| February            | 1.2906  | 9.19           | 8.07          | 9.19            | 12.44         | 1.3231        | 16.64           |
| March               | 1.3135  | 10.00          | 8.37          | 10.00           | 13.25         | 1.3460        | 17.50           |
| April               | 1.3896  | 10.50          | 8.99          | 10.50           | 13.75         | 1.4221        | 18.25           |
| May                 | 1.4389  | 11.28          | 10.80         | 11.28           | 14.53         | 1.4714        | 19.17           |
| June                | 1.5466  | 12.03          | 12.88         | 12.88           | 16.13         | 1.5791        | 21.09           |
| July                | 1.6708  | 14.83          | 15.61         | 15.61           | 18.86         | 1.7033        | 24.16           |
| August              | 1.6010  | 16.58          | 16.74         | 16.74           | 19.99         | 1.6335        | 25.01           |
| September           | 1.6382  | 14.68          | 16.76         | 16.76           | 20.01         | 1.6707        | 25.16           |
| October             | 1.5209  | 15.33          | 16.86         | 16.86           | 20.11         | 1.5534        | 24.84           |
| November            | 1.4318  | 14.37          | 17.04         | 17.04           | 20.29         | 1.4643        | 24.70           |
| December            | 1.4120  | 14.81          | 15.65         | 15.65           | 18.90         | 1.4445        | 23.29           |
| <b>2007 Average</b> | <b>1.4674</b>                                   | <b>12.73</b>   | <b>12.97</b>  | <b>13.47</b>    | <b>16.72</b>  | <b>1.4999</b> | <b>21.39</b>    |

\* Price does not include the Processor Assessment or the Administrative Assessment.

**Figure 1**


**2 Class II Prices, 2000–2007**

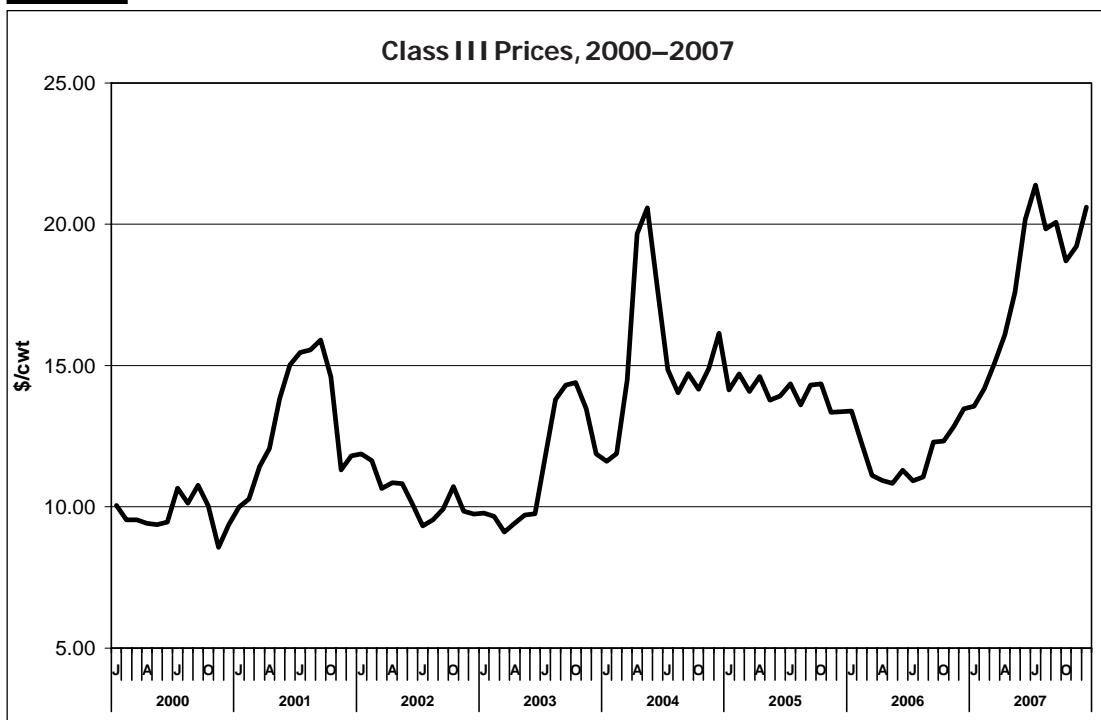
|                     | Butterfat<br>\$/lb | Nonfat Solids | Skim         | 3.5% Butterfat<br>\$/cwt |
|---------------------|--------------------|---------------|--------------|--------------------------|
| <b>2000 Average</b> | <b>1.2592</b>      | <b>0.9353</b> | <b>8.42</b>  | <b>12.53</b>             |
| <b>2001 Average</b> | <b>1.8550</b>      | <b>0.9259</b> | <b>8.33</b>  | <b>14.53</b>             |
| <b>2002 Average</b> | <b>1.1998</b>      | <b>0.8467</b> | <b>7.62</b>  | <b>11.55</b>             |
| <b>2003 Average</b> | <b>1.2169</b>      | <b>0.7489</b> | <b>6.74</b>  | <b>10.76</b>             |
| <b>2004 Average</b> | <b>2.0577</b>      | <b>0.7667</b> | <b>6.90</b>  | <b>13.86</b>             |
| <b>2005 Average</b> | <b>1.7175</b>      | <b>0.8601</b> | <b>7.74</b>  | <b>13.48</b>             |
| <b>2006 Average</b> | <b>1.3322</b>      | <b>0.8170</b> | <b>7.35</b>  | <b>11.76</b>             |
| January             | 1.3079             | 0.9522        | 8.57         | 12.85                    |
| February            | 1.3182             | 0.9744        | 8.77         | 13.08                    |
| March               | 1.3839             | 1.0078        | 9.07         | 13.60                    |
| April               | 1.4727             | 1.0767        | 9.69         | 14.51                    |
| May                 | 1.5776             | 1.2778        | 11.50        | 16.62                    |
| June                | 1.6527             | 1.5089        | 13.58        | 18.89                    |
| July                | 1.6180             | 1.8122        | 16.31        | 21.40                    |
| August              | 1.5942             | 1.9378        | 17.44        | 22.41                    |
| September           | 1.5171             | 1.9400        | 17.46        | 22.16                    |
| October             | 1.4162             | 1.9511        | 17.56        | 21.90                    |
| November            | 1.4147             | 1.9711        | 17.74        | 22.07                    |
| December            | 1.4418             | 1.8167        | 16.35        | 20.82                    |
| <b>2007 Average</b> | <b>1.4763</b>      | <b>1.5189</b> | <b>13.67</b> | <b>18.36</b>             |

**Figure 2**

### **3 Class III Prices, 2000–2007**

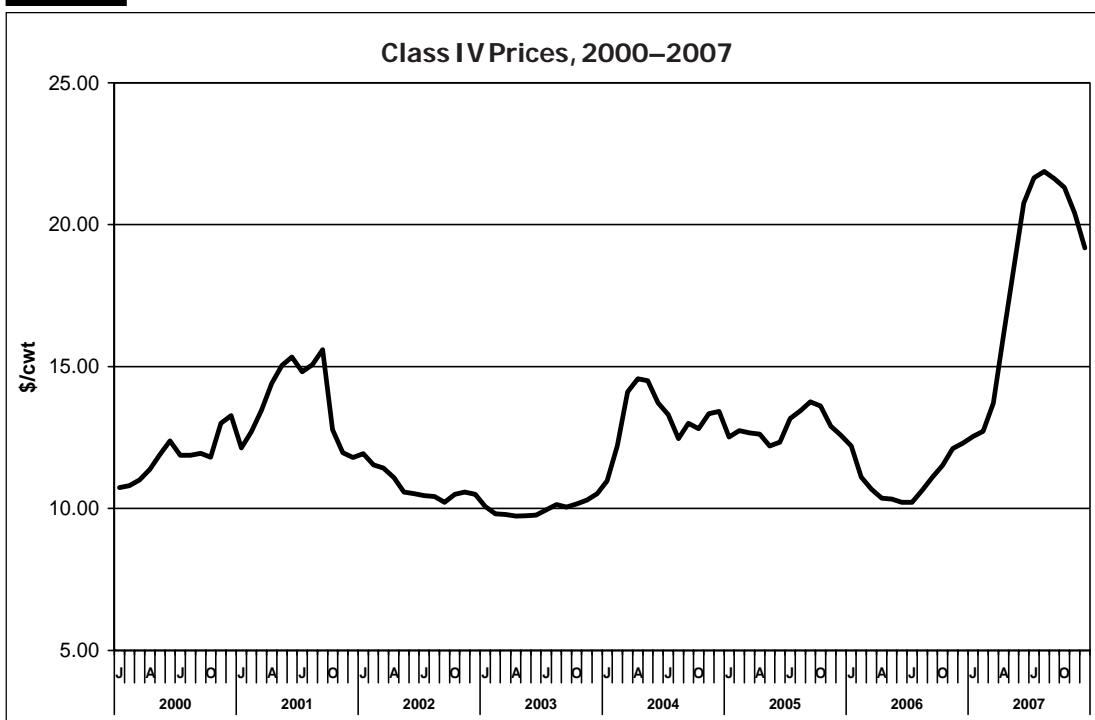
|                     | <u>Butterfat</u> | <u>Protein<br/>\$/lb</u> | <u>Other Solids</u> | <u>Skim</u>  | <u>3.5% Butterfat<br/>\$/cwt</u> |
|---------------------|------------------|--------------------------|---------------------|--------------|----------------------------------|
| <b>2000 Average</b> | <b>1.2522</b>    | <b>1.6938</b>            | <b>0.0509</b>       | <b>5.55</b>  | <b>9.74</b>                      |
| <b>2001 Average</b> | <b>1.8480</b>    | <b>1.9613</b>            | <b>0.1343</b>       | <b>6.87</b>  | <b>13.10</b>                     |
| <b>2002 Average</b> | <b>1.1928</b>    | <b>1.9735</b>            | <b>0.1754</b>       | <b>6.47</b>  | <b>10.42</b>                     |
| <b>2003 Average</b> | <b>1.2099</b>    | <b>2.3770</b>            | <b>0.0129</b>       | <b>7.45</b>  | <b>11.42</b>                     |
| <b>2004 Average</b> | <b>2.0507</b>    | <b>2.6035</b>            | <b>0.0751</b>       | <b>8.51</b>  | <b>15.39</b>                     |
| <b>2005 Average</b> | <b>1.7105</b>    | <b>2.4602</b>            | <b>0.1228</b>       | <b>8.35</b>  | <b>14.05</b>                     |
| <b>2006 Average</b> | <b>1.3252</b>    | <b>2.0912</b>            | <b>0.1746</b>       | <b>7.51</b>  | <b>11.89</b>                     |
| January             | 1.3009           | 2.4053                   | 0.3183              | 9.33         | 13.56                            |
| February            | 1.3112           | 2.4125                   | 0.4170              | 9.94         | 14.18                            |
| March               | 1.3769           | 2.4329                   | 0.5257              | 10.64        | 15.09                            |
| April               | 1.4657           | 2.5212                   | 0.6008              | 11.36        | 16.09                            |
| May                 | 1.5706           | 2.9424                   | 0.5791              | 12.54        | 17.60                            |
| June                | 1.6457           | 3.7059                   | 0.5831              | 14.93        | 20.17                            |
| July                | 1.6110           | 4.2068                   | 0.5534              | 16.31        | 21.38                            |
| August              | 1.5872           | 3.9412                   | 0.4368              | 14.79        | 19.83                            |
| September           | 1.5101           | 4.3929                   | 0.2890              | 15.32        | 20.07                            |
| October             | 1.4092           | 4.1695                   | 0.2286              | 14.27        | 18.70                            |
| November            | 1.4077           | 4.3081                   | 0.2461              | 14.81        | 19.22                            |
| December            | 1.4348           | 4.7061                   | 0.2637              | 16.14        | 20.60                            |
| <b>2007 Average</b> | <b>1.4693</b>    | <b>3.5121</b>            | <b>0.4201</b>       | <b>13.37</b> | <b>18.04</b>                     |

**Figure 3**



**4 Class IV Prices, 2000–2007**

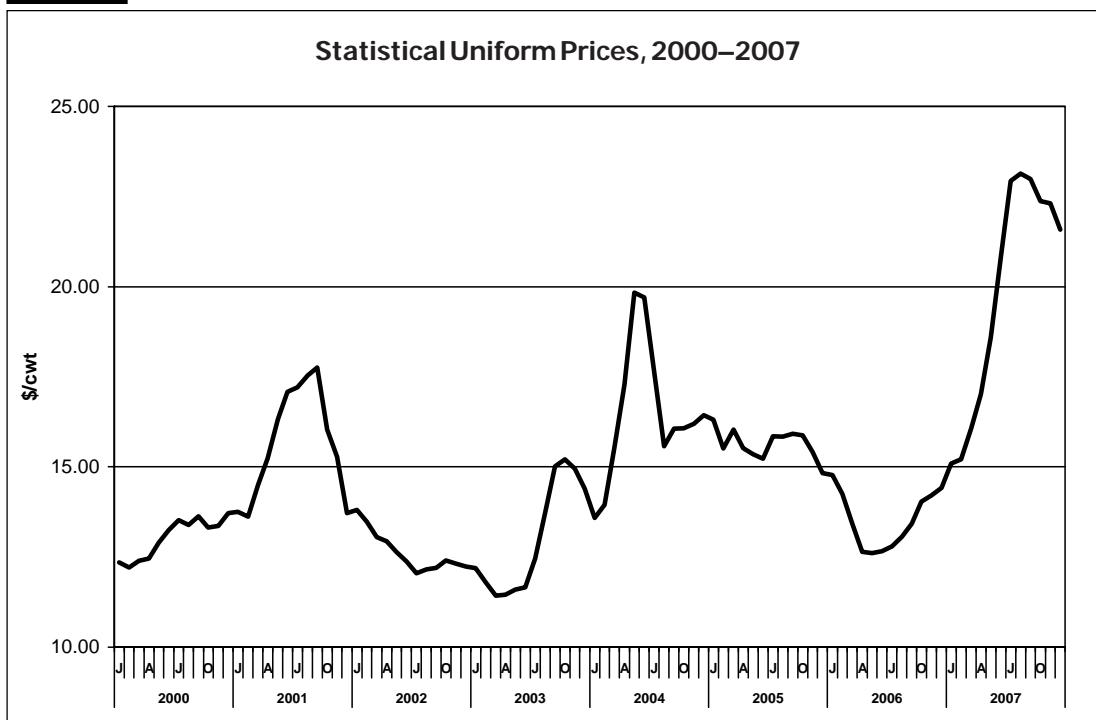
|                     | Butterfat<br>\$/lb | Nonfat Solids | Skim         | 3.5% Butterfat<br>\$/cwt |
|---------------------|--------------------|---------------|--------------|--------------------------|
| <b>2000 Average</b> | <b>1.2522</b>      | <b>0.8574</b> | <b>7.72</b>  | <b>11.83</b>             |
| <b>2001 Average</b> | <b>1.8480</b>      | <b>0.8391</b> | <b>7.55</b>  | <b>13.76</b>             |
| <b>2002 Average</b> | <b>1.1928</b>      | <b>0.7643</b> | <b>6.88</b>  | <b>10.81</b>             |
| <b>2003 Average</b> | <b>1.2099</b>      | <b>0.6640</b> | <b>5.98</b>  | <b>10.00</b>             |
| <b>2004 Average</b> | <b>2.0507</b>      | <b>0.6935</b> | <b>6.24</b>  | <b>13.20</b>             |
| <b>2005 Average</b> | <b>1.7105</b>      | <b>0.7929</b> | <b>7.14</b>  | <b>12.88</b>             |
| <b>2006 Average</b> | <b>1.3252</b>      | <b>0.7400</b> | <b>6.66</b>  | <b>11.06</b>             |
| January             | 1.3009             | 0.9184        | 8.27         | 12.53                    |
| February            | 1.3112             | 0.9356        | 8.42         | 12.71                    |
| March               | 1.3769             | 1.0229        | 9.21         | 13.71                    |
| April               | 1.4657             | 1.2656        | 11.39        | 16.12                    |
| May                 | 1.5706             | 1.4949        | 13.45        | 18.48                    |
| June                | 1.6457             | 1.7268        | 15.54        | 20.76                    |
| July                | 1.6110             | 1.8424        | 16.58        | 21.64                    |
| August              | 1.5872             | 1.8785        | 16.91        | 21.87                    |
| September           | 1.5101             | 1.8797        | 16.92        | 21.61                    |
| October             | 1.4092             | 1.8855        | 16.97        | 21.31                    |
| November            | 1.4077             | 1.7812        | 16.03        | 20.40                    |
| December            | 1.4348             | 1.6296        | 14.67        | 19.18                    |
| <b>2007 Average</b> | <b>1.4693</b>      | <b>1.5218</b> | <b>13.70</b> | <b>18.36</b>             |

**Figure 4**

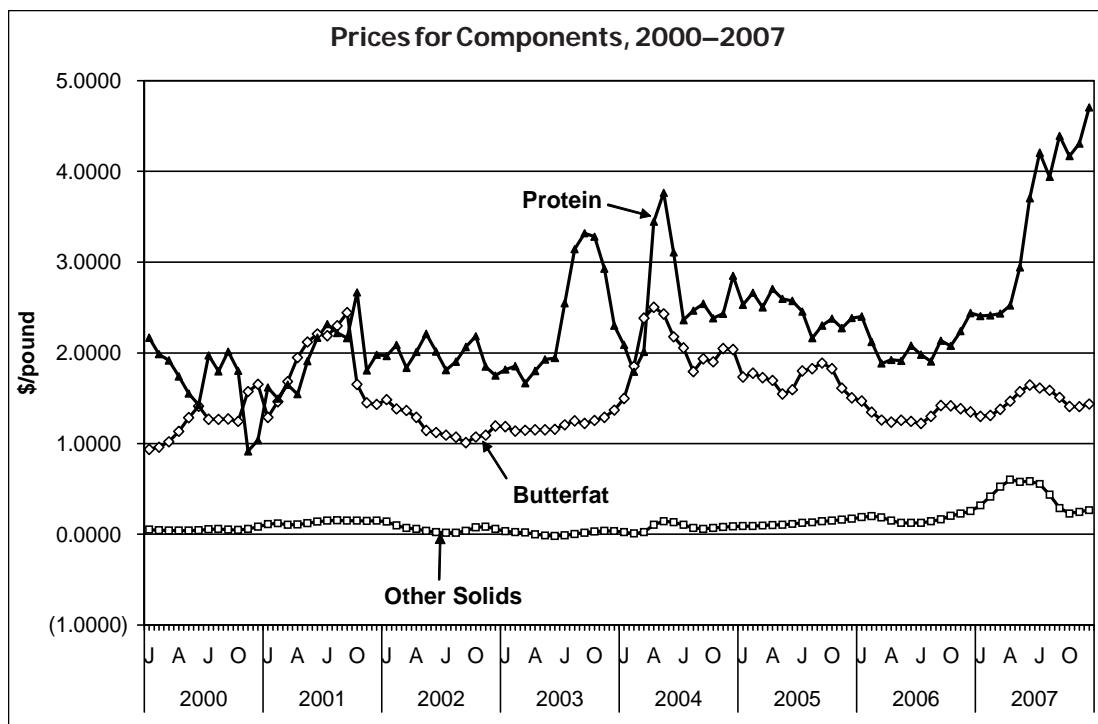
**5 Producer Prices at Suffolk County, MA (Boston), 2000–2007**

|                     | Producer Price<br>Differential<br>\$/cwt | Statistical<br>Uniform Price* | Butterfat     | Protein<br>\$/lb | Other Solids  |
|---------------------|--|-------------------------------|---------------|------------------|---------------|
| <b>2000 Average</b> | <b>3.30</b>                              | <b>13.04</b>                  | <b>1.2522</b> | <b>1.6938</b>    | <b>0.0509</b> |
| <b>2001 Average</b> | <b>2.57</b>                              | <b>15.67</b>                  | <b>1.8480</b> | <b>1.9613</b>    | <b>0.1343</b> |
| <b>2002 Average</b> | <b>2.22</b>                              | <b>12.64</b>                  | <b>1.1928</b> | <b>1.9735</b>    | <b>0.0593</b> |
| <b>2003 Average</b> | <b>1.57</b>                              | <b>12.99</b>                  | <b>1.2099</b> | <b>2.3770</b>    | <b>0.0129</b> |
| <b>2004 Average</b> | <b>1.10</b>                              | <b>16.49</b>                  | <b>2.0507</b> | <b>2.6035</b>    | <b>0.0751</b> |
| <b>2005 Average</b> | <b>1.60</b>                              | <b>15.64</b>                  | <b>1.7105</b> | <b>2.4602</b>    | <b>0.1228</b> |
| <b>2006 Average</b> | <b>1.64</b>                              | <b>13.53</b>                  | <b>1.3252</b> | <b>2.0912</b>    | <b>0.1746</b> |
| January             | 1.53                                     | 15.09                         | 1.3009        | 2.4053           | 0.3183        |
| February            | 1.03                                     | 15.21                         | 1.3112        | 2.4125           | 0.4170        |
| March               | 0.99                                     | 16.08                         | 1.3769        | 2.4329           | 0.5257        |
| April               | 0.93                                     | 17.02                         | 1.4657        | 2.5212           | 0.6008        |
| May                 | 1.00                                     | 18.60                         | 1.5706        | 2.9424           | 0.5791        |
| June                | 0.63                                     | 20.80                         | 1.6457        | 3.7059           | 0.5831        |
| July                | 1.56                                     | 22.94                         | 1.6110        | 4.2068           | 0.5534        |
| August              | 3.31                                     | 23.14                         | 1.5872        | 3.9412           | 0.4368        |
| September           | 2.92                                     | 22.99                         | 1.5101        | 4.3929           | 0.2890        |
| October             | 3.68                                     | 22.38                         | 1.4092        | 4.1695           | 0.2286        |
| November            | 3.09                                     | 22.31                         | 1.4077        | 4.3081           | 0.2461        |
| December            | 0.99                                     | 21.59                         | 1.4348        | 4.7061           | 0.2637        |
| <b>2007 Average</b> | <b>1.81</b>                              | <b>19.85</b>                  | <b>1.4693</b> | <b>3.5121</b>    | <b>0.4201</b> |

\* Reported at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids.

**Figure 5**


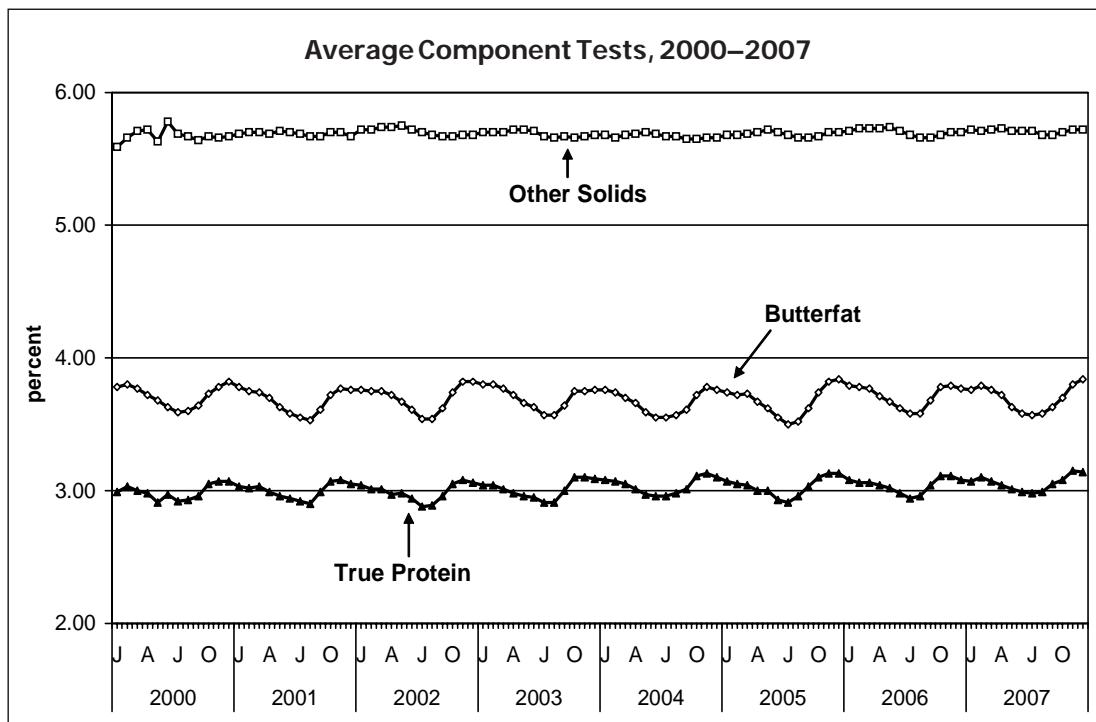
**Figure 6**



## 6 Average Component Tests of Producer Receipts, 2000–07

|                     | Butterfat   | True Protein<br>percent | Other Solids |
|---------------------|-------------|-------------------------|--------------|
|                     |             |                         |              |
| <b>2000 Average</b> | <b>3.71</b> | <b>2.99</b>             | <b>5.67</b>  |
| <b>2001 Average</b> | <b>3.68</b> | <b>3.00</b>             | <b>5.69</b>  |
| <b>2002 Average</b> | <b>3.70</b> | <b>2.99</b>             | <b>5.71</b>  |
| <b>2003 Average</b> | <b>3.70</b> | <b>3.01</b>             | <b>5.69</b>  |
| <b>2004 Average</b> | <b>3.67</b> | <b>3.04</b>             | <b>5.67</b>  |
| <b>2005 Average</b> | <b>3.67</b> | <b>3.03</b>             | <b>5.69</b>  |
| <b>2006 Average</b> | <b>3.71</b> | <b>3.04</b>             | <b>5.70</b>  |
| January             | 3.76        | 3.07                    | 5.72         |
| February            | 3.79        | 3.10                    | 5.71         |
| March               | 3.76        | 3.07                    | 5.72         |
| April               | 3.72        | 3.04                    | 5.73         |
| May                 | 3.63        | 3.01                    | 5.71         |
| June                | 3.58        | 2.99                    | 5.71         |
| July                | 3.57        | 2.98                    | 5.71         |
| August              | 3.58        | 2.99                    | 5.68         |
| September           | 3.63        | 3.05                    | 5.68         |
| October             | 3.70        | 3.08                    | 5.70         |
| November            | 3.80        | 3.15                    | 5.72         |
| December            | 3.84        | 3.14                    | 5.72         |
| <b>2007 Average</b> | <b>3.70</b> | <b>3.06</b>             | <b>5.71</b>  |

**Figure 7**



**7****Annual Weighted Average Price for Pooled Producer Milk\*, 2007****Computation of Annual Weighted Average Price of \$19.86**

| <b>Producer Milk</b> | <b>Percent</b> | <b>Pounds</b>  | <b>Minimum Class Price per cwt**</b> |
|----------------------|----------------|----------------|--------------------------------------|
| Class I              | 45.5           | 10,495,810,434 | \$ 21.39                             |
| Class II             | 20.5           | 4,725,033,409  | 18.36                                |
| Class III            | 24.5           | 5,638,874,243  | 18.04                                |
| Class IV             | 9.5            | 2,180,145,863  | 18.36                                |
| Total Producer Milk  | 100.0          | 23,039,863,949 |                                      |

**Computation of Uniform Price (per cwt@ Suffolk County, MA - Boston)**

|  |                |
|--|----------------|
| Producer Price Differential                                | <b>\$1.82</b>  |
| Class III Price (@ 3.5 % Butterfat)                        | <b>\$18.04</b> |
| Statistical Uniform Price (@ 3.5% Butterfat)               | <b>\$19.86</b> |
| Statistical Uniform Price (@ Average Pool Component Tests) | <b>\$20.36</b> |

**Class III & Producer Pay Prices per pound\*\***

|                     |            |
|---------------------|------------|
| Protein Price       | 3.5121 /lb |
| Butterfat Price     | 1.4693 /lb |
| Other Solids Price  | 0.4201 /lb |
| Nonfat Solids Price | 1.5218 /lb |

**COMPUTATION OF PRODUCER PRICE DIFFERENTIAL**

|   | <b>Product Pounds</b> | <b>Component Value</b> | <b>Total Value</b>        |
|---|-----------------------|------------------------|---------------------------|
| Class I— Skim   | 10,291,308,017        | \$1,722,077,465.13     |                           |
| Butterfat   | 204,502,417           | 306,440,665.30         |                           |
| Less: Location Adjustment to Handlers                 |                       | (33,666,901.98)        | \$1,994,851,228.84        |
| Class II— Butterfat                                   | 341,557,890           | 505,056,059.98         |                           |
| Nonfat Solids   | 398,536,051           | 606,879,426.68         | 1,111,935,486.66          |
| Class III— Butterfat                                  | 209,523,582           | 307,855,900.42         |                           |
| Protein   | 172,328,175           | 615,423,892.93         |                           |
| Other Solids  | 321,805,524           | 132,981,192.07         | 1,056,260,985.42          |
| Class IV— Butterfat                                   | 95,857,670            | 139,933,041.09         |                           |
| Nonfat Solids   | 189,875,176           | 290,729,150.43         | 430,662,191.52            |
| <b>Total Classified Value</b>                         |                       |                        | <b>\$4,593,709,892.44</b> |
| Add: Overage—All Classes                              |                       |                        | 1,362,210.84              |
| Inventory Reclassification—All Classes                |                       |                        | 967,444.04                |
| Other Source Receipts                                 | 2,899,010             |                        | 76,143.50                 |
| Less: Producer Component Valuations                   |                       |                        | (4,288,524,553.62)        |
| <b>Subtotal</b>                                       |                       |                        | <b>\$307,591,137.20</b>   |
| Add: Location Adjustment to Producers                 |                       |                        | 112,021,883.88            |
| One-half Unobligated Balance—Producer Settlement Fund |                       |                        | 10,590,555.35             |
| <b>Total Pool Milk &amp; Aggregate Value</b>          | 23,042,762,959        |                        | 430,203,576.43            |
| Less: Producer Settlement Fund—Reserve                |                       |                        | (10,354,817.80)           |
| <b>Producer Price Differential per cwt</b>            | <b>\$1.82</b>         |                        | \$419,848,758.63          |
| <b>Statistical Uniform Price per cwt</b>              | <b>\$19.86</b>        |                        |                           |

\* As reported at pool time at 3.5 percent butterfat, 2.99 percent protein, and 5.69 percent other solids. The simple average Statistical Uniform Price was \$19.85 per hundredweight for 2007.

\*\* Simple average.

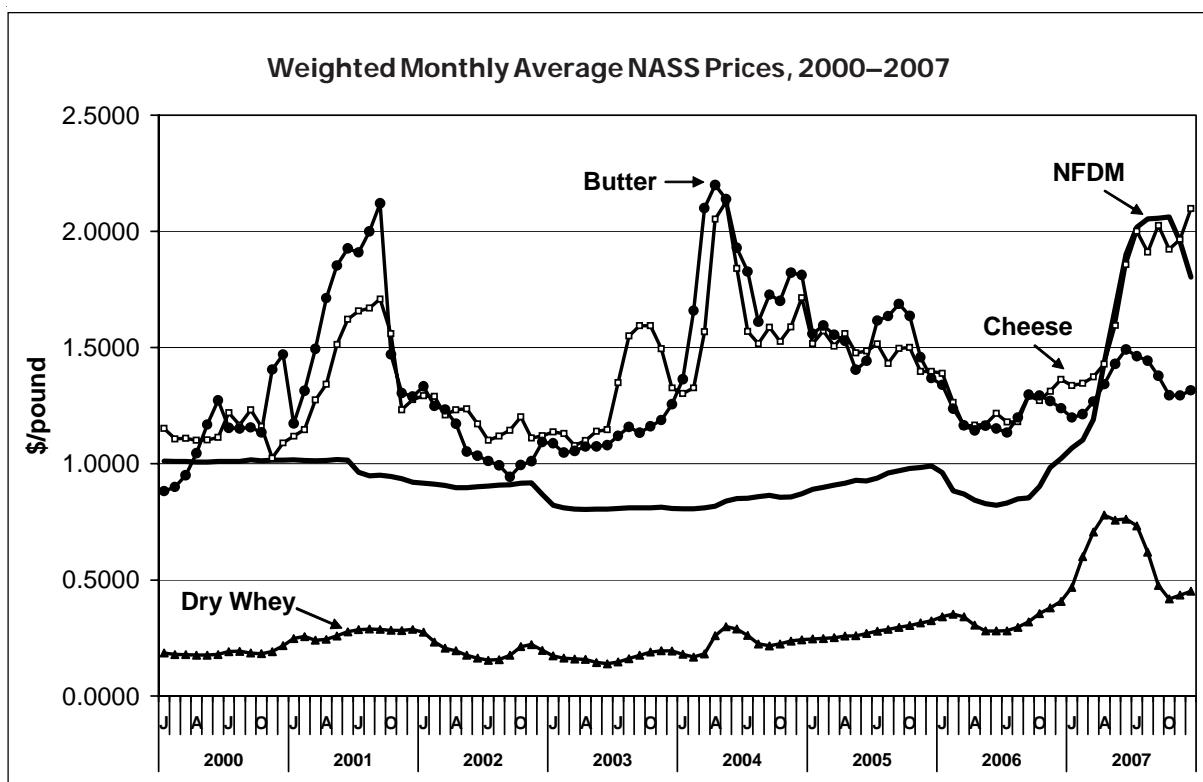
**8****Weighted Monthly Average NASS Prices\*, 2000–2007**

|                     | Cheese             |               |               |               |               |               |
|---------------------|--------------------|---------------|---------------|---------------|---------------|---------------|
|                     | 40-pound<br>Blocks | Barrels**     | Average***    | Butter        | NFDM          | Dry Whey      |
|                     |                    |               | \$/lb         |               |               |               |
| <b>2000 Average</b> | 1.1332             | 1.0985        | 1.1313        | 1.1408        | 1.0115        | 0.1863        |
| <b>2001 Average</b> | 1.4165             | 1.4039        | 1.4264        | 1.6304        | 0.9791        | 0.2700        |
| <b>2002 Average</b> | 1.1808             | 1.1575        | 1.1855        | 1.0931        | 0.9043        | 0.1974        |
| <b>2003 Average</b> | 1.2970             | 1.2771        | 1.3031        | 1.1194        | 0.8090        | 0.1667        |
| <b>2004 Average</b> | 1.6325             | 1.6216        | 1.6431        | 1.8239        | 0.8405        | 0.2319        |
| <b>2005 Average</b> | 1.4821             | 1.4621        | 1.4875        | 1.5405        | 0.9409        | 0.2782        |
| <b>2006 Average</b> | 1.2318             | 1.2305        | 1.2470        | 1.2193        | 0.8874        | 0.3285        |
| January             | 1.3189             | 1.3200        | 1.3366        | 1.1991        | 1.0677        | 0.4680        |
| February            | 1.3103             | 1.3439        | 1.3454        | 1.2129        | 1.1021        | 0.6005        |
| March               | 1.3483             | 1.3630        | 1.3732        | 1.2676        | 1.1902        | 0.7060        |
| April               | 1.4021             | 1.4226        | 1.4296        | 1.3416        | 1.4354        | 0.7789        |
| May                 | 1.5782             | 1.5794        | 1.5946        | 1.4290        | 1.6670        | 0.7578        |
| June                | 1.8111             | 1.8661        | 1.8561        | 1.4916        | 1.9012        | 0.7617        |
| July                | 1.9888             | 1.9798        | 2.0002        | 1.4627        | 2.0180        | 0.7329        |
| August              | 1.8923             | 1.8959        | 1.9100        | 1.4429        | 2.0545        | 0.6197        |
| September           | 2.0134             | 2.0064        | 2.0250        | 1.3786        | 2.0557        | 0.4762        |
| October             | 1.8988             | 1.9191        | 1.9227        | 1.2945        | 2.0615        | 0.4175        |
| November            | 1.9518             | 1.9511        | 1.9652        | 1.2933        | 1.9562        | 0.4345        |
| December            | 2.0928             | 2.0726        | 2.0976        | 1.3159        | 1.8031        | 0.4516        |
| <b>2007 Average</b> | <b>1.7172</b>      | <b>1.7267</b> | <b>1.7380</b> | <b>1.3441</b> | <b>1.6927</b> | <b>0.6004</b> |

\* Reported by National Agricultural Statistics Service (NASS).

\*\* Reported at 38% moisture.

\*\*\* Includes the \$0.03 adjustment to the barrel price per pricing provisions.

**Figure 8**

## 9 Receipts of Milk from Producers by State\*, 2007

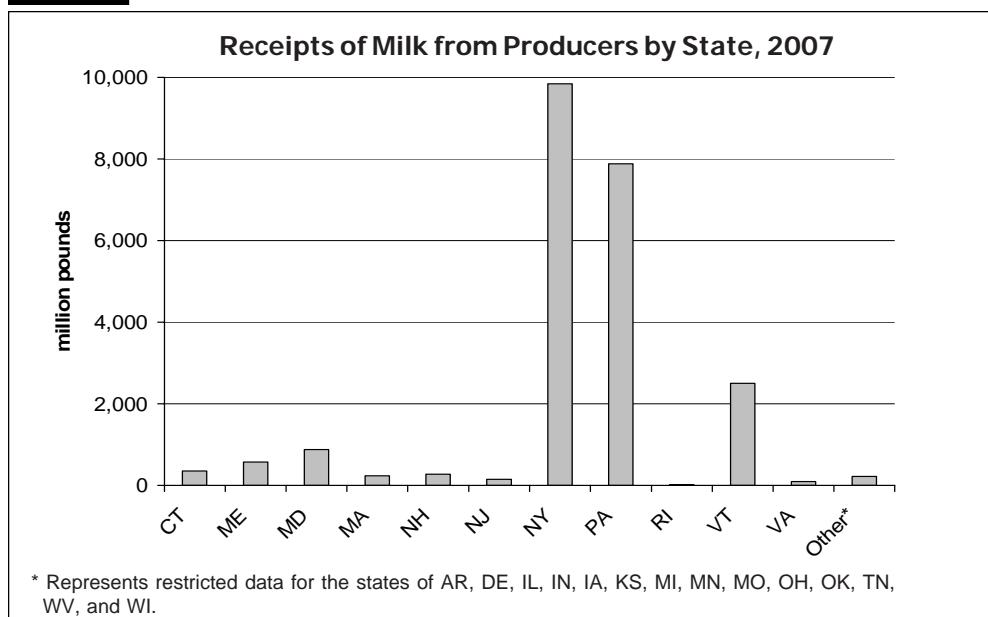
|            | Connecticut | Maine   | Maryland | Massachusetts<br>thousand pounds | New Hampshire | New Jersey | New York  |
|------------|-------------|---------|----------|----------------------------------|---------------|------------|-----------|
| January    | 31,049      | 48,091  | 75,004   | 20,949                           | 23,499        | 13,684     | 790,799   |
| February   | 28,383      | 42,662  | 67,140   | 18,665                           | 21,420        | 12,311     | 711,246   |
| March      | 31,580      | 47,506  | 84,740   | 20,674                           | 24,241        | 13,694     | 798,168   |
| April      | 30,427      | 46,409  | 75,335   | 20,088                           | 23,378        | 13,167     | 779,669   |
| May        | 31,085      | 49,188  | 78,337   | 20,711                           | 24,053        | 13,723     | 816,907   |
| June       | 29,150      | 49,199  | 75,525   | 19,539                           | 22,992        | 12,584     | 743,663   |
| July       | 29,141      | 50,401  | 73,326   | 19,806                           | 23,434        | 12,780     | 810,212   |
| August     | 28,756      | 49,593  | 68,821   | 19,453                           | 23,205        | 12,522     | 906,372   |
| September  | 27,577      | 47,756  | 68,052   | 18,533                           | 22,481        | 12,138     | 856,321   |
| October    | 28,193      | 48,492  | 70,385   | 19,021                           | 22,955        | 12,413     | 905,442   |
| November   | 27,329      | 46,618  | 70,096   | 18,289                           | 22,271        | 12,383     | 859,864   |
| December   | 28,796      | 48,375  | 74,509   | 19,212                           | 23,447        | 13,004     | 868,770   |
| Total      | 351,466     | 574,289 | 881,268  | 234,940                          | 277,376       | 154,403    | 9,847,432 |
| % of Total | 1.5         | 2.5     | 3.8      | 1.0                              | 1.2           | 0.7        | 42.7      |

|            | Pennsylvania | Rhode Island | Vermont         | Virginia | Other States** | All States |
|------------|--------------|--------------|-----------------|----------|----------------|------------|
|            |              |              | thousand pounds |          |                |            |
| January    | 633,885      | 1,179        | 214,962         | 7,498    | 18,560         | 1,879,159  |
| February   | 573,394      | 1,026        | 192,010         | 7,095    | 16,997         | 1,692,351  |
| March      | 684,456      | 1,112        | 212,638         | 8,266    | 21,853         | 1,948,927  |
| April      | 673,559      | 1,142        | 206,830         | 8,162    | 23,292         | 1,901,457  |
| May        | 708,775      | 1,226        | 215,751         | 8,401    | 20,286         | 1,988,442  |
| June       | 668,492      | 1,144        | 208,117         | 8,201    | 17,973         | 1,856,578  |
| July       | 681,273      | 1,127        | 213,498         | 8,048    | 17,947         | 1,940,993  |
| August     | 653,055      | 1,162        | 211,602         | 7,683    | 16,158         | 1,998,383  |
| September  | 628,187      | 1,156        | 202,489         | 7,619    | 14,438         | 1,906,747  |
| October    | 654,903      | 1,147        | 208,973         | 8,111    | 16,322         | 1,996,356  |
| November   | 645,275      | 1,123        | 202,786         | 8,524    | 18,056         | 1,932,615  |
| December   | 678,530      | 1,150        | 213,203         | 8,512    | 17,942         | 1,995,449  |
| Total      | 7,883,785    | 13,695       | 2,502,859       | 96,120   | 219,824        | 23,037,457 |
| % of Total | 34.2         | 0.1          | 10.9            | 0.4      | 1.0            | 100.0      |

\* As reported by handlers at time of calculation of monthly uniform price. Totals may not add due to rounding.

\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

Figure 9



## 10 Number of Producers by State\*, 2007

|           | Connecticut | Maine | Maryland | Massachusetts | New Hampshire | New Jersey | New York |
|-----------|-------------|-------|----------|---------------|---------------|------------|----------|
| January   | 142         | 339   | 506      | 166           | 132           | 109        | 5,192    |
| February  | 140         | 337   | 507      | 164           | 133           | 108        | 5,196    |
| March     | 141         | 336   | 514      | 163           | 136           | 107        | 5,178    |
| April     | 141         | 338   | 513      | 163           | 137           | 106        | 5,205    |
| May       | 139         | 335   | 502      | 164           | 137           | 105        | 5,190    |
| June      | 140         | 338   | 505      | 164           | 136           | 105        | 4,928    |
| July      | 138         | 336   | 518      | 163           | 134           | 104        | 5,111    |
| August    | 136         | 333   | 521      | 163           | 134           | 104        | 5,118    |
| September | 135         | 333   | 524      | 163           | 133           | 104        | 5,099    |
| October   | 134         | 332   | 518      | 161           | 132           | 103        | 5,095    |
| November  | 137         | 333   | 515      | 164           | 134           | 103        | 5,086    |
| December  | 135         | 334   | 511      | 166           | 133           | 102        | 5,078    |
| Average   | 138         | 335   | 513      | 164           | 134           | 105        | 5,123    |

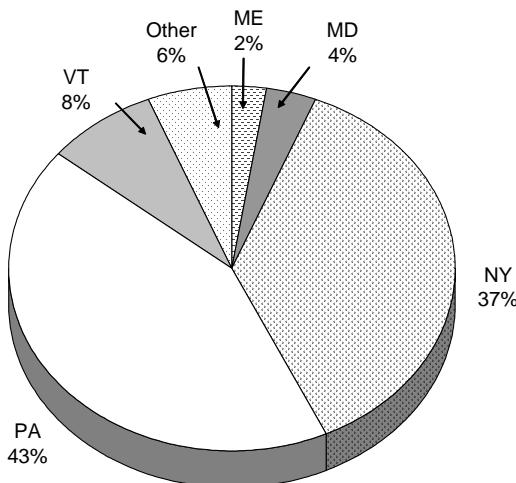
|           | Pennsylvania | Rhode Island | Vermont | Virginia | Other States** | All States |
|-----------|--------------|--------------|---------|----------|----------------|------------|
| January   | 5,908        | 13           | 1,121   | 69       | 204            | 13,901     |
| February  | 5,879        | 13           | 1,112   | 59       | 205            | 13,853     |
| March     | 5,970        | 13           | 1,105   | 72       | 256            | 13,991     |
| April     | 5,928        | 13           | 1,110   | 74       | 268            | 13,996     |
| May       | 5,911        | 13           | 1,118   | 74       | 243            | 13,931     |
| June      | 5,954        | 13           | 1,094   | 84       | 218            | 13,679     |
| July      | 5,999        | 13           | 1,085   | 85       | 206            | 13,892     |
| August    | 6,005        | 13           | 1,086   | 80       | 242            | 13,935     |
| September | 5,956        | 13           | 1,087   | 84       | 228            | 13,859     |
| October   | 5,960        | 13           | 1,090   | 77       | 212            | 13,827     |
| November  | 5,957        | 14           | 1,087   | 73       | 253            | 13,856     |
| December  | 5,964        | 14           | 1,082   | 72       | 208            | 13,799     |
| Average   | 5,949        | 13           | 1,098   | 75       | 229            | 13,877     |

\* As reported by handlers at time of calculation of monthly uniform price.

\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

Figure 10

Average Proportion of Producers by State, 2007



\* Other includes AR, CT, DE, IL, IN, IA, KS, MA, MI, MN, MO, NH, NJ, OH, OK, RI, TN, VA, WV, and WI.

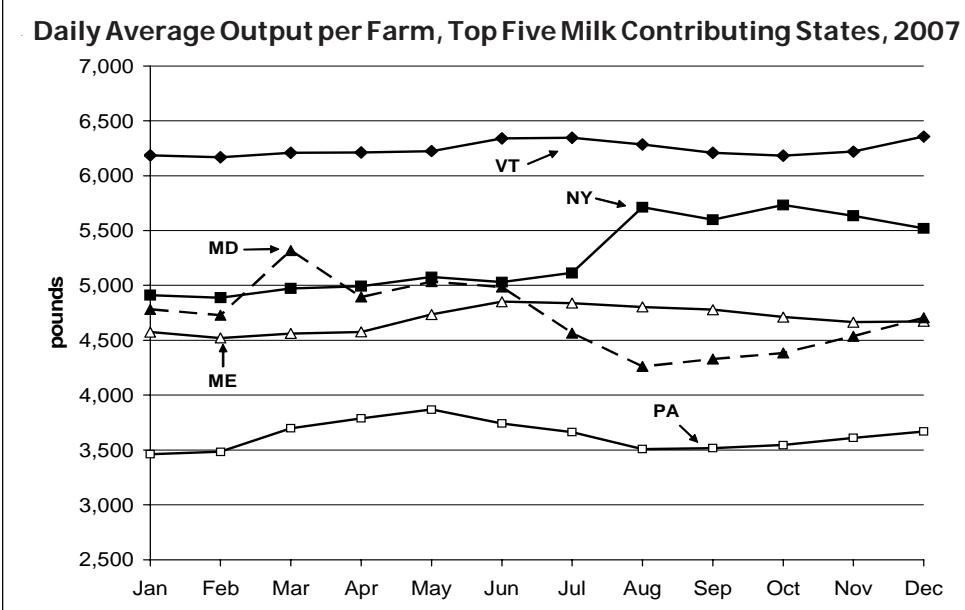
**11 Daily Average Output of Producer Milk per Farm by State\*, 2007**

|           | Connecticut | Maine | Maryland | Massachusetts | New Hampshire | New Jersey | New York |
|-----------|-------------|-------|----------|---------------|---------------|------------|----------|
| January   | 7,053       | 4,576 | 4,782    | 4,071         | 5,743         | 4,050      | 4,913    |
| February  | 7,241       | 4,521 | 4,729    | 4,065         | 5,752         | 4,071      | 4,889    |
| March     | 7,225       | 4,561 | 5,318    | 4,091         | 5,750         | 4,128      | 4,972    |
| April     | 7,193       | 4,577 | 4,895    | 4,108         | 5,688         | 4,140      | 4,993    |
| May       | 7,214       | 4,736 | 5,034    | 4,074         | 5,663         | 4,216      | 5,077    |
| June      | 6,941       | 4,852 | 4,985    | 3,971         | 5,635         | 3,995      | 5,030    |
| July      | 6,812       | 4,839 | 4,566    | 3,920         | 5,641         | 3,964      | 5,114    |
| August    | 6,821       | 4,804 | 4,261    | 3,850         | 5,586         | 3,884      | 5,713    |
| September | 6,809       | 4,780 | 4,329    | 3,790         | 5,634         | 3,890      | 5,598    |
| October   | 6,787       | 4,712 | 4,383    | 3,811         | 5,610         | 3,887      | 5,733    |
| November  | 6,649       | 4,666 | 4,537    | 3,717         | 5,540         | 4,008      | 5,635    |
| December  | 6,881       | 4,672 | 4,704    | 3,733         | 5,687         | 4,113      | 5,519    |
| Average   | 6,969       | 4,691 | 4,710    | 3,933         | 5,661         | 4,029      | 5,266    |

|           | Pennsylvania | Rhode Island | Vermont | Virginia | Other States** | All States |
|-----------|--------------|--------------|---------|----------|----------------|------------|
| January   | 3,461        | 2,925        | 6,186   | 3,505    | 2,935          | 4,361      |
| February  | 3,483        | 2,820        | 6,167   | 4,295    | 2,961          | 4,363      |
| March     | 3,698        | 2,759        | 6,208   | 3,704    | 2,754          | 4,494      |
| April     | 3,787        | 2,929        | 6,211   | 3,676    | 2,897          | 4,529      |
| May       | 3,868        | 3,041        | 6,225   | 3,662    | 2,693          | 4,604      |
| June      | 3,743        | 2,933        | 6,341   | 3,254    | 2,748          | 4,524      |
| July      | 3,663        | 2,798        | 6,347   | 3,054    | 2,810          | 4,507      |
| August    | 3,508        | 2,882        | 6,285   | 3,098    | 2,154          | 4,626      |
| September | 3,516        | 2,965        | 6,209   | 3,023    | 2,111          | 4,586      |
| October   | 3,545        | 2,846        | 6,184   | 3,398    | 2,484          | 4,657      |
| November  | 3,611        | 2,675        | 6,219   | 3,892    | 2,379          | 4,649      |
| December  | 3,670        | 2,649        | 6,356   | 3,814    | 2,783          | 4,665      |
| Average   | 3,629        | 2,852        | 6,245   | 3,531    | 2,642          | 4,547      |

\* As reported by handlers at time of calculation of monthly uniform price.

\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

**Figure 11**


**12 Average Butterfat Tests of Milk Received from Producers\*, by State, 2007**

|           | <u>Connecticut</u> | <u>Maine</u> | <u>Maryland</u> | <u>Massachusetts</u><br>percent | <u>New Hampshire</u> | <u>New Jersey</u> | <u>New York</u> |
|-----------|--------------------|--------------|-----------------|---------------------------------|----------------------|-------------------|-----------------|
| January   | 3.70               | 3.79         | 3.83            | 3.84                            | 3.83                 | 3.78              | 3.71            |
| February  | 3.72               | 3.80         | 3.88            | 3.86                            | 3.84                 | 3.78              | 3.74            |
| March     | 3.70               | 3.78         | 3.84            | 3.82                            | 3.79                 | 3.77              | 3.71            |
| April     | 3.67               | 3.74         | 3.77            | 3.78                            | 3.75                 | 3.69              | 3.67            |
| May       | 3.60               | 3.65         | 3.64            | 3.70                            | 3.67                 | 3.58              | 3.59            |
| June      | 3.59               | 3.58         | 3.60            | 3.64                            | 3.64                 | 3.55              | 3.53            |
| July      | 3.62               | 3.58         | 3.61            | 3.63                            | 3.62                 | 3.53              | 3.53            |
| August    | 3.59               | 3.60         | 3.61            | 3.62                            | 3.62                 | 3.51              | 3.53            |
| September | 3.65               | 3.68         | 3.67            | 3.67                            | 3.69                 | 3.57              | 3.58            |
| October   | 3.73               | 3.77         | 3.80            | 3.75                            | 3.77                 | 3.68              | 3.65            |
| November  | 3.85               | 3.89         | 3.93            | 3.88                            | 3.91                 | 3.79              | 3.74            |
| December  | 3.88               | 3.92         | 3.97            | 3.93                            | 3.93                 | 3.83              | 3.77            |
| Average   | 3.69               | 3.73         | 3.76            | 3.76                            | 3.76                 | 3.67              | 3.65            |

|           | <u>Pennsylvania</u> | <u>Rhode Island</u> | <u>Vermont</u> | <u>Virginia</u><br>percent | <u>Other States**</u> | <u>All States***</u> |
|-----------|---------------------|---------------------|----------------|----------------------------|-----------------------|----------------------|
| January   | 3.76                | 4.11                | 3.78           | 3.72                       | 4.07                  | 3.91                 |
| February  | 3.80                | 4.14                | 3.82           | 3.80                       | 3.91                  | 3.87                 |
| March     | 3.77                | 4.11                | 3.80           | 3.77                       | 3.71                  | 3.76                 |
| April     | 3.72                | 3.94                | 3.75           | 3.75                       | 3.71                  | 3.73                 |
| May       | 3.62                | 3.79                | 3.70           | 3.67                       | 3.62                  | 3.64                 |
| June      | 3.58                | 3.72                | 3.62           | 3.65                       | 3.63                  | 3.62                 |
| July      | 3.56                | 3.65                | 3.63           | 3.61                       | 3.68                  | 3.63                 |
| August    | 3.57                | 3.63                | 3.64           | 3.66                       | 3.67                  | 3.63                 |
| September | 3.62                | 3.67                | 3.70           | 3.69                       | 3.82                  | 3.72                 |
| October   | 3.70                | 3.78                | 3.76           | 3.78                       | 3.91                  | 3.83                 |
| November  | 3.80                | 3.90                | 3.85           | 3.90                       | 4.06                  | 3.97                 |
| December  | 3.84                | 3.99                | 3.86           | 3.91                       | 4.33                  | 4.12                 |
| Average   | 3.70                | 3.87                | 3.74           | 3.74                       | 3.84                  | 3.78                 |

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

\*\*\* Simple average.

**13 Average Protein Tests of Milk Received from Producers\*, by State, 2007**

|           | <u>Connecticut</u> | <u>Maine</u> | <u>Maryland</u> | <u>Massachusetts</u><br>percent | <u>New Hampshire</u> | <u>New Jersey</u> | <u>New York</u> |
|-----------|--------------------|--------------|-----------------|---------------------------------|----------------------|-------------------|-----------------|
| January   | 3.10               | 3.13         | 3.06            | 3.14                            | 3.12                 | 3.06              | 3.04            |
| February  | 3.13               | 3.16         | 3.10            | 3.17                            | 3.16                 | 3.11              | 3.08            |
| March     | 3.10               | 3.12         | 3.05            | 3.13                            | 3.11                 | 3.08              | 3.05            |
| April     | 3.08               | 3.08         | 3.03            | 3.11                            | 3.09                 | 3.05              | 3.03            |
| May       | 3.03               | 3.04         | 3.00            | 3.06                            | 3.05                 | 3.02              | 2.99            |
| June      | 3.02               | 3.02         | 2.98            | 3.03                            | 3.02                 | 2.99              | 2.97            |
| July      | 3.01               | 2.98         | 2.97            | 3.02                            | 3.01                 | 2.98              | 2.95            |
| August    | 3.02               | 3.01         | 2.97            | 3.04                            | 3.03                 | 2.98              | 2.97            |
| September | 3.08               | 3.08         | 3.03            | 3.10                            | 3.09                 | 3.04              | 3.02            |
| October   | 3.12               | 3.14         | 3.04            | 3.16                            | 3.14                 | 3.07              | 3.06            |
| November  | 3.20               | 3.20         | 3.13            | 3.24                            | 3.20                 | 3.16              | 3.13            |
| December  | 3.20               | 3.18         | 3.13            | 3.23                            | 3.20                 | 3.14              | 3.12            |
| Average   | 3.09               | 3.10         | 3.04            | 3.12                            | 3.10                 | 3.06              | 3.03            |

|           | <u>Pennsylvania</u> | <u>Rhode Island</u> | <u>Vermont</u> | <u>Virginia</u><br>percent | <u>Other States**</u> | <u>All States***</u> |
|-----------|---------------------|---------------------|----------------|----------------------------|-----------------------|----------------------|
| January   | 3.04                | 3.19                | 3.08           | 3.23                       | 3.18                  | 3.14                 |
| February  | 3.09                | 3.21                | 3.11           | 3.25                       | 3.16                  | 3.15                 |
| March     | 3.04                | 3.19                | 3.09           | 3.23                       | 3.13                  | 3.12                 |
| April     | 3.01                | 3.15                | 3.07           | 3.08                       | 3.11                  | 3.09                 |
| May       | 2.98                | 3.10                | 3.03           | 3.06                       | 3.07                  | 3.05                 |
| June      | 2.97                | 3.06                | 3.00           | 3.03                       | 3.01                  | 3.01                 |
| July      | 2.96                | 3.05                | 3.00           | 3.04                       | 2.98                  | 2.99                 |
| August    | 2.97                | 3.08                | 3.02           | 3.04                       | 2.99                  | 3.00                 |
| September | 3.02                | 3.13                | 3.08           | 3.08                       | 3.11                  | 3.08                 |
| October   | 3.04                | 3.17                | 3.12           | 3.11                       | 3.25                  | 3.18                 |
| November  | 3.11                | 3.25                | 3.17           | 3.16                       | 3.27                  | 3.23                 |
| December  | 3.10                | 3.25                | 3.17           | 3.14                       | 3.32                  | 3.25                 |
| Average   | 3.03                | 3.15                | 3.08           | 3.12                       | 3.13                  | 3.11                 |

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

\*\*\* Simple average.

**14 Average Other Solids Tests of Milk Received from Producers\*, by State, 2007**

|           | <u>Connecticut</u> | <u>Maine</u> | <u>Maryland</u> | <u>Massachusetts</u><br>percent | <u>New Hampshire</u> | <u>New Jersey</u> | <u>New York</u> |
|-----------|--------------------|--------------|-----------------|---------------------------------|----------------------|-------------------|-----------------|
| January   | 5.75               | 5.72         | 5.61            | 5.72                            | 5.73                 | 5.69              | 5.70            |
| February  | 5.75               | 5.71         | 5.59            | 5.72                            | 5.74                 | 5.73              | 5.70            |
| March     | 5.74               | 5.71         | 5.62            | 5.72                            | 5.74                 | 5.73              | 5.70            |
| April     | 5.76               | 5.72         | 5.62            | 5.73                            | 5.74                 | 5.73              | 5.71            |
| May       | 5.74               | 5.71         | 5.61            | 5.71                            | 5.72                 | 5.72              | 5.69            |
| June      | 5.73               | 5.72         | 5.60            | 5.70                            | 5.72                 | 5.71              | 5.68            |
| July      | 5.74               | 5.72         | 5.58            | 5.70                            | 5.73                 | 5.70              | 5.68            |
| August    | 5.70               | 5.69         | 5.55            | 5.66                            | 5.69                 | 5.68              | 5.66            |
| September | 5.69               | 5.68         | 5.53            | 5.65                            | 5.69                 | 5.68              | 5.65            |
| October   | 5.70               | 5.69         | 5.58            | 5.66                            | 5.71                 | 5.69              | 5.68            |
| November  | 5.72               | 5.70         | 5.60            | 5.68                            | 5.71                 | 5.71              | 5.70            |
| December  | 5.71               | 5.72         | 5.64            | 5.68                            | 5.71                 | 5.71              | 5.69            |
| Average   | 5.73               | 5.71         | 5.59            | 5.69                            | 5.72                 | 5.71              | 5.69            |

|           | <u>Pennsylvania</u> | <u>Rhode Island</u> | <u>Vermont</u> | <u>Virginia</u><br>percent | <u>Other States**</u> | <u>All States***</u> |
|-----------|---------------------|---------------------|----------------|----------------------------|-----------------------|----------------------|
| January   | 5.68                | 5.73                | 5.68           | 5.98                       | 5.65                  | 5.70                 |
| February  | 5.69                | 5.72                | 5.67           | 5.97                       | 5.65                  | 5.69                 |
| March     | 5.70                | 5.71                | 5.67           | 5.96                       | 5.69                  | 5.71                 |
| April     | 5.70                | 5.75                | 5.69           | 5.72                       | 5.71                  | 5.71                 |
| May       | 5.69                | 5.71                | 5.68           | 5.71                       | 5.72                  | 5.71                 |
| June      | 5.68                | 5.69                | 5.68           | 5.67                       | 5.68                  | 5.69                 |
| July      | 5.68                | 5.70                | 5.67           | 5.69                       | 5.67                  | 5.68                 |
| August    | 5.66                | 5.67                | 5.65           | 5.67                       | 5.70                  | 5.67                 |
| September | 5.65                | 5.66                | 5.64           | 5.67                       | 5.65                  | 5.65                 |
| October   | 5.67                | 5.66                | 5.67           | 5.69                       | 5.58                  | 5.62                 |
| November  | 5.69                | 5.67                | 5.68           | 5.75                       | 5.59                  | 5.64                 |
| December  | 5.70                | 5.68                | 5.67           | 5.74                       | 5.66                  | 5.68                 |
| Average   | 5.68                | 5.69                | 5.67           | 5.77                       | 5.66                  | 5.68                 |

\* Tests based on audited producer payroll reports.

\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

\*\*\* Simple average.

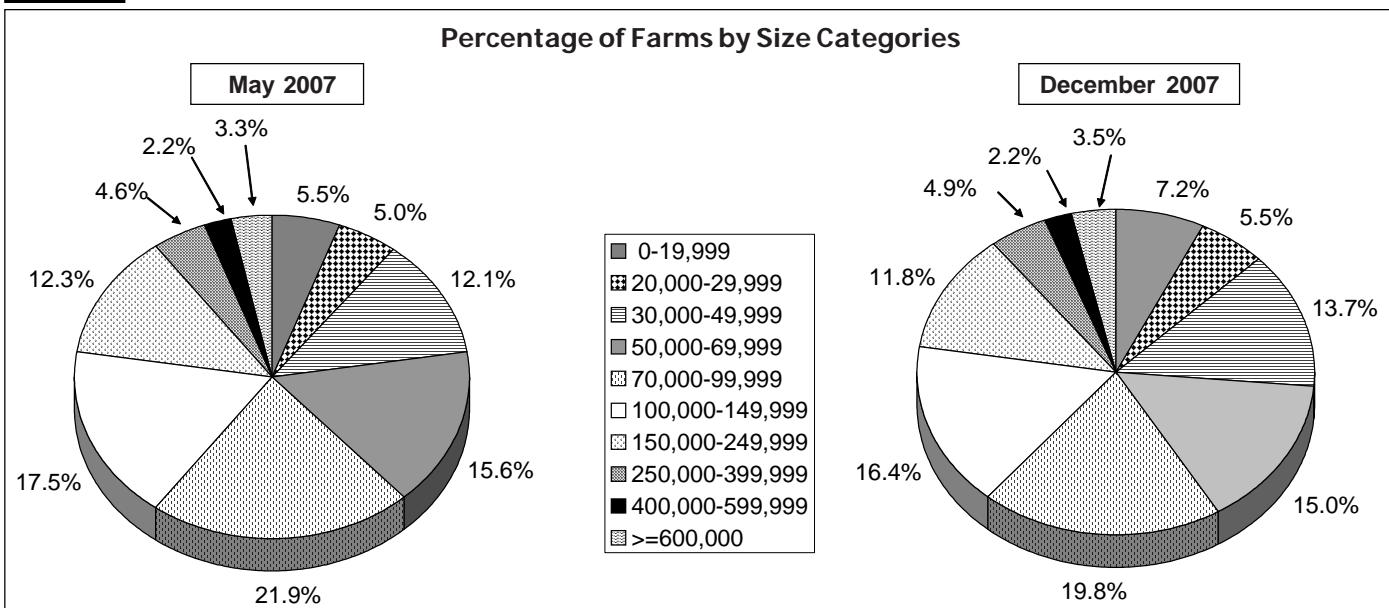
**15 Number of Farms by Size Categories, May and December 2007\***

| May 2007                   |               |              |                      |              |
|----------------------------|---------------|--------------|----------------------|--------------|
| Production Range<br>Pounds | Farms         |              | Milk                 |              |
|                            | Number        | Percentage   | Total Pounds         | Percentage   |
| 0-19,999                   | 762           | 5.5          | 9,213,584            | 0.5          |
| 20,000-29,999              | 683           | 5.0          | 17,126,143           | 0.9          |
| 30,000-49,999              | 1,668         | 12.1         | 67,475,920           | 3.4          |
| 50,000-69,999              | 2,136         | 15.6         | 128,365,649          | 6.5          |
| 70,000-99,999              | 3,009         | 21.9         | 253,069,852          | 12.7         |
| 100,000-149,999            | 2,397         | 17.5         | 291,154,044          | 14.6         |
| 150,000-249,999            | 1,687         | 12.3         | 321,140,046          | 16.1         |
| 250,000-399,999            | 638           | 4.6          | 197,082,936          | 9.9          |
| 400,000-599,999            | 305           | 2.2          | 147,463,738          | 7.4          |
| >=600,000                  | 455           | 3.3          | 556,397,300          | 28.0         |
| <b>Total</b>               | <b>13,740</b> | <b>100.0</b> | <b>1,988,489,212</b> | <b>100.0</b> |

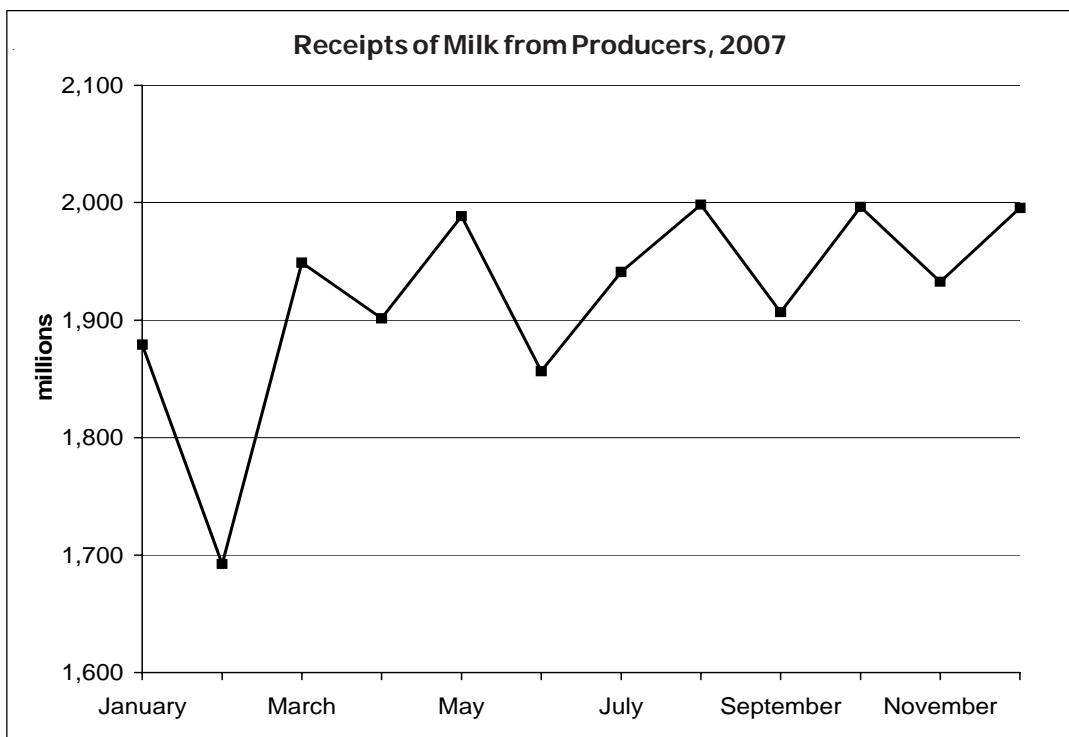
| December 2007              |               |              |                      |              |
|----------------------------|---------------|--------------|----------------------|--------------|
| Production Range<br>Pounds | Farms         |              | Milk                 |              |
|                            | Number        | Percentage   | Total Pounds         | Percentage   |
| 0-19,999                   | 979           | 7.2          | 12,190,124           | 0.6          |
| 20,000-29,999              | 754           | 5.5          | 18,856,014           | 0.9          |
| 30,000-49,999              | 1,870         | 13.7         | 75,724,632           | 3.8          |
| 50,000-69,999              | 2,051         | 15.0         | 123,363,273          | 6.2          |
| 70,000-99,999              | 2,701         | 19.8         | 226,553,050          | 11.4         |
| 100,000-149,999            | 2,248         | 16.4         | 273,255,626          | 13.7         |
| 150,000-249,999            | 1,619         | 11.8         | 306,816,088          | 15.4         |
| 250,000-399,999            | 668           | 4.9          | 205,159,032          | 10.3         |
| 400,000-599,999            | 304           | 2.2          | 148,460,334          | 7.4          |
| >=600,000                  | 478           | 3.5          | 605,279,685          | 30.3         |
| <b>Total</b>               | <b>13,672</b> | <b>100.0</b> | <b>1,995,657,858</b> | <b>100.0</b> |

\* Data compiled from payroll records; number of producers and total pounds varies from data reported at pool time shown in other tables.

**Figure 12**


**16 Receipts of Fluid Milk Products and Cream at Pool Plants, 2007**

|           | Milk from Producers | Other Sources | Fortification and Reconstitution (skim equiv.) | Overages  | Opening Inventory | Total to be Accounted for |
|-----------|---------------------|---------------|--|-----------|-------------------|---------------------------|
|           |                     |               | pounds   |           |                   |                           |
| January   | 1,879,158,745       | 86,311,125    | 8,756,259                                      | 625,424   | 167,564,723       | 2,142,416,276             |
| February  | 1,692,350,578       | 85,837,566    | 7,768,391                                      | 531,854   | 155,988,835       | 1,942,477,224             |
| March     | 1,948,926,692       | 75,504,238    | 9,667,235                                      | 884,808   | 157,139,056       | 2,192,122,029             |
| April     | 1,901,457,071       | 89,118,582    | 8,955,224                                      | 442,130   | 166,690,506       | 2,166,663,513             |
| May       | 1,988,442,102       | 76,860,181    | 9,339,534                                      | 371,789   | 181,127,978       | 2,256,141,584             |
| June      | 1,856,578,441       | 55,020,832    | 9,554,116                                      | 242,932   | 167,953,257       | 2,089,349,578             |
| July      | 1,940,993,425       | 68,251,792    | 9,046,734                                      | 268,864   | 142,714,057       | 2,161,274,872             |
| August    | 1,998,382,661       | 35,659,298    | 11,033,171                                     | 411,451   | 159,206,132       | 2,204,692,713             |
| September | 1,906,746,848       | 33,214,021    | 12,199,036                                     | 998,073   | 153,068,307       | 2,106,226,285             |
| October   | 1,996,356,124       | 31,186,523    | 15,535,836                                     | 640,901   | 172,643,546       | 2,216,362,930             |
| November  | 1,932,615,460       | 34,602,198    | 11,917,762                                     | 554,493   | 167,633,783       | 2,147,323,696             |
| December  | 1,995,448,565       | 49,153,749    | 10,771,553                                     | 328,663   | 157,012,172       | 2,212,714,702             |
| Total     | 23,037,456,712      | 720,720,105   | 124,544,851                                    | 6,301,382 | 1,948,742,352     | 25,837,765,402            |

**Figure 13**

17

## Receipts from Producers by Class and Plant Location Differential, 2007

|            | Class I                |               |               |                       |               |                |                |
|------------|------------------------|---------------|---------------|-----------------------|---------------|----------------|----------------|
|            | Location Differential* |               |               |                       |               |                |                |
|            | 3.15 and above         | 3.00 - 3.10   | 2.80 - 2.95   | 2.60 - 2.70<br>pounds | 2.40 - 2.55   | 2.35 and below | Market Total   |
| January    | 230,584,546            | 336,435,644   | 135,563,728   | 103,594,671           | 70,209,500    | 37,245,388     | 913,633,477    |
| February   | 207,024,154            | 301,529,577   | 123,734,537   | 93,776,397            | 61,349,787    | 34,639,983     | 822,054,435    |
| March      | 232,962,209            | 345,891,886   | 135,989,966   | 101,739,487           | 69,231,653    | 37,451,064     | 923,266,265    |
| April      | 212,051,289            | 314,159,655   | 126,387,610   | 92,902,022            | 62,640,417    | 34,698,547     | 842,839,540    |
| May        | 224,439,955            | 332,858,507   | 129,099,634   | 96,773,465            | 67,067,080    | 37,356,789     | 887,595,430    |
| June       | 203,111,005            | 320,765,379   | 120,048,442   | 87,674,111            | 63,351,944    | 37,274,358     | 832,225,239    |
| July       | 194,177,808            | 308,733,713   | 121,365,387   | 90,736,163            | 63,072,680    | 37,562,537     | 815,648,288    |
| August     | 207,371,151            | 326,137,072   | 144,332,927   | 97,038,500            | 67,769,119    | 33,520,522     | 876,169,291    |
| September  | 207,475,056            | 311,601,804   | 137,713,678   | 87,947,151            | 67,545,023    | 36,625,518     | 848,908,230    |
| October    | 227,846,514            | 334,522,496   | 152,705,901   | 98,597,327            | 73,687,179    | 38,190,837     | 925,550,254    |
| November   | 222,715,746            | 333,016,454   | 142,959,449   | 95,154,118            | 69,201,380    | 39,223,738     | 902,270,885    |
| December   | 222,408,078            | 333,162,074   | 141,929,565   | 97,653,160            | 70,165,000    | 40,331,223     | 905,649,100    |
| Total      | 2,592,167,511          | 3,898,814,261 | 1,611,830,824 | 1,143,586,572         | 805,290,762   | 444,120,504    | 10,495,810,434 |
| % of Total | 24.7                   | 37.1          | 15.4          | 10.9                  | 7.7           | 4.2            | 100.0          |
| Class II   |                        |               |               |                       |               |                |                |
|            | Location Differential* |               |               |                       |               |                |                |
|            | 3.15 and above         | 3.00 - 3.10   | 2.80 - 2.95   | 2.60 - 2.70<br>pounds | 2.40 - 2.55   | 2.35 and below | Market Total   |
|            | 51,637,106             | 86,908,734    | 72,249,507    | 41,345,531            | 60,680,749    | 57,313,869     | 370,135,496    |
| January    | 45,901,229             | 80,694,206    | 59,791,830    | 32,874,371            | 56,398,762    | 62,654,541     | 338,314,939    |
| February   | 54,421,188             | 97,575,506    | 80,618,007    | 44,353,615            | 62,948,861    | 66,584,973     | 406,502,150    |
| March      | 54,765,344             | 107,015,557   | 81,273,152    | 40,478,833            | 68,307,018    | 57,973,902     | 409,813,806    |
| April      | 59,995,735             | 114,468,833   | 86,092,288    | 39,776,393            | 67,604,833    | 65,769,028     | 433,707,110    |
| May        | 52,040,122             | 103,732,170   | 85,468,921    | 39,845,874            | 68,781,788    | 55,582,846     | 405,451,721    |
| June       | 56,114,064             | 111,859,789   | 73,561,024    | 39,580,335            | 72,147,012    | 62,563,470     | 415,825,694    |
| July       | 55,931,021             | 92,141,094    | 88,089,112    | 40,321,827            | 75,423,855    | 73,867,254     | 425,774,163    |
| August     | 52,473,894             | 87,027,815    | 86,949,810    | 37,904,529            | 64,821,959    | 69,860,827     | 399,038,834    |
| September  | 54,423,428             | 87,102,605    | 91,856,160    | 41,732,601            | 58,154,862    | 72,781,152     | 406,050,808    |
| October    | 50,051,008             | 79,303,951    | 68,235,790    | 39,651,620            | 54,591,526    | 75,443,157     | 367,277,052    |
| November   | 46,135,337             | 82,297,729    | 64,214,487    | 41,091,865            | 52,415,290    | 60,000,053     | 346,154,761    |
| Total      | 633,889,476            | 1,130,127,989 | 938,400,088   | 478,957,394           | 762,276,515   | 780,395,072    | 4,724,046,534  |
| % of Total | 13.4                   | 23.9          | 19.9          | 10.2                  | 16.1          | 16.5           | 100.0          |
| Class III  |                        |               |               |                       |               |                |                |
|            | Location Differential* |               |               |                       |               |                |                |
|            | 3.15 and above         | 3.00 - 3.10   | 2.80 - 2.95   | 2.60 - 2.70<br>pounds | 2.40 - 2.55   | 2.35 and below | Market Total   |
|            | 15,201,466             | 21,785,690    | 32,554,845    | 75,586,595            | 98,173,965    | 189,529,853    | 432,832,414    |
| January    | 12,902,178             | 19,313,579    | 32,100,896    | 67,202,619            | 91,717,856    | 165,339,457    | 388,576,585    |
| February   | 16,299,883             | 34,834,228    | 35,346,698    | 71,564,269            | 97,558,129    | 200,316,605    | 455,919,812    |
| March      | 11,154,403             | 26,473,967    | 30,352,892    | 70,971,544            | 108,271,117   | 197,312,765    | 444,536,688    |
| April      | 15,374,979             | 14,037,677    | 29,201,349    | 74,266,442            | 115,345,791   | 205,489,319    | 453,715,557    |
| May        | 15,096,747             | 17,788,714    | 32,960,654    | 66,963,358            | 109,349,315   | 165,752,125    | 407,910,913    |
| June       | 18,852,960             | 23,368,874    | 43,889,677    | 71,976,631            | 105,779,055   | 205,325,058    | 469,192,255    |
| July       | 22,513,072             | 15,641,767    | 40,211,867    | 70,576,770            | 123,466,893   | 279,450,465    | 551,860,834    |
| August     | 24,119,009             | 16,525,134    | 43,950,769    | 74,883,169            | 102,548,937   | 252,083,129    | 514,110,147    |
| September  | 19,604,706             | 15,620,094    | 40,479,796    | 73,745,053            | 112,520,753   | 274,467,838    | 536,438,240    |
| October    | 16,459,688             | 19,652,630    | 50,001,368    | 67,621,615            | 107,942,881   | 243,518,679    | 505,196,861    |
| November   | 16,576,878             | 16,059,374    | 34,988,340    | 74,322,693            | 99,920,151    | 235,832,928    | 477,700,364    |
| Total      | 204,155,969            | 241,101,728   | 446,039,151   | 859,680,758           | 1,272,594,843 | 2,614,418,221  | 5,637,990,670  |
| % of Total | 3.6                    | 4.3           | 7.9           | 15.2                  | 22.6          | 46.4           | 100.0          |
| Class IV   |                        |               |               |                       |               |                |                |
|            | Location Differential* |               |               |                       |               |                |                |
|            | 3.15 and above         | 3.00 - 3.10   | 2.80 - 2.95   | 2.60 - 2.70<br>pounds | 2.40 - 2.55   | 2.35 and below | Market Total   |
|            | 4,927,930              | 38,507,325    | 85,434,082    | 1,749,906             | 2,298,665     | 29,639,450     | 162,557,358    |
| January    | 3,279,561              | 26,953,643    | 83,473,520    | 1,571,312             | 3,499,307     | 24,627,276     | 143,404,619    |
| February   | 1,401,198              | 8,134,389     | 113,454,084   | 2,321,868             | 6,457,188     | 31,469,738     | 163,238,465    |
| March      | 5,067,128              | 31,781,667    | 116,970,784   | 576,756               | 14,306,277    | 35,564,425     | 204,267,037    |
| April      | 696,668                | 22,192,526    | 139,322,014   | 1,223,005             | 15,476,980    | 34,512,812     | 213,424,005    |
| May        | 383,469                | 29,721,445    | 122,783,067   | 811,637               | 25,623,054    | 31,667,896     | 210,990,568    |
| June       | 2,624,936              | 41,323,397    | 134,343,446   | 1,287,198             | 21,961,736    | 38,786,475     | 240,327,188    |
| July       | 92,771                 | 21,505,195    | 82,043,817    | 121,890               | 11,454,476    | 29,360,224     | 144,578,373    |
| August     | 5,687,372              | 22,602,584    | 79,134,455    | 2,453,069             | 14,123,094    | 20,689,063     | 144,689,637    |
| September  | 869,499                | 19,697,671    | 68,360,284    | 234,379               | 9,982,797     | 29,172,192     | 128,316,822    |
| October    | 329,233                | 27,105,182    | 92,579,970    | 917,300               | 16,060,803    | 20,878,174     | 157,870,662    |
| November   | 8,772,970              | 45,970,607    | 138,940,980   | 3,917,265             | 36,098,263    | 32,244,255     | 265,944,340    |
| Total      | 34,132,735             | 335,495,631   | 1,256,840,503 | 17,185,585            | 177,342,640   | 358,611,980    | 2,179,609,074  |
| % of Total | 1.6                    | 15.4          | 57.7          | 0.8                   | 8.1           | 16.4           | 100.0          |

(Continued on following page)

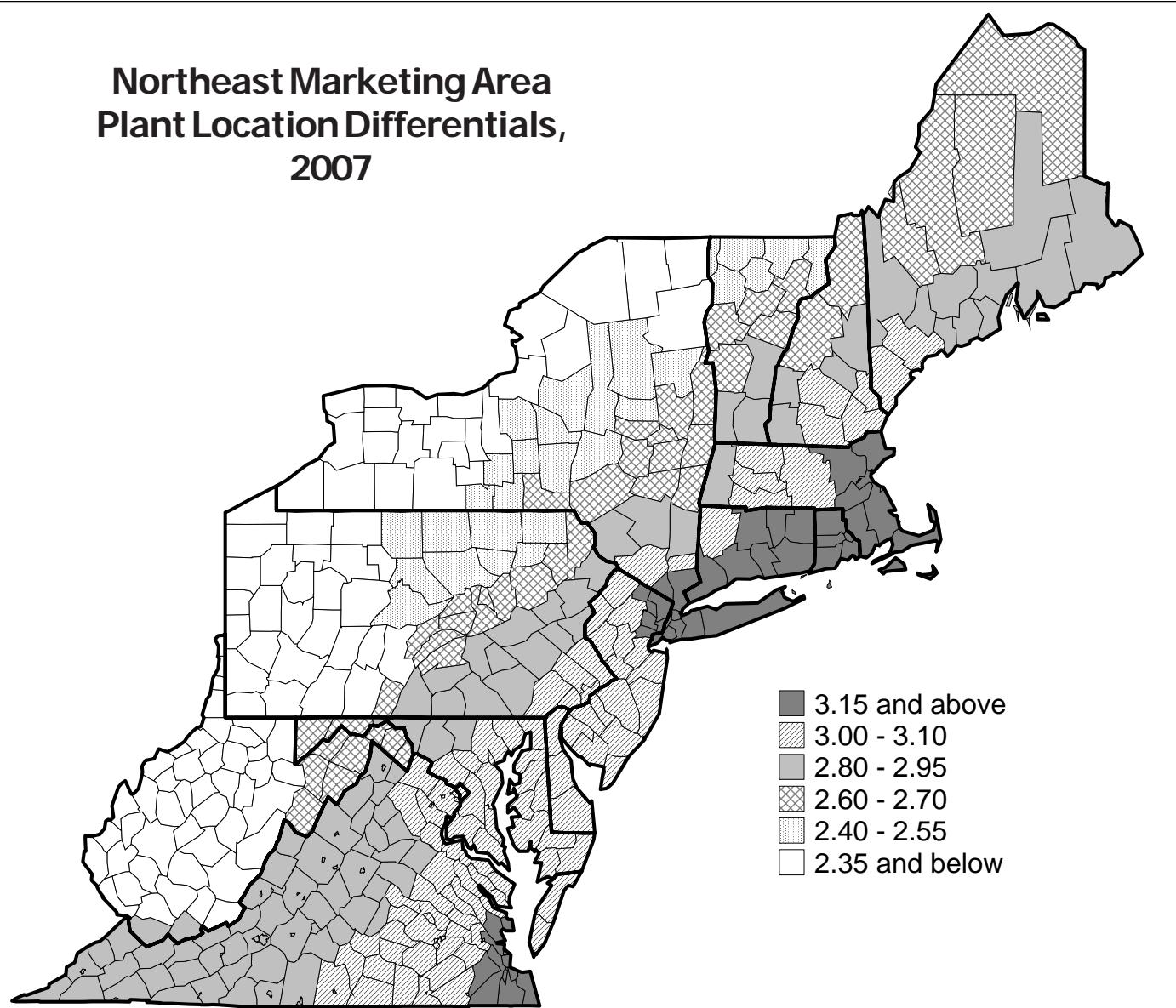
**17 Receipts from Producers by Class and Plant Location Differential, 2007 (Continued)**

|            | Total Receipts         |               |               |                       |               |                |                |
|------------|------------------------|---------------|---------------|-----------------------|---------------|----------------|----------------|
|            | Location Differential* |               |               |                       |               |                |                |
|            | 3.15 and above         | 3.00 - 3.10   | 2.80 - 2.95   | 2.60 - 2.70<br>pounds | 2.40 - 2.55   | 2.35 and below | Market Total   |
| January    | 302,351,048            | 483,637,393   | 325,802,162   | 222,276,703           | 231,362,879   | 313,728,560    | 1,879,158,745  |
| February   | 269,107,122            | 428,491,005   | 299,100,783   | 195,424,699           | 212,965,712   | 287,261,257    | 1,692,350,578  |
| March      | 305,084,478            | 486,436,009   | 365,408,755   | 219,979,239           | 236,195,831   | 335,822,380    | 1,948,926,692  |
| April      | 283,038,164            | 479,430,846   | 354,984,438   | 204,929,155           | 253,524,829   | 325,549,639    | 1,901,457,071  |
| May        | 300,507,337            | 483,557,543   | 383,715,285   | 212,039,305           | 265,494,684   | 343,127,948    | 1,988,442,102  |
| June       | 270,631,343            | 472,007,708   | 361,261,084   | 195,294,980           | 267,106,101   | 290,277,225    | 1,856,578,441  |
| July       | 271,769,768            | 485,285,773   | 373,159,534   | 203,580,327           | 262,960,483   | 344,237,540    | 1,940,993,425  |
| August     | 285,908,015            | 455,425,128   | 354,677,723   | 208,058,987           | 278,114,343   | 416,198,465    | 1,998,382,661  |
| September  | 289,755,331            | 437,757,337   | 347,748,712   | 203,187,918           | 249,039,013   | 379,258,537    | 1,906,746,848  |
| October    | 302,744,147            | 456,942,866   | 353,402,141   | 214,309,360           | 254,345,591   | 414,612,019    | 1,996,356,124  |
| November   | 289,555,675            | 459,078,217   | 353,776,577   | 203,344,653           | 247,796,590   | 379,063,748    | 1,932,615,460  |
| December   | 293,893,263            | 477,489,784   | 380,073,372   | 216,984,983           | 258,598,704   | 368,408,459    | 1,995,448,565  |
| Total      | 3,464,345,691          | 5,605,539,609 | 4,253,110,566 | 2,499,410,309         | 3,017,504,760 | 4,197,545,777  | 23,037,456,712 |
| % of Total | 15.0                   | 24.3          | 18.5          | 10.9                  | 13.1          | 18.2           | 100.0          |

\* Differentials have been combined in ranges to assure confidentiality of data.

**Figure 14**

### Northeast Marketing Area Plant Location Differentials, 2007



**18 Receipts from Producers by Class, 2000–2007**

|                   | Class I               | Class II             | Class III<br>pounds  | Class IV             | Total Producer<br>Receipts |
|-------------------|-----------------------|----------------------|----------------------|----------------------|----------------------------|
| <b>2000 Total</b> | <b>10,513,080,398</b> | <b>4,146,856,906</b> | <b>6,963,402,212</b> | <b>2,333,530,481</b> | <b>23,956,869,997</b>      |
| <b>2001 Total</b> | <b>10,642,087,857</b> | <b>4,101,530,653</b> | <b>7,675,019,663</b> | <b>2,131,191,424</b> | <b>24,549,829,597</b>      |
| <b>2002 Total</b> | <b>10,694,757,200</b> | <b>4,408,099,782</b> | <b>7,789,391,765</b> | <b>2,464,784,010</b> | <b>25,357,032,757</b>      |
| <b>2003 Total</b> | <b>10,701,230,822</b> | <b>4,450,192,748</b> | <b>6,817,137,251</b> | <b>2,068,252,647</b> | <b>24,036,813,468</b>      |
| <b>2004 Total</b> | <b>10,691,759,744</b> | <b>4,439,314,495</b> | <b>5,299,164,638</b> | <b>2,236,771,751</b> | <b>22,667,010,628</b>      |
| <b>2005 Total</b> | <b>10,612,887,735</b> | <b>4,701,541,276</b> | <b>5,378,020,321</b> | <b>2,870,462,033</b> | <b>23,562,911,365</b>      |
| <b>2006 Total</b> | <b>10,544,489,552</b> | <b>4,476,354,527</b> | <b>5,074,742,724</b> | <b>2,581,396,016</b> | <b>22,676,982,819</b>      |
| January           | 913,633,477           | 370,135,496          | 432,832,414          | 162,557,358          | 1,879,158,745              |
| February          | 822,054,435           | 338,314,939          | 388,576,585          | 143,404,619          | 1,692,350,578              |
| March             | 923,266,265           | 406,502,150          | 455,919,812          | 163,238,465          | 1,948,926,692              |
| April             | 842,839,540           | 409,813,806          | 444,536,688          | 204,267,037          | 1,901,457,071              |
| May               | 887,595,430           | 433,707,110          | 453,715,557          | 213,424,005          | 1,988,442,102              |
| June              | 832,225,239           | 405,451,721          | 407,910,913          | 210,990,568          | 1,856,578,441              |
| July              | 815,648,288           | 415,825,694          | 469,192,255          | 240,327,188          | 1,940,993,425              |
| August            | 876,169,291           | 425,774,163          | 551,860,834          | 144,578,373          | 1,998,382,661              |
| September         | 848,908,230           | 399,038,834          | 514,110,147          | 144,689,637          | 1,906,746,848              |
| October           | 925,550,254           | 406,050,808          | 536,438,240          | 128,316,822          | 1,996,356,124              |
| November          | 902,270,885           | 367,277,052          | 505,196,861          | 157,870,662          | 1,932,615,460              |
| December          | 905,649,100           | 346,154,761          | 477,700,364          | 265,944,340          | 1,995,448,565              |
| <b>2007 Total</b> | <b>10,495,810,434</b> | <b>4,724,046,534</b> | <b>5,637,990,670</b> | <b>2,179,609,074</b> | <b>23,037,456,712</b>      |

**19 Percent of Receipts from Producers by Class, 2000–2007**

|                     | Class I     | Class II    | Class III<br>percent | Class IV    |
|---------------------|-------------|-------------|----------------------|-------------|
| <b>2000 Average</b> | <b>43.9</b> | <b>17.3</b> | <b>29.1</b>          | <b>9.7</b>  |
| <b>2001 Average</b> | <b>43.3</b> | <b>16.7</b> | <b>31.3</b>          | <b>8.7</b>  |
| <b>2002 Average</b> | <b>42.3</b> | <b>17.4</b> | <b>30.7</b>          | <b>9.6</b>  |
| <b>2003 Average</b> | <b>44.6</b> | <b>18.5</b> | <b>28.4</b>          | <b>8.5</b>  |
| <b>2004 Average</b> | <b>47.1</b> | <b>19.6</b> | <b>23.4</b>          | <b>9.9</b>  |
| <b>2005 Average</b> | <b>45.0</b> | <b>20.0</b> | <b>22.8</b>          | <b>12.2</b> |
| <b>2006 Average</b> | <b>46.7</b> | <b>19.8</b> | <b>22.4</b>          | <b>11.1</b> |
| January             | 48.6        | 19.7        | 23.0                 | 8.7         |
| February            | 48.6        | 20.0        | 23.0                 | 8.4         |
| March               | 47.4        | 20.9        | 23.4                 | 8.3         |
| April               | 44.3        | 21.6        | 23.4                 | 10.7        |
| May                 | 44.6        | 21.8        | 22.8                 | 10.8        |
| June                | 44.8        | 21.8        | 22.0                 | 11.4        |
| July                | 42.0        | 21.4        | 24.2                 | 12.4        |
| August              | 43.8        | 21.3        | 27.6                 | 7.3         |
| September           | 44.5        | 20.9        | 27.0                 | 7.6         |
| October             | 46.4        | 20.3        | 26.9                 | 6.4         |
| November            | 46.7        | 19.0        | 26.1                 | 8.2         |
| December            | 45.4        | 17.4        | 23.9                 | 13.3        |
| <b>2007 Average</b> | <b>45.6</b> | <b>20.5</b> | <b>24.5</b>          | <b>9.4</b>  |

**20 Utilization of Fluid Milk Products and Cream at Pool Plants\*, 2000–2007**

| Marketing Area<br>Product | Class I Milk          |                      |                            | Total Class I Product     |  |
|---------------------------|-----------------------|----------------------|----------------------------|---------------------------|--|
|                           | Outside Markets       |                      | Non-Federal<br>pounds      |                           |  |
|                           | Other Federal         |                      |                            |                           |  |
| <b>2000 Total</b>         | <b>10,187,142,372</b> | <b>162,117,224</b>   | <b>984,126,533</b>         | <b>11,333,386,129</b>     |  |
| <b>2001 Total</b>         | <b>10,264,052,007</b> | <b>176,177,552</b>   | <b>1,072,597,053</b>       | <b>11,512,826,612</b>     |  |
| <b>2002 Total</b>         | <b>10,244,525,929</b> | <b>331,126,928</b>   | <b>1,095,191,625</b>       | <b>11,670,844,482</b>     |  |
| <b>2003 Total</b>         | <b>10,219,946,595</b> | <b>402,117,149</b>   | <b>1,136,099,922</b>       | <b>11,758,163,666</b>     |  |
| <b>2004 Total</b>         | <b>10,228,534,718</b> | <b>511,704,763</b>   | <b>1,084,003,648</b>       | <b>11,824,243,129</b>     |  |
| <b>2005 Total</b>         | <b>10,166,410,603</b> | <b>589,177,694</b>   | <b>961,815,863</b>         | <b>11,717,404,160</b>     |  |
| <b>2006 Total</b>         | <b>10,038,495,982</b> | <b>435,860,694</b>   | <b>1,154,558,131</b>       | <b>11,628,914,807</b>     |  |
| January                   | 867,373,983           | 34,730,237           | 102,106,867                | 1,004,211,087             |  |
| February                  | 796,235,606           | 31,018,109           | 89,184,810                 | 916,438,525               |  |
| March                     | 887,334,849           | 35,190,797           | 98,029,112                 | 1,020,554,758             |  |
| April                     | 819,859,885           | 34,455,022           | 87,109,979                 | 941,424,886               |  |
| May                       | 858,755,736           | 37,278,824           | 92,111,034                 | 988,145,594               |  |
| June                      | 809,489,770           | 32,531,461           | 91,016,656                 | 933,037,887               |  |
| July                      | 783,288,204           | 35,350,344           | 90,137,014                 | 908,775,562               |  |
| August                    | 829,758,877           | 43,729,038           | 92,292,880                 | 965,780,795               |  |
| September                 | 820,093,421           | 33,066,741           | 90,712,086                 | 943,872,248               |  |
| October                   | 877,603,177           | 43,347,437           | 97,478,102                 | 1,018,428,716             |  |
| November                  | 862,780,738           | 37,727,974           | 97,622,423                 | 998,131,135               |  |
| December                  | 870,765,937           | 38,562,114           | 98,385,642                 | 1,007,713,693             |  |
| <b>2007 Total</b>         | <b>10,083,340,183</b> | <b>436,988,098</b>   | <b>1,126,186,605</b>       | <b>11,646,514,886</b>     |  |
| Marketing Area<br>Product | Class II Product      | Class III Product**  | Class IV Product<br>pounds | Total Utilization Product |  |
| <b>2000 Total</b>         | <b>4,465,756,066</b>  | <b>7,349,835,077</b> | <b>3,244,864,376</b>       | <b>26,393,841,648</b>     |  |
| <b>2001 Total</b>         | <b>4,475,297,360</b>  | <b>7,816,816,903</b> | <b>3,200,227,043</b>       | <b>27,005,167,918</b>     |  |
| <b>2002 Total</b>         | <b>4,723,223,874</b>  | <b>7,959,334,365</b> | <b>3,641,726,270</b>       | <b>27,995,128,991</b>     |  |
| <b>2003 Total</b>         | <b>4,773,261,693</b>  | <b>6,949,898,050</b> | <b>3,200,811,167</b>       | <b>26,682,134,576</b>     |  |
| <b>2004 Total</b>         | <b>4,810,805,827</b>  | <b>5,599,805,555</b> | <b>3,341,636,097</b>       | <b>25,576,490,608</b>     |  |
| <b>2005 Total</b>         | <b>5,052,138,822</b>  | <b>5,529,168,492</b> | <b>4,095,760,854</b>       | <b>26,394,472,328</b>     |  |
| <b>2006 Total</b>         | <b>4,871,273,624</b>  | <b>5,236,167,049</b> | <b>3,846,764,272</b>       | <b>25,583,119,752</b>     |  |
| January                   | 403,072,991           | 452,198,468          | 282,933,730                | 2,142,416,276             |  |
| February                  | 368,738,671           | 410,604,532          | 246,695,496                | 1,942,477,224             |  |
| March                     | 446,904,423           | 474,289,707          | 250,373,141                | 2,192,122,029             |  |
| April                     | 438,660,682           | 461,931,949          | 324,645,996                | 2,166,663,513             |  |
| May                       | 467,796,100           | 483,168,281          | 317,031,609                | 2,256,141,584             |  |
| June                      | 448,050,620           | 424,031,058          | 284,230,013                | 2,089,349,578             |  |
| July                      | 439,794,224           | 480,354,219          | 332,350,867                | 2,161,274,872             |  |
| August                    | 450,470,707           | 570,233,303          | 218,207,908                | 2,204,692,713             |  |
| September                 | 414,161,950           | 529,146,769          | 219,045,318                | 2,106,226,285             |  |
| October                   | 427,643,359           | 552,577,042          | 217,713,813                | 2,216,362,930             |  |
| November                  | 389,544,758           | 524,550,655          | 235,097,148                | 2,147,323,696             |  |
| December                  | 363,176,625           | 487,627,285          | 354,197,099                | 2,212,714,702             |  |
| <b>2007 Total</b>         | <b>5,058,015,110</b>  | <b>5,850,713,268</b> | <b>3,282,522,138</b>       | <b>25,837,765,402</b>     |  |

\* Excludes receipts from pool handlers.

\*\* Includes Minimum Price Class utilization (animal feed and dumpage).

**21 Class I Route Sales Inside the Northeast Order by Nonpool Handlers, 2000–2007**

| Month             | Order No.         | Order No.         | All Other<br>Federal<br>Orders* | Partially<br>Regulated<br>Pounds | Producer-<br>Handlers | Exempt<br>Plants  | Total In-Area<br>Sales by<br>Nonpool<br>Handlers |
|-------------------|-------------------|-------------------|---------------------------------|----------------------------------|-----------------------|-------------------|--|
|                   | 5                 | 33<br>Mideast     |                                 |                                  |                       |                   |  |
| <b>2000 Total</b> | <b>935,002</b>    | <b>44,761,238</b> | <b>3,752,869</b>                | <b>192,100,000</b>               | <b>63,515,000</b>     | <b>30,497,000</b> | <b>335,561,109</b>                               |
| 2001 Total        | 1,777,441         | 62,198,597        | 6,404,449                       | 136,594,000                      | 67,906,000            | 39,736,000        | 314,616,487                                      |
| 2002 Total        | 1,858,345         | 78,218,649        | 11,314,458                      | 157,961,017                      | 69,087,267            | 40,120,995        | 358,560,731                                      |
| 2003 Total        | 2,796,844         | 88,652,930        | 12,153,738                      | 144,370,435                      | 69,183,362            | 40,902,597        | 358,059,906                                      |
| 2004 Total        | 7,730,469         | 81,078,218        | 11,207,101                      | 139,948,265                      | 74,600,542            | 39,169,689        | 353,734,284                                      |
| 2005 Total        | 10,740,154        | 80,264,125        | 8,326,605                       | 140,597,026                      | 79,697,523            | 38,867,993        | 358,493,426                                      |
| 2006 Total        | 22,167,102        | 87,645,239        | 14,380,168                      | 138,999,533                      | 95,469,033            | 37,244,551        | 395,905,626                                      |
| January           | 2,156,795         | 8,186,677         | 1,004,282                       | 12,834,091                       | 9,052,345             | 2,931,763         | 36,165,953                                       |
| February          | 1,681,363         | 7,676,446         | 1,121,645                       | 13,030,939                       | 8,308,908             | 2,551,342         | 34,370,643                                       |
| March             | 1,922,295         | 7,900,334         | 1,277,509                       | 13,134,529                       | 9,240,438             | 3,115,774         | 36,590,879                                       |
| April             | 2,012,977         | 7,992,747         | 1,402,710                       | 10,568,399                       | 8,739,151             | 2,951,141         | 33,667,125                                       |
| May               | 2,149,219         | 9,085,084         | 1,437,829                       | 11,340,365                       | 9,374,328             | 3,232,320         | 36,619,145                                       |
| June              | 1,785,650         | 7,869,101         | 1,228,264                       | 10,484,770                       | 9,443,010             | 2,958,955         | 33,769,750                                       |
| July              | 2,216,438         | 8,521,086         | 1,269,324                       | 13,539,454                       | 8,562,430             | 2,950,232         | 37,058,964                                       |
| August            | 2,089,819         | 8,544,598         | 1,458,941                       | 10,040,523                       | 9,891,279             | 3,089,711         | 35,114,871                                       |
| September         | 2,079,214         | 7,756,676         | 1,212,727                       | 10,907,741                       | 9,074,411             | 3,142,564         | 34,173,333                                       |
| October           | 2,148,350         | 7,990,927         | 1,421,430                       | 12,245,380                       | 10,856,828            | 2,904,428         | 37,567,343                                       |
| November          | 1,732,433         | 8,038,308         | 1,427,967                       | 11,787,974                       | 10,572,322            | 3,247,781         | 36,806,785                                       |
| December          | 1,439,529         | 8,231,382         | 1,253,096                       | 10,923,858                       | 11,265,808            | 3,467,740         | 36,581,413                                       |
| <b>2007 Total</b> | <b>23,414,082</b> | <b>97,793,366</b> | <b>15,515,724</b>               | <b>140,838,023</b>               | <b>114,381,258</b>    | <b>36,543,751</b> | <b>428,486,204</b>                               |

\* Includes Order Nos. 6-Florida, 7-Southeast, 30-Upper Midwest, 32-Central, 124-Pacific Northwest, 126-Southwest, 131-Arizona, and 135-Western. The Western Order was terminated effective April 1, 2004.

## 22 Fluid Milk Products Utilized as Class I Milk in the Marketing Area at Pool Plants, 2007

|                                     | Reduced Fat Milk  |                   |                   |                   |                   |                | Lowfat Milk       |                   |                   |                |                   |                   |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------|-------------------|-------------------|-------------------|----------------|-------------------|-------------------|
|                                     | Whole Milk        |                   |                   | Buttermilk        |                   |                | Plain             |                   |                   | Fortified      |                   |                   |
|                                     | Product           | Butterfat percent | pounds            | Product           | Butterfat percent | pounds         | Product           | Butterfat percent | pounds            | Product        | Butterfat percent | pounds            |
| January                             | 281,568,490       | 3.26              | 182,732,858       | 1.89              |                   | 1,099,311      | 2.02              | 138,370,093       | 0.98              | 2,109,656      | 1.10              |                   |
| February                            | 255,632,262       | 3.26              | 167,211,524       | 1.88              |                   | 997,137        | 2.02              | 126,466,425       | 0.98              | 1,764,253      | 1.11              |                   |
| March                               | 280,645,927       | 3.25              | 184,816,545       | 1.88              |                   | 1,240,973      | 2.02              | 142,572,166       | 0.98              | 2,967,227      | 1.11              |                   |
| April                               | 260,047,147       | 3.26              | 170,797,785       | 1.89              |                   | 1,327,055      | 2.01              | 129,552,108       | 0.98              | 2,334,892      | 1.09              |                   |
| May                                 | 263,709,019       | 3.26              | 176,494,771       | 1.88              |                   | 2,332,686      | 1.78              | 135,105,372       | 0.97              | 2,754,269      | 1.09              |                   |
| June                                | 257,741,534       | 3.25              | 173,818,005       | 1.87              |                   | 2,387,408      | 1.84              | 128,218,146       | 0.97              | 1,738,490      | 1.10              |                   |
| July                                | 255,598,148       | 3.26              | 172,149,703       | 1.88              |                   | 506,744        | 1.98              | 126,012,087       | 0.97              | 1,070,185      | 1.06              |                   |
| August                              | 268,166,096       | 3.26              | 180,988,019       | 1.88              |                   | 1,910,619      | 2.11              | 129,695,094       | 0.97              | 2,072,780      | 1.04              |                   |
| September                           | 249,676,491       | 3.28              | 177,292,473       | 1.89              |                   | 1,721,773      | 2.13              | 131,253,842       | 0.97              | 2,461,620      | 1.09              |                   |
| October                             | 265,818,888       | 3.28              | 189,517,497       | 1.90              |                   | 1,395,796      | 2.02              | 138,984,210       | 0.98              | 2,741,116      | 1.07              |                   |
| November                            | 262,306,366       | 3.27              | 184,644,338       | 1.89              |                   | 1,354,369      | 2.02              | 135,130,915       | 0.98              | 2,064,729      | 1.07              |                   |
| December                            | 272,663,790       | 3.27              | 191,421,391       | 1.90              |                   | 1,324,162      | 2.02              | 141,507,594       | 0.97              | 1,511,525      | 1.08              |                   |
| Total/Average                       | 3,173,574,158     | 3.26              | 2,151,884,909     | 1.89              |                   | 17,598,033     | 2.00              | 1,602,868,052     | 0.98              | 25,590,742     | 1.08              |                   |
| Fat Free Milk                       |                   |                   |                   |                   |                   |                |                   |                   |                   |                |                   |                   |
| Reduced Fat Milk                    |                   |                   |                   |                   |                   | Flavored Milk  |                   |                   |                   |                |                   | Eggnog            |
| Product                             | Plain             | Butterfat percent | Product           | Butterfat percent | Product           | Product        | Butterfat percent | Product           | Butterfat percent | Product        | Butterfat percent | Butterfat percent |
| 111,947,541                         | 0.09              |                   | 11,677,309        | 0.12              |                   | 57,131,742     | 1.23              | 2,387,589         | 1.02              | 148,195        | 2.51              |                   |
| 101,507,014                         | 0.09              |                   | 10,484,861        | 0.12              |                   | 44,999,473     | 1.18              | 2,406,664         | 1.01              | **             | **                |                   |
| 115,537,293                         | 0.10              |                   | 12,404,486        | 0.11              |                   | 57,122,391     | 1.17              | 3,193,347         | 1.02              | 242,144        | 6.34              |                   |
| 106,969,687                         | 0.10              |                   | 11,299,091        | 0.11              |                   | 47,231,673     | 1.24              | 2,402,067         | 1.02              | 17,511         | 6.38              |                   |
| 111,526,635                         | 0.10              |                   | 11,873,208        | 0.11              |                   | 58,698,242     | 1.17              | 2,618,745         | 0.99              | ***            | ***               |                   |
| 107,904,163                         | 0.10              |                   | 11,159,893        | 0.11              |                   | 37,043,593     | 1.33              | 2,465,284         | 1.01              | **             | **                |                   |
| 105,001,129                         | 0.10              |                   | 10,827,606        | 0.12              |                   | 27,375,042     | 1.56              | 2,730,467         | 1.02              | **             | **                |                   |
| 109,829,954                         | 0.09              |                   | 11,724,639        | 0.11              |                   | 29,657,881     | 1.53              | 2,809,052         | 1.00              | 159,531        | 12.86             |                   |
| 108,564,528                         | 0.09              |                   | 11,675,273        | 0.11              |                   | 50,119,706     | 1.19              | 2,562,259         | 0.99              | 3,831,690      | 7.05              |                   |
| 115,923,053                         | 0.10              |                   | 12,386,592        | 0.11              |                   | 58,310,551     | 1.19              | 2,670,355         | 0.98              | 12,902,582     | 6.46              |                   |
| 108,326,111                         | 0.10              |                   | 11,914,381        | 0.16              |                   | 48,832,188     | 1.12              | 3,226,496         | 1.82              | 14,640,232     | 6.29              |                   |
| 112,265,776                         | 0.11              |                   | 12,739,107        | 0.16              |                   | 44,269,468     | 1.20              | 2,774,761         | 1.05              |                |                   |                   |
| Total/Average                       | 1,315,302,884     | 0.10              | 140,166,446       | 0.12              |                   | 560,791,950    | 1.26              | 32,246,086        | 1.08              | 31,941,885     | 6.84              |                   |
| Shrinkage & Interhandler Difference |                   |                   |                   |                   |                   |                |                   |                   |                   |                |                   |                   |
| Product                             | Butterfat percent | Product           | Butterfat percent | Product           | Butterfat percent | Product        | Butterfat percent | Product           | Butterfat percent | Product        | Butterfat percent | Butterfat percent |
| (6,016,295)                         | N/A               | 84,217,494        | 1.79              |                   | 867,373,983       | 1.92           | 136,837,104       | 1.83              | 1,004,211,087     | 1.91           |                   |                   |
| (3,530,791)                         | N/A               | 88,296,784        | 1.76              |                   | 796,235,606       | 1.92           | 120,202,919       | 1.83              | 916,438,525       | 1.91           |                   |                   |
| (3,202,630)                         | N/A               | 87,794,980        | 1.75              |                   | 88,733,849        | 1.90           | 133,129,909       | 1.83              | 1,020,545,758     | 1.90           |                   |                   |
| (1,809,464)                         | N/A               | 89,690,333        | 1.71              |                   | 819,859,885       | 1.93           | 121,565,001       | 1.81              | 941,424,886       | 1.91           |                   |                   |
| (2,397,632)                         | N/A               | 96,040,421        | 1.73              |                   | 858,755,736       | 1.88           | 129,389,858       | 1.77              | 988,145,594       | 1.87           |                   |                   |
| (2,569,633)                         | N/A               | 89,582,887        | 1.75              |                   | 809,489,770       | 1.94           | 123,548,117       | 1.84              | 933,037,887       | 1.92           |                   |                   |
| (2,406,365)                         | N/A               | 84,423,458        | 1.80              |                   | 783,288,204       | 1.96           | 125,487,358       | 1.92              | 908,775,562       | 1.96           |                   |                   |
| 3,141,637                           | 23,29             | 89,763,106        | 1.75              |                   | 829,758,877       | 1.97           | 136,021,918       | 1.87              | 965,780,795       | 1.96           |                   |                   |
| (3,837,954)                         | N/A               | 88,443,879        | 1.79              |                   | 820,093,421       | 1.90           | 123,778,827       | 1.83              | 943,872,248       | 1.89           |                   |                   |
| (4,473,671)                         | N/A               | 90,497,100        | 1.99              |                   | 877,603,177       | 1.95           | 140,825,539       | 1.93              | 1,018,428,716     | 1.95           |                   |                   |
| (5,119,982)                         | N/A               | 97,199,245        | 1.92              |                   | 862,780,738       | 1.99           | 135,350,397       | 2.08              | 998,131,135       | 2.00           |                   |                   |
| (4,571,177)                         | N/A               | 80,219,308        | 1.75              |                   | 870,765,937       | 2.01           | 136,947,756       | 2.00              | 1,007,713,693     | 2.01           |                   |                   |
| Total/Average                       | (36,793,957)      | N/A               | 1,068,168,995     | 1.79              |                   | 10,083,340,183 | 1.94              | 1,563,174,703     | 1.88              | 11,646,514,886 | 1.93              |                   |

\* Included with plain due to restricted data.  
\*\* Restricted data, included in buttermilk.

N/A = Not applicable.

**23 Class II Use of Fluid Milk Products and Cream at Pool Plants\*, 2007**

|               | Packaged Cream    |                      | Nonpool Bulk**    |                      | Bakery, Candy, and<br>Soup Products |                      | Cottage Cheese<br>and Related Products |                      |
|---------------|-------------------|----------------------|-------------------|----------------------|-------------------------------------|----------------------|--|----------------------|
|               | Product<br>pounds | Butterfat<br>percent | Product<br>pounds | Butterfat<br>percent | Product<br>pounds                   | Butterfat<br>percent | Product<br>pounds                      | Butterfat<br>percent |
| January       | 82,734,234        | 17.49                | 15,019,845        | 4.01                 | 49,835,120                          | 4.11                 | 51,257,251                             | 0.71                 |
| February      | 78,179,857        | 17.42                | 24,506,862        | 3.31                 | 44,297,115                          | 3.94                 | 45,152,078                             | 0.69                 |
| March         | 89,624,344        | 18.02                | 28,953,340        | 2.59                 | 44,870,111                          | 3.99                 | 52,703,298                             | 0.67                 |
| April         | 83,176,852        | 18.56                | 29,957,165        | 2.97                 | 46,024,117                          | 4.11                 | 49,072,914                             | 0.66                 |
| May           | 86,075,891        | 18.19                | 36,039,738        | 2.80                 | 51,373,161                          | 3.85                 | 51,426,745                             | 0.67                 |
| June          | 82,445,618        | 18.23                | 26,540,870        | 4.18                 | 56,451,583                          | 3.84                 | 48,911,323                             | 0.62                 |
| July          | 72,390,655        | 17.89                | 43,757,556        | 5.60                 | 46,944,579                          | 3.83                 | 51,783,937                             | 0.58                 |
| August        | 85,656,730        | 17.93                | 35,228,507        | 4.57                 | 55,242,105                          | 3.96                 | 50,617,752                             | 0.64                 |
| September     | 80,145,499        | 18.03                | 30,456,494        | 4.60                 | 56,550,729                          | 3.97                 | 45,805,385                             | 0.70                 |
| October       | 90,131,298        | 17.79                | 28,457,158        | 3.54                 | 55,786,189                          | 3.92                 | 50,121,959                             | 0.73                 |
| November      | 95,820,001        | 18.72                | 22,416,569        | 5.06                 | 46,093,132                          | 3.97                 | 44,885,348                             | 0.66                 |
| December      | 90,190,727        | 18.17                | 25,207,550        | 5.80                 | 41,013,854                          | 4.64                 | 45,917,437                             | 0.69                 |
| Total/Average | 1,016,571,706     | 18.04                | 346,541,654       | 4.09                 | 594,481,795                         | 4.01                 | 587,655,427                            | 0.67                 |

|               | Ricotta Cheese    |                      | Sour Cream and<br>Aerated Cream |                      | Yogurt and Eggnog |                      | Ice Cream, Desserts,<br>Condensed, and Mixes |                      |
|---------------|-------------------|----------------------|---------------------------------|----------------------|-------------------|----------------------|--|----------------------|
|               | Product<br>pounds | Butterfat<br>percent | Product<br>pounds               | Butterfat<br>percent | Product<br>pounds | Butterfat<br>percent | Product<br>pounds                            | Butterfat<br>percent |
| January       | 14,481,008        | 5.68                 | 19,411,012                      | 12.58                | 27,809,300        | 1.62                 | 142,672,318                                  | 6.78                 |
| February      | 18,393,296        | 3.71                 | 15,501,128                      | 12.19                | 24,839,292        | 1.88                 | 118,026,172                                  | 6.28                 |
| March         | 23,126,250        | 4.46                 | 18,527,511                      | 12.60                | 29,284,369        | 1.68                 | 145,689,536                                  | 6.29                 |
| April         | 13,730,922        | 5.81                 | 16,511,056                      | 11.88                | 34,291,880        | 2.23                 | 149,404,497                                  | 6.55                 |
| May           | 13,859,621        | 5.30                 | 17,999,949                      | 12.53                | 31,618,919        | 1.60                 | 163,288,154                                  | 6.64                 |
| June          | 8,529,378         | 4.27                 | 16,889,133                      | 11.21                | 32,305,843        | 1.39                 | 158,627,775                                  | 6.55                 |
| July          | 12,964,478        | 5.86                 | 16,731,023                      | 11.14                | 35,271,480        | 1.44                 | 161,367,816                                  | 6.59                 |
| August        | 18,796,856        | 5.70                 | 17,194,692                      | 11.58                | 36,270,524        | 1.44                 | 151,437,641                                  | 6.63                 |
| September     | 19,054,573        | 5.30                 | 15,843,670                      | 11.95                | 35,421,883        | 1.67                 | 131,112,947                                  | 6.47                 |
| October       | 24,571,862        | 5.49                 | 17,676,521                      | 12.58                | 31,185,396        | 1.62                 | 129,345,894                                  | 6.61                 |
| November      | 28,149,187        | 5.46                 | 18,396,636                      | 12.10                | 30,992,507        | 1.55                 | 102,892,479                                  | 6.82                 |
| December      | 18,399,178        | 5.41                 | 18,793,445                      | 12.50                | 29,404,311        | 1.67                 | 93,793,485                                   | 6.58                 |
| Total/Average | 214,056,609       | 5.20                 | 209,475,776                     | 12.07                | 378,695,704       | 1.65                 | 1,647,658,714                                | 6.57                 |

|               | Shrinkage & Interhandler<br>Difference |                      | Total Class II    |                      |
|---------------|--|----------------------|-------------------|----------------------|
|               | Product<br>pounds                      | Butterfat<br>percent | Product<br>pounds | Butterfat<br>percent |
| January       | (147,097)                              | N/A                  | 403,072,991       | 7.70                 |
| February      | (157,129)                              | N/A                  | 368,738,671       | 7.32                 |
| March         | 14,125,664                             | 4.53                 | 446,904,423       | 7.32                 |
| April         | 16,491,279                             | 4.49                 | 438,660,682       | 7.43                 |
| May           | 16,113,922                             | 3.88                 | 467,796,100       | 7.25                 |
| June          | 17,349,097                             | 3.19                 | 448,050,620       | 7.20                 |
| July          | (1,417,300)                            | N/A                  | 439,794,224       | 7.12                 |
| August        | 25,900                                 | 39.31                | 450,470,707       | 7.35                 |
| September     | (229,230)                              | 12.64                | 414,161,950       | 7.33                 |
| October       | 367,082                                | 47.47                | 427,643,359       | 7.57                 |
| November      | (101,101)                              | N/A                  | 389,544,758       | 8.34                 |
| December      | 456,638                                | 44.21                | 363,176,625       | 8.29                 |
| Total/Average | 62,877,725                             | 19.97                | 5,058,015,110     | 7.52                 |

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

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## Class III Use of Fluid Milk Products and Cream at Pool Plants\*, 2007

|                              | Nonpool Bulk and Condensed Products** |                                     | American-Type Cheeses |                 | Cream Cheese  |           | Italian-Type Cheeses |           |
|------------------------------|---------------------------------------|-------------------------------------|-----------------------|-----------------|---------------|-----------|----------------------|-----------|
|                              | Product                               | Butterfat                           | Product               | Butterfat       | Product       | Butterfat | Product              | Butterfat |
|                              | pounds                                | percent                             | pounds                | percent         | pounds        | percent   | pounds               | percent   |
| January                      | 1,691,439                             | 5.28                                | 153,150,657           | 3.40            | 48,487,862    | 10.16     | 219,338,936          | 2.97      |
| February                     | 3,318,260                             | 3.78                                | 135,880,490           | 3.46            | 44,082,380    | 9.61      | 201,877,030          | 3.04      |
| March                        | 5,510,507                             | 2.03                                | 148,104,770           | 3.41            | 53,112,840    | 10.50     | 240,130,773          | 2.85      |
| April                        | 6,219,484                             | 1.85                                | 149,145,969           | 3.39            | 47,135,249    | 10.12     | 231,405,810          | 2.92      |
| May                          | 3,805,076                             | 4.14                                | 152,621,780           | 3.36            | 51,284,129    | 9.38      | 245,024,679          | 2.93      |
| June                         | 3,617,751                             | 5.24                                | 123,730,196           | 3.33            | 53,717,318    | 8.54      | 215,040,435          | 2.99      |
| July                         | 2,751,744                             | 10.08                               | 145,261,927           | 3.17            | 57,330,954    | 9.09      | 229,243,570          | 2.95      |
| August                       | 3,326,320                             | 11.33                               | 149,965,388           | 3.09            | 63,219,188    | 8.03      | 306,894,641          | 3.04      |
| September                    | 3,861,433                             | 10.91                               | 143,382,486           | 3.20            | 63,120,997    | 8.08      | 272,488,813          | 3.11      |
| October                      | 6,419,913                             | 9.02                                | 146,473,746           | 3.37            | 65,811,629    | 8.73      | 284,731,912          | 3.11      |
| November                     | 10,744,791                            | 2.67                                | 138,588,105           | 3.45            | 57,393,182    | 9.38      | 272,685,893          | 3.17      |
| December                     | 2,552,437                             | 5.49                                | 145,486,462           | 3.59            | 55,849,319    | 9.00      | 253,914,647          | 3.16      |
| Total/Average                | 53,819,155                            | 5.99                                | 1,731,791,976         | 3.35            | 660,545,047   | 9.22      | 2,972,777,139        | 3.02      |
| <hr/>                        |                                       |                                     |                       |                 |               |           |                      |           |
| Swiss and Other-Type Cheeses |                                       | Shrinkage & Interhandler Difference |                       | Total Class III |               |           |                      |           |
|                              |                                       |                                     |                       | Product         | Butterfat     | Product   | Butterfat            | Product   |
|                              |                                       |                                     |                       | pounds          | percent       | pounds    | percent              | pounds    |
| January                      | 21,330,158                            | 3.62                                | 165,013               | 47.25           | 444,164,065   | 3.96      |                      |           |
| February                     | 19,083,241                            | 3.92                                | 62,373                | 95.89           | 404,303,774   | 3.96      |                      |           |
| March                        | 20,027,250                            | 3.29                                | 24,260                | 47.87           | 466,910,400   | 3.91      |                      |           |
| April                        | 21,170,283                            | 2.92                                | 87                    | N/A             | 455,076,882   | 3.80      |                      |           |
| May                          | 22,005,247                            | 3.00                                | 77,904                | 51.68           | 474,818,815   | 3.79      |                      |           |
| June                         | 20,483,026                            | 3.11                                | 171,151               | 34.92           | 416,759,877   | 3.84      |                      |           |
| July                         | 21,333,053                            | 3.11                                | 17,102,326            | 4.56            | 473,023,574   | 3.87      |                      |           |
| August                       | 21,807,736                            | 3.08                                | 17,481,395            | 3.91            | 562,694,668   | 3.69      |                      |           |
| September                    | 22,430,745                            | 3.02                                | 16,630,932            | 4.01            | 521,915,406   | 3.81      |                      |           |
| October                      | 27,009,049                            | 3.18                                | 15,365,378            | 4.18            | 545,811,627   | 3.96      |                      |           |
| November                     | 24,535,489                            | 3.23                                | 13,608,266            | 4.68            | 517,555,736   | 3.96      |                      |           |
| December                     | 22,296,657                            | 4.66                                | 43,008                | 41.44           | 480,142,530   | 4.05      |                      |           |
| Total/Average                | 263,511,934                           | 3.35                                | 80,732,093            | 30.94           | 5,763,177,354 | 3.88      |                      |           |

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

**25 Class IV Use of Fluid Milk Products and Cream at Pool Plants\*, 2007**

|               | Nonpool Bulk**    |                      | Condensed Products |                      | Butter            |                      | Dried Milk Products |                      |
|---------------|-------------------|----------------------|--------------------|----------------------|-------------------|----------------------|---------------------|----------------------|
|               | Product<br>pounds | Butterfat<br>percent | Product<br>pounds  | Butterfat<br>percent | Product<br>pounds | Butterfat<br>percent | Product<br>pounds   | Butterfat<br>percent |
| January       | 6,861,566         | 12.21                | 19,431,034         | 3.51                 | 19,964,803        | 48.41                | 143,053,337         | 0.42                 |
| February      | 12,934,594        | 7.50                 | 15,225,596         | 3.88                 | 18,581,815        | 47.81                | 111,374,751         | 0.61                 |
| March         | 12,371,771        | 7.82                 | 19,891,614         | 3.49                 | 17,639,860        | 48.86                | 118,046,627         | 0.59                 |
| April         | 15,799,064        | 6.31                 | 22,145,054         | 2.52                 | 20,796,234        | 44.85                | 166,654,346         | 0.41                 |
| May           | 31,774,888        | 7.47                 | 21,663,884         | 2.58                 | 15,401,096        | 39.28                | 171,806,098         | 0.49                 |
| June          | 34,593,053        | 4.52                 | 18,999,135         | 1.92                 | 11,009,834        | 42.32                | 160,278,343         | 0.49                 |
| July          | 45,740,226        | 4.20                 | 24,703,396         | 1.99                 | 11,974,731        | 42.58                | 171,499,770         | 0.50                 |
| August        | 27,036,847        | 4.37                 | 17,322,178         | 2.32                 | 9,063,085         | 38.28                | 95,765,603          | 0.28                 |
| September     | 22,598,445        | 6.30                 | 13,992,650         | 2.95                 | 6,523,938         | 53.73                | 85,015,788          | 0.63                 |
| October       | 24,368,827        | 7.91                 | 19,922,242         | 2.70                 | 8,120,897         | 47.88                | 79,945,044          | 0.32                 |
| November      | 31,614,583        | 5.87                 | 14,100,499         | 3.23                 | 9,802,018         | 51.54                | 110,356,530         | 0.42                 |
| December      | 37,454,737        | 8.63                 | 21,126,286         | 3.27                 | 13,364,337        | 55.22                | 176,684,739         | 0.54                 |
| Total/Average | 303,148,601       | 6.93                 | 228,523,568        | 2.86                 | 162,242,648       | 46.73                | 1,590,480,976       | 0.48                 |

|               | Shrinkage and<br>Interhandler Difference |                      | Ending Inventory  |                      | Skim Equivalent of<br>NFMS to Fortify Class I |                      | Total Class IV    |                      |
|---------------|--|----------------------|-------------------|----------------------|---|----------------------|-------------------|----------------------|
|               | Product<br>pounds                        | Butterfat<br>percent | Product<br>pounds | Butterfat<br>percent | Product<br>pounds                             | Butterfat<br>percent | Product<br>pounds | Butterfat<br>percent |
| January       | 16,393,956                               | 3.85                 | 71,819,026        | 6.06                 | 5,410,008                                     | 0.06                 | 282,933,730       | 5.93                 |
| February      | 15,030,754                               | 3.52                 | 68,575,834        | 5.96                 | 4,972,152                                     | 0.06                 | 246,695,496       | 6.38                 |
| March         | 166,807                                  | 33.86                | 74,674,910        | 6.93                 | 7,581,552                                     | 0.51                 | 250,373,141       | 6.49                 |
| April         | (649,563)                                | N/A                  | 90,531,754        | 5.34                 | 9,369,107                                     | 0.67                 | 324,645,996       | 5.09                 |
| May           | (916,371)                                | N/A                  | 71,633,195        | 5.20                 | 5,668,819                                     | 0.06                 | 317,031,609       | 4.28                 |
| June          | (181,122)                                | N/A                  | 54,895,539        | 6.70                 | 4,635,231                                     | 0.06                 | 284,230,013       | 3.89                 |
| July          | 45,690                                   | N/A                  | 73,333,562        | 5.15                 | 5,053,492                                     | 0.06                 | 332,350,867       | 3.66                 |
| August        | 344,462                                  | 5.93                 | 61,808,893        | 5.54                 | 6,866,840                                     | 0.34                 | 218,207,908       | 4.03                 |
| September     | 48,127                                   | N/A                  | 84,208,445        | 5.66                 | 6,657,925                                     | 0.05                 | 219,045,318       | 4.85                 |
| October       | (110,394)                                | 9.90                 | 76,869,214        | 5.56                 | 8,597,983                                     | 0.06                 | 217,713,813       | 5.00                 |
| November      | 238,804                                  | 6.02                 | 60,807,221        | 6.70                 | 8,177,493                                     | 0.07                 | 235,097,148       | 5.07                 |
| December      | 15,735,840                               | 4.88                 | 83,130,372        | 6.19                 | 6,700,788                                     | 0.06                 | 354,197,099       | 5.13                 |
| Total/Average | 46,146,990                               | 9.71                 | 872,287,965       | 5.92                 | 79,691,390                                    | 0.17                 | 3,282,522,138     | 4.98                 |

\* Includes sales to nonpool manufacturing plants.

\*\* Includes sales to other order plants, partially regulated plants, exempt plants, producer-handlers, and nonpool receipts at pool plants.

N/A = Not applicable.

**26 Minimum Price Class Use and Total Utilization at Pool Plants, 2007**

|               | Total Minimum*<br>Price Class Utilization |                      | Total Utilization<br>by Pool Plants |                      |
|---------------|---|----------------------|-------------------------------------|----------------------|
|               | Product<br>pounds                         | Butterfat<br>percent | Product<br>pounds                   | Butterfat<br>percent |
| January       | 8,034,403                                 | 2.38                 | 2,142,416,276                       | 3.96                 |
| February      | 6,300,758                                 | 2.43                 | 1,942,477,224                       | 3.93                 |
| March         | 7,379,307                                 | 2.34                 | 2,192,122,029                       | 3.96                 |
| April         | 6,855,067                                 | 2.34                 | 2,166,663,513                       | 3.90                 |
| May           | 8,349,466                                 | 2.40                 | 2,256,141,584                       | 3.73                 |
| June          | 7,271,181                                 | 2.26                 | 2,089,349,578                       | 3.71                 |
| July          | 7,330,645                                 | 2.48                 | 2,161,274,872                       | 3.69                 |
| August        | 7,538,635                                 | 2.35                 | 2,204,692,713                       | 3.71                 |
| September     | 7,231,363                                 | 2.20                 | 2,106,226,285                       | 3.75                 |
| October       | 6,765,415                                 | 2.34                 | 2,216,362,930                       | 3.83                 |
| November      | 6,994,919                                 | 2.68                 | 2,147,323,696                       | 3.96                 |
| December      | 7,484,755                                 | 2.38                 | 2,212,714,702                       | 3.98                 |
| Total/Average | 87,535,914                                | 2.38                 | 25,837,765,402                      | 3.84                 |

\* Used in animal feed and dumpage.

**27 Number of Handlers\*, 2007**

|           | Pool<br>Handlers | Producer-<br>Handlers | Partially<br>Regulated<br>Handlers** | Less handlers<br>having plants in<br>more than one category | Total |
|-----------|------------------|-----------------------|--------------------------------------|---|-------|
| January   | 67               | 15                    | 67                                   | (9)   | 140   |
| February  | 66               | 16                    | 70                                   | (8)   | 144   |
| March     | 67               | 14                    | 71                                   | (9)   | 143   |
| April     | 66               | 15                    | 70                                   | (8)   | 143   |
| May       | 66               | 14                    | 72                                   | (8)   | 144   |
| June      | 66               | 14                    | 71                                   | (8)   | 143   |
| July      | 65               | 14                    | 74                                   | (10)  | 143   |
| August    | 66               | 15                    | 73                                   | (9)   | 145   |
| September | 66               | 14                    | 74                                   | (8)   | 146   |
| October   | 68               | 16                    | 73                                   | (8)   | 149   |
| November  | 67               | 14                    | 75                                   | (8)   | 148   |
| December  | 66               | 14                    | 75                                   | (8)   | 147   |
| Average   | 66               | 15                    | 72                                   | (8)   | 145   |

\* Does not include milk route operators, subdealers, vendors, or peddlers who do not operate plants.

\*\* Includes exempt distributing plants pursuant to Section 1000.8(e) and other federal order plants with route disposition in marketing area.

**28 Number of Pool Plants\*, 2007**

|           | Distributing<br>Plants | Supply<br>Plants | Total |
|-----------|------------------------|------------------|-------|
| January   | 59                     | 12               | 71    |
| February  | 58                     | 11               | 69    |
| March     | 59                     | 11               | 70    |
| April     | 58                     | 11               | 69    |
| May       | 57                     | 10               | 67    |
| June      | 58                     | 10               | 68    |
| July      | 57                     | 10               | 67    |
| August    | 58                     | 10               | 68    |
| September | 58                     | 10               | 68    |
| October   | 59                     | 10               | 69    |
| November  | 58                     | 10               | 68    |
| December  | 58                     | 10               | 68    |
| Average   | 58                     | 10               | 69    |

\* Includes cooperative associations' plants in the marketing area.

## Plant Classification Information, 2007

| Plant Name   | City          | State | Class I<br>Differential | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|---------------|-------|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| <b>Pool Distributing Plants:</b>                   |               |       |                         |     |     |     |     |     |     |     |     |     |     |     |     |
| A.B. Monroe Dairy, Inc.                            | E. Providence | RI    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Boice Brothers Dairy, Inc.                         | Kingston      | NY    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Byrne Dairy Inc.                                   | Syracuse      | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Casp LLC   | Penn Yan      | NY    | 2.30                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Clover Farms Dairy Company                         | Reading       | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Crescent/Green Spring Dairy                        | Baltimore     | MD    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Crowley Foods Division of HP Hood LLC              | Sharon        | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Crowley Foods Division of HP Hood LLC              | Albany        | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Crowley Foods Division of HP Hood LLC              | Binghamton    | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Cumberland Dairy, Inc.                             | Philadelphia  | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dairy Maid Dairy, Inc.                             | Bridgeton     | NJ    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dutch Valley Food Company, Inc.                    | Frederick     | MD    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Elmhurst Dairy, Inc.                               | Sunbury       | PA    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Farmland Dairies LLC                               | Jamaica       | NY    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Fresh Made, Inc.                                   | Wallington    | NJ    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Garelick Farms, Inc.                               | Philadelphia  | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Garelick Farms, Inc.                               | Bangor        | ME    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Garelick Farms, Inc.                               | E. Greenbush  | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Garelick Farms, Inc.                               | Florence      | NJ    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Garelick Farms, Inc.                               | Franklin      | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Garelick Farms, Inc.                               | Lynn          | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Goodwest Industries Inc.                           | Douglasville  | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Guida-Seibert Dairy Co.                            | New Britain   | CT    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Halo Farm, Inc.                                    | Trenton       | NJ    | 3.10                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Harrisburg Dairies Inc                             | Harrisburg    | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| HP Hood LLC  | Agawam        | MA    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| HP Hood LLC  | Barre         | VT    | 2.60                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| HP Hood LLC  | Concord       | NH    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| HP Hood LLC  | Oneida        | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| HP Hood LLC  | Portland      | ME    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| HP Hood LLC  | Winchester    | VA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Hy-Point Dairy Farms, Inc.                         | Wilmington    | DE    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Leonards, Stewart J Dairy                          | Norwalk       | CT    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Lewes Dairy, Inc.                                  | Lewes         | DE    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Lewis County Dairy Corp.                           | Lowville      | NY    | 2.30                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Longacre's Modern Dairy, Inc.                      | Barto         | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Marna Maid Dairy                                   | Landover      | MD    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Midland Farms, Inc.                                | Menands       | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Morningstar Foods Inc.                             | Fraser        | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Oak Tree Farm Dairy, Inc.                          | E. Northport  | NY    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Oakhurst Dairy                                     | Portland      | ME    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Orin Thomas and Sons Incorporated dba Thomas Dairy | Rutland       | VT    | 2.60                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Readington Farms, Inc.                             | Whitehouse    | NJ    | 3.10                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Richfood, Inc.                                     | Richmond      | VA    | 3.10                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Rosenberger's Dairies, LLC                         | Hatfield      | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Rutter Bros. Dairy, Inc.                           | York          | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| She�andoah's Pride, LLC                            | Springfield   | VA    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |

(Continued on following page)

## Plant Classification Information, 2007 (Continued)

| Plant Name   | City              | State | Class I<br>Differential | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|-------------------|-------|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| <b>Pool Distributing Plants (continued):</b>           |                   |       |                         |     |     |     |     |     |     |     |     |     |     |     |     |
| Steuben Foods, Incorporated                            | Elma              | NY    | 2.20                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Stewart's Processing Corp.                             | Greenfield Center | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Swiss Premium Dairy Div. of Dean Foods, Inc.           | Lebanon           | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Trickleling Springs Creamery LLC                       | Chambersburg      | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Turkey Hill Dairy                                      | Coneostoga        | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Tuscan/Lehigh Dairies, Inc.                            | Lansdale          | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Upstate Farms Cooperative, Inc.                        | Rochester         | NY    | 2.30                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Wawa Dairy Farms                                       | Wawa              | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Worcester Creameries Corp.                             | Roxbury           | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| <b>Pool Supply Plants:</b>                             |                   |       |                         |     |     |     |     |     |     |     |     |     |     |     |     |
| Dietrichs Specialty Processing LLC                     | Reading           | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Fleur De Lait Foods Ltd.                               | New Holland       | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Qu eensboro Farm Products, Inc.                        | Canastota         | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| <b>Pool Supply Unit Plants:</b>                        |                   |       |                         |     |     |     |     |     |     |     |     |     |     |     |     |
| Crowley Foods Division of HP Hood LLC                  | Airkport          | NY    | 2.30                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| HP Hood LLC  | Vernon            | CT    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Kohler Mix Specialties, LLC                            | Newington         | CT    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Ultra Dairy, LLC                                       | E. Syracuse       | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| <b>Pool Supply System Plants:</b>                      |                   |       |                         |     |     |     |     |     |     |     |     |     |     |     |     |
| Agri-Mark, Inc.  | Cabot             | VT    | 2.60                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Agri-Mark, Inc.  | Chateaugay        | NY    | 2.30                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Agri-Mark, Inc.  | Middlebury        | VT    | 2.60                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Agri-Mark, Inc.  | W. Springfield    | MA    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dairy Marketing Services, LLC                          | Middlebury Center | PA    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dairy Marketing Services, LLC                          | Reading           | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Land O'Lakes, Inc.                                     | Mt. Holly Springs | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Maryland and Virginia Milk Producers Cooperative, Inc. | Laurel            | MD    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| St. Albans Cooperative Creamery, Inc.                  | St. Albans        | VT    | 2.40                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| <b>Producer-Handlers:</b>                              |                   |       |                         |     |     |     |     |     |     |     |     |     |     |     |     |
| Aurora Organic Dairy                                   | Platteville       | CO    | 2.45                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dunajski Dairy, Inc.                                   | Peabody           | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dutchway Farm Market, Inc.                             | Myerstown         | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Haiachland Dairy                                       | N. Haverhill      | NH    | 2.60                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| High Lawn Farm, LLC                                    | Lee               | MA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Kreider Dairy Farms, Inc.                              | Manheim           | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Maplehole Dairy, Inc.                                  | Quarryville       | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Mapeline Farm Home Delivery Service, Inc.              | Hadleigh          | MA    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| McNamara, Patrick/McNamara's Dairy                     | Plainfield        | NH    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Monument Farms, Inc.                                   | Weybridge         | VT    | 2.60                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Richardson's Farms, Inc.                               | Middleton         | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Ronybrook Farm Dairy, Inc.                             | Anramdale         | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| South Mountain Creamery, L.L.C.                        | Middletown        | MD    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Tanner Brothers & Sons, Inc.                           | Ivyland           | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |

(Continued on following page)

## Plant Classification Information, 2007 (Continued)

| Plant Name   | City          | State | Class I<br>Differential | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|---------------|-------|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| <b>Producer-Handlers (continued):</b>                |               |       |                         |     |     |     |     |     |     |     |     |     |     |     |     |
| Whittier Farms, Inc.                                 | Shrewsbury    | MA    | 3.10                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Willard J. Stearns & Sons, Inc. dba Mountain Dairy   | Storrs        | CT    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Wright's Dairy Farm, Inc.                            | N. Smithfield | RI    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| <b>Exempt Distributing Plants:</b>                   |               |       |                         |     |     |     |     |     |     |     |     |     |     |     |     |
| Bayside State Prison                                 | Leesburg      | NJ    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Casp LLC   | Penn Yan      | NY    | 2.30                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Christiansen Dairy Company                           | N. Providence | RI    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Coopers Hilltop Farm                                 | Rochdale      | MA    | 3.10                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Cornell University Dept. of Food Science             | Ithaca        | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dutchway Farm Market, Inc.                           | Myerstown     | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Evans Farmhouse Creamery                             | Norwich       | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Fish Family Farm, Inc.                               | Bolton        | CT    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Freddy-Hill Farms                                    | Lansdale      | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Friends of Town Farm Dairy Inc.                      | Simsbury      | CT    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Ghent  | Ghent         | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Hawthorne Valley Farm                                | Brogue        | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| H E Heindel & Sons dba The Brown Cow Country Market  | Tiverton      | RI    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Jean Moniz, dba Arruda's Dairy Farm                  | Spring City   | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Kolbs Farm Store                                     | New Holland   | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Lapp Valley Farm                                     | Frankfort     | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Manino, Samuel A. dba Dairy-Del Dairy                | Hadleigh      | MA    | 3.00                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Mapeline Farm Home Delivery Service, Inc.            | Moravia       | NY    | 2.30                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Martin, Nevin L LLC dba Hillcrest Dairy              | Lansdale      | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Merrymead Farm, Inc.                                 | Lititz        | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Oregon Dairy, Inc.                                   | Whitman       | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Peaceful Meadows Ice Cream, Inc.                     | Millbury      | MA    | 3.10                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Pearson, Robert L. dba Elmhurst Dairy                | Fall River    | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Pedro, Joseph dba Pedro's Dairy Farm                 | Perkasie      | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Penn View Farm                                       | York          | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Perrydell Farm                                       | Lancaster     | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Pine View Acres, Inc.                                | Salem         | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Puleo's Dairy  | Dracut        | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Richardson, G.H. Dairy                               | Elizabethtown | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Ridge View Farms, Inc.                               | Spring Valley | NY    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Rudolf Steiner Fellowship Foundation                 | Johnston      | RI    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| S.B. Windsor Dairy, Inc.                             | Dracut        | MA    | 3.25                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Shaw Farm Dairy, Inc.                                | Enfield       | CT    | 3.15                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Smyth, Michael E., dba Trinity Farm                  | Middletown    | MD    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| South Mountain Creamery, L.L.C.                      | Lunenberg     | MA    | 3.10                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Stillman Dairy                                       | Stratford     | VT    | 2.60                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Stratford Organic Creamery                           | Gilbertsville | PA    | 3.05                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Suiman's Milk  | Remsen        | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Synakowski, Walter J & Daniel S dba Valley Side Farm | Chambersburg  | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Trickling Springs Creamery LLC                       | Clarksville   | NY    | 2.70                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Van Wie, Charles F. dba Meadowbrook Farms Dairy      | Jordan        | NY    | 2.50                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Wake Robin Farms                                     | Bernville     | PA    | 2.80                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Way-Hai Farms  | New Holland   | PA    | 2.90                    | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |

(Continued on following page)

## Plant Classification Information, 2007 (Continued)

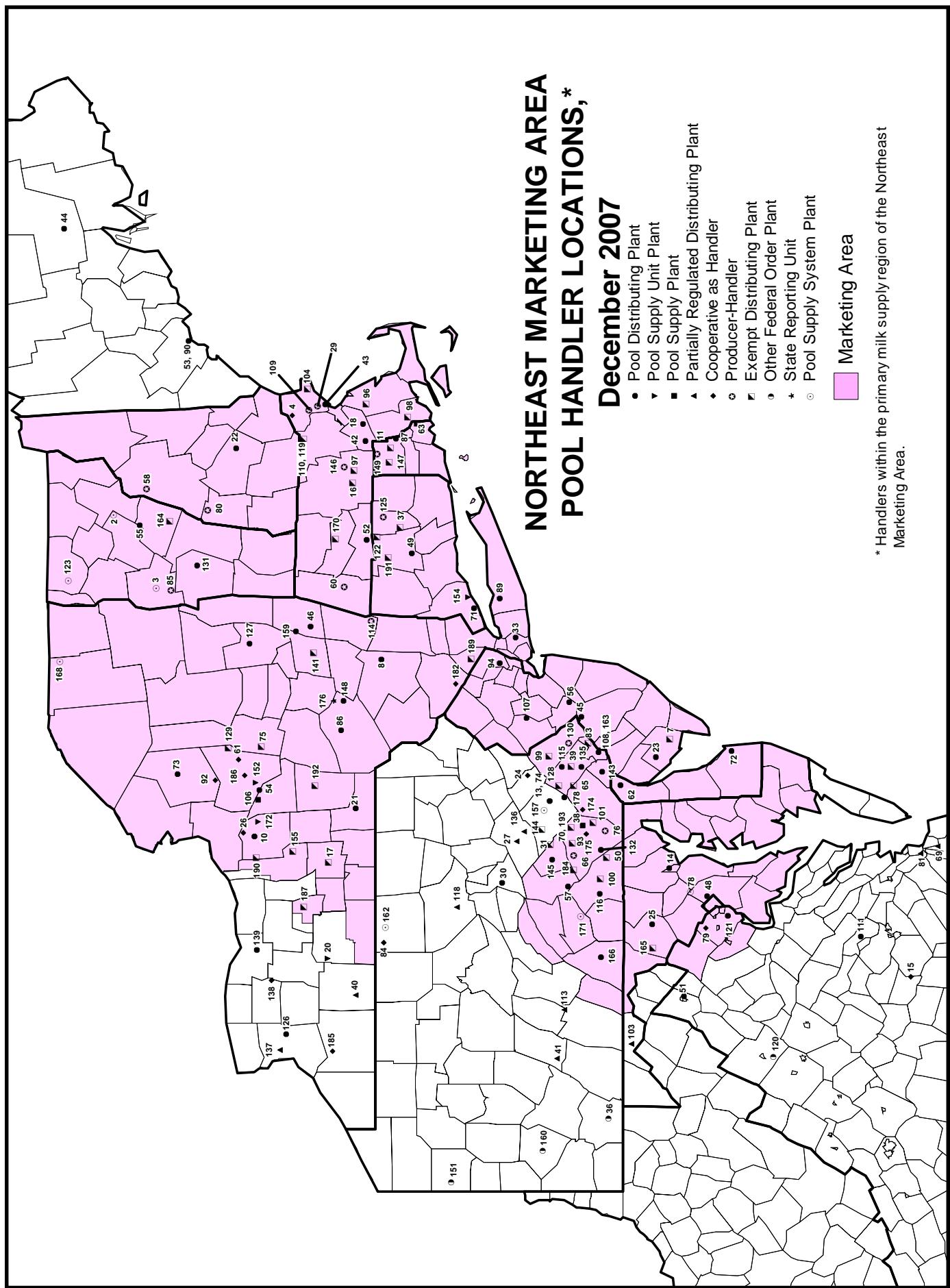
| Plant Name   | City             | State | Class I Differential | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------------|-------|----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| <b>Partially Regulated Plants:</b>                     |                  |       |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Cacique, Inc.  | City of Industry | CA    | 2.10                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| C.F. Burger Creamery                                   | Detroit          | MI    | 1.80                 |     |     |     |     |     |     |     |     |     |     |     |     |
| Crowley Foods Division of HP Hood LLC                  | Philadelphia     | PA    | 3.05                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dan-Ed Corporation, T/A Guers Dairy                    | Pottsville       | PA    | 2.80                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dannon Company, Inc., The                              | Fort Worth       | TX    | 3.00                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Dannon Company, Inc., The                              | Minster          | OH    | 2.00                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Darigold, Inc.   | Boise            | ID    | 1.60                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Friendship Dairies, Inc.                               | Friendship       | NY    | 2.30                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Galilker Dairy Company                                 | Johnstown        | PA    | 2.30                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Goodwest Industries Inc.                               | Douglasville     | PA    | 2.80                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Gosner Foods, Inc.                                     | Logan            | UT    | 1.90                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Jasper Products, L.L.C.                                | Joplin           | MO    | 2.20                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Kohler Mix Specialties, LLC                            | White Bear Lake  | MN    | 1.70                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Land-O-Sun Dairies, LLC                                | Portsmouth       | VA    | 3.20                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Marva Maid Dairy                                       | Newport News     | VA    | 3.20                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Morningstar Foods Inc.                                 | Gustine          | CA    | 1.70                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Morningstar Foods Inc.                                 | Sulphur Springs  | TX    | 3.00                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Potomac Farms Dairy                                    | Cumberland       | MD    | 2.60                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Ritchey's Dairy, Inc.                                  | Martinsburg      | PA    | 2.30                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Schneider - Valley Farms, Inc.                         | Williamsport     | PA    | 2.50                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Stonyfield Farms Inc.                                  | Londonderry      | NH    | 3.00                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Tuscan/Lehigh Dairies, Inc.                            | Schuylkill Haven | PA    | 2.80                 | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |
| Upstate Farms Cooperative, Inc.                        | Buffalo          | NY    | 2.20                 |     |     |     |     |     |     |     |     |     |     |     |     |
| <b>Section 1000.9 (c) Handlers:</b>                    |                  |       |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Agri-Mark, Inc.  | Methuen          | MA    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Boonville Farms Cooperative, Inc.                      | Rome             | NY    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Cooperative Milk Producers Association                 | Blackstone       | VA    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Cumberland Valley Milk Producers                       | Allentown        | PA    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Dairy Farmers of America, Inc.                         | Knoxville        | TN    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Dairy Marketing Services, LLC                          | Syracuse         | NY    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Down State M.P. Cooperative, Inc.                      | Warwick          | NY    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| H.P. Farmers Cooperative, Inc.                         | Holland Patent   | NY    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Lancaster Organic Farmers Co-op                        | Bird In Hand     | PA    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| LANCO-Pennland Quality Milk Producers                  | Honey Brook      | PA    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Maryland and Virginia Milk Producers Cooperative, Inc. | Reston           | VA    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Middlebury Cooperative Milk Producers Association      | Little Marsh     | PA    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Oneida-Lewis Milk Producers Cooperative, Inc.          | West Leyden      | NY    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Steamburg Milk Producers Cooperative, Inc.             | Otto             | NY    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Upstate Farms Cooperative, Inc.                        | LeRoy            | NY    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| <b>Cooperative State Reporting Units:</b>              |                  |       |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Central Equity-Organic-Arkansas                        | St. Louis        | MO    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Central Equity-Organic-Illinois                        | St. Louis        | MO    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Central Equity-Organic-Kansas                          | St. Louis        | MO    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Central Equity-Organic-Missouri                        | St. Louis        | MO    |                      |     |     |     |     |     |     |     |     |     |     |     |     |
| Central Equity-Organic-Oklahoma                        | St. Louis        | MO    |                      |     |     |     |     |     |     |     |     |     |     |     |     |

*(Continued on following page)*

## Plant Classification Information, 2007 (Continued)

| Plant Name  | City            | State | Class I | Differential | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|-----------------|-------|---------|--------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| <b>Cooperative State Reporting Units (continued):</b> |                 |       |         |              |     |     |     |     |     |     |     |     |     |     |     |     |
| DFA - Indiana Organic                                 | Fairlawn        | OH    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DFA - Iowa Organic                                    | Milwaukee       | WI    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DFA - Michigan Organic                                | Fairlawn        | WI    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DFA - Minnesota Organic                               | Milwaukee       | WI    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DFA - Ohio Organic                                    | Fairlawn        | OH    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DFA - Pennsylvania Organic                            | Milwaukee       | WI    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DFA - Wisconsin Organic                               | Fairlawn        | OH    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DMS - Indiana Organic                                 | Fairlawn        | OH    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DMS - Michigan Organic                                | Fairlawn        | OH    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DMS - New York Organic                                | Milwaukee       | WI    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DMS - Ohio Organic                                    | Novi            | MI    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DMS - Pennsylvania Organic                            | Shiloh          | OH    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| DMS - Wisconsin Organic                               | Shiloh          | OH    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Michigan Milk Producers                               | Shiloh          | OH    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| NFO Organic-MI  | Yuba            | WI    |         |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| NFO Organic-Ohio                                      |                 |       |         |              |     |     |     |     |     |     |     |     |     |     |     |     |
| NFO Organic-PA  |                 |       |         |              |     |     |     |     |     |     |     |     |     |     |     |     |
| Scenic Central Milk Producers Cooperative             |                 |       |         |              |     |     |     |     |     |     |     |     |     |     |     |     |
| <b>State Reporting Units:</b>                         |                 |       |         |              |     |     |     |     |     |     |     |     |     |     |     |     |
| Worcester Creameries                                  | Roxbury         | NY    | 2.70    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Horizon   |                 |       |         |              |     |     |     |     |     |     |     |     |     |     |     |     |
| Michigan  |                 |       |         |              |     |     |     |     |     |     |     |     |     |     |     |     |
| <b>Other Order Plants:</b>                            |                 |       |         |              |     |     |     |     |     |     |     |     |     |     |     |     |
| Darigold, Inc.  | Portland        | OR    | 1.90    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Dean Foods Company                                    | Sharpsville     | PA    | 2.10    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Hunter Jersey Farms, Inc.                             | High Point      | NC    | 3.10    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Jasper Products, L.L.C.                               | Joplin          | MO    | 2.20    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Lifeway Foods, Inc.                                   | Morton Grove    | IL    | 1.80    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Milkco, Inc.  | Asheville       | NC    | 2.95    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Morningstar Foods Inc.                                | Mt. Crawford    | VA    | 2.80    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Morningstar Foods Inc.                                | Murray          | KY    | 2.40    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Morningstar Foods Inc.                                | Sulphur Springs | TX    | 3.00    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Parmalat White Knight Packaging                       | Wyoming         | MI    | 1.80    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Prairie Farms Dairy, Inc.                             | Granite City    | IL    | 2.00    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Pride of Main Street Dairy, LLC                       | Sauk Centre     | MN    | 1.70    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Promised Land Dairy Distribution, Inc.                | Floresville     | TX    | 3.45    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Safeway Stores, Inc.                                  | Clackamas       | OR    | 1.90    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Schneiders Dairy, Inc.                                | Pittsburgh      | PA    | 2.10    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Schroeder Milk Co., Inc.                              | Maplewood       | MN    | 1.70    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Shamrock Foods Co.                                    | Phoenix         | AZ    | 2.35    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Smith Dairy/Wayne Division Inc.                       | Richmond        | IN    | 2.00    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Superior Dairy, Inc.                                  | Canton          | OH    | 2.00    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| United Dairy, Inc.                                    | Uniontown       | PA    | 2.30    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |
| Universal Food & Beverage                             | Savannah        | GA    | 3.45    |              | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   | x   |     |

Note: In months without an 'x' plant may be classified under another category, not pooled under Order No. 1, or not operating.



## Northeast Marketing Area Pool Handler Locations Index, December 2007

| Map<br>Plant No. | Qualified<br>Status* | Plant Name                                 | Plant/Cooperative Location |    | State  | Differential | Base Differential | Adjustment |
|------------------|----------------------|--|----------------------------|----|--------|--------------|-------------------|------------|
|                  |                      |  | EAST PROVIDENCE            | RI |        |              |                   |            |
| 87               | PD                   | A. B. MUNROE DAIRY, INC.                   | CABOT                      | VT | \$2.60 | \$3.25       | \$0.00            | \$0.00     |
| 2                | PSS                  | AGRI-MARK, INC.                            | MIDDLEBURY                 | VT | \$2.60 | \$2.60       | (\$0.65)          | (\$0.65)   |
| 3                | PSS                  | AGRI-MARK, INC.                            | METHEUN                    | MA |        |              |                   |            |
| 4                | 9C                   | AGRI-MARK, INC.                            | CHATEAUGAY                 | NY | \$2.30 | \$0.95       |                   |            |
| 168              | PSS                  | AGRI-MARK, INC.                            | LEESBURG                   | NJ | \$3.05 | (\$0.20)     | (\$0.20)          | (\$0.20)   |
| 7                | ED                   | BAYSIDE STATE PRISON                       | KINGSTON                   | NY | \$2.80 | \$2.80       | (\$0.45)          | (\$0.45)   |
| 8                | PD                   | BOICE BROTHERS DAIRY, INC.                 | ROME                       | NY |        |              |                   |            |
| 186              | 9C                   | BOONVILLE FARMS COOPERATIVE, INC.          | N. SYRACUSE                | NY | \$2.50 | \$0.75       |                   |            |
| 10               | PD                   | BYRNE DAIRY INC.                           | PENN YAN                   | NY | \$2.30 | \$2.30       | (\$0.95)          | (\$0.95)   |
| 187              | ED                   | CASP LLC                                   | NO. PROVIDENCE             | RI | \$3.25 | \$0.00       |                   |            |
| 11               | ED                   | CHRISTIANSEN DAIRY COMPANY                 | READING                    | PA | \$2.80 | \$0.45       |                   |            |
| 13               | PD                   | CLOVER FARMS DAIRY COMPANY                 | BALTIMORE                  | MD | \$3.00 | \$0.25       |                   |            |
| 14               | PD                   | CLOVERLAND/GREEN SPRING DAIRY              | BLACKSTONE                 | VA |        |              |                   |            |
| 15               | 9C                   | COOPERATIVE MILK PRODUCERS ASSOCIATION     | ROCHDALE                   | MA | \$3.10 |              | (\$0.15)          |            |
| 16               | ED                   | COOPERS HILLTOP FARM                       | ITHACA                     | NY | \$2.50 |              | (\$0.75)          |            |
| 17               | ED                   | CORNELL UNIVERSITY DEPT. OF FOOD SCIENCE   | SHARON                     | MA | \$3.25 |              |                   |            |
| 18               | PD                   | CRESCENT RIDGE DAIRY, INC.                 | ARKPORT                    | NY | \$2.30 |              | (\$0.95)          |            |
| 20               | PU                   | CROWLEY FOODS DIVISION OF HP HOOD LLC      | BINGHAMTON                 | NY | \$2.70 |              | (\$0.55)          |            |
| 21               | PD                   | CROWLEY FOODS DIVISION OF HP HOOD LLC      | PHILADELPHIA               | PA | \$3.05 |              | (\$0.20)          |            |
| 108              | PD                   | CROWLEY FOODS DIVISION OF HP HOOD LLC      | BRIDGETON                  | NJ | \$3.05 |              | (\$0.20)          |            |
| 23               | PD                   | CUMBERLAND DAIRY, INC.                     | ALLENTOWN                  | PA |        |              |                   |            |
| 24               | 9C                   | CUMBERLAND VALLEY MILK PRODUCERS           | FREDERICK                  | MD | \$2.90 |              | (\$0.35)          |            |
| 25               | PD                   | DAIRY MAID DAIRY, INC.                     | MIDDLEBURY CENTER          | PA | \$2.50 |              | (\$0.75)          |            |
| 162              | PSS                  | DAIRY MARKETING SERVICES, LLC              | SYRACUSE                   | NY |        |              |                   |            |
| 26               | 9C                   | DAIRY MARKETING SERVICES, LLC              | READING                    | PA | \$2.80 |              | (\$0.45)          |            |
| 157              | PSS                  | DAIRY MARKETING SERVICES, LLC              | POTTSVILLE                 | PA | \$2.80 |              | (\$0.45)          |            |
| 27               | PR                   | DAN-ED CORPORATION, T/A GUERS DAIRY        | SHARPSVILLE                | PA | \$2.10 |              | (\$1.15)          |            |
| 151              | OF                   | DEAN FOODS COMPANY                         | WARWICK                    | NY |        |              |                   |            |
| 182              | 9C                   | DOWN STATE MILK PRODUCERS COOPERATIVE INC. | PEABODY                    | MA | \$3.25 |              | (\$0.55)          |            |
| 29               | PH                   | DUNAJSKI DAIRY, INC.                       | SUNBURY                    | PA | \$2.70 |              | (\$0.45)          |            |
| 30               | PD                   | DUTCH VALLEY FOOD COMPANY, INC.            | MYERSTOWN                  | PA | \$2.80 |              | (\$0.10)          |            |
| 31               | ED                   | DUTCH WAY FARM MARKET, INC.                | JAMAICA                    | NY | \$3.15 |              | (\$0.75)          |            |
| 33               | PD                   | ELMHURST DAIRY, INC.                       | NORWICH                    | NY | \$2.50 |              | (\$0.10)          |            |
| 192              | ED                   | EVANS FARMHOUSE CREAMERY                   | WALLINGTON                 | NJ | \$3.15 |              | (\$0.10)          |            |
| 94               | PD                   | FARMLAND DAIRIES LLC                       | BOLTON                     | CT | \$3.15 |              | (\$0.35)          |            |
| 37               | ED                   | FISH FAMILY FARM, INC.                     | NEW HOLLAND                | PA | \$2.90 |              | (\$0.20)          |            |
| 38               | PS                   | FLEUR DE LAIT FOODS LTD.                   | LANSDALE                   | PA | \$3.05 |              | (\$0.20)          |            |
| 39               | ED                   | FREDDY-HILL FARMS                          |                            |    |        |              |                   |            |

*(Continued on following page)*

## Northeast Marketing Area Pool Handler Locations Index, December 2007 (Continued)

| Map<br>Plant No. | Qualified<br>Status* | Plant Name   | Plant/Cooperative Location |  | State | Differential | Adjustment<br>Base Differential |
|------------------|----------------------|--|----------------------------|--|-------|--------------|---------------------------------|
|                  |                      |  |                            |  |       |              |                                 |
| 163              | PD                   | FRESH MADE, INC.                                     | PHILADELPHIA               |  | PA    | \$3.05       | (\$0.20)                        |
| 191              | ED                   | FRIENDS OF TOWN FARM DAIRY                           | SIMSBURY                   |  | CT    | \$3.15       | (\$0.10)                        |
| 40               | PR                   | FRIENDSHIP DAIRIES, INC.                             | FRIENDSHIP                 |  | NY    | \$2.30       | (\$0.95)                        |
| 41               | PR                   | GALLIKER DAIRY COMPANY                               | JOHNSTOWN                  |  | PA    | \$2.30       | (\$0.95)                        |
| 42               | PD                   | GARELICK FARMS, INC.                                 | FRANKLIN                   |  | MA    | \$3.25       | \$0.00                          |
| 43               | PD                   | GARELICK FARMS, INC.                                 | LYNN                       |  | MA    | \$3.25       | \$0.00                          |
| 44               | PD                   | GARELICK FARMS, INC.                                 | BANGOR                     |  | ME    | \$2.80       | (\$0.45)                        |
| 45               | PD                   | GARELICK FARMS, INC.                                 | FLORENCE                   |  | NJ    | \$3.05       | (\$0.20)                        |
| 46               | PD                   | GARELICK FARMS, INC.                                 | E. GREENBUSH               |  | NY    | \$2.70       | (\$0.55)                        |
| 178              | PD                   | GOOD WEST INDUSTRIES INC.                            | DOUGLASSVILLE              |  | PA    | \$2.80       | (\$0.45)                        |
| 49               | PD                   | GUIDA-SEIBERT DAIRY CO.                              | NEW BRITAIN                |  | CT    | \$3.15       | (\$0.10)                        |
| 50               | ED                   | HE HEINDEL & SONS D/B/A THE BROWN COW COUNTRY MARKET | BROGUE                     |  | PA    | \$2.90       | (\$0.35)                        |
| 51               | PD                   | HP HOOD LLC  | WINCHESTER                 |  | VA    | \$2.80       | (\$0.45)                        |
| 52               | PD                   | HP HOOD LLC  | AGAWAM                     |  | MA    | \$3.00       | (\$0.25)                        |
| 53               | PD                   | HP HOOD LLC  | PORTLAND                   |  | ME    | \$3.00       | (\$0.25)                        |
| 54               | PD                   | HP HOOD LLC  | ONEIDA                     |  | NY    | \$2.50       | (\$0.75)                        |
| 152              | PU                   | HP HOOD LLC  | VERNON                     |  | NY    | \$2.50       | (\$0.75)                        |
| 55               | PD                   | HP HOOD LLC  | BARRE                      |  | VT    | \$2.60       | (\$0.65)                        |
| 22               | PD                   | HP HOOD LLC  | CONCORD                    |  | NH    | \$3.00       | (\$0.25)                        |
| 56               | PD                   | HALO FARM, INC.                                      | TRENTON                    |  | NJ    | \$3.10       | (\$0.15)                        |
| 57               | PD                   | HARRISBURG DAIRIES INC.                              | HARRISBURG                 |  | PA    | \$2.80       | (\$0.45)                        |
| 58               | PH                   | HATCHLAND DAIRY                                      | NO. HAVERHILL              |  | NH    | \$2.60       | (\$0.65)                        |
| 60               | PH                   | HIGHLAWN FARM, LLC                                   | LEE                        |  | MA    | \$2.80       | (\$0.45)                        |
| 61               | 9C                   | H. P. FARMERS COOPERATIVE, INC.                      | HOLLAND PATENT             |  | NY    |              |                                 |
| 62               | PD                   | HY-POINT DAIRY FARMS, INC.                           | WILMINGTON                 |  | DE    | \$3.05       | (\$0.20)                        |
| 63               | ED                   | JEAN MONIZ, D/B/A ARRUDA'S DAIRY FARM                | TIVERTON                   |  | RI    | \$3.25       | \$0.00                          |
| 154              | PU                   | KOHLER MIX SPECIALTIES, LLC                          | NEWINGTON                  |  | CT    | \$3.15       | (\$0.10)                        |
| 65               | ED                   | KOLBS FARM STORE                                     | SPRING CITY                |  | PA    | \$3.05       | (\$0.20)                        |
| 66               | PH                   | KREIDER DAIRY FARMS, INC.                            | MANHEIM                    |  | PA    | \$2.90       | (\$0.35)                        |
| 175              | 9C                   | LANCASTER ORGANIC FARMERS CO-OP                      | BIRD IN HAND               |  | PA    |              |                                 |
| 174              | 9C                   | LANCO-PENNLAND QUALITY MILK PRODUCERS                | HONEY BROOK                |  | PA    |              |                                 |
| 171              | PSS                  | LAND O'LAKES, INC.                                   | CARLISLE                   |  | PA    | \$2.80       | (\$0.45)                        |
| 69               | PR                   | LAND-O-SUNDRIES, LLC                                 | PORTSMOUTH                 |  | VA    | \$3.20       | (\$0.05)                        |
| 70               | ED                   | LAPP VALLEY FARM                                     | NEW HOLLAND                |  | PA    | \$2.90       | (\$0.35)                        |
| 71               | PD                   | LEONARD'S, STEWART J DAIRY                           | NORWALK                    |  | CT    | \$3.15       | (\$0.10)                        |
| 72               | PD                   | LEWES DAIRY, INC.                                    | LEWES                      |  | DE    | \$3.05       | (\$0.20)                        |
| 73               | PD                   | LEWIS COUNTY DAIRY CORP.                             | LOWVILLE                   |  | NY    | \$2.30       | (\$0.95)                        |
| 74               | PD                   | LONGACRE'S MODERN DAIRY, INC.                        | BARTO                      |  | PA    | \$2.80       | (\$0.45)                        |

(Continued on following page)

## Northeast Marketing Area Pool Handler Locations Index, December 2007 (Continued)

| Map<br>Plant No. | Qualified<br>Status* | Plant Name   | Plant/Cooperative Location |             | State         | Differential | Base Differential | Adjustment |
|------------------|----------------------|--|----------------------------|-------------|---------------|--------------|-------------------|------------|
|                  |                      |  | FRANKFORT                  | QUARRYVILLE |               |              |                   |            |
| 75               | ED                   | MANINO, SAMUEL A. DB/A DAIRY-DEL DAIRY                 |                            |             | NY            | \$2.50       | (\$0.75)          |            |
| 76               | PH                   | MAPLEHOF DAIRY, INC.                                   |                            |             | PA            | \$2.90       | (\$0.35)          |            |
|                  |                      | MAPLELINE FARM HOME DELIVERY SERVICE, INC.             |                            |             | MA            | \$3.00       | (\$0.25)          |            |
| 170              | ED                   | MARTIN, NEVIN L LLC DB/A HILLCREST DAIRY               |                            |             | NY            | \$2.30       | (\$0.95)          |            |
| 155              | ED                   | MARVA MAID DAIRY                                       |                            |             | MD            | \$3.00       | (\$0.25)          |            |
| 48               | PD                   | MARVA MAID DAIRY                                       |                            |             | VA            | \$3.20       | (\$0.05)          |            |
| 81               | PR                   | MARVA MAID DAIRY                                       |                            |             | MD            | \$3.00       | (\$0.25)          |            |
| 78               | PSS                  | MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC. |                            |             | VA            | \$2.80       | (\$0.45)          |            |
| 79               | 9C                   | MARYLAND AND VIRGINIA MILK PRODUCERS COOPERATIVE, INC. |                            |             | NH            | \$2.80       | (\$0.20)          |            |
| 80               | PH                   | MCNAMARA, PATRICK/MCNAMARA'S DAIRY                     |                            |             | PA            | \$3.05       | (\$0.20)          |            |
| 83               | ED                   | MERRymead Farm, Inc.                                   |                            |             | PA            | \$2.70       | (\$0.55)          |            |
| 84               | 9C                   | MIDDLEBURY COOPERATIVE MILK PRODUCERS ASSOCIATION      |                            |             | VT            | \$2.60       | (\$0.65)          |            |
| 85               | PH                   | MONUMENT FARMS, INC.                                   |                            |             | NY            | \$2.70       | (\$0.55)          |            |
| 86               | PD                   | MORNINGSTAR FOODS INC.                                 |                            |             | NY            | \$2.80       | (\$0.45)          |            |
| 120              | OF                   | MORNINGSTAR FOODS INC.                                 |                            |             | NY            | \$3.15       | (\$0.10)          |            |
| 89               | PD                   | OAK TREE FARM DAIRY, INC.                              |                            |             | ME            | \$3.00       | (\$0.25)          |            |
| 90               | PD                   | OAKHURST DAIRY   |                            |             | WEST LEYDEN   |              |                   |            |
| 92               | 9C                   | ONEIDA-LEWIS MILK PRODUCERS COOPERATIVE, INC.          |                            |             | LITITZ        |              |                   |            |
| 93               | ED                   | OREGON DAIRY, INC.                                     |                            |             | RUTLAND       |              |                   |            |
| 131              | PD                   | ORIN THOMAS AND SONS INCORPORATED D/B/A THOMAS DAIRY   |                            |             | WHITMAN       |              |                   |            |
| 96               | ED                   | PEACEFUL MEADOWS ICE CREAM, INC.                       |                            |             | WEST MILLBURY |              |                   |            |
| 97               | ED                   | PEARSON, ROBERT L. DB/A ELMHURST DAIRY                 |                            |             | FALL RIVER    |              |                   |            |
| 98               | ED                   | PEDRO, JOSEPH DB/A PEDRO'S DAIRY FARM                  |                            |             | PERKASIE      |              |                   |            |
| 99               | ED                   | PENN VIEW FARM   |                            |             | YORK          |              |                   |            |
| 100              | ED                   | PERRYDELL FARM   |                            |             | LANCASTER     |              |                   |            |
| 101              | ED                   | PINE VIEW ACRES, INC.                                  |                            |             | CUMBERLAND    |              |                   |            |
| 103              | PR                   | POTOMAC FARMS DAIRY                                    |                            |             | SALEM         |              |                   |            |
| 104              | ED                   | PULEO'S DAIRY  |                            |             | CANASTOTA     |              |                   |            |
| 106              | PS                   | QUEENSBORO FARM PRODUCTS, INC.                         |                            |             | WHITEHOUSE    |              |                   |            |
| 107              | PD                   | READINGTON FARMS, INC.                                 |                            |             | MIDDLETON     |              |                   |            |
| 109              | PH                   | RICHARDSON'S FARMS, INC.                               |                            |             | DRACUT        |              |                   |            |
| 110              | ED                   | RICHARDSON, G. H. DAIRY                                |                            |             | RICHMOND      |              |                   |            |
| 111              | PD                   | RICHFOOD, INC.   |                            |             | ELIZABETHTOWN |              |                   |            |
| 184              | ED                   | RIDGE VIEW FARMS, INC.                                 |                            |             | MARTINSBURG   |              |                   |            |
| 113              | PR                   | RITCHHEY'S DAIRY, INC.                                 |                            |             | ANCRAMDALE    |              |                   |            |
| 114              | PH                   | RONNYBROOK FARM DAIRY, INC.                            |                            |             | HATFIELD      |              |                   |            |
| 115              | PD                   | ROSENBERGER'S DAIRIES, LLC                             |                            |             |               |              |                   |            |

*(Continued on following page)*

## Northeast Marketing Area Pool Handler Locations Index, December 2007 (Continued)

| Map<br>Plant No. | Qualified<br>Status* | Plant Name   | Plant/Cooperative Location |      | State | Differential | Base Differential | Adjustment |
|------------------|----------------------|--|----------------------------|------|-------|--------------|-------------------|------------|
|                  |                      |  | SPRING VALLEY              | YORK |       |              |                   |            |
| 189              | ED                   | RUDOLPH STEINER FELLOWSHIP FOUNDATION                  |                            |      | NY    | \$3.15       |                   |            |
| 116              | PD                   | RUTTER BROS. DAIRY, INC.                               |                            |      | PA    | \$2.90       |                   |            |
| 147              | ED                   | S. B. WINSOR DAIRY, INC.                               |                            |      | RI    | \$3.25       |                   |            |
| 118              | PR                   | SCHNEIDER-VALLEY FARMS, INC.                           |                            |      | PA    | \$2.50       |                   |            |
| 160              | OF                   | SCHNEIDER'S DAIRY, INC.                                |                            |      | PA    | \$2.10       |                   |            |
| 119              | ED                   | SHAW FARM DAIRY, INC.                                  |                            |      | MA    | \$3.25       |                   |            |
| 121              | PD                   | SHENANDOAH'S PRIDE, LLC                                |                            |      | VA    | \$3.00       |                   |            |
| 122              | ED                   | SMYTH, MICHAEL E, D/B/A TRINITY FARM                   |                            |      | CT    | \$3.15       |                   |            |
| 165              | ED                   | SOUTH MOUNTAIN CREAMERY, L.L.C.                        |                            |      | MD    | \$2.90       |                   |            |
| 123              | PSS                  | ST. ALBANS COOPERATIVE CREAMERY, INC.                  |                            |      | VT    | \$2.40       |                   |            |
| 185              | 9C                   | STEAMBURG MILK PRODUCERS COOPERATIVE, INC.             |                            |      | NY    |              |                   |            |
| 126              | PD                   | STEUBEN FOODS, INCORPORATED                            |                            |      | NY    |              |                   |            |
| 127              | PD                   | STEWART'S PROCESSING CORP.                             |                            |      | NY    |              |                   |            |
| 164              | ED                   | STRAFFORD ORGANIC CREAMERY                             |                            |      | NY    |              |                   |            |
| 128              | ED                   | SULOMAN'S MILK   |                            |      | VT    |              |                   |            |
| 145              | PD                   | SWISS PREMIUM DAIRY/DIV. OF DEAN FOODS, INC.           |                            |      | PA    |              |                   |            |
| 129              | ED                   | SYNAKOWSKI, WALTER J & DANIEL S D/B/A VALLEY SIDE FARM |                            |      | PA    |              |                   |            |
| 130              | PH                   | TANNER BROTHERS & SONS, INC.                           |                            |      | NY    |              |                   |            |
| 166              | PD                   | TRICKLING SPRINGS CREAMERY LLC                         |                            |      | PA    |              |                   |            |
| 132              | PD                   | TURKEY HILL DAIRY                                      |                            |      | PA    |              |                   |            |
| 135              | PD                   | TUSCAN/LEHIGH DAIRIES, INC.                            |                            |      | PA    |              |                   |            |
| 136              | PR                   | TUSCAN/LEHIGH DAIRIES, INC.                            |                            |      | NY    |              |                   |            |
| 172              | PU                   | ULTRA DAIRY, LLC                                       |                            |      | NY    |              |                   |            |
| 36               | OF                   | UNITED DAIRY, INC.                                     |                            |      | PA    |              |                   |            |
| 137              | PR                   | UPSTATE FARMS COOPERATIVE, INC.                        |                            |      | PA    |              |                   |            |
| 138              | 9C                   | UPSTATE FARMS COOPERATIVE, INC.                        |                            |      | NY    |              |                   |            |
| 139              | PD                   | UPSTATE FARMS COOPERATIVE, INC.                        |                            |      | NY    |              |                   |            |
| 141              | ED                   | VAN WIE, CHARLES F. D/B/A MEADOWBROOK FARMS DAIRY      |                            |      | NY    |              |                   |            |
| 190              | ED                   | WAKE ROBIN FARM  |                            |      | PA    |              |                   |            |
| 143              | PD                   | WAWA DAIRY FARMS                                       |                            |      | PA    |              |                   |            |
| 144              | ED                   | WAY-HAR FARMS  |                            |      | PA    |              |                   |            |
| 146              | PH                   | WHITTIER FARMS, INC.                                   |                            |      | MA    |              |                   |            |
| 125              | PH                   | WILLARD J. STEARNS & SONS, INC. D/B/A MOUNTAIN DAIRY   |                            |      | CT    |              |                   |            |
| 148              | PD                   | WORCESTER CREAMERIES CORP.                             |                            |      | NY    |              |                   |            |
| 176              | SRU                  | WORCESTER CREAMERIES HORIZON MICHIGAN                  |                            |      | NY    |              |                   |            |
| 149              | PH                   | WRIGHT'S DAIRY FARM, INC.                              |                            |      | RI    |              |                   |            |
| 193              | ED                   | YODERS COUNTRY MARKET                                  |                            |      | PA    |              |                   |            |
|                  |                      | NEW HOLLAND  |                            |      | PA    |              |                   |            |

\*PD = Pool Distributing Plant, PS = Pool Supply Plant, PR = Partially Regulated Distributing Plant, 9C = Cooperative as Handler, PH = Cooperative as Handler, ED = Exempt Distributing Plant, OF = Other Federal Order Plant, SRU = State Reporting Unit, PSS = Pool Supply System Plant, PU = Pool Supply Unit Plant.

## Cooperatives Marketing in the Northeast as of December 31, 2007

- Addison Cooperative Milk Producers Association Inc.  
Agri-Mark, Inc.  
Boonville Farms Cooperative, Inc.  
Butternut Farms Organic Coop Inc.  
Central Equity Milk Cooperative, Inc.  
Conesus Milk Producers Co-operative Inc.  
Cooperative Milk Producers Association  
Cortland Bulk Milk Producers Co-operative Inc.  
Cumberland Valley Milk Producers  
Dairy Farmers of America, Inc.  
Dairylea Cooperative Inc.  
Deer River Bulk Co-op, Inc.  
Down State Milk Producers Cooperative Inc.  
Empire-Keystone Milk Producers Cooperative, Inc.  
Farmers Friendly Coop. Inc.\*  
Fingerlakes Milk Cooperative Inc.  
H. P. Farmers Cooperative, Inc.  
Interstate Bulk Milk Producers Co-operative, Inc.  
Jefferson Bulk Milk Co-op Inc.  
Konhokton Milk Producers Cooperative Association, Inc.  
Lancaster Organic Farmers Cooperative  
Lanco Dairy Farms Co-Op  
Land O'Lakes, Inc.  
Liberty Valley Cooperative Milk Producers Association  
Little Falls Milk Producers Coop, Inc.  
Lowville Producers Dairy Cooperative, Inc.  
Maryland and Virginia Milk Producers Cooperative Association, Inc.  
Massachusetts Cooperative Milk Producers Federation, Inc.  
Middlebury Cooperative Milk Producers Association  
Mohawk Valley Cooperative, Inc.  
Mount Joy Farmers Cooperative Association, Inc.  
National Farmers Organization  
North Penn Bulk Milk Producers Cooperative, Inc.  
Oneida-Lewis Milk Producers Cooperative, Inc.  
Oneida-Madison Milk Producers Cooperative Association, Inc.  
Organic Dairy Farmers Cooperative, Inc.\*  
Port Allegany Cooperative Milk Producers Association  
Preble Milk Cooperative Association, Inc.  
Producers' Co-operative, Inc.  
Progressive Dairymen's Cooperative, Inc.  
Rock Royal Cooperative, Inc.  
Scenic Mountain Milk Producers Cooperative Inc.  
Schenevus-Elk Creek Producers Co-op., Inc.  
Schoharie County Cooperative Dairies, Inc.  
South New Berlin Milk Cooperative, Inc.  
Southern Tier Independent Milk Producers Co-op, Inc.  
St. Albans Cooperative Creamery, Inc.  
Sullivan County Co-operative Dairy Association, Inc.  
Tioga Valley Cooperative Bulk Milk Producers Association  
United North Country Bargaining Co-op, Inc.  
Upstate Niagara Cooperative, Inc.  
Westco Milk Producers Cooperative

\* Cooperative does not have a USDA Capper-Volstead voting determination.

## 29 Producer Receipts by State and County\*, 2007

| State and county     | January          |                             | February         |                             | March            |                             |
|----------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                      | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>Connecticut</b>   |                  |                             |                  |                             |                  |                             |
| Hartford             | 14               | 1,443                       | 14               | 1,325                       | 14               | 1,453                       |
| Litchfield           | 34               | 6,022                       | 33               | 5,532                       | 33               | 6,125                       |
| Middlesex            | 3                | 168                         | 3                | 160                         | 3                | 191                         |
| New Haven            | 8                | 983                         | 8                | 990                         | 8                | 1,136                       |
| New London           | 32               | 7,414                       | 32               | 6,808                       | 33               | 7,571                       |
| Tolland              | 17               | 6,896                       | 16               | 6,195                       | 16               | 6,780                       |
| Windham              | 34               | 7,893                       | 34               | 7,185                       | 34               | 8,094                       |
| All Other**          | 1                | 103                         | 1                | 92                          | 1                | 96                          |
| <b>Total/Average</b> | <b>143</b>       | <b>30,922</b>               | <b>141</b>       | <b>28,288</b>               | <b>142</b>       | <b>31,446</b>               |
| <b>Massachusetts</b> |                  |                             |                  |                             |                  |                             |
| Berkshire            | 20               | 4,889                       | 20               | 4,316                       | 20               | 4,703                       |
| Bristol              | 18               | 1,528                       | 18               | 1,391                       | 19               | 1,516                       |
| Essex                | 4                | 393                         | 4                | 373                         | 4                | 340                         |
| Franklin             | 44               | 5,518                       | 43               | 4,987                       | 42               | 5,244                       |
| Hampden              | 13               | 1,645                       | 12               | 1,483                       | 12               | 1,725                       |
| Hampshire            | 19               | 2,439                       | 19               | 2,209                       | 20               | 2,467                       |
| Middlesex            | 7                | 1,022                       | 7                | 934                         | 7                | 1,047                       |
| Plymouth             | 7                | 354                         | 7                | 199                         | 6                | 245                         |
| Worcester            | 32               | 3,662                       | 32               | 3,251                       | 32               | 3,722                       |
| All Other**          | 1                | 28                          | 1                | 25                          | 1                | 28                          |
| <b>Total/Average</b> | <b>165</b>       | <b>21,479</b>               | <b>163</b>       | <b>19,168</b>               | <b>163</b>       | <b>21,037</b>               |
| <b>Maine</b>         |                  |                             |                  |                             |                  |                             |
| Androscoggin         | 32               | 3,957                       | 32               | 3,659                       | 32               | 4,083                       |
| Aroostook            | 10               | 588                         | 9                | 506                         | 7                | 546                         |
| Cumberland           | 15               | 1,351                       | 15               | 1,210                       | 15               | 1,405                       |
| Franklin             | 22               | 1,032                       | 22               | 967                         | 22               | 1,075                       |
| Kennebec             | 52               | 10,977                      | 52               | 9,651                       | 51               | 10,780                      |
| Knox                 | 6                | 341                         | 6                | 304                         | 7                | 360                         |
| Lincoln              | 10               | 965                         | 10               | 853                         | 10               | 967                         |
| Oxford               | 8                | 905                         | 8                | 813                         | 8                | 879                         |
| Penobscot            | 56               | 11,464                      | 55               | 9,947                       | 56               | 10,830                      |
| Piscataquis          | 10               | 1,338                       | 11               | 1,167                       | 10               | 1,292                       |
| Sagadahoc            | 6                | 290                         | 6                | 264                         | 6                | 334                         |
| Somerset             | 48               | 8,709                       | 47               | 7,676                       | 47               | 8,472                       |
| Waldo                | 44               | 5,002                       | 44               | 4,619                       | 44               | 5,355                       |
| Washington           | 3                | 59                          | 3                | 58                          | 4                | 64                          |
| York                 | 14               | 1,116                       | 14               | 968                         | 14               | 1,064                       |
| <b>Total/Average</b> | <b>336</b>       | <b>48,093</b>               | <b>334</b>       | <b>42,662</b>               | <b>333</b>       | <b>47,506</b>               |
| <b>Maryland</b>      |                  |                             |                  |                             |                  |                             |
| Baltimore            | 22               | 3,063                       | 23               | 3,414                       | 23               | 3,880                       |
| Caroline             | 20               | 3,318                       | 20               | 3,011                       | 20               | 3,376                       |
| Carroll              | 97               | 13,724                      | 93               | 11,252                      | 97               | 14,813                      |
| Cecil                | 28               | 4,902                       | 29               | 4,583                       | 30               | 5,423                       |
| Charles              | 4                | 227                         | 4                | 203                         | 4                | 236                         |
| Frederick            | 93               | 15,132                      | 92               | 13,752                      | 92               | 18,482                      |
| Garrett              | 3                | 230                         | 3                | 113                         | 4                | 210                         |
| Harford              | 23               | 3,890                       | 23               | 3,609                       | 23               | 3,975                       |
| Kent                 | 22               | 4,652                       | 23               | 4,716                       | 16               | 7,191                       |
| Montgomery           | 7                | 1,086                       | 7                | 973                         | 7                | 1,089                       |
| Queen Anne's         | 13               | 2,330                       | 13               | 2,149                       | 13               | 2,391                       |
| St. Mary's           | 22               | 814                         | 22               | 820                         | 22               | 925                         |
| Talbot               | 5                | 818                         | 5                | 777                         | 5                | 930                         |
| Washington           | 137              | 19,642                      | 139              | 16,913                      | 145              | 20,208                      |
| All Other**          | 6                | 896                         | 7                | 1,077                       | 7                | 1,272                       |
| <b>Total/Average</b> | <b>502</b>       | <b>74,724</b>               | <b>503</b>       | <b>67,363</b>               | <b>508</b>       | <b>84,401</b>               |
| <b>New Hampshire</b> |                  |                             |                  |                             |                  |                             |
| Belknap              | 8                | 653                         | 7                | 587                         | 7                | 605                         |
| Carroll              | 3                | 265                         | 3                | 235                         | 3                | 258                         |
| Cheshire             | 15               | 3,116                       | 15               | 2,849                       | 16               | 3,470                       |
| Coos                 | 16               | 3,952                       | 16               | 3,580                       | 16               | 4,120                       |
| Grafton              | 36               | 4,831                       | 36               | 4,197                       | 36               | 4,584                       |
| Hillsborough         | 5                | 394                         | 5                | 360                         | 5                | 399                         |
| Merrimack            | 18               | 3,121                       | 18               | 2,871                       | 18               | 3,244                       |
| Rockingham           | 9                | 1,622                       | 9                | 1,479                       | 9                | 1,635                       |
| Strafford            | 5                | 1,116                       | 5                | 1,059                       | 5                | 1,175                       |
| Sullivan             | 16               | 3,469                       | 16               | 3,146                       | 16               | 3,422                       |
| <b>Total/Average</b> | <b>131</b>       | <b>22,541</b>               | <b>130</b>       | <b>20,362</b>               | <b>131</b>       | <b>22,911</b>               |
| <b>New Jersey</b>    |                  |                             |                  |                             |                  |                             |
| Burlington           | 3                | 775                         | 3                | 659                         | 3                | 691                         |
| Gloucester           | 4                | 1,659                       | 4                | 1,509                       | 4                | 1,682                       |
| Hunterdon            | 11               | 918                         | 11               | 831                         | 11               | 910                         |

(Continued on following page)

**29 | Producer Receipts by State and County\*, 2007 (Continued)**

| State and county              | January          |                             | February         |                             | March            |                             |
|-------------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                               | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>New Jersey (continued)</b> |                  |                             |                  |                             |                  |                             |
| Salem                         | 19               | 3,755                       | 19               | 3,410                       | 19               | 3,846                       |
| Sussex                        | 29               | 3,063                       | 29               | 2,777                       | 29               | 3,062                       |
| Warren                        | 32               | 2,597                       | 32               | 2,309                       | 32               | 2,608                       |
| All Other**                   | 9                | 1,085                       | 9                | 997                         | 9                | 1,136                       |
| <b>Total/Average</b>          | <b>107</b>       | <b>13,852</b>               | <b>107</b>       | <b>12,493</b>               | <b>107</b>       | <b>13,935</b>               |
| <b>New York</b>               |                  |                             |                  |                             |                  |                             |
| Albany                        | 14               | 2,019                       | 14               | 1,835                       | 14               | 2,101                       |
| Allegany                      | 106              | 9,932                       | 104              | 8,896                       | 104              | 10,087                      |
| Broome                        | 55               | 10,482                      | 55               | 9,420                       | 57               | 10,462                      |
| Cattaraugus                   | 92               | 7,679                       | 92               | 7,262                       | 92               | 8,010                       |
| Cayuga                        | 130              | 35,932                      | 131              | 34,734                      | 130              | 38,787                      |
| Chautauqua                    | 14               | 838                         | 14               | 770                         | 15               | 872                         |
| Chemung                       | 27               | 3,091                       | 26               | 2,780                       | 27               | 3,144                       |
| Chenango                      | 226              | 20,894                      | 225              | 18,814                      | 226              | 20,998                      |
| Clinton                       | 120              | 29,312                      | 121              | 26,354                      | 120              | 29,357                      |
| Columbia                      | 36               | 8,904                       | 37               | 8,028                       | 36               | 8,834                       |
| Cortland                      | 137              | 22,206                      | 136              | 18,414                      | 131              | 19,947                      |
| Delaware                      | 145              | 14,805                      | 145              | 13,380                      | 148              | 14,975                      |
| Dutchess                      | 24               | 3,773                       | 24               | 3,422                       | 24               | 3,765                       |
| Erie                          | 61               | 9,669                       | 61               | 8,810                       | 62               | 9,936                       |
| Essex                         | 15               | 2,427                       | 15               | 2,070                       | 16               | 2,191                       |
| Franklin                      | 143              | 23,128                      | 143              | 20,758                      | 141              | 23,399                      |
| Fulton                        | 38               | 4,040                       | 38               | 3,562                       | 38               | 3,918                       |
| Genesee                       | 74               | 25,151                      | 74               | 22,455                      | 74               | 25,397                      |
| Greene                        | 24               | 1,515                       | 24               | 1,339                       | 24               | 1,564                       |
| Herkimer                      | 183              | 18,022                      | 181              | 16,032                      | 184              | 17,934                      |
| Jefferson                     | 264              | 50,748                      | 261              | 45,476                      | 261              | 51,173                      |
| Lewis                         | 259              | 40,099                      | 257              | 36,174                      | 256              | 41,011                      |
| Livingston                    | 68               | 15,191                      | 67               | 13,683                      | 67               | 15,116                      |
| Madison                       | 197              | 25,464                      | 197              | 22,769                      | 201              | 25,293                      |
| Monroe                        | 18               | 5,576                       | 18               | 4,962                       | 18               | 5,558                       |
| Montgomery                    | 227              | 25,532                      | 228              | 22,937                      | 231              | 25,624                      |
| Niagara                       | 7                | 2,762                       | 7                | 2,493                       | 7                | 2,817                       |
| Oneida                        | 259              | 32,738                      | 263              | 29,538                      | 259              | 33,230                      |
| Onondaga                      | 97               | 32,971                      | 97               | 29,765                      | 98               | 33,676                      |
| Ontario                       | 107              | 25,813                      | 105              | 23,530                      | 105              | 26,903                      |
| Orange                        | 62               | 8,036                       | 62               | 7,294                       | 61               | 8,097                       |
| Orleans                       | 18               | 2,833                       | 18               | 2,566                       | 19               | 2,775                       |
| Oswego                        | 60               | 4,072                       | 58               | 3,439                       | 57               | 3,788                       |
| Otsego                        | 217              | 18,439                      | 216              | 16,598                      | 211              | 18,746                      |
| Rensselaer                    | 69               | 18,285                      | 69               | 16,416                      | 69               | 18,151                      |
| Saratoga                      | 38               | 13,379                      | 38               | 11,813                      | 38               | 13,264                      |
| Schenectady                   | 9                | 945                         | 9                | 802                         | 9                | 872                         |
| Schoharie                     | 76               | 8,884                       | 77               | 7,915                       | 77               | 8,860                       |
| Schuyler                      | 22               | 7,840                       | 23               | 7,122                       | 23               | 8,175                       |
| Seneca                        | 89               | 9,032                       | 89               | 8,090                       | 90               | 9,134                       |
| St. Lawrence                  | 285              | 39,338                      | 287              | 35,591                      | 285              | 40,080                      |
| Steuben                       | 230              | 27,185                      | 229              | 24,593                      | 226              | 27,508                      |
| Sullivan                      | 37               | 3,679                       | 36               | 3,211                       | 36               | 3,660                       |
| Tioga                         | 79               | 11,717                      | 78               | 10,520                      | 78               | 11,582                      |
| Tompkins                      | 59               | 14,385                      | 59               | 12,977                      | 59               | 14,632                      |
| Ulster                        | 5                | 598                         | 5                | 556                         | 5                | 623                         |
| Washington                    | 156              | 30,137                      | 154              | 26,556                      | 154              | 29,164                      |
| Wayne                         | 60               | 9,104                       | 61               | 8,088                       | 61               | 8,952                       |
| Wyoming                       | 147              | 33,259                      | 145              | 29,393                      | 146              | 33,311                      |
| Yates                         | 216              | 16,563                      | 216              | 15,082                      | 220              | 17,062                      |
| All Other**                   | 3                | 861                         | 3                | 772                         | 3                | 842                         |
| <b>Total/Average</b>          | <b>5,104</b>     | <b>789,289</b>              | <b>5,092</b>     | <b>709,858</b>              | <b>5,093</b>     | <b>795,358</b>              |
| <b>Pennsylvania</b>           |                  |                             |                  |                             |                  |                             |
| Adams                         | 51               | 7,327                       | 52               | 7,483                       | 55               | 12,680                      |
| Allegheny                     | 9                | 582                         | 8                | 522                         | 9                | 611                         |
| Bedford                       | 121              | 10,540                      | 117              | 8,222                       | 117              | 10,851                      |
| Berks                         | 248              | 34,596                      | 245              | 31,588                      | 248              | 35,688                      |
| Blair                         | 108              | 14,483                      | 107              | 12,029                      | 103              | 16,800                      |
| Bradford                      | 325              | 32,600                      | 324              | 28,452                      | 327              | 32,731                      |
| Bucks                         | 17               | 2,496                       | 17               | 2,301                       | 17               | 2,622                       |
| Cambria                       | 6                | 1,645                       | 7                | 1,501                       | 6                | 1,636                       |
| Centre                        | 136              | 12,699                      | 136              | 11,840                      | 140              | 13,972                      |
| Chester                       | 306              | 33,813                      | 307              | 31,324                      | 309              | 36,811                      |
| Clinton                       | 91               | 7,644                       | 91               | 6,762                       | 105              | 7,911                       |

(Continued on following page)

NORTHEAST FEDERAL ORDER NO. 1

## 29 Producer Receipts by State and County\*, 2007 (Continued)

| State and county                | January          |                             | February         |                             | March            |                             |
|---------------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                                 | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>Pennsylvania (continued)</b> |                  |                             |                  |                             |                  |                             |
| Columbia                        | 27               | 3,140                       | 28               | 2,837                       | 27               | 3,182                       |
| Crawford                        | 6                | 823                         | 6                | 777                         | 7                | 882                         |
| Cumberland                      | 184              | 22,469                      | 177              | 19,789                      | 182              | 25,655                      |
| Dauphin                         | 79               | 7,991                       | 79               | 7,458                       | 82               | 8,553                       |
| Franklin                        | 378              | 56,075                      | 372              | 52,973                      | 387              | 62,354                      |
| Fulton                          | 45               | 5,113                       | 45               | 4,942                       | 42               | 5,306                       |
| Huntingdon                      | 84               | 9,990                       | 84               | 9,176                       | 82               | 15,275                      |
| Juniata                         | 116              | 8,056                       | 117              | 8,046                       | 126              | 10,658                      |
| Lackawanna                      | 24               | 1,176                       | 23               | 1,036                       | 22               | 1,158                       |
| Lancaster                       | 1,858            | 184,057                     | 1,853            | 168,544                     | 1,861            | 195,835                     |
| Lebanon                         | 276              | 42,292                      | 276              | 38,574                      | 276              | 43,298                      |
| Lehigh                          | 11               | 1,539                       | 11               | 1,385                       | 11               | 1,555                       |
| Luzerne                         | 5                | 450                         | 5                | 399                         | 5                | 448                         |
| Lycoming                        | 72               | 7,827                       | 72               | 7,055                       | 72               | 8,015                       |
| McKean                          | 17               | 1,207                       | 17               | 1,103                       | 17               | 1,232                       |
| Mifflin                         | 179              | 16,436                      | 184              | 16,590                      | 186              | 18,131                      |
| Montgomery                      | 15               | 1,690                       | 16               | 1,576                       | 16               | 1,816                       |
| Montour                         | 32               | 3,423                       | 32               | 3,147                       | 32               | 3,566                       |
| Northampton                     | 22               | 2,277                       | 22               | 2,111                       | 22               | 2,387                       |
| Northumberland                  | 50               | 5,556                       | 50               | 5,057                       | 51               | 5,705                       |
| Perry                           | 105              | 13,863                      | 103              | 12,612                      | 103              | 14,583                      |
| Potter                          | 38               | 7,385                       | 38               | 6,556                       | 38               | 7,290                       |
| Schuylkill                      | 24               | 2,432                       | 24               | 2,166                       | 23               | 2,418                       |
| Snyder                          | 66               | 4,991                       | 69               | 5,142                       | 62               | 4,490                       |
| Somerset                        | 26               | 3,402                       | 23               | 2,392                       | 19               | 2,785                       |
| Sullivan                        | 17               | 2,231                       | 17               | 1,942                       | 17               | 2,163                       |
| Susquehanna                     | 131              | 11,540                      | 129              | 10,447                      | 127              | 11,464                      |
| Tioga                           | 152              | 11,963                      | 150              | 10,744                      | 153              | 12,328                      |
| Union                           | 122              | 12,684                      | 125              | 11,826                      | 125              | 12,960                      |
| Wayne                           | 101              | 6,698                       | 102              | 6,015                       | 101              | 6,731                       |
| Westmoreland                    | 3                | 458                         | 3                | 403                         | 3                | 436                         |
| Wyoming                         | 77               | 5,907                       | 77               | 5,322                       | 77               | 6,015                       |
| York                            | 104              | 10,502                      | 108              | 10,550                      | 111              | 12,134                      |
| All Other**                     | 19               | 1,131                       | 21               | 1,618                       | 11               | 3,418                       |
| <b>Total/Average</b>            | <b>5,883</b>     | <b>635,199</b>              | <b>5,869</b>     | <b>582,332</b>              | <b>5,912</b>     | <b>686,539</b>              |
| <b>Rhode Island</b>             |                  |                             |                  |                             |                  |                             |
| Newport                         | 4                | 437                         | 4                | 389                         | 4                | 411                         |
| Washington                      | 8                | 696                         | 8                | 596                         | 8                | 658                         |
| All Other**                     | 1                | 47                          | 1                | 42                          | 1                | 42                          |
| <b>Total/Average</b>            | <b>13</b>        | <b>1,179</b>                | <b>13</b>        | <b>1,026</b>                | <b>13</b>        | <b>1,112</b>                |
| <b>Vermont</b>                  |                  |                             |                  |                             |                  |                             |
| Addison                         | 178              | 54,779                      | 176              | 48,966                      | 173              | 54,706                      |
| Bennington                      | 11               | 1,787                       | 11               | 1,592                       | 12               | 1,898                       |
| Caledonia                       | 89               | 12,108                      | 88               | 10,817                      | 91               | 12,016                      |
| Chittenden                      | 53               | 8,475                       | 52               | 7,503                       | 51               | 8,176                       |
| Essex                           | 22               | 4,432                       | 22               | 4,010                       | 22               | 4,376                       |
| Franklin                        | 243              | 59,601                      | 242              | 53,538                      | 240              | 59,653                      |
| Grand Isle                      | 17               | 4,173                       | 17               | 3,747                       | 16               | 4,084                       |
| Lamoille                        | 49               | 5,138                       | 48               | 4,529                       | 47               | 4,926                       |
| Orange                          | 98               | 13,703                      | 98               | 12,377                      | 97               | 13,524                      |
| Orleans                         | 147              | 27,314                      | 144              | 24,104                      | 145              | 26,815                      |
| Rutland                         | 87               | 8,781                       | 87               | 7,769                       | 87               | 8,455                       |
| Washington                      | 37               | 6,436                       | 37               | 5,767                       | 37               | 6,319                       |
| Windham                         | 30               | 5,775                       | 29               | 5,203                       | 30               | 5,817                       |
| Windsor                         | 35               | 3,164                       | 35               | 2,841                       | 35               | 3,154                       |
| <b>Total/Average</b>            | <b>1,096</b>     | <b>215,666</b>              | <b>1,086</b>     | <b>192,763</b>              | <b>1,083</b>     | <b>213,919</b>              |
| <b>Virginia</b>                 |                  |                             |                  |                             |                  |                             |
| Bedford                         | 4                | 1,111                       | 4                | 1,021                       | 4                | 1,106                       |
| Culpeper                        | 3                | 430                         | 3                | 499                         | 3                | 583                         |
| Franklin                        | 21               | 1,748                       | 15               | 1,723                       | 20               | 1,628                       |
| Harrisonburg                    | 4                | 421                         | 4                | 436                         | 4                | 444                         |
| Rockingham                      | 10               | 959                         | 10               | 767                         | 10               | 946                         |
| All Other**                     | 28               | 3,062                       | 25               | 2,728                       | 32               | 3,624                       |
| <b>Total/Average</b>            | <b>70</b>        | <b>7,731</b>                | <b>61</b>        | <b>7,173</b>                | <b>73</b>        | <b>8,331</b>                |
| <b>Other States***</b>          |                  |                             |                  |                             |                  |                             |
|                                 | 198              | 18,731                      | 202              | 17,669                      | 225              | 21,898                      |
| <b>Grand Total/Average</b>      | <b>13,748</b>    | <b>1,879,406</b>            | <b>13,701</b>    | <b>1,701,157</b>            | <b>13,783</b>    | <b>1,948,391</b>            |

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

**29 Producer Receipts by State and County\*, 2007 (Continued)**

| State and county     | April            |                             | May              |                             | June             |                             |
|----------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                      | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>Connecticut</b>   |                  |                             |                  |                             |                  |                             |
| Hartford             | 14               | 1,392                       | 14               | 1,429                       | 14               | 1,289                       |
| Litchfield           | 35               | 5,893                       | 36               | 6,010                       | 36               | 5,585                       |
| Middlesex            | 3                | 178                         | 3                | 188                         | 3                | 189                         |
| New Haven            | 8                | 1,098                       | 8                | 1,121                       | 8                | 1,054                       |
| New London           | 33               | 7,326                       | 32               | 7,297                       | 32               | 6,956                       |
| Tolland              | 15               | 6,448                       | 15               | 6,818                       | 16               | 6,279                       |
| Windham              | 33               | 7,849                       | 32               | 7,985                       | 32               | 7,651                       |
| All Other**          | 1                | 92                          | 1                | 90                          | 1                | 78                          |
| <b>Total/Average</b> | <b>142</b>       | <b>30,275</b>               | <b>141</b>       | <b>30,937</b>               | <b>142</b>       | <b>29,080</b>               |
| <b>Massachusetts</b> |                  |                             |                  |                             |                  |                             |
| Berkshire            | 20               | 4,686                       | 20               | 4,925                       | 20               | 4,635                       |
| Bristol              | 18               | 1,517                       | 18               | 1,657                       | 18               | 1,642                       |
| Essex                | 3                | 315                         | 3                | 332                         | 3                | 328                         |
| Franklin             | 42               | 5,071                       | 43               | 5,140                       | 44               | 4,775                       |
| Hampden              | 12               | 1,679                       | 12               | 1,712                       | 12               | 1,520                       |
| Hampshire            | 19               | 2,320                       | 19               | 2,347                       | 20               | 2,281                       |
| Middlesex            | 7                | 993                         | 7                | 990                         | 7                | 953                         |
| Plymouth             | 6                | 234                         | 6                | 245                         | 6                | 244                         |
| Worcester            | 34               | 3,616                       | 34               | 3,741                       | 33               | 3,628                       |
| All Other**          | 1                | 23                          | 1                | 20                          | 1                | 16                          |
| <b>Total/Average</b> | <b>162</b>       | <b>20,453</b>               | <b>163</b>       | <b>21,107</b>               | <b>164</b>       | <b>20,021</b>               |
| <b>Maine</b>         |                  |                             |                  |                             |                  |                             |
| Androscoggin         | 32               | 3,944                       | 32               | 4,077                       | 32               | 4,030                       |
| Aroostook            | 9                | 529                         | 8                | 542                         | 8                | 584                         |
| Cumberland           | 16               | 1,460                       | 16               | 1,503                       | 16               | 1,430                       |
| Franklin             | 23               | 1,001                       | 21               | 1,079                       | 23               | 1,120                       |
| Kennebec             | 51               | 10,577                      | 51               | 11,477                      | 51               | 11,597                      |
| Knox                 | 7                | 339                         | 7                | 386                         | 7                | 443                         |
| Lincoln              | 10               | 973                         | 10               | 1,000                       | 10               | 994                         |
| Oxford               | 8                | 867                         | 8                | 996                         | 9                | 860                         |
| Penobscot            | 56               | 10,413                      | 55               | 10,928                      | 55               | 10,854                      |
| Piscataquis          | 10               | 1,214                       | 10               | 1,277                       | 10               | 1,256                       |
| Sagadahoc            | 6                | 320                         | 6                | 335                         | 6                | 336                         |
| Somerset             | 47               | 8,442                       | 47               | 9,026                       | 48               | 8,929                       |
| Waldo                | 44               | 5,232                       | 44               | 5,481                       | 44               | 5,603                       |
| Washington           | 3                | 74                          | 3                | 85                          | 3                | 89                          |
| York                 | 13               | 1,024                       | 13               | 1,094                       | 13               | 1,075                       |
| <b>Total/Average</b> | <b>335</b>       | <b>46,409</b>               | <b>331</b>       | <b>49,284</b>               | <b>335</b>       | <b>49,199</b>               |
| <b>Maryland</b>      |                  |                             |                  |                             |                  |                             |
| Baltimore            | 23               | 3,890                       | 22               | 4,443                       | 22               | 3,932                       |
| Caroline             | 20               | 3,209                       | 19               | 3,005                       | 19               | 3,749                       |
| Carroll              | 96               | 14,741                      | 94               | 15,216                      | 94               | 13,601                      |
| Cecil                | 29               | 4,358                       | 30               | 5,339                       | 30               | 4,863                       |
| Charles              | 4                | 227                         | 4                | 220                         | 4                | 198                         |
| Frederick            | 90               | 14,631                      | 84               | 13,792                      | 86               | 14,692                      |
| Garrett              | 3                | 123                         | 3                | 132                         | 4                | 225                         |
| Harford              | 23               | 3,895                       | 23               | 3,964                       | 23               | 3,636                       |
| Kent                 | 22               | 5,030                       | 22               | 6,636                       | 21               | 5,280                       |
| Montgomery           | 7                | 1,108                       | 7                | 1,131                       | 7                | 982                         |
| Queen Anne's         | 13               | 2,337                       | 12               | 2,323                       | 12               | 2,133                       |
| St. Mary's           | 24               | 968                         | 24               | 947                         | 24               | 819                         |
| Talbot               | 5                | 864                         | 5                | 712                         | 5                | 661                         |
| Washington           | 140              | 18,297                      | 144              | 19,372                      | 143              | 19,744                      |
| All Other**          | 7                | 1,186                       | 7                | 1,176                       | 7                | 1,103                       |
| <b>Total/Average</b> | <b>506</b>       | <b>74,866</b>               | <b>500</b>       | <b>78,407</b>               | <b>501</b>       | <b>75,618</b>               |
| <b>New Hampshire</b> |                  |                             |                  |                             |                  |                             |
| Belknap              | 7                | 566                         | 7                | 602                         | 7                | 556                         |
| Carroll              | 3                | 279                         | 3                | 291                         | 3                | 250                         |
| Cheshire             | 16               | 3,368                       | 16               | 3,559                       | 17               | 3,389                       |
| Coos                 | 17               | 4,134                       | 16               | 4,278                       | 17               | 4,153                       |
| Grafton              | 36               | 4,364                       | 37               | 4,411                       | 35               | 4,266                       |
| Hillsborough         | 5                | 375                         | 5                | 374                         | 5                | 351                         |
| Merrimack            | 18               | 3,127                       | 18               | 3,241                       | 18               | 3,060                       |
| Rockingham           | 9                | 1,624                       | 9                | 1,695                       | 9                | 1,615                       |
| Strafford            | 6                | 1,122                       | 7                | 1,149                       | 7                | 1,120                       |
| Sullivan             | 15               | 3,051                       | 16               | 3,096                       | 14               | 2,931                       |
| <b>Total/Average</b> | <b>132</b>       | <b>22,010</b>               | <b>134</b>       | <b>22,696</b>               | <b>132</b>       | <b>21,691</b>               |
| <b>New Jersey</b>    |                  |                             |                  |                             |                  |                             |
| Burlington           | 3                | 694                         | 3                | 759                         | 3                | 661                         |
| Gloucester           | 4                | 1,541                       | 4                | 1,573                       | 4                | 1,474                       |
| Hunterdon            | 10               | 888                         | 10               | 890                         | 10               | 801                         |

(Continued on following page)

**29 | Producer Receipts by State and County\*, 2007 (Continued)**

| State and county              | April            |                             | May              |                             | June             |                             |
|-------------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                               | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>New Jersey (continued)</b> |                  |                             |                  |                             |                  |                             |
| Salem                         | 19               | 3,784                       | 19               | 3,838                       | 19               | 3,455                       |
| Sussex                        | 29               | 2,827                       | 28               | 2,995                       | 28               | 2,775                       |
| Warren                        | 32               | 2,636                       | 32               | 2,862                       | 32               | 2,647                       |
| All Other**                   | 9                | 1,024                       | 9                | 1,021                       | 9                | 986                         |
| <b>Total/Average</b>          | <b>106</b>       | <b>13,393</b>               | <b>105</b>       | <b>13,938</b>               | <b>105</b>       | <b>12,800</b>               |
| <b>New York</b>               |                  |                             |                  |                             |                  |                             |
| Albany                        | 14               | 2,067                       | 14               | 2,120                       | 15               | 1,981                       |
| Allegany                      | 105              | 9,920                       | 104              | 10,967                      | 102              | 10,539                      |
| Broome                        | 56               | 10,221                      | 56               | 10,532                      | 56               | 10,098                      |
| Cattaraugus                   | 92               | 7,902                       | 93               | 8,509                       | 93               | 8,161                       |
| Cayuga                        | 125              | 37,633                      | 125              | 39,185                      | 126              | 36,384                      |
| Chautauqua                    | 19               | 1,139                       | 17               | 1,291                       | 18               | 1,200                       |
| Chemung                       | 27               | 3,087                       | 27               | 3,201                       | 12               | 1,378                       |
| Chenango                      | 227              | 20,593                      | 227              | 21,845                      | 226              | 20,748                      |
| Clinton                       | 119              | 28,968                      | 119              | 29,937                      | 119              | 28,969                      |
| Columbia                      | 37               | 8,460                       | 35               | 8,820                       | 35               | 8,331                       |
| Cortland                      | 132              | 19,492                      | 131              | 20,327                      | 128              | 19,474                      |
| Delaware                      | 148              | 14,634                      | 146              | 15,106                      | 144              | 14,181                      |
| Dutchess                      | 24               | 3,653                       | 24               | 3,819                       | 24               | 3,484                       |
| Erie                          | 59               | 9,613                       | 60               | 10,135                      | 65               | 10,000                      |
| Essex                         | 16               | 2,172                       | 15               | 2,218                       | 16               | 2,001                       |
| Franklin                      | 143              | 23,039                      | 146              | 23,715                      | 148              | 23,378                      |
| Fulton                        | 38               | 3,955                       | 38               | 4,208                       | 39               | 4,092                       |
| Genesee                       | 75               | 24,732                      | 72               | 25,093                      | 71               | 24,255                      |
| Greene                        | 24               | 1,534                       | 24               | 1,625                       | 24               | 1,600                       |
| Herkimer                      | 182              | 17,476                      | 186              | 18,777                      | 185              | 18,446                      |
| Jefferson                     | 257              | 49,515                      | 261              | 52,074                      | 213              | 37,287                      |
| Lewis                         | 253              | 40,379                      | 252              | 42,650                      | 240              | 40,191                      |
| Livingston                    | 67               | 15,004                      | 69               | 16,463                      | 61               | 14,905                      |
| Madison                       | 199              | 24,845                      | 199              | 25,990                      | 196              | 24,850                      |
| Monroe                        | 18               | 5,223                       | 17               | 5,417                       | 17               | 5,086                       |
| Montgomery                    | 230              | 24,914                      | 233              | 26,590                      | 233              | 25,772                      |
| Niagara                       | 7                | 2,783                       | 7                | 2,657                       | 7                | 1,895                       |
| Oneida                        | 258              | 32,669                      | 260              | 34,778                      | 263              | 33,579                      |
| Onondaga                      | 101              | 32,928                      | 99               | 34,330                      | 99               | 33,146                      |
| Ontario                       | 105              | 26,430                      | 105              | 27,047                      | 92               | 22,394                      |
| Orange                        | 62               | 7,906                       | 61               | 8,062                       | 61               | 7,629                       |
| Orleans                       | 19               | 2,730                       | 18               | 2,908                       | 20               | 2,811                       |
| Oswego                        | 57               | 3,663                       | 59               | 3,978                       | 53               | 3,639                       |
| Otsego                        | 212              | 18,865                      | 212              | 19,481                      | 213              | 18,990                      |
| Rensselaer                    | 70               | 17,369                      | 69               | 18,038                      | 71               | 17,130                      |
| Saratoga                      | 37               | 12,807                      | 37               | 13,412                      | 36               | 12,938                      |
| Schenectady                   | 9                | 842                         | 9                | 921                         | 10               | 916                         |
| Schoharie                     | 76               | 8,626                       | 75               | 9,079                       | 76               | 8,444                       |
| Schuyler                      | 23               | 7,943                       | 22               | 8,288                       | 7                | 291                         |
| Seneca                        | 93               | 9,108                       | 90               | 9,529                       | 77               | 7,842                       |
| St. Lawrence                  | 286              | 39,556                      | 288              | 42,336                      | 286              | 40,526                      |
| Steuben                       | 227              | 27,233                      | 226              | 29,386                      | 201              | 25,297                      |
| Sullivan                      | 36               | 3,598                       | 36               | 3,759                       | 36               | 3,652                       |
| Tioga                         | 80               | 11,075                      | 79               | 11,425                      | 79               | 10,856                      |
| Tompkins                      | 61               | 14,210                      | 61               | 15,022                      | 53               | 13,339                      |
| Ulster                        | 5                | 600                         | 5                | 636                         | 5                | 573                         |
| Washington                    | 151              | 28,115                      | 150              | 29,558                      | 148              | 28,261                      |
| Wayne                         | 61               | 8,865                       | 60               | 8,807                       | 60               | 8,601                       |
| Wyoming                       | 146              | 32,252                      | 146              | 33,420                      | 141              | 31,374                      |
| Yates                         | 221              | 16,847                      | 221              | 17,751                      | 148              | 11,149                      |
| All Other**                   | 3                | 796                         | 3                | 794                         | 3                | 756                         |
| <b>Total/Average</b>          | <b>5,092</b>     | <b>777,984</b>              | <b>5,088</b>     | <b>816,015</b>              | <b>4,851</b>     | <b>742,818</b>              |
| <b>Pennsylvania</b>           |                  |                             |                  |                             |                  |                             |
| Adams                         | 52               | 7,995                       | 54               | 13,231                      | 54               | 10,660                      |
| Allegheny                     | 9                | 617                         | 9                | 644                         | 8                | 646                         |
| Bedford                       | 110              | 10,043                      | 124              | 11,098                      | 127              | 13,209                      |
| Berks                         | 246              | 35,150                      | 243              | 35,798                      | 245              | 33,160                      |
| Blair                         | 93               | 16,405                      | 111              | 21,454                      | 112              | 25,187                      |
| Bradford                      | 324              | 31,045                      | 321              | 33,148                      | 316              | 31,253                      |
| Bucks                         | 18               | 2,518                       | 18               | 2,674                       | 18               | 2,488                       |
| Cambria                       | 7                | 1,961                       | 7                | 2,073                       | 8                | 2,060                       |
| Centre                        | 148              | 13,644                      | 143              | 14,581                      | 142              | 13,650                      |
| Chester                       | 306              | 36,742                      | 306              | 37,272                      | 305              | 33,585                      |
| Clinton                       | 104              | 7,908                       | 95               | 8,433                       | 95               | 7,911                       |

(Continued on following page)

**29 Producer Receipts by State and County\*, 2007 (Continued)**

| State and county                | April            |                             | May              |                             | June             |                             |
|---------------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                                 | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>Pennsylvania (continued)</b> |                  |                             |                  |                             |                  |                             |
| Columbia                        | 27               | 3,090                       | 27               | 3,245                       | 27               | 3,064                       |
| Crawford                        | 7                | 945                         | 7                | 1,010                       | 7                | 954                         |
| Cumberland                      | 183              | 26,326                      | 182              | 26,954                      | 182              | 24,409                      |
| Dauphin                         | 81               | 9,406                       | 80               | 9,687                       | 80               | 9,167                       |
| Franklin                        | 386              | 60,103                      | 389              | 66,664                      | 394              | 66,252                      |
| Fulton                          | 45               | 5,625                       | 46               | 6,233                       | 46               | 7,001                       |
| Huntingdon                      | 84               | 15,093                      | 89               | 17,845                      | 91               | 13,264                      |
| Juniata                         | 125              | 10,705                      | 125              | 11,133                      | 122              | 9,603                       |
| Lackawanna                      | 22               | 1,108                       | 21               | 1,209                       | 22               | 1,145                       |
| Lancaster                       | 1,855            | 193,958                     | 1,838            | 192,313                     | 1,856            | 179,242                     |
| Lebanon                         | 278              | 42,591                      | 272              | 43,209                      | 272              | 40,680                      |
| Lehigh                          | 11               | 1,543                       | 11               | 1,622                       | 11               | 1,466                       |
| Luzerne                         | 5                | 466                         | 5                | 531                         | 5                | 509                         |
| Lycoming                        | 74               | 8,101                       | 75               | 8,580                       | 71               | 7,691                       |
| McKean                          | 17               | 1,157                       | 16               | 1,180                       | 17               | 1,091                       |
| Mifflin                         | 186              | 19,063                      | 171              | 19,199                      | 191              | 19,304                      |
| Montgomery                      | 16               | 1,782                       | 16               | 1,796                       | 16               | 1,680                       |
| Montour                         | 32               | 3,463                       | 31               | 3,597                       | 31               | 3,320                       |
| Northampton                     | 22               | 2,280                       | 21               | 2,351                       | 21               | 2,162                       |
| Northumberland                  | 52               | 5,542                       | 51               | 5,743                       | 50               | 5,386                       |
| Perry                           | 101              | 14,448                      | 99               | 15,041                      | 98               | 13,621                      |
| Potter                          | 38               | 7,188                       | 39               | 7,566                       | 40               | 7,318                       |
| Schuylkill                      | 23               | 2,357                       | 24               | 2,448                       | 23               | 2,327                       |
| Snyder                          | 61               | 4,693                       | 63               | 5,365                       | 70               | 5,504                       |
| Somerset                        | 26               | 2,803                       | 19               | 2,928                       | 26               | 4,500                       |
| Sullivan                        | 17               | 2,121                       | 18               | 2,274                       | 17               | 2,145                       |
| Susquehanna                     | 124              | 10,905                      | 125              | 11,617                      | 126              | 11,130                      |
| Tioga                           | 155              | 12,434                      | 156              | 13,488                      | 148              | 11,910                      |
| Union                           | 120              | 12,551                      | 117              | 12,891                      | 121              | 12,237                      |
| Wayne                           | 97               | 6,638                       | 96               | 7,035                       | 94               | 6,453                       |
| Westmoreland                    | 3                | 441                         | 3                | 464                         | 3                | 465                         |
| Wyoming                         | 77               | 5,896                       | 75               | 6,142                       | 73               | 5,654                       |
| York                            | 110              | 12,048                      | 111              | 12,174                      | 109              | 10,826                      |
| All Other**                     | 22               | 4,367                       | 21               | 4,254                       | 20               | 1,637                       |
| <b>Total/Average</b>            | <b>5,899</b>     | <b>675,264</b>              | <b>5,870</b>     | <b>708,190</b>              | <b>5,910</b>     | <b>666,928</b>              |
| <b>Rhode Island</b>             |                  |                             |                  |                             |                  |                             |
| Newport                         | 4                | 427                         | 4                | 460                         | 4                | 449                         |
| Washington                      | 8                | 673                         | 8                | 716                         | 8                | 652                         |
| All Other**                     | 1                | 42                          | 1                | 50                          | 1                | 43                          |
| <b>Total/Average</b>            | <b>13</b>        | <b>1,142</b>                | <b>13</b>        | <b>1,226</b>                | <b>13</b>        | <b>1,144</b>                |
| <b>Vermont</b>                  |                  |                             |                  |                             |                  |                             |
| Addison                         | 177              | 53,410                      | 175              | 55,133                      | 178              | 53,233                      |
| Bennington                      | 12               | 1,842                       | 12               | 1,888                       | 10               | 1,731                       |
| Caledonia                       | 91               | 11,548                      | 89               | 11,925                      | 90               | 11,596                      |
| Chittenden                      | 52               | 8,147                       | 53               | 8,717                       | 52               | 8,342                       |
| Essex                           | 22               | 4,275                       | 23               | 4,538                       | 22               | 4,284                       |
| Franklin                        | 241              | 57,728                      | 244              | 60,675                      | 242              | 59,033                      |
| Grand Isle                      | 16               | 4,037                       | 16               | 4,293                       | 16               | 4,147                       |
| Lamoille                        | 47               | 4,712                       | 47               | 4,931                       | 47               | 5,144                       |
| Orange                          | 100              | 13,160                      | 99               | 13,789                      | 98               | 13,100                      |
| Orleans                         | 146              | 26,098                      | 147              | 27,098                      | 146              | 25,887                      |
| Rutland                         | 86               | 8,050                       | 84               | 8,486                       | 82               | 8,074                       |
| Washington                      | 37               | 6,247                       | 40               | 6,470                       | 46               | 6,208                       |
| Windham                         | 30               | 5,788                       | 31               | 5,903                       | 30               | 5,584                       |
| Windsor                         | 35               | 3,108                       | 36               | 3,217                       | 34               | 3,047                       |
| <b>Total/Average</b>            | <b>1,092</b>     | <b>208,149</b>              | <b>1,096</b>     | <b>217,062</b>              | <b>1,093</b>     | <b>209,409</b>              |
| <b>Virginia</b>                 |                  |                             |                  |                             |                  |                             |
| Bedford                         | 4                | 1,060                       | 4                | 1,178                       | 4                | 934                         |
| Culpeper                        | 4                | 708                         | 4                | 769                         | 4                | 686                         |
| Franklin                        | 20               | 1,460                       | 20               | 1,261                       | 15               | 1,046                       |
| Harrisonburg                    | 4                | 355                         | 5                | 389                         | 5                | 461                         |
| Rockingham                      | 10               | 754                         | 10               | 786                         | 17               | 1,049                       |
| All Other**                     | 33               | 3,889                       | 33               | 4,089                       | 47               | 4,171                       |
| <b>Total/Average</b>            | <b>75</b>        | <b>8,226</b>                | <b>76</b>        | <b>8,473</b>                | <b>92</b>        | <b>8,348</b>                |
| <b>Other States***</b>          | <b>240</b>       | <b>23,196</b>               | <b>224</b>       | <b>21,189</b>               | <b>214</b>       | <b>19,510</b>               |
| <b>Grand Total/Average</b>      | <b>13,794</b>    | <b>1,901,369</b>            | <b>13,741</b>    | <b>1,988,524</b>            | <b>13,552</b>    | <b>1,856,566</b>            |

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

## 29 Producer Receipts by State and County\*, 2007 (Continued)

| State and county     | July             |                             | August           |                             | September        |                             |
|----------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                      | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>Connecticut</b>   |                  |                             |                  |                             |                  |                             |
| Hartford             | 14               | 1,273                       | 13               | 1,181                       | 13               | 1,122                       |
| Litchfield           | 35               | 5,661                       | 35               | 5,527                       | 34               | 5,175                       |
| Middlesex            | 3                | 183                         | 3                | 174                         | 3                | 165                         |
| New Haven            | 8                | 1,047                       | 8                | 914                         | 8                | 885                         |
| New London           | 31               | 6,901                       | 30               | 6,742                       | 30               | 6,515                       |
| Tolland              | 15               | 6,203                       | 15               | 6,359                       | 15               | 6,156                       |
| Windham              | 32               | 7,708                       | 32               | 7,645                       | 32               | 7,354                       |
| All Other**          | 2                | 78                          | 2                | 97                          | 1                | 81                          |
| <b>Total/Average</b> | <b>140</b>       | <b>29,055</b>               | <b>138</b>       | <b>28,639</b>               | <b>136</b>       | <b>27,453</b>               |
| <b>Massachusetts</b> |                  |                             |                  |                             |                  |                             |
| Berkshire            | 20               | 4,703                       | 20               | 4,683                       | 20               | 4,366                       |
| Bristol              | 19               | 1,717                       | 19               | 1,788                       | 19               | 1,684                       |
| Essex                | 3                | 331                         | 3                | 296                         | 3                | 297                         |
| Franklin             | 43               | 4,834                       | 45               | 4,834                       | 44               | 4,629                       |
| Hampden              | 11               | 1,490                       | 11               | 1,481                       | 11               | 1,411                       |
| Hampshire            | 20               | 2,392                       | 19               | 2,281                       | 19               | 2,155                       |
| Middlesex            | 7                | 983                         | 7                | 906                         | 7                | 905                         |
| Plymouth             | 6                | 239                         | 6                | 246                         | 6                | 246                         |
| Worcester            | 33               | 3,621                       | 33               | 3,484                       | 33               | 3,374                       |
| All Other**          | 1                | 16                          | 1                | 14                          | 1                | 18                          |
| <b>Total/Average</b> | <b>163</b>       | <b>20,327</b>               | <b>164</b>       | <b>20,015</b>               | <b>163</b>       | <b>19,085</b>               |
| <b>Maine</b>         |                  |                             |                  |                             |                  |                             |
| Androscoggin         | 32               | 4,142                       | 33               | 4,068                       | 33               | 3,960                       |
| Aroostook            | 8                | 578                         | 8                | 554                         | 8                | 548                         |
| Cumberland           | 17               | 1,423                       | 17               | 1,466                       | 17               | 1,422                       |
| Franklin             | 21               | 1,185                       | 21               | 1,117                       | 22               | 1,116                       |
| Kennebec             | 52               | 12,021                      | 52               | 11,844                      | 52               | 11,418                      |
| Knox                 | 6                | 347                         | 5                | 292                         | 5                | 291                         |
| Lincoln              | 10               | 981                         | 10               | 947                         | 10               | 950                         |
| Oxford               | 8                | 893                         | 8                | 855                         | 9                | 811                         |
| Penobscot            | 55               | 11,259                      | 55               | 11,060                      | 54               | 10,627                      |
| Piscataquis          | 10               | 1,242                       | 11               | 1,188                       | 10               | 1,164                       |
| Sagadahoc            | 6                | 329                         | 6                | 313                         | 6                | 294                         |
| Somerset             | 47               | 9,000                       | 46               | 8,910                       | 46               | 8,474                       |
| Waldo                | 44               | 5,887                       | 42               | 5,755                       | 41               | 5,485                       |
| Washington           | 3                | 75                          | 3                | 80                          | 3                | 69                          |
| York                 | 14               | 1,040                       | 14               | 1,146                       | 14               | 1,128                       |
| <b>Total/Average</b> | <b>333</b>       | <b>50,401</b>               | <b>331</b>       | <b>49,593</b>               | <b>330</b>       | <b>47,756</b>               |
| <b>Maryland</b>      |                  |                             |                  |                             |                  |                             |
| Baltimore            | 22               | 3,856                       | 22               | 3,156                       | 22               | 3,092                       |
| Caroline             | 20               | 3,715                       | 19               | 3,103                       | 19               | 3,368                       |
| Carroll              | 94               | 12,552                      | 94               | 12,034                      | 94               | 11,703                      |
| Cecil                | 30               | 4,341                       | 29               | 3,793                       | 28               | 3,775                       |
| Charles              | 4                | 179                         | 4                | 162                         | 4                | 159                         |
| Frederick            | 85               | 13,302                      | 86               | 12,187                      | 86               | 12,599                      |
| Garrett              | 16               | 842                         | 18               | 940                         | 21               | 1,071                       |
| Harford              | 23               | 3,655                       | 23               | 3,560                       | 24               | 3,404                       |
| Kent                 | 20               | 4,346                       | 20               | 4,270                       | 20               | 4,231                       |
| Montgomery           | 7                | 1,028                       | 7                | 1,098                       | 7                | 1,027                       |
| Queen Anne's         | 12               | 2,186                       | 12               | 2,105                       | 12               | 2,063                       |
| St. Mary's           | 24               | 830                         | 24               | 868                         | 24               | 859                         |
| Talbot               | 5                | 724                         | 5                | 678                         | 5                | 695                         |
| Washington           | 144              | 20,596                      | 145              | 19,725                      | 144              | 18,870                      |
| All Other**          | 7                | 1,186                       | 8                | 1,155                       | 8                | 1,220                       |
| <b>Total/Average</b> | <b>513</b>       | <b>73,340</b>               | <b>516</b>       | <b>68,834</b>               | <b>518</b>       | <b>68,137</b>               |
| <b>New Hampshire</b> |                  |                             |                  |                             |                  |                             |
| Belknap              | 7                | 524                         | 7                | 560                         | 7                | 567                         |
| Carroll              | 3                | 216                         | 3                | 219                         | 3                | 237                         |
| Cheshire             | 16               | 3,444                       | 16               | 3,673                       | 16               | 3,551                       |
| Coos                 | 17               | 4,258                       | 16               | 4,068                       | 16               | 3,865                       |
| Grafton              | 35               | 4,300                       | 35               | 4,163                       | 35               | 3,988                       |
| Hillsborough         | 5                | 349                         | 5                | 330                         | 5                | 312                         |
| Merrimack            | 18               | 3,104                       | 18               | 2,993                       | 18               | 2,916                       |
| Rockingham           | 9                | 1,675                       | 9                | 1,684                       | 8                | 1,606                       |
| Strafford            | 7                | 1,195                       | 7                | 1,106                       | 6                | 1,145                       |
| Sullivan             | 14               | 2,998                       | 14               | 2,886                       | 14               | 2,835                       |
| <b>Total/Average</b> | <b>131</b>       | <b>22,064</b>               | <b>130</b>       | <b>21,682</b>               | <b>128</b>       | <b>21,023</b>               |
| <b>New Jersey</b>    |                  |                             |                  |                             |                  |                             |
| Burlington           | 3                | 758                         | 3                | 680                         | 3                | 696                         |
| Gloucester           | 4                | 1,427                       | 4                | 1,321                       | 4                | 1,369                       |
| Hunterdon            | 10               | 836                         | 10               | 853                         | 10               | 837                         |

(Continued on following page)

**29 Producer Receipts by State and County\*, 2007 (Continued)**

| State and county              | July             |                             | August           |                             | September        |                             |
|-------------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                               | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>New Jersey (continued)</b> |                  |                             |                  |                             |                  |                             |
| Salem                         | 18               | 3,473                       | 18               | 3,457                       | 18               | 3,268                       |
| Sussex                        | 28               | 2,771                       | 28               | 2,691                       | 28               | 2,589                       |
| Warren                        | 32               | 2,737                       | 32               | 2,748                       | 32               | 2,612                       |
| All Other**                   | 9                | 1,019                       | 9                | 990                         | 9                | 949                         |
| <b>Total/Average</b>          | <b>104</b>       | <b>13,020</b>               | <b>104</b>       | <b>12,740</b>               | <b>104</b>       | <b>12,319</b>               |
| <b>New York</b>               |                  |                             |                  |                             |                  |                             |
| Albany                        | 14               | 2,011                       | 16               | 1,956                       | 14               | 1,801                       |
| Allegany                      | 103              | 11,044                      | 102              | 10,934                      | 102              | 10,549                      |
| Broome                        | 55               | 10,438                      | 54               | 10,321                      | 55               | 9,901                       |
| Cattaraugus                   | 94               | 10,816                      | 101              | 13,223                      | 95               | 12,133                      |
| Cayuga                        | 126              | 38,264                      | 127              | 61,661                      | 128              | 59,211                      |
| Chautauqua                    | 18               | 1,195                       | 18               | 1,233                       | 17               | 1,098                       |
| Chemung                       | 27               | 3,246                       | 27               | 3,270                       | 27               | 3,161                       |
| Chenango                      | 225              | 20,588                      | 222              | 20,702                      | 218              | 19,717                      |
| Clinton                       | 118              | 29,393                      | 117              | 29,480                      | 118              | 28,485                      |
| Columbia                      | 34               | 8,429                       | 34               | 8,570                       | 34               | 8,328                       |
| Cortland                      | 127              | 20,027                      | 126              | 19,818                      | 126              | 19,317                      |
| Delaware                      | 144              | 14,006                      | 146              | 13,546                      | 144              | 13,088                      |
| Dutchess                      | 24               | 3,384                       | 22               | 3,311                       | 23               | 3,178                       |
| Erie                          | 68               | 10,674                      | 68               | 9,939                       | 64               | 8,278                       |
| Essex                         | 15               | 2,037                       | 15               | 2,046                       | 15               | 1,934                       |
| Franklin                      | 142              | 24,154                      | 141              | 23,581                      | 142              | 22,612                      |
| Fulton                        | 37               | 4,042                       | 37               | 4,030                       | 37               | 3,971                       |
| Genesee                       | 70               | 25,683                      | 69               | 36,215                      | 71               | 34,962                      |
| Greene                        | 24               | 1,580                       | 24               | 1,605                       | 24               | 1,509                       |
| Herkimer                      | 186              | 18,821                      | 184              | 18,627                      | 184              | 17,810                      |
| Jefferson                     | 252              | 52,236                      | 253              | 51,195                      | 250              | 48,312                      |
| Lewis                         | 248              | 42,674                      | 247              | 42,424                      | 249              | 40,270                      |
| Livingston                    | 71               | 17,430                      | 70               | 30,057                      | 69               | 25,986                      |
| Madison                       | 197              | 25,155                      | 197              | 25,223                      | 199              | 24,256                      |
| Monroe                        | 18               | 5,199                       | 18               | 4,895                       | 18               | 3,964                       |
| Montgomery                    | 228              | 26,145                      | 231              | 25,702                      | 231              | 24,631                      |
| Niagara                       | 9                | 3,450                       | 9                | 3,466                       | 9                | 3,481                       |
| Oneida                        | 259              | 34,242                      | 260              | 34,632                      | 260              | 33,305                      |
| Onondaga                      | 99               | 34,349                      | 100              | 33,588                      | 101              | 32,187                      |
| Ontario                       | 105              | 26,911                      | 106              | 32,311                      | 106              | 28,983                      |
| Orange                        | 60               | 7,753                       | 60               | 7,530                       | 60               | 7,279                       |
| Orleans                       | 18               | 3,004                       | 18               | 3,049                       | 18               | 2,902                       |
| Oswego                        | 58               | 3,765                       | 58               | 3,880                       | 59               | 3,569                       |
| Otsego                        | 207              | 18,891                      | 210              | 18,484                      | 208              | 17,577                      |
| Rensselaer                    | 68               | 17,691                      | 69               | 17,798                      | 69               | 16,782                      |
| Saratoga                      | 36               | 13,691                      | 36               | 13,369                      | 35               | 13,271                      |
| Schenectady                   | 9                | 927                         | 9                | 946                         | 9                | 860                         |
| Schoharie                     | 73               | 8,402                       | 72               | 8,202                       | 72               | 7,535                       |
| Schuyler                      | 22               | 8,282                       | 22               | 8,340                       | 22               | 8,034                       |
| Seneca                        | 91               | 9,416                       | 90               | 9,353                       | 91               | 8,850                       |
| St. Lawrence                  | 281              | 41,489                      | 282              | 52,773                      | 282              | 49,988                      |
| Steuben                       | 223              | 28,920                      | 223              | 30,951                      | 223              | 29,543                      |
| Sullivan                      | 36               | 3,720                       | 35               | 3,537                       | 36               | 3,554                       |
| Tioga                         | 79               | 10,956                      | 79               | 10,805                      | 78               | 10,608                      |
| Tompkins                      | 59               | 14,840                      | 59               | 14,506                      | 59               | 13,900                      |
| Ulster                        | 5                | 578                         | 4                | 540                         | 4                | 528                         |
| Washington                    | 147              | 29,504                      | 147              | 28,887                      | 147              | 27,856                      |
| Wayne                         | 60               | 9,000                       | 60               | 13,153                      | 60               | 12,424                      |
| Wyoming                       | 146              | 33,187                      | 147              | 63,841                      | 147              | 57,283                      |
| Yates                         | 220              | 16,800                      | 219              | 17,345                      | 219              | 16,547                      |
| All Other**                   | 3                | 800                         | 3                | 790                         | 3                | 745                         |
| <b>Total/Average</b>          | <b>5,038</b>     | <b>809,239</b>              | <b>5,043</b>     | <b>905,637</b>              | <b>5,031</b>     | <b>856,054</b>              |
| <b>Pennsylvania</b>           |                  |                             |                  |                             |                  |                             |
| Adams                         | 54               | 10,016                      | 52               | 8,379                       | 51               | 8,204                       |
| Allegheny                     | 8                | 659                         | 8                | 626                         | 8                | 567                         |
| Bedford                       | 133              | 14,183                      | 128              | 11,962                      | 125              | 11,506                      |
| Berks                         | 246              | 33,952                      | 246              | 32,943                      | 248              | 31,846                      |
| Blair                         | 116              | 26,262                      | 115              | 21,907                      | 112              | 21,600                      |
| Bradford                      | 315              | 32,018                      | 319              | 31,726                      | 316              | 30,329                      |
| Bucks                         | 18               | 2,476                       | 18               | 2,359                       | 18               | 2,326                       |
| Cambria                       | 8                | 2,117                       | 9                | 2,028                       | 8                | 1,969                       |
| Centre                        | 139              | 13,607                      | 127              | 12,672                      | 128              | 11,950                      |
| Chester                       | 305              | 33,548                      | 304              | 32,897                      | 300              | 31,526                      |
| Clinton                       | 94               | 8,115                       | 92               | 7,874                       | 93               | 7,594                       |

(Continued on following page)

NORTHEAST FEDERAL ORDER NO. 1

## 29 Producer Receipts by State and County\*, 2007 (Continued)

| State and county                | July             |                             | August           |                             | September        |                             |
|---------------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                                 | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>Pennsylvania (continued)</b> |                  |                             |                  |                             |                  |                             |
| Columbia                        | 29               | 3,601                       | 28               | 3,568                       | 28               | 3,438                       |
| Crawford                        | 7                | 1,034                       | 7                | 996                         | 7                | 921                         |
| Cumberland                      | 182              | 25,177                      | 182              | 23,647                      | 183              | 22,935                      |
| Dauphin                         | 81               | 9,385                       | 81               | 9,147                       | 81               | 8,884                       |
| Franklin                        | 389              | 66,643                      | 391              | 62,596                      | 387              | 58,966                      |
| Fulton                          | 43               | 6,710                       | 45               | 6,302                       | 44               | 6,456                       |
| Huntingdon                      | 90               | 13,714                      | 88               | 13,248                      | 84               | 12,269                      |
| Juniata                         | 106              | 8,261                       | 123              | 8,511                       | 120              | 8,293                       |
| Lackawanna                      | 22               | 1,119                       | 22               | 1,059                       | 21               | 1,044                       |
| Lancaster                       | 1,852            | 182,160                     | 1,855            | 176,488                     | 1,854            | 169,523                     |
| Lebanon                         | 273              | 41,877                      | 272              | 41,055                      | 272              | 39,704                      |
| Lehigh                          | 11               | 1,523                       | 11               | 1,382                       | 11               | 1,293                       |
| Luzerne                         | 5                | 507                         | 5                | 491                         | 5                | 479                         |
| Lycoming                        | 73               | 7,689                       | 74               | 7,709                       | 74               | 7,227                       |
| McKean                          | 17               | 1,110                       | 17               | 1,129                       | 17               | 1,145                       |
| Mifflin                         | 191              | 19,993                      | 189              | 19,368                      | 188              | 18,805                      |
| Montgomery                      | 16               | 1,704                       | 16               | 1,617                       | 16               | 1,547                       |
| Montour                         | 31               | 3,361                       | 31               | 3,367                       | 31               | 3,178                       |
| Northampton                     | 21               | 2,286                       | 21               | 2,227                       | 21               | 2,116                       |
| Northumberland                  | 55               | 6,008                       | 55               | 5,862                       | 54               | 5,642                       |
| Perry                           | 100              | 14,111                      | 100              | 13,223                      | 100              | 12,941                      |
| Potter                          | 40               | 7,483                       | 40               | 7,369                       | 42               | 7,072                       |
| Schuylkill                      | 23               | 2,533                       | 23               | 2,441                       | 23               | 2,330                       |
| Snyder                          | 69               | 5,574                       | 69               | 5,343                       | 68               | 5,250                       |
| Somerset                        | 82               | 7,012                       | 95               | 5,977                       | 80               | 5,414                       |
| Sullivan                        | 17               | 2,135                       | 17               | 2,112                       | 16               | 1,999                       |
| Susquehanna                     | 125              | 11,236                      | 124              | 11,195                      | 124              | 10,743                      |
| Tioga                           | 156              | 12,764                      | 155              | 12,676                      | 154              | 12,444                      |
| Union                           | 124              | 12,645                      | 123              | 12,528                      | 123              | 12,400                      |
| Wayne                           | 90               | 6,212                       | 88               | 6,468                       | 87               | 6,268                       |
| Westmoreland                    | 3                | 433                         | 3                | 421                         | 3                | 395                         |
| Wyoming                         | 72               | 5,594                       | 72               | 5,623                       | 72               | 5,398                       |
| York                            | 108              | 11,018                      | 108              | 10,755                      | 107              | 10,287                      |
| All Other**                     | 23               | 1,760                       | 23               | 1,718                       | 23               | 1,715                       |
| <b>Total/Average</b>            | <b>5,962</b>     | <b>681,327</b>              | <b>5,971</b>     | <b>652,992</b>              | <b>5,927</b>     | <b>627,940</b>              |
| <b>Rhode Island</b>             |                  |                             |                  |                             |                  |                             |
| Newport                         | 4                | 471                         | 4                | 480                         | 4                | 488                         |
| Washington                      | 8                | 611                         | 8                | 624                         | 8                | 611                         |
| All Other**                     | 1                | 46                          | 1                | 57                          | 1                | 57                          |
| <b>Total/Average</b>            | <b>13</b>        | <b>1,127</b>                | <b>13</b>        | <b>1,162</b>                | <b>13</b>        | <b>1,156</b>                |
| <b>Vermont</b>                  |                  |                             |                  |                             |                  |                             |
| Addison                         | 174              | 55,003                      | 174              | 54,675                      | 174              | 52,548                      |
| Bennington                      | 10               | 1,757                       | 10               | 1,817                       | 10               | 1,735                       |
| Caledonia                       | 85               | 11,693                      | 85               | 11,454                      | 84               | 11,083                      |
| Chittenden                      | 52               | 8,692                       | 52               | 8,727                       | 54               | 8,291                       |
| Essex                           | 22               | 4,304                       | 22               | 4,362                       | 22               | 4,176                       |
| Franklin                        | 244              | 61,369                      | 242              | 60,670                      | 242              | 57,823                      |
| Grand Isle                      | 15               | 4,190                       | 15               | 4,111                       | 15               | 3,934                       |
| Lamoille                        | 47               | 5,288                       | 47               | 5,047                       | 46               | 4,788                       |
| Orange                          | 93               | 13,075                      | 95               | 12,929                      | 92               | 12,293                      |
| Orleans                         | 145              | 26,576                      | 145              | 26,772                      | 145              | 25,590                      |
| Rutland                         | 80               | 8,056                       | 80               | 7,929                       | 80               | 7,619                       |
| Washington                      | 42               | 6,353                       | 43               | 6,222                       | 44               | 5,961                       |
| Windham                         | 30               | 5,454                       | 30               | 5,423                       | 30               | 5,205                       |
| Windsor                         | 34               | 3,018                       | 34               | 2,980                       | 34               | 2,857                       |
| <b>Total/Average</b>            | <b>1,073</b>     | <b>214,829</b>              | <b>1,074</b>     | <b>213,119</b>              | <b>1,072</b>     | <b>203,904</b>              |
| <b>Virginia</b>                 |                  |                             |                  |                             |                  |                             |
| Bedford                         | 4                | 762                         | 4                | 695                         | 4                | 686                         |
| Culpeper                        | 4                | 672                         | 4                | 625                         | 4                | 587                         |
| Franklin                        | 24               | 1,302                       | 24               | 1,208                       | 24               | 1,442                       |
| Harrisonburg                    | 5                | 520                         | 5                | 477                         | 5                | 497                         |
| Rockingham                      | 16               | 1,146                       | 11               | 951                         | 11               | 989                         |
| All Other**                     | 34               | 3,838                       | 34               | 3,812                       | 37               | 3,457                       |
| <b>Total/Average</b>            | <b>87</b>        | <b>8,240</b>                | <b>82</b>        | <b>7,768</b>                | <b>85</b>        | <b>7,657</b>                |
| <b>Other States***</b>          | <b>212</b>       | <b>18,021</b>               | <b>234</b>       | <b>16,184</b>               | <b>231</b>       | <b>14,508</b>               |
| <b>Grand Total/Average</b>      | <b>13,769</b>    | <b>1,940,991</b>            | <b>13,800</b>    | <b>1,998,363</b>            | <b>13,738</b>    | <b>1,906,994</b>            |

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

**29 Producer Receipts by State and County\*, 2007 (Continued)**

| State and county     | October          |                             | November         |                             | December         |                             | Annual           |                             |
|----------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                      | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>Connecticut</b>   |                  |                             |                  |                             |                  |                             |                  |                             |
| Hartford             | 12               | 1,179                       | 12               | 1,143                       | 12               | 1,216                       | 13               | 15,445                      |
| Litchfield           | 34               | 5,341                       | 34               | 5,261                       | 34               | 5,480                       | 34               | 67,612                      |
| Middlesex            | 3                | 178                         | 3                | 167                         | 3                | 173                         | 3                | 2,115                       |
| New Haven            | 8                | 924                         | 8                | 861                         | 8                | 907                         | 8                | 11,920                      |
| New London           | 30               | 6,722                       | 32               | 6,645                       | 31               | 7,084                       | 32               | 83,981                      |
| Tolland              | 15               | 6,264                       | 16               | 5,856                       | 15               | 6,189                       | 16               | 76,444                      |
| Windham              | 32               | 7,434                       | 32               | 7,234                       | 32               | 7,535                       | 33               | 91,566                      |
| All Other**          | 1                | 91                          | 2                | 138                         | 2                | 151                         | 1                | 1,186                       |
| <b>Total/Average</b> | <b>135</b>       | <b>28,135</b>               | <b>139</b>       | <b>27,306</b>               | <b>137</b>       | <b>28,734</b>               | <b>140</b>       | <b>350,269</b>              |
| <b>Massachusetts</b> |                  |                             |                  |                             |                  |                             |                  |                             |
| Berkshire            | 20               | 4,461                       | 20               | 4,224                       | 20               | 4,313                       | 20               | 54,903                      |
| Bristol              | 19               | 1,623                       | 20               | 1,555                       | 19               | 1,732                       | 19               | 19,351                      |
| Essex                | 3                | 299                         | 3                | 286                         | 3                | 288                         | 3                | 3,879                       |
| Franklin             | 44               | 4,876                       | 44               | 4,713                       | 44               | 4,842                       | 44               | 59,463                      |
| Hampden              | 11               | 1,443                       | 12               | 1,464                       | 12               | 1,579                       | 12               | 18,631                      |
| Hampshire            | 18               | 2,247                       | 19               | 2,199                       | 20               | 2,261                       | 19               | 27,600                      |
| Middlesex            | 7                | 947                         | 7                | 925                         | 7                | 990                         | 7                | 11,595                      |
| Plymouth             | 6                | 252                         | 6                | 231                         | 6                | 244                         | 6                | 2,980                       |
| Worcester            | 33               | 3,390                       | 33               | 3,202                       | 34               | 3,505                       | 33               | 42,196                      |
| All Other**          | 1                | 24                          | 1                | 22                          | 1                | 21                          | 1                | 254                         |
| <b>Total/Average</b> | <b>162</b>       | <b>19,561</b>               | <b>165</b>       | <b>18,822</b>               | <b>166</b>       | <b>19,775</b>               | <b>164</b>       | <b>240,851</b>              |
| <b>Maine</b>         |                  |                             |                  |                             |                  |                             |                  |                             |
| Androscoggin         | 33               | 4,133                       | 33               | 3,970                       | 33               | 4,131                       | 32               | 48,153                      |
| Aroostook            | 8                | 545                         | 8                | 515                         | 8                | 559                         | 8                | 6,594                       |
| Cumberland           | 16               | 1,412                       | 17               | 1,489                       | 15               | 1,577                       | 16               | 17,148                      |
| Franklin             | 22               | 1,115                       | 23               | 997                         | 22               | 982                         | 22               | 12,787                      |
| Kennebec             | 53               | 11,557                      | 52               | 10,938                      | 54               | 11,207                      | 52               | 134,045                     |
| Knox                 | 5                | 322                         | 5                | 308                         | 5                | 304                         | 6                | 4,034                       |
| Lincoln              | 10               | 1,000                       | 10               | 945                         | 10               | 1,008                       | 10               | 11,583                      |
| Oxford               | 9                | 834                         | 9                | 762                         | 8                | 800                         | 8                | 10,274                      |
| Penobscot            | 55               | 10,911                      | 55               | 10,814                      | 55               | 11,378                      | 55               | 130,485                     |
| Piscataquis          | 10               | 1,218                       | 10               | 1,146                       | 10               | 1,133                       | 10               | 14,636                      |
| Sagadahoc            | 6                | 298                         | 6                | 278                         | 6                | 304                         | 6                | 3,695                       |
| Somerset             | 46               | 8,468                       | 46               | 8,226                       | 46               | 8,644                       | 47               | 102,974                     |
| Waldo                | 41               | 5,514                       | 42               | 5,055                       | 42               | 5,087                       | 43               | 64,074                      |
| Washington           | 3                | 60                          | 3                | 57                          | 3                | 64                          | 3                | 833                         |
| York                 | 14               | 1,106                       | 14               | 1,116                       | 15               | 1,196                       | 14               | 13,073                      |
| <b>Total/Average</b> | <b>331</b>       | <b>48,492</b>               | <b>333</b>       | <b>46,618</b>               | <b>332</b>       | <b>48,375</b>               | <b>333</b>       | <b>574,388</b>              |
| <b>Maryland</b>      |                  |                             |                  |                             |                  |                             |                  |                             |
| Baltimore            | 21               | 3,160                       | 21               | 3,098                       | 21               | 3,175                       | 22               | 42,160                      |
| Caroline             | 19               | 3,396                       | 19               | 3,429                       | 19               | 3,836                       | 19               | 40,515                      |
| Carroll              | 95               | 12,288                      | 95               | 12,533                      | 94               | 12,817                      | 95               | 157,273                     |
| Cecil                | 29               | 4,111                       | 29               | 4,094                       | 29               | 4,381                       | 29               | 53,962                      |
| Charles              | 4                | 160                         | 4                | 191                         | 4                | 214                         | 4                | 2,375                       |
| Frederick            | 85               | 13,077                      | 84               | 12,684                      | 85               | 13,809                      | 87               | 168,140                     |
| Garrett              | 20               | 1,055                       | 20               | 1,044                       | 19               | 1,129                       | 11               | 7,115                       |
| Harford              | 22               | 3,398                       | 21               | 3,437                       | 21               | 3,582                       | 23               | 44,003                      |
| Kent                 | 20               | 4,341                       | 20               | 4,150                       | 20               | 4,572                       | 21               | 59,416                      |
| Montgomery           | 7                | 855                         | 6                | 754                         | 6                | 765                         | 7                | 11,896                      |
| Queen Anne's         | 12               | 2,114                       | 11               | 2,005                       | 11               | 2,109                       | 12               | 26,247                      |
| St. Mary's           | 24               | 899                         | 24               | 930                         | 24               | 1,004                       | 24               | 10,684                      |
| Talbot               | 5                | 805                         | 5                | 791                         | 5                | 831                         | 5                | 9,286                       |
| Washington           | 143              | 19,534                      | 144              | 19,830                      | 141              | 21,149                      | 142              | 233,881                     |
| All Other**          | 8                | 1,292                       | 7                | 1,211                       | 7                | 1,250                       | 7                | 14,024                      |
| <b>Total/Average</b> | <b>514</b>       | <b>70,484</b>               | <b>510</b>       | <b>70,179</b>               | <b>506</b>       | <b>74,623</b>               | <b>508</b>       | <b>880,977</b>              |
| <b>New Hampshire</b> |                  |                             |                  |                             |                  |                             |                  |                             |
| Belknap              | 7                | 596                         | 7                | 575                         | 7                | 626                         | 7                | 7,015                       |
| Carroll              | 3                | 269                         | 3                | 268                         | 3                | 309                         | 3                | 3,095                       |
| Cheshire             | 16               | 3,621                       | 16               | 3,555                       | 17               | 3,704                       | 16               | 41,301                      |
| Coos                 | 16               | 4,026                       | 18               | 3,897                       | 18               | 4,178                       | 17               | 48,509                      |
| Grafton              | 34               | 3,980                       | 33               | 3,930                       | 33               | 4,190                       | 35               | 51,204                      |
| Hillsborough         | 5                | 313                         | 5                | 306                         | 5                | 328                         | 5                | 4,192                       |
| Merrimack            | 18               | 3,042                       | 18               | 2,934                       | 18               | 3,041                       | 18               | 36,694                      |
| Rockingham           | 8                | 1,627                       | 8                | 1,514                       | 8                | 1,539                       | 9                | 19,315                      |
| Strafford            | 6                | 1,187                       | 6                | 1,073                       | 6                | 1,097                       | 6                | 13,545                      |
| Sullivan             | 14               | 2,888                       | 14               | 2,853                       | 14               | 2,999                       | 15               | 36,575                      |
| <b>Total/Average</b> | <b>127</b>       | <b>21,549</b>               | <b>128</b>       | <b>20,904</b>               | <b>129</b>       | <b>22,011</b>               | <b>130</b>       | <b>261,445</b>              |
| <b>New Jersey</b>    |                  |                             |                  |                             |                  |                             |                  |                             |
| Burlington           | 3                | 736                         | 3                | 691                         | 3                | 713                         | 3                | 8,513                       |
| Gloucester           | 4                | 1,481                       | 4                | 1,464                       | 4                | 1,543                       | 4                | 18,042                      |
| Hunterdon            | 10               | 825                         | 10               | 810                         | 10               | 862                         | 10               | 10,261                      |

(Continued on following page)

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**29 Producer Receipts by State and County\*, 2007 (Continued)**

| State and county              | October          |                             | November         |                             | December         |                             | Annual           |                             |
|-------------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                               | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>New Jersey (continued)</b> |                  |                             |                  |                             |                  |                             |                  |                             |
| Salem                         | 18               | 3,368                       | 18               | 3,305                       | 18               | 3,543                       | 19               | 42,500                      |
| Sussex                        | 28               | 2,556                       | 28               | 2,701                       | 28               | 2,898                       | 28               | 33,706                      |
| Warren                        | 31               | 2,632                       | 31               | 2,620                       | 30               | 2,646                       | 32               | 31,655                      |
| All Other**                   | 8                | 987                         | 8                | 946                         | 8                | 945                         | 9                | 12,085                      |
| <b>Total/Average</b>          | <b>102</b>       | <b>12,585</b>               | <b>102</b>       | <b>12,536</b>               | <b>101</b>       | <b>13,151</b>               | <b>105</b>       | <b>156,761</b>              |
| <b>New York</b>               |                  |                             |                  |                             |                  |                             |                  |                             |
| Albany                        | 14               | 1,816                       | 15               | 1,776                       | 14               | 1,875                       | 14               | 23,358                      |
| Allegany                      | 103              | 10,822                      | 103              | 10,058                      | 101              | 10,211                      | 103              | 123,959                     |
| Broome                        | 55               | 10,303                      | 54               | 10,073                      | 54               | 10,510                      | 55               | 122,761                     |
| Cattaraugus                   | 93               | 15,656                      | 94               | 13,877                      | 94               | 10,058                      | 94               | 123,287                     |
| Cayuga                        | 128              | 61,726                      | 127              | 60,557                      | 128              | 63,556                      | 128              | 567,630                     |
| Chautauqua                    | 17               | 1,121                       | 17               | 1,044                       | 17               | 1,040                       | 17               | 12,842                      |
| Chemung                       | 26               | 3,210                       | 25               | 3,009                       | 25               | 3,100                       | 25               | 35,677                      |
| Chenango                      | 219              | 20,302                      | 221              | 19,429                      | 219              | 20,024                      | 223              | 244,656                     |
| Clinton                       | 118              | 28,923                      | 118              | 27,821                      | 121              | 29,480                      | 119              | 346,478                     |
| Columbia                      | 33               | 8,575                       | 33               | 8,481                       | 33               | 8,717                       | 35               | 102,476                     |
| Cortland                      | 126              | 19,719                      | 125              | 18,718                      | 124              | 19,438                      | 129              | 236,899                     |
| Delaware                      | 145              | 13,648                      | 145              | 13,015                      | 143              | 13,574                      | 145              | 167,957                     |
| Dutchess                      | 23               | 3,459                       | 24               | 3,434                       | 23               | 3,617                       | 24               | 42,297                      |
| Erie                          | 63               | 10,182                      | 61               | 9,218                       | 61               | 9,632                       | 63               | 116,085                     |
| Essex                         | 15               | 1,976                       | 15               | 1,970                       | 15               | 2,107                       | 15               | 25,149                      |
| Franklin                      | 143              | 22,911                      | 143              | 21,873                      | 143              | 22,758                      | 143              | 275,305                     |
| Fulton                        | 38               | 4,029                       | 39               | 3,916                       | 38               | 4,097                       | 38               | 47,859                      |
| Genesee                       | 71               | 36,099                      | 71               | 34,188                      | 70               | 30,797                      | 72               | 345,027                     |
| Greene                        | 24               | 1,560                       | 25               | 1,501                       | 24               | 1,557                       | 24               | 18,489                      |
| Herkimer                      | 186              | 18,473                      | 186              | 17,800                      | 182              | 18,251                      | 184              | 216,469                     |
| Jefferson                     | 249              | 48,912                      | 250              | 47,334                      | 250              | 49,338                      | 252              | 583,601                     |
| Lewis                         | 245              | 41,014                      | 241              | 38,928                      | 240              | 40,521                      | 249              | 486,334                     |
| Livingston                    | 69               | 31,171                      | 69               | 26,368                      | 69               | 20,853                      | 68               | 242,229                     |
| Madison                       | 195              | 25,024                      | 194              | 24,042                      | 195              | 24,758                      | 197              | 297,671                     |
| Monroe                        | 18               | 5,133                       | 18               | 5,146                       | 18               | 5,350                       | 18               | 61,509                      |
| Montgomery                    | 233              | 25,324                      | 230              | 24,280                      | 232              | 25,017                      | 231              | 302,466                     |
| Niagara                       | 9                | 3,662                       | 8                | 3,533                       | 8                | 3,827                       | 8                | 36,828                      |
| Oneida                        | 260              | 34,616                      | 261              | 33,233                      | 259              | 34,262                      | 260              | 400,822                     |
| Onondaga                      | 98               | 33,333                      | 98               | 32,222                      | 98               | 33,480                      | 99               | 395,975                     |
| Ontario                       | 107              | 32,322                      | 108              | 29,973                      | 109              | 31,452                      | 105              | 334,069                     |
| Orange                        | 59               | 7,392                       | 58               | 7,129                       | 59               | 7,343                       | 60               | 91,450                      |
| Orleans                       | 18               | 2,969                       | 17               | 2,602                       | 17               | 2,804                       | 18               | 33,954                      |
| Oswego                        | 59               | 3,651                       | 58               | 3,511                       | 58               | 3,546                       | 58               | 44,500                      |
| Otsego                        | 207              | 18,014                      | 208              | 17,258                      | 210              | 17,816                      | 211              | 219,159                     |
| Rensselaer                    | 68               | 17,622                      | 68               | 17,350                      | 68               | 17,860                      | 69               | 210,492                     |
| Saratoga                      | 35               | 13,823                      | 35               | 13,419                      | 35               | 14,038                      | 36               | 159,223                     |
| Schenectady                   | 9                | 885                         | 9                | 881                         | 9                | 950                         | 9                | 10,747                      |
| Schoharie                     | 74               | 7,795                       | 74               | 7,627                       | 75               | 7,987                       | 75               | 99,357                      |
| Schuylerville                 | 22               | 8,295                       | 22               | 7,934                       | 21               | 8,365                       | 21               | 88,908                      |
| Seneca                        | 92               | 9,388                       | 94               | 9,085                       | 94               | 9,576                       | 90               | 108,403                     |
| St. Lawrence                  | 280              | 51,022                      | 281              | 48,914                      | 280              | 50,504                      | 284              | 532,118                     |
| Steuben                       | 221              | 30,536                      | 222              | 29,388                      | 221              | 30,346                      | 223              | 340,888                     |
| Sullivan                      | 36               | 3,827                       | 36               | 3,754                       | 36               | 3,827                       | 36               | 43,778                      |
| Tioga                         | 79               | 11,229                      | 81               | 11,191                      | 79               | 11,900                      | 79               | 133,864                     |
| Tompkins                      | 59               | 14,446                      | 60               | 14,176                      | 59               | 15,266                      | 59               | 171,699                     |
| Ulster                        | 4                | 521                         | 5                | 487                         | 5                | 538                         | 5                | 6,777                       |
| Washington                    | 145              | 28,708                      | 145              | 27,576                      | 148              | 28,877                      | 149              | 343,200                     |
| Wayne                         | 58               | 12,832                      | 58               | 12,483                      | 58               | 13,000                      | 60               | 125,310                     |
| Wyoming                       | 148              | 68,844                      | 147              | 60,008                      | 145              | 51,964                      | 146              | 528,133                     |
| Yates                         | 221              | 17,206                      | 222              | 16,881                      | 222              | 17,608                      | 214              | 196,842                     |
| All Other**                   | 3                | 790                         | 3                | 770                         | 3                | 797                         | 3                | 9,513                       |
| <b>Total/Average</b>          | <b>5,020</b>     | <b>904,817</b>              | <b>5,021</b>     | <b>859,238</b>              | <b>5,009</b>     | <b>868,169</b>              | <b>5,040</b>     | <b>9,834,477</b>            |
| <b>Pennsylvania</b>           |                  |                             |                  |                             |                  |                             |                  |                             |
| Adams                         | 51               | 8,353                       | 51               | 8,534                       | 51               | 8,963                       | 52               | 111,825                     |
| Allegheny                     | 8                | 544                         | 7                | 485                         | 7                | 498                         | 8                | 7,002                       |
| Bedford                       | 125              | 12,362                      | 128              | 11,528                      | 132              | 11,890                      | 124              | 137,394                     |
| Berks                         | 248              | 33,091                      | 245              | 32,142                      | 245              | 33,796                      | 246              | 403,751                     |
| Blair                         | 111              | 21,310                      | 116              | 22,247                      | 116              | 23,705                      | 110              | 243,390                     |
| Bradford                      | 310              | 31,223                      | 306              | 29,384                      | 305              | 30,385                      | 317              | 374,294                     |
| Bucks                         | 18               | 2,441                       | 18               | 2,448                       | 18               | 2,652                       | 18               | 29,801                      |
| Cambria                       | 8                | 1,708                       | 7                | 1,573                       | 7                | 1,720                       | 7                | 21,991                      |
| Centre                        | 130              | 12,827                      | 127              | 12,095                      | 127              | 12,558                      | 135              | 156,096                     |
| Chester                       | 300              | 33,493                      | 300              | 33,197                      | 300              | 35,159                      | 304              | 409,368                     |
| Clinton                       | 93               | 8,133                       | 93               | 7,691                       | 92               | 7,816                       | 95               | 93,791                      |

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## 29 | Producer Receipts by State and County\*, 2007 (Continued)

| State and county                | October          |                             | November         |                             | December         |                             | Annual           |                             |
|---------------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|------------------|-----------------------------|
|                                 | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs | No. of producers | Volume of milk<br>1,000 lbs |
| <b>Pennsylvania (continued)</b> |                  |                             |                  |                             |                  |                             |                  |                             |
| Columbia                        | 29               | 3,550                       | 28               | 3,370                       | 28               | 3,335                       | 28               | 39,420                      |
| Crawford                        | 7                | 984                         | 7                | 940                         | 7                | 969                         | 7                | 11,233                      |
| Cumberland                      | 183              | 23,999                      | 183              | 23,789                      | 181              | 25,247                      | 182              | 290,395                     |
| Dauphin                         | 81               | 9,133                       | 81               | 8,803                       | 80               | 9,118                       | 81               | 106,732                     |
| Franklin                        | 387              | 63,184                      | 391              | 63,871                      | 390              | 67,585                      | 387              | 747,267                     |
| Fulton                          | 44               | 6,707                       | 44               | 6,714                       | 43               | 6,250                       | 44               | 73,359                      |
| Huntingdon                      | 85               | 12,609                      | 85               | 12,619                      | 85               | 13,232                      | 86               | 158,335                     |
| Juniata                         | 122              | 9,990                       | 119              | 9,855                       | 121              | 10,367                      | 120              | 113,477                     |
| Lackawanna                      | 21               | 1,066                       | 22               | 1,046                       | 22               | 1,069                       | 22               | 13,234                      |
| Lancaster                       | 1,852            | 178,214                     | 1,856            | 177,466                     | 1,852            | 188,101                     | 1,854            | 2,185,902                   |
| Lebanon                         | 273              | 40,953                      | 270              | 39,928                      | 271              | 41,824                      | 273              | 495,984                     |
| Lehigh                          | 11               | 1,335                       | 11               | 1,299                       | 11               | 1,357                       | 11               | 17,300                      |
| Luzerne                         | 5                | 508                         | 5                | 496                         | 5                | 514                         | 5                | 5,799                       |
| Lycoming                        | 74               | 7,485                       | 74               | 7,045                       | 72               | 7,326                       | 73               | 91,749                      |
| McKean                          | 17               | 1,199                       | 17               | 1,161                       | 17               | 1,247                       | 17               | 13,961                      |
| Mifflin                         | 187              | 18,799                      | 187              | 18,718                      | 187              | 19,187                      | 186              | 223,594                     |
| Montgomery                      | 16               | 1,585                       | 16               | 1,581                       | 16               | 1,631                       | 16               | 20,006                      |
| Montour                         | 31               | 3,244                       | 32               | 3,162                       | 31               | 3,286                       | 31               | 40,113                      |
| Northampton                     | 22               | 2,209                       | 22               | 2,144                       | 22               | 2,298                       | 22               | 26,848                      |
| Northumberland                  | 54               | 5,776                       | 54               | 5,451                       | 54               | 5,600                       | 53               | 67,328                      |
| Perry                           | 100              | 13,910                      | 101              | 13,720                      | 101              | 14,246                      | 101              | 166,320                     |
| Potter                          | 40               | 7,299                       | 40               | 7,042                       | 40               | 7,270                       | 39               | 86,838                      |
| Schuylkill                      | 22               | 2,459                       | 22               | 2,345                       | 22               | 2,410                       | 23               | 28,665                      |
| Snyder                          | 68               | 5,380                       | 68               | 5,192                       | 68               | 5,522                       | 67               | 62,445                      |
| Somerset                        | 83               | 5,326                       | 80               | 5,022                       | 85               | 6,485                       | 54               | 54,046                      |
| Sullivan                        | 16               | 2,049                       | 16               | 2,057                       | 16               | 2,130                       | 17               | 25,357                      |
| Susquehanna                     | 122              | 10,914                      | 122              | 10,546                      | 122              | 11,100                      | 125              | 132,837                     |
| Tioga                           | 155              | 12,655                      | 155              | 12,080                      | 156              | 12,541                      | 154              | 148,028                     |
| Union                           | 122              | 11,693                      | 123              | 11,841                      | 125              | 12,243                      | 123              | 148,497                     |
| Wayne                           | 87               | 6,295                       | 86               | 6,043                       | 87               | 6,415                       | 93               | 77,271                      |
| Westmoreland                    | 3                | 424                         | 3                | 423                         | 3                | 470                         | 3                | 5,234                       |
| Wyoming                         | 73               | 5,638                       | 74               | 5,515                       | 74               | 5,850                       | 74               | 68,553                      |
| York                            | 107              | 10,694                      | 107              | 10,607                      | 107              | 11,103                      | 108              | 132,697                     |
| All Other**                     | 23               | 1,813                       | 23               | 1,773                       | 23               | 1,877                       | 23               | 27,082                      |
| <b>Total/Average</b>            | <b>5,924</b>     | <b>654,564</b>              | <b>5,922</b>     | <b>644,988</b>              | <b>5,924</b>     | <b>678,345</b>              | <b>5,916</b>     | <b>7,894,609</b>            |
| <b>Rhode Island</b>             |                  |                             |                  |                             |                  |                             |                  |                             |
| Newport                         | 4                | 484                         | 4                | 448                         | 4                | 439                         | 4                | 5,383                       |
| Washington                      | 8                | 606                         | 8                | 619                         | 8                | 642                         | 8                | 7,705                       |
| All Other**                     | 1                | 57                          | 2                | 57                          | 2                | 68                          | 2                | 607                         |
| <b>Total/Average</b>            | <b>13</b>        | <b>1,147</b>                | <b>14</b>        | <b>1,123</b>                | <b>14</b>        | <b>1,150</b>                | <b>14</b>        | <b>13,695</b>               |
| <b>Vermont</b>                  |                  |                             |                  |                             |                  |                             |                  |                             |
| Addison                         | 174              | 54,198                      | 172              | 52,945                      | 172              | 55,479                      | 175              | 645,075                     |
| Bennington                      | 10               | 1,773                       | 10               | 1,724                       | 10               | 1,757                       | 11               | 21,300                      |
| Caledonia                       | 84               | 11,408                      | 85               | 11,199                      | 85               | 11,751                      | 87               | 138,598                     |
| Chittenden                      | 54               | 8,459                       | 53               | 8,185                       | 52               | 8,561                       | 53               | 100,275                     |
| Essex                           | 22               | 4,294                       | 22               | 4,163                       | 22               | 4,458                       | 22               | 51,673                      |
| Franklin                        | 241              | 59,567                      | 243              | 57,463                      | 240              | 60,417                      | 242              | 707,537                     |
| Grand Isle                      | 15               | 4,042                       | 15               | 3,867                       | 15               | 3,985                       | 16               | 48,609                      |
| Lamoille                        | 46               | 5,001                       | 46               | 4,778                       | 46               | 4,967                       | 47               | 59,249                      |
| Orange                          | 93               | 12,905                      | 93               | 12,680                      | 93               | 13,564                      | 96               | 157,099                     |
| Orleans                         | 145              | 26,244                      | 145              | 25,557                      | 143              | 26,870                      | 145              | 314,924                     |
| Rutland                         | 82               | 8,017                       | 80               | 7,655                       | 81               | 8,088                       | 83               | 96,979                      |
| Washington                      | 45               | 6,114                       | 44               | 5,909                       | 44               | 6,394                       | 41               | 74,401                      |
| Windham                         | 30               | 5,365                       | 30               | 5,168                       | 30               | 5,330                       | 30               | 66,014                      |
| Windsor                         | 34               | 2,953                       | 34               | 2,827                       | 34               | 2,989                       | 35               | 36,154                      |
| <b>Total/Average</b>            | <b>1,075</b>     | <b>210,340</b>              | <b>1,072</b>     | <b>204,118</b>              | <b>1,067</b>     | <b>214,610</b>              | <b>1,082</b>     | <b>2,517,888</b>            |
| <b>Virginia</b>                 |                  |                             |                  |                             |                  |                             |                  |                             |
| Bedford                         | 4                | 770                         | 4                | 667                         | 4                | 711                         | 4                | 10,702                      |
| Culpeper                        | 4                | 627                         | 4                | 641                         | 4                | 678                         | 4                | 7,505                       |
| Franklin                        | 24               | 1,572                       | 19               | 1,724                       | 24               | 1,878                       | 21               | 17,991                      |
| Harrisonburg                    | 5                | 440                         | 5                | 491                         | 6                | 525                         | 5                | 5,457                       |
| Rockingham                      | 11               | 853                         | 11               | 1,020                       | 11               | 1,016                       | 12               | 11,237                      |
| All Other**                     | 31               | 4,019                       | 32               | 4,007                       | 31               | 3,896                       | 47               | 44,592                      |
| <b>Total/Average</b>            | <b>79</b>        | <b>8,281</b>                | <b>75</b>        | <b>8,550</b>                | <b>80</b>        | <b>8,705</b>                | <b>92</b>        | <b>97,484</b>               |
| <b>Other States***</b>          | <b>214</b>       | <b>16,336</b>               | <b>254</b>       | <b>18,094</b>               | <b>209</b>       | <b>18,010</b>               | <b>303</b>       | <b>223,344</b>              |
| <b>Grand Total/Average</b>      | <b>13,696</b>    | <b>1,996,291</b>            | <b>13,735</b>    | <b>1,932,477</b>            | <b>13,674</b>    | <b>1,995,658</b>            | <b>13,826</b>    | <b>23,046,188</b>           |

\* Producer receipts data based on audited producer payroll reports. Totals may not add due to rounding.

\*\* Counties with fewer than 3 producers are restricted and have been consolidated into the "all other" category. Some counties had more than 3 producers, but had fewer than 3 handlers pooling milk during the month.

\*\*\* Represents restricted data for the states of Arkansas, Delaware, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Tennessee, West Virginia, and Wisconsin.

## Bulletin Highlights—2007

### January

USDA announced a hearing to consider and take evidence on proposals seeking to amend the Class III and Class IV product price formulas applicable to all Federal Milk Marketing Orders.

U.S. Milk production registered an increase of 2.8 percent in 2006. A table showed top ten states ranked by milk production.

Sales of Class I fluid milk products for 2006 in the Northeast Milk Marketing Area totaled 9.1 billion pounds, a decrease of 0.6 percent from 2005. Volume and percent change information for 2005 and 2006 were shown in a table while a chart illustrated per capita sales by product for 2006.

Data showed an increasing importance of other solids pricing in the composition of a producer's gross payment each month. A chart illustrated the composition of a hypothetical producer's gross payment for January 2007 under the Northeast Order.

### February

New Class III and Class IV price formulas that incorporated new make allowances became effective with prices announced on March 2, 2007.

The milk-feed price ratio in February 2006 was the lowest it's been since June 2003, indicating an economic environment resulting in production contraction. Charts illustrated the Northeast Order blend price versus the milk-feed price ratio for 2000–2007, and feed prices for 2005–2007.

The top ten counties in terms of milk pooled on the Northeast Order accounted for 32.1 percent of all milk pooled during the year. A table showed the top ten pooled milk contributing counties for 2006.

The Northeast Milk Marketing Area announced the tentative calibration truck schedule for 2007.

### March

A revision to the March class and component prices was issued due to the release of an additional week of data.

Producers pooled by handlers regulated under the Northeast Order shipped a total of 22.7 billion pounds of milk during 2006. A map showed Order No. 1 producer milk by location differential where utilized and produced for 2006.

Component tests were compared with charts illustrating producer butterfat, protein, and other solids prices versus 12-month moving average tests.

A pool summary for all federal orders was given in a table for January–March, 2006 and 2007.

### April

USDA announced it would reconvene a hearing to

consider proposals seeking to amend the Class III and Class IV product price formulas applicable to all federal milk marketing orders to receive additional testimony on proposed amendments published in the *Federal Register*.

USDA released their *Dairy Products 2006 Summary* publication, and a discussion was given of dairy products manufactured in the United States. A table showed selected U.S. manufactured dairy products for 2005 and 2006.

A chart showed the Northeast Order statistical uniform prices for 2003 through the end of 2007, with estimates for May through December 2007, projecting the blend prices to be above the \$20.00 per hundredweight during the last six months of 2007.

The Northeast Order set record-high Class I utilization for the first 3 months of 2007. The charts compared annual utilization for the Northeast Order in 2006 to 2002, and detailed the make-up of Class I utilization by product.

### May

The contribution to producer price by components was discussed and accompanied by a table showing the contribution by component for the month of May from 2004 through 2007, using a hypothetical farmer producing 100,000 pounds of milk at the pool average component tests during that month.

An explanation was given to why the Class II price has been the lowest class price of the four classes for the past 3 months under the Northeast Order. A chart compared nonfat dry milk and dry whey prices for 2006–2007.

The Northeast Order set record-high Class II utilization for the first 4 months of 2007. The accompanying charts compared annual utilization for the Northeast Order in 2006 to 2002, and detailed the make-up of Class II utilization by product.

### June

The Northeast Order announced record-setting prices since the Order's inception in January 2000, with a June statistical uniform price of \$20.80 per hundredweight. A chart showed blend prices at Boston, Massachusetts, for 2007 versus 2004.

An explanation was given to why, since 2003, the Northeast Order Class III utilization has averaged less than 25 percent. The accompanying charts compared annual utilization for the Northeast Order in 2006 to 2002, and detailed the make-up of Class III utilization by product.

USDA issued an interim final rule establishing a Dairy Product Mandatory Reporting Program to provide

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## Bulletin Highlights—2007 *(Continued)*

timely, accurate, and reliable market information.

A pool summary for all federal orders was given in a table for January–June, 2006 and 2007.

### July

An explanation was given to why milk prices have been outpacing the feed price. A chart showed the Northeast Order blend price versus the milk-feed price ratio for 2000–2007.

The Class IV volume pooled on the Northeast Order for the first half of 2007 was 1.1 billion pounds, the smallest volume for the first half of a year since 2000. The accompanying charts compared annual utilization for the Northeast Order in 2006 to 2002, and detailed the make-up of Class IV utilization by product.

Milk production in the U.S. was up 1.0 percent for the first 6 months of 2007; however, this is a lower increase than the previous year. A map showed the year-to-year percent change of milk production in the top 23 milk producing states for the first 6 months of 2007.

### August

Bulk milk movements by handlers pooled on the Northeast Order, as well as by handlers pooled on other federal orders, were discussed. A table illustrated the milk movements to and from the Northeast Order for the month of August in 2004, 2005, 2006, and 2007.

Component tests were compared with charts illustrating average producer butterfat, protein, and other solids tests versus prices.

The contribution to the producer price by components was discussed and accompanied by a table showing the contribution by component for the month of August from 2004 through 2007, using a hypothetical farmer producing 100,000 pounds of milk at the pool average component tests during that month.

### September

Northwest Dairy Association and Dairy Farmers of America, Inc. requested a public hearing upon their proposal to expand the Pacific Northwest Federal Milk Marketing (Order 124) Area.

For the first time since 1996, the Commodity Credit Corporation did not purchase any products under the dairy price support program for the marketing year October 1, 2006, through September 30, 2007.

Bulk milk movements by handlers pooled on the Northeast Order, as well as by handlers pooled on other federal orders, were discussed for the month of September 2007.

A pool summary for all federal orders was given in a table for January–September, 2006 and 2007.

Class I utilization for September 2007 pooled on the

Northeast order set a record for the lowest volume ever for that month since the Order's inception. Charts illustrated the Class I pounds pooled under the Northeast Order and the Class I price at Boston for 2000–2007.

### October

USDA reopened the comment period for the interim final rule for the Dairy Product Mandatory Reporting program for an additional 30 days.

The 2007 Northeast Regional Dairy Outlook Conference was held on November 8 at the Northeast Order's Albany office. A table showed the statistical uniform prices for 2006, the actual and estimated prices for 2007, and the estimated prices for 2008.

Increased dairy exports were credited with playing a big role in maintaining the record-high milk prices for 2007. Accompanying charts showed U.S. dairy export volume and value for 1994–2006, U.S. dairy export value for selected products and U.S. dairy volume for selected products, for January through June, 2006 and 2007.

### November

An increase in sales of fluid milk products in the Northeast Milk Marketing Area was discussed for October and November 2007. A table showed Class I in-area sales under the Order for September through November 2007.

Mailbox prices for all federal order areas averaged \$8.90 per hundredweight higher for September 2007 compared to September 2006. An accompanying table showed regional mailbox prices for all federal order areas for September, 2006 and 2007.

A calendar was given that showed the dates for partial payments to producers who are not members of cooperatives. The Order requirement was explained.

Prices paid to organic milk and conventional (non-organic) milk producers were compared for October 2007 and a table showed selected statistics for those identified to the Market Administrator from the month's payroll data.

### December

Selected Northeast Order statistics for 2007 were summarized and a table compared the Order's pool statistics for 2006 and 2007.

An explanation was given on how producers are paid under the Order and how the proportions vary throughout the year, accompanied by a chart illustrating the contribution of components to the Northeast Order statistical uniform price for 2007.

Cooperative membership status was discussed highlighting a slight decline in cooperative members and percent of milk pooled on the Order.❖

# Market Administrator Northeast Marketing Area Administration Fund

**BALANCE SHEET**  
**As of December 31, 2007**

| <b>ASSETS</b>  |                         |                           |
|--|-------------------------|---------------------------|
|  | Administrative<br>Fund  | Marketing<br>Service Fund |
| <b>Current Assets:</b>                               |                         |                           |
| Cash   | \$ 6,534,078.59         | \$ 446,764.20             |
| Investments  | 2,000,000.00            | 0.00                      |
| Accounts Receivable:                                 |                         |                           |
| Handlers   | \$ 1,905,755.11         | \$ 340,210.53             |
| Other  | 27,244.92               | 13,007.10                 |
| Allowance for<br>Uncollectible Accounts              | 0.00                    | 0.00                      |
| Accrued Interest Receivable                          | 2,138.89                | 0.00                      |
| <b>Other Assets:</b>                                 |                         |                           |
| Prepaid Expenses                                     | \$ 149,832.78           | \$ 11,273.99              |
| Deposits   | 13,439.31               | 912.24                    |
| <b>Fixed Assets:</b>                                 |                         |                           |
| Motor Vehicles                                       | \$ 23,583.61            | \$ 202,640.00             |
| Accumulated Depreciation                             | (21,183.61)             | (156,528.34)              |
| Furniture & Equipment                                | 1,579,930.16            | 167,720.53                |
| Accumulated Depreciation                             | (1,366,076.62)          | (165,016.53)              |
| Laboratory Equipment                                 | 0.00                    | 199,006.69                |
| Accumulated Depreciation                             | 0.00                    | (192,367.91)              |
| Leasehold Improvements                               | 432,939.96              | 85,905.30                 |
| Accumulated Depreciation                             | (309,639.44)            | (57,436.00)               |
| <b>TOTAL ASSETS</b>                                  | <u>\$ 10,972,043.66</u> | <u>\$ 896,091.80</u>      |
|  |                         |                           |
|  | <b>LIABILITIES</b>      |                           |
| <b>Current Liabilities:</b>                          |                         |                           |
| Accounts Payable                                     |                         |                           |
| Handlers   | \$ 175.96               | \$ 10.83                  |
| Trade Creditors                                      | 96,751.27               | 37,315.58                 |
| Other  | 0.00                    | 0.00                      |
| Accrued Employee Salaries                            | 108,964.77              | 35,088.15                 |
| Accrued Employee Annual Leave                        | 468,582.62              | 75,085.15                 |
| Payroll Contr. & Withholdings                        | 29,154.20               | 9,418.15                  |
| <b>Other Liabilities:</b>                            |                         |                           |
| Miscellaneous  | 0.00                    | 0.00                      |
| <b>Operating Balance</b>                             | <u>10,268,414.84</u>    | <u>739,173.94</u>         |
| <b>TOTAL LIABILITIES<br/>&amp; OPERATING BALANCE</b> | <u>\$ 10,972,043.66</u> | <u>\$ 896,091.80</u>      |

**INCOME AND EXPENSE STATEMENT**  
**For the Year Ended December 31, 2007**

| <b>INCOME</b>                  | Administrative<br>Fund  | Marketing<br>Service Fund |
|--------------------------------|-------------------------|---------------------------|
| Assessments or Deductions      | \$ 10,376,833.79        | \$ 2,735,068.44           |
| Late-Payment Charges           |                         |                           |
| Assessed                       | 594,703.88              | 0.00                      |
| Interest Earned                | 65,481.88               | 17.18                     |
| Miscellaneous                  | 180.47                  | 8,902.93                  |
| <b>TOTAL INCOME</b>            | <u>\$ 11,037,200.02</u> | <u>\$ 2,743,988.55</u>    |
|                                |                         |                           |
| <b>EXPENSES</b>                |                         |                           |
| Salaries & Services            | \$ 5,796,258.45         | \$ 1,249,739.35           |
| Travel                         | 433,070.72              | 146,130.47                |
| Communications                 | 330,839.83              | 85,652.75                 |
| Employer Payroll Contributions | 1,412,466.56            | 291,269.66                |
| Insurance                      | 29,535.14               | 8,386.02                  |
| Rent—Buildings & Equipment     | 771,108.33              | 35,108.49                 |
| Repairs & Maintenance          | 299,996.85              | 5,950.86                  |
| Supplies                       | 152,526.22              | 64,144.62                 |
| Testing & Weighing             | 0.00                    | 226,310.56                |
| Utilities                      | 49,659.59               | 7,459.26                  |
| Depreciation of Fixed Assets   | 200,409.86              | 33,660.76                 |
| Conferences & Meetings         | 46,064.94               | 1,463.37                  |
| Training                       | 75,416.46               | 1,294.00                  |
| Uncollectible Accounts         | 320,322.47              | 0.00                      |
| Miscellaneous                  | 27,446.77               | 892.25                    |
| <b>TOTAL EXPENSES</b>          | <u>\$ 9,945,122.19</u>  | <u>\$ 2,157,462.42</u>    |
| <b>NET SURPLUS/(Deficit)</b>   | <u>\$ 1,092,077.83</u>  | <u>\$ 586,526.13</u>      |

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MARKET ADMINISTRATOR  
302A Washington Avenue Ext.  
Albany, NY 12203-7303

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